CITY OF LAWNDALE
AGENDA OF THE LAWNDALE
CITY COUNCIL REGULAR MEETING
SUCCESSOR AGENCY REGULAR MEETING

Monday, December 2, 2024, 6:30 PM
14717 Burin Ave
Lawndale, CA 90260

Any person who wishes to address the City Council regarding any item listed on this agenda or any other matter that is within its subject matter jurisdiction is invited, but not required, to fill out a Public Meeting Speaker Card and submit it to the City Clerk prior to the oral communications portion of the meeting. The purpose of the card is to ensure that the speaker's name is correctly recorded in the meeting minutes and, where appropriate, to provide contact information for staff follow-up.

How to observe the Meeting:
To maximize public safety while still maintaining transparency and public access, members of the public can now observe the meeting in person. Members of the public are still be able to view the meeting on YouTube "Lawndale CityTV", the City Website, and Lawndale Community Cable Television on Spectrum and Frontier Channel 3.

Copies of this Agenda may be obtained prior to the meeting inside the Lawndale City Hall foyer or on the **City Website**. Interested parties may contact the City Clerk Department at (310) 973-3213 for clarification regarding individual agenda items.

This Agenda is subject to revision up to 72 hours before the meeting.

A. CALL TO ORDER AND ROLL CALL

B. CEREMONIALS (Flag Salute and Inspiration)

C. PUBLIC SAFETY REPORT

1. Los Angeles County Sheriff's Department Update
2. Los Angeles County Fire Department Update

D. ORAL COMMUNICATIONS - ITEMS NOT ON THE AGENDA (Public Comments)

E. COMMENTS FROM COUNCIL

F. CONSENT CALENDAR - CITY COUNCIL

Items F.3 through G.7 will be considered and acted upon under one motion unless a City Councilmember removes individual items for further City Council consideration or explanation.

3. Motion to read by title only and waive further reading of all ordinances listed on the Agenda
   — Recommendation: that the City Council read by title only and waive further reading of all ordinances listed on the agenda.

4. Accounts Payable Register
   — Recommendation: Staff recommends that City Council adopts Resolution No. CC-2412-105 authorizing the payment of certain claims and demands in the amount of $318,870.08.

5. Minutes of the Lawndale City Council Regular Meeting, November 18, 2024

— Recommendation: that City Council approve the minutes.

6. South Bay Workforce Investment Board Quarterly Summary Report

— Recommendation: that the City Council receive and file.

G. CONSENT CALENDAR - SUCCESSOR AGENCY

7. Minutes of the Lawndale Successor Agency Meeting, June 3, 2024

— Recommendation: that the Successor Agency approve the minutes.

H. ADMINISTRATION - CITY COUNCIL

8. Award of Purchase to All Traffic Solutions, Inc. for Construction and Delivery of Radar Trailers to be Used for Traffic Calming

— Recommendation: that the City Council approve this additional cost for the purchase of two (2) SpeedAlert 18 radar message signs and trailers.

9. Purchasing Policy Reorganization and Amendment to Authorize City Manager Purchases in Specified Situations

— Recommendation: that the City Council review the proposed changes and adopt Resolution No. CC-2409-095 making the changes to the purchasing policy.

10. Amendment to Agreement for Public Works and City Hall Facility Needs Project

— Recommendation: that the City Council approve the First Amendment to the Public Works and City Hall Facility Needs Project agreement with Developers General Contracting, Inc. to change the contractor's name and organization type, and extending the term of the agreement for a new expiration date of September 15, 2025, at no increase to the current project cost.

I. ADMINISTRATION - SUCCESSOR AGENCY

11. Consideration of the Recognized Obligation Payment Schedule (ROPS) 2025-26 and the Administrative Budget for 2025-26

— Recommendation: that the Successor Agency 1.) Approve and direct staff to submit to the Los Angeles County Oversight Board and California Department of Finance the ROPS 25-26 and Administrative Budget FY 2025-26, and 2.) Authorize staff to make any changes requested by the California Department of Finance.

J. CITY MANAGER REPORT

K. ITEMS FROM CITY COUNCILMEMBERS

12. Contractor Transparency

— Recommendation: that the City Council 1.) Consider the Contractor Transparency Policy and direct staff to update the City's forms to implement the policy; or 2.) Provide further direction to staff.

13. Mayor/City Councilmembers Report of Attendance at Meetings and/or Events

L. CLOSED SESSION

14. Conference with Legal Counsel – Anticipated Litigation

— The City Council will conduct a closed session pursuant to Government Code Section 54956.9(d)(4), to discuss the potential initiation of litigation: one (1) case.

15. Conference with Legal Counsel – Potential Litigation

— The City Council will conduct a closed session pursuant to Government Code Section 54956.9(d)(2), to confer with legal counsel regarding a significant exposure to litigation, the facts and circumstances of which are not known to the potential plaintiff.

M. ADJOURNMENT

The next regularly scheduled meeting of the City Council will be held at 6:30 p.m. on Monday, December 16, 2024, in the Lawndale City Hall Council Chamber, 14717 Burin Avenue, Lawndale, California.

It is the intention of the City of Lawndale to comply with the Americans with Disabilities Act (ADA) in all respects. If, as an attendee or a participant at this meeting, you need special assistance beyond what is normally provided, we will attempt to accommodate you in every reasonable manner. Please contact the City Clerk Department (310) 973-3213 prior to the meeting to inform us of your particular needs and to determine if accommodation is feasible. Please advise us at that time if you will need accommodation to attend or participate in meetings on a regular basis.

I hereby certify under penalty of perjury under the laws of the State of California that the agenda for the regular meeting of the City Council to be held on December 2, 2024, was posted not less than 72 hours prior to the meeting.

/s/ Yvette Palomo

Yvette Palomo, Assistant City Clerk

Date Posted: November 27, 2024

CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE:	December 2, 2024
TO:	Honorable Mayor and City Council
FROM:	Sean M. Moore, City Manager
PREPARED BY:	Vanesa Alvarez, Administrative Assistant
SUBJECT:	**Motion to read by title only and waive further reading of all ordinances listed on the Agenda**

BACKGROUND

California Government Code reads, in part, as follows:

> "Except when, after reading the title, further reading is waived by regular motion adopted by majority vote, all ordinances shall be read in full either at the time of introduction or passage."

RECOMMENDATION

Staff recommends that the City Council read by title only and waive further reading of all ordinances listed on the agenda.

CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE: December 2, 2024

TO: Honorable Mayor and City Council

FROM: Sean M. Moore, City Manager

PREPARED BY: Hrant Manuelian, Finance Director

SUBJECT: **Accounts Payable Register**

RECOMMENDATION

Staff recommends that City Council adopts Resolution No. CC-2412-105 authorizing the payment of certain claims and demands in the amount of $318,870.08.

Attachments

A. CC-2412-105 - AP Resolution - Dec. 02, 2024.pdf

ATTACHMENT A

RESOLUTION NO. CC-2412-105

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF LAWNDALE, CALIFORNIA AUTHORIZING CERTAIN CLAIMS AND DEMANDS IN THE SUM OF $318,870.08

THE CITY COUNCIL OF THE CITY OF LAWNDALE, CALIFORNIA, DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

SECTION 1. That in accordance with Sections 37202 and 37209 of the Government Code, the Director of Finance, as certified below, hereby attests to the accuracy of these demands and to the availability of funds for the payment thereof.

SECTION 2. That the following claims and demands have been audited as required by law, and that appropriations for these claims and demands are included in the annual budget as approved by the City Council.

SECTION 3. That the claims and demands paid by check numbers 206783 through 206836 for the aggregate total of $318,870.08 are hereby authorized.

Effective Date: December 2nd, 2024

Approved by:

Hrant Manuelian, Director of Finance

Gregory M. Murphy, City Attorney

PASSED, APPROVED AND ADOPTED this 2nd day of December 2024.

Robert Pullen-Miles, Mayor

ATTEST:

State of California)
County of Los Angeles) SS
City of Lawndale)

I, Erica Harbison, City Clerk of the City of Lawndale, California, do hereby certify that the City Council of the City of Lawndale duly approved and adopted the foregoing Resolution No. CC-2412-105 at a regular meeting of said Council held on the 2nd day of December 2024, by the following roll call vote:

Name	Voting		Present, Not Voting		Absent
	Aye	No	Abstain	Not Participating	
Robert Pullen-Miles, Mayor					
Bernadette Suarez, Mayor Pro Tem					
Pat Kearney					
Rhonda H. Gorman					
Sirley Cuevas					

_____

Erica Harbison, City Clerk

City of Lawndale
Summary of Audited Claims and Demands

Claims and Demands Paid By Check:

Check Date	Check Number Beginning	Ending	Aggregate Total
11/14/2024	206783	206808	94,489.08
11/21/2024	206809	206836	224,381.00
	Total Checks		**318,870.08**

Claims and Demands Paid By Electronic ACH Transfer:

Date	Name of Payee	Description	Amount
	Total ACH Payments		**0.00**

Total Audited Claims and Demands Paid	**318,870.08**

Check Register Report

Date: 11/13/2024
Time: 4:39 pm
Page: 1

City of Lawndale

BANK: WELLS FARGO BANK N.A

Check Number	Check Date	Status	Void/Stop Date	Vendor Number	Vendor Name	Check Description	Amount
WELLS FARGO BANK N.A Checks							
206783	11/14/2024	Printed		8045	ART PRINTING SERVICE	BUSINESS CARDS - D. TOLEDO &	121.28
206784	11/14/2024	Printed		0163	CAPITAL OF SOUTH BAY INC.	LIGHTBULBS - CSD	25.00
206785	11/14/2024	Printed		6459	CASC ENGINEERING & CONSULTING	NPDES PERMIT COMPLIANCE SVCS -	6,362.50
206786	11/14/2024	Printed		7949	CHAPALA DANCE ACADEMY LLC	INSTRUCTOR FEES - MEXICAN FOLK	4,935.00
206787	11/14/2024	Printed		2754	CITY OF TORRANCE	AREA G COST ALLOCATION	4,332.04
206788	11/14/2024	Printed		2893	CIVIC SOLUTIONS INC.	ASSOC PLANNER CONSULTING SVCS-	15,600.00
206789	11/14/2024	Printed		8238	DOERSCHEL & ASSOCIATES, LLC	SYSTEM INTEGRATION CONSULTING	4,875.00
206790	11/14/2024	Printed		7809	DUNCAN'S SOO BAHK DO LLC	INSTRUCTOR FEES MARTIAL ARTS	2,373.00
206791	11/14/2024	Printed		1288	EWING IRRIGATION PRODUCTS INC	IRRIGATION REPAIR PARTS	915.79
206792	11/14/2024	Printed		7958	JUST DANCE COMPANY, LLC	INSTRUCTOR FEES - GYMNASTICS	1,687.50
206793	11/14/2024	Printed		7362	LA UNIFORM & TAILORING INC	UNIFORMS FOR MSD -	690.88
206794	11/14/2024	Printed		7890	ODP BUSINESS SOLUTIONS LLC	OFFICE SUPPLIES	844.55
206795	11/14/2024	Printed		5068A	QUADIENT FINANCE USA INC	CITY HALL POSTAGE -	1,036.00
206796	11/14/2024	Printed		7575	ROGERS, ANDERSON, MALODY &	MEASURE W EXAMINATION	10,000.00
206797	11/14/2024	Printed		8092	SAFESHRED CO., INC.	DOCUMENT DESTRUCTION -	618.00
206798	11/14/2024	Printed		0440	SOUTHERN CALIFORNIA GAS CO.	UTILITY GAS CHARGES	426.01
206799	11/14/2024	Printed		8177	SOUTHWEST PATROL, INC.	ARMED SECURITY SERVICES -	10,800.00
206800	11/14/2024	Printed		8120	TUCKER TOURS, LLC	TRAVEL CLUB - COWBOY AND	4,050.00
206801	11/14/2024	Printed		3672-ASD	U.S. BANK	CREDIT CARD PAYMENT	1,304.90
206802	11/14/2024	Printed		3672-CMD	U.S. BANK	CREDIT CARD PAYMENT	2,023.87
206803	11/14/2024	Printed		3672-CSD	U.S. BANK	CREDIT CARD PAYMENT	1,844.79
206804	11/14/2024	Printed		3672-MSD	U.S. BANK	CREDIT CARD PAYMENT	1,044.62
206805	11/14/2024	Printed		3672-PWD	U.S. BANK	CREDIT CARD PAYMENT	1,399.24
206806	11/14/2024	Printed		3373	VERIZON WIRELESS	M2M ACCOUNT SHARE DATA LINE	25.02
206807	11/14/2024	Printed		0480	VISTA PAINT	GRAFFITI SUPPLIES	380.84
206808	11/14/2024	Printed		8270	WESTERN AUDIO VISUAL	A/V SYSTEM UPGRADE - TRAINING&	16,773.25
			Total Checks: 26			**Checks Total (excluding void checks):**	**94,489.08**
			Total Payments: 26			**Bank Total (excluding void checks):**	**94,489.08**
			Total Payments: 26			**Grand Total (excluding void checks):**	**94,489.08**

City of Lawndale

BANK: WELLS FARGO BANK N.A

Check Number	Check Date	Status	Void/Stop Date	Vendor Number	Vendor Name	Check Description	Amount
WELLS FARGO BANK N.A Checks							
206809	11/21/2024	Printed		4185-WEST	AMERICAN STRUCTURAL PEST	CSD 3RD FLOOR KITCHEN MONTHLY	184.00
206810	11/21/2024	Printed		2207	ASAP SIGN & BANNER, LLC	CHANGE DATE ON BANNERS -	905.68
206811	11/21/2024	Printed		0372C	AT & T	PHONE CHARGES	116.36
206812	11/21/2024	Printed		2893	CIVIC SOLUTIONS INC.	ASSOC PLANNER CONSULTING SVCS-	3,600.00
206813	11/21/2024	Printed		0615	CLEANSTREET, LLC	DEBRIS HANDLING SERVICES -	30,593.69
206814	11/21/2024	Printed		8396	CSU DOMINGUEZ HILLS	THANKSGIVING FUNDRAISER -	100.00
206815	11/21/2024	Printed		8396	CSU DOMINGUEZ HILLS	THANKSGIVING FUNDRAISER -	500.00
206816	11/21/2024	Printed		8316	DIAMOND ENVIRONMENTAL SERVICES	PORTABLE RESTROOM RENTAL -	259.05
206817	11/21/2024	Printed		0441	GOLDEN STATE WATER CO.	WATER USAGE SERVICES	22,288.02
206818	11/21/2024	Printed		7490	GRAND NATURAL INC.	HYDRO JET WATER DRAIN @ CSD	600.00
206819	11/21/2024	Printed		8359	DANIEL JASON HEMMENS	SAXOPHONE PERF. - SENIOR	450.00
206820	11/21/2024	Printed		0308	LOS ANGELES COUNTY	HEARING OFFICER FEES	40.00
206821	11/21/2024	Printed		7940	MARIPOSA LANDSCAPES, INC	LANDSCAPE MAINTENANCE SERVICES	35,973.88
206822	11/21/2024	Printed		8286	MARVIN SERVICES INC	OIL CHANGE - CABLE TV VAN -	115.76
206823	11/21/2024	Printed		0663	MIRACLE RECREATION EQUIP CO	REPLACED 2 SWINGS @ WILLIAM	532.85
206824	11/21/2024	Printed		7227	OCCUPATIONAL HEALTH CENTERS	PREEMPLOY PHYSICAL EXAMS (2)	50.00
206825	11/21/2024	Printed		6815	OOH LA-LA FACE PAINTING	FACE PAINTERS - HALLOWEEN 2024	930.00
206826	11/21/2024	Printed		1140	PACIFIC TIRE OF LAWNDALE	TIRE REPAIR VEH#504	240.00
206827	11/21/2024	Printed		5895	RICOH USA INC	USAGE CHARGES FOR COPIERS-	763.05
206828	11/21/2024	Printed		1076	RIO HONDO COLLEGE	PC 832 TRAINING - J. HERNANDEZ	118.55
206829	11/21/2024	Printed		6896	SEQUEL CONTRACTORS INC	2022/23 ANNUAL ST. IMPROV.	101,432.69
206830	11/21/2024	Printed		0439	SOUTHERN CALIFORNIA EDISON CO.	UTILITIES ELECTRICITY	18,057.02
206831	11/21/2024	Printed		0211	SOUTHERN CALIFORNIA NEWS GROUP	LEGAL ADS - PC MEETING -	325.42
206832	11/21/2024	Printed		0346	SPARKLETTS	BOTTLE WATER SERVICE -	905.33
206833	11/21/2024	Printed		5319A	THREE BROTHERS PARTY RENTALS	CHAIRS & TABLES:	729.00
206834	11/21/2024	Printed		2883	UNDERGROUND SERVICE ALERT SC	MONTHLY MAINT. FEE	91.28
206835	11/21/2024	Printed		7768	UNITED SITE SERVICES	PORTABLE RESTROOM RENTAL	103.28
206836	11/21/2024	Printed		3373	VERIZON WIRELESS	DESK & CELL PHONE SERVICE/ SIM	4,376.09
			Total Checks: 28			**Checks Total (excluding void checks):**	**224,381.00**
			Total Payments: 28			**Bank Total (excluding void checks):**	**224,381.00**
			Total Payments: 28			**Grand Total (excluding void checks):**	**224,381.00**

Council Meeting 12/02/2024
Details of US Bank Credit Card Charges

Date	Vendor	Description	Amount
Vendor# 3672-ASD			
10/3/2024	Zoom.US	Subscription - Webinar 500 Monthly	91.78
10/2/2024	California City News	Job Post - Director of CDD	225.00
10/2/2024	Jobs Available	Job Post - Director of CDD	260.00
10/2/2024	Western City Magazine	Job Post - Director of CDD	300.00
10/3/2024	APA	Job Post - Director of CDD	295.00
10/12/2024	Amazon Marketplace	First Aid Kit Supplies - City Hall	4.40
10/12/2024	Amazon Marketplace	First Aid Kit Supplies - City Hall	21.77
10/16/2024	Amazon Marketplace	First Aid Kit Supplies - City Hall	73.53
10/16/2024	Microsoft Store Tax	HEVC Video Extensions for ASD (R. Felton)	0.99
10/15/2024	Indeed Jobs	Monthly Subcription	24.34
10/21/2024	Smart and Final	Supplies - City Hall	8.09
Check Date 11/14/2024; Check# 206801			**$ 1,304.90**

Date	Vendor	Description	Amount
Vendor# 3672-CMD			
9/23/2024	League of California Cities (LCC)	LCC Annual Conference Registration - S. Cuevas - Long Beach, Oct. 16-18, 2024	700.00
9/30/2024	CCCA - California Contract Cities Association	CCCA Annual City Mgr Summit (1 day) - 10/24/24	85.00
9/30/2024	League of California Cities (LCC)	LCC Conference Division Lunch - 10/16/24 - S. Cuevas	75.00
10/9/2024	Twins Cleaners, Lawndale	City Linens Dry Cleaned (9 tablecloths, 2 small aprons)	127.72
10/15/2024	CCCA - California Contract Cities Association	CCCA Legislative Tour Registration - R. Hofmann Gorman - Sacramento, January 6-8, 2025	725.00
10/21/2024	Panda Express	Pre Council Meeting Meals - 5 elected meals & 10 Staff meals - Oct. 21, 2024 City Council Meeting	129.65
10/21/2024	E & H Trohy and Engraving	2 City Plaques - Deputy and Firefighter of the Year awards presented at 10/21 council meeting	181.50
Check Date 11/14/2024; Check# 206802			**$ 2,023.87**

Date	Vendor	Description	Amount
Vendor# 3672-CSD			
9/26/2024	Canva	Flyers app. x3 user subsription upgrade for x2 CSD x1 MSD	173.55
10/2/2024	Sticker Mule Sticker	x20 2.25" Round buttons for CSD staff - Halloween Haunt event	29.77
	National Restaurant		
10/3/2024	Association Serv Safe	5 Year Certification Renewal for CSD Senior Nutritionist	179.00
10/3/2024	Smart and Final	Senior Lunch Program supplies	202.57
10/3/2024	Dollar Tree	Senior Halloween Luncheon supplies	4.13
10/3/2024	Sprouts	Pumpkins for Halloween arts&crafts	6.00
10/4/2024	Chevron	Vehicle gas (used incorrect card)	0.24
10/7/2024	The Home Depot	Copies of Park keys	21.88
10/10/2024	Amazon	Black butcher paper for Halloween Haunt Maze	244.98
10/9/2024	The Home Depot	Halloween Haunt Maze supplies	293.11
10/15/2024	Amazon	Battery to handheld blower	65.05
10/17/2024	Amazon	100ct Glow Sticks for Halloween Haunt event (PRSSC will transfer funds)	345.50
10/18/2024	Amazon	Halloween Haunt arts & craft table supplies	186.10
10/19/2024	Amazon	disinfecting wipes, acrylic door signs, markers	92.91
Check Date 11/14/2024; Check# 206803			**$ 1,844.79**

Date	Vendor	Description	Amount
Vendor# 3672-MSD			
9/25/2024	Sam's Club	Cookie Tray & Breakfast Tray for Clean up day Beautification Committee	36.99
9/25/2024	Lightning Express Car Wash	Car Wash for MSD Fleet Veh 519 Emp 1160	9.00
10/2/2024	Amazon	Refund for Stress balls	(42.99)
10/2/2024	Lightning Express Car Wash	Car Wash for MSD Fleet Veh 508 Emp 1309	9.00
10/2/2024	Amazon	Refund for Acrylic Sign Holders for MSD Staff	(22.04)
10/4/2024	Lightning Express Car Wash	Car Wash for MSD Fleet Veh 522 Emp 1560	16.00
10/9/2024	Lightning Express Car Wash	Car Wash for MSD Fleet Veh 520 Emp 1561	9.00
10/10/2024	Lightning Express Car Wash	Car Wash for MSD Fleet Veh 522 Emp 1560	16.00
10/12/2024	Amazon	Trash Grabbers (20) Beautification Comm. For Clean up day	76.06
10/15/2024	Lightning Express Car Wash	Car Wash for MSD Fleet Veh 519 Emp 1160	9.00
10/14/2024	Amazon	wax foaming for car,foam wash gun for MSD Fleet	104.65
10/20/2024	Lightning Express Car Wash	Car Wash for MSD Fleet Veh 520 Emp 1561	9.00

10/14/2024	The Home Depot	Gift Cards for Quarterly home award winners beautification committee	150.00
10/17/2024	Sprouts	Juice and cups for neighborhood watch meeting	25.70
10/17/2024	Sprouts	Chips,Fruit,Snacks,Utensils for neighborhood watch	82.97
10/17/2024	Amazon	12 Pack certificate award frame	67.27
10/17/2024	Amazon	Veteran souvenirs gift bags, gifts, american flag pen for Flag field of honor	171.92
10/19/2024	Amazon	Key pad entry for msd office, painters tape, file folders, clear sign holder stand for msd staff	308.09
10/20/2024	Lightning Express Car Wash	Car Wash for MSD Fleet Veh 508 Emp 1309	9.00
Check Date 11/14/2024; Check# 206804			**$ 1,044.62**

Date	Vendor	Description	Amount
Vendor# 3672-PWD			
9/24/2024	RJ'S Construction Supplies	4 chains, 2, metal blades, 3 grinders	329.82
9/26/2024	The Home Depot	Multi-cleaner	7.83
10/1/2024	VIP Detail Services	Car wash for vehicle # 517	34.74
10/4/2024	VIP Detail Services	Car wash for vehicle # 515	34.74
10/3/2024	The Home Depot	Flat washers, HEX nuts, HEX bolt	14.60
10/4/2024	The Home Depot	Kellogg Topper (soil), grass seed	24.74
10/9/2024	Napa Auto Parts	Pressure washer break lights	45.50
10/9/2024	The Home Depot	2-gang metallic weatherproof flat cover, Zinc-plated latch post safety hasp, black rotating post safety hasp	24.84
10/9/2024	The Home Depot	55 gallon heavy duty drum liners	55.06
10/9/2024	The Home Depot	Dual foot inflator gauge	23.68
10/15/2024	Amazon	Dual monitor stand for Nick Petrevski	126.77
10/15/2024	The Home Depot	HDTV indoor antenna	44.08
10/17/2024	Bavco Long Beach	Backflow repair parts for Hawthorne Blvd center median	144.43
10/17/2024	Bavco Long Beach	Backflow repair parts for the Community Center	488.41
Check Date 11/14/2024; Check# 206805			**$ 1,399.24**

Petty Cash

*No petty cash replenishment during this period.

CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE:	December 2, 2024
TO:	Honorable Mayor and City Council
FROM:	Sean M. Moore, City Manager
PREPARED BY:	Yvette Palomo, Assistant City Clerk Vanesa Alvarez, Administrative Assistant
SUBJECT:	**Minutes of the Lawndale City Council Regular Meeting, November 18, 2024**

RECOMMENDATION

Staff recommends that City Council approve the minutes.

Attachments

Minutes.pdf

ATTACHMENT A

DRAFT MINUTES

City Council Regular Meeting

November 18, 2024

A. CALL TO ORDER AND ROLL CALL

Mayor Pullen-Miles called the meeting to order at 6:30 p.m. in the City Hall Council Chamber, 14717 Burin Avenue, Lawndale, California.

Councilmembers Present: Mayor Robert Pullen-Miles, Mayor Pro Tem Bernadette Suarez, Councilmember Rhonda Hofmann Gorman, Councilmember Sirley Cuevas, Councilmember Pat Kearney

Other Participants: City Manager Sean M. Moore, City Attorney Gregory M. Murphy, City Clerk Erica Harbison, Assistant City Clerk Yvette Palomo, Deputy City Manager/Director of Human Resources Raylette Felton, Los Angeles County Sheriff's Department Captain Nicole Palomino, Municipal Services Director Michael Reyes, Finance Director Hrant Manuelian, Community Services Director Jason Minter, Public Works Director Lucho Rodriguez, Interim Planning Manager MBI Consultant Peter Kann

B. CEREMONIALS (Flag Salute and Inspiration)

Mayor Pro Tem Suarez lead the flag salute. Pastor Eddie Vargas of Restoration Life Church provided the inspiration.

C. PUBLIC SAFETY REPORT

1. Los Angeles County Sheriff's Department Update

Lieutenant Osburn summarized the recent law enforcement activities.

D. ORAL COMMUNICATIONS - ITEMS NOT ON THE AGENDA (Public Comments)

Holly Osborne, Redondo Beach resident, commented in opposition to the Metro C Line (Green) Project, red line areas, and community shade management.

Chelsea Schrieber, resident, commented on a City report that recommended parks to be installed in the Right-of-Way (ROW), City fees for the Metro C Line (Green) Project, old railroad ties, possible contaminated soil and asked if the City can test the soil for chemicals.

Deena Sopko, Resident, thanked the city for the Field of Honor event that she participated in on behalf of her father.

Renee Rotay Torres, Resident, commented in opposition of building new hotels, criminal activity reported on the Citizen app, and asked for the names of the hotels being considered.

E. COMMENTS FROM COUNCIL

Councilmember Cuevas thanked everyone for attending and speaking at tonight's meeting, thanked Redondo Beach Resident, Dr. Orsborne for providing updates on the Metro C Line (Green) Project.

Councilmember Hofmann Gorman thanked everyone for attending and speaking at tonight's meeting, thanked Redondo Beach Resident, Dr. Orsborne for providing updates on the Metro C Line (Green) Project, asked about railroad ties and City funding to pay its portion for the Metro C Line (Green) Project, commented that she enjoyed the Field of Honor display, and that the names of the hotels are not available.

City Manager Moore responded that he will provide an update on how much the City would have to pay for the Metro C Line (Green) Project and on the funding source, Burlington Northern Santa Fe (BNSF) and Metro would need to authorize access to test the soil and railroad ties and the name of the hotels are not available because they are going through the approval process.

Councilmember Kearney thanked everyone for attending and speaking at tonight's meeting and commented that the Field of Honor event means a lot to him.

Mayor Pro Tem Suarez thanked everyone for attending tonight's meeting, asked about the cost for soil testing and if the Metro C Line (Green) Extension Ad Hoc Subcommittee still meets.

City Manager Moore responded that soil testing may cost the City between $15,000 and $20,000.

Councilmember Cuevas responded that the Metro C Line (Green) Extension Ad Hoc Subcommittee still meets.

Mayor Pullen-Miles commented that the California Environmental Quality Act (CEQA) report should reveal the soil testing results, commented in favor of the City performing its own soil and water quality testing, stated that Measure M requires a 3% local return for the Metro C Line (Green) Project, and thanked staff for the Field of Honor event.

F. CONSENT CALENDAR

A motion was made by Councilmember Cuevas and seconded by Councilmember Kearney to approve the Consent Calendar. The motion passed by a vote of 5-0.

2. Motion to read by title only and waive further reading of all ordinances listed on the Agenda

-Recommendation: that the City Council read by title only and waive further reading of all ordinances listed on the agenda.

3. Accounts Payable Register

-Recommendation: that the City Council adopt Resolution No. CC-2410-096 authorizing the payment of certain claims and demands in the amount of $807,004.51.

4. Minutes of the Lawndale City Council Regular Meeting, November 4, 2024

-Recommendation: that City Council approve the minutes.

G. ADMINISTRATION

5. General Municipal Election 2024 Unofficial Results

-Recommendation: that the City Council receive and file this report.

Assistant City Clerk Palomo presented the staff report.

Mayor Pro Tem Suarez thanked everyone, congratulated Mayor Pullen-Miles for his re-election, and thanked the candidates that won the election and those who have served.

By Consensus, the City Council received and filed the report.

6. Award of Construction Services to Mariposa Landscapes Inc. for the City Parks Irrigation Systems Assessment, Design and Implementation Project

-Recommendation: that the City Council award construction services in the amount of $797,716.77 to Mariposa Landscapes, Inc., for the City Parks Irrigation Systems Assessment, Design and Implementation Project.

Public Works Director Rodriguez presented the staff report.

Councilmember Cuevas asked how proposals are ranked and who is on the evaluation panel.

Mayor Pro Tem Suarez asked if all cities require contractors to have experience working with public agencies.

Public Works Director Rodriguez responded that staff from different departments are on the ranking panel, the ranking categories are based on criteria outlined on the request for bids, the requirement of contractors having experience working with public agencies is a standard requirement among all cities.

Mayor Pullen-Miles commented that the second lowest responsible bidder was selected because they have the required experience.

City Manager Moore commented that improvements to the property is part of the agreement with the school district.

Mayor Pullen-Miles opened public comments.

Chelsea Schrieber, Resident, commented that sprinkler heads along the ROW are not working correctly.

Mayor Pullen-Miles closed public comments.

— A motion was made by Councilmember Cuevas and seconded by Mayor Pro Tem Suarez to award a construction services agreement in the amount of $797,716.77 to Mariposa Landscapes, Inc., for the City Parks Irrigation Systems Assessment, Design and Implementation Project. The motion passed by a vote of 3-2, with Councilmember Kearney and Councilmember Hofmann Gorman voting no.

7. Update for City Council on Animal Control Contract with SPCA

-Recommendation: that the City Council receive and file this staff report.

Municipal Services Director Reyes presented the staff report.

Mayor Pro Tem Suarez commented that she would like to know how much other agencies charge.

Municipal Services Director Reyes responded that he can update the City Council regularly on costs, SPCA had the most competitive costs one year ago, quotes were not provided by other agencies because they are not accepting new clients, and the City is looking for other agencies because SPCA's fees have increased.

In response to Councilmember Hofmann Gorman's questions, Municipal Services Director Reyes responded that staff accesses the SPCA building while they are closed up to two times a week, and there are other options for the City to address deceased animals; however, it would not be cost-effective.

Mayor Pullen-Miles asked for a report detailing what other cities pay.

In response to Councilmember Hofmann Gorman's and Councilmember Cuevas' questions, Municipal Services Director Reyes responded that the number of abandoned animals in the South Bay may be a factor as to why agencies are not accepting new customers, the City was not reimbursed by the owner for picking up a pig, if the owner comes forth, the City can bill them for the service.

By consensus, the City Council received and filed the staff report.

8. Traffic Calming on 147th Street Update

-Recommendation: that the City Council 1.) Receive and file the Traffic Study report provided by Advantec Consulting Engineers; or 2.) Provide further direction to staff.

Public Works Director Rodriguez presented the staff report.

City Attorney Murphy stated that Councilmember Cuevas recused herself from this project discussion and stepped away from the dais due to living in proximity to the project.

In response to Mayor Pullen-Miles' question, Public Works Director Rodriguez responded that traffic on Inglewood Avenue from Prairie Avenue to Hawthorne Boulevard has improved, crosswalks were restriped and added on 147th Street between Inglewood Avenue and Grevillea Avenue, they have received positive feedback from residents regarding the improvement and a traffic report was not completed in this area.

Councilmember Hofmann Gorman commented that this matter should be considered resolved until residents raise new concerns.

By consensus, the City Council received and filed the Traffic Study report provided by Advantec Consulting Engineers. Councilmember Cuevas returned to the dais.

9. Case No. 24-23: City Council confirmation of the Planning Commission's Interpretation of the Land Use Determination, classifying dog grooming a permitted use in the Commercial Manufacturing (C-M) Zone for a proposed business at 4613 W Rosecrans Ave

Recommendation: that the City Council Adopt Resolution No. CC-2411-104, setting forth findings of fact relative to the submitted application, which approves the Land use Determination application.

Interim Planning Manager MBI Consultant Kann presented the staff report.

In response to Mayor Pro Tem Suarez's and Mayor Pullen-Miles' questions, Interim Planning Manager MBI Consultant Kann responded that the two Planning Commissioners marked two, were absent, the only public comment received at the Planning Commission hearing was made by the applicant to present her case, and Planning Commissioners voted in favor of this application because it is similar in use as other zone uses and less restrictive.

A motion was made by Councilmember Cuevas and seconded by Mayor Pro Tem Suarez to adopt Resolution No. CC-2411-104, setting forth findings of fact relative to the submitted application, which approves the Land use Determination application. The motion passed by a vote of 5-0.

10. Approval to Dispose of One Vehicle for the Community Development Department

Recommendation: that the City Council approve the sale of the 2007 Ford Escape Hybrid through the City's standard public auction process facilitated by Ken Porter Auctions in Carson, California.

Interim Planning Manager MBI Consultant Kann presented the staff report.

Councilmember Cuevas asked if Ken Porter Auctions is the same company used previously and if they charge a fee to auction the vehicle.

Public Works Director Rodriguez stated that Ken Porter Auction was used be the City in the past.

In response to Councilmember Cuevas' questions, City Manager Moore responded that he will provide the percentage rate fee for selling the vehicle.

A motion was made by Councilmember Kearney and seconded by Councilmember Cuevas to approve the sale of the 2007 Ford Escape Hybrid through the City's standard public auction process facilitated by Ken Porter Auctions in Carson, California. The motion passed by a vote of 5-0.

11. Request for Approval of Additional Fees for Outgoing Animal Control Contract with SPCA for 2023-2024 Fiscal Year Contract

Recommendation: that the City Council approve the additional cost and budget amendment to account 100-300-530.100 for $14,720 for the 2023-24 Society for the Prevention of Cruelty to Animals contract.

Municipal Services Director Reyes presented the staff report.

In response to Mayor Pro Tem Suarez's questions, Municipal Services Director Reyes responded that SPCA violated the contract provisions of raising fees and charging late fees.

Mayor Pro Tem Suarez commented that she spoke with Brenda of SPCA who stated that the City was late in paying the monthly fees and was at risk of losing services.

Discussion ensued among the City Council and staff regarding late fees, increase of charges, negotiation of fees, paying invoices late and residents paying fees when they drop off animals, verifying resident's addresses, and the animal drop off maximum.

In response to Mayor Pro Tem Suarez's questions, Municipal Services Director Reyes confirmed that the contract can be cancelled by the City by providing a 30-day notice to SPCA.

A motion was made by Councilmember Kearney and seconded by Mayor Pro Tem Suarez to approve the additional cost and budget amendment to account 100-300-530.100 for $14,720 for the 2023-24 Society for the Prevention of Cruelty to Animals contract. The motion passed by a vote of 5-0.

H. CITY MANAGER REPORT

City Manager Moore had no items to report.

I. ITEMS FROM CITY COUNCILMEMBERS

12. Contractor Transparency

Requested by Mayor Pullen-Miles.

Recommendation: that the City Council 1.) Consider the Contractor Transparency Policy and direct staff to update the City's forms to implement the policy; or 2.) Provide further direction to staff.

Interim Planning Manager MBI Consultant Kann presented the staff report.

In response to Councilmember Cuevas and Mayor Pro Tem Suarez's questions, Interim Planning Manager MBI Consultant Kann responded that the information is on the last section of the building permit application, and the contractor will have to disclose if they have any potential violations.

Mayor Pullen-Miles commented that only allegations being investigated by the Contractors State License Board (CSLB) would need to be disclosed and asked for the language to be revised to indicate that.

City Attorney Murphy commented that at the request of Mayor Pullen-Miles, the language should be updated.

Mayor Pro Tem Suarez asked if contractors would be investigated by the CSLB if work is performed without permits.

Interim Planning Manager MBI Consultant Kann and City Attorney Murphy responded that the CSLB would determine if a work violation qualifies to be investigated.

City Manager Moore commented that the language would be updated and brought back at a future City Council meeting for consideration.

By consensus, the City Council directed staff to add clarifying language to the building permit application and bring back to a future meeting.

13. Mayor/City Councilmembers Report of Attendance at Meetings and/or Events

Councilmember Cuevas thanked staff and Lawndale Elementary School District (LESD) students for staging the Field of Honor, attended Senator Steven Bradford's Legacy Celebration, South Bay Work Force Investment Board (SBWIB) 29th Annual Award Ceremony, commented that residents have asked her for an update on the empty lot on Manhattan Beach Boulevard and Hawthorne Boulevard, asked if there is an agreement in place giving the developer a time frame to develop the property, and the opening status of El Amigo Hacienda (formerly Leo's Restaurant).

City Manager Moore responded that staff is working with the owner of El Amigo Hacienda to complete required items, the empty lot on Manhattan Beach Boulevard and Hawthorne Boulevard has approval to build a hotel in the future, there is no agreement in place providing developers a timeframe to develop property; however, a development schedule can be brought forth for consideration in the future.

Councilmember Hofmann Gorman thanked staff and students for staging the Field of Honor, attended SBWIB 29th Annual Award Ceremony, and congratulated Leuzinger High School award recipient, Maria.

Councilmember Kearney attended Senator Steven Bradford's Legacy Celebration, Field of Honor event, SBWIB 29th Annual Award Ceremony, El Camino College; College Night, Liability Trust Fund Oversight Committee meeting, announced the City's Public Works furniture auction, and wished everyone a happy Thanksgiving holiday.

Mayor Pro Tem Suarez attended the Field of Honor event, South Bay Cities Council of Governments Steering Committee meeting, and asked about Southwest Patrol staff taking photos of houses.

Municipal Services Director Reyes responded that Southwest Patrol staff takes photos of graffiti and City buildings while patrolling,

Mayor Pullen-Miles attended the Field of Honor event, Senator Steven Bradford's Legacy Celebration, and asked if the City can present him with a recognition.

City Manager Moore responded that a recognition for Senator Bradford will be scheduled for the next City Council meeting.

J. ADJOURNMENT

There being no further business to conduct, Mayor Pullen-Miles adjourned the meeting at 8:16 p.m.

CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE:	December 2, 2024
TO:	Honorable Mayor and City Council
FROM:	Sean M. Moore, City Manager
PREPARED BY:	Vanesa Alvarez, Administrative Assistant
SUBJECT:	**South Bay Workforce Investment Board Quarterly Summary Report**

RECOMMENDATION

Recommendation: that the City Council receive and file.

Attachments

Summary - SBWIB 101724-Lawndale.pdf

ATTACHMENT A

SOUTH BAY WORKFORCE INVESTMENT BOARD
11539 Hawthorne Blvd., Suite 500, Hawthorne, CA 90250
Office 310-970-7700; Fax 310-970-7712

Quarterly Summary of the
October 17, 2024, South Bay Workforce Investment Board of Directors Meeting
Lawndale

This report summarizes the October 17, 2024, South Bay Workforce Investment Board's (SBWIB) meeting activities and program accomplishments during the 1st Quarter of Program Year 2024-2025. As you are aware, the South Bay WIB is comprised of representatives from the eleven participating Cities of Lawndale, Inglewood, El Segundo, Hermosa Beach, Hawthorne, Redondo Beach, Carson, Manhattan Beach, Torrance, Lomita and Gardena for the delivery of employment and training services through its One-Stop Business and Career Centers.

*This Program Year, twenty (20) students from Lawndale High School's Academy of Cinematic Arts will be participating in a registered film production pre-apprenticeship program. This is the first program of its kind officially registered through the California Department of Apprenticeship Standards and under the program students will handle all aspects of the film production process. Five (5) Academy of Cinematic Arts students will be job shadowing at the Concept Awards on October 26th, the youth will be exposed to the technical, audio, logistics, and guest services aspects of the event. Also, three (3) Academy of Cinematic Arts students completed paid work experience hours during the South Bay Workforce Investment Board's 29th Annual Awards Ceremony by filming the event, interviewing guests and awardees, and editing the film.

*The South Bay Workforce Investment Board hosted its 29th Annual Awards Ceremony at the Intuit Dome on Thursday, November 14, 2024. The reception began at 5:30 p.m. followed by the dinner program at 7:00 p.m. This year, Steve Ballmer, Owner of the Los Angeles Clippers received the Esther Williams Award of Excellence and former SBWIB Board Member and representative for the Department of Rehabilitation, Susan Senior was awarded the Wayne Spencer Community Service Award. This Annual Awards Ceremony gives the SBWIB an opportunity to celebrate dedicated partners and customers, who continually strive for success, by showcasing individual, business, and partner success stories and highlighting training provider job placement rates.

*This past quarter, the South Bay WIB continued a two-year program to support Centinela Valley Union High School District (CVUHSD) by providing students in their nine (9) academies and career pathway with career services and work-based learning programs. Under the contract, the South Bay WIB works with local employers and industry professionals to provide students with career centric learning opportunities including occupational skills training and registered pre-apprenticeships. The School District Academies registered thus far as pre-apprenticeships include the Multimedia Careers Academy, the Technical Arts and Design Academy, and the Cinematic Arts Academy. Last quarter totals reflect that forty-four (44) CVUHSD students are participating in a pre-apprenticeship program, and the SBWIB provided three (3) Blueprint for Workplace Success work readiness workshops. The SBWIB will now be working with CVUHSD to get their Music Recording Pathway registered as a pre-apprenticeship program.

*On September 26th, Centinela Valley Union High School District (CVUHSD) hosted their 8th Annual Industry Partner Breakfast and Academy Expo in partnership with the SBWIB at Hawthorne High School. This annual event connected local businesses with the Career Academies and Pathways to further expand industry-based opportunities and experiences for students. Over two hundred (200) local employers and businesses were in attendance.

*Last quarter, the South Bay WIB made history becoming the first Workforce Development Board in the nation to be approved to register non-traditional apprenticeship programs for national use. This milestone will allow the SBWIB to support companies with apprenticeship programs that are scalable and transferrable across all fifty (50) States, helping businesses expand their skilled labor pool wherever they operate. Thus far, through the SBWIB's partnership with Northrop Grumman, Joby Aero, Magnetika, Inc., and the Institute for American Apprenticeships, three (3) apprenticeships were successfully registered nationally: Electronic Assembler, Aerospace Systems Assembler, and Aerospace Systems Technician.

*Last quarter, the SBWIB renewed its onsite liaison services contract with Centinela Valley Union High School District (CVUHSD). Under the contract, SBWIB staff are onsite at Hawthorne High School, Leuzinger High School, Lawndale High School, and Lloyde Continuation School providing career services, workshops, and assistance with job and internship placements. The first quarter totals reflect that the SBWIB engaged and provided four hundred and seventy (470) one-on-one services to the students, hosted five (5) recruitment fairs, and placed fifty-six (56) students into an internship or pre-apprenticeship. Staff also provided students with one hundred and ten (110) job leads and hosted seven (7)

onsite workshops and presentations on resume building, interviewing skills, and work readiness training through the SBWIB's Blueprint for Workplace Success curriculum.

*The South Bay Workforce Investment Board (SBWIB) is actively recruiting and enrolling current and former foster care youth ages 18 – 24 into work-based learning opportunities through a Community Resource Grant awarded to the SBWIB by Congresswoman Maxine Waters. The opportunities offered include occupational skills training, pre-apprenticeships and apprenticeships, paid work experience, on-the-job training, and job placement support. The goal of the Program is to upgrade their skills and expedite their entry into permanent quality employment. Ongoing recruitment and enrollments will take place until March 31, 2025.

*The County of Los Angeles' Department of Economic Opportunity (DEO) has contracted with the South Bay WIB for assistance with enrolling one hundred (100) youth from high poverty areas into the High Road Training Partnerships (HRTP) AME (Arts, Media, and Entertainment) grant by December 31, 2026. The SBWIB is serving as the administrator of the grant handling the contracting, monitoring, reporting, etc. Services offered to the youth will include on-the-job training, connection to union and non-union jobs, enrollment into registered apprenticeship programs, and supportive services.

*America's Job Center of California (AJCC)/One-Stop Services – The SBWIB operates four One-Stop Business & Career Service Centers located in Inglewood, Torrance, Gardena and Carson. The One-Stop Centers are open to the public, continue to offer services virtually or in-person, and highly recommend scheduling an appointment for services. Each South Bay One-Stop Business & Career Center continues to assist about 25-30 laid-off workers daily with applying for unemployment insurance benefits. Recruitments, workshops, orientation/info sessions, case management, and career pathway counseling are provided virtually or in-person. Clients are being assisted with crossing over in their short-term vocational training programs from the traditional seat-based instruction to distance learning platforms. The Job Development team conducts recruitment fairs in-person or virtually and will continue to screen and refer applicants to essential service employers that are in desperate need of employees.

*In an effort to address job shortages in healthcare last quarter, the South Bay Workforce Investment Board engaged with new businesses in the healthcare industry, including USC Health, HOAG, and UCI Health.

*In the last quarter, South Bay One Stop Business & Career Centers were successfully able to enroll four (4) Lawndale residents in the WIOA (Workforce Innovation and Opportunity Act) adult and dislocated worker programs.

*South Bay One-Stop Business & Career Centers exited a total of two (2) Lawndale residents with employment during the first quarter.

*Rapid Response services were provided to six (6) South Bay companies that employ nine hundred and thirty-four (934) individuals who were affected by layoffs/closures during the 1st quarter of Program Year 2024-2025. The SBWIB's Rapid Response team reached out to the employers and offered to provide webinars to assist with the layoffs. The webinars covered services offered at the America's Job Centers of California, unemployment insurance, healthcare options, and financial services. The Rapid Response team will continue to provide webinars and virtual assistance to employers and dislocated workers.

*Program Year 2024 – 2025 first quarter totals reflect that the SBWIB has enrolled one hundred and twenty-nine (129) individuals in the statewide Quest National Dislocated Worker Recovery Grant (QNDWG) exceeding the enrollment goal of 125 individuals. Under this program, displaced workers are provided with job training and placement services. The California Employment Development Department (EDD) awarded the South Bay WIB the QNDWG to assist workers displaced as a result of the COVID-19 pandemic or with barriers to employment. So far, fifty-four (54) out of sixty-nine (69) participants exited the program with employment.

*The California Workforce Development Board awarded the South Bay Workforce Investment Board (SBWIB) $650,000 under the Workforce Accelerator Grant Fund 12 (WAF 12) to improve job quality and access for underserved and underrepresented populations including out-of-school youth and adults with barriers. Fifty (50) individuals will be enrolled under this grant and receive career services that include on-the-job training and paid work experience. The SBWIB is in the beginning stages of the grant, focused on employer engagement and participant recruitment.

*The South Bay WIB is actively recruiting a total of fifty (50) students with disabilities ages 16 – 22 to receive work readiness services through the Student Training and Employment Program (STEP). The grant funding will be utilized to provide the students with one hundred (100) paid work experience hours to enhance their skills while interning with local non-profits, community-based

organizations, and for-profit businesses. Ongoing recruitment and enrollments will take place until December 31, 2024.

*Last quarter, the SBWIB renewed its liaison contract with El Camino College for Program Year 2024 – 2025 which entails having SBWIB staff onsite at El Camino College providing career services, workshops, and assistance with job and internship placements. Since July, SBWIB staff have been able to engage and offer over seventy-three (73) recruiting and hiring events to El Camino College students. The UCLA, CSC Security, SoFi Stadium, and City of Carson Recruitment Fairs were some of the events offered. The first quarter totals reflect that the SBWIB has placed seven (7) El Camino College students into an employment opportunity or internship, hosted four (4) onsite workshops and presentations, and provided students with one hundred (100) job leads. The workshops and presentations provided covered the topics of resume building, interviewing skills, and work readiness training through the SBWIB's Blueprint for Workplace Success curriculum. For the fall semester, the SBWIB is planning an on-campus recruitment event with a local employer to fill environmental careers.

*The Workforce Innovation and Opportunity Act (WIOA) year-round Youth Program offers participants pre-employment Blueprint for Workplace Success training and access to free occupational training based on their career interest. Other services included paid work experience at a worksite in the City of Lawndale.

*As part of the Youth at Work Jobs Program, youth ages 14 – 24 are recruited and enrolled for an opportunity to receive 20 hours of paid pre-employment training and 140 hours of paid work experience. Youth have a chance to earn up to $2,500 under this program.

*During the first quarter, the SBWIB and the International Pre-Diabetes Center (IPDC) hosted two graduation ceremonies for two (2) cohorts that successfully completed the Community Health Worker (CHW) Program. Under the Community Health Worker Program, participants are trained to inform and connect underserved communities with healthcare resources in their local communities including vaccines. A total of forty-six (46) individuals have successfully completed training and graduated from the CHW Program.

*The South Bay Workforce Investment Board serves as the Regional Program and Fiscal Agent on behalf of the Los Angeles Basin under the Prison to Employment (P2E) Program and the HIRED (Help Justice-Involved Reenter Employment) LA Initiative. Under the P2E Program, the SBWIB along with the Los Angeles City,

Los Angeles County, Foothill, Pacific Gateway, SELACO, and Verdugo Workforce Development Boards provide career services and occupational training to formerly incarcerated and justice system involved individuals. As of September 30th, the SBWIB and partners provided services to six hundred and seventeen (617) formerly incarcerated individuals with three hundred and eighteen (318) entering training, fifteen (15) obtaining their training credentials, and thirty-one (31) securing unsubsidized employment. The HIRED LA Initiative also provides career services and occupational training to justice involved individuals. Still in the beginning stage, SBWIB and partners have enrolled a total of twenty-four (24) individuals under the HIRED LA Initiative and one participant has already secured full-time employment.

*Our first quarter reflect 34,880 workforce connections through our South Bay One-Stop Business and Career Centers, 16,502 of which were through the Inglewood One-Stop. The Inglewood location provides services to the residents and businesses of Lawndale, Inglewood, El Segundo, and Hawthorne.

*Last quarter, two (2) participants exited the Homeless Opportunity for Meaningful Employment (HOME) special grant with gainful employment. Under the HOME Program, homeless individuals receive specialized services including comprehensive career counseling, housing referrals, referrals to behavioral health partners, and employment and training services.

*The State of California Department of Industrial Relations awarded the South Bay Workforce Investment Board (SBWIB) a $1 million COYA (California Opportunity Youth Apprenticeship) Grant to enroll opportunity youth into advanced manufacturing, aerospace, bioscience, healthcare, information technology, arts, media, and entertainment, and energy/climate pre-apprenticeship and apprenticeship programs. Under the Grant, high school seniors will complete their apprenticeship with local employers after school a couple days out of the week. Once the students graduate high school, they will enroll into a community college to complete a certificate program while continuing to work with the apprenticeship employer. The SBWIB will utilize this funding to also develop a pathway for out-of-school youth. During the first quarter, the SBWIB built strategic partnerships, conducted outreach to schools and employers, and created awareness of the apprenticeship pathways.

*During the first quarter, South Bay Workforce Investment Board (SBWIB) staff participated in an Incoming Freshman Orientation at Hawthorne High School. SBWIB staff hosted a resource table and informed guardians and students about

SBWIB services available to Hawthorne youth and promoted the Hawthorne Teen Center.

*The SBWIB's YouthBuild Career Pathway Program is currently accepting applications into its Charter School. The SBWIB YouthBuild Program is open to at-risk out-of-school youth ages 16-24 and provides a seamless progression from education to work-based training that includes classroom instruction leading to a high school diploma and occupational skills training in construction building trades at approved work sites. Interested parties should call SBWIB Youthbuild at 310-225-3060 to learn more.

*On September 26th, the South Bay One-Stop Business and Career Center's Transitional Subsidized Employment (TSE) Program staff co-hosted the yearly GAIN (Greater Avenues for Independence) Region I Job Fair. Sixty (60) employers and over five hundred (500) job seekers were in attendance.

