

NATIONAL FUNERAL DIRECTORS ASSOCIATION

MUST SEE COMPANIES ATTHE 2019 NFDA INTERNATIONAL CONVENTION & EXPO

GOING TO THE NFDA INTERNATIONAL CONVENTION & EXPO?

Keep an eye on the following companies. This section highlights companies and their products and services that will be exhibited at the NFDA International Convention & Expo on October 27-30, 2019 at McCormick Place in Chicago, Illinois. Company information has been supplied by the manufacturers serving the funeral industry.





A Simple Thank You

B00TH#1058

Digital registry is growing in popularity with funeral homes and the families it helps. A Simple Thank You has been a leader in this technology and we have added many new features due to requests from funeral directors. New features include; a Floral App to easily add flower pictures to your memorial book, mobile sign in for your guests, and 13" iPad Pro support! This technology is a huge boost in your preneed program capturing all the information needed to reach out to families looking for preneed options. Ask us how to receive FREE start up equipment.

800-483-0671 | www.asimplethankyou.com | info@asimplethankyou.com



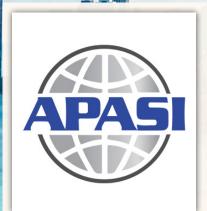
American Funeral Consultants

B00TH#940

A Career of Commitment - Serving Those Who Serve Others

Kathy Williams and Melissa Drake of American Funeral Consultants have spent their entire careers providing personalized, high-quality confidential services to funeral professionals. AFC has almost 50 years of service with a solid reputation built on a foundation of integrity and expertise. We provide a broad range of specialized boutique-type services, including buy/sell intermediary services, business appraisals, succession planning, minority stock assessments, and business plans. Contact us at (800) 832-6232, e-mail afc@teamafc. com, or visit us at NFDA.

800-832-6232 | www.teamafc.com | afc@teamafc.com



American Pre-Arrangement Services, Inc. B00TH#880

APASI's Guaranteed Travel Assurance Plan, creates peace of mind, because we do it all for you. Through our world-wide membership coverage, that offers six global response centers, we provide assistance at the time of need. We eliminate confusion and language barriers, manage all documentation and transportation with no cap on expenses, other than the initial cost of membership. With 25 years of experience and nearly 500,00 members, APASI is the leader in repatriation services. Come see us in Chicago at booth 880 and ask us how we can improve your Pre-Need program.

855-746-2727 | www.apasiplan.com | info@apasiplan.com



The Bancorp

B00TH#1355

The Bancorp, Inc. (NASDAQ: TBBK) is dedicated to serving the unique needs of non-bank financial service companies, ranging from entrepreneurial start-ups to those on the Fortune 500. The company's subsidiary, The Bancorp Bank (Member FDIC, Equal Housing Lender), has been repeatedly recognized in the payments industry as the Top Issuer of Prepaid Cards (US), a top merchant sponsor bank and a top ACH originator. Specialized lending distinctions include SBA National Preferred Lender, a leading provider of securities-backed lines of credit, and one of the few bank-owned commercial vehicle leasing groups in the nation. For more information, please visit www.thebancorp.com.

310-902-4050 | www.thebancorp.com | tcarlson@thebancorp.com



AP Lazer B00TH#1766

Take your funeral home to the next level and become the heartbeat of your community. AP Lazer is providing memorialists and funeral directors the ability to keep their customers' memories alive forever. High resolution photos, text and other artwork can be engraved onto granite, wood, metal, acrylic and dozens of other materials. Make the funeral process as meaningful as possible with an AP Lazer.

800-585-8617 | www.aplazer.com | info@aplazer.com



Beloved B00TH#1843

We write the words which celebrate life: custom, personalized, handcrafted obituaries and eulogies for our loved ones and animal companions. No templates. No recycling. Every piece we write is as wonderful, unique, and special as the life we are honoring. We partner with funeral homes and enhance their services by providing a cherished, Beloved story which will be forever remembered. Our process is easy, smooth, and seamless, and our writers are thoroughly trained in client relations in order to work meaningfully, effectively, and efficiently, with funeral home clientele. We are professional writers, writing your most Beloved stories.

