

ENTERPRENEURSHIP ENERGY



Semua profesi yang baik adalah **mulia**. Berusahalah menjadi yang **terbaik** di profesi tersebut.

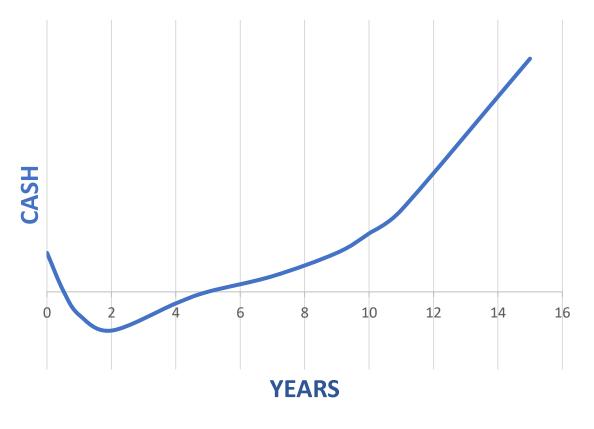
ENTERPRENEURSHIP KEYS

- 1. FRIENDSHIP AND SILATURAHMI
- 2. IF YOU LIKE TRADING, YOU ACTUALLY HAS THE POTENTIALS
- 3. FIND OPTIONS, SELECT, DEVELOP PLAN, SET TARGETS, AND EXECUTE
- 4. FOCUS AND PERSISTENT



Hope for the best and prepare for the worst

ENTERPRENEURSHIP FACT



ENERGY KEYS

- Regulated business, then understand the whole business flow
- 2. Many disciplines involved: engineering, commercial, legal, administration, etc.
- 3. Most of are B2B, retail are small.
- 4. Finance sources











PT Selaras Daya Utama (SEDAYU)

Indonesia's Leading Solar Energy Company

Company Profile

PT Selaras Daya Utama Our Milestones















PT Selaras Daya Utama (SEDAYU)

Indonesia's Leading Solar Energy Company

















projects









1. Why SEDAYU?

Our Competitive Advantages

SEDAYU is Supported by World's Leading Companies in Solar Power Industry



























































SEDAYU has a Proven Track Record

100% Success Rate for More Than 150 Projects

































SEDAYU is the Solar EPC of Choice

chosen by World's Leading Solar Power Developers





Total Solar is the world's largest Solar Power Developer; and SEDAYU is Total Solar's EPC for Indonesia, including its first project, the 750 kWp Chandra Asri Petrochemical (CAP) project



This Japan's leading companies owns Indonesia's largest private IPP SEDAYU has successfully commissioned all of their 3 (three) Solar Power projects, including the 1-MW Paiton Energy project



SolarNation is Indonesia's leading Rooftop Solar Power Developer SEDAYU has been chosen as the EPC for its projects

SEDAYU receives International Awards

Awarded by International Institutions & Government





Supported by the United Nations, Energy Globe Award is one of the most prestigious Environment & Energy Awards SEDAYU is the winner of Energy Globe National Award 2019



Asian Power Awards recognizes the innovative initiatives in The Power sector including the Renewable Energy sector SEDAYU is the winner of Asian Power Awards 2017





SEDAYU also received numerous Awards for its contributions in the Renewable Energy development in Indonesia, including the Awards from the governments of Denmark, Switzerland and the Netherlands





From left to right:

Energy Globe Award 2019 The Award Winning ceremony by the Austrian Ambassador, H.E. Helene Steinhäusl and the AdvantageAustria team in Jakarta on behalf of the Energy Globe Foundation

Asian Power Awards 2017 The Award Winning ceremony by the Asian Power Awards in Bangkok

Renewable Energy Award 2016 from H.E. Børge Brende, Norwegian Minister of Foreign Affairs on behalf of the Norwegian government

Renewable Energy Technology Award 2015 from the Vice President of Switzerland, H.E. Doris Leuthard.

2. SEDAYU Solar Power Solutions

On-grid, Off-grid, Hybrid Solar Power solutions

ONGRID SOLAR

On-grid Solar Power System / Pembangkit Listrik Tenaga Surya (PLTS) On-grid is the most common Solar system and it is connected to the power grid.

When the energy produced by Solar is more than the needed, the system send excess electricity back to the grid.

When the energy produced by Solar is less than the needed, the power grid supplement or replace the Solar system



On-grid Solar Power Solution

Connected to the power grid

Net-metering solution is available

Ideal for buildings with reliable power supply from the grid

OFFGRID SOLAR

Off-grid Solar Power System / Pembangkit Listrik Tenaga Surya (PLTS) Off-grid is the most common system installed in remote & isolated areas with no electricity grid.

Off-grid Solar usually requires energy storage, i.e. battery bank, to store the energy harvested during day-time for the evening usage. Electrical usage must be monitored and kept below the maximum output from the Solar system.



Off-grid Solar Power Solution

Not connected to the power grid

Need Energy Storage (Battery) for evening usage

Ideal for remote & isolated locations



Zero Mass Water Source

Solar-powered Clean Water Solution from the Air

Designed & manufactured in the USA

Ideal for properties with limited access to water

HYBRID SOLAR

Hybrid Solar / Pembangkit Listrik Tenaga Surya (PLTS) Hybrid is another common system installed in remote and isolated locations with no electricity grid.

Instead of relying only on energy storage, i.e. battery bank, Hybrid Solar combines the energy storage with a backup source of energy, such as Diesel Generator. This system is able to save the cost to procure the batteries, especially if there is existing source of energy can be used as a backup.



