

# Farmer Producer Organizations (FPO) Platform

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# Overview

- Problem Statement & Motivation
- Research Question
- Literature Review
- Methodology
- Current State
- Milestones and Timeline
- Design Workshop
- Prototyping



# Problem Statement & Motivation

**85%**

Small and marginal farm holdings/  
farming community in India

**26,000**

Farmer Producer Organizations

**127 M**

Small and marginal farmers in  
India

## Problem Statement

- India lacked a consolidated data repository to keep track of the expeditious growth of FPOs
- This is being solved through an FPO Database built by the Tata Cornell Institute
- The Database is now transitioning from being just a database to a full service platform
- Allowing farmers to claim their businesses and add services and facilities provided by their FPOs

Research Question

**How to enable small holder farmers and farmer organizations to improve online visibility through a simplified onboarding journey on the FPO Platform?**





# Literature Review

Total Number of Literature  
Reviewed

Type of Literature

**14**

Peer reviewed article/case  
study/reports

**5**

Technology frameworks

**10**

Products/technology  
platforms



# Literature Review

## Key insights emerging from the lit review:

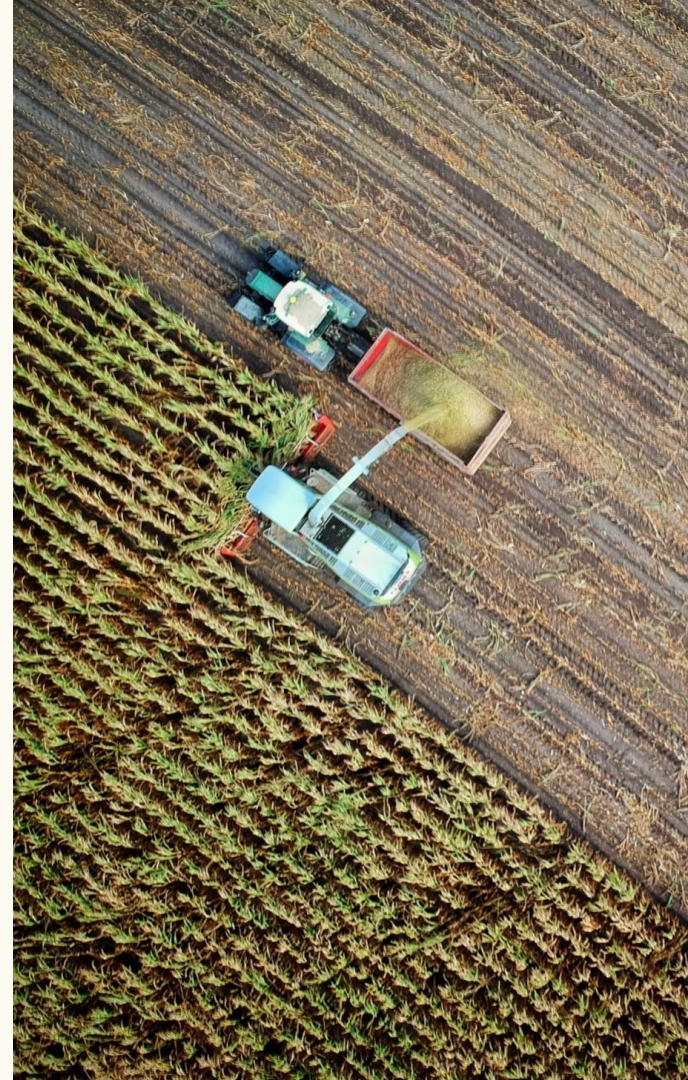
- Lack of literature evidence around Farmer Organizations and relevant technology platforms
- FPOs playing a vital role in uplifting farmer incomes and providing increased livelihood opportunities in rural areas
- Gender roles still a challenge in the rural agriculture economy, FPOs seen as a medium for increased participation from women
- Digitization a need of the hour to help connect farmers with the larger markets outside of their local areas
- Digitization also a means to increase women participation in the FPO Economy