248-894-7076 | www.beloved-press.com | petra@beloved-press.com





Bio-Response Solutions

B00TH#980

Aquamation is a gentle, eco-friendly alternative to flame cremation and burial. The process uses alkaline hydrolysis to gently return a body back to mother nature. Our family-owned and -operated company helps businesses add Aquamation to the list of options they offer their families. We offer systems for both our pet and human loved ones. Where it is available, over 80% of families choose water over fire. We believe that people deserve to have this option available, and we have over 20 years of Aquamation experience to share. Come see our machines live and in person at booth #980.

317-386-3500 | www.bioresponsesolutions.com | info@bioresponsesolutions.com



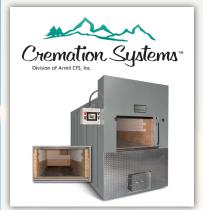
C&J Financial, LLC

B00TH#1254

Accepting insurance assignments provides a valuable payment option for you and the families you serve. However, accepting assignments can be costly and time consuming to you and your staff. If you're tired of the hassle and cash flow delay in processing insurance claims, C&J Financial can help!

As the # 1 provider of assignment funding in North America C&J exists to help families provide a dignified funeral for their loved ones. Find out why thousands of funeral homes choose C&J and why many associations, accounting firms and industry leaders recommend C&J to their clients and members.

800-785-0003 | www.CJF.com | Relief@CJF.com



Cremation Systems

B00TH#1871

Premier manufacturer and installer of Turnkey Crematory products. Family owned and operated for over 50 years, our retorts, human and pet, are designed for today's rapidly expanding market. Designed to be delivered through an 8-foot x 8-foot opening, connected to the internet, installed by our technicians and can cremate cases in excess of 800 lbs. Cremation Systems, one stop shopping for your cremation investment.

708-339-6810 | www.cremsys.com | tom@cremsys.com



Duncan Stuart Todd, Ltd.

B00TH#617

Duncan Stuart Todd, Ltd. has been creating design solutions for OSHA compliant preparation rooms for more than twenty-seven years. Our flagship service is Premier Source, an innovative combination of architectural design services and equipment that provides the funeral home owner with a master plan for construction and products, all from a single source.

We offer you our years of experience as preparation room specialists. Our design services are comprehensive. Our products are modern. Our commitment is constant. Come by booth 617 and receive a \$1,000 discount on our design services. We look forward to the opportunity of working with you.

720-583-1886 | www.duncanstuarttodd.com |info@duncanstuarttodd.com



Eagle's Wings Air (EWA)

B00TH#1034

EWA is the nation's leading provider of air transportation management to North American funeral homes and shipping services. Transportation specialists not affiliated with any single airline, but offer one-call access to the entire airline industry. EWA has a client-focused business strategy where airline professionals provide exceptional customer service, and since our founding in 2008 have proudly managed the air transportation of more than 145,000 loved ones returning home for ceremony. Learn more at www.EWAcares.com.

866-550-1392 | www.EWAcares.com | customer.service@EWAcares.com



Empower Sound

B00TH#1035

TRY IT RISK FREE FOR A MONTH! The Amazing Amp is a 5-pound all-in-one PA system that can do everything a Funeral Director needs. Stop carrying around a bulky backbraking system with trip Hazard wires running everywhere! Amazing Amp is PORTABLE. Everything comes in the carrying case. Amazing Amp is POWERFUL. You can speak to 400 people indoors or 150-200 people outdoors with one small speaker! Amazing Amp is PROFESSIONAL! Crystal-clear sound with everything you need to be heard.

800-504-4800 | www.empowersound.com/nfda.html | brian@empowersound.com



A free app to help you serve your families



Everdays

B00TH#930

You've arranged the details, now use a free app to better serve your families. In just two minutes of your time, create a full year of support and connection for your families and everyone they know. (Don't worry we do all the heavy lifting.)

