F	I	N	J	2	R	F	S	F	Α	R	С	Н
			•	~			-	-			-	

RAT	TING
Business	****
Financials	$\star$
Valuation	****
Management	*****
Ranking 1 to 5, denoting	g lowest and 5 highest

FIN2RESEARCH vestment Advisor Pvt. Ltd. **Equity Research Report** 

**Tube Investments of India Ltd** 



#### **SECTOR : Auto Ancillaries**

CMP: 3685

**Rating: BUY** 

#### **Target : 4500**

72,062.53
₹2485 - ₹4125
6212
19.31
1
540762
TIINDIA
39,675.34

Source : NSE/BSE

Date : 04-04-2024

P/E 38.96   P/B 8.03   EV/EBITDA 21.51   P/S 2.40   EPS 39.78   ROCE 27.59%   ROE 30.87%	28.57% 30.53%
P/B     8.03       EV/EBITDA     21.51       P/S     2.40       EPS     39.78	28.57%
P/B     8.03       EV/EBITDA     21.51       P/S     2.40	
P/B 8.03 EV/EBITDA 21.51	49.4
P/B 8.03	3.29
	26.67
P/E 38.96	9.92
- /	51.54
Particulars 2022	2023

Source : Company, Fin2Research

Particulars	% of Total Shares
Promoters	45.10%
Mutual Funds/AIF	11.12%
Insurance co. & others	3.03%
FII	28.83%
State Government	0.45%
Retails and Others	11.48%
Total	100.0%

Source : Company



**TIINDIA**: Tube Investments of India Limited (TII) stands tall as a premier manufacturer in India, catering to diverse sectors including Automotive, Railway, Construction, Mining, Agriculture, among others. The company's operations are structured across three key verticals: Engineering, Metal Formed Products, and Bicycles. As part of its growth trajectory, TII has expanded its portfolio into new ventures such as TMT bars and Truck Body Building, while also venturing into innovative domains like optic lens and other vision systems to serve the evolving needs of the automotive industry.

#### **KEY HIGHLIGHTS** :

- > In Q3 FY2024, Tube Investments of India Limited (TI) saw standalone revenue of Rs. 1898 Crores with a PBT of Rs. 210 Crores. On a consolidated basis, revenue amounted to Rs. 4197 Crores, with a profit of Rs. 390 Crores.
- CG Power and Industrial Solutions reported a consolidated revenue of Rs. 1979 Crores, while Shanthi Gears recorded a revenue of Rs. 126 Crores, with a profit of Rs. 24 Crores.
- In third quarter, the engineering business garnered revenue of Rs. 1229 Crores, yielding a PBIT of Rs. 153 Crores. The metal formed business recorded revenue of Rs. 392 Crores, with a PBIT of Rs. 47 Crores. However, the mobility business (bicycles) saw revenue of Rs. 147 Crores but incurred a loss of Rs. 8 Crores
- The EV business is set to allocate INR 5 billion across three ventures: Montra e-3Ws, facing launch delays due to new government battery safety standards but scheduled for marketing debut in September 2022, with manufacturing starting in March 2023 and sales following in April 2023, initially targeting southern states and expanding its dealer network from 42 to 75 by year-end; e-HCV (IPLTech) with a similar launch timeline, undertaking part indigenization such as batteries and motor controllers from 1HFY24; and Celestial's e-Tractor business aiming for homologation by March 2023 and commercialization by June/July 2023. The company underscores its focus on software and associated hardware development for all EV-related endeavors.
- The medical business is prioritizing import substitution and diversifying into additional categories to expand its market presence and offerings.
- TI Clean Mobility has already invested Rs. 450 Crores in capital expenditure, with an additional Rs. 460 Crores earmarked for the next year. Research and development efforts are concentrated on creating proprietary components for electric vehicles (EVs), underlining a commitment to innovation. Furthermore, investments are slated for expanding capacities across various segments in line with current utilization levels.

#### **KEY RISKS**:

Raw Material Risk : Challenges such as volatility in steel prices, inconsistency in quality, and high inventory holding persist within the industry.

Industry concentration risk : The company's significant exposure to the auto sector poses risks, including potential delays in passing on input cost changes.

Competition Risk : Competition from integrated steel mills, new entrants with strong financial backing, and increased imports present challenges for the company.

