

#### Welcome

- Chairman's Report
- Letter from the CEO

#### We are Falabella

- A simpler life
- Our impact in 2022
- Our platform ecosystem
- Company description

#### **Corporate governance**

- Our Board of Directors
- Directors Committee
- Executive team
- Ownership and control of the organization
- Ethics and compliance
- Risk management

#### **Our team**

- We build teams
- Our team in figures
- Attracting the best talent
- An agile, digital and collaborative culture
- Diversity forms part of our identity
- Well-being of our people

#### **Creating long-term value**

- Our dual materiality approach
- Sustainability strategy
- Stakeholder engagement

#### Value chain

- Ethics in our supply chain
- Responsible procurement
- Efficient logistics
- Superior experience
- Technology-based scale

#### **Social impact**

- Social impact
- Education for people
- Impact through empowerment

#### **Environmental impact**

- Embracing climate action
- Sustainable construction
- Circularity and waste

#### **Appendix**

#### NGC 461, SASB and GRI index

#### **Summary Financial Statements**

#### **Consolidated Financial Statements**

#### FALABELLA S.A.

#### **RUT**

90,749,000-9

#### **Address**

Avenida Presidente Riesco N°5685, 4th floor, Santiago.

#### **Phone number**

+56 (2) 2380-2000

#### E-mail

inversionistas@falabella.cl

#### Website

investors.falabella.com

### Contents

The Financial Statements of the Group are available at the website of the Chilean Financial Commission (www.cmfchile.cl), as well as at the company's own website (investors.falabella.com).

there may be some discrepancies or differences created in the translation. If any questions arise related to the accuracy of the information contained in the translated version, refer to the spanish version of the Annual Report which is the official version.

The original text is the spanish version of the Annual Report, therefore,





Carlo Solari Donaggio

## Letter from the Chairman

#### Dear shareholders and employees

I cannot begin my review of 2022 without mentioning the challenges we have faced, while expressing my confidence that, even though the traced path is complex, it is essential to securing Falabella's long-term success.

Successful retailers in developed markets have outgrown their significant competitors by increasing their market share empowered by e-commerce. This is a business where economies of scale are very important to procure the best products in the world, make appropriate investments in technology and logistics, be the best partner to suppliers, and attract the best talent to respond to customers with the best shopping experience.

E-commerce has penetrated every retail category without exception. From food to luxury products, their coverage is increasing in every country, regardless of customers' ages. Online sales continue to grow with no foreseeable ceiling and already account for more than 80% of sales in some categories, this is also true in the countries that we operate. Increases in e-commerce over the past five years account for more than 50% of total growth in the USA, Great Britain, China and Korea. So, the growth in e-commerce is greater than growth in physical commerce. If we want to remain the region's retail leaders over the long term, then we have to be e-commerce leaders.

The marketplace model in developed countries has become the undisputed leader in e-commerce. Depending on the country, between 50% to 80% of e-commerce sales take place on marketplaces. Therefore, Falabella has anticipated this trend by changing how it operates and created a unique Marketplace under the falabella.com brand. GFK studies indicate that we are clearly leaders in Chile and Peru within key marketplace categories, such as electronics and appliances, and we are one of the leaders in Colombia. We believe that making this transformation now, when we are market leaders, is the right thing to do to maintain our regional leadership.

We are undergoing the biggest transformation in the company's history. We are digitizing Falabella and creating a single Marketplace with its associated platforms to provide our customers with customized and specialized solutions for each operating company, complementing their experiences at our physical retailers.

Our organization has had to learn how to share specific IT and logistics solutions and to change how we operate.

We faced a challenging environment during 2022, which was very different from the previous year. The reduction in government support and pension fund withdrawals added to the inflationary climate, heavily impacted our customers. This situation led them to reduce consumption on categories such as electronics, house construction and remodeling, and apparel, which are key for our company, as opposed to other more stable categories such as food.

We also faced a very difficult operational environment. The pandemic forced many factories to close in several of the countries where we source our goods and this was coupled with excessive demands on the logistics market, all of which impacted our supply chain and there were times during the year when we had very little merchandise in our stores, followed by an excessive volume of merchandise arriving out of season. These situations had a tremendous impact on our commercial margins, in addition to logistics expenses, warehousing costs and the resulting additional financial costs.

**ENVIRONMENTAL IMPACT** 



At Falabella Financiero, the strong growth we have experienced in recent years in number of customers, credit cards, checking accounts and consumer loans, combined with a year in recession and slowdown in the economies, have forced us to increase our risk provisions. This situation is inevitable as our customers have seen their household income decrease and have had to dip into their savings.

During 2022 our company finished commercial adjustments, reduced inventories and made large financial provisions to prepare for a more challenging environment. Furthermore, most of the technological systems for the marketplace and its associated platforms have already been implemented. As a result, we have already achieved greater operational efficiencies.

We have re-arranged priorities focusing the company's resources on the initiatives that are most valued by customers. We are aware that healthy business results and operational efficiencies are vitally important to support the company's digital transformation.

We have returned to living in a world with fewer pandemic restrictions in 2022, which brought customers back to our shopping malls and stores. This influx of people in search of products and entertainment boosted physical sales, which in turn, reduced consolidated e-commerce sales. This confirms the validity of our omni-channel strategy, which underlines the value of our stores and shopping centers as differentiators that complement our online platforms.

We now have a far more personal relationship with our customers, with a loyalty system they prefer, high customer satisfaction and greater understanding of their requirements. Improvements and advances scheduled for the e-commerce business, along with our core business returning to normal in 2023, all make me optimistic about Falabella's future.

In summary, after an exceptional year in 2021, 2022 has been a very difficult year, of which we are all very conscious. We are following an essential but difficult path, although an important part has already been completed.

We have grown from a tailor's shop on Ahumada Street in Santiago, Chile, to a multinational with a significant coverage in Latin America. Over the past 134 years, we have had to redouble our efforts on several occasions to maintain our leadership position.

But I have no doubt that we can follow the example set by our predecessors, and we will strengthen and expand our company with sufficient realism to make the required adjustments, when necessary.

I cannot end this letter without thanking our shareholders, directors, executives and all our employees for the support and trust they have placed in us to carry out this transformation. We have a team that is committed to being successful. I am confident that we will harvest the benefits and maintain our leadership position in commerce and retail finance, both in our physical and online realms.

### Carlo Solari Donaggio Chairman





**Gaston Bottazzini** 

## Letter from the CEO

2022 was a year of progress and challenges for Falabella. We grew our long-term relationships with our customers in an environment affected by consumer volatility, which put pressure on our results. This year also left us with substantial lessons for the future, and with the imperative to continue improving and making our business sufficiently flexible to accommodate a wide variety of scenarios.

**CREATING LONG-TERM VALUE** 

We achieved significant progress with our ecosystem strategy, which is based on migrating our business from a traditional business unit model to universal and scalable platforms, which are far more agile for responding to our user's requirements. This puts us on a better footing for 2023, with an efficiency plan in motion and improved technological capabilities. We strengthened our commitment to sustainability, which is great news for the planet and for its inhabitants.

#### Our vision for the future

**ENVIRONMENTAL IMPACT** 

Our concern with contributing to society and our focus on the future has always been in the DNA of Falabella, however, this has now evolved into developing a universal specific strategy for all our businesses with measurable short and long-term objectives.

We can now proudly announce our commitment to mitigate our impacts and contribute to the urgent climate crisis by confirming that our carbon emissions will reach net zero by 2035. We have designed an ambitious plan to achieve this objective, which includes a multi-year investment plan, with more than US\$15 million earmarked for 2023. The company will mainly focus on equipment modernization and replacement, greater energy efficiency and other initiatives, which together will position us as world leaders in Scope 1 and 2 decarbonization.

We are convinced that the best way to fulfill our purpose of making life simpler and more enjoyable is by building genuine connections with our shareholders, customers, employees, local communities, and the planet. This is how long-term value is created, as we understand that becoming sustainable is good business practice and that we are essentially investing in the future. While we know we still have a long way to go, we are proud of what we have achieved as a company. In 2022 we were included in the Dow Jones Sustainability Index for the seventh consecutive year, and we are the only Chilean company in the four categories of: World, Emerging Markets, Chile and the Latin American Integrated Market (MILA). This positions us among the top ten most sustainable retailers in the world.

This is consistent with our sustainability strategy, which has five priorities: Climate Action, Circularity and Waste, Diversity and Inclusion, Social Impact and Corporate Governance. This report describes our progress this year, which is illustrated by initiatives from all our businesses.



The transformation of our business model began to gather momentum and we now have a consolidated ecosystem with improved customer relationships. We are building six scalable platforms, which are Marketplace, Banking, Loyalty, Payments, Home Delivery and Omni-channel retail. They put our customers and sellers at the center of their value proposal. We now provide a leading physical-digital ecosystem in the region precisely due to this constant transformation that enables us to evolve alongside our customers. We are no longer intermediaries, but have transformed into true customer experts who can support users throughout their journey and understand them better than anyone else.

An important achievement in our transformation was creating our **marketplace falabella.com**, which unified the e-commerce platforms of our retailers Falabella, Sodimac, Tottus and Linio. It was first launched in Chile in 2021 and competes in a world that is increasingly online. We celebrated its arrival in Peru in August 2022, and it will arrive in Colombia in 2023. It is the only platform in the Andean region that provides an omni-channel experience (physical + digital), and mixes retailers' own products (1P) with third-party products (3P). It now hosts more than 17,000 sellers across the region, with a catalog of more than 8 million products.

Our seller's value proposal occupies a central position within our marketplace, as they are strategic partners. We also offer to finance their working capital loans, to help them to grow. We expect to double this financing in 2023. We have implemented the Falabella Seller Center and this software tool for sellers offers them streamlined onboarding. It grants them access to display services, with targeted messages, advertising, analysis and reporting services. The Marketplace platform is broader and represents a major contribution to decentralizing e-commerce. It has enabled us to become facilitators for a network of relationships between customers and sellers with greater customization and adaptability to customer's requirements.

Our digital banking platform, Banco Falabella, is also consistently growing. We continued to successfully develop in 2022, and we can now offer superior customer experiences and achieve exponential growth. This year our number of customers increased by 14%, reaching 7.2 million. Purchases using our credit and debit cards grew by 30%, to exceed US\$ 20 billion. Our digital proposal has helped us to achieve second place in the Chilean market by number of checking accounts, compared to fifth place at the end of 2020. More than 90% of our customer service is delivered using online channels, and 60% of our products are originated online.

Our loyalty program, CMR Puntos, grew by 18% in 2022, with 18.6 million customers participating across the region. This expansion helps us to build a one-to-one relationship with customers, to improve our understanding of them and adapt our value proposal to their requirements.

Our payments platform, Fpay, has successfully taken-off, as there are now more than 935,000 active digital wallet users in Chile and Peru and more than 20,000 active points of sale. Besides supporting growth, the most important contributions provided by this platform are improvements in approval rates and greater fraud control in e-commerce and stores that operate it.

Our last-mile logistics platform, Home Delivery, also made significant progress. We built 21 transfer centers across the region, which have accelerated delivery times and reduced costs by consolidating all the flows from our retailers and sellers. They have achieved far greater last mile delivery volumes and densities. We also built 4 fulfillment centers for sellers, which improve our storage and delivery services for all the companies that publish products on falabella.com. We built cross-dock hubs to reduce Click & Collect lead times, which integrated with in-store collection flows and increased the proportion of same-day delivery. We have considerably accelerated deliveries as more than 60% in Chile are now completed in under 48 hours.

Our Omni-channel Retail platform, teams have improved the experience in our Falabella, Sodimac and Tottus stores, and made progress with perfecting shopping experiences. We have expanded our assortments within stores using kiosks, Apps and QR. Our network of physical stores is currently creating logistical synergies, as close to 1,000 Click & Collect points are used to collect and return goods, regardless of the shopping channel or format used. Another important development is our self check-out, which offers our customers a frictionless payment experience. We continue to integrate e-commerce into our stores, which is very important. The best example was Marketplaza, where we set up areas in shopping malls for falabella.com entrepreneurs to sell their products, which gave more than a million people the opportunity to see and touch products from our marketplace.

IKEA's arrival in South America was another significant milestone for us. We opened two stores in Chile, our investment plan also includes stores in Colombia and Peru and the online channel. IKEA's vision of offering a wide variety of functional, designer and affordable furniture and home furnishings complements Falabella's approach very well. We both aim to improve everyday life for the majority of people. We see great potential in penetrating three markets with a total population of more than 103 million people.

The regional expansion of our Home Improvement business, Sodimac, also progressed as planned. We opened 3 stores in Mexico and 3 in Brazil, as these are both target markets for us.

**ENVIRONMENTAL IMPACT** 



#### Our focus going forward

Briefly, the volatility of several external factors was very high in 2022, these included logistical disruptions, high inflation and a sharp slowdown in consumption. These effects were magnified by mismatches between our planning and the economic and consumer trends in our markets. Net operating income was affected by rising inventories, lower margins, deteriorating risks, and overhead expenses that were higher than expected.

Therefore, the company will focus on efficiency and execution in 2023. The efficiency plan announced in 2022 is progressing according to plan, and focuses on building a leaner organizational structure, optimizing logistics to achieve a lower cost per unit delivered, improving marketing campaigns and optimizing technology expenditure.

Our procurement teams will be shortening purchasing cycles, diversifying our sources, rapidly responding to changes in demand and reducing supply disruption risks.

Our digital transformation will continue in 2023. We have a US\$ 664 million investment plan, where 60% is earmarked for strengthening our technological capabilities. The challenges in our Marketplace include launching falabella. com in Colombia, together with Falabella Seller Center and Click & Collect, to take advantage of our omni-channel potential. We also want to promote the services provided by "Fulfillment By Falabella" that offer same-day deliveries to sellers. The Falabella Seller Center will be fully operational in Chile, Peru and Colombia, so we expect to end the year with 25,000 sellers across the region.

The launch of our Marketplace platform in Colombia will be a challenge. We currently have 5,000 sellers with sales on Linio Colombia, and the focus will be on migrating them to falabella.com and accelerating their growth. IKEA will also arrive in Colombia, which will complement our value proposal, while Sodimac will continue to grow in Mexico and Brazil as new stores are opened.

Banking growth in Mexico also offers great potential. Although the volume of purchases using our cards grew by 59% in 2022 (US\$ 440 million), we currently represent less than 1% of card purchases, in a market with more than 125 million people. We currently operate in more than 400 Soriana stores, and we expect that our digital openings model will help us to reach more than a thousand stores this year, in fact we can see the potential to double our openings over the medium term.

In summary, we see three processes converging in 2023, these are greater business efficiency; greater profitability from our traditional businesses as volatility and operating risks are expected to fall; and greater maturity across our technology platforms, especially Marketplace and Payments, as they will soon gain critical mass and will require relatively lower investment.

We have experienced a challenging period. We have fine-tuned the critical aspects of our business to achieve greater flexibility and resilience, and we are now ready to consolidate our leadership, based on our investments in technology, talent and infrastructure over the last few years. Always with the purpose of helping our customers and teams to make their lives simpler and more enjoyable.

### Gaston Bottazzini Chief Executive Officer

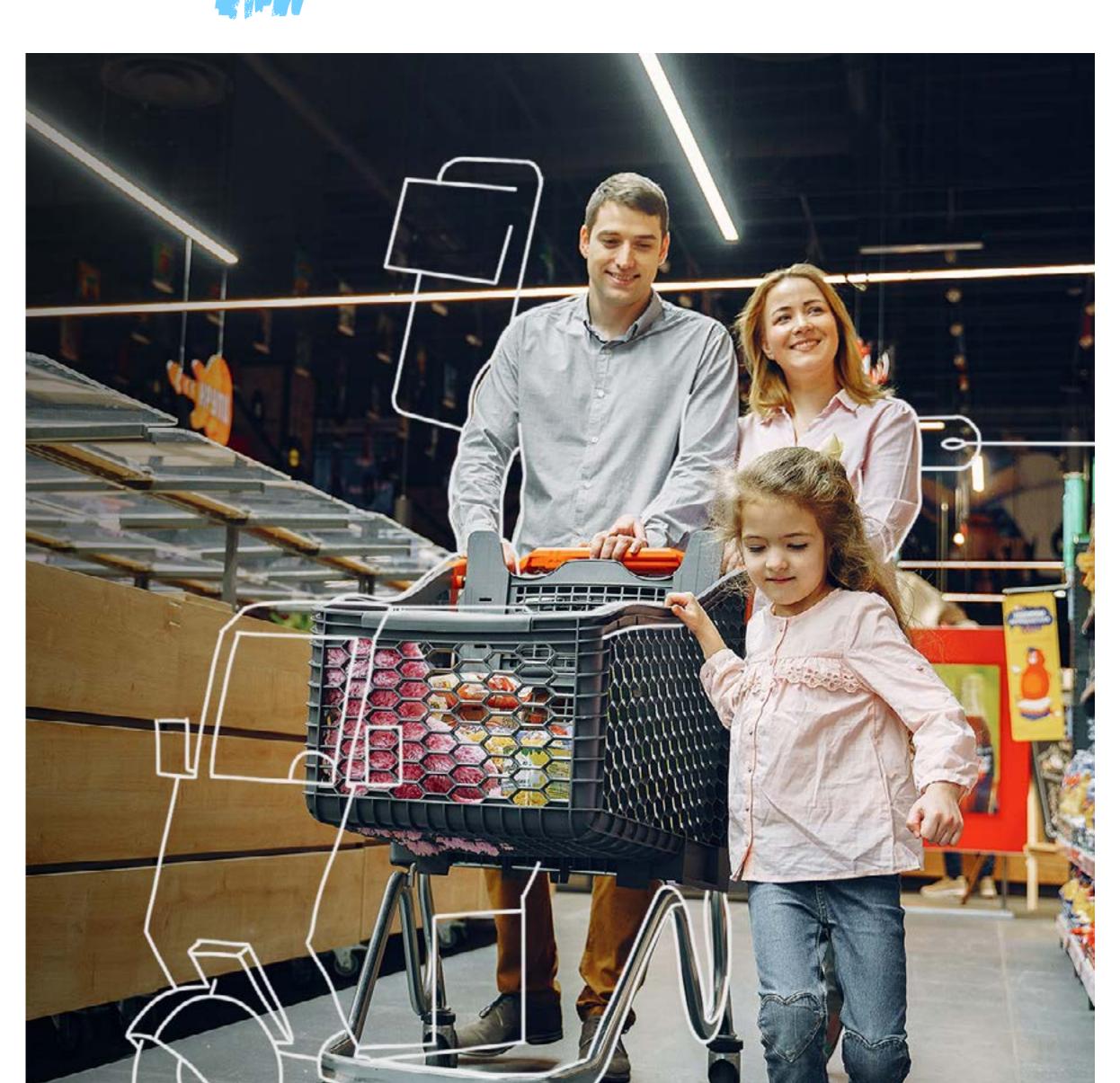




## Asimplerlife

We are a leading physical and digital ecosystem in Latin America, with an omnichannel value proposal that provides simple and intuitive solutions. The strength of our capabilities gives us the critical advantage of being able to continually transform ourselves and offer our customers a unified journey, without intermediaries, in seven countries. Chile, Peru, Colombia, Brazil, Mexico, Uruguay and Argentina.

This ecosystem is built on robust and scalable platforms, which are its marketplace, payments, banking, omni-channel retail, loyalty and home delivery platforms. It operates department stores, home improvement stores, supermarkets, e-commerce, bank branches, a digital wallet and regional shopping centers, which are marketed under recognized brands such as Mall Plaza, Falabella, Sodimac, Tottus, falabella.com, FPay and Banco Falabella. We have procurement offices in China and India, and digital centers in India, Chile, Mexico and Argentina.



We accompany people throughout their shopping journey, by integrating their physical experience with technological and digital innovation, so that they can make life simpler and more enjoyable.

We enrich the omni-channel experience with our marketplace, which connects customers to an integrated offer from our stores and brands together with those of our sellers, to the financial services we offer through our online channels and sales offices, and to a logistics network that provides home deliveries and in-store pick-up.

The customers and sellers involved in our shopping experience and financial services are at the center of all our decisions. We focus on understanding and satisfying their requirements and providing them with flexible and streamlined solutions, while rewarding customer loyalty through our loyalty program, which grows relationships and drives our transformation into a data-driven company.



WE ARE FALABELLA

Making life simpler and more enjoyable is our purpose for everyone who chooses us every day. This common vision is at the heart of our conversations and guides our cultural and digital transformation projects.

Our purpose is based on four values that we believe are shared challenges for all businesses and countries.

#### We are one team

#### Diverse

Our team includes various perspectives, identities, cultures, ages and backgrounds. A diverse team performs better and achieves more.

#### Trusting

Where everyone feels heard, can express their opinions and concerns, and can work in a horizontal and collaborative manner.

#### Developing

Where there are regular development conversations with teams, to learn about their interests, explore growth opportunities, seek feedback, celebrate achievements and appreciate milestones.

#### We are nimble

#### Proactive

We encourage people to question how they do things, to continuously improve and innovate, while always adding value for customers.

#### Leaders

we give autonomy to our teams and support them as they improve their approach to prioritizing and executing solutions.

#### Learning

We encourage teams to experiment and test, to make mistakes, to learn and unlearn, to reflect and rapidly implement what they have learnt.

#### We are passionate about the customer the future

#### Empathetic

We inspire through example, we create opportunities to engage with our wide range of customers with an empathetic attitude that encourages them to share their pain and solutions.

#### Understand

We ensure that the customer is at the center of all our decisions. We want our decisions to be based on information, trends and past experience, to ensure that they are correct.

#### Simplify

We challenge our teams to reflect every day on how we can simplify what we do, so that customers find their experience more enjoyable.

## Protecting

#### Integrity and honesty

We ensure that our words and our deeds are consistent, and we align our teams with the Company's strategy, values, purpose and policies.

#### Sustainability

We foster respect for people, the environment and society at all times.

# Our vocation is to evolve together with the customer

WE ARE FALABELLA

1889

Salvatore Falabella opened his first great tailoring shop in Chile.



1980

Falabella launched CMR, its own credit card.

1990

First shopping mall opened in Chile, Mallplaza Vespucio.

1993-5

Business expansion into

Argentina, Colombia and Peru.

1998

Banco Falabella created.

1999

Falabella.com launched in Chile.

A business that began as a small family tailor's shop in Santiago, Chile, has grown over the past 134 years to become one of the largest companies in Latin America by its financial indicators, geographical diversification and number of customers in various industries. Falabella's leadership is driven by its continual technological and digital progress to keep pace with changes in customer behavior throughout their entire journey.

2001

Sodimac.com launched in Chile.

2002

First Tottus supermarket opened in Peru.

2003

Falabella and Sodimac merged.

2007

Banco Falabella launched in Peru.

2009

Homy launched in Chile.

2010-11

Falabella.com launched in Colombia and tottus.com in Chile.

#### 2016

Joined the Dow Jones Sustainability World Index. Signed a contract with Soriana to develop Sodimac and CMR in Mexico.

#### 2017

Acquired a 50% stake in Servicios Financieros Soriana S.A.P.I de C.V.

#### 2018

Signed agreement to operate IKEA in Chile, Colombia and Peru. Announced the integration of CMR and Banco Falabella Chile. Acquired the e-commerce platform Lino.

#### 2004

Acquired the San Francisco supermarket chain in Chile.

2005

Falabella.com launched in Argentina.

2006

Falabella Retail and CMR entered Colombia.

2013

Acquired the Dicico home improvement chain in Brazil.

2014

Sodimac.com launched in Colombia and tottus.com in Peru.

2015

Sodimac stores opened in Brazil and Uruguay Sodimac.com launched in Peru.

2020

Launched the FPay and Fazil Apps in Chile and Peru. Launched the fully online CMR card in Chile and Colombia.

2021

Launched the integrated e-commerce and marketplace platform falabella.com in Chile.

2022

IKEA opened in Chile.
Falabella.com launched in Peru.

## Our impact in 2022

WE ARE FALABELLA

## 36 million

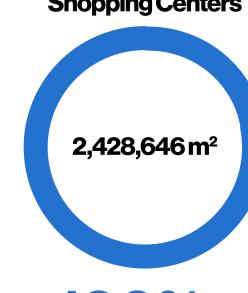
customers across the region



5/% m² of stores are leased

**43%** m<sup>2</sup> of stores are owned by the company





100%
owned
shopping
centers

102,542 people employed

by Falabella

14.4 billion

in operating revenue





## Our impact in 2022

## 36 million

customers across the region

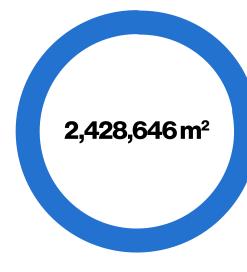


**57%** m<sup>2</sup> of stores are leased

**43%** m² of stores are owned by the company

14





100%
owned
shopping
centers

102,542 people employed

by Falabella

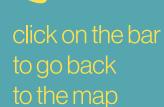
14.4 billion

in operating revenue

#### % Revenue by country



MEXICO '



COLOMBIA

## Regional presence

	STORES	SHOPPING CENTERS	BANK BRANCHES	LOGISTICS INFRASTRUCTURE	PEOPLE <sup>1</sup>
CHILE	<b>206</b> +6 new	27	107	1,174,373 m²	47,500
PERU	<b>177</b> +5 new	15	52	331,451 m <sup>2</sup>	30,784
COLOMBIA	66	4	87	276,222 m²	7,194
BRAZIL	<b>55</b> +3 new			63,753 m <sup>2</sup>	3,414
MEXICO	<b>12</b> +3 new			46,800 m <sup>2</sup>	236
URUGUAY	4	CH	IILE	9,500 m <sup>2</sup>	513
ARGENTINA	7			15,000 m <sup>2</sup>	1,023
Total	527	46	246	1,917,099 m²	GUAY

ARGENTINA

1 Excludes Home Improvement in Colombia and Mexico, and CMR Mexico.

# Our platform ecosystem

WE ARE FALABELLA

For decades, Falabella performed well due to its pioneering business model that at that time combined retail stores, financial solutions, and shopping centers. Recently, our omni-channel retail strategy and financial services digitization have helped us to achieve sustainable growth and strengthened our business units.

Our businesses interrelate, which creates synergies that support the customer throughout their journey. We use omni-channeling to offer a wide variety of options that can be adapted to each person's lifestyle. Flexibility is the key to our ecosystem. Our customers have the choice of going in person to buy, enjoying experiences such as showrooming and receiving advice from our sales staff; or buying online and receiving their purchases at any location nationwide; or collecting their

purchase from a wide network of collection points provided by all the businesses in the ecosystem, which can also be used to return the product, if necessary. Our customers make this choice.

The assortment we offer in the marketplace is also broader due to our retailers, who also have stores in our shopping centers, which create traffic. We offer a fast and secure payment experience using our digital wallet, and we build customer loyalty with a points program that offers redemptions. Our teams can get to know our customers and move forward together.

Falabella took a leap to the next level when it created six scalable, transversal platforms for all our businesses that restructure how we operate. They have given us the resources and capabilities to remain competitive over the coming decades.

What do these six platforms have in common? The people-focused ambition that guides how we deliver our business and the single purpose of ensuring that who choose us can make life simpler and more enjoyable.

Another virtue of our physical-digital ecosystem is that it produces synergies by creating transversal skills across all our businesses. Thus, we can focus on strengthening our digital and technological capabilities to deliver a better experience to our customers and sellers when they are interacting with our goods, services and financial products.



#### **Omni-channel retail**

WE ARE FALABELLA

Provide the best products, brands and experiences.

12 billion total physical sales

**573** stores and shopping centers

#### **Marketplace**

To become the favorite e-commerce platform for buyers and sellers in the region.

3.3 billion sellers
GMV

**+17,000** sellers

#### **Home Delivery**

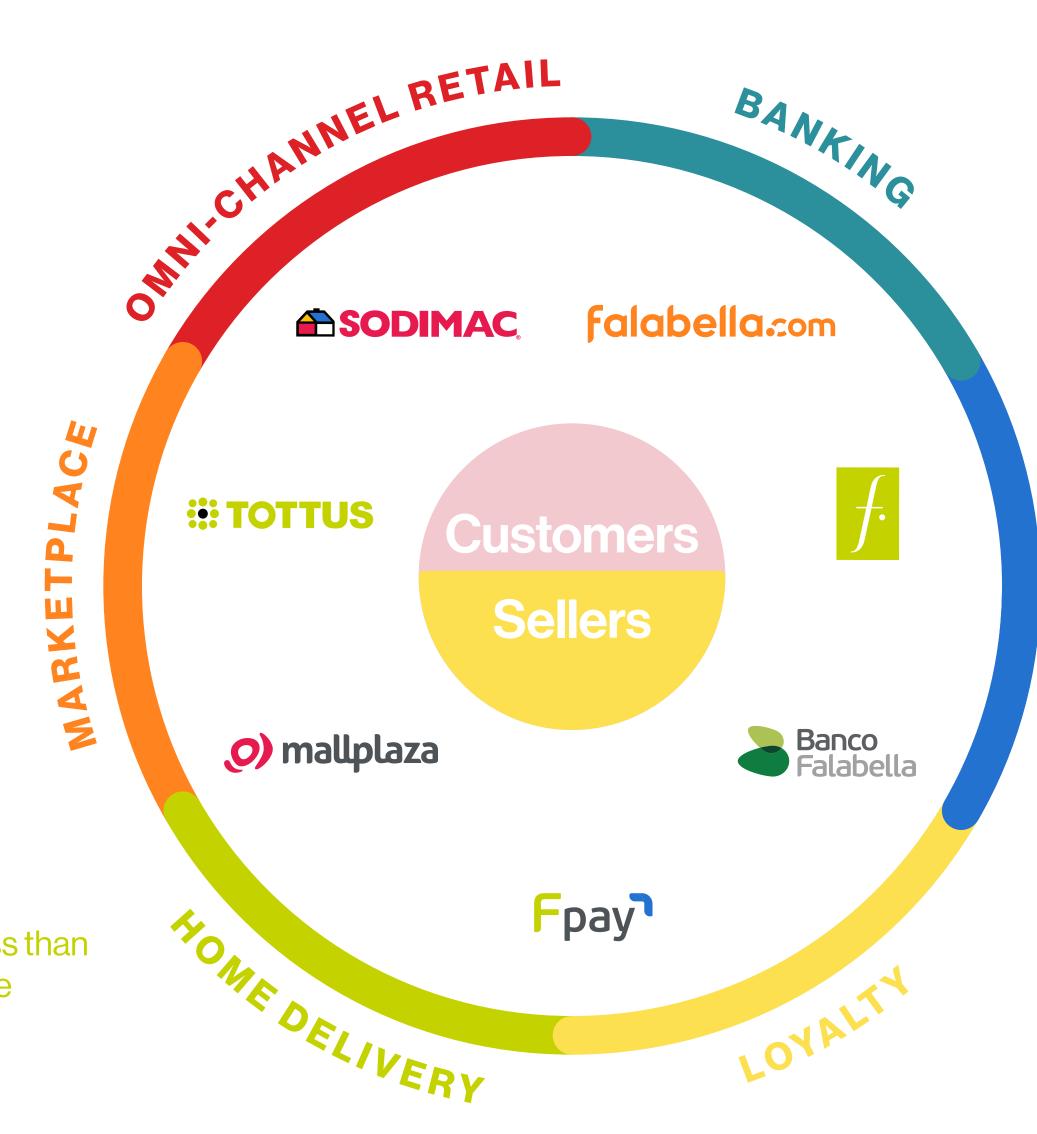
Exceed customer delivery expectations.

+37 million

of delivered orders

60% shipments in l

shipments in less than 48 hours in Chile



#### **Banking**

Position Banco Falabella as the leading digital bank in the region.

7.7 billion gross loan portfolio

+60%
loans originated
using digital platforms

#### **Payments**

T

AYMENTS

Position Fpay as our customer's preferred payment platform.

2.9 billion
POS

+930,000 active digital wallet users

#### Loyalty

Become the preferred program, fanatizing our customers.

**18.6 million 29%** active points Pedeemed online



## Ecosystem enablers

#### **Sustainability**

We aim to generate a positive impact on all the people and organizations that interact with our ecosystem, and to manage our impact on the environment.

**DISCOVER MORE** 

#### **Technology**

We evolve, integrate and unlock the growth potential of the Group's platforms, to create an integrated and unique value proposal for buyers and sellers.

**DISCOVER MORE** 

#### **Data**

We generate a competitive advantage for the ecosystem, based on data analysis as a transversal strategic asset.

**DISCOVER MORE** 

#### **Culture**

We promote collaboration, develop leadership and trust, and foster inclusion, so that our teams feel connected, respected and appreciated. We want everyone to excel at Falabella.

**DISCOVER MORE** 

#### **Talent**

We launch, innovate, take risks and create opportunities to always be at the forefront and improve the shopping and financial experience. We are also constantly training and learning, to progress together with the requirements of the business.

**DISCOVER MORE** 

## How do we manage our ecosystem?

We developed a Group strategy using the Lean Value Tree (LVT) method that connects the strategy of all our business units using transversal platforms, with a special focus on the customer journey. Each platform has its ambition, and success metrics to measure its performance against objectives. Accordingly, we aligned our businesses with our purpose and results, and transparently communicated this throughout the organization.

We have implemented Business Agility, to support the accelerated growth of our ecosystem platforms. This is a new, agile, flexible working culture that helps us to adapt and connect strategy using empowered and autonomous teams that can lead value delivery to customers and sellers.



WE ARE FALABELLA

We operate leading retail chains in each of our markets. We have a real estate business that builds and manages shopping centers.

We accelerated the growth of our Omni-channel Retail platform using a strategy of selling product categories and brands in our stores. We are focusing on centralizing the management of common brands, increased the market share of our own brands, reduced our purchasing cycle times and diversified our procurement sources, all with the aim of making procurement more efficient.

We developed a physical store expansion strategy, with a special focus on home improvement. We redefined our malls as urban centers, as these are facilities that focus on the experience and development of individual people.

The digital focus was on developing a strategy to excel in the marketplace and achieve physical-digital integration across all our stores.

No customer concentrates individually, at least 10% of the revenue from each of our segments.

#### Department stores



Our Falabella stores are leaders in Chile, Peru and Colombia. They form an omni-channel marketing network focused on fashion, technology and home products. Their physical-digital proposal integrates the best of both worlds and provides a flexible shopping experience that is tailored to people's requirements and lifestyles.

Their category and brand strategy is based on providing products that attract traffic, differentiation and profitability. The third characteristic arises from developing their own brands, which each year represent a greater share of total sales.

For more information about our stores, see Appendix Properties and Facilities

#### Market position



PERU

106 stores in the region

+4
Express stores
Smaller Falabella stores,

specializing in apparel



CHILE PERU COLOMBIA

#### Market share as of year-end 2022

The market share of our Department Stores in the retail industry, in their respective categories, is:

Falabella Retail	Market share	Source
CHILE	25.2%	National Institute of Statistics
PERU	20.7%	The National Statistics and Data Institute
COLOMBIA	8.1%	Raddar

#### Supermarkets

**WE ARE FALABELLA** 

Our Tottus supermarket network has stores in Chile and Peru. It fosters an easy and fast shopping experience by integrating physical stores with online solutions that serve local communities.

It operates physical stores such as hypermarkets and supermarkets, with economical price formats such as Vecino, Hiperbodega and Superbodega Precio Uno. Our supermarkets provide a wide variety of products from national and international brands, and excellent quality proprietary and exclusive brands, separated into three categories. Food, Non-Food and Perishables. The Group's express delivery App, Fazil, streamlines our integration with online stores, where our customers can receive their products in less than 90 minutes.

#### **TOTTUS**

#### Market position

#2

Chile

Peru

160

stores in the region

supermarkets

### PERU

#### Home Improvement Stores SODIMAC IKEA





Our Sodimac and Imperial brands provide products focused on home, professional and corporate customers. Our physical and virtual stores provide a wide range of house construction, decoration and maintenance solutions.

We have stores in seven countries. Chile, Peru, Colombia, Brazil, Mexico, Argentina and Uruguay. Our expansion plan progressed in Mexico and Brazil during 2022, where we opened six stores: Two in Mexico City at Plaza Centra and Gran Sur, and one at Saltillo in Mexico, and three in Sao Paulo at Embu Das Artes, Praia Grande and Campinas in Brazil. Sodimac will be the main focus for physical growth over the coming years, by opening new stores in these two countries.

A milestone this year was the first compact prototype pilot at our store in Plaza Central, Mexico, which was a great success with sales and margins higher than those of larger format stores, due to leveraging its softer department products such as home, garden and seasonal products.

We began operating IKEA in 2022 after opening our first two stores in Chile and expanding our portfolio of home décor and maintenance products that attract a new customer segment. The first IKEA store in Chile generated tremendous interest, which was reflected in increased traffic at the Open Kennedy mall, which tripled visitor flow in the opening week to more than 250,000 people. We will open the first IKEA store in Colombia in 2023.

#### Market position

#4

Brazil

**259** 

CHILE **PERU** 

BRAZIL **MEXICO** 

stores in the region

**IKEA** stores in Chile

Sodimac stores

#### Market share as of year-end 2022

The market share of our Home Improvement Stores in the retail industry, in their respective categories, is:

Retail Falabella	Market share	Source
CHILE	25.1%	Chilean National Statistics Institute, Central Bank of Chile
PERU	11.0%	Peruvian National Statistics and Information Technology Institute
COLOMBIA	12.6%	Bank of the Republic, Colombia
ARGENTINA	0.5%	Argentinian National Statistics and Censuses Institute
URUGUAY	3.7%	Uruguayan National Statistics Institute
BRAZIL	0.5%	Expansion - Datosmacro, Central Bank Do Brazil
MEXICO	0.5%	Bank of Mexico

#### Market share as of year-end 2022

The market share in the supermarket industry, is:

Tottus	Market share	Source
PERU	29.8%	National Institute of Statistics
CHILE	6.4%	Nielsen and Mapdrive

The calculation methodology used for market share in Supermarkets Peru changed in 2022, so it is not comparable against the year 2021.

#### Real estate business () mallplaza

**WE ARE FALABELLA** 





During 2022, our strategy was to turn our malls into urban centers where our local communities can meet and be entertained. We expect that the malls of the future will be experiential destinations for people, where they will find proposals that go beyond retail. Therefore, our proposal is to expand our range of entertainment and gastronomy at each mall.

We operate shopping centers in Chile, Peru and Colombia, through Mallplaza and Open Plaza. Mallplaza integrates retail, entertainment, gastronomy, health, culture and other stores, based on a sustainable growth strategy. We have smaller shopping centers in Chile and Peru, which operate with Falabella, Sodimac and Tottus as anchor stores that are complemented with other retail stores and entertainment.

We have approximately 1 million additional square meters of leasable areas for independent stores within Falabella, Sodimac, Tottus, Maestro and other stores.

We launched Marketplaza in 2022, which is a new omni-channel proposal that unites our physical and digital stores. It helps falabella. com sellers to take their digital sales proposals to our physical stores. Thus, we opened up areas within our urban centers to more than 90 e-tailers and more than 1.2 million visitors could enjoy products that were previously only available online from the marketplace.

#### Market share as of year-end 2022

Mallplaza	Market share	Source
CHILE	5.8%	Chilean National Institute of Statistics
PERU	2.7%	2022 ACCEP Report Peru
COLOMBIA	0.8%	Jan21 Report Acecolombia Colombia

The company has a project portfolio that uses its own and concessioned properties. The company owns land in Chile in the Metropolitan, Coquimbo, Valparaíso, Bío Bío and Araucanía regions.

According to surveys conducted in homes and various shopping malls, the main competitors in the real estate business are shopping centers of all kinds, such as malls, power centers, strip centers and traditional shops located close to the company's shopping centers.

**+2,400,000** m<sup>2</sup> of GLA in the region

6.2% Mallplaza stores participate in the Loyalty program

increase in visitors compared to 2021



## Marketplace: falabella.com

During 2022, we achieved progress strengthening our Marketplace in Chile, and we launched falabella.com in Peru. This strengthened the catalog for Falabella Retail, Sodimac, Tottus, Linio and many Sellers.

Our marketplace integrates not only our stores, but also all our financial, loyalty and logistics services. We can now offer a wider product assortment that focuses on the categories where we are strong and includes a new assortment by incorporating sellers, which results in a broad product portfolio for our customers.

We launched the marketplace in Peru in August 2022. This was completed 50% faster, as we had learned from our Chilean launch experience.

We deliver a differentiated value proposal for our customers, by offering them everything they require in one place for a unique and streamlined shopping experience in constant contact with our ecosystem.

We can offer our sellers a unique opportunity to interact with many customers and other development opportunities, due to good quality traffic. We use a quick and easy onboarding process with assistance at all times, and we offer various sales tools such as advertising, targeted messaging and analytical services.



by traffic in Chile and Peru

+17,000 sellers in the region

+8 million products

# Home Delivery: fast and secure deliveries

We ensure that deliveries are fast and efficient, and provide a top quality and flexible service that meets our customer's requirements.

Our Home Delivery platform centralizes transportation for our retailers and sellers. It offers home deliveries using dedicated order consolidation and sorting facilities that achieve cost synergies.

We are improving product delivery speeds for our service users, to fulfill our purpose of making life simpler and more enjoyable. During the past year, we integrated the assets at each business into our logistics network. This consolidated our last-mile deliveries from transfer centers and cross-docks that offer combined product deliveries from both retailers and sellers.

+37 million e-commerce orders delivered

retailer deliveries in less than 48 hours in Chile



We aspire to become the number one digital bank of the countries where we operate ^^

### Banking: towards digital banking



Our digital banking platform and integrated financial solutions are aimed primarily at the personal banking segment in Chile, Peru and Colombia. Our services include credit cards, transactional passive accounts, insurance, consumer loans, and other services. An alliance with Soriana in Mexico provides credit cards and personal loans.

We offer fully online products with a mobile and intuitive experience, which will accelerate the growth of our customer base with asynchronous processes. We leverage product usage data to manage our credit risk, which is driven by technological innovation and machine learning.

The Bank became the second largest bank in Chile in 2022 by number of checking accounts, and it rose by 3 places compared to 2021. We successfully migrated our central credit card system in Chile. This new architecture strengthens our position and enables us to upscale our digital banking business.

The financial services department competes with companies providing personal banking services, retail credit cards and other insurance companies and brokers.

Information from the Financial Market Commission indicates that the market share of the Banco Falabella consumer loan portfolio in Chile is 13.2%¹. Information from the Peruvian Banking, Insurance and Pension Market Regulator indicates that the market share of the Banco Falabella consumer loan portfolio is 4.5%¹. Information from the Colombian Financial Market Regulator indicates that the market share of the Banco Falabella consumer loan portfolio is 6.1%¹. Finally, information from the Mexican National Banking and Securities Commission indicates that the market share in Mexico is 0.5%².

### #1 Chile

by number of cards with transactions during the month<sup>4</sup>

### #1 Perú

by number of CMR cards with cardholder billing<sup>5</sup>

### #3 Colombia

by number of CMR cards issued<sup>6</sup>

1 As of December 2022 2 As of November 2022

3 As of December 2021

4 Source: CMS

5 Source: SBS.

6 Source: Superfinanciera

#### 7.2 million

active customers

#### 5.7 million

customers with active Apps

#### 1.5 million

credit cards opened in the region 59% online

#### 1.5 million

passive accounts opened across the region 56% online

## Payments: the best payment experience

**WE ARE FALABELLA** 



People can make transfers and pay at participating merchants from their cell phones, using a QR code on our Fpay digital wallet without having to use their physical cards.

This payment solution supports the final shopping stage and provides our customers with secure and frictionless payments. It incorporates transactional accounts and working capital financing options for sellers in our marketplace.

This platform has its own payment gateway in the online channel, which gives it efficiency and autonomy and eliminates depending on an external provider. Our digital wallet has achieved sustained growth by onboarding new customers throughout its initial years.

We launched the Parking Free Flow FPay at Mallplaza in 2022. Customers can now leave Mallplaza centers without waiting in line to pay. When the product is purchased, the vehicle registration number is registered in FPay and parking fees are automatically paid when leaving.

2.9 billion
TVP1

+40 million transactions per year

+930,000 active Fpay users

+20,000 active points of sale using Fpay

## Loyalty: CMR points



## Our Loyalty program plays a critical role in the transformation to a data-driven enterprise.

We design specific strategies to attract customers and increase their shopping frequency by personalizing products, experiences and benefits, by integrating personal information with user's data from the Group's platforms.