*Last quarter, the SBWIB continued reaching out to partners including other Workforce Development Boards, employers, colleges, universities and other partners via e-mail, telephone, and Zoom to assess each company's status and encourage them to utilize the Department of Labor's (DOL) America Building Apprenticeships (ABA) grant, which aims to develop, create and expand apprenticeships in this Country, as a workforce development pipeline solution. Under the ABA Grant, the SBWIB created a Registered Apprenticeship Hub in an effort to address the increasing demand for skilled professionals throughout California. The funding is utilized to assist partners with enrolling 800 participants into registered apprenticeship programs and another 200 into pre-apprenticeships, that prepare candidates for high demand jobs in the manufacturing, healthcare, information technology/cybersecurity, arts, media and entertainment, and clean energy/transportation sectors over a four-year period. The ABA grant also allows the South Bay WIB to assist other entities with staff time to build, create, and expand apprenticeships. A total of twenty-nine (29) new apprentices were enrolled during the first quarter.

*The South Bay Workforce Investment Board is partnered with the California Workforce Development Board (CWDB) to provide support services under the Partners for Reentry Opportunities in Workforce Development (PROWD) Grant. The implementation of the project will take place across three stages. Stage One will take place onsite for individuals in custody at the Terminal Island Prison Facility. The second stage will be continued supportive services as these individuals are released to Residential Reentry Centers. The third and final stage will see these services continue as the participants are released from the Centers

back into the community. A total of Seventy-two (72) incarcerated and formerly incarcerated individuals are currently enrolled.

*During the first quarter a total of one hundred and four (187) Lawndale and Hawthorne youth received assistance from the Hawthorne Teen Center during Program Year 2024 - 2025. The Center provides educational and enrichment programming in-person including workshops in a safe socially distanced environment daily from 3:00 p.m. until 6:00 p.m. Please contact the Hawthorne Teen Center at 310-970-7001 to schedule youth appointments.

*During the 1st quarter, the South Bay One-Stop Business & Career Center reached out to seventy-seven (77) Lawndale-based employers including Aza Construction, Lawndale Public Works, United Maintenance, and Lawndale Health & Wellness. The South Bay One-Stop Business & Career Center will continuously conduct monthly outreach to Lawndale businesses including new businesses in the City, to market SBWIB services available to meet their hiring and business needs.

*In the previous quarter, the South Bay WIB built relationships with ConstructReach and Delta Graphics to expose Hawthorne High School students to career pathways in the construction and engineering industries.

*The BRIC Foundation secured High Road Training Partnerships funding, with SBWIB as the administrative lead for a collaborative effort to enroll marginalized individuals in high-demand certificate programs and apprenticeships in the Arts, Media, and Entertainment (AME) sector. This project aims to boost diversity in California's creative industry. The grant term ends March 30, 2026, and the enrollment goal is four hundred and ninety-five (495) individuals. A total of ninety (90) underrepresented youth and adults have been enrolled thus far. Under the Project, the SBWIB handles the data and invoicing, while the BRIC Foundation and partners that include DreamWorks, Warner Bros and Show Imaging handle the project coordination, curriculum development, and other services.

*During the first quarter, the State of California's Employment Training Panel (ETP) awarded the South Bay Workforce Investment Board (SBWIB) a $726,810 grant to continue its upskills training program. The new funding will allow the SBWIB to continue partnering with employers to deliver targeted training that fosters innovation, increases operational efficiency, and empowers workers with new skills and career advancement opportunities. Last quarter, five hundred and thirty-one (531) workers across the South Bay Region received upskills training, boosting productivity and career advancement opportunities. The workers were

employed in industries such as manufacturing, healthcare, information technology, and aerospace, and are now earning an average wage of $43.50 an hour.

*In an effort to support the development of youth apprenticeships, the South Bay Workforce Investment Board in collaboration with CareerWise, a vendor contracted by the California Workforce Association (CWA), developed a webinar targeting superintendents and career technical education (CTE) program leaders from schools in Los Angeles and Orange Counties. The webinar was held on October 11th and during the event, the SBWIB provided an overview of the California Opportunity Youth Apprenticeship (COYA) Program to workforce development entities, School District representatives, and community college partners.

*Last quarter, SBWIB staff participated in a meeting held by California State University Professional and Continuing Education (CSU PaCE) to discuss potential partnerships and offering apprenticeships through their network.

*The South Bay Workforce Investment Board (SBWIB) serves as the lead and fiscal agent under the Regional Equity and Recovery Partnerships (RERP) Grant in partnership with the Foothill Workforce Development Board, Verdugo Workforce Development Board, El Camino College and West Los Angeles College. Under the RERP Grant, the partners are tasked with enrolling one hundred and twenty-two (122) young adults in college facing employment barriers in the creative sector. The first quarter totals reflects that a total of forty-one (41) young adults have been enrolled in the Program so far. The SBWIB's role includes providing on-the-job training, paid work experience, and supportive services to El Camino College and West Los Angeles College students.

*Collaborations were established with the Southern California Apprenticeship Network, UniteLA, and the LAUNCH Apprenticeship Network to leverage experiences and resources in the advancement of apprenticeship programs last quarter.

This written summary, along with a report of Program Year 2024-2025 1st quarter activities and accomplishments is being provided for your personal review.

Thank you,

Jan Vogel
SBWIB Executive Director

Committees Activity Report
(Based upon the October 17, 2024, South Bay Workforce Investment Board Meeting)

***Rapid Response Summary of Activity from July 1, 2024 – September 30, 2024**:

Number of Companies Affected	Number of Employees Affected	Number of companies utilizing services	Number of companies not receiving service
6	934	6	0

City	Number of Companies Affected	Number of Employees Affected
Carson	0	0
El Segundo	0	0
Gardena	0	0
Gardena (Unincorporated)	0	0
Hawthorne	0	0
Hermosa Beach	0	0
Inglewood	0	0
Lawndale	0	0
Lomita	1	2
Manhattan Beach	2	674
Redondo Beach	1	115
Torrance	2	114
Torrance (Unincorporated	1	29

Youth Development Council (YDC) Committee Meeting, August 6, 2024:
The August 6, 2024, Youth Development Council Committee meeting was called to order at 9:02 a.m. The following information was discussed or acted upon:

The Committee took action to approve the May 7, 2024, Meeting Minutes and the Youth Activity and Performance Report.

Mr. Brandyn Kelso, Youth Programs Coordinator for the South Bay Workforce Investment Board (SBWIB) provided the Youth Development Council Committee with a verbal presentation regarding the Insomniac Field Trip. Insomniac invited Inglewood and Hawthorne Teen Center youth to participate in an exclusive informational tour of HARD Summer 2024 at the SoFi Stadium on August 2, 2024. Six (6) youth primarily from Inglewood Unified School District participated in the tour and learned about the different entertainment occupations and career pathways available with Insomniac. Youth Programs Manager, Osiris Herrera also provided the Committee with a verbal presentation regarding the June 21st, SBWIB YouthBuild Career Pathway Program Graduation. A total of sixteen (16) at-risk youth graduated, secured their high school diplomas, and were gifted personal laptops from Assemblywoman Tina McKinnor and YouthBuild Charter School.

During the meeting, SBWIB staff members provided updates on the WIOA (Workforce Innovation and Opportunity Act) Program, the Bridge-to-Work Programs, Congresswoman Maxine Waters' Community Project for foster care youth, the Youth at Work Summer Program, activities conducted at the Hawthorne and Inglewood Teen Centers, and other special youth projects.

Presidents, Superintendents and Representatives from Los Angeles Harbor College, the Southern California Regional Occupational Center, Centinela Valley, Torrance, and Wiseburn School Districts provided the

Committee with brief updates on things happening in their Districts.

The meeting was adjourned at 9:49 a.m.

One-Stop Policy Committee Meeting, August 21, 2024:
The August 21, 2024, One-Stop Policy Committee meeting was called to order at 9:01 a.m. The following items were discussed or acted upon:

The One-Stop Policy Committee held an appeal hearing regarding training provider Caledonian's "Hold" status on the State's Eligible Training Provider List (ETPL) and the South Bay Workforce Investment Board's (SBWIB) I-TRAIN Local Training Provider Directory. The SBWIB was instructed by the State to place the training provider on "Hold" due to the California Department of Insurance Fraud Division investigating and the Los Angeles District Attorney's Office filing charges against Caledonian's Owner and President, William Frias. To appeal to the State, a training provider must first appeal on the local level with the Workforce Development Board that listed them on the ETPL. After hearing the appeal from Caledonian, the Committee unanimously denied the training provider's appeal. The training provider will now be able to appeal on the State level if they wish to do so.

During the meeting, the Committee also held appeal hearings for California Career Institute and Intech College regarding the training providers being delisted from the ETPL and SBWIB I-TRAIN Local Training Provider Directory. The State instructed the SBWIB to delist these training providers due to their failure to have at least one Workforce Innovation and Opportunity Act (WIOA) funded enrollment during the previous two program years. After hearing from both appellants, the One-Stop Policy Committee unanimously voted to deny both training provider appeals. The training providers were informed that they can apply for relisting on the ETPL after six months of being delisted.

The May 8, 2024, meeting minutes as well as the Program Year (PY) 2023-24, Fourth Quarter Activity Summaries for Classroom Training Providers were approved by the Committee.

Ms. Alma Lopez provided the Committee with updates regarding disability services offered by the SBWIB and its partners.

Ms. Justina Munoz presented the AJCC (America's Job Center of California) Partner MOU between the SBWIB and Da Vinci Schools and it was unanimously approved by the Committee.

During the meeting, the One-Stop Policy Committee also unanimously approved the results and recommendations of the SBWIB Comprehensive and Affiliate AJCC (America's Job Center of California) Certifications.

The Committee was provided with the fourth quarter One-Stop Operator Activities Report and copies of the approved WIOA On-the-Job Training and Out-of-School Youth Waivers.

The meeting was adjourned at 10:05 a.m.

Performance & Evaluation Committee Meeting, August 20, 2024:
The August 20, 2024, Performance & Evaluation Committee meeting was called to order at 9:01 a.m. The following items were discussed or acted upon:

The May 21, 2024, meeting minutes were reviewed and approved by the Committee.

The WIOA Fiscal Year 2023-24, fourth quarter expenditure report through June 30, 2024, was approved

unanimously, as well as the Self-Service and Activity report through July 31, 2024.

Staff member Justina Munoz presented the 4th Quarter One-Stop Centers and Service Providers Report. Ms. Munoz recommended that the Inglewood One-Stop's Youth Programs exit rate and Dislocated Worker enrollment numbers be closely monitored next program year due to them falling a little short because of staffing shortages. The South Bay One-Stop Centers and Service Providers met all other performance measures under the Adult, Youth, and Dislocated Worker Programs. After review and discussion, the Committee unanimously approved the 4th Quarter Service Provider and Operating Cities Report.

Ms. Laura Bischoff presented the 4th quarter Vendor Performance Report. Staff recommendations were to place thirty-one (31) training providers on probation and to place sixty-two (62) training courses on hold. Ms. Bischoff informed the Committee that South Bay Workforce Investment Board (SBWIB) staff will send letters of concern to the training providers allowing them an opportunity to work out any discrepancies before action is taken. The providers placed on hold will not receive any more referrals until their placement numbers have improved. After discussion, the 4th Quarter Vendor Performance Report for classroom training providers was approved unanimously by the Committee.

The meeting was adjourned at 9:46 a.m.

Business & Economic Development Committee Meeting, October 2, 2024:
The October 2, 2024, Business, Technology, and Economic Development Committee meeting was called to order at 9:01 a.m.

The Committee reviewed and approved the July 3, 2024, Meeting Minutes.

Staff member Laura Bischoff presented the PY 2024-25, first quarter Rapid Response Activity Report. Six (6) companies received Rapid Response services through September 30, 2024, with a total of 934 employees affected by layoffs or closures. After review and discussion, the Rapid Response Activity Report was approved unanimously by the Committee.

South Bay WIB staff members provided updates on the construction and utilities, healthcare, and arts, media and entertainment (AME) sector initiatives. The Committee was informed that the Construction and Utilities Pathways Program (CUPP) will now include careers in transportation. Individuals interested in construction are recommended to participate in Multi-Craft Core (MC3) pre-apprenticeship construction training which serves as a pathway to union apprenticeships. MC3 pre-apprenticeship graduates are often placed on local construction projects like the Los Angeles World Airports' (LAWA) Mid-City Project, the Purple Line, and LAWA's Automated People Mover Project. Under the Community Healthcare Worker grant with the International Pre-Diabetes Center Inc. (IPDC) a large cohort of students recently graduated, and sixty (60) new job seekers attended the most recent orientation and will begin their training once enrolled. The Committee was informed that the SBWIB has a number of grants specifically for the AME sector with numerous partners including the BRIC Foundation, and a variety of pathways for youth, adults and incumbent workers.

During the meeting, Mr. Chris Cagle provided the Committee with updates on Pre-Apprenticeship and Apprenticeship Programs, the Apprenticeship Building America grant, the National Space Workforce Coalition, the California Opportunity Youth Apprenticeship (COYA) Grant, and Employment Training Panel funding.

The meeting was adjourned at 10:02 a.m.

Executive Committee Meetings:
The following are highlights of the August 15, 2024, September 25, 2024, and October 10, 2024, Executive

Committee Meetings:

The Executive Committee approved all committee reports and meeting minutes this past quarter.

The 1st quarter Monthly Self-Service and Program Activity Reports were reviewed by the Committee and approved unanimously.

In August, the Executive Committee ratified the submission of the WIOA (Workforce Innovation and Opportunity Act) Waivers for the on-the-job training program, and out-of-school youth expenditures. The On-the-Job Training (OJT) Waiver allows the reimbursement of up to 90 percent of on-the-job training costs for businesses with 50 or fewer employees. The Out-of-School Youth (OSY) Expenditure Waiver decreases the out-of-school youth expenditure requirement from 75 percent to 50 percent which will allow for the expansion of programs for in-school youth in coordination with the SBWIB's long standing education partners.

Last quarter, the Executive Committee ratified the One-Stop Policy Committee's decision of upholding EDD's decision of delisting California Career Institute and Intech College on the Eligible Training Provider List (ETPL) and placing Caledonian, Inc. on hold status.

In September, the Executive Committee ratified the AJCC (America's Job Centers of California) Partner MOU between the SBWIB and Da Vinci Schools.

During the 1st Quarter, the Executive Committee reviewed and unanimously approved the comprehensive, affiliate, and specialized AJCC Baseline Criteria Matrix and the AJCC Certification Indicator Assessment.

Last quarter, the Executive Committee unanimously approved staff recommendations and results for the ARPA High Roads Training Partners (HRTP) Arts Media, and Entertainment (AME) Request for Proposals (RFP).

The Executive Committee approved the following directives during the fourth quarter: Directives No. 18-02 – SBWIB Grievance & Compliant Resolution Procedures, Directive No. 24-01 – 70% LLSIL and Poverty Guidelines for 2024, Directives No. 22-03 – Debt Collection, and Directive No. 24-03 – Recovery of WIOA Tuition and Training Refunds.

During the October 10th meeting, the South Bay Workforce Investment Board October 17, 2024, Meeting Agenda was unanimously approved.

This concludes the Executive Committee Report.

SOUTH BAY WORKFORCE INVESTMENT BOARD

PY 2024-2025

NUMBER OF INDIVIDUALS SERVED - INFORMATIONAL/SELF SERVICE ONLY

	PREVIOUS CUMULATIVE REPORT	PREVIOUS MONTH	MONTH OF SEPTEMBER	CUMULATIVE PY 24/25
INGLEWOOD, HAWTHORNE, LAWNDALE, EL SEGUNDO ONE-STOP BUSINESS AND CAREER CENTER	11497	5695	5005	16502
GARDENA ONE-STOP BUSINESS AND CAREER CENTER	1172	895	1467	2639
TORRANCE ONE-STOP BUSINESS AND CAREER CENTER	5082	2533	2473	7555
CARSON BUSINESS AND CAREER CENTER	5013	2990	3171	8184
TOTAL	**22764**	**12113**	**12116**	**34880**

PROGRAM YEAR 2024/ 2025
GRANT PERIOD 7/01/2024TO 6/30/2025
REPORT PERIOD: 7/01/2024 TO 9/30/2024

SOUTH BAY WORKFORCE INVESTMENT BOARD
MONTHLY ACTIVITY REPORT (NEW ENROLLMENT REPORT)
SUMMARY BY CAREER CENTER

ADULT PROGRAM (G201)

	Gardena	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	Inglewood	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	Torrance	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	Carson	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	SBWIB TOTAL	Qtr. Plan	% Plan	Year-End Plan	% Plan	QΔ
I. TOTAL CLIENTS	68	58	117%	82	83%		161	154	105%	256	63%		96	93	104%	139	69%		55	54	103%	82	67%		380	358	106%	559	68%	
A. CARRIED IN	50	50		50			120	120		120			77	77		77			44	44		44			291	291		291		
B. NEW	18	8	225%	32	56%	17	41	34	121%	136	30%	31	19	16	123%	62	31%	14	11	10	116%	38	29%	11	89	67	133%	268	33%	89
II. TOTAL EXITS	4						25						27						17						73					
A. UNSUBSIDIZED EMPLOYMENT	3					3	18					14	23					12	13					11	57					57
B. ALSO ATTAINED CREDENTIAL	0					0	8					6	8					6	4					3	20					20
C. % OF PLACEMENT	75%						72%						85%						76%						78%					
D. AVERAGE PLACEMENT WAGE	$29.02						$27.14						$23.37						$20.17						$24.93					

Grant (201)
Serving economically disadvantaged adults 18 years and over in the eleven cities that comprise the South Bay Workforce Investment Area.

YOUTH PROGRAM (G301)

	Gardena	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	Inglewood	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	Torrance	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	Carson	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	SBWIB TOTAL	Qtr. Plan	% Plan	Year-End Plan	% Plan	QΔ
I. TOTAL CLIENTS	28	30	94%	44	64%		80	96.8	83%	162	49%		36	41	88%	68	53%		16	16	98%	35	46%		160	184	87%	309	52%	
A. CARRIED IN	25	25		25			75	75		75			32	32		32			10	10		10			142	142		142		
B. NEW ENROLLEES	3	5	63%	19	16%	3	5	22	23%	87	6%	4	4	9	44%	36	11%	3	6	6	96%	25	24%	5	18	42	43%	167	11%	18
II. TOTAL EXITS	11						23						31						4						69					
A. UNSUBSIDIZED EMPLOYMENT	3					3	3					3	6					3	3					0	15					15
B. ENT. TRAINING/POST-SECONDARY	5					5	4					4	24					23	1					0	34					34
C. ALSO ATTAINED CREDENTIAL	2					2	13					8	22					9	1					0	38					38
D. AVERAGE PLACEMENT WAGE	$23.77						$22.13						$20.22						$17.18						$20.83					
YOUTH POSITIVE EXIT RATE	73%						30%						97%						100%						71%					

Grant (301)
Serving low income, in school and out of school youth between the ages of 14 and no more than 21 years of age in the eleven cities that comprise the South Bay Workforce Investment Area.

DISLOCATED WORKER (G501)

	Gardena	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	Inglewood	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	Torrance	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	Carson	Qtr. Plan	% Plan	Yr. Plan	% Plan	Δ	SBWIB TOTAL	Qtr. Plan	% Plan	Year-End Plan	% Plan	QΔ
I. TOTAL CLIENTS	45	41	110%	52	87%		109	104	105%	151	72%		129	121	107%	179	72%		39	37	107%	62	63%		322	302	107%	444	73%	
A. CARRIED IN	37	37		37			88	88		88			101	101		101			28	28		28			254	254		254		
B. NEW	8	4	213%	15	53%	7	21	16	133%	63	33%	17	28	20	144%	78	36%	19	11	9	129%	34	32%	7	68	48	143%	190	36%	68
II. TOTAL EXITS	4						11						20						8						43					
III. TOTAL UNSUBSIDIZED EMPLOYMENT	4					0	7					0	17					7	6					4	34					34
A. RETRAINING	0					0	3					0	8					2	2					1	13					13
ALSO ATTAINED CREDENTIAL	0					0	3					1	8					6	2					1	13					13
B. CALLED BACK WITH EMPLOYER	0						0						0						0						0					
IV. % PLACEMENT (INCL. CALL BACKS)	100%						64%						85%						75%						79%					
V. % PLACEMENT (EXCL. CALL BACKS)	100%						64%						85%						75%						79%					
AVERAGE PLACEMENT WAGE	$23.66						$21.65						$36.04						$23.70						$26.26					

Grant (501)
Serving laid of workers; with priority given to those individuals that have been laid-off from employers located in the eleven cities that comprise the South Bay Workforce Investment Area.

PROGRAM YEAR 2024 / 2025
GRANT PERIOD 7/01/2024 TO 6/30/2025
REPORT PERIOD: 7/01/2024 TO 9/30/2024

SOUTH BAY WORKFORCE INVESTMENT BOARD
MONTHLY ACTIVITY REPORT (NEW ENROLLMENT REPORT)
DETAIL BY CITY

ADULT PROGRAM (G201)

	Gardena	Year Plan	Δ	Inglewood	Year Plan	Δ	Hawthorne	Year Plan	Δ	Lawndale	Year Plan	Δ	El Segundo	Year Plan	Δ	Redondo	Year Plan	Δ	Hermosa	Year Plan	Δ	Manhattan	Year Plan	Δ	Torrance	Year Plan	Δ	Lomita	Year Plan	Δ	Carson	Year Plan	Δ	TOTAL SBWIB	Year Plan	QΔ
I. TOTAL CLIENTS	68	82		99	140		46	87		14	26		2	3		21	42		5	5		5	7		56	77		9	8		55	82		380	559	
A. CARRIED IN	50	50		68	68		39	39		11	11		2	2		17	17		4	4		5	5		45	45		6	6		44	44		291	291	
B. NEW	18	32	8	31	72	11	7	48	5	3	15	1	0	1	0	4	25	0	1	1	1	0	2	0	11	32	4	3	2	0	11	38	6	89	268	89
II. TOTAL EXITS	4	4		18	18		5	5		2	2		0	0		8	8		2	2		2	2		14	14		1	1		17	17		73	73	
A. UNSUBSIDIZED EMPLOYMENT	3	3	1	12	12	3	4	4	2	2	2	1	0	0	0	8	8	4	2	2	1	2	2	0	11	11	4	0	0	0	13	13	11	57	57	57
ALSO ATTAINED CREDENTIAL	0		0	5		2	2		1	1		1	0		0	2		0	0		0	1		1	5		3	0		0	4		0	20		20
B. OTHER TERMINATION	1		0	6		2	1		0	0		0	0		0	0		0	0		0	0		0	3		3	1		0	4		0	16		16

YOUTH PROGRAM (G301)

	Gardena	Year Plan	Δ	Inglewood	Year Plan	Δ	Hawthorne	Year Plan	Δ	Lawndale	Year Plan	Δ	El Segundo	Year Plan	Δ	Redondo	Year Plan	Δ	Hermosa	Year Plan	Δ	Manhattan	Year Plan	Δ	Torrance	Year Plan	Δ	Lomita	Year Plan	Δ	Carson	Year Plan	Δ	TOTAL SBWIB	Year Plan	QΔ
I. TOTAL CLIENTS	28	44		53	96		24	54		2	10		1	2		5	21		2	3		2	3		21	35		6	6		16	35		160	309	
A. CARRIED IN	25	25		49	49		23	23		2	2		1	1		5	5		2	2		2	2		18	18		5	5		10	10		142	142	
B. NEW	3	19	3	4	47	2	1	31	0	0	8	0	0	1	0	0	16	0	0	1	0	0	1	0	3	17	1	1	1	1	6	25	5	18	167	18
II. TOTAL EXITS	11	11		15	15		7	7		1	1		0	0		5	5		2	2		2	2		20	20		2	2		4	4		69	69	
A. UNSUBSIDIZED EMPLOYMENT	3		3	3		1	0		0	0		0	0		0	1		0	0		0	0		0	4		0	1		1	3		2	15		15
ALSO ATTAINED CREDENTIAL	2		2	6		3	6		5	0		0	1		0	2		0	2		2	1		0	15		5	2		2	1		0	38		38
B. ENT. TRAINING/POST-SECONDARY	5		5	3		2	1		1	0		0	0		0	4		0	2		2	2		1	15		6	1		0	1		0	34		34
C. ATTAINED RECOGNIZED DEGREE	0			0			0			0			0			0			0			0			0			0			0			0		
D. RETURNED TO SCHOOL	0			0			0			0			0			0			0			0			0			0			0			0		
E. OTHER EXITS	3		2	9		3	6		5	1		0	0		0	0		0	0		0	0		0	1		0	0		0	0		0	20		20

DISLOCATED WORKER (G501)

	Gardena	Year Plan	Δ	Inglewood	Year Plan	Δ	Hawthorne	Year Plan	Δ	Lawndale	Year Plan	Δ	El Segundo	Year Plan	Δ	Redondo	Year Plan	Δ	Hermosa	Year Plan	Δ	Manhattan	Year Plan	Δ	Torrance	Year Plan	Δ	Lomita	Year Plan	Δ	Carson	Year Plan	Δ	TOTAL SBWIB	Year Plan	QΔ
I. TOTAL CLIENTS	45	52		75	89		24	44		4	9		6	9		42	55		4	10		17	21		57	79		9	14		39	62		322	444	
A. CARRY IN	37	37		59	59		22	22		2	2		5	5		33	33		4	4		13	13		43	43		8	8		28	28		254	254	
B. NEW	8	15	2	16	30	8	2	22	1	2	7	2	1	4	0	9	22	3	0	6	0	4	8	3	14	36	5	1	6	1	11	34	2	68	190	68
II. TOTAL EXITS	4	4		7	7		4	4		0	0		0	0		5	5		0	0		1	1		13	13		1	1		8	8		43	43	
III. TOTAL UNSUBSIDIZED EMPLOYMENT	4	4	0	6	6	0	1	1	0	0	0	0	0	0	0	4	4	3	0	0	0	1	1	0	11	11	7	1	1	0	6	6	2	34	34	34
A. RETRAINING	0		0	2		0	1		1	0		0	0		0	1		0	0		0	1		0	6		6	0		0	2		1	13		13
ALSO ATTAINED CREDENTIAL	0		0	2		0	1		1	0		0	0		0	1		0	0		0	1		0	6		6	0		0	2	1	1	13		13
B. CALLED BACK WITH EMPLOYER	0			0		0	0			0			0			0			0		0	0		0			0			0			0			
IV. ALL OTHER TERMINATIONS	0		0	1		1	3		3	0		0	0		0	1		1	0		0	0		0	2		0	0		0	2	2	1	9		9

PROGRAM YEAR 2024 / 2025
GRANT PERIOD: 7/01/2024 TO 6/30/2025
REPORT PERIOD: 7/01/2024 TO 9/30/2024

SOUTH BAY WORKFORCE INVESTMENT BOARD
WTW SUBSIDIZED TRANSITIONAL EMPLOYMENT PROGRAM (STEP 100P) - PAID WEX
DETAIL BY CAREER CENTER

	GARDENA	Δ	INGLEWOOD	Δ	INGLEWOOD (POMONA)	Δ	CARSON	Δ	TORRANCE CAREER CENTER	Δ				PACIFIC GATEWAY		FOOTHILL	Δ	SELACO	Δ	VERDUGO JOB CENTER	Δ
I. TOTAL CLIENTS	0		1		19		1		1					2		5		3		0	
A. CARRIED IN	0		0		0		0		0					0		0		0		0	
B. NEW	0	0	1	0	19	13	1	1	1	1				2	0	5	4	3	2	0	0
II. TOTAL EXITS	0		0		0		0		0					0		0		0		0	
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0					0		0		0		0	
OTHER TERMINATIONS	0		0		0		0		0					0		0		0		0	

	CENTRAL SAN GABRIEL VALLEY GOODWILL	Δ	GOODWILL / PACOIMA	Δ	MCS ROSEMEAD	Δ	LAO / MCS SAN GABRIEL VALLEY	Δ	MCS POMONA	Δ	SASSFA / PARAMOUNT	Δ	LAO/SASSFA	Δ	JVS PALMDALE	Δ	JVS PACOIMA	Δ	JVS CPC ANTELOPE VALLEY	Δ	HUB CITITES CONSORTIUM	Δ	CCD RANCHO DOMINGUEZ	Δ
I. TOTAL CLIENTS	0		4		0		0		0		0		3		4		4		3		11		0	
A. CARRIED IN	0		0		0		0		0		0		0		0		0		0		0		0	
B. NEW	0	0	4	1	0	0	0	0	0	0	0	0	3	3	4	2	4	3	3	0	11	8		0
II. TOTAL EXITS	0		0		0		0		0		0		0		0		0		0		0		0	
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0		0		0		0		0		0		0		0	
OTHER TERMINATIONS	0		0		0		0		0		0		0		0		0		0		0		0	

	HOLLYWOOD WORKSOURCE CTR	Δ	CANOGA PARK WEST HILLS/HOUSING AUTHORITY	Δ	JVS MARINA/CULVER CITY	Δ	EL PROYECTO DEL BARRIO	Δ	WILSHIRE METRO WORKSOURCE CENTER	Δ	HOUSING AUTHORITY	Δ	PACE	Δ	SOUTH VALLEY WORKSOURCE CTR	Δ	LAI/SOUTHEAST CRENSHAW WRKS	Δ				LAO /EASTERN SAN GABRIEL (AYE)	Δ
I. TOTAL CLIENTS	9		0		0		0		0		6		13		1		2					9	
A. CARRIED IN	0		0		0		0		0		0		0		0		0					0	
B. NEW	9	5	0	0	0	0	0	0	0	0	6	5	13	9	1	0	2	2				9	7
II. TOTAL EXITS	0		0		0		0		0		0		0		0		0					0	
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0		0		0		0		0					0	
OTHER TERMINATIONS	0		0		0		0		0		0		0		0		0					0	

	INTERNATIONAL INST. OF LA	Δ	CATHOLIC CHARITIES OF LOS ANGELES	Δ	CATHOLIC CHARITIES OF LOS ANGELES (AYE)	Δ	RESCARE BOYLE HEIGHTS	Δ	YOUTH POLICY INSTITUTE	Δ	UNION STATION HOMELESS SERVICES	Δ		Δ								
I. TOTAL CLIENTS	0		10		0		0		0		0											
A. CARRIED IN	0		0		0		0		0		0											
B. NEW	0	0	10	7	0	0	0	0	0	0	0	0										
II. TOTAL EXITS	0		0		0		0		0		0											
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0		0											
OTHER TERMINATIONS	0		0		0		0		0		0											

	SBWIB TOTALS	Δ	FOOTHILL TOTALS	Δ	SELACO	Δ	VERDUGO TOTALS	Δ	LA COUNTY TOTALS	Δ	PACIFIC GATEWAY TOTALS	Δ	PROVIDER TOTALS	Δ	LA CITY TOTALS	Δ	PAGE TOTALS	Q Δ	PLANNED ENROLLMENT	PERCENT OF PLAN
ENROLLMENT GOALS	180		30		35		10		220		30		75		170		675			
I. TOTAL CLIENTS	22		5		3		0		38		2		10		31		111			
A. CARRIED IN	0		0		0		0		0		0		0		0					
B. NEW	22	15	5	4	3	2	0	0	38	24	2	0	10	7	31	19		111	675	16%
II. TOTAL EXITS	0		0		0		0		0		0		0		0					
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0		0		0		0					
OTHER TERMINATIONS	0		0		0		0		0		0		0		0					
% OF PLACEMENT																				
AVERAGE PLACEMENT WAGE	$0.00		$0.00		$0.00		$0.00		$0.00		$0.00		$0.00		$0.00					

Targets Temporary Assistance to Needy Families, TANF participants; and places them into Paid Work Experience activity. Participants are placed at worksites that are either Public or Non-Profit in an effort to obtain unsubsidized employment and long term self-sufficiency.

PROGRAM YEAR 2024 / 2025
GRANT PERIOD: 7/01/2024 TO 6/30/2025
REPORT PERIOD: 7/01/2024 TO 9/30/2024

SOUTH BAY WORKFORCE INVESTMENT BOARD
WTW SUBSIDIZED TRANSITIONAL EMPLOYMENT PROGRAM (STEP 100P) - OJT
DETAIL BY CAREER CENTER

	GARDENA	Δ	INGLEWOOD	Δ	INGLEWOOD (POMONA)	Δ	CARSON	Δ	TORRANCE	Δ				PACIFIC GATEWAY		FOOTHILL	Δ	SELACO	Δ	VERDUGO	Δ
I. TOTAL CLIENTS	6		4		0		1		0					0		0		0		0	
A. CARRIED IN	0		0		0		0		0					0		0		0		0	
B. NEW	6	3	4	3	0	0	1	1	0	0				0	0	0	0	0	0	0	0
II. TOTAL EXITS	0		0		0		0		0					0		0		0		0	
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0					0		0		0		0	
OTHER TERMINATIONS	0		0		0		0		0					0		0		0		0	

	CENTRAL SAN GABRIEL VALLEY GOODWILL	Δ	SOUTH VALLEY WORKSOURCE GOODWILL	Δ	MCS ROSEMAD	Δ	MCS SAN GABRIEL VALLEY WEST COVINA	Δ	MCS POMONA	Δ	SASSFA PARAMOUNT	Δ	SASSFA	Δ	JVS PALMDALE	Δ	JVS PACOIMA	Δ	JVS ANTELOPE VALLEY	Δ	HUB CITIES CONSORTIUM	Δ	CCD -RANCHO DOMINGUEZ	Δ
I. TOTAL CLIENTS	0		0		0		0		3		0		0		0		0		1		4		0	
A. CARRIED IN	0		0		0		0		0		0		0		0		0		0		0		0	
B. NEW	0	0	0		0		0	0	3	3	0		0	0	0	0	0		1	1	4	4	0	
II. TOTAL EXITS	0		0		0		0		0		0		0		0		0		0		0		0	
UNSUBSIDIZED EMPLOYMENT			0		0		0		0		0		0		0		0		0		0		0	
OTHER TERMINATIONS			0		0		0		0		0		0		0		0		0		0		0	

	HOLLYWOOD WORKSOURCE CENTER	Δ	CANOGA PARK WEST HILLS	Δ	JVS CULVER CITY/MARINA	Δ	EL PROYECTO DEL BARRIO	Δ	WILSHIRE METRO WORKSOURCE CENTER	Δ	HOUSING AUTHORITY	Δ	PACE	Δ									LAO /EASTERN SAN GABRIEL (AYE)	Δ
I. TOTAL CLIENTS	0		0		0		0		0		0		0										0	
A. CARRIED IN	0		0		0		0		0		0		0										0	
B. NEW	0	0	0		0		0		0		0		0	0									0	0
II. TOTAL EXITS	0		0		0		0		0		0		0										0	
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0		0		0										0	
OTHER TERMINATIONS	0		0		0		0		0		0		0										0	

	INTERNATIONAL INST OF LA	Δ	CATHOLIC CHARITIES OF LOS ANGELES	Δ	CATHOLIC CHARITIES NEW CENTRAL SGV	Δ	RESCARE BOYLE HEIGHTS	Δ	YOUTH POLICY INSTITUTE	Δ		Δ												
I. TOTAL CLIENTS	0		0		0		0		0															
A. CARRIED IN	0		0		0		0		0															
B. NEW	0		0		0		0		0															
II. TOTAL EXITS	0		0		0		0		0															
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0															
OTHER TERMINATIONS	0		0		0		0		0															

	SBWIB TOTALS	Δ	FOOTHILL TOTALS	Δ	SELACO	Δ	VERDUGO TOTALS	Δ	LA COUNTY TOTALS	Δ	PACIFIC GATEWAY TOTALS	Δ	PROVIDER TOTALS	Δ	LA CITY TOTALS	Δ	PAGE TOTALS	QΔ	PLANNED ENROLLMENT	PERCENT OF PLAN
ENROLLMENT GOALS	17		3		3		1		25		3		7		16		75			
I. TOTAL CLIENTS	11		0		0		0		8		0		0		0		19			
A. CARRIED IN	0		0		0		0		0		0		0		0		0			
B. NEW	11	7	0	0	0	0	0	0	8	8	0	0	0	0	0	0	19	19	75	25%
II. TOTAL EXITS	0		0		0		0		0		0		0		0		0			
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0		0		0		0		0			
OTHER TERMINATIONS	0		0		0		0		0		0		0		0		0			
% OF PLACEMENT											0									
AVERAGE PLACEMENT WAGE	$0.00		$0.00		$0.00		$0.00		$0.00		$0.00		$0.00		$0.00					

Targets Temporary Assistance to Needy Families, TANF participants; and places them into Paid Work Experience activity. Participants are placed at worksites that are either Public or Non-Profit in an effort to obtain unsubsidized employment and long term self-sufficiency.

SOUTH BAY WORKFORCE INVESTMENT BOARD
WTW SUBSIDIZED TRANSITIONAL EMPLOYMENT PROGRAM (START formerly GROW 055P) - PAID WEX
DETAIL BY CAREER CENTER

	SBWIB TOTALS	Δ	GARDENA	Δ	INGLEWOOD	Δ	INGLEWOOD (POMONA)	Δ	CARSON	Δ		Δ					FOOTHILL	Δ		VERDUGO	Δ
I. TOTAL CLIENTS	**0**		**0**		**10**		**11**		**2**								**0**			**0**	
A. CARRIED IN	0		0		0		0		0								0			0	
B. NEW	0	0	0	3	10	2	11	0	2								0	0		0	0
II. TOTAL EXITS	**0**		**0**		**0**		**0**		**0**								**0**			**0**	
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0								0			0	
OTHER TERMINATIONS	0		0		0		0		0								0			0	

	LAO / HUB CITIES	Δ	CENTRAL SAN GABRIEL VALLEY GOODWILL	Δ	JVS ANTELOPE VALLEY	Δ	JVS Goodwill / PACOIMA	Δ	JVS PALMDALE	Δ		Δ								
I. TOTAL CLIENTS	**0**		**0**		**0**		**0**		**11**											
A. CARRIED IN	0		0		0		0		0											
B. NEW	0	0	0	0	0	0	0	0	11	4										
II. TOTAL EXITS	**0**		**0**		**0**		**0**		**0**											
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0											
OTHER TERMINATIONS	0		0		0		0		0											

	JVS MARINA DEL REY / CULVER CITY	Δ	LAI / PACE	Δ																
I. TOTAL CLIENTS	**0**		**4**																	
A. CARRIED IN	**0**		**0**																	
B. NEW	**0**	0	**4**	2																
II. TOTAL EXITS	**0**		**0**																	
UNSUBSIDIZED EMPLOYMENT	**0**		**0**																	
OTHER TERMINATIONS	**0**		**0**																	

	YOUTH POLICY INSTITUTE	Δ																		
I. TOTAL CLIENTS	**0**																			
A. CARRIED IN	0																			
B. NEW	0	0																		
II. TOTAL EXITS	**0**																			
UNSUBSIDIZED EMPLOYMENT	0																			
OTHER TERMINATIONS	0																			

	SBWIB TOTALS	Δ	FOOTHILL TOTALS	Δ			VERDUGO TOTALS	Δ	LA COUNTY TOTALS	Δ	PROVIDER TOTALS	Δ	LA CITY TOTALS		PAGE TOTALS	Q Δ	PLANNED ENROLLMENT	PERCENT OF PLAN
ENROLLMENT GOALS	**41**		**10**				**3**		**27**		**0**		**20**		**38**			
I. TOTAL CLIENTS	**23**		**0**				**0**		**11**		**0**		**4**		**0**			
A. CARRIED IN	0		0				0		0		0		**0**		**38**			
B. NEW	23	5	0	0			0	0	11	4	0	0	**4**	2		38	**100**	**38%**
II. TOTAL EXITS	**0**		**0**				**0**		**0**		**0**		**0**		**0**			
UNSUBSIDIZED EMPLOYMENT	0		0				0		0		0		**0**		**0**			
OTHER TERMINATIONS	0		0				0				**0**		**0**		**0**			
% OF PLACEMENT							0%											
AVERAGE PLACEMENT WAGE	$0.00		$0.00				$0.00		$0.00		$0.00		$0.00		**$0.00**			

Targets Temporary Assistance to Needy Families, TANF participants; and places them into Paid Work Experience activity. Participants are placed at worksites that are either Public or Non-Profit in an effort to obtain unsubsidized employment and long term self-sufficiency.

GRANT PERIOD: 7/01/2024 TO 6/30/25 REPORT PERIOD: 7/01/2024 TO 9/30/2024

HOMELESS INITIATIVE

	METRO NORTH WORKSOURCE CENTER		SOUTHEAST LA CRENSHAW		JVS PALMDALE		JVS CPC ANTELOPE VALLEY				PAGE TOTALS		PLANNED ENROLLMENT	PERCENT OF PLAN
ENROLLMENT GOALS	25	Δ	25	Δ	25	Δ	25	Δ		Δ		Δ			
I. TOTAL CLIENTS	7		7		3		6		0		0		23		
A. CARRIED IN	0		0		0		0		0		0		0		
B. NEW	7	2	7	4	3	3	6	3	0		0		23	23	200	12%
II. TOTAL EXITS	0		0		0		0		0		0		0		
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0		0		0		
OTHER TERMINATIONS	0				0		0		0		0		0		
% OF PLACEMENT															
AVERAGE PLACEMENT WAGE	$ -		$ -		$ -						$ -				

The program is part of a countywide homeless initiative to target eligible CalWORKs families to participate in the Transitional Subsidized Employment (TSE) programs to improve their ability to become self-sufficient and retain housing. Program services will include paid work experience, specialized work experience, on-the-job training and classroom training.

GRANT PERIOD: 7/01/2024 TO 6/30/2025 REPORT PERIOD: 7/01/2024 TO 9/30/2024

DCFS ILP PROGRAM (006P TIER I)

ENROLLMENT GOALS	GARDENA	Δ	INGLEWOOD	Δ	INGLEWOOD POMONA	Δ	CARSON	Δ	TORRANCE CAREER CENTER	Δ	FOOTHILL	Δ	PACIFIC GATEWAY	Δ	VERDUGO	Δ	SELACO	Δ	MCS HOLLYWOOD	Δ	MCS COVINA	Δ	JVS (CULVER CITY)	Δ	JVS (ANTELOPE VALLEY)	Δ	SASSFA (Rio Hondo)	Δ	PAGE TOTALS	QΔ	PLANNED ENROLLMENT	PERCENT OF PLAN
I. TOTAL CLIENTS	0		0		0		0		0		0		0		0		0		0		0		0		1		0		1			
A. CARRIED IN	0		0		0		0		0		0		0		0		0		0		0		0		0		0		0			
B. NEW	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0	0	0	0	0	0	0	0	1	0	0	0	1	1	9	11%
II. TOTAL EXITS	0		0		0		0		0		0		0		0		0		0		0		0		0		0		0			
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0		0		0		0		0		0		0		0		0		0		0			
OTHER TERMINATIONS	0		0		0		0		0		0		0		0		0		0		0		0		0		0		0			
% OF PLACEMENT																													0%			
AVERAGE PLACEMENT WAGE																													$ -			

	HUB CITIES	Δ	CANOGA PARK	Δ	YOUTH POLICY INSTITUTE	Δ	El PROYECTO DEL BARRIO	Δ	LAO/MCS SAN GARBRIEL VALLEY	Δ
I. TOTAL CLIENTS	0		0		0		0		0	
A. CARRIED IN	0		0		0		0		0	
B. NEW	0	0	0	0	0	0	0	0	0	0
II. TOTAL EXITS	0		0		0		0		0	
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0	
TRANSFER TO OTHER AGENCY	0		0		0		0		0	
OTHER TERMINATIONS	0		0		0		0		0	
% OF PLACEMENT										
AVERAGE PLACEMENT WAGE										

Serving Youth in the Foster Care Independent Living Program, between 16-17 years of age, throughout Los Angeles County.

GRANT PERIOD: 7/01/2024 TO 6/30/2025 REPORT PERIOD: 7/01/2024 TO 9/30/2024

DCFS ILP PROGRAM (007N TIER II)

ENROLLMENT GOALS	GARDENA	Δ	INGLEWOOD	Δ	INGLEWOOD POMONA	Δ	CITY OF CARSON	Δ	TORRANCE	Δ	FOOTHILL	Δ	PACIFIC GATEWAY	Δ	VERDUGO	Δ	SELACO PIC	Δ	HOLLYWOOD NORTH WORKSOURCE CENTER	Δ	MCS COVINA	Δ	JVS (CULVER CITY)	Δ	JVS (ANTELOPE VALLEY)	Δ	LAO/MCS SAN GABRIEL VALLEY	Δ	PAGE TOTALS	QΔ	PLANNED ENROLLMENT	PERCENT OF PLAN
I. TOTAL CLIENTS	2		0		2		0		0		0		1		0		0		0		0		0		5		1		11			
A. CARRIED IN	0		0		0		0		0		0		0		0		0		0		0		0		0		0		0			
B. NEW	2	2	0	0	2	2	0	0	0	0	0	0	1	1	0	0	0	0	0	0	0	0	0	0	5	1	1	1	11	11	58	19%
II. TOTAL EXITS	0		0		0		0		0		0		0		0		0		0		0		0		0		0		0			
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0		0		0		0		0		0		0		0		0		0		0			
OTHER TERMINATIONS	0		0		0		0		0		0		0		0		0		0		0		0		0		0		0			
% OF PLACEMENT																													0%			
AVERAGE PLACEMENT WAGE																													$ -			

	LAO / HUB CITIES	Δ	CANOGA PARK	Δ	SASSFA (Rio Hondo)	Δ	LAO / SASSFA	Δ	LAO EL PROYECTO DEL BARRIO	Δ
I. TOTAL CLIENTS	0		0		0		0		0	
A. CARRIED IN	0		0		0		0		0	
B. NEW	0	0	0	0	0	0		0	0	0
II. TOTAL EXITS	0		0		0		0		0	
UNSUBSIDIZED EMPLOYMENT	0		0		0		0		0	
TRANSFER TO OTHER AGENCY	0		0		0		0		0	
OTHER TERMINATIONS	0		0		0		0		0	
% OF PLACEMENT										
AVERAGE PLACEMENT WAGE										

Serving Youth in the Foster Care Independent Living Program, between 18-21 years of age, throughout Los Angeles County.

GRANT PERIOD: 7/01/2024 TO 6/30/2025 REPORT PERIOD: 7/01/2024 TO 9/30/2024

DPSS PROBATION PROGRAM (950P TIER I)

ENROLLMENT GOALS	INGLEWOOD	INGLEWOOD (POMONA)	GARDENA	JVS ANTELOPE VALLEY	EL PROYECTO	HUBCITIES	SASSFA RIO HONDO	YOUTH POLICY INSTITUTE	MCS SAN GABRIEL VALLEY	SELACO	HOLLYWOOD WORKSOURCE CTR				PAGE TOTALS	PLANNED ENROLLMENT	PERCENT OF PLAN
I. TOTAL CLIENTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
A. CARRIED IN	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
B. NEW		0	0	0	0	0	0	0	0	0	0	0	0	0	0	2	0%
II. TOTAL EXITS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
UNSUBSIDIZED EMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
OTHER TERMINATIONS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
% OF PLACEMENT															0%		
AVERAGE PLACEMENT WAGE															$ -		

Serving Youth on probation, between 16-17 years of age, throughout Los Angeles County.

GRANT PERIOD: 7/01/2024 TO 6/30/2025 REPORT PERIOD: 7/01/2024 TO 9/30/2024

DPSS PROBATION PROGRAM (951N TIER II)

ENROLLMENT GOALS	INGLEWOOD	INGLEWOOD (POMONA)	CARSON	JVS ANTELOPE VALLEY	EL PROYECTO	HUB CITIES	SASSFA RIO HONDO	YOUTH POLICY INSTITUTE	MCS SAN GABRIEL VALLEY	SELACO	HOLLYWOOD WORKSOURCE CTR				PAGE TOTALS	PLANNED ENROLLMENT	PERCENT OF PLAN
I. TOTAL CLIENTS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
A. CARRIED IN	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
B. NEW			0	0		0	0	0	0	0	0	0	0	0	0	8	0%
II. TOTAL EXITS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
UNSUBSIDIZED EMPLOYMENT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
OTHER TERMINATIONS	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
% OF PLACEMENT															0%		
AVERAGE PLACEMENT WAGE															$ -		

Serving Youth on probation, between 18-21 years of age, throughout Los Angeles County.

Chancellor Apprenticeship Initiative CAI #4 – EL Camino College (Bio-Flex Apprenticeship)
GRANT TERM: 1/01/2020 TO 12/31/2024

REPORT PERIOD: 1/1/2020 TO 9/30/2024

	CAI #4 - ECC BIO-FLEX RA Enrolled	Program Plan	% of Plan	QΔ
PENDING ENROLLMENTS	0			
APPRENTICESHIP ENROLLMENTS	22	50	44%	4

Assist the District in the enrollment of 50 apprentices into Bio-Flex and help to build additional Bioscience apprenticeship programs.
Received a no-cost extension until 12/31/2024.

Chancellor Apprenticeship Initiative CAI #5 – West Los Angeles College (Health-Flex Apprenticeship)
GRANT TERM: 4/01/2022 TO 2/28/2025

REPORT PERIOD: 4/01/2022 TO 9/30/2024

	CAI #5 HEALTH-FLEX Enrolled	Program Plan	% of Plan	QΔ
PENDING ENROLLMENTS	0			
APPRENTICESHIP ENROLLMENTS	192	80	240%	0

Assist in the enrollment of 80 apprentices into Health-Flex and help to build additional healthcare apprenticeship programs.

Chancellor Apprenticeship Initiative CAI #6 – EL Camino College (IT-Flex Apprenticeship)

GRANT TERM: 4/01/2022 TO 2/28/2025

REPORT PERIOD: 4/01/2022 TO 9/30/2024

ECC CAI #6	Enrolled	Program Plan	% of Plan	QΔ
PENDING ENROLLMENTS	0			
APPRENTICESHIP ENROLLMENTS	17	80	21%	0

Assist in the enrollment of 80 apprentices into IT-Flex and help to build additional IT apprenticeship programs.

Chancellor Apprenticeship Initiative CAI #7 – West Los Angeles College (AME-Flex Apprenticeship)

GRANT TERM: 7/01/2023 TO 6/30/2025

REPORT PERIOD: 7/01/2023 TO 9/30/2024

WLAC CAI #7	Enrolled	Program Plan	% of Plan	QΔ
PENDING ENROLLMENTS	0			
APPRENTICESHIP ENROLLMENTS	4	60	7%	0

Assist in the enrollment of 60 apprentices into AME-Flex and help to build additional AME apprenticeship programs.

START (formerly GROW TAYPORTUNITY) APPRENTICESHIP PROGRAM

GRANT TERM: 7/01/2021

(Open Referrals)

REPORT PERIOD: 7/01/2021 TO 9/30/2024

START (TAYportunity)

	Enrolled	Program Plan	% of Plan	QΔ
ENROLLMENTS				
PRE-APPRENTICESHIP ENROLLMENTS	18	15	120%	0
APPRENTICESHIP ENROLLMENTS - Aero-Flex and Bio-Flex, Other	17	25	68%	0
PRE-APPRENTICESHIP ENROLLMENTS - Construction	7	35	20%	0
COMPLETIONS				
PRE-APPRENTICESHIP COMPLETIONS - Aero-Flex and Bio-Flex	12			0
APPRENTICESHIP COMPLETIONS - Aero-Flex and Bio-Flex	0			0
APPRENTICESHIP COMPLETIONS - Construction	5			0
JOB PLACEMENT				
PRE-APPRENTICESHIP JOB PLACEMENT - Aero-Flex and Bio-Flex	7			0
APPRENTICESHIP JOB PLACEMENT - Construction	3			0

Enroll 15 pre-apprentices in either Aero-Flex or Bio-Flex and 25 Apprentices. Additionally 35 apprentices will be enrolled into construction training programs, ages 18-24 years old.

Employment Training Panel (ETP) - Multiple Employer Contract (MEC)

GRANT TERM: 6/03/2024 TO 6/02/2026

REPORT PERIOD: 6/03/2024 TO 9/30/2024 (NEW)

ETP - MEC

	Enrolled	Program Plan	% of Plan	QΔ
EMPLOYER PARTNERS	0	15	0%	0
ENROLLMENTS (100%)	0	700	0%	0
RETENTION IN EMPLOYMENT	0	700	0%	0
AVERAGE WAGE AFTER EMPLOYMENT	$ -			

New ETP MEC contract

IRVINE FOUNDATION - GRANT

GRANT TERM: 11/03/2021 TO 11/03/2024

REPORT PERIOD: 11/03/2021 TO 9/30/2024

Irvine Foundation	Enrolled	Program Plan	% of Plan	QΔ
ENROLLMENTS	75	50	150%	1
COMPLETIONS	58			2

9/23-No cost extension through 11/3/24 to continue performance and expend funds. Identify and train 50 low-income women, women of color, and/or other individuals with multiple barriers in the advanced manufacturing sector (with a focus on aerospace and bioscience), providing employers with a pipeline of diverse entry-level employees.

