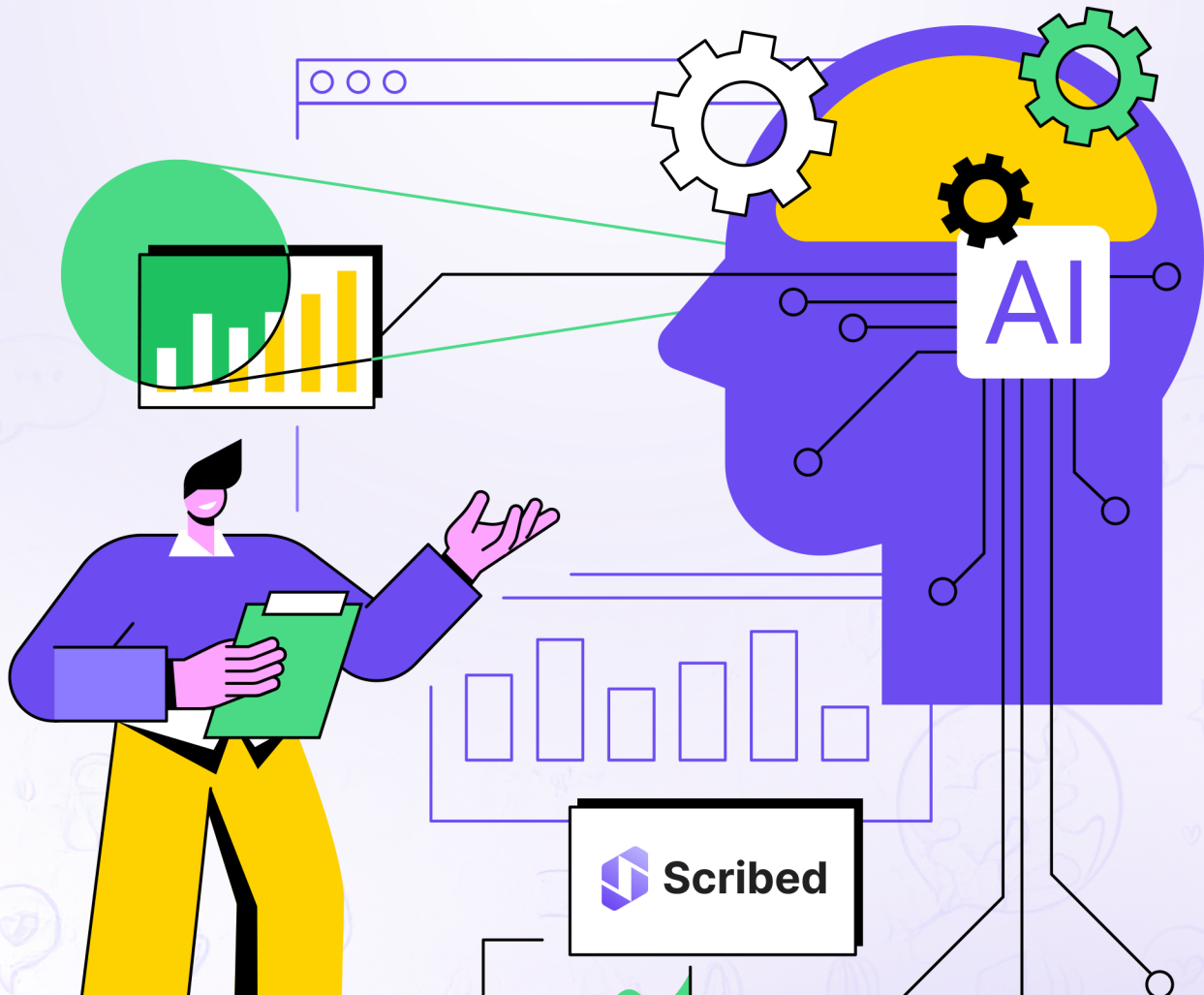


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THE 70 Percent Problem

How to Survive and Thrive When Artificial Intelligence Reshapes Your Workforce



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INTRODUCTION

The Invisible Crisis

Right now, your organization is bleeding productivity.

Not because your team isn't working hard enough. Not because you lack the right tools. In fact, you probably have too many tools.

The average company today uses over 100 different software applications. Knowledge workers spend 1.8 hours every day, roughly 20 percent of their time, just searching for information or recreating work that already exists somewhere in the system.