Help your families

- Broadcast service details & updates
 Send & receive private condolences
- Share photos & memories Honor their loved one with a memorial video

Help your home

- Increase positive customer experience Generate more 5-star Google reviews
- Receive reminders to check in

248-480-2444 | Everdays.com | customersuccess@everdays.com



FrontRunner Professional

B00TH#946

Stop by the FrontRunner booth to see the latest in funeral home technology and marketing. Experience the award-winning website solution and fully integrated arrangement software, plus see how FrontRunner's proven marketing strategies are growing funeral businesses like yours. You'll walk away with a free \$250 cash card, enter into a draw to win a Caribbean cruise for two, and enjoy complimentary coffee and snacks inside the FrontRunner Café. That's not it! Join us every hour on the hour at the FrontRunner Stage to get inspired by new ideas that will push your firm further. It's all happening inside the FrontRunner Booth #946.

866-748-3625 | www.frontrunnerpro.com | sales@frontrunner360.com



Halycon Death Care Management Solutions B00TH#1523

Halcyon Death Care Management Solutions has been providing management solutions for funeral homes and crematories for over 16 years. With powerful functionality that's easy to use, Halcyon offers the best software tools for managing one, two, or any number of locations- saving you both time and money. Customize your system to match how you do business. Access your data from anywhere on any device with cloud-based software. No need to buy any expensive hardware or software to install or maintain. Discover how we can help optimize your funeral home or crematory management today!

770-877-1158 | www.halcyondcms.com | sales@halcyondcms.com



Inman Shipping Worldwide

B00TH#360

Independently owned by Dave McComb - Inman Shipping Worldwide is America's oldest, largest and most reliable international shipping service.

Since 1978, Inman has become the expert in nationwide and international shipping. Inman has vetted service providers throughout the United States around the world.

We guarantee our domestic price and the quality of service that we provide. Being the oldest continuous shipping service in the United States, we are often copied, but are never equaled. Funeral directors have called on us with complete confidence for many decades. We are everywhere you need us to be.

800-321-0566 | www.shipinman.com | customer.service@shipinman.com



Inman Travel

B00TH#360

The Travel Plan by Inman is a travel protection product of Inman Shipping Worldwide, the experts in the transportation of human remains since 1978. With the number of cremations rising, the Travel Plan by Inman provides a generous commission to counselors for every sale.

If a participant dies 100 miles or more from their legal residence, the Travel Plan covers the cost to bring them home for ceremony.

888-889-8508 | www.shipinman.com | travelplan@shipinman.com



Investors Heritage Life Insurance Company B00TH#550

Since the 1980s, we've served funeral homes and their clients the right way, by honoring commitments, actively solving problems, and by being friendly and accessible. Add to that our competitive commissions and quick payments and then think ahead to a bright future as part of the Investors Heritage family.

800-422-2011 | investorsheritage.com | ihlic@ihlic.com



Kanga-Woo

B00TH#1731

Made in the beautiful Pacific N.W. Kanga-Woo First Call Pouch is an exclusive, top quality, tailored made pouch which is truly unlike any other. Finding the need for a more efficient design, separate from the traditional pouch the Kanga-Woo pouch has many new convenient features with modern colors and fabric designs. Look us up online @ www. kanga-woo.com. This will provide you with information along with how to order our quality product.

800-645-8966 | www.kanga-woo.com | info@kanga-woo.com



Lamcraft, Inc.

B00TH#1524

Since 1974, Lamcraft, Inc. has been a primary resource for lamination supplies and services, chiefly for the funeral home industry. We specialize in high quality memorial cards featuring an extensive selection of designs and verses to provide keepsakes for the families, as well as clear laminating pouches, micro-perforated bookmarks, presentation cards and desktop laminators. Lamcraft designs, prints and laminates various custom items, including Tribute bookmarks, luggage tags, spiral-bound journals, and large-format graphics. Fabrication of unique die-cut shapes is a specialty. Located in the Midwest and sourcing materials made in the U.S.A., Lamcraft strives to provide excellent personal service to our valued customers.

800-821-1333 | www.lamcraft.com



LGS Refining

B00TH# 427

As an industry leader in crematory metal refining, LGS can provide a complete disposal solution for all of your post-cremation metallic scrap. Our refining program is available at NO COST to all crematory professionals and all disposition services are certified. We are the highest rated and most reviewed refiner in the nation. Let us show you the difference.

