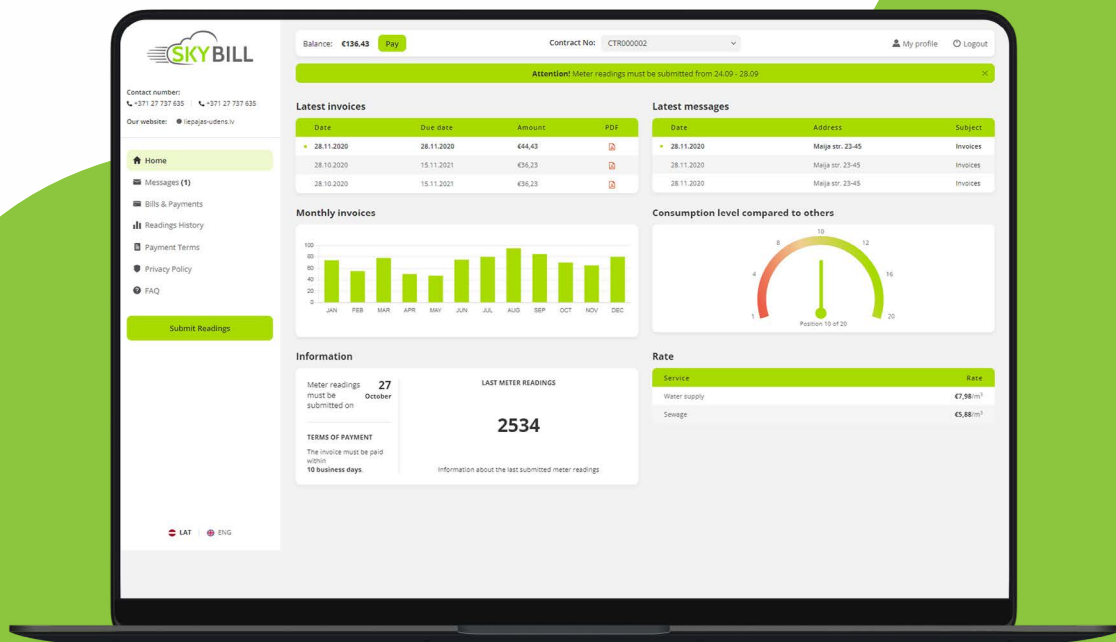




# Ultimate solutions for utilities

Your complete utility business in the cloud

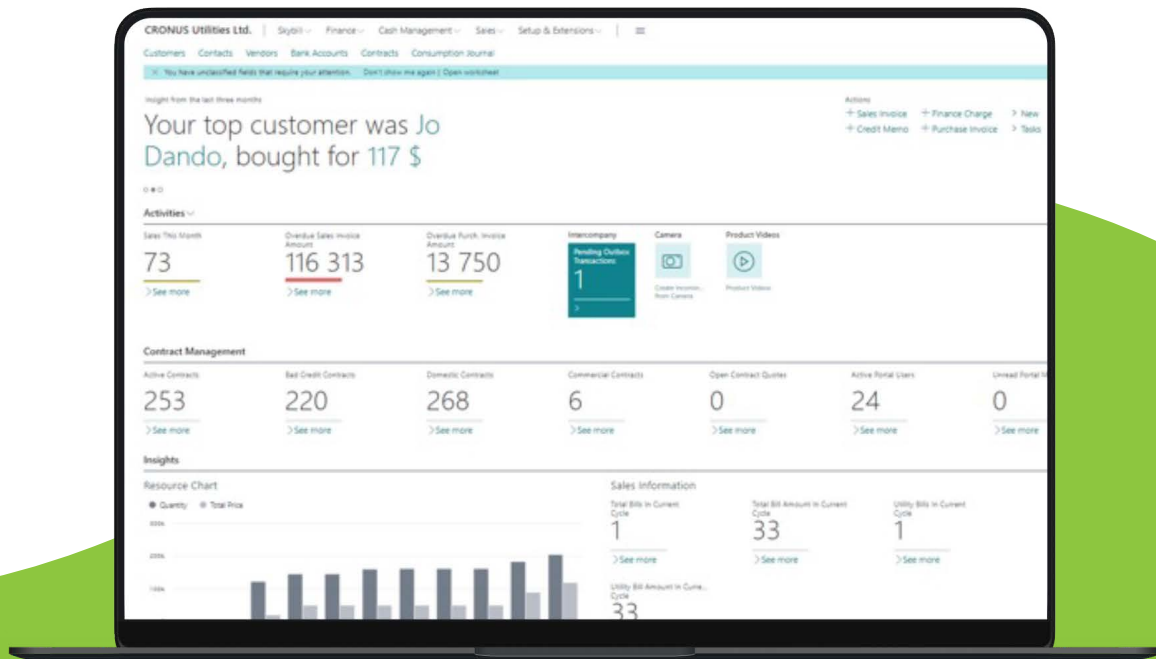


# Capable billing solution

Operational efficiency and a great customer experience underpin all successful utility businesses. To excel in these areas, utility service providers need a capable billing solution that is designed for their industry and can be configured to their specific requirements.

