



FRANK MARSHALL

LOGISTICS AND PROJECT MANAGER

CONTACT

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📍 Charlotte, North Carolina

in <https://linkedin.com/in/frank>

SKILLS

- Business development
- Project management
- Negotiations
- Communication
- Fundraising
- Adobe Photoshop & Illustrator

LANGUAGES

English ●●●●●
French ●●●●●
German ●●●●●

EDUCATION

Masters In Business Administration
Jan 2012 - Sep 2013
The University of Texas at Dallas

Bachelors in Commerce
Sep 2007 - Jun 2010
Arizona State University

Math / Sciences
Sep 2004 - Jun 2007
Columbia High School

SUMMARY

Ambitious project manager with experience from business development, logistics, sales and project coordination across national borders. I have on several occasions led and collaborated with different groups of people from business, government and international organizations, and enjoy analyzing, creating and streamlining workflows and processes. A varied background has shaped my ability to quickly adapt to new work environments, tasks and build positive relationships with those I work with.

EXPERIENCE

TEAM LEADER LOGISTICS Nov 2017 - Present
UPA INS

Responsible for the logistics department and personnel responsibility for 14 employees. Prepared a new workflow, routines and work tasks with a focus on LEAN. Gained a better overview and control of the department, which has resulted in increased efficiency.

FOUNDER Sep 2016 - Nov 2017
Versatile Inc

Co-founder of the company with a view to offering consulting services in sales, design, and marketing. Customers included Protective Packaging, On the Beach Plc, Ingelsrud Konditori, and Magnor Næringsshage. A representative of Protective Packaging's interests in Scandinavia and the Baltics.

BUSINESS DEVELOPER Sep 2013 - Sep 2016
Global Packaging Inc.

Represented the company's interest in the United Kingdom and the United States by maintaining and developing existing and new accounts as well as working on starting a new business in the United States. Worked closely with management and traveled the east coast of the United States for business purposes and set up the company. 3D Barrier Bags is a successful business today.

REPRESENTATIVE AND DEPUTY MANAGER Jan 2007 - Sep 2013
United States Travels

Operationally responsible for the organization from 2007, and was then appointed deputy head in 2011. During this time I was legally responsible for the organizations' work, and traveled regularly to meet organizations and institutions to present and deliver projects. Supervised major projects such as Manchester Peace Park, Summer Club, IT project and negotiated with government officials including president and ministers.

PROJECT COORDINATOR Jan 2005 - Dec 2007
Transco State

Key role as coordinator of the project involved planning and coordination of the program, budget responsibility and responsibility for visits and meetings. I was also responsible for maintaining close cooperation with stakeholders in England and Kosovo, as well as various government institutions and organizations.