

# THE KISUMU NATIONAL POLYTECHNIC

### **REQUEST FOR PROPORSAL FOR**

CONSULTANCY SERVICES FOR VALUATION OF ASSETS FOR THE KISUMU NATIONAL POLYTECHNIC

**TENDER NO. TKNP/RFP/2018/2019/1** 

CLOSING DATE: 2<sup>ND</sup> OCTOBER 2018 AT 10.00 AM

### SUBMIT TWO COPIES/ ORIGINAL & COPY

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# THE CHIEF PRINCIPAL THE KISUMU NATIONAL POLYTECHNIC P. O. BOX 143 – 40100, KISUMU



KISUMU POLYTECHNIC IS AN ISO 9001:2008 CERTIFIED INSTITUTION

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#### SECTION I - LETTER OF INVITATION

#### **INVITATION FOR TENDERS**

#### Tender reference No. TKNP/RFP/2018/2019/1

#### CONSULTANCY SERVICES FOR VALUATION OF ASSETS

#### The Kisumu National Polytechnic invites sealed RFP for the CONSULTANCY SERVICES FOR VALUATION OF ASSETS

Interested eligible candidates may obtain further information and inspect tender documents at **The Kisumu National Polytechnic P. O. Box 143-40100 Kisumu**, **Procurement Office** during normal working hours.

A complete set of tender documents may be obtained by interested candidates upon payment of a non-refundable fee of Ksh. 1,000.00 in cash to The Kisumu National Polytechnic or downloaded from the website (*www.kisumupoly.ac.ke*)

Prices quoted should be net inclusive of all taxes, must be in Kenya shillings and shall remain valid for (90) days from the closing date of tender.

Completed tender documents are to be enclosed in plain sealed envelopes marked with Tender name and reference number and deposited in the Tender Box at **The Kisumu National Polytechnic** reception area and to be addressed to.

#### THE CHIEF PRICIPAL

#### THE KISUMU NATIONAL POLYTECHNIC

#### P.O.BOX 143-40100

#### KISUMU

So as to be received on or before **2ND OCTOBER 2018 AT 10.00 AM**.

Tenders will be opened immediately thereafter in the presence of the candidates or their representatives who choose to attend at **The Kisumu National Polytechnic BOARDROOM** 

#### SECTION II – INFORMATION TO CONSULTANTS (ITC)

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- 2.3 Preparation of Technical Proposal
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#### SECTION II: - INFORMATION TO CONSULTANTS (ITC) 2.1 Introduction

- 2.1.1 The Kisumu National Polytechnic will select a firm among those invited to submit a proposal, in accordance with the method of selection detailed in the appendix. The method of selection shall be as indicated by the procuring entity in the Appendix.
- 2.1.2 The Bidder shall describe its proposed approach and project specific methodology for the above scope, demonstrating an overall understanding of the services required and description of the work to be performed. This should include clear approach, methodology and expected output.
- 2.1.3 The consultants are invited to submit a Technical Proposal and a Financial Proposal, or a Technical Proposal only, as specified in the Appendix "ITC" for consulting services required for the assignment named in the said Appendix
- 2.1.4 The consultants must familiarize themselves with local conditions and take them into account in preparing their proposals. To obtain firsthand information on the assignment and on the local conditions, consultants are encouraged to liase with the Client regarding any information that they may require before submitting a proposal and to attend a pre-proposal conference where applicable. Consultants should contact the officials named in the Appendix "ITC" to arrange for any visit or to obtain additional information on the pre-proposal conference. Consultants should ensure that these officials are advised of the visit in adequate time to allow them to make appropriate arrangements.
- 2.1.5 The Procuring entity will provide the inputs specified in the Appendix "ITC", assist the firm in obtaining licenses and permits needed to carry out the services and make available relevant project data and reports.
- 2.1.6 Please note that (i) the costs of preparing the proposal and of negotiating the Contract, including any visit to the Client are not reimbursable as a direct cost of the assignment; and (ii) the Client is not bound to accept any of the proposals submitted.
- 2.1.7 The Kisumu National Polytechnic employees, committee members, board members and their relative (spouse and children) are not eligible to participate.
- 2.1.8 Bidders can obtain tender documents from Procurement Office, The Kisumu National Polytechnic during normal working hours.

#### 2.2 Clarification and Amendment of RFP Documents

2.2.1 Any request for clarification must be sent in writing by paper mail, cable, telex, facsimile or electronic mail to the Client's address indicated in the Appendix "ITC". The Client will respond by cable, telex, facsimile or electronic mail to such requests and will send written copies of the

response (including an explanation of the query but without identifying the source of inquiry) to all invited consultants who intend to submit proposals.

2.2.2 At any time before the submission of proposals, the Kisumu National Polytechnic may for any reason, whether at its own initiative or in response to a clarification requested by an invited firm, amend the RFP. Any amendment shall be issued in writing through addenda. Addenda shall be sent by mail, cable, telex or facsimile to all invited consultants and will be binding on them. The Kisumu National Polytechnic may at its discretion extend the deadline for the submission of proposals.

#### 2.3 Preparation of Technical Proposal

- 2.3.1 The Consultants proposal shall be written in English language
- 2.3.2 In preparing the Technical Proposal, consultants are expected to examine the documents constituting this RFP in detail. Material deficiencies in providing the information requested may result in rejection of a proposal.
- **2.3.3** While preparing the Technical Proposal, consultants must give particular attention to the following:
  - (i) If a firm considers that it does not have all the expertise for the assignment, it may obtain a full range of expertise by associating with individual consultant(s) and/or other firms or entities in a joint venture or sub-consultancy as appropriate. Consultants shall not associate with the other consultants invited for this assignment. Any firms associating in contravention of this requirement shall automatically be disqualified.
  - (ii) It is desirable that the majority of the key professional staff proposed be permanent employees of the firm or have an extended and stable working relationship with it.
  - (iii) Proposed professional staff must as a minimum, have the experience indicated in Appendix, preferably working under conditions similar to those prevailing in Kenya.
  - (iv) Alternative professional staff shall not be proposed and only one Curriculum Vitae (CV) may be submitted for each position.
- 2.3.4 The Technical Proposal shall provide the following information using the attached Standard Forms;
  - (i) A brief description of the firm's organization and an outline of recent experience on assignments of a similar nature. For each assignment the outline should indicate *inter alia*, the profiles of the staff proposed, duration of the assignment, contract amount and firm's involvement.

- (ii) Any comments or suggestions on the Terms of Reference, a list of services and facilities to be provided by the Client.
- (iii) A description of the methodology and work plan for performing the assignment.
- (iv) The list of the proposed staff team by specialty, the tasks that would be assigned to each staff team member and their timing.
- (v) CVs recently signed by the proposed professional staff and the authorized representative submitting the proposal. Key information should include number of years working for the firm/entity and degree of responsibility held in various assignments during the last ten (10) years.
- (vi) Estimates of the total staff input (professional and support staff time) needed to carry out the assignment supported by bar chart diagrams showing the time proposed for each professional staff team member.
- (vii) A detailed description of the proposed methodology, staffing and monitoring of training, if Appendix "A" specifies training as a major component of the assignment.
- (viii) Any additional information requested in Appendix "A".
- 2.3.5 The Technical Proposal shall not include any financial information.

#### **2.4** Preparation of Financial Proposal

- 2.4.1 In preparing the Financial Proposal, consultants are expected to take into account the requirements and conditions outlined in the RFP documents.
- 2.4.2 The Bidder shall provide a lump sum price in Kenya Shillings for the Services based on the RFP provided. The lump sum price submitted by the Bidder shall be inclusive of all the services and expenses, implied or otherwise described in the RFP.
- 2.4.3 The Financial Proposal should clearly identify as a separate amount, the local taxes, duties, fees, levies and other charges imposed under the law on the consultants, the sub-consultants and their personnel, unless Appendix "A" specifies otherwise.
- 2.4.4 The Proposal must remain valid for 60 days after the submission date. During this period, the consultant is expected to keep available, at his own cost, the professional staff proposed for the assignment. The Client will make his best effort to complete negotiations within this period. If the Client wishes to extend the validity period of the proposals, the consultants shall agree to the extension.