Anyone purchasing products within our ecosystem, or at another merchant using their CMR card, can accumulate points within this program that can be redeemed for benefits that include many products and experiences.

This is a positive cross-selling effect that benefits the entire ecosystem. Therefore, we are expanding our partnerships in key categories and by 2022 engagement had increased fourfold since 2018. We provide a flexible service to program members, as they can redeem Falabella and Sodimac products at falabella.com by combining points and cash.

#### **Preference**

#1
Chile

#2 Peru

#2
Colombia

+18
million
participants

<sup>1</sup> The total volume of sales using our proprietary payment processing platforms at our retailers and associated businesses.

# Company description

WE ARE FALABELLA

Falabella S.A. is a publicly held corporation whose principal place of business is Avenida Presidente Riesco 5685, 4th floor, Las Condes, Santiago, Chile. It is registered in the Securities Registry of the Financial Market Commission under number 582. It was formed as "Sociedad Anónima Comercial Industrial Falabella SACIF", by public deed granted on March 19, 1937, before Santiago Notary Mr. Jorge Gaete Rojas, and was authorized and declared legally constituted by Supreme Decree Number 1,424 dated April 14, 1937, having registered the Bylaws and this Supreme Decree on pages 1,181 and 1,200 under the numbers 400 and 401 of the Commercial Register for 1937, at the Santiago Property Registrar. These Bylaws and Supreme Decree were published in the Official Journal on April 27, 1937, and in the Santiago version of La Nación newspaper on April 27, 29 and 30 and May 3, 1937.

During the years since its incorporation, the Bylaws have undergone several amendments, including changing its corporate name to "S.A.C.I. Falabella" by public deed dated December 23, 1970, and subsequently to "Falabella S.A.", this being its current corporate name, agreed at an Extraordinary Shareholders' Meeting held on April 23, 2019, whose minutes were reduced to public deed on May 2, 2019 before the Santiago notary Mr. Francisco Leiva Carvajal, notary public of the Second Notary Office of Santiago. An extract of this deed was published in Official Journal 42,346 dated May 6, 2019 and registered on page 34,034, number 17,064 of the Commercial Register of the Santiago Property Registrar in 2019.

The latest Company amendment was a capital rights decrease as three years elapsed on August 20, 2021 since the Extraordinary Shareholders' Meeting of Falabella S.A. on August 20, 2018 that approved its last capital increase. This amendment is recorded in a public deed dated October 7, 2021, granted at the Santiago Notary Office of Mr. Francisco Leiva Carvajal, under the number 86,204-2021. This amendment was noted on October 15, 2021 in the margin on page 1,181 number 400 of the Commercial Register dated 1937 of the Santiago Property Registrar, and a copy of the records was sent to the National Archive.

Falabella S.A. is subject to Law 18,046 on Corporations, Law 18,045 on the Stock Market, regulations issued by the Financial Market Commission and other legislation. Depending on their businesses, Falabella S.A.'s subsidiaries are subject to Consumer Protection Law, General Banking Law, regulations issued by the Financial Market Commission and other legislation. Finally, the business conducted by subsidiaries in countries other than Chile is governed by the regulations in such jurisdictions.

The main foreign regulatory entities with supervisory authority on subsidiaries of the Company in different countries would be the following: in the case of Argentina, the Secretary of Domestic Commerce; in the case of Brazil, the National Consumer Defense System; in the case of Colombia, the Superintendence of Industry and Commerce and the Financial Superintendence of Colombia; in the case of Mexico, the Federal Consumer Attorney's Office and the National Commission for the Protection and Defense of Users of Financial Services; in the case of Peru, the Superintendence of the Stock Market and the National Institute Defense of Competition and Protection of Intellectual Property; and, in the case of Uruguay, the Consumer Defense Unit.

## The Company's purpose

WE ARE FALABELLA

1

To implement and operate, directly or through third parties, in the country or abroad, any kind of commercial establishments, stores, warehouses or supermarkets, intended for the retail trade of any kind of products or services that include clothing, raw materials, fabrics, ready-made clothing, garments, ornaments and accessories, any kind of hardware products, household goods, household equipment, electrical items, electronic items, radios, receivers, televisions, computers, kitchens, washing machines and anything of a similar nature, and in general any kind of products and services suitable for retail marketing in large stores, warehouses and supermarkets.

#### 2

To implement and operate, directly or through third parties, in the country or abroad, workshops or factories that produce articles to be sold.

3

To purchase and sell, import, export and generally market the aforementioned products and services.

4

To organize, commission, develop and manage, in the country or abroad, by itself or with companies where it has an interest, systems that promote, grant credit or finance retail sales of all the articles, merchandise, products and services being marketed.

5

To operate, directly or through third parties, in the country or abroad, any kind of real estate business.

#### Insurance

Falabella and its subsidiaries have insurance policies with first-class insurance companies in the insurance market that reasonably cover the risks of any loss, deterioration, partial or total destruction to which their assets and property may be exposed, including buildings, inventories, facilities, vehicles, machinery, storage and transportation of products for sale.

These insured risks have expressly included fire, strikes, looting, popular uprisings and also natural catastrophic risks, such as earthquakes and tsunamis. The construction all-risk policy reasonably covers the risks of enabling works, construction, maintenance, and other construction risks. The physical property policy covers the risks of loss of profits at various locations, through an additional policy for damages due to stoppages. There are also policies that reasonably cover other operational risks, such as third-party civil liability, cybersecurity and others related to the banking sector.

#### Trademarks

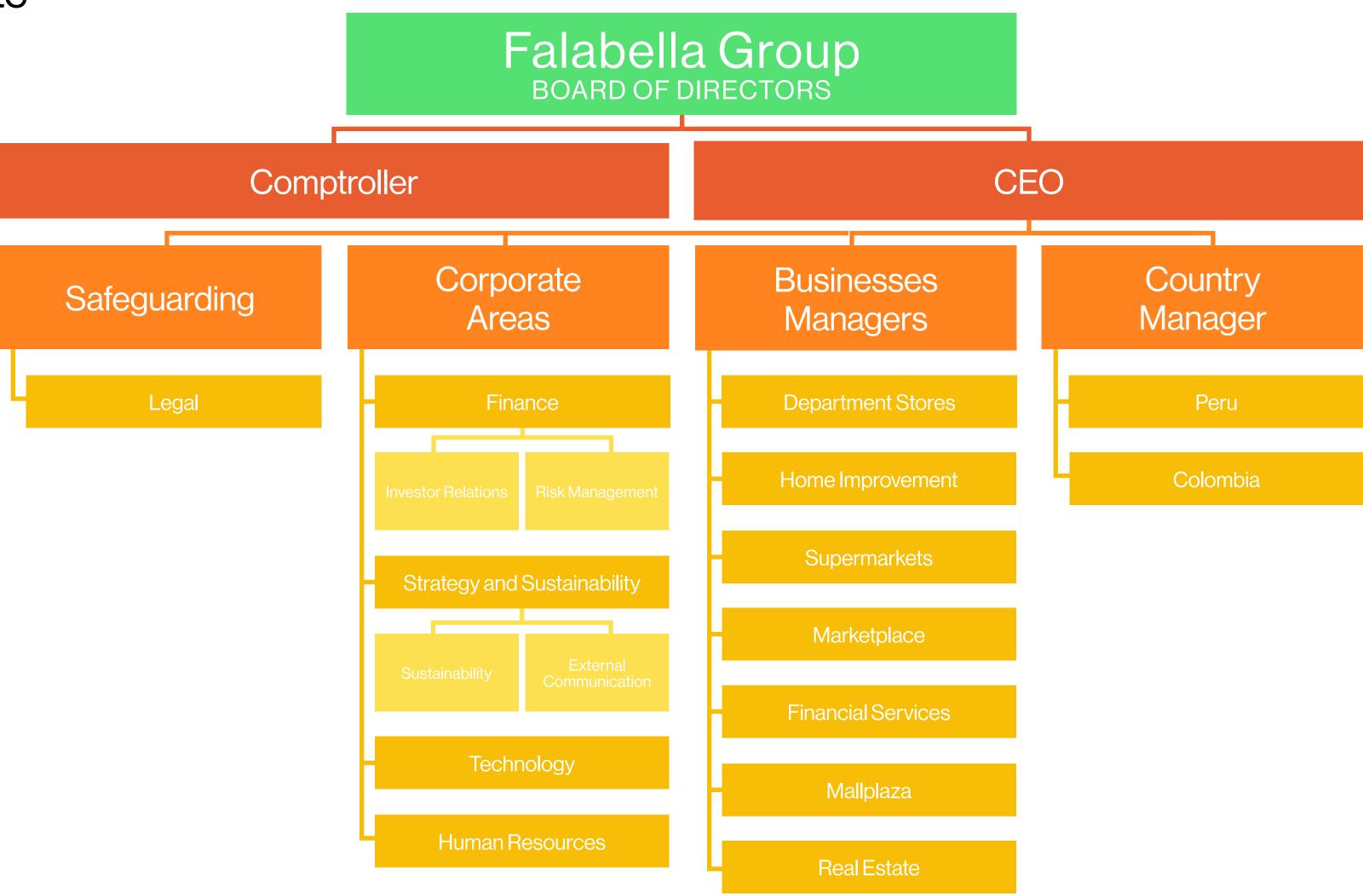
The Company has a large number of brands for the products it sells both in Chile and abroad. We use the services of the law firm Silva to protect these brands. The subsidiary Plaza S.A. uses the services of the law firm Porzio, Rios, Garcia.

The main brands owned and registered by Falabella and its subsidiaries are: Falabella. Sodimac, Homecenter, Homecenter Sodimac, Sodimac Constructor, Imperial, Maestro, Homy, Tottus, Precio Uno, CMR, Banco Falabella, Viajes Falabella, Seguros Falabella, FPay, Mallplaza, Open Plaza, Linio, Fazil, Sybilla, Basement, Blue, Florencia, Harris & Frank, Holley, Mica, Qfeel Scoop, Stefano Cocci, Textil Viña, Americanino, Newport, Apology, University Club, Coniglio, Denimlab, Yamp, Doo, Eleven, Roberta Allen, Bearcliff, Dröm, Fratta, Click & Collect, Home Collection, Bauker, Kölor Mr. Beef, Recco, Ubermann, Wurden, Ozom, Dear Santa, Klein, Topex, Redline, Autostyle, Halux, Dairu, Fixser, Volker, Klimber, Hölztek, Karson, Ergo, Do It, Humboldt, Petizoos y Sensi D'Acqua, Murana, Casa Cantabria and others.

In 2018 Falabella signed a memorandum of understanding with IKEA for the construction and operation of at least nine IKEA stores in Chile, Colombia and Peru in the next ten years.

## Summary corporate organization chart

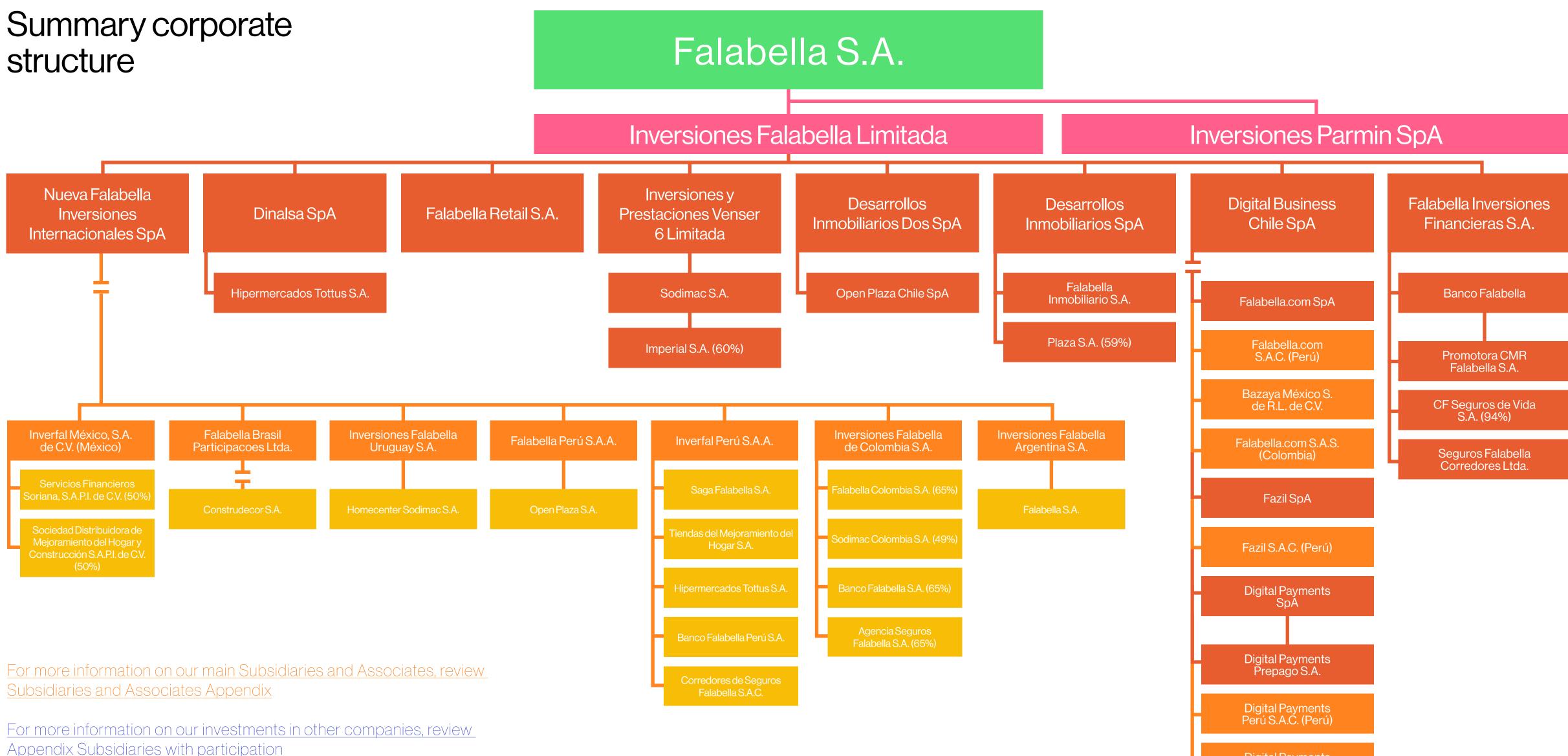
WE ARE FALABELLA



Digital Payments S.A.S. (Colombia)

## structure

WE ARE FALABELLA



#### The organization's assets

The useful lives and residual values of the components of Intangible Assets with defined useful lives, Property, Plant and Equipment, and Investment Properties involve judgment and assumptions that might be affected should circumstances change. Management regularly reviews these assumptions and adjusts them on a prospective basis if a change is identified.

Property, plant and equipment items are recorded at cost and are presented net of accumulated depreciation and impairment as applicable, except for land which does not depreciate.

Depreciation is calculated using the straight-line method over the estimated useful financial lives of assets, up to their residual amount. Estimated financial useful lives by category are as follows:

CATEGORY	RANGE
GENERAL CONSTRUCTIONS	50 to 80 years
EXTERIOR WORKS	20 years
FURNITURE AND ACCESSORIES	4 to 10 years
FIXTURES AND FITTINGS	10 to 35 years
MACHINERY AND EQUIPMENT	2 to 20 years
VEHICLES	5 to 7 years

Further information can be found in Note 2.10. of Falabella S.A.'s financial statements.

Investment properties are real estate (land and buildings) that are held by Falabella to receive financial benefits from renting them or to capital appreciation by merely holding them, which are measured at cost.

The estimated financial useful lives of categories of investment properties are as follows:

CATEGORY	RANGE
BUILDINGS	80 years
EXTERIOR WORKS	20-30 years old
FACILITIES	20 years
MACHINERY AND EQUIPMENT	5 to 8 years

Further information can be found in Note 2.11. of Falabella S.A.'s financial statements.

Intangible assets are measured at acquisition cost if acquired separately. The cost of intangible assets acquired in a business combination is their fair value as of the date of acquisition. After the initial recognition of intangible assets with defined useful lives, they are recorded at cost less any accumulated amortization and any accumulated impairment loss, as appropriate.

The estimated useful lives for each category of intangible asset are detailed as follows:

CATEGORY	RANGE
COMMERCIAL TRADEMARKS	Indefinite
INTERNALLY DEVELOPED SOFTWARE	3 to 10 years
PATENTS, REGISTERED TRADEMARKS AND OTHER RIGHTS	5 to 10 years
COMPUTER PROGRAMS	3 to 10 years
OTHER INTANGIBLE ASSETS	5 to 10 years

Further information can be found in Note 2.13. of Falabella S.A.'s financial statements

#### Investment plan

**WE ARE FALABELLA** 

We are driven by our purpose, and during 2023 we will invest USD 664 million to make people's lives simpler and more enjoyable in Latin America. Our plan focuses on launching falabella.com in Colombia, strengthening our digital banking capabilities, increasing our order processing capacity and shortening delivery times.

## We will invest USD 664 million during 2023 to make people's lives simpler and more enjoyable in Latin America.

60% percent of these investments will be earmarked for technology and logistics projects.

Investments in technology platforms will total USD 314 million, comprising USD 52 million in capex and USD 262 million in opex. We will launch falabella.com in Colombia, continuously improve e-commerce platforms by adding new product categories, expand the App's functionality to optimize the in-store shopping experience while focusing on the entire customer journey from an omni-channel perspective, strengthen the digital banking platforms while focusing on positioning the Banco Falabella App as the main customer service channel, and strengthen Fpay by expanding its functionalities as a payment processor for the integrated e-commerce platform and implementing new digital wallet use cases.

We will invest USD 72 million in logistics to increase the order processing and packing capacity of the distribution centers in Chile, Peru and Colombia, expand third-party product processing capabilities that cover warehousing, packing and delivery services, and improve On Demand Delivery while expanding the product assortment to broaden the capabilities and range of products for marketplace sellers.

#### The remaining 40% of these planned investments is USD 278 million, which will be used for opening and remodeling stores.

We will invest USD 180 million in select growth opportunities, such as opening IKEA in Colombia and growing our Home Improvement stores in Mexico.

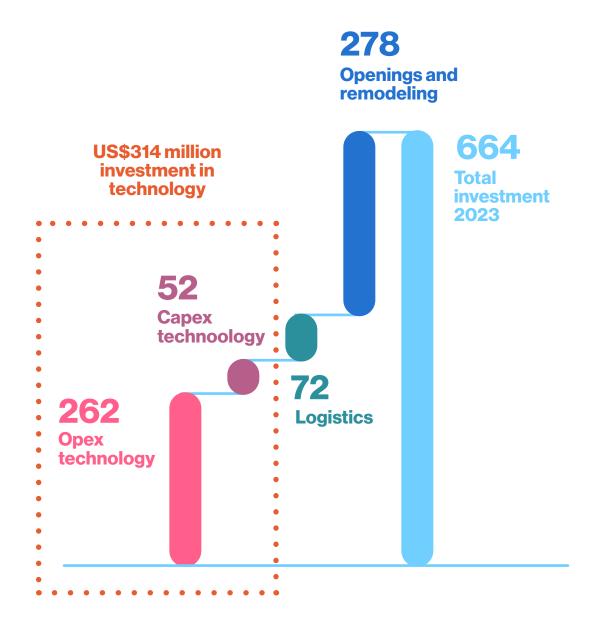
## Eleven new stores will open in 2023 in Chile, Peru, Colombia and Mexico.

We will invest USD 98 million in select store renovations to optimize sales areas by improving our showrooming of proprietary and third-party products, increasing self-service facilities by leveraging our Apps' ability to search for products and streamline payments, strengthening the store logistics role to support our Click & Collect deliveries, improving the returns and exchanges experience, expanding in-store shipping capabilities, and supporting the development of IKEA stores.

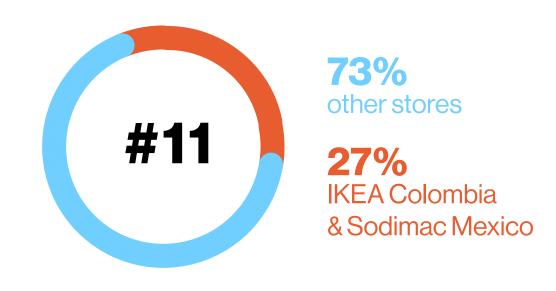
We are continuing to invest in technology and logistics, while decreasing the capital allocated to physical stores. We are including opex components in our investment guidance for 2023.

The sources of financing for our Investment plan are those usual for such purposes, such as equity and other liabilities present in the balance sheet of the company.

#### Capex Plan (US\$ million)



#### Store openings in 2023







# Our Board of Directors

Every level in the organization is committed to our purpose, beginning with the highest governance authority responsible for decision making. The Board of Falabella S.A is composed of nine directors, who hold office for three years from the date they are appointed, and they can be re-elected indefinitely.

As of December 31, 2022, the Board of Falabella was as follows:



- 1 Felipe Aurelio Del Río Goudie
- 2 Sergio Cardone Solari
- 3 Carlos Heller Solari
- 4 José Luis Del Río Goudie
- 5 Paola Cúneo Queirolo
- 6 Carlo Solari Donaggio
- 7 Juan Carlos Cortés Solari
- 8 María Cecilia Karlezi Solari
- 9 Ricardo Cruzat Ochagavía



#### Carlo Solari Donaggio\*

**Chilean ID number** 9,585,749-3 **Position** Chairman **Profession** Civil Engineer 2022 Attendance 16 Director since 2011

#### Ricardo Cruzat Ochagavía\*

Chilean ID number 7,052,413-9 **Position** Independent Director) **Profession** Business Administrator 2022 Attendance 1

Director since December 2022

#### Felipe Aurelio Del Río Goudie

**Chilean ID number** 5,851,869-7 **Position** Director **Profession** Civil Engineer 2022 Attendance 16 Director since 2020

#### Carlos Heller Solari

Chilean ID number 8,717,000-4 **Position** Director **Profession** Agricultural Engineer 2022 Attendance 16 Director since 2002

#### Paola Cúneo Queirolo

Chilean ID number 8,506,868-7 **Position** Director **Profession** Business Administrator **2022** Attendance 15

Director since 2014

#### Juan Carlos Cortés Solari\*

CORPORATE GOVERNANCE

Chilean ID number 7,017,522-3 **Position** Vice-Chairman **Profession** Business Administrator 2022 Attendance 16 Director since 2002

#### Sergio Cardone Solari

Chilean ID number 5,082,229-K **Position** Director **Profession** Business Administrator 2022 Attendance 16 Director since 1986

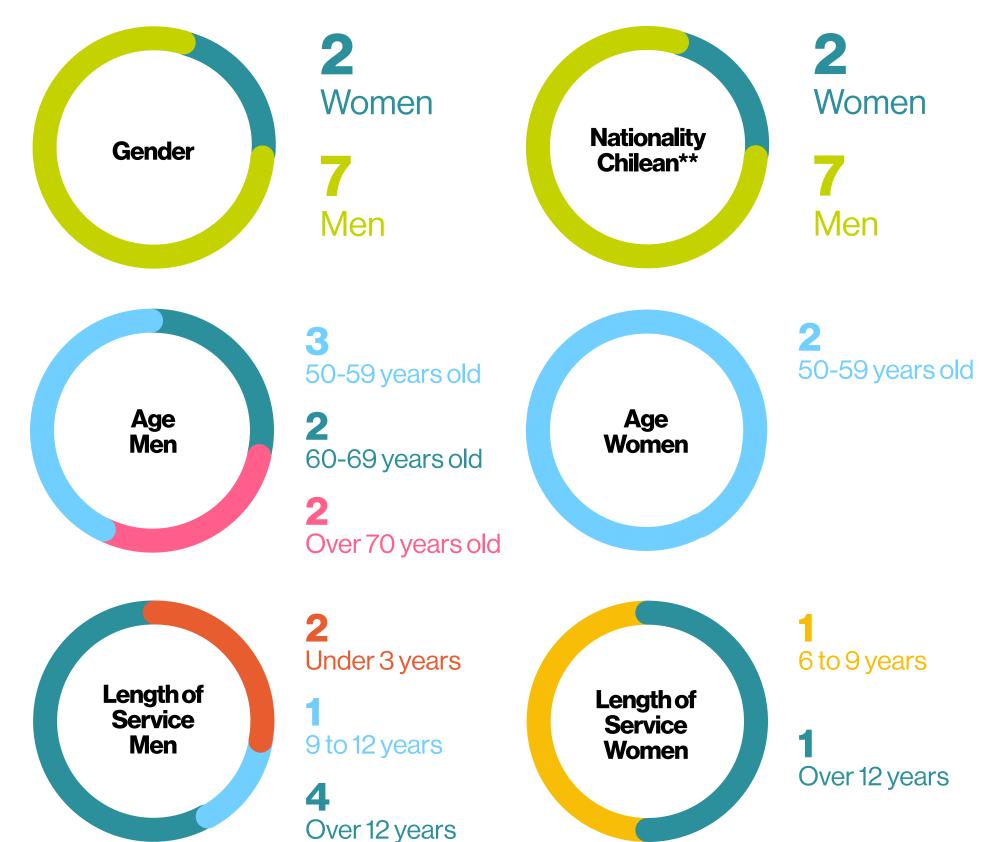
#### José Luis Del Río Goudie

Chilean ID number 4,773,832-6 **Position** Director **Profession** Civil Engineer 2022 Attendance 13 Director since 2003

#### María Cecilia Karlezi Solari

**Chilean ID number** 7,005,097-8 **Position** Director **Profession** Entrepreneur 2022 Attendance 14 Director since 2003

#### Distribution



\*Carlo Solari Donaggio has been Chairman of the Board since 2014. \*Juan Carlos Cortes Solari has been Vice-Chairman of the Board since 2014.

\*Ricardo Cruzat Ochagavía was appointed independent director after the resignation of Hernan Buchi Buc on December 14th, 2022.

\*\*The company does not distinguish between racial and ethnic groups among its directors.

No director is a person with a disability and there are no alternate directors.

Regular Board meetings must be held at least once a month, in accordance with the Company's Bylaws and Corporations Law. The Board implemented an Internet-based application for directors in 2015 that stores reports and supporting documentation regarding every matter discussed at these meetings. These reports, documents and minutes are recorded on magnetic media, which are securely and remotely available to the directors.

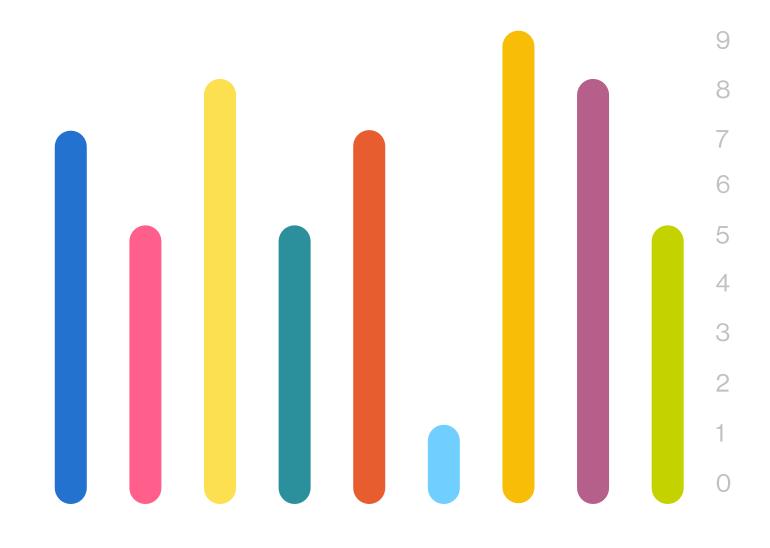
The Board agreed that directors can remotely attend these meetings using conference calls, or Zoom, Teams, Webex or Skype applications, or a combination of them all, in order for directors to attend using their personal computers, videoconferencing hardware, tablets, cell phones or other technological means. It was agreed that Board meetings where the majority of members physically attend that meeting shall take place in that place, and that Board meetings where the majority of members virtually attend that meeting shall take place in the virtual place formed by the multi-directional system that transmits and receives sounds, images and information and simultaneously channels the interactions between the directors in real time.

It was agreed that all Board minutes, records and director's responsibility declarations shall be signed with a simple electronic signature, unless otherwise agreed at the meeting. These agreements arise from the provisions of General Rule 450 issued by the Financial Market Commission, which provides instructions regarding the authorized technological means for holding Board meetings.

The Board agreed on how to operate in crisis situations with details of the notices, meetings and measures to be taken. Further information regarding the director's knowledge, skills and experience can be found on our investor relations website.

INVESTORS RELATIONS WEBSITE

#### Knowledge, abilities and experience **Matrix of the Board of Directors**



CORPORATE GOVERNANCE

Directors with 2 or more periods the Board of Directors of Falabella S.A.

Directors with Postgraduate studies

Directors with current

or past participation in other Boards

Directors with 5 or more periods the Board of Directors of Falabella S.A.

Board Committees members

Directors with

participation in

organizations

non-profit

Directors with previous experience in executive positions

Directors with

University studies

Independent Directors

#### Payments to directors

Summary of payments to directors in 2022 (ThCh\$)

Chilean ID number	Director	Fees	<b>Profit share</b>	<b>Total 2022</b>
9,585,749-3	Carlo Solari Donaggio	244,406	456,421	700,827
5,082,229-K	Sergio Cardone Solari	21,857	228,211	250,068
5,718,666-6	Hernán Büchi Buc	19,931	228,211	248,142
8,717,000-4	Carlos Heller Solari	21,857	228,211	250,068
7,017,522-3	Juan Carlos Cortés Solari	21,857	228,211	250,068
4,773,832-6	Jose Luis del Río Goudie	21,857	228,211	250,068
7,005,097-8	María Cecilia Karlezi Solari	21,857	228,211	250,068
8,506,868-7	Paola Cúneo Queirolo	21,857	228,211	250,068
7,052,413-9	Ricardo Cruzat Ochagavía	1,924	0	1,924
5,851,869-7	Felipe del Río Goudie	21,857	228,211	250,068
TOTAL		419,263	2,282,107	2,701,371

With the exception of the Chairman, all directors receive the same fees. Therefore, there is no gender pay gap.

In reference to corporate governance the company follows as an orientation reference the OECD and G20 principals. Also, in the processes of internal audit, internal management and risk management, Falabella is guided in the best practices used for the assessment and risk management.

#### Summary of payments to directors in 2021 (ThCh\$)

Chilean ID number	Director	Fees	Profit share	Total 2021
9,585,749-3	Carlo Solari Donaggio	202,116	21,531	223,647
5,082,229-K	Sergio Cardone Solari	18,075	10,765	28,841
5,718,666-6	Hernán Büchi Buc	18,075	10,765	28,841
8,717,000-4	Carlos Heller Solari	18,075	10,765	28,841
7,017,522-3	Juan Carlos Cortés Solari	18,075	10,765	28,841
4,773,832-6	Jose Luis del Río Goudie	18,075	10,765	28,841
7,005,097-8	María Cecilia Karlezi Solari	18,075	10,765	28,841
8,506,868-7	Paola Cúneo Queirolo	18,075	10,765	28,841
7,052,413-9	Ricardo Cruzat Ochagavía	0	0	0
5,851,869-7	Felipe del Río Goudie	18,075	7,177	25,253
TOTAL		346,719	104,063	450,787

CORPORATE GOVERNANCE

#### Summary of payments to directors by subsidiaries in 2022 and 2021 (ThCh\$)

Directores	Hipermercados Tottus S.A.	Plaza S.A.	Sodimac S.A.	Falabella Inversiones Financieras S.A.	Falabella Retail S.A.	2022	2021
Paola Cúneo Queirolo			21,883			21,883	18,535
Sergio Cardone Solari		95,630		22,122	21,648	139,399	115,452
Carlos Heller Solari					86,591	86,591	72,863
Juan Carlos Cortés Solari	61,762					61,762	54,827
Jose Luis del Río Goudie			5,194			5,194	18,535
Carlo Solari Donaggio	19,912	47,815		22,122	10,444	100,292	94,222
Felipe del Río Goudie						0	0
María Cecilia Karlezi Solari			21,883			21,883	18,535
TOTAL	81,674	143,445	48,960	44,243	118,682	437,004	392,971

WELCOME

WE ARE FALABELLA

CORPORATE GOVERNANCE

## Nomination and selection of the highest governance body

The Annual General Shareholders Meeting elects the Board of Directors. The article 50 bis of Law 18,046 requires every corporation to appoint at least one independent director and a Director's Committee, provided its stock market value is equal to or greater than UF 1,500,000, and at least 12.5% of its voting shares are held by shareholders that individually control or own less than 10% of such shares.

In accordance with the previously referred article 50 bis, candidates for the position of independent director must be proposed by shareholders representing 1% or more of the company's shares at least 10 days prior to the shareholders' meeting called for electing board members. No less than 2 days prior to that meeting, these candidates must submit a sworn statement to the CEO, indicating that they are willing to be an independent director; that the circumstances described in Article 50 bis do not apply them; that they do not have any relationship with the company, other group companies, its controlling company, or with their senior executives, which could deprive them of a reasonable degree of autonomy, interfere with performing their duties in an objective and effective manner, create a potential conflict of interest or hinder their independence of judgment, and that they are committed to remaining independent while they hold the position of director. On December 14, 2022, Mr. Ricardo Cruzat Ochagavía was appointed an independent director and he replaced Mr. Hernán Büchi Buc.

The election of the Board members of the company is a private faculty of the shareholders gathered in the meeting, despite what the company provides the shareholders regarding information of the candidates presented in accordance with the terms and anticipation required by the applicable regulations.

The <u>Directors Committee</u> is composed of three members. If there is only one independent director, then that independent director shall appoint the other members of the committee from among the other directors, who shall be full members of the committee, in accordance with Corporations Law. The Chairman of the Board may not serve on this committee or its subcommittees, unless he is an independent director.

# Evaluation and training of directors

We conduct an annual survey of corporate governance practices among the directors, based on advice from an independent external consultant. The objective of this survey is to evaluate the effective and efficient performance of each director, and to detect and implement improvements. The results form a diagnosis of the roles and responsibilities of the Board, the structures and processes involved in decision making, and the time spent on directors' duties.

The survey includes a point that assesses the collective knowledge of the organization's highest governing body. The Board conducts at least one annual training day. The first training day was held in September 2016. Two training days were held each year from 2017 to 2021, with the exception of

2019 when only one was held. Two directors' training days were held in 2022, on June 2 and October 27.

We implemented a communication and training platform in 2022, to improve the Board's understanding of compliance and integrity issues. This platform consists of five modules that deal with directors' fiduciary duties, antitrust issues, crime prevention and personal data protection. All these courses are mandatory for directors and are evaluated. The platform will provide information of interest about different subjects, such as free competition and news about environmental topics, among others.

The topics discussed during the last two training sessions in 2022 include, among others, Consumer rights and Protection of personal data. These are subjects associated with two of the sustainability material topics listed in this annual report.

Director induction training also takes place when they take office. The induction procedure includes a description and presentation of important documents, information on the organization, and support during several descriptive meetings. The objective is for the director to gain first-hand knowledge of the main aspects of the company's performance, business and risks.

For more information regarding the company's Material Facts, review Material Facts Appendix.

WELCOME

# Corporate affairs

The Board regularly meets with the risk, internal audit, external audit and sustainability departments, to make informed decisions about the organization's priority issues.

One meeting per year was agreed with the risk department, as described in the Integrated Risk Management Policy. That meeting was held on May 31, 2022, when the department's performance was presented. One annual meeting was also agreed with the internal audit department, as described in the Internal Audit Policy. That meeting was held on May 31, 2022, where the Corporate Internal Audit Manager presented the department's plans. Meetings are held every four months with the external auditors. The annual financial statements are presented in February, the external audit plan in May and the results of the internal control review in December.

The Corporate Strategy and Sustainability Manager is responsible for managing business sustainability, who reports directly to the CEO and must integrate environmental, social and human rights issues into business strategy. The Corporate Sustainability Department was created at the end of 2022, to strengthen and accelerate progress on sustainability issues. Its main mission is to prepare and implement an agenda focused on the highest standards and corporate best practices, and to monitor progress on the company's short and long-term business challenges. The Corporate Sustainability Department meets with Falabella's Board every six months to report results, and seek approval of the strategic vision, commitments, and investment budget. The meeting held in December 2022 presented and validated the climate change strategy, budget and targets, and the governance required to monitor short and medium-term progress.

CORPORATE GOVERNANCE

Every business unit has a Sustainability Committee, which includes a director of that subsidiary, its Chief Executive Officer, managers of the departments involved in business strategy and managers responsible for sustainability projects. Its purpose is to review compliance with the Board's guidelines, approve strategies and review progress.

Although the directors make occasional visits to subsidiary's offices and facilities in Chile and abroad, which are coordinated by the Corporate CEO, the Board cannot visit every office and facility at each business unit, due to their number and wide geographical dispersion.

# Directors Committee

CORPORATE GOVERNANCE

Falabella has a three-member Directors Committee responsible for ensuring that it is aware of the matters described in the law, in accordance with Corporations Law (LSA). The Board delegates some of its authority to two other Board committees, which are the Remuneration and Talent Committee and the Strategy Committee.

The Annual General Shareholders Meeting held on April 28, 2020 completely reappointed the Board of Directors for the statutory period of three years. Mr. Hernán Büchi Buc was elected as an independent director at that meeting. At a Regular Board meeting held on the same date, and pursuant to Article 50 bis of the LSA, Mr. Hernán Büchi Buc appointed Mr. Sergio Cardone Solari and Mr. Jose Luis del Rio Goudie as the other two members of the Directors' Committee.

However, on November 28, 2022, Mr. Hernán Büchi Buc resigned as a director of the Company and consequently as a member and Chairman of the Directors' Committee with effect from December 13, 2022. This was presented to the Board meeting held on November 29, 2022. At that meeting, the Board appointed Mr. Ricardo Cruzat Ochagavía as an independent director to replace Mr. Hernán Büchi Buc with effect from December 14, 2022 (hereinafter, the "Independent Director"). At a Regular Board meeting held on the same date, and pursuant to Article 50 bis of the LSA, the independent Director Mr. Ricardo Cruzat Ochagavía appointed Mr. Sergio Cardone Solari and Mr. Jose Luis del Rio Goudie as the other two members of the Directors' Committee. As of that date, the Directors' Committee is composed of those directors and is chaired by

the Independent Director. The Directors' Committee met six times during 2022, and the Chairman of the Directors' Committee reported to the Board after each meeting.

The Directors' Committee's expense budget and the remuneration for each member for the period from the Annual General Shareholders Meeting held on April 19, 2022 (hereinafter the "2022 AGM") to the Annual General Shareholders Meeting held during the first four months of 2023 were approved by the company's shareholders at the 2022 AGM, as follows:

- The budget for the Committee's expenses and for consultancy services regarding matters within its jurisdiction was agreed as the sum of the annual remuneration of the members of the Committee.
- The remuneration of each member of the Directors' Committee was set at: i) a fixed fee of the equivalent in Chilean pesos of one third of the fixed fee for a company director for each meeting of the Directors' Committee attended by that member, and for the Chairman of the Committee, an additional fixed fee of the equivalent in Chilean pesos of 160 Unidades de Fomento gross for each month or fraction thereof that this position was held from the appointment date; ii) a variable annual remuneration of an amount in Chilean pesos equivalent to one third of the variable annual remuneration of the company's directors, and for the Chairman of the Directors' Committee, the variable annual remuneration shall be an amount in Chilean pesos equivalent to two thirds of the variable annual remuneration of the company's directors; and, iii) all these amounts be in addition to those that the members of the Directors' Committee are entitled to receive in their capacity as company directors.

We have a Board Advisors Policy with the rules that govern hiring individuals or legal entities to provide professional services covering auditing, taxation, finance, accounting, legal and other services. There were no Committee advisors expenses in 2022.

#### Members and attendance at meetings

Director	2021 Attendance	2022 Attendance
Ricardo Cruzat Ochagavía (Chairman)	N/A	0
Sergio Cardone Solari	5	6
José Luis del Río Goudie	1	6
Hernán Büchi Buc	5	6

No comments or proposals were received from shareholders during the 2022 AGM, in accordance with paragraph 3 of Article 74 of the LSA. The proposals raised by the Directors' Committee are included in its annual report, which is included in its entirety in the <u>Directors' Committee</u> <u>Proposals Appendix</u>.

#### **Directors' Committee remuneration**

Director	Chilean ID number	Fixed fees	Variable fees	Total 2022	Total 2021
Sergio Cardone Solari	5,082,229-K	3,686	76,070	79,757	6,214
Hernán Büchi Buc	5,718,666-6	61,509	76,070	137,579	63,490
Jose Luis del Río Goudie	4,773,832-6	3,686	76,070	79,757	3,991
Total				297,093	73,695

CORPORATE GOVERNANCE



This committee is responsible for evaluating industry trends and their implications for Falabella, and for identifying medium and long-term business opportunities to propose to the Board. It explores the strategic guidelines in the corporate plan and the management of the impacts of the organization in the economy, the environment and the people from the business units, and suggests adjustments to the plan presented by Management.

It is responsible for exploring the analysis of investments and divestments, making proposals regarding risk management, and leading the analysis and developing proposals on critical issues at the request of the Board. The Strategic Committee met twice during 2022.

#### Members and attendance to meetings

Director	2021 Attendance	2022 Attendance
Carlo Solari Donaggio (Chairman)	2	2
Sergio Cardone Solari	2	2
Hernan Buchi Buc	1	-
Juan Carlos Cortés Solari	2	2
Jose Luis del Río Goudi	1	1
Paola Cuneo Queirolo	2	2
Felipe del Río Goudie	2	2

# Remuneration and Talent Committee

It is responsible for analyzing remuneration, performance evaluation and talent management policies, and when appropriate, for reviewing the candidates for directors of subsidiaries.

It analyzes and proposes remuneration policies for the company's executives based on information interpreted by the global consulting firm Mercer, an independent body with expertise in remuneration across the region. It receives regular information on critical talent management and appointment issues, proposes succession procedures for the CEO and senior executives, and monitors the performance of critical positions. This Committee met twice during 2022.

The company has no special remuneration plans or benefits for its senior executives. Our remuneration strategy is based on the principles of equity and competitiveness, and assigns remuneration according to the responsibilities and performance of each position in the company.

The remuneration policy includes fixed and variable remuneration. A component of variable remuneration is the annual performance bonus, which is based on several key performance indicators for each executive. These indicators include aspects of financial performance, business results and talent management, such as profitability, carbon footprint reduction, diversity, and other aspects.



The shareholders of Falabella S.A. only approve the remuneration of directors and members of the Directors' Committee at the Annual General Shareholders' Meeting. The Board approves the salary structures and the remuneration and severance policies for the CEO and other senior executives.

#### Members and attendance to meetings

ce 2022 Attendance
2
2
2
2

CREATING LONG-TERM VALUE

# Executive team

The executive team leads the organization's departments. This executive team participates in a long-term incentive plan, linked to the parent company's share value. Further information on share-based payments can be found in Note 22 (d) to the company's financial statements as of December 31, 2022.

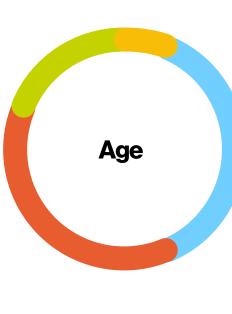
The remuneration received by the senior executives, which includes fixed and variable remuneration, reached Ch\$ 9,722 million for 2021, and Ch\$ 12,439 million for 2022.

