# MINARDI DARMAWAN

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# **PROFESSIONAL SUMMARY**

Experienced Product Manager with over 7 years of proven success in launching and scaling digital products across a range of industries, including healthcare, human resources, and technology solutions. Adept at leading cross-functional teams to deliver exceptional product experiences, conducting market research to drive strategic decision-making, and implementing Agile methodologies to accelerate product innovation and revenue growth. Extensive experience in managing business platforms and portal applications, overseeing end-to-end operations, and driving continuous improvement processes. Skilled in identifying and implementing process improvements to boost efficiency, reduce costs, and enhance the overall quality of digital solutions.

# **EXPERIENCE**

FIBRCORP | TECHNOLOGY SOLUTION Senior Product Manager

- Led a high-performing product team to deliver innovative and user-friendly products, leveraging Agile methodologies for efficient development.
- Successfully developed and launched AppFibr, a no-code app platform, and HiDave, an advanced data virtualization software.
- Implemented new workflow processes to streamline product development, resulting in increased efficiency and faster time-to-market.

### **PRIXA | HEALTHCARE SOLUTION**

# Head of Product & Engineering

- Managed a large cross-functional team responsible for product design, development, and maintenance.
- Launched a new SaaS product that quickly acquired 2,500 users within three months.
- Optimized product development processes to reduce time-to-market by 50% and lower costs by 30%.

# **APPSENSI | HUMAN RESOURCE SOLUTION**

Head of Product & Engineering

- Built and scaled a successful B2B/SaaS product with over 10,000 users in its first year.
- Improved product quality and profitability by optimizing resource allocation and fostering collaboration.
- Developed a user-centric mobile app that increased user engagement by 20%.

# TERRALOGIQ | GEOSPATIAL SOLUTION

**Product Manager** 

• Established product management practices and implemented Agile/Scrum methodologies to improve efficiency and productivity.

Aug 2022 - Oct 2023

Oct 2023 - Sep 2024

### Nov 2019 - Nov 2021

Mar 2019 - Nov 2019

- **Conducted in-depth market research** to identify customer needs and drive product development.
- **Delivered custom B2B solutions** to leading companies in the geospatial industry (Asset Management System & Dashboard Monitoring System).

JATIS MOBILE | MESSAGING SOLUTION Technical Product Manager

• Launched and grew a customizable messaging platform with partnerships with more than 10 major brands.

Sep 2016 - Mar 2019

- Led the implementation of a new cloud infrastructure strategy, resulting in a 30% reduction in operational costs and a 40% improvement in application performance.
- Led a major software update that resolved issues and improved customer satisfaction by 25% within the first three months of release.

CPSSOFT - ACCURATE   Accounting Solution Mobile Application Developer	Aug 2015 - Aug 2016
JATIS MOBILE   TECHNOLOGY SOLUTION Mobile Application Developer	Feb 2012 - Aug 2015
EDUCATION	
TELKOM UNIVERSITY	Bandung, Indonesia
Bachelor of Engineering, Major in Informatics Engineering	2005-2011

# **ADDITIONAL INFORMATION**

- Product Management: Product Discovery, Process Design, Agile Methodologies, Product Development
- Soft Skills: Integrity, Problem-solving, Critical thinking, Adaptability, Empathy, Willingness to learn
- Tools: JIRA, Confluence, Google Sheets, Google Slides, Firebase, Figma, Typeform, Miro, Mixpanel
- Certifications (2022): Scrum Foundation Professional Certificate SFPC<sup>™</sup> (CertiProf)