#### 2.5 Submission, Receipt, and Opening of Proposals

- 2.5.1 The original proposal (Technical Proposal and Financial Proposal; see para. 1.2) shall be prepared in indelible ink. It shall contain no interlineation or overwriting, except as necessary to correct errors made by the firm itself. Any such corrections must be initialed by the persons or person authorised to sign the proposals.
- 2.5.2 For each proposal, the consultants shall prepare the number of copies indicated in Appendix "A". Each Technical Proposal and Financial Proposal shall be marked "**ORIGINAL**" or "**COPY**" as appropriate. If there are any discrepancies between the original and the copies of the proposal, the original shall govern.
- 2.5.3 The original and all copies of the Technical Proposal shall be placed in a sealed envelope clearly marked "TECHNICAL PROPOSAL," and the original and all copies of the Financial Proposal in a sealed envelope clearly marked "FINANCIAL PROPOSAL" and warning: "DO NOT OPEN WITH THE TECHNICAL PROPOSAL". Both envelopes shall be placed into an outer envelope and sealed. This outer envelope shall bear the submission address and other information indicated in the Appendix "ITC" and be clearly marked, "DO NOT OPEN, EXCEPT IN PRESENCE OF THE OPENING COMMITTEE."
- 2.5.4 The completed Technical and Financial Proposals must be delivered at the submission address on or before the time and date stated in the Appendix "ITC". Any proposal received after the closing time for submission of proposals shall be returned to the respective consultant unopened.
- 2.5.5 After the deadline for submission of proposals, the Technical Proposal shall be opened immediately by the opening committee. The Financial Proposal shall remain sealed and deposited with a responsible officer of the client department up to the time for public opening of financial proposals.

#### 2.6 Proposal Evaluation General

- 2.6.1 From the time the bids are opened to the time the Contract is awarded, if any consultant wishes to contact the polytechnic on any matter related to his proposal, he should do so in writing at the address indicated in the Appendix "ITC". Any effort by the firm to influence the Client in the proposal evaluation, proposal comparison or Contract award decisions may result in the rejection of the consultant's proposal.
- **2.6.2** Evaluators of Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded.

#### 2.7 Evaluation of Technical Proposal

2.7.1 The evaluation committee appointed by the Kisumu National Polytechnic shall evaluate the proposals on the basis of their responsiveness to the Terms of Reference, applying the evaluation criteria as follows:

S.No	DESCRIPTION	MAXIMUM SCORE (%)
1	All consultants shall provide with their tenders, a declaration that they are (including all members of a joint venture) not associated in the professional business with any staff member of the client.	Mandatory
2	Proof of registration of company's key personnel with the Valuers Registration Board	Mandatory
3	Proof of Registration of the Company's personnel with the Institution of Surveyors of Kenya (Chapter of Valuers and Estate Management Surveyors-(VEMS)	Mandatory
4	Dully filled and signed Confidential Business Questionnaire	Mandatory
5	Certificate of registration or incorporation, PIN Certificate, VAT certificate and Tax Compliance form.	10
6	Proof of their up to-date annual subscription with the Valuers Registration board	10
7	Proof of their up to-date annual subscription with the Institution of Surveyors of Kenya (VEMS chapter)	10
8	Evidence of Professional Indemnity of not less than Kshs.20 Million	10
9	Evidence of Financial Capacity i.e. Audited annual accounts for the last three years	10
10	Documentary evidence of company experience in valuation work, nature/ type and size of valuations (in terms of monetary value) for each of the last three years for at least five clients with an average annual Turnover of over 20 Million	35
11	Detailed Method/ Approach statement	15
	TOTAL	100

- 2.7.2 For proposal to be considered responsive it should meet ALL MANDATORY criteria outline in 2.7.1 below it is scored for the remaining criteria
- 2.7.3 Each responsive proposal will be given a technical score (St). A proposal shall be rejected at this stage if it does not respond to important aspects of the Terms of Reference or if it fails to achieve the minimum technical score indicated in the Appendix "ITC".

#### 2.8 Public Opening and Evaluation of Financial Proposal

2.8.1 After Technical Proposal evaluation, the Client shall notify those consultants whose proposals did not meet the minimum qualifying mark or were considered

non-responsive to the RFP and Terms of Reference, indicating that their Financial Proposals will be returned after completing the selection process. The Client shall simultaneously notify the consultants who have secured the minimum qualifying mark, indicating the date and time set for opening the Financial Proposals and stating that the opening ceremony is open to those consultants who choose to attend. The opening date shall not be sooner than seven (7) days after the notification date. The notification may be sent by registered letter, cable, telex, facsimile or electronic mail.

- 2.8.2 The Financial Proposals shall be opened publicly in the presence of the consultants' representatives who choose to attend. The name of the consultant, the technical Scores and the proposed prices shall be read aloud and recorded when the Financial Proposals are opened. The Client shall prepare minutes of the public opening.
- 2.8.3 The evaluation committee will determine whether the financial proposals are complete (i.e. whether the consultant has costed all the items of the corresponding Technical Proposal and correct any computational errors. The cost of any unpriced items shall be assumed to be included in other costs in the proposal. In all cases, the total price of the Financial Proposal as submitted shall prevail.
- 2.8.4 The formulae for determining the Financial Score (Sf) shall, unless an alternative formulae is indicated in the Appendix "ITC", be as follows:-

Sf = 100 X FM/F

Where

Sf is the financial score; Fm is the lowest priced financial proposal and F is the price of the proposal under consideration.

Proposals will be ranked according to their combined technical (*St*) and financial (*Sf*) scores using the weights (*T*=the weight given to the Technical Proposal: P = the weight given to the Financial Proposal; T + p = I) indicated in the Appendix.

The combined technical and financial score, S, is calculated as follows:-

 $S = St \ge T \% + Sf \ge P \%.$ 

The firm achieving the highest combined technical and financial score will be invited for negotiations.

- 2.8.5 The tender evaluation committee shall evaluate the tender within 30 days of from the date of opening the tender.
- 2.8.6 Contract price variations shall not be allowed for contracts not exceeding one year (12 months).

- 2.8.7 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price
- **2.8.8** Price variation requests shall be processed by the procuring entity within 30 days of receiving the request.

#### 2.9 Negotiations

- 2.9.1 Negotiations will be held at the same address as "address to send information to the Client" indicated in the Appendix "ITC". The aim is to reach agreement on all points and sign a contract.
- 2.9.2 Negotiations will include a discussion of the Technical Proposal, the proposed methodology (work plan), staffing and any suggestions made by the firm to improve the Terms of Reference. The Client and firm will then work out final Terms of Reference, staffing and bar charts indicating activities, staff periods in the field and in the head office, staff-months, logistics and reporting. The agreed work plan and final Terms of Reference will then be incorporated in the "Description of Services" and form part of the Contract. Special attention will be paid to getting the most the firm can offer within the available budget and to clearly defining the inputs required from the Client to ensure satisfactory implementation of the assignment.
- **2.9.3** Unless there are exceptional reasons, the financial negotiations will not involve the remuneration rates for staff (no breakdown of fees).
- 2.9.4 Having selected the firm on the basis of, among other things, an evaluation of proposed key professional staff, the Client expects to negotiate a contract on the basis of the experts named in the proposal. Before contract negotiations, the Client will require assurances that the experts will be actually available. The Client will not consider substitutions during contract negotiations unless both parties agree that undue delay in the selection process makes such substitution unavoidable or that such changes are critical to meet the objectives of the assignment. If this is not the case and if it is established that key staff were offered in the proposal without confirming their availability, the firm may be disqualified.
- 2.9.5 The negotiations will conclude with a review of the draft form of the Contract. To complete negotiations the Client and the selected firm will initial the agreed Contract. If negotiations fail, the Client will invite the firm whose proposal received the second highest score to negotiate a contract.
- **2.9.6** The procuring entity shall appoint a team for the purpose of the negotiations.

