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## A NOTE FROM THE EDITORS



**Todd Adair\***  
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As an early spring breathes new life into Muskoka, it also invigorates the luxury real estate market with fresh opportunities and exquisite properties awaiting discovery. In this edition, we celebrate the season of renewal by showcasing an exclusive selection of stunning homes, each embodying elegance, sophistication, and timeless allure.

From sprawling waterfront estates nestled amidst picturesque landscapes to stunning Oakville/Mississauga homes and land with unparalleled views, our curated collection represents the epitome of what's available this spring, whether you're seeking a serene retreat away from the hustle and bustle or a vibrant oasis in Mississauga or Oakville.

Be sure to reach out directly to myself or one of my team members if you'd like to have direct access to available properties behind-the-scenes, as we are no longer allowed to advertise publicly our listings that are not on MLS. (Turn to page 90 if you'd like to know more about this new ruling, and why I feel it's controversial.)

Let the pages of this magazine serve as your guide to discovering the home of your dreams, where every day feels like a lavish escape.

Also in this issue: We often think of Muskoka as a vacation playground for cottagers, sports enthusiasts and hikers, but as educator and fifth-generation Wahta Mohawk Territory member Christopher Stock reminds us, the region has a long history dating from the Ice Age and even earlier. Turn to page 21, where Christopher details some of that history and reports on his recent visit to the newly expanded Muskoka Discovery Centre in Gravenhurst.

I'd like to also bid a special welcome to CM's brand-new editor, Olivia Lay. My thanks to Olivia and the team for another great issue. And with the return of warm weather, we're all looking forward to seeing our friends when we are walking in town once again!



**Olivia Lay**  
Media Team

"The meaning of life is just to be alive. It is so plain and so obvious and so simple. And yet, everybody rushes around in a great panic as if it were necessary to achieve something beyond themselves. This is the real secret of life - to be completely engaged with what you are doing in the here and now." - Alan Watts

With this issue, I'd like to introduce myself as the new editor of *Cayman Marshall* magazine. Although I have spent most of my life in Asia, Muskoka has always held a special place in my heart. The memories of long summers spent here, juxtaposed with the bustling energy of Hong Kong, evoke a sense of nostalgia and gratitude. Now, as I call Muskoka home, I am filled with joy to share this slice of paradise with you.

As the inspiring quote above tells us, life is made up of an infinite series of moments, each with its own special value. As our editorial team put together our Spring '24 issue, we've been

thinking a lot about the importance of taking time out to appreciate these often fleeting sights, sounds, and even smells all around us - especially in the idyllic setting of Muskoka.

In this issue, discover The Princess Margaret Cancer Foundation's Northern Pass event, uniting cyclists to celebrate collective action and compassion. Explore Brown's Appliances' "well-appointed butler's pantry," enhancing cottage life. Plus, find glimpses of captivating travel destinations and innovative lifestyle trends for spring, inspiring you to savour life's moments both at home and abroad.

As another Muskoka winter gives way to spring, may our first 2024 issue guide you to relish the beauty of a new season in our wonderful region. Find inspiration within these pages to appreciate the richness of life's special moments.

*"A beautiful space starts from the ground up with a weavers art..."*

*- Michael Pourvakil*



*Agra - Espresso, Green in pure wool*

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## THE WELL-APPOINTED BUTLER'S PANTRY

Unless you're a royal or very well-heeled, being waited upon by a large household staff is mostly a thing of the past. But a butler's pantry can be a useful substitute.

By Martha Uniacke Breen

The old-fashioned butler's pantry has come back into vogue in modern home construction. And for today's cottages, it's a particularly useful supplementary space in your home.

A butler's pantry, also known by the even more quaint name of scullery, is a secondary storage and prep area, usually located just off the kitchen. According to Brown's Appliances owner Jennifer Veitch, it's generally more modest in design than the main kitchen, but in its own way, the butler's pantry is the kitchen's hardest-working assistant.

"A lot of modern-day cottages are open-concept, so a butler's pantry is great place to keep clutter out of sight," observes Veitch. "It's easy to take dishes out to the butler's pantry as they are used, so they can be off the table until you've finished dinner."



She adds that it's the perfect space to store large quantities of food and supplies as well. "Not everyone lives on the mainland up here, or can go into town regularly to buy food. And often guests will bring up food when they visit. So it's also a convenient spot to keep extra stocks – and it's out of sight and out of the way."

The butler's pantry can double as an auxiliary prep counter and back-up appliance centre. For some cottagers, it can come in handy as a server or staging area when entertaining; for caterers, it's the ideal spot to place trays of food, return used dishes, or even do supplementary prep work, out of sight of guests and without tying up the kitchen proper.

What should a well-dressed butler's pantry contain? A sink is a very useful feature if the room is large enough, since it's great for cleanup and rinsing, and makes a convenient repository for dirty dishes brought in from the dining room. And both open and closed storage have their place here, Veitch notes. "Open storage is great for servingware, with closed storage for the things you don't want to see!"

Smaller-scale appliances, particularly those from one of Veitch's favourite brands, Thermador, are perfectly suited for the modern butler's pantry. These scaled-down units pack all of the quality and efficiency of their full-sized equivalents, in a more manageable, energy-efficient package.

"Bar, wine and beverage fridges are all excellent for the pantry," she says. "A lot of today's units will even have accommodation for food, which requires slightly colder temperatures than most beverages. Thermador's models feature four different cooling modes: Refrigeration (37 degrees), which is cool enough for a tray of hors d'oeuvres, Pantry (53 degrees), and Bar setting (34 degrees), as well as a quick chill button." She confides that Thermador's beverage fridges actually outsell wine fridges at Brown's these days, thanks to their versatility; you can store everything from beer to pop and water in them, as well as wine.

Refrigerator drawers are another great choice for butler's pantries, says Veitch. "There's never enough room in the main fridge, especially after a trip to the farmer's market or grocery store, or when guests arrive laden with food." The drawers are also great for keeping refrigerated snacks or extra condiments handy, reducing the need to open and shut the main fridge door repeatedly (an energy waster on a hot summer day).



## OUT OF SIGHT & OUT OF THE WAY.



"I really like a microwave and wall oven combo, or Thermador's microwave/speed oven combo that gives you the option of two kinds of cooking. They're great for caterers too," she adds. Some people don't use their microwave oven very often and don't want it taking up valuable real estate in the main kitchen, she adds, so the butler's pantry is a natural place for it.

"Small supplemental ovens, like the combo speed oven, are also a great way to save energy and time," she continues, "when it's just the two of

you up during the week and you don't want to heat up the main oven," which for a lot of people is a 36" burner type and can use up a lot of energy. "But you can easily cook dinner for two people in the smaller oven."

She observes that these nifty little powerhouses are also great for boathouses and bunkies, since they only require standard 120-amp service, unlike full-size appliances that require 240-amp service; check local township bylaws to determine what is allowed in your area.



## A USEFUL ADDITION TO YOUR HOME.

As a finishing touch, says Veitch, "I'd add a dishwasher next to the sink. Whether full-size or compact, it's great for washing overflow dishes and glassware during parties. It's also a great way to keep your good quality glassware separate from regular dinner dishes when you wash them, since food particles can be harmful to fine glassware."

From a design standpoint, you can finish your butler's pantry as an exact continuation of the kitchen, but it isn't essential. When you come right down to it, the butler's pantry is basically a handmaiden to the main kitchen, so there's no need to put on airs and get all fancy about it. As Veitch puts it, "The design can be strictly utilitarian, more formal, a continuation of the kitchen design – or anywhere in between."

However, she suggests one attractive solution for a finished look that's easy to achieve: Thermador, and in fact most of the modern quality brands, offer both stainless steel and optional panel-ready fronts that allow you to create a co-ordinated, seamless look.



If you've got the room – or can carve out some space for a supplementary serving and storage area between the kitchen and more public areas of your home or cottage – a butler's pantry is a surprisingly useful addition to your home. Think of it as the architectural equivalent of an extra Mr. Carson, Jeeves or Hudson: having one will most definitely make your life a little easier.

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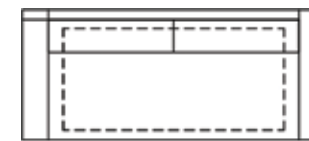


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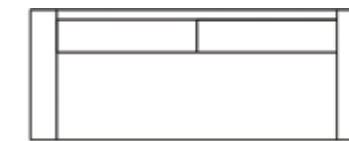