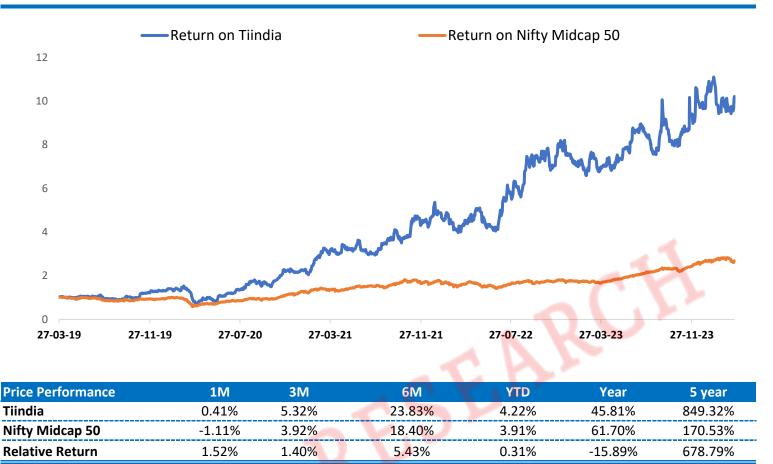
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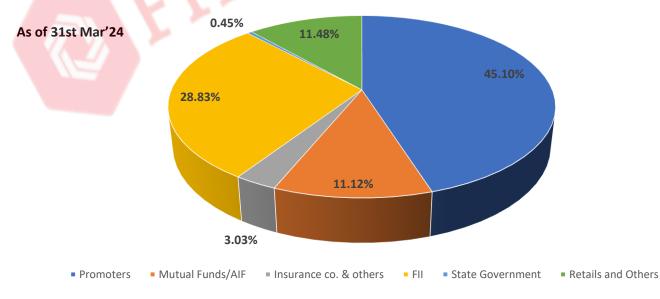


# FIN2RESEARCH Investment Advisor Pvt. Ltd.

**Equity Research Report** 



# **Shareholding Pattern**

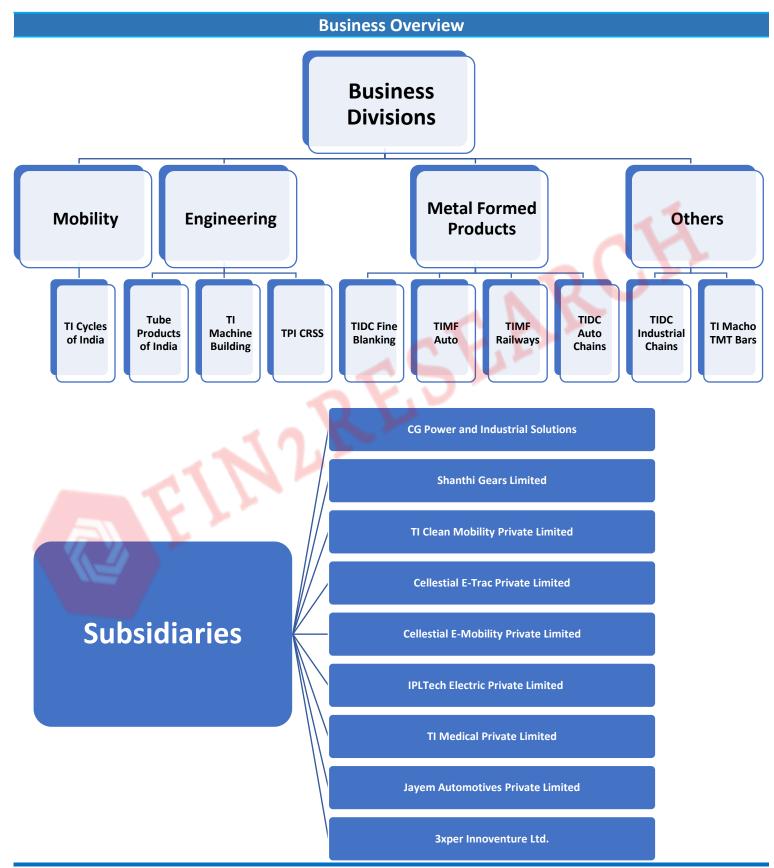


Source : Company, Fin2Research





**Equity Research Report** 





Investment Advisor Pvt. Ltd.

### **Equity Research Report**

#### **Business Segments**

#### **Engineering Business**:

- > One of the premier global producers of Cold Drawn Welded Precision Tubes, recognized for its extensive manufacturing capabilities and unparalleled expertise in delivering highquality products to diverse industries.
- $\triangleright$ A distinguished provider of precision tubes for the automotive sector, recognized as a frontrunner in manufacturing excellence and trusted by top-tier automotive companies for their exacting standards and quality requirements.
- Tailored tubes crafted specifically for hydraulic and pneumatic applications, showcasing meticulous engineering and precision to meet the unique demands of these critical industries.
- Create custom-tailored products that are precisely engineered to meet the specific  $\triangleright$ requirements of diverse industries, ensuring optimal performance and satisfaction for every client.