Name	Chilean ID number	Position	Profession	Date appointed
Gaston Bottazzini	22,923,569-9	Corporate CEO	Economist	06/01/18
Alejandro González Dale	10,054,917-4	Chief Financial Officer	Business Administrator	11/06/06
Gonzalo Smith Ferrer	9,959,968-5	Corporate Legal Affairs and Governance Manager	Attorney	12/16/15
Jorge Joannon Errázuriz	7,003,348-8	Corporate Internal Audit Manager	Civil Engineer	08/01/14
Ricardo Ríos Gil	48,221,714-1	Corporate Human Resources Manager	Chemical Engineer	12/14/2022
Rodrigo Fajardo Zilleruelo	7,649,739-7	Colombia Country Manager	Business Administrator	02/09/10
Juan Fernando Correa Malachowsk	Foreigner	Peru Country Manager	Industrial Engineer	01/01/17
Alejandro Arze Safian	12,232,048-0	Corporate CEO Home Improvement	Business Administrator	03/01/20
Juan Manuel Matheu Loitegui	21,658,334-5	Corporate CEO Falabella Financiero	Business Administrator	06/01/18
Fernando de Peña Iver	7,556,207-1	CEO Mallplaza	Civil Engineer	01/01/90
Andrea González Bayón	23,663,893-6	Strategy and Sustainability Manager	Business Administrator	04/01/21
Ashish Grover	26,159,098-K	IT Manager	Master of Science - Management Specialization	01/01/21
Francisco Irarrázaval Mena	12,854,914-5	Corporate CEO Department Stores	Civil Engineer	02/15/21
Johann Ramberg Arnillas	Foreigner	Corporate CEO Supermarkets	Economist	09/01/18
Ricardo Hepp de Los Ríos	7,617,431-8	CEO Falabella Real Estate	Business Administrator	04/01/09
Jaime Ramírez Castro	Foreigner	CEO Falabella.com	Economist	01/17/22

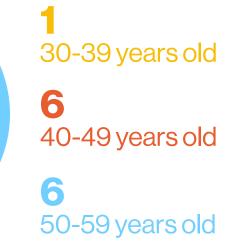
### Distribution







CORPORATE GOVERNANCE



60-69 years old





**5** Over 12 years old



At Falabella we have a succession plan integrated into our performance cycle. Its objective is to identify potential successors to the executive team and their succession term in the event of a departure, resignation or movement, to ensure operational continuity and minimize the impact.

The criteria for successors are defined each year during the Performance Evaluation Process. This is mandatory for each person evaluated, their direct and indirect manager and their director, if applicable.

After these have been defined, the succession search begins. The person must select whether their successor should be someone within the company or external, and the period until they would be ready to take up the position. After the successors have been selected, their profiles are registered on the Rankmi platform, where all the performance and professional evaluation data for Falabella's employees are stored.

The Talent Committee validates and approves successors, led by the Human Resources, the CEO and senior executives, process in which other managers also participate. If none of the candidates are validated, then the Committee is responsible for proposing a new candidate.

# Ownership and control of the organization

CORPORATE GOVERNANCE

The share capital of Falabella S.A. is divided into 2,508,844,629 fully subscribed and paid single series, nominative shares, with no par value, in accordance with its Bylaws.

Falabella S.A.'s shares are traded on Santiago Exchange and the Chilean Electronic Stock Exchange. The Annual General Shareholders' Meeting is responsible for distributing net income each year, and at least 30% must be distributed in cash as a dividend to the shareholders, unless unanimously agreed otherwise. If the Company had accumulated losses, then net income for the year shall first be used to absorb these losses.

The Annual General Shareholders' Meeting held on April 19, 2022 approved the proposal by the Board to maintain the dividend policy of distributing at least 30% of net distributable income for the year ended December 31, 2022. As of December 31, 2022, no changes are expected in this regard.

The company is controlled by groups of shareholders described in the Controlling Group Appendix. As of December 31, 2022, the controlling group owns 68.81% of the company's share capital. This controlling group has a coordination agreement, in accordance with the shareholders' agreement signed on September 24, 2013. It contains limitations on freely disposing of shares. There are no shareholders other than controlling shareholders that represent more than 10% alone, or with others with whom a shareholders agreement has been signed, who can appoint at least one member of the company's management.

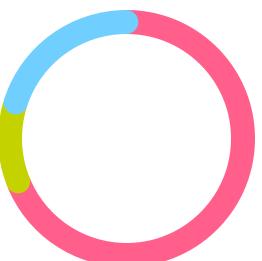
During the reporting period AFP Habitat SA increased its shareholding for Pension Fund C from 0.12% to 1.96%; Banco de Chile on behalf of State Street decreased its shareholding from 5.56% to 4.56%, and on behalf of non-resident third parties decreased its shareholding from 6.28% to 3.48%; Banco Itaú Corpbanca on behalf of foreign investors decreased its shareholding from 1.09% to 0.01%; Banco Santander Chile increased its shareholding from 0% to 2.58%; Banco Santander on behalf of foreign investors decreased its shareholding from 3.98% to 2.13%. There were no other changes that represent an interest of over 1% in the company.

Visit 12 Mail Shareholders Appendix

1,309 shareholders

**68.81%**shares owned by the Controlling Group





**69%**Controlling
Shareholders

20% Other Shareholders

11% Pension Funds

## Stock exchange transactions

Date	Average price (Ch\$)	Volume (#)	Value traded (Ch\$)
4Q-22	1,701	258,180,673	439,224,338,092
3Q-22	2,046	290,986,218	595,233,092,517
2Q-22	2,313	210,763,397	487,410,410,917
1Q-22	2,600	266,291,176	692,474,806,394

CORPORATE GOVERNANCE

2,508,844,629 subscribed and paid, single series, nominative shares,

subscribed and paid, single series, nominative shares with no par value, which represent Falabella S.A.'s share capital

100%

stock market presence for the share

## Direct and indirect ownership of Directors (%)

Directores	Aprox. Percentage Direct and Indirect Ownership	As of December 31st, 2021	As of December 31st, 2022
CARLO SOLARI DONAGGIO	As detailed in the Ownership and Control of Falabella S.A. table, Mr. Carlo Solari Donaggio participates in the controlling group of the company through Grupo San Vitto, whose percentage of ownership is the one displayed, for each of the following dates.	10.77%	10.77%
JUAN CARLOS CORTES SOLARI	As detailed in the Ownership and Control of Falabella S.A. table, Mr. Juan Carlos Cortés Solari participates in the controlling group of the company through Grupo Corso, whose percentage of ownership is the one displayed, for each of the following dates.	11.56%	11.56%
JOSE LUIS DEL RÍO GOUDIE FELIPE AURELIO DEL RÍO GOUDIE	As detailed in the Ownership and Control of Falabella S.A. table, Mr. José Luis del Río Goudie and Felipe Aurelio del Río Goudie participate in the controlling group of the company through Grupo Dersa, whose percentage of ownership is the one displayed, for each of the following dates.	15.03%	13.98%
SERGIO CARDONE SOLARI	As detailed in the Ownership and Control of Falabella S.A. table, Mr. Sergio Cardone Solari participates in the controlling group of the company through Grupo Amalfi, whose percentage of ownership is the one displayed, for each of the following dates.	2.25%	2.30%

Directores	Aprox. Percentage Direct and Indirect Ownership	As of December 31st, 2021	As of December 31st, 2022
MARIA CECILIA KARLEZI SOLARI	As detailed in the Ownership and Control of Falabella S.A. table, Mrs. María Cecilia Karlezi Solari participates in the controlling group of the company through Grupo Auguri, whose percentage of ownership is the one displayed, for each of the following dates.	12.73%	12.73%
RICARDO CRUZAT OCHAGAVIA	Mr. Ricardo Cruzat Ochagavía has no direct nor indirect ownership in Falabella S.A. during the displayed date.	0%	0%
PAOLA CUNEO QUEIROLO	As detailed in the Ownership and Control of Falabella S.A. table, Mrs. Paola Cuneo Queirolo participates in the controlling group of the company through Grupo Liguria, whose percentage of ownership is the one displayed for each of the following dates.	8.50%	8.50%
CARLOS ALBERTO HELLER SOLARI	As detailed in the Ownership and Control of Falabella S.A. table, Mr. Carlos Alberto Heller Solari participates in the controlling group of the company through Grupo Bethia, whose percentage of ownership is the one displayed, for each of the following dates.	9.10%	8.90%

#### Direct and indirect ownership of Senior Executives (%)

CORPORATE GOVERNANCE

#### Senior Executives

Senior Executives	Position	Aprox. Percentage Direct and Indirect Ownership as of December 31st, 2021	Aprox. Percentage Direct and Indirect Ownership as of December 31st, 2022
Fernando de Peña Yver	CEO Mallplaza	0%	0%
Alejandro Gonzalez Dale	Chief Financial Officer	0.0113%	0.0188%
Ricardo Hepp de los Ríos	CEO Falabella Real Estate	0.0103%	0.0139%
Rodrigo Fajardo Zilleruelo	Country Manager Colombia	0.0068%	0.0104%
Jorge Andrés Joannon Errázuriz	Corporate Internal Audit Manager	0%	0%
Gonzalo Smith Ferrer	Corporate Legal Affairs and Governance Manager	0.00003%	0.00003%
Juan Fernando Correa	Country Manager Peru	0.0066%	0.0102%
Gaston Bottazzini Brunelos	Corporate CEO	0.041%	0.0669%
Juan Manuel Matheu	Corporate CEO Falabella Financiero	0.0157%	0.0265%
Johann Ramberg Anillas	Corporate CEO Supermarkets	0.0114%	0.0177%
Alejandro Arze Safian	Corporate CEO Home Improvement	0.0149%	0.0238%
Ashish Grover	IT Manager	0.0070%	0.0145%
Francisco Irarrázaval Mena	Corporate CEO Department Stores	0.0105%	0.0194%

Senior Executives	Position	Aprox. Percentage Direct and Indirect Ownership as of December 31st, 2021	Aprox. Percentage Direct and Indirect Ownership as of December 31st, 2022
Andrea González Bayón	Strategy and Sustainability Manager	0.0019%	0.0046%
Jaime Andrés Ramírez Castro	CEO Falabella.com	0%	0.01%
Ricardo Rios Gil	Corporate Human Resources Manager	0%	0%

### Dividends

Dividends distributed during 2020, 2021 and 2022\*:

Payment date	Dividend 1	type	Divide for the	Dividends paid for the year		from net income	
	Interim	Final	2019	2020	2021	2022	
		Mandatory Temporary minimum and additional over the interim					
January 8, 2020	17		17				
May 11, 2020		19	19				
May 13, 2021		5		5			
September 29, 2021	30				30		
April 28, 2022		65			65		
October 19, 2022	22					22	
Total			36	5	95	**	

<sup>\*</sup>On December 19, 2019, the company's Board approved an interim dividend from 2019 net income of Ch\$17 per share, which was paid on January 8, 2020.

Securities issued by the entity other than shares, as of year-end 2022.

<sup>\*\*</sup>Agreement at the Annual general Shareholders' Meeting to be held in April 2023 is pending.

# Communications with shareholders

The Board provided various technological options to shareholders, so they can attend the Meeting remotely and vote electronically.

This had already been agreed for the Annual General Shareholders' Meeting held on April 28, 2020, based on recommendations and restrictions on the movement of people to contain COVID-19 infections as of that date, and the provisions of General Standard 435 and Circular 1,141, both issued by the Financial Market Commission.

# Ethics and compliance

We drive responsible corporate governance. We behave with integrity and transparency, and we expect everyone in our team to behave in the same manner. We ensure that our suppliers and business partners comply with these standards. We emphasize the values of honesty, equity, respect and integrity in all our relationships.

Our governance structure includes ethics and compliance principles, in order to manage the organization's risks.

## Ethics program

The Ethics Program stems from Falabella's commitment to behave ethically and with integrity when conducting business, and encourage a culture of integrity and compliance that guides the behavior of all its teams.

The program's objective is to define, communicate and guide the behavior expected of Group employees, which ensures that a uniform ethical standard is applied to all business units, that trusting relationships are developed with our stakeholders, that the value and reputation of the company is protected and that principled behavior is encouraged.

The Program supports the Board's duty of diligence and that of management at each company, as it ensures that the expected behavior from teams is published in a clear, simple manner and supported by measures, incentives and controls that help to make this happen.

The documents within the Program include the Code of Integrity; the General Investigation Policy; the General Investigation Procedure; the Handling Conflicts of Interest Policy; the Gifts Policy; the Invitations Policy; and the Complaints Investigation Protocol.

CORPORATE GOVERNANCE

The Code of Integrity defines ethical responsibilities such as complying with the law and Falabella's internal regulations, leadership with integrity and leading by example, maintaining a healthy working environment and asking before taking. If expected behavior is not clear then employees should report the problem and collaborate with ethical investigations.

The Code of Integrity defines the principles that should guide the behavior of every team and all related people, which includes employees, directors, temporary personnel, suppliers throughout their relationship with the company. Each business unit operates a unique ethical system and standard, which consists of an established management approach that preserves its ethics, integrity and transparency.

Every year, the Ethics Department presents to the Board an update on how the Ethics Program is performing, including statistics on the Integrity Channel. Among others, it presents the inquiries received (ethical and nonethical) and their evolution during the year, as well as different indicators that measure the reach and effectiveness of said channel.

No significant non-compliance cases involving national legislation or regulations were identified in 2022. A significant non-compliance case meant that the fine issued could compromise the financial capacity of the company to operate, to comply with its objectives or obligations.

# Our commitments and policies

The Group's commitments and policies generally apply to the entire organization. Exceptionally, some of them may be focused on a particular employee segment, when required by that particular issue.

They also apply to our business partners. Falabella encourages its suppliers to behave in accordance with the standards, guidelines and principles in its commitments and policies. Falabella has incorporated compliance clauses into its contracts with suppliers, and it prefers responsible and ethical engagement with its stakeholders.

These clauses require suppliers to implement sufficient risk prevention and control mechanisms to comply with the law and particularly to strictly comply with labor, social security, occupational health and safety, tax, environmental, consumer rights, personal data protection and crime prevention laws, and with all other regulations that apply to the contract, its employees and its subcontractors, if any.

Signing the contract indicates that the supplier is aware of our Code of Integrity, and that any business that has commercial relations with Falabella is aware of and complies with our company's Practical Compliance Guide for Suppliers.

#### **Antitrust Policy**

This policy establishes the general principle that commercial decisions must be independent, that the exclusion or exploitation of any market agent must be rejected, and that market competition must be fair.

#### **FURTHER INFORMATION**

## **Business and Human Rights Policy**

The company has a Business and Human Rights Policy that has been approved by its Board and reflects its commitment to respect Human Rights. It establishes the principles that guide its commitment to actively and sustainably maintain Human Rights standards, and the impacts of its operations.

#### **FURTHER INFORMATION**

# Crime Prevention Model and Crime Prevention and Anti-Bribery Policy

The size, structure, diversity and multiplicity of Falabella's markets require that appropriate behavior standards are defined, to prevent behavior that could result in criminal liabilities for the company. Accordingly, the corporate Crime Prevention Model and Prevention and Anti-Bribery Policy categorically prohibit any illegal act within the organization, such as bribery, money laundering, terrorism financing, corruption among privates and incompatible negotiations.

**FURTHER INFORMATION** 

#### **Personal Data Protection Program**

Falabella has a Personal Data Protection Program that proactively complies with personal data protection regulations and protects all personal data. It establishes guidelines that define, communicate and guide the associated behavior expected of our employees, and ensures there is a single standard that applies to the entire Falabella Group to protect personal data.

CORPORATE GOVERNANCE

The Personal Data Protection Policy contains the general principles that govern how Falabella manages these risks, which include processing personal data in a faithful and lawful manner, and processing only data that is sufficient, relevant and limited to achieving the purposes reported to the owners of that personal data.

#### **Code of Integrity**

This Code defines the principles that must guide the behavior of its personnel, directors and suppliers throughout their relationship with the company. Businesses operate a unique ethical system and standard, which consists of an established management approach that preserves their ethics, integrity and transparency.

**FURTHER INFORMATION** 

#### **Gender Equity Policy**

It promotes equal opportunities, rights and responsibilities between men and women, by promoting development, stability and justice in society. It establishes the principles of equal opportunities, prohibition of arbitrary discrimination and a reconciliation between work and family life. This document is intended for internal use.

#### **Diversity and Inclusion Policy**

It establishes the basic principles that apply to all Group employees to encourage a diverse and inclusive organizational culture and working environment. Its general principles cover respect for people's dignity, respect for inclusion, prohibition of arbitrary discrimination, and respect for diversity within teams. The Inclusion of People with Disabilities and Disability Pension Recipients Procedure is related to this Policy. This document is intended for internal use.

#### **Sustainability Policy**

At Falabella we want to achieve responsible growth that generates value in and for local communities. Therefore, we have developed a Sustainability Policy that incorporates best practices into our business, by referring to guidelines in the most important international sustainability organizations. This document is intended for internal use.

## **Environmental and Climate Change Policy and Environmental Program**

The Environmental Policy establishes general principles such as compliance with legislation and voluntary environmental commitments; environmental protection; operational eco-efficiency and transparent reporting of environmental performance. It reviews legal and regulatory environmental compliance by third party companies during acquisitions or mergers with Falabella.

The policy establishes the obligation for each company to implement an Environmental Compliance Program, in accordance with the nature of their business. They must select specific objectives and initiatives that reduce their environmental impacts, then measure their effectiveness. The program includes employee education and awareness regarding the impact of their jobs on the environment, such as training courses and regular communication. The program includes risk assessments and monitoring, it defines responsibilities, submits declarations to authorities, and develops procedures for responding to risk prevention inspections. The purpose is to guide the behavior of teams and suppliers in relation to the environment, establish mechanisms to comply with the legal

requirements and the Group's environmental commitments, and manage Falabella's risks in relation to the environment.

Each company uses contracts and training to encourage our suppliers and business partners to adopt practices that prevent behavior contrary to environmental regulations and comply with our policies and programs. They are required to meet high standards and dedicate themselves to reducing their environmental impact throughout their business relationship and during the life cycle of their products.

The Environmental Program compliments several other internal regulations related to environmental issues, such as the Environmental and Climate Change Policy, the Environmental Authorities Inspections Protocol, the Environmental Permit Submission and Management Instructions, the Reporting Information to Authorities Protocol, and the Compliance with Extended Producer Responsibility Protocol.

#### **FURTHER INFORMATION**

Internal Regulations	Approver	Maximum Authority
Environmental Program	Board of Falabella S.A.	Yes
Antitrust Program	Board of Falabella S.A.	Yes
Crime Prevention Model	Board of Falabella S.A.	Yes
Business and Human Rights Policy	Board of Falabella S.A.	Yes
Ethics Program	Board of Falabella S.A.	Yes
Diversity and Inclusion Policy	Chief Executive Officer of Falabella S.A.	No
Gender Equity Policy	Diversity and Inclusion Committee of Falabella S.A.	No
Sustainability Policy	Board of Falabella S.A.	Yes

# Commitment incorporation mechanisms

At Falabella we have compliance programs whose purpose is to define and communicate the behavior expected of our teams and suppliers, establish mechanisms that ensure compliance with legal requirements and each company's commitments, and manage risks. A Compliance Officer has been appointed to implement and manage each program.

CORPORATE GOVERNANCE

We implement compliance programs related to crime prevention, antitrust issues, personal data protection, consumer rights protection, and environmental and ethical issues.

Senior management at each company is responsible for approving these programs and appointing the Compliance Officer, who reports on the performance of each program every six or twelve months, as appropriate.

The risk prevention function within these programs is integrated into the business through various controls described in the risk matrix. A specific process and responsible person ensures that each risk in these programs is mitigated. These responsible people implement the action plans that address the risks that require improved control.

The programs include mechanisms that can enforce compliance with standards of responsible business behavior for teams, business partners and suppliers, for example, in contractual clauses.

### Conflicts of Interest

Falabella's Board approved the Handling Conflicts of Interest Policy, which describes the principles and criteria to effectively declare interests and manage conflicts of interest for employees and the Board.

The Code of Integrity requires that any financial interest, personal or commercial connection with employees, customers, suppliers, competitors, external employment or any other business, association or personal connection that may create a conflict of interest must be declared.

The Board, senior management and specific at-risk positions are asked to complete their declaration of interests every year. We have the technology for teams, executives and directors to complete and submit their declaration form online.

The company has implemented a system for individuals to declare any conflicts of interest when they arise, and to declare gifts, invitations and meetings with public officials. Declaration forms can be found using a QR code, link or desktop icon.

Conflicts of interest are communicated to stakeholders and this report communicates to all the individuals and legal entities within the controlling group of Falabella S.A. The company's financial statements include a note that describes its related party transactions, the nature of each relationship and the amounts involved. These financial statements are published every quarter on the Financial Market Commission's website. This information is public as everyone has access to it.

# Crime prevention and anti-bribery policy

We are committed to preventing any of the crimes described in Law 20,393, with special emphasis on preventing money laundering, financing terrorism, bribery, corruption between individuals and inappropriate business dealings.

We use the Crime Prevention Model to develop and implement internal controls that involve various Falabella departments with the common goal of preventing any illegal act within the company.

We ensure that ethics and integrity are practiced throughout the company. We designed various initiatives in 2022 that use the company's internal communication platforms to communicate the risks and controls that prevent crime. We provided training courses for our teams, and arranged the Anti-Corruption Week where we raised awareness and communicated good business conduct through activities and publications.

All the organization's employees, including the executive team, must attend an annual training course called "Yo Juego Limpio" (I Play Fair) on crime prevention, engagement with public officials and suppliers, antitrust issues, personal data protection and ethics. This training course explains the main risks associated with these issues, and their mitigating controls. Three mandatory courses for all Group teams were posted on the company's intranet in 2022, which covered antitrust issues, crime prevention and ethics.

During 2022, there were no enforceable sanctions related to the Law N°20.393.



At Falabella we recognize that free competition contributes to economic development and to the well-being and satisfaction of our customers, along with improving efficiency and promoting innovation and diversification within the supply of goods and services.

# We are committed to competing freely and fairly, and to proactively complying with antitrust regulations in every country.

We have an Antitrust Program that describes the general principles that guide the behavior of our teams within the marketplace, that mitigate and prevent any conduct that discourages free competition, and that promote Falabella's commitment to freely and fairly compete.

The Antitrust Program includes the Antitrust Policy; Instructions for Negotiating with Suppliers; Instructions on Protecting Commercially Sensitive Information; Instructions on Participating in Trade Associations; and the Intrusive Measures Protocol.

This program continued during 2022, with communications and training courses that explained the risk exposures for teams, and the associated risk prevention and mitigation controls. We provided training courses for people in positions exposed to critical risks, and specific workshops for various business unit departments.

We arranged the Antitrust Week to communicate the main aspects of the Antitrust Program and provide training on the security measures that should be adopted when handling commercially sensitive information. We received no antitrust sanctions during 2022.

# Commitment to Human Rights

**CREATING LONG-TERM VALUE** 

We know that our ecosystem of physical-digital solutions has had a positive impact on our stakeholders. It creates job opportunities, develops small and medium-sized companies, and injects dynamism into the region's economy. But we also know that our business can potentially have a negative impact on the local community.

We have developed mechanisms that identify and assess risks, based on our commitment to sustainable development and our principles of integrity and ethics, in order to prevent potential negative impacts and resolve them, where necessary.

Falabella respects human rights, in accordance with the United Nations Guiding Principles on Business and Human Rights. Therefore, the Board approved a Human Rights and Business Policy in 2021 that reflected the company's commitment to respect Human Rights, and encourages our suppliers to comply with our standards, guidelines and principles, with open communication channels for any inquiries.

This Policy understands that Human Rights are the rights inherent to all human beings, without distinguishing their race, gender, sexual orientation, nationality, place of residence, ethnic origin, language, religion, or any other characteristic. They are recognized in national and international documents, including the International Bill of Human Rights, which

encompasses the Universal Declaration of Human Rights, the International Covenant on Civil and Political Rights, and the International Covenant on Economic, Social and Cultural Rights.

It includes Falabella's commitment to respect the fundamental rights of employees in accordance with the International Labor Organization's Declaration on Fundamental Principles and Rights at Work.

These principles create a diverse and inclusive culture. They eliminate obstacles for people who suffer from various circumstances and find it difficult to be offered employment, or have been discriminated against. It prohibits arbitrary discrimination based on nationality, place of residence, national or ethnic origin, gender, sexual orientation, gender identity, religion or disability. It prohibits any form of forced or compulsory labor, human trafficking or child labor.

It requires every business unit to perform due diligence, to identify and evaluate any human rights risks. They should incorporate any gaps into their risk matrices and develop action plans to resolve them. They must adopt an organizational system that governs corporate behavior called a Business and Human Rights Program, which must define and communicate the associated behavior expected of teams.

Regular publications were issued to employees regarding this Policy and the due diligence process, to communicate Falabella's commitments to fundamental rights. A discussion was arranged for all Group employees during 2022 with representatives of the ILO and the OECD through the Responsible Business Conduct in Latin America and the Caribbean (CERALC) project, which explained the business and human rights framework and its challenges.

Finally, in Falabella we seek to build transparent and long-term relationships with our interest groups, for which we have communication channels that allow us to receive inquiries or complaints regarding any matter that could violate the fundamental rights of people, and that allow better compliance with the provisions of the Policy and the instruments on Human Rights committed to by the company.

## Integrity Channel

We have a unique Integrity Channel for all Falabella's companies. It provides our teams, the Board, suppliers, shareholders, customers and anyone inside or outside the company with a channel to submit an ethical inquiry or complaint. It can receive inquiries or concerns regarding any non-compliance with the law or our internal regulations.

CORPORATE GOVERNANCE

A fundamental principle of the Integrity Channel is that it guarantees the anonymity of the complainant. Regardless of the channel selected, the complainant is asked whether they wish to remain anonymous. This information is recorded on the platform and the Investigation Procedure is initiated. The only people with access to case information are Integrity Channel administrators within the Ethics Department. However, the principle of anonymity is excluded for sexual harassment cases in Chile, since the law requires companies to identify the complainant, in order to initiate an internal investigation. All complainants will be treated in the same manner, regardless of how they submit their inquiry or complaint.

The Integrity Channel can receive inquiries or complaints by email, an 800 telephone hotline, a public online link on our website and intranet, and in person at the Ethics Department's offices.

On a yearly basis, an integrity survey is carried out, which's main objective is to measure the perception of the integrity culture in the companies of Falabella. Also, through this survey we receive feedback from our workers regarding the communication channels defined by the Integrity Channel. The Ethics Department is responsible for following up on improvement opportunities detected during this process and its effectiveness in the operation of the channel.

# Risk management

Falabella and its subsidiaries operate their businesses in changing environments. Therefore, they are exposed to various risks that could adversely impact their business objectives and sustainability. Accordingly, risk management is required to adequately and continually protect the value created.

Our risk management model is based on an Integrated Risk Management Policy and Internal Audit Policy, which describe our risk prevention and mitigation procedures and guidelines. Both policies apply to all our subsidiaries, who can issue additional policies and guidelines, provided they do not contradict these policies.

The Integrated Risk Management Policy was updated in October 2022 and approved by the Board. It was developed from national and international risk standards, such as ISO 31000 and COSO ERM¹. It describes the general guidelines within the risk management model, the responsibilities of the main positions involved in risk management, how it operates, communication channels and reporting lines.



We developed various measures to identify, manage and mitigate the risks facing each business. We integrated our environmental, social and governance (ESG) risks into our traditional risk management model, to produce an overall vision that connects the market, the local community and the company.

Risk management at Falabella and its subsidiaries is based on the Institute of Internal Auditors' (IIA) "Three Lines Model", which identifies the structures and processes required to achieve their objectives and robust risk governance. This model is based on a "Tone at the Top" culture that originates with the Board and senior management, followed by the rest of the organization. The model is based on: Governance structure, Leadership and Internal Audit

INTEGRITY CHANNEL

1 Committee of Sponsoring Organizations of the Tradeway Commission - Enterprise Risk Management

WELCOME

WE ARE FALABELLA

## Governance structure

The Board is ultimately responsible for risk management. Therefore, its main responsibilities include approving the risk policy and appetite, receiving information and monitoring the status and management of its main risks, establishing governance structures and processes, and promoting a risk prevention and continuous improvement culture. The Corporate Risk Officer presented the main risk initiatives to the Board in May 2022, as established in the policy, governance and the main initiatives carried out and in development in risk matters.

Finally, Falabella has a Corporate Risk Committee that meets quarterly and receives risk management presentations from the CEO's functional and business direct reports. All the business verticals have risk committees, whose purpose is to analyze potential risks to their respective businesses. These committees meet regularly and their members comprise senior executives from each business, including the respective CEO and in some cases directors.

#### Leadership

The first line is departments that provide products and services to customers at each business unit, who are responsible for each process. The second line provides risk management assistance, monitoring, advice, guidance and analysis. The second line is composed of risk experts strategically distributed across various positions.

There is a centralized corporate risk management team, which is responsible for providing guidelines to all business verticals. There are risk management departments in each business vertical, which identify, assess, monitor and communicate the risks of their businesses.

Finally, there is a risk specialist for each of our various defined risks (operational and technological, security of the information, financial, credit, people, compliance, and climate change), who provides guidelines for business verticals regarding their particular risks and who monitor risk to balance the risk management performed by business unit managers.

#### **Internal Audit**

It is independent from management, so its audits provide objective assurance of the adequacy and effectiveness of risk management, in order to verify that the control environment governing risks and weaknesses is adequate, and ensure that critical risks are being properly managed.

Falabella S.A. and its subsidiaries have internal audit teams that report directly to the Boards of each company. These teams perform internal auditing, in accordance with plans approved by the Board of each company, and form the third line within the risk management model.

The results of these internal audits are reported to the audited business units and the corresponding Board, and they are analyzed by the Audit Committee or the Director's Committee, as appropriate. The Internal Audit Policy has been approved by the Board and describes its objectives, responsibilities and reports.

CORPORATE GOVERNANCE

# Risk identification and management

An initiative implemented in 2022 was identifying high risks<sup>1</sup> with double materiality, as described in the chapter "Creating long-term value". The scope of this initiative covered both financial and non-financial risks and it identified climate change, human rights, social, environmental and technological risks. This identification was conducted together with the Sustainability Department, to capture a holistic vision, and they contributed a material issues perspective, by examining potential impacts on the environment that could become risks. This is the approach we call "double materiality".

The role of Senior Management was fundamental, as they actively participated in meetings with key personnel. We identified the direct reports to the CEO at each business vertical and held meetings with them to collect their perception of risks and concerns. We examined this information and created a list of high risks by business vertical, which was used to create the list of strategic risks for Falabella that is presented in this report.

We plan to continue using this information in 2023, to assess risks and then report, monitor and manage them, in accordance with the agreed method. This exercise identified two groups of emerging risks, which are climate change and data security.

#### Climate change risks

A tremendous challenge going forward is to analyze and manage the company's impacts on climate change, but we also need to analyze the threats and opportunities caused by climate change and the transition to a low-carbon economy, and how this could affect the performance of the company and our value chain.

At Falabella we recognize the strategic challenge of managing climate change risks. Accordingly, we are integrating the recommendations of the TCFD<sup>2</sup>, by including climate change risk management into our Integrated Risk Management Model, to take advantage of already implemented governance bodies, reporting lines and methods.

We appointed a climate change risk specialist. This role is responsible for defining the process and providing associated guidelines and instructions to Falabella's subsidiaries.

Another initiative was to update the climate change risk management method initiated at the end of 2021, and apply it to Falabella's subsidiaries, based on optimizing its operation in the systems and reporting the results.

#### Data security

Our digital transformation has led to the development of numerous digital platforms for our customers, which has in turn increased the amount of data that we manage and, therefore, has exposed us to greater security and privacy risks.

In Falabella, we classify personal data by its degree of confidentiality, from highly confidential to those of public use. This classification helps us identify the risks that could emerge during the data lifecycle, and to implement controls to mitigate them. These controls are centered in key aspects such as storage systems, repositories, data schemes and transport layers, keeping in mind the security dimensions of confidentiality, integrity and availability.

There were no data leaks during 2022.

1 Internal or external events that could jeopardize achieving the company's objectives or limit its ability to preserve and generate value. 2 Task Force on Climate-related Financial Disclosures

**52** 2022 Annual Report CORPORATE GOVERNANCE

# Risk management training

We manage the organization's risks through training programs focused on operational, information security and compliance risks. These are continuous training programs that raise awareness of the risks within our organization. We design courses, specific communications and videos that reach everyone in the organization and improve our risk prevention culture.

#### List of risks

#### Uncertain political and economic scenario

The uncertain political and economic scenario in each nation exposes us to various changes, such as changes to the economic policies of governments, rising inflation and the mechanisms used to combat it, movements in currency exchange rates and interest rates, changes in tariff policies, changes in unemployment and other geopolitical factors. These changes may impact us and affect the behavior and indebtedness of our customers and suppliers, which may negatively impact our revenue and profitability.

## New regulations or restrictive regulatory changes

Our business operates in a variety of legal and regulatory national contexts, which could change in the future and become more restrictive for the development of our operation, which may limit our business models, increase our costs and affect our profitability and viability.

#### Non-compliance with laws and regulations

Our business could suffer from the legal, regulatory and reputational consequences of any non-compliance with crime prevention, antitrust, environmental, consumer rights or personal data regulations, and be sanctioned as a result of investigations by the corresponding regulators. These contingencies are not predictable and could have a negative impact on our results and the company's reputation.

#### **Inability to attract or retain talent**

We must have highly qualified and committed people in all the organization's departments, in order to exceed our customers' expectations. Our talent management may be affected by increasing competition to attract digital talent, legislative changes may impact salaries or working hours, demographic changes, unexpected movements in the employment rate and other factors may impact the quality of our services and the profitability of the business.

#### **Cyber-attacks**

We face the risk that third parties may attempt to breach our systems, or systems operated by our technology providers, in order to access confidential company, customer or supplier information, or to disrupt, control, disable, alter or destroy our IT environment and infrastructure. A security breach in the company's IT systems could severely damage the reputation of the company and may impact future revenue.

#### Critical system failures or crashes

All our businesses use IT systems for their operational processes, which are located in our facilities or provided by suppliers. A failure or weakness in any critical system could interrupt some of these processes, which could potentially affect our business and consequently our customers.

#### Technological obsolescence

The significant speed at which technology is changing is constantly impacting our IT environment and infrastructure. Obsolescence management assesses when to migrate to new technology, adapt to technological changes and adopt new industry standards. Any delays or failures could impact the company's digital transformation and affect our customer service.

## Financial Risks: Exchange rates, inflation rates, interest rates, credit and liquidity

Our financial situation and performance depends on economic conditions, which are affected by various external factors.

CORPORATE GOVERNANCE

Therefore, we are exposed to:

#### Exchange rate risk

The Chilean peso and other currencies have suffered tremendous devaluations and appreciations in the past, and they could suffer significant fluctuations in the future.

Many of the products we sell are imported and denominated in foreign currencies, mainly the US dollar, which exposes us to foreign exchange risk. Fluctuations in the exchange rates of currencies with respect to the Chilean peso can affect the value of our net investments abroad.

#### Inflation rate risk

The increase in inflation worldwide and in each country could have a negative impact on the profitability of our business, especially when our circumstances become unfamiliar.

#### Interest rate risk

This is the risk of losses caused by adverse changes in market interest rates, which could be affected by global, regional or local events that may negatively impact our costs.

#### Liquidity risk

This is the temporary gap caused by payments exceeding receipts, which results in an unexpected cash shortage and increases the cost of maintaining our business.

#### Credit risk

This is the risk of losses when a counterparty cannot meet their contractual obligations (default risk).

Our lending business grants loans to individuals to acquire consumer goods and services, residential real estate and vehicles, and to legal entities for lines of credit to finance their purchases from our corporate sales teams. Our real estate business collects rent from tenants who may fall into arrears.

Default ratios can be affected by macroeconomic, geopolitical, social or other external variables that go beyond the strategic decisions and risk management practices of the business. Therefore, we cannot ensure that our default ratios will not increase, as this would increase impairment provisions and adversely affect the performance of our business.

# Climate change causes natural disasters that can affect operational continuity or increase costs in the value chain

Climate change is a potential risk that exposes us to the unfavorable effects of adverse weather conditions on people, physical assets and economic sectors.

The TCFD recommendations divide these into two categories. These are the physical risks associated with business disruption due to climate events or long-term changes in weather patterns, and the transitional risks arising from the transformation to a low-carbon economy.

## Inconsistency between ESG statements and performance

We have an opportunity to differentiate ourselves and contribute to ESG (environmental, social and governance) issues. However, our commitment to these issues exposes us to the risk of inconsistently implementing our processes. Therefore, we must monitor and manage the progress of each commitment against our internal processes.

## Damage to infrastructure that affects physical security and operational continuity

Our business requires operating numerous physical facilities such as stores, shopping centers, distribution centers, call centers, offices, and other facilities. These facilities, goods and assets are subject to events that could impair their operability, such as fires, floods, violent demonstrations, assaults, injuries, looting and other natural disasters or harmful events. Some of these events and their effects can potentially be controlled. Damage to our facilities could temporarily or permanently disable them, which could result in financial losses, depending on the scope of the event and the coverage of our insurance policies. Harm to people within our facilities, including customers, employees, suppliers, contractors or visitors, could have legal, financial or reputational consequences for the company.

#### **Conflicts with local communities**

Listening to the requirements of local communities is increasingly important, since inadequate attention to them could result in negative events that impact the performance of our business.

## Accidents, illnesses or other events that affect the minimum number of people we require

CORPORATE GOVERNANCE

Political, demographic, socioeconomic events, unsafe conditions that cause accidents at our facilities or public health events, such as pandemics or epidemics could affect the number of employees available for work in our businesses. This would impact the quality of our services, and affect the profitability of the businesses with the greatest demand for employees.

#### Failures in the supply chain and inventories

We must maintain sufficient inventory to successfully operate our business, which requires avoiding both inventory outages and surpluses. Generally, our suppliers require significant advance notice to fulfill product orders. Therefore, we have to issue purchase orders well in advance of these products being sold, which requires a precise forecast of future demand for a product and the lead time for the inventory to arrive, in order to plan our inventories and ensure that they are appropriate.

Weather and seasonality are factors that impact the performance of various business units. Customers purchase products to meet their requirements for each season and we expect this trend to continue. Preparation for peak seasons requires us to increase inventories to above average levels.

Geopolitical, demographic, socioeconomic and other global, regional or local events could affect the supply chain and delay deliveries by our suppliers.

Any unforeseen changes in demand, or errors in our forecasts, or delays by our suppliers, requires us to use sales measures that mitigate these situations, which could negatively impact our performance.

## Engagement with suppliers who fail to meet minimum standards

We have suppliers of critical products and services for our business. If our suppliers breach laws, regulations or our internal norms, or fail to comply with minimum standards, or implement practices that are unethical, unsafe, or hazardous to the environment or local communities, then they could affect our reputation, limit our growth, and negatively affect our operating performance.

### Sale of products that harm people's health or integrity

The health and integrity of customers is fundamental for a sustainable business. Accordingly, selling products in poor condition, or that do not meet quality standards, can affect our reputation and expose us to legal sanctions, as well as from the authorities.

# Inadequate identification and response to the preferences of our current and potential customers

To build and maintain a relationship with our customers, we must be able to opportunely identify, and appropriately and effectively respond to their preferences and buying patterns. Otherwise, the demand for our products, inventory levels, our market share and the growth of our businesses could be affected.



# We build teams

We are a team of more than 100,000 people, who are growing our physical-digital ecosystem every day. We are building a workplace based on a culture of belonging, which spans our seven business units. It is driven by the digital power, diversity and the well-being of those who belong to it. Here, each individual is unique and adds value to the great Falabella team, which evolves every day in order to progress.

We dream big. We are a team fired up with motivation to make things happen. We dare to undertake and innovate, to take risks and to generate opportunities that keep us at the forefront, to make any meeting with our customers their best experience.

We want to grow and we want our teams to grow as well. We monitor the organizational, social and cultural barriers that prevent us from fulfilling this vision and provide all our employees with development opportunities that take advantage of our business and geographical diversity.

We measure our performance with employee satisfaction surveys, where we ask whether the company respects and supports diversity, together with many other questions. We simultaneously conducted our Culture Survey in 2022 for the first time, using the same document for all businesses, to discover more about our employees' perceptions of their work experience in key areas.



# Our team in figures

102,542

people

**50.8%**Women

**49.2%** Men

**37.0%** Under 30 years old

34.0% Between 30 and 40 years old

**18.3%**Between 41 and 50 years old

**5.4%** Between 51 ar

Between 51 and 60 years old

2.1%

Between 61 and 70 years old

**0.2%**Over 70 years old

#### **Employees by employment contract**

Contract	Men	Women	Total	% of the workforce
Indefinite	44,574 (88%)	45,145 (87%)	89,719	87%
Fixed-term	5,922 (12%)	6,901 (13%)	12,823	13%
WORKING DAY				
Full-time	41,745 (83%)	37,324 (72%)	79,069	77%
Part-time	8,751 (17%)	14,722 (28%)	23,473	23%
OTHERS				
Flexibility agreements for family responsibilities	1,791 (4%)	3,163 (6%)	4,954	5%
Remote working	8,305 (16%)	7,249 (14%)	15,554	15%

- \*Total workforce as of December 31, 2022.
- \*Total number of part-time employees reported by businesses, and their percentage of the workforce.
- \*People working remotely includes those who have not signed a remote working contract appendix.

#### Distribution by position

Position	Men	Women
Senior executives	223	67
Managers	1,722	1,226
Supervisors	5,849	5,148
Operators	5,308	3,418
Sales force	28,154	32,670
Administrative staff	1,599	2,204
Support staff	100	196
Other professionals	7,541	7,117
Total	50,496	52,046

#### Distribution by business unit

Position	Men	Women
Corporate	2,118	1,193
Department Stores	9,279	16,609
Home Improvement Stores	23,306	16,144
Supermarkets	9,463	10,516
Marketplace	1,388	1,274
Real estate	166	132
Mallplaza shopping centers	366	387
Financial services	4,410	5,791
Total	50,496	52,046

WELCOME

#### Distribution by nationality

Position		enior cutives	Man	agers	Supe	rvisors	Ope	rators	Sales	force '	Administ stat		Supp sta		Oth profess	
Gender	M	W	M	W	M	W	M	w	M	w	M	W	M	W	M	W
ARG	34	5	81	61	87	86	5	2	292	118	45	121	1	1	135	139
BRA	12	2	88	44	291	227	203	19	1,297	1,018	27	39	0	1	100	76
CHI	83	23	786	437	2,607	2,440	1,727	1,137	10,045	14,302	621	889	58	100	4,101	3,616
COL	25	11	220	179	947	874	484	196	5,091	5,070	449	582	11	22	965	1,115
MEX	10	1	96	54	222	114	16	1	1,090	737	44	34	2	1	193	150
PER	44	21	375	401	1,471	1,197	2,700	1,954	9,507	10,260	351	422	15	68	1,160	1,361
URU	5	0	8	10	17	24	1	0	200	176	5	14	7	0	27	32
Others	10	4	68	40	207	186	172	109	632	989	57	103	6	3	860	628
Total	223	67	1,722	1,226	5,849	5,148	5,308	3,418	28,154	32,670	1,599	2,204	100	196	7,541	7,117

The company does not distinguish between its employees' racial and ethnic groups.