We have built Skybill Utility Billing to meet the needs of all types of utility company. Skybill is a fully automated meter-to-cash solution for utilities, which can run your entire business efficiently in the Cloud. Built on Microsoft Dynamics 365 Business Central, Skybill fully integrates ERP and billing operations. As a web-based solution, Skybill is accessible from any device (desktop, tablet, mobile), without installing any software.

Skybill is ideal for utility companies who have outgrown their existing systems (e.g., Access, Excel, custom-built billing systems), as well as those who are launching as new suppliers in retail energy markets.



# Benefits

Skybill Utility Billing enables you to:



## Bill flexibly for any utility service

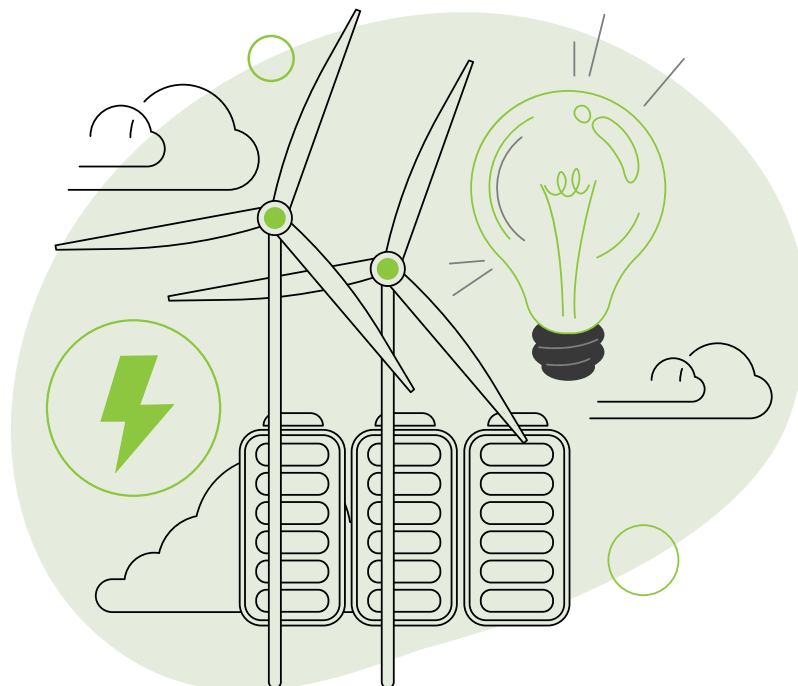
- Bill for any utility service – electricity, gas, water, waste water / sewerage, and district heating
- Support industrial, SME & residential customers
- Launch new tariffs, such as time-of-use
- Improve revenue collection by offering prepaid plans

## Optimise your meter-to-cash processes

- Cut operational costs with fully automated end-to-end billing processes, from collecting meter reading to receiving payments
- Eliminate error-prone manual processes to improve business efficiency
- Scale your customer base cost-effectively with a pay-as-you-grow SAAS model

## Serve your clients better

- Maintain a single view of your customer information with fully integrated ERP and billing, thanks to Skybill's Microsoft Dynamics 365 Business Central foundation
- Bring new services to market more rapidly
- Make it easy for customers to pay their bills and contact you via the self-service web portal and mobile app.



# Key Features

Skybill offers a wealth of features, which can be configured to your individual needs.



## Meter Management

- Manage metering devices (locations, serial numbers, status, etc.)
- Automatically collect meter readings via M-Bus gateways
- Alternatively, import meter readings from MDM systems or Excel spreadsheets



## Microsoft Dynamics Foundation

- Built on Microsoft Dynamics 365 Business Central
- Easy-to-use and intuitive user interface
- Fully integrate your ERP, customer management and billing using the included Business Central subscription



## Tariffs & Rating

- Powerful tariff configurator makes set-up of even complex tariffs easy.
- Bill any utility service (electricity, gas, water, sewerage / waste water, heating).
- Supports postpaid and prepaid plans.
- Apply consumption-based rating, fixed / step rates, TOU, periodic charges (e.g., standing/daily rates) and discounts.
- Bill by customer, customer group, or property, on any periodic basis (e.g. monthly / yearly).



