

EQUITY RESEARCH









Sector: Reality

Research Report

PRESTIGE **ESTATES PROJECTS** LIMITED

Company: Prestige Estates Projects Limited.

Prestige Estates Projects Limited: Prestige Estates Projects Ltd is a leading real estate levelopment company with a diversified business model spanning residential, office, retail, ospitality, property management, and warehousing segments. With operations in over 12 major ocations across India—including Chennai, Hyderabad, Kochi, Mysuru, Mangaluru, and Goa—the company has established a strong presence in South India. Its extensive property portfolio includes andmark malls, large-scale townships, tech parks, hotels, and luxury villas. Prestige Estates derives he majority of its revenue from the sale of residential and commercial projects.

Potential Upside: 30.00%

Key Highlights:

- Financially, the company reported revenue of INR 7,349 crores and a net profit of INR 617 crores for FY '25. Despite a sharp 82% decline in net profit to INR 25 crores in Q4 FY '25—largely due to the absence of new launches in the previous quarter—sales in Mumbai surged, notably through Prestige Nautilus, which alone achieved INR 2,400 crores in a single month. For FY '26, the company has set an ambitious presales target of INR 25,000–27,000 crores, with Q1 FY '26 expected to contribute INR 12,000–13,000 crores. Residential construction spending is forecast to remain steady at INR 1,600–1,800 crores per quarter, while capital expenditure on key projects in BKC, Mahalaxmi, and Delhi Aerocity is projected at INR 7,000–8,000 crores.
- Prestige Estates Projects Limited presents a compelling growth narrative backed by a well-diversified and robust project pipeline across key real estate segments. The company's residential portfolio is particularly noteworthy, with 127 million sq. ft. of completed developments and 37 ongoing projects covering 65 million sq. ft. An additional 75 million sq. ft. is currently under planning. Key upcoming residential launches include The Prestige City in Indirapuram (NCR), with a Gross Development Value (GDV) of INR 9,000 crores, of which INR 6,500 crores has already been sold, along with projects such as Prestige Rock Cliff, Prestige Imperial Park in Hyderabad, and Pallavaram in Chennai.
- ☐ In the commercial office space, the company has delivered 50 million sq. ft., with 12 projects (23 million sq. ft.) under execution and another 8 million sq. ft. under planning. Seven new office developments, totaling 3 million sq. ft., are expected to be completed between FY '26 and FY '28. The retail portfolio also reflects future potential, with 10 million sq. ft. already completed and six new projects (6 million sq. ft.) in the pipeline. Annuity income from retail assets is projected to rise significantly from INR 2,185 crores in FY '25 to INR 10,919 crores by FY '29.
- ☐ The hospitality segment is another area of strategic focus, with 10 operational hotels (1,439 keys), three projects underway (566 keys), and five additional projects (2,575 keys) in development. Notable upcoming developments include The Prestige Place in Mumbai (under the Waldorf Astoria brand) and a new property in Delhi Aerocity expected to commence operations by July 2026. The company also maintains a strong foothold in property management, with 185 completed projects covering 120 million sq. ft. in maintenance, and 95 projects (150 million sq. ft.) in the pipeline.
- □ Looking ahead, the company estimates a GDV of INR 42,000 crores for FY '26, with additional potential launches worth INR 10,000–15,000 crores, depending on market dynamics. For FY '27, Prestige plans to invest INR 4,000–4,500 crores in land acquisitions, potentially unlocking projects worth INR 30,000–40,000 crores in GDV.
- ☐ Prestige's liquidity position remains strong, bolstered by a successful Qualified Institutional Placement (QIP) of INR 5,000 crores in August 2024. Market sentiment is supported by continued demand across cities such as Bengaluru, Mumbai, Hyderabad, and NCR. The company's premium offerings have received a favorable response, and Mumbai has now surpassed Bengaluru in terms of quarterly sales—a testament to the success of its geographic diversification strategy.
- ☐ Recent developments underscore the company's strategic initiatives, including the launch of "Prestige Gardenia Estates," a plotted development project, and the formation of Canopy Living LLP, a joint venture with INR 10,000 crores allocated to Chennai's real estate market. Prestige is also actively acquiring land in key NCR markets, such as Noida and Gurgaon.