#### Distribution by length of service

Position		nior utives	Man	agers	Supe	rvisors	Ope	rators	Sales	orce '	Administ staf		Supp sta	ort ff	Oth profess	er ionals
Length of service	M	W	M	W	M	W	M	W	M	W	M	W	M	W	M	W
-3 years	100	30	735	531	1,836	1,476	3,452	2,520	12,756	15,296	788	1,070	38	54	4,870	4,363
3 to 6 years	45	17	407	275	1,203	1,085	885	568	6,450	6,983	309	419	17	50	1,291	1,208
6 to 9 years	21	8	149	126	673	743	385	194	3,320	4,167	163	223	15	33	429	484
9 to 12 years	18	4	100	71	628	606	278	73	2,464	3,019	171	207	9	36	338	373
+ 12 years	39	8	331	223	1,509	1,238	308	63	3,164	3,205	168	285	21	23	613	689
Total	223	67	1,722	1,226	5,849	5,148	5,308	3,418	28,154	32,670	1,599	2,204	100	196	7,541	7,117

#### Distribution by age

execu	ior tives	Man	agers	Super	visors	Ope	rators	Sales	orce	Administ staf		Supp sta	ort ff	Oth profess	
M	W	M	W	M	W	M	W	M	W	M	w	M	W	M	W
0	0	56	47	733	740	2,890	1,962	12,547	12,713	615	811	28	50	2,319	2,468
l 41	14	677	599	2,563	2,319	1,255	770	8,449	10,017	591	750	20	74	3,531	3,158
108	39	676	440	1,827	1,531	616	395	4,046	5,928	256	451	24	41	1,252	1,125
61	12	253	129	617	506	386	226	2,174	3,249	113	161	15	24	372	333
12	2	58	11	107	51	141	64	822	728	23	30	12	6	66	31
1	0	2	0	2	1	20	1	116	35	1	1	1	1	1	2
223	67	1,722	1,226	5,849	5,148	5,308	3,418	28,154	32,670	1,599	2,204	100	196	7,541	7,117
	M 0 1 41 108 61 12 1	0 0 1 41 14 108 39 61 12 12 2 1 0	M W M  0 0 56  1 41 14 677  108 39 676  61 12 253  12 2 58  1 0 2	M         W         M         W           0         0         56         47           1         41         14         677         599           108         39         676         440           61         12         253         129           12         2         58         11           1         0         2         0	M         W         M         W         M           0         0         56         47         733           1 41         14         677         599         2,563           108         39         676         440         1,827           61         12         253         129         617           12         2         58         11         107           1         0         2         0         2	M         W         M         W         M         W           0         0         56         47         733         740           1         41         14         677         599         2,563         2,319           108         39         676         440         1,827         1,531           61         12         253         129         617         506           12         2         58         11         107         51           1         0         2         0         2         1	M         W         M         W         M         W         M           0         0         56         47         733         740         2,890           1         41         14         677         599         2,563         2,319         1,255           108         39         676         440         1,827         1,531         616           61         12         253         129         617         506         386           12         2         58         11         107         51         141           1         0         2         0         2         1         20	M         W         M         W         M         W         M         W           0         0         56         47         733         740         2,890         1,962           1         41         14         677         599         2,563         2,319         1,255         770           108         39         676         440         1,827         1,531         616         395           61         12         253         129         617         506         386         226           12         2         58         11         107         51         141         64           1         0         2         0         2         1         20         1	M         W         M         W         M         W         M         W         M           0         0         56         47         733         740         2,890         1,962         12,547           1         41         14         677         599         2,563         2,319         1,255         770         8,449           108         39         676         440         1,827         1,531         616         395         4,046           61         12         253         129         617         506         386         226         2,174           12         2         58         11         107         51         141         64         822           1         0         2         0         2         1         20         1         116	M         W         M	M         W         M         W         M         W         M         W         M         W         M         W         M         W         M         W         M         M         W         M	M         W         M	M         W         M	M         W         M	M         W         M

WELCOME



# Attracting the best talent

Building a great team starts with bringing talent into the organization. At Falabella we have "muevete.falabella. com", which is a unique job portal where we post our job opportunities in every business and country. Anyone can apply to vacancies on the portal regardless of their country of residence.

Talent attraction teams and leaders receive training on selection policies, procedures, how to conduct interviews, and how to approach people with disabilities. Our selection processes are based on competencies, so candidates are evaluated mainly through interviews, technical and psychological employment tests that depend on the job description.

We implement efficient, agile processes that ensure a better experience for candidates and for people involved in selection. We are developing a distinctive, agile and innovative employer brand, based on five attributes:

#### We dream big

We are proud to belong to an international, prestigious company with an excellent reputation.

#### We enjoy

We feel at ease in a culture based on commitment and recognition.

#### We grow

We constantly learn, challenge ourselves and grow.

#### We build a better world

We are constructing a more responsible and inclusive world.

#### We transform

We belong to an agile, innovative and leading-edge team.

We emphasize searching for people with experience of information technology, data, logistics and digital products, who can improve our ecosystem of solutions. Our Corporate Talent Acquisition Team is responsible for strengthening our digital talent attraction capabilities. The team has a Corporate Applicant Tracking System that simplifies the selection process, makes data-driven decisions, anticipates our recruitment requirements, and improves the experience of candidates applying to positions at Falabella.

WELCOM

WE VDE EVIVBELLY

# Staff turnover and recruitment

47%

Staff turnover rate<sup>1,2</sup>

47%

Staff recruitment rate<sup>1,3</sup>

22%

Staff turnover rate in central offices

50%

Staff turnover rate in branches, stores and distribution centers

#### Recruitment and turnover rate

	Staff recruitment rate	Staff turnover rate
-30 years old	84%	80%
30 to 40 years old	29%	32%
41 to 50 years old	19%	21%
51 to 60 years old	14%	16%
61 to 70 years old	7%	16%
+70 years old	6%	31%

#### Staff turnover rate by business unit

Branches and stores

	Voluntary	Non-voluntary
Realestate	3.6%	6.3%
Mallplaza	5.6%	12.9%
Home Improvement	15.5%	5.6%
Financial services	38%	13.4%
Supermarkets	29.2%	9.4%
Department Stores	22.8%	14.2%

#### Staff recruitment rate by country

48% Chile	<b>51%</b> Peru	35% Colombia	16% Uruguay
80%	36%	<b>55%</b>	14%
Mexico	Brazil	India	China

#### Staff turnover rate by country

43%	<b>58%</b> Peru	31%	20%
Chile		Colombia	Uruguay
<b>62%</b> Mexico	36% Brazil	<b>21%</b> India	9% China

1 Includes all fixed-term, indefinite, full-time and part-time contracts at Falabella. 2 Staff turnover rate is measured as the total number of employees leaving the organization voluntarily, or due to layoff, retirement or death during 2022, over the workforce in December.

3 Staff recruitment rate is measured as total new recruits during 2022, over the workforce in December.

## Let's search!

At Falabella, we are excited about recruiting new talent into our workforce. We design initiatives that help us attract, select and welcome people to our teams, to reduce the organizational, social or cultural barriers that may inhibit the diversity of skills, experiences and perspectives in the company.

#### **Attracting Young Professionals**

We participate in job fairs across the continent to attract young professionals. We encourage students across the region to learn more about Falabella and the challenges facing the industry by giving talks at universities.

15

job fairs held in Mexico, Peru, Colombia and Chile 5<sup>th</sup>

place for Falabella Retail in the Top of Mind study by First Job

#### Talks by Falabella

We arranged a series of talks by people who work at Falabella, who shared their knowledge with our teams, business units and the digital community. They presented the latest new technologies in our organization and our internally developed functionalities, programming codes and applications.

44 Talks +2,400 participants

#### **LinkedIn Recruiter Training**

We help our recruitment leaders to create a greater impact using LinkedIn Recruiter. We reinforced new functionalities, usage recommendations and process flows. We provided training materials for this tool at our Hiring Experts workshops and in leadership academy itineraries.

7
training
sessions

375 leaders trained

#### Falabella Ambassadors

This is a training and certification program for the executive team where they learn how to create content and convey their opinions on LinkedIn, in order to illustrate the culture at Falabella. We created a team of nearly 302 leaders four years ago from every business and country and they represent us and publish our brand.

240

new ambassadors

#### **Intern's Day**

Initiatives focused on young interns at Falabella, to celebrate our future talents in a big way. This event helps interns to meet each other, enjoy a fun time, win prizes and above all be inspired by others who were once interns themselves and now occupy managerial or executive roles in Falabella's businesses.

#### **Job Portal**

We believe that we attract the best talent together, as one team, so we launched a single multilingual job portal "muevete.falabella.com", which has become a cornerstone of our employer brand.

This portal is integrated with our Applicant Tracking System (ATS) recruitment and selection platform. More than 95% of Falabella's businesses can now enjoy the talent attraction experience, as its processes are more efficient and it provides a superior experience for our recruiters.

This has provided all our candidates with greater transparency, simplified mobility and a digital experience. It has brought together all our vacancies in one place.



We arrange induction courses for people joining Falabella, which are supported by online courses and internships in stores and distribution centers that explore the company's culture and explain their position and responsibilities.

We developed a corporate induction capsule that is dovetailed into the welcoming program at each business and every country. It explains all the relevant aspects of our culture and how we approach work. We present the purpose of the organization, its values and the physical-digital ecosystem strategy. Legal, cyber-security and sustainability issues are also addressed. The Integrity Code, the Crime Prevention Model, the Antitrust Policy and the Personal Data Protection Policy are sent to their e-mail address.

Onboarding for people in digital positions also involves ecosystem leaders who support new employees during their first few days. We communicate essential content, in order to improve their understanding of the Group, its strengths and its challenges.

# An agile, digital and collaborative culture

We appreciate the talented people in our ecosystem and we professionally and personally develop them. We provide them with the techniques they require to develop skills and achieve integral development. We reward the achievements, performance and skills of our teams.

We are developing a digital culture using agile methods that transform working practices, and that help us to become innovative, expand our reach and offer our customers a superior proposal. We recognize that flexibility, speed and inter-departmental collaboration will help us to unlock the potential of our teams.

We digitized the experience of people working at Falabella to adapt the organization to our business strategy.

digital and efficient processes.



These processes produce better information about our teams and provide feedback to the people management process. We develop our people analytics, strengthen data reporting, reinforce listening skills within our teams and create a people management culture based on information.

design personalized experiences at each stage of their lives, with agile,

# We are transforming organizational structures and working models to develop a company that makes agile decisions.

We promote collaboration and put our shared values into action to create a sense of community and encourage talent retention while accelerating Falabella's transformation. These are some of the initiatives and techniques we use to create a collaborative culture:

#### Workplace

Our main communication tool for networking and collaboration. This channel belongs to Meta and it strengthens communication and the sense of teamwork and pride in our businesses and countries.

+58,000
people have
Workplace

#### Roundtable

Quarterly meetings to address any important strategic issues, reward the outstanding projects for the last quarter, review overall financial performance, and reinforce our culture through testimonials and achievements. The meetings are streamed to nine countries with offices. At the end of the event, attendees can send questions to the executive team.

7,297 people involved

#### "Muévete" (Get moving)

We publish job opportunities within the organization to increase employee mobility between businesses and countries, and we exchange best practices and cultural principles.

#### **Hackathon**

This is an online event where we invite teams from across the region to create solutions that solve challenges associated with our ecosystem.

+410
people registered
for the event

+100 coaches and judges

88 teams

# Training and development

# Building an agile and digital culture supported by training courses for our teams.

We help everyone who works at Falabella to unlock their potential and to grow the business. We design specific courses for each position, according to their responsibilities, capabilities and objectives, using classroom and e-learning courses, as well as field visits.

Training courses are separated into several categories. The most representative categories are corporate induction, technical, professional, specialization and cyber-security. The resources allocated to education and professional development in 2022 was Ch\$12,454,406,000, which is approximately 0.1% of the company's revenue for 2022.

82,198 people trained

80.2% of Falabella's workforce

#### **Distribution by position**

Average hours

Position	Men	Women
Senior executives	30.8	22.1
Managers	39.3	44.0
Supervisors	33.9	33.4
Operators	23.7	34.4
Sales force	39.1	46.6
Administrative staff	31.2	37.7
Support staff	28.8	6.8
Other professionals	27.3	29.9

Average training hours

31.8

average hours per person

31.8 average hours per man

31.9 average hours per woman



#### Falabella Academy

Falabella's cultural transformation and talent development is supported by empowered leaders who ensure that we achieve our purpose and business strategy. We design training and development programs to fulfill this vision in the Falabella Academy, which is available to every team.

#### Digital Falabella

Workplace channel for sharing news about our transformation. It showcases internal and external guests and demonstrations on topics related to our ecosystem.

**3,726** active users

#### **Career plans**

We design professional growth paths to strengthen and retain our digital talent, with stages that involve challenges that develop people's professional skills.

#### **Digital School**

A labor retraining program that strengthens Falabella's transformation. It offers our teams training and development opportunities in digital roles, with versions in Chile, Colombia and Peru. The first phase of the program contains digital immersion, where participants learn and apply agile methods. Then they move on to a technical training phase, where they specialize in Front End Development, UX/UI Design and Data Analytics.

Participants complete a period of professional practice in the IT departments of various businesses, to bring them closer to these digital positions. Those who successfully complete this stage can relocate to a new position associated with their specialization.

**22** people graduated

#### **Training networks**

This initiative strengthens customer service, sales and product management skills. It targets everyone in direct contact with customers. It provides digital content and technological solutions that encourage continuous, tailored learning. Courses can be self-assigned and it provides access to calendars, documents and progress profiles. It improves real-time traceability of content, results and reports. Furthermore, we have expanded training through partnerships with organizations providing content such as Udemy, Ubits, Crehana, Degreed and MyAthina.



#### Sponsorship programs

We have been financing MBA and Masters programs abroad since 2009, to develop our team members with good performance and high potential. We grant scholarships for local MBA, masters programs, diplomas and professional qualifications. We finance up to 75% of the total fees with grants, and finance the remainder as an interest-free loan. Program applicants must have a performance evaluation classified as satisfactory or higher, a minimum of 2 years' service, and the approval of their direct supervisor and departmental manager.

#### **Ecosystem Leaders Program**

This online course develops leadership skills with content focused on strategy, technology and management. The main objective in 2022 was to develop skills to manage change and build a shared values culture that contributes to the ecosystem.

The initiative uses a Learning Experience Platform (LXP) with functionalities that encourage active, social, personalized and on-demand learning, in a dynamic and attractive virtual environment.

## Ethical training

Every year, people in positions exposed to ethical risks receive live training led by the Governance, Ethics and Compliance team, which provides information regarding the risk exposure of their functions and the controls to mitigate and manage them. However, all employees, regardless of whether they are exposed to these risks must take an annual e-learning course that covers the most important aspects of governance, ethics, antitrust issues, crime prevention, etc.

Relevant content is published on Falabella's intranet in graphic or audiovisual format to reinforce the principal integrity and compliance controls. We regularly publish relevant content regarding our Business and Human Rights Policy and due diligence, with the aim of communicating our commitment to fundamental human rights.

# Performance evaluation

We evaluate the performance of everyone working for Falabella, in order to professionally develop them, track their growth following each discussion, strengthen their leadership skills and align them with the corporate culture.

Performance management panels at each business were created to monitor the development plans prepared by talent committees, which are reviewed quarterly by each CEO and by a monitoring committee with the CEO. These include development measures for top performers, critical talents and under-performers.

We use a common performance evaluation tool to measure competencies, potential and specific KPIs. Competencies are based on the same corporate principles and values for employees in all businesses across the region. We separated evaluations into two streams with executive evaluation for top and middle management, and 360°, 180°, 45° or other performance evaluations for other teams.

The executive evaluation aims to evaluate every employee with at least five months' service as a manager, deputy manager or any other principal position in every country and business. There were 3,143 executive evaluations in Chile, Peru, Colombia, Argentina, Brazil, Uruguay, Mexico, China and India during 2022.

# Diversity forms part of our identity

We build a culture that gives everyone a sense of belonging and that helps them to perform at their best, regardless of their gender, sexual orientation, religion or any other fundamental characteristic.

Our team is diverse. More people identify themselves as women, with an increasing proportion in management and executive positions. We have broad generational diversity and many nationalities. At Falabella, diversity and inclusion help us to develop the potential of each person, while enriching our organizational culture. It also helps us to represent the customers we serve, which broadens our value proposal.

We designed a diversity, equity and inclusion strategy to build a constructive culture of respect and equal treatment for every team member, customer and stakeholder. Accordingly, we arrange awarenessraising initiatives to promote accessibility and non-discrimination using the Group's internal networks. We have a Diversity and Inclusion Policy that builds an organizational culture and working environment based on three fundamental principles:

- Respect and protect the dignity of everyone.
- Promote an inclusive and diverse working environment.
- Eliminate all arbitrary discrimination.

This policy creates common standards, structures and processes, with an emphasis on inclusion groups covering gender issues, sexual diversity and people with disabilities. Each inclusion group has a sponsor on the executive committee, whose role is to report on their issue, be visibly committed to diversity and inclusion and act as spokespersons for that issue. We have inclusion trainers in stores, branches and shopping centers at each business unit, who co-construct an inclusive culture and promote respect and diversity.

The Culture Survey incorporated a voluntary question on each individual's self-identification with various groups, such as the LGBTIQ+ community, migrants and people with disabilities. This is valuable information when developing concrete measures to address differences between groups, along with ensuring that experiences are equal in stores, warehouses and offices. The responses from the ecosystem Culture Survey produced the following identification among inclusion groups:

6% migrants

**1.2%** people with disabilities LGBTIQ+ people

50.8% women

2022 Annual Report **67** 

WELCOME WE ARE FALABELLA

**CORPORATE GOVERNANCE** 



**CREATING LONG-TERM VALUE** 



#### Certification A | Best Place to Work for LGBTIQ+ Talent

#### **Pride Connection**

- Falabella S.A.
- Falabella Inmobiliario
- Falabella Financiero
- Mallplaza
- Falabella Retail
- Sodimac
- Tottus

#3 Best place to work in Chile for Women

Great Place To Work

Falabella Retail Chile

#### **Best Advertising Campaign** Better World/Gender Equality and Rise Up Women 2021 Categories 2022 ANDA Awards

Falabella Retail Peru



Meet our Anda Award winning campaign

Silver Award, Positive Change category, social good, diversity, equity and inclusion Effie Award Colombia

Sodimac Colombia

#### Training and building an inclusive culture

We participated in "Diversity is shared" for the second consecutive year, between October 24 and 28. This is a collaborative initiative built by 13 companies in Chile to raise awareness and learning around diversity, equity and inclusion. The talks tackled employer branding, intersectionality and inclusive leadership. There were 3 open online discussions with 782 participants. There was also a physical closing event in the auditorium of Falabella Corporativo, where the event organizers participated along with 40 people.

Our training platform Falabella Academy has seven capsules on diversity and inclusion, which address topics such as sexual diversity, gender equality, disability, intersectionality and interculturality. Each business monitors those who complete the entire course, which supports grouplevel analysis.

We held a "My Customer" discussion in August on inclusive treatment for customers, how to approach diversity and inclusion in marketing, and the impact of algorithmic bias. We held an Inclusive Leadership Workshop in October, which was organized by Deloitte and led by Falabella Inmobiliario. It was attended by 30 people from our businesses, and we worked together on an action plan to strengthen Inclusive Leadership in the Falabella Group.

Falabella Corporate joined the Inclusive Companies Network developed by SOFOFA (Sociedad de Fomento Fabril - the Chilean Production Federation) to promote training on inclusion issues, collaborate by arranging assemblies, participate in mentoring programs as a coaching company, and participate in events and discussions with experts on diversity and inclusion issues.

2022 Annual Report 68

WELCOME

# Discrimination cases

Our Code of Integrity declares our commitment to eliminate arbitrary discrimination, prohibit any kind of harassment, respect people and promote diversity and inclusion. All Group employees and business partners can use the Integrity Channel to report any kind of discrimination.

When a case of discrimination is proven, then sanctions are applied that depend on its severity. The Ethics Department may propose action plans for specific departments or business teams where conduct contrary to the Code of Integrity has been proven. Thirty discrimination incidents were recorded across the group during 2022. Five were proven, closed and sanctions were applied, in accordance with internal management processes.

The Company does not have the systems to determine its total losses as a result of legal proceedings related to employment discrimination in 2022.

## Gender equity

**CREATING LONG-TERM VALUE** 

We achieved our goal of women filling 40% of management and executive positions. This reflects our commitment to creating workplaces that encourage women to professionally develop.

We launched a Gender Equity Policy in 2022 that establishes the principles and general measures to promote gender equity within our corporate culture. This Policy declares our commitment to implement measures that allow our employees to live in co-responsibility with their families, to ensure that their work responsibilities can be compatible with their personal, family and domestic responsibilities.

It designs new initiatives and improves existing ones that help Falabella's employees to participate actively and equally in tasks traditionally assigned to women, regardless of their gender identity, such as tasks involving parenting, caring for children or dependents, and housework. As of the close of the report, the Policy was still pending approval by some business units.

Our Code of Integrity declares the company's commitment to prohibit any kind of sexual or workplace harassment. Such conduct is considered a serious violation. Our employees and third parties can use the Integrity Channel to ask any questions or report anything that violates this Code. Training and publication events related to sexual and workplace harassment were carried out during 2022 with 6,637 participants, equivalent to 0.06% of the Group's workforce.

During 2022, 104 complaints of sexual harassment were filed directly with companies in the Group, while none were filed with the Labor Directorate or an equivalent body. During 2022, 125 complaints of workplace harassment were filed directly with companies in the Group, while 8 complaints were filed with the Labor Directorate or an equivalent body. These complaints were investigated in accordance with our internal procedures, and a small percentage of them were proven.

27
training sessions on sexual and workplace harassment

+6,600 people involved

We commemorated Women's Month in March, which highlighted our progress and challenges with unconscious bias. We also highlighted women in STEM careers and inclusion for women in the LGBTIQ+ community. Various events took place, which included discussions led by women from various businesses, talks in the "I'm Remarkable" program and we led discussions at the Women's Economic Forum (WEF) in Chile. We launched the ImpulsaSTEM initiative, generated awareness-raising videos to communicate progress and challenges in the gender agenda.

#### **Unconscious bias**

Unconscious bias causes us to make decisions that are not based on facts, but favor one person or group to the detriment of others. At Falabella we try to avoid bias. We created an inclusive communication manual, we reformulated gender-neutral job descriptions and we determined that at least 40% of the management and senior executive team should be women. We provide regular training workshops on unconscious bias, and we strive to equalize benefits between men and women.

## Programs aimed at empowering female leadership

We have developed programs such as High Performance Women (HPW), to accelerate the professional development of women in Falabella by strengthening key leadership skills. Training, coaching and career management sessions help them to prepare for management positions.

We created the first Regional Mentoring Program for women in junior management and digital positions. More than 130 pairs were matched between businesses and countries, where women are guided by mentors who are managers and deputy managers.

Falabella is the first company in Latin America to be certified in the #TrainTheTrainers program of the "I'm Remarkable" initiative organized by Google that empowers women and other under-represented groups.

40

workshops in Chile, Peru and Colombia

440

female participants

#### Salary gap

We are making progress to close the salary gap at all our business units. Our remuneration strategy is based on fair and competitive principles. It determines salaries according to the responsibility and performance of each position in the company, using a methodology implemented by an international consulting firm.

We measure the salary gap by responsibility or internal grade, to make salaries comparable for people in the same position. We measure the annual salaries of men and women with the same responsibility in each position category and compare them across functions, businesses and countries. Our method brings us closer to precisely reducing potential gaps. Further details of the gender salary gap at other agencies can be found by clicking here.

Our annual salary review process is free of bias, and it is based on responsibility, merit, internal equity and competitive principles. Similar remuneration is assigned to positions with the same responsibility within the salary band. Furthermore, we ensure that remuneration is competitive. We have salary scales that are reviewed every year and that reward merit. They assign a higher percentage increase to employees who have achieved better performance. After the annual review, the goal is for equivalent positions to have similar salaries.

93.1%

salary gap within senior and middle management

98.5%

salary gap in positions other than senior and middle management

The salary gap is the gross hourly salary of women as a percentage of the gross hourly salary of men.

#### **Connected Women Network**

A network of more than 900 female executives working in Falabella's businesses and countries. It links professionals to encourage networking, build collaboration, attract and retain talent, support the organization in promoting female talent and help to build a common culture of gender equality. This network extends to Mexico, Colombia, Peru, Chile, Brazil, Argentina and Uruguay.



## Sexual diversity

# We know that diverse teams help organizations to become more creative and make better decisions.

We ensure that everyone has equal access to job opportunities. We publish our vacancies on the Pride Connection Job Portal. Falabella has been a member of this network since 2019. It promotes inclusive working environments and unites over 80 Chilean member companies who attract LGBTIQ+ talented people. Pride Connection provides advice when we are developing and implementing Diversity and Inclusion initiatives within our sustainability strategy. We participate in the Equity CL survey every year. This analyzes the performance of Chilean companies on inclusion issues.

We were elected to the Strategic Committee of Pride Connection Chile during 2022, which reflects our commitment to diversity and inclusion. We shared our experiences as a coaching company in its Business Mentoring program.

We have created a working environment where everyone can contribute and develop to their full potential, whatever their identity. At Falabella, everyone has the same benefits, regardless of the union they choose with their partners, such as pre and postnatal leave for homo-parental adoption and marriage benefits for civil union agreements. We have a Gender Transition Protocol that establishes guidelines for supporting people who are transitioning their gender in a respectful and caring environment. Supplementary health insurance in Chile provides coverage for gender transition, including psychological support, hormone treatment and surgery.

We support the LGBTIQ+ Community and Aliad@s, where people in our teams can meet, connect and communicate on issues that are important to them. It also provides them with the opportunity to lead the change and directly impact Falabella's cultural transformation by making it increasingly inclusive, while amplifying the diversity of voices and experiences involved in setting organizational priorities. These networks are independent of the business and extend to Chile, Peru, Colombia, Brazil and Mexico.

#### LGBTIQ+ and Aliad@s community

Business unit Control of the Control	Members
Falabella Corporativo, Inmobiliario and Mallplaza	148
Sodimac Chile	331
Falabella Retail Chile	300
Falabella Financiero Colombia	62
Falabella Financiero Chile	118
Businesses in Peru	229
Tottus Chile S.A.	46
falabella.com	59



Meet the #UnEquipoConOrgullo miniseries

# Sexual diversity training

We believe that education and training in sexual diversity is a useful mechanism to combat discrimination in the workplace. Therefore, we encourage reflection and training in inclusion, with a focus on issues such as sexual orientation, gender identity and gender expression.

We encourage equal rights initiatives for the LGBTIQ+ community throughout the year, using communication materials, newsletters, awareness-raising talks and testimonials on various aspects of the gender agenda.

During June, Falabella joined the campaign to vindicate the rights of the LGBTIQ+ community. Our support builds an inclusive working environment with respect, acceptance and support for rights, where people can learn about and reflect on LGBTIQ+ community biases and stereotypes, and recognize the achievements of our internal network. We have developed and published videos on biases, stereotypes and benefits for the LGBTIQ+ community. We participated in Pride Connection's Pride Week by arranging awareness-raising talks. We generated discussions at law firms where we emphasized the importance of this issue to legal services providers.

We celebrated Trans Visibility Day, the International Day against Homophobia, Transphobia and Biphobia, and other celebrations that we promoted and communicated internally. We intertwined our brand logos with the colors of the LGBTIQ+ flag in external communications to continue strengthening our commitment to diversity, and we joined Pride marches in Chile, Peru and Colombia.

# People with disabilities

# We promote inclusive access to work, with more than 1,200 people with disabilities forming part of our ecosystem.

We have implemented various initiatives that close the gap between the supply and demand for employment among people with disabilities. We began in 2021 by conducting a diagnosis of employment inclusion together with Con Trabajo Foundation at all our business units in Chile. This involved surveys, focus groups and documents, which involved 77 key people and 333 people with disabilities. Each business presented their analysis results, based on their circumstances. Aspects considered strengths after taking into account the variability in scores between businesses were their sense of belonging, compliance with the regulatory framework, inclusive values and leadership.

As a result, we designed a strategic plan for 2022 that included constructing ramps in stores and branches to improve the mobility of people with disabilities, releasing online SAP help desk tickets for people with hearing or speech disabilities and by the close of this report we were adapting performance evaluations to focus on people's abilities. We formed a partnership with the RedApis organization who will provide subtitles and sign language for our videos and internal talks, to progress our inclusive communication.

We trained more than 45 people to become certified as inclusion managers in two course modalities. The first was conducted by the Ronda & Best Buddies Foundation in a synchronous online manner,

and the second was conducted by the Con Trabajo Foundation in an asynchronous online manner. This network of managers will encourage the inclusion of people with disabilities and strengthen our inclusive culture and accessibility.

## Distribution of people with disabilities, by position and gender

Position	Men	Women
Senior executives	1	1
Managers	7	3
Supervisors	11	10
Operators	33	6
Sales force	653	460
Administrative staff	12	9
Support staff	4	3
Other professionals	16	13
Grand total	737	505

#### Inclusive employment cycles

We incorporate inclusion practices throughout the employment cycle for people with disabilities, to equalize opportunities. We formed a partnership with the Incluyeme Foundation in 2022, who evaluated our Human Resources processes. They used these results to produce training workshops on inclusive recruitment practices for our Talent teams, to ensure competency-based interviews and universal procedures.

Our Chilean selection teams participated in various inclusive fairs, including the inclusive job fair led by the Providencia Municipality and the latest Inclusion Fair.

The Providencia Inclusive Job Fair was held on September 21 at the Bustamante Park Amphitheater. Sodimac participated as a panelist and shared its challenging experiences with inclusion and good practice. Several talent attraction teams met the people who approached our stand, to respond to their questions, receive resumes and share our unified job platform Muévete.

The online Inclusion Fair was held between October 3 and 7 as a meeting point for companies, government, academia, entrepreneurship and foundations around the inclusion of people with disabilities, the elderly and migrants with disabilities. We participated in two international conferences that gave talks to the general public, and shared best practices among companies. This included Falabella Retail leading the talk "Breaking down barriers to build a more inclusive organizational culture".

#### Accessibility network

This network was created in 2022 with the objective of building awareness and learning on diversity and inclusion, promoting equal opportunities and conditions for everyone in the ecosystem.

These initiatives encourage physical, technological and attitudinal accessibility for people and develop bonds between people with disabilities and the careers of people with disabilities.

The network covers the region with a focus on Chile, Peru, Colombia and Mexico, and has information for every country with a Falabella business. It currently has more than 220 members and is led by a committee of 27 people, with representation from various countries and businesses in the region.

## Well-being of our people

At Falabella, the goal of making life simpler and more enjoyable applies to the whole company. And it starts at home. We take care of our teams with a value proposal that encourages a positive work-life balance, we respect their rights of association and collective bargaining, and we build a health and safety culture that reaches everyone in the organization.

## Value proposal for our teams

We recognize that caring for our teams is a fundamental component of business sustainability. We offer Falabella employees a value proposal that supports their professional development while caring for their personal lives. All Group companies provide their own benefits, which have been adapted to the requirements of the business and their context. There are universal benefits for Group employees with an indefinite employment contract.

- Day off for birthdays
- Day off for a death in the family
- Day off for a birth or adoption
- Dental insurance
- Catastrophic insurance
- In-office vaccination
- Agreements with health institutions
- Insurance discounts for life, automobile, home policies
- FALP Agreements (Cancer Treatment Foundation)
- Caja los Andes Agreement (Employee Benefits Fund)
- Influenza vaccination at zero cost
- Influenza vaccination for families at 50% discount
- Entel Agreement (Mobile Telephone Network)
- ACHS Agreement (Employment Safety and Insurance)
- Falabella days whenever required
- Ophthalmology procedures
- Pet insurance
- Routine ophthalmology examinations at zero cost
- Betterfly Agreement
- Betterfly Tele-medicine Services
- Day off for COVID vaccination

We provide monetary benefits, such as discounts on several categories in falabella.com and in Tottus when buying using Fazil. Group employees also have discounts on insurance policies with Seguros Falabella. Banco Falabella offers consumer loans at preferential interest rates, subject to a credit evaluation, and offers checking and CMR accounts with no maintenance fees.

Apart from these universal benefits, there are general monetary benefits for employees with indefinite contracts, such as gift cards, annual bonuses, five-year bonuses, vacation allowances, grants for school-children, event allowances, inflation increases and other benefits.

### Mothers and fathers at Falabella

We support the reconciliation of work and family life with measures that help people to live in co-responsibility with their families, and to reconcile their work, personal, family and domestic responsibilities.

At Falabella we have introduced measures that allow our team members to actively and equally participate in tasks that are traditionally assigned to women, regardless of their gender identity.

Our businesses have extended postnatal leave beyond the legal requirement in each country under a gradual implementation plan. We encourage co-responsibility with a package of specific benefits. These include an allowance to celebrate births and adoptions, payment of nursery care or an allowance for parents not using the company's on-site nursery, payment of remuneration in full regardless of the postnatal leave chosen, and a gradual return to work after postnatal leave.



We publish these benefits and ensure that they are correctly implemented using incentive mechanisms, while encouraging men to use them. We offer working flexibility, gift cards, an additional allowance for those who continuously use these benefits, and an additional hour for feeding babies. Our most significant practices are as follows.

- Falabella Financiero Chile offers fathers an additional 15 days postnatal leave, which brings the total up to 20 days. It offers additional flexibility and a reduced working day for mothers, a birth allowance for mothers and fathers, while mothers with a salary higher than the taxable ceiling are paid a medical leave supplement during pre- and postnatal leave.
- Falabella Inmobiliario Chile offers an additional Ch\$50,000 allowance for men taking the postnatal leave described in internal policy on a continual basis.
- Falabella Corporativo, Inmobiliario and falabella.com Chile offer 20 working days leave for fathers from the date of birth or adoption, which includes the 5 days required by law. Mothers can gradually return to work by taking a half-day post-natal leave for 2 months.
- Falabella Technology India provides 26 weeks of legal maternity leave and has extended this benefit to adoptions within its internal policies.

#### People taking postnatal leave compared to those eligible

	Men	Women
Argentina	86.67%	100%
Chile	94.59%	99.40%
Colombia	100%	100%
Mexico	100%	100%
India*	-	100%
Peru	100%	100%
Uruguay	100%	100%
Brazil	100%	100%
Grand total	97.74%	99.57%

<sup>\*</sup>In India, no men took postnatal leave.

#### Average number of days by position

Position	Maternal postnata	Parental postnatal	Paternal postnatal
Senior executives	72.0	84.0	12.0
Managers	88.9	54.7	7.8
Supervisors	92.7	72.4	8.8
Operators	90.1	85.0	8.5
Sales force	94.5	76.1	9.6
Administrative staff	92.4	77.3	9.1
Support staff*	112.0	-	-
Other professionals	85.2	71.0	7.4
Grand total	91.6	75.5	8.9

<sup>\*</sup>There are very few support staff, so no parental or paternal postnatal leave was recorded.

#### Maternal postnatal leave

This leave is 12 weeks in Chile after the birth of a child. During leave she is paid a subsidy in lieu of her remuneration. It is 14 weeks in Peru and 17 weeks in Colombia.

#### Parental postnatal leave

This leave is maternal postnatal leave transferred to the father. It is 6 to 12 weeks in Chile. The last 5 weeks can be transferred in Colombia.

#### Paternal postnatal leave

This leave is given to men after the birth of a child. There are 5 mandatory days in Chile. It is 10 days in Peru and 14 days in Colombia.

## Freedom of association and collective bargaining

We encourage discussion and transparency in every relationship with our teams. We recognize the right to freedom of association and to the labor and collective bargaining rights of trade unions and unionized employees.

Our business units comply with local labor regulations and develop internal procedures to optimally and collaboratively manage union negotiations. We have departments that specialize in labor relations and we use a collective bargaining model that regularly involves various groups to represent the company.

We use several communication channels to maintain continual contact with union leaders, such as instant messaging, e-mail and telephone calls. We encourage our employees to form Joint Health and Safety Committees, so they can become representatives and organizational agents for hygiene and occupational health and safety issues, sexual harassment prevention, and other issues. We integrate trade union presentations into our induction programs.

The working conditions for employees not involved in collective bargaining are initially determined by the core conditions and historical benefits provided by each business. Secondly, they are offered the same terms as the collective agreement negotiated by those working at the same facility or establishment, provided there is a union representation at that location.

All employees can submit inquiries or complaints regarding compliance with labor regulations using the Integrity Channel. We collect our employee's perception of their experience during the annual employee satisfaction survey, to improve their well-being and ensure that we build a good workplace for every team.

The Falabella Group received 269 employment sanctions during 2022, which totaled Ch\$ 600,117,440, and it was the defendant in 157 employment proceedings.

30,076 unionized employees in the region

\$3,962
Average gross hourly salary of store staff (Ch\$)

#### Average gross hourly wage of our store staff (Ch\$)

	Average salary*	Employees earning the minimum wage
Argentina	Ch\$ 4,521	0%
Chile	Ch\$ 5,790	12%
Colombia	Ch\$ 1,546	51%
Mexico	Ch\$3,570	0%
Peru	Ch\$ 2,316	3%
Uruguay	Ch\$ 2,222	0%

<sup>\*</sup>This table only contains information about store staff. This separation is by the employee's place of work.

## Protecting our employee's health and safety

At Falabella we protect the health and safety of our teams. We have comprehensive occupational health and safety management systems that cover all the Group's employees and their duties, with a focus on those performing physical tasks such as operations, logistics, sales and maintenance.

The system is governed by Law 16,744 in Chile, which establishes standards for occupational accidents and illnesses. Several business units have adopted the ISO 45001 standard on health and safety management to strengthen their risk prevention programs.



Our system uses a process to identify, evaluate and minimize occupational risks. This process uses a matrix of occupational health and safety risks and hazards for each business. It investigates accidents, inspects behavior, identifies processes, notification protocols and occupational accident responses, checks how safety equipment is used and any training. We conduct monthly reviews, monitor relevant occupational health and safety risk management indicators, evaluate their quality and identify opportunities for improvement.

We have designed a risk matrix that combines the risks to each process, which is a vital technique to evaluate and control occupational health and safety hazards. The most common situations that exposed people in our teams to these risks were incorrect use of tools, commuting accidents and crimes committed by third parties. The main cause of occupational illnesses was workstations with poor ergonomic conditions.

Employees can report dangerous occupational situations using the Integrity Channel, or to Joint Health and Safety Committees, or directly to their supervisors. People who feel that their integrity is at risk can refuse to work until optimal risk prevention measures are in place, without reprisals. We provide access to medical care services that are supported by complementary health insurance, negotiate agreements with medical centers, grant time off to attend medical laboratories and arrange illness prevention vaccination plans.

When situations require investigation, a procedure is used that begins with taking statements from those affected, followed by a review of the workplace and an analysis of the causes, then risk prevention measures are introduced to reduce the risk of further occupational accidents or illnesses.

We arrange monthly reviews to monitor relevant indicators and evaluate the quality of incident management. We implement medical surveillance programs and annual reviews of working plans, together with local health and safety services. These organizations are responsible for providing employees with medical, financial and risk prevention benefits, and for providing organizations with advice. The results of these reviews are used to strengthen controls and implement new procedures.

Employees are also represented on monthly committees¹ that are involved in risk assessment and mitigation. They are composed of an equal number of employee and company representatives. Their responsibilities include ensuring strict compliance with all risk prevention measures, preparing a work program, investigating the causes of occupational accidents and supporting employee training.

We promote a risk prevention culture. Accordingly, we arrange courses, workshops and lectures throughout the year to train our teams and reduce the likelihood of accidents and illnesses. The most recurrent events are occupational health and safety training at induction, hazard identification workshops, risk mitigation while commuting, emergency and evacuation plans, training on handling fire extinguishers and handling sharp tools.

We provide access to medical and non-occupational care services that are supported by complementary health insurance and dental insurance co-financed with the employee, and we negotiate agreements with medical and dental centers. We focus on risk prevention, so every year we arrange oncological detection campaigns such as breast, cervical and prostate cancer detection campaigns. We arrange influenza vaccination campaigns for employees and their families. We negotiated an agreement with Betterfly, which offers unlimited tele-medicine services covering several specialties, such as general medicine, psychology, nutrition, kinesiology, pediatrics, and other specialties.

All this information is formally described in the benefits manual and is explained to employees when they join the company. We also conduct publicity campaigns using digital channels such as Workplace.

### Health and safety performance

Indicator <sup>2</sup>	2022
Total accidents	1,864
Accident rate	1.85%
Total fatalities	0
Fatality rate	0%
Total cases of occupational illnesses	154
Occupational illnesses rate	0.15%
Average days lost to accidents during the year	11

1 In Chile, this refers to Joint Health and Safety Committees 2 Based on the average monthly number of employees



## Ourdual materiality approach

On a yearly basis, we review and update all of our material topics with the objective of adequately develop all our publications, prioritizing the most relevant topics for our interest groups and how to create sustainable value across all our ecosystem with a long-term vision.

Since 2022, we integrated the principal of double materiality in our Sustainability management and in the annual disclosure of our performance in Environmental, Social and Governance (ESG) topics. The former implies a joint effort between our Risk and Sustainability teams, aiming to establish a methodological approach that considers all of our impacts, risks and opportunities, according to impact and financial materiality.



#### **Impact materiality**

To identify all the topics that represent our most significant impacts in economic, environmental and people dimensions – including impacts in Human Rights – we are guided by the standards established by the Global Reporting Initiative and United Nations Sustainable Development Goals<sup>1</sup>.



VALUE REPORTING FOUNDATION



#### Financial materiality

To identify sustainability material topics that could affect the company's value beyond what is recognized in the financial statements, we use the standards established by the Value Reporting Foundation (SASB), the TCFD and the Financial Market Commission in Chile through its NCG 461 norm<sup>2</sup>.





Our corporate Risk and Sustainability teams began coordinating to develop a method that gave us a complete view of our impacts, risks and opportunities.

CREATING LONG-TERM VALUE

Our objective is to understand and manage impacts that could be financially material and complement traditional risk management, while taking into consideration the main effects of our business on the environment.

This new approach represents progress over our 2021 approach, which defined the scope of that year's Integrated Report. Our 2021 materiality analysis incorporated the perceptions of internal and external stakeholders and this was used to select the report's contents. Their opinions are still relevant in 2022 as they represent one of the factors that determine the severity and probability of occurrence of potential impacts on the environment and define significant risks.

#### Reference standards

This report complies with the requirements of NCG 461 issued by the Chilean Financial Market Commission.

It was prepared in accordance with GRI Standards and the requirements of the SASB Standard for the "Multiline and Specialty Retailers & Distributors" sector. Finally, this report includes an assessment of the risks related to Climate Change, which considers the international recommendations provided by the Task Force on Climate-Related Financial Disclosures (TCFD).

1 GRI 1 Standard: 2021 Fundamentals 2 European Reporting Lab, 2021. https://bit.ly/3KIAjY3

# Process to determine material topics

We used the process described in the 2021 version of the universal standard GRI 3-1 "Process to determine material topics" as a basis for this evaluation. Consequently, we identified our material topics because they are corporate risks for our organization, or because they are required by the financial market or Chilean regulations.

#### Why GRI?

- It focuses on multiple stakeholders.
- It is an international standard developed by an independent and transparent process.
- It represents the expectations of accredited intergovernmental entities on responsible business conduct.
- It is a benchmark standard within the countries where we do business.
- 1 Political, Economic, Social, Technological, Legal and Environmental
- 2 The previous results from Mallplaza and Sodimac were included, together with the preliminary results of the process underway at Falabella S.A., Falabella Tecnología and Servicios Compartidos



CREATING LONG-TERM VALUE

#### **Understanding the context**

- Review of internal documentation for each business unit, such as PESTLE analysis<sup>1</sup>, risk matrices, strategic plans, previous materiality analysis and sustainability or integrated reports, environmental approval resolutions, and other documentation.
- Analysis of Human Rights due diligence at each business unit<sup>2</sup>.
- Review and analysis of industry trends, based on articles, studies and the press. Benchmarking with other national and international companies in the sector.
- Review and analysis of media that mention Falabella and its business verticals.
- Review and analysis of complaints received via the corporate integrity channel, and segregating cases into the most frequently used categories.
- Stakeholder consultation: results analysis of various corporate consultations with various stakeholders throughout the year:

#### Investors

Review of inquiries, topics of interest and expectations arising from questionnaires, conferences, conference calls, including institutional investors.

#### Various external perspectives

Online consultation with external stakeholders (2021) that included collecting opinions from community representatives, suppliers, sellers, media, civil society, government, authorities, and customers.

#### Customers

- Analysis and categorization of claims.
- Results evaluation from satisfaction measurement systems.

#### **Employees**

- Internal consultation with executives.
- Online consultation with the public in 2021
- Results of the working climate survey.

#### Main outcomes

- Preliminary list of the risks within the Company's surroundings
- Preliminary list of actual and potential impacts within the Company's surroundings



2

2

#### Identifying risks and impacts

- More than 80 meetings with key corporate and business unit executives. The objective of these interviews was to identify their main concerns, the main business challenges and the significant impacts for their department.
- Analysis of information from these meetings influences preliminary inventories and calibrates preliminary lists of impacts and risks.

3



CREATING LONG-TERM VALUE

#### **Evaluation of impact importance**

- Impact assessment criteria: severity, scope, irremediability and probability of occurrence for both impacts and risks. Reputational factors, effects on people's health and well-being, potential for legal non-compliance or loss of certifications, and effects on the environment and social and human rights were all used to develop the impact assessment criteria, in accordance with best practice.
- Risk assessment by key employees using scales that indicate the likelihood and severity of risks.
- Impact assessment using scales and the information collected in stages 1 and 2.

4

#### **Prioritization**



- Independent prioritization of risks and impacts. Risks are prioritized using the outcome of the risk assessment, to ensure that they are correctly managed throughout the organization.
- Calculation of the overall weighted impact score using these variables
- The threshold for impacts to become significant impacts.
- Impacts are categorized into material issues.