Welded Tubes



Cold Drawn Welded Tubes

Tubular Components





Large Diameter Tubes

ROADED Premium Cycles

# HERCULES Standards



Specials

**Mobility Division :** 

- TI Cycles has been a trailblazer in transforming the bicycle retail landscape, leading the charge in reshaping both urban and rural markets and setting a new benchmark for the industry.
- With an extensive range of bicycles and accessories, TI Cycles caters to a wide spectrum of customers, from those seeking basic models to those desiring premium options. Our commitment extends to crafting performance-driven bicycles tailored to meet the demands of fitness enthusiasts and adventure seekers alike.
- Our diverse product line encompasses specialized bicycles meticulously designed to cater to the unique preferences and requirements of every demographic, spanning from children and adolescents to urban commuters and avid cyclists.
- ≻ Tailored specifically for commuters in rural and semi-urban areas, our conventional bicycles offer dependable transportation solutions perfectly suited to their daily needs, ensuring reliability and convenience.



Retail - Track & Trail



Auto Kits (Rombo

& Diamond Brand)

Auto Chains

**Metal Formed Products :** 

- TI Metal Forming stands as a pioneer in the realm of Sheet Metal Formed Products, Fine  $\geq$ Blanked Components, Industrial Chains, Motor Casings, and more.
- $\geq$ They specialize in the manufacturing of Cold Roll Formed sections and components, showcasing expertise and precision in this specialized area of production.
- ≻ Renowned as the preferred supplier of Automotive Original Equipment Manufacturers (OEMs) across multiple segments, they hold a leadership position in the manufacturing of car doorframes within India, servicing prominent OEMs in the country.
- ≻ The company has diversified its product segments to include auto components such as chains, kits, etc., along with doorframes, railways (coach parts), and fine blanking, demonstrating versatility across various industries and markets.