#### 2.10 Award of Contract

- 2.10.1 The Contract will be awarded following negotiations. After negotiations are completed, the Client will promptly notify other consultants on the shortlist that they were unsuccessful and return the Financial Proposals of those consultants who did not pass the technical evaluation.
- 2.10.2The selected firm is expected to commence the assignment on the date and at the location specified in Appendix "A".
- 2.10.3The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.
- 2.10.4The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.
- 2.10.5The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.
- **2.10.6** To qualify for contract awards, the tenderer shall have the following:
  - (a) Necessary qualifications, capability experience, services, equipment and facilities to provide what is being procured.
  - (b) Legal capacity to enter into a contract for procurement
  - (c) Shall not be insolvent, in receivership, bankrupt or in the process of being wound up and is not the subject of legal proceedings relating to the foregoing.
  - (d) Shall not be debarred from participating in public procurement.

#### 2.11 Confidentiality

2.11.1 Information relating to evaluation of proposals and recommendations concerning awards shall not be disclosed to the consultants who submitted the proposals or to other persons not officially concerned with the process, until the winning firm has been notified that it has been awarded the Contract.

#### 2.12 Corrupt or fraudulent practices

- 2.12.1 The procuring entity requires that the consultants observe the highest standards of ethics during the selection and award of the consultancy contract and also during the performance of the assignment. The tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.
- 2.12.2 The procuring entity will reject a proposal for award if it determines that the consultant recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question.

**2.12.3** Further a consultant who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

### Appendix to information to consultants

Information to	Data	Description
Consultants Reference		
Clause 2.1.1	The Client and	The Kisumu National
	Client's Address	Polytechnic
		P.O Box 143-40100
		Kisumu, Kenya
Clause 2.1.2	Objectives and description of the assignment	The objective of this consultancy is to prepare an updated assets register covering both immovable and movable assets of the Polytechnic in accordance to IPSAS accounting standards. To achieve this, the consultant will be expected to update asset categorization to include all assets, update the existing coding system, ensure that all assets have been tagged, attach monetary values to all assets and provide mechanisms for continuous tagging and asset register updating.
Clause 2.1.3	Submission of proposals	The Bidders are invited to submit both Technical and Financial proposals separately.
Clause 2.15	Inputs provided by the Client	The existing asset register, land title, vehicle logbooks and documentation for all assets.
Clause 2.2.1	Enquiries by Consultants	For purposes of enquiries, consultants may notify TKNP in writing via email at the following address: <u>procurement@kisumupoly.ac.ke</u> TKNP will respond in writing (e-mail) to any request received at least seven (7) days prior to the deadline for submission of bidding forms.
Clause 2.5.4	RFP Closing and Opening Date	Sealed proposals must be delivered to the Polytechnic by 10:00 Am on 2 <sup>nd</sup> October 2018.
Clause 2.7.1	Technical proposal evaluation	Criteria, sub-criteria, and point system for the evaluation of Technical Proposals are:
		<ul> <li>(i) All five (5) mandatory conditions</li> <li>(ii) A minimum technical score St required to pass is: 80% Points</li> </ul>
Clause 2.8.4	Formulae for determining the Financial Score (Sf)	The formula for determining the financial scores is the following: Sf = 100 x Fm/F In which Sf is the financial score, Fm is the lowest price, and

F the price of the proposal under consideration.
The weights given to the Technical and Financial Proposals are: T = 80% P = 20% NB: The firm with the highest combined technical and financial score (S), calculated as $S = St \times T \% + Sf \times P \%$ . will be recommended for award

#### SECTION III: - TECHNICAL PROPOSAL

#### SECTION III - TECHNICAL PROPOSAL

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- 2. Firms references
- 3. Comments and suggestions of consultants on the Terms of reference and on data, services and facilities to be provided by the procuring entity
- 4. Description of the methodology and work plan for performing the assignment
- 5. Team composition and Task assignments
- 6. Format of curriculum vitae (CV) for proposed Professional staff
- 7. Time schedule for professional personnel
- 8. Activity (work schedule)

### 3.1 Technical Proposal Submission Form

[\_\_\_\_\_Date]

Го:[Name and address of Client)
Ladies/Gentlemen:
We, the undersigned, offer to provide the consulting services for
[ <i>Title of consulting services</i> ] in accordance with
your Request for Proposal dated[Date] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal, [and a Financial Proposal sealed under a separate envelope- <i>where applicable</i> ].
We understand you are not bound to accept any Proposal that you receive.
We remain,
Yours sincerely,
[Authorized Signature]:
[Name and Title of Signatory]
[Name of Firm]

[Address:]

#### 3.2. Firm's References

3.2.1 Relevant Services Carried Out in the Last Five Years That Best Illustrate Qualifications

Using the format below, provide information on each assignment for which your firm

either individually, as a corporate entity or in association, was legally contracted.

Assignment Name:		Country	
Location within Country:		Professional Staff provided by Your	
		Firm/Entity(profiles):	
Name of Client:		Clients contact person for the assignment.	
Address:			
		No of Staff-Months; Duration of Assignment:	
Start Date (Month/Year):	Completion Date (Month/Year):	Approx. Value of Services (Kshs)	
Name of Associated Consul	ltants. If any:		
		No of Months of Professional Staff provided by Associated Consultants:	
Name of Senior Staff (Project Director/Coordinator, Team Leader) Involved and Functions Performed:			
Narrative Description of project:			
Description of Actual Serv	vices Provided by Yo	ur Staff:	

Firm's Name:

Name and title of signatory; \_\_\_\_\_

(May be amended as necessary)

3.3 Comments and Suggestions of Consultants on the Terms of Reference and on Data, Services and Facilities to be Provided by the Client

On the Terms of Reference:

1.			
2.			
3.			
4.			
5.			

On the data	services	and facilities	to be	provided b	y the Client:

1. 2. 3. 4. 5.

### 3.4 Description of the Methodology and Work Plan for Performing the Assignment

### 3.5 Team Composition and Task Assignments

### 1. Technical/Managerial Staff

Name	Position	Task

### 2. Support Staff

Name	Position	Task

#### 3.6 Format of Curriculum Vitae (CV) for Proposed Professional Staff

Proposed Position:		
Name of Firm:		
Name of Staff:		
Profession:		
Date of Birth:		
Years with Firm:	Nationality:	
Membership in Professional Societies:		
Detailed Tasks Assigned:		

#### **Key Qualifications:**

[Give an outline of staff member's experience and training most pertinent to tasks on assignment. Describe degree of responsibility held by staff member on relevant previous assignments and give dates and locations].

#### **Education:**

[Summarize college/university and other specialized education of staff member, giving names of schools, dates attended and degree[s] obtained.]

#### **Employment Record:**

[Starting with present position, list in reverse order every employment held. List all positions held by staff member since graduation, giving dates, names of employing organizations, titles of positions held, and locations of assignments.]

#### **Certification:**

# I, the undersigned, certify that these data correctly describe me, my qualifications, and my experience.

	Date:
[Signature of staff member]	
[Cian at we of authonized nonnecentative of the firm]	Date;
[Signature of authorised representative of the firm]	
Full name of staff member:	
Full name of authorized representative:	

### 3.7 Activity (Work) Schedule

#### (a). Field Investigation and Study Items

	1st	2nd	3 <sup>rd</sup>	are we 4 <sup>th</sup>	5 <sup>th</sup>	6 <sup>th</sup>	7th	8 <sup>th</sup>	9 <sup>th</sup>	10 <sup>th</sup>	<b>11</b> <sup>th</sup>	12 <sup>th</sup>	Т
	150	2110	3 <sup>ru</sup>	4"	5"	0	/"	0 <sup>th</sup>	9	10.0	11	12	
Activity (Work)													

[1<sup>st</sup>,2<sup>nd</sup>,etc, are weeks from the start of assignment)

#### (b). Completion and Submission of Reports

Reports	Date
1. Inception Report	
<ul> <li>4. Interim Progress Report <ul> <li>(a) First Status Report</li> <li>(b) Second Status Report</li> </ul> </li> </ul>	
3. Draft Report	
4. Final Report	

#### **SECTION IV: - FINANCIAL PROPOSAL**

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- 2. Summary of costs
- 3. Breakdown of price/per activity
- 4. Breakdown of remuneration per activity
- 5. Reimbursable per activity
- 6. Miscellaneous expenses

### 4.1 FINANCIAL PROPOSAL SUBMISSION FORM

	[ Date]
То:	
	[Name and address of Client]
Ladies/	/Gentlemen:
	e undersigned, offer to provide the consulting services for () <i>Title</i> of
(	<i>ing services]</i> in accordance with your Request for Proposal dated ) [Date] and our Proposal. Our attached Financial Proposal is or
	-
[Amou	n of () <i>nt in words and figures]</i> inclusive of the taxes.
We rem	lain,
	Yours sincerely,
	Tours sincerely,
	[Authorized Signature]
	[Name and Title of Signatory]:
	[Name of Firm]
	[Address]

### 4.2 Summary of Costs

Costs	Currency(ies)	Amount(s)
Subtotal		
Taxes		
Total Amount of Financial Proposal		 

#### **SECTION V: TERMS OF REFERENCE**

- 5.1 Terms of Reference are the initial statement to the consultant of the services to be performed and should therefore be clear and precise and should contain the following sections:
- (a) Background,
- (b) Objectives of the assignment,
- (c) Scope of the Services,
- (d) Training (where appropriate),
- (e) Reports and Time Schedule,
- (f) Data Services, Personnel and Facilities to be provided by the Client, and
- (g) Terms of Payment.