Key Risk :

- ☐ Prestige Estates faces funding and execution risks due to its large-scale ongoing and upcoming projects, particularly in commercial real estate across Mumbai and New Delhi. With a future launch pipeline of ~75 msf in FY2025 and aggressive expansion in residential, commercial, and retail segments, capex-related debt is expected to increase. Additionally, entry into new geographies and reliance on joint venture partners heightens exposure to market and execution
- ☐ The company remains exposed to the inherent cyclicality of the real estate and hospitality sectors, making it vulnerable to external factors and macroeconomic fluctuations.

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Buy Range : ₹ 1680-1700	Target- 1	: ₹1860	Target- 2 : ₹2200	
			Prestige Estate	
Stock Info			development compar	
Market Cap (₹ in cr)	72745.23		hospitality, property locations across Indi- company has establis	
52-Weeks High/Low	2,075 / 1,048			
Avg Volume	9,24,661		landmark malls, larg	
No. of eq shares (cr)	43.07		the majority of its re	
Face Value	10.00		V a. Habialda	
Bse Code	533274		Key Highlights	
Nse Code	PRESTIGE		☐ Financially, the c	
Free Float (cr)	28416.78		for FY '25. Desp to the absence of	
Source : NSE/BSE			Prestige Nautilus	
Particulars	2024	2025	company has set expected to contr	
Gross Margin	65.82%	82.13%	remain steady at	
Operating Margin	22.62%	23.76%	BKC, Mahalaxm	
Net Margin	20.68%	8.39%	☐ Prestige Estates I	
Financial Leverage	1.15	0.84	diversified and ro	
Equity/Assets	0.24	0.04	portfolio is partic ongoing projects	
Debt/EBITDA	3.35	4.53	planning. Key up	
ROE	3.33 14.77%	4.33 4.45%	with a Gross Dev already been sold	
ROA	3.83%	4.45% 1.15%	Hyderabad, and I	
ROCE	3.85% 10.50%	8.29%	☐ In the commercia	
	10.3076	0.2970	million sq. ft.) un	
Soruce : Company	2024	2025	developments, to	
Particulars	2024	2025	The retail portfol new projects (6 n	
Promoters	65.48%	60.94%	rise significantly	
Mutual Funds/AIF	13.49%	15.53%	☐ The hospitality se	
Insurance co.	0.54%	1.32%	three projects und	
Other DIIs	0.94%	2.38%	Notable upcomin Astoria brand) an	
FII	16.06%	17.08%	2026. The compa	
Retails and Others	3.49%	2.74%	projects covering pipeline.	
Total	100.00%	100.00%	l _ ^ ^	
Soruce : NSE/BSE	TOTAL S		Looking ahead, the potential launche	
Particulars	TTM		Prestige plans to	
P/E	152.82		worth TNR 30,00	
P/B	5.74		☐ Prestige's liquidi	
EV/EBITDA	27.42		Placement (QIP)	
P/S	9.90		demand across ci offerings have re	
EPS	11.19		of quarterly sales	
Source : Company			☐ Recent developm	
1200% — Prestige Price I			"Prestige Garden	
Nifty MidCap 1	100 Performanc	e 1.4.	LLP, a joint vent also actively acqu	
		YV		
800%		1 1/1	Key Risk:	
600%	,lh	Y V	☐ Prestige Estates f	
	J.	•	projects, particular launch pipeline o	
400%		Andrew Contraction of the Contra	retail segments, c	
200%			geographies and risks.	
· Company				
0%	22 07 2022 0	AC 2024	The company ren	
06-2020 06-2021 06-202		06-2024	making it vulnera	
WWW.Fin2Re	esearch.com		9711885801	

09-06-2025 Source : Company



Research Report

RATING SCALE: DEFINITION OF RATINGS

- BUY We expect the stock to deliver more than 10%-20% returns over the next 9 months.
- ACCUMULATE We expect the stock to deliver 5% 12% returns over the next 9 months.
- REDUCE We expect the stock to deliver 0% 5% returns over the next 9 months.
- SELL We expect the stock to deliver negative returns over the next 9 months.
- NR Not Rated. Fin2Research is not assigning any rating or price target to the stock. The report has been prepared for information purposes only.
- RS Rating Suspended. Fin2Research has suspended the investment rating and price target for this stock, either because there is not a Sufficient fundamental basis for determining, or there are legal, regulatory or policy constraints around publishing, an investment rating or target. The previous investment rating and price target, if any, are no longer in effect for this stock and should not be relied upon.
- NA Not Available or Not Applicable. The information is not available for display or is not applicable.
- NM Not Meaningful. The information is not meaningful and is therefore excluded.
- NOTE Our target prices are with a 9-month perspective. Returns stated in the rating scale are our internal benchmark.

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