HOWMET FOUNDATION (Aero-Flex and Bio-Flex Pre-Apprenticeship)

GRANT TERM: 9/1/2023 TO 8/31/2024

REPORT PERIOD: 9/1/2023 TO 9/30/2024

Howmet Foundation	Enrolled	Program Plan	% of Plan	QΔ
ENROLLMENTS	65	42	155%	20
SCHOOL IMPACTED	12	10	120%	0

NEW: Enroll 42 Pre-Apprenticeships in Aero-Flex, Fio-Flex, Space-Flex, impacting 10 schools.

CA DIR SAEEI Grant (Apprenticeship)

GRANT TERM: 11/16/2022 TO 6/30/2025 **REPORT PERIOD: 7/1/2022 TO 9/30/2024**

CA DIR SAEEI	Actual	Year Plan	% of Plan	QΔ
APPRENTICESHIP ENROLLMENTS	71	417	17%	3

California Department of Industrial Relations **(CA DIR)**
State Apprenticeship Expansion, Equity, and Innovation Grant **(SAEEI)**
Enroll 417 Participants into DAS apprenticeship.

DOL Apprenticeship Building America (ABA) Grant Program

GRANT TERM: 7/1/2022 TO 6/30/2026 **REPORT PERIOD: 7/1/2022 TO 9/30/2024**

ABA Grant	Actual	Year Plan	% of Plan	QΔ
EMPLOYER PARTNERS	12	30	40%	0
Apprentice ENROLLMENTS	315	800	39%	36
Pre Apprenticeship enrollments	152	200	76%	0
Partners engaged	92	50	184%	1
New Apprenticeship Sponsors	2	12	17%	0
New Apprenticeship Programs Created	20	25	80%	0

Enroll 800 participants into apprenticeship and 200 participants into pre-apprenticeship.

HOMELESS LA RISE (REGIONAL)

GRANT TERM: 07/01/2024 TO 6/30/2025

REPORT PERIOD: 07/01/2024 TO 9/30/2024

Homeless LA Rise Year	Activities	Year Plan	% of Plan	QΔ
ENROLLMENTS	4	31	13%	4
EMPLOYMENT	3	22	14%	3
EMPLOYMENT RATE - 2ND QRT AFTER EXIT	0	20	0%	
EMPLOYMENT RATE - 4TH QRT AFTER EXIT	0	12	0%	
WAGE AT EMPLOYMENT	$ 18.50			

(Outcomes may include carry-in activities)

SBWIB will serve 18 and over Homeless Individuals through a Transitional Subsidized Employment Program leading towards Unsubsidized employment in the competitive marketplace that is along an articulated career pathway.

IPDC Community Health Worker Training Program

GRANT TERM: 10/11/2022 TO 9/30/2025

REPORT PERIOD: 10/11/01/2022 TO 9/30/2024

IPDC-CHW	Enrolled	Year Plan	% of Plan	QΔ
ENROLLMENTS (100%)	101	225	45%	7
ATTAINMENT OF CREDENTIAL/CERTIFICATE (90%)	46	205	22%	23
ENTERED EMPLOYMENT RATE (80%)	2	170	1%	0

The Community Health Worker Training program will assist eligible participants with significant barriers to employment (i.e., homeless, former foster care, justice involved, etc.) to receive training services leading to a DOL approved apprenticeship in the healthcare field. Additionally, SBWIB has partnered with International Pre-Diabetes Center, Inc. to provide employment and career pathway case management services as a sub-contractor.

INVEST LA COUNTY PROBATION GRANT

GRANT TERM: 7/1/2024 TO 6/30/2025

REPORT PERIOD: 7/1/2024 TO 9/30/2024

INVEST YEAR 4	Enrolled	Year Plan	% of Plan	QA
ENROLLMENTS	17	100	17%	17
ENROLLED INTO TRAINING	5	40	13%	5
TRAINING COMPLETION	10	34	29%	10
UNSUBSIDIZED PLACEMENTS	10	60	17%	10
RETENTION SERVICES (2ND QUARTER)	0	59	0%	
RETENTION SERVICES (4TH QUARTER)	0	56	0%	

(Outcomes may include carry-in activities)

Provide work-based learning services to 120 referred Probation Adult participants including BluePrint Workplace for Success training, short-term vocational training, Paid Work Experience, interviews and job referrals, and job placement.

FAMILIES FIRST

GRANT TERM: 7/1/2024 TO 6/30/2025

REPORT PERIOD: 7/01/2024 TO 9/30/2024 (Pending New Agreement)

PY24-25	Enrolled	Year Plan	% of Plan	QA
ORIENTATIONS/WORKSHOPS	0	55	0%	0
INDIVIDUAL MEETINGS	0	50	0%	0
JOB REFERRALS / INTERVIEWS	0	50	0%	0
JOB READINESS / RESUME COMPLETION	0	50	0%	0

The South Bay WIB, Inc., will provide job development staff support and services to Family First Charter School students at the Century Regional Detention Facility. Job Development services will include job readiness workshops, one-on- one interviewing and counseling, job match and referrals to employment and worksites, progress monitoring and follow-up.

PARTNERS FOR REENTRY OPPORTUNITIES IN WORKFORCE DEVELOPMENT (PROWD)

GRANT TERM: 5/01/2024 TO 3/31/2026 **REPORT PERIOD: 5/01/2024 TO 9/30/2024**

		Enrolled	Year Plan	% of Plan	QΔ
PHASE I ENROLLMENTS	PROWD	72	350	21%	48
OCCUPATIONAL TRAINING - PHASE II		66	175	38%	66
TRAINING COMPLETION - PHASE III		0	140	0%	0
EMPLOYMETN - PHASE II		0	245	0%	0

This grant is in partnership with the California Workforce Development Board and Federal Probation to provide career services to individuals while in federal custody and after their release.

HELPING JUSTICE-INVOLVED REENTER EMPLOYMENT (HIRE)

GRANT TERM: 4/1/2024 TO 3/31/2026 **REPORT PERIOD: 4/1/2024 TO 9/30/2024**

		Enrolled	Year Plan	% of Plan	QΔ
ENROLLMENTS	HIRE	24	520	5%	22
TRAINING		0	208	0%	0
CREDENTIALS		0	166	0%	0
EMPLOYMENT		1	312	0%	0

SBWIB GOALS		PARTNER GOALS		PLAN
9	75	15	445	520
0	24	0	184	208
0	34	0	132	166
1	45	0	267	312

Regional grant in which SBWIB is the lead program and fiscal agent. SBWIB will be leading a collaborative of seven community based organizations to provide career services,occupational training, supportive services, and employment for reentry individuals.

SOUTH BAY ADULT SCHOOL (ON-SITE)

GRANT TERM: 9/1/2024 to 8/31/2025 (NEW)

REPORT PERIOD: 09/01/2024 TO 9/30/2024 (New)

SOUTH BAY ADULT SCHOOL	Activities	Year Plan	% Plan	QΔ
BUSINESS ENGAGEMENT	0	100	0%	0
STUDENT ENGAGEMENT	115	100	115%	115
JOB LEADS	17	200	9%	17
INTERNSHIPS	0	10		0
OCCUPATIONAL TRAININGS	0	2		0
CAREER EVENTS	0	2	0%	0
WORKSHOPS	12	11	109%	12
				0

SBWIB will supply staff onsite at South Bay Adult School to provide work-based learning support and other career pathway activities.

SOCAL ROC (ON-SITE)

GRANT TERM: 07/01/2023 TO 6/30/2025

REPORT PERIOD: 07/01/2023 TO 9/30/2024

SOCAL ROC ON-SITE	Activities	Year Plan	% of Plan	QΔ
STUDENT ENGAGEMENTS	336	500	67%	0
BLUEPRINT WORKSHOPS	5	10	50%	0
CO-ENROLLMENT INTO LEVERAGED GRANT	0	20	0%	0

SBWIB will supply staff onsite at So Cal ROC to provide work-based learning support inclduing Blueprint Work Readiness Workshops.

TORRANCE SCHOOL DISTRICT STRONG WORKFORCE

GRANT TERM: 4/01/2024 TO 6/30/2026

REPORT PERIOD: 04/01/2024 TO 9/30/2024 (NEW)

Torrance USD Strong Workforce	Activities	Year Plan	% of Plan	QΔ
BUSINESS ENGAGEMENT/GUEST SPEAKERS	2	45	4%	1
FIELD TRIPS	6	25	24%	5
INTERNSHIPS	5	40	13%	0
OCCUPATIONAL TRAINING	1	2	50%	1
CAREER EVENTS	6	2	300%	6
STUDENT ENGAGEMENT	25			0
WORKSHOPS	1			0

AMERICORPS YOUTHBUILD

GRANT TERM: 8/15/2022 TO 8/14/2024

REPORT PERIOD: 08/15/2023 TO 9/30/2024

AmeriCorps - Year 2	Enrolled	Year Plan	% of Plan	QΔ
FULL-TIME ENROLLMENTS (TEACHERS AIDES)	0	2	0%	0
QUARTER-TIME ENROLLMENTS (YOUTHBUILD MEMBERS)	16	22	73%	0
NATIONAL SERVICE EVENTS / IN-SERVICE	16	20	80%	0
SCHOLARSHIP ATTAINMENT				
SCHOLARSHIP ATTAINMENTS (Full or Part Scholarship)	0	15	0%	0

**Reporting scholarship attainment/outcomes*

REPORT PERIOD: 08/15/2022 TO 9/30/2024

AmeriCorps - Year 1	Enrolled	Year Plan	% of Plan	QΔ
FULL-TIME ENROLLMENTS (TEACHERS AIDES)	0	2	0%	0
QUARTER-TIME ENROLLMENTS (YOUTHBUILD MEMBERS)	20	22	91%	0
NATIONAL SERVICE EVENTS / IN-SERVICE	20	20	100%	0
SCHOLARSHIP ATTAINMENT				
SCHOLARSHIP ATTAINMENTS (Full or Part Scholarship)	19	15	127%	0

**Reporting scholarship attainment/outcomes*

8/2023-New Year Allottment and Goals (Year 2). The AmeriCorps project supports resources to the SBWIB YouthBuild programs by providing teachers aides. YouthBuild members can enroll into the program and earn credits/hours toward scholarships through training and community engagement activities.

iCARE DOR (651)

GRANT TERM: 7/01/2022 TO 6/30/2025 **REPORT PERIOD: 7/01/2022 TO 9/30/2024**

		Activities	Year Plan	% of Plan	QΔ
WORK READINESS COMPLETION	iCARE	227	300	76%	10
ENROLLMENT INTO PAID WEX ACTIVITY		112	300	37%	0
PLACEMENT		16	150	11%	0

**** Includes carry-over outcomes***

SBWIB is contracted by the Department of Rehabilitation (DOR) to serve individuals with disabilities referred from the DOR case workers into work readiness and paid work experience (WEX) activities at LAX under the worksite agreement with the Los Angeles World Airports.

STEPS (Student Training and Employment Program for Students)

GRANT TERM: 01/01/2024 TO 12/31/2024 **REPORT PERIOD: 1/01/2024 TO 9/30/2024**

		Activities	Year Plan	% of Plan	QΔ
REFERRALS	STEPS	33			14
ENROLLMENT		18	30	60%	14
WORK READINESS COMPLETION		14	26	54%	14
CO-ENROLLED INTO LEVERAGED GRANTS		1	18	6%	1

Serving Youth with disabilities referred from our K-12 partner schools, partner CBOs and Department of Rehabilitation into work readiness and paid work experience activities.

YOUTH AT WORK EMPLOYMENT PROGRAM

GRANT TERM: 7/1/2024 TO 6/30/2025

REPORT PERIOD: 7/01/2024 TO 9/30/2024

Youth at Work	Enrolled	Year Plan	% of Plan	QΔ
TOTAL ENROLLMENTS	**217**	274	79%	217
CALWORKS	12	53		12
OUSY	150	140		150
FOSTER YOUTH	3	18		3
PROBATION YOUTH	0	8		0
SYSTEM INVOLVED YOUTH (New)	52	55		52

The Youth At Work Employment Program (also referred to as the Summer Jobs Programs) provides eligible youth ages 14-21 with paid work experience and education support year-round and during school breaks.

REDONDO UNIFIED SCHOOL DISTRICT - ONSITE PROGRAM

GRANT TERM: 9/01/2023 to 8/31/2024

REPORT PERIOD: 9/01/2023 TO 9/30/2024 (New Agreement Pending)

RBUSD - ONSITE	Activities	Year Plan	% of Plan	QΔ
STUDENT ENGAGEMENT	757	400	189%	0
EMPLOYER ENGAGEMENT	29	25	116%	0
GUEST SPEAKERS	0	10	0%	0
FIELD TRIPS	1	4	25%	0
INTERNSHIPS / PRE-APPRENTICESHIPS	14	50	28%	0
CAREER EVENTS	4	2	200%	0
OCCUPATIONAL TRAININGS	1	1	100%	0
BLUEPRINT WORKSHOPS	6	2	300%	0

SBWIB will supply staff onsite at Redondo Union High School and Patricia Dreizler High School to provide work-based learning support and other career pathway activities.

COMMUNITY PROJECT #1 - BRIDGE TO WORK FOSTER YOUTH PATHWAYS (MAXINE WATERS)

GRANT TERM: 5/01/2023 TO 04/30/2025

REPORT PERIOD: 5/01/2023 TO 9/30/2024

CP-BTW	Activities	Year Plan	% of Plan	QΔ
ENROLLMENTS	12	100	12%	9
CREDENTIAL ATTAINED	0	60	0%	0
EMPLOYMENT	0	60	0%	0

Congressional Directed Spending Project through Maxine Waters in which youth in the foster care system or recently exited from the system receive occupational training and paid work experience.

COMMUNITY PROJECT #2 - CONSTRUCTION, TRANSPORTATION AND UTILITIES PATHWAY PROGRAM (MAXINE WATERS)

GRANT TERM: 4/1/2024 TO 3/31/2026

REPORT PERIOD: 4/01/2024 TO 9/30/2024

CP-CUPP	Activities	Year Plan	% of Plan	QΔ
ENROLLMENTS	7	75	9%	7
CREDENTIAL ATTAINED	1	60	2%	1
EMPLOYMENT	0	60	0%	0

Congressional Directed Spending Project through Maxine Waters to serve 75 disadvantages individuals from underserved communities to train for ready-to hire local talent for large scale construction projects.

EL CAMINO COLLEGE STRONG WORKFORCE

GRANT TERM: 7/01/2024 TO 6/30/2025

REPORT PERIOD: 07/01/2024 TO 9/30/2024

El Camino College	Activities	Year Plan	% Plan	QΔ
STUDENT ENGAGEMENTS	18	400	5%	18
RECRUITMENTS	6	5	120%	6
INTERNSHIPS/PLACEMENTS	5	75	7%	5
JOB LEADS	113	500	23%	113
WORKSHOPS/PRESENTATIONS	4	12	33%	4
CAREER EVENTS	9	2	450%	9

SBWIB will provide outreach to employers, work readiness, internships, training, and recruitment activities.

INGLEWOOD SCHOOL DISTRICT STRONG WORKFORCE

GRANT TERM: 10/05/2023 TO 9/30/2024

REPORT PERIOD: 10/05/2023 TO 9/30/2024

Inglewood Unified School District	Activities	Year Plan	% Plan	QΔ
BUSINESS ENGAGEMENT/GUEST SPEAKERS	120	40	300%	8
FIELD TRIPS	2	4	50%	0
INTERNSHIPS	72	75	96%	17
OCCUPATIONAL TRAINING	3	2	150%	2
WORKSHOPS/CAREER EVENTS	36	3	1200%	8

SBWIB will provide outreach to employers, work readiness, internships, training, and recruitment activities.

CENTINELA VALLEY UNION HIGH SCHOOL DISTRICT
CALIFORNIA CAREER PATHWAYS GRANTS - ACADEMY
GRANT TERM: 7/01/2023 TO 6/30/2025 **REPORT PERIOD: 7/01/2023 TO 9/30/2024**

Centinela Valley Union High School District (CVUHSD)	Activities	Year Plan	% of Plan	QΔ
OPPORTUNITIES OFFERED	145	106	137%	21
COMPANY TOURS	11	10	110%	2
GUEST SPEAKERS/ADVISORY BOARD	24	56	43%	0
INTERNSHIP	168	75	224%	45
EVENT VENDORS	214	100	214%	1
BLUEPRINT	81	75	108%	22

SBWIB will provide work-based learning support to Centinela Valley Union High School District's nine academies and two career pathways. SBWIB will outreach to employers, engage in work based learning activities, which include guest speaking, providing opportunities for job shadowing, company tours, hosting interns, or serving as an advisory board member. Other activities will include participation in activities such as Career Day and Maker Faire.

CENTINELA VALLEY UNION HIGH SCHOOL DISTRICT
CALIFORNIA CAREER PATHWAYS GRANTS - ONSITE PROGRAM
GRANT TERM: 7/01/2024 TO 6/30/2025 **REPORT PERIOD: 7/01/2024 TO 9/30/2024**

Centinela Valley Union High School District (CVUHSD)	Activities	Year Plan	% of Plan	QΔ
STUDENT ENGAGEMENT	484	680	71%	484
EMPLOYERS CONNECTED	271	120	226%	271
WORKSHOPS	8	32	25%	8
GUEST SPEAKERS	2	10	20%	2
INTERNSHIPS	47	40	118%	47
JOB LEADS	172	300	57%	172

SBWIB will supply staff onsite at each of theCentinela Valley Union High School District's four high schools to provide work-based learning support and other career pathway activities.

HIGH ROADS TRAINING PARTNERSHIP (HRTP) #1

GRANT TERM: 8/24/2023 TO 3/30/2026

REPORT PERIOD: 8/24/2023 TO 9/30/2024

		Activities	Year Plan	% of Plan	Q1
PENDING ENROLLMENTS	HRTP	111			
ENROLLMENTS		77	495	16%	12
CREDENTIAL ATTAINED		0	396	0%	0
APPRENTICES		45	396	11%	0
EMPLOYMENT		45	420	11%	0

The HRTP is a statewide grant. SBWIB will service as the administrative and data reporting lead for a large stakeholder collaborative working to enroll barriered individuals into high demand certificate programs, apprenticeship and provide paid work experience in the Arts, Media and Entertainment sector.

SBWIB Employment Transition Initiative

GRANT TERM: 3/01/2024TO 03/31/2025

REPORT PERIOD: 3/1/2024 TO 9/30/2024

	SBWIB TOTALS	Grant Plan		QΔ
I. TOTAL CLIENTS			180	
A. ENROLLED		42	23%	30
B. NEW		10		10
C. TRAINING		7		7
D. OJT		0		0
E. Pre-Apprenticeship/Apprenticeship		0		0
				0
II. TOTAL EXITS		2		1
III. TOTAL UNSUBSIDIZED EMPLOYMENT		2		1
A. RETRAINING		0		0
ALSO ATTAINED CREDENTIAL		0		0
B. CALLED BACK WITH EMPLOYER		0		0
IV. % PLACEMENT (INCL. CALL BACKS)				
V. % PLACEMENT (EXCL. CALL BACKS)				
AVERAGE PLACEMENT WAGE		$ 30.66		

The SBWIB Employment Transition Initiative is a WIOA 25% Additional Assistance grant to support laid off workers from Northrop Grumman Space Systems division and provide employment and training services.

QUEST NDWG DISASTER RECOVERY GRANT

GRANT TERM: 10/01/2020 TO 9/30/2025 **REPORT PERIOD: 10/01/2022 TO 9/30/2024**

		Grant Plan		QΔ
I. TOTAL CLIENTS			125	
A. ENROLLED		129	103%	3
B. NEW		0		0
C. TRAINING		60		0
D. OJT		3		0
E. Pre-Apprenticeship/Apprenticeship		0		0
II. TOTAL EXITS		69		13
III. TOTAL UNSUBSIDIZED EMPLOYMENT		54		8
A. RETRAINING		24		4
ALSO ATTAINED CREDENTIAL		24		4
B. CALLED BACK WITH EMPLOYER		1		0
IV. % PLACEMENT (INCL. CALL BACKS)		78%		
V. % PLACEMENT (EXCL. CALL BACKS)				
AVERAGE PLACEMENT WAGE		$ 28.74		

SBWIB TOTALS

9/2024 -Statewide project received an extension to 9/30/25. The NDWG Employment Recovery grant is a statewide grant to provide employment and training services to 125 displaced workers as a result of the COVID-19 pandemic and with barriers to employment.

REGIONAL EQUITY RECOVERY PARTNERSHIP (RERP)

GRANT TERM: 4/10/2023 TO 12/31/2025

REPORT PERIOD: 4/10/2023 TO 9/30/2024

	SBWIB			FOOTHILL			VERDUGO			TOTALS			Activities Planned	Percent of Plan
	A	P	Δ	A	P	Δ	A	P	Δ	Total Activities A	QΔ		P	%
ENROLLMENTS	11	42	1	0	35	0	27	45	5	38	5		122	31%
CREDENTIAL ATTAINED	0	34	0	0	28	0	0	36	0	0			98	0%
APPRENTICESHIPS	11	14	1	0	1	0	0	1	0	11	0		14	79%
EMPLOYMENT AT EXIT	10	31	0	0	26	0	0	34	0	10	0		91	11%

Regional grant in which SBWIB is the lead program and fiscal agent. SBWIB will be partnering with ECC and WLAC to enroll barriered individuals into high demand certificate programs, apprenticeships and provide paid work experience.

QUARTERLY REPORTING

PRISON TO EMPLOYMENT 2.0

REPORT PERIOD: 4/10/2023 TO 9/30/2024

GRANT PERIOD: 4/10/2023 TO 12/31/2025

	SBWIB	Δ	LA CITY	Δ	LA COUNTY	Δ	FOOTHILL	Δ	PACIFIC GATEWAY	Δ	SELACO	Δ	VERDUGO	Δ	TOTALS	QΔ	PLANNED	PERCENT OF PLAN
TOTAL PLANNED ACTIVITIES	**33**		**271**		**258**		**26**		**33**		**26**		**13**				**660**	
ENROLLMENTS	53	15	510	510	0	0	4	0	15	15	26	17	9	6	617	563	660	93%
TRAINING	21	0	271	271	0	0	1	0	7	7	10	9	8	5	318	292	231	138%
TRAINING CREDENTIAL OBTAINED	8	0	0	0	0	0	0	0	4	4	3	3	0	0	15	7	192	8%
UNSUBSIDZED EMPLOYMENT	22	0	0	0	0	0	0	0	4	4	2	2	3	3	31	9	396	8%

Prison to Employment is a regional employment and training program to assist formerly incarcerated individuals. On behalf of the LA Basin, SBWIB serves as the fiscal agent and program lead on behalf of the seven Workforce Boards in Los Angeles County.

Other Grants

Irvine Foundation (SCAN) - Apprenticeship

GRANT TERM: 11//07/2022 TO 5/7/2025 (30 months)

Funding Amount: $500,000

Create the Southern California Apprenticeship Network (SCAN), expand apprenticeship throughout Southern CA.

Teen Center Attendance Report
Quarter 4 Progress
July 1, 2024 - September 31, 2024

July 1st- July 31st

INGLEWOOD TEEN CENTER	New Youth	Returning Youth	Total Youth	Total Visits
Inglewood	7	11	18	47
Hawthorne	1	0	1	9
Lawndale	0	0	0	0
Gardena	0	0	0	0
Other	1	0	1	4
TOTAL	9	11	20	60

HAWTHORNE TEEN CENTER	New Youth	Returning Youth	Total Youth	Total Visits
Inglewood	0	0	0	0
Hawthorne	57	12	69	138
Lawndale	4	0	4	5
Gardena	0	0	0	0
Torrance	0	0	0	0
Other	4	1	5	7
TOTAL	65	13	78	150

August 1 - August 31

INGLEWOOD TEEN CENTER	New Youth	Returning Youth	Total Youth	Total Visits
Inglewood	32	9	41	166
Hawthorne	0	0	0	0
Lawndale	0	0	0	0
Gardena	0	0	0	0
Other	0	0	0	0
TOTAL	32	9	41	166

HAWTHORNE TEEN CENTER	New Youth	Returning Youth	Total Youth	Total Visits
Inglewood	0	1	1	5
Hawthorne	29	17	46	99
Lawndale	3	0	3	9
Gardena	0	0	0	0
Torrance	0	0	0	0
Other	1	1	2	1
TOTAL	33	19	52	114

September 1 - September 30

INGLEWOOD TEEN CENTER	New Youth	Returning Youth	Total Youth	Total Visits
Inglewood	14	29	43	97
Hawthorne			0	
Lawndale			0	
Gardena			0	
Other			0	
TOTAL	14	29	43	97

HAWTHORNE TEEN CENTER	New Youth	Returning Youth	Total Youth	Total Visits
Inglewood			0	0
Hawthorne	34	22	56	122
Lawndale			0	0
Gardena			0	0
Torrance			0	0
Other	1		1	3
TOTAL	35	22	57	125

QUARTER 1 TOTAL	New Youth	Returning Youth	Q1 Total Youth	Q1 Total Visits
Inglewood Teen Center	55	49	**104**	**323**
Hawthorne Teen Center	133	54	**187**	**389**

Year To Date (Q1)	New Youth	Returning Youth	YTD Total Youth	YTD Total Visits
Inglewood Teen Center	55	49	**104**	**323**
Hawthorne Teen Center	133	54	**187**	**389**

South Bay Cities

Featuring the Weekly Newspapers of Hawthorne, Inglewood and Lawndale

Hawthorne Press Tribune — The Weekly Newspaper of Hawthorne

Inglewood Daily News — The Weekly Newspaper of Inglewood

Lawndale Tribune AND LAWNDALE NEWS — The Weekly Newspaper of Lawndale

Herald Publications - El Segundo, Hawthorne, Lawndale & Inglewood Community Newspapers Since 1911 - (310) 322-1830 - Vol. 6, No. 42 - October 17, 2024

Inside This Issue

Classifieds 2

Entertainment 2

Hawthorne.....3

Lawndale 4

Inglewood.....5

Legals 6-7

Pets.....8

Weekend Forecast

Friday
Partly Cloudy
70°/56°

Saturday
Sunny
73°/57°

Sunday
Sunny
75°/58°

Family Fun Fall Activities at the 2024 Water Harvest Festival



Families taking a tour of the Edward C. Little Water Recycling Facility, guided by West Basin Municipal Water District engineers. More than 1,200 people came to this free family-centered community event featuring interactive water education activities, stage shows, contests, Edward C. Little Water Recycling Facility tours, food, and entertainment focused on promoting the importance of water sustainability and conservation. Photo courtesy, Araceli Hernandez, Leuzinger High School Multimedia Careers Academy student.

A First for the Board and the Country

By Ron Sokol

I was emailed a press release that truly caught my attention: South Bay Workforce Investment Board Becomes the First Workforce Board in the U.S. to Register Non-Traditional Apprenticeship Program Nationally.

To be certain, the South Bay can take genuine pride as the home base of the Workforce Investment Board. So, let me share a bit about this dedicated group:

The Board encompasses eleven cities: El Segundo, Gardena, Hawthorne, Hermosa Beach, Inglewood, Lawndale, Torrance, Lomita, Manhattan Beach, Redondo Beach, and Carson. Over fifty people are on the Board, which for decades has embraced very focused goals: "We will promote an innovative workforce development system that supports job retention and creation and accelerates economic growth in the South Bay region."

Now, the reach of the South Bay Workforce Board has expanded to other locations across the country.

Jan Vogel has been the Executive Director of the Board for over forty years.I contacted Jan and his colleague Chris Cagle, the Board's Director of Business Services and Apprenticeship. Excuse the metaphor, but for me, it was kind of like interviewing Babe Ruth and Lou Gehrig at the same time. They, of course, will find that description way over the top. Jan and Chris will say, very matter-of-factly: "This is our job, Ron, it's why we're here…"

A few examples of the Board's successes, and then back to the first-in-the-nation press release:

Over one thousand apprentices through the South Bay Board were among those who helped build the remarkable SoFi Stadium. This multi-billion dollar structure has many moving parts and now has quite an international reputation. It is already a notably popular venue.

In addition, the Board has received two of the largest federal national Emergency Grants in history, each provided by the Department of Labor. This led to training thousands of laid-off workers, local residents, and youth to get them back to work. Bottom line, when times are tough -- think about when we have suffered in recession or from Covid -- the Board has strived mightily to be a safety net.

Further, through a contract with the Los Angeles Department of Public Social Services, the Board has provided Cal Works participants with opportunities not just to get a job but to stay employed and then achieve higher pay. One of the Board's consistent goals is to foster self-sufficiency and independence. CalWorks, if you are not familiar with it, means California Work Opportunity and Responsibility to Kids Program. The Board wants to and does help youth, particularly those with limited resources.

And you may be familiar with the Board's One-Stop Business & Career Centers in Gardena, Inglewood, Hathorne, and Carson. These are aimed at helping to develop each individual's job skills, abilities, and attitudes. The extent and breadth of job placements through the One-Stop Centers are many and speak for themselves.

So, then, to the press release about apprenticeships, which are also part of the Board's bread and butter.

See SBWIB, page 4



A Substantial Grant

Lawndale Tribune

AND LAWNDALE NEWS

The Weekly Newspaper of Lawndale

Herald Publications - El Segundo, Hawthorne, Lawndale & Inglewood Community Newspapers Since 1911 - (310) 322-1830 - Vol. 83, No. 42 - October 17, 2024

Congratulations to Our Honor Roll Award Students



We are proud of our Cardinal Scholars. Great to see all the parents that came out to support. Photo courtesy City of Lawndale High School.

SBWIB

from front page

Traditional apprenticeships are in fields such as construction, building and trades, and certain parts of the health care industry. There are years of history there, but Jan made it quite clear:

"The Governor set a goal to get 500,000 new apprentices in 2029, and the President is even more ambitious by making apprenticeship a national priority. To get there, we cannot limit the program to what have traditionally been apprenticeship programs, such as electrical, plumbing, framing, painting, and the like. This is why we have developed a program for almost any kind of occupation, which businesses, big or small, can use to their real benefit. The focus is on attracting new employees, training them, and for the business to then be in a position to retain good workers. As just one example, we can help by putting together a template for manufacturing jobs. Aero-Flex and Space-Flex were designed to serve the aerospace sector but have become a means of expanding apprenticeship models nationwide. Through the non-traditional apprentice program, companies receive access to a pipeline of talented job seekers ready for immediate employment in areas like advanced manufacturing and engineering."

Jan and Chris shared with me that the Board decided to register its apprenticeships nationwide. In part, this is because some local companies have multiple locations, many in other states. The time spent setting up a program here can now scale to wherever they do business. The non-traditional apprenticeship program allows the Board to support the efforts of employers to get people trained, to get people in the pipeline working, and to assist employers at multiple sites literally across the USA.

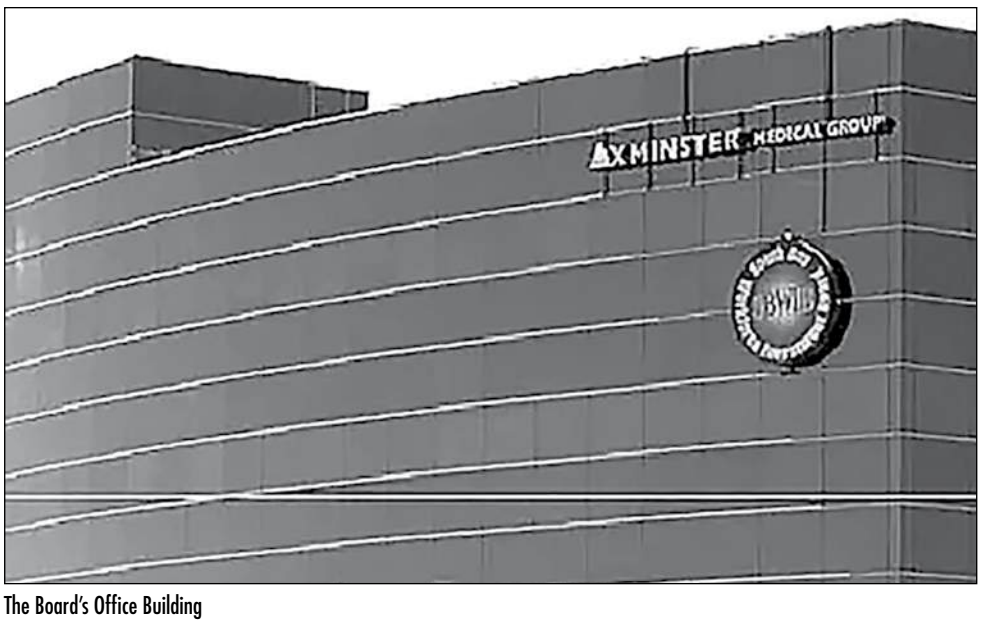
"We don't need a template for the traditional," Jan explained. "The traditional apprentice programs already have great organizations, but with non-traditional, we must help design them. Non-traditional apprenticeship can be just about anything, like manufacturing, as well as maintenance and clerical."

Chris chimed in: "We just completed a grant where our goal was to provide five thousand individuals into non-traditional apprenticeship programs, and very glad to say we exceeded that figure."

Hopefully, then, this column does an adequate job of explaining the press release which caught my attention. A press release that rightly touts the success of the Board's non-traditional apprenticeship program. Also, if you know a bit more about the South Bay Workforce Investment Board, that could benefit you or someone you know. South Bay residents can not only take real pride in the Workforce Board, but some of you may take or may help others to take advantage of its great no-cost services. •



Proud 2024 Graduates



The Board's Office Building



2024 Job Fair

NEWS

South Bay Workforce Investment Board

FOR IMMEDIATE RELEASE

South Bay Workforce Investment Board
11539 Hawthorne Blvd., Suite 500
Hawthorne, CA 90250
Contact: Jan Vogel 310-970-7700

September 16, 2024

South Bay Workforce Investment Board Becomes the First Workforce Board in the U.S. to Register Non-Traditional Apprenticeship Program Nationally

Hawthorne, CA – The South Bay Workforce Investment Board (SBWIB) has made history by becoming the first workforce board in the nation to register their non-traditional apprenticeship programs for national use. This milestone will allow SBWIB to support companies with apprenticeship programs that are scalable and transferable across all 50 states, helping businesses expand their skilled labor pool wherever they operate.

SBWIB Executive Director Jan Vogel hailed the achievement, stating, "We are excited to be at the forefront of this national effort. By registering our apprenticeship programs for nationwide use, we're empowering businesses to develop their workforce more effectively and efficiently. This is a game-changer for companies that have operations in multiple states, as it allows them to implement consistent, high-quality training across the board."

SBWIB partnered with California employers—Northrop Grumman, Joby Aero, Magnetika, Inc.—and the Institute for American Apprenticeship to launch three registered apprenticeships: Electronic Assembler, Aerospace Systems Assembler, and Aerospace Systems Technician. These partners recognize the value of an apprenticeship model that is flexible, scalable, and capable of meeting the dynamic needs of various industries. Partial funding for this initiative across California was provided by the U.S. Department of Labor's Apprenticeship Building America (ABA) Grant awarded to SBWIB.

What is a Non-Traditional Apprenticeship?

Unlike traditional apprenticeship programs, which focus on skilled trades in construction or in public safety, non-traditional apprenticeships expand the model into high-growth sectors such as healthcare, information technology, aerospace, energy, and advanced manufacturing. These programs offer hands-on, industry-specific training that equips individuals with the practical skills needed for a wide variety of fields.

"Non-traditional apprenticeships provide customized, flexible training that addresses the specific needs of businesses," Vogel explained. "By offering a broad range of apprenticeships across different industries, we help companies develop their workforce in a way that aligns with their unique business goals while also creating meaningful career pathways for workers."

Benefits for Apprentices and Employers

Apprentices benefit from hands-on training that prepares them for real-world challenges, allowing them to develop skills that are directly applicable to their chosen careers. Upon completing the program, apprentices earn a nationally recognized certificate from the U.S. Department of Labor, opening doors to better job opportunities and higher earning potential.

For employers, non-traditional apprenticeship programs offer a cost-effective way to train both new hires and incumbent workers. They provide an opportunity to build a loyal, skilled workforce while improving productivity and retention rates. Companies also have the flexibility to tailor training to their specific needs, ensuring their employees stay ahead of industry trends.

One notable success story is the Aero-Flex and Space-Flex apprenticeship programs developed by SBWIB. Originally designed to serve the aerospace sector, these programs have become a template for expanding apprenticeship models nationwide. Northrop Grumman has been a key partner, utilizing Aero-Flex to address the skills gap in advanced manufacturing and engineering. Through the program, participating companies receive access to a pipeline of talented job seekers ready for immediate employment.

Non-traditional apprenticeship programs offer a unique and effective way to develop skilled labor. By investing in non-traditional apprenticeship programs, employers can develop a skilled and productive workforce that can help them achieve their business objectives.

National Reach and Strategic Partnerships

The SBWIB's decision to register their apprenticeships for national use was driven by the needs of local California businesses, many of which operate across multiple states. "Companies told us they wanted to implement apprenticeships, but needed a solution that would work across state lines. Now, the apprenticeship programs we help them develop in California can be used wherever they do business across America," Vogel said.

This effort was further supported by SBWIB's work under a White House Initiative which aims to develop a skilled technical workforce for the space industry. This effort began two years ago and from this initiative the national Space Workforce Coalition (SWC) was formed.

[https://www.whitehouse.gov/briefing-room/statements-releases/2024/04/08/fact-sheet-vice-president-kamala-harris-launches-call-to-action-to-bring-the-benefits-of-space-to-communities-across-america/]

The SWC brings together regional programs from across the country to collaborate on addressing workforce needs, particularly for underrepresented groups in STEM careers; especially for those that may not otherwise have access to these types of career paths and opportunities. SWC members lead regional programs in California, Colorado, Alabama, Florida's Space Coast, the Gulf Coast of Louisiana and Mississippi. [https://www.spaceworkforcecoalition.org/]

The Southern California HUB is led by Northrop Grumman Systems Corporation (NGC) and the South Bay Workforce Investment Board. Coalition members, which includes NASA, collaborate with community colleges, employers, and many other partners on replicable and scalable approaches to attract, train and create employment opportunities.

Earlier this year, the work being done in California attracted the attention of the White House and the National Space Council, leading to a visit by Second Gentleman Douglas Emhoff during Women's History Month. He hosted the first-ever National Space Council Roundtable on Women in Space at the South Bay Workforce Investment Board's corporate offices in Hawthorne. [https://www.nasa.gov/image-article/second-gentleman-douglas-emhoff-participates-in-women-in-space-roundtable/]

These partnerships with NASA, Northrop Grumman, and other industry leaders are part of a larger strategy to make the U.S. a global leader in space exploration and technology. The SBWIB's nationally registered apprenticeship programs support this work.

The Future of Workforce Development

With the additional reach and flexibility provided by their nationally registered programs, SBWIB is poised to expand apprenticeships in a range of industries, including manufacturing, healthcare, energy, and the arts. The board’s continued focus on non-traditional apprenticeship programs is set to shape the future of workforce development across the U.S.

"Workforce development is key to economic growth," Vogel emphasized. "Our nationally registered apprenticeship programs not only help companies stay competitive, but they also provide individuals with the skills and opportunities needed to succeed in today’s evolving economy."

About South Bay Workforce Investment Board

The South Bay Workforce Investment Board is a nonprofit organization dedicated to supporting workforce development in Southern California. Through its apprenticeship programs and partnerships with businesses, SBWIB offers no-cost services that help both individuals and companies thrive in an ever-changing economic landscape.

For more information about SBWIB and its training programs, visit [www.sbwib.org], [www.spaceworkforcecoalition.org] or [www.sbwib.org/space-flex]. You can also contact SBWIB at (310) 970-7700.

Contact:
Jan Vogel
South Bay Workforce Investment Board
Phone: (310) 970-7700
Website: [www.sbwib.org]

NEWS

South.Bay.Workforce.Investment.Board

FOR IMMEDIATE RELEASE

South Bay Workforce Investment Board
11539 Hawthorne Blvd., Suite 500
Hawthorne, CA 90250

September 12, 2024

Contact: Jan Vogel 310-970-7700

South Bay Workforce Investment Board Awarded $1 Million Grant to Expand Apprenticeship Programs for Disadvantaged Youth

Hawthorne, CA – A Hawthorne, CA – The South Bay Workforce Investment Board (SBWIB) has been awarded a $1 million California Opportunity Youth Apprenticeship (COYA) Grant by the California Department of Industrial Relations and its Division of Apprenticeship Standards. The funding will be used to create and expand apprenticeship programs for disadvantaged youth across the region and surrounding areas.

The two-year project will leverage new and existing community partnerships to provide training and employment opportunities for targeted youth populations, including individuals from foster care, justice-involved youth, youth parents, individuals with disabilities, and those from low-income communities. The program aims to enroll 100 individuals, offering comprehensive support such as training, mentoring, career guidance, and placement into apprenticeship programs leading to employment.

Participants will have the opportunity to enter apprenticeship programs across five key sectors: advanced manufacturing (aerospace and bioscience), IT, healthcare, arts, media and entertainment, and energy. The goal is to help these young individuals gain the skills and experience needed to build sustainable careers in high-demand industries.

“This grant award highlights our long-standing success in providing disadvantaged youth access to career pathways through apprenticeships, helping them secure high-paying careers,” said SBWIB Executive Director Jan Vogel.

SBWIB’s apprenticeship programs are employer-driven, designed to upskill current employees while developing the future workforce pipeline. For over 41 years, SBWIB has offered no cost services to residents and businesses across the South Bay region through its four One-Stop Business and Career Centers in Inglewood, Carson, Torrance, and Gardena. Youth aged 16-24 can also access specialized services through the Inglewood and Hawthorne Teen Centers.

For more information, visit www.sbwib.org or call 310-970-7700.

NEWS

South Bay Workforce Investment Board

FOR IMMEDIATE RELEASE

South Bay Workforce Investment Board
11539 Hawthorne Blvd., Suite 500
Hawthorne, CA 90250

October 9, 2024

Contact: Jan Vogel 310-970-7700

South Bay Workforce Investment Board Celebrates Upskilling of 531 Workers and Secures Additional $726,810 for Employee Training Program

Hawthorne, CA—The South Bay Workforce Investment Board (SBWIB) is pleased to announce the successful completion of an employee training program that has upskilled 531 workers across the Southland, boosting productivity and advancing career opportunities. These workers, employed in industries such as manufacturing, healthcare, information technology, and aerospace, are now earning an average wage of $43.50 per hour. The training initiatives were funded by the State of California Employment Training Panel (ETP) and administered by SBWIB.

In recognition of the program's positive outcomes, ETP has awarded SBWIB an additional $726,810 to extend the project for another two years. This new funding will allow SBWIB to continue partnering with employers to deliver targeted training that fosters innovation, increases operational efficiency, and empowers workers with new skills and advancement opportunities.

"We're thrilled, not only with the impact this program has had, but also with the new funding from ETP that will allow us to keep driving workforce development across key industries," said Jan Vogel, Executive Director of SBWIB. "This extension gives us the opportunity to upskill even more workers, helping businesses grow, while ensuring employees have the skills they need to thrive in today's economy."

Centinela Hospital Praises SBWIB's Employment Training Panel Grant Program

Centinela Hospital Medical Center in Inglewood, CA, a key participant in SBWIB's Employment Training Panel (ETP) grant program, expressed deep appreciation for the support provided through the program. "The funding from SBWIB's ETP grant has been instrumental in helping us train both our new hires and incumbent workers," said Mohammad Naser, CEO for the hospital. "This has allowed us to enhance the skills of our healthcare staff and ensure they are equipped to meet the demands of a constantly evolving healthcare environment. We are grateful for this partnership and look forward to continued collaboration with SBWIB to further strengthen our workforce."

The Airplane Factory Thrives with ETP Support

The Airplane Factory, based in Torrance, CA, has also seen benefits from SBWIB's ETP grant program. "When we first joined the ETP program, we had only 30 employees. Today, we've grown to over 100," said Matt Liknaitzky, co-owner of The Airplane Factory. "This program has played an important part in our growth. With SBWIB's support, we've been able to provide essential training to our Airframe and Powerplant mechanics and aircraft assembly workers, ensuring they maintain their skills and stay up-to-date on the latest techniques. This has made our workforce more efficient and productive, which has been critical as we continue to expand. The ETP grant has been a vital tool in our growth and success."

Training Fuels Growth and Career Advancement

Through the initial phase of the program, employees received training in critical areas like healthcare, machine operations, IT systems, cybersecurity, and advanced manufacturing techniques. As a result, participating companies have reported increased productivity and profitability. One partner, LeFiell Manufacturing company – an employee owned company, saw a 38% increase in employee training in 2023, directly contributing to improved performance.

Many participants have also advanced their careers as a result of the program. Numerous workers earned certifications and promotions, including an hourly machine operator at LeFiell who was promoted to a Lead position after completing process and equipment training. Another success story involves an inspector who advanced to a Manufacturing Engineer role at LeFiell after receiving specialized training in inspection processes.

Impact Across Multiple Industries

ETP funding allowed SBWIB to partner with companies in various industries, tailoring training programs to address industry-specific needs. For example, LeFiell utilized ETP support to train employees on enterprise resource planning (ERP) systems, machine operations, and inspection protocols. This training led to significant improvements in operational efficiency.

Small businesses also benefitted from the program. An automotive company used the funds to expand its Research and Development department and train its team in advanced automotive technology and engineering design, helping them stay competitive in a fast-changing market.

A key contributor to this project has been 'Training Funding Partners', whose expertise and collaboration with the SBWIB were instrumental in making the program successful, allowing SBWIB to enhance the impact of its training initiatives and extend its reach to more businesses and workers across multiple industries.

Looking Ahead: Expanding the Reach of Workforce Development

With the additional $726,810 in funding from ETP, SBWIB will continue to provide valuable training opportunities over the next two years. These efforts will focus on expanding upskilling initiatives in sectors where training has already proven highly effective, ensuring that businesses and employees across California remain competitive and adaptable in the evolving economy.

"Our collaboration with ETP has been incredibly fruitful, and we are excited about the next phase of the program," said Vogel. "The additional funding will enable us to extend these training opportunities, fostering further growth for businesses and creating more pathways for workers to advance in their careers."

For more information about the South Bay Workforce Investment Board and its training programs, please visit www.sbwib.org or call (310) 970-7700.

About South Bay Workforce Investment Board

The South Bay Workforce Investment Board is a nonprofit organization committed to supporting workforce development across Southern California. Through partnerships with local businesses and workforce training programs, SBWIB offers its services at no cost, empowering individuals and businesses to thrive in an ever-changing economy.

Contact:
Jan Vogel
South Bay Workforce Investment Board
Phone: (310) 970-7700
Email: jvogel@sbwib.org
Website: www.sbwib.org





SUCCESSOR AGENCY TO THE LAWNDALE REDEVELOPMENT AGENCY

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE:	December 2, 2024
TO:	Honorable Chairman and Agency Members
FROM:	Sean M. Moore, City Manager
PREPARED BY:	Vanesa Alvarez, Administrative Assistant
SUBJECT:	**Minutes of the Lawndale Successor Agency Meeting, June 3, 2024**

RECOMMENDATION

Staff recommends that the Successor Agency approve the minutes.

Attachments

24-06-03 lras.min.pdf

ATTACHMENT A

DRAFT MINUTES
SUCCESSOR AGENCY
REGULAR MEETING
June 3, 2024

A. CALL TO ORDER AND ROLL CALL

Chair Pullen-Miles called the meeting to order at 6:31 p.m. in the Harold E. Hofmann Community Center, 2nd Floor Meeting Room, 14700 Burin Avenue, Lawndale, California. *The Board met concurrently with the City Council; therefore, the minutes order and numbering reflect the concurrent meeting.*

Members Present:	Chair Robert Pullen-Miles, Vice Chair Bernadette Suarez, Member Rhonda Hofmann Gorman, Member Pat Kearney
Members Absent:	Member Sirley Cuevas
Other Participants:	Executive Director Sean M. Moore, General Counsel Gregory M. Murphy, Secretary Erica Harbison, Assistant Secretary Yvette Hall, Deputy Executive Director/Director of Human Resources Raylette Felton, Los Angeles County Sheriff's Department Sergeant Justin Smith, Municipal Services Director Michael Reyes, Finance Officer Hrant Manuelian, Assistant Executive Director Jared Chavez, Public Works & City Engineering Oversight Contract Project Manager Ahmad Ansari, Community Services Director Jason Minter

B. CEREMONIALS

Vice Chair Suarez led the flag salute. Pastor George Magdalany of Hope Chapel Hawthorne Church provided the inspiration.

E. ORAL COMMUNICATIONS - ITEMS NOT ON THE AGENDA (Public Comments)

No public comment provided specific to the Successor Agency.

G. CONSENT CALENDAR

SUCCESSOR AGENCY

10. Minutes of the Successor Agency Meeting, May 6, 2024
Recommendation: that the Successor Agency approve the minutes.

A motion was made by Member Kearney and seconded by Vice Chair Suarez to approve the Consent Calendar. The motion passed by a vote of 4-0-1 with Member Cuevas absent.

DRAFT

H. ADMINISTRATION

12. Annual Budget Fiscal Year 2024-25

Recommendation: that the Successor Agency adopt Resolution No. CC-2406-078, adopting the fiscal year 2024-2025 operating and capital improvement budget; which includes the City of Lawndale, Lawndale Housing Authority, and Successor Agency to the Lawndale Redevelopment Agency.

Finance Officer Manuelian presented the staff report.

Chair Pullen-Miles commented on the Transient Occupancy Tax increase and revenue increase, staffing expenditures for the Harold E. Hofmann Community Center and asked why the City is hiring four staff when seven positions are budgeted.

Finance Officer Manuelian responded that the Budget Ad Hoc Subcommittee recommended to budget for seven staff members and begin by hiring four staff members.

Executive Director Moore explained that four staff will be hired to open the Community Center for the public to rent on the weekends and staff hiring will increase as needed.

Vice Chair Suarez thanked staff for preparing the Budget report and Member Kearney for serving on the Budget Ad Hoc Subcommittee with her.

A motion was made by Vice Chair Suarez and seconded by Member Kearney to adopt Resolution No. CC-2406-078, adopting the fiscal year 2024-2025 operating and capital improvement budget; which includes the City of Lawndale, Lawndale Housing Authority, and Successor Agency to the Lawndale Redevelopment Agency. The motion passed by a vote of 4-0-1 with Member Cuevas absent.

K. ADJOURNMENT

There being no further business to conduct, Chair Pullen-Miles adjourned the meeting at 8:10 p.m.

_____
Robert Pullen-Miles, Chair

ATTEST:

_____
Erica Harbison, Secretary
Approved: June 17, 2024

DRAFT

CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE: December 2, 2024

TO: Honorable Mayor and City Council

FROM: Sean M. Moore, City Manager

PREPARED BY: Michael Reyes, Municipal Services Director

SUBJECT: **Award of Purchase to All Traffic Solutions, Inc. for Construction and Delivery of Radar Trailers to be Used for Traffic Calming**

BACKGROUND

As part of the 2024-2025 Fiscal Year budget, a line item was included for the purchase of radar trailers. Radar trailers are designed to read the speed of oncoming vehicles and display that speed so that drivers can be aware of how fast they are traveling. Radar trailers also have the ability to display warning messages to drivers when vehicles are exceeding posted speed limits.

The City does not currently have a radar trailer, but staff believes that by purchasing radar trailers and posting them at specific locations where drivers are known to travel at excessive speeds, these trailers could have a calming effect on traffic, and encourage drivers to observe the posted speed limits.

STAFF REVIEW

Radar trailers vary in function, size and price but typically cost between $9,000 to $22,000 per trailer depending on the functions and size of the trailer. Due to their high costs, the City put out an RFP seeking bids from radar trailer manufacturers. The Request for Proposals (RFP) for the purchase of Radar Trailers was advertised on October 23rd, 2024.

All Traffic Solutions, Inc. and Kustom Signals, Inc. submitted proposals to the City Clerk's office staff in accordance with the City bidding procedures.

The proposals received are listed in the table below.

Bidder Name	Bid Amount	Quote 1	Quote 2	Quote 3	Quote 4
All Traffic Solutions, Inc.		8,928.46	$10,878.04	$12,590.91	$20,392.91
Two Trailers		$17,856.92	$21,656.08	$25,081.82	$40,685.82
Kustom Signals Inc.		$14,572	$21,458	N/A	$37,400

A panel of City staff and LASD personnel including myself, Public Works Director Lucho Rodriguez, and LASD Sgt. Justin Smith reviewed both proposals according to the criteria outlined in the RFP rating system. The categories reviewed are as follows:

1. Completeness of RFP Response
2. Experience with Proposed Equipment
3. Knowledge and Expertise of Company
4. Prior Relevant Experience

5. Total Project Cost

Following the evaluations of proposals, the panel choose All Traffic Solutions, Inc. as the option that would best serve the City.
All Traffic Solutions offered a winning bid of $25,081.82 for two (2) SpeedAlert 18 radar message signs and trailers for transporting them. The cost also includes a 3-year warranty, a one-year subscription to the All Traffic Solutions, Inc. App to assist staff with equipment management, remote reporting, alerts, mapping, and PremiereCare.

