

# Writing a good research thesis and article

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1<sup>st</sup> International Conference of the Faculty of Management Sciences, University of Maiduguri, Maiduguri, Borno State, Nigeria

31 January 2023

#### Content



Dr. Popoola, Oluwatoyin M. J.

More information



- Impact areas
- What makes a good quality research and article?
- Structured abstracts
- Common flaws in the research thesis/article
- Article publication
- Article target
- Example of cover letter with editor comments
- Considering Co-authorship
- Considering co-authorship Tips
- Before submitting an article: carry out a peer review
- Other useful resources

#### Impact Areas





- Why are you writing?
- What impact will it have?
- Why am I doing research?
- What is it for?



What makes a Good quality study and article?





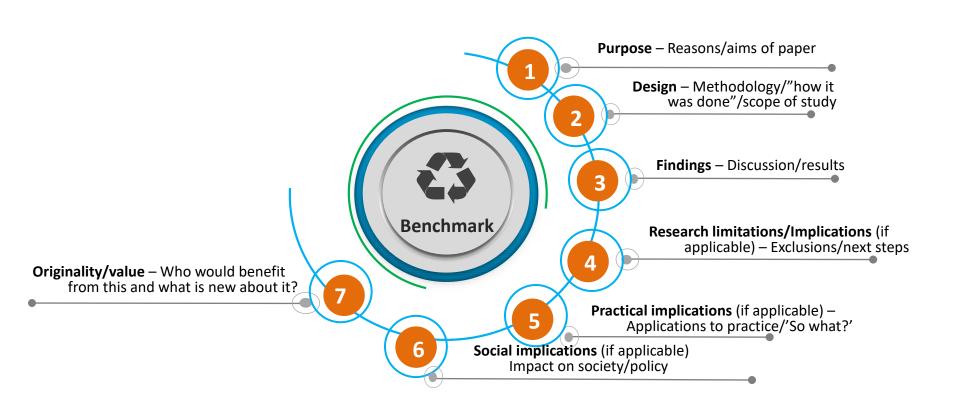
### What makes a good quality research and article?





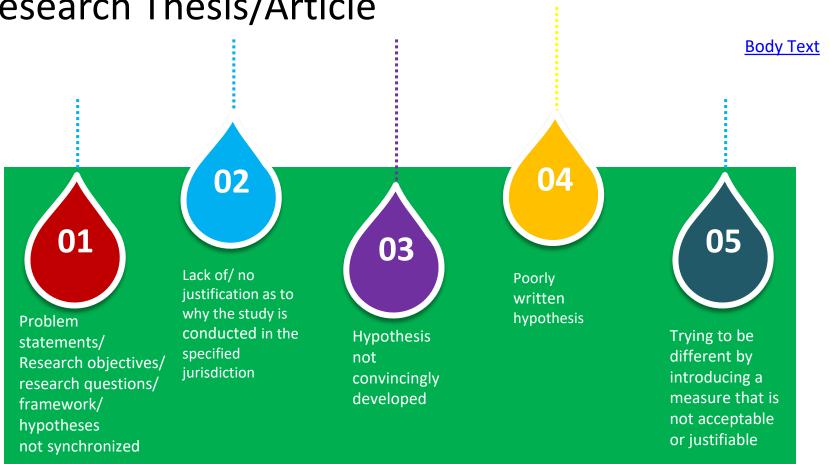
#### Structured Abstracts

250 words or less (no more than 100 in any one section)

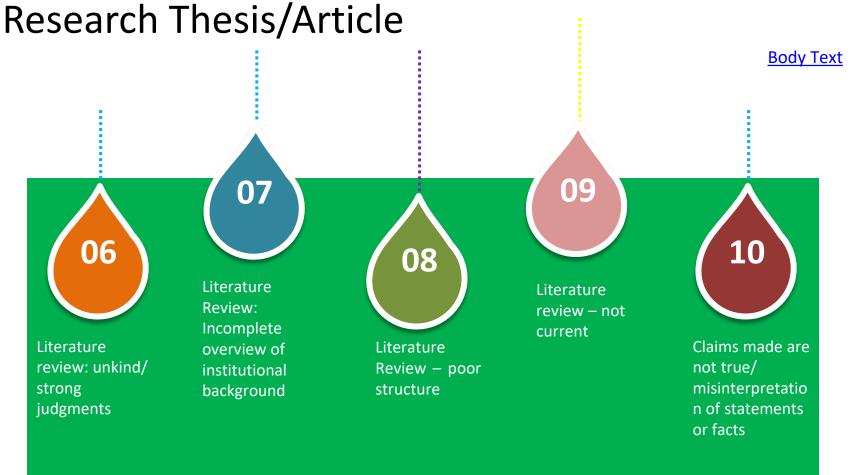


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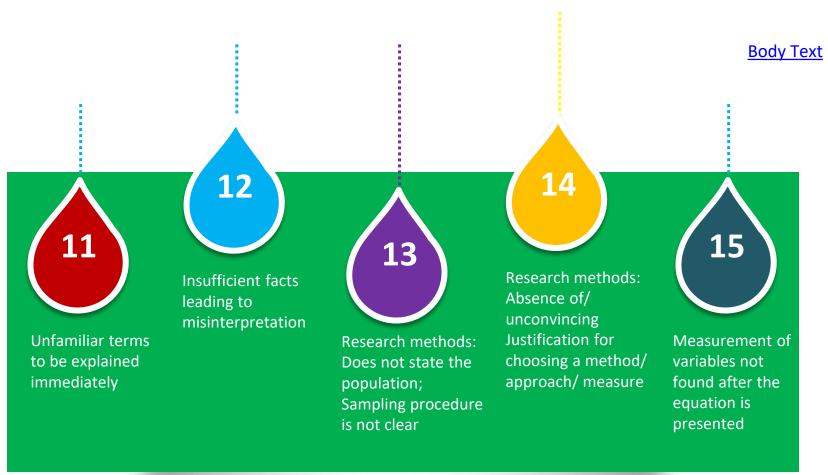