But this productivity leak is about to become a flood.

By 2026, experts estimate that up to 70 percent of current job functions will be partially or fully automated by artificial intelligence. This isn't science fiction. This is the reality unfolding right now, as artificial intelligence capabilities accelerate faster than most organizations can adapt.

This is what we call The 70 Percent Problem.

It's not that 70 percent of people will lose their jobs. It's that 70 percent of work is changing shape, and most organizations have no infrastructure in place to manage that transition.

This guide will show you why this matters, what's really at stake, and how forward-thinking organizations are preparing for the biggest transformation in work since the Industrial Revolution.

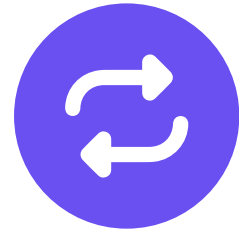
PART ONE:

Leverage Is the Real Story of Human Progress

To understand where we're going, we need to understand where we've been.



The Pattern That Repeats



For most of human history, progress did not come from strength. It came from leverage.

Early humans were not the fastest animals on the savannah, nor the strongest. What allowed them to survive, and eventually dominate, was their ability to extend themselves beyond biological limits.

A stone tool multiplied force. Fire stored energy. Language transferred experience.

Language, in particular, was one of humanity's earliest productivity breakthroughs. It allowed one person's mistake to become another person's shortcut. You didn't need to touch the fire to learn that it burns. Someone else had already done that for you.

This pattern repeats throughout history with remarkable consistency.

Agriculture: The First System

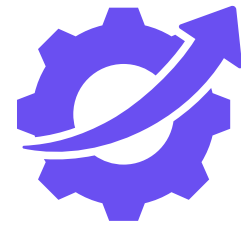


When agriculture emerged around 10,000 BCE, it wasn't because humans suddenly became better farmers. It was because they built systems.

Calendars to track seasons. Tools to multiply labor. Writing to record transactions, harvests, and obligations.

Writing did not begin as art or literature. It began as accounting. Clay tablets listing grain, livestock, and debt. Its purpose was simple: reduce cognitive burden and increase reliability.

From Printing Press to Computers



The printing press followed the same logic. Before it, knowledge moved at the speed of handwriting. After it, ideas scaled faster than institutions could contain them.

The Industrial Revolution introduced machines that multiplied physical output, but equally important were the systems that surrounded them: schedules, ledgers, standardized processes, and management frameworks. Factories did not run on steam alone. They ran on coordination.

By the mid-20th century, the bottleneck shifted again. Information itself became the constraint. World War Two and the decades that followed produced vast quantities of data that had to be processed, interpreted, and acted upon. This pressure gave rise to computers, not as creative tools, but as productivity engines.