5

#### Approval, management, monitoring and reporting

- Assessment of the relationship between significant risks and material issues.
- Preparation of the dual materiality matrix that consolidates the impacts by the organization (impact materiality) and the risks for the organization (financial materiality). This tool helps us to universally and efficiently manage the important sustainability factors for the organization.
- The materiality analysis was approved by the Strategy and Sustainability Department, verified during the independent audit and subsequently validated by the Board of Directors as an integrated component of this report.
- The sustainability strategy, pillars and goals are controlled by the Strategy and Sustainability Department, and monitored by the executive team in various committees that review ESG strategy progress and performance. It is submitted twice each year to the Board to review the results and approve the strategic vision, commitments, associated investment budget and performance indicators, associated to incentives to the organization's executives.

#### Main outcomes

- List of risks by business vertical and for the Group
- Detailed list of impacts

#### Main outcomes

- List of risks by business vertical
- List of impacts on Falabella S.A.

#### Main outcomes

Material issues.

WELCOME

WE ARE FALABELLA

CORPORATE GOVERNANCE

#### List of material issues

N°	Material issue	Status	Priority for Falabella S.A.	GRI
1	Occupational health and safety	New	High	403
2	Climate change	Continues	High	305
3	Working conditions, health and safety of external workers	New	High	403 and 414
4	Privacy & cybersecurity	Continues	High	418
5	Customer access, health and safety	Continues	High	416
6	Waste	New	High	306
6 7	Waste  Customer satisfaction and experience	New Continues	High Medium	306 417
	Customer satisfaction and			
7	Customer satisfaction and experience  Employment and employee	Continues	Medium	417
7	Customer satisfaction and experience  Employment and employee welfare	Continues	Medium Medium	417
7 8	Customer satisfaction and experience  Employment and employee welfare  Diversity and inclusion	Continues  Continues  Continues	Medium  Medium  Medium	417

Material topics from the previous period that are not included in the prioritization exercise of 2022 are Compliance and Ethics, Corporate Governance, Digital Ecosystem, Innovation and Transformation of the Business Model, Ethical Advertising, Operational Ecoefficiency and Sustainable Products, Environmental Standards in the Supply Chain.

#### High risks

CREATING LONG-TERM VALUE

Туре	Group risks 2022
Environmental	Climate change with natural consequences that affect operational continuity and/or increase costs in the value chain.
Compliance	Non-compliance with laws and regulations New regulations or restrictive regulatory changes.
Strategic	Uncertain political and economic scenario. Inconsistency between ESG statements and performance. Inadequate identification and response to our current and potential customers preferences
Financial	Exchange rates, inflation, interest rates, credit and liquidity.
People	Inability to attract or retain talent.
Information security	Cyber-attacks
Social	Accidents, illnesses or other events that impact the minimum volume of people to operate Conflicts with local communities Damage to infrastructure that affects physical security, operational continuity or people. Engagement with suppliers that do not meet minimum standards. Sale of products that harm people's health or integrity (product safety or food safety).
Technological	Critical system failures or crashes. Technological obsolescence

Duediligence

An important channel for receiving concerns and complaints associated with the Company's potential impacts on people or the local community is the Integrity Channel, which is a single channel for all Group companies.

There are remediation mechanisms for customers and Falabella tailors its response to each individual request. The solutions offered to customers relate to their particular situation, which always comply with the law and our internal regulations. The most common solutions are financial compensation, reimbursement of medical expenses, discounts and replacement products.

The approach for environmental issues is similar, since every situation that could have a negative impact on the local community is individually analyzed and an action plan is tailored to each case.

**OUR DUAL MATERIALITY** 

WELCOME

#### CREATING LONG-TERM VALUE

## Sustainability strategy

At Falabella, we are guided every day by our purpose of making life simpler and more enjoyable. It guides how we do things and drives sustainable business growth, having a positive impact on people, local communities and the environment.

Our sustainability strategy has five objectives with several impact goals that help to create shared value. It reports on our contribution to eight of the UN Sustainable Development Goals (SDG), together with the Group's positive contribution to other goals.

We have adhered to the United Nations Global Compact in Chile since 2022 and demonstrated to our stakeholders our commitment to labor and human rights, the environment and eliminating corruption. Our intention to make a

tangible contribution to the global agenda proposed by the SDG.

This commitment has also been adopted by our parent company in Chile, Falabella S.A., and shared by our subsidiaries Sodimac, Falabella Retail, Tottus, Mall Plaza, Banco Falabella Chile, as they also adhere to this initiative.

Our sustainability performance has resulted in our inclusion in the Dow Jones Sustainability World Index (DJSI World) since 2016. We are the only Chilean company to form part of this index, which unites international listed companies that are sustainability leaders.

Falabella is ranked eighth in the global retailing industry. We obtained a maximum score in the social reporting category, which evaluates the transparency, quality and scope of our reports.

We are the only
Chilean company
included in the Dow
Jones Sustainability
World Index (DJSI
World).

Pillars	Objective	Foci	ESG dimension	SDG
Climate action	To be net zero in scope 1 and 2 emissions by 2035  Establish strategies to mitigate operational impacts of climate change.	<ul> <li>Replace refrigeration, air conditioning and lighting equipment</li> <li>Procure a renewable energy supply and achieve energy efficiency</li> <li>Work with suppliers to reduce the carbon footprint associated with manufacturing and transporting the products we sell</li> <li>Adopt TCFD recommendations for managing climate change risks and opportunities</li> </ul>	Environment - Climate change	7.2 9.4 11.6 13.1
Circularity and waste	Promote optimal waste management, divert our waste that ends up in landfills or dumps using circularity initiatives	<ul> <li>Integrated waste management in stores and shopping centers</li> <li>Reduce and recycle waste with a focus on waste food</li> <li>Change materials and reduce packaging</li> </ul>	Environment	2.1 12.3 12.5
Diversity, equity and inclusion (DEI)	Promote a culture and work environment free from any sort of discrimination and that encourages integration and participation of all people as equals.	<ul> <li>Ensure diverse talent is represented by adding women to Senior and Middle Management in technology and increasing the percentage of people with disabilities</li> <li>Design an inclusive journey for our teams</li> <li>Develop internal networks</li> <li>Voice of the employee strategy (employee satisfaction survey) with a focus on DEI</li> <li>DEI awareness and training for employees</li> </ul>	Social	5.5 5.1
Social Impact	Improve living conditions within our local communities	<ul> <li>Design community outreach programs based on evidence of effects</li> <li>Align social investment programs and initiatives with the core business</li> </ul>	Social	4 BOOLAGIN RECKERAN 4.4
Corporate Governance	Ensure an ethical, transparent approach that respects human rights across our entire business with a focus on risks	<ul> <li>Corporate compliance policies and programs</li> <li>Implement Human Rights and Corporate Due Diligence</li> <li>Integrated Risk Management Policy and System</li> </ul>	Governance	16.2 16.5 16.6 16.b

CREATING LONG-TERM VALUE

## Stakeholder engagement

We identify our stakeholders throughout Falabella's value chain. We analyze their implications and the potential impacts that our business model may have on them. Then establish an appropriate management and engagement strategy for each stakeholder.

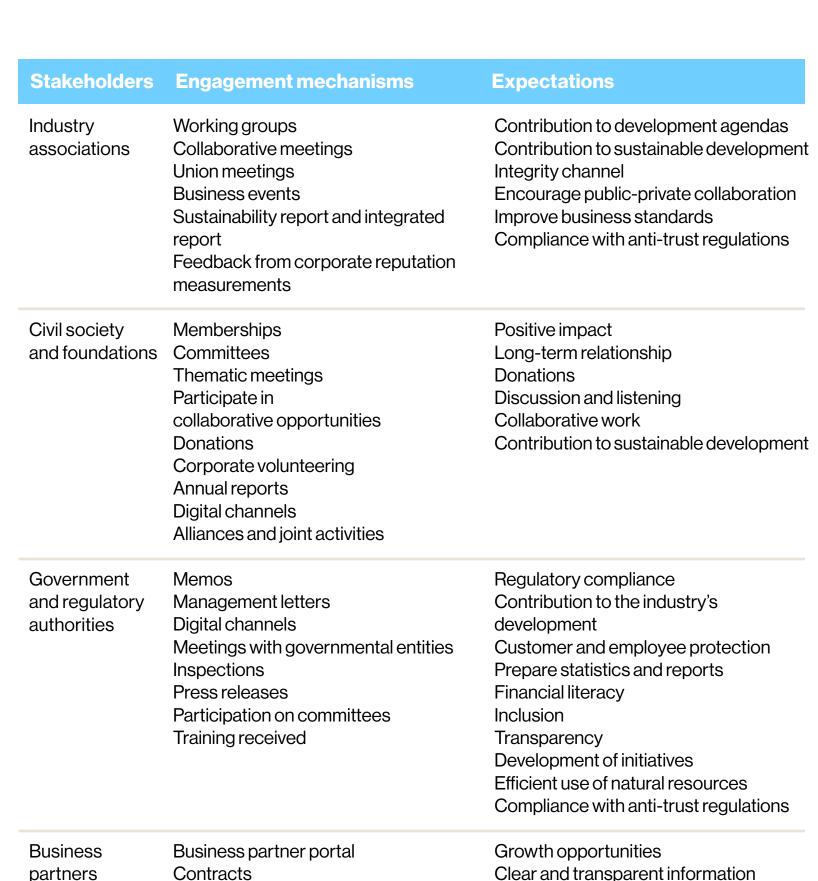
We create open communication channels, with the aim of understanding their requirements and promoting best practice, to build trusting relationships and shared value.

The company is continuously searching for elements that will improve the different mechanisms of relationships that it maintains with each of the interest groups. In the particular case of shareholders and investors, there is a constant dialogue that allows periodic feedback, pertaining to the form, timing, and content of the information disclosed.

Stakeholders	Engagement mechanisms	Expectations
Teams	Internal communication channels: workplace, email, slack, teams Engagement using social networks Corporate volunteering Assessment, selection and training process Directors and the integrity channel Onboarding process Employee satisfaction and working climate surveys Joint committees	Career development Working conditions Remuneration and benefits Occupational health and safety Continuous training Work-life balance Diverse, equitable and inclusive environment Smooth communication Equal pay
Trade unions	Collective bargaining Monthly meetings with union leaders Working groups Integrity channel	
Shareholders and investors	Board of Directors Shareholders' meetings Participation on committees Integrated report Thematic meetings Corporate website Conferences and press releases Events Publication of financial results Investor relations team	Transparent and timely information Profitability Growth Business sustainability Risk management Ethics management and regulatory compliance
Banks and financial institutions	Financing contracts Integrated report Earnings release Investors website Direct communication	The Company's profitability Financial risk management Organic and inorganic growth Credit quality and borrowing capacity Regulatory compliance and ethical conduct Transparent and timely information Business sustainability

**Stakeholders Engagement mechanisms Expectations** Annual meeting with suppliers Commercial conditions Suppliers and Meetings Contractual terms contractors Hotlines, telephone and email Transparent processes organizations **Profitability** Surveys Process auditing Growth and development opportunities Smooth communication Product fair Stakeholder feedback process Digitalization and innovation Sustainability report Bid request Policy communication Training Contracts Customers Social networks Product quality and guarantees Market analysis Price and promotions Website Security Satisfaction survey (NPS) Service and delivery schedule Physical stores Experience and entertainment Empathetic and responsive after-sales Whistleblower channels Press service Clear information Integrity channel Advertising Sustainability Regulatory authorities Preventive measures for contingencies Responsible marketing Protection, security and privacy of personal data Clear and transparent information Non-discriminatory treatment Engagement in the field **Employment opportunities** Local communities Opportunities to listen and discuss Local entrepreneurship and Discussion groups development Corporate volunteering Experience and entertainment On-site meetings Environmental management Collaborative meetings Social investment programs and Press initiatives Integrity channel Local development Inclusion of vulnerable groups Response to local contingencies Contribution to sustainable development Donations

WELCOME WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM CREATING LONG-TERM VALUE VALUE CHAIN SOCIAL IMPACT APPENDIX FINANCIAL STATEMENTS



Direct contact with sales executive

Support channel

Social networks

and retailers

**Fpay** 

associated with

Commercial conditions

Visibility for their products

Innovation





Falabella participates in many national and international associations and organizations, in order to develop strategic alliances with common interests that reinforce our sustainability objectives.

We make strategic contributions to chambers and financial organizations, to drive business growth and sustainably develop our industry.

Our contributions to chambers of commerce contribute to national economic development in each country through collaboration and trust. We develop open communication with large and small companies, with the aim of developing together in a complementary manner, to achieve higher standards and drive responsible growth within the region.

Our contributions to financial organizations promote self-regulation initiatives and develop better business practices across the country. These contributions encourage continuous improvement for the benefit of consumer inclusion and protection, promote the highest standards of service quality, and help our current and potential customers to better understand our products.

Finally, contributions to chambers and shopping center associations have the strategic aim of aligning us, sharing best practices with these organizations and discussing the issues that affect them. We do not make contributions to political campaigns or lobbying organizations, in accordance with our internal regulations and policies.

ENVIRONMENTAL IMPACT

#### Main associations

Association	Description	Business
Chilean Chapter of the World Business Council for Sustainable Development (Acción empresas)	Non-profit organization that aims to improve the lives of people and the planet through corporate sustainability in Chile.	Financial Falabella Retail Sodimac Mallplaza
Global Compact	Calls companies worldwide to align their businesses and strategies with ten principles covering human rights, labor relations, the environment and anti-corruption. Its ambition is to accelerate the collective global impact of business and contribute to achieving the Sustainable Development Goals (SDG).	Financial Tottus Falabella Retail Sodimac falabella.com Mallplaza
Santiago Chamber of Commerce (CCS)	Non-profit trade association that brings together more than 2,500 companies from various economic sectors in Chile, with the aim of driving entrepreneurship in Chile.	Financial Tottus Falabella Retail Sodimac Real Estate Mallplaza falabella.com
Pride Connection	Network that promotes inclusive working environments with regard to sexual diversity and supports the attraction of LGBTI talent into its member organizations.	Financial Falabella Retail Sodimac Mallplaza
Chilean Association of Banks and Financial Institutions (ABIF)	A trade association that brings together all private financial and banking institutions, with the aim of improving the performance of banks as financial intermediaries and representing them before public authorities.	Financial
Chilean Safety Association (ACHS)	Non-profit private corporation with more than 2.6 million members. It develops risk prevention programs and provides health and compensation insurance for occupational accidents, commuting accidents and occupational diseases.	Tottus Falabella Retail Sodimac Real Estate

Association	Description	Business
Chilean Supermarkets Association	Non-profit trade association open to all supermarkets in the country. It manages initiatives and collaborates with other entities or the public sector to develop the industry and it drives initiatives that contribute to people's quality of life and sustainably develop the country.	Tottus
Green Building Council	Non-profit organization and established member of the World Green Building Council. It promotes technological innovation, capacity building and public policies that promote the efficient use of resources and improve the quality of life, health and welfare of people and their communities, within the framework of the SDG and its commitments to mitigate and adapt to climate change.	Falabella Retail Sodimac Mallplaza
Forest Stewardship Council (FSC)	Non-profit NGO that promotes environmentally appropriate, socially beneficial and economically viable management of the world's forests.	Falabella Retail
Fundación Chile	A public-private organization that drives Chile's transformation towards sustainable development. It promotes high-impact collaborative solutions for the nation, and addresses local challenges with global scope.	Sodimac Mallplaza
Chilean Chamber of Construction	A trade association whose principal goal is to develop and stimulate construction, as a critical lever to develop the nation within the context of a social market economy based on private initiatives.	Sodimac Real Estate
The Corporate Leaders Group for Climate Change	An organization that develops policies that combat the effects of climate change and support a business-friendly environment.	Sodimac
Chilean Chamber of Shopping Centers	An independent, non-profit trade association that brings together the main players in this industry in Chile.	Real estate Mallplaza
Construction Institute	An entity that communicates public and private initiatives that collaborate in sustainable development, promote high quality and productive construction, and it proposes policies, standards, technical documents and best practice, through innovation and continuous improvement.	Real Estate

Association	Description	Business
International Council of Shopping Centers (ICSC)	It promotes markets and buildings where people shop, dine, work, play and meet as vital elements of local communities and economies.	Real Estate Mallplaza
Colombian Shopping Center Association (Acecolombia)	It integrates Colombian shopping centers to promote their institutional development and strength by organizing joint activities, strategic alliances and continuous improvement programs.	Mallplaza
North American- Chilean Chamber of Commerce (AMCHAM)	It promotes the development of business ecosystems between Chile and the USA by encouraging trade, investment, transferring innovative best practices and communicating public-private collaboration opportunities that achieve sustainable, inclusive and integrated economic growth for the nation.	Falabella S.A. Sodimac
Chilean Venture Capitalists Association (ACVC)	It promotes innovation and entrepreneurship through its financing solutions. It represents financiers dealing with high-impact ventures in Chile and the region.	Falabella S.A.



## Fromthe world to your doorstep

Making life simpler and more enjoyable means driving a responsible global supply chain to reach more people with our solutions. It is efficiently procuring goods and following ethical and quality standards. It is creating connections between people who are connected by technology. It is contributing to local community development and supporting growth among local businesses using sales opportunities and digital support.

Falabella's value chain has three cores. The first is the global supply chain that supplies the goods we sell in our stores. The second is the technology-based logistics that accelerates deliveries and improves the value proposal for those who use our ecosystem of physical-digital solutions. The third is the buyers, sellers and users within our six business units, with whom we are building reliable and secure relationships.

**ENVIRONMENTAL IMPACT** 

## Ethics in our supply chain

## Excellent business means establishing ethical and responsible relationships with our suppliers.

All the companies and organizations that become Falabella suppliers must comply with the guidelines and controls in the Supplier Creation and Validation Policy, and follow the Background Check Procedures. This framework of internal standards guides all Group companies through the process that applies to each supplier wishing to sell to our company.

We have a Policy for Procuring and Contracting Goods and Services for Internal Use that describes the principles for procuring and contracting goods and services. This policy ensures that we can guarantee the quality of this process at competitive prices and within a framework of legality, transparency and objectivity, which ensures that we make efficient decisions and adequately manage risk. We developed a Procedure for Procuring and Contracting IT Goods and Services for Internal Use, which describes the internal rules that complement the Policy and apply to procuring and contracting IT products and services.

Prior to initiating a business relationship, all suppliers must sign the compliance clause and the conflict of interest declaration. These documents ensure that the potential supplier meets the Group's standards of integrity and compliance. Each supplier is analyzed by compliance software that checks their background information to public lists of disqualified people. Finally, any negative press comments are traced, and a report is submitted on any findings.

No supplier in any country individually represents more than 10% of total purchases during the period. Payments to our suppliers are regulated by national law. We must comply with the 30-day payment law in Chile, although there are agreements ratified by the Chilean Ministry of Economy, Development and Tourism for longer terms, which are 235 for payments between 31 and 60 days, and 61 for payments over 60 days. We have a special payment policy for SMEs in Peru. The maximum SME payment term in Colombia is 45 days, pursuant to the Ley de Plazos Justos.

The payment policy in Brazil was under review at the close of this report. As of January 2023, all suppliers of goods and services will have a minimum payment term of 30 days. The payment term for resale suppliers begins when the goods are delivered. Resale, freight, goods and services suppliers have weekly payment dates. Taxes, remuneration and foreign suppliers are paid on their respective due dates. There are various terms ranging from zero to 120 days in Argentina and Uruguay, which are negotiated centrally. None of our payment policies distinguish between critical and non-critical suppliers.

Invoices paid	Payment term from receipt of invoice	Domestic supplier	Foreign supplier	Total Suppliers
Overetite of	Under 30 days	5,261,092	190,912	5,452,004
Quantity of invoices paid	31 to 60 days	1,245,880	41,648	1,287,528
ii ivolooo pala	Over 61 days	565,668	18,605	584,273
A	Under 30 days	9,273,131	1,275,128	10,548,259
Amount (MCh\$)	31 to 60 days	1,950,858	626,868	2,577,727
(	Over 61 days	777,509	287,669	1,065,178
losto vo otto v	Under 30 days	0	0	0
Interest for arrears (MCh\$)	31 to 60 days	0	0	0
αποαιο (ινιοπφ)	Over 61 days	0	0	0
Quantity of suppliers	Under 30 days	57,975	8,405	66,380
	31 to 60 days	9,107	2,052	11,159
	Over 61 days	4,590	1,302	5,892



## An ecosystem accountable to its suppliers

Sodimac ensures that it complies with regulations using a product control and validation process. When a product is added to the company's product mix, we corroborate the supplier's information. This requires not only reviewing and validating the supplier's documentation, but also the supplier is given an instruction manual with the minimum requirements in terms of packaging and storage.

Tottus Supermercados has quality control, certification and monitoring systems for products and food, to ensure that its products are safe and do not threaten the health of its customers. These mechanisms apply to both in-house and outsourced products, they include origin traceability and support suppliers during process development.

## Responsible procurement

At Falabella we are convinced that great products are created with sustainability at their core. This implies ethical procurement, while using sustainable raw materials and supporting our business partners. We prefer to design and acquire products where continuous innovation mitigates their negative impacts and enhances their positive impacts. We prefer to work with suppliers that help us to achieve a greater positive impact and make long-term progress.

We recognize our scale and take advantage of it. We want our brands to form an exclusive portfolio with the latest trends at competitive prices. We want to provide value to visitors to our physical and digital stores, and we want to achieve greater influence over the production process, thus extending our environmental and social commitment to our entire supply chain.

Our relationships are based on ethical standards and integrity. Therefore, we believe that compliance with labor legislation and respect for human rights is a basic principle for working together.

We want to build long-term relationships with our suppliers, help them to grow, protect their working capital and encourage their commitment to sustainable production. Accordingly, we have developed a Practical Compliance Guide for Suppliers, which is given to each supplier at the beginning of the business relationship and explains the corporate integrity parameters that drive our behavior and our behavioral expectations of them in terms of integrity, environment, crime prevention, antitrust issue, human rights and others.

At Falabella Retail and Sodimac we regionally monitor and audit our suppliers in partnership with Sedex (Supplier Ethical Data Exchange), which gives us access to the SMETA Social Audit Protocol. We evaluate good practices within our own-brand suppliers that encourage responsible and integral development.

2,207
suppliers assessed
based on social and
environmental criteria

#### +Verde

To systematize and achieve greater traceability of sustainable attributes in the raw materials of the +Verde collection, from our department stores, we create business rules that allow us to identify minimum standards in its materiality and transparent certifications and credible evidence to support these features. With business rules we establish that our products must contain at least 50% of its materials with sustainable attributes<sup>1</sup>. We evaluate and manage three key aspects:

#### **Materials**

We prioritize raw materials from recycled materials, of organic crops, of livestock that respects the five freedoms of the animal or sustainably managed forests for our own brands.

#### **Control**

Each material must have a certification delivered by an established certifying body, this allows us to support the traceability of environmental attributes during the chain of custody of raw materials.

#### Labeling

Labels are manufactured from certified raw material FSC (Forest Stewardship Council).

1 Applies to the category of Clothing, Household items (kitchen and dining room). The category of footwear must contain at least 30% of materials with sustainable attributes between the sole and the upper. And in the case of furniture, all the wood in the Product must be FSC certified.

#### +15 million products sold

\$170,000 million of +Verde products

during 2022

26%
sales of +Verde products
of total Falabella Retail
Chile sales

#### **ECO Products**

This is Sodimac's label with positive environmental and social attributes. These include several cleaning, storage and furniture items made from plastic waste received at recycling collection points. They form part of the first circular economy initiative by a retailer in South America and are the result of an alliance with TriCiclos and Comberplast.

ECO products must comply with the standards set by the Quality Control Department, to receive a special label. Each of these criteria are confirmed by certificates, the Chilean standard, or third parties. They must comply with at least one of the following criteria:

#### **Circularity and recycling**

Must be made using more than 50% recycled content, be biodegradable in less than six months and be compostable or reusable.

#### Sustainable production

Efficient use of resources in its production that minimizes its impact on the environment.

#### **Efficient consumption**

Promotes efficient energy or water consumption.

#### **Healthy home**

Contributes to an indoor environment free of harmful chemical particles.

#### Responsibility and transparency

Promotes commitments to social causes and ethical behavior.

+6,000 ECO products

\$226,000 million

in sales of ECO products

**8.6%**sales of ECO products of total SODIMAC
Chile sales

## Handling chemical products

Each of Falabella Group's businesses is aware of the risks and hazards associated with chemical substances in our products, especially those that may pose a risk to the health, safety or well-being of our customers, teams or third parties.

We have guidelines covering handling hazardous chemicals in our products for internal consumption or for sale. When a product is identified as containing a hazardous chemical, we classify it using Chilean Standard 382:2013 and take the required precautions for its preparation, dispatch, transportation and reception in our warehouses or at points of sale, which are authorized for storing and displaying these products.

We train our teams, during which we explain these substances, their properties and hazards, and how to correctly handle them. We ensure that all Falabella employees understand how to correctly use personal protective equipment and the procedures for handling hazardous substances.

We regularly review the risks related to handling chemicals in controlled products at each business.

## Efficient logistics

We ensure that deliveries are fast and efficient, and provide a top quality and flexible service that meets our customer's requirements.

Our Corporate Home Delivery business unit centralizes transportation for all the Group's deliveries. It offers home deliveries using dedicated order consolidation and sorting facilities that achieve cost synergies.

We designed a plan with three major ambitions, to fulfill our purpose of making life simpler and more enjoyable. The first relates to service and requires meeting our customers' delivery expectations. The second relates to speed and requires developing a logistics network that completes most customers' deliveries in less than 24 hours. The third relates to efficiency and requires improving the scalability of our logistics network by identifying synergies in our own and third-party deliveries.

We have developed a flexible user proposal for our network with three fast and efficient logistical flows:

#### Fulfilled by Falabella

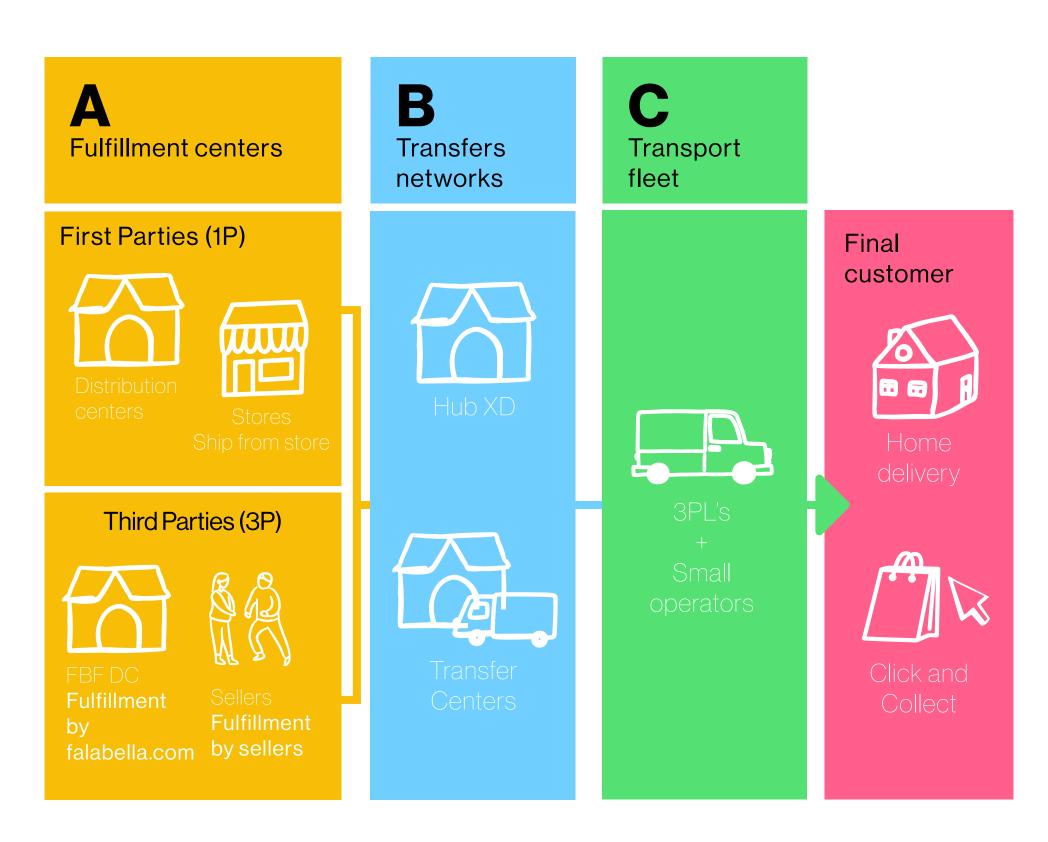
Storage of sellers' merchandise in our dedicated Home Delivery distribution centers, with home delivery through our network.

#### Fulfilled by seller

storage of sellers' merchandise in their own facilities, with home delivery through our network.

#### Delivery by seller

The seller arranges home delivery.





We integrated the logistics assets of our businesses during 2022 and consolidated our last-mile delivery services by using transfer centers and cross-docks. We provide combined product deliveries from both our retailers and sellers, and we have delivered more than 37 million e-commerce orders in the region.

We are focusing on improving delivery speed and during 2022 we delivered over 60% of our retailers' deliveries in Chile in less than 48 hours. This performance was due to the progress achieved by every link in our logistics chain and the dedication of our business units.

#### **Fulfillment**

We are upscaling the fulfillment abilities of our regional network by investing in infrastructure to store our sellers' products. A new distribution center dedicated to non-portable products began operating in Chile. This means we now have 52,500 m<sup>2</sup> dedicated to storage, packing and delivery services for third-party products in our marketplace.

+52,500 m<sup>2</sup> of storage, packing and delivery service for third-party products

#### **Transfer centers**

We expanded the Transfer Centers (TCs) network, which will reduce delivery times in cities other than capital cities and achieve operational efficiencies: We added three TCs in Peru with over 3,000 m<sup>2</sup>, and in Chile we expanded them by more than 23,000 m<sup>2</sup>.

+26,500 m<sup>2</sup> in Transfer Center areas compared to last year

#### Falabella Retail

We increased the capacity of our distribution centers in 2022. We added 20,000 m<sup>2</sup> in Chile, after expanding our LOF2 distribution center, and improved productivity by introducing innovations such as automatic hanging, additional aisles in the shuttle and automatic packing. We increased capacity by 40% in Peru.

#### Click & Collect

Click & Collect (C&C) deliveries increased by more than 5% in 2022 compared to last year, and we opened more than 100 C&C points in our stores and as stand alone points in Mallplaza, Open Plaza and the Metro de Santiago stations. We also signed agreements with logistics operators and external companies.

5% C&C delivery growth compared to 2021

~1,000 **C&C** points

#### Tottus and Fazil

We are building an automated High-Bay Dry warehouse in Peru. This project was 95% complete by the end of 2022, and it is scheduled to open in the second quarter of 2023. It has world-class technology and is the first automated warehouse to operate in Peru. It will increase the company's static capacity with 43,000 pallet positions. This warehouse will support sustainable business growth and ensure we have sufficient capacity, improved services and reduced costs, plus it will reduce our carbon footprint.

The Group's Fazil on-demand delivery platform grew during 2022, with 87% more orders being shipped in Chile and 67% more in Peru. Furthermore, delivery cost efficiencies of 18% were achieved in Peru and 52% in Chile.

#### **Sodimac**

Operational improvements and infrastructure investments were introduced in the region, and automation systems were implemented for internal pallet movements in one of Sodimac's largest distribution centers in Chile. The company began operating an exclusive distribution center for white goods, which will improve delivery speed in the Metropolitan Region of Santiago.

The floor inventory was centralized to increase showrooms in stores in Mexico, Argentina and Peru, which will improve the shopping experience for customers and delivery services. Regional distribution centers were implemented in Medellin, Barranquilla and Cali, Colombia, to support the floors within stores project in these cities, our white goods services and the extended assortment of top-selling products. We can now provide our customers with next day deliveries for products not handled by physical stores.

2022 Annual Report 93

#### A growing network

#### 1.9 million

m<sup>2</sup> dedicated to logistics

LAST MILE

~1,500 home delivery trucks per day

+37 million

deliveries across the region

#### **OUR DELIVERY SERVICES**



**27%** Click & Collect **73**% Home Delivery

0.5% quick commerce (Express < 3h)



#### CHILE

55 distribution centers

1,174,373 m<sup>2</sup>

4 distribution

46,800 m<sup>2</sup>

**ARGENTINA** 

15,000 m<sup>2</sup>

7 stores

center

1 distribution

12 stores

206 stores

**MEXICO** 

centers



#### PERU

24 distribution centers

331,451 m<sup>2</sup>

177 stores



COLOMBIA

15 distribution centers

276,222 m<sup>2</sup>

66 stores



BRAZIL

2 distribution centers

63,753 m<sup>2</sup>

55 stores

URUGUAY

1 distribution center

9,500 m<sup>2</sup>

4 stores

We design a superior, secure and trusted experience for each person who chooses our solutions. We welcome every point of contact as an opportunity to offer our superior goods and services proposal, to grow our business.

Our ecosystem of physical-digital solutions proposes an integrated customer journey, where each person transitions between virtual and physical realms, and resolves all their requirements on our platform with six business units. We leverage technology and data to continuously improve that experience and encourage informed decision making.

We measure our clients' experience using the Net Promoter Score (NPS) method. It is a world-class tool that uses the response to a central question on a scale from 0 to 10: How likely are you to recommend our brand to a friend or colleague? The results describe our customer's experiences, which is complemented by other metrics and information we collect at various points along the customer journey.

	2021	2022
NET PROMOTER SCORE	ERETAIL (	%)
CHILE		
Falabella Retail	70	72
Sodimac	29	43
Tottus	60	65
falabella.com	56	62
PERU		
Falabella Retail	72	72
Sodimac	54	55
Tottus	71	65
falabella.com	-	52
COLOMBIA		
Falabella Retail	75	77
Sodimac	65	68
ARGENTINA		
Sodimac	33	44
BRAZIL		
Sodimac	58	63
URUGUAY		
Sodimac	42	48
MEXICO		
Sodimac	73	68
NETPROMOTERSCORE	FINANCI	Ε(%)
CHILE, PERU AND COLON	<b>IBIA</b>	
Banco Falabella and CMR Chile	71	71
Banco Falabella Perú	67	65
Banco Falabella Colombia	62	68

Note: Includes total surface area of distribution centers, transfer centers and other logistical facilities

2022 Annual Report 94



Customers are at the heart of our decisions. So we protect them, attend to them and guarantee their rights. The Customer Rights Protection Program, called My Customer, aims to prevent or mitigate harm to anyone who uses our services, and risk or damage to our company. It reflects our commitment to a culture of integrity, transparency and compliance. We updated this program in 2022, in accordance with Chilean technical standard INN/ET1:2019. We introduced measures that protect customers' rights in Law 21,398 and the E-Commerce Regulation.

This program contains various mechanisms and standards that describe the behavior we expect from our teams. They include the Customer Rights Protection Policy, which contains the associated principles, and the Policy and Procedure for Preparing Advertising and Promotional Material, which guides how the Marketing, Commercial and Legal Departments should prepare advertising and promotional campaigns.

We have a Customer Safety Procedure that describes the behavior expected of teams if a customer suffers from an accident, or is the victim of a crime at our facilities. The Guarantee and Right of Retraction Procedure describes how teams should response to customers who assert their guarantee or retraction rights. The Procedure for Processing and Responding to Customer Complaints contains the main checks required when receiving and responding to a customer's complaint.

We ensure general compliance with this program by issuing publications and conducting training, with a special emphasis on the positions exposed to the associated risks. We held three workshops in 2022 that covered Pro-Consumer Law, the E-Commerce Regulation, and Diversity and Inclusion. We arranged the My Customer Event in March, which included various activities that reinforced the principles contained in the Customer Rights Protection Policy. Employees from all over the region participated in these activities.

We have control procedures covering obligations, prohibitions and disciplinary measures, the treatment and investigation of non-compliance, and control over outsourced processes. The My Customer News Report was issued in November 2022, which contains important news on consumer rights protection.

There were 137 sanctions related to consumer rights recorded during the year, amounting to \$324,446,748.

No customer concentrates individually, at least 10% of the income from each of our segments.

#### Secured finance

We have tools that explain the benefits of our products and innovations. We have a consumer loan sales protocol that standardizes how we sell financial products, in order to provide our customers with good advice and information on how to use them, which highlights their benefits, convenience and main features.

### We protect our customers' ability to pay

Banco Falabella has a risk strategy based on rules and models developed using Machine Learning methods. It identifies vulnerable segments with few repayment resources and protects them from soaring borrowings, which they may not be able to repay, by limiting their expenditure to levels that match their ability to pay.

#### Value proposal for sellers

Our objective is to sell 40% of the products sold for sellers using online channels by 2026. We have developed a strategy that will identify strategic customers, where we can complement their products and integrate their solutions onto our platform. Also SMEs and start-ups where we can simplify and improve our onboarding processes and partner with key players in their ecosystem. We are improving platform performance with a plan for the first 90 days, to reduce the time it takes to make their first sale.

Those who choose falabella.com as a sales platform will also benefit from store and logistics services, retail media campaigns, marketing services, and business technology, such as the Falabella Seller Center. This internal, self-administered platform allows Sellers to create their products, manage their inventory, manage their sales and deliveries, review their billings, and analyze key business performance metrics.

We collaborated with Banco Falabella and Fpay, so that sellers can accelerate payments and increase their liquidity. Furthermore, financing has been offered to companies that sell their products on the Group's e-commerce platforms, in order to provide them with working capital and increase their sales on the company's platforms.

### Technologybased scale

We are unlocking the technological potential to build a frictionless physical-digital experience.

We develop and implement new technologies capable of integrating with our ecosystem of physical-digital solutions. Our business evolves by creating interconnected platforms that drive innovative experiences for our customers and can upscale and explore new business models and opportunities.

Building platforms with reusable components and product vision is critical to our ecosystem strategy. These platforms can accelerate functionality development, so we are not only applying this to customers and sellers, but also to our support areas, such as finance, administration and people. Our data & analytics capabilities will mature and become embedded into these platforms, which will provide them with intelligence that is always focused on value creation.

We build our e-commerce, payments, digital banking, loyalty and delivery platforms on simple principles using micro-services, which prioritize connections using APIs. This means that we can move fast, be flexible, iterate new developments in real time, and adapt quickly to our customers' requirements.

We have developed an agile product development method focused on automation, but with strict, integrated safety and quality controls. Data is critical to our investments, so we have created Data Lakes. Data Lakes are repositories that collect data from various sources, where information can be stored on any scale. They can be used to perform many analyzes. They help us integrate data with our platforms on our domains, to make them more intelligent and autonomous.

## A year of growth

We reinforced the stability and scalability of our infrastructure in 2022 and migrated our systems to the cloud, which was planned with a long-term architectural perspective. As a result, our Cyber Monday volumes in Chile reached a record of 1 million orders on falabella.com without downtimes or critical problems. The stability of our platforms is a high priority for the entire team, which requires an extensive understanding of the supporting technology.

Our e-commerce platform
"Catalyst" was extended to
Sodimac Colombia and Brazil in
2022, with checkout migration.
The Global Seller Center platform
reached Peru and Colombia.

This platform launched falabella. com in Peru faster than in Chile, and it will be launched in Colombia in 2023, while focusing on attracting more sellers. We began sales by sellers in Colombia in 2022, with a new checkout. We progressed the

migration of traffic to the new platform. We migrated traffic from Sodimac, Tottus and Linio in Chile, and from Tottus in Peru to falabella. com. The growth of this platform enabled the publication of 1.2 million products in the marketplace online catalog. The focus in 2023 will be on strengthening the platform's data analytics capabilities, which are designed to operate in a frictionless manner, App first.

Many components of our Home Delivery platform were launched in 2022, which addressed inventories, availability, order orchestration and many other functions. All of them used a modern, cloud-based architecture and replaced older systems used by our business units. The platform provides logistics services to IKEA and our marketplace sellers. The remaining legacy systems will be extensively renewed in 2023, to secure longterm stability and scalability.

A new self-service checkout system was implemented in Falabella and Sodimac stores in Chile and Peru for omni-channel retail. It was developed on the same e-commerce platform, which reflects our platform strategy. It has improved speed, flexibility and in-store experiences. We remain committed to developing common systems for physical retail, Home Delivery and Marketplace, which are gradually replacing legacy systems as this is critical to differentiating our shopping experiences and reducing the time-to-market. We will continue to integrate data analytics into omnichannel retail platforms in 2023, to optimize critical processes in our retail business units.

## Data-driven business intelligence

We strengthened the digital channel for opening cards and accounts in Chile, Peru and Colombia on our digital banking platform, with a 30% increase in customers that now total 7.2 million in Chile, Peru, Colombia and Mexico. More than 1.5 million CMR cards and more than 1.5 million transactional cards were provided. We published an online channel for opening CMR and transactional accounts, and we increased CMR and debit purchases by 30% compared to 2021. We successfully migrated clients to new core card systems and continued to modernize our insurance systems. We will continue our migration to the cloud in 2023, to secure system scalability. We will continue to democratize our data, using the "API-fication" of our services, and aim to become a data-driven organization.

We expanded our platform's payment volume in 2022, by integrating Fpay into the ecosystem and expanding it to sales points outside the group. We achieved a technological and business milestone for the wallet in Chile, as the CMF authorized us to launch the Fpay account and make it available to customers outside the banking system. We worked with the Mallplaza team to develop an innovative solution using the Fpay application that provides free flow parking. We continue to scale the solution within the group using our payment gateway, and at the end of the year we launched the product in Colombia.

We expanded the participation of merchants outside the group in our payment gateway, and we integrated it with the connectors and plug-ins of the main e-commerce platforms in the market. We launched the balance return product, to solve a specific problem with delays that arose when returning purchases to falabella.com with a debit card.

We implemented the redemption of "Points + Money" in our Loyalty platform, for falabella.com and Sodimac in Chile.

We have created a competitive advantage for the ecosystem, based on data analysis as a universal strategic asset.

We constantly update our knowledge of our customers, in order to offer them products tailored to their requirements and streamline their physical and digital experience in all the business units within our ecosystem. That's what making life simpler and more enjoyable is all about.

The Data & Analytics Department studies all the transactions by our digital platform users and our store visitors, while respecting high standards of data privacy and ethics. The penetration of our brands and the growing online presence of our solutions have enabled us to capture large data volumes, which we responsibly manage.

We implement best practices and market technologies when analyzing data, such as machine learning, advanced visualization, real-time and clouds. We integrate these solutions into our Data & Analytics strategy, using four foundations:

#### 1 Create teams

from the best Data & Analytics talent.

## 2 Create in the data technology ecosystem

tools, data products, data lakes and clouds, which support execution.

#### 3 Develop differential analytical capabilities

using advanced analytics and visualization.

#### 4 Use smart data in decision making

to bring value to the ecosystem by leveraging the other three foundations.

Our CMR points loyalty program is the cornerstone of our strategy. It helps us to learn more about our customers' choices, while building customer loyalty and attracting new customers. The information we extract from the program is integrated with consumption and visitation data from the entire ecosystem, which provides us with a unique set of big data to identify commercial and growth opportunities.

### An agile transformation in 2022

We transformed our operating model in 2022 and reorganized data using the Business Agility method, by forming multidisciplinary teams with common objectives that focus on delivering maximum value.

We implemented the Customer Engagement Platform, to segment communications to customers and select the most important channel, while safeguarding their personal data. All customer communications are segmented using big data information, then personalized and sent using the best channel that matches the context using this tool on a platform that was developed internally to meet the Group's requirements. This helps us to improve efficiency and customer service while enhancing added value.

We created the Data & Analytics Studio, to identify and develop people with data talent in various portfolios and business units. The Studio describes the standards expected of business platforms, implements the best tools, trains data users at all levels and ensures the Group optimizes its data capabilities. It democratizes access to information to enhance decision making and operational efficiencies.

## Digital development programs

#### Digital partnerships and innovation

A bridge between the Falabella Group and the external ecosystem of entrepreneurship and innovation.

#### Falabella Link

It connects the Group with entrepreneurs through pilot tests that explore new technologies. It improves the capabilities of our ecosystem, by incorporating new technologies and start-ups and promoting an innovation culture. By the close of this report, more than 1,000 start-ups had been reviewed and more than 20 proof-of-concepts had been completed in several verticals, such as marketplace, e-commerce, fintech, storetech and logistics.

