

## Introducing the very best of Independent Research from the IRF Providers

### MiFID - Keep Calm and Carry On

A guest article by Edward Blad for Integrity Research on Independent Research, MiFID and IRF. To read the full article on Integrity's website please <u>click here</u>.

**Best Calls in 2018** - We've taken a look back at the recommendations from our IRPs and put together a list of the best calls. To request a copy of this review, please send us an email by <u>clicking here</u>.

# **Upcoming Events**

<u>High Frequency Economics</u> - Group Lunch Presentation

Carl Weinberg, Jim O'Sullivan, Monday 21 Jan, 12:30pm

Confirm Attendance

<u>Minack Advisors</u> - Group Presentation **Gerard Minack**, Tuesday 22 January, 10:00am

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IRF Events Calendar

## **Company & Sector Research**

### Europe

- **Dufry** (DUFN SW) Highly profitable, strong FCF generation, rapidly deleveraging. Shorting on the basis of expensive licence renewal processes is a big mistake. <u>Hammer Partners</u>
- **Sports Direct** (SPD LN) True profitability being hidden by a massive build up in inventory, property and other provisions. These provisions are

- excessively conservative and rarely utilised. Elevation Strategy working; House of Fraser will be value accretive. 150% upside. StockViews
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### MiFID - Keep Calm and Carry On

A guest article by Edward Blad for Integrity Research on Independent Research, MiFID and IRF. To read the full article on Integrity's website please <u>click here</u>.

**Best Calls in 2018** - We've taken a look back at the recommendations from our IRPs and put together a list of the best calls. To request a copy of this review, please send us an email by <u>clicking here</u>.

# **Upcoming Events**

<u>High Frequency Economics</u> - Group Lunch Presentation

Carl Weinberg, Jim O'Sullivan, Monday 21 Jan, 12:30pm

Confirm Attendance

<u>Minack Advisors</u> - Group Presentation **Gerard Minack**, Tuesday 22 January, 10:00am

Confirm Attendance

IRF Events Calendar

# **Company & Sector Research**

## Europe

- **Dufry** (DUFN SW) Highly profitable, strong FCF generation, rapidly deleveraging. Shorting on the basis of expensive licence renewal processes is a big mistake. <u>Hammer Partners</u>
- **Sports Direct** (SPD LN) True profitability being hidden by a massive build up in inventory, property and other provisions. These provisions are

- excessively conservative and rarely utilised. Elevation Strategy working; House of Fraser will be value accretive. 150% upside. StockViews
- Sulzer (SUN SW) Industrial engineering/manufacturing company.
   Market leader, strong order intake to continue, low debt, solid B/S.
   Eventual IPO of high margin Application Division? TP CHF 130. Research
   Partners
   Request Info
- **Teleperformance** (TEP FP) Unique fundamentals, compares them to where Dassault Systemes was 10 years ago; a growth machine with amazing potential within digital age. TP €300. <u>Advanced Investment Research</u>

### **North America**

- Adobe (ADBE) Creative Cloud will continue to see growth in new subscriptions and individual application subscriptions this year, but will face intense competition at the app level. Will they acquire Sketch? <u>Blueshift Research</u>
- FAANG Bang Top call in 2018 was to short FAANG stocks, predicting further downside: -18% near term and -70% further out. On long side likes defensive utilities, consumer staples, real estate and gold/gold stocks. <u>Belkin Report</u>

  Request Info
- LKQ Corp. (LKQ) 2019 favourite (from a value perspective). Tailwinds include expanding car parc dynamics and growth in accident levels. Midsingle digit organic growth rate and margin improvement expected; trades at 9.5x EPS 2019E (vs. historical avg. ~17x). Northcoast Research
- Uniqure (QURE) One of the most attractive biotech investments for 2019. Significantly undervalued and positioned uniquely with a number of clinical catalysts expected in the next 12-18 months. <u>Bios</u> <u>Research</u>
- **Zynga** (ZNGA) Small Giant Games acquisition; a very smart strategic acquisition for a very hefty price. It will help execute against their long term strategy of growth in both casual and core games.
  - Q4 18 Console/Games review Positive: Take-Two Interactive, Nintendo. Negative: Electronic Arts, Activision. Gossamer Consulting

- Big Banks: A crisis of confidence Global fund positioning report. US
  and European banks the hardest hit, with both touching 6-yr lows in
  ownership. Citigroup and BNP Paribas have seen the largest degree of
  investor flight. Copley Fund Research

  Request Info
- 'Peak Smartphone' Apple's 'shock' warning confirms thesis (repeatedly highlighted since Nov 17); reflects the structural smartphone headwinds. Closes Asian supply chain short; adds 5G focused hardware exposure via optical chips and SD WAN makers. Entext
- Retail 2019 Momentum healthy, but likely to slow in H2. Positive: Foot Locker, Lululemon, Target, Moncler, Urban Outfitters.
   Negative: Under Armour, PVH Corp. The Retail Tracker