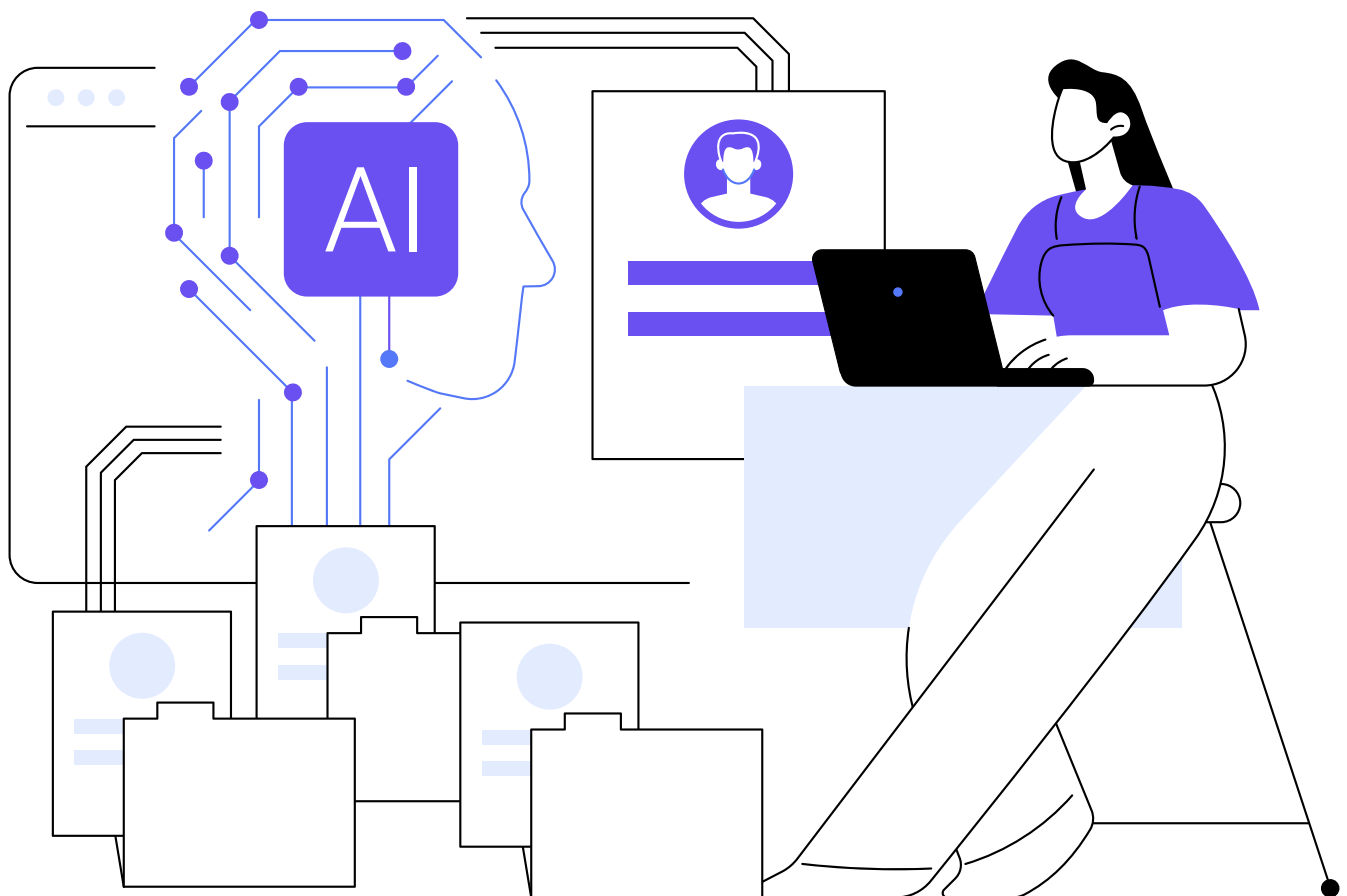
The late 20th century continued this arc. Email collapsed communication time. Spreadsheets replaced filing cabinets. The internet replaced libraries. Each wave removed friction. Each wave compressed time.

And Yet, Something Broke

Despite unprecedented access to tools, modern knowledge work became fragmented, overwhelming, and inefficient.

The very technologies designed to increase productivity began to compete with one another for attention.

This is the moment we are living in now.



PART TWO:

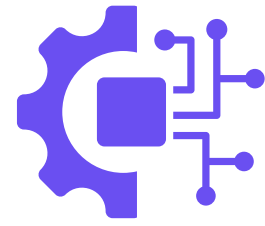
The Three Forces Creating The 70 Percent Problem



Scribed

FORCE NUMBER ONE:

Fragmentation Is Bleeding Productivity



Modern teams do not suffer from a lack of tools. They suffer from too many disconnected ones.

Conversations happen in Slack. Meetings happen in Zoom or Google Meet. Tasks live in Asana or ClickUp. Deals live in HubSpot. Documents live in Notion or Google Drive.

Each tool works in isolation, but none preserve the full story. Context fractures the moment work crosses a boundary.

The result?

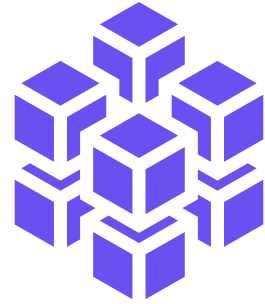
Teams spend more time managing tools than doing actual work. Institutional knowledge scatters across silos. Information becomes impossible to search or reason over as a whole.

In large enterprises, companies run an average of 976 applications with only about 28 percent of them meaningfully integrated.

This isn't a technology problem. It's an architecture problem.

FORCE NUMBER TWO:

Human Memory Is an Unreliable System of Record



This fragmentation collides with a biological reality.

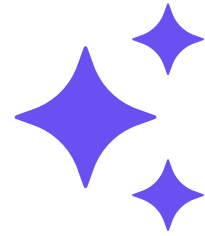
More than a century ago, psychologist Hermann Ebbinghaus demonstrated what is now known as the forgetting curve. Without reinforcement, humans forget the majority of new information within hours or days.