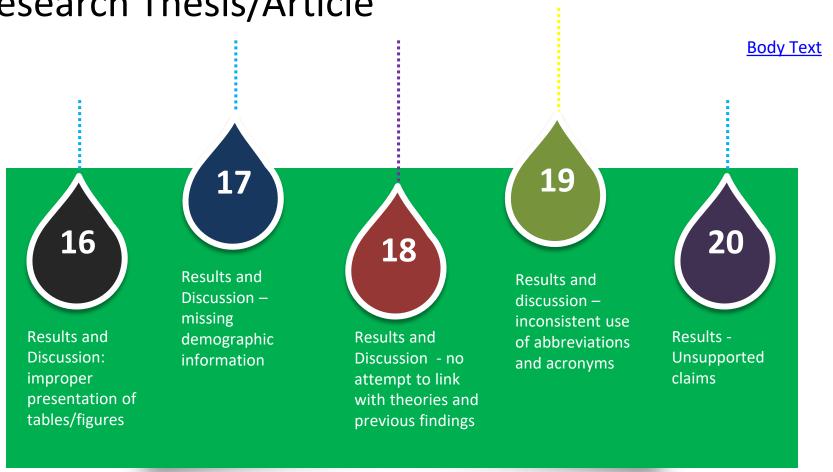




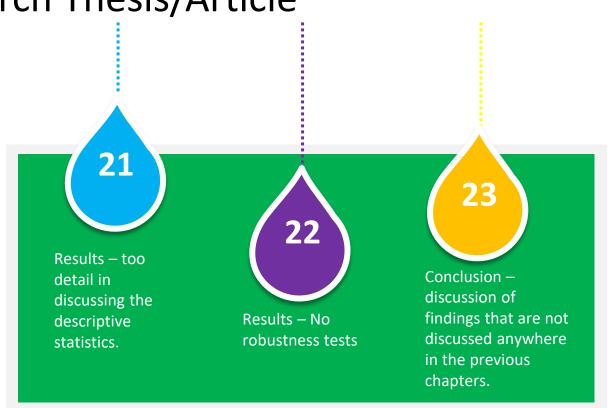






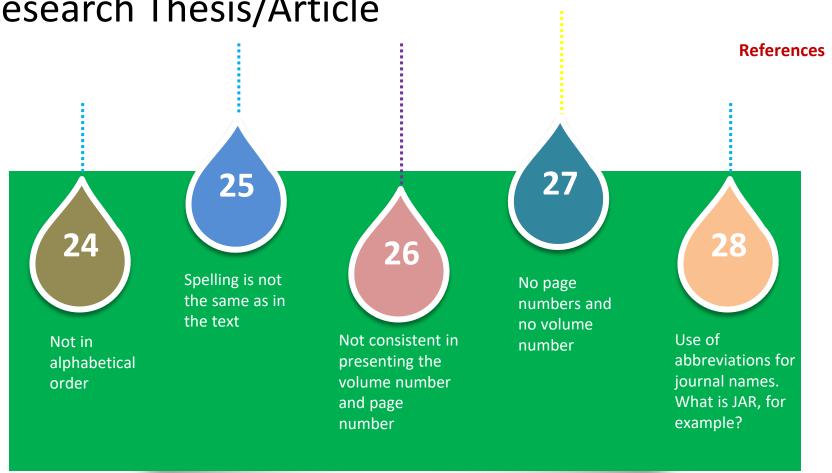




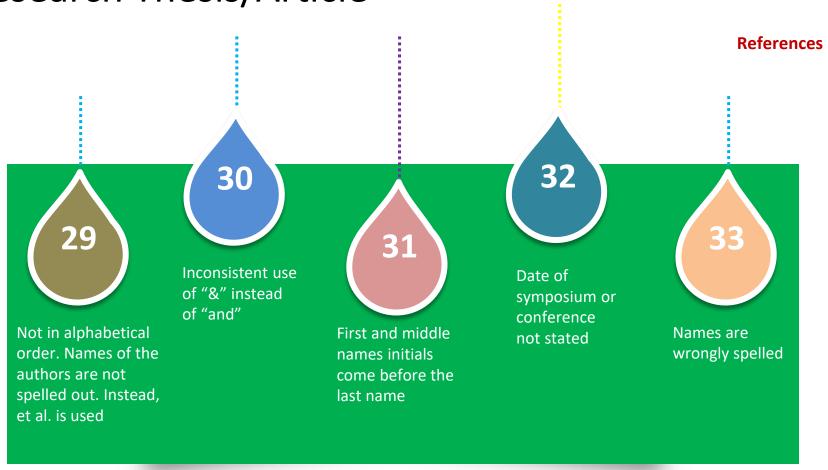


**Body Text** 

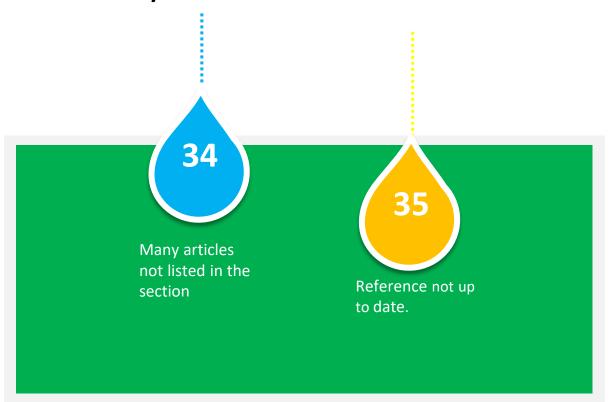






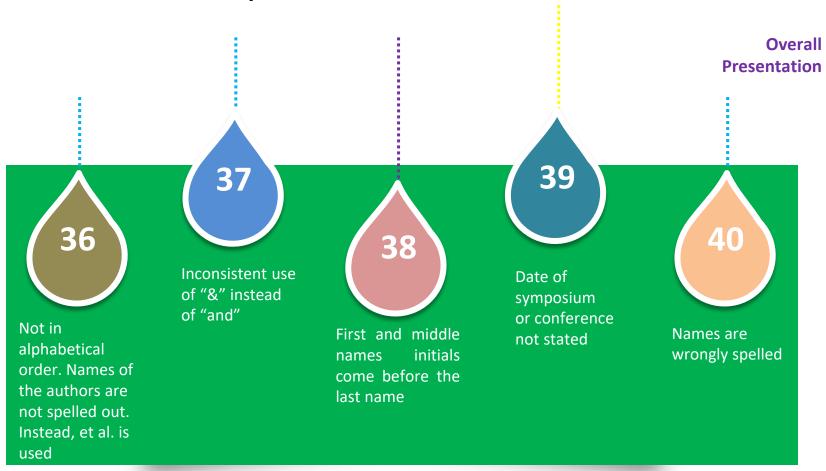






**Body Text** 







#### **Article Publication**

#### Be committed to avoiding Desk reject

"Many papers are rejected simply because they don't fulfil journal requirements.
They don't even go into the review process."

### **Article Target**



- Identify a few possible target journals/series but be realistic
- Follow the Author Guidelines scope, type of paper, word length, references style, etc
- Find out where to send your paper (editor, online submission e.g. Scholar One). Check author guidelines which can be found in a copy of the journal/series or the publisher's web site
- Send an outline or abstract and ask if this looks suitable and interesting (or how it could be made so)
- Read at least one issue of the publication visit your library for access
- Include a cover letter opportunity to speak directly to the editor, convince them of the importance of your manuscript to the journal

### Example of cover letter with editor comments



There are two useful things which should be included in a covering letter if relevant.

- 1. A statement of why the paper is being submitted to this journal, if it is a bit unusual, or outside the journal's usual scope.
- 2. A statement about any papers on similar topics being submitted elsewhere, whether or not these are referenced in the article.

So a good covering letter dealing with these points would say:

- I am submitting this article to Journal of Documentation. You will see that it deals with public library management, which I appreciate is outside JDoc's normal scope. However, it focuses on the novel application of a theoretical model to the topic, and hence I think it is appropriate for JDoc.
- I am submitting an article with a similar title to 'Public Library Journal'. However, that article gives a series of case studies, rather than describing and applying the model, and so is quite distinct from the paper submitted here. I can send a copy of the PLJ paper if required.

### Example of cover letter with editor comments



A 'bad' covering letter would be one which either gave a poor reason for submitting the paper to a particular, or which showed lack of understanding of the peer review process.

#### An example would be:

 I am sending this article for you to publish in Journal of Documentation, after your editorial amendments. I have chosen ARJ to publish this paper, as it is a highimpact and well-regarded journal.





#### Where to find a co author

- Supervisor or colleague
- Conferences
- Journals
- Emerald Research Connections

#### **Benefits**

- First time authors
- Demonstrates the authority and rigour of the research
- Especially useful for cross-disciplinary research

# Considering co-authorship Tips



- Ensure the manuscript is checked and edited so that it reads as one voice
- Exploit your individual strengths
- Agree and clarify order of appearance of authors and the person taking on the role of corresponding author
- Distributing work
- Leader
- Extending your work



# Before submitting an article: carry out a peer review

- Let someone else see it show a draft to friends or colleagues and ask for their comments, advice and honest criticism
- We are always too close to our own work to see its failings
- Always proof-check thoroughly no incorrect spellings, no incomplete references. Spell checkers are not fool-proof



#### Spot the error:

"A knew research methodology introduced in 2023..."

#### Other useful resources



- www.isiwebofknowledge.com (ISI ranking lists and impact factors)
- www.harzing.com (Anne-Wil Harzing's site about academic publishing and the assessment of research and journal quality, as well as software to conduct citation analysis)
- www.scopus.com (abstract and citation database of research literature and quality web sources)
- www.cabells.com (addresses, phone, e-mail and websites for a large number of journals as well as information on publication guidelines and review information)
- www.phrasebank.manchester.ac.uk (a general resource for academic writers, designed primarily with international students whose first language is not English in mind)
- http://www.esrc.ac.uk (impact toolkit)
- www.emeraldinsight.com/structuredabstracts





#### **Thank You**

Have a nice day

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# The Role of Management Science Oriented Research in Situations of Uncertainty: Implications of Research Impact and Visibility

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1st International Conference of the Faculty of Management Sciences, University of Maiduguri, Maiduguri, Borno State, Nigeria

31 January 2023





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- Section 1
  Management
  Science Research
- > Section 2
  Research Impact
- Section 3
  Research Visibility

- What is Management Science Research?
- Global and Local Research
- Author profiles and platforms

- Concepts of Management Science
- Research and Impact areas

Social media and Repositories

- Levels of Management Science
- Elements of a good quality research
- > Enhancing research visibility

Importance of
Management Science
Research



### 01 RESEARCH IMPACT

The easiest definition of "Research impact" is "Making a difference"

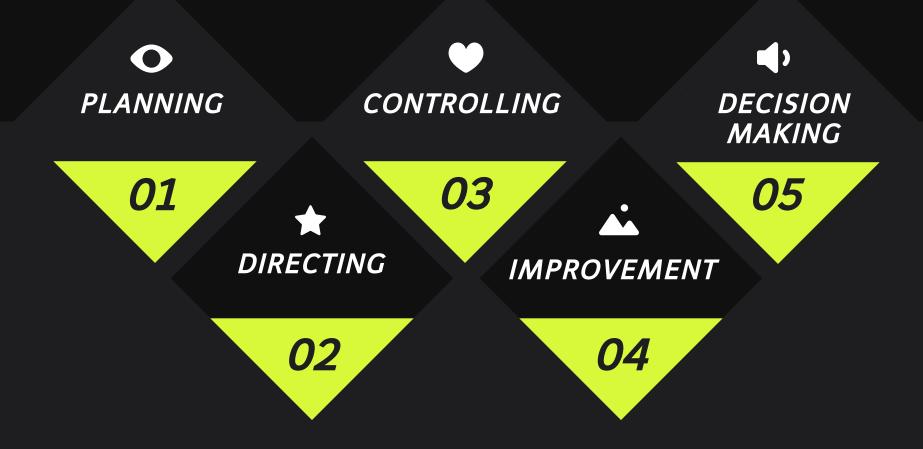
https://www.gla.ac.uk/myglasgow/ris/researchimpact/

### WHAT IS MANAGEMENT SCIENCE RESEARCH?



- Management science is the study of problem-solving and decision-making in organizations. You can think of it as applying the scientific method to management, enabling managers to make decisions for an organization and improve its performance.
- Management research is the application of information which has been gathered and analysed to the resolution of a given problem or question. It should contribute, whether directly or indirectly, to the decision-making processes in an organization.

