The Cut is non-substantive material for the purposes of Recital 29 to MiFID II, it does not constitute 'research' for the purposes of MiFID II. It is only a brief summary of our research providers own example opinions. We do not substantiate any researcher comment or include any substantive analysis and this publication only re-iterates historic commentary.



#### Introducing the very best of Independent Research from the IRF Providers

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- Events
- Company Research: <u>Europe</u> <u>US</u> Japan <u>Emerging</u>
- Macro Research: <u>Developed</u> <u>Emerging</u> <u>Commodities</u>

#### **Events**

 IRF Lunch with Guest Speaker Chris Watling, <u>Longview Economics</u> - Latest Macro Insights. 28 June at the Landsdowne Club.

Confirm Attendance

## **Company Research**

#### Europe

 Aurelius AG (AR4 DE) - Dirk Roesing (Sup Board) sold 58k shares on May 17 at EUR 64.25. He last sold in March '17 around EUR 64, just before the stock fell to EUR 40 in April '17. <u>SmartInsider Consulting</u>

**Request Info** 

 Banca Monte dei Paschi di Siena (BMPS IM) - Reported a EUR188m net profit in Q1 2018, beating consensus of EUR73m. The bank's restructuring is heading in the right direction. <u>Hammer Partners</u>

**Request Info** 

• **Aryzta** (ARYN SW) - "The gift that keeps on giving". Further cut EBITDA guidance for this year, management still refuses to raise capital. <u>*TT Equity Research*</u>

 London Marketing with Teun Teeuwisse, 11-13 June - European Short Ideas - Steinhoff, RPC Group, Arcadis
 Request Meeting

U.S.

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- Acacia Communications (ACIA) Drama between US government and ACIA customer ZTE continues. ZTE will be allowed to continue business as usual, no lasting effects on optical suppliers. <u>Inflection Point Research</u>
  - London Marketing with Michael Fox, 25 June High Tech Industry Thematics and Tends
     Request Meeting
- Tenneco Inc. (TEN) Auto parts and equipment maker is one of 12 short ideas that screens poorly in the multi-factor model and has very weak price and relative trend factors. <u>Cerundolo Investment Research</u>

**Request Info** 

 Remark Holdings (MARK) - China survey reveals that no one in the AI world has heard of flagship AI product 'KanKan'. Sales claims appear exaggerated, even fabricated. CFO has left. <u>J Capital Research</u>

Request Info

 Patterson (PDCO) Henry Schein (HSIC) Amazon (AMZN) - Share in the equipment and consumable dental supply market shifting between the big three. PDCO is losing market share. <u>Blueshift Research</u>

**Request Info** 

- TJX Companies, Inc. (TJX) Impressive Q1, on track for market share gains in FY19; raising PT. <u>Northcoast Research</u>
  - London Marketing with Mike Kavanaugh & Kartik Mehta, 4-7 June US Industrials, Consumer, Business Services, Healthcare
     Request Meeting
- Encana, Hexcel, Mueller Industries, Natus Medical, Novanta, Novocure, Universal Display, Woodward. <u>Costigan Reports</u>
  - London Marketing with Bob Costigan, 4-8 June US Equities
    Request Meeting
- Kronos Worldwide (KRO) specialty chemicals buisness margins ready to turn down. Demand pulling feedstock prices up. Stock +400%, looks very expensive. <u>Two Rivers Analytics</u>

- London Marketing with Eric Fernandez 6-7 June US Short Ideas
  Tempur Sealy, FTI Consulting, Sally Beauty
  Request Meeting
- US Semiconductor, Software/Hardware Nvidia, Intel, Palo Alto, Commvault, NetApp, Teradata, Nutanix, Tableau. <u>Summit Insights Group</u>
  - London Marketing with Team, 14-15 June
    Request Meeting
- Financials Non-bank, Credit Bureaus, Cards, Insurers, Banks, Mortgage Insurers, Fannie, Freddie. <u>Capital Alpha Partners</u>
  - London Marketing with Charles Gabriel & Ian Katz, 2-4 July US Sector Policy Insight Request Meeting
- **Consumer and Retail** Nike, TJX, LVMH, Foot Locker, Burberry, Ralph Lauren, Urban Outfitters. *The Retail Tracker* 
  - London Marketing with Mark Friedman, 10-11 July
    Request Meeting

## Japan

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- SUMCO (3436) Expects double digit silicon wafer price increases to continue, uptrend in prices is set to persist through 2020. <u>Storm Research</u> Request Info
- Izumi (8273) and Seven & i (3382) join forces to beat Aeon (8267) The deal will not see a merger or even a share swap at least initially, but it might be just a matter of time. <u>Japan Consuming</u>
  Request Info