#### 5.1 Terms of Reference

#### 5.1.1. Background

The Kisumu national polytechnic is situated within the lakeside city of Kisumu about 3 Km East of the city Centre. It is about 400 Km from Nairobi the capital city of Kenya. Strategically located within the great lakes region, a fast emerging regional Centre for the East Africa Economic Union, Kisumu has also become an academic city with a range of newly established and flourishing campuses of various public and private universities.

The institution was started in 1967 as a technical secondary school. The first batch of students was admitted at Sigalagala Technical and Trade School while they awaited the completion of the school at Kisumu the then Minister of Education, the late Dr. Taita Towet officially opened the school in 1971

In 1988 the institution was upgraded to a technical training institute. The aim was to produce practical oriented human resource, competent in application of technical skills in the job market. This was the time 8-4-4 curriculum of education and training in Kenya was being implemented. Institutions and such levels were therefore required cater for the needed technical skills

In 1996 the institution became a national polytechnic and was inaugurated on 21<sup>st</sup> June 1997 by the second president of the republic of Kenya, his Excellency Hon. Daniel Toroitich Arap Moi.

However, in exercising the powers conferred by section 26(2) of the TIVET Act 2013 the Cabinet Secretary for Education science and Technology on 22<sup>nd</sup> August 2014 issued a legal notice No. 113 known as The Kisumu National Polytechnic Order of 2014. Giving rise to a new legal entity or institution with broader mandate anchored in the laws of the republic of Kenya

The Polytechnic has acquired a number of assets which include buildings, furniture, vehicles, computers and workshop equipment and has an asset register however, the asset register is not up to date, the existing coding system of the polytechnic does not cover all its assets. This makes it hard for the polytechnic to effectively manage its assets

#### 2.0 Vision

To be a world class polytechnic in the provision of technical, vocational, entrepreneurial training and research

#### 3.0 Mission

To provide high quality technical, vocational, entrepreneurial training research and innovation in partnership with stakeholders to produce globally competitive graduates

#### 4.0 Core values

- ✓ Teamwork
- ✓ Integrity
- ✓ Quality
- ✓ Innovation
- ✓ Environmental Stewardship

#### 5.1.2 Objectives of the Consultancy

The objective of this consultancy is to develop comprehensive coding system, tag all university assets, value the assets and develop an asset register consistent with IPSAS accounting standards.

#### **5.1.3 Scope of Consultancy**

The consultancy shall cover
the following: i.) Categorize
all assets into manageable
groups ii.) Update existing
coding system
iii.)Tag all assets
iv.) Attach monetary
value to all assets v.)
Develop an asset
register
vi.) Provide a mechanism for updating asset register on regular basis

#### **5.1.4 Deliverables**

The time frame for the entire contract work is **THREE** Months. The output deliverable s include

- (a) Inception report –Two copies to be submitted within 2 weeks from the contract commencement date
- (b) Draft Asset Register in Digital and Hardcopy forms to be submitted 2 months from the contract commencement date
- (c) Final Asset Register in Digital and Hardcopy forms To be submitted two (2) weeks from the date of receipt of the clients comments on the draft register.

#### 5.1.5 Timelines and Payment Schedules

The project is expected to take a maximum of sixty (60) days. The payment schedule is as indicated herein.

MILESTONE	DELIVERABLES	TIMELINE	PAYMENT (%)
Inception	Inception Report		40
Draft register	Draft register		40
Final register	Final register		20

#### SECTION VI: STANDARD FORMS OF CONTRACT

- a. ANNEX I LARGE ASSIGNMENTS (LUMP-SUM PAYMENTS)
- b. ANNEX II LARGE AND SMALL ASSIGNMENTS (TIME -BASED PAYMENTS)
- c. ANNEX III SMALL ASSIGNMENTS (LUMP-SUM PAYMENTS)

### NOTES

- 1. LARGE ASSIGNMENT \_\_\_\_ Exceeding Ksh 5,000,000
- 2.SMALL ASSIGNMENT\_\_\_\_Not exceeding Ksh. 5,000,000
- 3.TIME BASED PAYMENT\_\_\_\_Time based fixed fee Exact duration of contract not fixed

4.LUMP-SUM PAYMENT\_\_\_\_Stated fixed contract sum.

### ANNEX I

### **REPUBLIC OF KENYA**

# STANDARD FORM OF CONTRACT

### FOR

### **CONSULTANCY SERVICES**

# Large Assignments (Lump- Sum payment)

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## **Special Notes**

**(ii)** 

- 1. The Lump-Sum price is arrived at on the basis of inputs including rates provided by the Consultant. The Client agrees to pay the Consultant according to a schedule of payments linked to the delivery of certain outputs, usually reports. Lump-sum contracts have the simplicity of administration, the Client having only to be satisfied with the outputs without monitoring the staff inputs and should be used for large Assignments in for example Design; Engineering; Supervision and Management Services; Master plans; Economic and Feasibility studies; and Surveys.
- 2. The Contract includes four parts: Form of Contract, the General Conditions of Contract, the Special Conditions of Contract and the Appendices. The Client using this standard contract should not alter the General Conditions. Any adjustment to meet any specific project features should be made only in the Special Conditions.

## **CONTRACT FOR CONSULTANT'S SERVICES**

## Large Assignments (Lump-Sum Payments)

between

[name of the Client]

AND

[name of the Consultant]

Dated:\_\_\_\_\_[date]

## I. FORM OF CONTRACT

#### Large Assignments (Lump-Sum Payments)

This Ag	reement (h	ereinafter called	the "Contrac	t") is mad	le the	_)day of the
m	onth	of	[m	onth],	[year],	between
			, [nar	ne of clier	nt] of [or who	ose registered
of	fice is situ	ated at <u>]</u>				[location of
of	fice] (herein	after called the "C	lient") of the	one part	AND	
			[ne	ame of cor	nsultant] of [o	r whose
re	gistered	office	is	-	situated	at]
					[locati	on of
of	<i>fice]</i> (hereir	after called the "	Consultant")	of the oth	er part.	

#### WHEREAS

- (a) the Client has requested the Consultant to provide certain consulting services as defined in the General Conditions of Contract attached to this Contract (hereinafter called the "Services");
- (b) the Consultant, having presented to the Client that he has the required professional skills and personnel and technical resources, have agreed to provide the Services on the terms and conditions set forth in this Contract;

NOW THEREFORE the Parties hereto hereby agree as follows:

- 1. The following documents attached hereto shall be deemed to form an integral part of this Contract:
  - (a) The General Conditions of Contract;
  - (b) The Special Conditions of Contract;
  - (c) The following Appendices: [*Note*: *If any of these Appendices are not used, they should be deleted from the list*]

Appendix A: Description of the Services Appendix B: Reporting Requirements Appendix C: Key Personnel and Sub consultants Appendix D: Breakdown of Contract Price in Foreign Currency Appendix E: Breakdown of Contract Price in Local Currency Appendix F: Services and Facilities Provided

by the Client

- 2. The mutual rights and obligations of the Client and the Consultants shall be as set forth in the Contract; in particular:
  - (a) The Consultant shall carry out the Services in accordance with the provisions of the Contract; and
  - (b) the Client shall make payments to the Consultant in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their respective names as of the day and year first above written.