The radar sign also comes with a violator strobe light to alert drivers when they exceed posted limits, as well as a battery and 100 watt integrated solar panel.

Shipping costs and taxes are also included in this price. All Traffic Solutions stated that the construction and delivery of both of these units should take between four to six weeks once payment is approved.

LEGAL REVIEW

The City Attorney has reviewed this staff report and approves it as to form.

FISCAL REVIEW

Staff is requesting the amount of $25,081.82 to be paid to All Traffic Solutions for the purchase of two (2) SpeedAlert 18 radar message signs and trailers.

RECOMMENDATION

Staff recommends that the City Council approve this additional cost for the purchase of two (2) SpeedAlert 18 radar message signs and trailers.

Attachments

A. RFP BN-2411-35 Radar Trailers 11-14.pdf

B. All Traffic Solutions Inc.pdf

C. Kustom Signals Inc.pdf

ATTACHMENT A

CITY OF LAWNDALE MUNICIPAL SERVICES DEPARTMENT
14616 Grevillea Avenue, Lawndale, CA 90260 | Phone: (310) 973-3226 | Website: lawndalecity.org

REQUEST FOR PROPOSALS:

RADAR TRAILERS
BN-2411-35



DEADLINE TO SUBMIT AN RFP:
THURSDAY, NOVEMBER 14, 2024, AT 5 P.M. (PST)

Send RFP Response To:

City of Lawndale - City Clerk's Office
RFP Response for Radar Trailers
14717 Burin Avenue, Lawndale, CA 90260

RFP issued on October 23, 2024

TABLE OF CONTENTS

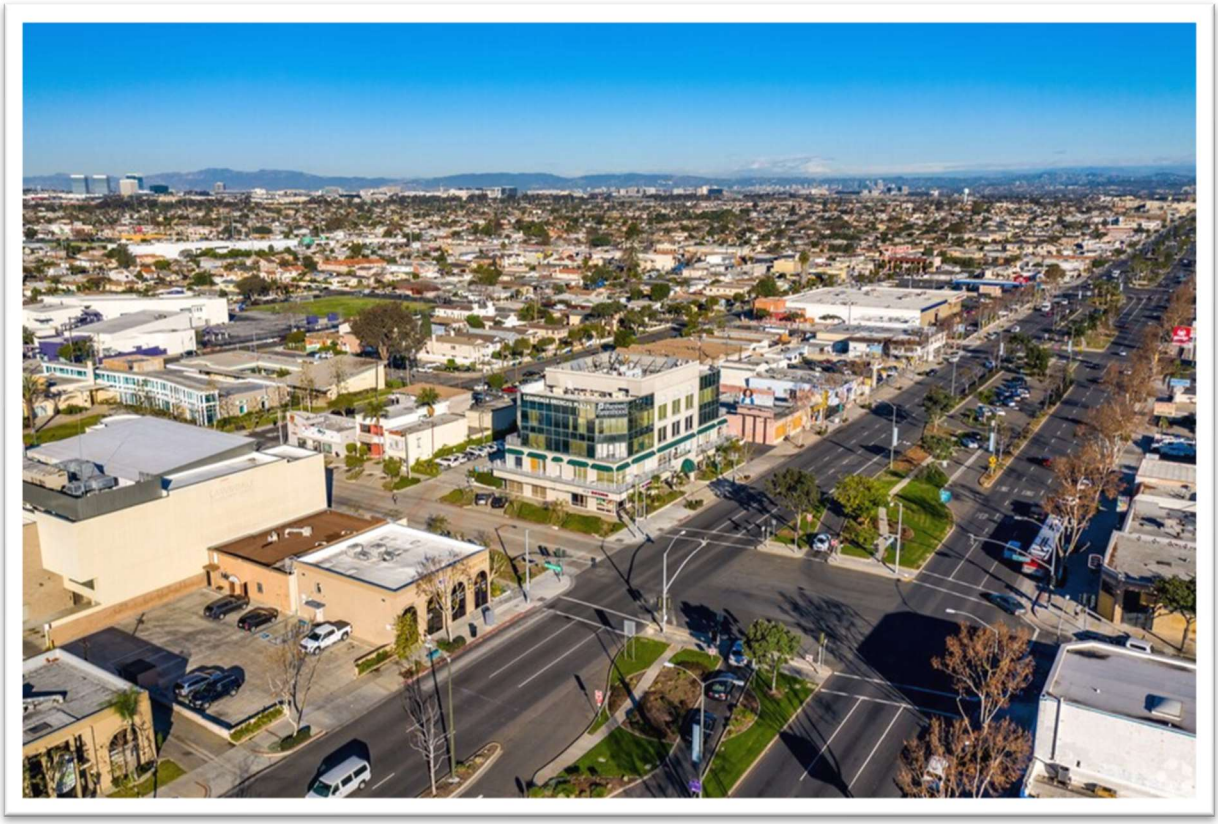
SECTION		PAGE
1.	Introduction	2
2.	Submittal Procedures and Deadlines	3
3.	Definitions, Terms and Conditions	4
4.	General Information	7
5.	Scope of Services	8
6.	Proposal Format and Content Requirements	9
7.	Evaluation Criteria	11
8.	Sample Contract Services Agreement	12

1. INTRODUCTION

The City of Lawndale's Municipal Services Department ("City") is seeking qualified companies with proven expertise to submit a proposal to provide Radar Trailers for use by the Los Angeles Sheriff's Department deputies contracted to the City of Lawndale, to monitor the speed of vehicles and alert motorists when they are using excessive speeds in the City.

The City is seeking to enter into an agreement with a new vendor no later than December 30, 2024, through a fair and competitive process. The City is seeking to have the contract go into effect starting December 12, 2024, to provide the Sheriff's Department with radar trailers in order to monitor the speed of vehicles in the City of Lawndale, and to encourage drivers to travel at posted, legal speeds.

It is the intent of the City of Lawndale to select a single individual/firm to accomplish and/or supply all equipment and services outlined in this Request for Proposal (RFP).



2. SUBMITTAL PROCEDURES / DEADLINES

The City of Lawndale's Municipal Services Department ("City") is seeking qualified individuals/firms with proven expertise to submit a proposal to provide radar trailers for use by the City.

Four (4) copies of your response, two (2) bound, one (1) unbound and (1) electronic version (USB flash drive), **shall be submitted no later than 5:00 p.m. (PST) on Thursday, November 14, 2024, to the City Clerk's Office**. Postmarks by this date are not acceptable and facsimiles will not be accepted. Please mail or deliver your response in a sealed envelope with "**RFP Radar Trailers**" written below the address label and addressed as follows:

City of Lawndale - City Clerk's Office
RFP Radar Trailers
14717 Burin Avenue, Lawndale, CA 90260

In order to ensure a fair and objective RFP process and evaluation, all questions and inquiries related to this RFP shall be addressed in writing to Michael Reyes, Director of Municipal Services at **mreyes@lawndalecity.org**. **The deadline for written questions and inquiries is Thursday, November 7, 2024, at 5 p.m. (PST).** The operating hours for the City of Lawndale are Monday through Thursday, from 7 a.m. to 6 p.m., and we are closed every Friday, Saturday, and Sunday.

TENTATIVE SCHEDULE FOR THE REQUEST FOR PROPOSAL

EVENT	DATE
Release of RFP to Vendors	October 23, 2024
Deadline for Questions and Inquiries	November 7, 2024, at 5 p.m. (PST)
Proposal Submission Deadline (*latest time and date*)	November 14, 2024, at 5 p.m. (PST)
Interviews for Selected Finalists (*estimated*)	November 18 - 21, 2024
Contract Evaluations/Negotiations (*estimated*)	November 18 - 21, 2024
Earliest Award of Any One Contract (*estimated*)	December 2, 2024

3. DEFINITIONS, TERMS, AND CONDITIONS

DEFINITIONS

In order to simplify and clarify the language throughout this Request for Proposals, the following definitions shall apply:

CITY: The City of Lawndale, CA.

CITY COUNCIL: The elected officials of the City of Lawndale, who have been given the authority to exercise such powers and jurisdiction on all City business as conferred by the State Constitution and Laws.

CONTRACT: An agreement between the City and the selected firm to furnish supplies and/or services over a designated term period during which repeated purchases are made of the commodity and/or service specified.

RFP: Request for Proposal.

FIRM/CONSULTANT: Organization offering a proposal in response of this RFP.

PROPOSAL TERMS AND CONDITIONS

ELECTRONIC DOCUMENTS

Consultants may be supplied with the original RFP documents in electronic form to aid in the preparation of proposal(s). By accepting these electronic documents, each Consultant agrees not to edit or change the language or format of these documents. Submission of a proposal by Consultants signifies full agreement with this requirement.

RECEIPT OF PROPOSALS

Submitted proposal(s) must be properly addressed and received by the City prior to the date and time specified. The mere fact that the proposal was dispatched will not be considered; the Consultant must ensure that the proposal is delivered.

Proposals received after the date and time specified will be considered void and unacceptable. The City is not responsible for the lateness of the mail carrier, etc.; and the time/date stamp of receipt by the City's Clerk's Office shall be the official time of receipt.

ALTERATIONS

Proposals documents cannot be physically altered or amended after the closing date. Alterations made before closing must be initialed by the Consultant to guarantee authenticity. Proposals may not be withdrawn after the proposal closing date and each Consultant agrees to this stipulation upon submittal of its proposal. However, all proposals are subject to negotiation before a contract is awarded as further described below.

QUESTIONS AND INQUIRIES

In order to ensure a fair and objective RFP process and evaluation, all questions and inquiries related to this RFP shall be addressed in writing to Michael Reyes, Director of Municipal Services at mreyes@lawndalecity.org. **The deadline for written questions and inquiries is Thursday, November 7, 2024, at 5 p.m. (PST).** Our operating hours are Monday through Thursday, from 7 a.m. to 6 p.m. We are closed every Friday, Saturday, and Sunday.

COMMUNICATION

The City shall not be responsible for any verbal communication between any employee of the City and any proposing firm. Only written requirements and qualifications will be considered.

No oral statement of any person shall modify or otherwise change, or affect the terms, conditions, or specifications stated in the resulting contract. All change orders to the contract will be made in writing by the City Manager for the City.

RESERVATIONS

The City reserves the right to accept or reject any or all proposals received as a result of this request, to negotiate with all qualified sources, or to cancel, in part or in its entirety, this Request for Proposal if found in the best interest of the City.

REIMBURSEMENTS

All costs incurred in the preparation of a proposal, the submission of additional information, and/or any other aspect of preparing a proposal will be borne by the Consultant.

CERTIFICATION

Any proposal which does not contain all of the information requested in this RFP will be considered incomplete and may be rejected by the City.

FUNDING

The City operates and is funded on a fiscal year basis; accordingly, the City reserves the right to terminate, without any liability, any contract for which funding is not available.

NEGOTIATIONS

Negotiations may be conducted with responsible firm(s) who submit proposals that are reasonably susceptible of being selected. All firm(s) reasonably susceptible of being selected based on criteria set forth in this RFP may be given an opportunity to make a presentation and/or interviews. Although this process will ultimately result in the award of a single contract, the City reserves the right to negotiate a contract with more than one firm.

ADDITIONAL INFORMATION

During the proposal evaluation process, the City reserves the right, where it may serve the City's best interest, to request additional information or clarifications from proposers. The City also reserves the right to investigate the qualifications of the firm(s) as it deems appropriate.

The option to exercise successive years are not only subject to funding availability, but also the need for services and the consultant's ability to comply with contract terms and conditions.

RFP

Proposers should be aware that the RFP and the contents of the successful proposal will become a part of any subsequent contractual documents that may arise from this RFP. In the case of a discrepancy between the RFP and the firm's proposal, the contract will supersede.

All data, documents and other products used during the life of the project shall remain in the public domain upon the project's completion. Similarly, all responses to this RFP shall become the property of the City and will be retained or disposed of in the City's discretion.

AWARD OF THE CONTRACT

The total award of the contract is estimated to be between $20,000 – 30,000 for a one-time cost which shall include two radar trailers, warranties, technical support, and delivery costs.

4. GENERAL INFORMATION

The City of Lawndale was incorporated on December 28, 1959. Lawndale is a general law city governed by an elected five-member City Council that appoints the City Manager and City Attorney.

Lawndale was the sixty-sixth City to be incorporated into Los Angeles County however, its history as a residential community dates back to the period of Spanish land grants. The area was inhabited prior to that time by coastal indigenous tribes. The population estimate from the 2020 US Census is 31,935. The City is 1.97 square miles and has a population density of 16,600 people per square mile.

The 2019 median household income is $62,013, with 13.7% of the population being persons in poverty.

AGE AND SEX BREAKDOWN (2019 CENSUS ESTIMATES):

Persons under 5 years – 6.5%
Persons under 18 years – 23.7&
Persons 65 years and over – 10.3%
Female persons – 49%

RACE AND ETHNIC ORIGINS BREAKDOWN (2019 CENSUS ESTIMATES):

White – 42.6%
Black or African American [(a)] – 10.2%
American Indian and Alaska Native [(a)] – 0.2%
Asian [(a)] – 11%
Native Hawaiian and Other Pacific Islander [(a)] – 1%
Two or more races – 4.3%
Hispanic or Latino [(b)] – 61.5%
White, not Hispanic or Latino – 14.6%

[(a)] *Includes persons reporting only one race*
[(b)] *Hispanics may be of any race, so also are included in applicable race categories*

THE CITY OF LAWNDALE IS LOCATED IN:

- 43rd Congressional District of California and is represented by Congresswoman Maxine Waters.
- District 62 of the State Assembly and is represented by Assembly Member Tina McKinnor.
- District 35 of the State Senate and is represented by Senator Steven Bradford.
- Los Angeles County Board of Supervisors, Second District, and is represented by Supervisor Holly J. Mitchell.

5. SCOPE OF SERVICES

RADAR TRAILERS

1. The Consultant will provide the City with two or more radar trailers to be used by the Sheriff's Department and City Staff to make motorists aware of their vehicle speed while driving in the City of Lawndale.

2. Consultant will provide the City with all hardware, cables, batteries and equipment to be used with radar trailers.

3. Consultant will provide training and technical support for staff and LASD personnel on how to operate these radar trailers.

4. Consultant will provide warranties for all equipment purchased.

6. PROPOSAL FORMAT AND CONTENT REQUIREMENTS

REQUIREMENTS

The following instructions describe the form in which proposals must be submitted.

Responses to the following items will be used for proposal evaluation. Proposals which do not contain responses to each of the requirement items will be considered incomplete and may be rejected.

Proposal documents should provide a straightforward, concise description of the firm's capabilities to satisfy the requirements of this RFP. Emphasis should be on completeness, clarity of content, and conveyance of the information requested by the City. The requirements stated do not preclude a firm from furnishing additional reports, functions, and costs as deemed appropriate.

Four copies of your response, two (2) bound, one (1) unbound and (1) electronic version (flash drive) **MUST BE SUBMITTED NO LATER THAN 5:00 P.M. (PST) ON THURSDAY, NOVEMBER 14, 2024**, to the City Clerk's Office. In addition, the electronic version of the proposal must be included in PDF format written to a single Flash Drive. The electronic version of the proposal must be an exact duplicate of the hard copies. If the proposal includes any comments over and above the specific information requested in this RFP, such information should be included as a separate appendix and placed at the end of the proposal.

The proposal must contain the following five (5) elements describing how the Consultant will perform the assignment:

1. TECHNICAL

Technical Proposals will contain, at a minimum: a) an executive summary b) a description of the approach to be taken in addressing the scope of work, c) a listing of the specific

tasks required to properly perform the services, and d) a timeline from inception to completion.

2. MANAGEMENT AND STAFFING

Describe the management and staffing configuration to be utilized to complete the scope of work. Resumes of all proposed personnel must be included. The proposal must indicate who will have primary responsibility for this project.

3. PRIOR RELATED FIRM EXPERIENCE

Firms or individuals must demonstrate competence and capability to satisfactorily perform the scope of work. A description of the Firm's related work experiences should be included.

A list of at least three (3) recent references, including local government agencies where a similar product has been provided and any private clients, including names and telephone numbers of the firm and the key managers and professionals assigned to the project.

4. COST AND PRICING

Proposals shall include staff hourly rates, plus overhead, travel and any additional project costs proposed. Prices quoted must remain firm for the first year of the contract. Cost proposals must be submitted with the proposal and all items must be itemized in detail. The total project cost shall be expressed as a "**Not to Exceed**" amount for items 1 – 5 under the "**Scope of Services**" section.

In addition, an hourly fee schedule shall be submitted with the proposal. In the event that the scope of work is substantially modified, the extra cost or credit shall be negotiated based on the submitted hourly rates.

5. ADDITIONS OR EXCEPTIONS

A single and separate section with the heading "**ADDITIONS OR EXCEPTIONS TO THE CITY'S REQUEST FOR PROPOSAL**" containing a complete and detailed description of all the consultant's exceptions to the provisions and conditions of the attached City contract.

SAMPLE

7. EVALUTION CRITERIA

The award of this agreement will be made to the most qualified firm/individual whose proposal complies with the prescribed requirements. The City reserves the right to reject any and all proposals, and to waive any technical errors, irregularities, or discrepancies, if to do so is deemed to serve the best interests of the City. In no event will an award be made until all necessary investigations are made as to the responsibility and qualifications of the firm/individual(s) to whom it is proposed to make such award.

Proposals will be reviewed and evaluated by City staff, and ranked based on the following considerations:

1. **TECHNICAL APPROACH TO SCOPE OF WORK,**
2. **EXPERIENCE OF PROPOSED PERSONNEL AND THE FIRM IN PROVIDING RADAR TRAILERS,**
3. **MINORITY OWNERSHIP/EMPLOYMENT AS DEFINED BY COMMUNITY DEVELOPMENT COMMISSION AND HUD, AND**
4. **COST AND PRICING AND CITY'S AGREEMENT WITH THE CONSULTANT'S PROPOSED REVISIONS TO THE CITY CONTRACT.**

If further clarifications or negotiations are required, on-site interviews may be conducted. Participation in these interviews will be at the expense of the individual firms. The Selection Panel will be made up of staff members or representatives from the City. Recommendations will be forwarded to the City Council for final selection and award.

Proposals failing to provide sufficient information and assurances of performance to adequately assess each category of the required services and/or failing to comply with the requirements and conditions of this RFP may not be given further consideration.

Each proposal will be considered along with those of other responding firms, with respect to ability to perform effectively and efficiently those tasks outlined above.

Close coordination with the City is required to assure that all requirements will be met. The City reserves the right to withdraw this RFP at any time without any prior notice. Further, the City makes no representations that any Agreement will be awarded to any Consultant responding to this RFP. The City expressly reserves the right to postpone reviewing the proposals for its own convenience and to reject any and all proposals responding to this RFP without indicating any reasons for such rejection(s).

8. SAMPLE CONTRACT SERVICE AGREEMENT

CITY OF LAWNDALE

CONTRACT SERVICES AGREEMENT FOR

RADAR TRAILERS

This Contract Services Agreement ("Agreement") is made and entered into this ____ day of _____, 20____, by and between the City of Lawndale, a municipal corporation ("City"), and _____ ("Consultant"). The term Consultant includes two or more radar trailers for the City of Lawndale. The parties hereto agree as follows:

1.0 SERVICES OF CONSULTANT

1.1 Scope of Services. In compliance with all terms and conditions of this Agreement, Consultant shall provide the work and services specified in the "Scope of Services" attached hereto as *Exhibit "A"* and incorporated herein by this reference. Consultant warrants that all work or services set forth in the Scope of Services will be performed in a competent, professional and satisfactory manner.

1.2 Consultant's Proposal. The Scope of Services shall include the Consultant's proposal or bid which shall be incorporated herein by this reference as though fully set forth herein. In the event of any inconsistency between the terms of such proposal and this Agreement, the terms of this Agreement shall govern.

1.3 Compliance with Law. All work and services rendered hereunder shall be provided in accordance with all ordinances, resolutions, statutes, rules, and regulations of the City and any Federal, State or local governmental agency having jurisdiction.

1.4 Licenses, Permits, Fees and Assessments. Consultant shall obtain at its sole cost and expense, such licenses, permits and approvals as may be required by law for the performance of the services required by this Agreement. Consultant shall have the sole obligation to pay for any fees, assessments, taxes, including applicable penalties and interest, which may be imposed by law and arise from or are necessary for the Consultant's performance of the services required by this Agreement; and shall indemnify, defend and hold harmless City against any claim for such fees, assessments, taxes, penalties or interest levied, assessed or imposed against City hereunder.

1.5 Familiarity with Work. By executing this Agreement, Consultant warrants that Consultant (a) has thoroughly investigated and considered the scope of services to be performed, (b) has carefully considered how the work and services should be performed, and (c) fully understands the facilities, difficulties and restrictions attending performance of the services under this Agreement.

1.6 Additional Services. City shall have the right at any time during the performance of the services, without invalidating this Agreement, to order extra work beyond that specified in the Scope of Services or make changes by altering, adding to or deducting from said work. No such extra work may be undertaken unless a written order is first given by the Contract Officer to the Consultant, incorporating therein any adjustment in (i) the Contract Sum, and/or (ii) the time to perform this Agreement, which said adjustments are subject to the written approval of the Consultant. Any increase in compensation

SAMPLE

must be approved by the City Council. It is expressly understood by Consultant that the provisions of this Section shall not apply to services specifically set forth in the Scope of Services or reasonably contemplated therein. Consultant hereby acknowledges that it accepts the risk that the services to be provided pursuant to the Scope of Services may be more costly or time consuming than Consultant anticipates and that Consultant shall not be entitled to additional compensation therefor.

1.7 Special Requirements. Additional terms and conditions of this Agreement, if any, which are made a part hereof are set forth in the "Special Requirements" attached hereto as *Exhibit "B"* and incorporated herein by this reference. In the event of a conflict between the provisions of *Exhibit "B"* and any other provisions of this Agreement, the provisions of *Exhibit "B"* shall govern.

1.8 Environmental Laws. Consultant shall comply with all applicable environmental laws, ordinances, codes and regulations of Federal, State, and local governments. Consultant shall also comply with all applicable mandatory standards and policies relating to energy efficiency.

2.0 COMPENSATION

2.1 Contract Sum. For the services rendered pursuant to this Agreement, Consultant shall be compensated in accordance with the "Schedule of Compensation" attached hereto as *Exhibit "C"* and incorporated herein by this reference, but not exceeding the maximum contract amount of **(insert amount)** ("Contract Sum"), except as provided in Section 1.6. The method of compensation may include: (i) a lump sum payment upon completion, (ii) payment in accordance with the percentage of completion of the services, (iii) payment for time and materials based upon the Consultant's rates as specified in the Schedule of Compensation, but not exceeding the Contract Sum or (iv) such other methods as may be specified in the Schedule of Compensation. Compensation may include reimbursement for actual and necessary expenditures approved by the Contract Officer in advance if specified in the Schedule of Compensation. The Contract Sum shall include the attendance of Consultant at all project meetings reasonably deemed necessary by the City.

Consultant agrees that if Consultant becomes aware of any facts, circumstances, techniques, or events that may or will materially increase or decrease the cost of the work or services or, if Consultant is providing design services, the cost of the project being designed, Consultant shall promptly notify the Contract Officer of said fact, circumstance, technique or event and the estimated increased or decreased cost related thereto and, if Consultant is providing design services, the estimated increased or decreased cost estimate for the project being designed.

2.2 Method of Payment. Unless some other method of payment is specified in the Schedule of Compensation, in any month in which Consultant wishes to receive payment, no later than the first (1st) working day of such month, Consultant shall submit to the City, in a form approved by the City's Director of Finance, an invoice for services rendered prior to the date of the invoice. Except as provided in Section 7.2, City shall pay Consultant for all expenses stated thereon which are approved by City pursuant to this Agreement generally within thirty (30) days, and no later than forty-five (45) days, from the submission of an invoice in an approved form.

2.3 Availability of Funds. It is mutually understood between the parties that this Agreement is valid and enforceable only if sufficient funds are made available by the City Council of the City for the purposes of this Agreement. The availability of funding is affected by matters outside the City's

SAMPLE

control, including other governmental entities. Accordingly, the City has the option to void the whole Agreement or to amend the Agreement to reflect unanticipated reduction in funding for any reason.

3.0 PERFORMANCE SCHEDULE

3.1 Time of Essence. Time is of the essence in the performance of this Agreement

3.2 Schedule of Performance. Consultant shall commence and shall perform all services within the time period(s) established in the "Schedule of Performance" attached hereto as *Exhibit "D"*, if any, and incorporated herein by this reference. When requested by the Contractor, extensions to the time period(s) specified in the Schedule of Performance may be approved in writing by the Contract Officer but not exceeding one hundred eighty (180) days cumulatively.

3.3 Force Majeure. The time period(s) specified in the Schedule of Performance for performance of the services rendered pursuant to this Agreement shall be extended because of any delays due to unforeseeable causes beyond the control and without the fault or negligence of the Consultant, including, but not restricted to, acts of God or of the public enemy, unusually severe weather, fires, earthquakes, floods, epidemics, quarantine restrictions, riots, strikes, freight embargoes, wars, litigation, and/or acts of any governmental agency, including the City, if the Consultant shall, within ten (10) days of the commencement of such delay, notify the Contract Officer in writing of the causes of the delay. The Contract Officer shall ascertain the facts and the extent of delay and extend the time for performing the services for the period of the enforced delay when and if, in the judgment of the Contract Officer, such delay is justified. The Contract Officer's determination shall be final and conclusive upon the parties to this Agreement. In no event shall Consultant be entitled to recover damages against the City for any delay in the performance of this Agreement, however caused; Consultant's sole remedy being extension of the Agreement pursuant to this Section.

3.4 Term. Unless earlier terminated in accordance with Section 7.4 below, this Agreement shall begin on December 12, 2024, and continue in full force and effect until completion of the services no later than December 31, 2024.

4.0 COORDINATION OF WORK

4.1 Representative of Consultant. **(Insert name)** is hereby designated as being the representative of Consultant authorized to act on its behalf with respect to the work or services specified herein and to make all decisions in connection therewith.

It is expressly understood that the experience, knowledge, capability and reputation of the representative was a substantial inducement for City to enter into this Agreement. Therefore, the representative shall be responsible during the term of this Agreement for directing all activities of Consultant and devoting sufficient time to personally supervise the services hereunder. For purposes of this Agreement, the representative may not be replaced, nor may his responsibilities be substantially reduced by Consultant without the express written approval of City.

4.2 Contract Officer. The City's City Manager is hereby designated as the representative of the City authorized to act in its behalf with respect to the work and services and to make all decisions in connection therewith ("Contract Officer"). It shall be the Consultant's responsibility to assure that the Contract Officer is kept informed of the progress of the performance of the services and the Consultant

SAMPLE

shall refer any decisions which must be made by City to the Contract Officer. The City may designate another Contract Officer by providing written notice to Consultant.

4.3 Prohibition Against Subcontracting or Assignment. The experience, knowledge, capability and reputation of Consultant, its principals and employees were a substantial inducement for the City to enter into this Agreement. Therefore, Consultant shall not contract with any other entity to perform in whole or in part the services required hereunder without the express written approval of the City. In addition, neither this Agreement nor any interest herein may be transferred or assigned without the prior written approval of City. Transfers restricted hereunder shall include the transfer to any person or group of persons acting in concert of more than twenty five percent (25%) of the present ownership and/or control of Consultant taking all transfers into account on a cumulative basis. A prohibited transfer or assignment shall be void. No approved transfer shall release the Consultant or any surety of Consultant of any liability hereunder without the express consent of City.

4.4 Independent Contractor. Neither the City nor any of its employees shall have any control over the manner or means by which Consultant, its agents or employees, perform the services required herein, except as otherwise set forth herein. Consultant shall perform all services required herein as an independent contractor of City and shall remain under only such obligations as are consistent with that role. Consultant shall not at any time or in any manner represent that it or any of its agents or employees are agents or employees of City. City shall not in any way or for any purpose become or be deemed to be a partner of Consultant in its business or otherwise or a joint venturer or a member of any joint enterprise with Consultant.

5.0 INSURANCE AND IDEMIFICATION

5.1 Insurance. Consultant shall procure and maintain, at its sole cost and expense, in a form and content satisfactory to City, during the entire term of this Agreement including any extension thereof, the following policies of insurance:

5.2 Commercial General Liability Insurance. A policy of commercial general liability insurance using Insurance Services Office "Commercial General Liability" policy form CG 00 01, with an edition date prior to 2004, or the exact equivalent. Coverage for an additional insured shall not be limited to its vicarious liability. Defense costs must be paid in addition to limits. Limits shall be no less than $1,000,000.00 per occurrence for all covered losses and no less than $2,000,000.00 general aggregate.

5.3 Workers' Compensation Insurance. A policy of workers' compensation insurance on a state-approved policy form providing statutory benefits as required by law with employer's liability limits no less than $1,000,000.00 per accident for all covered losses.

5.4 Automotive Insurance. A policy of comprehensive automobile liability insurance written on a per occurrence basis in an amount not less than $1,000,000.00 per accident, combined single limit. Said policy shall include coverage for owned, non-owned, leased and hired cars.

5.5 Professional Liability or Error and Omissions Insurance. A policy of Errors and Omissions insurance in an amount not less than $1,000,000.00 per claim with respect to loss arising from the actions of Consultant performing professional services hereunder on behalf of the City.

SAMPLE

All of the above policies of insurance shall be primary insurance. The general liability policy shall name the City, its officers, employees and agents ("City Parties") as additional insureds and shall waive all rights of subrogation and contribution it may have against the City and the City's Parties and their respective insurers. Moreover, the insurance policy must specify that where the primary insured does not satisfy the self-insured retention, any additional insured may satisfy the self-insured retention. All of said policies of insurance shall also provide that said insurance may not be cancelled without providing ten (10) days prior written notice by registered mail to the City. In the event any of said policies of insurance are cancelled or amended, Consultant shall, prior to the cancellation or amendment date, submit new evidence of insurance in conformance with this Section 5.1 to the Contract Officer. No work or services under this Agreement shall commence until Consultant has provided City with Certificates of Insurance or appropriate insurance binders evidencing the above insurance coverages and said Certificates of Insurance or binders are approved by City.

Consultant agrees that the provisions of this Section 5.1 shall not be construed as limiting in any way the extent to which Consultant may be held responsible for the payment of damages to any persons or property resulting from Consultant's activities or the activities of any person or persons for which Consultant is otherwise responsible. If the Consultant's insurance policies have higher limits and coverage than those required by this contract, the City will have access to those higher limits and coverage maintained by the Consultant.

The insurance required by this Agreement shall be satisfactory only if issued by companies qualified to do business in California, rated "A" or better in the most recent edition of Best Rating Guide or The Key Rating Guide, and only if they are of a financial category Class VII or better, unless such requirements are waived by the Risk Manager of the City due to unique circumstances.

In the event that the Consultant is authorized to subcontract any portion of the work or services provided pursuant to this Agreement, the contract between the Consultant and such subcontractor shall require the subcontractor to maintain the same policies of insurance that the Consultant is required to maintain pursuant to this Section 5.1.

5.6 Indemnification.

(a) Indemnity for Design Professional Liability. When the law establishes a professional standard of care for Consultant's services, to the fullest extent permitted by law, and except for the statutory limits set forth under California Civil Code Section 2782,8 applicable to services provided by a "design professional", Consultant shall indemnify, defend and hold harmless City and the City's Parties from and against any and all losses, liabilities, damages, costs and expenses, including attorneys' fees and costs to the extent same are caused in whole or in part by any negligent or wrongful act, error or omission of Consultant, its officers, agents, employees of subcontractors (or any entity or individual for which Consultant shall bear legal liability) in the performance of professional services under this Agreement.

(b) Indemnity for Other Than Design Professional Liability. Other than in the performance of design professional services and to the full extent permitted by law, Consultant shall indemnify, defend and hold harmless City and City's Parties from and against any liability (including liability for claims, suits, actions, losses, expenses or costs of any kind, whether actual, alleged or threatened, including attorneys' fees and costs, court costs, defense costs and expert witness fees), where the same arise out of, are a consequence of, or are in any way attributable to, in whole or in part, the performance of this Agreement by Consultant or by any individual or entity for which Consultant is legally liable, including but not limited to officers, agents, employees or subcontractors of Consultant.

SAMPLE

6.0 RECORDS AND REPORTS

6.1 Reports. Consultant shall periodically prepare and submit to the Contract Officer such reports concerning the performance of the services required by this Agreement as the Contract Officer shall require.

6.2 Records. Consultant shall keep, and require subcontractors to keep, such books and records as shall be necessary to perform the services required by this Agreement and enable the Contract Officer to evaluate the performance of such services. The Contract Officer shall have full and free access to such books and records at all times during normal business hours of City, including the right to inspect, copy, audit and make records and transcripts from such records. Such records shall be maintained for a period of three (3) years following completion of the services hereunder, and the City shall have access to such records in the event any audit is required.

6.3 Ownership of Documents. All drawings, specifications, reports, records, documents and other materials prepared by Consultant, its employees, subcontractors and agents in the performance of this Agreement shall be the property of City and shall be delivered to City upon request of the Contract Officer or upon the termination of this Agreement and Consultant shall have no claim for further employment or additional compensation as a result of the exercise by City of its full rights of ownership of such documents and materials. Consultant may retain copies of such documents for its own use and Consultant shall have an unrestricted right to use the concepts embodied therein. Any use of such completed documents by City for other projects and/or use of uncompleted documents without specific written authorization by the Consultant will be at the City's sole risk and without liability to Consultant and the City shall indemnify the Consultant for all damages resulting therefrom. All subcontractors shall provide for assignment to City of any documents or materials prepared by them, and in the event Consultant fails to secure such assignment, Consultant shall indemnify City for all damages resulting therefrom.

7.0 ENFORCEMENT OF AGREEMENT

7.1 California Law. This Agreement shall be construed and interpreted both as to validity and to performance of the parties in accordance with the laws of the State of California. Legal actions concerning any dispute, claim or matter arising out of or in relation to this Agreement shall be instituted in the Superior Court of the County of Los Angeles, State of California, or any other appropriate court in such county, and Consultant agrees to submit to the personal jurisdiction of such court in the event of such action.

7.2 Retention of Funds. Consultant hereby authorizes City to deduct from any amount payable to Consultant (whether or not arising out of this Agreement) (i) any amounts the payment of which may be in dispute hereunder or which are necessary to compensate City for any losses, costs, liabilities, or damages suffered by City, and (ii) all amounts for which City may be liable to third parties, by reason of Consultant's acts or omissions in performing or failing to perform Consultant's obligation under this Agreement. In the event that any claim is made by a third party, the amount or validity of which is disputed by Consultant, City may withhold from any payment due, without liability for interest because of such withholding, an amount sufficient to cover such claim. The failure of City to exercise such right to deduct or to withhold shall not, however, affect the obligations of the Consultant to insure, indemnify, and protect City as elsewhere provided herein.

SAMPLE

7.3 Waiver. No delay or omission in the exercise of any right or remedy by a non-defaulting party on any default shall impair such right or remedy or be construed as a waiver. A party's consent to or approval of any act by the other party requiring the party's consent or approval shall not be deemed to waive or render unnecessary the other party's consent to or approval of any subsequent act. Any waiver by either party of any default must be in writing and shall not be a waiver of any other default concerning the same or any other provision of this Agreement.

7.4 Termination Prior to Expiration of Term. Either party may terminate this Agreement at any time, with or without cause, upon thirty (30) days' written notice to the other party. Upon receipt of any notice of termination, Consultant shall immediately cease all work or services hereunder except such as may be specifically approved by the Contract Officer. Consultant shall be entitled to compensation for the reasonable value of the work product actually produced prior to the effective date of the notice of termination and for any services authorized by the Contract Officer thereafter in accordance with the Schedule of Compensation and City shall be entitled to reimbursement for any compensation paid in excess of the services rendered.

7.5 Completion of Work After Termination for Default of Consultant. If termination is due to the failure of the Consultant to fulfill its obligations under this Agreement, City may, after compliance with the provisions of Section 7.2, take over the work and prosecute the same to completion by contract or otherwise, and the Consultant shall be liable to the extent that the total cost for completion of the services required hereunder exceeds the compensation herein stipulated (provided that the City shall use reasonable efforts to mitigate such damages), and City may withhold any payments to the Consultant for the purpose of set-off or partial payment of the amounts owed the City as previously stated.

7.6 Attorneys' Fees. If either party to this Agreement is required to initiate or defend or made a party to any action or proceeding in any way connected with this Agreement, the prevailing party in such action or proceeding, in addition to any other relief which may be granted, shall be entitled to reasonable attorneys' fees, whether or not the matter proceeds to judgment, and to all other reasonable costs for investigating such action, taking depositions and discovery, including all other necessary costs the court allows which are incurred in such litigation.

8.0 CITY OFFICERS AND EMPLOYEES: NON-DISCRIMINATION

8.1 Non-liability of City Officers and Employees. No officer or employee of the City shall be personally liable to the Consultant, or any successor in interest, in the event of any default or breach by the City or for any amount which may become due to the Consultant or to its successor, or for breach of any obligation of the terms of this Agreement.

8.2 Conflict of Interest; City. No officer or employee of the City shall have any financial interest in this Agreement nor shall any such officer or employee participate in any decision relating to the Agreement which affects his financial interest or the financial interest of any corporation, partnership or association in which he is interested, in violation of any State statute or regulation.

8.3 Conflict of Interest; Consultant. Consultant warrants that it has not paid or given and will not pay or give any third party any money or other consideration for obtaining this Agreement. Consultant shall comply with all conflict-of-interest laws and regulations including, without limitation, City's Conflict of Interest Code which is on file in the City Clerk's office. Accordingly, should the City Manager determine that Consultant will be performing a specialized or general service for the City and

SAMPLE

there is substantial likelihood that the Consultant's work product will be presented, either written or orally, for the purpose of influencing a governmental decision, the Consultant and its officers, agents or employees, as applicable, shall be subject to the City's Conflict of Interest Code.

8.4 Covenant Against Discrimination. Consultant covenants that, by and for itself, its executors, assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of race, color, creed, religion, sex, marital status, national origin, or ancestry in the performance of this Agreement. Consultant shall take affirmative action to insure that applicants are employed and that employees are treated during employment without regard to their race, color, creed, religion, sex, marital status, national origin or ancestry.

9.0 MISCELLANEOUS PROVISIONS

9.1 Notice. Any notice or other communication either party desires or is required to give to the other party or any other person shall be in writing and either served personally or sent by prepaid, first-class mail, in the case of the City, to the City Manager and to the attention of the Contract Officer, City of Lawndale, 14717 Burin Avenue, Lawndale, California 90260, and in the case of the Consultant, to the person at the address designated on the execution page of this Agreement. Either party may change its address by notifying the other party of the change of address in writing. Notice shall be deemed communicated at the time personally delivered or in seventy-two (72) hours from the time of mailing if mailed as provided in this Section.

9.2 Interpretation. The terms of this Agreement shall be construed in accordance with the meaning of the language used and shall not be construed for or against either party by reason of the authorship of this Agreement or any other rule of construction which might otherwise apply.

9.3 Integration; Amendment. It is understood that there are no oral agreements between the parties hereto affecting this Agreement and this Agreement supersedes and cancels any and all previous negotiations, agreements and understandings, if any, between the parties, and none shall be used to interpret this Agreement. This Agreement may be amended at any time by an instrument in writing signed by both parties.

9.4 Severability. Should a portion of this Agreement be declared invalid or unenforceable by a judgment or decree of a court of competent jurisdiction, such invalidity or unenforceability shall not affect any of the remaining portions of this Agreement which are hereby declared as severable and shall be interpreted to carry out the intent of the parties unless the invalid provision is so material that its invalidity deprives either party of the basic benefit of their bargain or renders this Agreement meaningless.

9.5 Corporate Authority. The persons executing this Agreement on behalf of the parties hereto warrant that (i) such party is duly organized and existing, (ii) they are duly authorized to execute and deliver this Agreement on behalf of said party, (iii) by so executing this Agreement, such party is formally bound to the provisions of this Agreement, and (iv) the entering into this Agreement does not violate any provision of any other Agreement to which said party is bound.

IN WITNESS WHEREOF, the parties have executed and entered into this Agreement as of the date first written above.

SAMPLE

CITY OF LAWNDALE,
a municipal corporation

_____
Robert Pullen Miles, Mayor

ATTEST:

_____
Erica Harbison, City Clerk

APPROVED AS TO FORM:
Burke, Williams & Sorensen, LLP

_____
Gregory M. Murphy, City Attorney

[NOTE TO STAFF: TWO signatures are required if the Consultant is a corporation, company or partnership. Delete this note in preparing your agreement.]

CONSULTANT:
[insert company name here]
a [California corporation]

By: _____
Name: [insert name here]
Title: [insert title]

By: _____
Name: [insert name here]
Title: [insert title]

Address: [insert address]
[insert address]
[insert address]
[insert address]

SAMPLE

EXHIBIT "A"

SCOPE OF SERVICES

Individual or firm will provide no less the two brand new radar trailers, to monitor speed and with a display so that drivers can be made aware when they are exceeding posted limits.

Cost for these radar trailers shall not exceed $30,000 but ideally cost should fall between $20,000 to $30,000 with as many features that the individual or firm feel will be the best option for the City of Lawndale.

SAMPLE

EXHIBIT "B"

SPECIAL REQUIREMENTS

No special requirements for this Request For Proposal.

SAMPLE

SAMPLE

ATTACHMENT B

ALL TRAFFIC SOLUTIONS

RFP: Radar Trailers

All Traffic Solutions, Inc.

ALL TRAFFIC SOLUTIONS

Table of Contents

Technical Area.....3

Management & Staffing.....9

Prior Related Firm Experience.....11

Cost and Pricing.....14

Additions or Exceptions To The City's Request For Proposal.....18

Appendix A - Warranty Information.....19

Appendix B - Product Specifications and Information.....22

Appendix C - Quotes.....57

ALL TRAFFIC SOLUTIONS

Technical Area

Executive Summary

November 7, 2024

City of Lawndale – City Clerk's Office
Attn: Michael Reyes
14717 Burin Avenue
Lawndale, CA 90260

Re: Radar Trailers – Executive Summary

Dear Mr. Reyes,

Thank you for the opportunity to submit information regarding our radar trailers for All Traffic Solutions.

Our radar trailers can be used to calm traffic, share information, collect traffic data, resolve speeding complaints and more depending on which All Traffic Solutions signs and features you choose. ATS radar trailers are thoughtfully engineered to be easy to use, transport, and deploy. The trailers feature a simple manual lever system for a quick 1-person setup. No special equipment is needed to transport them, as they can be towed by any size vehicle with a 2" receiver hitch. Most ATS trailers are still in use after 10 to 15 years of year-round use. The continuous weld steel frame and marine-grade powder coat finish withstands heavy rain, snow, ice and extreme temperatures without rusting.

We have provided four different radar trailer quotes from very basic to our flagship radar message trailer.

Each quote provided is for one complete radar trailer system. While we recognize that the RFP requested two radar trailer systems, we have structured our quotes to offer one system per

quote. This approach allows the City of Lawndale the flexibility to mix and match different radar trailer systems based on its budget of $30,000 USD. To see the cost for two radar trailer systems of the same configuration, please refer to the "Cost and Pricing" Section.

A brief description of each radar trailer is as follows:

- Shield 12B on ATS 3 trailer – this is our cheapest trailer option with no added features. It will operate with radar feedback only.
- Shield 15B on ATS 3 trailer – this option is with our larger Shield 15 radar sign. It will operate with radar feedback only. It also includes three of our most popular features in our LED violator alert, local traffic data and Bluetooth.
- SpeedAlert 18 on ATS 3 trailer – this option is with our SpeedAlert 18 radar message sign. It will operate as radar feedback and/or messaging. It also includes our TraffiCloud remote management service.
- SpeedAlert 24 on ATS 5 trailers – this is our flagship option with our SpeedAlert 24 radar message sign. It will operate as radar feedback and/or messaging. It also includes our TraffiCloud remote management service.

The radar trailer solutions proposed above all meet the scope of work requirements for radar trailers as described in this RFP.

All Traffic Solutions products leverage the power and convenience of the internet and Cloud. Our TraffiCloud™ Remote Management Service provides remote connectivity out of the box, so everything you did previously by traveling to the sign/trailer traveled can now be done in a fraction of the time from anywhere, anytime, without any IT setup. This includes remote management, remote data collection, alerts, such as high speed or tampering, imaging, map visualization and a perpetual warranty to subscribers. All of our products are made in the USA. Our factory is located in State College, PA where we have been manufacturing our product for the last 24 years.

ALL TRAFFIC SOLUTIONS

For the SpeedAlert 18 on the ATS-3 Trailer and the SpeedAlert 24 on the ATS-5 Trailer quotes, we are providing incentives for a one-year trial of the TraffiCloud™ Remote Management Service. This means that all hardware capabilities of your new unit are enabled for its lifetime. These capabilities include local traffic data collection, violator strobes, Bluetooth connectivity, photo capture, and alerts such as high-speed alerts, low battery alerts, and tamper alerts. If purchased separately without TraffiCloud™, these hardware incentives would be valued at $3,000. TraffiCloud™ enables you to manage all these features remotely from any internet-connected device.

We have provided product sheets on each radar sign, trailer, TraffiCloud and PremierCare warranty. Please be sure to review everything, as there are various options we have provided.

The City of Lawndale deserves a partner that consistently exceeds expectations. Should there be any questions, please contact Grahm Zieba at 480-896-2121 or gzieba@alltrafficsolutions.com

On behalf of All Traffic Solutions, we look forward to working with the city of Lawndale.

Respectfully submitted,
Grahm Zieba

ALL TRAFFIC SOLUTIONS

Approach, Tasks, And Timeline For Scope Of Work

Overview: All Traffic Solutions, Inc. has a well-defined manufacturing and distribution process through which it can provide two brand-new radar trailers, complete with speed displays, hardware, software, training, and warranties, at a not-to-exceed price for use by the Sheriff's Department and City staff to make motorists aware of their speed while driving in the City of Lawndale. All Traffic Solutions, Inc. can deliver the hardware and software within four weeks of receiving a purchase order.

Order Processing: The process begins with the Territory Manager receiving an authorized purchase order. The Territory Manager then collaborates with our Order Management Team to review and process the order in our system. The Order Management Team has visibility into all active orders and organizes orders for production based on customer priority and requested delivery dates. Our Order Management Team and Production Team work at the same facility, which ensures efficient production scheduling and customer communication.

Production: The Inventory Manager maintains a stable supply of raw materials from multiple vendors to minimize supply chain risks and ensure production begins on schedule. With raw materials on hand, the Production Team completes hardware assembly and software configurations using dedicated workstations and cross-trained personnel for efficiency.

Testing and Quality Control: After assembly and configuration of deliverables, the Production Team conducts a comprehensive test of the functionality and quality of all final hardware and software, while our Order Management Team performs redundant checks to ensure that all deliverables are included and ready for shipment. Our Order Management and Production teams have redundant checklists in place to ensure that all deliverables are properly evaluated, tested, and packaged before they are shipped to our customers.

Shipping and Delivery: Once testing is complete and the deliverables are included, the order is ready to be shipped. Orders are prepared for shipment and managed by the Shipping and Production Manager to meet delivery timelines. Multiple freight options and efficient route

planning are utilized to reduce costs and enhance delivery reliability. The team communicates regularly with customers to provide updates on shipping status. All Traffic Solutions, Inc. can deliver two brand-new radar trailers with displays, as defined in this RFP, within four weeks of receiving a purchase order. If the purchase order is released and received on December 12, 2024, we can deliver by January 10, 2025. If the purchase order is released and received on December 30, 2024, we can deliver by January 27, 2025.

Post Delivery Training: Once the product is received, customers are guided through hardware product usage and setup by our Territory Managers or Customer Support Specialists. The customer is also assigned an Account Manager who is ready to provide support beyond the initial deployment of the product. Detailed user manuals for every product are included with the product and are also available electronically; however, we encourage customers to reach out to us for assistance whenever needed.

We also have a dedicated Software Trainer who is directly employed by All Traffic Solutions, Inc. and provides extensive training to all TraffiCloud users. TraffiCloud is our cloud-based remote management system. Our one-hour virtual training sessions are designed to assist our customers in efficiently managing their signs. Training equips our customers with the resources and knowledge to remotely configure their signs for on-demand or scheduled display settings. It also helps customers utilize various product features, such as remote immediate access to GPS coordinates and tamper and battery notifications, for peace of mind. Our Software Trainer actively collects feedback and creates YouTube videos on our products for ease of use by our customers. Although software training is optional, our Account Managers consistently reach out to our customers to encourage their participation in our software training program.

Post Delivery Customer Support: All Traffic Solutions, Inc. offers customer support Monday through Friday from 8 a.m. to 6 p.m. Eastern Time. Customer support can be reached via email, website, or phone call. Customer Support will respond within two hours if the request is within operating hours or the next business day if the request is outside of operating hours. Our Sales Team and Account Management Team are also aware of incoming customer support calls,

which helps expedite any service requests, provide context, and create a point of familiarity for our customers.

Warranty: All Traffic Solutions, Inc.'s warranty service commences once a customer is in receipt of their order. Our warranty covers product parts and labor, and it also includes shipping for warranty issues. We cover manufacturing defects for up to three years. Additionally, we offer a premium extended warranty program known as PremierCare, which provides a warranty for the duration of the product's lifetime if the product is subscribed to TraffiCloud. Documentation for our PremierCare and Manufacturer's warranties is provided for your reference in the "Appendix A" section.

ALL TRAFFIC SOLUTIONS

Management & Staffing

The management and staffing configuration for completing the scope of work will involve more than 20 employees across five departments at All Traffic Solutions, Inc.

To provide a concise response, we are highlighting the key leadership personnel responsible for this project, along with the departments and employees involved. This includes detailed descriptions of their roles and prior experience.

Carrie Fedders, Vice President of Sales & Marketing: Carrie provides effective leadership in directing our Sales and Marketing teams towards company goals. Carrie is responsible for developing short-term and long-term sales and marketing strategies, which has greatly contributed to All Traffic Solutions reaching unprecedented sales figures and brand awareness. Carrie's expertise and character also helps sustain an amazing culture for All Traffic Solutions, INC employees. With over 22 years in sales and marketing leadership, Carrie balances being avidly involved in day-to-day sales activities while steering the company towards its long-term sales goals.

Michael Werksman, Vice President of Finance: Michael, "Mike", is responsible for providing leadership, direction, and management to our finance and accounting team. Mike works with Sales and Engineering teams to ensure All Traffic Solutions, INC meets all of its contractual obligations. With over 14 years of finance and accounting experience, Mike advises on all day-to-day and long-term financial matters. Mike also has a MBA and a bachelor's degree in accounting from Robert Morris University. Mike plans, develops, organizes, implements, directs, and evaluates all fiscal functions. This has ensured excellent financial standing for All Traffic Solutions, INC.

Ben Cohen, President: With over 18 years of direct experience within the Intelligent Traffic Safety industry, Ben joined ATS in 2022 with core responsibilities to lead the ATS team. He is a very hands-on senior manager who oversees the day-to-day operations and business activities to ensure the direction and the goals of the company are met. Ben has spent many years developing new products and supporting customers. Ben brings his "customer first" approach to ATS and works tirelessly to always ensure that the customer is getting the value and service ATS is committed to providing. Ben graduated with a MBA in Finance from New York University's Stern School of Business and a BA in Mathematics from Brooklyn College. Ben has over 25 years of combined experience in leadership, product development/customer support and finance.

Eric Kline, Vice President of Engineering: Eric is one of the original designers and developers of many All Traffic Solutions products. Over the last 21 years, Eric has worn many hats to ensure hardware and software integrity for our products. In addition to product development, Eric provides structure for our quality control, develops technical documents, and provides custom engineering services to strategic vendors and partners. Eric has a degree in Electrical Engineering from Penn State and is an expert in technology and systems design. In 2022, Eric helped design and launch the first line of integrated solar products. Eric is constantly working to develop our products to serve customers in the long run, but is also involved daily with customers who need specific engineering needs.

Carl "CJ" Tinsley, Director of Customer Success and Technology: With over 20 years experience with customer support and information technology, CJ provides leadership for our customer service team to tackle any product or software related issue. CJ is also in charge of site reliability engineering and internal IT services, which ensures ATS is compliant with IT obligations. CJ constantly tracks customer support metrics to improve our process long-term, but he also provides day-to-day customer support and online training to customers and employees. CJ has a degree in Information Systems from University of Delaware.