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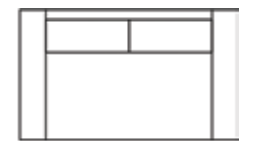
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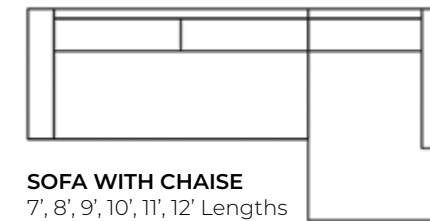
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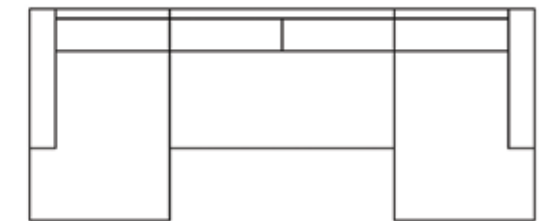
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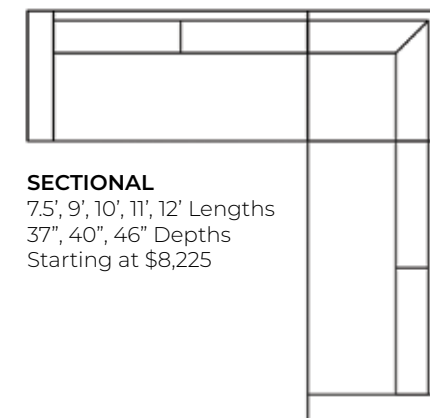
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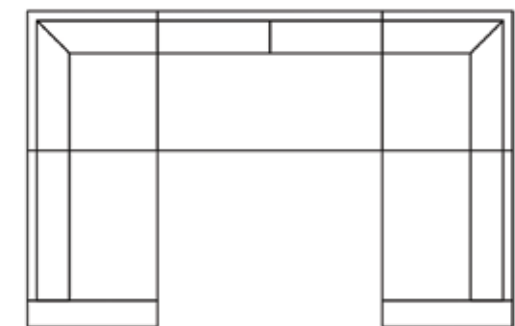
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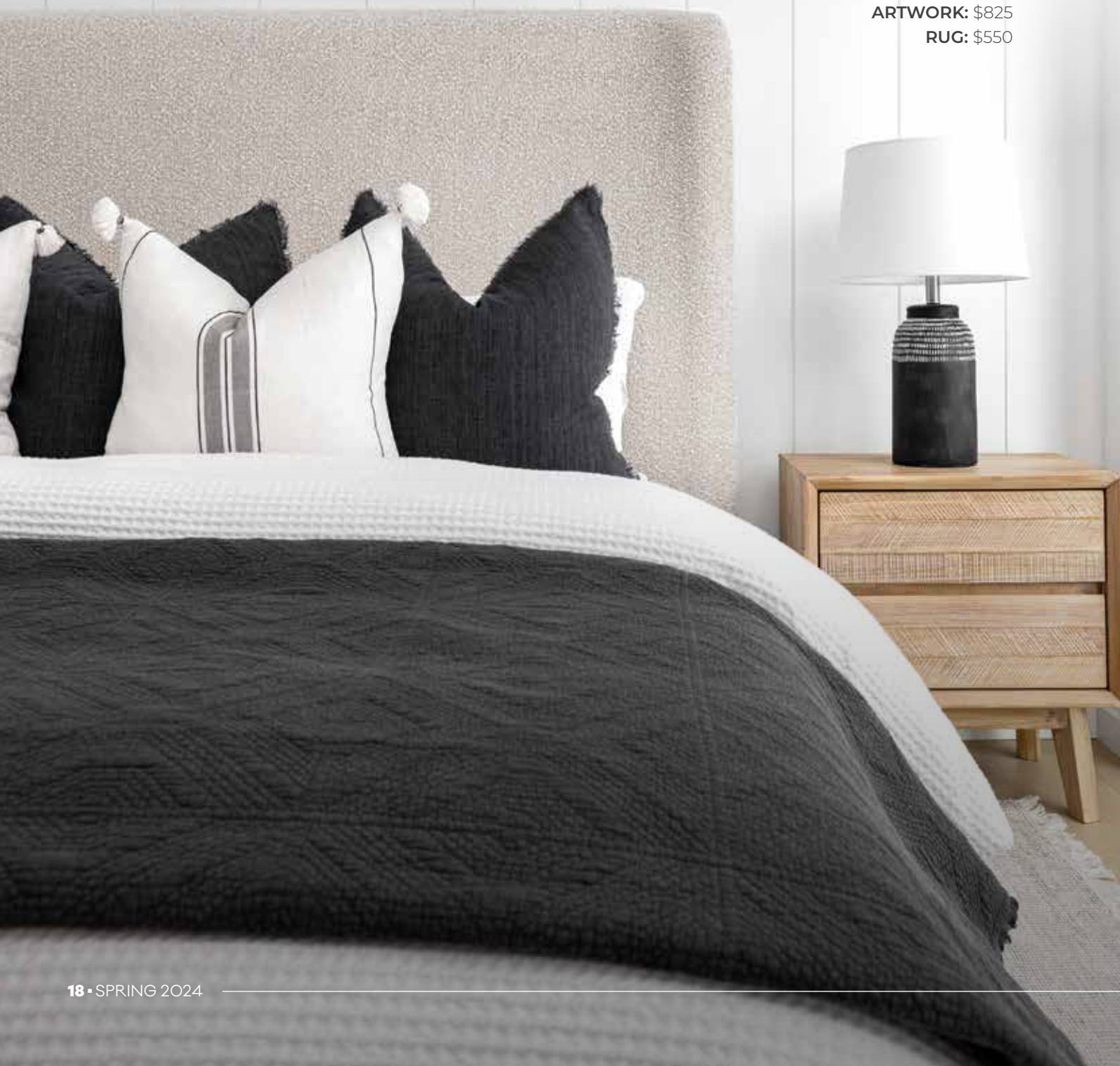
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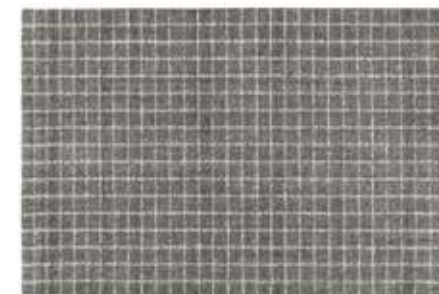
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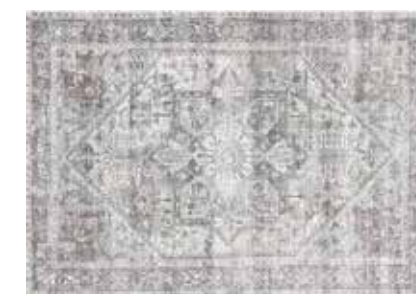
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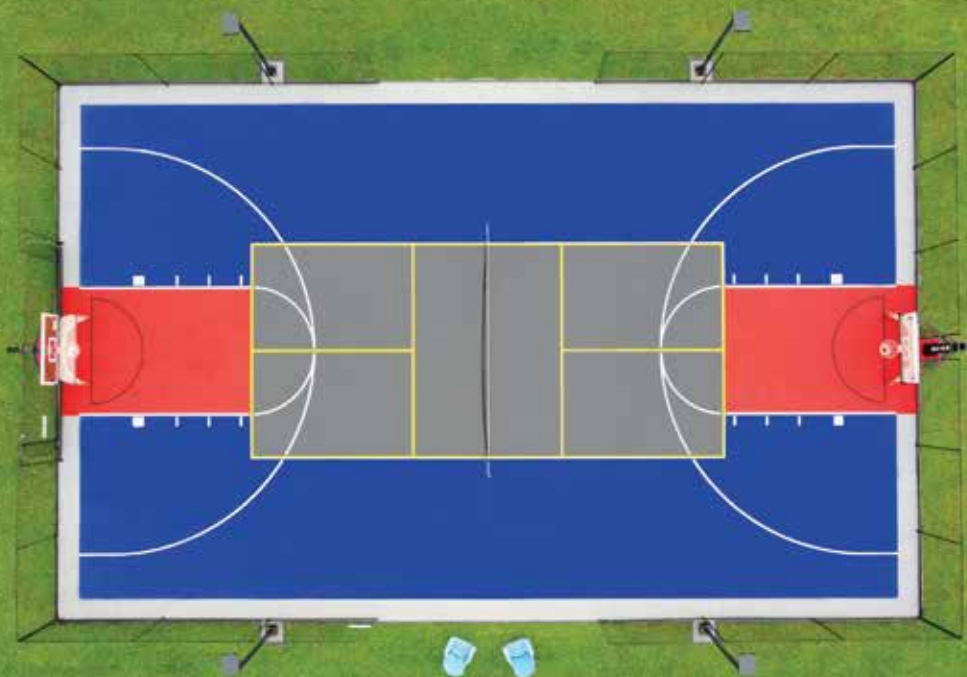
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# Echoes of Muskoka

From Ice Age to Modern Age

By Christopher Stock

Muskoka is a magical and beautiful place. You can sense it as soon as you cross over the Severn River. With its enormous rock cuts and faces, the expanse of waterways and mixed forests, the area teems with flora, fauna, and a variety of wildlife. It's akin to holding your breath underwater for as long as you can before resurfacing to exhale and breathe in the freshness of the air. But to truly understand its complexities, we need to delve deeper into this geographical region, now known as "Muskoka."

*To truly understand its complexities, we need to delve deeper into this geographical region, now known as “Muskoka.”*



This region was once completely covered by a thick ice-sheet glacier. With its movements of shrinkage and growth, freeze and thaw, the scars of all this action can still be found in the landscape today. Ice has made deep cuts into the Canadian Shield, while water, especially running water, has smoothed and polished rocks. Wherever you travel in this region, reminders of how the landscape was crafted are evident.

Its first inhabitants some 15,000 years ago would have witnessed the first signs of climate change. The landscape transformed from a barren ice sheet to multiple veins of meltwater. The melting ice allowed the Canadian Shield to upheave after the immense pressure of the ice’s weight, creating large mountainous and cavernous terrain. This transformation introduced new animals, plants, insects, diseases, and large bodies of water, facilitating more movement of life.

The Muskoka Discovery Centre (MDC) in Gravenhurst is currently narrating the story of Muskoka with several new exhibits following its \$9 million expansion.

“The Muskoka Story: A Microcosm of Canada” focuses on shared history and the importance of water to all living things. Three interrelated exhibits allow for a deeper dive into the Greater Story of Muskoka, encouraging thought, discussion, and a better understanding among all peoples.

“Misko-Aki: Confluence of Cultures (Red Earth)” explores the existence of Indigenous Peoples and their cultures in Muskoka, from time immemorial to the present day. It was created and curated by a circle of Indigenous Elders, Knowledge Keepers, Scholars, and Linguists representing Huron-Wendat, Anishinaabek, Haudenosaunee, and Métis communities.

“Evolving Muskoka: Life on the Edge of the Shield” tells the story of the last 250 years, beginning with the first settlers. It covers their challenges, conflicts, technologies, strife, and triumphs, reflecting on the rapidly changing landscapes over two and a half centuries. It allows for a better understanding of past development practices, and encourages creative

and innovative thinking to address the present challenges we face. It’s about thinking consciously about future development, protection, and preservation of Muskoka, and sustainable action for future generations.

“Wanda III: Steam to Green” showcases the renowned 108-year-old steam yacht, converted from steam to electric power, expected to sail the lakes of Muskoka in the summer of 2024. The original steam engine has been carefully refurbished as a working display, providing a unique window into the importance of greater sustainability and preservation.

Calls to Action. The MAILT is leading the way by providing an opportunity for Indigenous and Municipal leaders to come together, strengthen relationships, sharing aspirations and celebrate successes, paving a way forward to advance Truth and Reconciliation.

All initiatives honour the “One Dish with One Spoon Wampum Treaty,” which advocates for coexistence in peace, love, harmony, balance, honour, and respect; we can coexist side by side, no longer fighting over territory or natural resources. This treaty emphasizes respecting each other’s differences and sharing what the



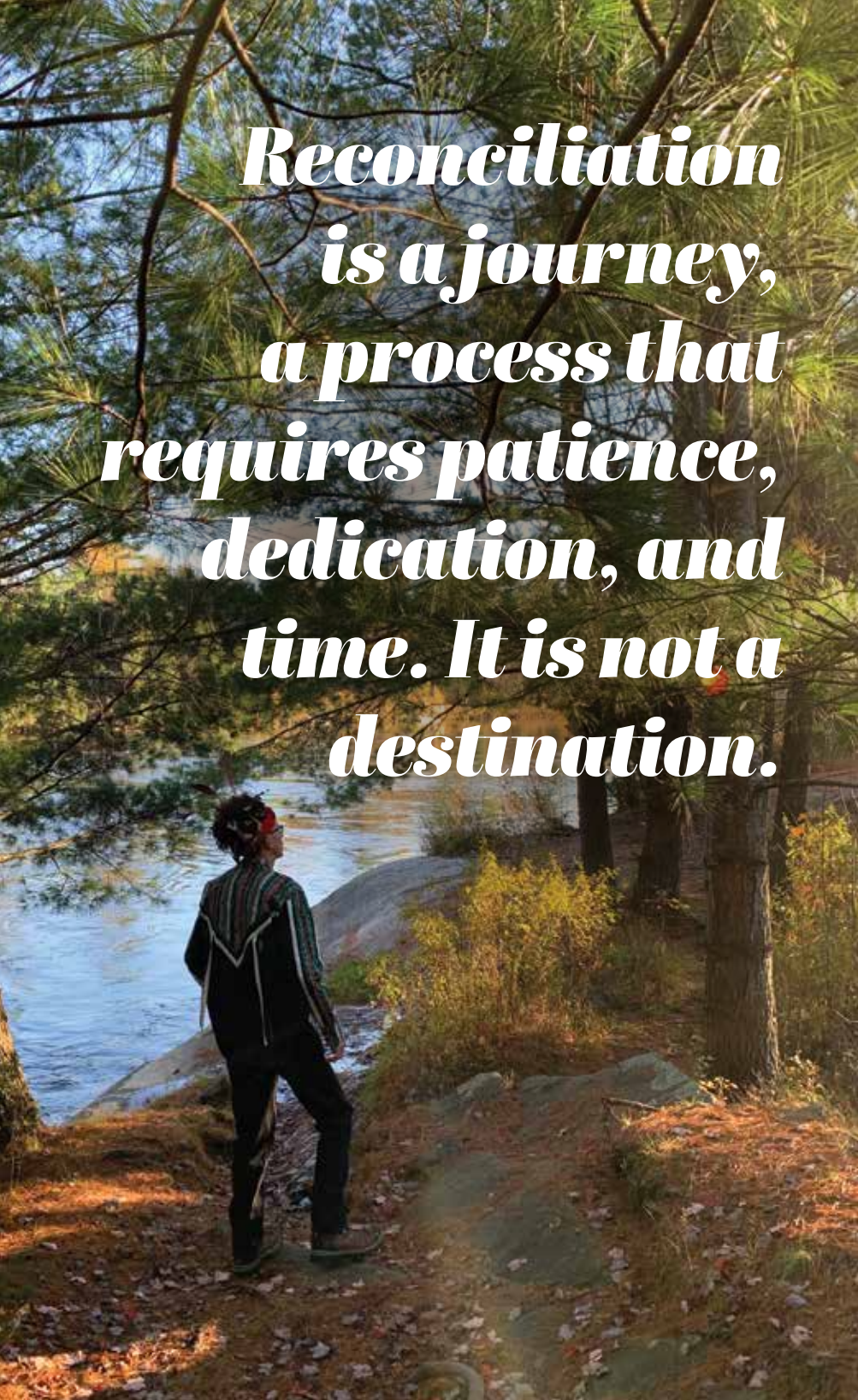
***The Muskoka Area Indigenous Leadership Table (MAILT) was formed in 2019 to strengthen relations between the seven Municipalities and eight Indigenous communities with ongoing interests and traditional ties to lands in Muskoka.***

Another initiative, the Muskoka Area Indigenous Leadership Table (MAILT) was formed in 2019 to strengthen relations between the seven Municipalities and eight Indigenous communities with ongoing interests and traditional ties to lands in Muskoka, and to honour the Truth and Reconciliation Commissioner’s

land, air, and water provide equally and inclusively, never taking more than needed, similar to the “Two Row Wampum Treaty,” agreed upon by the Haudenosaunee and Europeans.