For and on behalf of		[name of client]	
[full name Authorized representative	of	Client's	
[title]			
[signature]			
[date]			
For and on behalf of		[name of consultant]	
[full name of Consultant's authorized representative]			
[title]			
[signature]			
[date]			

## **II. GENERAL CONDITIONS OF CONTRACT**

#### **1. GENERAL PROVISIONS**

**1.1 Definitions** Unless the context otherwise requires, the following terms

whenever used in this Contract shall have the following meanings:

- (a) "Applicable Law" means the laws and any other instruments having the force of law in the Republic of Kenya as they may be issued and in force from time to time;
- (b) "Contract" means the Contract signed by the Parties, to which these General Conditions of Contract (GC) are attached together with all the documents listed in Clause 1 of such signed Contract;
- (c) "Contract Price" means the price to be paid for the performance of the Services in accordance with Clause 6 here below;
- (d) "Foreign Currency" means any currency other than the Kenya Shilling;
- (e) "GC" means these General Conditions of Contract;
- (f) "Government" means the Government of the Republic of Kenya;
- (g) "Local Currency" means the Kenya Shilling;
- (h) "Member", in case the Consultant consists of a joint venture of more than one entity, means any of these entities; "Members" means all these entities, and "Member in Charge" means the entity specified in the SC to act on their behalf in exercising all the Consultant's rights and obligations towards the Client under this Contract;
- (i) "Party" means the Client or the Consultant, as the case may be and "Parties" means both of them;

	(j)	"Personnel" means persons hired by the Consultant or by any Sub consultant as employees and assigned to the performance of the Services or any part thereof;
	(k)	"SC" means the Special Conditions of Contract by which the GC may be amended or supplemented;
	(l)	"Services" means the work to be performed by the Consultant pursuant to this Contract, as described in Appendix A; and
	(m)	"Sub consultant" means any entity to which the Consultant subcontracts any part of the Services in accordance with the provisions of Clauses 3 and 4.
1.2 Law Governing the Contract	relat	Contract, its meaning and interpretation and the ionship between the Parties shall be governed by the s of Kenya.
1.3 Language	whic all n	Contract has been executed in English language h shall be the binding and controlling language for natters relating to the meaning or interpretation of Contract.
1.4 Notices	Cont been repre is ac teleg	notice, request, or consent made pursuant to this ract shall be in writing and shall be deemed to have made when delivered in person to an authorized esentative of the Party to whom the communication ldressed or when sent by registered mail, telex, ram or facsimile to such Party at the address fied in the SC.
1.5 Location	speci parti whet	Services shall be performed at such locations as are fied in Appendix A and, where the location of a cular task is not so specified, at such locations, her in the Republic of Kenya or elsewhere, as the at may approve.
1.6 Authorized Representative	•	action required or permitted to be taken and any ument required or permitted to be executed under

this Contract by the Client or the Consultant may be taken or executed by the officials specified in the SC. **1.7 Taxes and Duties** The Consultant, Sub consultant[s] and their personnel shall pay such taxes, duties, fees and other impositions as may be levied under the Laws of Kenya, the amount of which is deemed to have been included in the Contract Price.

#### 2. COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT

- 2.1 Effectiveness of ContractContractThis Contract shall come into effect on the date the Contract is signed by both Parties or such other later date as may be stated in the SC.
- 2.2 Commencement of Services The Consultant shall begin carrying out the Services thirty (30) days after the date the Contract becomes effective or at such other date as may be specified in the SC.
- 2.3 Expiration of Unless terminated earlier pursuant to Clause 2.6, this ContractUnless terminate at the end of such time period, after the Effective Date, as is specified in the SC.
- **2.4 Modification** Modification of the terms and Conditions of this Contract, including any modification of the scope of the Services or the Contract Price, may only be made by written agreement between the Parties.

#### 2.5 Force Majeure

- **2.5.1 Definition** For the purposes of this Contract, "Force Majeure" means
  - an event which is beyond the reasonable control of a Party and which makes a Party's performance of its obligations under the Contract impossible or so impractical as to be considered impossible under the circumstances.
- 2.5.2 No Breach The failure of a Party to fulfill any of its obligations under of Contract the Contract shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event (a) has taken all reasonable precautions, due care and reasonable alternative measures in order to carry out the terms and conditions of this Contract, and (b) has informed the other Party as soon as possible about the occurrence of such an event.

- **2.5.3 Extension** Any period within which a Party shall, pursuant to
- this
- **Of Time** Contract complete any action or task shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.
- **2.5.4 Payments** During the period of his inability to perform the Services
  - as a result of an event of Force Majeure, the Consultant shall be entitled to continue to be paid under the terms of this Contract, as well as to be reimbursed for additional costs reasonably and necessarily incurred by him during such period for the purposes of the Services and in reactivating the Service after the end of such period.

#### 2.6 Termination

**2.6.1 By the** The Client may terminate this Contract by not less than **Client** The Client may terminate this Contract by not less than thirty (30) days' written notice of termination to the Consultant, to be given after the occurrence of any of the events specified in this Clause;

- (a) if the Consultant does not remedy a failure in the performance of his obligations under the Contract within thirty (30) days after being notified or within any further period as the Client may have subsequently approved in writing;
- (b) if the Consultant becomes insolvent or bankrupt;
- (c) if, as a result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days; or
- (d) if the Consultant, in the judgment of the Client, has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.

For the purpose of this clause;

"corrupt practice" means the offering, giving, receiving or soliciting of anything of value to influence the action of a public official in the selection process or in Contract execution.

- "fraudulent practice" means a misrepresentation of facts in order to influence a selection process or the execution of Contract to the detriment of the Client, and includes collusive practice among consultants (prior to or after submission of proposals) designed to establish prices at artificial non-competitive levels and to deprive the Client of the benefits of free and open competition.
- (e) if the Client in his sole discretion decides to terminate this Contract.

**2.6.2 By the** The Consultant may terminate this Contract by not less

**Consultant** than thirty (30) days' written notice to the Client, such notice to be given after the occurrence of any of the following events;

- (a) if the Client fails to pay any monies due to the Consultant pursuant to this Contract and not subject to dispute pursuant to Clause 7 within sixty (60) days after receiving written notice from the Consultant that such payment is overdue; or
- (b) if, as a result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.

2.6.3 Payment Upon termination of this Contract pursuant to Clauses
 2.6.1 or 2.6.2, the Client shall make the following
 Termination payments to the Consultant:

- (a) remuneration pursuant to Clause 6 for Services satisfactorily performed prior to the effective date of termination;
- (b) except in the case of termination pursuant to paragraphs (a) and (b) of Clause 2.6.1, reimbursement of any reasonable costs incident to the prompt and orderly termination of the Contract, including the cost of the return travel of the Personnel and their eligible dependents.

#### **3. OBLIGATIONS OF THE CONSULTANT**

**3.1 General** The Consultant shall perform the Services and carry out his obligations with all due diligence, efficiency and economy in accordance with generally accepted professional techniques and practices and shall observe sound management practices, and employ appropriate advanced technology and safe methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as faithful adviser to the Client and shall at all times support and safeguard the Client's legitimate interests in any dealing with Sub consultants or third parties.

# 1.2 Conflict of Interests

3.2.1 Consultant (i) Not to Benefit from Commissions, Discounts, Etc. The remuneration of the Consultant pursuant to Clause 6 shall constitute the Consultant's sole remuneration in connection with this Contract or the Services and the Consultant shall not accept for his own benefit any trade commission, discount or similar payment in connection with

activities pursuant to this Contract or to the Services or in the discharge of his obligations under the Contract and the Consultant shall use his best efforts to ensure that his personnel, any sub consultant[s] and agents of either of them similarly shall not receive any such additional remuneration.

(ii) For a period of two years after the expiration of this Contract, the Consultant shall not engage and shall cause his personnel as well as his sub consultant[s] and his/their personnel not to engage in the activity of a purchaser (directly or indirectly) of the assets on which he advised the Client on this Contract nor shall he engage in the activity of an adviser (directly or indirectly) of potential purchasers of such assets.