Doorframes

Fine Blanking



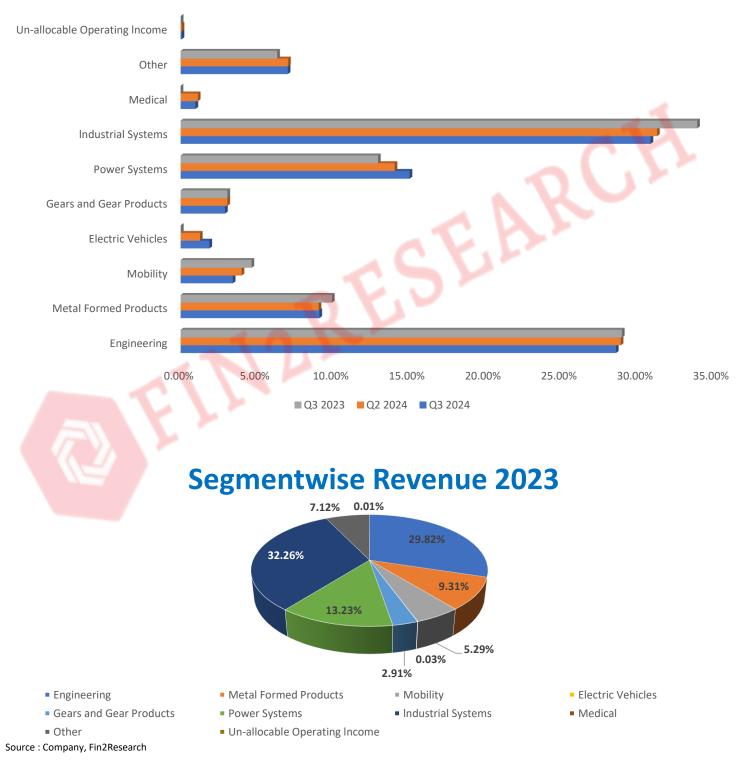
**Railway Coach Parts** 



**Equity Research Report** 

Segment-wise Revenue

# **Qty Segment-wise Revenue**





**Equity Research Report** 

### **Industry Outlook**

- The Indian automobile market is primed for substantial growth, driven by factors such as a burgeoning working-age population and an expanding middle class. Currently ranked as the fifth-largest globally, the market is projected to witness a significant uptick, with electric vehicle (EV) sales potentially reaching 4 million annually by 2025 and surging to 10 million by 2030, propelling the market's value to an estimated US\$ 206 billion. Moreover, efforts to decrease dependency on imported auto components are expected to stimulate demand for domestic players, positioning India's auto component industry to claim the third spot globally by 2025.
- India benefits from a cost-effective manufacturing base, boasting operational costs that are 10-25% lower compared to those in Europe and Latin America. This advantage is amplified by a substantial pool of skilled and semi-skilled workers, supported by a robust educational system. Additionally, as the world's second-largest steel producer, India enjoys a cost advantage in manufacturing. Furthermore, its strategic geographical location positions it as an emerging global hub for sourcing auto components, thanks to its proximity to key automotive markets like ASEAN, Europe, Japan, and Korea.
- India's steel industry is on a path of remarkable expansion, with projections estimating a surge in finished steel consumption to 230 million metric tons (MT) by the fiscal year 2030-31, doubling from the 119.17 MT recorded in FY23. With India already standing as the world's second-largest producer of crude steel, boasting an output of 125.32 MT in FY23, and a finished steel production of 121.29 MT, the nation's pivotal role in the global steel market is unmistakable, signaling a promising future for the industry.
- In the fiscal year 2022-23, the two-wheeler segment witnessed a growth of 9.2%, while passenger car production surged by 18.4%. Notably, this fiscal year marked the first full year of business operations without any disruptions following the pandemic. Despite facing challenges such as increasing steel prices and input costs, as well as inflation during the first half of the year, the business managed to adapt and thrive. Strategies including leveraging economies of scale, prudent capital spending, and optimizing working capital were employed, alongside rigorous cost reduction measures and the promotion of a culture of continuous improvement through initiatives like Kaizen. Moreover, India's attractiveness as an investment destination for international car manufacturers remained strong, with many leveraging the country as an export base. This presented significant opportunities for component manufacturers to cater to the global needs of automobile manufacturers and their Tier 1 suppliers. However, the railway business continued to experience subdued demand levels, reflecting ongoing challenges in this sector. Despite this, the company remained resilient, demonstrating its ability to navigate challenges and capitalize on opportunities for growth.
- In the fiscal year 2022-23, there was a notable 13% increase in production volume within the automotive industry. Specifically, the passenger vehicle and commercial vehicle sectors experienced significant growth, with a respective increase of 25% and 29%. Additionally, the two-wheeler segment saw a steady growth rate of 9% compared to the previous fiscal year.
- Bicycles are segmented into Standards and Specials, with the former primarily serving commuting needs while the latter caters to recreational purposes. Throughout the financial year, the organized trade industry experienced a 12% decline compared to the previous year, with the Standards segment dropping by 2% and the Specials segment by approximately 16%. Consumer demand shifted towards economical products, favoring unbranded players offering lower-priced options. To address this competition, organized players like AICMA have introduced affordable products in Kids and Mountain Terrain Bikes segments. FY 2020-21 saw a surge in demand for cycles due to lockdowns, but the current scenario reflects reduced usage as activities resume, resulting in decreased demand. Despite the market challenges, four major players fulfill over 60% of the country's bicycle requirements, with smaller regional players and imports constituting the remainder. TI Cycles maintains a significant market share of approximately 25.1% in the organized trade market.
- India's steel production is anticipated to experience a growth of 4-7% in the fiscal year 2023-24, reaching an estimated range of 123-127 million metric tons (MT). This expansion is underpinned by factors such as the ready availability of low-cost manpower and abundant reserves of iron ore, positioning India competitively on the global stage. With the nation boasting the fifth-highest reserves of iron ore worldwide, its steel industry is poised to capitalize on these advantageous conditions, further solidifying India's standing in the global steel market.











Investment Advisor Pvt. Ltd.

### **Equity Research Report**

### **Company Management**

### Mr. M A M Arunachalam

M A M Arunachalam, also known as Arun Murugappan holds a Master of Business Administration degree from the University of Chicago, USA. A senior member of the Murugappa family, he is an Industrialist and has over 25 years' experience in varied industrial activities. He is the Chairman of Parry Enterprises India Limited, Cholamandalam Home Finance Limited and also on the Board of various companies including Cholamandalam Investment and Finance Company Limited, CG Power and Industrial Solutions Limited and Shanthi Gears Limited.