ALL TRAFFIC SOLUTIONS

Prior Related Firm Experience

Since its founding in 2000, All Traffic Solutions, Inc. has been at the forefront of innovation in traffic and safety solutions across various industries. The company is known for its reliable, portable, and user-friendly products, supported by exceptional customer service and adherence to the highest standards of quality. All products are made in the U.S., compliant with the Buy American Act and Buy America Act, setting All Traffic Solutions apart from competitors.

Key Milestones:

- **2003**: The company developed the first portable radar speed sign that could be quickly and securely mounted to existing signposts. These signs show drivers how fast they're traveling, collect traffic data, and are effective tools to reduce speeding. The signs were popular among our customers because they helped them address some of the most common challenges that they face every day-increasing traffic safety and resolving neighborhood speeding complaints.
- **2005**: In 2005, All Traffic Solutions, Inc. launched InstAlert, a portable variable message board designed for customizable, highly visible public messaging. Unlike traditional signs, InstAlert could fold to fit in a car trunk and mount on various platforms, making it easy to transport and deploy. This innovation became popular with law enforcement, first responders, municipalities, and other organizations for quickly communicating traffic updates and safety alerts.
- **2006**: All Traffic Solutions addressed customer needs for efficient and easy-to-use solutions by introducing Bluetooth connectivity for their variable message signs, enabling wireless message updates from vehicles. That same year, the company launched the first online remote management platform for radar speed signs, allowing customers to access collected data remotely and eliminating the need for on-site visits. These innovations saved time and streamlined operations for users with limited resources.
- **2010**: All Traffic Solutions introduced the first comprehensive online management platform for radar speed and message signs, simplifying usage and saving customers time. This innovation gained rapid popularity, with over one-third of products incorporating remote management services. In 2013, All Traffic Solutions was awarded US Patent 8,417,442 for this industry leading innovation.
- **2016**: The platform, formerly known as SmartApps, became known as TraffiCloud®. With this name change came a new, more user-friendly interface that was developed through feedback from our customers. This revolutionary online platform allows customers to monitor their signs, change signs' settings, update message displays, and access the data collected by the signs from anywhere with an internet connection. This technology still continues to evolve today, always improving to help customers save even more time, effort, and resources.

ALL TRAFFIC SOLUTIONS

All Traffic Solutions is known for high-quality products and exceptional customer service. Its commitment to core values—integrity, honesty, transparency, and respect—has driven continuous innovation and customer satisfaction. The company remains dedicated to advancing its technology to meet evolving customer needs.

References

A list of at least three (3) recent references, including local government agencies where a similar product has been provided and any private clients, including names and telephone numbers of the firm and the key managers and professionals assigned to the project.

1) *Reference Entity:* City of Napa, CA
    a) *Contact Name:* Sergeant Aaron Medina
    b) *Contact Phone:* (707) 227-8626
    c) *Contact Email:* amedina@cityofnapa.org
    d) *Project Description:* Delivered two SpeedAlert 24 radar message signs with TraffiCloud remote management software, mounted on ATS-5 trailers. *Order Date:* 11/22/2022.
    e) *Key Personnel:* John De Schepper (Territory Manager), Michael Werksman (Vice President of Finance), Ben Cohen (President), Eric Kline (Vice President of Engineering), Carl "CJ" Tinsley (Director of Customer Success and Technology)
2) *Reference Entity:* Las Vegas Police Department, NV
    a) *Customer Name:* Deputy Chief Matias Apodaca
    b) Customer Phone: (505) 425-7504
    c) Customer Email: mapodaca@lasvegasnm.gov
    d) *Project Description:* Delivered two SpeedAlert 18 radar message signs with TraffiCloud remote management software, mounted on ALPR-Ready ATS-5 trailers. *Order Date:* 5/5/2022
    e) *Key Personnel:* Julie Styskin (Territory Manager), Michael Werksman (Vice President of Finance), Ben Cohen (President), Eric Kline (Vice President of Engineering), Carl "CJ" Tinsley (Director of Customer Success and Technology)

ALL TRAFFIC SOLUTIONS

3) *Reference Entity:* Santa Paula Police Department, CA
    a) *Customer Name:* Chief Don Aguilar
    b) *Customer Phone:* (805) 223-1731
    c) *Customer Email:* daguilar@spcity.org
    d) *Project Description:* Delivered two SpeedAlert 24 radar message signs with TraffiCloud remote management software, mounted on ALPR-Ready ATS-5 trailers. *Order Date:* 4/25/2024
    e) *Key Personnel*: Grahm Zieba (Territory Manager), Michael Werksman (Vice President of Finance), Ben Cohen (President), Eric Kline (Vice President of Engineering), Carl "CJ" Tinsley (Director of Customer Success and Technology)

ALL TRAFFIC SOLUTIONS

Cost and Pricing

We have provided four different radar trailer quotes from very basic to our flagship radar message trailer. Quotes are included in "Appendix C". Product documentation for each quote is provided in "Appendix B".

Each quote provided is for one complete radar trailer system. While we recognize that the RFP requested two radar trailer systems, we have structured our quotes to offer one system per quote. This approach allows the City of Lawndale the flexibility to mix and match different radar trailer systems based on its budget of $30,000 USD. To estimate the cost for two radar trailer systems of the same configuration, simply double the price of any individual quote.

Itemization and "not to exceed" amounts for each quote is detailed below;

- **Quote #1 (QUOTE Q-92022)**

ITEM NO	DESCRIPTION	QTY	EACH	EXT PRICE
4000863	Shield 12B Speed Display; base unit w/ mounting bracket, Can be Upgraded to TraffiCloud	1	$2,449.02	$2,449.02
4001299	3 Year Warranty	1	$0.00	$0.00
4001821	ATS-3 trailer for SH12 includes 11.5Ah integrated solar and 90W panel	1	$4,746.06	$4,746.06
4000740	Trailer Certificate of Origin	1	$0.00	$0.00
4001769	Trailer Speed Limit Sign Kit, ATS-3, 18" x 24" MUTCD sign, digits, hardware	1	$322.32	$322.32
4001889	Shipping and Handling	1	$1,688.00	$1,688.00
4001190	Discount - New Purchase	1	($966.57)	($966.57)
4000705	Sales Tax	1	$689.63	$689.63
	Total Not to exceed price for 1 unit			$8,928.46
	Total Not to exceed price for 2 units			$17,856.92

ALL TRAFFIC SOLUTIONS

- **Quote #2 (QUOTE Q-86792)**

ITEM NO	DESCRIPTION	QTY	EACH	EXT PRICE
4000872	Shield 15B Speed Display; base unit w/ mounting bracket, Can be Upgraded to TraffiCloud	1	$2,623.44	$2,623.44
4001299	3 Year Warranty	1	$0.00	$0.00
4000750	App, Mobile User Interface perpetual license (only 1 required per account—Bluetooth required, enabled separately)	1	$100.00	$100.00
4000631	Bluetooth: allows wireless control from supported Bluetooth enabled devices (purchased separately)	1	$420.24	$420.24
4000519	Traffic Data Collection; stores vehicle statistics locally for later analysis	1	$525.30	$525.30
4000520	Violator Alert; flashing strobe helps draw attention to the driver's speed (default white unless otherwise specified)	1	$368.22	$368.22
4001823	ATS-3 trailer for SH15 includes 28Ah integrated solar and 90W panel	1	$5,133.66	$5,133.66
4000740	Trailer Certificate of Origin	1	$0.00	$0.00
4001769	Trailer Speed Limit Sign Kit, ATS-3, 18" x 24" MUTCD sign, digits, hardware	1	$322.32	$322.32
4001889	Shipping and Handling	1	$1,688.00	$1,688.00
4001190	Discount - New Purchase	1	($1,174.02)	($1,174.02)
4000705	Sales Tax	1	$870.88	$870.88
	Total Not to exceed price for 1 unit			$10,878.04
	Total Not to exceed price for 2 units			$21,656.08

ALL TRAFFIC SOLUTIONS

- **Quote #3 (QUOTE Q-92023)**

ITEM NO	DESCRIPTION	QTY	EACH	EXT PRICE
4000750	App, Mobile User Interface perpetual license (only 1 required per account—Bluetooth required, enabled separately)	1	$100.00	$100.00
4000741	SpeedAlert 18 Radar Message Sign (RMS); base unit w/ mounting bracket	1	$3,892.32	$3,892.32
4001299	3 Year Warranty	1	$0.00	$0.00
4000874	All Options Activation: Bluetooth, Traffic Data, Violator Alert, Pictures, ($3000 Value, requires Traffic or Message Suite)	1	$0.00	$0.00
4000647	App, Traffic Suite (12mo); Equip Mgmt, Reporting, Image Mgmt, Alerts, Mapping and PremierCare	1	$1,500.00	$1,500.00
4001626	VZW communications prep	1	$0.00	$0.00
4000793	Violator Strobe, Dual; Hardware for SpeedAlert 18, flash helps draw attention to the driver's speed. Requires color assignment PN.	1	$420.24	$420.24
4000826	Strobe Color: Red and Blue (Requires 4000793 Dual Violator Strobe)	1	$0.00	$0.00
4001825	ATS-3 trailer for iA/SA18 includes 33Ah integrated solar and 100W panel	1	$5,133.66	$5,133.66
4000740	Trailer Certificate of Origin	1	$0.00	$0.00
4001769	Trailer Speed Limit Sign Kit, ATS-3, 18" x 24" MUTCD sign, digits, hardware	1	$322.32	$322.32
4001889	Shipping and Handling	1	$1,688.00	$1,688.00
4001190	Discount - New Purchase	1	($1,370.94)	($1,370.94)
4000705	Sales Tax	1	$905.31	$905.31
	Total Not to exceed price for 1 unit			$12,590.91
	Total Not to exceed price for 2 units			$25,081.82

ALL TRAFFIC SOLUTIONS

- **Quote #4 (QUOTE Q-86793)**

ITEM NO	DESCRIPTION	QTY	EACH	EXT PRICE
4000750	App, Mobile User Interface perpetual license (only 1 required per account—Bluetooth required, enabled separately)	1	$100.00	$100.00
4000745	SpeedAlert 24 Radar Message Sign (RMS); base unit (select mount separately)	1	$9,777.72	$9,777.72
4001299	3 Year Warranty	1	$0.00	$0.00
4000874	All Options Activation: Bluetooth, Traffic Data, Violator Alert, Pictures, ($3000 Value, requires Traffic or Message Suite)	1	$0.00	$0.00
4000647	App, Traffic Suite (12mo); Equip Mgmt, Reporting, Image Mgmt, Alerts, Mapping and PremierCare	1	$1,500.00	$1,500.00
4001626	VZW communications prep	1	$0.00	$0.00
4001622	ATS-5 Trailer for IA/SA24 includes: 470Ah Batteries & Trailer Certificate of Origin	1	$5,733.24	$5,733.24
4000278	Solar panel, 120W: includes bracket for ATS-5 trailer and harness	1	$1,323.96	$1,323.96
4000879	Violator Strobe, Red and Blue for ATS-5 for use with SA24	1	$840.48	$840.48
4001889	Shipping and Handling	1	$1,688.00	$1,688.00
4001190	Discount - New Purchase	1	($2,201.16)	($2,201.16)
4000705	Sales Tax	1	$1,630.67	$1,630.67
	Total Not to exceed price for 1 unit			$20,392.91
	Total Not to exceed price for 2 units			$40,685.82

ALL TRAFFIC SOLUTIONS

Additions or Exceptions To The City's Request For Proposal

All Traffic Solutions, Inc. has not identified any exceptions or additions to the provisions and conditions for The City Contract provided in this RFP.

ALL TRAFFIC SOLUTIONS

Appendix A

Warranty Information

3-YEAR MANUFACTURER'S WARRANTY

ALL TRAFFIC SOLUTIONS WARRANTS THIS PRODUCT TO THE ORIGINAL PURCHASER TO BE FREE OF MANUFACTURING DEFECTS FOR A PERIOD OF THREE (3) YEARS. IF THE PRODUCT PROVES DEFECTIVE DURING THE WARRANTY PERIOD, ATS RESERVES THE RIGHT TO REPAIR OR REPLACE THE WARRANTIED PART OR PARTS AT ITS SOLE DISCRETION.

There will be no charge for parts or labor for the duration of the warranty period. Should components require repair, the Customer can return the unit to the factory or authorized service location by contacting the ATS Support Team and opening a Return Merchandise Authorization (RMA) ticket. ATS will repair and return the unit via prepaid freight, and will ship the repaired unit back to the Customer at no charge.

If during the warranty period, damage to the product is determined to be of a non-warrantied nature, ATS reserves the right to deny warranty. If ATS deems that the damage is not covered under warranty, the Customer will be notified and has the option to have ATS repair the product at standard ATS repair rates.

THE FOLLOWING ITEMS ARE SPECIFICALLY NOT COVERED UNDER THIS WARRANTY:

- Product misuse, abuse or vandalism, including using the product in ways it was not intended
- Damage to the product due to incorrect installation or operation
- Normal wear and tear such as frayed cables, broken connectors, scratched or broken enclosures

This warranty is void if any physical changes are made to the product by anyone other than an ATS-authorized service representative.

BATTERIES ARE WARRANTIED FOR THE FOLLOWING TERMS:

- LFP (Lithium): one (1) year
- Power case batteries: one (1) year
- Trailer batteries: six (6) months
- SLA (sealed lead acid) batteries: three (3) months
- This warranty does not cover batteries that have been allowed to freeze.

ATS is not responsible for any consequential damages that result from violent maneuvers, collisions, or other circumstances, even though the device(s) is/are used according to instructions.

ATS specifically disclaims any liability for injury caused by the product in all such circumstances. As an expressed warning, the user should be aware that ATS specifically disclaims any liability for injury caused by the product in all such circumstances involving harmful personal contact.

PREMIER CARE PLAN

PREMIER CARE COVERS ANY MANUFACTURING DEFECT ON AN ATS-MANUFACTURED UNIT DURING ITS LIFESPAN, PROVIDED THE UNIT IS SUBSCRIBED TO TRAFFICLOUD®.

In cases of a manufacturing defect, ATS will pay for shipping to and from the Customer. ATS reserves the right to repair or replace the warrantied part or parts at its sole discretion. Units will be repaired expeditiously, however, repairs on older units may be delayed due to the availability of parts. If ATS deems the issue not to be caused by a manufacturing defect, the Customer will be notified and given the option to proceed with product repairs at standard ATS repair rates.

Premier Care does not include the use of a loaner unit while the unit is being serviced.

As an additional Premier Care benefit, the following items are covered at 50% of standard ATS repair rates:

- LFP batteries
- Damage resulting from misuse or abuse that include using the product in ways for which it was not intended
- Vandalism
- Accidents
- Damage due to incorrect installation or operation
- Acts of nature
- Normal wear and tear such as frayed cords or cables, broken connectors, scratched or broken enclosures

The following items are not covered by Premier Care:

- SLA (sealed lead acid) and trailer batteries
- Trailers are not covered under Premier Care, only the display units on the trailers are covered

ATS is not responsible for any consequential damages that result from violent maneuvers, collisions, or other circumstances, even though the device(s) is/are used according to instructions. ATS specifically disclaims any liability for injury caused by the product in all such circumstances. As an expressed warning, the user should be aware that ATS specifically disclaims any liability for injury caused by the product in all such circumstances involving harmful personal contact.

Visit our support page at:

https:// www.alltrafficsolutions.com/support.

All Traffic Solutions 14201 Sullyfield Circle, Suite 300, Chantilly, VA 20151. ©All Traffic Solutions

ALL TRAFFIC SOLUTIONS

Appendix B

Product Specifications and Information

ALL TRAFFIC SOLUTIONS

The Product Specifications and Documentations in the following pages apply to the quotes listed below;

- Quote #1 (QUOTE Q-92022)
- Quote #2 (QUOTE Q-86792)

PRODUCT SPECIFICATIONS

SHIELD RADAR SPEED SIGN - B UNIT

ALL TRAFFIC SOLUTIONS

Features

- **Two units to cover any application**
  - Shield 12 or 12B: 12 in. x 6 in. (30.48 cm x 15.24 cm), 112 LED/digit
  - Shield 15 or 15B: 15 in. x 18 in. digits, (38.10 cm x 45.72 cm) 140 LED/digit
- **Dimensions, weight without battery:**
  - Shield 12: 13.50 in. x 15.50 in. x 3.12 in., 12 lb. (34.29 cm x 39.37 cm x 7.92 cm, 5.44 kg)
  - Shield 15: 8 in. x 24 in. x 3.12 in., 18 lb. (20.32 cm x 60.96 cm x 7.92 cm, 8.16 kg)
- **Universal mounting system:** attach to pole, trailer or vehicle hitch mount
- **Integral camera:** for awareness and alert driven images
  - 640 x 480-pixel daylight images (optional)
- **Radar:** K Band (24.15 GHz), FCC certified, no license required, +/-1 mph (+/- 2 kph) accuracy, 11-degree (0.19 rad) square pickup area, 5-105 mph (5-169 kph)
- **Range:** 1200+ ft. (365+ m)
- Meets Federal Department of Transportation MUTCD Specifications

Sign Modes

- **Speed Display:** Displays approaching vehicle's speed

Configuration

On-Board Programming (Standard on all signs):

- Set speed limit
- Set display mode

ATS PC Sign Manager Local Communication

(PC control/USB connection: Standard on all signs)

- PC based client software
- Connect to sign via USB or Bluetooth (optional)



ATS Android App Local Communication (Optional):

- Android OS wireless Bluetooth control local to sign
- Android device can be smartphone or tablet with Bluetooth

Local Communication Features:

- Create and change modes and settings
- Local data retrieval and management
- Local image retrieval and management from internal camera
- Manage all sign settings
- All traffic data can be saved for online management and backup
  - Retrieve data and save to TraffiCloud cloud-based portal, generate limited reports online from hosted data

Speed Programming

- Configure the following parameters via ATS PC Sign Manager, ATS Android App or TraffiCloud cloud-based portal (optional):
  - Speed limit
  - Maximum speed displayed
  - Display on/off/specific mph activation
  - Violator Alert on/off/specific mph activation
  - Radar sensitivity (range)
- Speed limit sign operation
  - Change speed limit up to six times per day



Shield 12



Shield 15

Optional white compact 'YOUR SPEED' sign and optional violater alert



Shield 12



Shield 15

Optional full-size 'YOUR SPEED' sign wraps

- Sign flashes when car passing over speed limit, blanks when car over maximum speed displayed

Construction

- Compact 'YOUR SPEED' sign
  - **Shield 12 Dimensions:** 13.50 in. high x 15.50 in. wide (34.29 cm high x 39.37 cm wide)
  - **Shield 15 Dimensions:** 8 in. high x 24 in, wide (20.32 cm high x 60.96 cm wide)
  - High-intensity yellow prismatic reflective background
  - Sign stores for compact storage and protects sign face, thumbscrews and tamper-proof hardware included
  - Meets MUTCD standard 'D' font and yellow color
  - Optional white color available
- **LED Pixels:** Amber 595 nm, 30-degree (0.52 rad) viewing angle, 100,000 hours, black background, (MUTCD compliant)
- ¼ in. (0.64 cm) tinted, non-glare, UV stabilized polycarbonate face
- Entire face removable for service
- Aluminium chassis, 14 ga., white powder coat finish, black powder coat front for maximum contrast for digit visibility
- Protective polycarbonate corners also provide guide for 'YOUR SPEED' sign storage
- Conformal coating on all circuit boards
- Integral handle
- Tamper-resistant mounting hardware pocket, hardware secured behind enclosure lock
- **Weather Resistance:**
  - Weatherproof, sealed electronics compartment
  - Drip-proof, two vented battery compartments
  - -40F to 160F (-40C to 71C) operating temperature range, 95% humidity non-condensing
    - -20F (-29C) for Bluetooth communication, 5F (-15C) for internal camera

Shield Power

- **Power Input, Max:**
  - **Shield 12:** 12 VDC, 1.1A, 15W

  - **Shield 15:** 12 VDC, 1.5A, 20W
- Power saving circuitry and automatic dimming for ambient light conditions, with adjustable dimming range and manual display brightness override
- All Shield units can be powered interchangeably with any of the following power options; unit can be outfitted to be powered by multiple sources selected in the field.
- Capacity for two batteries in unit for extended portable use
  - 10.2Ah Lithium LFP battery with built-in short circuit and reverse polarity protection circuitry, 1.5A 12.8VDC output, 120VAC input automatic charger; capacity for up to two batteries in unit for extended portable use
  - **Solar Panel Assist:** 50W or 90W solar panel and bracket, solar controller panel with 18Ah or 26Ah lead acid battery, 6A 120VAC automatic charger optional
  - 100–220VAC AC power supply (6A 12VDC)
- **Shield 15 Only:**
  - 16Ah Li-Ion LFP battery, for longer unattended portable use, capacity for up to two batteries in unit for extended portable use
- **Shield 15 on Trailer:**
  - 90W solar panel with integrated solar sign
  - Trailer batteries – 100 or 235Ah, solar option. Auto recovery with solar for low battery

Standard System Components

- Shield Radar Speed Sign
- Tamper-resistant mounting plate and hardware
- Key
- ATS PC Sign Manger software with USB cable

Optional Components and Features

- Full-size 'YOUR SPEED' sign wrap
  - **Shield 12 Dimensions:** 24 in. high x 30 in. wide (60.96 cm high x 76.20 cm wide)
  - **Shield 15 Dimensions:** 30 in. high x 36 in. wide (76.20 cm high x 91.44 cm wide)
  - Available in white and yellow
  - Meets MUTCD standard 'D' font
- TraffiCloud cloud-based portal
- Padded carrying case
- Extra mounting brackets
- Violator alert, LED flash to alert violators
  - Available in white, blue, or red
- **Metric display:**
  - **Shield 12:** Two-digit KPH display
  - **Shield 15:** Three-digit KPH display
- Fully compatible with Speed Dependent Messaging option when used with an InstAlert Variable Message Sign – see Speed Dependent Message System section

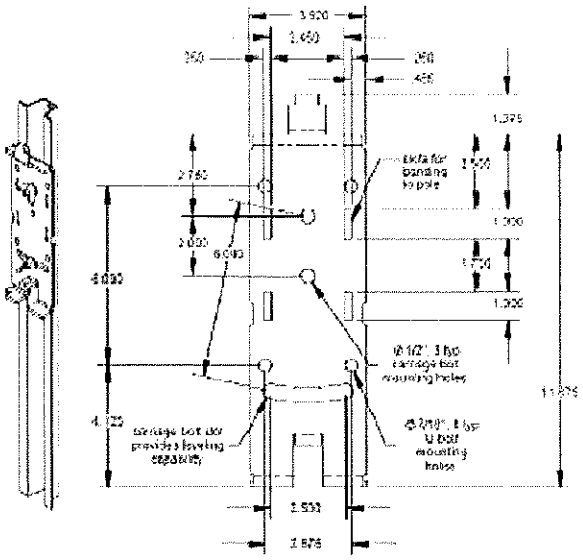
Shield Mounting Options

- Pole mount standard with included bracket, hardware
  - NCHRP 350 approved on 4 in. (10.16 cm) aluminium pole (SS-135)
- **Vehicle Hitch Mount**
  - Mounts 30 in. (76.20 cm) to bottom of sign from receiver tube (final height dependent on receiver height)
  - Fits 1 ¼ in. (3.18 cm) or 2 in. (5.08 cm) receiver, adapter included, ½ in. (1.27 cm) hitch pin
- Locking rotation adjustment on 15-degree (0.26 rad) increments over 180-degrees (3.14 rad), +/- 5-degrees (+/- 0.09 rad) tilt
  - White powder coat finish
  - 24 in. x 30 in. (60.96 cm x 76.20 cm) speed limit sign and digits included for 5-65 mph (8-105 kph) speed limit signs
- **Standard Folding Portable Post:**
  - Folds for easy storage and portability
  - **Shield 12:** 60 in. (152.40 cm) to bottom, 73 in. (185.42 cm) to top, add 13 in. (33.02 cm) for upper leg position
  - **Shield 15:** 60 in. (152.40 cm) to bottom, 77 in. (195.58 cm) to top, add 13 in. (33.02 cm) for upper leg position

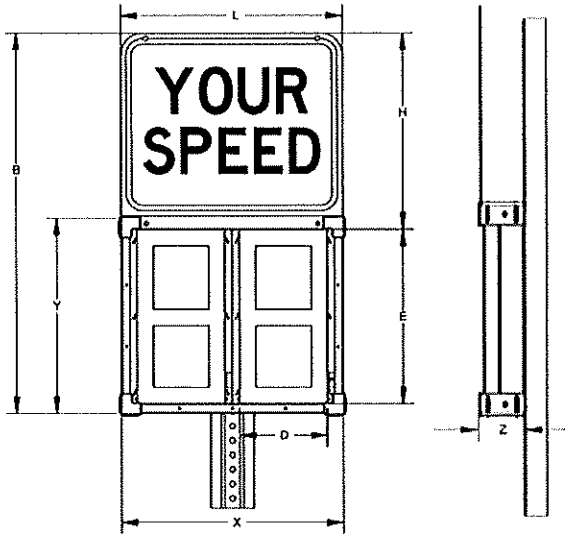
Premier Care Warranty

- One year warranty (three months on batteries)

Shield 12 and 15 Mounting Bracket

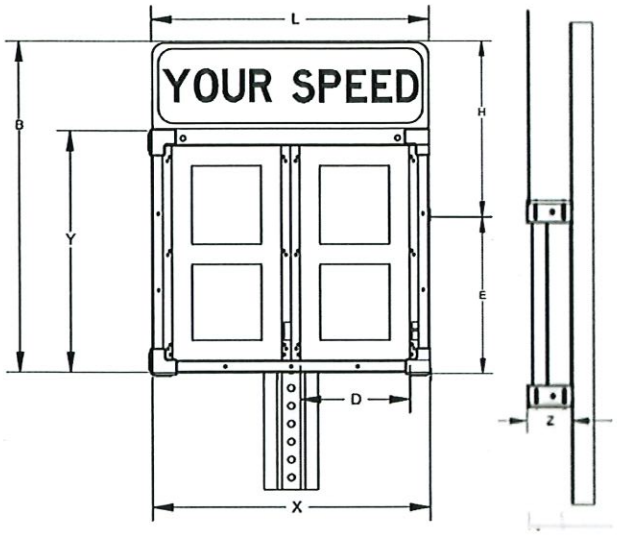


Shield 12 Dimensions



Dim	X	Y	Z	B	D	E	L	H
in.	13.5	15.5	3.12	26.3	5.75	12	13.5	15.5
cm	34.3	39.4	7.92	66.8	14.6	30.5	34.3	39.4

Shield 15 Dimensions



Dim	X	Y	Z	B	D	E	L	H
in.	17	24	3.12	24.3	8	15	17	8
cm	43.2	61	7.92	61.7	20.3	38.1	43.2	20.3

For more information visit us online at AllTrafficSolutions.com

sales@alltrafficsolutions.com Call us at 866.366.6602

All Traffic Solutions. 14201 Sullyfield Circle, Suite 300, Chantilly, VA 20151

©All Traffic Solutions TraffiCloud leverages our patented technology (US Patents 8417442; 8755990; 9070287; 9411893) to deliver unique cloud-based management, features and functionality. TraffiCloud is a registered trademark of All Traffic Solutions.

ALL TRAFFIC SOLUTIONS

PRODUCT SPECIFICATIONS

ATS 3 TRAILER

ALL TRAFFIC SOLUTIONS

Introduction

ATS 3 is compatible with the following products:

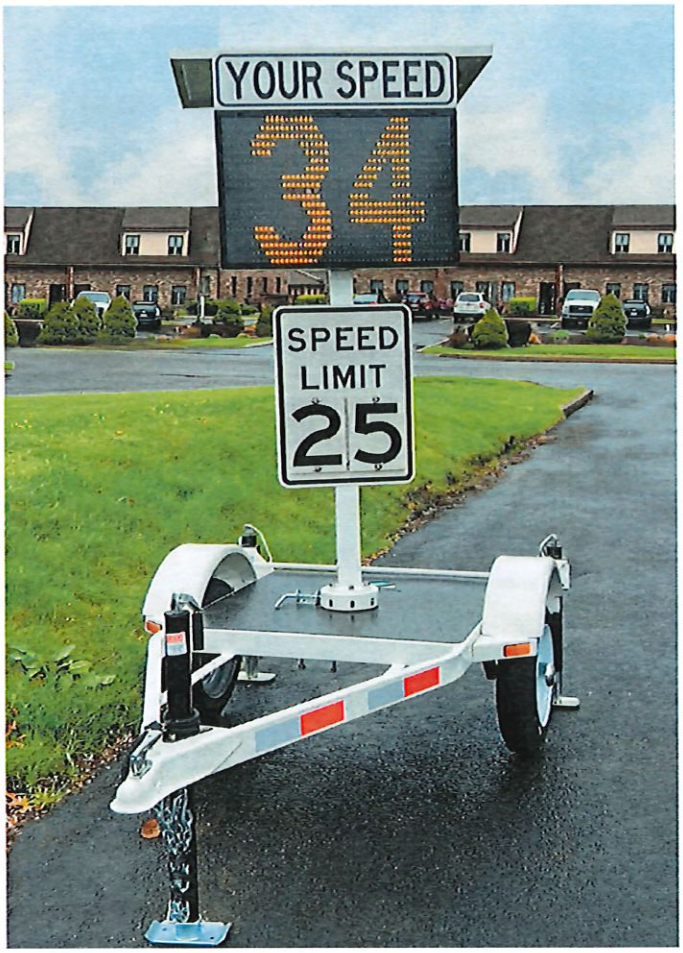
- Shield 12 (Sh12) radar speed display
- Shield 15 (Sh15) radar speed display
- SpeedAlert 18 (SA18) radar message sign
- InstAlert 18 (IA18) variable message sign

Features

- **Trailer weight:** 475lbs / 215.46kg (including trailer and sign, with integrated solar system)
- **Tongue weight:** 20lbs / 9.07kg
- **Dimensions:** 88.37" (L) × 56.43" (W) × 84.4" (H)
- **Ground clearance:** 13" under chassis
- 5" minimum to bottom of sign
- Continuous welded steel frame; white marine grade powder coat finish
- **Wheels:** 4.80" × 12" steel-belted trailer tires, load rating B Size-12"
- Replaceable steel fenders
- **Axle:** 1000lbs torflex
- Two 2000lbs / 907kg capacity swivel jacks mounted on each rear corner and one 2000lbs / 907kg capacity A-jack mounted on the tongue
- Theft-proofing lockable tongue coupler and wheel locking rod
- Safety chain, 30" with hooks
- DOT-approved lighting and recessed tail lights
- DOT-approved red/white reflective tape
- License plate holder with light

Power

- 12 VDC system, Std 4 pin wiring plug
- 90W solar assist with 10 Amp solar controller to prevent over charging



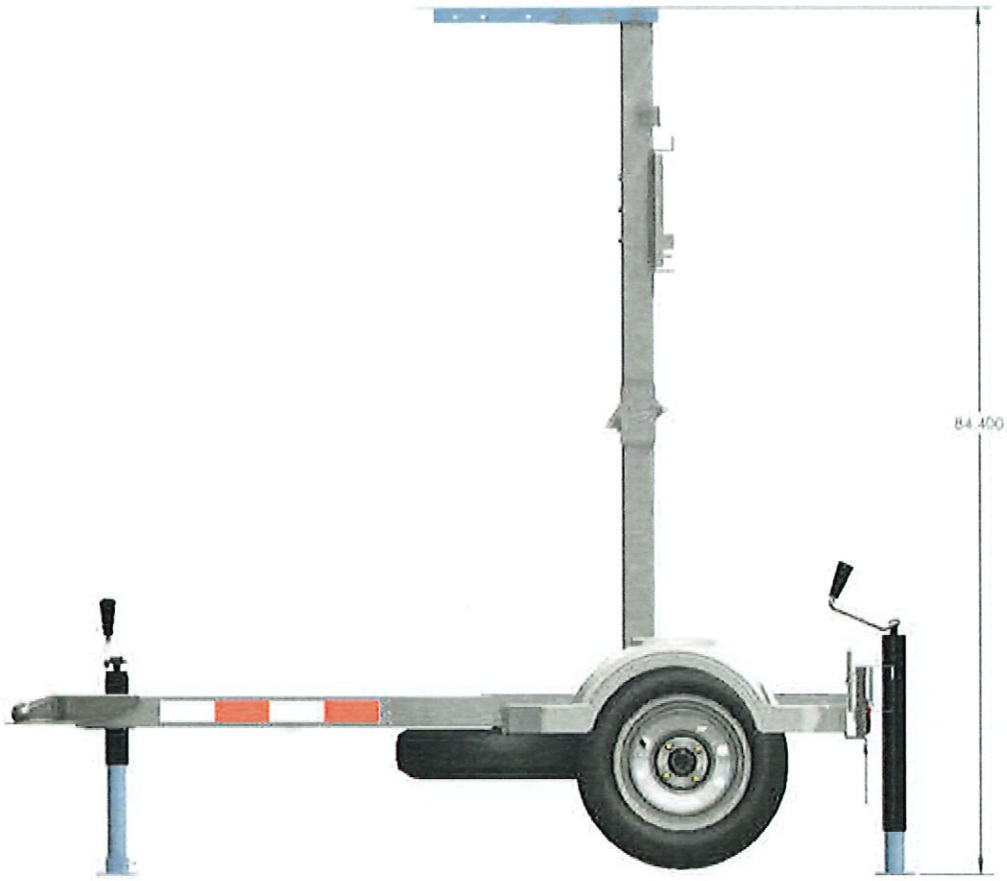
- Solar panel continously charges
- Keyed on/off power switch

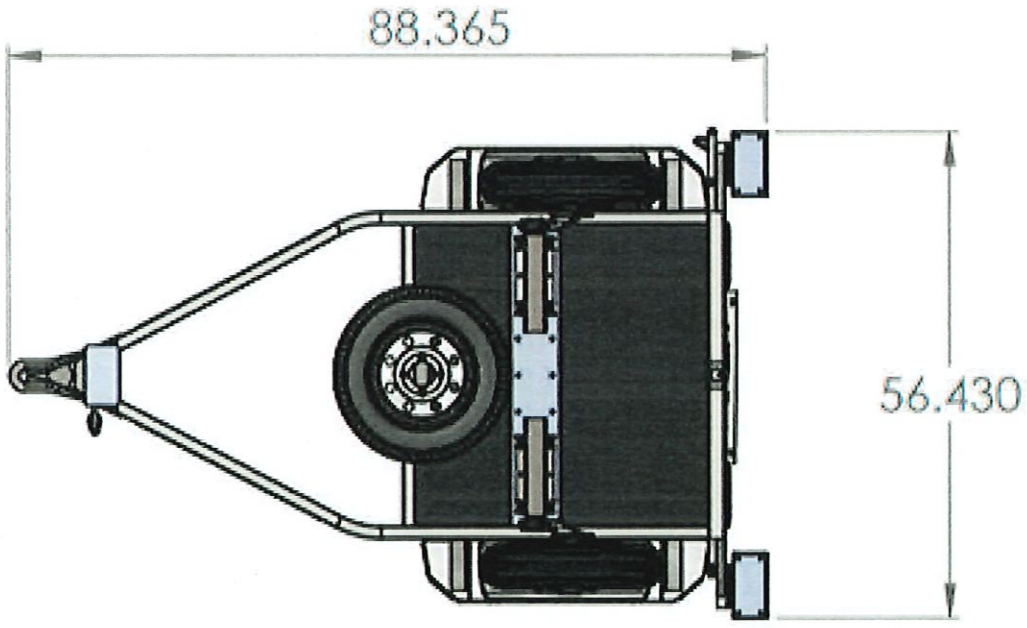
Options

- 18" × 24" speed limit sign and interchangebale digits for 5-65 mph display
- Spare tire
- Orange powder coat finish (minimum order qty)

Warranty

- 1 year warranty





For more information visit us online

sales@alltrafficsolutions.com Call ATS on 866.366.6602

All Traffic Solutions. 14201 Sullyfield Circle, Suite 300, Chantilly, VA 20151

©All Traffic Solutions TraffiCloud leverages our patented technology (US Patents 8417442; 8755990; 9070287; 9411893) to deliver unique cloud-based management, features and functionality. TraffiCloud is a registered trademark of All Traffic Solutions.

ALL TRAFFIC SOLUTIONS

ALL TRAFFIC SOLUTIONS

The Product Specifications and Documentations in the following pages apply to the quote listed below;

- Quote #3 (QUOTE Q-92023)

PRODUCT SPECIFICATIONS

SPEEDALERT 18 RADAR MESSAGE SIGN

ALL TRAFFIC SOLUTIONS

Features

- **Dimensions, weight without battery:** 20" high x 30" wide x 2.74" deep, 29 lb.
  - 18" high x 28" wide full matrix
- **Universal mounting system:** attach to pole, trailer or vehicle hitch mount
- **Integral camera**: for awareness and alert-driven images
  - 640 x 480-pixel daylight images (optional in Sh12B)
- **Radar:** K Band (24.15 GHz), FCC certified, no license required, +/-1 mph accuracy, 12-degree cone pickup area, 5-105 mph
- **Range:** 1200+ ft (12B, 15B range: 400')
- Meets Federal Department of Transportation MUTCD Specifications

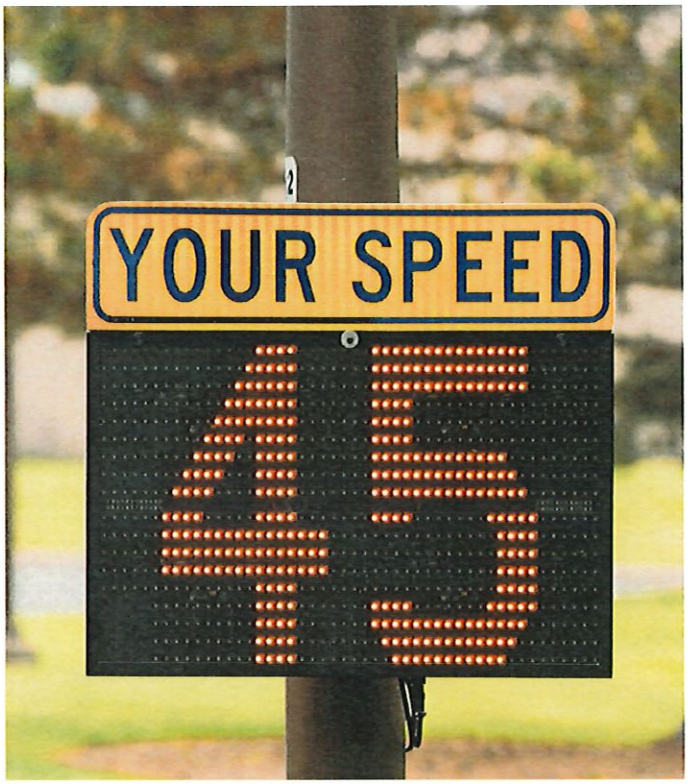
Sign Modes

- **Message Mode:** Display one message, up to six screens
- **All Messages:** Sequence all messages in sign memory
- **Speed Display:** Displays approaching vehicle's speed and records traffic speed and volume data
- **Display Off:** Collect traffic speed and volume data with no display
- **Dependent Message:** Display targeted messages based upon vehicle's speed, up to six screens per message
- **Schedule:** Change message and mode up to 13 times a day
- Collect traffic data – Vehicle volume by speed and time – in all modes
- Sign returns to last mode and configuration when power applied

Configuration

On-Board Programming (standard on all units):

- Select operation mode



- Set speed limit
- Select message from sign's memory
- Set radar sensitivity

ATS PC Sign Manager Local Communication

(PC control/USB connection: Standard on all signs)

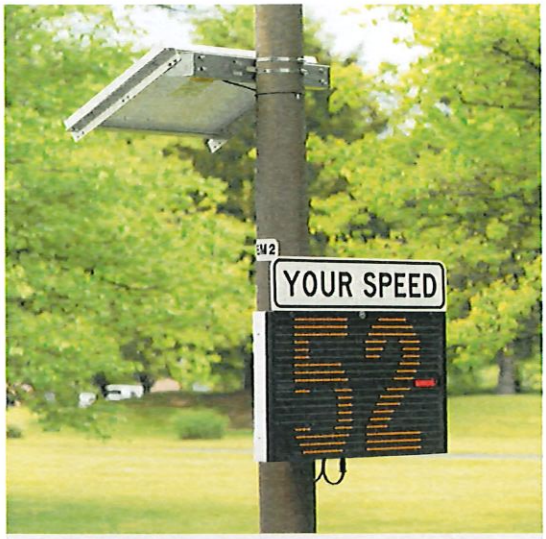
- PC based client software
- Connect to sign via USB or Bluetooth (optional)

ATS Android App Local Communication (Optional):

- Android OS wireless Bluetooth control local to sign
- Android device can be smartphone or tablet with Bluetooth

Local Communication Features:

- Create and change modes and settings
- Local data retrieval and management
- Local image retrieval and management from internal camera



Optional white compact 'YOUR SPEED' sign



Optional full-size 'YOUR SPEED' sign wraps

- Manage all sign settings, automatic sync with TraffiCloud (optional) when power applied
- All traffic data can be saved for online management and backup
  - Retrieve data and save to TraffiCloud, generate limited reports online from hosted data

TraffiCloud® Cloud-based Portal

- Integrated cell modem for remote management
- Turnkey system. Remote sign connection functional upon ship. Sign connects to the TraffiCloud portal when sign powered
- Fully hosted cloud-based portal
  - Provides access anywhere on any Internet-connected computer or smartphone
  - No IT involvement or support necessary. The system bypasses customer network, eliminating access issues
  - Cellular service provided by All Traffic Solutions, no separate cellular charges
  - Hosted database requires no customer setup

TraffiCloud Features

All features included in TraffiCloud:

- **Remote Equipment Management:** Change messages and settings remotely, monitor sign online
- **Ready-made Reports:** Online data retrieval and management, analysis and enhanced report generation
- **Real-time Alerts:** Notifications via email or text for low battery and tampering, high speed and congestion, alerts can include images
- **Mapping:** Visually manage equipment and data
- **Premier Care Warranty:** Ongoing hardware defect repairs and remote diagnostics

SpeedAlert Messages

- **SA18:** One- two line messages
  - **1 Line:** 10 ¼" high x 5.75" wide characters, four per line
  - **2 lines:** 7" high x 4" wide characters, six per line
- Up to six screens per message
- Full graphics capability, each LED individually controllable
- Variable display time, flash and reverse rates for each screen
- Scroll through 25 user defined onboard messages using selector buttons built into sign, no training necessary
- Ability to sequence messages for up to 144 screen animation
- Message power efficiency calculator in software
- Messages on sign retained when power removed
- Actual sign preview and unlimited message storage using TraffiCloud®, ATS PC Sign Manager™ or ATS Android app
- Sign returns to last message when power applied

- Conditional Messaging – Accept local or remote data and dynamically display messages driven off data, and/or incorporate into messages

Speed Programming

- Configure the following parameters via TraffiCloud, ATS PC Sign Manager, or ATS Android app:
- **Messages:**
  - Create and load message using 'Display Now' feature
  - Load 24 messages into sign's memory
  - Scroll messages in sign's memory
  - Display signs stored in TraffiCloud, ATS PC Sign Manager, or ATS Android app
- **Speeds:**
  - Speed limit
  - Maximum speed displayed
  - Display on/off/specific mph activation
  - Radar sensitivity (range)
  - **Speed Limit Sign Operation:** Change speed limit up to 13 times per day schedule
  - Metric capable display with hundreds digit
  - Set time via PC, Android or sync with cell signal (TraffiCloud)
  - Sign firmware field and remotely upgradeable

Speed Dependent Message System

- **Different messages for each of five speed ranges:**
  - No cars
  - Cars <= speed limit
  - Cars > Speed Limit, < x
  - Cars > x < upper speed
  - Cars > upper speed
- Ranges dependent on speed limit setting only, so simple speed limit change adjusts all dependent message ranges
- Independent maximum speed displayed setting
- Speed dependent messages can be any SA18 messages, including:
  - 'YOUR SPEED' screen, 18" speed display digits
  - 'SPEED LIMIT' screen, 18" speed limit display digits

Scheduling

- **All Days, Multiple Messages:** Schedule up to 50 different messages or modes for up to 13 different time periods in a 24 hour day, repeats in each 24 hour cycle
- **Seven Day, Multiple Messages:** Schedule different messages or modes for up to 13 different time periods in each 24 hour day for each of seven days, repeats in each seven day cycle; up to 50 different messages can be used over the seven day period
- All messages and scheduling reside on the sign – no external hardware necessary
- Program schedule via TraffiCloud, ATS PC Sign Manager, or ATS Android app, save to load onto multiple signs
- Camera activation controlled in schedule windows
- Internal real-time clock, time and schedule maintained with power disconnected

Data Logging Option

- Traffic data reporting using TraffiCloud (optional)
- Collect data with TraffiCloud automatically or local collection with ATS PC Sign Manager or ATS Android app with data saved to TraffiCloud
- Reports include tables and charts to address all constituents with the most applicable data presentation
- All reports exportable to Excel, CSV and PDF
- Automatic Data Collection - TraffiCloud
  - Data retrieval every three hours– near real-time reporting, memory never full
  - All data in one database, available for analysis, including compliance comparisons, by location

Reports

- Summary page with average and 85th percentile speed, average daily volume, 10-mph pace speed, high and low speed, display mode
- Traffic counts by speed range, full day and time-bin breakdowns over selected date range with 5-mph resolution
- Vehicle counts by time range per day by hour
- Vehicle counts by speed range and time of day
- **TraffiCloud Reporting:**
  - Compliance by speed range with four ranges

- Enforcement report showing highest speed and volume violators over selected locations where data collected
- **Local Data Collection:** ATS PC Sign Manager or Android app
  - All data collected hosted in online TraffiCloud for access anywhere
  - Download traffic data from sign with USB or Bluetooth connection
  - 30 days of high-volume data minimum, data collection overwrites oldest data when memory reaches capacity

Construction

- Compact 'YOUR SPEED' sign
  - **Dimensions:** 8" high x 30" wide
  - High-intensity yellow prismatic reflective background
  - Sign stores for compact storage and protects sign face, thumbscrews and tamper-proof hardware included
  - Meets MUTCD standard 'D' font and yellow color
  - Optional white color available
- **LED Pixels:** Amber 595 N.m, 30-degree viewing angle, 100,000 hours, black background, (MUTCD compliant)
- ¼" tinted, non-glare, UV stabilized polycarbonate face
- Entire face removable for service
- Aluminium chassis, 14 ga., white powder coat finish, black powder coat front for maximum contrast for digit visibility
- Protective polycarbonate corners also provide guide for 'YOUR SPEED' sign storage
- Conformal coating on all circuit boards
- Integral handle
- Tamper-resistant mounting hardware pocket, hardware secured behind enclosure lock
- **Weather Resistance:**
  - Weatherproof, sealed electronics compartment
  - Drip-proof, two vented battery compartments
  - -40 to 160F operating temperature range, 95% humidity non-condensing (-20F for Bluetooth communication, 5F for internal camera)

SpeedAlert Power

- **Power Input, Max:** 12VDC, 3A, 36W
- Power saving circuitry and automatic dimming for ambient light conditions with adjustable dimming range and manual display brightness override
- **SpeedAlert 18 Power Options:**
  - 16Ah Li-Ion Battery with built-in short circuit and reverse polarity protection circuitry; 1.5A 12.8VDC output, 120VAC input automatic charger; capacity for up to two batteries in unit for extended portable use
  - **External Solar System:** 50W or 90W solar panel and bracket, solar controller panel with 26Ah lead acid battery; 6A 120VAC automatic charger optional
  - **Integrated Solar System:** 50W or 90W solar panel and bracket, solar controller panel with two 16.5Ah lithium batteries
  - 100-220VAC AC power supply (6A 12VDC) in external enclosure
  - **ATS 5 Trailer:** (batteries with optional solar assist: 235 or 470Ah battery system, 40W or 60W solar option)
  - **ATS 3 Trailer:** 100Ah battery and 40W solar option
- Battery level indicator on sign, TraffiCloud, ATS PC Sign Manager, or ATS Android app

Auto-recovery for battery with solar

Standard System Components

- SpeedAlert Radar Message Sign
- Tamper-resistant mounting plate and hardware
- Key
- On-board controls
- ATS PC Sign Manger software with USB cable

Optional Components and Features

- Full-size 'YOUR SPEED' sign wrap
  - **Dimensions:** 36" high x 30" wide
  - Available in white and yellow
  - Meets MUTCD standard 'D' font
- TraffiCloud cloud-based portal

- Padded carrying case
- Extra mounting brackets
- **Relay Closure:**
  - 7A, 30VDC or 7A 120VAC max, 100mA 5VDC min, no power supplied, simply a contact closure
  - Trigger relay at specified speed with configurable duration from one to ten seconds per radar event

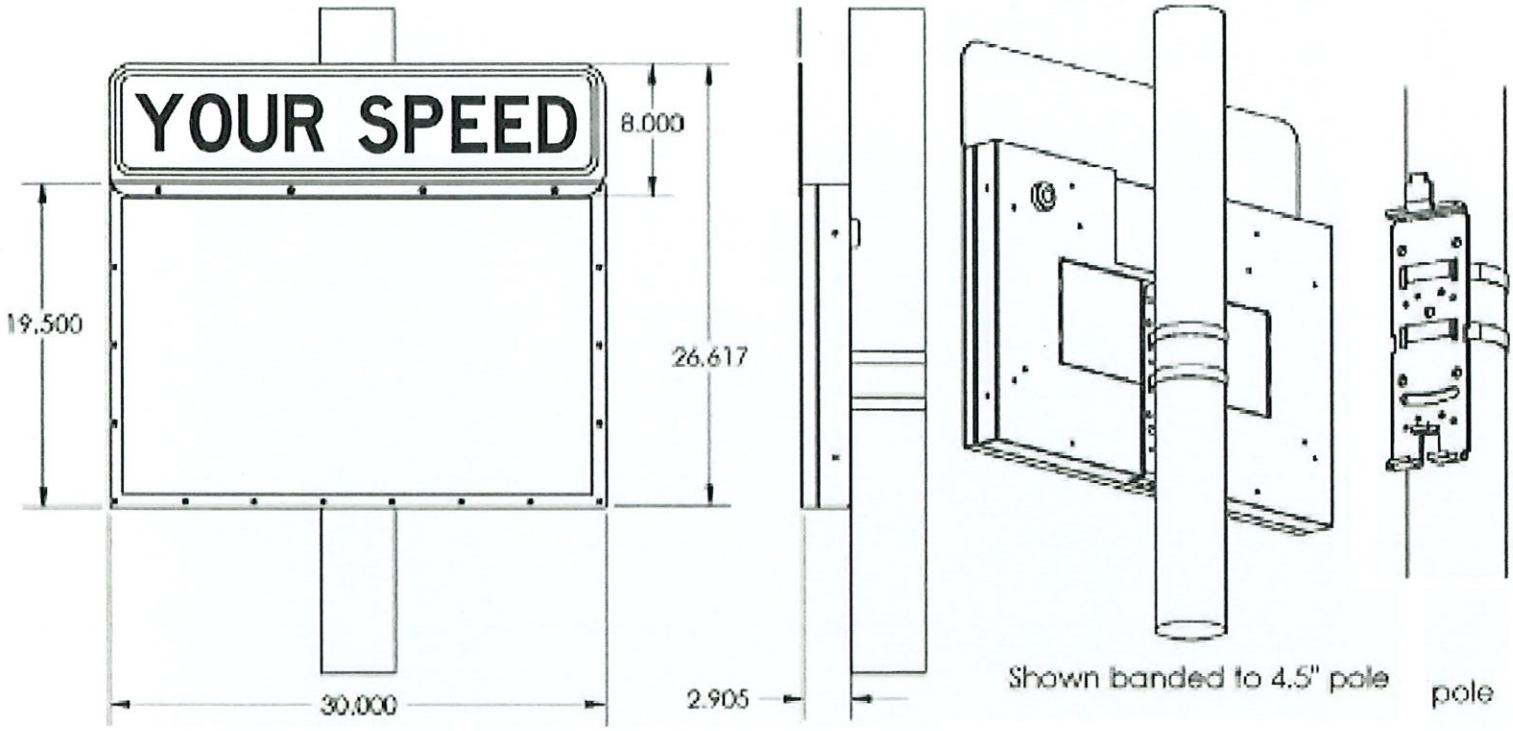
SpeedAlert Mounting Options

- Pole mount standard with included bracket, hardware
- NCHRP 350 approved on 4" pole (Letter SS-135)
- ATS 5 Trailer (refer to ATS 5 specifications for more information)
- ATS 3 Trailer (refer to ATS 3 specifications for more info)
- **Vehicle Hitch Mount:**
  - Mounts sign 30" to bottom of sign from receiver tube (final height dependent on receiver height)
  - Fits 1 ¼" or 2" receiver, adapter included, ½" hitch pin
  - Locking rotation adjustment on 15-degree increments over 180 degrees, +/- 5-degrees tilt
  - White powder coat finish with rear reflector
- **Standard Folding Portable Post:**
  - Folds for easy storage and portability
  - 60" to 73" to bottom, 80" to 93" to top of sign depending on leg positions
- Mounting provisions for permanent applications with ¼-20 threaded holes

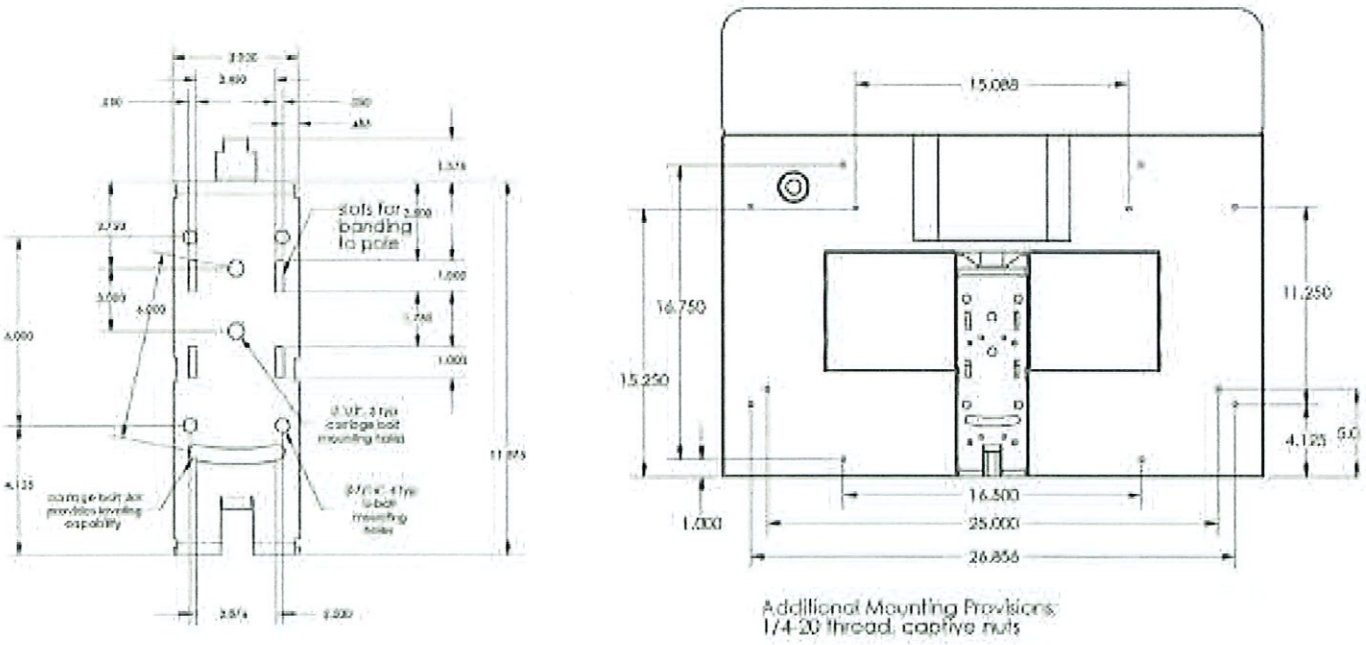
Premier Care Warranty

One year warranty (three months on batteries)

SpeedAlert 18 Dimensions



SpeedAlert 18 Mounting Bracket and Mounting Holes



For more information visit us online at AllTrafficSolutions.com

sales@alltrafficsolutions.com Call us at 866.366.6602

All Traffic Solutions. 14201 Sullyfield Circle, Suite 300, Chantilly, VA 20151

©All Traffic Solutions TraffiCloud leverages our patented technology (US Patents 8417442; 8755990; 9070287; 9411893) to deliver unique cloud-based management, features and functionality. TraffiCloud is a registered trademark of All Traffic Solutions.