### 5 CONCEPTS OF MANAGEMENT SCIENCE





### 3 LEVELS OF MANAGEMENT SCIENCE RESEARCH

01

The fundamental level lies in three mathematical disciplines: probability, optimization, and dynamical systems theory.

02

The modeling level is about building models, analyzing them mathematically, gathering and analyzing data, implementing models on computers, solving them, experimenting with them—all this is part of management science research on the modeling level.

This level is mainly instrumental, and driven mainly by statistics and econometrics.

03

The application level, just as in any other engineering and economics disciplines, strives to make a practical impact and be a driver for change in the real world.

### IMPORTANCE OF RESEARCH IN MANAGEMENT SCIENCE

Conducting research can help firms avoid failure in the future.

Businesses may utilize research to determine whether now is the best time to expand into a new city or whether they require a loan.

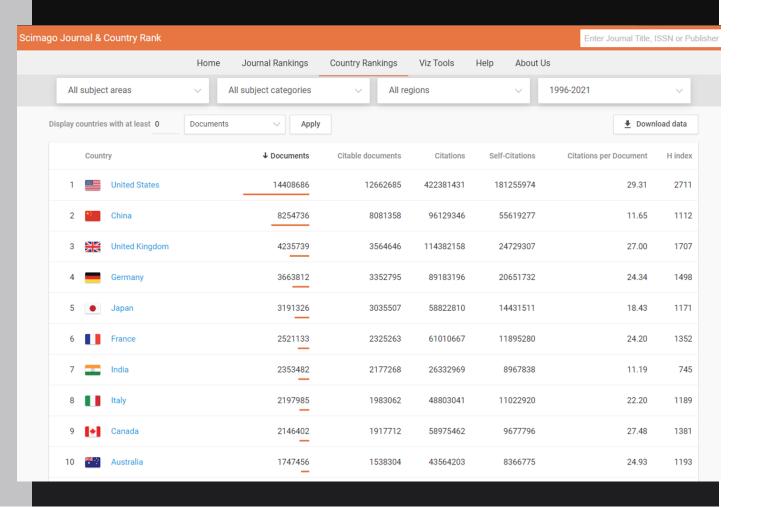
It could also help small businesses figure out whether or not a procedure needs to be changed.



### GLOBAL AND LOCAL RESEARCH COUNTRY RANKINGS







#### What is an h-index?

The h-index is an index that attempts to measure both the productivity and impact of the published work of a scientist or scholar. In Scopus, the h-index is not a static value.

(Herfindahl–Hirschman index · Solomon H. Snyder · Jorge E. Hirsch)

#### What does an h-index of 6 mean?

An h-index of 6 means that this author has published at least 6 papers that have each received at least 6 citations.

(Ireland, MacDonald & Stirling, 2013).

### GLOBAL AND LOCAL RESEARCH COUNTRY RANKINGS







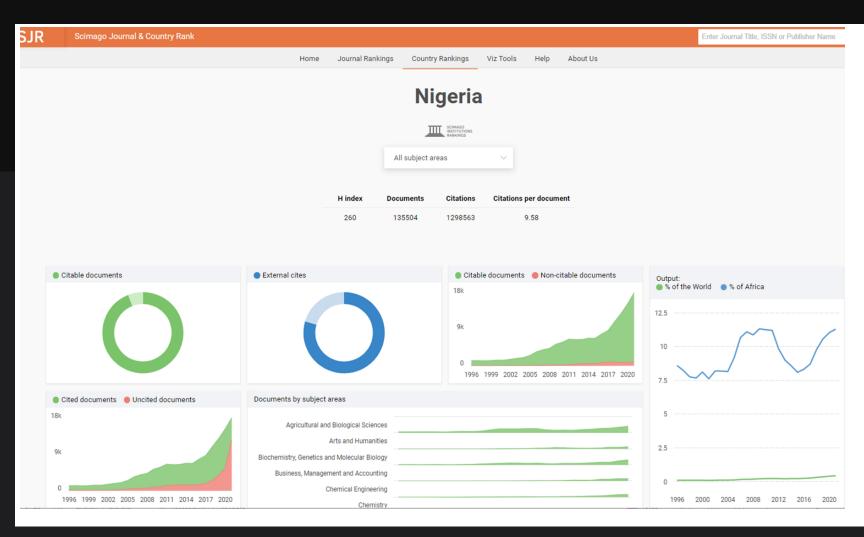
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	35	South Africa	372646	336951	6268457	1247517	16.82	567
	36	Egypt	302626	290713	3812756	786275	12.60	349
	37 🌉	New Zealand	301756	265890	7413693	933091	24.57	633
	38	Saudi Arabia	299283	285929	4487881	712683	15.00	478
	39	Ireland	264124	231551	6448205	628096	24.41	628
	40	Indonesia	263491	256614	1393314	377132	5.29	284
	41 🔃	Argentina	260997	243496	4704091	861118	18.02	510
	42	Romania	255651	244577	2492998	493756	9.75	364
	43	Ukraine	250206	243638	1933272	544015	7.73	323
	44	Thailand	248087	235095	3447129	522983	13.89	396
	45 C	Pakistan	244476	232874	2798976	679622	11.45	353
	46	Hungary	235457	220928	4463516	610303	18.96	540
	47	Chile	203622	191964	3555884	639491	17.46	451
	48	Colombia	150096	141076	1794712	273154	11.96	356
	49	Slovakia	141920	136388	1741765	304134	12.27	331
	50	Nigeria	135504	127434	1298563	265966	9.58	260

Nigeria is No. 50 in the global and local Research Country Rankings behind South Africa, Egypt

