



Allan Butler

SALES ASSOCIATE

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SUMMARY

Highly motivated and committed undergraduate with two years of working experience seeking to pursue a career in aircraft engineering. Resourceful and result-driven with excellent interpersonal and communication skills which enable me to work well both independently and as part of a team.

SKILLS

Increasing in sales



Customer Service



Cross-selling products



Good communication



Using CRM



Customer-centric mindset



Product knowledge



EXPERIENCE

Sales Associate

Uniqlo Inc. Jan 2018 - Present

Key Responsibilities:

- Meet and exceed sales goals
- Maintain brand and operational standards
- Manage customer needs and exceed expectations by utilizing the UNIQLO service standard, following the UNIQLO Fundamental Principles and saying the 6 standard phrases.
- Act as cashier when required by following cashier protocol
- Process shipment and ensure all merchandise is represented on the floor in full size run
- Assist management to identify and resolve issues in the store
- Provide product and brand knowledge to customers
- Follow all company policy and procedures & notify management of any infractions
- Assist with special projects as assigned by management

EDUCATION

Higher Diploma in Business Admin

University of California - Los Angeles Campus Jan 2018 - Present

Bachelor of Business Administration

The University of Illinois at Chicago Sep 2010 - Apr 2017

LANGUAGES

English



Cantonese



Mandarin