Modern knowledge workers are expected to retain exponentially more information than the human brain evolved to handle, across dozens of conversations, meetings, and tools.

Organizations are running critical operations on an unreliable storage medium: human memory.

When this fails, when employees leave, context leaves with them. When meetings end, insight disappears. When decisions aren't captured, they are repeated or contradicted.

You can't scale what you can't remember.

FORCE NUMBER THREE:**The 2026 Artificial Intelligence Labor Shock**

A third force is now accelerating this problem.

By 2026, it is widely expected that a significant portion of today's job functions, often estimated at up to 70 percent of current roles, will be partially or fully automated by artificial intelligence.

This does not mean 70 percent unemployment. It means 70 percent of work is changing shape. And here's the critical insight most organizations miss.

The instinctive response is resistance. History shows this never works.

The printing press did not eliminate thinkers. It multiplied them.

Computers did not eliminate analysts. They amplified them.

The real risk is not artificial intelligence replacing humans.

The real risk is organizations failing to integrate artificial intelligence effectively.

Most tools today treat artificial intelligence as a feature, an add-on, a chatbot, a novelty. Very few treat artificial intelligence as a first-class participant in the workflow, capable of owning tasks, executing work, and collaborating alongside humans.

This is the gap.

PART THREE:

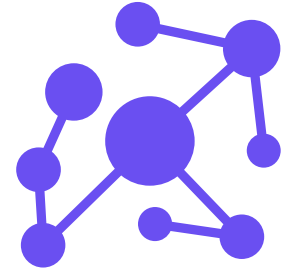
What Happens When These Forces Collide

When fragmentation meets unreliable memory meets artificial intelligence acceleration, organizations face a compounding crisis.



The Knowledge Evaporation Problem

Every meeting that ends without preserved context is lost work. Every decision that lives only in memory is fragile. Every organization that relies on people to remember everything is operating on borrowed time.

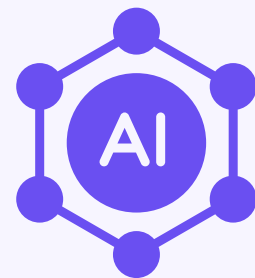


As artificial intelligence begins to automate tasks, the question becomes: What does the artificial intelligence know?

If your organizational knowledge is scattered across disconnected tools and locked in people's heads, your artificial intelligence will be as confused as your newest employee.

The Integration Failure Problem

Most organizations are trying to bolt artificial intelligence onto existing fragmented systems. This doesn't work.

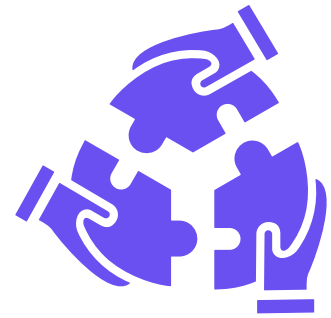


You can't build effective artificial intelligence automation when context doesn't flow between systems, decisions aren't captured, and relationships between tasks, meetings, and outcomes aren't preserved.

Artificial intelligence needs unified context to be useful. Without it, you get hallucinations, errors, and wasted effort.

The Competitive Displacement Problem

While your organization struggles with integration, your competitors are building systems where human judgment and artificial intelligence execution reinforce each other.



The gap between organizations that figure this out and those that don't will be exponential, not incremental.

Those who delay will find themselves spending more on disconnected tools, losing institutional knowledge faster, unable to compete on speed or quality, and hemorrhaging talent to better-structured competitors.

PART FOUR:

The Solution Architecture

So what's the answer?

It's not work harder. It's not buy more tools. It's not even hire more people. The answer is architectural.

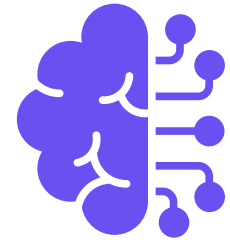


PRINCIPLE NUMBER ONE:**Human Effort Should Compound, Not Evaporate**

Every conversation, every meeting, every decision should build on what came before, not start from scratch.

This requires systems that capture activity as it happens, preserve context automatically, and connect related information across time and tools.