Source: https://www.scimagojr.com/ countryrank.php

### All Subjects

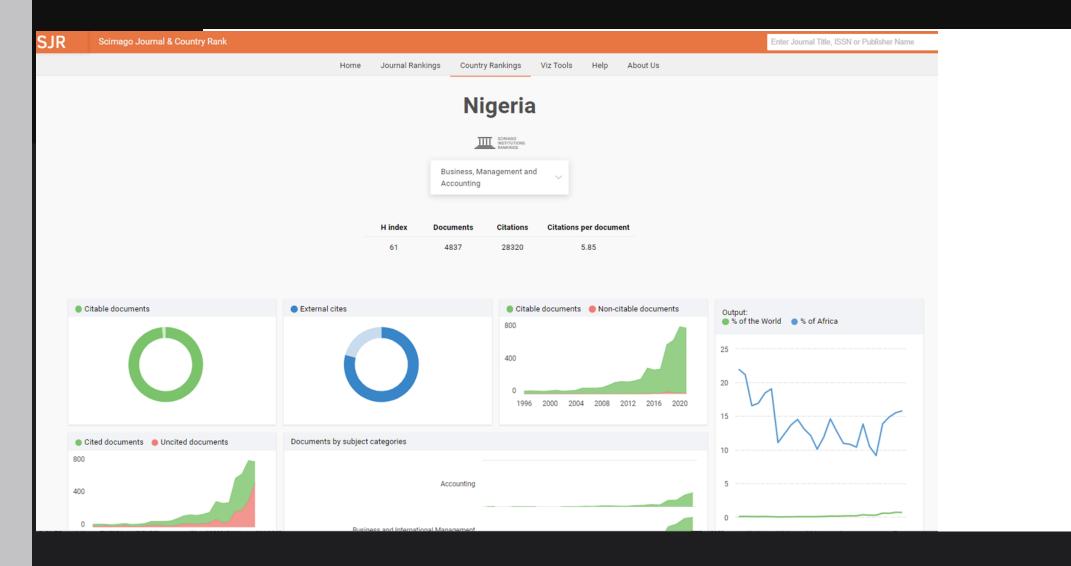




### Business, Management and Accounting









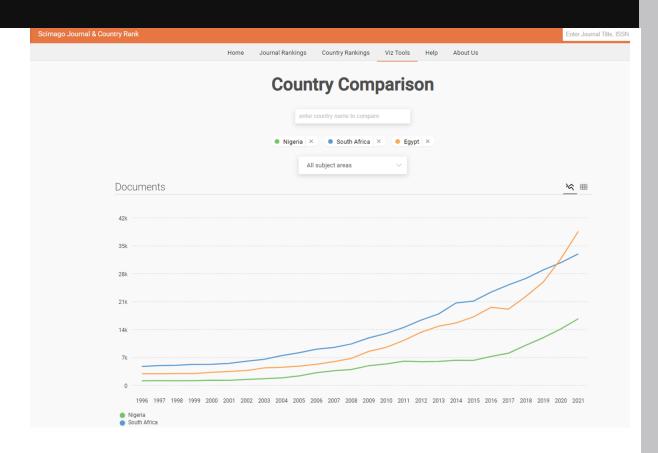




#### **COUNTRY COMPARISON**

South Africa, Egypt and Nigeria

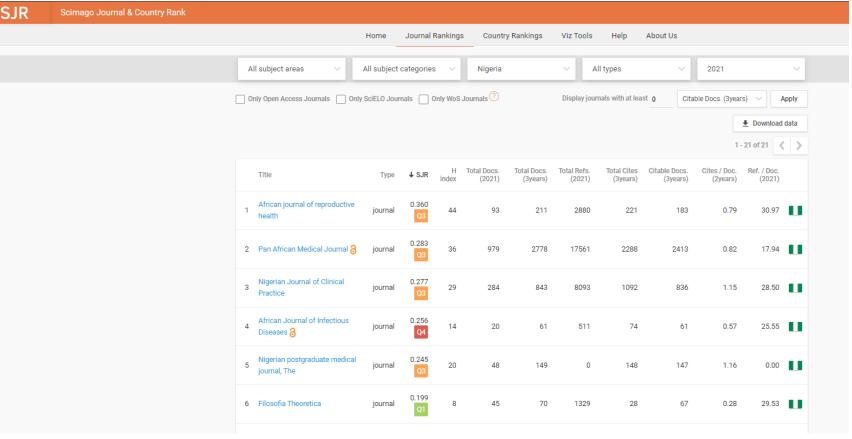
Comparison: South Africa (35), Egypt (36), and Nigeria (50)







# Nigeria: Journal indexed in Scopus (1-21)



https://www.scimagojr.com/journalrank.php?country=NG







## Nigeria: Journal indexed in Scopus (1–21)

scimagojr.com/jour	rnalra	ank.php?country=NG										
	9	Journal of Agricultural Extension	journal	0.169 Q4	6	40	263	819	122	263	0.50	20.48
	10	Nigerian Journal of Physiological Sciences	journal	0.167 Q4	19	17	97	722	57	96	0.53	42.47
	11	Journal of the Nigerian Society of Physical Sciences	journal	0.154 Q4	3	60	48	1527	22	48	0.46	25.45
	12	African Journal Biomedical Research	journal	0.137 Q4	17	40	187	1363	46	183	0.19	34.08
NG	13	Nigerian Journal of Economic and Social Studies	journal	0.135 Q4	5	12	25	491	9	25	0.32	40.92
	14	African Journal of Library Archives and Information Science	journal	0.130 Q4	10	18	23	598	14	23	0.61	33.22
	15	West African Journal of Medicine	journal	0.129 Q4	31	0	101	0	25	100	0.25	0.00
	16	Tropical Journal of Natural Product Research	journal	0.128 Q4	5	319	344	11948	119	342	0.30	37.45
	17	African Journal of Drug and Alcohol Studies	journal	0.122 Q4	10	0	32	0	11	32	0.20	0.00
	18	Nigerian Journal of Parasitology	journal	0.120 Q4	5	24	106	723	16	105	0.12	30.13
	19	Nigerian Journal of Technological Development	journal	0.117 Q4	1	39	40	1349	11	40	0.28	34.59
	20	Nigerian Journal of Nutritional Sciences	journal	0.113 Q4	2	0	61	0	8	61	0.13	0.00
m/iournalsearch.php?g	21 =211	Ikenga 01044730&tip=sid&clean=0	journal		0	18	0	654	0	0	0.00	36.33

https://www.scimagojr.com/journalrank.php?country=N

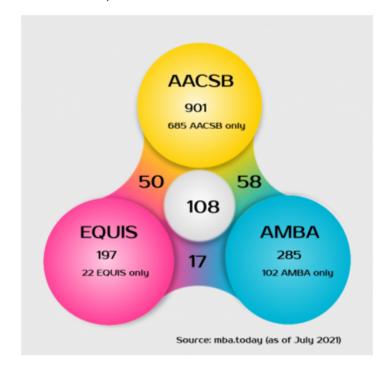






## List of Triple-Accredited Business Schools (AACSB, EQUIS, AMBA) 2021

As of July 2021, 108 institutions hold the triple crown accreditation.



https://www.efmd.org/accreditation-main/equis

http://www.aacsb.edu/

http://www.mbaworld.com/







## Nigeria: Conference and Proceedings - 2021

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Only Open Access Journals Only SciELO Journals Only WoS Journals Display journals with at least O Citable Docs. (3years)	ly
Sorry, your Ranking Parameters did not match any journal. Please, try different values.	
Metrics based on Scopus® data as of April 2022	





### WHAT IS RESEARCH?

Research is a systematic and organized effort to investigate a specific problem that requires a solution.









### **RESEARCH?**

To do good research



Don't need to Know

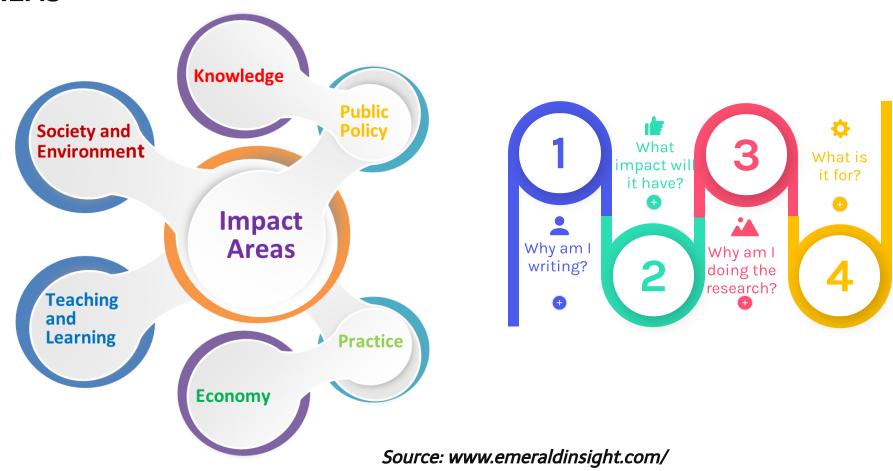
Everything

Have to know what is Known &



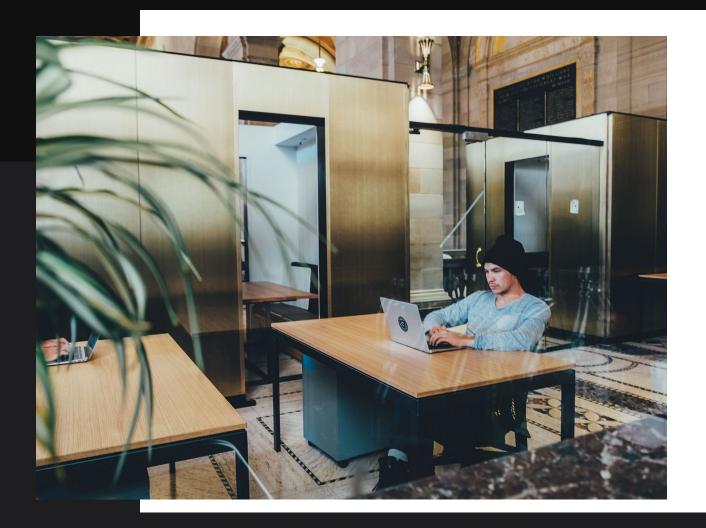


#### **IMPACT AREAS**



Elaborate: Interesting Ideas.pdf





#### RESEARCH WITHOUT IMPACT

- Lack of Interesting Idea
- Inappropriate Samples
- Faulty Measures
- Weak Results
- Size of the Contribution