We are proud to be the only veteran owned and operated full-service refiner serving the cremation industry.

800-988-0109 | www.lgsrefining.com | info@lgsrefining.com



Link CMP

B00TH#1433

Link manufactures professional mortuary deck systems. Our extensive line of decks provides safe, durable, economical transport solutions for mortuaries, funeral homes, crematoriums, and cemeteries. Each Link deck is engineered, tested and built with safety in mind. Our decks allow for standard and oversized cots, cremation containers, air trays and caskets. Robust features like a high impact deck, adjustable bier pins, recessed cot cups, and a rugged fold down ramp help create the most reliable deck system in the industry. These key features will not only raise your expectations but improves your professional integrity.

800-248-3057 | www.linkcmp.com | info@linkmfg.com



Live Oak Bank

B00TH#924

Live Oak Bank's mission is to create an unprecedented banking experience for small business owners nationwide. Live Oak is not your traditional bank. With a laser focus on innovation in finance and technology, we bring efficiency and excellence to the lending process and deeply believe in personal customer service. As specialty lenders, we are 100% dedicated to the funeral profession and your long-term success. Our team is non-commission and focused on helping you grow through our customized loan products for acquisitions, expansions, refinances, inventory construction projects, working capital and more.

910-685-7446 | www.liveoakbank.com/financing | tim.bridgers@liveoak.bank



LoveUrns®

B00TH#1266

LoveUrns® specializes in hand-crafted high quality cremation urns and memorial products. A leader in the industry, LoveUrns® is proud to offer an unparalleled selection of cremation urns and cremation jewelry. Our products are beautiful, made with lot of love and care.

LoveUrrns® are distributed through major distributors in the funeral industry world-wide who demand the highest quality. Our commitment is timely delivery of quality merchandise.

Please visit us at booth #1266 to see our complete range with many new product introductions.

888-910-7860 | www.LoveUrns.com | mail@LoveUrns.com



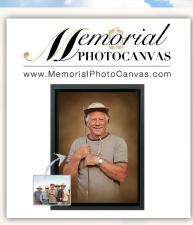
Madelyn Co

B00TH#1334

Since 1994 Madelyn Co continues to be the market leader in keepsake jewelry sales. We are known to provide exceptional products and customer service. We will be show casing NEW pendants in a variety of metals both precious and semi-precious along with display options. Visit us weekly on Instagram (@madelynpendants) for discounts and specials. We will also be offering a 25% discount (excluding 14K gold) on our Keepsakes during the NFDA Convention Oct.28th-Oct. 30th, booth #133.

Please stop by for a "complementary" chair massage.

800-788-0807 | 608-758-0807 Fax: 608-752-3683 | www.madelynpendants.com | orders@madelynco.com



MemorialPhotoCanvas.com

BOOTH#1183

Boost your revenue with MemorialPhotoCanvas.com! We deliver professionally edited portraits on premium framed canvases and JPEG. Our flat-rate price includes priority shipping to funeral homes in the US, Canada, Mexico, Australia, and UK.

Our digital artists create beautiful portraits within 24-hours of an order. We take great pride in building museum quality canvases and custom framing with premium quality Italian wood. Our unique printing process ensures that we deliver exceptional quality standards consistently and on-time by manufacturing at facilities closest to you. We are available 24/7/365 to ensure we meet both the professional quality and on-time expectations that you expect.

US & Canada: 888-240-1170 | International: +1818357-5890 www.MemorialPhotoCanvas.com | support@memorialphotocanvas.com



Memoriams, by Ancestry

B00TH#715

Memoriams, by Ancestry provides funeral professionals with an exclusive network to place obituaries in over 3,000 newspapers. Our mission is to optimize the relationship between funeral homes, newspapers, and families with an effective service to make the obituary entry process faster and easier. Users are able to view the price and preview of the obituary in real-time and can submit notices to multiple newspapers, in a single order. Every obituary includes a complimentary We Remember page – Ancestry's newest product enables family and friends to collect and share memories of their loved one.

Mention this ad to receive a special gift!