PLTS Off-grid 75 kWp Bumi Ratu, Lampung

3. Project References

Some of SEDAYU's latest Off-grid, Hybrid and On-grid Solar projects



On-grid 1 MW Paiton Energy

The project consists of 4 (four) areas of rooftop & ground-mounted





On-grid 800 kWp ASSA

The project consists of 5 (five) ASSA locations in Indonesia



On-grid 50 kWp PLN Tahuna



On-grid 90 kWp Bank Indonesia



On-grid 189 kWp Pertamina Cilacap



On-grid Residential 30 kWp Jakarta



On-grid Residential 10 kWp Jakarta



On-grid Residential 7.5 kWp Bogor



PLTS Off-grid 10 kWp Daboto, Papua

Some of more than 150 SEDAYU Solar Power Projects

1MW Paiton Energy (2019) 750 kWp Chandra Asri Petrochemical (2019) 525 kWp South East Sulawesi Off-grid (2017) 475 kWp Mattiro Ujung Off-grid (2015) 350 kWp Morotai Off-grid (2015) 350 kWp Timika Off-grid (2017) 325 kWp Merauke Papua Off-grid (2017) 300 kWp Pegunungan Bintang (2012) 245 kWp West Kalimantan II Off-grid (2015) 220 kWp South East Sulawesi Off-grid (2015) 200 kWp Nunukan Off-grid (2015) 200 kWp Lampung Off-grid (2015) 189 kWp Pertamina Cilacap (2017) 168 kWp Universitas Syiah Kuala (2019) 165 kWp Lampung Off-grid (2014)	100 kWp Pembeliangan Off-grid (2015) 94.5 kWp Pertamina Balikpapan (2017) 90 kWp Bank Indonesia Jakarta (2015) 80 kWp West Kalimantan Off-grid (2015) 80 kWp Raja Ampat Off-grid (2017) 75 kWp Bumi Ratu Hybrid (2013) 70 kWp Usu Island Off-grid (2019) 60 kWp Matohara Morotai (2016) 50 kWp PLN Tahuna (2012) 45 kWp PLN Gorontalo (2014) 40 kWp YPHP Papua (2017) 30 kWp Kemenhunkam Building (2016) 25 kWp POMI Building (2018) 25 kWp Blue Sky Project (2018) 21 kWp ASSA Jakarta (2018)
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SEDAYU Solar Project References



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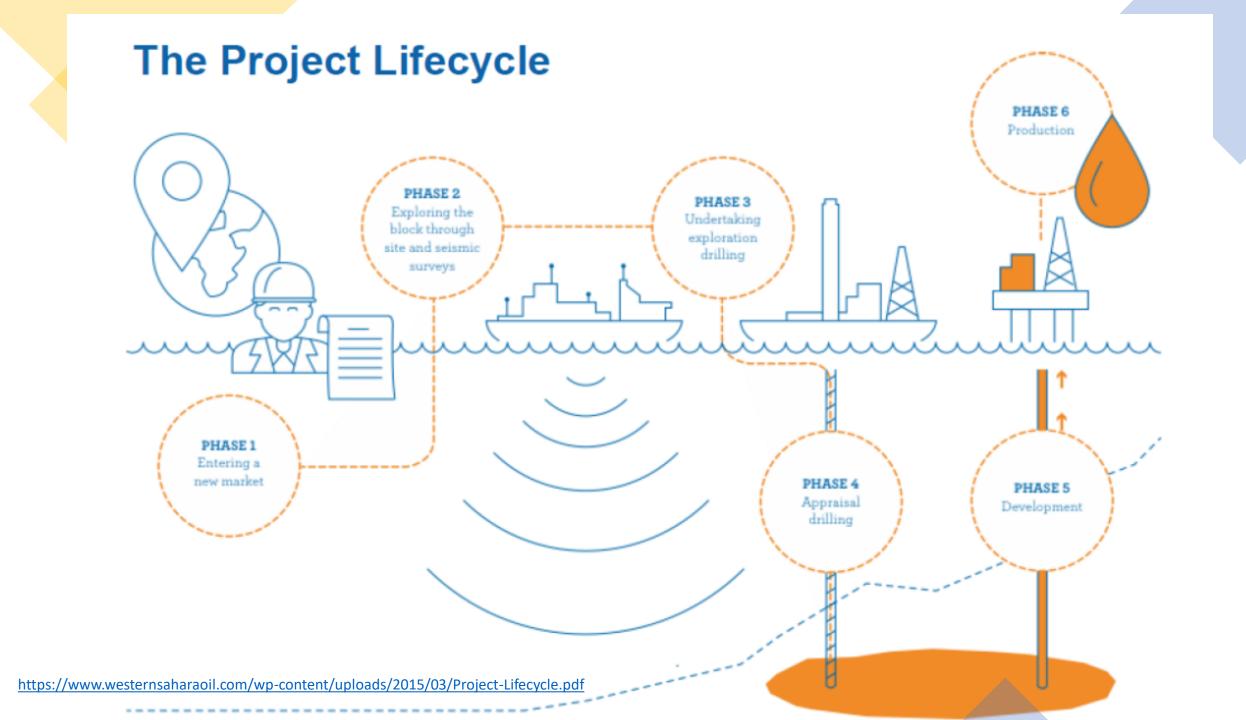
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RIGSIS COMPANY PROFILE

Prepared by PT Rigsis Energi Indonesia 6 August 2020







12 Engineers of14 People

50% Master Deg.

57% Female







The SKILLSET

- Creative thinking
- Thinking conceptually and practically
- Problem-solving
- Communicating clearly and empathetically
- Organization and time management
- Curiosity
- Credibility



