



# Buyers Guide

BRUGHT TO YOU BY

FUNERAL BUSINESS ADVISOR

FBA's Buyers Guide brings you some of the industry's newest and most innovative products for your funeral home and crematory, offered to you by some of the industry's leading companies.

## CAP PANELS



### FUNERAL HOME GIFTS CUSTOM CAP PANELS

Custom cap panels from Funeral Home Gifts accent and elevate the look of any casket. Leave a warm, lasting impression on your families by providing a truly unique and customized experience. Our cap panels are proudly made in the USA and hand-crafted from printed satin. Each of our hundreds of customizable designs is attached to a sturdy back and sized for a perfect factory fit. Take your service to new heights and give your families something to remember.

"After displaying the sample cap panels from Funeral Home Gifts, the very first family that walked into our display room was immediately drawn to the personalization and depth that was provided by simply placing a cap panel into the casket. The family purchased the casket, because 'it looked just like Mom.'" Briley Taylor, Howard-Carter Funeral Home.

Contact or visit us today for a free, no obligation sample.

**Funeral Home Gifts**

800-233-0439 | [www.funeralhomegifts.com](http://www.funeralhomegifts.com) | [karlw@funeralhomegifts.com](mailto:karlw@funeralhomegifts.com)

## PA SYSTEM



### TQ8 PORTABLE LIGHTWEIGHT, "ALL-IN-ONE" PA SYSTEM

The Galaxy Audio TQ8 packs 150-watts of high-performance audio into a light-weight, portable package with versatile mixing, wireless options and extended battery life. With a powerful 8-inch woofer and a wide-dispersion horn, the TQ8 offers professional-level audio performance with plenty of level and clarity for a wide variety of uses. Built-in Bluetooth, SD card slot, USB connector, left/right audio connections and two wired mic/line inputs, plus one or two optional wireless mic receiver's work with Galaxy's handheld or body-pack wireless mics and expand the TQ8's applications while eliminating mic cable issues.

The TQ8's simple operation makes it easy to mix and control all of these sources with individual and master volume and 3-band equalization to optimize sound quality and voice clarity. Voice priority feature (with on/off switch) automatically ducks the music source when someone speaks into any microphone. Up to 24 hours of continuous use on a single charge.

**Galaxy Audio**

316-263-2852 x103 | [sales@galaxyaudio.com](mailto:sales@galaxyaudio.com) | [www.galaxyaudio.com](http://www.galaxyaudio.com)



## TDALNK™

The TDALnk™ by Continental Computers allows you to easily access important information directly from The Smart Director™ program using your mobile devices. This is the only phone app that is truly interactive with the home office allowing real time mobile accessibility and productivity of relevant information. Access the software database, calendar, appointment book, and task list control for funeral management professionals that may be downloaded from a global network.

**Continental Computers, Inc.**

800-874-1413 | [continentalcomputers.com](http://continentalcomputers.com) | [sales@continentalcomputers.com](mailto:sales@continentalcomputers.com)

## URNS

### BOGATI® BASICS

At Bogati Urn Company we are proud to offer you 100's of urn designs to meet the unique needs of the families you serve. Yet we also know you sometimes simply need a select few designs you can always depend on to be both a great quality and price.

That's why we've created Bogati® Basics. Prices starting at \$65 for adult brass urns.

**Bogati Urn Company**

941-751-3382 | [sales@bogatiurns.com](mailto:sales@bogatiurns.com) | [www.bogatiurns.com](http://www.bogatiurns.com)

## AFTERCARE

### THE AFTERCARE CARD PROGRAM™

Funeral directors can build better relationships with their families by following up after the service is over. The problem is most funeral directors are busy serving at-need families, so they don't have time. Aftercare.com solves this problem by letting families know you are thinking about them on meaningful days throughout the first year following their loss. You simply enroll the family in less than 30 seconds and Aftercare.com does the rest. This completely automated program includes four heartfelt cards plus a survey and the cost is only \$20 per family.

**Aftercare.com**

1-800-721-7097 | [ellery@aftercare.com](mailto:ellery@aftercare.com) | [www.aftercare.com](http://www.aftercare.com)



## RENTAL CASKETS



## CARVED TOP MAJESTIC

The Carved Top Majestic comes with a Velvet Interior, fully equipped with Starmark's patented adjustable roller bed system, replaceable head end panel and end handles for easier unloading. To maximize full service cremation profit margins, always offer families the use of a modestly priced Ceremonial Rental Caskets. Because of their very low cost per use, Ceremonial Rental Caskets generate consistently higher margins and family satisfaction.