Muskoka holds great significance to the original peoples. The Muskoka River served

*Reconciliation is a journey, a process that requires patience, dedication, and time. It is not a destination.*



as a resting ground, meeting place, and location for summer and fall harvesting camps, trade, and business activities. It was a place to forge alliances, build relationships, and settle agreements in a peaceful and respectful manner. This area has always been mystical, magical, and powerful.

From the eight Indigenous communities, the first inhabitants of this area, to the homesteaders who came to carve out an existence, the area has been shaped by various groups. This includes hunting and sports camps, towns, and villages from the late 1800s to 1900s; the cottagers

and tourism industry from the 1800s to the present day; and the Muskoka Airport, which continues to play a significant role. The health benefits and quality of life are reasons why people from all over the world know about and come to visit and stay here.

To enhance the ongoing positive collaboration between MAILT and the Muskoka Discovery Centre, we are embracing innovative strategies to pave the way for future generations. The inaugural "See Muskoka Through Our Eyes" Traditional Pow Wow, set for June 29 and 30, 2024, symbolizes a unifying celebration for Muskokans and visitors alike. This event marks the culmination of Indigenous Awareness Month, the Summer Solstice, and Canada Day, fostering an atmosphere of peace, unity, and harmony. It serves as a platform for honouring the principles of the "One Dish with One Spoon Treaty" and reflects the essence of The Truth and Reconciliation Commission's Report of 2015, which includes ninety-four calls to action, urging Canada and Canadians to transition from verbal commitments to concrete actions.


The pathway toward Truth and Reconciliation involves compassion, love, honour, respect, thanks, and gratitude. Our grandparents and great-grandparents fought alongside one another during many wars, social and literal, and many sacrificed, survived, and thrived in order for us to be standing right here, right now, in this important moment of time for our country, Kanata – Canada.

Reconciliation is a journey, a process that requires patience, dedication, and time. It is not a destination. It's more of a level of understanding and recognizing that it will take serious effort, dedication, and commitment by all parties involved, and it will take time to reach that level.

Without truth, there can never be reconciliation. We are in the process of starting that journey together towards Truth and Reconciliation. This requires peace, unity, and harmony, always striving for balance between our differences. This event allows for Indigenous and Non-Indigenous communities to interact and learn about each other in a positive way.

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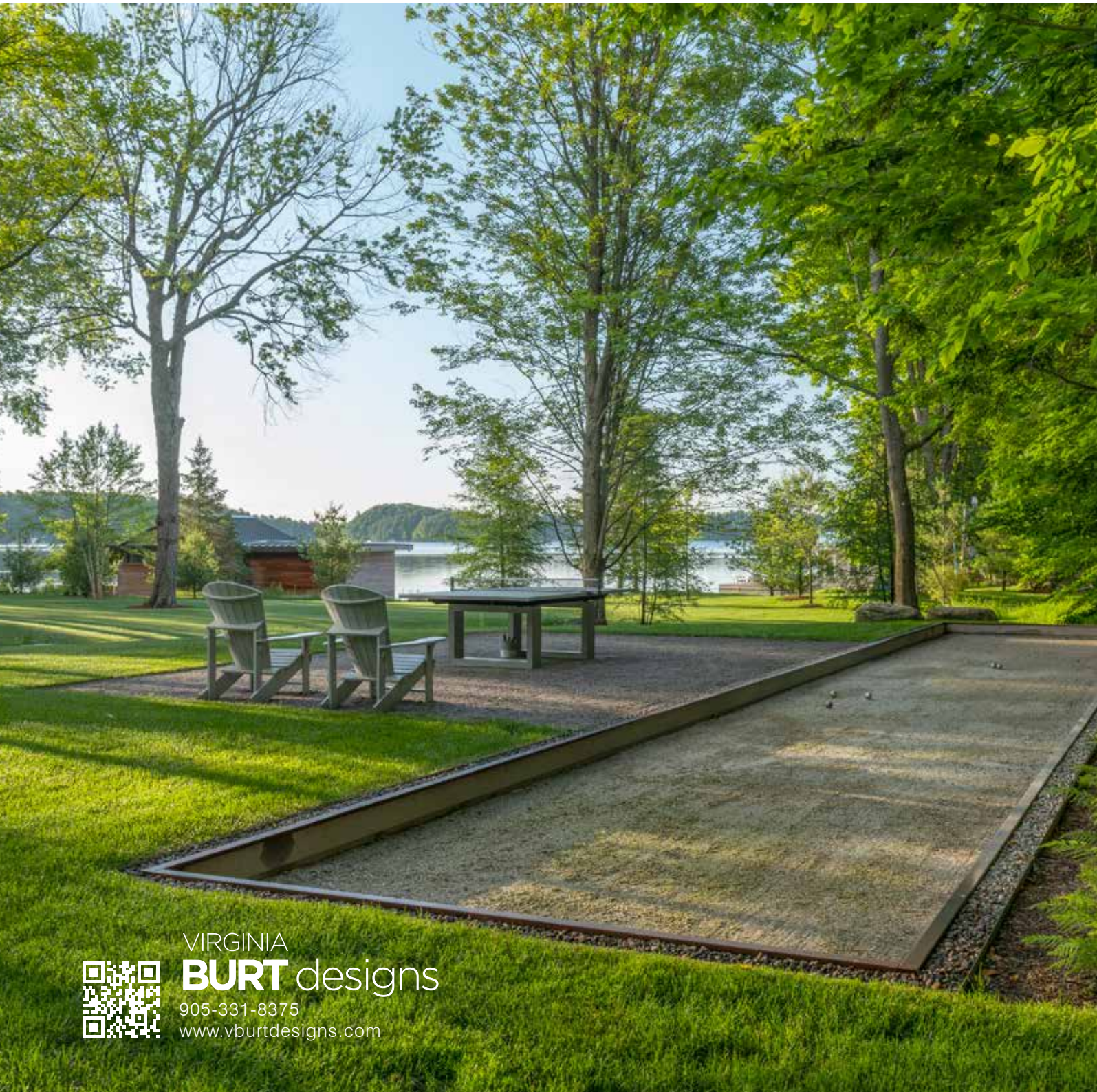
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# TIMELESS AMAZEMENT FOR AMAZING TIMES

By Olivia Lay

**N**estled in a premium neighbourhood on Northern Lake Joseph, this exquisite cottage is the perfect blend of timeless elegance and contemporary craftsmanship. An easy commute has you relaxed from the moment you turn down the driveway; under a canopy of century-old hemlock, maple, and blossoming trees, you can feel your cares begin to fall away. Silhouetted against the pines and the lake beyond stands a classic Muskoka cottage, built with the best of modern-day technology to stand the test of generations to come.

The perfect blend of cottage tradition with modern materials is something of a point of pride for this very special retreat. State-of-the-art materials, like Euroshield roofing and classic

maintenance-free Cape Cod siding, emulate the beloved historic Muskoka style that has endured for centuries. Inside, reclaimed elmwood doors and flooring, Douglas fir timberframe-style beams in the great room, and natural stone fireplace and foundation cladding give it a feeling of having always been there.

But the cottage's beauty is much more than skin-deep. That's because it was built by Tamarack, one of Muskoka's most sought-after builders. Behind the Ready Pine maintenance-free wall covering, walls and floors are airtight and soundproof, and floor joists are designed to be quiet and stable. Without a doubt, this is a family cottage that is made for trouble-free, year-round enjoyment for decades to come.



With 3,600 square feet of living space in the main dwelling and a total of five bedrooms and six bathrooms, the interiors have been tastefully and imaginatively finished by the renowned Sarah Richardson Design Firm. It's move-in ready – no expense was spared in ensuring relaxed charm, comfort, and refinement in every facet of the décor. Each room features meticulous attention to detail, for the perfect balance of functionality and timeless beauty.

The main living area is a picture of unassuming elegance, tastefully furnished with antiques and charming contemporary accents. Everyone will want to gather in the great room, with its natural stone wood-burning fireplace – that classic of Muskoka living. Pollard premium custom windows add a reassuring sense of solidity, filling the whole house with light and air.

In the sun-washed dining and kitchen area, custom cabinetry and top-of-the-line Wolf appliances, which include a 72" fridge/freezer and 60" LP range, make for great culinary adventures and effortless entertaining. The kitchen features ample storage – so important at the cottage! – and sumptuous details, including marble countertops. The oversized grand island is an entertainer's dream. The combination of blue cabinets, soft wood interior walls, lustrous brown beams, and opulent marble make this a kitchen you'll love spending time in, whether pulling together a holiday meal for extended family, whipping up a quick dinner for the two of you, or hiring caterers for a large gathering.



The lower level comprises a thoughtfully designed family retreat, the perfect spot for kicking back after a day on the water. Sink into plush seating for movie night – a fully integrated, high-quality sound system enhances the cinematic experience, enveloping the space in immersive audio – or relax with friends up for the weekend, and enjoy the game by a second natural stone fireplace. Informal, earthy tones infuse this level with a serene, shoes-off coziness. Or you might choose to relax and refresh your senses in the sauna, then take advantage of its direct walk-out to the water to finish with a bracing swim!

Each of the cottage's five bedrooms has its own unique style and charm, intertwining with the home's overall aesthetic to create a cohesive and harmonious whole. From the grandeur of the master suite to the quaint elegance of the guest rooms, every detail has been meticulously curated to offer comfort, sophistication, and timeless appeal. The design perfectly blends traditional Muskoka charm with modern amenities. Captivating wall hangings by Canadian artists and Canadian-sourced details add up to an interior that truly captures the essence of Muskoka living: every corner tells a story of craftsmanship and elegance.

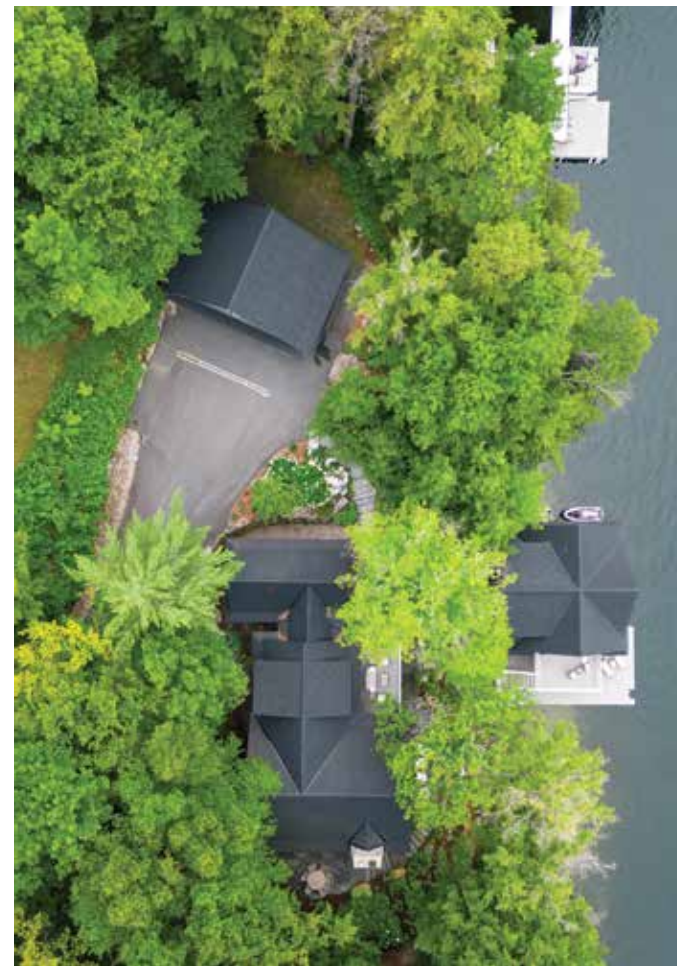


THE EVER-CHANGING LAKE AND THE WIDE MUSKOKA SKY WILL **TAKE YOUR BREATH AWAY** EACH AND EVERY DAY.



Outside, there's a very special feature that cottagers all over Muskoka envy: With an existing grandfathered footprint on the property, the new cottage was able to be erected just 25 feet from the water. Just imagine waking up to the gentle sound of the water and your own private hard-pack golden beach with hardscaped access, to sand between your toes – perfect for little ones to splash and play in privacy and safety – just steps away. Bask in 300 feet of premium frontage with island-dotted southern views down perhaps the most desirable of Muskoka's Big Three lakes, all for you and your family.

Detailed Muskoka granite pathways provide seamless and convenient access to another Muskoka classic icon: the boathouse. Designed to shelter two boat slips, two Sea-Doo lifts, and ample dock space furnished with loungers, the boathouse seamlessly combines functionality with comfort and, of course, great classic looks.