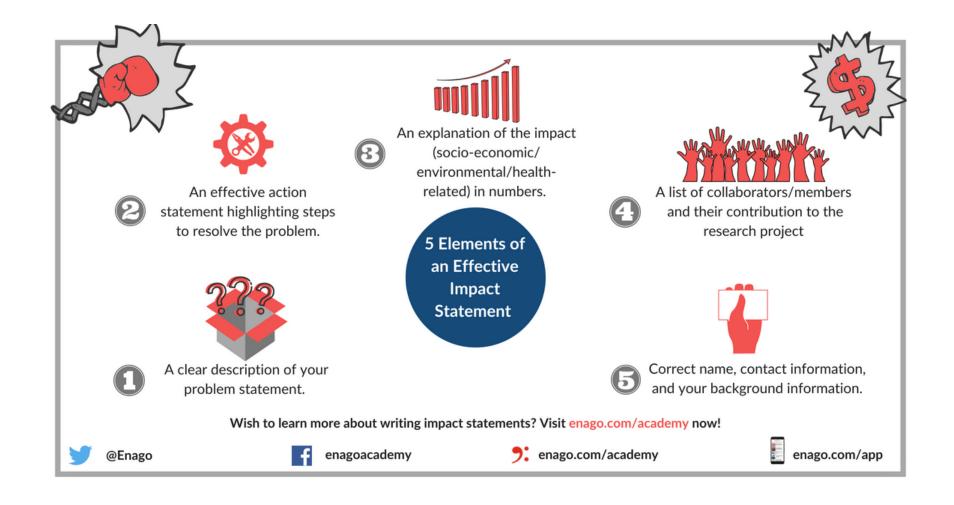
Elaborate: Interesting Ideas.pdf

Source: Smith (2003, p.319)

#### **IMPACT STATEMENT**

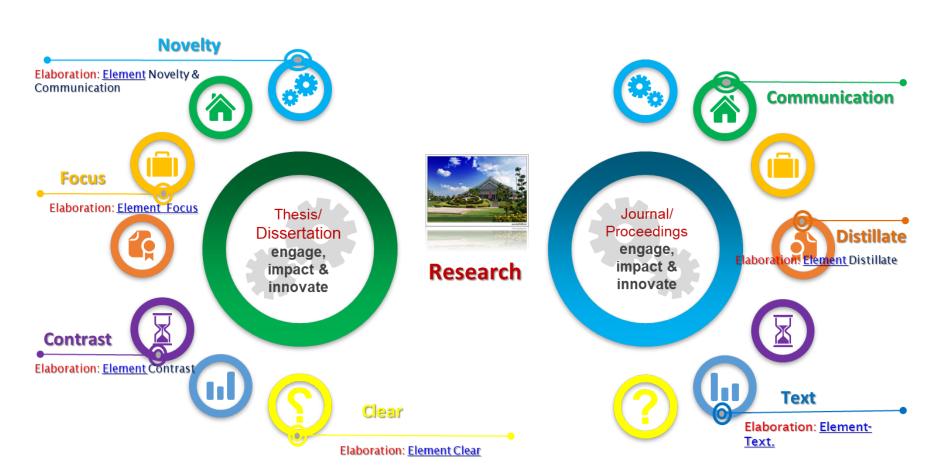






## COMPONENTS OF A GOOD RESEARCH/ARTICLE



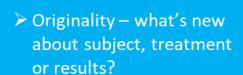








#### ELEMENTS OF A GOOD QUALITY RESEARCH



➤ Relevance to and extension of existing knowledge

01

02

03

04

05

Research methodology – are conclusions valid and objective?

Clarity, structure and quality of writing – does it communicate well?

➤ Sound, logical progression of argument





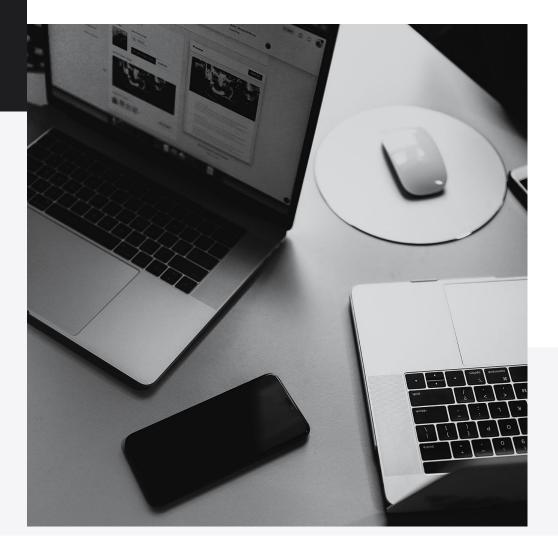


### ELEMENTS OF A GOOD QUALITY RESEARCH









02 RESEARCH VISIBILITY





#### VISIBILITY DEFINED



Visibility refers to how well other scientists and/or the general public know your research and you as a researcher

Source: Langsoght, E. O. (2018). The A-Z of the PhD Trajectory: A Practical Guide for a successful journey. Springer, Cham. https://doi.org/10.1007/978-3-319-77425-1







1. Go to https://scholar.google.com/ and click on My Profile at the top left corner of the window. top right of the page. You would need to log in to your Google account to create your Google So



"Here are some of the more commonly used author profiles and platforms:

- Google Scholar Profile
- ORCID iD (https://orcid.org/)
- Scopus Author ID (
- Publons (or ResearcherID)
- SciSpace"







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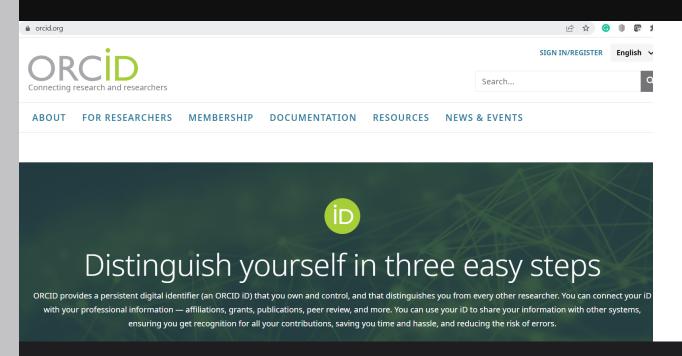
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https://clarivate.com/products/scientific-and-academic-research/research-discovery-and-workflow-solutions/researcher-profiles/









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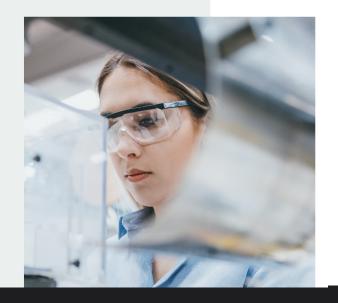




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#### **ACADEMIA**

SIGN UP WITH FACEBOOK		G SIGN UP WITH GOOGLE
	or	
First Name		Last Name
Email		
Password		
By clicking Sign Up, you agree to our Terms		SIGN UP

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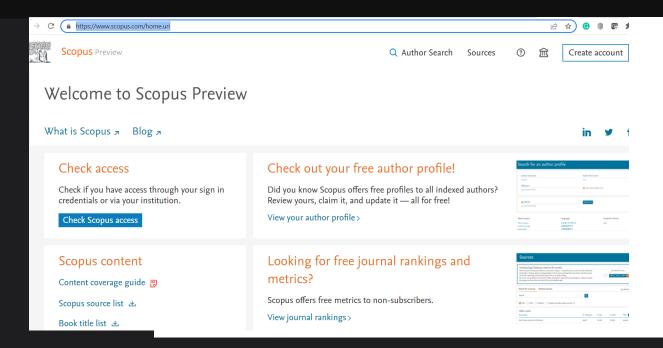
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- SciSpace
- ResearchGate
- Academia.edu"

https://www.academia.edu/signup









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- Scopus Author ID (
- Publons (or ResearcherID)
- SciSpace"

# SOCIAL MEDIA TO COMMUNICATE RESEARCH/ARTICLE







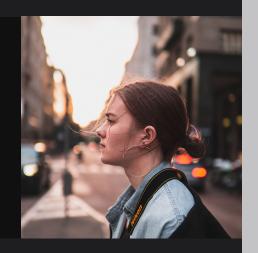


Figshare - A cloud-based repository that "allows users to upload any file format to be made visualisable in the browser so that figures, datasets, media, papers, posters, presentations and file sets can be disseminated."

> ResearchGate Academia.edu

WordPress - Create a free blog or website with this user-friendly web-based software.

Twitter - Share links and short messages, keep up with conferences and meetings, and connect with potential collaborators. Tweets can be tracked for altmetric purposes.



#### **REPOSITORIES**







AgEcon

Agriculture and Applied Economics

http://ageconsearch.umn.edu/ http://arxiv.org/help/submit http://csxcrawlweb01.ist.psu.edu/submit\_pub/ http://philpapers.org/ http://www.ncbi.nlm.nih.gov/pmc/about/authorms/ https://authors.repec.org/ https://en.wikipedia.org/wiki/Social\_Science\_Research\_Network

ArXiv

pre-prints in Physics, Mathematics, Computer Science, Quantitative Biology, Quantitative Finance and Statistics

Repec
Economics and related sciences.