## Cloud Service

- Software-As-A-Service (SAAS) model – we take care of all the infrastructure, software & maintenance.
- Hosted on our secure data centres in Latvia, or alternatively in public cloud (AWS, Microsoft Azure) or private cloud.
- Access Skybill from anywhere via your desktop, tablet or mobile phone.
- On-premises version available on request.

# Key Features

Skybill offers a wealth of features, which can be configured to your individual needs.



## Customised Bills & Delivery

- Bill layouts are customised to your needs, and include your logo.
- Combine service addresses in one bill or issue separate bills for each.
- Issue bills by hard copy, email, SMS or client web portal.



## Sales & Marketing

- Quotes for I&C customers.
- Log all customer interactions.
- Calculate agent sales commissions.
- Outlook integration.



## Customer Web Portal

- White-labelled portal can be customised for your brand (e.g., fonts, logo) and embedded in your website.
- Mobile app for customers on the go.
- Clients can view and pay bills, track consumption, and submit meter readings.

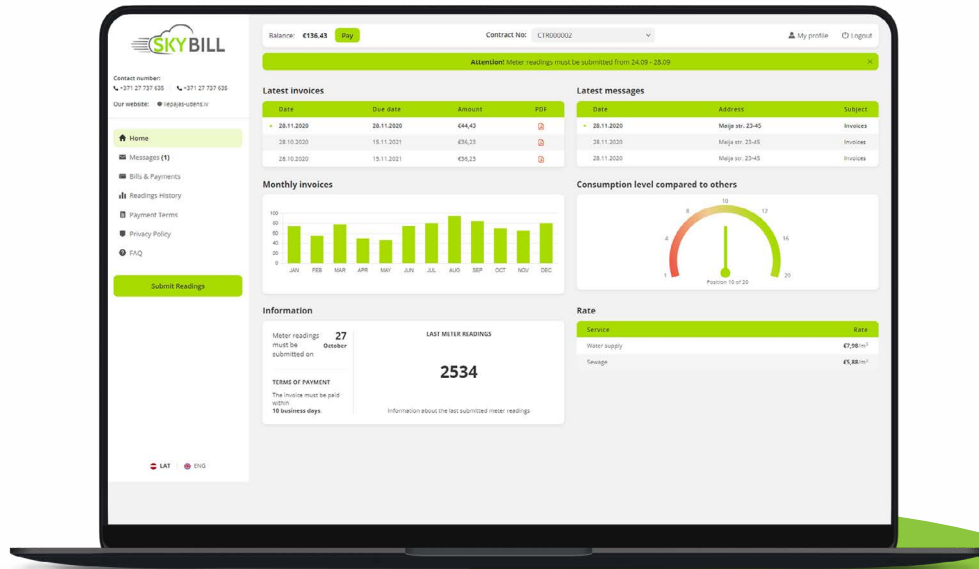


## Integration

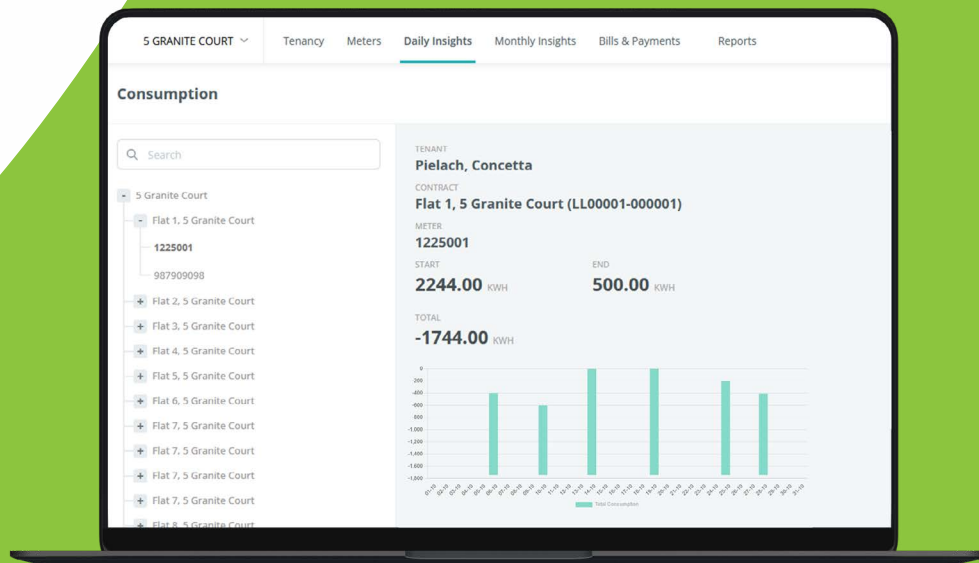
- Skybill can be integrated with many other business systems, including ERP, meter gateway systems (e.g., M-Bus), meter data management systems, banks / payment merchants, SMS / messaging systems.
- Pre-integrated with popular payment merchants, such as Stripe, Payzone and PayEasy.