There are two additional bedrooms on the top level for guests who want a little more privacy than the main house offers (or a place for noisy teenagers to enjoy themselves without disturbing your afternoon siesta).

Throughout the property, you'll find plenty of places to relax in the shade or lounge in the sun and breathe in the clean lakeside air. Entertain as you grill on the granite terrace off the south end of the kitchen, or lounge on the two distinct outdoor decks, built with maintenance-free Lumberlock decking material – one directly off the main living area, and another on the upper level of the boathouse. Whether you're enjoying a drink with friends on the dock, or catching some rays on the boathouse deck, the ever-changing lake and the wide Muskoka sky will take your breath away each and every day.

There's an additional large dock with a float plane submersible pad for the avid pilot, to ensure effortless takeoffs and landings on the pristine waters of Lake Joe. It's also convenient for inviting overflow guest docking with ease for an afternoon drop-in, or to keep your dock free for waterside enjoyment – perfect for city dwellers who would rather spend their precious time being here, than travelling by car to get here.

Perched elegantly above the water, this classic Muskoka beauty reinvented for today has a refined, understated allure that transcends time and history. Be forewarned: once you set foot in this shimmering gem, nestled on the water's edge, you may never want to leave.

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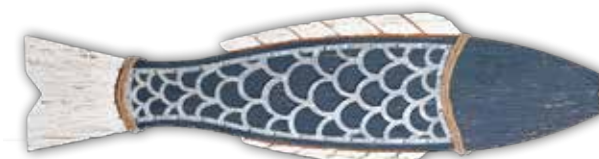


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ROSSEAU REFLECTIONS: 4 BEDROOMS , 2 BATHS - LAKE ROSSEAU

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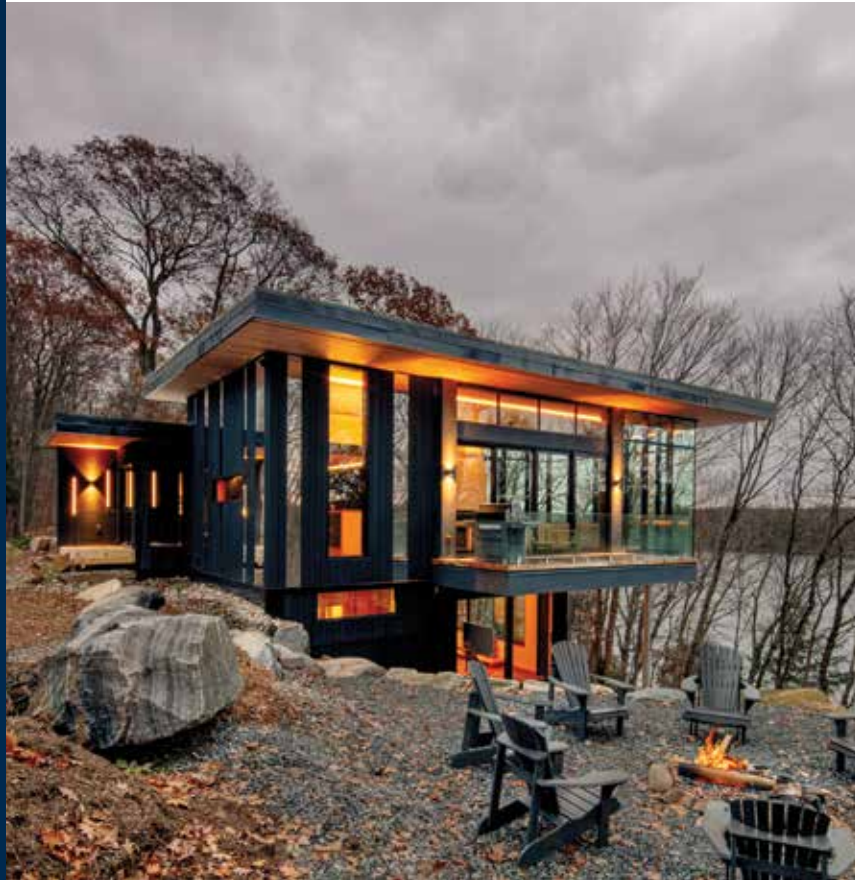
NORTHERN SPLENDOR: 6 BEDROOMS, 3 BATHS - LAKE MANITOWABING

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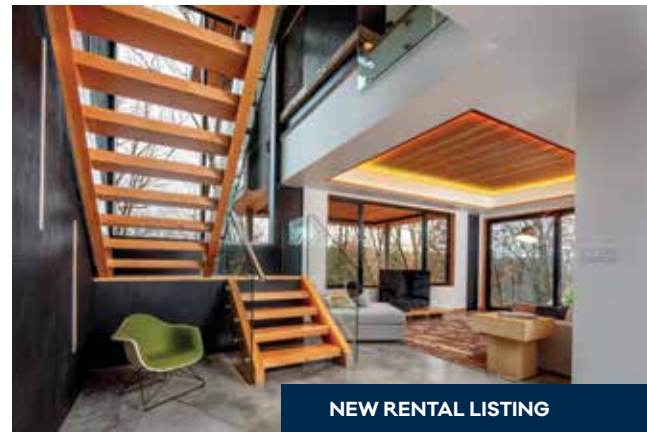
BRIGHTER DAYS: 5 BEDROOMS, 5 BATHS - LAKE ROSSEAU

Starting at **\$14,464.00** for one week. Includes all fees, taxes and other charges for bookings between June 1st and August 31, 2024.



BRUCE RIDGE: 4 BEDROOMS, 3 BATHS - BRUCE LAKE

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MUSKOKA'S DREAMCATCHER: 4 BEDROOMS, 3 BATHS - LAKE MUSKOKA

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EDGEWATER CHALET: 5 BEDROOMS, 3+1 BATHS - SILVER LAKE

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WHITESIDE ESCAPE: 6 BEDROOMS, 2+1 BATHS - LAKE MUSKOKA

Starting at **\$16,724.00** for one week. Includes all fees, taxes and other charges for bookings between June 1st and August 31, 2024.



HUNTER'S BAY LAKE HOUSE: 6 BEDROOMS, 3+1 BATHS - KAHNSHE LAKE

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GREENWOOD COTTAGE: 4 BEDROOMS, 2.5 BATHS - LAKE MUSKOKA

Starting at **\$17,289.00** for one week. Includes all fees, taxes and other charges for bookings between June 1st and August 31, 2024.

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ROCKLEA LODGE: 5 BEDROOMS, 4 BATHS - PARRY SOUND

Starting at **\$18,419.00** for one week. Includes all fees, taxes and other charges for bookings between June 1st and August 31, 2024.

CAMP KAHSHE: 6 BEDROOMS, 3 BATHS - KAHSHE LAKE

Starting at **\$18,984.00** for one week. Includes all fees, taxes and other charges for bookings between June 1st and August 31, 2024.



CHROMA COTTAGE: 5 BEDROOMS, 3+1 BATHS - MUSKOKA RIVER

Starting at **\$18,984.00** for one week. Includes all fees, taxes and other charges for bookings between July 1 and August 31, 2024.

SEAS THE DAY: 5 BEDROOMS, 5 BATHS - BAHAMAS

Starting at **\$23,504.00** for one week. Includes all fees, taxes and other charges for bookings between June 1st and August 31, 2024.

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LILYPAD COVE: 5 BEDROOMS, 4 BATHS - LAKE MUSKOKA

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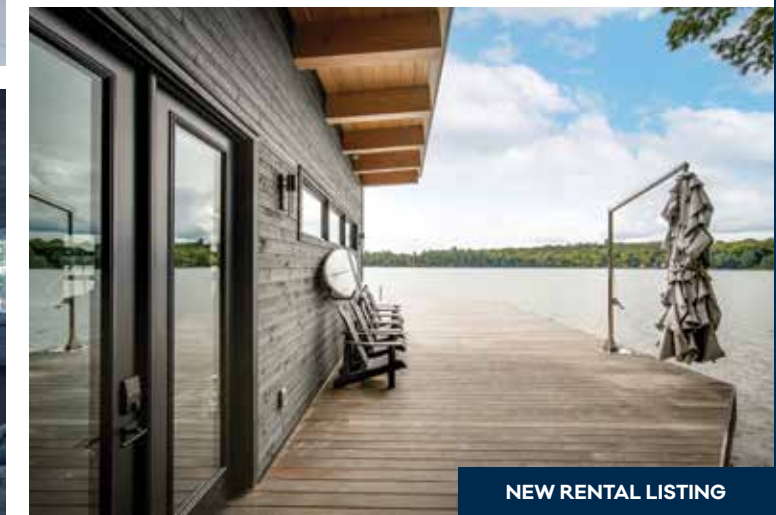
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SERENE ESCAPE: 4 BEDROOMS, 4 BATHS - LAKE OF BAYS

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ROSSEAU ON THE FALLS: 7 BEDROOMS, 5 BATHS - LAKE ROSSEAU

Starting at **\$29,154.00** for one week. Includes all fees, taxes and other charges for bookings between June 1st and August 31, 2024.

ZEPHYR HOUSE: 9 BEDROOMS, 3 BATHS - LAKE ROSSEAU

Starting at **\$47,000.00** for one week. Includes all fees, taxes and other charges for bookings between June 1st and August 31, 2024.

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KAHSHE BEACH HOUSE: 7 BEDROOMS, 6 BATHS - KAHSHE LAKE

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PARK HOUSE: 6 BEDROOMS, 7 BATHS - LAKE ROSSEAU

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DRIFTWOOD: 6 BEDROOMS, 6 BATHS – LAKE JOSEPH

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SUNSET BEACH: 5 BEDROOMS, 5 BATHS – GEORGIAN BAY

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# The Cutter's Edge

MUSKOKA



## Blending Timeless Craftsmanship with Future-Forward Design

By Jacob Vijn

In the whirlwind of today's fast-fashion and instant gratification culture, The Cutter's Edge emerges as a beacon of enduring quality, marrying traditional craftsmanship with innovative design.

Founded in 1987 by a visionary craftsman in Burk's Falls, The Cutter's Edge began its journey in a humble workshop, evolving into a thriving destination for full-home interior solutions. With showrooms nestled in the picturesque landscapes of both Verner and Huntsville, it stands as a testament to the meticulous art of handcrafted furniture and thoughtful design.

The stewardship of the second generation, Robin and Adam, has infused the company with a vibrant blend of tradition and a contemporary edge, with Robin's keen design sensibility and Adam's artisanal expertise, offering holistic design solutions that resonate on a deeply personal level with their clientele.

At its heart, The Cutter's Edge is committed to shaping not merely houses but the very essence of homes – spaces that reflect the individuality and dreams of their inhabitants. This ethos is evident in every project they take on, with a bespoke approach that ensures each piece of furniture or design element is as unique as the individuals for whom it is created.

Ingenuity at The Cutter's Edge extends beyond its products to encompass the entire design process. Leveraging cutting-edge technology such as 3D



renderings, the company ensures a collaborative and transparent relationship with clients, allowing them to visualize and refine their spaces before any physical changes are made.

Looking to the future, The Cutter's Edge is poised for expansion, with plans to launch a new outdoor furniture line as well as the introduction of a brand new 2,000-square-foot fashion store at its Huntsville location this spring. This growth reflects a natural evolution of the brand, staying true to its core values of craftsmanship and quality while embracing new opportunities and trends.