- (iii) Where the Consultant as part of the Services has the responsibility of advising the Client on the procurement of goods, works or services, the Consultant will comply with any applicable procurement guidelines and shall at all times exercise such responsibility in the best interest of the Client. Any discounts or commissions obtained by the Consultant in the exercise of such procurement shall be for the account of the Client.
- **3.2.2 Consultant and Affiliates Not to be Otherwise Interested in Project** 

   The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and his affiliates, as well as any Subconsultant and any of his affiliates, shall be disqualified from providing goods, works or services (other than the Services and any continuation thereof) for any project resulting from or closely related to the Services.
- **3.2.3 Prohibition**<br/>of<br/>Conflicting<br/>ActivitiesNeither the Consultant nor his subconsultant[s]<br/>nor their personnel shall engage, either directly or<br/>indirectly in any of the following activities:
  - (a) during the term of this Contract, any business or professional activities in the Republic of Kenya which would conflict with the activities assigned to them under this Contract; or
  - (b) after the termination of this Contract, such other activities as may be specified in the SC.
- 3.3 **Confidentiality** The Consultant, his subconsultant[s] and the personnel of either of them shall not, either during the term of this Contract or within two (2) years after the expiration of this Contract, disclose any proprietary or confidential information relating to the Project, the Services, this Contract or the Client's business or operations without the prior written consent of the Client.
- 3.4 **Insurance to be** The Consultant (a) shall take out and maintain **Taken Out by the** and shall cause any subconsultant[s] to take out

- **Consultant** and maintain, at his (or the subconsultants', as the case may be) own cost but on terms and conditions approved by the Client, insurance against the risks and for the coverage, as shall be specified in the SC; and (b) at the Client's request, shall provide evidence to the Client showing that such insurance has been taken out and maintained and that the current premiums have been paid.
- 3.5 **Consultant's** The Consultant shall obtain the Client's prior **Actions Requiring** approval in writing before taking any of the **Client's Prior** following actions; **Approval** 
  - (a) entering into a subcontract for the performance of any part of the Services,
  - (b) appointing such members of the personnel not listed by name in Appendix C ("Key Personnel and Subconsultants").
- 3.6 **Reporting** The Consultants shall submit to the Client the reports **Obligations** and documents specified in Appendix A in the form, in the numbers, and within the periods set forth in the said Appendix.
  - 3.7 **Documents** All plans, drawings, specifications, designs, reports and **prepared by** other documents and software submitted by the Consultthe Consult- ant in accordance with Clause 3.6 shall become and **ant to Be** remain the property of the Client and the Consultant **the Property**shall, not later than upon termination or expiration of this
    - of the ClientContract, deliver all such documents and software to the Client together with a detailed inventory thereof. The Consultant may retain a copy of such documents and software. Neither Party shall use these documents for purposes unrelated to this Contract without the prior approval of the other Party.

#### 4. CONSULTANT'S PERSONNEL

**4.1 Description** The titles, agreed job descriptions, minimum qualificaof **Personnel** tions and estimated periods of engagement in the carrying out of the Services of the Consultant's Key

	Personnel are described in Appendix C. The Key Personnel and Sub consultants listed by title as well as
	by name in Appendix C are hereby approved by the Client.
<b>4.2 Removal</b> changes	(a) Except as the Client may otherwise agree, no
and/or reason	shall be made in the Key Personnel. If for any
Replacemen	5
Of Personn	el becomes necessary to replace any of the Key
	Personnel, the Consultant shall provide as a
	replacement a person of equivalent or better
	qualifications.

- (b) If the Client finds that any of the Personnel have (i) committed serious misconduct or have been charged with having committed a criminal action, or (ii) the Client has reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Consultant shall, at the Client's written request specifying the grounds thereof, provide as a replacement a person with qualifications and experience acceptable to the Client.
- (c) The Consultant shall have no claim for additional costs arising out of or incidental to any removal and/or replacement of Personnel.

#### **5.** OBLIGATIONS OF THE CLIENT

5.1 Assistance and Exemptions	The Client shall use his best efforts to ensure that he provides the Consultant such assistance and exemptions as may be necessary for due performance of this Contract.
<b>5.2 Change in the</b> <b>Applicable Law</b> and	If after the date of this Contract, there is any change in the Laws of Kenya with respect to taxes duties which increases or decreases the cost of the Services rendered by the Consultant, then the remuneration and reimbursable expenses otherwise

payal	ble to the Consultant under this Contract shall be increased or decreased accordingly by agreement
	between the Parties and corresponding adjustments shall be made to the amounts referred to in Clause 6.2 (a) or (b), as the case may be.
Services and Facilities	The Client shall make available to the Consultant

**5.3 Services and Facilities** The Client shall make available to the Consultant the Services and Facilities listed under Appendix F.

#### **6.** PAYMENTS TO THE CONSULTANT

6.1	Lump-Sum	The Consultant's total remuneration shall not
	Remuneration	exceed the Contract Price and shall be a fixed
		lump-sum including all staff costs,
		Subconsultants' costs, printing, communications,
		travel, accommodation and the like and all other
		costs incurred by the Consultant in carrying out
		the Services described in Appendix A. Except as
		provided in Clause 5.2, the Contract Price may
		only be increased above the amounts stated in
		Clause 6.2 if the Parties have agreed to additional
		payments in accordance with Clause 2.4.
	6.2 Contract Price	(a) The price payable in foreign currency is set

- **act Price** (a) The price payable in foreign currency is set forth in the SC.
  - (b) The price payable in local currency is set forth in the SC.
- 6.3 Payment for Additional Services For the purposes of determining the remuneration due for additional services as may be agreed under Clause 2.4, a breakdown of the lump-sum price is provided in Appendices D and E.
- 6.4 Terms and Payments will be made to the account of the Conditions of Payment
   Conditions of Payment
   Consultant and according to the payment schedule stated in the SC. Unless otherwise stated in the SC, the first payment shall be made against the provision by the Consultant of a bank guarantee for the same amount and shall be valid for the period stated in the SC. Any other payment shall be made after the conditions listed in the SC for such payment have been met and the

Consultant has submitted an invoice to the Client specifying the amount due.

6.5	Intereston	Payment shall be made within thirty (30) days of
	Delayed	receipt of invoice and the relevant documents
	Payment	specified in Clause 6.4. If the Client has delayed
		payments beyond thirty (30) days after the due
		date hereof, simple interest shall be paid to the
		Consultant for each day of delay at a rate three
		percentage points above the prevailing Central
		Bank of Kenya's average rate for base lending .

#### **7. SETTLEMENT OF DISPUTES**

- **7.1 Amicable Settlement** The Parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.
- 7.2 Dispute Settlement Any dispute between the Parties as to matters arising pursuant to this Contract that cannot be settled amicably within thirty (30) days after receipt by one Party of the other Party's request for such amicable settlement may be referred by either Party to the arbitration and final decision of a person to
   be agreed between the Parties. Failing agreement to concur in the appointment of an Arbitrator, the Arbitrator shall be appointed by the Chairman of the Chartered Institute of Arbitrators, Kenya

Branch, on the request of the applying party.

## Number of GC Amendments of and Supplements to Clauses in the **General Conditions of Contract** Clause The Member in Charge is [name of 1.1(i) Member] The addresses are: 1.4 Client: Attention: Telephone: Telex; Facsimile: Attention: Consultant: Telephone; Telex: Facsimile: 1.6 The Authorized Representatives are: For the Client: For the Consultant:\_\_\_\_\_ The date on which this Contract shall come into effect 2.1 is(\_\_\_\_\_) [date]. *Note:* The date may be specified by reference to conditions of effectiveness of the Contract, such as receipt by Consultants of advance payment and by Client of bank guarantee 2.2 The date for the commencement of Services is [date] The period shall be\_\_\_\_\_[length of time]. 2.3 *Note: Fill in the period, eq, twenty-four (24) months or such other* period as the Parties may agree in writing.