#### **Falabella Ventures**

The minority investments in ventures program. It aims to invest in capabilities that enhance our ecosystem, promote corporate innovation, and explore new technologies and business models that produce competitive advantages. We invest in start-ups operating in the fintech, logistics, marketplace, e-commerce and storetech verticals. The program reviewed profiles of start-ups in Chile, Colombia, Mexico, Peru, Argentina, Brazil and other countries.

## Responsible digital experience

## We know that a good digital experience must protect the data of those who rely on our solutions.

The speed of digital transformation has led to the development of our digital platforms for customers. This has increased the volume of data we manage, which has exposed us to the risks associated with personal data processing.

Personal data protection forms part of our commitment to respect the fundamental rights of individuals. At Falabella, we are responsible for proactively complying with personal data protection regulations and responsibly managing the personal data directly or indirectly received by our platforms.

Personal data is identified as essential data and its confidentiality, integrity and availability is controlled. At Falabella we classify personal data by its degree of confidentiality, and we separate personal data from business data. This data classification is highly confidential, sensitive confidential, non-sensitive confidential, internal use and public use.

We use this classification to identify the risks in the lifecycle of data, and the controls that mitigate threats in the data perimeter related to storage systems, repositories, data schemes or transport layers.

We define general corporate principles and guidelines, and the minimum personal data protection requirements that apply to each company, in order to guarantee that all data owners, who can be customers, teams or suppliers, have their personal data processed in accordance with legal regulations and Falabella's standards.

The Personal Data Protection Compliance Program was approved in November 2021. This initiative describes the guidelines and communications regarding the behavior expected of teams and ensures that a single personal data protection standard applies to all Group companies. The Personal Data Protection Compliance Department is currently implementing this program in all Falabella group companies, in order to fulfill these guidelines.

During 2022, we received 2,365 privacy requests, known as ARCO rights or opt-out requests.

#### Cyber-security

Protecting our systems is an ongoing challenge. Technological changes result in our risks and threats expanding. We mitigate IT security risks using two of the industry's best practices, which are the National Institute of Standards and Technology (NIST) Framework for our processes and structures, and the Factor Analysis of Information Risk (FAIR) method for our risk management model.

The FAIR method is a quantitative risk analysis model that defines the building blocks required to implement effective cyber-risk management programs. It provides data risk, cyber-security risk and business risk managers with standards and best practices to help organizations measure, manage and report on data risk from a business perspective.

A crisis management and cyberincident response corporate governance model was developed for the Group in 2022, which integrated various local crisis management processes into a single corporate model. Procedures and protocols for cyber-crisis management and communication were created and approved, then practiced during simulation exercises with executives from Falabella's business units.

We continued our alliance with the Global Forum of Incident Response and Security Teams (FIRST) and strengthened our cyber-security cooperation agreement with the Chilean government's CSIRT. This gave us greater visibility of the local cyber-threat landscape and it was absorbed into our cyber-security prevention and protection scheme.

We expanded the Group's cyberfraud capabilities in 2022 by incorporating cyber-fraud incident detection and response into our cyber-defense strategy, which identified how cyber-criminals mainly operate and helped to implement new preventive and detective controls.

**ENVIRONMENTAL IMPACT** 

We successfully completed 13 ethical hacking sprints in 2022, thanks to new security experts, an agile model and priorities determined by the Local Information Security Officer (LISO). The corporate team successfully completed the testing plan for 34 critical applications. Both teams channeled the immediate mitigation of critical vulnerabilities to the resolution teams.

#### **50%**

reduction in critical incidents with financial impacts compared to 2021

#### 38%

improvement in visibility, monitoring coverage and cyber-threat detection compared to 2021

#### 67

new sources of information on 15 technologies: The scope of security monitoring broadened to include more than 15 new technologies and 67 sources of information, which strengthened our defense ecosystem

#### +400%

perimeter protection for applications: We improved our perimeter protection for applications, which avoided the most famous attacks and refined our configuration to avoid targeted attacks on Falabella

2022 Annual Report 99



# Socialimpact







## Social impact

We are committed to creating a positive social impact on our local communities.

Making life simpler and more enjoyable also means supporting those who need it most. We improve living conditions in our local communities by encouraging each business unit to develop them. This vision drove us to conduct an impact survey in 2022 covering each business units' local community program. This survey identified the best practices and methods for each strategy.

We designed a social impact model with two branches. The first includes programs focused on educational issues strategically related to our business. The second includes all other initiatives that strengthen social empowerment within our local communities.

#### Education

- Strengthen the educational development of children and adolescents, to reduce learning gaps and promote social integration.
- Promote healthy living and eating habits.
- Contribute to financial literacy and inclusion within local communities, to encourage inclusive economic growth.









#### Empowerment

• Improve living conditions within our local communities.



• Communicate with neighbors, civil society organizations and government agencies on the development of recreational activities that promote entrepreneurship and a healthy culture.





• Promote the development of entrepreneurs by providing them with job skills and opportunities.





# Education for people

We know that investing in education is investing in the future of our region. We promote various educational support programs and we promote healthy habits and financial literacy. These programs are coordinated with specialized civil society organizations and government authorities, to emphasize their impact.



Click here to go
to Impact through
empowerment

## "Haciendo Escuela" (Schools Support) Program

Falabella's "Haciendo Escuela" program has provided academic, socioemotional and digital training to over 84,000 vulnerable children in 98 educational centers in Chile, Peru and Colombia for more than 50 years.

This program is coordinated with authorities, school families and educational institutions, and it relies on the support of a multidisciplinary team of educational experts. It is supported by our teams of corporate volunteers, and Falabella allows them to participate in the program during working days.

This program focuses on four areas:

#### Academic support

Support for teachers and their management and training, with educational programs and materials that focus on reading and writing.

#### **Expanding horizons**

Extracurricular activities to awaken children's interest and foster values such as respect, discipline, companionship and self-confidence.

#### Internet access and infrastructure

Resources to ensure that each school has sufficient learning facilities, with a focus on securing digital connectivity for schools and for children who are taking online classes.

#### **Community outreach**

Activities that broaden the impact of the program to the entire local community.

The program achieved tremendous results in 2022. Two schools were added to the program, which were Professor Manuel Castro Ramos School in Iquique and Los Arrayanes School in Pucón, the latter being the 100th school supported by this initiative.

The "Murales para Chile" (Murals for Chile) project promotes artistic practices and leaves a legacy in schools supported by the "Haciendo Escuela" program. It also demonstrates the talent of emerging artists throughout the country. The "Escuelas Conectadas" (Connected Schools) project strengthens connectivity between schools in the program. Two satellite antennas were installed during 2022, to provide high-speed internet access to Santa Rosa School in Temuco and the Santiago Amengual Balbontín Elementary School in Antofagasta.

A digital version of this program was launched in 2020, and since then it has expanded its impact on children and adolescents in the region by providing academic content, recreational and artistic activities, and a school for parents.

VISIT THE "HACIENDO ESCUELA" WEBSITE

#### **\$1,414 million**

investment in 2022 in Chile, Peru, and Colombia

84,000 children and adolescents

100 educational centers

We use the Business for Social Impact framework to evaluate program performance and impact. The program received awards in two categories of the Eikon Awards for 2022, which were Sustainability and Education, and Cultural Sustainability. It received many other awards that demonstrated once again its tremendous contribution to the nation's educational centers.

#### "Haciendo Escuela" Open Lab

Its purpose is to develop socio-emotional skills through play and experience, and to reinforce reading and writing skills among children in first, second and third grade at elementary school. We coordinate with Regional Education Departments in Junín and Ucayali in Peru, with Crea+ (an NGO specializing in education) and with partner brands that contribute educational supplies and materials.

#### "Crecer Sano" (Grow Healthily) with Tottus

We aim to improve the eating habits and lifestyles of thousands of Chilean children and their families. The "Crecer sano" program at Tottus supermarkets promotes education around healthy eating, physical activity and healthy habits that begin during childhood.

This program has been implemented at schools in the fifth, sixth and seventh regions of Chile, from kindergarten through fourth grade. We share educational material on healthy eating, advice from a nutrition specialist, playful exercise videos such as hip hop and yoga classes, virtual visits to the supermarket, recipe books, and other materials.

"Crecer sano" features in supermarket community events related to sports and food that are organized by neighborhood councils or municipalities, where we provide stands with water, fruit and educational materials. It includes a virtual platform with free access to all the program's material provided to schools. Every week we update this content with new learning material and educational videos that facilitate learning and interaction. It has expanded its scope by providing food webinars to the local community, contests for children, and publishing its content on social networks.

We arranged workshops with teachers from schools in the Metropolitan Region in 2022, which attracted more than 100 people. In October, we celebrated the program's anniversary, where we promoted National Fruit and Vegetable Day and International Food Day with various initiatives, nutrition informative capsules, educational material and family recipes.

Another initiative was the "How much do you know about healthy eating?" contest aimed at students from fifth to eighth grade, with an open invitation on the "Crecer Sano con Tottus" website. More than 1,400 boys and girls from all over the country entered the contest, with 10 winners of various sports prizes.

VISIT THE "CRECER SANO" WEBSITE

**11,900** children

40 schools

+43,000 website visits

# Financial literacy, our partner Eddu

We want to empower children and adolescents and help them to carefully control their personal finances. Therefore, we created Eddu, an animated character who shares concepts and advice, and is the mascot for our financial literacy

program. The program began to exclusively target children in 2022, who are reached mainly through our link with the "Haciendo Escuela" program.

SOCIAL IMPACT

Eddu provides information on web platforms regarding financial products, tips to keep transactions secure, how to avoid fraud and guidance on important transactions. Each country has a website that has been adapted to the local situation with its own functionality, such as the "Organiza tu plata" (Organize your plate) application in Chile and Mexico, which provides financial suggestions based on financial data entered by the child and proposes savings and investment options that meet each child's requirements.

Eddu has profiles on Instagram,
Facebook and YouTube for sharing
information on safeguarding
banking products and careful
administration and budgeting. Eddu
can communicate using email and
the websites and App's at
each business.

Eddu reached out to children in 2022 through online games available all year-round that taught them how to make good financial decisions in a virtual city.

Month, and we held the Edducity
Virtual Tournament where more
than 1,400 students from Chile,
Peru and Colombia competed
to see who could make the best
financial decisions. Finally, we
launched the very first Edducity
Room in September 2022 in a "Fe
y Alegría" network school in Peru.
This room is a virtual city that will
educate more than 2,000 children
and adolescents. It will challenge
them to make financial decisions
and learn through play.

#### **EDDUTEAYUDA.COM**

+1,400 children compete in the EdduCity Tournament

#### "De Gennial a Gennials" strategy

"De Gennial a Gennials" is the new communication strategy for financial education at Banco Falabella. This relaunched strategy teaches people concepts and tools using simple and understandable language, so that they can make good financial decisions. People from our teams use short videos to explain how to use products, suggest recommendations and explain processes that are often difficult to understand.

# Impact through empowerment

We want our local communities to be self-confident, to understand their potential, be able to develop themselves and accomplish their dreams. Therefore, we provide them with skills from financial resources to constructive solutions that help them to grow together with our business. We coordinate with social organizations to promote entrepreneurship and a healthy culture.



Click nere to go to Education for people

#### Financial inclusion

We want to empower people to grow and achieve more with their personal finances, through our value proposal and financial literacy.

Over the past 40 years, our credit cards have given thousands of people who were excluded from the financial market in the region the opportunity to open a bank account and borrow money for the first time. Our commitment to financial inclusion is supported by value proposals from our Banking, Payments and Loyalty business units, as they provide thousands of individuals, families and businesses in the region with financial services.

The digitalization currently plays a vital role in financial inclusion as it provides quick and easy access to services that previously might have been too difficult to reach, due to time constraints or remoteness from a branch. Digital channels help us to draw close to our customers without them investing time and

money in visiting a branch office in person. Accordingly, we design proposals that respond to their requirements and their ability to pay, with the objective of drawing vulnerable people into the financial system.

#### **Fully online** customers1

**58.9**%

Chile

+2.9 points compared to Dec 2021

48%

+2 points compared to Dec 2021

50.8%

Colombia

+7.8 points compared to

Dec 2021

We also offer loans to help businesses finance their working capital and develop. Banco Falabella offers financing options to those who sell their products through our marketplace in Chile, Peru and Colombia. This provides entrepreneurs with financing options that make it easier and faster to manage their loans and lines of credit.

We empower their businesses through training and support initiatives. We provide tools to 100 female entrepreneurs in Colombia participating in the Gennials Entrepreneurship Program, which improves their personal and business financial management.

941 salespeople received financing using our solutions

1 We consider fully online customers to be active customers over the last 12 months with exclusively online interactions using bank channels over the last 3 months, which are only website, App or Whatsapp interactions.

105 2022 Annual Report



"Plaza Emprende" is an initiative that promotes the development of local entrepreneurship by giving entrepreneurs the opportunity to market their products in several physical and virtual formats. It strengthens skills through training and advisory services and creates networks by connecting with the entrepreneurial ecosystem.

In 2022 more than 6,800 entrepreneurs participated in 2.440 initiatives of our program, where beneficiaries increased their total regional sales by an average of 12%. We had 20 entrepreneurial stores across the region, where entrepreneurial fairs took place with more than 80 partners. Three entrepreneurs demonstrated its growth and sustainability potential to program participants when they launched their business at an entrepreneurial fair then opened their KUTRAL store in Mallplaza Bio Bio.

This is the first successful case of female entrepreneurs who had participated in every stage of the "Plaza Emprende" program, then dared to take the next step by signing a commercial contract with Mallplaza. This project was created through a public-private partnership between SernamEG and Mallplaza when two groups of eight women used the "Plaza Emprende" store between August 2021 and January 2022. The success of their sales led five of them to form a partnership and they considered leasing a store in that shopping center.

	Entrepreneurs reached 2021 2022		Initiatives 2021 2022	
CHILE	7,188	4,357	675	2,182
PERU	464	628	25	32
COLOMBIA	2,343	1,869	217	226

## Other community-related initiatives

#### **Community Plaza**

This initiative strengthens the business and its connection to local communities using participatory methods, data analysis and services that help us to improve our understanding of visitors, neighbors and local authorities. We identify the requirements and opportunities in each local community, which provides the Company with strategic information that supports the business and helps us to provide a better service and experience to local communities and visitors to each mall.

#### **Vertex room**

These are areas for local communities to create collaboration between neighbors. They are managed by the municipality and coordinated by the shopping center. They are used for workshops, training, business meetings, sports activities and neighborhood meetings.

#### **OPEN Emerge**

This initiative provides the entrepreneurial community with areas, training, sale points and exposure for local talent.

#### "Construyendo Sueños de Hogar" (Building Dreams of a Home)

Almost 50,000 people benefited from 96 community projects in Sodimac's "Construyendo Sueños de Hogar" program during 2022, which is one of the most important social impact and corporate volunteering initiatives in Chile and has been continuously running for more than 15 years.

These projects repair, remodel or improve facilities for social organizations in highly vulnerable sectors. Sodimac provides the materials and transports them, then more than 4,000 corporate volunteers from our teams and people from each community collaborate together to complete the projects.

During 2022, a record number of 843 requests were submitted to this competitive fund, which were evaluated for their social impact by a Sodimac Community Engagement Technical Executive Committee, with advice from the Community of Solidarity Organizations (COS). "Construyendo Sueños de Hogar" developed projects for social organizations throughout Chile that support vulnerable children and adolescents, people with disabilities, with serious illnesses or who are homeless, also sports clubs, firefighters, neighborhood councils, educational establishments and other organizations. This year more applications were received that had a social-environmental impact, such as community gardens and greenhouses.

This initiative has developed alliances with organizations such as TECHO, Junto al Barrio and Movidos x Chile, which menas that it can build permanent housing, form better neighborhood environments and support communities affected by emergencies, such as the fires that swept through Castro and Viña del Mar. Plaza Angol was inaugurated in August 2022, in conjunction with the Junto al Barrio Foundation, the Renca Municipality, and active participation by local residents and Sodimac volunteers. This is a 3,000 m² square in the traditional Lo Negrete neighborhood of Renca.

This program has implemented 921 projects since it began 15 years ago, which have directly benefited 335,000 people. Furthermore, 727 projects have improved the homes and quality of life of Sodimac's own employees.

96

community project

50,000 beneficiaries

\$1,045 million of investments in 2022





## Embracing climate action

The planet is heading for a global average temperature increase of 1.5°C above pre-industrial levels by 2040 with irreparable effects on ecosystems, according to the Sixth Assessment Report (AR6) prepared by the Intergovernmental Panel on Climate Change (IPCC) in 2022. At Falabella we recognize the urgency for everyone in society to actively slow down this progression, we must adapt to changes in our climate, support the transition to a low-carbon economy, and accelerate decarbonization within our business and our value chain.

Since 2021, we have quantified the carbon footprint of our businesses in Chile, Peru and Colombia in a comprehensive and unified manner, in order to understand and progressively reduce our emissions. We took this a step further in 2022 by approving our first climate target of achieving net zero emissions under scopes 1 and 2 by 2035.

### We are committed to achieving net zero emissions under scopes 1 and 2 by 2035.

Furthermore, in 2021 we began to identify the threats and opportunities that climate change brings to our business and our value chain, and we formally integrated climate risks into our risk management system, in accordance with Task Force on Climate-related Financial Disclosures (TCFD) recommendations.



# Progress with the TCFD recommendations

The Task Force on Climate-Related Financial Disclosures (TCFD) was formed as a result of concerns expressed by the G7 Central Banks that the financial risks associated with climate change will affect companies, and they believed that companies should identify and disclose their exposure to these risks. Its purpose is to suggest recommendations that integrate this perspective within companies. It focuses on governance, strategy, risk management and the metrics required to quantify the potential impacts of these risks.

At Falabella we recognize that climate change presents risks and opportunities that will affect our assets and our value chain. Therefore, we began to universally integrate the TCFD recommendations into our business units during 2021, by integrating the four pillars recommended by the working group into each business unit with a corporate perspective: Governance, strategy, risk management, and metrics and targets.

### Governance

We formally added climate change issues to the company's governance structure. We updated internal regulations and defined the roles and responsibilities associated with monitoring climate risks. We defined the climate strategy for the entire organization, including the Board regularly reviewing progress with our decarbonization plan, approving climate targets and the associated investments and guidelines for each business unit to achieve them. Further information on our sustainability governance can be found in our Corporate Governance section.

### Strategy

The first step in our strategy was to identify the physical risks for priority assets and the transition risks for each business unit, which resulted in a qualitative analysis of the expected principal impacts. We assessed the direct, indirect and financial impacts of priority risks and incorporated them into the Integrated Risk Management System. These risks will be prioritized in 2023 and organized using the guidelines in our Integrated Risk Management Policy.

The quantitative analysis of our physical and transition risks was used to study the consequences of temperature increases under the RCP8.5 scenario, together with five potential scenarios provided by the International Energy Agency and Chile's Long-Term Energy Planning.<sup>1</sup>

During 2023, we will begin implementing our decarbonization plan, while identifying the measures required to adapt to or mitigate the priority climate risks. Combining these analyses will determine the resilience of our business strategy to the effects of climate change and its impact on our short and medium-term financial and strategic planning.

### Risk management

We formally added the risks associated with climate change to our Integrated Risk Management Model. This took advantage of established governance bodies, reporting lines and risk identification, assessment and management methods already used by the company.

A corporate climate change "risk specialist" position has been created to monitor climate risk management, in a similar manner to other risks, such as credit risks or information security risks. Further information on our risk management model and risk identification and assessment can be found in our Corporate Governance section.

1 Low, Medium and High - Chile's Long Term Energy Planning (PELP); Stated Policies Scenario (STEPS) and Announced Pledges Scenario (APS) - International Energy Agency (IEA)

### Metrics and targets

Progress on metrics and targets for managing the risks and opportunities arising from climate change:

CLIMATE RISK ASSESSMENT METRICS (KRI)	In process. Internal definition that depends on the priority risks.
GHG EMISSIONS SCOPES 1, 2 & 3	Carbon footprint 2022
CLIMATE TARGETS	Net zero emissions under scopes 1 and 2 by 2035. 65% absolute reduction in scope 1 and 2 emissions by 2030. Baseline year is 2021 65% of electricity supplied from renewable sources by 2025.

### Environmental Compliance

During the year 2022 we did not have enforceable sanctions from the Public Registry of Sanctions of the Superintendence of the Environment, nor were reparation plans for environmental damage presented or executed. Likewise, during fiscal year 2022 we received a light fine and a compliance program was executed that was presented to the authority in 2020.

BUSINESS UNIT	COUNTRY	ENVIRONMENTAL
HIPERMERCADOS TOTTUS	Peru	1 fine paid for \$1,006,344
MALLPLAZA	Chile	1 Compliance Program successfully executed

### Environmental and Climate Change Policy

**CREATING LONG-TERM VALUE** 

The climate crisis demands responsibility from us. We have an Environmental and Climate Change Policy with corporate scope approved by the Board of Directors, which establishes, among other things, the obligation that each of our companies implement an Environmental Compliance Program, according to the nature of their activities, and determine objectives with specific goals and measures to reduce their environmental impacts, in order to measure their effectiveness.

Our internal governance system guarantees that each company has programs to comply with local environmental regulations approved and supervised by the Board of Directors. These include awareness and training activities aimed at employees regarding how their work activities impact the environment, such as periodic training and communications, monitoring, risk assessment, definition of responsibilities; declarations to the authority and response procedure against preventive inspections.

In relation to our suppliers and business partners, and for the purposes of complying with the principles and measures contained in our Policy and Program, we promote the adoption of practices that prevent conduct contrary to environmental regulations, requiring them to execute their obligations with a high standard and making its maximum effort to reduce the environmental impact throughout the entire commercial relationship and during the life cycle of the products supplied.

# Our Carbon tootprint

We quantify our GHG emissions in a comprehensive and transparent manner by following international best practices, such as the Greenhouse Gas Protocol developed by the World Resources Institute (WRI) and the World Business Council for Sustainable Development (WBCSD), and we use the latest emission factors, such as those provided by IPCC's AR6 and official governmental sources in Chile, Peru, and Colombia.

Quantifying and disclosing the carbon footprint of our business and value chain forms the basis for our commitment to climate action. By 2022, we could quantify the direct and indirect emissions from 97% of our businesses. This included our department stores, home improvement stores, supermarkets, financial services, shopping malls, marketplace and logistics services businesses in Chile, Peru, and Colombia.

**FURTHER INFORMATION** 

1 The 2021 baseline is 222,438 tCO<sub>2</sub>e and it was the first comprehensive measurement of the three scopes. It covers more than 90% of Falabella's operations and business units.

### Carbon footprint 2022

123 kt CO<sub>2</sub> eq

Scope 1

### **Direct emissions**

associated with sources under the direct control of the company.

96 kt CO<sub>2</sub> eq Scope 2 (Market-Based)

### **Indirect emissions**

from generating the electricity used by the company.

9,153 kt CO<sub>2</sub> eq

### Other indirect emissions

from the value chain that are outside the company's direct control but are produced as a consequence of its business.

### Our commitment: net zero emissions under scopes 1 and 2 by 2035

Falabella's first climate target was approved by the Board in 2022, which is to become Net Zero under scope 1 and 2 emissions by 2035, as described by the Greenhouse Gas Protocol. We also aim to achieve a 65% reduction in these emissions by 2030 compared to our 2021 baseline. This decision was based on an exhaustive analysis of our business, the required mitigation measures and the external factors and risks that control our greenhouse gas emissions under scopes 1 & 2.

At Falabella we believe that caring for the future requires us to accelerate how we integrate environmental impacts into our business models. This commitment will help to mitigate the environmental impact of the retail industry in Latin America, with the ambition that increasing company controls will reduce emissions. We are working on short-term targets for our scope 3 emissions, which represent most of our impacts.



Learn more about our Net Zero commitment.

### Our plan: To decarbonize our business

Our commitment to climate action requires us to focus on decarbonizing our most emission-intensive activities. In recent years, we have made progress with our energy supplies, by switching to renewable energy, efficiently using electricity, and using sustainable vehicles for our transportation.

Over the next few years, we will accelerate replacing emission-intensive equipment at our facilities with lower-impact, higher efficiency equipment, to achieve our commitment to decarbonization. This includes food refrigeration equipment, lighting in our sales rooms, and our heating, ventilation and air conditioning equipment.

### We believe in renewable energy

Switching to renewable energy represents an opportunity to adapt to climate change that can be applied by all our business units. Therefore, we prefer suppliers who can provide our facilities with certified and traceable electricity from renewable sources.

We signed supply agreements with Enel in Chile and Statkraft in Peru during 2021, which supplied 138 facilities with renewable energy during the first phase of the Chilean contract in 2022. Then 110 of our facilities in Peru will be supplied with renewable energy as of January 2023, with an expected total consumption of 200 GWh per year.

138

facilities in Chile are powered by renewable energy

105storeslogistics centers

100% of our shopping centers

Group energy consumption 2022

475,284 MWh Conventional

Conventional 303,125 MWh electricity (Grid) Non-conventional

renewable energy (NCRE)

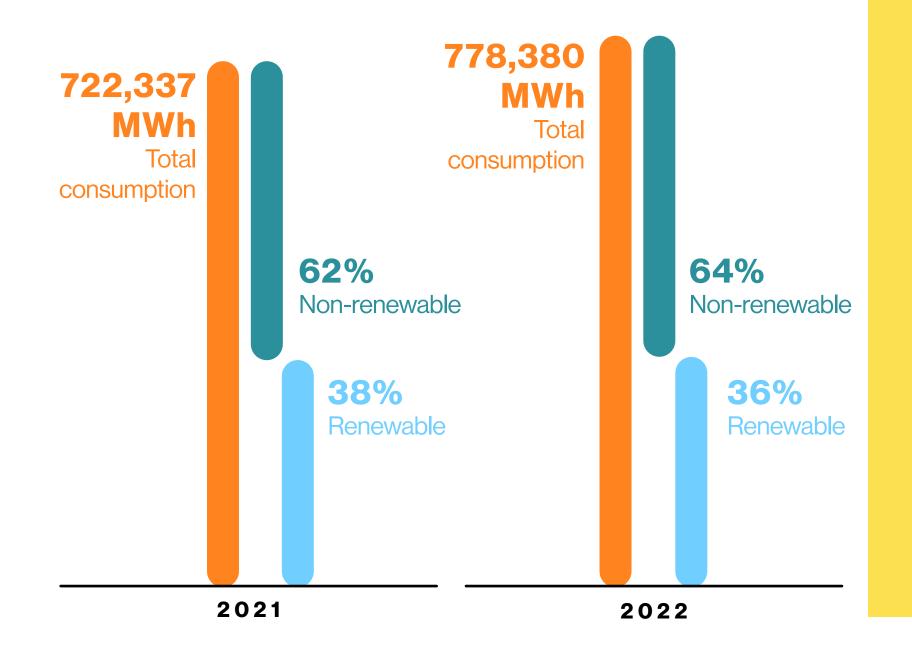
**60,745 MWh** Fossil fuels

# Efficient energy consumption and preventive measures

At Falabella we use technology to reduce our electricity consumption and rationally use it, while ensuring that customers and employees in our facilities are comfortable.

We have installed centralized control systems and efficient climate and lighting equipment that optimize the energy performance of these devices. Our stores and shopping centers have passive design features that reduce their climatic energy requirements, as they take advantage of natural light and use construction materials with good thermal performance.

**FURTHER INFORMATION** 



### Low carbon logistics

The logistics required to make people's lives simpler and more enjoyable are responsible for a significant proportion of our carbon footprint. Supplying our stores and delivering products to homes requires a fleet of owned and outsourced vehicles, which traditionally consists of vehicles powered by fossil fuels. Our business units have a universal last-mile strategy based on using electric vehicles, and installing recharging infrastructure to extend their use.

## We increased our electric vehicle fleet threefold to fulfill deliveries with a low environmental impact.

We added 96 electric vehicles to our Home Delivery fleet in 2022, bringing it up to 125 sustainable vehicles in total, which encompassed cars, vans and tricycles, with growth of 330% over 2021.

## Sustainable construction

The way we design our buildings can change their impact on the environment and our local communities. Falabella's infrastructure department in Chile, and project departments in each business unit in other countries, design and implement the group's real estate projects, in order to support business growth and minimize their environmental impact.

Falabella's sustainable construction strategy designs healthy, safe and comfortable buildings based on the following principles:

- Construction materials with a low carbon footprint are used and waste recycling is encouraged during construction.
- Buildings are designed with optimal thermal and lighting performance that reduce their energy requirements.
- Energy efficient equipment is used, particularly for air conditioning and lighting.
- Efficient faucets are provided and systems that ensure our valuable water resources are responsibly used.
- Areas are designated and suitable equipment installed for waste segregation and transportation.
- Sufficient ventilation, natural light and safety secures people's well-being.

### LEED Certification

Sustainable construction is central to our strategy. Therefore, we invest in sustainable stores that are aligned with international best practices in design and architecture.

At Falabella we comply with the latest architectural and engineering standards in pursuit of improved environmental performance using the LEED® (Leadership in Energy & Environmental Design) certification system. This system was developed by the US Green Building Council (USGBC), which encourages sustainable construction and development.

It evaluates and verifies the sustainability of various kinds of buildings. Our buildings are now more comfortable inside, and water and energy is more efficiently used.

Falabella Retail and Sodimac in Chile are founding members and representatives of LEED® certification. We achieved LEED Gold certification for the new Falabella Retail store in Parque Arauco, Chile in 2022. This building has efficient electrical equipment with Energy Star certification, low water consumption faucets and fixtures, and other sustainable architectural features. Furthermore, 95% of the waste generated by constructing the store was recycled.

**57**LEED-certified facilities



This represents 12% of our total facilities, which includes all our own stores, shopping centers and distribution centers.

## Circularity and waste

Intense shopping at our stores and the subsequent disposal of our products, generates waste that could impact the environment by polluting the air, soil and water, if not properly managed.

We aim to reduce waste, including organic waste, and promote circularity, through composting, recycling or reuse. This enables raw materials to be recovered, so they can return to the productive cycle.

We have controls that ensure that waste transportation and final disposal by third parties is traceable, whatever its destination. For example, we review our suppliers sanitary approvals for waste transport vehicles and landfill sites, prior to contracting their services.

An environmental compliance clause applies to these contracts, which requires service providers to comply with environmental regulations. Finally, documents are required that support the volume of waste transported to authorized final landfill sites, which must be declared on a consolidated basis to the appropriate authorities in each country.

Our waste recovery strategies include repair and reuse, recycling paper, cardboard and cling film, industrial composting and recycling of organic waste, recycling textiles through alliances with people who promote the circular economy.

We will recover 35% of the waste generated in 2022, which prevents it being sent to landfills and ensures that it is returned to the productive cycle.

43,086 tn

of partially or totally recovered waste, which avoids sending it to landfills



Innovating to drive the circular economy is a strategy that reduces resource consumption, such as virgin raw materials, while reducing the waste generated by the business. All our circularity initiatives involve the local community and promote waste recovery to prevent it being sent to landfills.

Falabella Retail and Tottus have introduced a plastic hanger recovery program, which transforms them into pellets that can be used to manufacture new hangers or other products formed from recycled materials.

356 tn

of recovered plastic by recovering hangers 3,000 kg of recovered plastic

54

**79%** 

Falabella Retail stores in Chile

Tottus stores

100%

Falabella Retail stores in Peru and Colombia

Sodimac produces mulch ground cover, made from multipurpose compost with plant and timber waste from its stores. It was developed in partnership with waste manager Armony, who transforms pallets from stores into this material for pots and gardens to prevent water evaporation. More than 1,900 tons of timber from operational waste was reused in 2022.

**FURTHER INFORMATION** 

### Reducing the environmental impact of packaging



In 2012 we began a right sizing program that reduces packaging material to the optimum, which is the minimum amount required to protect the product and ensure competitive facing on our shelves. This program achieved significant progress in reducing the size of our packaging and the waste generated by it. It also reduced emissions by reducing the volume of imports.

We initiated a program to migrate our packaging materials to recycled materials, avoiding using materials that cannot be recycled. Now we have a matrix of mostly recyclable packaging.



We manage detailed information on packaging that ensure we can promptly respond to the information disclosure requirements under regionals law.

We produce packaging content for consumers in the mass media, to improve understanding of the materials used in each component of packaging, and we prefer to recycle our packaging materials



We constantly seek actions and initiatives that allow us to provide our customers with sustainable packaging. Accordingly, we initiated a company project called the Recyclability Index in 2019, with the aim of substituting the non recyclable packaging materials used for our own brand products and transforming them into recyclable packaging as far as possible. Also, as part of the initiative, we evaluated the possibility of reducing the grammage or removing components from packaging that may not be necessary for your display.

This draws on the recyclability criteria of the Ecolabeling Clean Production Agreement that Tottus has adopted. This agreement establishes certificates that use a recyclability seal for products displayed in sales rooms.



Tottus has 50 certified products so far.

Falabella Retail's packaging strategy analyzes the value chain, to identify impacts and improvement opportunities. Our initiatives include replacing plastic bags with FSC-certified paper bags. We have integrated environmental criteria into procurement decisions for inputs, such as appropriate resource consumption and waste reduction.

### Give your clothes a second life

This textile project at our Tottus supermarkets recovered 17.3 tons of textiles from customers across the region. They were segregated into the categories of repair, donate or recycle. The latter category involves transforming them into eco-filling or technical insulation. Falabella Retail has alliances with foundations, "Haciendo Escuela" program schools and clothing banks, who receive donated garments and fabrics, then distribute them by age, size and need.

+17 tn

of garments recovered across the region



### Recovery of automobile batteries

At Sodimac we have recycled approximately 40,000 batteries since 2018, equivalent to around 500 tons of electronic waste. These have been contributed by Car Center network customers and during specific nationwide campaigns by Sodimac Homecenter stores.

This service was extended to the local community and all stores in 2022, which is expected to double the amount of recycled material. During the service launch, a discount was offered when purchasing a new battery if the old spent one was returned, to encourage waste recovery.

**SOCIAL IMPACT** 

### Pilot tests in shopping centers

At Mallplaza Egaña we implemented the first pilot of the Plaza O program, which is a food court operating model that reduces waste. The pilot promoted initiatives such as replacing disposable containers with reusable ones, reusing tableware, glasses and cutlery by returning them to our partners, and segregating food court waste, which was subsequently treated in our organic waste digester.

At Open Kennedy we arranged a pilot of our BZERO OPK project. This is an initiative that comprehensively manages waste from shopping centers, which included two state-of-the-art OKLIN composting plants during 2022. The objective of the pilot was to reduce trips to landfills with dry waste and to recover cardboard, glass, aluminum, PET, PE and PP.

The pilot included recovering organic waste from Santiago Open Gourmet, which is the gastronomic area at the shopping center. The results were encouraging. All the organic waste was recovered and 5.5 tons of waste was turned into compost instead of going to landfills.

100%

organic waste was recovered from Santiago Open Gourmet

**5.5 tn** of waste was not sent to landfills

### Commitment to reducing food waste

Not consuming substantial amounts of food has significant environmental, social and economic repercussions and impacts. It is estimated that between 8% and 10% of global greenhouse gas emissions are associated with food waste.

At Falabella, we are convinced that reducing food waste is a triple win. Wasting less means feeding more people, relieving pressure on climatic, water and land resources, and preventing the deterioration of global food security and nutrition. Therefore, focusing on food waste reduction is a critical opportunity to more efficiently consume natural resources, reduce the impact of food waste on the planet and ensure food security.

We know that preventing food waste can significantly reduce the waste we send to landfills. Recycling food suitable for human or animal consumption or using it for other processes can have economic, environmental or social benefits instead of discarding it without creating any value.

### We are committed to reducing food waste in our supermarkets by 20% by 2025, compared to the 2021 baseline.

We will achieve our supermarket reduction target by establishing a framework for quantifying the volume of food waste and an action plan that includes preventive and reactive measures, such as improved planning for perishable categories, adopting operational best practices, encouraging sales of products close to expiry, donating food and organic waste recovery programs.

We found alternative uses for 13% of our food waste in 2022 by donating, recycling and composting our organic waste. This represents not sending 1,654 tons to landfills, although our total food waste tonnage increased by 6% based on our 2021 performance.

We have developed alliances in Peru and Chile with entities such as "Banco de Alimentos" (Food Bank) and "Red de Alimentos" (Food Network), to donate fruits, vegetables, groceries and other products suitable for consumption from our logistics centers and stores to local communities. We donated more than 850 tons of food during 2022, which represents growth of 115% compared to 2021.

**FURTHER INFORMATION** 

### Recovering our organic waste

We promote techniques in our supermarkets and shopping centers, such as composting and biodigestion to recover the organic proportion of waste, reduce the volume of waste sent to landfills and reduce the greenhouse gases emitted by our business.

Tottus Chile developed a farinaceous waste recovery project, which consists of segregating its dry organic waste, such as bread, cakes, legumes, dried fruit, cookies, dough and other waste, and sending it to a plant operated by EccoFeed. This company is an expert in collecting surpluses from the food industry and transforming them into raw materials for animal feed. This project recovered 79 tons of waste in 2022 from the Tottus La Cisterna and Puente Alto stores, and the La Farfana Distribution Center.

We have an organic waste recovery program through a composting initiative that uses the black soldier fly. Waste from Tottus Talca, Colín and Curicó stores was removed by Food for Future and was fed to black soldier fly larvae, the most efficient organism for converting waste into food. It transformed 25 tons of organic waste into 1 ton of insect protein, which was used as a highly nutritious fish feed.

Mallplaza in Chile has composters at its Egaña, Los Dominicos and Norte shopping centers, which recover organic waste generated by food stores. It also has five active composting facilities at its Egaña, Sur, Tobalaba, Oeste and Trébol shopping centers. These are used to compost the waste produced when pruning their green areas, which is used as fertilizer in their gardens. At Mallplaza Egaña, it irrigates our first urban vegetable garden, which has 25 beds.

**CREATING LONG-TERM VALUE** 



### Properties and Facilities Home Improvement

Country	No.	Store	Location	City
Chile	1	Imperial Santa Rosa	Av. Santa Rosa Nº 7850, La Granja, Santiago	Santiago
Chile	2	Co Viña del Mar	Calle Limache Nº 3119, Viña del Mar	Viña del Mar
Chile	3	Co Cantagallo	Av. Las Condes N° 12422, Lo Barnechea, Santiago	Santiago
Chile	4	Co Valparaíso	Yungay Nº 2516, Valparaíso	Valparaíso
Chile	5	HC Las Condes	Av. Las Condes N° 11049, Las Condes, Santiago	Santiago
Chile	6	Co Antofagasta	Av. Antonio Rendic Nº 6852, Antofagasta	Antofagasta
Chile	7	HC Viña del Mar	Av. 15 Norte Nº 961, Viña del Mar	Viña del Mar
Chile	8	HC Rancagua	Av. Albert Einstein Nº 297, Rancagua	Rancagua
Chile	9	HC Puente Alto	Av. Concha y Toro N° 1315, Puente Alto, Santiago	Santiago
Chile	10	HC El Trébol	Autopista Concep-Talcahuano 9200, Talcahuano	Talcahuano
Chile	11	HC La Serena	Av. Fco. de Aguirre Nº 02, La Serena	La Serena
Chile	12	Imperial Mapocho	Calle Mapocho Nº 5906, Quinta Normal, Santiago	Santiago
Chile	13	HC Parque Arauco	Av. Pdte. Kennedy Nº 5601, Las Condes, Santiago	Santiago
Chile	14	Imperial Maipú	Calle Alberto Llona Nº 1153, Maipú, Santiago	Santiago
Chile	15	Imperial Vespucio	Av. Américo Vespucio Nº 1030, Peñalolén, Santiago	Santiago
Chile	16	HC San Miguel	Gn. Avda. José Miguel Carrera N° 5508, San Miguel, Santiago	Santiago
Chile	17	HC La Reina	Av. Jorge Alessandri N° 1347, La Reina, Santiago	Santiago
Chile	18	HC Ñuble	Av. Vicuña Mackenna Nº 1700, Ñuñoa, Santiago	Santiago
Chile	19	HC Valdivia	Av. Picarte No 3349, Valdivia	Valdivia
Chile	20	HC Nueva La Florida	Av. José Pedro Alessandri Nº 6402, Peñalolén, Santiago	Santiago
Chile	21	Imperial Valparaíso	Av. Independencia Nº 3033, Valparaíso	Valparaíso
Chile	22	HC SS Temuco	Caupolicán Nº 0457, Temuco	Temuco
Chile	23	HC Huechuraba	Av. Américo Vespucio Nº 1737, Huechuraba, Santiago	Santiago
Chile	24	HC Villarrica	Saturnino Epulef Nº 1580, Villarrica	Villarrica
Chile	25	HC Osorno	Av. René Soriano Nº 2619, Osorno	Osorno
Chile	26	HC Angol	Av. Bernardo O'Higgins Nº 1744, Angol	Angol
Chile	27	HC Chillán	Av. Ecuador Nº 599, Chillán	Chillan
Chile	28	HC Curicó	Av. Carlos Condell Nº 1192, Curicó	Curicó
Chile	29	HC Coquimbo	Ruta 5 Norte Nº 849, Coquimbo	Coquimbo
Chile	30	HC Plaza Oeste	Av. Américo Vespucio N° 1501, Cerrillos, Santiago	Santiago
Chile	31	HC La Calera	Prolongación J.J. Pérez Nº 12010, La Calera	La Calera
Chile	32	HC Puerto Montt	Av. Presidente Ibañez Nº 650, Puerto Montt	Puerto Montt

WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM

CREATING LONG-TERM VALUE

VALUE CHAIN SOCIAL IMPACT



Country	No.	Store	Location	City
Chile	33	HC Plaza Vespucio	Av. Américo Vespucio Nº 7310, La Florida, Santiago	Santiago
Chile	34	HC San Felipe	Tocornal Nº 2810, San Felipe	San Felipe
Chile	35	HC Arica	Av. Santa María Nº 2985, Arica	Arica
Chile	36	Imperial Concepción	Tucapel Nº 1259, Concepción	Concepción
Chile	37	HC Iquique	Héroes de la Concepción Nº 2311, Iquique	Iquique
Chile	38	HC Antofagasta	Balmaceda No 2355, Antofagasta	Antofagasta
Chile	39	HC Plaza Concepción	Av. Pdte. Jorge Alessandri Nº 3177, Concepción	Concepción
Chile	40	HC Punta Arenas	Avda. Pdte. Eduardo Frei M. Nº 01400, Punta Arenas	Punta Arenas
Chile	41	HC Linares	Av. León Bustos Nº 0376, Linares	Linares
Chile	42	Imperial Huechuraba	Av. A. Vespucio Nº 1399, esquina Pedro Fontova, Huechuraba, Santiago	Santiago
Chile	43	HC Talca	Av. Circunvalación, 2 Norte Nº 3344, Talca	Talca
Chile	44	HC Copiapó	Panamericana Sur Nº 140, Copiapó	Copiapó
Chile	45	HC Estación Central	San Francisco de Borja Nº 402, Estación Central, Santiago	Santiago
Chile	46	HC Los Ángeles	Av. Alemania Nº 850, Los Ángeles	Los Ángeles
Chile	47	HC El Bosque	Av. José Miguel Carrera Nº 10375, El Bosque, Santiago	Santiago
Chile	48	HC Calama	Av. Balmaceda Nº 3398, Calama	Calama
Chile	49	HC San Bernardo	Av. Jorge Alessandri Rodríguez N° 20040, San Bernardo, Santiago	Santiago
Chile	50	Imperial Temuco	Av. Caupolicán Nº 1151, Temuco	Temuco
Chile	51	HC Coyhaique	Av. Ogana Nº 869, Coyhaique	Coyhaique
Chile	52	HC Quilpué	Av. Freire Nº 1351, Quilpué	Quilpué
Chile	53	Co Rancagua	Av. Koke N <sup>o</sup> 011, Rancagua	Rancagua
Chile	54	Imperial Rancagua	Calle La Cruz Nº 01000, Rancagua	Rancagua
Chile	55	HC Reñaca Santa Julia	Alessandri Nº 5, Viña del Mar	Viña del Mar
Chile	56	HC Quinta Vergara	Av. Valparaíso Nº 1070, Viña del Mar	Viña del Mar
Chile	57	HC Quilicura	Av. Manuel A. Matta Nº 581, Quilicura, Santiago	Santiago
Chile	58	HC Plaza Tobalaba	Av. Camilo Henríquez Nº 3692, Puente Alto, Santiago	Santiago
Chile	59	HC Ribera Norte	Av. Los Carrera Poniente Nº 301, Concepción	Concepción
Chile	60	Imperial Reñaca	Camino Internacional Nº 1025 (rotonda Santa Julia), Viña del Mar	Viña del Mar
Chile	61	Imperial Talca	Av. San Miguel Nº 2687, esquina 23 Oriente (ex San Pablo), Talca	Talca
Chile	62	HC Talca Colín	Av. Colín Nº 0635, Talca	Talca
Chile	63	HC San Fernando	Av. Libertador B. O'Higgins Nº 0450, Ruta I-50, San Fernando	San Fernando
Chile	64	HC Alto Hospicio	Av. Los Aromos Nº 2780, Alto Hospicio	Alto Hospicio

WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM

CREATING LONG-TERM VALUE



FINANCIAL STATEMENTS

Country	No.	Store Store	<b>Location</b>	City
Chile	65	HC Castro	Ruta 5 Norte Nº 2456, sector Ten Ten, Castro, Chiloé	Castro
Chile	66	HC Santa Cruz	Rafael Casanova Nº 412, Santa Cruz	Santa Cruz
Chile	67	HC Ovalle	Prolongación Benavente Nº 1075, Ovalle	Ovalle
Chile	68	HC Quillota	Ramón Freire Nº 1551, Quillota	Quillota
Chile	69	Imperial Puerto Montt	Pilpilco 200, Parque Industrial, camino a Pargua, Pueto Montt	Puerto Montt
Chile	70	HC Coronel	Av. Carlos Pratts N° 0901, Coronel	Coronel
Chile	71	HC Copiapó Cordillera	Av. Los Carrera Nº 4723, Copiapó	Copiapó
Chile	72	HC Los Dominicos	Av. Padre Hurtado 875, Las Condes, Santiago	Las Condes
Chile	73	HC Talagante	Av. Libertador Bernardo O'Higgins Nº 2337, Talagante	Talagante
Chile	74	HC Melipilla	Av. Vicuña Mackenna N° 1415, Melipilla	Melipilla
Chile	75	Imperial La Serena	AV Balmaceda 3070, La Serena	La Serena
Chile	76	HC Ñuñoa	Av. Américo Vespucio N° 925, Ñuñoa	Santiago
Chile	77	HC San Antonio	21 de Mayo Nº 950, San Antonio	San Antonio
Chile	78	HC La Serena - Balmaceda	Av. Balmaceda Nº 2885, La Serena	La Serena
Chile	79	HC Independencia	Av. Independencia N° 565, Independencia.	Independencia
Chile	80	HC Maipú	Av. Pajaritos 4444, Maipú - Santiago	Maipú
Chile	81	HC Quilin	Altos del Parque Sur N° 5800, Peñalolen, Santiago	Santiago
Chile	82	HC Antofagasta La Portada	Av. Pedro Aguirre Cerda N° 10578, Antofagasta	Antofagasta
Chile	83	HE Chicureo	Av. Chicureo N° 99, Colina	Santiago
Chile	84	HC Vallenar	Avenida Huasco Nº 175, Vallenar	Vallenar
Chile	85	HC Temuco Los Pablos	Av. Las Encinas Nº 02470, Temuco	Temuco
Colombia	1	HC Calle 80	Avda Cra 68 No 80-77	Bogotá
Colombia	2	HC Sur	Av 68 # 37 - 37 Sur	Bogotá
Colombia	3	HC Norte	Autopista Norte # 175 - 50	Bogotá
Colombia	4	HC Medellín Industriales	Av. Los Industriales 14 - 135	Medellín
Colombia	5	HC Cali Sur	Cra 100 No 16-251	Cali
Colombia	6	HC Barranquilla	Cra 53 No 99 – 160	Barranquilla
Colombia	7	HC Pereira	Av Sur # 45 - 06	Eje Cafetero
Colombia	8	HC El Dorado	Calle 50 # 82-55	Bogotá
Colombia	9	HC Medellín San Juan	Calle 44 San Juan # 65-100	Medellín
Colombia	10	HC Cali Norte	Avda 6 <sup>a</sup> A Norte No. 35-00	Cali
Colombia	11	HC Suba	Av carrera 104 # 148 - 07 CC. Plaza Imperial L-152	Bogotá

WELCOME WE

Peru

3

WE ARE FALABELLA

CORPORATE GOVERNANCE

Atocongo

**OUR TEAM** 

CREATING LONG-TERM VALUE

VALUE CHAIN SOCIAL IMPACT





Lima

No. Country City Store Location 12 Bogotá Colombia HC Soacha Carrera 7 # 32 - 35 CC. Mercurio L- 108 Colombia 13 HC Ibagué Ibagué y Alrededores Cra 5 No.83-100 Colombia Av El Lago - Carrera 29B Pie de La Popa C.C. Caribe 14 Cartagena HC Cartagena 15 **HC Bello** Diag 51 # 34 -16 C.C Puerta del Norte Medellín Colombia Medellín 16 HC Molinos Medellín Clle 30<sup>a</sup> N° 82<sup>a</sup> – 26 CC. Los Molinos Colombia Colombia 17 Santanderes HC Cúcuta Av. Diag. Santander N° 11-200 Colombia 18 Villavicencio y Alrededores **HC** Villavicencio Cra 48 No 1-180 Colombia 19 HC Bucaramanga Cra 21 No. 45 - 02 Santanderes 20 HC Calima CII 22 No 27-49 Bogotá Colombia 21 HC Montería CarrerA 68 # 06-50 Costa Colombia Colombia 22 Ibagué y Alrededores **HC** Neiva Calle 50 # 16 - 02 23 **HC** Manizales CII 70 # 18-165 Eje Cafetero Colombia 24 Bogotá **HC Cedritos** Calle152 No.9-08 Colombia Medellín 25 **HC** Envigado Cra 49 Av Regional No 32 B sur 24 Colombia Colombia Costa 26 **HC** Valledupar Transversal 19 # 3 - 150 Costa Colombia 27 Carrera 35 No. 29<sup>a</sup> - 355 HC Santa Marta Colombia 28 Cali **HC** Palmira Calle 42 # 39 Esquina 29 HC Barranquilla Prado Centro Cra 46 No 48-50 Barranquilla Colombia Colombia 30 HC Armenia Av Centenario #3-180 Eje Cafetero Medellín Colombia 31 **HC Rionegro** Calle 43 No. 54 – 139 CC San Nicolás Colombia 32 Bogotá HC Cajicá Km. 27 Vía Bogotá - Cajicá Colombia 33 Bogotá **HC** Tintal Calle 10 n 86-50 Colombia 34 Ibagué y Alrededores **HC Girardot** Av Kennedy con Calle 35 35 HC Yopal Calle 24 No 35-39 Villavicencio y Alrededores Colombia 36 Cartagena Colombia HC Cartagena San Fernando Calle 31 N. 82 - 112 Cali 37 Carrera 40 No 37 229 Centro Comercial Tuluá al lado del almacén La 14 Barrio El Retiro. Colombia HC Tuluá 38 Colombia HC Barranquilla 3 Cra 10 N27b - 211 diagonal al C.C. Panorama Barranquilla Tunja 39 Colombia HC Tunja Avenida Universitaria # 50 - 21 40 HC Mosquera Funza Av troncal occidente #159 este etapa 8 Parque industrial el portal Mosquera Colombia San Miguel Peru Av. De La Marina 2355, San Miguel Lima Peru 2 Megaplaza Av. Industrial 3515 - 3517, Local A-8, CC Mega Plaza Lima

124 2022 Annual Report

Av. Circunvalación 1801-1803-1805

WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM

CREATING LONG-TERM VALUE

VALUE CHAIN SOCIAL IMPACT ENVIRONMENTAL IMPACT



FINANCIAL STATEMENTS

Country	No.	Store	Location	City
Peru	4	Javier Prado	Av. Javier Prado Este N° 1057 - A	Lima
Peru	5	Chiclayo	Av. Victor Raúl Haya de la Torre N° S/N Urb. San Eduardo.	Chiclayo
Peru	6	Trujillo Open Plaza	Av. América Norte 1245, Ancla 2, Urb. Los Jardines, Open Plaza.	Trujillo
Peru	7	Lima Centro	Av. Tacna 640	Lima
Peru	8	Canta Callao	Av. Japon (Ex. Bertello) / Calle Las Begonias S/N , CC Canta Callao Open Plaza - Callao	Lima
Peru	9	Trujillo Mall	Av. Mansiche S/N Trujillo - C.C. Mall Aventura Plaza	Trujillo
Peru	10	Bellavista	Av. Oscar R. Benavides 3866, Local TH - 1, Mall plaza - Bellavista	Lima
Peru	11	Ica Minka	Av. San Martín 727, Interior 101, C.C. Plaza del Sol	Ica
Peru	12	Angamos	Av. Nueva Tomás Marsano 961 Esq. C/ Angamos N° 1803 - ANCLA 01	Lima
Peru	13	Piura	Av. A.A. Caceres N°147-CC Open Plaza - Urb Miraflores - Castilla	Piura
Peru	14	Arequipa	Av. Porongoche N° 500, Mall Aventura, del distrito de Paucarpata	Arequipa
Peru	15	Jockey Plaza	Av. Prado, Javier Este N° 4010 TDA TD-3 Urb. Fundo Monterrico Chico, Santiago de Surco, Lima	Lima
Peru	16	Chimbote	Victor Haya de la Torre N° 4694, Interior A04, Mz B, Lote 1-A 1-A2, Parque Gran Chavin	Chimbote
Peru	17	Santa Anita (Ate)	Av. Los Frutales 202, sotano, 1er Piso, Mezanine y Azotea Urb. Fundo Monterrico Grande Oeste	Lima
Peru	18	Cañete	Av. Mariscal Benavides S/N (Cuadra 10) San Vicente de Cañete	San Vicente de Cañete
Peru	19	Huacho	Av. 9 de Octubre Con 28 de Julio, Huacho	Huacho
Peru	20	San Juan Lurigancho	Av. Lomas, Las N° 601-649 Mz. L, Lt 11 - Urb Zarate Industrial	Lima
Peru	21	Pucallpa	Av. Centenario N°2086 Ancla 3 Distrito de Yarinococha	Pucallpa
Peru	22	Sullana	Carretera Sullana a Paita N° 101- Sub Lote A - Sullana	Sullana
Peru	23	Villa El Salvador	Parque Ind. Parc. II, Manzana C Lote 1 y 7	Lima
Peru	24	Cajamarca OP	Av. Andres Zevallos Cuadra 26 / Urb. Horacio Zevallos Gomez	Cajamarca
Peru	25	Chacarilla	Av Caminos del Inca N° 100 Mz. A Lt 12345 Urb. Tambo de Monterrico	Lima
Peru	26	Surquillo	Av. Angamos Este 1353 - 1355 Esq. Con Av. República de Panamá	Lima
Peru	27	Pueblo Libre	Av. Universitaria Sur N° 2271, Pueblo Libre	Lima
Peru	28	Chorrillos	Av. Paseo de la República, PRLG N° S/N departamento LM - 04, Plaza Lima Sur.	Lima
Peru	29	Ate	Av. La Molina 378, Fundo Iquisidor y Pulido, Ate	Lima
Peru	30	Arequipa	Av. Los Incas N° 400 - A. Ref. Sector Lambramani, Arequipa	Arequipa
Peru	31	Naranjal	Av. Alfredo Mendiola 5118 - 5150, Lot. Industrial Infantas, II Etapa, Los Olivos	Lima
Peru	32	Callao	Av. Argentina 2842 - 2868	Lima
Peru	33	Colonial	Av. Colonial 751	Lima
Peru	34	Piura	Av. Sanchez Cerro N° 3254 - Zona Industrial III Etapa- Ventiseis de Octubre - Piura	Piura
	35	Independencia	Av. Alfredo Mendiola N° 1400 Sector 6 C.C. Plaza Lima Norte	Lima

CREATING LONG-TERM VALUE

Country	No.	Store	Location	City
Peru	36	Chiclayo	Calle Hermanos Galindo S/N - Cuadra 3 - Urb. Patazca. Chiclayo	Chiclayo
Peru	37	Trujillo	Av. America del Sur N° 1451 - 1459, CA José Galvez N° 955 Urbanización Barrio Chicago	Trujillo
Peru	38	Huancayo	Av. Huancavelica 221 - 225 El Tambo	Huancayo
Peru	39	lca	Av. Los Maestros N° 206 - 208	Ica
Peru	40	Cusco	Prolongación Av. Cultura Lote 1,2,9 Versalles	Cusco
Peru	41	Cerro Colorado	Av. Aviación cuadra 1 s/n - Cerro Colorado	Arequipa
Peru	42	San Luis	Av. Nicolás Ayllón N° 1680 Urb. El Pino Distrito San Luis	Lima
Peru	43	Tacna	Cercado - Prolongación 2 de mayo, Parcela N°3.	Tacna
Peru	44	Cajamarca	Jr. San Luis S/N, Sector 09, Pueblo Libre, Cajamarca	Cajamarca
Peru	45	Sullana	Prolongación Av. Sánchez Cerro N° 3264, MZ V, Lote 07, Zona Industrial III - 26 de Octubre - Piura	Sullana
Peru	46	Comas	Av. Chacra Cerro ZON C Lt-121 Ex. Fundo Chacra Cerro (Sótano, 1er al 3er Piso y azotea).	Lima
Peru	47	Puente Piedra	Calle 07 Mz J LT 01 Urbanización Las Vegas	Lima
Peru	48	Huacho	Prolongación Av. Cultura Lote 1,2,9 URB Versalles	Huacho
Peru	49	Chincha	Av. San Idelfonso S/N CP. Cinco Esquinas - Acequia Grande	Chincha
Peru	50	Ventanilla	Calle Alonso de Molina LT. 5,6,7,8,9 SUBLOTE 14C URB Zona Industrial, Distrito Ventanilla- CALLAO	Lima
Peru	51	San Juan de Miraflores	Av. Belisario Suarez N° 181 Zona Industrial, San Juan de Miraflores	Lima
Peru	52	Barrios Altos	Jr. Luis Sotomayor Pimentel 252, Cercado	Lima
Peru	53	Chiclayo 2	Av. Jose María Escriva de Balaguer N° 1415 - Carretera a Lambayeque	Chiclayo
Peru	54	Huancayo	Av. Ferrocarril No° 146 -150	Huancayo
Peru	55	Puruchuco	Local 0-5, 0-6, 0-11, 0-12 Boulevard Asia, Panamericana Sur Km 97.5 - ASIA- CANETE.	Lima
Peru	56	Comas	Av. Los Ángeles N° 668 Dpto: (TH1) Mz: A-1 Lt: 1 URB. Alamedas del Retablo Comas	Lima
Argentina	1	HC San Martín	Av.San Martín 421,esquina Gral.Paz, Partido de San Martín	Buenos Aires
Argentina	2	HC San Justo	Avenida Don Bosco 2680, Partido de La Matanza	Buenos Aires
Argentina	3	HC Vicente Lopez	Av. Libertador 77, Vicente López	Provincia Buenos Aires
Argentina	4	HC Tortugas	Av. Olivos 4051, Partido de Malvinas Argentina, Tortuguitas	Provincia Buenos Aires
Argentina	5	HC Córdoba	Av. Colón 4880, Barrio Villa Urquiza	Córdoba
Argentina	6	HC La Plata	Camino General Belgrano s/n entre 514 y 517	La Plata
Argentina	7	HC Adrogué	Boulevard Shopping - Av. Hipólito Yrigoyen 13298 , Adrogué	Provincia Buenos Aires
Brazil	1	Anchieta	Rua Góis Raposo, 400. Anchieta - SP	São Paulo
Brazil	2	Guarulhos	Rua Bartolomeu de Gusmão, 316. J. Santa Francisca Guarulhos - SP, Brasil.	Guarulhos
Brazil	3	Osasco	Av. Franz Voegeli, 751 - Continental, Osasco - SP 06010-190, Brasil	Osasco
Brazil	4	Ribeirao Preto	Av. Fábio Barreto 263, Vila Tibério, Ribeirão Preto - SP	Ribeirão Preto

WELCOME WE ARE FALAR

WE ARE FALABELLA CORPORATE GOVERNANCE

**OUR TEAM** 

CREATING LONG-TERM VALUE



Country	No.	Store	Location	City
Brazil	5	São José dos Campos	Av. Dep. Benedito Matarazzo, 5301 - São José dos Campos - SP	São José dos Campos
Brazil	6	Tamboré	Alameda Araguaia, 1801 Tamboré - SP	Barueri
Brazil	7	Aricanduva	Av. Aricanduva, 5555 - Jardim - Aricanduva, São Paulo - SP, CEP 03930-110.	São Paulo
Brazil	8	Arujá	Av. João Manoel, 1150 - Centro Residencial- Arujá - SP - CEP: 07400-000.	Arujá
Brazil	9	Atibaia	Av. Dr. Joviano Alvim, 1190 - Vila Nova Aclimação, Atibaia - SP, CEP 12942-653.	Atibaia
Brazil	10	Bertioga	Av. Marginal, 10.001 - Jd Albatroz, Bertioga - SP, CEP 11250-003.	Bertioga
Brazil	11	Campinas DP	Rod. Dom Pedro I, km 127/128, Box25, Parque Imperador, Campinas	Campinas
Brazil	12	Caraguatatuba	Av. Rio-Branco, 450 - Indaiá, Caraguatatuba - SP, CEP 11665-600.	Caraguatatuba
Brazil	13	Diadema	Av. Piraporinha, 50 - Fábio Esquivel, Diadema - SP - CEP 09950-000	Diadema
Brazil	14	Enseada	Av. Dom Pedro I, 2520 - Jardim Belmar, Guarujá - SP, CEP 11440-002.	Guarujá
Brazil	15	Fernão Días	Rod. Fernão Dias, km 87, s/n - Parque Edu Chaves, São Paulo - SP, CEP 02283-000.	São Paulo
Brazil	16	Guaianases	Estrada Itaquera Guaianases, 2000 (No D'avó) - Jardim Helena, São Paulo - SP, CEP 08420-000.	São Paulo
Brazil	17	Guarapiranga	Av. Guarapiranga, 881, Loja 1, Vila Socorro, São Paulo - SP	São Paulo
Brazil	18	Guaratinguetá	Av. Juscelino Kubitscheck de Oliveira, 870 - Campo do Galvão, Guaratinguetá - SP, CEP 12500-290.	Guaratingueta
Brazil	19	Guarujá Balsa	Av. Adhemar de Barros, 1531 (Balsa) - Jardim Helena Maria, Guarujá - SP, CEP 11430-003.	Guarujá
Brazil	20	Indaiatuba	Av. Presidente Kennedy, 330 - Cidade Nova I, Indaiatuba - SP, CEP 13334-170.	Indaiatuba
Brazil	21	Ipiranga	R. dos Patriotas, 1211, Ipiranga	São Paulo
Brazil	22	Itanhaém	R. João Pedro Orsi, 117/120 - Cidade Anchieta, Itanhaém - SP CEP 11740-000.	Itanhaém
Brazil	23	ltu	Av. Nove de Julho, 897 - Vila Padre Bento, Itu - SP, CEP 13313-100.	ltu
Brazil	24	Jacareí	Praça Charles Gates, 90 - Jardim das Industrias, Jacareí - SP, CEP 12306-090.	Jacareí
Brazil	25	Jundiaí	Av. Antônio Frederico Ozanan, 6080 (Ao lado do Maxi Shopping) - Horto Florestal, Jundiaí - SP, CEP 13214-205.	Judiaí
Brazil	26	Limeira	R. Miguel Guidotti, 2155, Parque Egisto Ragazzo, Limeira - SP	Limeira
Brazil	27	M. Tietê	Av. Thomas Edison, 1324 - Barra Funda, São Paulo - SP, CEP 01140-001	São Paulo
Brazil	28	M. Tito	Avenida Marechal Tito, 5768 (no Roldão) - Itaim Paulista, São Paulo - SP, CEP 08115-000.	São Paulo
Brazil	29	Mauá	Av. Antônia Rosa Fioravante - Centro (Mauá Plaza Shopping), Mauá - SP - CEP 09390-015.	Mauá
Brazil	30	Mogi	Rua Professor Ismael Alves dos Santos, 455 - Vila Mogilar - Mogi das Cruzes - SP - CEP 08773-550.	Mogi das Cruzes
Brazil	31	Mogi Guaçu	Av. Mogi Mirim, 252 (Ao lado do Big Bom) - Areião, Mogi Guaçu - SP, CEP 13844-110.	Mogi Guaçu
Brazil	32	Mongaguá	Av. Antônio Martins de Araújo, 100 - Centro, Mongaguá - SP, CEP 11730-000.	Mongagua
Brazil	33	Peruíbe	Av. Padre Anchieta, 4741 - Três Marias, Peruíbe - SP, CEP 11750-000.	Peruíbe
Brazil	34	Pirituba	Av. Raimundo Pereira de Magalhães 11.980, Jardim Pirituba	São Paulo
Brazil	35	Poá	Rod. Henrique Eroles, 141 - Vila Ercilia, Poá - SP, CEP 08557-700.	Poá
Brazil	36	Praia Grande	Av. Pres. Kennedy, 1876 - Guilhermina, Praia Grande - SP, CEP 11702-200.	Praia Grande
Brazil	37	Radial Leste	Av. Alcântara Machado, 1993 - Brás, São Paulo - SP, CEP 03101-003	São Paulo

WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM

CREATING LONG-TERM VALUE





Country	No.	Store	Location	City
Brazil	38	São José dos Campos	Av. Engenheiro Francisco José Longo, 1595, Loja 1, Jardim São Dimas, São José dos Campos - SP	São José dos Campos
Brazil	39	Santa Bárbara	R. do Ósmio, 915 - Jardim Mollon, Santa Bárbara D'Oeste - SP, CEP 13456-625.	Santa Barbara d'Oeste
Brazil	40	Santo André	Av. Antônio Cardoso, 536 - Bangú (No Sam's Club), Santo André - SP, CEP 09280-570.	Santo André
Brazil	41	Santos	Shopping Praiamar - R. Alexandre Martins, 80 - 301 - Aparecida, Santos - SP, CEP 11025-200.	Santos
Brazil	42	São Carlos	Av. Getúlio Vargas, 157 - Vila Lutfalla, São Carlos - SP, CEP 13570-672.	São Carlos
Brazil	43	São Miguel	Av. São Miguel, 8201 - São Miguel Paulista, São Paulo - SP, CEP 08070-001.	São Paulo
Brazil	44	São Vicente	Av. Prefeito José Monteiro, 1045 - Jardim Independencia, São Vicente - SP, CEP 11380-001.	São Vicente
Brazil	45	Sorocaba	Av. Professora Izoraida Marques Peres, 401, Lj B, Parque Campolim	Sorocaba
Brazil	46	Sto. Amaro	Av. João Dias, 1713 - Santo Amaro, São Paulo - SP, CEP 04723-002	São Paulo
Brazil	47	Sumaré	Av. José Mancine, 350 - Jardim Sao Carlos, Sumaré - SP, CEP 13170-040.	Sumaré
Brazil	48	Suzano	Av. Ver. João Batista Fitipaldi, 380 (No Atacadão) - Vila Maluf, Suzano - SP, CEP 08685-000.	Suzano
Brazil	49	T. Vilela	Av. Sen. Teotônio Vilela, 8030 (Atacadão) - Jardim São Rafael, São Paulo - SP, CEP 04864-002.	São Paulo
Brazil	50	Taubaté	Av. Charles Schnneider, 850 - Parque Sr. do Bonfim, Taubaté - SP, CEP 12040-000.	Taubaté
Brazil	51	Tremembé	Av. Cel. Sezefredo Fagundes, 1855 - Tremembé, São Paulo - SP, CEP 02306-000.	São Paulo
Brazil	52	São Bernardo	Av. Senador Vergueiro, nº 2000 Jr. Três Marias, São Bernardo do Campo - SP, CEP 09750-900.	São Paulo
Brazil	53	Embu	Rua Vereador Jorge Souza, 935 - Pq Francisco Rizzo - Embu das Artes	Embu das Artes
Brazil	54	HC Praia Grande	Av. Presindente Kennedy, 3113, Aviação - Praia Grande - SP	São Paulo
Brazil	55	HC Campinas Abolição	Av. Engenheiro Augusto Figueiredo, 151 - Pte. Preta, Campinas - SP	São Paulo
Jruguay	1	HC Giannattasio	Avda. Giannattasio KM 16, Barra de Carrasco	Canelones
Jruguay	2	HC Sayago	Ariel Camino 4620, Montevideo	Montevideo
Jruguay	3	HC Maldonado	Ruta 39, esq. Av. Luis de Herrera	Maldonado
Jruguay	4	Av. Italia	Avenida Italia 4250, esquina Colombres. Montevideo	Montevideo
México	1	HC Izcalli	Avenida Jorge Jimenez Cantú, Manzana C 248, Centro Urbano, 54750	Cuautitlán Izcalli
México	2	HC Arboledas	Vía Dr. Gustavo Baz 4001, Centro Industrial Tlalnepantla, 54030	Tlalnepantla de Baz
México	3	HC Jacarandas	Blvd. Paseo Cuauhnáhuac 101, Ricardo Flores Magon, 62370	Cuernavaca, Mor.
México	4	HC Veracruz Boca del Rio	Bv. Adolfo Ruíz Cortines S/N, Fraccionamiento, Sutsem, 94294	Veracruz, Ver.
México	5	HC San Mateo	Av. Vía Adolfo López Mateos S/N, Sta Cruz Acatlan, 53150	Naucalpan de Juárez
México	6	HC El Paseo San Luis Potosi	Av. Dr. Salvador Nava Martinez 435, San Patricio	San Luis Potosi
México	7	Cerro Gordo	Blvd. Campestre 2106, Valle del Campestre, 37150	León, Guanajuato
México	8	HC Sendero	Av. Sendero Divisorio 801, Privadas de Anáhuac, 66050	Monterrey, Nuevo León
México	9	Santa Catarina	Blvd. Gustavo Díaz Ordaz 108 La Fama antes, Los Treviño, 66150	Monterrey, Nuevo León
México	10	Hc Plaza Central	Canal Río Churubusco #1635, Área Federal Central de Abastos, Iztapalapa, 0904	Ciudad de México
México	11	Hc Saltillo Echeverria	Luis Echeverría 6301, Nuevo Centro Metropolitano. C.P. 25022, Saltillo, Coah.	Saltillo
México	12	Hc Gran Sur	"Centro Comercial Gran Sur, Periferico Sur 5550, Pedregal de Carrasco, Coyoacán, 04700 Ciudad de México, CDMX"	Ciudad de México



ENVIRONMENTAL IMPACT

### **Supermarkets Chile**

#	Locales	Dirección	Ciudad	#	Locales	Dirección	Ciudad
1	El Monte	Los Libertadores Nº 316, El Monte	Santiago	33	Mall Plaza Tobalaba	Avda. Camilo Henríquez Nº 3692, Local H100 Puente Alto	Santiago
2	Talagante Plaza	EyzaguirreNº 715, Talagante	Santiago	34	Los Ángeles	Mendoza Nº 535	Santiago
3	SB Plaza	O'Higgins Nº 550, San Bernardo	Santiago	35	Vitacura	Avda. Vitacura Nº 9019, Vitacura	Los Ángeles
4	Buin	San Martin Nº 174, Buin	Santiago	36	El Trébol	Av. Jorge Alessandri Nº 3177	Santiago
5	SB Estación	Arturo Prat Nº 117, San Bernardo	Santiago	37	Plaza Egaña	Av. Larrain Nº 5862, Local H100, La Reina	Talcahuano
6	Peñaflor	Alcalde Luis Araya Cereceda Nº 4237, Peñaflor	Santiago	38	Ovalle	Prolongación Calle Benavente Nº 1075, Local 200	Santiago
7	Rengo	Condell Nº 100	Rengo	39	Quilpué	Av. Freire Nº 120	Ovalle
8	Melipilla	Avda. Serrano Nº 395, Melipilla	Santiago	40	Concón	Av. Manantiales N° 955	Quilpué
9	San Antonio	Avda. Barros Luco Nº 1399	San Antonio	41	Walker Martínez	Walker Martínez Nº 3600, La Florida	Concón
10	Talagante Cordillera	Caletera Los Aromos Nº 0441, Talagante	Santiago	42	Mall Plaza Copiapó	Maipú N°109, Lote B	Santiago
11	Puente Alto	Avda. Concha Y Toro Nº 1477, Puente Alto	Santiago	43	Reñaca	Av. Vicuña Mackenna 1050, local N°1; Reñaca Bajo	Copiapó
12	Nataniel	Nataniel Cox Nº 620, Santiago	Santiago	44	Chamisero	Av. Chamisero, Lote A8, Local N° 1, Colina	Viña del Mar
13	La Calera	Prolongacion Perez Nº 12010	La Calera	45	Vivaceta	Av. Fermin Vivaceta Nº 1018-1030, Independencia	Santiago
14	Antofagasta Mall	Balmaceda Nº 2355	Antofagasta	46	Maitencillo	Via F-30 e, Esquina Calle San Isidro, Local N°1, Maitencillo, Puchuncavi	Santiago
15	La Florida	Avda. Americo Vespucio Nº 7310, La Florida	Santiago	47	Talca Colin	Av. Colín Nº 0665	Maitencillo
16	Antofagasta Centro	Condell No 2639-2645	Antofagasta	48	Recoleta	Av. Recoleta N°888	Talca
17	Colina	Avda.Concepcion No 47, Colina	Santiago	49	Quillota Las Palmas	Av. Condel 1687 - local A3, Quillota	Santiago
18	Alameda	Av. Libertador Bernardo O'Higgins N° 3470, Estación Central	Santiago	50	Ciudad Empresarial	Av. Del Parque 4722, Local 22, Huechuraba	Quillota
19	El Bosque	Gran Avenida, José Miguel Carrera Nº 10375, El Bosque	Santiago	51	Coquimbo	Av. Alessandri 1117, Coquimbo	Santiago
20	San Fernando	Av. Carampangue Nº 681	San Fernando	52	Quilicura	Av Libertador Bernardo Ohiggins 800, Local 1	Coquimbo
21	Padre Hurtado	Camino San Alberto Hurtado N° 2436, Padre Hurtado	Santiago	53	Vitacura Alderete	Av. Vitacura 6980, Vitacura	Santiago
22	San Felipe	Av. Libertador Bernardo O'Higgins N° 1150	San Felipe	54	La Cisterna	Gran Avenida 8988, Local 1, La Cisterna	Santiago
23	Talca	Calle 4 Norte N°1530	Talca	55	Los Dominicos	Av. Padre Hurtado 875, Las Condes	Santiago
24	Catedral	Catedral Nº 1850, Santiago	Santiago	56	Los Andes Chacabuco	Av. Santa Teresa 680	Santiago
25	Machalí	Avda. San Juan Nº 133, Machalí	Machalí	57	Piedra Roja	Av. Chicureo S/N, Lote 14 A-4, Colina	Los Andes
26	Santa Julia	Avda. Alessandri Nº 4025	Viña del Mar	58	Balmaceda	Balmaceda 2.885, Sector La Pampa, La Serena	Santiago
27	Calama Centro	Centro Avda. Granaderos Nº 3651	Calama	59	Los Ángeles Alemania	Av. Alemania 831 Local N°1, Los Ángeles.	La Serena
28	Huechuraba	Santa Marta de Huechuraba Nº 7300, Huechuraba	Santiago	60	Factoria Italia	Av. Francisco Bilbao N° 461	Los Ángeles
29	Bío Bío	Avda. Los Carrera Poniente Nº 301, Concepción	Biobío	61	Curicó Norte	Calle Carmen 1220	Santiago
30	Chillán	Ecuador Nº 599	Chillán	62	Vallenar	Av. Brasil 941	Curicó
31	Rancagua Centro	Cuevas Nº 405	Rancagua	63	Curauma	Av. Cardenal Samore 2290, Placilla de Peñuelas.	Vallenar
32	Vicuña Mackenna	Av. Vicuña Mackenna Nº 665, Santiago	Santiago	64	Quilín	Av. Altos Del Parque Sur 5800	Valparaíso
				65	MP La Serena	Av. Alberto Solari 1400	Santiago
				66	Plaza Oeste II	Av. Americo Vespucio 1501	La Serena

WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM

CREATING LONG-TERM VALUE

SOCIAL IMPACT VALUE CHAIN



FINANCIAL STATEMENTS

#	Locales	Dirección	Ciudad
67	Antofagasta Norte	Av. Pedro Aguirre Cerda 10578	Antofagasta
68	San Vicente	Av. Diego Portales 081	San Vicente de T.T
69	Pajaritos	Av. Los Pajaritos 2356	Santiago
70	Copiapó Los Carrera	Av. Los Carrera N°4723	Copiapó
71	Kennedy II	Av. Pdte. Kennedy 5601	Santiago
72	Francia	Av. Francia 748	Valparaíso