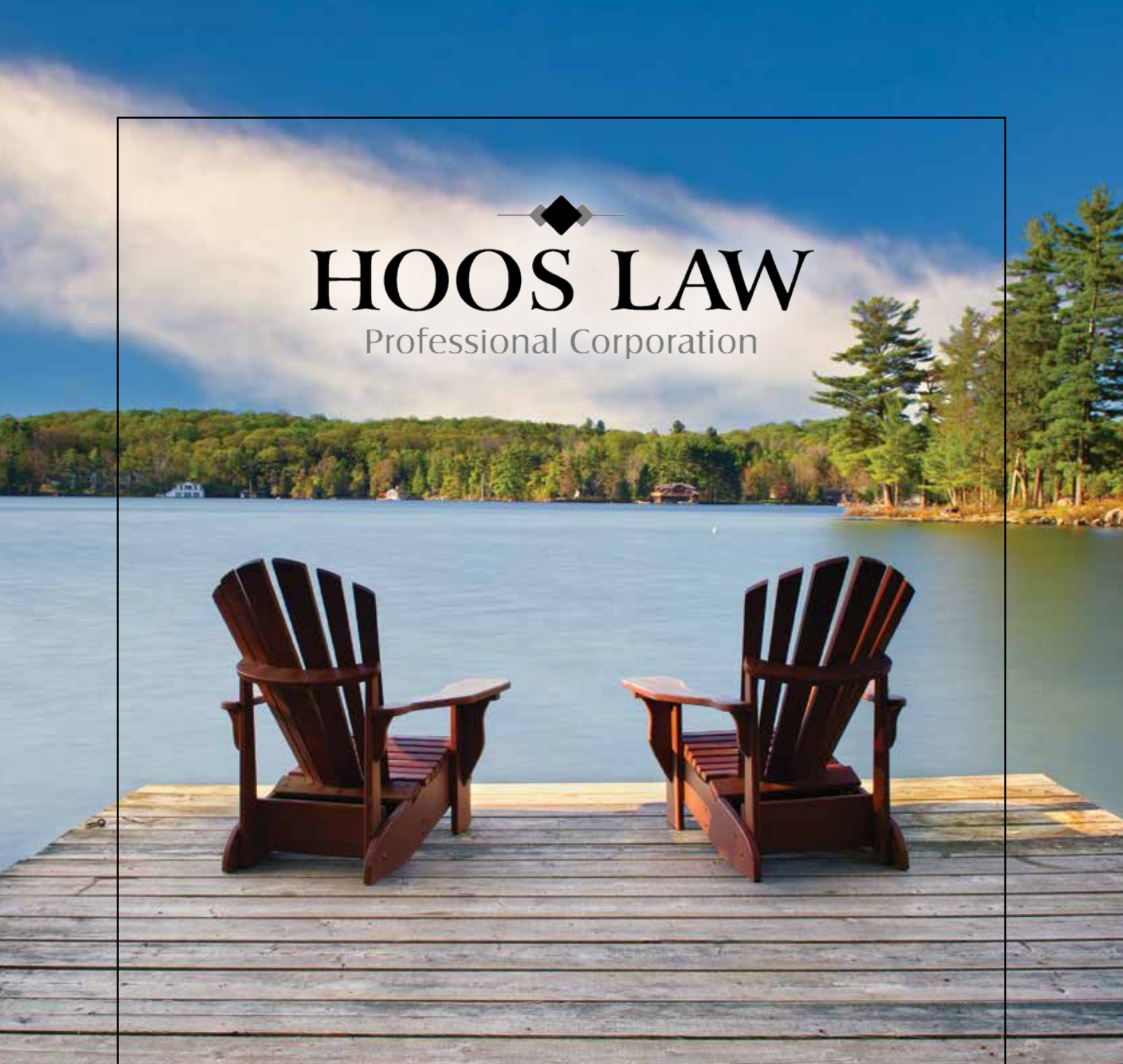
Yet, it's passion that truly sets The Cutter's Edge apart – a shared enthusiasm that permeates every level of the company. From the visionary leadership of Robin and Adam to the creative dynamism of their team, it's this collective passion for design that fuels their forward-thinking spirit, and cements The Cutter's Edge as a pioneer in the industry.



As The Cutter's Edge continues to evolve, it remains a beacon of timeless design and craftsmanship, reminding us that in the right hands, the act of creation can transform the mundane into the extraordinary, making every space a testament to the unique stories of those who inhabit it. The Cutter's Edge isn't solely focused on designing spaces; they're dedicated to crafting legacies, one piece at a time.

[thecuttersedge.com](http://thecuttersedge.com)

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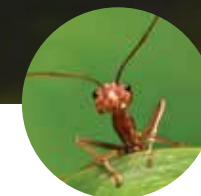
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The Princess Margaret Northern Pass  
to Conquer Cancer:

# A BEACON OF HOPE IN THE FIGHT

*For some of the participants, Muskoka's popular  
annual cycling fundraiser is highly personal*

By DC Rutherford

In the picturesque town of Bracebridge, Ontario, an event of both passion and purpose will unfold amidst the breathtaking landscape of Muskoka. The Princess Margaret Northern Pass to Conquer Cancer, powered by the Pass It Along Foundation, now in its eighth year, is set to take place on Saturday, August 10th. This premier cycling and fundraising adventure is more than just a test of endurance through Ontario's scenic routes; it's a community's united stand against cancer.

The Princess Margaret Cancer Foundation and Princess Margaret Cancer Centre, located in Toronto, Ontario, are at the heart of this monumental effort. As Canada's largest and most comprehensive cancer centre, The Princess Margaret is on the front lines, treating over 18,000 new patients each year. The Princess Margaret's pioneering research and clinical trials are setting new standards in cancer care, evidenced by groundbreaking discoveries and the largest surgical oncology team in Canada. Those supporting the Northern Pass are not just part of a cycling event, but part of a global movement that's leading the charge toward a future without cancer.

Few are more connected to the event than Jamie Green. He first engaged in the cause in 2019 as a rider in one of The PMCF's other events, The Princess Margaret Ride to Conquer Cancer, Canada's largest cycling fundraiser, cycling over 200km with his team. Then came heartbreak. In 2021, a tumour was discovered in Jamie's brain, and his life was

turned inside out. The Princess Margaret became his primary caregiver, and the hospital that he had given to gave back to him, in the most beautiful and inspiring way. Now in recovery, Green feels fortunate to have been part of The Princess Margaret's larger community.

"It's a real family when it comes to The Princess Margaret," beams Green, who goes on to describe a closely connected and supportive community, especially to those newly diagnosed with glioblastoma like he was. He's been able to offer hope and share his experiences, from treatment advice to motivational resources, with others going through similar battles. This connection has led to meaningful exchanges and even plans to participate in events like the Northern Pass together. Throughout his journey, he adds, the incredible support from his fiancée, family, friends, and colleagues has been invaluable, a safety net that's been both motivating and comforting; he recognizes that not everyone has such a support system.



Photo Courtesy of The Princess Margaret Cancer Foundation

Photo Courtesy of The Princess Margaret Cancer Foundation



## The Northern Pass isn't merely a cycling event; it's a mission with a heart, driven by hundreds of Canadians bound by a shared vision: to "Conquer Cancer In Our Lifetime."

The Northern Pass isn't merely a cycling event; it's a mission with a heart, driven by hundreds of Canadians bound by a shared vision: to "Conquer Cancer In Our Lifetime." Participants are not just cyclists; they are warriors on wheels, rallying to support everyone touched by cancer. This commitment first to fundraising and riding has proven powerful, raising millions of dollars for The Princess Margaret since the event's inception in 2017.

Cyclists of all skill levels are welcome to join, with three routes designed to cater to everyone from casual riders to seasoned

cyclists: the 40km Friends and Family Road Ride, the 100km Road Challenge, and the 160km Century Road Ride. Each route offers a unique opportunity to experience Muskoka's natural beauty while contributing to a noble cause.

Two such riders are Sloane and Robert Keilty, a father-and-daughter duo from Toronto who happen to be the 2024 Northern Pass Honourary Chairs. In November 2006, Robert lost his mother to cancer. She had been cared for at The Princess Margaret before being moved to hospice care at home, where she received compassionate attention from hospice workers until



her passing. Following his mourning, he signed up for The Princess Margaret Ride to Conquer Cancer when the event was first announced, despite not being a cyclist. He undertook this daunting task with a friend who has since lost his leg to cancer, transforming what seemed like an insurmountable challenge into a deeply moving journey and a pivotal moment in his life. This experience led Robert to participate in the Ride annually, as a tribute to his mother and to support cancer research, a commitment he's fulfilling by participating in the Northern Pass.

Sloane joined the Ride some seven or eight years ago in memory of her grandmother. The Keiltrys are proud of their inspiring efforts. Sloane shares that lending one's time and joining a community is a fantastic way to give.

"Showing up with your time is more of an accessible option for people," she says. "It's really impactful to see all of the staff and volunteers; that's one of my favourite parts about doing charity rides, seeing all of the people that you know are going to benefit from the funds that are raised."

"Together, we did it," smiles Robert. "And we've had lots of laughs and lots of great memories ever since, and raised an awful lot of money for The Princess Margaret."



Robert Keilty



Sloane Keilty

## The dedication of Northern Pass Riders and donors each year makes a tangible impact on cancer research, with proceeds directly benefiting The Princess Margaret. This support fuels the work of over 1,600 researchers and research staff, propelling The Princess Margaret to the forefront of cancer research globally.

The dedication of Northern Pass Riders and donors each year makes a tangible impact on cancer research, with proceeds

directly benefiting The Princess Margaret. This support fuels the work of over 1,600 researchers and research staff, propelling The Princess Margaret to the forefront of cancer research globally. It's this commitment to excellence that positions The Princess Margaret among the top five cancer research centres worldwide, changing how we understand, treat, and ultimately conquer cancer.

"My health right now is quite good," says Green. "I have had a pretty remarkable recovery since being discharged. It's been a year and a half that I've been out of the hospital, and I've been able to gain a lot of my strength and independence back." If that's not an inspiration to ride, to support, to conquer this terrible disease, what is?

To learn more about Northern Pass and how to get involved, please visit [northernpass.ca](http://northernpass.ca).



Photos Courtesy of The Princess Margaret Cancer Foundation





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# Insuring Cottage Country

*Insurance needs for your cottage require specialized expertise that standard insurance providers may not offer. A local, independent broker may be a better solution. By DC Rutherford*

As the promise of another cottage season arrives on the Muskoka horizon, it's important to remember the financial security and risk of your second home. Cottage insurance is crucial in Muskoka, given the unique risks associated with cottage properties, and demands an insurer and broker who understands and respects the region.

Muskoka Insurance Brokers is an independent brokerage that works for you, rather than a large insurance company. The company's intimate knowledge of the region, and its special place in the hearts and lives of its

residents and guests, makes it perfectly suited for all your cottage insurance needs.

Each family and property is unique, with its own set of priorities and budgetary limits, so the ideal form of insurance is one that can be customized to suit specific requirements. Owning a cottage in Muskoka presents singular insurance challenges, primarily due to its seasonal use and remote locations. Extended periods of vacancy during the off-season require specific insurance considerations to address items like water damage, property check requirements and alarm systems.

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operated.

*"Specific details of your alarm system can be a simple way to manage premiums. Features such as low-temperature monitoring, heat detectors, and automatic water shut-off valves can provide significant annual savings."*

Environmental risks such as wildfires and windstorms are heightened in these natural settings, influencing insurance premiums and coverage specifics. Additionally, the difficulty in accessing some cottages – especially those on islands or reachable only by boat – complicates emergency responses, potentially increasing insurance costs. Building and reconstruction expenses can also be higher, due to the location and unique features of these properties. Moreover, cottages in Muskoka often come with recreational equipment like watercraft, snowmobiles and ATVs, which are often not covered under standard property insurance and could require additional coverage. If the cottage is rented out, this necessitates further insurance for liability and property damage, as standard policies typically don't extend coverage to short-term rental. Liability coverage is crucial, considering the risks associated with docks, boats, and other recreational facilities. It's important for cottage owners to work with insurance providers who understand the region's specifics, ensuring comprehensive coverage.

*"Short-term rental exposure has become increasingly popular over the past five years; however, it is prudent to ensure we have adequate liability coverage for those owners."*

Muskoka Insurance Brokers is 100% locally owned and operated, and has office locations in Port Carling, Bracebridge, and Gravenhurst. Muskoka Insurance Brokers has the capacity and markets to insure cottages of all sizes and values; however, with a staff of 15 brokers, the company can offer personal, prompt, and quality service and advice, which is becoming difficult to find in today's insurance market.

To discuss your personal issuance needs and risk management, Muskoka Insurance Brokers invites you to contact them at 705-687-6606 or email Stephen Moller directly at [stephen@muskokains.com](mailto:stephen@muskokains.com). They look forward to helping you and your family!