# Customer Portal

Can be any language, colour or even design



# Landlord Portal



# Why Skybill?



We understand the utility industry and have been developing software solutions for utility service providers for over 15 years.



We treat every customer individually and customize Skybill to your specific needs. Whether you serve residential, SME, or I&C customers, and offer just one or several utility services, we can configure Skybill for your business.



Our experienced team works with you on-site (or remotely) to get your business up and running quickly with Skybill. Greenfield energy suppliers can be ready to bill new clients within weeks. Our experts are also highly skilled in migrating client data from legacy billing systems to Skybill.

**Company Ltd.**  
3 Maple Park  
Leeds  
LS12 6HH

Electricity bill for 01/11/2016-30/11/2016

**Account activity**

Balance carried forward from previous bill	£0,00 DR
Payments received since your previous bill	£0,00 CR
Credits since your previous bill	£0,00 CR
Debits since your previous bill	£0,00 DR
<b>Balance before charges this period</b>	<b>£0,00 CR</b>

**Charges for this period**

Electricity used	475 kWh
Electricity Charges	£68,61 DR
Standing Charge	£7,34 DR
VAT	£3,63 DR
<b>Total Charges this period</b>	<b>£72,24 DR</b>

**Total outstanding balance** **£72,24 DR**

This will be taken from your account on 30/11/2016

**Contact Us**  
Customer Services:  
Mon—Friday 9.00—17.00  
Online:  
VAT Registration Number:  
Account Number: C00030  
Invoice Date: 29/11/2016  
Invoice Number: C00030/1116/1

**Could You Save more money on your bills?**

Remember—if you have additional gas or electricity meters that we do not currently supply, let us know and we will call you near the time of your renewal with our best price.

We aim to beat every competitors renewal price by at least 10%

**Contact us on**

Supply Address:  
S 00 111 222  
13 1234 5678 345

**Ways to pay**

When making payment, please use your Credit Billing Company account number as a reference. Please allow up to five working days for your payment to clear.

**DIRECT DEBIT**  
In easy, convenient and saves your money. Call us on to find out more.

**YOUR BANK OR BUILDING SOCIETY**  
Pay via internet or online banking or visit a branch. Supply us with your sort code, 16-23-04 and bank account number: 1111111111 and use your Credit Billing Company account number as reference.

**CALL US**  
call us on and make a payment using your credit or debit card.

My Customer nr 1  
BILLING ADDRESS:  
Green Street 2  
Cape Town, ZA-8000

Bill to Customer No. C00150  
Invoice No. C00150-05-18-1

Document Date May 22, 2018  
Posting Date May 22, 2018  
Due Date May 29, 2018  
Payment Terms Net 7 days

**Utility Invoice**  
Page 1 of 1  
**SkyBill**  
1428 Openstreet Industrial Blvd. NW  
Ellijay, GA 3054C

Phone No. 706-229-8830 701  
Home Page  
E-Mail karis@skybill.eu  
Tax Registration No.

Type	Description	Period	Meter Readings	Quantity	Unit of Measure	Unit Price	Amount
<b>SERVICE ADDRESS: Green Street 2, Cape Town, ZA-8000</b>							
WATER	Water	18-05-01-18-05-22	00000-25	25	M3	\$0.30	\$7.50
SEWER	Sewer	18-05-01-18-05-22	00000-25	23.75	M3	\$0.025	\$0.59
ELECTRICITY	Electricity usage	18-05-01-18-05-22	00000-36	36	KWh	\$0.50	\$18.00
							<b>\$26.09</b>
<b>Total USD Excl. Tax</b>							<b>\$26.09</b>
25% Tax							\$6.53
<b>Total USD Incl. Tax</b>							<b>\$32.62</b>
Balance carried forward from previous bill							\$0.00
Payments received since your previous bill							\$0.00
Late charges							\$0.00
Balance before charges this period							\$0.00
Total Charges this period							\$32.62
<b>Total outstanding balance</b>							<b>\$32.62</b>

Monthly Bills 5



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[www.skybill.eu](http://www.skybill.eu)