# Emerging Markets

- Lenovo (992) Growing inventory, receivables. Low margins, lack of cash generation, limited visibility, credit facilities nearly filled. No turnaround in sight, risk of failure remains high. <u>Bucephalus Research Partnership</u>
  - London Marketing with Rob Medd, 25-29 June Global Shorts -Bombardier, ThyssenKrupp, Celltrion, Ricoh
     Request Meeting

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- Banco Macro SA (BMA US) Argentinian Bank is one of 12 short ideas that screens poorly in the multi-factor model and has very weak price and relative trend factors. <u>Cerundolo Investment Research</u> Request Info
- Aspen (APN SJ) South African pharma Truckers strike in Brazil blocking roads, impossible for hospital supplies, dairy products and fuel to reach destinations. Disruption to supply chain. <u>Primaresearch</u>

Request Info

- Ctrip (CTRP) More disappointment in the immediate near term. Tencent (700 HK)
  WeChat upgraded mini apps which can be linked to external apps, very positive. <u>RedTech Advisors</u>
  - London Marketing with Michael Clendenin 11-12 June China Internet
    Request Meeting

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# Macro Research

#### **Developed Markets**

 USD looks overcooked here - Buying EUR and GBP quite low-risk hereabouts and the best way to do so is by buying them against the USD. If long dollars, take profits. <u>HED Capital Management</u>

Request Info

- Deterioration in USD liquidity trends The Fed increased its rate of securities disposals. Private sector 'base money trends' deteriorated quite significantly. <u>Andrew Hunt Economics</u>
  Request Info
- Japan isn't outperforming Investors sceptical of margin improvement sustainability. If most of the gains reflect structural change, there is no reason for a valuation discount relative to other markets. <u>Minack Advisors</u>
  - London Marketing with Gerard Minack 15-26 June
    Request Meeting
- UK: Limping towards recession UK is amongst the most vulnerable of the major economies to a tightening of monetary policy. It should therefore serve as a 'canary in the coal mine'. <u>Longview Economics</u>

**Request Info** 

- Italy chart watch If you are not trading Italy directly, the most obvious charts to watch are BTP yields, the Bund/BTP spread, the Euro and even Italian CDS. <u>Macro</u> <u>Intelligence 2 Partners</u>
  - London Marketing with Julian Brigden 5-13 June
    Request Meeting
- Global Economic Insights Fed to keep tightening, but faltering GDP growth ex-US is about more than bad weather. <u>*High Frequency Economics*</u>
  - London Marketing with Carl Weinberg & Jim O'Sullivan, 7-12 June
    Request Meeting
- Global Macro with a focus on Inflation The timidity of CBs is keeping the credit party going. The police may raid the premises but the punch bowl stays put! <u>Economic Perspectives</u>
  - Edinburgh Marketing with Peter Warburton 21 June and London, 27, 29 June, 2 July

**Request Meeting** 

- Economic, Political and Sector Analysis Financials, Payments, Fintech and Block Chain; Commodities, Metals & Mining; Global Consumer. <u>Renaissance</u> <u>Macro Research</u>
  - London Marketing with Jeff deGraaf, 25-28 June
    Request Meeting

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## Emerging Markets

 Emerging Markets Update - More upbeat about medium-term EM prospects, the latest shake-out is nothing like 1997, 2001 nor 2008. Buying into EM weakness makes sense. <u>CrossBorder Capital</u>

**Request Info** 

Emerging Market Currency Crisis- Strong downward forecast for EM currencies, most acute for: Brazil, Mexico, Colombia, Chile. Also Turkey, Indonesia, India, South Africa and Thailand. <u>Belkin Report</u>

Request Info

• **Turkey CBRT simplifies monetary policy -** A significant and decisive move, although long overdue and comes after much trepidation and hence, a clear

positive for markets and the lira. GlobalSource Partners

Request Info

- Kenya: Partial reforms may delay credit recovery- Rate caps constraining
  private sector credit, govt's ambiguous reform pledges. <u>Oxford Analytica</u>
  - London Marketing with Matt Shapiro 16-19 July
    Request Meeting
- Thematic Research Energy rally accelerates, but so does Renewables threat. As USD rebounds, EM and Europe consensus narratives shaken. <u>Entext</u>
  - London Marketing with Sean Maher, 11-15 June
    Request Meeting

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# Commodities

Copper - Global connector Industry. Increased lead times due to material shortages. Shortages in capacitors and semiconductors. Modest price increases reported. <u>Simon Hunt Strategic Services</u>

**Request Info** 

 China Blue Sky: bullish Metals, Natural Gas? Shale: Abundant, but no pipe, no ports. Oil strong, for how long? Gold: Just no inflation. Agriculture: 50 year lows in prices persist. <u>Commodity Intelligence</u>

Request Info

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