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1,870 FT. FRONTAGE, 2.80 ACRES, 1,600 SQ.FT., 5 BEDS, 2 BATHS – GEORGIAN BAY

\$1,499,000

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60KMS OF SHORELINE, 3,000 FT. FRONTAGE, 5 BEDS, 4 BATHS - BEAVER LAKE



\$1,599,999



WESTERN EXPOSURE, 2,700 SQ.FT., 3 BEDS, 2 BATHS - BRANDY LAKE



\$1,859,000



EXPANSIVE PRIVACY WITH BIG VIEWS, 242 FT. FRONTAGE, 2,208 SQ.FT., 4 BEDS, 2.5 BATHS - KAH SHE LAKE

\$1,800,000

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SELF CONTAINED COMPOUND, 597 FT. FRONTAGE, 3.28 ACRES, 4 BEDS, 2 BATHS - TROUT LAKE

\$1,950,000



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ULTIMATE PRIVACY WITH 1200 FT. FRONTAGE, 22.33 ACRES, 2,300 SQ.FT., 4 BEDS, 3 BATHS - MULDREW LAKE

\$1,990,000



305 FT. FRONTAGE, 5.5 ACRES, WESTERN EXPOSURE, READY BUILDING LOT - PENINSULA LAKE

\$2,695,000



ROOM TO GROW WITH 220 FT. FRONTAGE, 1,400 SQ.FT., 3 BEDS, 2 BATHS - LAKE OF BAYS

\$2,295,000



Proposed Renovation



BIG FRONTAGE FEEL ON WATERS EDGE, 3,000 SQ.FT., 5 BEDS, 4 BATHS - LAKE OF BAYS

\$2,695,000





IT'S ALL HERE, 2,568 SQ.FT., 3 BEDS, 2 BATHS - SPARROW LAKE

\$2,695,000



RARE OFFERING, 1,200 FT. FRONTAGE, 10.95 ACRES, 3,872 SQ.FT., 9 HOLE EXECUTIVE GOLF COURSE - WAWASHKESH LAKE

\$2,990,000



ENTERTAINMENT AT YOUR FINGERTIPS, 3,200 SQ.FT., 4 BEDS, 4 BATHS - LAKE COUCHICHING

\$2,890,000

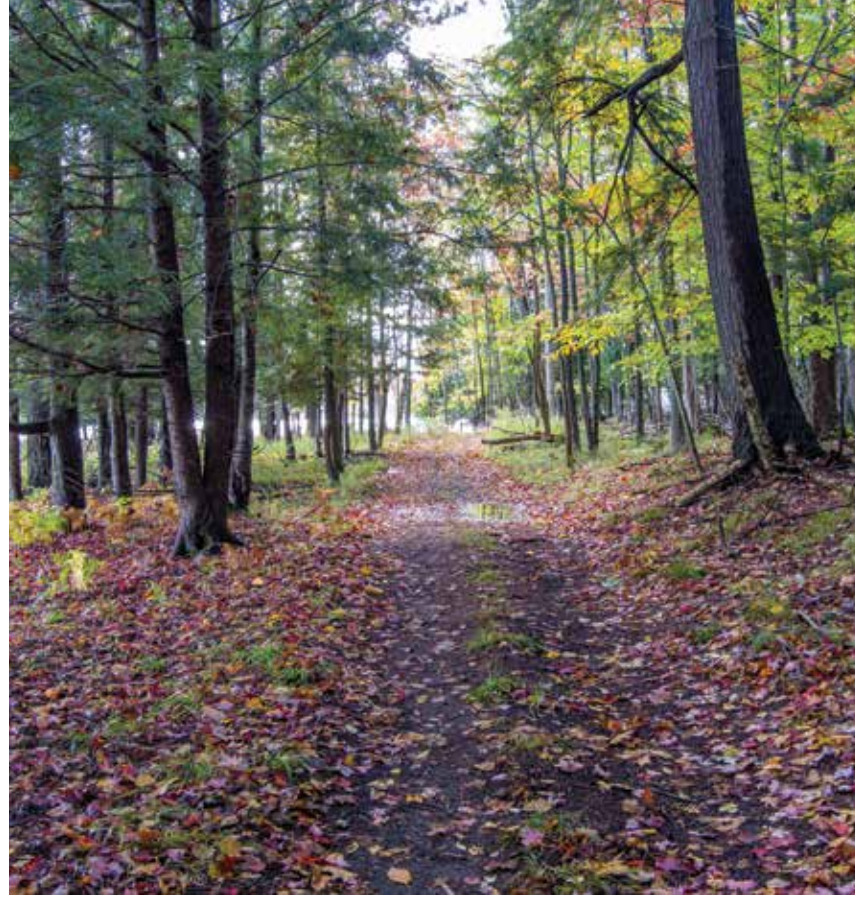


MODERN BEACH ON THE BAY, 688.98 FT. FRONTAGE, 4.84 ACRES, 2,468 SQ.FT., 4 BEDS, 3 BATHS - GEORGIAN BAY

\$2,999,999

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1,587 FT. FRONTAGE, 4 ACRES, AAA PROPERTY ON PRISTINE - LAKE OF BAYS

**\$3,195,000**

SUMMER BEGINS, 213 FT. FRONTAGE, 4,052 SQ.FT., 5+1 BEDS, 4+1 BATHS - SILVER LAKE

**\$3,999,999**



NEWLY BUILT CHALET, 270 FT. FRONTAGE, 2 ACRES, 3,427 SQ.FT., 5 BEDS, 4 BATHS - SILVER LAKE

**\$3,595,000**

PRIVATE FALLS, SOUTH/WEST EXPOSURE, 306 FT. FRONTAGE, 13 ACRES, 3,445 SQ.FT., 5+2 BEDS, 4+1 BATHS - LAKE ROSSEAU

**\$4,495,000**

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SOLD

HASSARD LAKE: \$1,395,000



SOLD

BIG ISLAND: \$1,495,000



SOLD

THREE MILE LAKE: \$1,999,900



SOLD

LAKE OF BAYS: \$3,998,000



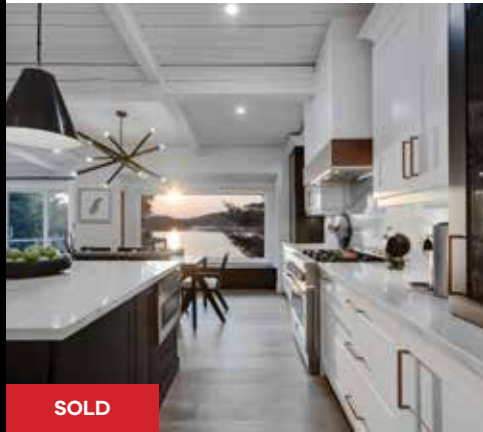
SOLD

DAWSON ROAD: \$4,495,000



SOLD

LAKE OF BAYS: \$4,987,000



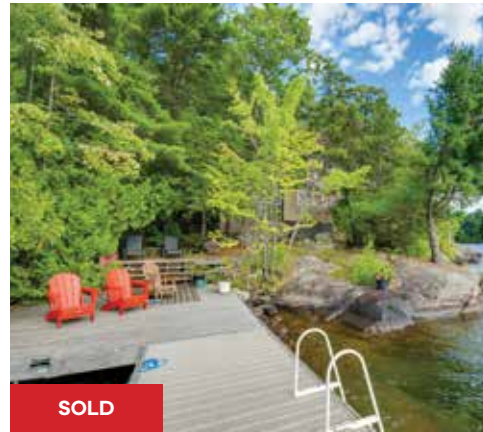
SOLD

WEST POINT SANDS: \$2,375,000



SOLD

BASS LAKE: \$2,495,000



SOLD

LAKE JOSEPH: \$2,549,000



SOLD

LAKE OF BAYS: \$4,995,000



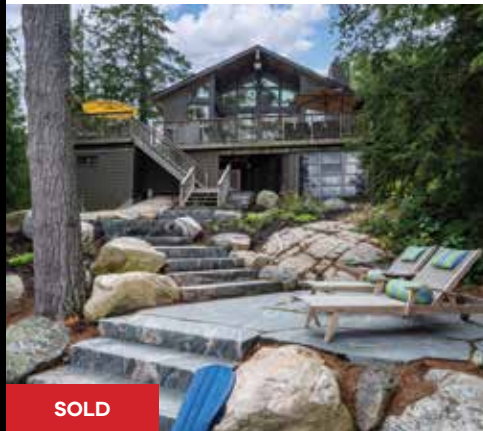
SOLD

LAKE JOSEPH: \$5,490,000



SOLD

GEORGIAN BAY: \$5,995,000



SOLD

SIX MILE LAKE: \$2,750,000



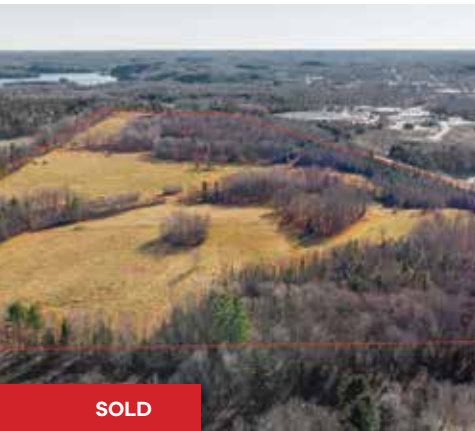
SOLD

GEORGIAN BAY: \$2,800,000



SOLD

LAKE MUSKOKA: \$2,999,000



SOLD

HUNTSVILLE: \$6,999,000



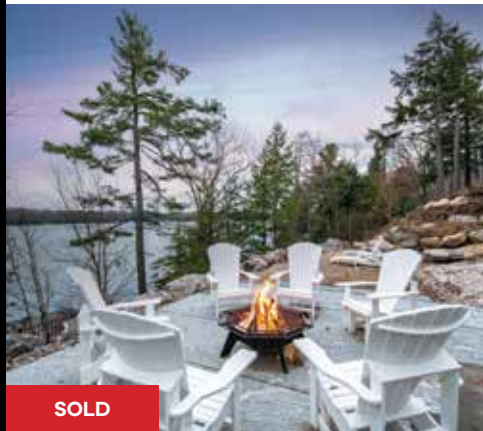
SOLD

SPARROW LAKE: \$9,999,000



SOLD

LAKE JOSEPH: \$10,995,000



SOLD

LAKE ROSSEAU: \$2,999,999



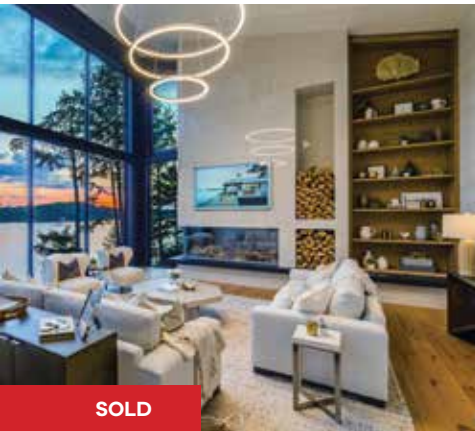
SOLD

ACTON ISLAND: \$3,795,000



SOLD

LAKE OF BAYS: \$3,995,000



SOLD

LAKE ROSSEAU: \$11,950,000



SOLD

LAKE JOSEPH: \$13,995,000



SOLD

LAKE JOSEPH: \$14,450,000



ALL THE SUN, WEST EXPOSURE, 239 FT. FRONTAGE, 3,240 SQ.FT., 4+1 BEDS, 4 BATHS - LAKE OF BAYS

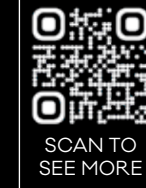
**\$4,499,000**



GREAT LOCATION AND DOTTED VIEWS, NORTHWEST EXPOSURE, 250 FT. FRONTAGE, 1.64 ACRES, 3 BEDS, 4 BATHS - LAKE MUSKOKA **\$4,675,000**



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BIG SOUTH WEST VIEWS, 3,550 SQ.FT., 5 BEDS, 5 BATHS - LAKE ROSSEAU

**\$4,790,000**

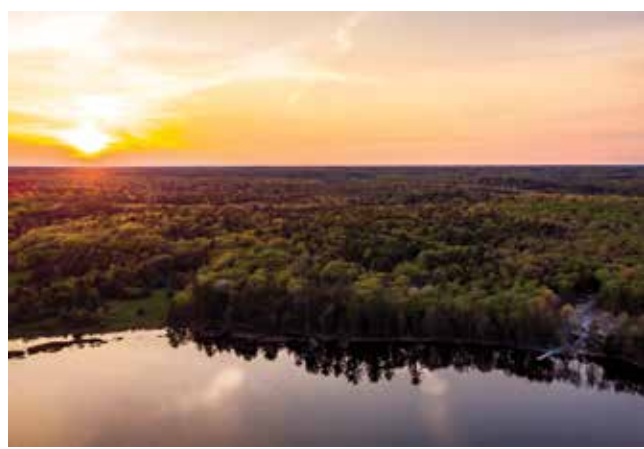


4 INDIVIDUAL LOTS OR ENTIRE ISLAND EQUALLING 3,123 FT. FRONTAGE, 27.60 ACRES - GEORGIAN BAY

**\$999,000 - \$4,995,000**



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PRIVATE ESTATE, 576 FT. FRONTAGE, 23.5 ACRES, 7,200 SQ.FT., 7 BEDS, 8 BATHS - LITTLE LAKE MUSKOKA