### **RoW**

- BGI Genomics (300676 CH) Positive signal from multiple 'insider' purchases. Each spent >\$1m, at prices ranging from CNY 49-54. The stock has fallen heavily over the last 12 months (from CNY 200). Smart Insider
- Sydney Airport (SYD AU) Unique ongoing ability to distribute all Op.
   FCF as dividends without raising leverage. Retail to continue benefiting
   from high Asian growth. TP A\$11.5. <u>Insight Investment</u>
   Research
- Tencent Music Includes in-depth sector report. Social entertainment demand is driving paid music to long term prosperity. CAGR of ~59% in the next three years. <u>Horizon Insights</u>
- India 2019: Sectors to outperform Consumption, IT, FMCG, Financial Services and Bank NIFTY to continue uptrends. Additionally, Pharma, Infrastructure and PSU Banks to reverse downtrends. <u>Gemstone Equity</u> Research
- Look to dividend yield in 2019 25% of companies in TOPIX500 have a greater than 3% yield. This has only happened twice in 20 years. Nissan Motors, Japan Tobacco, Canon and Tokyo Electron all have greater than 5% dividend yield. Custom Products Research
- Japanese Technology Ramp-up of 5G; NEC Corp (& Nokia) to benefit from Huawei's predicament. 2018 sell-off has created an opportunity to get into robotics names; Fanuc, Yaskawa. Report also covers the outlook

### Macro Research

### **Developed Markets**

- Position for a massive policy easing in 2019 'Neutral' US Federal
  Funds rate closer to 1.5%. Remains upbeat on mid-duration Treasuries.
  Expect the bear market to end by H219; Asia and EM will lead. Gold to
  soar to \$1,500? <u>CrossBorder Capital</u>
- US economy is at full-capacity, a slowdown in manufacturing growth
  was necessary and unavoidable. If inflation expectations are rising and
  the stock market is falling expect Powell to move against
  expectations to the woe of Wall Street. Powell has been entrusted with
  maintaining stable inflation expectations, it is a hill he is prepared to die
  for. Intertemporal Economics
- France: Susceptible to tightening in USD credit conditions Financial system still rapidly expanding despite weak BoP position. Will need to raise level of borrowing from the TARGET2 system by €250bn+. Resurgence of political tensions between EZ creditors and debtors; negative EUR. Andrew Hunt Economics
- All 22 Recession Matrix indicators are historically extreme. Major economies growth cycles have peaked. A GDP, inflation and Fwd EPS downgrade cycle is a key risk in Q1 OW Japanese/large cap vs. AU equities. Long flatteners, Bonds, low yielding FX, short USD, long precious metals. Antipodean Capital
- AUD/USD: Multi-year outlook very bullish Elliott Wave analysis. The
  recent collapse to 0.6700 ends major decline from Jan 18 and July 11
  highs. Additionally, a major low is in place following the AUD sell-off
  against the Yen. WaveTrack International
- Foreign policy forecast includes The Euro is finished (may not occur in 2019, but WILL happen eventually). China will be a mess, making it volatile and unpredictable. Japan to amend its constitution to allow full-scale rearmament. <u>The Political Forum</u>

  Request Info
- World's advanced economies are slowing Latest webinar includes analysis on a cyclical slowdown in Europe, Britain's Brexit-induced

- stagflation, storm clouds over the US economy and how China's economy continues to defy persistent economic stimulus. <u>High Frequency</u>

  <u>Economics</u>

  IRF Event
- Japan: Demographics Upper House approves a bill for visas to be granted to unskilled guest labourers. Despite nationalistic waves rocking many countries, the rapid aging of many developed nations is likely to create similar needs. <u>Inferential Focus</u>

## **Emerging Markets**

- India: Fiscal position looks increasingly fragile All options on the table to placate restive electorate. Authorities appear to be jeopardising economic stability for near-term political gains. <u>Centennial Asia Advisors</u>
- China: More tax cuts for firms Tax cuts for small and micro enterprises are so far the only effective tool, at least for the long run. Q1 2019 will see additional Chinese policy changes to accommodate the ongoing trade negotiations, which will support allocation to Chinese equities. <u>Sumberg</u> <u>Advisors</u>
- Turkey & Argentina: When it's safe to ease The two last countries to undergo acute BoP adjustments can start to ease; not expected to destabilise their recoveries or markets. <u>Totem Macro</u>

### **Commodities**

- **De-financialisation of commodities** Financialised commodity markets require a USD monopoly; as that monopoly breaks down it should drive first a collapse in commodity prices and then a super-spike...and the collapse has already largely happened. **FFTT**Request Info
- New Zealand Dairy Monthly Report Modelling suggests downside to Fonterra's revised milk price forecast on current pricing; considerable scope for further deterioration in prices given a continuation of recent trends. <u>Redward Associates</u>
- Oil 2019: Economic sentiment to remain in the driver's seat early on.
   OPEC/non-OPEC compliance will be strong. Demand growth rather than oversupply will be key. Prices to rebound end of Q1. <u>Vanda Insights</u>

IRF works with 165 Independent Research Providers and Specialist Data Providers, which cover all the major Asset Classes, Sectors and Regions utilising a variety of methodologies.

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