

# Your Pub Rent Assessment Proposal

Stonegate Group

PUB PARTNERS

Location:	
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Income (£'000s)	Turnover	% of TO	Gross Margin	GP %
Beers, Cider, FABS				
Draught - lager				
- ale (keg)				
- ale (cask)				
- cider				
Packaged - beer				
- cider				
- FABS				
Wines				
Spirits				
Minerals				
Food				
Accommodation				
FOT Machines				
Other				
Operational Wastage				
Cask Sediment Allowance				
Bottled Gas Wastage				
Total				

Overheads (£'000s)		% of TO	
Staff (including NI and pensions auto-enrolment)			
Manager's salary (if applicable)			
Business rates Water rates			
Heat, Light & Power			
Property Repairs & Decoration (or R&M Fund)			
Insurance (building and operator's risks)			
Entertainment/Promotion (inc Live Music)			
Telephone			
Consumables			
Cleaning/Waste Management			
Accountancy and stocktaking			
Bank and credit card charges			
Travel/car			
Subscription TV			
Licensing			
Interest on working capital			
Health & Safety and Legal Compliance			
Cellar cooling			
Publican investment in property improvements			
Total Overheads			
Divisible balance per pub industry framework			
Rent proposal			Bid % of Div Bal
Publican tied machine income share			Rent % of T/O
Estimated total publican profit			

Please provide information to support the estimates provided above