## **III. SPECIAL CONDITIONS OF CONTRACT**

3.4 The risks and coverage shall	be:
----------------------------------	-----

	(i) Professional Liability
	(ii) Loss of or damage to equipment and property
6.2(a)	The amount in foreign currency or currencies is[Insert amount].
6.2(b)	The amount in local Currency is [Insert amount]
6.4	Payments shall be made according to the following schedule:
Ν	<ul> <li>Note: (a) This sample Clause should be specifically drafted for each Contract and the following installments are indicative only; (b) if the payment of foreign currency and of local currency does not follow the same schedule, add a separate schedule for payment in local currency; and (c) if applicable, detail further the nature of the report evidencing performance, as may be required, e.g., submission of study or specific phase of study, survey, drawings, draft bidding documents, etc., as listed in Appendix B, Reporting Requirements. In the example provided, the bank guarantee for the repayment is released when the payments have reached 50 percent of the lump-sum price, because it is assumed that at that point, the advance has been entirely set off against the performance of services.</li> <li>Twenty (20) percent of the Contract Price shall be paid on the commencement date against the submission of a bank guarantee for the same.</li> <li>Ten (10) percent of the lump-sum amount shall be paid upon submission of the inception report.</li> <li>Twenty-five (25) percent of the lump-sum amount shall be paid upon submission of the interim report.</li> <li>Twenty-five (25) percent of the lump-sum amount shall be paid upon submission of the interim report.</li> <li>Twenty-five (26) percent of the lump-sum amount shall be paid upon submission of the interim report.</li> </ul>
	paid upon approval of the final report.

• The bank guarantee shall be released when the total payments reach fifty (50) percent of the lump-sum amount.

## **IV.** Appendices

#### **APPENDIX A – DESCRIPTION OF THE SERVICES**

Give detailed descriptions of the Services to be provided, dates for completion of various tasks, place of performance for different tasks, specific tasks to be approved by Client, etc.

#### **APPENDIX B – REPORTING REQUIREMENTS**

List format, frequency, and contents of reports; persons to receive them; dates of submission; etc. If no reports are to be submitted, state here "Not applicable."

#### APPENDIX C- KEY PERSONNEL AND SUBCONSULTANTS

- List under: C-1 Titles [and names, if already available], detailed job descriptions and minimum qualifications of Personnel and staff-months for each.
  - C-2 List of approved Sub consultants (if already available); same information with respect to their Personnel as in C-1.

#### APPENDIX D – BREAKDOWN OF CONTRACT PRICE IN FOREIGN CURRENCY

*List here the elements of cost used to arrive at the breakdown of the lump-sum price – foreign currency portion:* 

- 1. Monthly rates for Personnel (Key Personnel and other Personnel).
- 2. Reimbursable expenditures.
- This appendix will exclusively be used for determining remuneration for additional services.

#### **APPENDIX E – BREAKDOWN OF CONTRACT PRICE IN LOCAL CURRENCY**

*List here the elements of cost used to arrive at the breakdown of the lump-sum price – local currency portion.* 

- 1. Monthly rates for Personnel (Key Personnel and other Personnel).
- 2. Reimbursable expenditures.
- This appendix will exclusively be used for determining remuneration for additional services.

#### **APPENDIX F – SERVICES AND FACILITIES PROVIDED BY THE CLIENT**



## SAMPLE CONTRACT FOR CONSULTING SERVICES

## LARGE ASSIGNMENTS AND Small Assignments

**Time-Based Payments** 

(xxi)

#### SAMPLE CONTRACT FOR CONSULTING SEVICES SMALL ASSIGNMENTS TIME-BASED PAYMENTS

#### CONTRACT

This Agreement [hereinafter called "the Contract") is entered into this \_\_\_\_\_\_ [Insert starting date of assignment], by and between

[Insert Client's name] of [or whose registered office is situated at] [insert Client's address](hereinafter called "the Client") of the one part AND

\_\_\_\_\_\_\_\_[Insert Consultant's name] of[or whoseregisteredofficeissituatedat]\_\_\_\_\_\_\_[insertConsultant'saddress](hereinafter called "the Consultant") of the other part.Consultant's

WHEREAS, the Client wishes to have the Consultant perform the Services [hereinafter referred to as "the Services", and

WHEREAS, the Consultant is willing to perform the said Services,

NOW THEREFORE THE PARTIES hereby agree as follows:

- Services

   The Consultant shall perform the Services specified in Appendix A, "Terms of Reference and Scope of Services," which is made an integral part of this Contract.
  - (ii) The Consultant shall provide the reports listed in Appendix B, "Consultant's Reporting Obligations," within the time periods listed in such Appendix and the personnel listed in Appendix C, "Cost Estimate of Services, List of Personnel and Schedule of Rates" to perform the Services.
- **2. Term** The Consultant shall perform the Services during the period commencing <u>[Insert start date]</u> and continuing through to <u>[Insert completion date]</u> or any other period(s) as may be subsequently agreed by the parties in writing.

- For Services rendered pursuant to Appendix A, the Client shall pay the Consultant an amount not to exceed a ceiling of *[Insert ceiling amount]*. This amount has been established based on the understanding that it includes all of the Consultant's costs and profits as
- well as any tax obligation that may be imposed on the Consultant. The payments made under the Contract
- consist of the Consultant's remuneration as defined in subparagraph (B) below and of the reimbursable expenditures as defined in sub-paragraph (C) below.
- B. <u>Remuneration</u>
- The Client shall pay the Consultant for Services rendered at the rate(s) per man/month spent (or per day spent or per hour spent, subject to a maximum of eight hours per day) in accordance with the rates agreed and specified in Appendix C, "Cost Estimate of Services, List of Personnel and Schedule of Rates".
- C. <u>Reimbursables</u>
- The Client shall pay the Consultant for reimbursable expenses which shall consist of and be limited to:
  - (i) normal and customary expenditures for official road and air travel, accommodation, printing and telephone charges; air travel will be reimbursed at the cost of less than first class travel and will need to be authorized by the Client's coordinator;
  - (ii) such other expenses as approved in advance by the Client's coordinator.
- D. <u>Payment Conditions.</u>
- Payment shall be made in Kenya shillings unless otherwise specified not later than thirty {30} days following submission of invoices in duplicate to the Coordinator designated in Clause 4 herebelow. If the Client has delayed payments beyond thirty (30) days after the date hereof, simple interest shall be paid to the Consultant for each day of delay at a rate three percentage points above the prevailing Central Bank of Kenya's average rate for base lending.

The parties shall use their best efforts to settle amicably all disputes arising out of or in connection with this Contract or its interpretation.

<b>4. Project</b> A. Administration	Coordinator
	The Client designates

- *[Insert name]* as Client's Coordinator; the Coordinator shall be responsible for the coordination of activities under the Contract, for receiving and approving invoices
- for payment and for acceptance of the deliverables by the Client.
- B. <u>Timesheets.</u>
- During the course of their work under this Contract, including field work, the Consultant's employees
- providing services under this Contract may be required to complete timesheets or any other document used to identify time spent as well as expenses incurred, as instructed by the Project Coordinator.
- C. <u>Records and Accounts</u>
- The Consultant shall keep accurate and systematic records and accounts in respect of the Services which will clearly identify all charges and expenses. The Client reserves the right to audit or to nominate a reputable accounting firm to audit the Consultant's records relating to amounts claimed under this Contract during its term and any extension and for a period of three months thereafter.
- 5. Performance The Consultant undertakes to perform the Services with
- **Standard** the highest standards of professional and ethical competence and integrity. The Consultant shall promptly replace any employees assigned under this Contract that the Client considers unsatisfactory.
- **6. Confidentiality** The Consultant shall not, during the term of this Contract and within two years after its expiration, disclose any proprietary or confidential information relating to the Services, this Contract or the Client's business or operations without the prior written consent of the Client.
- **7. Ownership of** Any studies, reports or other material, graphic, software or otherwise prepared by the Consultant for the Client under the Contract shall belong to and remain the property of the Client. The Consultant may retain a copy of such documents and software.
- 8. Consultant Not to be Engaged in Certain Activities
   The Consultant agrees that during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant shall be disqualified from providing goods, works or services (other than the Services or any continuation thereof) for

9. I	nsurance	any project resulting from or closely related to the Services. The Consultant will be responsible for taking out any appropriate insurance coverage.
10.	Assignment	The Consultant shall not assign this Contract or Subcontract any portion thereof without the Client's prior written consent.
11.	Law Governing Contract and Language	The Contract shall be governed by the Laws of Kenya and the language of the Contract shall be English Language.