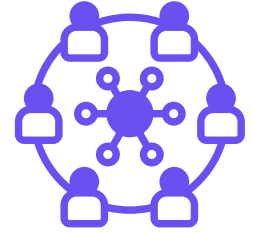
Think of it as organizational memory that actually works.

PRINCIPLE NUMBER TWO:**Humans and Artificial Intelligence Must Work as a SystemSingle**

The future is not human versus artificial intelligence. It is human with artificial intelligence.

This requires infrastructure where tasks can be assigned to humans or artificial intelligence interchangeably, context flows automatically between both, and artificial intelligence understands what was said, who said it, what it relates to, and what happens next.

This isn't a chatbot. This is artificial intelligence as a teammate.

PRINCIPLE NUMBER THREE:**Unification Beats Integration**

Most organizations try to solve fragmentation with integrations. Zapier chains, custom APIs, brittle connections between tools.

This doesn't work at scale.

The real solution is native unification: a single platform where meetings, tasks, conversations, files, and customer records live in the same system and understand their relationships to each other.

Not duct-taped together. Built together.

PRINCIPLE NUMBER FOUR:**Context is the New Competitive Advantage**

In the artificial intelligence era, the winner won't be the organization with the most data. It will be the organization with the most usable context.

Context means knowing what was decided and why. Understanding how tasks relate to conversations. Preserving the story, not just the artifacts. Making past work findable and actionable.

This is what separates signal from noise.

PART FIVE:

Preparing for the 70 Percent Transition

If 70 percent of work is changing, how do you prepare?



STEP ONE:**Audit Your Fragmentation**

Take inventory. How many tools does your team actually use? How often does information get lost between them? How much time do people spend searching, re-explaining, or recreating work?

Be honest. The average is 5 to 10 tools per team. Many use far more.

STEP TWO:**Identify Your Memory Gaps**

Ask yourself: What happens when someone leaves the company? Can you reconstruct why a decision was made six months ago? Do you know what was promised in client meetings last quarter?

If the answer is only if we ask the right person, you have a memory problem.

STEP THREE:**Define Your Artificial Intelligence Readiness**

Most organizations aren't ready for artificial intelligence, not because the technology isn't there, but because their systems aren't structured for it.

STEP FOUR:

Ask: Can artificial intelligence access our meeting notes, project context, and customer history in one place? Can it understand relationships between tasks and conversations? Can it execute work without constant human supervision?

If not, you're not ready.

Choose Infrastructure Over Features

Stop buying point solutions. Stop adding more tools. Stop trying to integrate your way out of fragmentation.

Instead, invest in unified infrastructure that preserves context automatically, coordinates human and artificial intelligence work, and reduces tools instead of adding them.

This is not a productivity hack. This is a strategic decision.