720-863-3811 | www.memoriams.com | sheintz@ancestry.com



Memory Glass

B00TH#1159

Memory Glass, the original glass keepsake company, has been the leader in this market for 17 years with products in over 2000 locations world-wide. This one of a kind memorial is customized by your client families.

By using a small amount of cremated remains, they are hand-blown by our glass artists, into a beautiful piece of art suspending the cremated remains within the solid globe, heart, touchstone or pendant.

Memory Glass is not an alternative to urn selection, instead it will ADD value to your current services and generate incremental value.

805-682-6469 | www.memoryglass.com | info@memoryglass.com



Mid-States Recycling

B00TH#446

Mid-States Recycling has always offered total transparency when it comes to post-cremation metal recycling. Through our "open door policy" you're always invited to visit our 19,000-square-foot facility to watch the smelting of your high value metals. But at this years NFDA Expo, on Thursday 10/31, we're excited to invite you to take the tour! Come see our EPA-permitted facility and the steps involved to properly handle your metal. From security and handling to smelting and assaying, it's all under one roof. You can also earn CE credits! Visit www.cremationrecycling.com/nfdatour for more info, or stop by booth #446.

847-298-0010 | www.cremationrecycling.com | kmckay@midstatesrecycling.com





Mobi Medical

B00TH#1971

MOBI Medical is committed to manufacturing and distributing a complete line of world-class durable mortuary equipment. We offer a wide range of products, including our own Mortuary Cots, Embalming Tables, Stainless Steel Embalming Stations, Church Trucks, Body Storage Racks & Trays, Scissor Lifts, Coolers, and more! We now also offer customized steel fabrication and product development for your specific needs. Being locally owned, we strive to always provide great personal service, and proudly back all of our products along with the support of our many satisfied customers worldwide.

803-758-1001 | www.mobimedical.com | tom@mobimedical.com



Mortuary Lift Company™

B00TH#1668

We have been manufacturing lifting products specifically designed for the funeral industry for over 30 years to protect the backs and quality of life of funeral professionals. With the Ultimate 1000 Lift™ and The Stepper®, funeral professionals can eliminate injury, do more with less staff and experience job satisfaction. The ceiling mounted Ultimate 1000 Lift™ allows for solo transfer of bodies and caskets up to 1000 lbs. and also assists in dressing and embalming. Your imagination is your limitation with the Ultimate 1000 Lift™. The Stepper®, an electric dolly, automatically climbs and descends stairs with a load up to 375lbs eliminating the need to manually lift and lower. Navigating tight cluttered homes or narrow hallways is a breeze.

319-364-4910 | www.mortuarylift.company | info@mortuarylift.com

NATIONAL MORTUARY SHIPPING & CREMATION

Caring for every need, every day.

National Mortuary Shipping & Cremation B00TH#423

National Mortuary Shipping & Cremation (NMS) assists hometown directors with out-of-town deaths.NMS has been the funeral industries trusted source as a full service provider for over 35 years.

We are proud to offer: Domestic and international shipping, cremation, removal services, embalming, livery, airline transfers, flight booking, graveside services, and disinterments as well as assistance with shipping requirements, death certificates, and airline requirements.

Our knowledgeable staff is available 24 hours a day, 7 days a week to provide you service you can count on. Be sure to stop by to learn more about an exciting new offering!

800-321-0185 | www.natlmortuaryshipping.com | info@natlmortuaryshipping.com



National Guardian Life Insurance Company

B00TH#416

Established in 1910, National Guardian Life Insurance Company (NGL) is one of America's most successful, independent mutual life insurance companies. NGL specializes in providing unique solutions for funeral pre-funding, as well as trusts for asset transfer and protection. NGL focuses on guiding people on their financial journey and offering products that best meet their needs.

Located in Madison, Wisconsin, NGL is rated A- (Excellent) by A.M. Best Company and is licensed to do business in 49 states and the District of Columbia. NGL's rating demonstrates its financial strength and commitment to over 1.2 million policyholders, agents and partners.