ALL TRAFFIC SOLUTIONS

PRODUCT SPECIFICATIONS

ATS 3 TRAILER

ALL TRAFFIC SOLUTIONS

Introduction

ATS 3 is compatible with the following products:

- Shield 12 (Sh12) radar speed display
- Shield 15 (Sh15) radar speed display
- SpeedAlert 18 (SA18) radar message sign
- InstAlert 18 (IA18) variable message sign

Features

- **Trailer weight:** 475lbs / 215.46kg (including trailer and sign, with integrated solar system)
- **Tongue weight:** 20lbs / 9.07kg
- **Dimensions:** 88.37" (L) × 56.43" (W) × 84.4" (H)
- **Ground clearance:** 13" under chassis
- 5" minimum to bottom of sign
- Continuous welded steel frame; white marine grade powder coat finish
- **Wheels:** 4.80" × 12" steel-belted trailer tires, load rating B Size-12"
- Replaceable steel fenders
- **Axle:** 1000lbs torflex
- Two 2000lbs / 907kg capacity swivel jacks mounted on each rear corner and one 2000lbs / 907kg capacity A-jack mounted on the tongue
- Theft-proofing lockable tongue coupler and wheel locking rod
- Safety chain, 30" with hooks
- DOT-approved lighting and recessed tail lights
- DOT-approved red/white reflective tape
- License plate holder with light

Power

- 12 VDC system, Std 4 pin wiring plug
- 90W solar assist with 10 Amp solar controller to prevent over charging



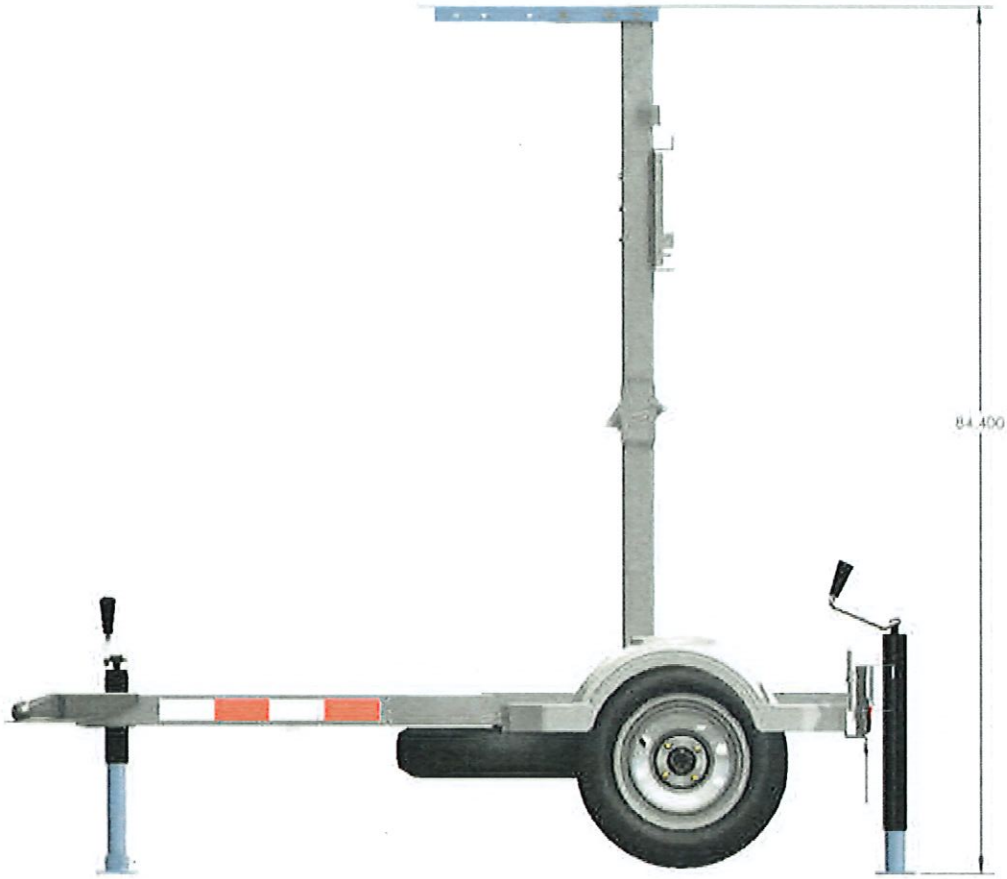
- Solar panel continously charges
- Keyed on/off power switch

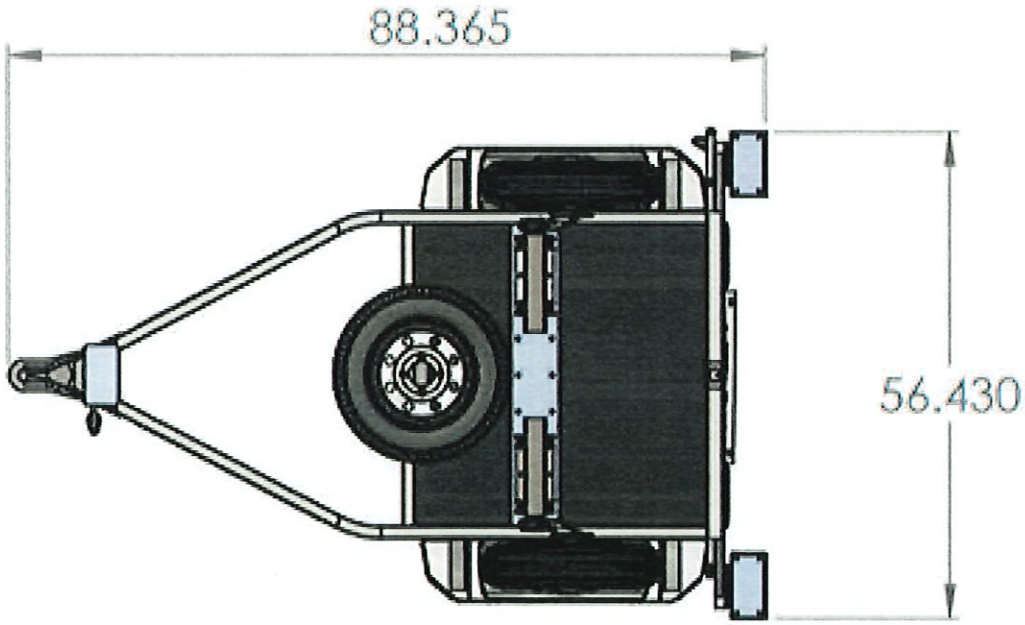
Options

- 18" × 24" speed limit sign and interchangebale digits for 5-65 mph display
- Spare tire
- Orange powder coat finish (minimum order qty)

Warranty

- 1 year warranty





For more information visit us online

sales@alltrafficsolutions.com Call ATS on 866.366.6602

All Traffic Solutions. 14201 Sullyfield Circle, Suite 300, Chantilly, VA 20151

©All Traffic Solutions TraffiCloud leverages our patented technology (US Patents 8417442; 8755990; 9070287; 9411893) to deliver unique cloud-based management, features and functionality. TraffiCloud is a registered trademark of All Traffic Solutions.

ALL TRAFFIC SOLUTIONS



Connected Solutions for Better Traffic Safety Outcomes

TRAFFICLOUD®: PORTAL FOR REMOTE EQUIPMENT MANAGEMENT AND READY-MADE TRAFFIC REPORTS

AllTrafficSolutions.com

MADE IN THE USA

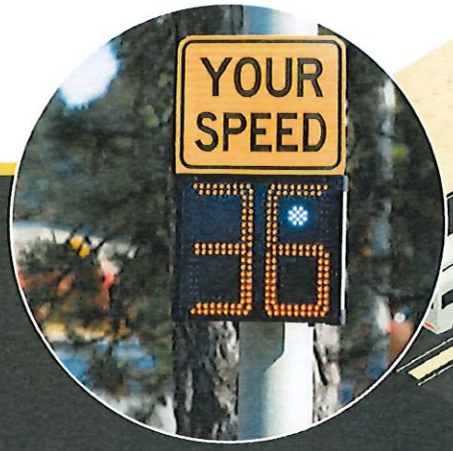
SAVE TIME & MAXIMIZE RESOURCES

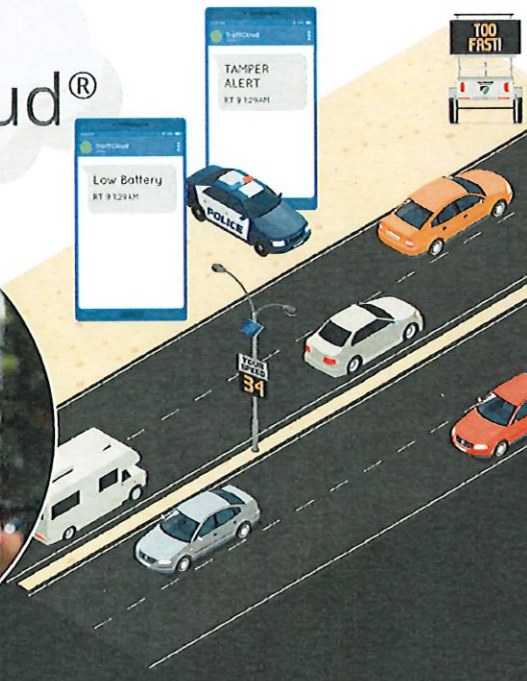
TraffiCloud® is a secure and user-friendly cloud-based portal for remote equipment management. Securely access, monitor, and manage all your traffic devices, messaging, and data from any Internet-connected computer or smartphone.



	Access customizable dashboards to get up to 6 ready-made reports of data and analytics.
	Remotely oversee and control devices. View data and real-time alerts and quickly change and schedule messages to adapt to changing situations.
	Save time accessing and sharing data, plus get insights to optimize resource allocation and address speeding issues effectively.
	Receive ongoing hardware defect repairs and remote diagnostics, plus 50% off accidental damage or vandalism repairs and 50% off additional accessories throughout your products' lifespan.
	Receive unlimited, personalized, one-on-one training, plus guides and an on-demand video library for subscribers.

ATS TraffiCloud®



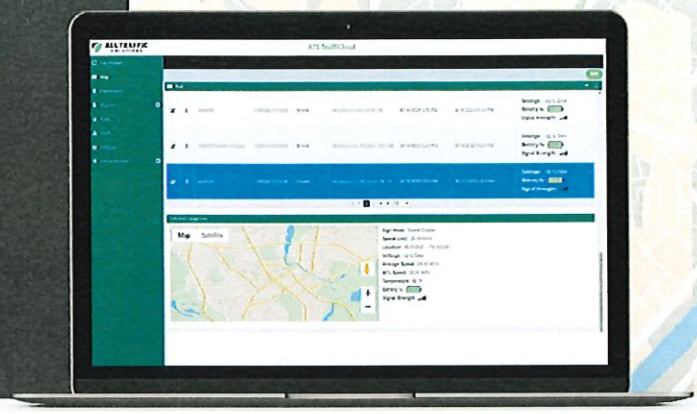




"For us, the data is really priceless. It is truly a force-multiplier."

– Sgt. Cooley, Cedar Hill Police Department

TRAFFICLOUD® FEATURES



User-friendly Portal and Intuitive Mapping

- Quickly oversee your entire program with an intuitive overview of all collected data or specific traffic devices.
- Review your equipment location, location history, and statuses through our system's interactive maps.

Ready-made Reports

- Get up to 6 ready-made reports of data and analytics including an Enforcement Priorities report of speeds, vehicle counts, and more. Schedule recurring reports to be delivered to specified users.

Remote Equipment Management

- Control and configure your equipment and its settings from anywhere with an internet-connected computer or smartphone.

Dynamic Messaging

- Create and modify messages and custom graphics either individually or in bulk.
- Schedule messages in advance or make updates within minutes.

Sign and Device Modes

Tailor your traffic management approach based on your specific needs. Choose from our versatile sign and device modes, including:

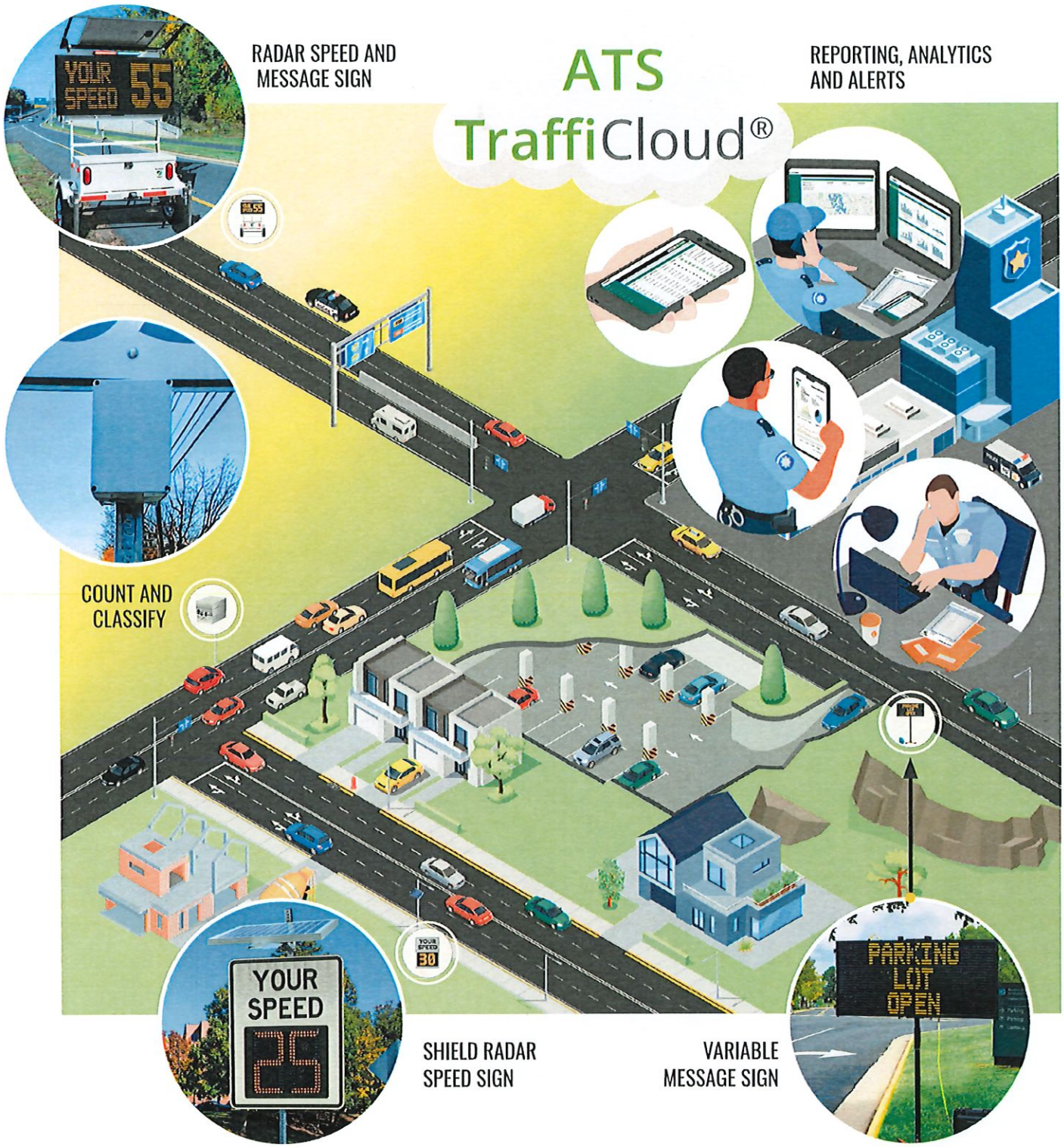
- Stealth Mode
- Speed-Dependent Messaging Mode

Real-time Alerts

- Stay informed via email or text with updates on low batteries, high-risk speeding, new equipment sites, and more. Assign recipients by unit and alert type for seamless communication.

"TraffiCloud has been invaluable to us. It's the tool we will always use. Everybody's town is different, and there are many ways to use TraffiCloud for your particular traffic challenges."

– Sgt. Finfrock, Clarendon Hills Police Department



For more information visit us online at AllTrafficSolutions.com

sales@alltrafficsolutions.com Call us at 866.366.6602

All Traffic Solutions. 14201 Sullyfield Circle, Suite 300, Chantilly, VA 20151

©All Traffic Solutions TraffiCloud leverages our patented technology (US Patents 8417442; 8755990; 9070287; 9411893) to deliver unique cloud-based management, features and functionality. TraffiCloud is a registered trademark of All Traffic Solutions.

SCAN TO LEARN MORE

Buy American Act Compliant

Sourcewell Awarded Contract Contract # 090122-ATS

ALL TRAFFIC SOLUTIONS

The Product Specifications and Documentations in the following pages apply to the quote listed below;

- Quote #4 (QUOTE Q-86793)

PRODUCT SPECIFICATIONS

SPEEDALERT 24 RADAR MESSAGE SIGN

ALL TRAFFIC SOLUTIONS

SpeedAlert 24 Radar Message Sign

- **SpeedAlert 24 (SA24):** 24" x 60" full matrix
- Folds to fit in police cruiser trunk, SUV. 43lbs
- **Size, weight without battery:**
  - **Open:** 28" x 60" x 1⅝"
  - **Folded Dimensions:** 28" x 30" x 3¼"
- Full matrix display
- **Universal mounting system:** attach to pole, trailer or vehicle hitch mount
- Integral camera for awareness and alert triggered images 640x480 daylight images
- Internal K band radar with adjustable sensitivity
- Power saving circuitry and automatic dimming for ambient light conditions with adjustable dimming range and manual display brightness override
- Meets MUTCD specifications

SpeedAlert Operation Modes

- **Message Mode:** Display one message, up to six (6) screens
- **All Messages:** Sequence all messages in sign memory
- **Speed Display:** Display approaching vehicle's speed with "YOUR SPEED" LED message
- **Dependent Message:** Display targeted messages based upon approaching vehicle's speed
- Changeable speed limit sign
- **Stealth or Display Off:** Collect traffic speed and volume data with no display
- **Schedule:** Change message and/or mode up to 13 times/day
- Collect vehicle volume by speed and time data in all modes
- Sign returns to last configuration when power applied

SpeedAlert Messages

- SA24: 1-3 line messages
  - **1 line**: 24" (H) x 12.5" (W) characters, four per line
  - **2 lines:** 10¼" (H) x 5.75" (W) characters, eight (8) per line



  - **3 lines:** 7" (H) x 4" (W) characters, 12 per line
  - **2 lines:** (1) 7" char, 12/line, (1) 10¼" char, 8/line
- Up to six (6) screens per message
- Full graphics capability, each LED individually controllable
- Variable display time, flash and reverse rates for each screen
- Scroll through 25 user defined onboard messages using selector buttons built into sign, no training necessary
- Ability to sequence messages for up to 144 screen animation
- Message power efficiency calculator in software
- Actual sign preview and unlimited message storage using TraffiCloud™ Web-based Remote Management Service, ATS PC Sign Manager or ATS Android app
- Messages on sign retained when power removed
- Sign returns to last message when power applied

Engineered and manufactured in the United States of America



SpeedAlert 24

- **Conditional Messaging:** Accept local or remote data and dynamically display messages driven off data, and/or incorporate into messages

SpeedAlert Programming Methods

On-Board Programming (standard on all units)

- Select message from sign's memory
- Select operation mode and speed limit
- Buttons time out to prevent tampering
- TraffiCloud Web-based Remote Management Services using integral cell modem for remote management (see TraffiCloud specification for more information)
- **Turnkey system:** Remote connectivity functional upon ship. Unit connects to TraffiCloud Service when sign powered
- Fully hosted web-based management system
  - Internet connected computer with browser provides anywhere access on all connected devices with browser
  - No IT involvement or support necessary. System bypasses customer network eliminating access issues
  - Cellular provided by ATS, no separate cellular charges
  - Hosted database requires no setup or maintenance by customer

Apps

All apps included in Traffic Suite:

- **Equipment Management:** Online sign management - change messages and settings remotely
- **Reporting:** Online data retrieval, management and analysis, enhanced report generation
- **Image Management:** Online image retrieval and management of images from sign's internal camera
- **Alerts:** Notifications for low battery and tampering, high speed and congestion; Alerts can include images
- **Mapping:** Visually manage equipment and data
- PremierCare Perpetual Warranty

ATS PC Sign Manager

Local Management using PC with USB connection standard with all signs, Bluetooth optional

- PC based client software
- Connect to sign via USB or Bluetooth (optional)

ATS Android App: Local Management (optional)

- Android OS wireless Bluetooth control local to unit
- Android device can be phone or WiFi device with Bluetooth

Local Management Features: (PC and Android)

- Create and change messages, modes and settings
- Local data retrieval and management
- Local image retrieval and management from sign's internal camera

- Manage all unit settings, automatic sync with TraffiCloud Web-based Remote Management Service if subscribed
- All traffic data and messages saved for online management and backup with optional Traffic Suite
  - Retrieve data and save to TraffiCloud at no cost, generate limited reports online from hosted data. Extended reports available with TraffiCloud subscription
  - Create message and save to TraffiCloud library, messages available on all ATS Android App or PC Sign Manager devices with TraffiCloud™ subscription

SpeedAlert Programming

Configure the following parameters via TraffiCloud Web-based Management System, ATS Android App or PC Sign Manager.

- **Messages**
  - Create and load message using "Display Now" feature
  - Load 24 messages into sign's memory
  - Scroll messages in sign's memory
  - Display signs stored in TraffiCloud Web, ATS Android App or PC Sign Manager
- **Speeds**
  - Speed limit
  - Maximum speed displayed
  - Display on/off/specific mph activation
  - Radar sensitivity (range)
  - **Speed limit sign operation:** Change speed limit up to 13 times per day schedule
  - Metric capable display with hundreds digit
- Set time via PC, Android or sync with cell signal (TraffiCloud)
- Sign firmware field and remotely upgradeable

Speed Dependent Message System

- Different messages for each of five speed ranges
  - No cars
  - Cars <= speed limit
  - Cars > Speed Limit, < x
  - Cars > x < upper speed
  - Cars > upper speed
- Ranges dependent on speed limit setting only, so simple speed limit change adjusts all dependent message ranges
- Independent Maximum Speed Displayed setting
- Speed Dependent Messages can be any SA24 messages, including:
  - "YOUR SPEED" screen with 24" speed display digits
  - "SPEED LIMIT" screen with 24" speed limit display digits

Scheduling

- **All days, Multiple Messages:** Schedule up to 50 different messages or modes for up to 13 different time periods in a 24 hour day, repeats in each 24 hour cycle
- **Seven day, Multiple Messages:** Schedule different messages or modes for up to 13 different time periods in each 24 hour day for each of seven days, repeats in each seven day cycle; up to 50 different messages can be used over the seven day period
- All messages and scheduling reside on the sign – no external hardware necessary
- Program schedule via TraffiCloud Web, ATS Android app or ATS PC Sign Manager, save to load onto multiple signs
- Camera activation controlled in schedule windows
- Internal real time clock, time and schedule maintained with power disconnected

SpeedAlert Data Logging Option

- Traffic reports generated using TraffiCloud Web-based Reporting App
- Collect data automatically with TraffiCloud Remote Management or locally with ATS Android App or PC Sign Manager
- Reports include tables and charts to address all constituents with the most applicable data presentation
- All reports exportable to excel, csv and pdf
- Automatic Data Collection – TraffiCloud Web
  - Data retrieval every 15 minutes – near real time reporting, memory never full
  - All data in one database for analysis filtered by location, date and time
  - Access reports from interactive map view by location

- **Local Data Collection:** ATS Android app or PC Sign Manager
  - All data hosted in online database for anywhere access
  - Download traffic data from sign with USB or Bluetooth connection
  - 30 days of high volume data minimum storage on sign, data collection rolls over when memory reaches capacity
- **Reports, Local Data Collection:**
  - Summary page with average and 85th percentile speed, average daily volume, 10 mph pace speed, high and low speed, display mode
- Traffic counts by speed range, full day and time of day over selected date range with 5 mph resolution
- Vehicle counts by time range per day by hour
- Vehicle counts by speed range and time of day
- **Reports, Automatic Data Collection** (TraffiCloud Web-based Management Services)
  - Enhanced Summary with detail charts and graphs
  - Compliance by speed range with three ranges
  - Enforcement report showing highest speed and volume violators over selected locations
  - Effectiveness report showing program performance

Construction

- **LED Pixels:** Amber 595nm, 30 degree viewing angle, 100,000 hours, black background, (MUTCD compliant)
- **LED Density:** 0.6" x 1" pitch, 26 x 96 pixel matrix
- **Radar:** K Band (24.15 GHz), FCC Certified, no license required, +-1mph accuracy, 12 degree square pickup area, range: 2000+ ft., 5-150 mph (8-150 kph)
- Conformal coating on all circuit boards
- Integral handles, two heights
- Weatherproof, NEMA 4, IP65 sealed
- 1/8" Tinted, non-glare, UV stabilized polycarbonate face
- Aluminium chassis, 12 ga, black powder coat finish
- Tamper resistant mounting hardware system, hardware secured behind enclosure lock
- -40 to 160 F operating temperature range, 95% humidity non-condensing (-20F for Bluetooth communication, 5F for internal camera)

SpeedAlert Power

- **Power Input, Max:** 12VDC, 8A max, 96 W max; 4A, 48W typical
- Power saving circuitry and automatic dimming for ambient light conditions with adjustable dimming range and manual display brightness override



SpeedAlert 24 onPermant Pole



SpeedAlert 24 on ATS-5 Trailer



SpeedAlert 24 on Portable Pole

- **SpeedAlert 24 Power:**

12VDC locking plug, 30A capacity. Compatible power supplies include:

- Vehicles' power port, with optional adapter
- Trailer wiring adapter for hitch mount
- POWERcase portable power supply, PC26 or PC36
- 120 or 220 VAC Power supply optionally in NEMA four (4) enclosure
- ATS 5 Trailer (batteries with optional solar assist: 235 or 470 Ah, 90W, 120W, or 160W solar options)
- Pole Battery Box: up to 200Ah battery with solar assist
- Battery level indicator on sign, ATS Android app, ATS PC Sign Manager or TraffiCloud Remote Management
- Auto recovery for battery with solar
- Power cable customer replaceable, gold plated connector contacts, high visibility yellow cable

Standard SpeedAlert System Components

- SpeedAlert Radar Message Sign SA24
- ATS PC Sign Manger software with USB cable
- On-Board Controls
- Optional SpeedAlert Components and Features
- TraffiCloud Web-based Remote Management Service
- ATS Android App, Bluetooth connectivity
- Padded carrying case with accessory pockets, shoulder strap
- **Mounting Bracket:**
  - Mounts to pole or any surface using any hardware, no tools required
  - Tamper resistant hardware compartment
  - Rotate bracket for additional 12" of mounting height
  - Aluminium with black powder coat
  - Sign can be locked into bracket
  - Bolt sign to mounting bracket for additional security
  - Mounting hardware supplied
- **Speed Activated Relay Closure:**
  - 7A, 30VDC or 7A 120VAC max, 100mA 5VDC min, no power supplied, simply a contact closure
  - Trigger relay at specified speed with configurable duration from 1 to 10 seconds per radar event
- **Tamper Alarm:** ATS-5 or ATS-3 Trailer

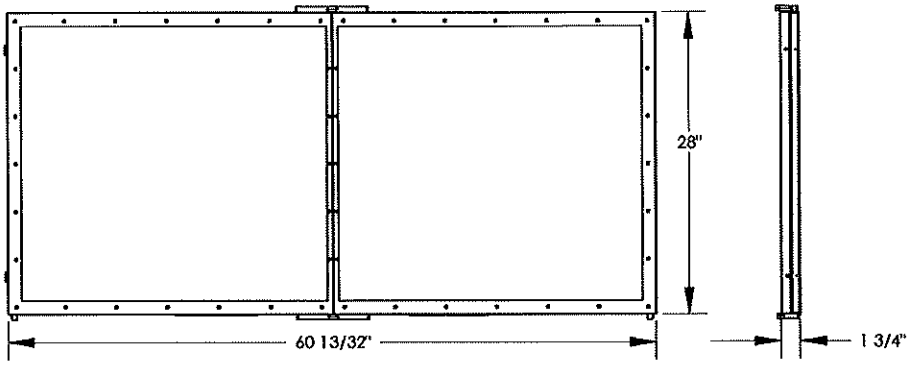
SpeedAlert Mounting Options

- ATS-5 Trailer *(refer to ATS-5 specifications or more information)*
- **Vehicle Hitch Mount:**
  - Mounts sign 30" to bottom of sign from receiver tube (final height dependent on receiver height)
  - Fits 1¼" or 2" receiver, adapter included, ½" hitch pin
  - Locking rotation adjustment on 15 degree increments over 180 degrees, +/- 5 degrees tilt
  - White powder coat finish with rear reflector
- **Standard Folding Portable Post:**
  - Folds for easy storage and portability
  - 47" to 60" to bottom, 73" to 86" to top depending on leg positions; rotate bracket for additional 12" height
  - Mounting provisions for permanent applications with ¼-20 threaded holes

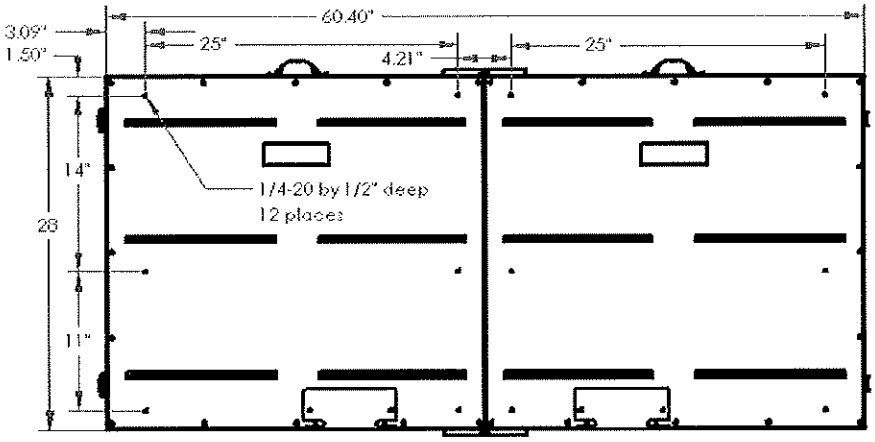
Warranty

- **PremierCare Perpetual Warranty** available with current TraffiCloud subscription. Ask your ATS sales representative for details.
- **ATS 3-year Manufacturer's Warranty** comes standard on all SpeedAlert radar speed displays purchased after January 1, 2019.

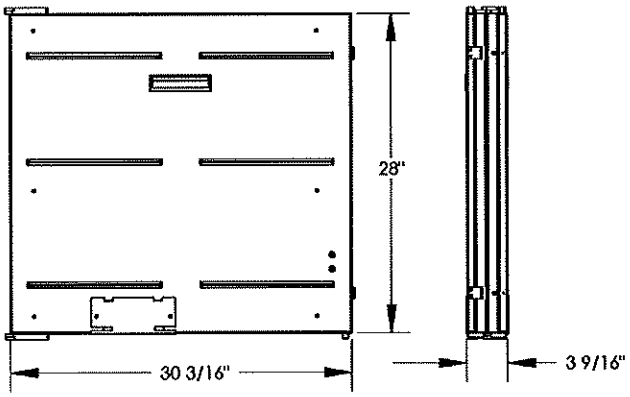
SpeedAlert 24 Dimensions: Folded



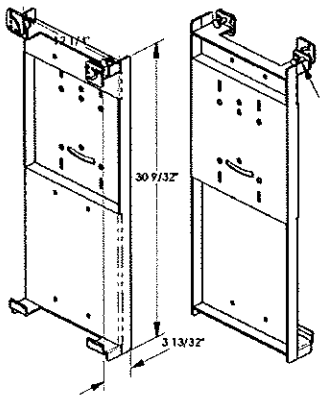
SpeedAlert 24 Mounting Hole Positions



SpeedAlert Dimensions: Open



Mounting Plate



For more information visit us online

sales@alltrafficsolutions.com Call us at 866.366.6602

All Traffic Solutions. 14201 Sullyfield Circle, Suite 300, Chantilly, VA 20151

©All Traffic Solutions TraffiCloud leverages our patented technology (US Patents 8417442; 8755990; 9070287; 9411893) to deliver unique cloud-based management, features and functionality. TraffiCloud is a registered trademark of All Traffic Solutions.

ALL TRAFFIC SOLUTIONS

PRODUCT SPECIFICATIONS

ATS 5 TRAILER

ALL TRAFFIC SOLUTIONS

The ATS 5 Trailer is compatible with the following products:

- Shield 15 (Sh15) Radar Speed Display
- SpeedAlert 18 or 24 (SA18 and SA24) Radar Message Sign
- InstAlert 18 or 24 (IA18 and IA24) Variable Message Sign
- 5' minimum to bottom of sign

Features

- 620 lbs with 225Ah battery capacity and SpeedAlert/ instAlert 18
- 760 lbs with 450Ah battery capacity SpeedAlert/ InstAlert 24
  - o Add 130 lbs for additional battery pair (145 lbs for AGM)
  - o Add 60 lbs for 120W solar panel
  - o Add 40 lbs for 65W solar panel
- **Tongue weight:** 20 lbs
- **Dimensions:** 61.5 inches long x 62.5 inches wide x 64 inches high (stowed)
- Simple manual lever lift system for one-person setup
- Removable tongue for 2-inch ball, lockable
- Storage for tongue and lift bar in locked battery compartment
- 16 ga. steel locking battery compartment with vented battery chamber, charger/accessories chamber and 1/8-inch aluminum diamond plate lid
- Continuous-weld steel frame, white marine grade powder coat finish
- **Wheels:** 12 inches, five-bolt steel rims with 4.5-inch bolt circle
- Replaceable steel fenders, weight supporting
- Locking wheel lug bolts, one per wheel, with removal tool
- **Axle:** 2000-lb leaf spring
- **Ground Clearance:** 9.75 inches under axle, 19 inches under chassis
- **Jacks:** 4, retractable crank type, fully adjustable at each corner, 1500-lb capacity each
- Recessed tail lights and DoT-approved lighting
- Safety chains, 30 inches with hooks
- DoT-approved red/white reflective tape
- License plate holder with light

Power

- 12 VDC system, standard four pin wiring plug
- 225Ah or 450Ah batteries, (2) 6VDC batteries in series, deep cycle marine (130 lbs per pair, two pair max)
- 20A time delay fuse on battery supply
- 120W solar assist with 10A solar controller to prevent overcharging, other solar wattages available
- Solar panels charge while sign stowed or deployed
- 10A 120VAC automatic charger with externally accessible AC connection
- Switch to control power to sign

Options

- 30 in x 36 in speed limit sign and interchangeable digits for 5-65 mph display and locking hitch pin for display and stowing; digit storage in battery compartment
- Red and Blue violator strobe light bar, set to flash above user set speed
- Low voltage disconnect solar controller to turn off sign if power falls below 11.5VDC (decreases run time)
- 2 and 5/16-in ball or pintle hook, adjustable height, on removable tongue
- Orange powder coat finish (minimum order quantity)
- AGM sealed batteries for lower temperature use, -40F (185Ah per pair, 370Ah max)
- Tamper alarm with adjustable sensitivity
- Wheel lock bar
- 14-inch wheels and fenders
- Speed-dependent messaging option

Warranty

- 1-year warranty (three months on batteries)

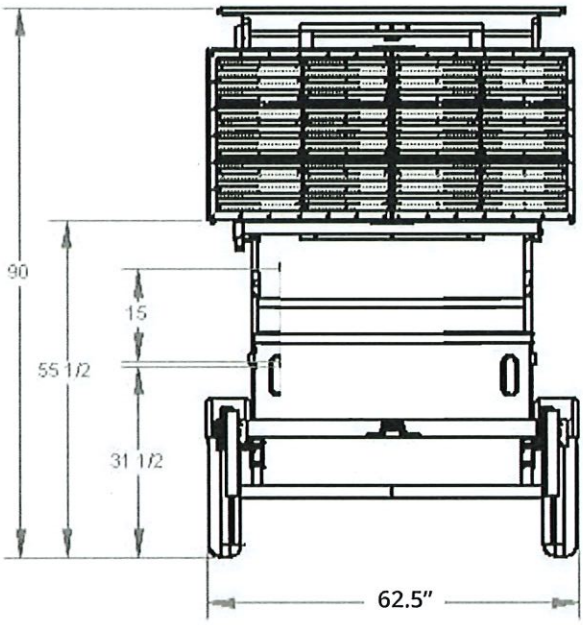
Compatible with these ATS Products

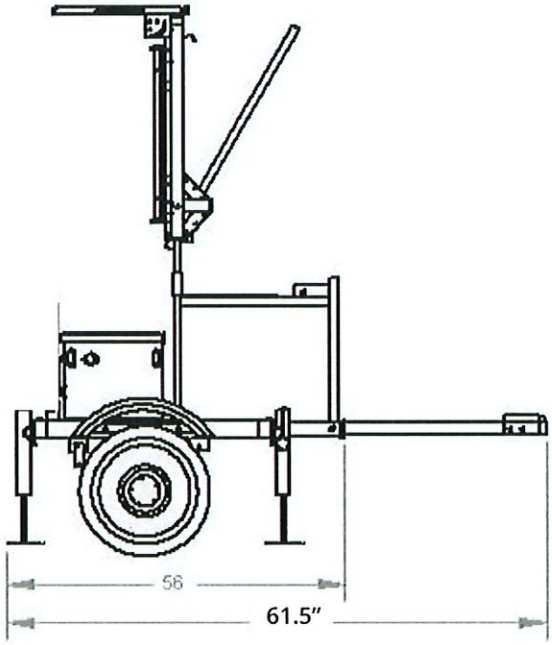
1. SpeedAlert 24 (optional light bar)
2. SpeedAlert 18
3. InstAlert 18
4. InstAlert 24
5. Shield 15



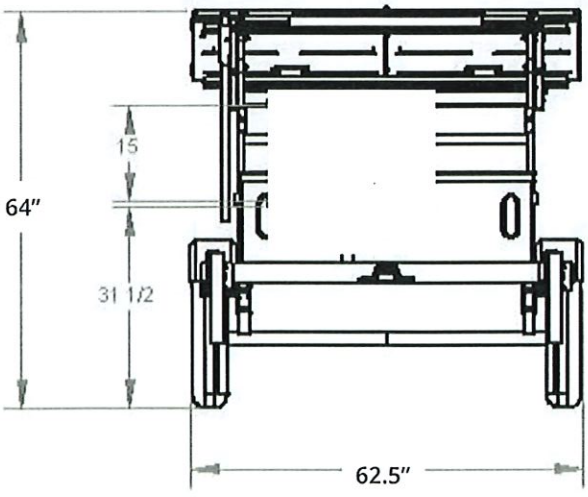


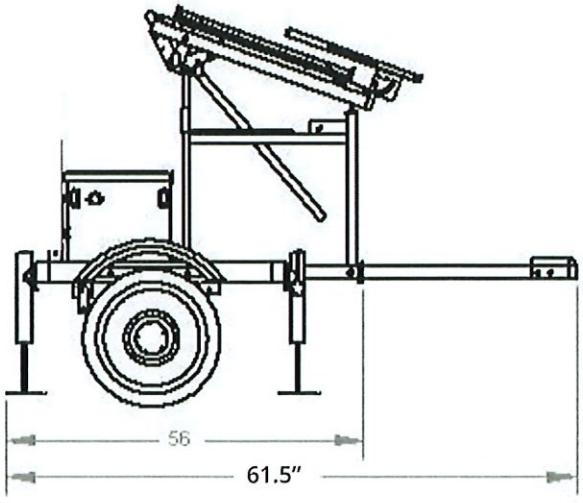
ATS Trailer: Deployed with SpeedAlert 24





ATS Trailer: Stowed with SpeedAlert 24





All Traffic Solutions 14201 Sullyfield Circle, Suite 300, Chantilly, VA 20151

©All Traffic Solutions TraffiCloud leverages our patented technology (US Patents 8417442; 8755990; 9070287; 9411893) to deliver unique cloud-based management, features and functionality. TraffiCloud is a registered trademark of All Traffic Solutions.



ALL TRAFFIC
SOLUTIONS

Connected Solutions for Better Traffic Safety Outcomes

TRAFFICLOUD®: PORTAL FOR REMOTE EQUIPMENT MANAGEMENT AND READY-MADE TRAFFIC REPORTS

AllTrafficSolutions.com

MADE IN THE USA

SAVE TIME & MAXIMIZE RESOURCES

TraffiCloud® is a secure and user-friendly cloud-based portal for remote equipment management. Securely access, monitor, and manage all your traffic devices, messaging, and data from any Internet-connected computer or smartphone.



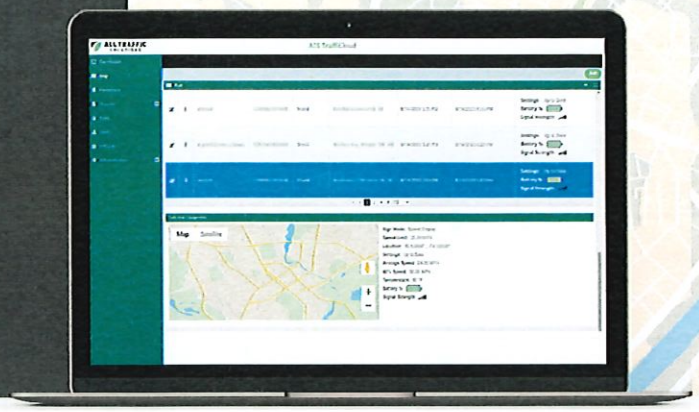
	Access customizable dashboards to get up to 6 ready-made reports of data and analytics.
	Remotely oversee and control devices. View data and real-time alerts and quickly change and schedule messages to adapt to changing situations.
	Save time accessing and sharing data, plus get insights to optimize resource allocation and address speeding issues effectively.
	Receive ongoing hardware defect repairs and remote diagnostics, plus 50% off accidental damage or vandalism repairs and 50% off additional accessories throughout your products' lifespan.
	Receive unlimited, personalized, one-on-one training, plus guides and an on-demand video library for subscribers.



"For us, the data is really priceless. It is truly a force-multiplier."

– Sgt. Cooley, Cedar Hill Police Department

TRAFFICLOUD® FEATURES



User-friendly Portal and Intuitive Mapping

- Quickly oversee your entire program with an intuitive overview of all collected data or specific traffic devices.
- Review your equipment location, location history, and statuses through our system's interactive maps.

Ready-made Reports

- Get up to 6 ready-made reports of data and analytics including an Enforcement Priorities report of speeds, vehicle counts, and more. Schedule recurring reports to be delivered to specified users.

Remote Equipment Management

- Control and configure your equipment and its settings from anywhere with an internet-connected computer or smartphone.

Dynamic Messaging

- Create and modify messages and custom graphics either individually or in bulk.
- Schedule messages in advance or make updates within minutes.

Sign and Device Modes

Tailor your traffic management approach based on your specific needs. Choose from our versatile sign and device modes, including:

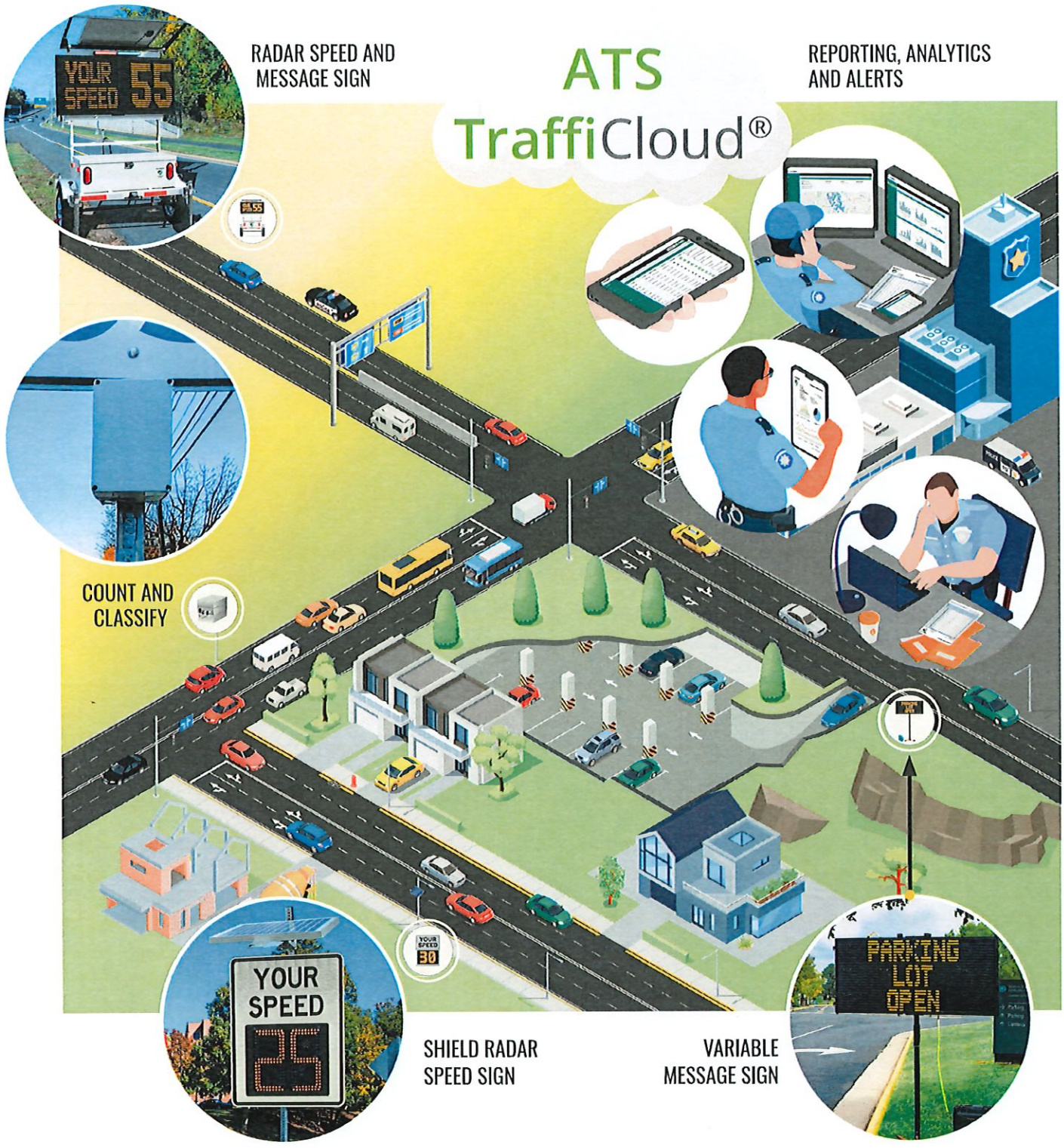
- Stealth Mode
- Speed-Dependent Messaging Mode

Real-time Alerts

- Stay informed via email or text with updates on low batteries, high-risk speeding, new equipment sites, and more. Assign recipients by unit and alert type for seamless communication.

"TraffiCloud has been invaluable to us. It's the tool we will always use. Everybody's town is different, and there are many ways to use TraffiCloud for your particular traffic challenges."

– Sgt. Finfrock, Clarendon Hills Police Department



SCAN TO LEARN MORE

For more information visit us online at AllTrafficSolutions.com

sales@alltrafficsolutions.com Call us at 866.366.6602

All Traffic Solutions. 14201 Sullyfield Circle, Suite 300, Chantilly, VA 20151

©All Traffic Solutions TraffiCloud leverages our patented technology (US Patents 8417442; 8755990; 9070287; 9411893) to deliver unique cloud-based management, features and functionality. TraffiCloud is a registered trademark of All Traffic Solutions.

Buy American Act Compliant

Sourcewell Awarded Contract Contract # 090122-ATS

ALL TRAFFIC SOLUTIONS

Appendix C

Quotes

Quote #1

QUOTE Q-92022

DATE: 11/07/2024 **PAGE NO:** 1

All Traffic Solutions Inc.
PO Box 221410
Chantilly, VA 20153
Phone: 814-237-9005
Fax: 814-237-9006
DUNS #: 001225114
Tax ID: 25-1887906
CAGE Code: 34FQ5

Mail Purchase Orders to:
3100 Research Dr.
State College, PA
16801

Contract:
Sourcewell 090122-ATS
Sourcewell Account #:
109744

Questions contact:
MANUFACTURER:
All Traffic Solutions
Grahm Zieba
x
gzieba@alltrafficsolutions.com

Independent Sales Rep:

BILL TO:
City of Lawndale
14717 Burin Avenue
Lawndale, CA 90260

Billing Contact:

SHIP TO:
City of Lawndale
14717 Burin Avenue
Lawndale, CA 90260
Attn: Michael Reyes

PAYMENT TERMS:
Net 30

CUSTOMER: City of Lawndale

CONTACT:13109733226

ITEM NO:	DESCRIPTION:	QTY:	EACH:	EXT. PRICE:
4000863	Shield 12B Speed Display; base unit w/ mounting bracket, Can be Upgraded to TraffiCloud	1	$2,449.02	$2,449.02
4001299	3 Year Warranty	1	$0.00	$0.00
4001821	ATS-3 trailer for SH12 includes 11.5Ah integrated solar and 90W panel	1	$4,746.06	$4,746.06
4000740	Trailer Certificate of Origin	1	$0.00	$0.00
4001769	Trailer Speed Limit Sign Kit, ATS-3, 18" x 24" MUTCD sign, digits, hardware	1	$322.32	$322.32
4001889	Shipping and Handling	1	$1,688.00	$1,688.00
4001190	Discount - New Purchase	1	($966.57)	($966.57)
4000705	Sales Tax	1	$689.63	$689.63

Special Notes:

SALES AMOUNT: $8,928.46

TOTAL USD: $8,928.46

Duration: This quote is good for 60 days from date of issue.
Shipping Notes: All shipments shall be FOB shipper. Shipping charges shall be additional unless listed on quote.
Taxes: Taxes are not included in quote. Please provide a tax-exempt certificate or sales tax will be applied.
Warranty: Unless otherwise indicated, all products have a one year warranty from date of sale. Warranty extensions are a component of some applications that are available at time of purchase. A Finance Charge of 1.5% per month will be applied to overdue balances. GSA GS-07F-6092R

I am authorized to commit my organization to this order. If your organization will be creating a purchase order for

this order, please submit purchase order to either of the following: Email: sales@alltrafficsolutions.com or Physical Address: Listed at top of quote.