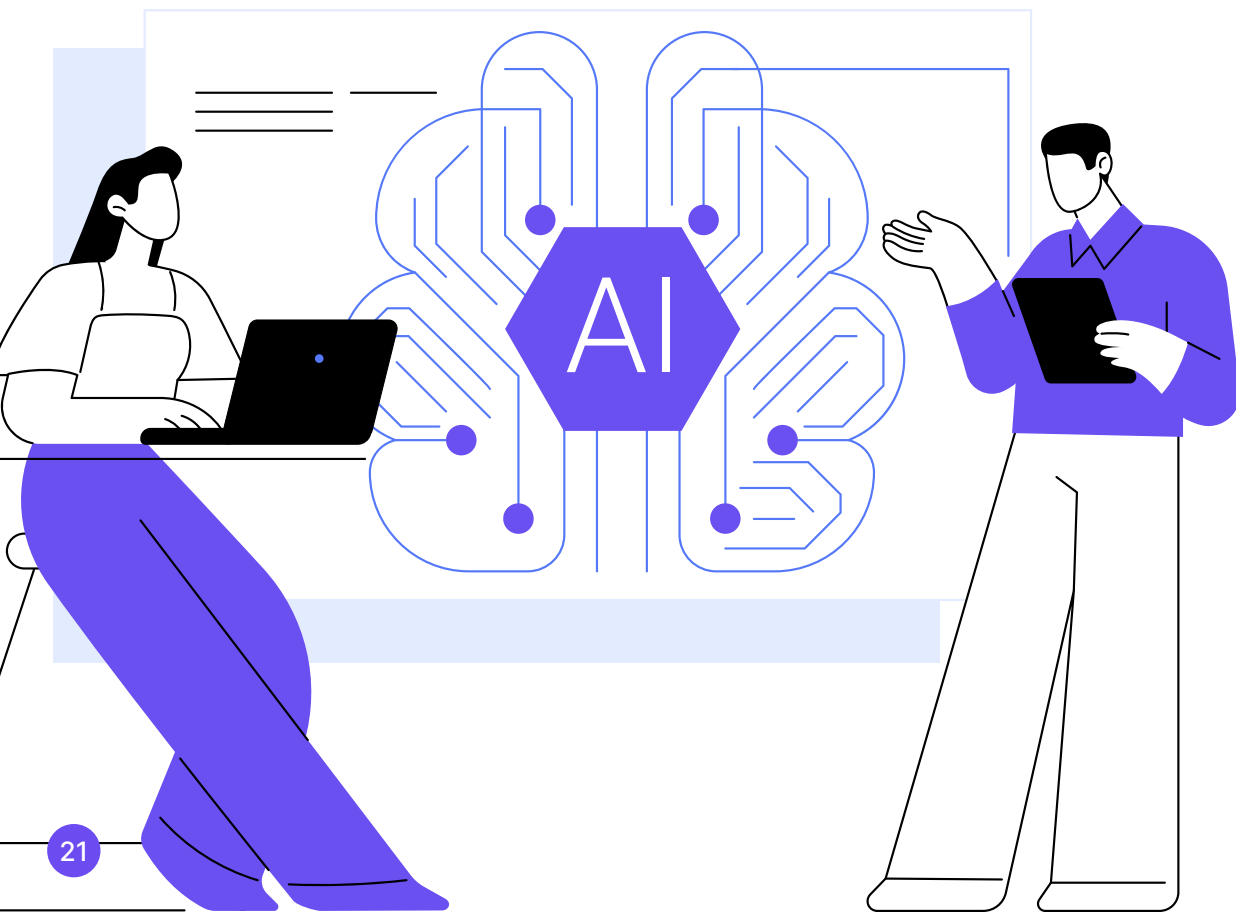
STEP FIVE:**Start Small, Scale Fast**

You don't need to rip and replace everything overnight.

Start with one team, one workflow, meetings to tasks to follow-ups, and one measurable outcome, time saved, work not forgotten.

Prove value. Then expand.

The organizations that win won't be the ones that plan perfectly. They'll be the ones that start now and iterate quickly.



PART SIX:

The Stakes Are Higher Than You Think

This isn't just about productivity.

This is about organizational survival in an artificial intelligence transformed economy.