**Starmark Cremation Products**

888-366-7335 | [Sales@starmarkcp.com](mailto:Sales@starmarkcp.com) | [Starmarkcp.com](http://Starmarkcp.com)

## BURIAL VAULT



## AEGEAN<sup>®</sup> BURIAL VAULT BY TRIGARD

When you choose the Aegean<sup>®</sup> burial vault by Trigard, you choose the strongest and most beautiful vault available today. A layer of concrete is encased by two layers of polymer creating unparalleled stability. Its beauty and strength are matched by only its versatility. Shown in the photo is an Aegean Elite<sup>®</sup>. Metal options include stainless steel, copper, or bronze while color options include white marble, black marble, rose granite and gray granite. Custom photo collage vinyl Appliqués (as shown in the photo) can be added to create a personalized product your families will love! The Healing Tree carapace can also be added to the lid of the Aegean and is formed in the shape of a tree. Families can read a poem at the graveside and take a Memory Ring<sup>®</sup> off the carapace of the vault home to wear as a necklace or to place on their keychain.

**Trigard**

800-637-1992 | [CustServ@trigard.com](mailto:CustServ@trigard.com) | [www.trigard.com](http://www.trigard.com)

## CASKETS



## SICH CASKET - PLANTATION PECAN

Compared to other works of a carver's craft, the "life" of a casket is incredibly brief. And yet, its significance demands no shortcuts or imperfections. Each panel of a wood Sich casket has to be perfectly matched in hue and grain. Every detail, from the motion of the hardware to the luster of the hand-polished finish, must attest to the maker's time and attention. In short, a Sich casket must be as beautiful as it is purposeful. To which, we'll also add affordable. So, while our caskets may not stay around for very long, their value surely lasts.

For the name of your nearest Sich Casket distributor, call 888-794-1744 or visit [www.sichcasket.com](http://www.sichcasket.com)

**Sich Casket Company**

888-794-1744 | [info@sichcasket.com](mailto:info@sichcasket.com) | [www.sichcasket.com](http://www.sichcasket.com)

## MEMORIAL JEWELRY



Bangle Bracelet

## THUMBIES® BANGLE BRACELET

This modern yet timeless bracelet is our fastest selling new release of the last 20 years. It features the unique fingerprint (rimmed or unrimmed), handprint or footprint of a loved one, cast for maximum tactile presence by artisans in the U.S. heartland.

This is a stylish way for families to stay connected to the loved one whose print they wear. Available in the wearer's choice of precious metal; .925 Sterling Silver, 14K Yellow, White, or Rose Gold. The print medallion measures 7/8" L x 11/16" W and is attached to a matching wire bracelet with a shepherd's hook closure.

From Thumbies®, creators of the highest-quality fingerprint memorial jewelry since 1998! For details contact [info@thumbies.com](mailto:info@thumbies.com) or visit our website, [thumbies.com](http://thumbies.com).

[Thumbies.com](http://Thumbies.com)

877-848-6243 | [info@thumbies.com](mailto:info@thumbies.com) | [www.thumbies.com](http://www.thumbies.com)

## FIRST CALL POUCH



## KANGA-WOO FIRST CALL POUCH

Kanga-Woo First Call Pouch is an exclusive, top quality, tailored made pouch which is truly unlike any other. Finding the need for a more efficient design, separate from the traditional pouch the Kanga-Woo pouch has many new convenient features with modern colors and fabric designs. Our features include: reversible design, outer pockets, full length mattress sleeve, 6 additional inches in depth, dual pillow sleeve, dual inside pockets and dual zippers. We are made in the USA. We also manufacture cot covers.

[Kanga-Woo](http://Kanga-Woo)

800-645-8966 | [info@kanga-woo.com](mailto:info@kanga-woo.com) | [www.kanga-woo.com](http://www.kanga-woo.com)

## MEMORIALIZATION & PERSONALIZATION



## DIRECTOR'S PRINT SUITE

Director's Print Suite features 3 printing styles - 1 solution, which is a first in the funeral industry.

The 4-step start-to-print workflow saves directors valuable time in creating customized products. The **program is free** to all funeral homes using Bass-Mollett stationery. Complete with Funeral Home management software integration, Director's Print Suite takes the stress off the funeral directors' shoulders.

Available exclusively with Director's Print Suite is our **Floral Pix** app. This app allows the funeral director to take pictures of floral arrangements and accompanying cards. These pictures sync into correlating cases in Director's Print Suite, and are then able to be easily printed on floral tribute pages.

Bass-Mollett provides **24/7/365** tech support, one-on-one webinar training and on-site personal demos with their outside tech sales manager. Call a member of their technical support team today at 855-277-0436 to learn more about Director's Print Suite.

[Bass-Mollett Publishers](http://Bass-Mollett Publishers)

855-277-0436 | [www.directorsprintsuite.com](http://www.directorsprintsuite.com)