## SUMMARY

My previous positions demanded initiative, creativity and dedication to solve complex problems, at times in uncertain environments. Responsible, experienced in sales and business development, I am driven by my work ethic and desire to do more. By relying on my systematic approach and great interpersonal skills, I am always determined to execute multiple tasks at once and withstand any levels of pressure whilst maintaining a positive attitude.

## EXPERIENCE

## Business Development

Martin Business Plans LTD, California
Apr 2019 - Present
Marketing Consultant for a small business
Independent Nov 2018-Apr 2019

## Account Manager \& Operations coordinator Mind Express Lines Dec 2017-Nov 2018

## Account Manager

Hearthside Food Solutions Jan 2015-Sep 2017

- Client management - from the initial steps of their registration and up to license obtainment.
- Responsible for various sales within the department, such as courses, cruises in Israel and overseas, recruitment of new clients and more.
- Scheduling and management of courses, coordination guides and cruises.
- Abundant communication with foreigners in English both clients and partners.
- Rich experience in frontal sales.


## Social Welfare NCO

Turner Around Institute Jan 2013-Jan 2015

- Raising funds, food, furniture, and other commodities for soldiers in need.
- Working with high military officials and linking them with various civil entities and representatives.
- Active participation in decision-making and further implementation.


## CONTACT

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## SKILLS

Experienced in working with Office
Applications
CRM
SAP

## LANGUAGES

Hebrew - Native speaker.
English - Excellent verbal and writing skills.
Spanish - Fluent.

## EDUCATION

BA student in Business Administration and Psychology
California Institute of Technology
Sep 2017 - Present
A third-year student.

## Vinto High School

Texas at Dallas Sep 2006 -Jun 2012
Majored in Psychology-Sociology.