> PhilPapers
Philosophy

CiteSeer

Computer and Information Science

SSRN

Social science, business, law and economics

PubMedCentral

Medicine





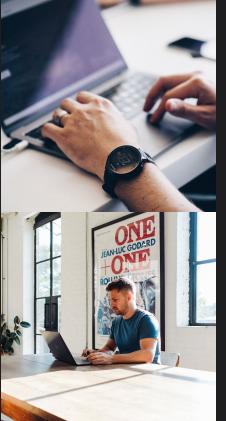


# ENHANCING YOUR RESEARCH VISIBILITY

https://libguides.lb.polyu.edu.hk/research\_visibility/tips

What is the purpose of your research?





Who are the Who are the stakeholders of your research?



Can they access your work?







Can they understand your work?



How can they discover your work?









## **THANKS!**

Asst Prof Dr Oluwatoyin Muse Johnson Popoola, PhD, RPA, Member INSOL International, FCTI, CFA, AM(M), FCA TISSA-UUM, College of Business, Universiti Utara Malaysia and Chairman, ICAN Malaysia District Society popoola@uum.edu.my +60164354874





# IMPLICATIONS OF RESEARCH IMPACT AND VISIBILITY

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TISSA-UUM, College of Business, Universiti Utara Malaysia

1st International Conference of the Faculty of Management Sciences, University of Maiduguri, Maiduguri, Borno State, Nigeria





Asst Prof Dr Oluwatoyin Muse Johnson Popoola, PhD, MBA, RPA, Member INSOL International, AM(M) FCTI, CFA, FCA





- Section 1
  Research Impact
- Global and Local Research
- Research and Impact areas
- Elements of a good quality research

- Section 2
  Research Visibility
- Author profiles and platforms
- Social media and Repositories
- Enhancing research visibility
- Section 3
  Ouestions and Answers



# 01 RESEARCH IMPACT

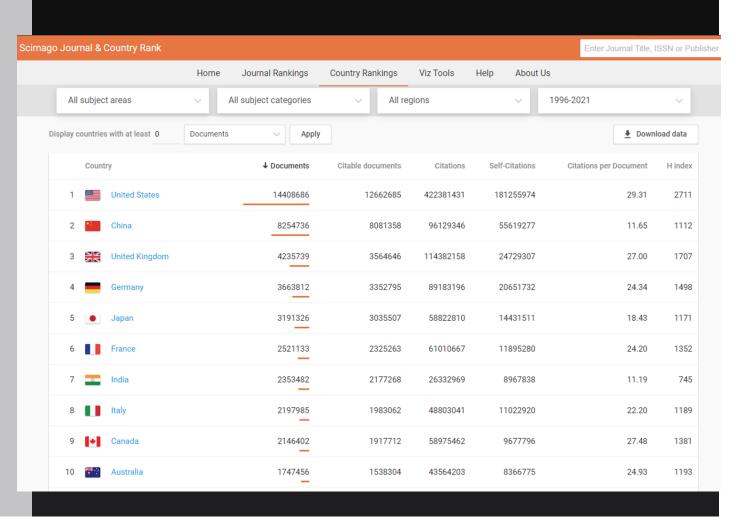
The easiest definition of "Research impact" is "Making a difference"

https://www.gla.ac.uk/myglasgow/ris/researchimpact/

# GLOBAL AND LOCAL RESEARCH COUNTRY RANKINGS







#### What does an h-index of 6 mean?

An h-index of 6 means that this author has published at least 6 papers that have each received at least 6 citations.

#### More context:

The first paper has been cited 33 times, and gives us a 1 (there is one paper that has been cited at least once). The second paper has been cited 30 times, and gives us a 2 (there are two papers that have been cited at least twice). The third paper gives us a 3 and all the way up to 6 with the sixth highest paper. The final two papers have no effect in this case as they have been cited less than six times (Ireland, MacDonald & Stirling, 2013).

# GLOBAL AND LOCAL RESEARCH COUNTRY RANKINGS







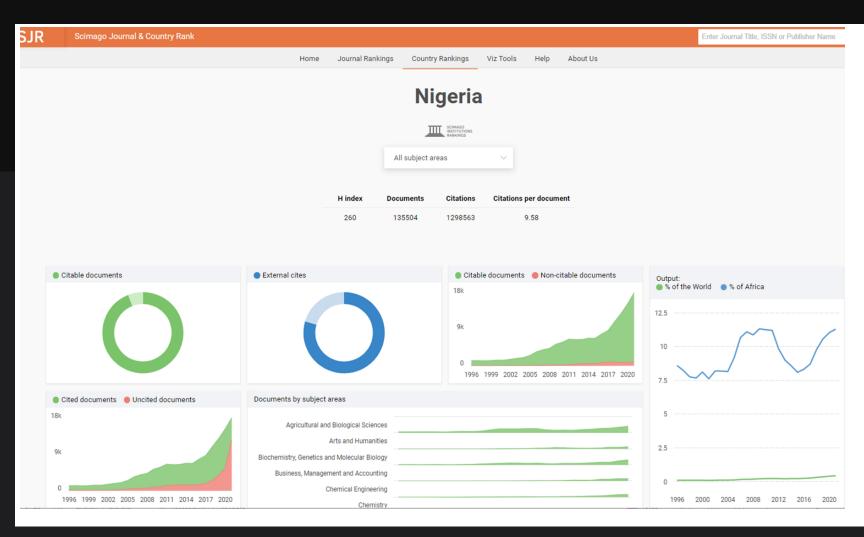
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	39	Ireland	264124	231551	6448205	628096	24.41	628
	40	Indonesia	263491	256614	1393314	377132	5.29	284
	41	Argentina	260997	243496	4704091	861118	18.02	510
	42	Romania	255651	244577	2492998	493756	9.75	364
	43	Ukraine	250206	243638	1933272	544015	7.73	323
	44	Thailand	248087	235095	3447129	522983	13.89	396
	45 C	Pakistan	244476	232874	2798976	679622	11.45	353
	46	Hungary	235457	220928	4463516	610303	18.96	540
	47	Chile	203622	191964	3555884	639491	17.46	451
	48	Colombia	150096	141076	1794712	273154	11.96	356
	49	Slovakia	141920	136388	1741765	304134	12.27	331
	50	Nigeria	135504	127434	1298563	265966	9.58	260

Nigeria is No. 50 in the global and local Research Country Rankings behind South Africa, Egypt