## Mr. Vellayan Subbiah

Vellayan Subbiah holds a Bachelor of Technology in Civil Engineering from IIT Madras and a Masters in Business Administration from University of Michigan. He has over 2 decades of experience in varied fields viz., consulting, technology, projects and financial services. He has worked with McKinsey and Company, 24/7 Customer Inc. and Sundram Fasteners Ltd. He is currently the Chairman of Cholamandalam Investment and Finance Company Limited and CG Power and Industrial Solutions Limited and also on the Board of various companies including SRF Limited, Cholamandalam Financial Holdings Limited.





## Mr. Mukesh Ahuja

Mukesh Ahuja, Managing Director, is a Graduate in Production Engineering from Dr. BA Marathwada University and MBA in Marketing. He has completed Executive General Management Program in IIM-Bangalore and Advance Management Program in the Harvard Business School, Boston. He has over two decades of experience in managing operations, strategy, business development and sales & marketing. Started his career as Graduate Trainee Engineer in Production Planning & Control with LPS Ltd, Rohtak.

# Mr. AN Meyyappan

Mr. AN Meyyappan is a Member of the Institute of Chartered Accountants of India with 23 years of experience including about 22 years in the Company in various capacities. He was heading the Auto Chains business unit of the Company and has experience heading finance at both division and corporate in the Company prior to his current role.





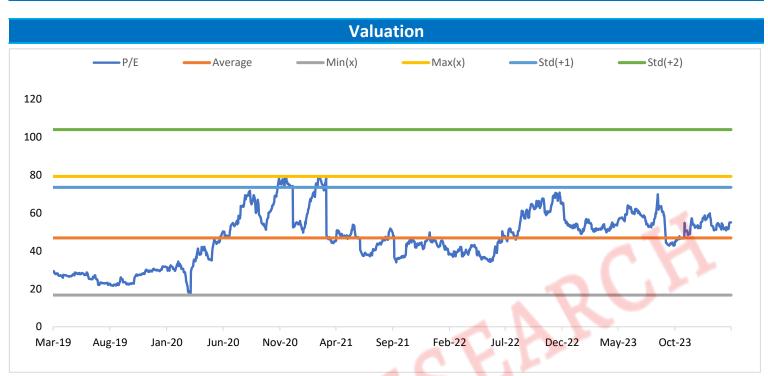
## Mr. Kalyan Kumar Paul

Kalyan Kumar Paul, Managing Director of TI Clean Mobility Pvt. Ltd., a subsidiary of Tube Investments of India Ltd., holds a Bachelor's degree in Science from Presidency College, Kolkata, and an MBA in Sales & Marketing from Indian Institute of Social Welfare and Business Management, Kolkata. He has completed the Advanced Management Program (AMP) at Harvard, USA. With over three decades of experience, he has held various positions in domestic and international operations, sales, and marketing across companies like Standard Pharmaceuticals Ltd, Shaw Wallace and Co. Ltd, TI Cycles of India, CEAT Ltd, and JK Tyres Ltd. Prior to his current role, he served as President of TI Cycles of India and Tube Products of India.



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Source : Company, Fin2Research

- TIINDIA's growth narrative is anchored by two key pillars: firstly, a sustainable uptick in its core business operations; and secondly, a strategic deployment of the robust cash flows generated by these operations (TI-1). This approach enables TIINDIA to not only foster organic growth but also systematically incubate and nurture future growth platforms (TI-2). Furthermore, the company capitalizes on the opportunity to acquire distressed assets (TI-3) at favorable prices, leveraging its financial strength and market positioning. This cohesive strategy positions TIINDIA for long-term success, with a balanced approach towards both organic expansion and strategic acquisitions, ensuring resilience and adaptability in dynamic market conditions.
- ۶ Under the leadership of Mr. Vellayan Subbiah, who was appointed Managing Director in March 2017 (later promoted to Executive Vice Chairman in March 2022), TIINDIA has delivered impressive results. This includes a 300 basis points expansion in EBIT margin, a 24% PAT CAGR from FY17 to FY22, and a remarkable improvement of over 9 percentage points in Core RoCE to approximately 47%. With Mr. Subbiah now focusing on new ventures (TI-2 and TI-3), Mr. Mukesh Ahuja, formerly President of Tube Products of India, takes the helm of core operations. Noteworthy acquisitions such as IPL Tech and Moshine underscore TIINDIA's commitment to strengthening its presence in the TI-2 domain.
- ≻ In conclusion, a bullish outlook is maintained on Tube Investments of India Ltd., with a recommendation of a 'Buy' rating and a target price of ₹4500. This recommendation is based on our P/E-based valuation analysis and the company's significant growth potential.