Signature: _____ Date: _____

Print Name: _____ Title: _____

Quote #2

QUOTE Q-86792

DATE: 11/07/2024 **PAGE NO:** 1

All Traffic Solutions Inc.
PO Box 221410
Chantilly, VA 20153
Phone: 814-237-9005
Fax: 814-237-9006
DUNS #: 001225114
Tax ID: 25-1887906
CAGE Code: 34FQ5

Mail Purchase Orders to:
3100 Research Dr.
State College, PA
16801

Contract:
Sourcewell 090122-ATS
Sourcewell Account #:
109744

Questions contact:
MANUFACTURER:
All Traffic Solutions
Grahm Zieba
x
gzieba@alltrafficsolutions.com

Independent Sales Rep:

BILL TO:
City of Lawndale
14717 Burin Avenue
Lawndale, CA 90260

Billing Contact:

SHIP TO:
City of Lawndale
14717 Burin Avenue
Lawndale, CA 90260
Attn: Michael Reyes

PAYMENT TERMS:
Net 30

CUSTOMER: City of Lawndale

CONTACT:13109733226

ITEM NO:	DESCRIPTION:	QTY:	EACH:	EXT. PRICE:
4000872	Shield 15B Speed Display; base unit w/ mounting bracket, Can be Upgraded to TraffiCloud	1	$2,623.44	$2,623.44
4001299	3 Year Warranty	1	$0.00	$0.00
4000750	App, Mobile User Interface perpetual license (only 1 required per account—Bluetooth required, enabled separately)	1	$100.00	$100.00
4000631	Bluetooth: allows wireless control from supported Bluetooth enabled devices (purchased separately)	1	$420.24	$420.24
4000519	Traffic Data Collection; stores vehicle statistics locally for later analysis	1	$525.30	$525.30
4000520	Violator Alert; flashing strobe helps draw attention to the driver's speed (default white unless otherwise specified)	1	$368.22	$368.22
4001823	ATS-3 trailer for SH15 includes 28Ah integrated solar and 90W panel	1	$5,133.66	$5,133.66
4000740	Trailer Certificate of Origin	1	$0.00	$0.00
4001769	Trailer Speed Limit Sign Kit, ATS-3, 18" x 24" MUTCD sign, digits, hardware	1	$322.32	$322.32
4001889	Shipping and Handling	1	$1,688.00	$1,688.00
4001190	Discount - New Purchase	1	($1,174.02)	($1,174.02)
4000705	Sales Tax	1	$870.88	$870.88

Special Notes:	**SALES AMOUNT:**	$10,878.04
	TOTAL USD:	$10,878.04

Duration: This quote is good for 60 days from date of issue.
Shipping Notes: All shipments shall be FOB shipper. Shipping charges shall be additional unless listed on quote.
Taxes: Taxes are not included in quote. Please provide a tax-exempt certificate or sales tax will be applied.
Warranty: Unless otherwise indicated, all products have a one year warranty from date of sale. Warranty extensions are a component of some applications that are available at time of purchase. A Finance Charge of 1.5% per month will be applied to overdue balances. GSA GS-07F-6092R

I am authorized to commit my organization to this order. If your organization will be creating a purchase order for this order, please submit purchase order to either of the following: Email: sales@alltrafficsolutions.com or Physical Address: Listed at top of quote.

Signature: _____ Date: _____

Print Name: _____ Title: _____

Quote #3

QUOTE Q-92023

DATE: 11/07/2024

PAGE NO: 1

All Traffic Solutions Inc.
PO Box 221410
Chantilly, VA 20153
Phone: 814-237-9005
Fax: 814-237-9006
DUNS #: 001225114
Tax ID: 25-1887906
CAGE Code: 34FQ5

Mail Purchase Orders to:
3100 Research Dr.
State College, PA
16801

Contract:
Sourcewell 090122-ATS
Sourcewell Account #:
109744

Questions contact:
MANUFACTURER:
All Traffic Solutions
Grahm Zieba
x
gzieba@alltrafficsolutions.com

Independent Sales Rep:

BILL TO:
City of Lawndale
14717 Burin Avenue
Lawndale, CA 90260

Billing Contact:

SHIP TO:
City of Lawndale
14717 Burin Avenue
Lawndale, CA 90260
Attn: Michael Reyes

PAYMENT TERMS:
Net 30

CUSTOMER: City of Lawndale

CONTACT:13109733226

ITEM NO:	DESCRIPTION:	QTY:	EACH:	EXT. PRICE:
4000750	App, Mobile User Interface perpetual license (only 1 required per account—Bluetooth required, enabled separately)	1	$100.00	$100.00
4000741	SpeedAlert 18 Radar Message Sign (RMS); base unit w/ mounting bracket	1	$3,892.32	$3,892.32
4001299	3 Year Warranty	1	$0.00	$0.00
4000874	All Options Activation: Bluetooth, Traffic Data, Violator Alert, Pictures, ($3000 Value, requires Traffic or Message Suite)	1	$0.00	$0.00
4000647	App, Traffic Suite (12mo); Equip Mgmt, Reporting, Image Mgmt, Alerts, Mapping and PremierCare	1	$1,500.00	$1,500.00
4001626	VZW communications prep	1	$0.00	$0.00
4000793	Violator Strobe, Dual; Hardware for SpeedAlert 18, flash helps draw attention to the driver's speed. Requires color assignment PN.	1	$420.24	$420.24
4000826	Strobe Color: Red and Blue (Requires 4000793 Dual Violator Strobe)	1	$0.00	$0.00
4001825	ATS-3 trailer for iA/SA18 includes 33Ah integrated solar and 100W panel	1	$5,133.66	$5,133.66
4000740	Trailer Certificate of Origin	1	$0.00	$0.00
4001769	Trailer Speed Limit Sign Kit, ATS-3, 18" x 24" MUTCD sign, digits, hardware	1	$322.32	$322.32
4001889	Shipping and Handling	1	$1,688.00	$1,688.00

4001190	Discount - New Purchase	1	($1,370.94)	($1,370.94)
4000705	Sales Tax	1	$905.31	$905.31

Special Notes:

SALES AMOUNT:	$12,590.91
TOTAL USD:	$12,590.91

Duration: This quote is good for 60 days from date of issue.
Shipping Notes: All shipments shall be FOB shipper. Shipping charges shall be additional unless listed on quote.
Taxes: Taxes are not included in quote. Please provide a tax-exempt certificate or sales tax will be applied.
Warranty: Unless otherwise indicated, all products have a one year warranty from date of sale. Warranty extensions are a component of some applications that are available at time of purchase. A Finance Charge of 1.5% per month will be applied to overdue balances. GSA GS-07F-6092R

I am authorized to commit my organization to this order. If your organization will be creating a purchase order for this order, please submit purchase order to either of the following: Email: sales@alltrafficsolutions.com or Physical Address: Listed at top of quote.

Signature: _____ Date: _____

Print Name: _____ Title: _____

Quote #4

QUOTE Q-86793

DATE: 11/07/2024 **PAGE NO:** 1

All Traffic Solutions Inc.
PO Box 221410
Chantilly, VA 20153
Phone: 814-237-9005
Fax: 814-237-9006
DUNS #: 001225114
Tax ID: 25-1887906
CAGE Code: 34FQ5

Mail Purchase Orders to:
3100 Research Dr.
State College, PA
16801

Contract:
Sourcewell 090122-ATS
Sourcewell Account #:
109744

Questions contact:
MANUFACTURER:
All Traffic Solutions
Grahm Zieba
x
gzieba@alltrafficsolutions.com

Independent Sales Rep:

BILL TO:
City of Lawndale
14717 Burin Avenue
Lawndale, CA 90260

Billing Contact:

SHIP TO:
City of Lawndale
14717 Burin Avenue
Lawndale, CA 90260
Attn: Michael Reyes

PAYMENT TERMS:
Net 30

CUSTOMER: City of Lawndale

CONTACT:13109733226

ITEM NO:	DESCRIPTION:	QTY:	EACH:	EXT. PRICE:
4000750	App, Mobile User Interface perpetual license (only 1 required per account—Bluetooth required, enabled separately)	1	$100.00	$100.00
4000745	SpeedAlert 24 Radar Message Sign (RMS); base unit (select mount separately)	1	$9,777.72	$9,777.72
4001299	3 Year Warranty	1	$0.00	$0.00
4000874	All Options Activation: Bluetooth, Traffic Data, Violator Alert, Pictures, ($3000 Value, requires Traffic or Message Suite)	1	$0.00	$0.00
4000647	App, Traffic Suite (12mo); Equip Mgmt, Reporting, Image Mgmt, Alerts, Mapping and PremierCare	1	$1,500.00	$1,500.00
4001626	VZW communications prep	1	$0.00	$0.00
4001622	ATS-5 Trailer for IA/SA24 includes: 470Ah Batteries & Trailer Certificate of Origin	1	$5,733.24	$5,733.24
4000278	Solar panel, 120W: includes bracket for ATS-5 trailer and harness	1	$1,323.96	$1,323.96
4000879	Violator Strobe, Red and Blue for ATS-5 for use with SA24	1	$840.48	$840.48
4001889	Shipping and Handling	1	$1,688.00	$1,688.00
4001190	Discount - New Purchase	1	($2,201.16)	($2,201.16)
4000705	Sales Tax	1	$1,630.67	$1,630.67

Special Notes:	**SALES AMOUNT:**	$20,392.91
	TOTAL USD:	$20,392.91

Duration: This quote is good for 60 days from date of issue.
Shipping Notes: All shipments shall be FOB shipper. Shipping charges shall be additional unless listed on quote.
Taxes: Taxes are not included in quote. Please provide a tax-exempt certificate or sales tax will be applied.
Warranty: Unless otherwise indicated, all products have a one year warranty from date of sale. Warranty extensions are a component of some applications that are available at time of purchase. A Finance Charge of 1.5% per month will be applied to overdue balances. GSA GS-07F-6092R

I am authorized to commit my organization to this order. If your organization will be creating a purchase order for this order, please submit purchase order to either of the following: Email: sales@alltrafficsolutions.com or Physical Address: Listed at top of quote.

Signature: _____ Date: _____

Print Name: _____ Title: _____

ATTACHMENT C

NOVEMBER 14, 2024

RADAR TRAILERS
BN-2411-35

KUSTOM SIGNALS, INC.



PROPOSED TO:

THE CITY OF LAWNDALE, CALIFORNIA

KUSTOM SIGNALS INC®

KUSTOM SIGNALS, INC.

CITY OF LAWNDALE, CA

RADAR TRAILERS

DEAR MADAM AND/OR SIR

Kustom Signals, Inc. has been serving the needs of law enforcement agencies for nearly 60 years. We appreciate the opportunity and look forward to working with the City of Lawndale. Kustom Signals is offering our state-of-the-art RADAR Trailers, in different configurations, which will add significant value to your law enforcement program and enhance traffic safety, officer safety, and public safety.

We strive to be the worldwide leader in speed enforcement, the most trusted provider of video evidence solutions and the recognized leader in customer satisfaction. Our history of innovation, commitment to quality, customer loyalty, and focus on service has forged Kustom Signals' identity, and as a direct result we are serving our third generation of officers. We are dedicated to working hard for our customers and are positioned to meet the requirements in the enclosed proposal. Supporting a spirit of cooperation to guarantee your needs are met earns not only your business, but more importantly, your trust.

Our highly qualified team, consisting of Account Manager Judy Beiriger, and Regional Manager, Michael Vivian, is available to answer questions. Please feel free to contact Judy at 913.428.3276.

Kustom Signals is well known as an established leader in the law enforcement community and we look forward to sharing our industry experience and robust product offerings with the City of Lawndale.

Sincerely,

Chris N Abel

Chris Abel, President

TABLE OF CONTENTS

OUR QUALIFICATIONS AND EXPERIENCE ---------- 1
OUR PROPOSAL ---------- 2
VMS IV ---------- 3
SMART 18 ---------- 5
SMART 12 ---------- 7

CONTACT US

Judy Beiriger

www.kustomsignals.com

jbeiriger@kustomsignals.com

913.428.3276

10901 W 84th Terrace, Suite 100
Lenexa, Kansas 66214

KUSTOM SIGNALS INC®

OUR QUALIFICATIONS AND EXPERIENCE

Kustom Signals has been in business since 1965. With an extensive history in selling speed enforcement equipment and speed awareness equipment we have sold over 1 million products in over 92 countries to over 17,000 agencies.

Kustom Signals has implemented RADAR trailer programs in every state in the United States as well as multiple international countries. Our RADAR trailers are built in the United States with quality materials that are built to last. We've engineered our trailers to be easily deployable, highly visible, and to last with minimal maintenance.

Below are some references from police agencies that have successfully implemented our trailer products:

Prince Georges County Police, MD
SMART 18 HP+
Tamisha Keitt
301-322-1476
tnkeitt@co.pg.md.us

San Luiz PD, AZ
SMART VMS HT and VMS 1
Michelle Boucher
928-341-2420 x 2209
mboucher@sanluisaz.gov

Kingston PD in TN
Captain Tony Guy
SMART 12
865-376-2081
Tony.guy@kingstontn.gov

Shawnee, Kansas Police Department
Mike Lewis-Jones
VMS I Trailer
Office: 913.631.2155
Mlewis-jones@cityofshawnee.org

PERSONNEL

Our Product Manager, Kent Hayes, will help your Account Manager, Judy Beiriger, oversee the implementation and purchase of your new RADAR trailers.

Our technical support team is available via phone or email at additional times when the city needs.

OUR PROPOSAL

Kustom Signals has multiple options for the city to consider. All options include all required accessories, shipping, warranties, and technical support.

OPTION 1



VMS IV
VMS IV is a variable messaging sign that will also display full matrix messages along with speeds of incoming vehicles.

Quantity 2

Total: $37,400

OPTION 2



SMART 18
The SMART 18 display includes 18" amber LED fixed display with speed limit sign and wireless configuration. Includes 50W solar panel.

Quantity 2

Total: $21,458

OPTION 3



SMART 12
The SMART 12 display includes 12" amber LED fixed display with fold down posted speed limit sign, and 5-year warranty. Includes 50W solar panel.

Quantity 2

Total: $14,572

SMART VMS IV



SUPERIOR VISIBILITY

- Full matrix LED display with 28 rows and 54 columns
- 5" to 19" characters with up to 4 rows of messaging
- Legible distance is over 1000 feet
- Optional front-facing camera to assist with data validation and speed enforcement

EASY TO USE

- Simple handcrank sign deployment
- Both local and (optional) remote sign control with easy-to-use interface
- Low maintenance with long life LEDs

FULLY AUTONOMOUS

- Once deployed, the trailer uses its 170W solar panel to remain power-positive
- Access trailer information remotely with optional ITS Cloud Manager and cellular connectivity

KUSTOM SIGNALS INC®

800.4.KUSTOM
www.kustomsignals.com

SMART VMS IV

SPECIFICATIONS

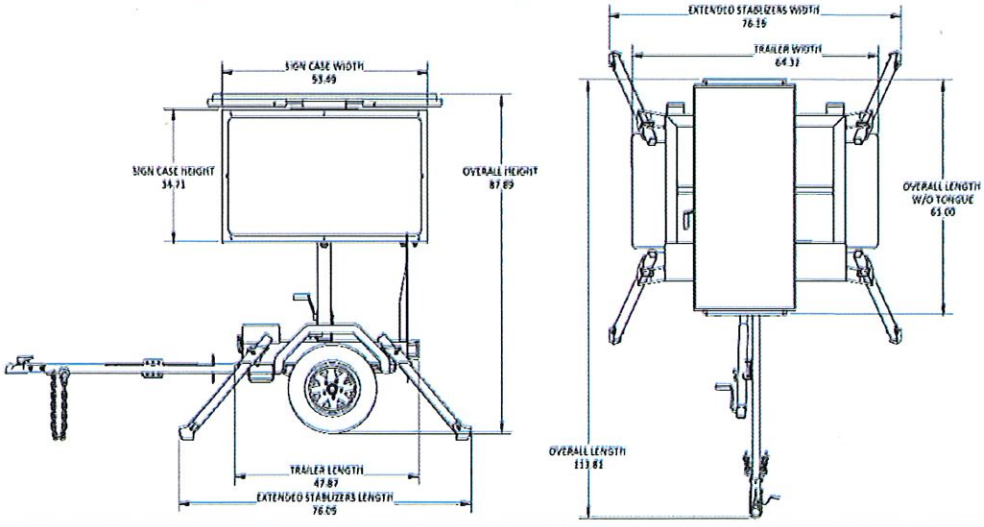
- Full matrix 28 rows x 54 columns
- 1, 2, 3, or 4-line messages legible more than 1,000 feet (305m) away
- Graphics and animations
- Kustom K-Band Directional RADAR
- 5" to 19" characters
- 11 font sizes
- NTCIP Compliant
- Compact trailer ideal for residential streets and ease of maneuverability
- 61 mph wind rating
- Message Scheduler

OPTIONS

- Flashing LED strobe violator alerts (select 2 from white/red/blue/amber)
- Aluminum wheels upgrade
- Custom paint
- Reflective Tape
- 4G Modem with ITS Cloud Manager
- Wi-Fi Modem for local wireless connectivity
- Traffic Statistics
- Wheel Lock
- Padlock
- Locking Lugs
- Tongue-mounted jack with swivel wheel
- Front-facing camera

SMALL FOOTPRINT

- Trailer is only 48 inches long by 64 inches wide
- 680 lbs allowing easy maneuverability
- Storage height of 88 inches and deployed height of 140 inches



KUSTOM SIGNALS INC®

800.4.KUSTOM
www.kustomsignals.com

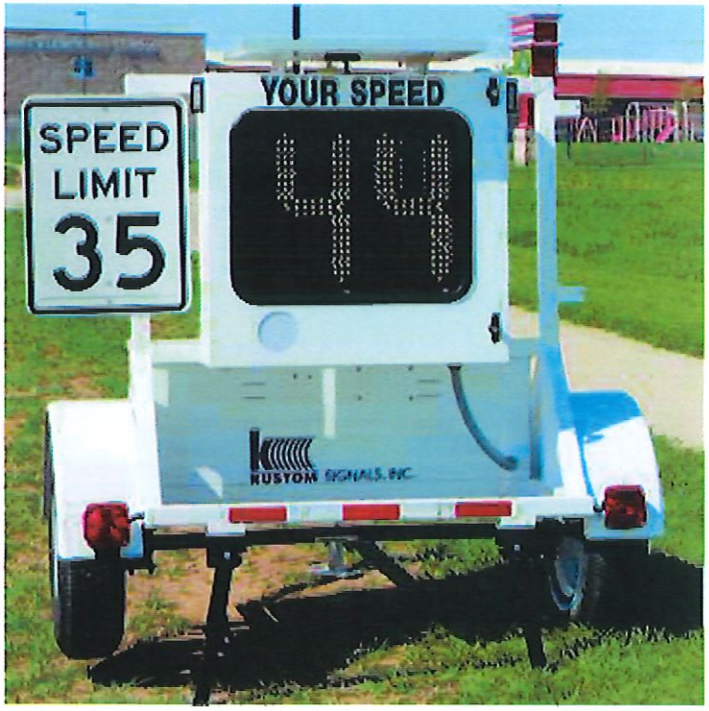
SMART® 18
RADAR Speed Trailer

KUSTOM SIGNALS INC®

Save lives and increase speed awareness with SMART trailers!

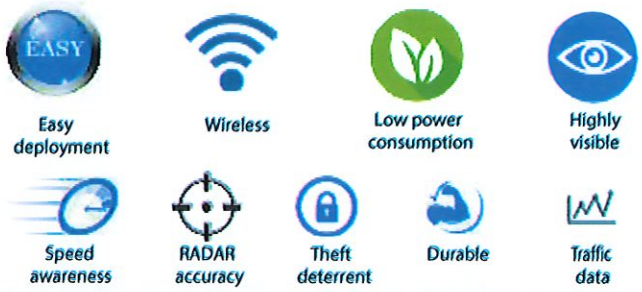
Highly Visible

- 18" (46 cm) high intensity amber LED digits
- Visible up to 1,250 ft. (380 m)
- Suited for law enforcement, DOT, schools, plants, airports and Neighborhood Associations
- MUTCD compliant posted speed sign with interchangeable placards
- Red LED "SLOW DOWN" and violator alert upgrades available
- White LED photo strobe upgrade available
- Leading digit upgrade available



Rugged and Trouble Free

- Kustom Signals low power K-band directional RADAR
- Large, secure storage box
- SMARTstat wireless configuration included



Community Benefits

- Proven to reduce traffic speeds
- Communities become safer & quieter
- Optional traffic data and analysis enables targeted enforcement
- Respond to community complaints

Highly visible

Speed awareness

Improve community relations

Kustom Signals Inc. 10901 W 84th Terrace, Suite 100, Lenexa, KS, 66214, USA.
www.KustomSignals.com

Tel. 800-4-KUSTOM
913-492-1400

SMART® 18
RADAR Speed Trailer

KUSTOM SIGNALS INC®

SMART 18 Features

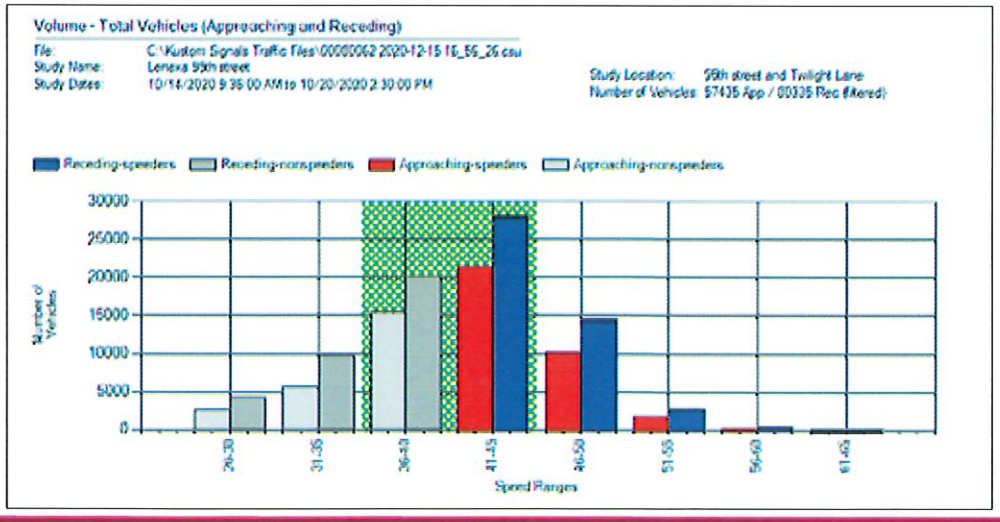
- Kustom Signals K-band directional RADAR
- 18" (46 cm) high-intensity amber LED display
- Ambient light sensor for automatic display adjustment
- Only displays speed on approaching target
- Violator alert: Flashing speed
- High and low speed blanking
- MUTCD compliant posted speed sign
- Defaults to last setting upon power up
- SMARTstat™ data analysis and configuration software
- 12 VDC AGM deep cycle battery; 7 to 10 day run time
- Battery status indicator
- Vandal resistant high-impact polycarbonate display window
- Wireless configuration
- Axle bar lock

Construction

- Steel frame with 11 ga. 2" square tubing
- Dimensions 81"L x 66"W x 65"H
- Secure, weatherproof 28" x 43" x 15" storage
- White powder coat paint
- 2" ball hitch with removable tongue
- 12V deep cycle battery
- 110 VAC integrated battery charger
- NEMA 4 weatherproof display enclosure
- Leaf spring suspension
- 14" automotive radial tires
- Locking lug nuts included
- 1 Bulldog and 2 stablizer jacks

Options

- Solar panel (50 watt or 320 watt)
- Leading digit (display up to 199)
- Traffic data with USB and wireless download
- Android tablet with SMARTstat Lite application
- Violator alert: "SLOW DOWN" Red LEDs
- Violator alert: red-blue (blue-blue) flashing bars (other colors available)
- 24-hour single cycle on/off timer
- Violator alert: white LED simulated photo strobe
- Motion alarm with remote
- Spare tire with mounting kit
- Galvanized wheels upgrade
- Galvanized spare tire,-- wheel upgrade
- Ball receiver lock
- Cable wheel lock
- Additional 12 VDC AGM deep cycle batteries
- Generic trailer cover
- Ball receiver lock
- Custom paint colors quoted upon request
- ALPR camera ready



SMARTstat™ Configuration and Analysis Software

Kustom Signals Inc. 10901 W 84th Terrace, Suite 100, Lenexa, KS, 66214, USA.
www.KustomSignals.com
Tel. 800-4-KUSTOM
913-492-1400

SMART® 12
RADAR Speed Trailer

KUSTOM SIGNALS INC®

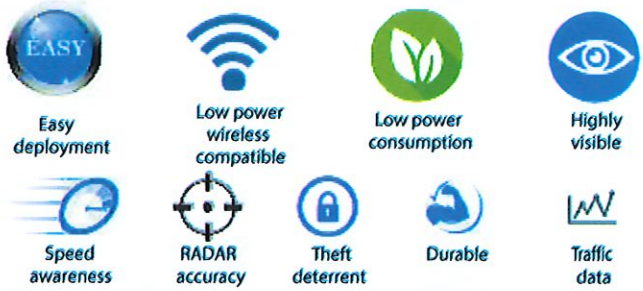
SMART 12 Trailer comes with 5-year warranty!

Highly Visible
- RADAR speed feedback
- Great visibility up to 600 feet
- 12" (30.5 cm) high intensity LED digits
- Flashing overspeed violator alert
- Red-blue, blue-blue or white-white violator alert (optional)
- MUTCD compliant post speed sign limit with interchangeable numbers from 5 to 75
- High/low speed display blanking



Rugged and Trouble Free
- Kustom Signals K-Band directional RADAR
- Lightweight and easily deployed
- 5-year warranty for all trailer electronics including display, RADAR, optional solar and statistics package

Operational Efficiency
- Up to 7 days continuous operation with 1 battery (solar panel option and/or 2nd battery for extended operation)
- Optional Traffic Data Recorder provides statistical analysis enabling targeted enforcement



Community Benefits
- Respond to community complaints
- Proven to reduce traffic speeds permanently
- Neighborhood roads become quieter and safer

Best warranty in the industry

MUTCD posted speed sign

Improve community relations

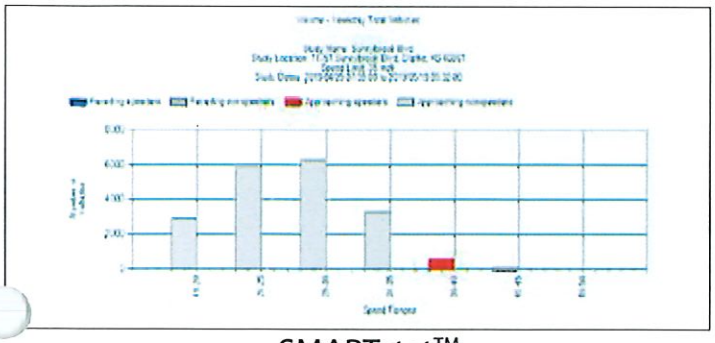
Kustom Signals Inc. 10901 W 84th Terrace, Suite 100, Lenexa, KS, 66214, USA.
www.KustomSignals.com
Tel. 800-4-KUSTOM
913-492-1400

SMART® 12
RADAR Speed Trailer

KUSTOM SIGNALS INC®

Features
- Kustom Signals K band directional RADAR
- 12" (30.5 cm) amber LED display
- 2½ digits, display speeds up to 199
- High and low speed blanking
- Violator alert: flashing speed
- MUTCD compliant speed sign (18" x 24") with interchangeable numbers
- Defaults to last settings on power-up
- Push button on/off switch
- Locking lugs
- Removable tongue
- 12 VDC 80 amp/hour deep marine cycle battery
- Battery level indicator and self-diagnostics
- Low power wireless download

Construction
- Material: 11 gauge, 2" square steel tubing
- 52" W x 90"L x 48"H (posted sign down for transport)
- 52" W x 48"L x 72" H (posted sign deployed, tongue removed)
- Weight: 400 lbs.
- Finish: rust resistance undercoat with graffiti resistant powder coat finish
- 8" wheels with 4.8-8 tires
- Locking lugs included
- Leaf spring suspension
- Electrical wiring concealed in frame
- 2" ball hitch with removable tongue
- Battery box: 13.0" x 14.3" x 37.5"
- 4 stabilizer jacks



SMARTstat™



Battery box

Options
- 50W solar panel
- LED trailer lighting
- Traffic statistics recording with SMARTstat™ data analysis software
- 24-hour single cycle on/off timer
- Android tablet with SMARTstat Lite app
- Violator alert: red-blue, blue-blue or white-white strobes
- Spare tire
- Coupler lock
- Cable wheel lock
- 2nd 12 VDC 80 amp/hour deep cycle battery
- Galvanized wheel upgrade
- Trailer cover
- White LED "photo" strobe alert
- Red LED "SLOW DOWN" alert
- AGM battery upgrade

Kustom Signals Inc. 10901 W 84th Terrace, Suite 100, Lenexa, KS, 66214, USA.
www.KustomSignals.com
Tel. 800-4-KUSTOM
913-492-1400

CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE:	December 2, 2024
TO:	Honorable Mayor and City Council
FROM:	Sean M. Moore, City Manager
PREPARED BY:	Gregory M. Murphy, City Attorney Hrant Manuelian, Finance Director/City Treasurer
SUBJECT:	**Purchasing Policy Reorganization and Amendment to Authorize City Manager Purchases in Specified Situations**

BACKGROUND

Over the past half-year, the City Manager has brought two items to the City Council for review and ratification. The first involved repairs to a security gate at a City Hall parking lot. The second involved repairs to City vehicles. Both situations involved contracts that were properly let according to the Municipal Code but which, once work was in process, wound up exceeding the contracting threshold. Technically speaking, each situation should have seen work come to a stop and then a higher level of contract procurement take place before work was completed. But in the context of the first situation it would have meant the security gate sat inoperable and blocking the driveway during procurement. And in the second situation it would have meant the vehicles sitting in one repair shop while bids from other repair shops were sought. In neither circumstance were the additional factors requiring a higher price known or knowable before work began and the equipment being serviced was taken apart.

In both circumstances, the City Manager relied on his inherent authority under Sections 3.08.040 and 3.08.050 of the Municipal Code to have work completed. He then brought the completed work to the attention of the City Council as an agenda item at a Council meeting for the sake of transparency and good government.

The primary changes to the City's purchasing policy would clarify the situations, like the two recent ones, in which the City Manager has express authority from the Council to move forward with ongoing contracts instead of stopping and going to a higher level of procurement processes. The remaining changes to the policy were requested by City staff as a way to streamline and shorten the policy while retaining the substance of it. Items had been added over the years that could be combined for ease of use. This was done as part of the revision process.

STAFF REVIEW

The City Council is asked to review the redline and final versions of the revised purchasing policy and then adopt the changes. The changes will simplify portions of the policy while also granting the City Manager clear authority to act in situations of emergency and situations in which contractor estimates are exceeded by the actual cost of work being performed.

LEGAL REVIEW

The City Attorney's office has prepared the proposed changes and approved them as consistent with the purchasing ordinance in the Municipal Code.

FISCAL IMPACT

There is no fiscal impact as a result of this item.

RECOMMENDATION

Staff recommends that the City Council review the proposed changes and adopt Resolution No. CC-2409-095 making the changes to the purchasing policy.

Attachments

53-00 Purchasing Policy Lawndale 2021 redline 4879-8749-2322 v.pdf

ATTACHMENT A

COUNCIL POLICY

SUBJECT:	**POLICY NO.:** 53-00	**DATE ADOPTED:**
Purchasing Policy	**AUTHORITY:** Resolution No. CC-0009-96 Resolution No. CC-1806-027 Resolution No. CC-1811-046 Resolution No. CC-2110-044	10/2/00 6/25/18 11/5/18 10/18/21

PURPOSE:

Lawndale Municipal Code (LMC) Section 3.08 establishes a complete legal framework for the purchasing system, elements of which are delineated in this Council Policy.

The purchasing system establishes procedures for the purchase of supplies, services and equipment; it secures acquisitions at the lowest possible price commensurate with quality required; it creates financial controls; it clearly defines authority for the purchasing function; and it seeks to ensure the quality of purchases.

POLICIES:

I. The City's purchasing operation shall obtain goods, services, and contracts at the best quality and lowest price through an open, fair and competitive process.

II. Excluded from this Policy is the purchase of supplies, services and equipment that are included within the specification of a "Public Works" construction project. Such acquisitions are subject to the regulations contained in the California Public Contract Code.

III. The City Manager is the City's purchasing officer and has ultimate administrative oversight of all purchases. The City Manager may delegate day to day administrative authority to the Finance Director to carry out all purchasing functions as Finance is the appropriate department for this measure.

IV. Exceptions to bidding for supplies and equipment may be permitted by the purchasing officer in the following situations: emergency, sole source, cooperative purchasing, or for fuel purchase, per LMC Section 3.08.110. Each exception must be documented in a writing signed by the purchasing officer.

V. Every procurement, whether by contract or otherwise must also include a payment voucher and purchase requisition initiated by the applicable department head.

VI. Whenever a funding source (i.e., special revenue funds, grants) imposes stricter purchasing requirements than the City's purchasing regulations, the stricter requirements must be followed.

VII. The City utilizes local preference for purchases. Purchases from Lawndale vendors are strongly encouraged where competitive prices and quality exist. With all specifications

and conditions equal except price, a preference will be given to in-Ce~~e~~ity vendors equal to 1% of the quoted price when General Fund monies are used. The rationale for the preference is that 1% of the sales tax on most acquisitions returns to the City's General Fund as revenue.

PROCEDURES:

1. City Council Award (City Council Award: ~~$~~greater than $15,000) – LMC Section 3.08.120 and 3.08.130

   a. Formal bidding procedures and a written contract are required. ~~for purchase of goods and services in amounts greater than $15,000.~~
   ~~b. See LMC Section 3.08.120 and 3.08.130.~~
   b~~e~~. The lowest bidder able to provide the required goods and/or services will be recommended to the City Council for contract award. In the case of service contracts, factors other than price may be used in determining contract award.
   c~~d~~. Following award, a purchase order must be delivered to the finance department.

2. City Manager May Award after Bidding: (Between >$5,000 and $15,000) - LMC Section 3.08.120 and 3.08.130

   a. Three formal bids are required for purchase of goods and three proposals for services. ~~in amounts between >$5,000 and up to $15,000.~~
   ~~b. See LMC Section 3.08.120 and 3.08.130~~.
   c. The lowest bidder able to provide the required goods will be recommended to the City Council for contract award. In the case of service contracts, factors other than price may be used in determining contract award.
   d. Requires a written contract which may be approved by the City Manager if funds have been appropriated for this use.
   e. Following approval, a purchase order must be delivered to the finance department.
   f. During a state of emergency or unforeseen catastrophe the City Manager Award limit may be up to $50,000.

3. Department Head May Award after Bidding: Between >$1,000 and $5,000 - LMC Sections 3.08.120 and 3.08.130

   a. Three formal bids are required for the purchase of goods and services. ~~in amounts of >$1,000 and up to $5,000~~.
   ~~b. See LMC Sections 3.08.120 and 3.08.130 regarding formal bids.~~
   c. Award is to the lowest bidder able to provide the required goods. In the case of service contracts, factors other than price may be used in determining contract award.
   d. Requires a written agreement for services, purchase order for goods, which may be approved by the Department Head when authorized in writing by the City Manager and if funds have been appropriated for this use.
   e. Following approval, a purchases order must be delivered to the finance department.

4. Department Award No Formal Bidding Required: $1,000 or Less – LMC Section 3.08.100

Formatted: Indent: Left: 0", Hanging: 0.5"

Formatted: Indent: Left: 0", First line: 0.5"

a. Three formal bids are not required for purchase of goods and services. ~~in amounts up to $1,000~~. However, obtaining informal bids (e.g. from internet) is still an advisable practice.

b. The applicable Department Head can approve any payment voucher for $1,000 or less when funds have been appropriated for this use.

c. No purchase order is required. However, a Payment Voucher with the matching invoice must be submitted and signed by the department director.

5. Emergency and Other Exegent Purchasing by the City Manager – LMC Section 3.08.050 and 3.08.110

a. In case of emergency, the City Manager may dispense with bidding and procure goods or services necessary to alleviate the emergency situation. Such dispensation shall be made in writing. Any purchase made pursuant to such a dispensation shall be reported to the City Council and public at the next feasible meeting of the City Council, but in no event more than 30 days from the date of purchase.

b. The City Manager may authorize in writing the continuation of work on an award made pursuant to Section 3 or 4 above even though the continued work would take the total contract price into the next-higher tier (i.e., from Section 4 into Section 3, or from Section 3 into Section 2). The City Manager may so authorize if City staff received an estimate for the work, the work was awarded based on the estimate, while the work was being performed additional issues arose that were not readily apparent at the time the estimate was procured, and the City Manager determines that good cause exists to continue the work at the higher price. Any purchase made pursuant to such a dispensation shall be reported to the City Council and public at the next feasible meeting of the City Council, but in no event more than 30 days from the date of purchase.

REGULATIONS FOR PROCUREMENTS OF PROPERTY OR SERVICES UTILIZING FEDERAL FUNDING:

A. This section ~~will~~ applies~~y~~ to the awarding of sub-grants and contracts by the City for projects using federal grant funding. This includes the award of sub-grants and contracts by the City stemming from state, county, or other non-federal government entity grants originating as federal grants.

~~A.~~B.

~~B.~~ Procurement Standards~~.~~

~~1. The City has these standards to ensure contractors perform in accordance with the terms, conditions and specifications of their contracts or purchase orders.~~

~~2.~~1. The City's ~~has a~~ written conflict of interest code which prohibits~~governs~~ ~~the actions of~~ its employees from engaging~~ed~~ in the selection, award and administration of contracts. ~~No employee, officer or agent of the City will participate in selection, or in the award or administration of a contract~~ supported by federal funds if any of the following ~~a~~ real or apparent conflicts exist: ~~of interest, real or apparent, would be involved. Such a conflict would arise when:~~

a. The employee, officer or agent;

Formatted: Indent: Left: 0", First line: 0"

Formatted: Indent: Left: 0", First line: 0"

Formatted: Indent: Left: 0", First line: 0"

Formatted: No bullets or numbering

Formatted: Indent: Left: 0.31", Space Before: Auto, After: Auto, Line spacing: single

Formatted: Indent: Left: 0.31", No bullets or numbering

Formatted: Justified, Indent: Left: 0.31", Space Before: Auto, After: Auto, Line spacing: single, Tab stops: 0.31", Left

b. Any member of his or her immediate family;
c. His or her partner; or
d. An organization which employs, or is about to employ, any of the above, has a financial or other interest in or a tangible personal benefit from a firm considered for award.

~~3.~~ 2. The City's officers, employees or agents will not solicit or accept gratuities, favors, or anything of monetary value from contractors, potential contractors, or parties to sub-agreements. A conflict does not arise where the financial interest is not substantial or the gift is an unsolicited item of nominal intrinsic value. ~~Disciplinary action will be applied to any violations of these standards by officers, employees, or agents of the City.~~

~~4.~~3. The City will not enter into a contract with a non-Federal entity that has a parent, affiliate, or subsidiary organization that is not a state, local government, or Indian tribe, unless the non-Federal entity maintains written standards of conduct covering organizational conflicts of interest which~~.~~ ~~Organizational conflicts of interest~~ occur when~~mean~~ ~~due to relationships with a parent company, affiliate, or subsidiary organization,~~ the non-Federal entity is unable or appears to be unable to be impartial in conducting a procurement action involving a related organization~~.~~

4. The City will avoid acquisition of unnecessary or duplicative items.

5. Consideration will be given to the following to determine the most economical procurement approach:

a. C~~c~~onsolidating or breaking out procurements to obtain a more economic purchase. ~~Where appropriate, an analysis will be made of~~
b. L~~l~~ease versus purchase alternatives~~,~~ ~~and any other appropriate analysis to determine the most economical approach.~~
c. Entering into state and local intergovernmental agreements or inter-entity agreements where appropriate for procurement or use of common or shared goods and services.
d. Using Federal excess and surplus property in lieu of purchasing new equipment and property.
e. Using value engineering clauses in contracts for construction projects of sufficient size to offer reasonable opportunities for cost reductions. Value engineering is a systematic and creative analysis of each contract item or task to ensure its essential function is provided at the overall lower cost.
f. ~~5.~~

~~6. The City will consider c~~ntering into state and local intergovernmental agreements or inter-entity agreements where appropriate for procurement or use of common or shared goods and services.

~~7. The City will consider using Federal excess and surplus property in lieu of purchasing new equipment and property whenever such use is feasible and reduces project costs.~~

~~8. The City will consider using value engineering clauses in contracts for construction projects of sufficient size to offer reasonable opportunities for cost reductions. Value~~

Formatted: Indent: Left: 0.31", No bullets or numbering

Formatted: Indent: Left: 0"

Formatted: No bullets or numbering

Formatted: Indent: Left: 0.31", No bullets or numbering

Formatted

Formatted: Indent: Left: 1.31", No bullets or numbering

Formatted: Indent: Left: 0.31", No bullets or numbering

Formatted: Line spacing: single

Formatted: Indent: Left: 0.31", No bullets or numbering

~~engineering is a systematic and creative analysis of each contract item or task to ensure its essential function is provided at the overall lower cost.~~

~~9.~~6. The City will maintain records sufficient to detail the history of procurement. These records will include, but are not necessarily limited to the following: rationale for the method of procurement, selection of contract type, contractor selection or rejection and the basis for the contract price.

10. The City will use time and material type contracts only:
    a. After a determination is made that no other contract is suitable; and
    b. If the contract includes a ceiling price such that the contractor exceeds at their own risk.

11. The City alone will be responsible, in accordance with good administrative practice and sound business judgment, for the settlement of all contractual and administrative issues arising out of procurements including ~~. These issues include, but are not limited to,~~ source evaluation, protests, disputes, and claims. ~~These standards do not relieve the City of any contractual responsibilities under its contracts.~~

C. Competition.

1. The City will conduct procurement transactions in a manner providing full and open competition. ~~To ensure objective contractor performance and eliminate unfair competitive advantage,~~ Ceontractors developing or drafting specifications, requirements, statements of work, or invitations for bids or requests for proposals are excluded from competing for such procurements.

2. The City will not use statutorily or administratively imposed in-state or local geographical preferences in the evaluation of bids or proposals, unless applicable Federal statutes expressly require or encourage geographic preference. When contracting for architectural and engineering (A/E) services, geographic location may be a selection criteria provided its application leaves an appropriate number of qualified firms, given the nature and size of the project, to compete for the contract.

Commented [KS1]: This seems contradictory to the policy VII for local vendor preference on page 1 - however this is under the heading for "Federal Funding"

3. All procurement solicitations must:
    a. Incorporate a clear and accurate description of the technical requirements for the material, product, or service to be procured. ~~Such description will not, in competitive procurements, contain features which unduly restrict competition. The description may include a statement of the qualitative nature of the material, product, or service to be procured, and when necessary, will set forth those minimum essential characteristics and standards to which it must conform if it is to satisfy its intended use. Detailed product specifications should be avoided.~~ When it is impractical or uneconomical to make a clear and accurate description of the technical requirements, a brand name or equal description may be used to define the performance or other salient requirements of procurement. The specific features of the named brand which must be met by offerors will be clearly stated; and
    b. Identify all requirements which the offerors must fulfill and all other factors to be used in evaluating bids or proposals.

4. The City will ensure prequalified lists of persons, firms, or products that are used in acquiring goods and services are current and include enough qualified sources to ensure maximum open and free competition. ~~The City will not preclude potential bidders from qualifying during the solicitation period.~~

D. Methods of Procurement to be followed. The City will use one of the following methods of procurement:

1. Procurement by Micro-Purchases - Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions). ~~Procurement by micro-purchase is the~~

a. A~~a~~cquisition of supplies or services, the aggregate dollar amount of which does not exceed the micro-purchase threshold. ~~as set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and~~

~~1.~~b. Threshold amount adjusted periodically for inflation. As of the date of this policy, the micro-purchase threshold is $~~3~~,~~500~~ 10,000

2. Procurement by Small Purchase Procedures - Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions); 41 U.S.C. 1908.

a. S~~mall purchase procedures are relatively s~~imple and informal procurement methods for securing services, supplies, or other property that do not cost more than the simplified acquisition threshold. ~~as set by the Federal Acquisition Regulation at 48 CFR Subpart 2.1 (Definitions) and in accordance with 41 U.S.C. 1908 and~~

~~adjusted for inflation. If small purchase procedures are used,~~

b. P~~p~~rice or rate quotations must be obtained from an adequate number of qualified sources.

~~2.~~c. As of the date of this policy, the simplified acquisition threshold is $~~2~~150,000, periodically adjusted for inflation. For purchases exceeding fifty thousand ($50,000), City Council approval is required.

3. Procurement by Sealed Bids (Formal Advertising). Bids are publicly solicited and a firm-fixed-price contract (lump sum or unit price) is awarded to the responsible bidder whose bid, conforming to all the material terms and conditions of the invitation for bids, is the lowest in price.

a. For sealed bidding to be feasible, the following conditions should be present:
   (1) A complete, adequate, and realistic specification or purchase description is available;
   (2) Two or more responsible bidders are willing and able to compete effectively for the business; and
   (3) The procurement lends itself to a firm-fixed-price contract and the selection of the successful bidder can be made principally based on price.

b. ~~If sealed bids are used, the following R~~requirements for sealed bids~~apply~~:
   (1) The invitation for bids will be publicly advertised and bids will be solicited from an adequate number of known suppliers, providing them sufficient time prior to the date set for opening the bids;
   (2) The invitation for bids, which will include any specifications and pertinent attachments, will define the items or services for the bidder to properly respond;

Formatted

Commented [KS2]: This is the current threshold is $10,000 - it increased from 3,500

Formatted: Indent: Left: 1.63", No bullets or numbering

Formatted

Commented [KS3]: Current threshold is $250,000 per FAR Case 201-004

(3) All bids will be publicly opened at the time and place prescribed in the invitation for bids;
(4) A firm-fixed-price contract award will be made in writing to the lowest responsive and responsible bidder. Where specified in bidding documents, factors such as discounts, transportation cost, and life cycle costs will be considered in determining which bid is lowest. Payment discounts will only be used to determine the low bid when prior experience indicates that such discounts are usually taken advantage of; and
(5) If there is a sound documented reason, any or all bids may be rejected.

4. Procurement by Competitive Proposals. ~~The technique of competitive proposals is N~~normally conducted with more than one source submitting an offer, and either a fixed-price or cost-reimbursement type contract is awarded. It is generally used when conditions are not appropriate for the use of sealed bids. ~~If this method is used, the following~~

~~4.~~ R~~r~~equirements for Competitive Proposals~~apply~~:

Formatted: Indent: Left: 0.31", No bullets or numbering

a. Requests for proposals will be publicized and identify all evaluation factors including relative importance. Any response to publicized requests for proposals must be honored to the maximum extent practical;
b. Proposals will be solicited from an adequate number of qualified sources;
c. The City will conduct technical evaluations of the proposals received~~ and for selecting awardees~~;
d. Awards will be made to the responsible firm whose proposal is most advantageous to the program, with price and other factors considered; and
e. The City may use competitive proposal procedures for qualifications-based procurement of architectural/engineering (A/E) professional services whereby competitors' qualifications are evaluated and the most qualified competitor is selected, subject to negotiation of fair and reasonable compensation. The method, where price is not used as a selection factor, can only be used in procurement of A/E professional services. It cannot be used to purchase other types of services though A/E firms are a potential source to perform the proposed effort.

5. Procurement by Noncompetitive P~~p~~roposals is procurement through solicitation of a proposal from only one source and may be used only when one or more of the following circumstances applies:

Formatted: Underline

a. The item is available only from a single source;
b. The public exigency or emergency for the requirement will not permit a delay resulting from competitive solicitation;
c. The Federal awarding agency or pass-through entity expressly authorizes noncompetitive proposals in a written request from the City; or
d. After solicitation of multiple sources, competition is determined inadequate.

6. Contracting with Small and Minority Businesses, Women's Business Enterprises, and Labor Surplus Area Firms.

Formatted: Underline

a. The City will take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.
b. Affirmative steps include:

(1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
(2) Assuring that small and minority businesses and women's business enterprises are solicited whenever they are potential sources;
(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses and women's business enterprises;
(4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses and women's business enterprises;
(5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce; and
(6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in subsections 6.b.(1) through (6) of this section.

7. Contracts Cost and Price.

a. The City will perform a cost or price analysis in every procurement action exceeding the simplified acquisition threshold including contract modifications. The method and degree of analysis will be dependent on the facts surrounding each procurement situation. As a starting point, the City will make independent estimates before receiving bids or proposals.
b. Costs or prices based on estimated costs for contracts under the Federal award will be allowable only to the extent that costs incurred or cost estimates included in negotiated prices would be allowable for the City under Subpart E – Cost Principles of Title 2, Subtitle A, Part 200 (Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards).
c. The cost plus a percentage of cost and percentage of construction cost methods of contracting will not be used.

8. Federal Awarding Agency or Pass-Through Entity Review.

a. The City will make available, upon request of the Federal awarding agency or pass-through entity, technical specifications on proposed procurements where the Federal awarding agency or pass-through entity believes such review is needed to ensure that the item or service specified is the one being proposed for purchase.
b. The City will make available upon request, for the Federal awarding agency or pass-through entity pre-procurement review, procurement documents, such as requests for proposal or invitations for bids, or independent cost estimates when:
(1) The City's procurement procedures or operation fails to comply with the procurement standards of Title 2, Subtitle A, Part 200, Subsection 200.324;
(2) The procurement is expected to exceed the simplified acquisition threshold and is to be awarded without competition or only one bid or offer is received in response to a solicitation;
(3) The procurement, which is expected to exceed the simplified acquisition threshold, specifies a "brand name" product;
(4) The proposed contract is more than the simplified acquisition threshold and is to be awarded to other than the apparent low bidder under a sealed bid procurement; or

(5) A proposed modification changes the scope of a contract or increases the contract amount by more than the simplified acquisition threshold.