Source: https://www.scimagojr.com/ countryrank.php

## All Subjects

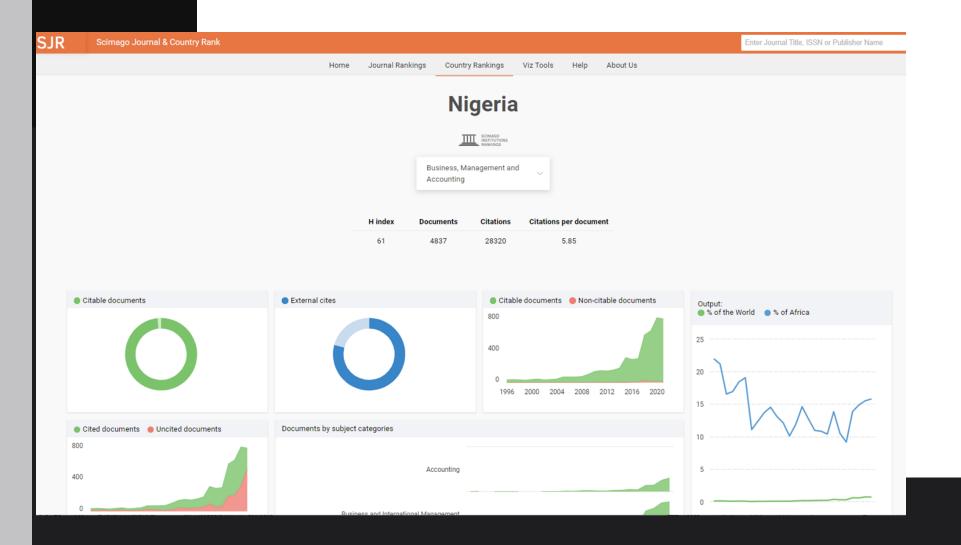




# Business, Management and Accounting









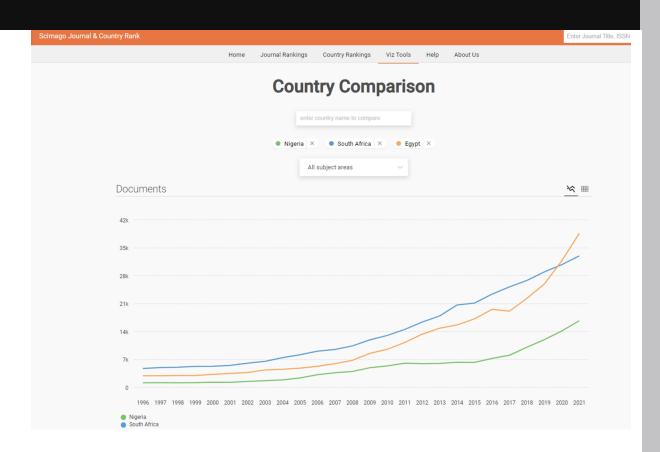




### **COUNTRY COMPARISON**

South Africa, Egypt and Nigeria

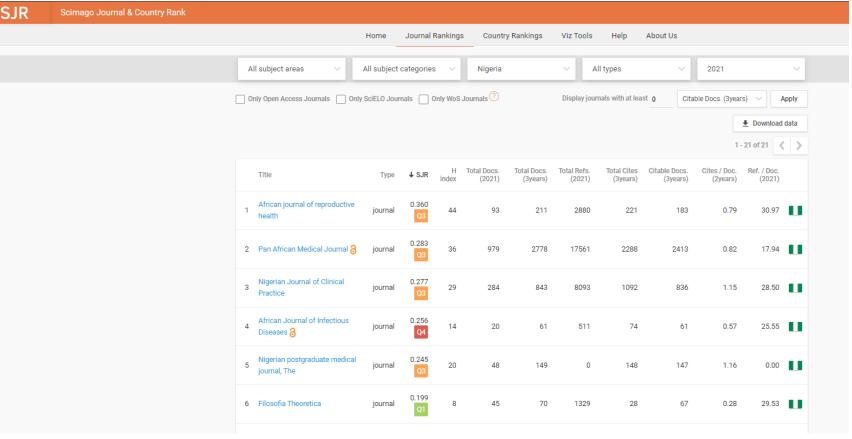
Comparison: Egypt, South Africa and Nigeria







# Nigeria: Journal indexed in Scopus (1-21)



https://www.scimagojr.com/journalrank.php?country=NG







## Nigeria: Journal indexed in Scopus (1–21)

scimagojr.com/jour	nalra	ank.php?country=NG											
	9	Journal of Agricultural Extension	journal	0.169 Q4	6	40	263	819	122	263	0.50	20.48	
	10	Nigerian Journal of Physiological Sciences	journal	0.167 Q4	19	17	97	722	57	96	0.53	42.47	
	11	Journal of the Nigerian Society of Physical Sciences	journal	0.154 Q4	3	60	48	1527	22	48	0.46	25.45	
	12	African Journal Biomedical Research	journal	0.137 Q4	17	40	187	1363	46	183	0.19	34.08	
	13	Nigerian Journal of Economic and Social Studies	journal	0.135 Q4	5	12	25	491	9	25	0.32	40.92	
	14	African Journal of Library Archives and Information Science	journal	0.130 Q4	10	18	23	598	14	23	0.61	33.22	
	15	West African Journal of Medicine	journal	0.129 Q4	31	0	101	0	25	100	0.25	0.00	
IG	16	Tropical Journal of Natural Product Research	journal	0.128 Q4	5	319	344	11948	119	342	0.30	37.45	
	17	African Journal of Drug and Alcohol Studies	journal	0.122 Q4	10	0	32	0	11	32	0.20	0.00	
	18	Nigerian Journal of Parasitology	journal	0.120 Q4	5	24	106	723	16	105	0.12	30.13	
	19	Nigerian Journal of Technological Development	journal	0.117 Q4	1	39	40	1349	11	40	0.28	34.59	
	20	Nigerian Journal of Nutritional Sciences	journal	0.113 Q4	2	0	61	0	8	61	0.13	0.00	
	21	Ikenga	journal		0	18	0	654	0	0	0.00	36.33	
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https://www.scimagojr.com/journalrank.php?country=N

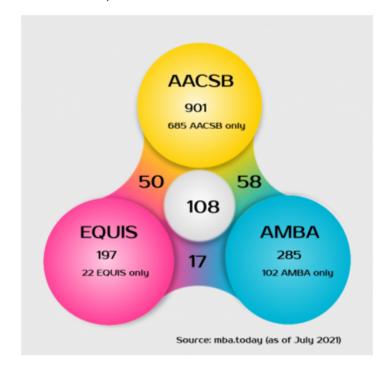






## List of Triple-Accredited Business Schools (AACSB, EQUIS, AMBA) 2021

As of July 2021, 108 institutions hold the triple crown accreditation.



https://www.efmd.org/accreditation-main/equis

http://www.aacsb.edu/

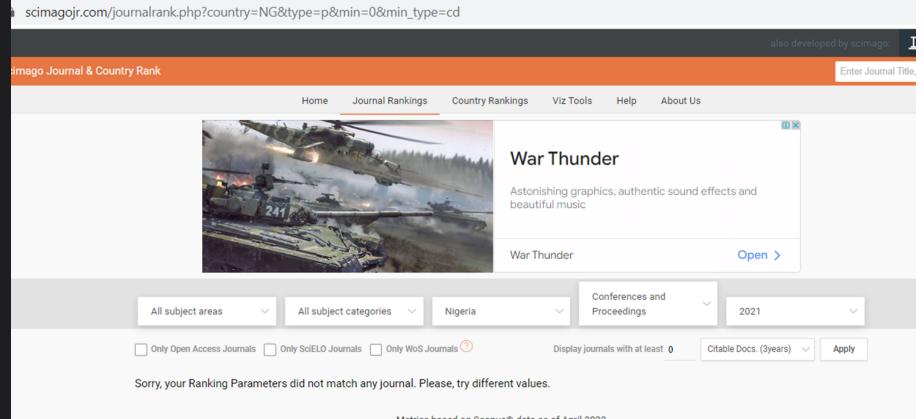
http://www.mbaworld.com/







## Nigeria: Conference and Proceedings - 2021









### WHAT IS RESEARCH?

Research is a systematic and organized effort to investigate a specific problem that requires a solution.









## **RESEARCH?**

To do good research



Don't need to Know

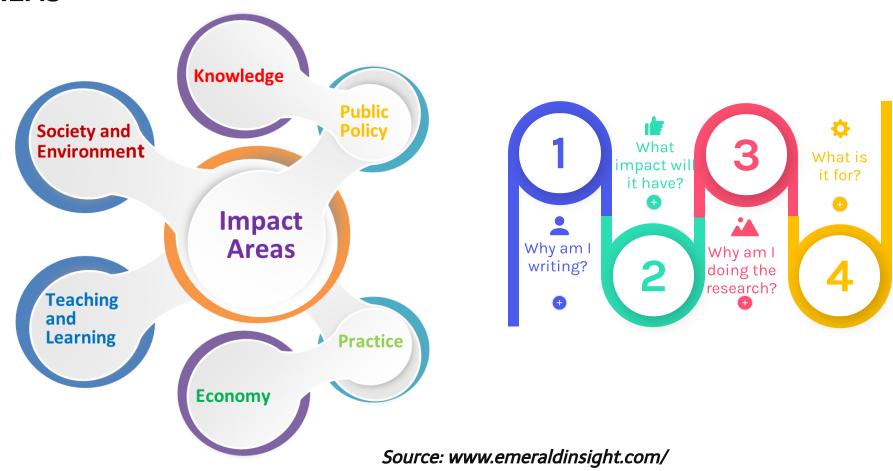
Everything

Have to know what is Known &





### **IMPACT AREAS**



Elaborate: Interesting Ideas.pdf









### **RESEARCH** WITHOUT IMPACT

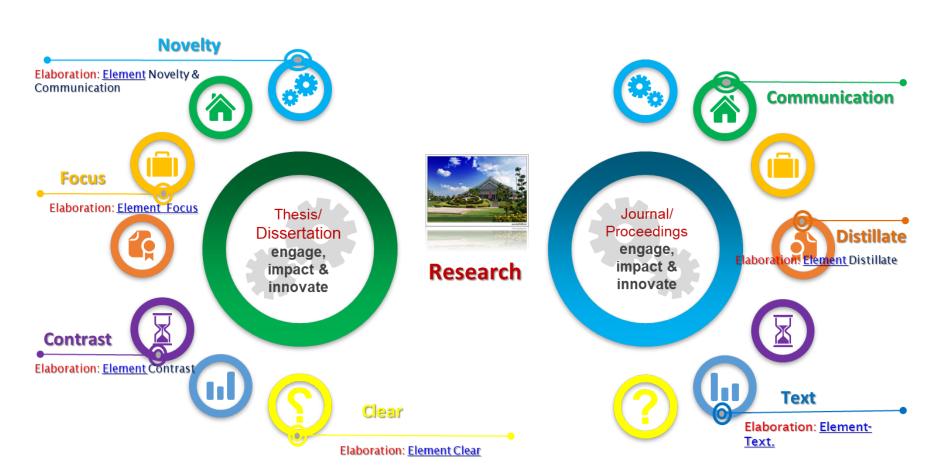
- Lack of Interesting Idea
- Inappropriate Samples
- Faulty Measures
- Weak Results
- Size of the Contribution