In(₹cr)

Q-0-Q

**GROWTH%** 

-3.62%

-4.12%

**Equity Research Report** 

Y-O-Y

**GROWTH%** 

11.03%

8.69%



# FIN2RESEARCH

Investment Advisor Pvt. Ltd.

#### **Quarterly Profit and Loss Statement (Standalone)** 31-Dec-24 30-Sep-24 31-Dec-23 **Particulars** Q3 Q2 Q3 Income from Operation 1898.31 1969.62 1709.69 **Gross Profit** 684.85 714.26 630.08 EBITDA 239.45 251.37 214.42

11.67% -4.74% **EBITDA MARGIN%** 12.61% 12.76% 12.54% 0.58% -1.16% EBIT 217.03 252.53 197.86 9.69% -14.06% **Profit Before Tax** 9.27% 209.64 244.82 191.86 -14.37% Net Profit 157.5 181.44 137.71 14.37% -13.19% Pat Margin 8.30% 9.21% 8.05% 3.01% -9.93% EPS 8.14 9.38 7.12 14.33% -13.22%

Source : Company, Fin2Research

Quarterly Profit and Loss Statement (Consolidated)						
	31-Dec-24	30-Sep-24	31-Dec-23	23-24	22-23	
Particulars	Q3	# Q2	Q3	GROWTH%	GROWTH%	
Income from Operation	4196.94	4305.62	3643.16	15.20%	-2.52%	
Gross Profit	1447.23	1537.39	1292.14	12.00%	-5.86%	
EBITDA	469.01	562.19	473.26	-0.90%	-16.57%	
EBITDA MARGIN%	11.18%	13.06%	12.99%	-13.97%	-14.41%	
EBIT	403.93	505.65	428.61	-5.76%	-20.12%	
Profit Before Tax	390.34	492.33	414.25	-5.77%	-20.72%	
Net Profit	823.86	341	324.13	154.18%	141.60%	
Pat Margin	19. <mark>63%</mark>	7.92%	8.90%	120.64%	147.86%	
EPS	16.53	-0.66	-0.28	6003.57%	2604.55%	

Source : Company, Fin2Research

### **Key Highlights from Q3 2024**

- In the third quarter of FY24, TI's standalone financial performance showcased robust growth ≻ across key metrics. Revenue surged to Rs.1898 Crores, marking a notable increase from Rs.1710 Crores in the same period of the previous year. The company's profitability also demonstrated strength, with the PBT before exceptional items and tax reaching Rs.210 Crores, exceeding the Rs.192 Crores recorded in the corresponding period last year. Moreover, TI continued to maintain a healthy return on invested capital (ROIC), reporting an annualized rate of 54%, slightly higher than the 53% reported in the prior year's comparable period. This solid financial performance was further bolstered by a free cash flow of Rs.66 Crores for the guarter.
- A closer examination of TI's business segments revealed particularly strong growth in the  $\triangleright$ engineering sector. Revenue in this segment soared to Rs.1229 Crores, representing a significant increase from Rs.1081 Crores in the corresponding quarter of the previous year. Accompanying this revenue growth was a commendable rise in the segment's profitability, with the PBIT for the quarter amounting to Rs.153 Crores, up from Rs.134 Crores in the same period last year. These positive outcomes underscore TI's effective operational strategies and its ability to capitalize on market opportunities, positioning the company well for continued success in the dynamic business landscape.