# Methodology

## Revised

- Developing learnings from the literature
- Exploring frameworks that best fit our use case and target group
  - Designing for Digital Confidence
  - Tarot card of tech
  - Next Billion Users
  - Feminist HCI
- Conducting Design sprint workshops to identify deeper insights in
  - Challenges
  - Opportunities
  - Design cues
- Using the testing framework to adjust for user goal assumptions and preparing metrics for qualitative and quantitative feedbacks
- Sketching and prototyping
- Accessibility review of the current platform (web and desktop versions)





# Current State

- We have narrowed down to a list of activities/design frameworks as the baseline for prototype decision making
- Key elements guiding our decision making process:
  - **Empathy** for users
    - Gender neutral design
  - **Mobile first** approach
    - **Feedback** mechanisms
    - **Local languages**
  - Building for **trust**
    - Make public the collection and analysis process
    - Make public the revenue generated from data



# Milestones and Timeline

✓ **Brainstorming**  
Foundations for Product Design (HCI)  
Research for marginalized users  
Wireframes Completed

**Prototyping**  
Prototyping onboarding journeys

**Oct 10**

**Nov 1**

**Nov 13**

**Nov 22**

**Dec 10**

✓ **Literature  
Review**

Identifying similar platforms and  
their formation impetus

**Design Sprint  
Workshop**

Come up with detailed sketches,  
High-Fidelity Prototypes

**Documentation**

Report Submission

# Design Workshop

The tools that we shall be using to conduct our workshop



The Sprint Canvas - How should we structure our sprint?



Sprint Focus Cards - What challenge should we focus on?



User Context Cards - How are our users' contexts different from or similar to our own?



Design Principle Cards - Which principles should guide our decisions?



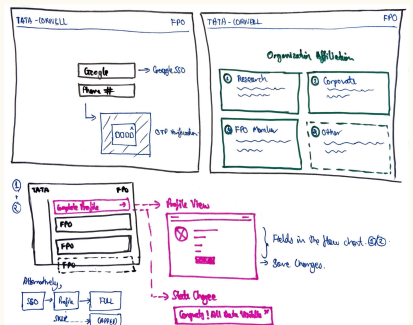
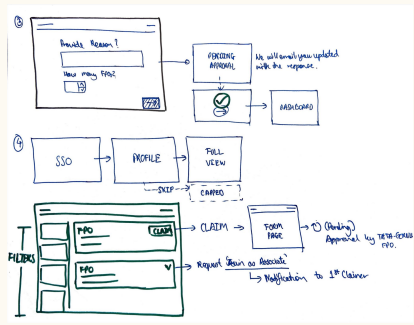
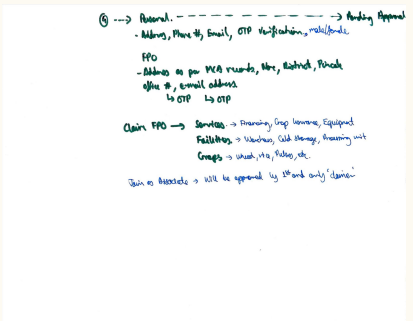
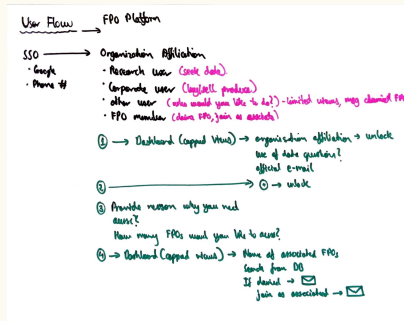
Inspiration Tool - Where can we find inspiration?



The Test Framework - How can we measure if we're making a difference for our users?



# Prototyping



[Link to Wireframes \(WIP\)](#)



Thank you

**Any Questions?**