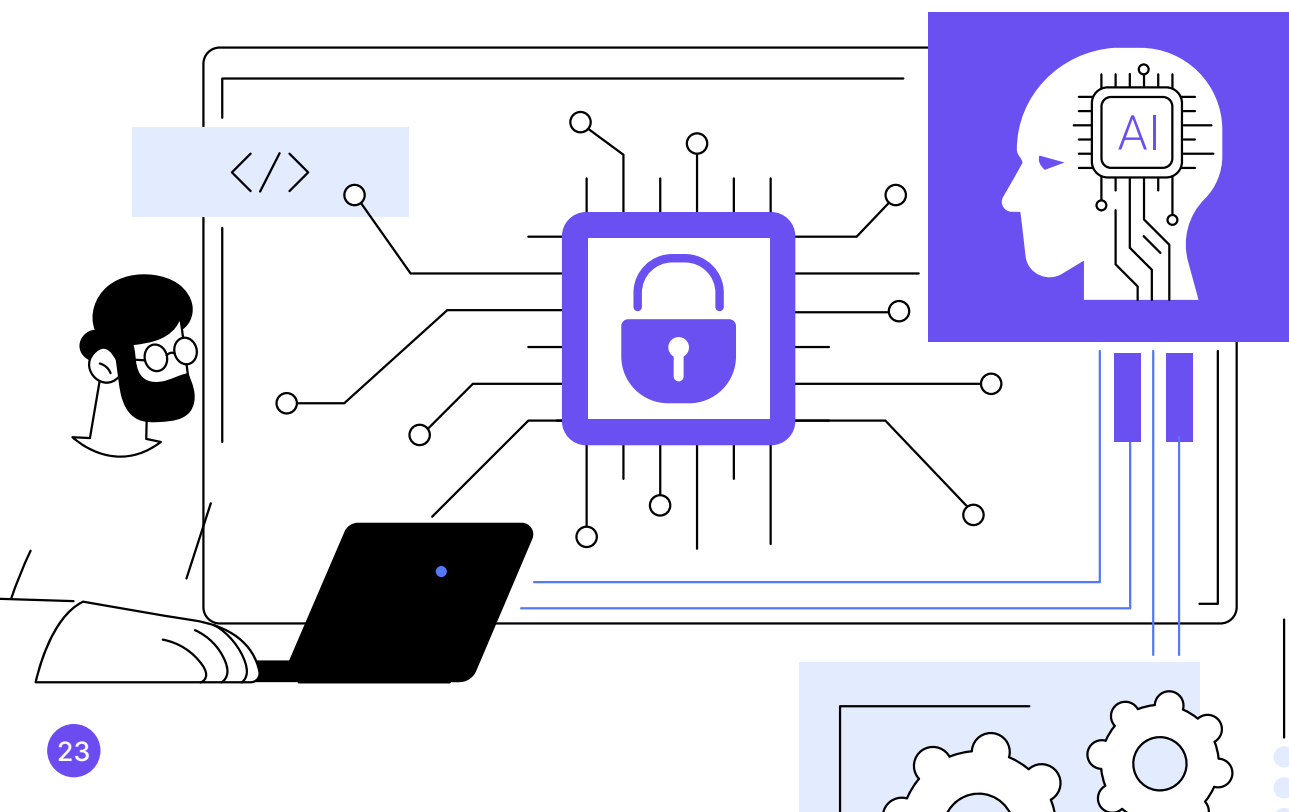
What Happens If You Wait

Organizations that delay will face talent loss. Your best people will leave for companies with better systems. Knowledge workers increasingly choose employers based on tools, culture, and speed, not just salary.

Competitive displacement. Competitors with unified systems will move faster, execute better, and cost less. You won't lose in a single moment. You'll lose gradually, then suddenly.

Artificial intelligence integration failure. When artificial intelligence becomes table stakes, and it will, organizations with fragmented systems won't be able to deploy it effectively. You'll pay for artificial intelligence tools but get none of the value.

Institutional amnesia. As people leave and knowledge evaporates, you'll lose the ability to learn from your own history. Every project will start from zero.



What Happens If You Act

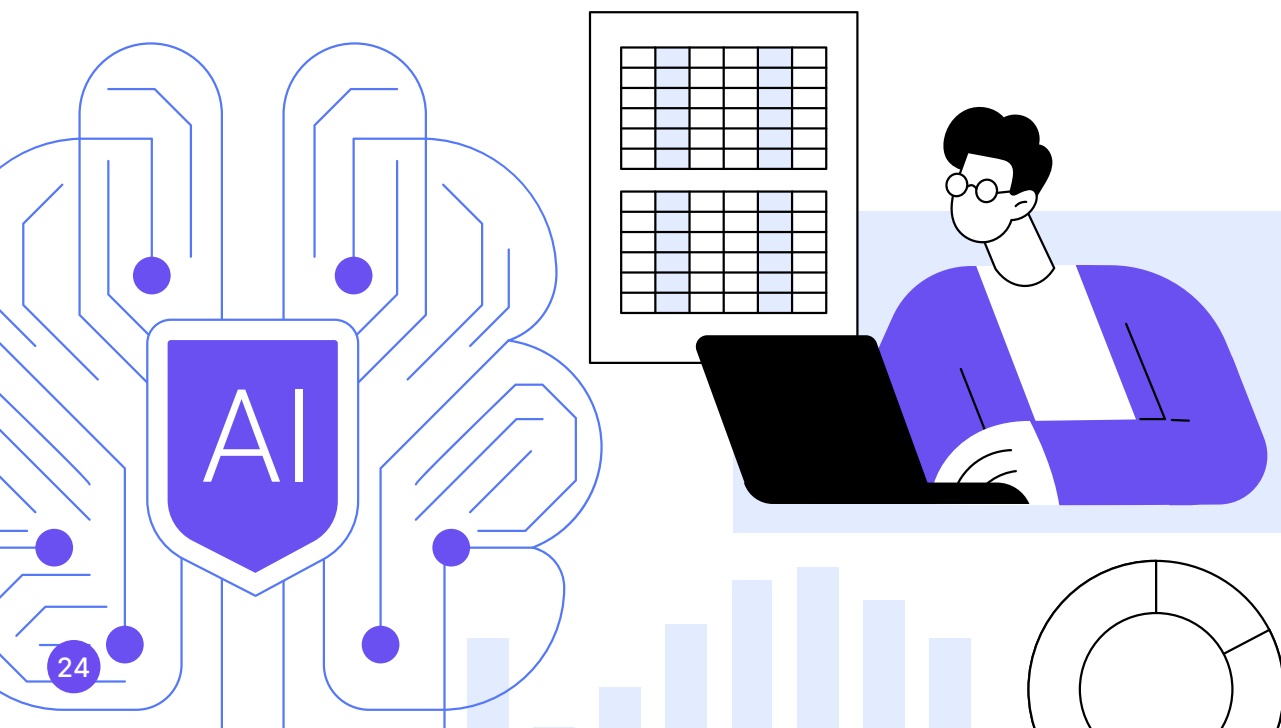
Organizations that prepare now will preserve and compound knowledge. Every conversation, meeting, and decision becomes permanent institutional memory that makes everyone smarter.