### **Equity Research Report**

- In the metal formed business, revenue for the quarter reached Rs.392 Crores, up from Rs.371 Crores in the corresponding quarter, with a PBIT of Rs.47 Crores compared to Rs.42 Crores previously. However, in the mobility sector, specifically bicycles, revenue decreased to Rs.147 Crores from Rs.174 Crores year-on-year, resulting in a loss of Rs.8 Crores compared to a profit of Rs.2 Crores in the same period last year, indicating weakness in this segment. Across other businesses, revenue totaled Rs.219 Crores, a rise from Rs.166 Crores in the corresponding quarter, with a PBIT of Rs.14 Crores, up from Rs.12 Crores in the previous quarter.
- In Q3 FY24, TI's consolidated revenue surged to Rs.4197 Crores, reflecting growth from Rs.3643 Crores in the previous year. However, the profitability of the quarter saw a decline, with profit decreasing to Rs.390 Crores from Rs.418 Crores in the corresponding quarter of the previous year.
- In Q3 FY24, CG Power and Industrial Solutions experienced a rise in consolidated revenue, reaching Rs.1979 Crores compared to Rs.1753 Crores in the corresponding quarter of the previous year. However, despite the revenue growth, the Profit Before Tax (PBT) for CG Power and Industrial Solutions decreased to Rs.264 Crores from Rs.285 Crores in the same period last year.
- In Q3 FY24, Shanthi Gears, a subsidiary of the company operating in the gears business, reported a revenue of Rs.126 Crores for the quarter, up from Rs.115 Crores in the corresponding period. Profit stood at Rs.24 Crores, compared to Rs.23 Crores in the corresponding quarter of the previous year. Mr. M.A.M. Arunachalam, Chairman of TII, commented on the results, highlighting TI's continued focus on cost reduction and operational efficiency through Kaizen. He noted the company's strong performance in both top-line and bottom-line growth, with a 14% increase in Profit After Tax (PAT), primarily driven by robust performances from the engineering and metal formed product divisions. Additionally, he mentioned the strong performance of TI's subsidiaries, CG Power and Shanthi Gears. The TI board declared an interim dividend of Rs.2 per share for FY2023-2024.
- In TII, a total expenditure of Rs.220 Crores was allocated, with Rs.160 Crores specifically directed towards strengthening the engineering business. This focused investment underscores TII's strategic commitment to enhancing capabilities and driving growth within its core segments.
- TI Clean Mobility has committed substantial resources to capital expenditures, totaling Rs.450 Crores to date. Looking ahead, the company has ambitious plans, earmarking Rs.460 Crores for the coming year to further bolster its operations and infrastructure. This strategic investment underscores TI Clean Mobility's dedication to enhancing its capabilities and staying at the forefront of the rapidly evolving mobility sector.
- TI Clean Mobility is channeling significant investments into research and development initiatives, particularly focusing on the development of proprietary components tailored for Electric Vehicles (EVs). This strategic focus on R&D reflects the company's proactive approach to innovation, aiming to create cutting-edge solutions that meet the evolving needs of the market and position it as a leader in the sustainable mobility space.
- TI Clean Mobility is strategically planning investments aimed at expanding capacities across various segments. These investments are carefully calibrated based on current utilization levels, ensuring that the company can effectively scale its operations to meet growing demand while maintaining operational efficiency. By proactively investing in capacity expansion, TI Clean Mobility is poised to capitalize on emerging opportunities and drive sustainable growth in the dynamic mobility market.









Source : Company, Fin2Research





# Equity Research Report

	ancial Summary		
Balance Sheet (Consolidated)			ln(₹cr)
Particulars	FY2021	FY2022	FY2023
Assets			
Non Current Assets			
Fixed Assets	2399.87	2361.81	2398.62
Non Current Investment Property	57.83	204.69	51.04
Intangible Assets	1165.67	1079.02	1373.65
Other Non Current Financial Assets	57.42	56.17	48.56
Deferred Tax Assets (Net)	523.67	533.98	<mark>35</mark> 1.4
Other Non Current Assets	35.69	56.49	64.18
Non Current Assets	4240.15	4292.16	4287.45
Current assets			
Inventories	1106.13	1327.11	1352.91
Current Investment	325.42	351.16	691.99
C.A Trade Receivables	1238.85	1785.34	2128.9
Cash and Cash Equivalents	616.58	572.66	953.6
Other Financial Assets	184.79	155.13	159.59
Other Current Assets	531.46	389.87	487.63
Fotal Current Asset	4003.23	4581.27	5774.62
Assets Classified as Held For Sale	392.32	8.06	189.87
Fotal Assets	8635.7	8881.49	10251.94
quity & Liabilities			
quity	19.28	19.29	19.31
Ainority Interest	383.36	654.18	1004.87
Other Equity	2676.31	3705.97	4936.19
Fotal equity	2695.59	3725.26	4955.5
Non-Current Liabilities			
Long Term Debt	977.87	412.36	529.87
Non Cu <mark>rrent Liabiliti</mark> es Provisions	27.78	31.44	43.82
Deferred Tax Liabilities (Net)	2.13	7.23	31.93
Other Liabilities	2.32	0	3.31
Non-Current Liabilities	1010.1	451.03	608.93
Current Liabilities			
Short Term Debt	1002.6	473.38	598.78
Trade Payables	2230.31	2343.23	2319.11
Other Financial Liabilities	1426.87	1657.86	794.11
Provisions	253.36	215.45	268.42
Current Tax Liabilities (Net)	5.82	6.44	14.24
Total Current Liabilities	4918.96	4696.36	3994.66
Assets Held For Sale	0	8.84	692.85