**\$4,999,000**

LOCATION!! 48+ ACRES OF PRIME COMMERCIAL PROPERTY W/ ADDITIONAL RESIDENTIAL ZONING - PORT CARLING

**\$5,995,000**



CRAFTSMANSHIP, 200 FT. FRONTAGE, 4.16 ACRES, 4 BEDS, 2.5 BATHS - LAKE MUSKOKA

**\$5,490,000**



260 FT. FRONTAGE, 1.21 ACRES, 6 BEDS, 5 BATHS - LAKE ROSSEAU

**\$6,495,000**



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CENTER STAGE, 5,000 SQ.FT., 6 BEDS, 6 BATHS, RIGHT IN THE HEART OF THE MAIN THREE – LAKE ROSSEAU

**\$6,995,000**

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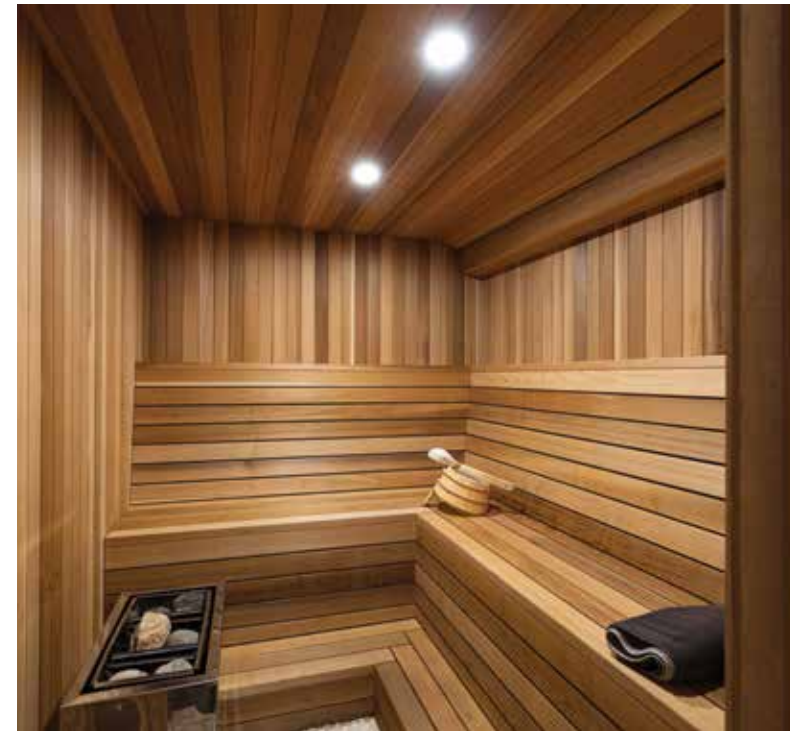




TURN THE KEY...WATERFRONT HIDEAWAY, 300 FT. FRONTAGE, 3,600 SQ.FT., 5 BEDS, 6 BATHS - LAKE JOSEPH

\$8,500,000

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YOUR PRIVATE RESORT, ALL DAY SUN AT POOL & BOATHOUSE, 300 FT. FRONTAGE, 6 ACRES, 7,490 SQ.FT., 6+3 BEDS, 7+1 BATHS - LAKE JOSEPH **\$18,995,000**

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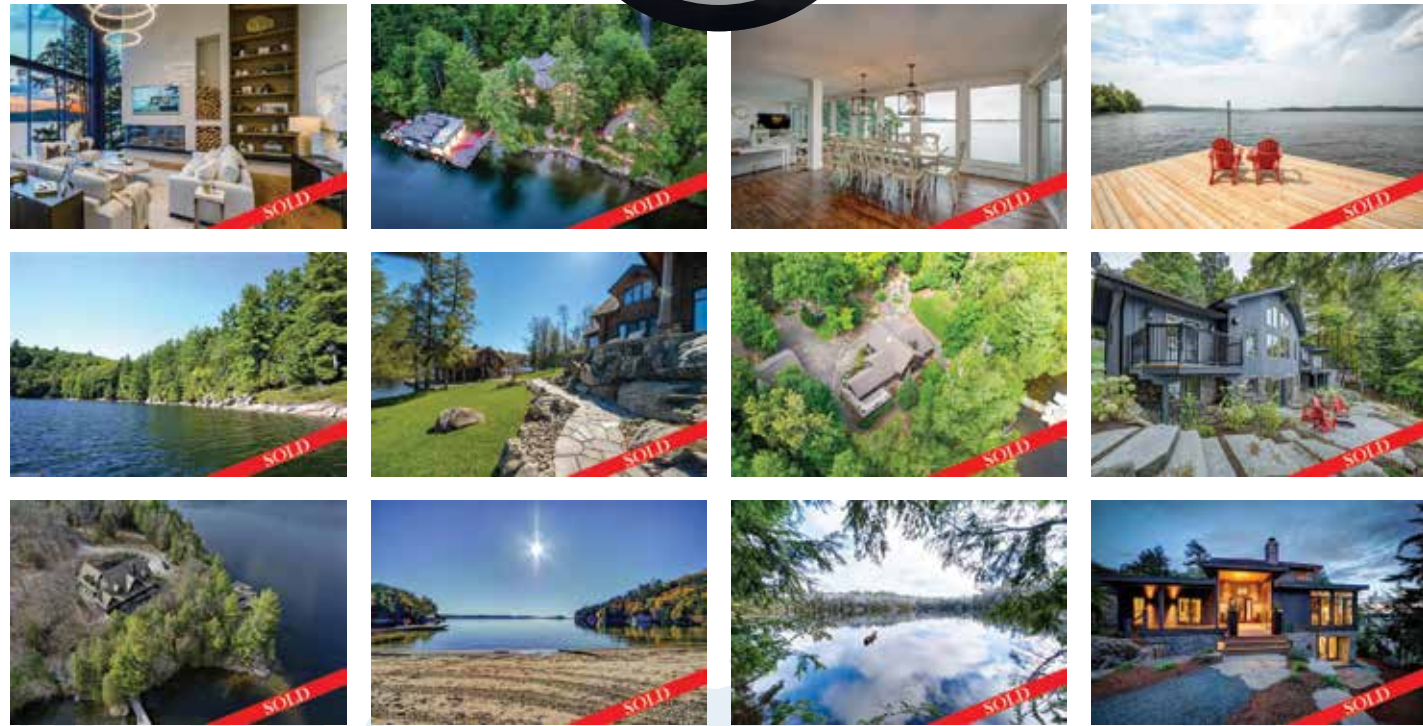


THE ULTIMATE COMPOUND, 2,308 FT. FRONTAGE, 9,700 SQ.FT., 2.9 ACRES, 9 BEDS, 8 BATHS, 2 BOATHOUSES & 5 SEPARATE BUILDINGS - LAKE JOSEPH \$29,995,000

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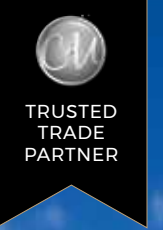
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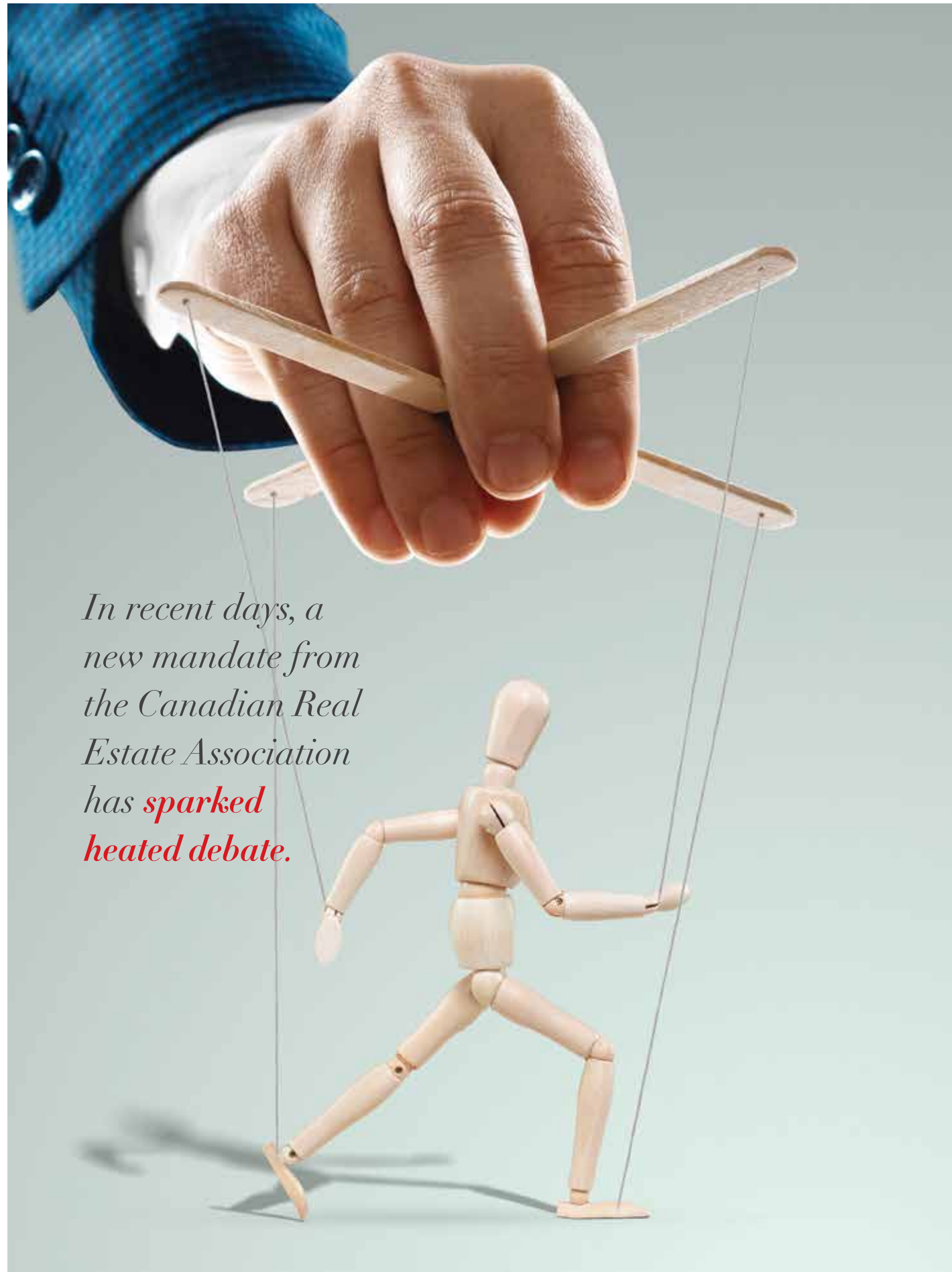
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*In recent days, a new mandate from the Canadian Real Estate Association has **sparked** heated debate.*

*The **danger** lurking behind*

# CANADIAN THINKING

By Todd Adair

In recent days, a new mandate from the Canadian Real Estate Association has sparked heated debate, and rightfully so. The CREA's recent requirement that all residential property sales must go through the Multiple Listing Service (MLS) seems innocuous at first glance. Yet in my opinion, beneath the surface lies a troubling trend of centralized control that permeates Canadian life and business.

This mandate, reminiscent of Communist ideals, dictates that the greater powers know what's best for the populace, leaving little room for individual freedom and choice. It's a disconcerting reality that should give us pause, and prompt us to question where this path leads.

Consider the implications for homeowners looking to sell their properties. The mandate strips away their ability to choose alternative avenues, restricting their freedom and autonomy. Want to maintain privacy by not

publishing the address? Tough luck. Wish to discreetly market a property still under construction until it's ready and safe to be shown? Not an option. Have a unique property tailored to a niche audience? MLS may not be the best fit, but options are limited.

Have a property that really shows better once the foliage is in and the lakes are unfrozen? CREA says too bad – your only option is MLS, unless your Realtor has a contact they can privately reach out to.

Imagine you have a home that's worth \$20 million, and it's not suited for MLS. Your only option now is to hope and pray that your Realtor might "know somebody."



The damage doesn't stop there. Properties listed on MLS for extended periods often acquire an undeserved stigma, affecting their marketability and potentially harming sellers. The new rule could mean that through no fault of their own, these properties will take longer to sell, and the resulting stigma will lead to even more difficulties.