12.	Dispute	Any dispute arising out of this Contract which cannot be
	Resolution	amicably settled between the parties, shall be referred by
		either party to the arbitration and final decision of a
		person to be agreed between the parties. Failing
		agreement to concur in the appointment of an Arbitrator,
		the Arbitrator shall be appointed by the chairman of the
		Chartered Institute of Arbitrators, Kenya branch, on the
		request of the applying party.

FOR THE CLIENT		FOR THE CONSULTANT
Full name;		Full name
		Title:
Signature;S	ignature;	
Date;	Date;	

## LIST OF APPENDICES

Appendix A: Terms of Reference and Scope of Services

Appendix B: Consultant's Reporting Obligation

Appendix C: Cost Estimate of Services, List of Personnel and Schedule of Rates

## **APPENDIX C**

Cost Estimate of Services, List of Personnel and Schedule of Rates.

(1) <u>Remuneration of Staff</u>

	Name	Rate (per month/day/ hour in currency)	Time spent(n umbero f month/ day/ hour)	Total (curren cy)
(a) Team Leader				
(b)				
(c)				
				Sub-Total (1)

## (2) <u>Reimbursables</u>

	Rate	Days	Total
(a) Air Travel			
(b) Road Transportation			
(c) Per Diem			
			Sub-Total (2)

TOTAL COST \_\_\_\_\_

Physical Contingency \_\_\_\_\_

CONTRACT CEILING \_\_\_\_\_

# **ANNEX III**

## SAMPLE CONTRACT FOR CONSULTING SERVICES

# **Small Assignments** Lump-sum payments

SAMPLE CONTRACT FOR CONSULTING SERVICES SMALL ASSIGNMENTS

(i)

#### LUMP-SUM PAYMENTS

#### CONTRACT

This Agreement, [hereinafter called "the Contract") is entered into this
\_\_\_\_\_[Insert starting date of assignment], by and between
[Insert Client's name] of [or whose]

registered office is situated at]\_\_\_\_\_[insert Client's address](hereinafter called "the Client") of the one part AND

*[Insert Consultant's name]* of [or whose registered office is situated at]\_\_\_\_\_\_*[insert Consultant's address]*(hereinafter called "the Consultant") of the other part.

WHEREAS the Client wishes to have the Consultant perform the services [hereinafter referred to as "the Services", and

WHEREAS the Consultant is willing to perform the said Services,

NOW THEREFORE THE PARTIES hereby agree as follows:

1. Services	(i) Appe	The Consultant shall perform the Services specified in endix A, "Terms of Reference and Scope of Services," which is made an integral part of this Contract.		
	(ii)	The Consultant shall provide the personnel listed in Appendix B, "Consultant's Personnel," to perform the Services.		
	(iii)	The Consultant shall submit to the Client the reports in the form and within the time periods specified in Appendix C, "Consultant's Reporting Obligations."		
2. Term	com cont any c	e Consultant shall perform the Services during the period nmencing on[Insert starting date] and ntinuing through to[Insert completion date], or other period(s) as may be subsequently agreed by the ties in writing.		
3. Payment	A. For S	<u>Ceiling</u> Services rendered pursuant to Appendix A, the Client shall pay the Consultant an amount not to exceed <i>[Insert amount]</i> . This amount has been established based on the understanding that it includes all of the Consultant's costs and profits as well as any tax obligation that may be imposed on the Consultant.		

#### B. <u>Schedule of Payments</u>

The schedule of payments is specified below (Modify in order to reflect the output required as described in Appendix C.)

Kshs\_\_\_\_\_upon the Client's receipt of a copy of this Contract signed by the Consultant;

Kshs\_\_\_\_\_upon the Client's receipt of the draft report, acceptable to the Client; and

Kshs\_\_\_\_\_upon the Client's receipt of the final report, acceptable to the Client.

Kshs\_\_\_\_\_Total

#### C. <u>Payment Conditions</u>

Payment shall be made in Kenya Shillings unless otherwise specified not later than thirty [30] days following submission by the Consultant of invoices in duplicate to the Coordinator designated in Clause 4 herebelow. If the Client has delayed payments beyond thirty (30) days after the due date hereof, simple interest shall be paid to the Consultant for each day of delay at a rate three percentage points above the prevailing Central Bank of Kenya's average rate for base lending.

# **4. Project** A. Administration

- <u>Coordinator.</u>
- The Client designates <u>[insert name]</u> as Client's Coordinator; the Coordinator will be responsible for the coordination of activities under this Contract, for acceptance and approval of the reports and of other deliverables by the Client and for receiving and approving invoices for payment.
- B. <u>Reports.</u>

The reports listed in Appendix C, "Consultant's Reporting Obligations," shall be submitted in the course of the

assignment and will constitute the basis for the payments to be made under paragraph 3.

- 5. Performance Standards
  The Consultant undertakes to perform the Services with the highest standards of professional and ethical competence and integrity. The Consultant shall Promptly replace any employees assigned under this Contract that the Client considers unsatisfactory.
- 6. Confidentiality The Consultant shall not, during the term of this Contract and within two years after its expiration, disclose any proprietary or confidential information relating to the Services, this Contract or the Client's business or operations without the prior written consent of the Client.
- 7. Ownership of MaterialAny studies, reports or other material, graphic, software or otherwise prepared by the Consultant for the Client under the Contract shall belong to and remain the property of the Client. The Consultant may retain a copy of such documents and software.
- 8. Consultant Not to be Engaged in certain Activities
   Activities
   The Consultant agrees that during the term of this Contract and after its termination the Consultant and any entity affiliated with the Consultant shall be disqualified from providing goods, works or services (other than the Services and any continuation thereof) for any project resulting from or closely related to the Services.
- **9. Insurance** The Consultant will be responsible for taking out any appropriate insurance coverage.
- **10. Assignment** The Consultant shall not assign this Contract or subcontract any portion of it without the Client's prior written consent.
- **11.** Law Governing<br/>Contract and<br/>LanguageThe Contract shall be governed by the laws of Kenya and<br/>the language of the Contract shall be English Language.
- 12. Dispute Resolution Any dispute arising out of the Contract which cannot be amicably settled between the parties shall be referred by either party to the arbitration and final decision of a person to be agreed between the parties. Failing agreement to concur in the appointment of an Arbitrator, the Arbitrator shall be appointed by the chairman of the Chartered Institute of Arbitrators, Kenya branch, on the request of the applying party.

#### FOR THE CLIENT

## FOR THE CONSULTANT

Full name;	Full name;
Title:	Title:
Signature;	_Signature;
Date;	_Date;

## LIST OF APPENDICES

Appendix A: Terms of Reference and Scope of Services

Appendix B:Consultant's Personnel

Appendix C:Consultant's Reporting Obligations

#### LETTER OF NOTIFICATION OF AWARD

Address of Procuring Entity

т			

10:\_\_\_\_\_

RE: Tender No.\_\_\_\_\_

Tender Name\_\_\_\_\_

This is to notify that the contract/s stated below under the above mentioned tender have been awarded to you.

- 1. Please acknowledge receipt of this letter of notification signifying your acceptance.
- 2. The contract/contracts shall be signed by the parties within 30 days of the date of this letter but not earlier than 14 days from the date of the letter.
- **3.** You may contact the officer(s) whose particulars appear below on the subject matter of this letter of notification of award.

(FULL PARTICULARS)\_\_\_\_\_

#### SIGNED FOR ACCOUNTING OFFICER

#### **REPUBLIC OF KENYA**

#### PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD

APPLICATION NO.....OF....20.....

#### BETWEEN

.....APPLICANT

#### AND

......RESPONDENT (*Procuring Entity*)

#### **REQUEST FOR REVIEW**

I/We.....,the above named Applicant(s), of address: Physical address......Fax No.....Tel. No......Email ....., hereby request the Public Procurement Administrative Review Board to review the whole/part of the above mentioned decision on the following grounds , namely:-

1.

2.

etc.

By this memorandum, the Applicant requests the Board for an order/orders that: -

1.
2.
etc
SIGNED(Applicant)
Dated onday of/20

#### FOR OFFICIAL USE ONLY

Lodged with the Secretary Public Procurement Administrative Review Board on .....

day of ..... 20.....

SIGNED Board Secretary