		Equity	/ Research	n Report
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Financial Summary							
Income Statement (Consolidated)	Income Statement (Consolidated) In(₹cr)						
Particulars	FY2021	FY2022	FY2023				
Revenue	6083.29	12447.43	14964.73				
COGS	3642.03	8288.15	9830.26				
Gross Profit	2441.26	4159.28	5134.47				
S,G&Other Exp.	1806.56	2724.02	3246.89				
EBITDA	634.7	1435.26	1887.58				
Dep&Amortisation Expense	250.57	346.58	395.86				
EBIT	384.13	1088.68	1491.72				
Interest	45.88	81.97	42.46				
EBT	338.25	1006.71	1449.26				
Other Income	68.13	104.44	143.25				
PBT	406.38	1111.15	1592.51				
Tax & Exceptional Item	78.76	160.83	422.59				
Profit/(Loss) from discontinuing operations after tax	0	23.43	166.64				
Shares Of Net P\L In JV	0	-2.92	-19.56				
Exceptional Items	-41.88	20.21	8.06				
РАТ	285.74	991. <mark>04</mark>	1325.06				
Source : Company			-				

	205.74	991.04	1325.00
Source : Company		D'	
Cash Flow Statement (Consolidated)		1	
Particulars	FY2021	FY2022	FY2023
CFO Before WC	671.81	1490.71	1962.96
Chg in WC	-315.7	-501.52	-343.04
Тах	-100.4	-114.83	-245.03
Net Operating cash flow	255.71	874.36	1374.89
Net capex	-361.77	-123.04	-887.89
Other CFI	16.98	44.34	16.63
Total CFI	-344.79	-78.7	-871.26
Net lease/debt	32.58	-771.15	-278.76
Finance Cost	-42.25	-72.37	-168.74
Dividend Paid	0	2.21	-3.18
Total CFF	303.69	-920.85	-74.68
Net change in Cash flow	216.06	-103.97	439.75





# FIN2RESEARCH Investment Advisor Pvt. Ltd.

**Equity Research Report** 

### **Key Ratios**

Particulars	FY2021	FY2022	FY2023
Price/EPS	77.60	38.96	51.54
Price/Sales	3.57	2.40	3.29
Price/Book Value	8.05	8.03	9.92
EV/EBITDA	36.96	21.51	26.67
EV/EBIT	61.06	28.35	33.75
Debt to Equity	0.73	0.24	0.23
Inventory Days	83.42	53.58	49.75
Debtor Turnover Days	52 91	44.34	47.74
Creditors Turnover Days	146.63	100.71	86.56
Revenue Growth	28.06%	104.62%	20.22%
EBITDA Margin	10.43%	11.53%	12.61%
EBIT Margin	-2.31%	183.41%	37.02%
Net profit Margin	-8.79%	246.83%	33.70%
Current Ratio	0.81	0.98	1.45
Quick Ratio	0.59	0.69	0.94
Cash Ratio	0.13	0.12	0.24
Return On Equity	12.69%	30.87%	30.53%
ROCE	13.76%	27.59%	28.57%
ROI	16.36%	27.45%	27.40%
Interest Coverage Ratio	8.37	13.28	35.13
CFO/Sale	4.20%	7.02%	9.19%
CFO/Total Assets	2.96%	9.84%	13.41%
CFO/Total Debt	6.07%	27.08%	39.88%
EPS (Basic)	14.51	39.78	49.4

Source : Company, Fin2Research









### **Equity Research Report**

RATING SCALE : Definitions of ratings.

BUY – We expect the stock to deliver more than 10%-20% returns over the next 9 months.

ACCUMULATE – We expect the stock to deliver 5% - 12% returns over the next 9 months.

REDUCE - We expect the stock to deliver 0% - 5% returns over the next 9 months.

SELL – We expect the stock to deliver negative returns over the next 9 months.

NR – Not Rated. Fin2Research is not assigning any rating or price target to the stock. The report has been prepared for information purposes only.

RS – Rating Suspended. Fin2Research has suspended the investment rating and price target for this stock, either because there is not a Sufficient fundamental basis for determining, or there are legal, regulatory or policy constraints around publishing, an investment rating or target. The previous investment rating and price target, if any, are no longer in effect for this stock and should not be relied upon.

NA – Not Available or Not Applicable. The information is not available for display or is not applicable.

NM – Not Meaningful. The information is not meaningful and is therefore excluded.

NOTE – Our target prices are with a 9-month perspective. Returns stated in the rating scale are our internal benchmark.

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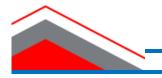
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