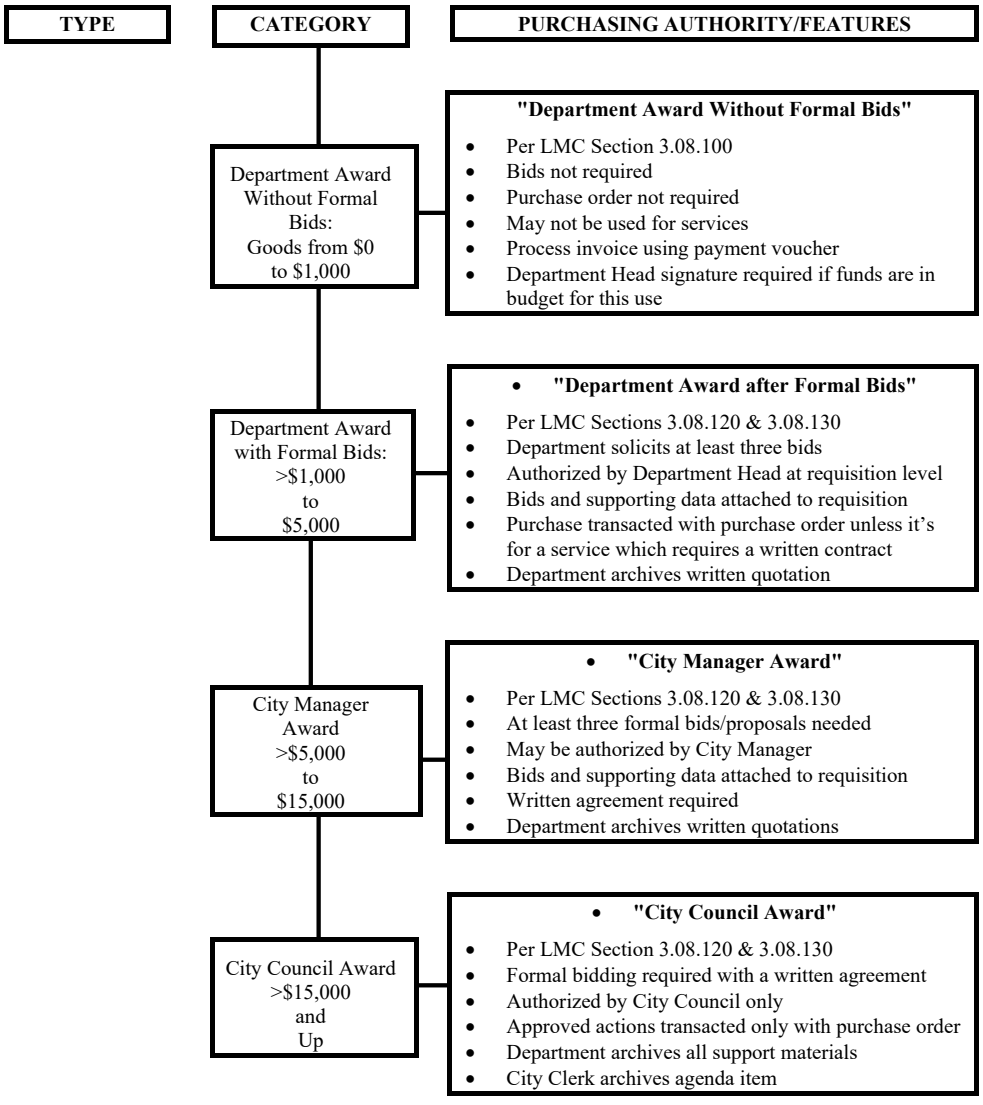
c. The City may be exempted from the pre-procurement review in subsection 8.b. above if the Federal awarding agency or pass-through entity determines that its procurement systems comply with the standards set forth in Title 2, Subtitle A, Part 200, or the City self-certifies compliance with such standards if self-certification is permitted by the Federal awarding agency or pass-through entity.

9. Bonding Requirements. The City will require bid guarantees, performance bonds, and payment bonds consistent with Title 2, Part 200, Section 200.325 of the Code of Federal Regulations.

10. Contract Provisions. The City's contracts will contain the provisions in Appendix II to Title 2, Subtitle A, Part 200 – Contract Provisions for non-Federal Entity Contracts Under Federal Awards, as applicable.

LAWNDALE PURCHASING POLICY OVERVIEW

These are general guidelines for acquisition of supplies, equipment, operating and maintenance services, and construction projects other than "Public Works Projects". The evaluation and selection procedures for certain goods and services may vary on a case-by-case basis.



CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE:	December 2, 2024
TO:	Honorable Mayor and City Council
FROM:	Sean M. Moore, City Manager
PREPARED BY:	Nabi Sidiqi, Assistant Engineer Lucho Rodriguez, Public Works Director
SUBJECT:	**Amendment to Agreement for Public Works and City Hall Facility Needs Project**

BACKGROUND

In May 2024, the City Council awarded the Public Works and City Hall Facility Needs Project to Developers General Contracting, Inc. to perform the Public Works and City Hall facilities upgrades.

The project consists of painting the interior and exterior of the buildings, replacing flooring, remodeling kitchens and shower rooms, ceiling and lighting to new standards, including updating the restrooms for ADA compliance and replacing the office furniture at both facilities.

STAFF REVIEW

The agreement was executed on April 6, 2024, since then, the contractor went through a company reorganization that changed the firm from a Limited Liability Company (LLC) to a corporation, Inc. Additionally, the current agreement is set to expire on November 30, 2024, however, the work to be completed is extensive and additional time is needed. The agreement allows for the option to extend upon request.

Staff recommends that City Council approve the First Amendment to the Public Works & City Hall Facility Needs Project agreement to update the Contractors name to Developers General Contracting, Inc., and extend the agreement through September 15, 2025 to allow for the next 6 phases of the City Hall remodel and project close-out documentation preparation. Furthermore, there are no changes to the contract amount.

LEGAL REVIEW

The City Attorney has reviewed the Staff Report and First Amendment and approved as to form.

FISCAL IMPACT

The current FY 2024-25 budget will not be affected by this amendment.

RECOMMENDATION

Staff recommends that the City Council approve the First Amendment to the Public Works and City Hall Facility Needs Project agreement with Developers General Contracting, Inc. to change the contractor's name and organization type, and extending the term of the agreement for a new expiration date of September 15, 2025, at no increase to the current project cost.

Attachments

ATTACHMENT 1 - First Amendment to Developers General Contracting, Inc

Attachment 2- Developers General Contracting Agreement

ATTACHMENT 1

FIRST AMENDMENT TO CONTRACT SERVICES AGREEMENT FOR PUBLIC WORKS & CITY HALL FACILITY NEEDS PROJECT

This FIRST AMENDMENT TO CONTRACT SERVICES AGREEMENT (the "FIRST Amendment") is made and entered into this 2nd day of December, 2024, by and between the CITY OF LAWNDALE, a municipal corporation (herein "City") and Developers General Contracting, Inc., a California corporation (herein "Contractor").

RECITALS

WHEREAS, City and Contractor entered into that certain Agreement entitled "Contract Services Agreement for Public Works & City Hall Facility Needs Project" (the "Agreement") on or about April 6, 2024; and

WHEREAS, it is the desire of the City and the Contractor amending the Agreement with the First Amendment to contract in order to correct the organization name on the agreement to *Developers General Contracting, Inc.* as set forth in the First Amendment, effective as of December 2nd, 2024.

AMENDMENT

NOW, THEREFORE, it is hereby agreed that the Agreement is amended as follows:

1. Change name of "Contractor" to Developers General Contracting, Inc.

2. SECTION 3.4. is amended to make the final date of the "Term" September 15, 2025.

MISCELLANEOUS PROVISIONS

1. Other Terms Unchanged. Subject to the foregoing amendments, the remainder of the terms in the Agreement will remain the same and are hereby ratified.

2. Authority to Execute. Each party represents and warrants that all necessary action has been taken by such party to authorize the undersigned to execute this First Amendment and to bind the parties to the performance of its obligations.

3. Counterparts, Facsimile or other Electronic Signatures. This First Amendment may be executed in several counterparts, each of which will be deemed an original, and all of which, when taken together, constitute one and the same instrument. The First Amendment will be considered executed when the signature of a party is delivered by facsimile or other electronic transmission. Such facsimile or other electronic signature will have the same effect as an original signature.

4. Severability. If any term, condition or covenant of this First Amendment is declared or determined by any court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions of this First Amendment will not be affected and the First Amendment will be read and construed without the invalid, void or unenforceable provision.

IN WITNESS WHEREOF, the parties have executed and entered into this Amendment as of the date first written above.

CITY:
CITY OF LAWNDALE,
A MUNICIPAL COPORATION

_____
Robert Pullen-Miles, Mayor

ATTEST:

_____
Erica Harbison, City Clerk

APPROVED AS TO FORM:
Burke, Williams & Sorensen, LLP

_____
Gregory M. Murphy, City Attorney

CONTRACTOR:
Developers General Contracting, Inc.
A California Corporation

By: _____
Abdul Khalil Mohtasebzada
President

By: _____
Abdul Khalil Mohtasebzada
Secretary

Address: 10 Hughes Unit A203,
Irvine, CA 92618

ATTACHMENT 2

CITY OF LAWNDALE

CONTRACT SERVICES AGREEMENT FOR

PUBLIC WORKS & CITY HALL FACILITY NEEDS PROJECT

This Contract Services Agreement ("Agreement") is made and entered into this 6th day of April, 2023, by and between the City of Lawndale, a municipal corporation ("City"), and Developers General Contracting LLC ("Contractor"). The term Contractor includes professionals performing in a consulting capacity or contractors performing contract services. The parties hereto agree as follows:

1.0 SERVICES OF CONTRACTOR

1.1 Scope of Services. In compliance with all terms and conditions of this Agreement, Contractor shall provide the work and services specified in the "Scope of Services" attached hereto as *Exhibit "A"* and incorporated herein by this reference. Contractor warrants that all work or services set forth in the Scope of Services will be performed in a competent, professional and satisfactory manner.

1.2 Contractor's Proposal. The Scope of Services shall include the Contractor's proposal or bid which shall be incorporated herein by this reference as though fully set forth herein. In the event of any inconsistency between the terms of such proposal and this Agreement, the terms of this Agreement shall govern.

1.3 Compliance with Law. All work and services rendered hereunder shall be provided in accordance with all ordinances, resolutions, statutes, rules, and regulations of the City and any Federal, State or local governmental agency having jurisdiction.

1.4 Licenses, Permits, Fees and Assessments. Contractor shall obtain at its sole cost and expense, such licenses, permits and approvals as may be required by law for the performance of the services required by this Agreement. Contractor shall have the sole obligation to pay for any fees, assessments, taxes, including applicable penalties and interest, which may be imposed by law and arise from or are necessary for the Contractor's performance of the services required by this Agreement; and shall indemnify, defend and hold harmless City against any claim for such fees, assessments, taxes, penalties or interest levied, assessed or imposed against City hereunder.

1.5 Familiarity with Work. By executing this Agreement, Contractor warrants that Contractor (a) has thoroughly investigated and considered the scope of services to be performed, (b) has carefully considered how the work and services should be performed, and (c) fully understands the facilities, difficulties and restrictions attending performance of the services under this Agreement.

1.6 Additional Services. City shall have the right at any time during the performance of the services, without invalidating this Agreement, to order extra work beyond that specified in the Scope of Services or make changes by altering, adding to or deducting from said work. No such

extra work may be undertaken unless a written order is first given by the Contract Officer to the Contractor, incorporating therein any adjustment in (i) the Contract Sum, and/or (ii) the time to perform this Agreement, which said adjustments are subject to the written approval of the Contractor. Any increase in compensation of up to five percent (5%) of the Contract Sum or $25,000, whichever is less, may be approved by the Contract Officer. Any greater increases, taken either separately or cumulatively, must be approved by the City Council. It is expressly understood by Contractor that the provisions of this Section shall not apply to services specifically set forth in the Scope of Services or reasonably contemplated therein. Contractor hereby acknowledges that it accepts the risk that the services to be provided pursuant to the Scope of Services may be more costly or time consuming than Contractor anticipates and that Contractor shall not be entitled to additional compensation, therefore.

1.7 Special Requirements. Additional terms and conditions of this Agreement, if any, which are made a part hereof are set forth in the "Special Requirements" attached hereto as *Exhibit "B"* and incorporated herein by this reference. In the event of a conflict between the provisions of *Exhibit "B"* and any other provisions of this Agreement, the provisions of *Exhibit "B"* shall govern.

1.8 Environmental Laws. Contractor shall comply with all applicable environmental laws, ordinances, codes and regulations of Federal, State, and local governments. Contractor shall also comply with all applicable mandatory standards and policies relating to energy efficiency.

2.0 COMPENSATION

2.1 Contract Sum. For the services rendered pursuant to this Agreement, Contractor shall be compensated in accordance with the "Schedule of Compensation" attached hereto as *Exhibit "C"* and incorporated herein by this reference, but not exceeding the maximum contract amount of **Two Million Seven Hundred Twenty Thousand and Nine Cents ($2,720,000.09)** ("Contract Sum"), except as provided in Section 1.6. The method of compensation may include: (i) a lump sum payment upon completion, (ii) payment in accordance with the percentage of completion of the services, (iii) payment for time and materials based upon the Contractor's rates as specified in the Schedule of Compensation, but not exceeding the Contract Sum or (iv) such other methods as may be specified in the Schedule of Compensation. Compensation may include reimbursement for actual and necessary expenditures approved by the Contract Officer in advance if specified in the Schedule of Compensation. The Contract Sum shall include the attendance of Contractor at all project meetings reasonably deemed necessary by the City.

Contractor agrees that if Contractor becomes aware of any facts, circumstances, techniques, or events that may or will materially increase or decrease the cost of the work or services or, if Contractor is providing design services, the cost of the project being designed, Contractor shall promptly notify the Contract Officer of said fact, circumstance, technique or event and the estimated increased or decreased cost related thereto and, if Contractor is providing design services, the estimated increased or decreased cost estimate for the project being designed.

2.2 Method of Payment. Unless some other method of payment is specified in the Schedule of Compensation, in any month in which Contractor wishes to receive payment, no later than the

first (1st) working day of such month, Contractor shall submit to the City, in a form approved by the City's Director of Finance, an invoice for services rendered prior to the date of the invoice. Except as provided in Section 7.2, City shall pay Contractor for all expenses stated thereon which are approved by City pursuant to this Agreement generally within thirty (30) days, and no later than forty-five (45) days, from the submission of an invoice in an approved form.

2.3 Availability of Funds. It is mutually understood between the parties that this Agreement is valid and enforceable only if sufficient funds are made available by the City Council of the City for the purposes of this Agreement. The availability of funding is affected by matters outside the City's control, including other governmental entities. Accordingly, the City has the option to void the whole Agreement or to amend the Agreement to reflect unanticipated reduction in funding for any reason.

3.0 PERFORMANCE SCHEDULE

3.1 Time of Essence. Time is of the essence in the performance of this Agreement.

3.2 Schedule of Performance. Contractor shall commence the services pursuant to this Agreement upon receipt of a written notice to proceed and shall perform all services within the time period(s) established in the "Schedule of Performance" attached hereto as *Exhibit "D"*, if any, and incorporated herein by this reference. When requested by the Contractor, extensions to the time period(s) specified in the Schedule of Performance may be approved in writing by the Contract Officer but not exceeding One Hundred Eighty (180) days cumulatively.

3.3 Force Majeure. The time period(s) specified in the Schedule of Performance for performance of the services rendered pursuant to this Agreement shall be extended because of any delays due to unforeseeable causes beyond the control and without the fault or negligence of the Contractor, including, but not restricted to, acts of God or of the public enemy, unusually severe weather, fires, earthquakes, floods, epidemics, quarantine restrictions, riots, strikes, freight embargoes, wars, litigation, and/or acts of any governmental agency, including the City, if the Contractor shall, within ten (10) days of the commencement of such delay, notify the Contract Officer in writing of the causes of the delay. The Contract Officer shall ascertain the facts and the extent of delay and extend the time for performing the services for the period of the enforced delay when and if, in the judgment of the Contract Officer, such delay is justified. The Contract Officer's determination shall be final and conclusive upon the parties to this Agreement. In no event shall Contractor be entitled to recover damages against the City for any delay in the performance of this Agreement, however caused; Contractor's sole remedy being extension of the Agreement pursuant to this Section.

3.4 Term. Unless earlier terminated in accordance with Section 7.4 below, this Agreement shall continue in full force and effect until completion of the services no later than November 30, 2024.

4.0 COORDINATION OF WORK

4.1 Representative of Contractor. Abdul Khalil Mohtasebzada is hereby designated as being the representative of Contractor authorized to act on its behalf with respect to the work or services specified herein and to make all decisions in connection therewith.

It is expressly understood that the experience, knowledge, capability and reputation of the representative was a substantial inducement for City to enter into this Agreement. Therefore, the representative shall be responsible during the term of this Agreement for directing all activities of Contractor and devoting sufficient time to personally supervise the services hereunder. For purposes of this Agreement, the representative may not be replaced, nor may his responsibilities be substantially reduced by Contractor without the express written approval of City.

4.2 Contract Officer. The City's City Manager is hereby designated as the representative of the City authorized to act in its behalf with respect to the work and services and to make all decisions in connection therewith ("Contract Officer"). It shall be the Contractor's responsibility to assure that the Contract Officer is kept informed of the progress of the performance of the services and the Contractor shall refer any decisions which must be made by City to the Contract Officer. The City may designate another Contract Officer by providing written notice to Contractor.

4.3 Prohibition Against Subcontracting or Assignment. The experience, knowledge, capability and reputation of Contractor, its principals and employees were a substantial inducement for the City to enter into this Agreement. Therefore, Contractor shall not contract with any other entity to perform in whole or in part the services required hereunder without the express written approval of the City. In addition, neither this Agreement nor any interest herein may be transferred or assigned without the prior written approval of City. Transfers restricted hereunder shall include the transfer to any person or group of persons acting in concert of more than twenty five percent (25%) of the present ownership and/or control of Contractor taking all transfers into account on a cumulative basis. A prohibited transfer or assignment shall be void. No approved transfer shall release the Contractor or any surety of Contractor of any liability hereunder without the express consent of City.

4.4 Independent Contractor. Neither the City nor any of its employees shall have any control over the manner or means by which Contractor, its agents or employees, perform the services required herein, except as otherwise set forth herein. Contractor shall perform all services required herein as an independent contractor of City and shall remain under only such obligations as are consistent with that role. Contractor shall not at any time or in any manner represent that it or any of its agents or employees are agents or employees of City. City shall not in any way or for any purpose become or be deemed to be a partner of Contractor in its business or otherwise or a joint venturer or a member of any joint enterprise with Contractor.

5.0 INSURANCE AND INDEMNIFICATION

5.1 Insurance. Contractor shall procure and maintain, at its sole cost and expense, in a form and content satisfactory to City, during the entire term of this Agreement including any extension thereof, the following policies of insurance:

(a) Commercial General Liability Insurance. A policy of commercial general liability insurance using Insurance Services Office "Commercial General Liability" policy form CG 00 01, with an edition date prior to 2004, or the exact equivalent. Coverage for an additional insured shall not be limited to its vicarious liability. Defense costs must be paid in addition to limits. Limits shall be no less than $2,000,000 per occurrence for all covered losses and no less than $2,000,000 general aggregate.

(b) Workers' Compensation Insurance. A policy of workers' compensation insurance on a state-approved policy form providing statutory benefits as required by law with employer's liability limits no less than $1,000,000 per accident for all covered losses.

(c) Automotive Insurance. A policy of comprehensive automobile liability insurance written on a per occurrence basis in an amount not less than $1,000,000.00 per accident, combined single limit. Said policy shall include coverage for owned, non owned, leased and hired cars.

(d) Professional Liability or Error and Omissions Insurance. A policy of _____ insurance in an amount not less than $1,000,000.00 per claim with respect to loss arising from the actions of Contractor performing professional services hereunder on behalf of the City.

All of the above policies of insurance shall be primary insurance. The general liability policy shall name the City, its officers, employees and agents ("City Parties") as additional insureds and shall waive all rights of subrogation and contribution it may have against the City and the City's Parties and their respective insurers. Moreover, the insurance policy must specify that where the primary insured does not satisfy the self-insured retention, any additional insured may satisfy the self-insured retention. All of said policies of insurance shall also provide that said insurance may not be cancelled without providing ten (10) days prior written notice by registered mail to the City. In the event any of said policies of insurance are cancelled or amended, Contractor shall, prior to the cancellation or amendment date, submit new evidence of insurance in conformance with this Section 5.1 to the Contract Officer. No work or services under this Agreement shall commence until Contractor has provided City with Certificates of Insurance or appropriate insurance binders evidencing the above insurance coverages and said Certificates of Insurance or binders are approved by City.

Contractor agrees that the provisions of this Section 5.1 shall not be construed as limiting in any way the extent to which Contractor may be held responsible for the payment of damages to any persons or property resulting from Contractor's activities or the activities of any person or persons for which Contractor is otherwise responsible.

The insurance required by this Agreement shall be satisfactory only if issued by companies qualified to do business in California, rated "A" or better in the most recent edition of Best Rating Guide or The Key Rating Guide, and only if they are of a financial category Class VII or better, unless such requirements are waived by the Risk Manager of the City due to unique circumstances.

In the event that the Contractor is authorized to subcontract any portion of the work or services provided pursuant to this Agreement, the contract between the Contractor and such subcontractor shall require the subcontractor to maintain the same policies of insurance that the Contractor is required to maintain pursuant to this Section 5.1.

5.2 Indemnification.

(a) Indemnity for Professional Liability. When the law establishes a professional standard of care for Contractor's services, to the fullest extent permitted by law, Contractor shall indemnify, defend and hold harmless City and the City's Parties from and against any and all losses, liabilities, damages, costs and expenses, including attorneys' fees and costs to the extent same are caused in whole or in part by any negligent or wrongful act, error or omission of Contractor, its officers, agents, employees of subcontractors (or any entity or individual for which Contractor shall bear legal liability) in the performance of professional services under this Agreement.

(b) Indemnity for Other Than Professional Liability. Other than in the performance of professional services and to the full extent permitted by law, Contractor shall indemnify, defend and hold harmless City and City's Parties from and against any liability (including liability for claims, suits, actions, losses, expenses or costs of any kind, whether actual, alleged or threatened, including attorneys' fees and costs, court costs, defense costs and expert witness fees), where the same arise out of, are a consequence of, or are in any way attributable to, in whole or in part, the performance of this Agreement by Contractor or by any individual or entity for which Contractor is legally liable, including but not limited to officers, agents, employees or subcontractors of Contractor.

6.0 RECORDS AND REPORTS

6.1 Reports. Contractor shall periodically prepare and submit to the Contract Officer such reports concerning the performance of the services required by this Agreement as the Contract Officer shall require.

6.2 Records. Contractor shall keep, and require subcontractors to keep, such books and records as shall be necessary to perform the services required by this Agreement and enable the Contract Officer to evaluate the performance of such services. The Contract Officer shall have full and free access to such books and records at all times during normal business hours of City, including the right to inspect, copy, audit and make records and transcripts from such records. Such records shall be maintained for a period of three (3) years following completion of the services hereunder, and the City shall have access to such records in the event any audit is required.

6.3 Ownership of Documents. All drawings, specifications, reports, records, documents and other materials prepared by Contractor, its employees, subcontractors and agents in the performance of this Agreement shall be the property of City and shall be delivered to City upon request of the Contract Officer or upon the termination of this Agreement and Contractor shall have no claim for further employment or additional compensation as a result of the exercise by City of its full rights of ownership of such documents and materials. Contractor may retain copies of such documents for its own use and Contractor shall have an unrestricted right to use the concepts embodied therein. Any use of such completed documents by City for other projects and/or use of uncompleted documents without specific written authorization by the Contractor will be at the City's sole risk and without liability to Contractor and the City shall indemnify the Contractor for all damages resulting therefrom. All subcontractors shall provide for assignment to City of any documents or materials prepared by them, and in the event Contractor fails to secure such assignment, Contractor shall indemnify City for all damages resulting therefrom.

7.0 ENFORCEMENT OF AGREEMENT

7.1 California Law. This Agreement shall be construed and interpreted both as to validity and to performance of the parties in accordance with the laws of the State of California. Legal actions concerning any dispute, claim or matter arising out of or in relation to this Agreement shall be instituted in the Superior Court of the County of Los Angeles, State of California, or any other appropriate court in such county, and Contractor agrees to submit to the personal jurisdiction of such court in the event of such action.

7.2 Retention of Funds. Contractor hereby authorizes City to deduct from any amount payable to Contractor (whether or not arising out of this Agreement) (i) any amounts the payment of which may be in dispute hereunder or which are necessary to compensate City for any losses, costs, liabilities, or damages suffered by City, and (ii) all amounts for which City may be liable to third parties, by reason of Contractor's acts or omissions in performing or failing to perform Contractor's obligation under this Agreement. In the event that any claim is made by a third party, the amount or validity of which is disputed by Contractor, City may withhold from any payment due, without liability for interest because of such withholding, an amount sufficient to cover such claim. The failure of City to exercise such right to deduct or to withhold shall not, however, affect the obligations of the Contractor to insure, indemnify, and protect City as elsewhere provided herein.

7.3 Waiver. No delay or omission in the exercise of any right or remedy by a nondefaulting party on any default shall impair such right or remedy or be construed as a waiver. A party's consent to or approval of any act by the other party requiring the party's consent or approval shall not be deemed to waive or render unnecessary the other party's consent to or approval of any subsequent act. Any waiver by either party of any default must be in writing and shall not be a waiver of any other default concerning the same or any other provision of this Agreement.

7.4 Termination Prior to Expiration of Term. Either party may terminate this Agreement at any time, with or without cause, upon thirty (30) days' written notice to the other party. Upon receipt of any notice of termination, Contractor shall immediately cease all work or services

hereunder except such as may be specifically approved by the Contract Officer. Contractor shall be entitled to compensation for the reasonable value of the work product actually produced prior to the effective date of the notice of termination and for any services authorized by the Contract Officer thereafter in accordance with the Schedule of Compensation and City shall be entitled to reimbursement for any compensation paid in excess of the services rendered.

7.5 Completion of Work After Termination for Default of Contractor. If termination is due to the failure of the Contractor to fulfill its obligations under this Agreement, City may, after compliance with the provisions of Section 7.2, take over the work and prosecute the same to completion by contract or otherwise, and the Contractor shall be liable to the extent that the total cost for completion of the services required hereunder exceeds the compensation herein stipulated (provided that the City shall use reasonable efforts to mitigate such damages), and City may withhold any payments to the Contractor for the purpose of set-off or partial payment of the amounts owed the City as previously stated.

7.6 Attorneys' Fees. If either party to this Agreement is required to initiate or defend or made a party to any action or proceeding in any way connected with this Agreement, the prevailing party in such action or proceeding, in addition to any other relief which may be granted, shall be entitled to reasonable attorneys' fees, whether or not the matter proceeds to judgment, and to all other reasonable costs for investigating such action, taking depositions and discovery, including all other necessary costs the court allows which are incurred in such litigation.

8.0 CITY OFFICERS AND EMPLOYEES: NON-DISCRIMINATION

8.1 Non-liability of City Officers and Employees. No officer or employee of the City shall be personally liable to the Contractor, or any successor in interest, in the event of any default or breach by the City or for any amount which may become due to the Contractor or to its successor, or for breach of any obligation of the terms of this Agreement.

8.2 Conflict of Interest; City. No officer or employee of the City shall have any financial interest in this Agreement nor shall any such officer or employee participate in any decision relating to the Agreement which affects his financial interest or the financial interest of any corporation, partnership or association in which he is interested, in violation of any State statute or regulation.

8.3 Conflict of Interest; Contractor. Contractor warrants that it has not paid or given and will not pay or give any third party any money or other consideration for obtaining this Agreement. Contractor shall comply with all conflict of interest laws and regulations including, without limitation, City's Conflict of Interest Code which is on file in the City Clerk's office. Accordingly, should the City Manager determine that Contractor will be performing a specialized or general service for the City and there is substantial likelihood that the Contractor's work product will be presented, either written or orally, for the purpose of influencing a governmental decision, the Contractor and its officers, agents or employees, as applicable, shall be subject to the City's Conflict of Interest Code.

8.4 Covenant Against Discrimination. Contractor covenants that, by and for itself, its executors, assigns, and all persons claiming under or through them, that there shall be no discrimination against or segregation of, any person or group of persons on account of race, color, creed, religion, sex, marital status, national origin, or ancestry in the performance of this Agreement. Contractor shall take affirmative action to insure that applicants are employed and that employees are treated during employment without regard to their race, color, creed, religion, sex, marital status, national origin or ancestry.

9.0 MISCELLANEOUS PROVISIONS

9.1 Notice. Any notice or other communication either party desires or is required to give to the other party or any other person shall be in writing and either served personally or sent by prepaid, first-class mail, in the case of the City, to the City Manager and to the attention of the Contract Officer, City of Lawndale, 14717 Burin Avenue, Lawndale, California 90260, and in the case of the Contractor, to the person at the address designated on the execution page of this Agreement. Either party may change its address by notifying the other party of the change of address in writing. Notice shall be deemed communicated at the time personally delivered or in seventy-two (72) hours from the time of mailing if mailed as provided in this Section.

9.2 Interpretation. The terms of this Agreement shall be construed in accordance with the meaning of the language used and shall not be construed for or against either party by reason of the authorship of this Agreement or any other rule of construction which might otherwise apply.

9.3 Integration; Amendment. It is understood that there are no oral agreements between the parties hereto affecting this Agreement and this Agreement supersedes and cancels any and all previous negotiations, agreements and understandings, if any, between the parties, and none shall be used to interpret this Agreement. This Agreement may be amended at any time by an instrument in writing signed by both parties.

9.4 Severability. Should a portion of this Agreement be declared invalid or unenforceable by a judgment or decree of a court of competent jurisdiction, such invalidity or unenforceability shall not affect any of the remaining portions of this Agreement which are hereby declared as severable and shall be interpreted to carry out the intent of the parties unless the invalid provision is so material that its invalidity deprives either party of the basic benefit of their bargain or renders this Agreement meaningless.

9.5 Corporate Authority. The persons executing this Agreement on behalf of the parties hereto warrant that (i) such party is duly organized and existing, (ii) they are duly authorized to execute and deliver this Agreement on behalf of said party, (iii) by so executing this Agreement, such party is formally bound to the provisions of this Agreement, and (iv) the entering into this Agreement does not violate any provision of any other Agreement to which said party is bound.

IN WITNESS WHEREOF, the parties have executed and entered into this Agreement as of the date first written above.

CITY:
CITY OF LAWNDALE,
a municipal corporation

By: _____
Greg M. Murphy, City Attorney

ATTEST:

_____
Erica Harbison, City Clerk

APPROVED AS TO FORM:
Burke Williams & Sorensen, LLP

_____
Robert Pullen-Miles, Mayor

CONTRACTOR:
Developers General Contracting LLC
a [California corporation]

By: _____
Name: Abdul Khalil Mohtasebzada
Title: President

By: _____
Name: Abdul Khalil Mohtasebzada
Title: Secretary

Address: 2102 Business Center Dr.,
Irvine, CA 92612

SUCCESSOR AGENCY TO THE LAWNDALE REDEVELOPMENT AGENCY

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE:	December 2, 2024
TO:	Honorable Chairman and Agency Members
FROM:	Sean M. Moore, Executive Director
PREPARED BY:	Peter Kann, Interim Planning Manager MBI Consultant Hrant Manuelian, Finance Director/City Treasurer
SUBJECT:	**Consideration of the Recognized Obligation Payment Schedule (ROPS) 2025-26 and the Administrative Budget for 2025-26**

BACKGROUND

ABx1 26 ended redevelopment in California. That legislation, along with AB 1484, sets the rules and procedures for the dissolution of redevelopment agencies. Successor Agencies were created by ABx1 26 to settle the affairs of the dissolved redevelopment agencies.

Under current State law, successor agencies are annually provided with tax increment funds to pay the debts of the former redevelopment agencies. Successor agencies must prepare a recognized obligation payment schedule ("ROPS") annually.

County auditor controllers use the ROPS to determine the amount of tax increment it will give to successor agencies for each annual ROPS period. After a successor agency prepares a ROPS, the payment schedule is reviewed and approved by the successor agency's oversight board and then approved by the California Department of Finance ("DOF").

In prior ROPS periods, the DOF and the Los Angeles County Consolidated Oversight Board for the Successor Agency for the Lawndale Redevelopment Agency have approved the ROPS described below and the Los Angeles County Auditor Controller has provided the funding required for the obligations listed in the following schedules:

- *1st ROPS (January 1, 2012 to June 30, 2012)*
- *2nd ROPS (July 1, 2012 to December 31, 2012)*
- *3rd ROPS (January 1, 2013 to June 30, 2013)*
- *ROPS 13-14A (July 1, 2013 to December 31, 2013)*
- *ROPS 13-14B (January 1, 2014 to June 30, 2014)*
- *ROPS 14-15A (July 1, 2014 to December 31, 2014)*
- *ROPS 14-15B (January 1, 2015 to June 30, 2015)*
- *ROPS 15-16A (July 1, 2015 to December 31, 2015)*
- *ROPS 15-16B (January 1, 2016 to June 30, 2016)*
- *ROPS17-18A (July 1, 2016 to December 31, 2016)*
- *ROPS 17-18 (July 1, 2017 to June 30, 2018)*
- *ROPS 18-19 (July 1, 2018 to June 30, 2019)*
- *ROPS 19-20 (July 1, 2019 to June 30, 2020)*

- *ROPS 20-21 (July 1, 2020 to June 30, 2021)*
- *ROPS 21-22 (July 1, 2021 to June 30, 2022)*
- *ROPS 22-23 (July 1, 2022 to June 30, 2023)*
- *ROPS 23-24 (July 1, 2023 to June 30,2024)*
- *ROPS 24-25 (July 1, 2024 to June 30, 2025)*

STAFF REVIEW

The next ROPS 25-26 (July 1, 2025 to June 30, 2026) must be submitted to the DOF by February 1, 2025, after approval by the Oversight Board. The Successor Agency staff has prepared the attached ROPS 25-26, which the Successor Agency is expected to submit ROPS 25-26 to the Oversight Board to allow the Oversight Board to consider this ROPS at it January 15, 2024 meeting. Hence, staff recommends that the Successor Agency submit the proposed ROPS to the Oversight Board, ultimately for submission to the DOF, in order to meet the February 1, 2025 deadline.

Along with the ROPS, an administrative budget must be approved by the Oversight Board and DOF for the July 1, 2025 to June 30, 2026 period (see Attachment B). In this vein, the ROPS 25-26 lists the following Successor Agency obligations:

1. **Bond Debt Service** – debt service payment for the Redevelopment Agency's 2009 bonds.
2. **California I-Bank** – debt service payment for the California Infrastructure Bank loan that was used to improve Hawthorne Boulevard.
3. **Successor Agency Staff and Supplies** (Administrative Allowances) – Fund for staff and supplies needed to operate the Successor Agency.
4. **Successor Agency Audit** – Funding for the preparation of the annual Successor Agency Audit.
5. **Repayment of Loans to the City of Lawndale** – The former Redevelopment Agency borrowed funds from the City. Beginning with the ROPS 14-15B, the Successor Agency began repaying those loans to the City.
6. **Repayment of Debt to the Housing Fund** – The former Redevelopment Agency owed money to its low and moderate income housing fund. The Successor Agency will receive tax increment to pay the housing fund debt. The Lawndale Housing Authority will receive the funding and use it to create affordable housing.

Staff also requests that the Successor Agency authorize staff to change the ROPS 25-25 and/or the Administrative Budget if needed to satisfy any last minute requests of changes from the DOF.

LEGAL REVIEW

The Successor Agency's General Counsel has reviewed the attached resolutions and approved them as to form.

FISCAL IMPACT

None.

RECOMMENDATION

Staff recommends that the Successor Agency:

1. Approve and direct staff to submit to the Los Angeles County Oversight Board and California Department of Finance the ROPS 25-26 and Administrative Budget FY 2025-26, and
2. Authorize staff to make any changes requested by the DOF.

Attachments

ROPS Exhibits.pdf

Attachment "A"

Administrative Budget

Successor Agency to the Lawndale Redevelopment Agency Exhibit A

Administrative Budget July 1, 2025 - June 30, 2026
ROPS 25-26 Period

Personnel Costs			
	Community Development Department	$	110,000
	Finance Department		75,000
Operations			10,000
Legal			5,000
Total Budgeted Appropriations: 7/1/25- 6/30/26		**$**	**200,000**

Attachment "B"

ROPS 25-26

Recognized Obligation Payment Schedule (ROPS 25-26) - Summary
Filed for the July 1, 2025 through June 30, 2026 Period

Successor Agency: Lawndale
County: Los Angeles

	Current Period Requested Funding for Enforceable Obligations (ROPS Detail)	25-26A Total (July - December)	25-26B Total (January - June)	ROPS 25-26 Total
A	**Enforceable Obligations Funded as Follows (B+C+D):**	$ -	$ -	$ -
B	Bond Proceeds	-	-	-
C	Reserve Balance	-	-	-
D	Other Funds	-	-	-
E	**Redevelopment Property Tax Trust Fund (RPTTF) (F+G):**	$ 1,914,351	$ 1,397,819	$ 3,312,170
F	RPTTF	1,814,351	1,297,819	3,112,170
G	Administrative RPTTF	100,000	100,000	200,000
H	**Current Period Enforceable Obligations (A+E):**	$ 1,914,351	$ 1,397,819	$ 3,312,170

Certification of Oversight Board Chairman:
Pursuant to Section 34177 (o) of the Health and Safety code, I hereby certify that the above is a true and accurate Recognized Obligation Payment Schedule for the above named successor agency.

Name

/s/
Signature Date

Lawndale Recognized Obligation Payment Schedule (ROPS 25-26) - Report of Cash Balances
July 1, 2022 through June 30, 2023
(Report Amounts in Whole Dollars)

Pursuant to Health and Safety Code section 34177 (l), Redevelopment Property Tax Trust Fund (RPTTF) may be listed as a source of payment on the ROPS, but only to the extent no other funding source is available or when payment from property tax revenues is required by an enforceable obligation. For tips on how to complete the Report of Cash Balances Form, see Cash Balance Tips Sheet.

A	B	C	D	E	F	G	H
		Fund Sources					
		Bond Proceeds		Reserve Balance	Other Funds	RPTTF	
	ROPS 22-23 Cash Balances (07/01/22 - 06/30/23)	Bonds issued on or before 12/31/10	Bonds issued on or after 01/01/11	Prior ROPS RPTTF and Reserve Balances retained for future period(s)	Rent, Grants, Interest, etc.	Non-Admin and Admin	Comments
1	**Beginning Available Cash Balance (Actual 07/01/22)** RPTTF amount should exclude "A" period distribution amount			0		$ 329,303	
2	**Revenue/Income (Actual 06/30/23)** RPTTF amount should tie to the ROPS 18-19 total distribution from the County Auditor-Controller				0	3,269,078	
3	**Expenditures for ROPS 22-23 Enforceable Obligations (Actual 06/30/23)**					0	
4	**Retention of Available Cash Balance (Actual 06/30/23)** RPTTF amount retained should only include the amounts distributed as reserve for future period(s)			0	0		
5	**ROPS 22-23 RPTTF Prior Period Adjustment** RPTTF amount should tie to the Agency's ROPS 22-23 PPA form submitted to the CAC	No entry required				0	
6	**Ending Actual Available Cash Balance (06/30/23)** **C to F = (1 + 2 - 3 - 4), G = (1 + 2 - 3 - 4 - 5)**	$ 0	$ 0	$ 0	$ 0	$ 3,598,381	

Lawndale Recognized Obligation Payment Schedule (ROPS 25-26) - ROPS Detail

July 1, 2025 through June 30, 2026

(Report Amounts in Whole Dollars)

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W
											25-26A (July - December)						25-26B (January - June)					
											Fund Sources						Fund Sources					
Item #	Project Name/Debt Obligation	Obligation Type	Contract/Agreement Execution Date	Contract/Agreement Termination Date	Payee	Description/Project Scope	Project Area	Total Outstanding Debt or Obligation	Retired	ROPS 25-26 Total	Bond Proceeds	Reserve Balance	Other Funds	RPTTF	Admin RPTTF	25-26A Total	Bond Proceeds	Reserve Balance	Other Funds	RPTTF	Admin RPTTF	25-26B Total
								$ 31,424,648		$ 3,312,170	$ 0	$ 0	$ 0	$ 1,814,351	$ 100,000	$ 1,914,351	$ 0	$ 0	$ 0	$ 1,297,819	$ 100,000	$ 1,397,819
1	2009 Tax Allocation Bonds	Bonds Issued On or Before	9/21/2009	2/1/2045	Wells Fargo	Bond Debt Service	LERP	16,365,000	N	$ 1,293,937				855,037		$ 855,037				438,900		$ 438,900
2	Hawthorne Blvd I-Bank Loan	Third-Party Loans	7/15/2002	8/1/2032	US Bank	California state infrastructure loan	LERP	700,655	N	$ 115,695				104,545		$ 104,545				11,150		$ 11,150
3	Successor Agency Administration	Admin Costs	7/1/2014	12/31/2014	City of Lawndale	Successor Agency staff and supplies	LERP	200,000	N	$ 200,000					100,000	$ 100,000					100,000	$ 100,000
24	Disposition of Agency Property	Property Dispositions	1/1/2014	6/30/2014	To be selected	land disposal strategy for successor agency	LERP		Y	$ -						$ -						$ -
25	Disposition of Agency Property	Property Dispositions	1/1/2014	6/30/2014	To be selected	Appraisals of agency owned property	LERP		Y	$ -						$ -						$ -
28	SA Audit Agreement	Professional Services	4/25/2020	4/24/2025	Rogers, Anderson, Malody, & Scott, LLP	prepare annual Successor Agency audit	LERP	4,500	N	$ 4,500				4,500		$ 4,500						$ -
30	Property Management, Relocation, & Right of Way	Professional Services	7/15/2013	1/10/2019	Overland Pacific & Cutler	Provide property management, relocation and right of way services	LERP		Y	$ -						$ -						$ -
31	Public Works Agreement	City/County Loan (Prior 06/28/11), Cash exchange	5/30/2013	2/1/2045	City of Lawndale	Reinstated reimbursement agreement with City	LERP		N	$ -						$ -				0		$ -
32	Bond Cooperation Agreement	Improvement/Infrastructure	5/6/2013	2/1/2045	City of Lawndale	Agreement to assist with construction of bond funded infrastructure	LERP	0	N	$ -						$ -						$ -
33	2000 Cooperation Agreement	City/County Loan (Prior 06/28/11), Cash exchange	7/10/2000	2/1/2045	City of Lawndale	Loan from City for administrative and capital expenditures	LERP	3,531,921	N	$ 423,884				211,942		$ 211,942				211,942		$ 211,942
34	2000 Financing Agreement	City/County Loan (Prior 06/28/11), Cash exchange	7/10/2000	2/1/2045	City of Lawndale	Loan from City for program and capital expenditures	LERP	7,294,083	N	$ 864,724				432,362		$ 432,362				432,362		$ 432,362
35	2001 Cooperation Agreement	City/County Loan (Prior 06/28/11), Cash exchange	6/18/2001	2/1/2045	City of Lawndale	Loan from City for administrative and capital expenditures	LERP	3,325,989	N	$ 406,930				203,465		$ 203,465				203,465		$ 203,465
36	2009 Loan Agreement	City/County Loan (Prior 06/28/11), Cash exchange	12/7/2009	2/1/2045	City of Lawndale	Loan from City to acquire development site	LERP	0	N	$ -						$ -						$ -
37	2009 Purchase Agreement	City/County Loan (Prior 06/28/11), Cash exchange	12/7/2009	2/1/2045	City of Lawndale	City loan for Agency purchase of City property	LERP	0	Y	$ -				0		$ -				0		$ -
38	SB 471 Housing Admin Cost Allowance	Admin Costs	2/20/2014	2/1/2045	Lawndale Housing Authority	Administrative Cost Allowance for Housing Successor entity	LERP		N	$ -						$ -						$ -
39	2009 Bond SEC Disclosure	Professional Services	9/21/2009	2/1/2045	Urban Futures	SEC Disclosures		2,500	N	$ 2,500				2,500		$ 2,500						$ -
40									N	$ -						$ -						$ -
41									N	$ -						$ -						$ -
42									N	$ -						$ -						$ -
43									N	$ -						$ -						$ -
44									N	$ -						$ -						$ -
45									N	$ -						$ -						$ -
46									N	$ -						$ -						$ -
47									N	$ -						$ -						$ -
48									N	$ -						$ -						$ -
49									N	$ -						$ -						$ -
50									N	$ -						$ -						$ -
51									N	$ -						$ -						$ -
52									N	$ -						$ -						$ -
53									N	$ -						$ -						$ -
54									N	$ -						$ -						$ -
55									N	$ -						$ -						$ -
56									N	$ -						$ -						$ -
57									N	$ -						$ -						$ -
58									N	$ -						$ -						$ -
59									N	$ -						$ -						$ -
60									N	$ -						$ -						$ -
61									N	$ -						$ -						$ -
62									N	$ -						$ -						$ -
63									N	$ -						$ -						$ -
64									N	$ -						$ -						$ -
65									N	$ -						$ -						$ -
66									N	$ -						$ -						$ -
67									N	$ -						$ -						$ -
68									N	$ -						$ -						$ -
69									N	$ -						$ -						$ -
70									N	$ -						$ -						$ -
71									N	$ -						$ -						$ -
72									N	$ -						$ -						$ -
73									N	$ -						$ -						$ -
74									N	$ -						$ -						$ -
75									N	$ -						$ -						$ -

Lawndale Recognized Obligation Payment Schedule (ROPS 25-26) - Notes July 1, 2025 through June 30, 2026	
Item #	**Notes/Comments**
1	Debt service payments for the Lawndale Redevelopment Agency's 2009 bonds. Approved by DOF on all prior ROPS.
2	Debt service payments for a 2002 California Infrastructure Bank loan to the Redevelopment Agency. Approved by DOF on all prior ROPS.
3	Successor Agency administrative allowance.
28	Audit agreement for preparation of Successor Agency audit, which is required as a condition of the loan described in #2.
33	On February 20, 2014, the Oversight Board approved Resolution 2014-1, which reactivates a loan provided by the City to the Redevelopment Agency in 2000. The Successor Agency must repay a SERAF Housing Fund debt.Started to receive RPTTF for payment of this loan on ROPS 14-15B.
34	On February 20, 2014, the Oversight Board approved Resolution 2014-2, which reactivates a loan provided by the City to the Redevelopment Agency in 2000. The Successor Agency must repay a SERAF Housing Fund debt and there will not be sufficient tax increment to begin repaying this loan until at least ROPS 14-15B. Started to receive RPTTF for payment of this loan on ROPS 14-15B.
35	On February 20, 2014, the Oversight Board approved Resolution 2014-3, which reactivates a loan provided by the City to the Redevelopment Agency in 2001. The Successor Agency must repay a SERAF Housing Fund debt. a Started to receive RPTTF for payment of this loan on ROPS 14-15B.
36	On February 20, 2014, the Oversight Board approved Resolution 2014-4, which reactivates a loan provided by the City to the Redevelopment Agency in 2009. The Successor Agency must repay a SERAF Housing Fund debt. Started to receive RPTTF for payment of this loan on ROPS 14-15B.
37	On February 20, 2014, the Oversight Board approved Resolution 2014-5, which reactivates a loan provided by the City to the Redevelopment Agency in 2009. The Successor Agency must repay a SERAF Housing Fund debtStarted to receive RPTTF for payment of this loan on ROPS 14-15B.
39	2009 Bond SEC Disclosure per bond indenture. Calculation of arbitrage for bonds line 1 of ROPS. Paid to WFB

CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE: December 2, 2024

TO: Honorable Mayor and City Council

FROM: Sean M. Moore, City Manager

PREPARED BY: Peter Kann, Interim Planning Manager MBI Consultant

SUBJECT: **Contractor Transparency**

BACKGROUND

In Fiscal Year 2023-2024, the City's Building and Safety Division issued 1,134 permits in the 12 month period averaging 94.5 permits per month. The City fosters a culture of accountability for issuance of permits and building and safety field inspections. The California Contractors State License Board (CSLB) maintains a database of disciplinary actions against contractors. This information is available to the public and can be used to check a contractor's license status and disciplinary history.

The Mayor has requested staff to review our building and safety policies to ensure property owners are aware of contractor's past CSLB disciplinary history. The City desires to require contractors to disclose their current license status and disciplinary history for the past five years. Common violations are work without a permit, not maintaining required workers compensation, improper design and construction methods, and asking for a down payment greater than $1,000 or 10% of the contract's value.

STAFF REVIEW

If the policy is implemented, a person applying for a construction permit for a Project will be required to disclose if they have any negative disciplinary actions from the CSLB. Shown below is the draft language that will be added to all of the City's application forms for Building, Electrical, Mechanical, Plumbing, Sewer, and Misc Permits.

CITY'S TRANSPARENCY POLICY FOR CONTRACTORS:

1. Do you have any negative disciplinary actions from the CSLB for the past five years?

CASE NUMBER AND REASON(S)**:**
_____ DATE:

PROPERTY OWNER SIGNATURE: _____
DATE:

If a violation is revealed, the City will ask for the property owner's signature acknowledging that they are aware of the disciplinary history prior to issuing the applicable permits.

As a matter of information about the Department's current procedures, the contracted permit technician checks the California State License Board for past and current disciplinary actions based upon the contractor's license number as well as ensuring that each contractor has the required workers compensation liability insurance prior to the issuance of any permits.

LEGAL REVIEW

None required.

FISCAL IMPACT

None.

RECOMMENDATION

Staff recommends that the City Council

1. Consider the Contractor Transparency Policy and direct staff to update the City's forms to implement the policy; or
2. Provide further direction to staff.

Attachments

Contractors Policy CC 12-3-24.pdf

APPLICATION FOR BUILDING PERMIT

APPLICATION NO.: PR:_____ *(FOR OFFICE USE ONLY)*

PLEASE FILL OUT THE FOLLOWING INFORMATION

JOB ADDRESS: _____ UNIT NO.: _____

CITY/LOCALITY: _____ CROSS – ST: _____ ASSESSOR INFORMATION NO.: _____-- _____ -- _____

OWNER'S NAME: _____ _____ _____ OWNER/BUILDER: YES_____ NO _____
(LAST NAME/BUSINESS NAME) (FIRST) (MI) *(IF YES, COMPLETE OWNER/BUILDER DECLARATION)*

ADDRESS: _____ _____ PHONE (____) _____ Ext. _____

TENANT: _____ _____ _____
(LAST NAME/BUSINESS NAME) (FIRST) (MI)

ADDRESS: _____ _____ PHONE (____) _____ Ext. _____

APPLICANT: _____ _____ _____
(LAST NAME/BUSINESS NAME) (FIRST) (MI)

ADDRESS: _____ _____ PHONE (____) _____ Ext. _____

CONTRACTOR: _____ _____ _____ LIC. NO.: _____ CLASS: _____
(LAST NAME/BUSINESS NAME) (FIRST) (MI)

ADDRESS: _____ _____ PHONE (____) _____ Ext. _____

ARCH/ENG: _____ _____ _____ LIC. NO.: _____ CLASS: _____
(LAST NAME/BUSINESS NAME) (FIRST) (MI)

ADDRESS: _____ _____ PHONE (____) _____ Ext. _____

WORK DESCRIPTION: _____

_____

VALUATION: $_____ BUILDINGS ON LOT: _____

PROJECT SIZE: _____ SQ.FT. NO. OF STORIES _____ CONSTRUCTION TYPES: _____ OCCUPANCY GROUPS: _____

THIS DOCUMENT IS TWO-SIDED

DOCUMENT CHECKLIST: (Specify number of each submitted)

_____ SET(S) OF PLANS

_____ SET(S) OF STRUCTUAL CALCS

_____ SET(S) OF ENERGY CALCS

_____ SET(S) OF MECHANICAL PLANS

_____ NUMBER OF SOILS REPORTS

_____ SET(S) OF PLUMBING PLANS

_____ ON CD

_____ SET(S) OF ELECTRICAL PLANS

ACKNOWLEDGMENT FORM

AS APPLICANT OF THIS PROJECT, I UNDERSTAND THAT:

1. Required agency approvals, as indicated on the attached Agency Referral Form, will be required before plan can be approved.
2. After the first plan check review, an additional plan check review fee may be incurred if plans are revised due to agency requirements.
3. Plan check review fees will not be refunded once plan check review has commenced or if required agency approvals cannot be obtained.

HOWEVER, I CHOOSE TO SUBMIT THE PLANS FOR BUILDING PLAN CHECK REVIEW BEFORE OBTAINING APPROVALS FROM THE REQUIRED AGENCIES, SUCH AS: DEPARTMENT OF REGIONAL PLANNING, FIRE DEPARTMENT, HEALTH DEPARTMENT, ETC.

APPLICANT/OWNER SIGNATURE: _____ **DATE:** _____

CITY'S TRANSPARENCY POLICY FOR CONTRACTORS:

Do you have any negative disciplinary actions from the CSLB for the past five years?

CASE NUMBER AND REASONS: _____

PROPERTY OWNER SIGNATURE: _____

CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE: December 2, 2024

TO: Honorable Mayor and City Council

FROM: Sean M. Moore, City Manager

PREPARED BY: Vanesa Alvarez, Administrative Assistant

SUBJECT: **Mayor/City Councilmembers Report of Attendance at Meetings and/or Events**

No supporting documentation was forwarded to the City Clerk Department for this item.

CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE: December 2, 2024

TO: Honorable Mayor and City Council

FROM: Sean M. Moore, City Manager

PREPARED BY: Vanesa Alvarez, Administrative Assistant

SUBJECT: **Conference with Legal Counsel – Anticipated Litigation**

BACKGROUND

The City Council will conduct a closed session pursuant to Government Code Section 54956.9(d)(4), to discuss the potential initiation of litigation: one (1) case.

CITY OF LAWNDALE

14717 BURIN AVENUE, LAWNDALE, CALIFORNIA 90260
PHONE (310) 973-3200 ♦ www.lawndalecity.org

DATE: December 2, 2024

TO: Honorable Mayor and City Council

FROM: Sean M. Moore, City Manager

PREPARED BY: Vanesa Alvarez, Administrative Assistant

SUBJECT: **Conference with Legal Counsel – Potential Litigation**

BACKGROUND

The City Council will conduct a closed session pursuant to Government Code Section 54956.9(d)(2), to confer with legal counsel regarding a significant exposure to litigation, the facts and circumstances of which are not known to the potential plaintiff.