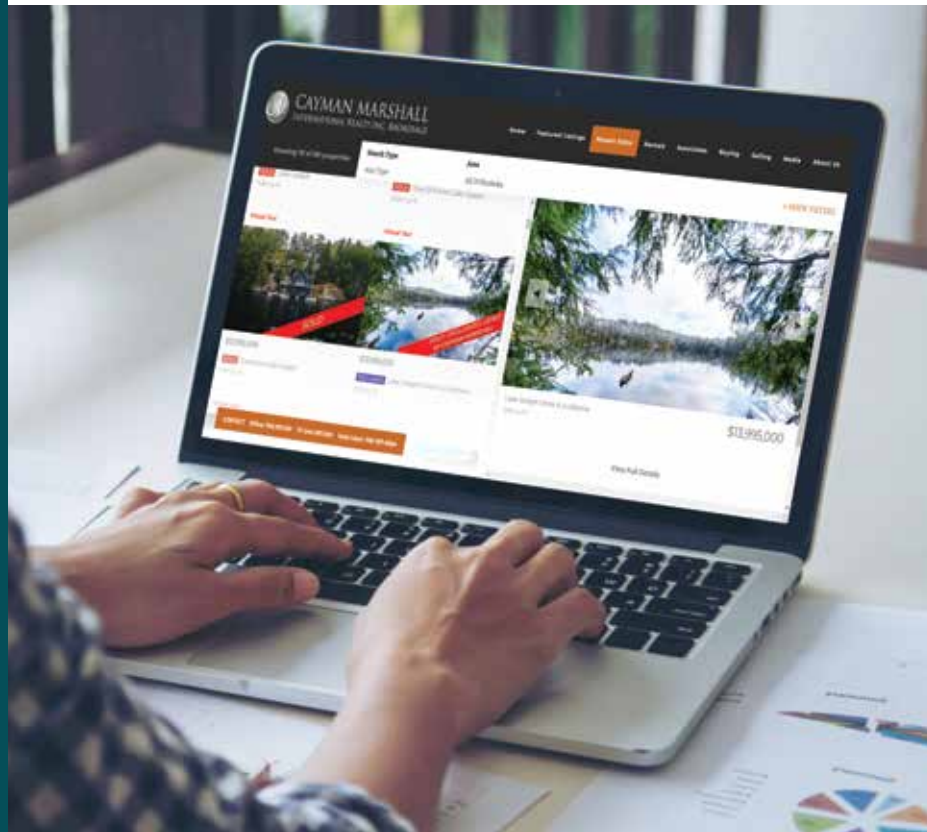
Furthermore, this one-size-fits-all approach fails to account for the diverse needs and circumstances of individuals – especially individuals who can think bigger than cut-and-paste marketing solutions.

Proponents of the mandatory-MLS rule argue that it benefits certain businesses (including mine), by allowing me to advertise to the world that I have \$150 million in privately unadvertised listings, and the only way to gain access to them is through me directly. But in fact it quietly undermines a more fundamental principle: the right to choice, and to privacy. We mustn't overlook the broader implications for society as a whole.

I believe this type of thinking is affecting every part of our nation right now. It's a frustration in almost every industry, as rules and regulations tighten down on everything and everybody.

Our cherished Canadian values of freedom and diversity are at stake. We must resist the creeping tendrils of control, and advocate for a system that respects individual rights and preferences. It's time to challenge the status quo and reclaim our autonomy.

**I think it's time to remember that true progress lies not in conformity, but in the celebration of our differences.**



*Let us dare to think beyond the confines of “Canadian thinking” and forge a path that honours the rich tapestry of human experience (and outcomes).*

In the face of encroaching uniformity, let us dare to be different. Let's encourage people to think bigger. Let us dare to think beyond the confines of “Canadian thinking” and forge a path that honours the rich tapestry of human experience (and outcomes).

The bottom line for my business is that we'll continue to offer all the added services that we've always offered at Cayman Marshall, including a very exclusive database, our luxury lifestyle magazine that advertises to a select audience as well as our social media,

and the many other platforms in which we continue to invest.

I will continue to do all this – and I'll do it alongside the MLS for now, because that's what I'm told I have to do.

I love this country, and I do believe in a blended amount of socialism, but when regulated bodies decide what's best for us with a hard stop, I start to draw the line.

*Todd Adair*

Todd Adair



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## CAYMAN MARSHALL ADVANTAGE

*"Become so skilled, so vigilant, so flat-out fantastic at what you do that your talent cannot be dismissed." – Oprah Winfrey*

When we opened the doors of Cayman Marshall International Realty Inc. as a small boutique brokerage firm to serve the Muskoka real estate market in 2012, we did so with the intention of redefining the level of service that clients could expect from our real estate professionals. Since then, we have grown into an impressive team of top-producing realtors and brokers, committed to ensuring our clients receive the highest level of service when buying or selling property in one of Canada's most sought-after luxury destinations.

We at Cayman Marshall have been entrusted with the most prestigious waterfront properties in Muskoka. As leaders in luxury and waterfront real estate, we have had record sales on many of Muskoka's finest lakes. With sales now surpassing the multi-billion-dollar mark, we've secured our position as a leader in luxury real estate. We also offer a complete selection of luxury cottage rental properties.

We have offices in Port Carling, Toronto, and our all-new location in Huntsville, which also serves the Lake of Bays area. Our in-house IT professionals have developed proprietary online tools and software, interactive and intuitive websites, lifestyle tours, stunning photography and an astonishing network of over 400 local and international referral partners, to ensure our clients' listings get the exposure they need to attract the most discerning local and international buyers.

We currently print eight issues of our Cayman Marshall magazine per year, with an annual distribution of 250,000. Each magazine is delivered to the front door of homes and cottages of high-net-worth clientele throughout Ontario.

We are proud to mention that the Cayman Marshall Port Carling brokerage was voted by a panel of international



The Cayman Marshall team celebrating 2018 sales in Montego Bay Jamaica.

judges to be the **"Best Real Estate Agency in Canada,"** two years in a row – a title that we cherish! Cayman Marshall was also named one of **"Canada's Fastest Growing Companies"** by Maclean's magazine for three years (2018, 2019 & 2022). We have also been named one of Canada's fastest growing companies by the Globe and Mail. We expect to keep our title as the disrupter in luxury real estate.

Founded on the principles of teamwork, service and value, Cayman Marshall is the best advantage for buyers and sellers alike in Ontario. If you're looking for a real estate solution that's undeniably different, please reach out to myself or one of my teammates and start experiencing the advantage!

*Todd Adair*

Todd Adair



# MEET THE TEAM...



**TODD ADAIR\***  
President/Sales Representative

Todd became the President of Cayman Marshall International Realty in 2012. He then became the majority shareholder and purchased the entire company. In Todd's downtime, you will find him buying, building, or renovating his real estate projects, on the water wakeboarding and kite surfing, or hacking up the fairways of a local golf course. However, Todd's most important job is being a father to his two children.



**MIKE ARNOLD\***  
Sales Representative

With 25 years' experience in sales and marketing, joining the Cayman Marshall team was a great fit for Michael. His "customer first" dedication to his clients has always resulted in successful long-term relationships. With a passion for boating and water sports, Michael looks forward to enjoying all that the Muskoka Lakes has to offer.



**HELENA BRATINA\***  
Sales Representative

Originally a native of Slovenia, Helena has worked alongside Donna and been a Lorne Park neighbour for many years. Donna credits Helena's unique talents, not only as an agent but also as a stylist, as an integral component of the team's sales success, along with her prominence in this close-knit community – husband Vittorio's hair salon is extremely popular with local customers. "It's so exciting to join CM, with all the tools they have to help us and our clients succeed," she says.



**CAT BROWN\***  
Sales Representative

Growing up in Waterloo, Cat was fortunate enough to spend all of her summers at her family cottage on Lake of Bays. Cayman Marshall sought after Cat for her enthusiastic, positive attitude and Cat is now thrilled to be building a career in Sales with the Cayman Marshall Team.



**NEIL BROWN**  
Vice President of Sales & Marketing/Sales Representative

Neil gravitated to the shorelines of Muskoka in 2000 pursuing a passion for watersports. His background as an athlete and affinity for coaching lead to a successful 20-year career in the luxury boat industry, where he was able to gain a deep understanding of the Muskoka cottage lifestyle. "Working with Todd and his team as clients over the years, I knew I had to be part of Cayman Marshall's unique approach and culture."



**STEVE HADDOCK\***  
Sales Representative

Steve is a strong relationship builder, honest and dedicated to Customer Service. This combined with his intimate knowledge of Muskoka lakes and area has made him a consistent top producer. Steve is an avid cyclist and golfer and maintains residences in Toronto and Muskoka and ties to both communities. His mantra and favourite quote is to "get up, dress up, show up, and never give up".



**OLIVIA LAY**  
Media Team

Olivia is a truly global soul who has woven her life across three countries – Australia, Hong Kong, and Canada. Though originally born in Australia, she has joyfully embraced Muskoka as her home. Olivia's worldly journey, immersed in diverse traditions, cultures, and languages, has enabled her to appreciate and understand the rich tapestry of life's myriad experiences, along with a keen interest in real estate. She's thrilled to be a part of the Cayman Marshall team.



**JEFF LIDDLE\***  
Sales Representative

Jeff entered into real estate in 2008 facing a down market and a recession. Overcoming the odds, Jeff has now become a "top producer" in his industry. Working and living in Muskoka comes with a deep appreciation; it is this appreciation that Jeff portrays to his clients every day.



**KRISTIN McCREA**  
Office Manager/Personal Assistant to Todd Adair

Kristin and her family enjoy calling Muskoka home. In 2015 Kristin began her career with Cayman Marshall and has been lucky to work alongside some of the most talented agents in the business. During her spare time you can find Kristin and her family experiencing all the outdoor activities that Muskoka has to offer.



**DONNA GRAY\*\* OAKVILLE/MISSISSAUGA OFFICE**  
Broker

Launching CM's west GTA office and taking the reins of the South edition of the magazine is a natural for Donna: She began her career in media sales, while always enjoying a life around horses, Great Danes and fitness. Donna lived in Calgary and Chicago, before she and her husband settled in Lorne Park to raise a family. Seventeen years ago, she became a successful real estate agent, specializing in luxury homes. Donna sees joining the CM team as another way to contribute to this vibrant community she loves.



**CHARLIE-ANN MCNAIR\***  
Sales Representative

Charlie made the move over 8 years ago to beautiful Muskoka where she spent time growing up on the lake and always wanting to make Muskoka part of her roots and pursue her career. With many years of experience in customer service and relations, Charlie is determined and focused on customers and the team members of Cayman Marshall, making her a great addition and asset to our team.



**CLAIRE PARKINSON\*\***  
Broker

Born and raised in Muskoka, Claire developed a passion for real estate at a young age through her Father's timber frame and log home company. Having been in the industry since 2016, she has gathered knowledge and appreciation for roles within the business from administration, home staging, working with buyers and sellers, to now assisting the team at Cayman Marshall.



**MEREDITH PARSONS**  
Designer

Meredith was born and raised in Mississauga and spent her summers as a child exploring Muskoka. Meredith developed a love for architecture and design at a young age and was able to turn her passion into a career after completing her education in Interior Design at Ryerson University. With over 5 years of experience in the design industry, Meredith is developing her craft while creating beautiful and timeless interiors.



**MARK PAYNE\***  
Sales Representative

Mark Payne is new sales representative here at Cayman Marshall. Mark comes to the real estate world after selling an award-winning marina on Georgian Bay which he owned for 25 plus years. Mark has a passion for customer excellence in which is one of the main things he attitudes his success to. Mark both lives and cottages in the Parry Sound/Pointe au Baril area where he enjoys boating and cottage time with his wife and daughter.



**SARAH POUNTNEY\***  
Sales Representative

Sarah was born and raised just North of Muskoka. She enjoys the outdoors on the lakes of Muskoka, and islands of Georgian Bay. Sarah is passionate about travel. She has just returned home from Turks and Caicos Islands where she worked in Private International Banking. With over thirteen years of experience in customer relationship building, she is an excellent addition to the Cayman Marshall Team.



**RAIN ZHANG\*\***  
CCIM, Broker

Rain is an engaging professional with a blithe spirit. She successfully integrates her business acumen into strategies at the negotiating table. Rain is the only broker in central Canada to acquire the CCIM designation in 2022. She has owned brokerages along with staging companies. Her knowledge in luxury and commercial real estate, finance, and asset management, along with domestic and international connections, make her a valuable asset.



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