Elaborate: Interesting Ideas.pdf

Source: Smith (2003, p.319)

# COMPONENTS OF A GOOD RESEARCH/ARTICLE

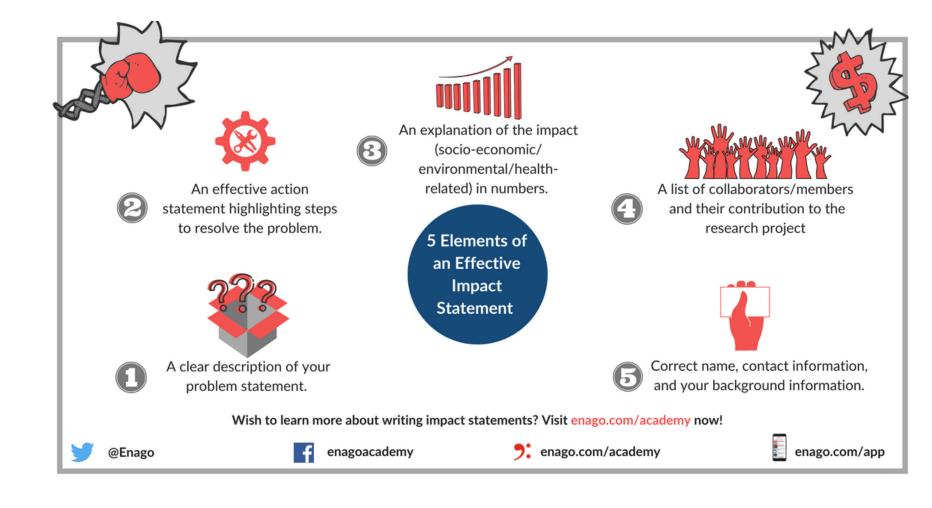




### **IMPACT STATEMENT**





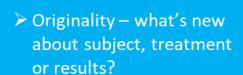








### ELEMENTS OF A GOOD QUALITY RESEARCH



➤ Relevance to and extension of existing knowledge

01

02

03

04

05

Research methodology – are conclusions valid and objective?

Clarity, structure and quality of writing – does it communicate well?

➤ Sound, logical progression of argument





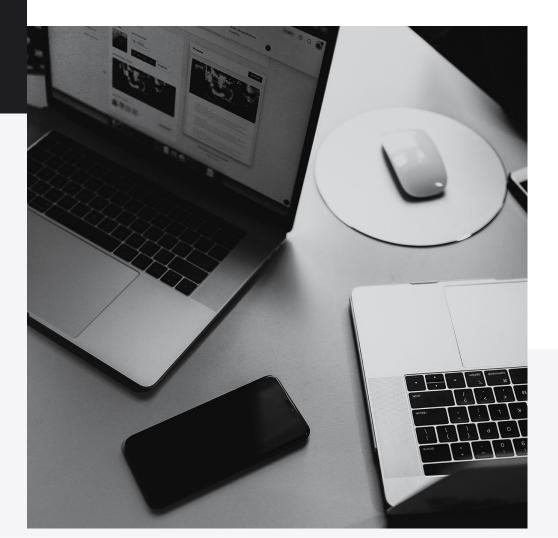


### ELEMENTS OF A GOOD QUALITY RESEARCH









02 RESEARCH VISIBILITY





### VISIBILITY DEFINED



Visibility refers to how well other scientists and/or the general public know your research and you as a researcher

Source: Langsoght, E. O. (2018). The A-Z of the PhD Trajectory: A Practical Guide for a successful journey. Springer, Cham. https://doi.org/10.1007/978-3-319-77425-1







1. Go to https://scholar.google.com/ and click on My Profile at the top left corner of the window. top right of the page. You would need to log in to your Google account to create your Google So



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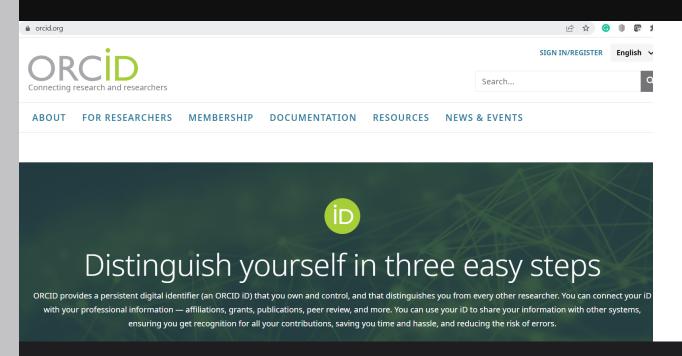
- Google Scholar Profile
- ORCID iD (https://orcid.org/)
- Scopus Author ID (
- Publons (or ResearcherID)
- SciSpace"

https://clarivate.com/products/scientific-and-academic-research/research-discovery-and-workflow-solutions/researcher-profiles/









- Google Scholar Profile
- ORCID iD
- Scopus Author ID
- Publons (or ResearcherID)
- SciSpace"



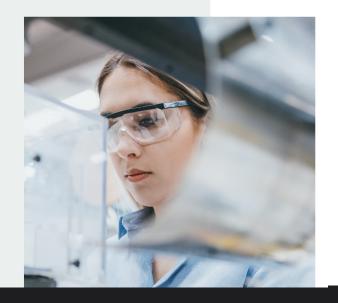




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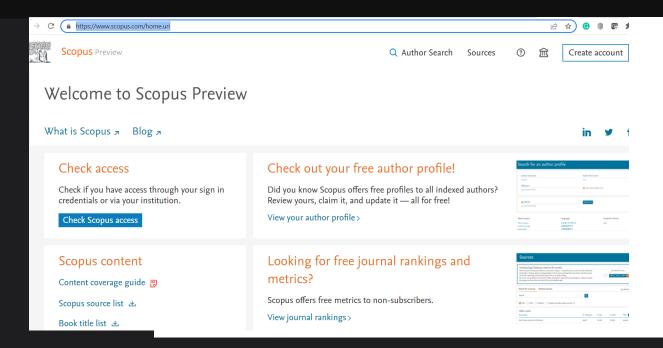
- Google Scholar Profile
- ORCID iD (https://orcid.org/)
- Scopus Author ID (
- Publons (or ResearcherID)
- SciSpace
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- Google Scholar Profile
- ORCID iD (https://orcid.org/)
- Scopus Author ID (
- Publons (or ResearcherID)
- SciSpace"

# SOCIAL MEDIA TO COMMUNICATE RESEARCH/ARTICLE







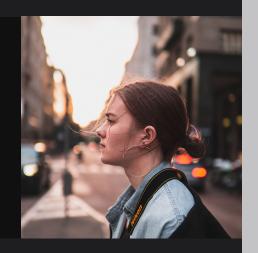


Figshare - A cloud-based repository that "allows users to upload any file format to be made visualisable in the browser so that figures, datasets, media, papers, posters, presentations and file sets can be disseminated."

> ResearchGate Academia.edu

WordPress - Create a free blog or website with this user-friendly web-based software.

Twitter - Share links and short messages, keep up with conferences and meetings, and connect with potential collaborators. Tweets can be tracked for altmetric purposes.



### **REPOSITORIES**







AgEcon

Agriculture and Applied Economics

http://ageconsearch.umn.edu/ http://arxiv.org/help/submit http://csxcrawlweb01.ist.psu.edu/submit\_pub/ http://philpapers.org/ http://www.ncbi.nlm.nih.gov/pmc/about/authorms/ https://authors.repec.org/ https://en.wikipedia.org/wiki/Social\_Science\_Research\_Network

ArXiv

pre-prints in Physics, Mathematics, Computer Science, Quantitative Biology, Quantitative Finance and Statistics

Repec
Economics and related sciences.

> PhilPapers
Philosophy

CiteSeer

Computer and Information Science

SSRN

Social science, business, law and economics

PubMedCentral

Medicine





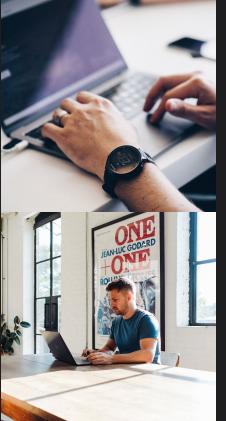


# ENHANCING YOUR RESEARCH VISIBILITY

https://libguides.lb.polyu.edu.hk/research\_visibility/tips

What is the purpose of your research?





Who are the Who are the stakeholders of your research?



Can they access your work?







Can they understand your work?



How can they discover your work?









## **THANKS!**

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