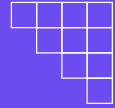
They will integrate artificial intelligence seamlessly. When artificial intelligence agents become capable enough to own tasks, and they will, you'll already have the infrastructure to deploy them.

They will attract and retain talent. The best people want to work where systems work, not where they spend half their time managing tools.

They will outpace competition. Unified context plus artificial intelligence execution equals speed and quality that disconnected competitors can't match.

They will reduce costs dramatically. Replace 5 to 10 tools with one platform. Lower software spend. Less training. Less context switching. Less waste.



CONCLUSION

The Choice Is Yours

The 70 Percent Problem is not hypothetical. It's happening right now.

Work is being reshaped by artificial intelligence faster than most organizations can adapt. The gap between those who prepare and those that don't will be measured in survival, not percentage points.

You have two options.

Option One:

Wait and See. Continue using fragmented tools. Continue losing context. Continue hoping that integrations will solve it. Watch as artificial intelligence becomes another feature you can't actually use because your systems aren't ready.

Option Two:

Build the Infrastructure Now. Unify your tools. Preserve context. Prepare for human artificial intelligence collaboration. Position your organization to absorb the 70 percent transition as leverage, not disruption.

History is clear on this.

The printing press didn't eliminate thinkers. It multiplied them. Computers didn't eliminate analysts. They amplified them. Artificial intelligence won't eliminate workers. It will amplify the organizations that know how to use it.

The question is simple.

Will your organization be one of them?

ABOUT

Scribed

Scribed is a unified, artificial intelligence powered productivity platform designed to capture, preserve, and operationalize organizational knowledge across meetings, communication, projects, and customer workflows.



We built Scribed for one core reason: human effort should compound, not evaporate.

Our platform replaces fragmented productivity stacks with a single intelligent workspace where humans and artificial intelligence collaborate side by side, preserving context, automating execution, and ensuring that nothing important gets lost.

We're not building another productivity app.

We're building the infrastructure for the next era of work.

[Learn more at www.scribed.ai](http://www.scribed.ai)

Want to dive deeper?

Join our live webinar where we break down exactly how organizations are preparing for the 70 percent transition, with practical frameworks, real examples, and a live demonstration of what unified human artificial intelligence collaboration actually looks like.

[Register now →](#)

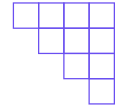
Questions to Ask Your Team

Use these questions to start the conversation about artificial intelligence readiness:

1. How many productivity tools does our team actually use daily?
2. How often do we lose context between meetings and execution?
3. What percentage of our meetings result in clear, captured action items?
4. Can we find decisions made 6 months ago and understand why they were made?
5. What happens to institutional knowledge when someone leaves?
6. Are we positioned to delegate tasks to artificial intelligence agents when they become capable enough?
7. How much time do we spend searching for information versus creating value?
8. If we could replace our entire stack with one unified system, what would we want it to do?



FRAMEWORK:



Calculating Your Fragmentation Cost

- Step One: List all productivity tools your team uses including chat, meetings, tasks, CRM, docs, and more.
- Step Two: Estimate hours per week spent switching between tools, searching for information, recreating work that already exists, and explaining context that should be preserved.
- Step Three: Multiply by your team size and average hourly cost.
- Step Four: Annualize it.

Most organizations discover they're losing six to seven figures annually to fragmentation alone.

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