800-548-2962 | www.nglic.com | ngl@nglic.com



Osiris Software

BOOTH #1351

Osiris is powerful, yet simple to use, funeral care software created by funeral directors and cemeterians for funeral professionals. It streamlines your website, payments, scheduling, accounting and documents all in one easy to navigate place. With Osiris you will receive highly rated, unlimited support! We understand every establishment is unique, and our Customer Success Managers are pros at customizing Osiris to fit your business needs.

877-267-4747 | OsirisSoftware.com | info@OsirisSoftware.com



Ready Capital Specialty Finance

B00TH #1408

Ready Capital is a national, direct lender that specializes in providing financing options for the death care industry. Ready Capital has a team of loan-specialists that have as many as 20 years of experience financing funeral homes. Ready Capital provides funding for acquisitions, buyouts, debt consolidation, renovations and construction. The loan structures that they provide accommodate not only the value of the fixed assets, but also the goodwill value of a funeral home. They understand that the value of a funeral home is in the people who operate them and the communities that they serve.

888-987-2001 | www.ReadyCapital.com | john.tonjes@readycapital.com

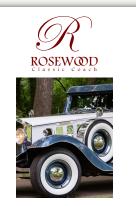


Ring Ring Marketing

B00TH#1734

For funeral homes suffering from serious maladies such as "too few at-need calls," "low online reputation," "weak website conversion" and "mediocre search engine ranking," Ring Ring Marketing is presenting its first-ever RRM Walk-In Clinic in Booth 1734 at the 2019 NFDA Annual Convention in Chicago. Marketing experts will be on hand to diagnose disorders in funeral homes' marketing efforts and prescribe solutions. Unlike other doctor visits, you don't need an insurance card or a copay: Your "marketing checkup" is 100% free. Simply swing by Booth 1734 to get your funeral home on the path to revenue wellness!

888-383-2848 | www.FuneralHomeProfits.com | info@RingRingMarketing.com



Rosewood Classic Coach

B00TH#2012

Rosewood Classic Coach creates custom retro-look hearses and sedans that never go out of style. Rosewood Coaches and Formal Sedans are timeless by design. These coaches attract a sea of cameras wherever they are used. Do people photograph your current hearse?

Rosewood coaches are built to order by a talented team of craftsmen and artists led by Richard Neal, a fourth-generation funeral director, and new business partner Michael E. Miller. Miller brings with him the passion of an automotive enthusiast with a business acumen built on over four decades of owning a diverse portfolio of successful companies.

501-477-2229 | www.rosewoodclassiccoach.com | info@rosewoodclassiccoach.com

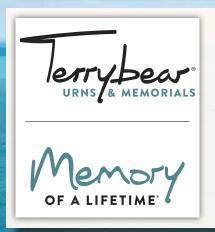


SuperNova International

BOOTH#1766

SuperNova has led the wholesale granite monument industry for 20 years with high-quality granite memorial products and innovative memorialization solutions. In addition, SuperNova offers in-house color laser etching, cutting-edge cremation products, and sandblasting. In 2009, we added AP Lazer machines to our product line allowing memorial retailers, funeral homes, and cemeteries to grow and diversify their industries.

800-585-8617 | www.supernovaintl.com | admin@supernovaintl.com



Terrybear® Urns & Memorials

B00TH#1670

Visit us to see our amazing QuickProofsTM Technology and watch a visual proof of an urn configure before your eyes! QuickProofs saves you time and allows for immediate proof approval and order placement from families. Open your account today and receive cool giveaways at booth #1670.

COMPASSIONATE. COMMITTED. INSPIRED.

888-588-8767 | www.terrybear.com | info@terrybear.com



TribuCast™

B00TH#871

TribuCast™ is a remote attendance system that enables family and loved ones to participate in funeral and memorial services when they can't be there in person. TribuCast™ offers more than traditional live streaming because a service is accessed through a private website accompanied by highly personalized interactive content that puts the life that was lost into context. TribuCast™ is an easy-to-use, portable, pay-per-use system that lets funeral directors help reduce a family's heartache and stress when planning a funeral by including everyone, regardless of their location or life circumstances. Watch a demonstration and enter to win a free TribuCast iPad system.

800-782-0104 | www.TribuCast.com | info@TribuCast.com