VALUE CHAIN



### Supermarkets Peru

11         Lina Centro         Ax Tacria № 665 - Cercado de Lina         Lina           12         El Aquetro         Ax Ancasa № 2478, El Aquetro         Lina           13         Pounto Piodra         Ax Puente Norte № 3222 - Alt Kin 30 Panamericiana Norte - Puente Piedra         Lina           14         Tryillo 2         Ax America Norte № 1245 Urb. Los Jardines Open Plaza Truillo         Truillo         Truillo           16         Bullwista         Ax Ocara Pi Bornavidos № 286 ESM № 15 cillavida - Callos         Lina         Lina           16         Bull Agrica         Ax San Martin Norte № 1245 Urb. Los Jardines Open Plaza Truillo         Lina         Lina           17         Pachacolite         Ax San Martin Norte № 1245 Urb. Los Jardines Open Plaza Truillo         Lina         Lina           18         Da Chaperillo         Ax San Martin Norte Nor	#	Locales	Dirección	Ciudad
3.0         In Medina         Alection and PSSSS LIFE Microbia And PROP 2005 LIFE AND PROP	1	Megaplaza	Alfredo Mendiola Nº 3698, Centro Comercial Mega Plaza, Independencia	Lima
	2	Las Begonias	Av.Las Begonias Nº 785, - Urb. Jardín, San Isidro	Lima
5         Huayda         An Delentorees di Manno NP 25R, Chorilles         Limit           6         Tquilo 1         An Manno del Pacche (Corilgo         Tquilo 1         An Manno del Pacche (Corilgo         Cibilator 1         Cibil	3	La Marina	Av. La Marina Nº 2355 Urb Maranga - 1era Etapa Ancla 2 - San Miguel	Lima
Fig. 10	4	Atocongo	Av. Circunvalacion Nº 1803 Tienda Ancla Nº2 San Juan de Miraflores	Lima
7. Olicioy 1         Victor Real Holys de la Tome 1901 – 290 – Urb. San Feduardo - Tienda Anda 1         Orlicion         Intelligencia (Inc.)         Intelligenci	5	Huaylas	Av Defensores del Morro Nº 1350, Chorrillos	Lima
8         Quilca         Art. Lims N°4298, Urb. Bocanogra. Provincia Consiltucional di Callao         Lima           9         Samz Pafia         Caito Casillar Pade, Provincia Consiltucional di Callao         Lima           10         Carto Callado         Carrota Cartia Callado         Lima           11         Lima Camtro         An Ticura N°65. Corcado de Lima         Lima           12         El guestino         An Ticura N°65. Corcado de Lima         Lima           13         Puente Piedra         An Poemte Piedra Sur N° 322 - All. Km 30 Paramericama Norte - Pounto Piedra         Lima           14         Trujilo 2         An America Natre N° 1245 Lirb. Los Jacrimes Done Pilezar Trujilo         Trujilo 2           16         Balkwista         An George Barraides Gong (Mr) Believista Callar         Lima           16         Balkwista         An George Barraides Gong (Mr) Believista Callar         Lima           16         Balkwista         An George Barraides Monterro (Bill Maria dell'Trujino         Lima           16         Balkwista         An Calorinia N° 1231, 1283 - 3; Zorritan N° 1504, 15-38, 1562         Lima           18         A Fontan         An La Fontan N° 260, Lib. Li Billwar La Fontan N° 1504, 15-38, 1562         Lima           19         Li Fontan         An Expressor (All Salago Callado Homeron (Bill Barrai La Mortero Salago	6	Trujillo 1	Av. Mansiche S/N - Caserio Cortijo	Trujillo
90         Samet Peña         Calo Casilla Nº 488. Provincia Constitucional del Callao         Lima           11         Carta Callos         Carrelar Callano Nº 375. Calle Castilla 486. Provincia Constitucional del Callao         Lima           12         Lima Carturo         An Canton         An Canton Nº 685. Cardo del Lima         Lima           12         Blagustino         An Annosia No 685. Cardo del Lima         Lima           13         Promo Podra         An Annosia No 685. Cardo Sar Pasa 292. Alt. Km 30 Panamericana Norte - Puente Piedra         Lima           14         Triglia Q         An America Norte N° 1245 Urb Los Jarcinines Opon Plaza Trullib         Lima           15         Bellovida         An America Norte N° 1245 Urb Los Jarcinines Opon Plaza Trullib         Lima           16         Cardo         An America Norte N° 1245 Urb Los Jarcinines Opon Plaza Trullib         Lima           16         Cardo         An America Norte N° 1245 Urb Los Jarcinines Opon Plaza Trullib         Lima           16         Cardo         An America Norte N° 1245 Urb Los Jarcinines Opon Plaza Trullib         Lima           17         La Le Protuzua         An Colorial N° 1245 Urb Los Jarcinines Opon Plaza Trullib         Lima           18         Cardo         An Colorial N° 1258 Urb Los Jarcinines Opon Jarcinines Opon Jarcinines Opon Jarcinines Opon Jarcinines Opon Jarcinines Opon Jarcinin	7	Chiclayo 1	Victor Raul Haya de la Torre 150 - 250 - Urb. San Eduardo - Tienda Ancla 1	Chiclayo
10         Carta Callac         Carretor Carta Callac No No 78, Calle Castilla 498, Provincia Constitucional del Callac         Lina           11         Lina Contro         Av. Tacona No 865 - Cercado de Lina         Lina           12         El Apustino         Lina           13         Puente Piedra         Av. Dano No 922 - Alt. Km 30 Panamericana Norte - Puente Piedra         Lina           14         Tujillo         Av. Dano No 922 - Alt. Km 30 Panamericana Norte - Puente Piedra         Tujillo           15         Bellowista         Av. Dano Na 922 - Alt. Km 30 Panamericana Norte - Puente Piedra         Lina           16         Ina         Tujillo         Av. Chora Renavicies Nova 922 - Alt. Km 30 Panamericana Norte - Puente Piedra         Lina           16         Ina         Av. Chora Renavicies Nova 922 - Alt. Km 30 Panamericana Norte - Puente Piedra         Lina           16         Ina         Av. Chora Renavicies Nova 922 - Alt. Km 30 Panamericana Norte - Puente Piedra         Lina           17         Puedra Guerria         Av. Chora Renavicies Nova 922 - Alt. Km 30 Panamericana Norte - Puente Piedra         Lina           18         Carrictos         Av. Producio Nova 922 - Alt. Km 30 Panamericana Norte - Puente Piedra         Lina           19         La Fontana         Av. Producio Nova 922 - Alt. Km 30 Panamericana Norte - Puente Piedra Piedra         Lina Fuente Piedra </td <td>8</td> <td>Quilca</td> <td>Av. Lima Nº 4208, Urb. Bocanegra, Provincia Constitucional del Callao</td> <td>Lima</td>	8	Quilca	Av. Lima Nº 4208, Urb. Bocanegra, Provincia Constitucional del Callao	Lima
1	9	Saenz Peña	Calle Castilla Nº 496, Provincia Constitucional del Callao	Lima
12         El Agustino         Av. Acada Nº 247B, El Agustino         Lina           13         Punto Placifa         Av. Acada Nº 247B, El Agustino         Lina           13         Punto Placifa         Av. America Norte Piedra Sur Nº 225 Alt. Kim 30 Panamericana Norte - Puente Piedra         Lina           15         Bellavista         Av. Acada Norte Nº 1245 Cith. Los. Jurdines Open Pieza Trujillo         Lina           16         Bellavista         Av. Oscar R. Benavides Nº 3866 (SM I) Bellavista - Callao         Lina           16         La Control         Av. Sen Martin Nº 763         Av. Sen Martin Nº 763         La Control           17         Bechacita         Av. Colonial Nº 1291, 1293 - v. Zorriton Nº 1504, 1548, 1552         Lina           18         A Colonial Nº 1291, 1293 - v. Zorriton Nº 1504, 1548, 1552         Lina           19         La Fontana         Av. Carlona Nº 780, Ut. L. a Rivera de Monterrico II Ettava La Molina         Lina           20         Angenos         Av. La Fontana Nº 780, Ut. L. a Rivera de Monterrico II Ettava La Molina         Lina           21         Tualiga         Av. La Fontana Nº 780, Ut. L. a Rivera de Monterrico II Ettava La Molina         Lina           22         Tualiga         Av. La Fontana Nº 780, Ut. L. a Rivera de Monterrico II Ettava La Molina         Av. En archa Nel 1293 - V. 2 Sento 18 Dia Ancia A. L. a Molina Na Sento 18 Sento	10	Canta Callao	Carretera Canta Callao Nº 378 , Calle Castilla 496, Provincia Constitucional del Callao	Lima
13         Punto Plodra         Av. Puente Pledra Sur Nº 322 - Alt. Km 30 Panamericana Norte - Puente Pledra         Lima           14         Tujillo 2         Av. American Norte Nº 1245 Urb. Los Jardines Open Plaza Tujillo         Tujillo 2         Lima           16         Bellavista         Av. Oscar R. Benavides Nº 3866 (SM 1) Bellavista - Callano         Lima           16         Be         Av. Scar R. Benavides Nº 3866 (SM 1) Bellavista - Callano         Lima           17         Bachacitico         Av. Scar R. Benavides Nº 3866 (SM 1) Bellavista - Callano         Lima           18         Bachacitico         Av. Scar R. Benavides Nº 3866 (SM 1) Bellavista - Callano         Lima           18         Bachacitico         Av. Colonial Nº 1241, 1923 - Jr. Zorricos Nº 1504, 1548, 1552         Lima           19         Car Grida         Al Fordana         Av. La Findana Nº 790, Urb. La Filvera de Monterorico Il Etipa La Molina         Lima           20         Anguinos         Al Saguano         Av. La Findana Nº 790, Urb. La Filvera de Monterorico Il Etipa La Molina         Lima           21         Al Saguano         Av. La Findana Nº 790, Urb. La Filvera de Monteriorico Il Etipa La Molina         Saguano La Molina         Lima           22         Al Saguano         Av. La Findana Nº 790, Urb. La Filvera de Monteriorico Il Etipa La Molina         Saguano La Molina         Av. Portago Residente	11	Lima Centro	Av. Tacna Nº 665 - Cercado de Lima	Lima
44         Trujilo 2         Av. America Norte Nº 1245 Urb. Los Jardines Open Plaza Trujillo         Trujilo 2           16         Balaksta         Av. Oscar Blaenavdes N° 3866 (SM I) Bellavista - Callao         Lima           16         Ica         Av. Sam Martin N° 763         M. Oscar Blaenavdes N° 3866 (SM I) Bellavista - Callao         Lima           17         Pachacide         Av. Can Martin N° 763         Lima         Lima           18         Corrido         Av. Caloniel N° 1281 1293 - V., Zorrido N° 1604. 1548. 1552         Lima           19         La Fortiana         Av. La Fortiana N° 790, Urb. La Rivera de Monterrico II Elapa La Molina         Lima           19         Apagnos         Anguanos         Av. La Fortiana N° 790, Urb. La Rivera de Monterrico II Elapa La Molina         Lima           20         Apagnos         Arguanos         Av. La Fortiana N° 790, Urb. La Rivera de Monterrico II Elapa La Molina         Lima           21         Tusili agos         Av. La Fortiana N° 790, Urb. La Rivera de Monterrico II Elapa La Molina         Lima           22         Piura         Av. La Fortiana N° 790, Urb. La Rivera de San Juan Sector 3 San Juan de Lurigancho         Lima           23         Arguapa Cayra         Av. Ejerci De Caccers N° 147 Sector IB Tda Ancia 2- Urb. Miraflores - Castilla         Lima           24         Arequipa Cayra	12	El Agustino	Av. Ancash No 2479, El Agustino	Lima
15         Bellavista         Av. Oscar R.Benavides Nº 3866 (SM 1) Bellavista - Caillao         Lima           16         Los         Av. Sam Martin Nº 763         Los           17         Pachacútoc         Av. Prolong Pachacutec Nº 6821, Tablada de Luriz Zona 4 Villa Maria del Triunfo         Lima           18         Zorritos         Av. Clonial Nº 1291, 1283 - Jr. Zorritos Nº 1504, 1548, 1552         Lima           19         La Fontana         Av. La Fontana Nº 790, Urb. La Rivera de Monterrico II Etapa La Molina         Lima           20         Angenos         Av. La Fontana Nº 790, Urb. La Rivera de Monterrico II Etapa La Molina         Lima           20         Angenos         Av. La Fontana Nº 790, Urb. La Rivera de Monterrico II Etapa La Molina         Lima           20         Lima         Marcina Millar Marcina Marcina Nº 290, Urb. La Rivera de Monterrico II Etapa La Molina         Lima           20         Lima         Marcina Marcina Nº 790, Urb. La Rivera de Monterrico II Etapa La Molina         Lima           21         Lima         Av. La Fontana Nº 790, Urb. La Rivera de San Juans de San Juans de Lurigancho         Lima           22         Piúra         Av. La Professor San Valla Marcina La Vallade San Juans de Lurigancho         Av. Requipa           23         A requipa Cayma         Av. Ericrito Nº 793, Arequipas Cayma         Av. Ericrito Nº 793, Arequipas Cayma	13	Puente Piedra	Av. Puente Piedra Sur Nº 322 - Alt. Km 30 Panamericana Norte - Puente Piedra	Lima
16         Ica         Av. San Martin No 763         Ica           17         Pachacutec         Av. Prolong. Pachacutec No 6321, Tablada de Lurin Zona 4 Villa Maria del Triunfo         Lima           18         Zorritos         Av. Colonial No 1291, 1293 - Jr. Zorritos No 1504, 1548, 1552         Lima           19         La Gortica         Av. Calonial No 1291, 1293 - Jr. Zorritos No 1504, 1548, 1552         Lima           20         Anganos         Av. Apotans No 790, Urb. La Rivera de Monterrico II Etapa La Molina         Lima           21         Tusilagos         Av. Apotans Setis No 1803 - Esta Tomas Marsano y Angamos Estis - Surquillo         Lima           22         Piura         Av. Los Tusilagos Ociste No 281 Urb. Los Jardines de San Juan Sector 3 San Juan de Lurigancho         Lima           23         Avequípa Cayma         Av. Los Tusilagos Ociste No 281 Urb. Los Jardines de San Juan Sector 3 San Juan de Lurigancho         Piura           24         Arequípa Cayma         Av. Esta San Juan de Lurigancho         Arequipa           25         Profes         Av. Esta Protectes No 147 Sector 18 Tida Ancla 2 - Urb. Mirallores - Castilla         Arequipa           26         Profes         Av. Esta Protectes No 1303, Santiago de Surco         Lima           27         Profese         Av. Los Protectes No 1303, Santiago de Surco         Lima           28 <td>14</td> <td>Trujillo 2</td> <td>Av. America Norte Nº 1245 Urb. Los Jardines Open Plaza Trujillo</td> <td>Trujillo</td>	14	Trujillo 2	Av. America Norte Nº 1245 Urb. Los Jardines Open Plaza Trujillo	Trujillo
17         Bachacútec         Av Prolong, Pachacutec Nº 6321, Tablada de Lurin Zona 4 Villa Maria del Triunfo         Lima           18         Zorritos         Av Colonial Nº 1291, 1293 - Jr. Zorritos Nº 1504, 1548, 1552         Lima           19         La Fontana         Av La Fontana Nº 790, Uh. La Rivera de Monterrico II Etapa La Molina         Lima           20         Anganos         Av La Fontana Nº 790, Uh. La Rivera de Monterrico II Etapa La Molina         Lima           21         Tusilagos         Av La Fontana Nº 790, Uh. La Rivera de Monterrico II Etapa La Molina         Lima           22         Tusilagos         Av La Fontana Nº 790, Uh. La Rivera de Monterrico II Etapa La Molina         Lima           22         Piura         Av La Gordina A V. Angenos Este Nº 1803 - Esq Tomas Marsano y Angenos Este - Surquillo         Lima           23         A requipa Cayma         Av La Fotoceres Nº 147 Sector 1B Tda Ancia 2 - Urb. Miratlores - Castilla         Piura         Av Equipa           24         A requipa Porongoche         Av Ejercito Nº 793, Arequipa Cayma         Av Egordipa	15	Bellavista	Av. Oscar R.Benavides Nº 3866 (SM 1) Bellavista - Callao	Lima
18         Zorritos         Av. Colonial Nº 1291, 1293 - Jr. Zorritos Nº 1504, 1548, 1552         Lima           19         La Fontana         Av. La Fontana Nº 790, Urb. La Rivera de Monterrico II Etapa La Molina         Lima           20         Angamos         Av. Angamos Este Nº 1803 - Esq Tomas Marsano y Angamos Este - Surquillo         Lima           21         Tusilagos         Av. Los Tusilagos Oeste Nº 281 Urb. Los Jardines de San Juan Sector 3 San Juan de Lurigancho         Lima           22         Piura         Av. Andrés Avelino Cáceres Nº 147 Sector 1B Tda Ancia 2 - Urb. Miraflores - Castilla         Piura         Arequipa           23         A requipa Cayma         Av. Ejoricto Nº 793, Arcquipa Cayma         Arequipa Cayma         Arequipa           24         A requipa Porongoche         Av. Porongoche N° 500, Distrito de Paucarpata         Arequipa         Arequipa           25         Próceres         Av. Javier Prado Estel Nº 4010, Urb. Fundo Monterrico Chico, Santiago de Surco         Lima           26         Jockey Plaza         Av. Javier Prado Estel Nº 4010, Urb. Fundo Monterrico Chico, Santiago de Surco         Lima           27         Chiclayo Belaúnde y Lora         Av. Pernando Belaunde Terry Nº 685 - Urb. La Primavera         Lima           28         Chindyo Belaúnde y Lora         Av. Prolongación Maleccón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A*	16	Ica	Av. San Martin Nº 763	Ica
Lima La Fontana Angamos Angamos Angamos Sate Nº 1803 - Esq Tomas Marsano y Angamos Este - Surquillo Lima Lima Lima Lima Lima Lima Lima Lima	17	Pachacútec	Av. Prolong. Pachacutec Nº 6321, Tablada de Lurin Zona 4 Villa Maria del Triunfo	Lima
Angamos Angamos Angamos Angamos Este No 1803 - Esq Tomas Marsano y Angamos Este - Surquillo Lima Lima Lima Lima Lima Lima Lima Lima	18	Zorritos	Av. Colonial Nº 1291, 1293 - Jr. Zorritos Nº 1504, 1548, 1552	Lima
21TusilagosAv. Los Tusilagos Oeste № 281 Urb. Los Jardines de San Juan Sector 3 San Juan de LuriganchoLima22PiuraAv. Andrés Avelino Cáceres № 147 Sector 1B Tda Ancla 2 - Urb. Miraflores - CastillaPiura23Arequipa CaymaAv. Ejercito № 793, Arequipa CaymaArequipa CaymaArequipa24Arequipa PorongocheAv. Porongoche № 500, Distrito de PaucarpataArequipa25PróceresAv. Los Próceres № 1030, Santiago de SurcoLima26Jockey PlazaAv. Javier Prado Este № 4010, Urb. Fundo Monterrico Chico, Santiago de SurcoLima27Chiclayo Belaúnde y LoraAv. Fernando Belaunde Terry № 685 - Urb La PrimaveraChicayo28CampoyAv. Prolongación Malecón Checa, con A.DV Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A*Lima29ChinchaEsquina Av. Massaro con esquina Mariscal Castilla - Chincha Alta - Chincha - Ica*Chimbote30ChimboteAv. Panamericana Norte 505 MZ. B Lote. 1A-1-A2 Chimbote - Santa - AncashChimbote31Santa AnitaZi. A - B Carretera Central № 135, Santa AnitaLima	19	La Fontana	Av. La Fontana Nº 790, Urb. La Rivera de Monterrico II Etapa La Molina	Lima
Piura Av. Andrés Avelino Cáceres Nº 147 Sector 1B Tda Ancla 2 - Urb. Miraflores - Castilla Piura Arequipa Cayma Av. Andrés Avelino Cáceres Nº 147 Sector 1B Tda Ancla 2 - Urb. Miraflores - Castilla Arequipa Cayma Arequipa Cayma Arequipa Cayma Av. Ejercito Nº 793, Arequipa Cayma Av. Dorongoche Nº 500, Distrito de Paucarpata Arequipa Cayma Av. Los Próceres Nº 1030, Santiago de Surco Lima Carda Dockey Plaza Av. Los Próceres Nº 1030, Santiago de Surco Lima Carda Dockey Plaza Av. December 10 Av. Javier Prado Este Nº 4010, Urb. Fundo Monterrico Chico, Santiago de Surco Lima Carda Dockey Plaza Av. Pernando Belaunde Terry Nº 685 - Urb La Primavera Chico, Santiago de Surco Campoy Av. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* Lima Carda C	20	Angamos	Av. Angamos Este Nº 1803 - Esq Tomas Marsano y Angamos Este - Surquillo	Lima
Arequipa Cayma Ave Equipa Cayma Ave Ejercito No 793, Arequipa Cayma Ave Equipa Cayma Arequipa Cayma Ave Dorongoche N° 500, Distrito de Paucarpata Arequipa Cayma Arequipa Cayma Ave Los Próceres N° 1030, Santiago de Surco Lima Cace Ave Dockey Plaza Av. Los Próceres N° 1030, Santiago de Surco Lima Care Care Care Care Care Care Care Car	21	Tusilagos	Av. Los Tusilagos Oeste Nº 281 Urb. Los Jardines de San Juan Sector 3 San Juan de Lurigancho	Lima
Av Porongoche N° 500, Distrito de Paucarpata Arequipa Porongoche Av Equipa Porongoche N° 500, Distrito de Paucarpata Av Los Próceres N° 1030, Santiago de Surco Lima Pockey Plaza Av. Javier Prado Esten N° 4010, Urb. Fundo Monterrico Chico, Santiago de Surco Lima Pockey Plaza Av. Fernando Belaunde Terry N° 685 - Urb La Primavera Chico, Santiago de Surco Chicayo Belaúnde y Lora Av. Fernando Belaunde Terry N° 685 - Urb La Primavera Cicayo Rompy Av. Prolongación Malecón Checa, con A.D.V. Villa Mercedes, con calle 5 Manzana L. Sub lote 1-1A* Lima Pockego Chincha Portago Por	22	Piura	Av. Andrés Avelino Cáceres Nº 147 Sector 1B Tda Ancla 2 - Urb. Miraflores - Castilla	Piura
25 Próceres Próceres Nº 1030, Santiago de Surco Lima 26 Jockey Plaza Av. Javier Prado EsteNº 4010, Urb. Fundo Monterrico Chico, Santiago de Surco Lima 27 Chiclayo Belaúnde y Lora Av. Fernando Belaunde Terry Nº 685 - Urb La Primavera Chico Manzana L Sub lote 1-1A* Lima 28 Campoy Av. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* Lima 29 Chincha Esquina Av. Massaro con esquina Mariscal Castilla - Chincha Alta - Chincha - Ica* Ica 30 Chimbote Av. Panamericana Norte 505 MZ. B Lote. 1A-1-A2 Chimbote - Santa - Ancash Lima 31 Santa Anita Lima	23	Arequipa Cayma	Av. Ejercito Nº 793, Arequipa Cayma	Arequipa
26Jockey PlazaAv. Javier Prado EsteNº 4010, Urb. Fundo Monterrico Chico, Santiago de SurcoLima27Chiclayo Belaúnde y LoraAv. Fernando Belaunde Terry Nº 685 - Urb La PrimaveraChiclayo28CampoyAv. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A*Lima29ChinchaEsquina Av. Massaro con esquina Mariscal Castilla - Chincha - Ica*Ica30ChimboteAv. Panamericana Norte 505 MZ. B Lote. 1A-1-A2 Chimbote - Santa - AncashChimbote31Santa AnitaLima	24	Arequipa Porongoche	Av. Porongoche N° 500, Distrito de Paucarpata	Arequipa
27 Chiclayo Belaúnde y Lora Av. Fernando Belaunde Terry Nº 685 - Urb La Primavera Chiclayo 28 Campoy Av. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* Lima 29 Chincha Chincha Chincha Chincha - Ica* Ica 30 Chimbote Av. Panamericana Norte 505 MZ. B Lote. 1A-1-A2 Chimbote - Santa - Ancash 31 Santa Anita Lima 32.I. A - B Carretera Central N° 135, Santa Anita	25	Próceres	Av. Los Próceres N° 1030, Santiago de Surco	Lima
28 Av. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 29 Chincha 30 Chimbote 31 Santa Anita 4v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolongación Malecón Checa, con Calle 5 Manzana L Sub lote 1-1A* 5v. Prolong	26	Jockey Plaza	Av. Javier Prado EsteNº 4010, Urb. Fundo Monterrico Chico, Santiago de Surco	Lima
Chincha Chincha Squina Av. Massaro con esquina Mariscal Castilla - Chincha Alta - Chincha - Ica*  Av. Panamericana Norte 505 MZ. B Lote. 1A-1-A2 Chimbote - Santa - Ancash  Chimbote Santa Anita  Lima	27	Chiclayo Belaúnde y Lora	Av. Fernando Belaunde Terry Nº 685 - Urb La Primavera	Chiclayo
Av. Panamericana Norte 505 MZ. B Lote. 1A-1-A2 Chimbote - Santa - Ancash  Santa Anita  Chimbote  Chimbote  Chimbote  Chimbote  Chimbote  Lima	28	Campoy	Av. Prolongación Malecón Checa, con A.D.V Villa Mercedes, con calle 5 Manzana L Sub lote 1-1A*	Lima
Santa Anita Z.I. A - B Carretera Central N° 135, Santa Anita Lima	29	Chincha	Esquina Av. Massaro con esquina Mariscal Castilla - Chincha Alta - Chincha - Ica*	lca
	30	Chimbote	Av. Panamericana Norte 505 MZ. B Lote. 1A-1-A2 Chimbote - Santa - Ancash	Chimbote
32 Los Olivos Av. Alfredo Mendiola Nº 5810, Los Olivos	31	Santa Anita	Z.I. A - B Carretera Central N° 135, Santa Anita	Lima
	32	Los Olivos	Av. Alfredo Mendiola Nº 5810, Los Olivos	Lima

CREATING LONG-TERM VALUE



### Supermarkets Peru

#	Locales	Dirección	Ciudad
33	Chiclayo San José	Av. Luis Gonzales N° 881	Chiclayo
34	Cañete	Av. Mariscal Benavides N° 1000 - San Vicente de Cañete - Cañete - Lima	Cañete
35	Av. Central	Av. Canta Callao N° 3005 - S.M.P. (Mz. G lote 3 - Urb. Huertos del Naranjal)	Lima
36	Chiclayo Leguía	Av. Augusto B Leguía 110	Chiclayo
37	Pacasmayo	Av. Gonzalo Ugaz Salcedo N° 23	Pacasmayo
38	Arequipa Parra	Av. Parra N° 218 - 218A - 220	Arequipa
39	Sullana	Av. Panamericana N° 445 esq. Ca. Santo Toribio N° 160	Sullana
40	Pucallpa	Av. Centenario Nº 2086, Yarinacocha - Coronel Portillo	Pucallpa
41	San Luis	Av San Luis Av. San Luis Mz. A Lote 1 Urb. San Borja Centro (Ficha registral)	Lima
42	Miraflores	Av. 28 de Julio Nº 1045, Miraflores (Centro comercial Paso 28 de Julio)	Lima
43	HB Puente Piedra	Av. Leoncio Prado Nº 1916 - Puente Piedra - Lima	Lima
44	Chepén	Carretera Panamericana Nº 715 - 721	Chepén
45	Huánuco	Jr. 2 de Mayo Nº 125 - Huánuco	Lima
46	HB Huaycán	Av. Los Incas Nº 205 Mz. A Lt. 7 Ex. Av. Circunvalacion - Ate	Huaycan
47	Cajamarca	Jr. Cinco Esquinas S/N C/Av. Via De Evitamiento	Cajamarca
48	San Hilarion	Av San Hilarion Este Nº 150-180 Urb. San Hilarion SJ Lurigancho (temporal)	Lima
49	Molicentro	Av. 7 No 510 - El Suace - Rinconada - La Molina	Lima
50	Huacho	Avenida Moore, Nº 213-215, Huacho, Provincia de Huaura, Departamento de Lima	Lima
51	Huaral	Av. Chancay km. 8.5 Huaral	Lima
52	HB Guardia Civil	Av. Guardia Civil Mza M Lote 13 – La Campiña - Chorrillos	Lima
53	Lima Sur	Av. Los Lirios Nro. 301 Urb. Entel Peru - San Juan de Miraflores	Lima
54	HB Chincha	Cal. Leopoldo Carrillo Nro. 0 – Chincha Alta – Ica	Chincha
55	Hbp1 Pisco	Calle Comercio 700 - Pisco	Ica
56	Hbp1 Barrios Altos	Jr. Huánuco 925, Cercado	Lima
57	HT Piura Norte	Av. Sanchez Cerro N° 3264 – Interior 101, distrito de 26 de Octubre, Piura	Piura
58	Tottus Huancayo	Av. Ferrocarril esquina con Prolongación San Carlos S/N Sector 14	Huancayo
59	Villa el Salvador	Mza. D Lote. 3 - Zona Agropecuaria (Frente Mercado Unicachi ) Villa El Salvador, Lima	Lima
60	Tottus Cusco	Av. De la Cultura 2219, Cusco	Cusco
61	HB Chulucanas	Av. Ramón Castilla N°1480 Chulucanas Morropón - Piura	Piura
62	Hbp1 Ica Panamericana	Av. Fernando Leon de Vivero 611 Urb. San Joaquín	Ica
63	Tottus Dominicos	Av. Tomas Valle 3305 Urb. Jorge Chavez, Callao	Lima
64	Tottus Comandante Espinar	Av. Comandante Espinar 719 - Miraflores	Lima



### Supermarkets Peru

#	Locales	Dirección	Ciudad
65	HB Sullana	AH Santa Teresita Cal. Jorge Chavez 131	Piura
66	HB Trujillo Piérola	Av. Nicolás de Piérola N° 1971, Urb. La Esperancita - Trujillo	Trujillo
67	HB Ica Tinguiña	Av. Rio de Janeiro 361, Distrito de La Tingüiña - Ica	lca
68	HB Huacho	Av. Chancay 1248	Lima
69	HB Nicolás Dueñas	Av. Nicolás Dueñas 475, Cercado de Lima	Lima
70	HB Moyobamba	Jr. Manuel del Águila 837, Moyobamba	Moyobamba
71	HB Ferreñafe	Esquina Av. Augusto B. Leguía con Av. Tacna - Ferreñafe, Lambayeque	Ferreñafe
72	HB Trujillo Union	Urb. El Sol del Chacarero / Prolongación Unión 2325 - Trujillo	Trujillo
73	HB Piura Grau	Av. Grau 4816, Piura	Piura
74	HB IQ La Marina	Av. La Marina 405	Iquitos
75	HB Maestro Pucallpa	Av. Salvador Allende S/N	Pucallpa
76	Puruchuco	Av. Prolongación Javier Prado 8680, Ate	Lima
77	HB Tarapoto	Jr. Jimenez Pimentel 1043, Tarapoto	Tarapoto
78	HB IQ Alf Ugarte	Av. Alfonso Ugarte 1393 (ex Av. Ejército)	Iquitos
79	Plaza Comas	Av. Los Angeles 602 Urb. Alamedas del Retablo, Comas	Lima
80	HB Panamericana Urbana	Av. Leoncio Prado # 916,, Zapallal, Puente Piedra	Lima
81	HB La Merced	Av. Perú 438, Chanchamayo, Junín	Junín
82	Bodega Ate Kampu	Parcelación Fundo La Estrella Lote 86 A,B, D y E lote 2 sector 3, Ate	Lima
83	Bodega Lurin	Fnd San Vicente N/S UC 10579 sublote 17, Lurin	Lima
84	Bodega V Pachacutec	Nuevo Pachacutec Mz. 6H, Ventanilla, Callao	Lima
85	Bodega VMT Mariategui	Prolongación Av Jose Carlos Mariategui 2524, Villa Maria del Triunfo	Lima
86	Bodega SMP Tantamayo	Av. Tantamayo Mz. A Lt. 8, San Martin de Porres	Lima
87	Bodega Lima Cercado	Av. Nicolas Ayllon 549 y Av. José de la Riva Agüero 037, Cercado de Lima	Lima
88	Bodega SJL Próceres	Av. Próceres de la Independencia 5570, San Juan de Lurigancho	Lima

CREATING LONG-TERM VALUE



### **Department Stores**

#### **Stores in Chile**

Stores in Crine			
N°	Locales	Dirección	Ciudad
1	Ahumada	Ahumada 25, 165, 167, 366, Santiago	Santiago
2	Concepción	Barros Arana Nº 802	Concepción
3	Parque Arauco	Av. Presidente Kennedy Nº 5413, Las Condes	Santiago
4	Temuco	Arturo Prat Nº 570	Temuco
5	Viña del Mar	Sucre No 250	Viña del Mar
6	Plaza Vespucio	Av. Vicuña Mackenna Nº 7110, Santiago	Santiago
7	Lyon	Avenida Providencia Nº 2188, Providencia	Santiago
8	Rancagua	Sargento Cuevas Nº 405	Rancagua
9	Plaza Calama	Av. Balmaceda Nº 3242, local 268	Calama
10	Alto Las Condes	Av. Kennedy Nº 9001, Local 1001, Las Condes	Santiago
11	Plaza Oeste	Av. Américo Vespucio Nº 1501, Maipú	Santiago
12	Plaza El Trebol	Av. José Alessandri Nº 3177 Acceso Carriel Sur	Concepción
13	Osorno	Eleuterio Ramírez Nº 840	Osorno
14	Chillán	El Roble Nº 770, Local A	Chillán
15	Talca	1 Norte Nº 1485	Talca
16	Plaza Tobalaba	Av. Camilo Henríquez Nº 3296, Puente Alto	Santiago
17	Plaza La Serena	Alberto Solari Nº 1400, Mall Plaza La Serena	La Serena
18	Valparaíso	Independencia Nº 1806	Valparaíso
19	Curicó	Peña Nº 615	Curicó
20	Iquique	Héroes de la Concepción Nº 2555	Iquique
21	Puerto Montt	Av. Juan Soler Manfredini Nº 101	Puerto Montt
22	Quilpué	Diego Portales Nº 822	Quilpué
23	Plaza Los Ángeles	Valdivia Nº 472	Los Ángeles
24	Plaza Norte	Av. Americo Vespucio Nº 1737, Santiago	Santiago
25	Pucón	O´Higgins 112, LOCAL 9/10/11	Pucón
26	Puente	Puente Nº 530, Santiago	Santiago
27	Portal La Dehesa	La Dehesa Nº 1445 local 1, Lo Barnechea	Santiago
28	Plaza Antofagasta	Balmaceda Nº 2355, Mall Plaza	Antofagasta
29	La Calera	Prolongación J.J. Perez Nº 12010	La Calera
30	Valdivia	Arauco Nº 561	Valdivia
31	Melipilla	Vargas Nº 457, Melipilla	Melipilla

WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM

CREATING LONG-TERM VALUE

VALUE CHAIN SOCIAL IMPACT



N°	Locales	<b>Dirección</b>	Ciudad
32	Punta Arenas	Avenida Frei Nº 01110	Punta Arenas
33	Plaza Alameda	Av. Libertador Bernardo O Higgins Nº 3470 Local A-2, Estación Central	Santiago
34	San Bernardo	Av. Jorge Alessandri Nº 20040, Local 1, San Bernardo	Santiago
35	San Felipe	Av. Bernardo O'Higgins Nº 1150	San Felipe
36	Costanera Center	Avenida Andrés Bello Nº 2461, Providencia	Santiago
37	Arauco Maipú	Av. Américo Vespucio Nº 399, Local 500, Maipú	Santiago
38	Ovalle	Prolongación Benavente Nº 1075	Ovalle
39	Plaza Egaña	Larrain Nº 5862, La Reina	Santiago
40	San Fernando	Chillán 744, San Fernando	San Fernando
41	Plaza Copiapó	Maipú Nº 110	Copiapó
42	Castro	San Martin No 457	Castro
43	Los Domínicos	Av. Padre Hurtado Sur Nº 875, Las Condes	Santiago
44	Arica	Av. Diego Portales 640	Arica
45	Independencia	Av. Independencia 565	Santiago
46	Express Puente Alto	Av. Concha y Toro 1477, Puente Alto	Santiago
47	Bodega Expo Grecia	Tobalaba 11.201, Peñalolén	Santiago



#### Stores in Peru

Otores in recid			
N°	Locales	Dirección	Ciudad
1	San Isidro	Av. Paseo de la República Nº 3220, San Isidro	Lima
2	San Miguel	Av. La Marina Nº 2100 (Plaza San Miguel), San Miguel	Lima
3	Jockey Plaza	Av. Javier Prado Este Nº 4200 (Jockey Plaza), Santiago de Surco	Lima
4	Lima Centro	Jr. de la Unión Nº 517, Lima Cercado	Lima
5	Piura	Esquina Jr. Arequipa 802 y Jr. Huancavelica 551, Piura Cercado	Piura
6	Arequipa	Av. Ejército Nº 793, Cayma	Arequipa
7	Miraflores	Av. Arequipa Nº 5280, Miraflores	Lima
8	Chiclayo Mall	Calle Miguel de Cervantes Nº 300 (Real Plaza), P.J. Diego Ferré	Chiclayo
9	MegaPlaza	Av. Industrial No 3515 (MegaPlaza), Independencia	Lima
10	Cajamarca	Jr. Sor Manuela Gil Nº 151 Urb, San Carlos	Cajamarca
11	Trujillo CC	Av. Mansiche s/n (Mall Aventura Plaza), Caserío El Cortijo	Trujillo
12	Bellavista	Av. Óscar R. Benavides Nº 3866 (Mall Aventura Plaza), Bellavista	Lima
13	Atocongo	Av. Circunvalación (Atocongo Open Plaza), San Juan de Miraflores	Lima
14	Angamos	Av. Angamos Este Nº 1803 (Angamos Open Plaza), Surquillo	Lima
15	Piura Mall Open Plaza	Av. Andres Avelino Caceres Nº 147 (Piura Open Plaza), Castilla	Piura
16	Arequipa Porongoche	Av. Porongoche Nº 502 (Mall Aventura Plaza), Paucarpata	Arequipa
17	Chimbote	Avenida Victor Raúl Haya de la Torre Nº 4694, Nuevo Chimbote	Chimbote
18	Santa Anita	Av. Carretera central Nº 111 (Tienda TD-1) Santa Anita - Lima	Lima
19	Lima Norte	Av. Alfredo Mendiola Nº 1400, Ancla 6 (C.C. Plaza Norte) - Independencia	Lima
20	Cañete MegaPlaza Expo	Av. Mariscal Benavides Nº 1000 – San Vicente de Cañete – Cañete	Lima
21	Ica Mall	Calle Lima Nº 433, Ica Cercado	Ica
22	Pucallpa OP	Av. Centenario Nº 2086 – Ancla 2 - Yarinacocha	Pucallpa
23	Iquitos Expo	Jr. Prospero Nº 560 – Maynas	Iquitos
24	Salaverry	Av. General Felipe Salaverry Nº 2370 – Jesus Maria	Lima
25	Huánuco	Jr. Dos De Mayo Nº 125	Huánuco
26	Centro Cívico	Av. Garcilaso de la Vega Nº 1337	Lima
27	Mall del Sur	Av. Los Lirios 301 - Urb. Entel - San Juan de Miraflores	Lima
28	Huancayo	Av. Ferrocarril 146 - Huancayo	Huancayo
29	Puruchuco	Av. Nicolás Ayllón 4770, Ate Vitarte	Lima
30	Comas	Av. Los Angeles 602, Comas	Lima
31	Cusco	Av. Collasuyo 2964, Cusco	Cusco
32	Express Huaraz	Jr. Julián de Morales 713, Huaraz, Huaraz	Huaraz
33	Express Tacna	Av. San Martin 331, Tacna, Tacna	Tacna



#### Stores in Colombia

N°	Locales	Dirección	Ciudad
1	Santafe	Calle 185 Nº 45 - 03, Centro Comercial Santafé	Bogotá
2	Suba	Avenida Carrera 104 Nº 148 - 07, Centro Comercial Plaza Imperial	Bogotá
3	San Diego	Carrera 43 No 36 - 04, Centro Comercial Sandiego	Medellín
4	Hayuelos	Callen 20 No 82 - 52, Centro Comercial Hayuelos	Bogotá
5	Unicentro Bogotá	Avenida 15 Nº 123 - 30, Centro Comercial Unicentro	Bogotá
6	Galerías	Calle 53 No 25 - 35, Centro Comercial Galerías	Bogotá
7	Centro Mayor	Autopista Sur Carrera 27 Nº 38 A Sur, Centro Comercial Centro Mayor	Bogotá
8	Santafe Medellin	Carrera 43a Nº 7 Sur - 170, Centro Comercial Santafé Medellín	Medellín
9	Pereira	Av. Circunvalar Nº 5 - 20, Local 214, Parque Arboleda Centro Comercial	Pereira
10	Villa Country	Calle 78 No 53 - 70 local 100, Centro Comercial Villa Country	Barranquilla
11	Titan	Carrera 72 Nº 80-94 Local 130-350, Centro comercial Titán Plaza	Bogotá
12	El Castillo	Carrera 13 No 31-45 Chambacu local 125, Centro Comercial Mall Plaza	Cartagena
13	Floridablanca	Carrera 23 Nº 29-145 Local 101, Centro Comercial Parque Caracoli	Bucaramanga
14	Ibague	Calle 57 No 60K - 8E Avenida Guabinal, Centro Comercial Acqua	Ibague
15	WTC Cali	Avenida 6 <sup>a</sup> norte entre calles 35an y 36an, World Trade Center	Cali
16	Cacique	Transversal Oriental 93 # 34 - 99, Centro Comercial Cacique	Bucaramanga
17	Chía	Km 2.5 vía Chía-Cajicá Centro Comercial Fontaner	Chía
18	Jardin Plaza	Carrera 98 N° 16 - 20 local 229, Centro Comercial Jardín Plaza	Cali
19	Primavera	Calle 15 N°42 - 01 Loc 101 – 201 -301, Centro Comercial Primavera	Villavicencio
20	Plaza Central	Avenida Calle 13, entre las Carrera. 62 #11-2 y la Carrera 65 #11-48 Centro Comercial Plaza Central	Bogotá
21	Diverplaza	Dirección Trasversal 99 # 70 A – 89, Centro Comercial Diverplaza	Bogotá
22	La Felicidad	Avenida Boyacá con Calle 13, Centro Comercial MultiPlaza	Bogotá
23	La Carola	Carrera 11 No. 56a - 16 ; (Avenidad Kevin Angel), Centro Comercial La Carola	Manizales
24	CC Buenavista	Carrera 55 No. 98 <sup>a</sup> -15, Centro Comercial Buenavista 3	Barranquilla
25	CC Arkadia (La Mota)	Carrera 70 1-30, Centro Comercial Arkadia	Medellín
26	Colina	Carrera 58 D N° 146 - 51 Local L 100, Centro Comercial Parque La Colina	Bogotá

CREATING LONG-TERM VALUE



### Subsidiaries included in the consolidation

Chilean ID number	Name Subsidiary Company		Share	e Percentage		Country of origin	Functional Currency	Share of total assets Individence FSA Dec-22
		Dec-31-22 Direct %	Dec-31-22 Indirect %	Dec-31-22 Total %	Dec-31-21 Total %			%
76.020.391-2	Inversiones Falabella Limitada	99.994	0.006	100	100	Chile	CLP	71.48%
76.020.385-8	Inversiones Parmin SpA.	100		100	100	Chile	CLP	0.01%
79.598.260-4	Administradora de Servicios Computacionales y de Crédito CMR Falabella Ltda.	-	100	100	100	Chile	CLP	-0.72%
79.990.670-8	Administradora Plaza Vespucio S.A.	-	59.272	59.272	59.272	Chile	CLP	0.71%
76.644.120-3	Aporta Soluciones para la Administración de Recursos Humanos SpA.	-	100	100	100	Chile	CLP	0.00%
76.046.439-2	Apyser SpA.	-	100	100	100	Chile	CLP	0.02%
76.683.615-1	Asesorías y Evaluación de Créditos Ltda.	-	100	100	100	Chile	CLP	0.44%
76.044.159-7	Autoplaza SpA.	-	59.278	59.278	59.278	Chile	CLP	0.01%
76.011.659-9	Banco Falabella Corredores de Seguros Limitada.	-	100	100	100	Chile	CLP	0.04%
96.509.660-4	Banco Falabella	-	100	100	100	Chile	CLP	9.90%
76.153.976-0	Capyser SpA.	-	100	100	100	Chile	CLP	0.03%
76.662.120-1	Servicios Generales Cerro Colorado Limitada.	<u>-</u>	88	88	88	Chile	CLP	0.00%
76.477.116-8	C.F. Seguros de Vida S.A.	-	94.206	94.206	94.206	Chile	CLP	0.22%
76.046.445-7	Confecciones Industriales SpA.	-	100	100	100	Chile	CLP	0.23%
77.104.802-1	Desarrollos Inmobiliarios Dos SpA.	-	100	100	100	Chile	CLP	3.80%
77.303.603-9	Desarrollos Inmobiliarios Ñuble SpA	-	100	100	100	Chile	CLP	0.16%
76.883.720-1	Desarrollos e Inversiones Internacionales SpA.	-	59.278	59.278	59.278	Chile	CLP	1.82%
99.593.960-6	Desarrollos Inmobiliarios SpA.	-	100	100	100	Chile	CLP	13.30%
99.564.380-4	Desarrollos Urbanos SpA.	-	45.94	45.94	45.94	Chile	CLP	1.70%
77.583.275-4	Digital Business Chile SpA.	-	100	100	-	Chile	CLP	1.98%
76.788.282-3	Digital Payments SpA.	-	100	100	100	Chile	CLP	0.28%
77.312.496-5	Digital Payments Prepago S.A.	-	100	100	100	Chile	CLP	0.03%
76.039.672-9	Dinalsa SpA.	-	100	100	100	Chile	CLP	1.19%
76.212.492-0	Falabella.com SpA.	-	100	100	100	Chile	CLP	0.08%
99.556.170-0	Falabella Inmobiliario S.A.	-	100	100	100	Chile	CLP	-0.04%
6.046.433-3	Falabella Inversiones Financieras S.A.	-	100	100	100	Chile	CLP	12.59%
77.261.280-K	Falabella Retail S.A.	-	100	100	100	Chile	CLP	3.95%
76.587.847-0	Falabella Servicios Profesionales de TI SpA.	-	100	100	100	Chile	CLP	0.01%
7.612.410-9	Falabella Tecnología Corporativa SpA.	-	100	100	100	Chile	CLP	0.45%
7.275.077-3	Falabella Trading SpA.	-	100	100	100	Chile	CLP	0.37%

Okilosul	Name Cultaidiam Comment			D			F	Share of total assets Individual
Chilean ID number	Name Subsidiary Company			Percentage		Country of origin	Functional Currency	FSA Dec-22
		Dec-31-22 Direct %	Dec-31-22 Indirect %	Dec-31-22 Total %	Dec-31-21 Total %			%
77.414.389-0	Fazil SpA	-	100	100	100	Chile	CLP	0.02%
76.142.721-0	Gift Corp SpA.	-	100	100	100	Chile	CLP	0.01%
78.627.210-6	Hipermercados Tottus S.A.	-	100	100	100	Chile	CLP	1.06%
76.993.859-1	IKSO SpA.	-	100	100	100	Chile	CLP	1.13%
76.821.330-5	Imperial S.A.	-	60	60	60	Chile	CLP	0.28%
77.107.881-8	Inmobiliaria Rentas Dos SpA.	-	100	100	100	Chile	CLP	0.49%
96.951.230-0	Inmobiliaria Mall Calama SpA.	-	59.278	59.278	59.278	Chile	CLP	0.43%
96.824.450-7	Inmobiliaria Mall Las Américas S.A.	-	45.143	45.143	45.143	Chile	CLP	0.13%
76.007.317-2	Invercol SpA.	-	100	100	100	Chile	CLP	0.00%
76.282.188-5	Inverfal Brasil SpA.	-	100	100	100	Chile	CLP	-2.45%
76.803.189-4	Inverfal India SpA.	-	100	100	100	Chile	CLP	0.09%
76.159.684-5	Inverfal Uruguay SpA.	-	100	100	100	Chile	CLP	-0.32%
76.149.308-6	Inversiones Brasil SpA.	-	100	100	100	Chile	CLP	-2.45%
76.319.068-4	Inversiones India SpA.	<del>-</del>	100	100	100	Chile	CLP	0.09%
76.141.045-8	Inversiones Inverfal Colombia SpA.	-	100	100	100	Chile	CLP	1.90%
96.647.930-2	Inversiones Inverfal Perú SpA.	-	100	100	100	Chile	CLP	30.90%
76.335.739-2	Inversiones México SpA.	-	100	100	100	Chile	CLP	-0.99%
76.899.941-4	Inversiones Mktp SpA.	-	100	100	100	Chile	CLP	-2.49%
76.159.664-0	Inversiones Uruguay SpA.	-	100	100	100	Chile	CLP	-0.32%
76.042.509-5	Inversiones y Prestaciones Venser Seis Ltda.	-	100	100	100	Chile	CLP	5.03%
76.167.965-1	Logística Internacional Ltda.	-	100	100	100	Chile	CLP	0.03%
96.573.100-8	Manufacturas de Vestuario Mavesa Ltda.	-	100	100	100	Chile	CLP	0.24%
76.042.371-8	Nueva Falabella Inversiones Internacionales SpA.	-	100	100	100	Chile	CLP	28.43%
76.308.853-7	Nueva Inverfal Argentina SpA.	-	100	100	100	Chile	CLP	0.32%
76.582.813-9	Nueva Inverfal México SpA.	-	100	100	100	Chile	CLP	-0.99%
76.023.147-9	Nueva Inverfin SpA.	-	100	100	100	Chile	CLP	0.59%
76.882.330-8	Nuevos Desarrollos S.A.	-	45.94	45.94	45.94	Chile	CLP	2.90%
77.110.043-0	Open Plaza Chile SpA.	-	100	100	100	Chile	CLP	3.80%
99.555.550-6	Plaza Antofagasta S.A.	-	59.278	59.278	59.278	Chile	CLP	0.44%
76.882.090-2	Plaza Cordillera SpA.	-	45.94	45.94	45.94	Chile	CLP	0.00%
96.653.660-8	Plaza del Trébol SpA.	-	59.278	59.278	59.278	Chile	CLP	2.76%

WE ARE FALABELLA CORPORATE GOVERNANCE

**OUR TEAM** 



Chiloso ID mumbers	Nama Subaidiam Campany		Char	o Downsontono			Country of origin Functional Currency Share		
Chilean ID number	Name Subsidiary Company			e Percentage		Country of origin	Functional Currency	FSA Dec-22	
		Dec-31-22 Direct %	Dec-31-22 Indirect %	Dec-31-22 Total %	Dec-31-21 Total %			%	
96.795.700-3	Plaza La Serena SpA.	-	59.278	59.278	59.278	Chile	CLP	0.81%	
96.653.650-0	Plaza Oeste SpA.	-	59.278	59.278	59.278	Chile	CLP	9.79%	
76.017.019-4	Plaza S.A.	-	59.278	59.278	59.278	Chile	CLP	12.50%	
96.791.560-2	Plaza Tobalaba SpA.	-	59.278	59.278	59.278	Chile	CLP	0.48%	
76.677.940-9	Plaza Valparaíso S.A.	-	45.94	45.94	45.94	Chile	CLP	0.10%	
96.538.230-5	Plaza Vespucio SpA.	-	59.278	59.278	59.278	Chile	CLP	2.17%	
76.027.825-4	Promociones y Publicidad Ltda.	-	100	100	100	Chile	CLP	0.00%	
76.000.935-0	Promotora Chilena de Café Colombia S.A.	-	65	65	65	Chile	CLP	0.06%	
90.743.000-6	Promotora CMR Falabella S.A.	-	99.998	99.998	99.998	Chile	CLP	5.11%	
76.434.317-4	Promotora CMR Inversiones S.A.	-	99.996	99.996	99.996	Chile	CLP	0.05%	
76.201.304-5	Rentas Hoteleras SpA.	-	100	100	100	Chile	CLP	-0.09%	
77.099.010-6	Seguros Falabella Corredores Ltda.	-	100	100	100	Chile	CLP	0.03%	
77.235.510-6	Servicios de Evaluaciones y Cobranzas Sevalco Ltda.	-	100	100	100	Chile	CLP	0.00%	
76.427.811-9	Servicios de Infraestructura Falabella SpA.	-	100	100	100	Chile	CLP	0.00%	
96.847.200-3	Servicios e Inversiones Falabella Ltda.	-	100	100	100	Chile	CLP	0.10%	
77.070.342-5	Servicios Falabella SpA.	-	100	100	100	Chile	CLP	0.01%	
76.222.370-8	Servicios Generales Bascuñán Ltda.	-	100	100	100	Chile	CLP	0.01%	
76.034.238-6	Plaza SpA.	-	59.278	59.278	59.278	Chile	CLP	0.02%	
78.566.830-8	Soc. de Cobranzas Legales Lexicom Ltda.	-	100	100	100	Chile	CLP	0.01%	
96.792.430-K	Sodimac S.A.	-	100	100	100	Chile	CLP	1.81%	
99.556.180-8	Sodimac Tres S.A.	-	100	100	100	Chile	CLP	0.00%	
76.512.060-8	Soluciones Crediticias CMR Falabella Ltda.	-	100	100	100	Chile	CLP	0.01%	
76.054.151-6	Traineemac S.A.	-	100	100	100	Chile	CLP	0.00%	
78.745.900-5	Trasciende Gestión Integral de Capacitación SpA.	<del>-</del>	100	100	100	Chile	CLP	0.02%	
O-E	Linio Asia Limited (Hong Kong)	-	100	100	100	Chile	CLP	0.00%	
O-E	Linio Consulting (Shenzhen) Co., Ltda.	<del>-</del>	100	100	100	Chile	CLP	0.00%	
O-E	Shearvan Commercial (Shangai) Co., Ltda.	-	100	100	100	Chile	CLP	0.02%	
O-E	ABC de Servicios S.A.S.	-	65	65	65	Chile	CLP	0.01%	
O-E	Agencia de Seguros Falabella Ltda.	-	65.35	65.35	65	Chile	CLP	0.04%	
O-E	Banco Falabella S.A.	-	65	65	65	Chile	CLP	1.33%	
O-E	Digital Payments S.A.S.	-	100	100	100	Chile	CLP	0.02%	

WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM

CREATING LONG-TERM VALUE



FINANCIAL STATEMENTS

Chilean ID number	Name Subsidiary Company		Shar	e Percentage		Country of origin	Functional Currency	Share of total assets Individual FSA Dec-22
		Dec-31-22 Direct %	Dec-31-22 Indirect %	Dec-31-22 Total %	Dec-31-21 Total %			%
O-E	Falabella Colombia S.A.	<del>-</del>	65	65	65	Colombia	COP	0.45%
O-E	Fondo de Capital Privado Mall Plaza De Colombia	-	59.278	59.278	59.278	Colombia	COP	1.11%
O-E	IKSO S.A.S.	<del>-</del>	51	51	51	Colombia	COP	0.12%
O-E	Inversiones Falabella de Colombia S.A.	-	100	100	100	Colombia	COP	3.86%
O-E	Falabella.com S.A.S.	-	100	100	100	Colombia	COP	0.08%
O-E	Mall Plaza Servicios S.A.S.	-	59.278	59.278	59.278	Colombia	COP	0.01%
O-E	Patrimonio Autónomo Centro Comercial Barranquilla	<del>-</del>	38.531	38.531	38.531	Colombia	COP	0.28%
O-E	Patrimonio Autónomo Centro Comercial Cartagena	<del>-</del>	59.278	59.278	59.278	Colombia	COP	0.12%
O-E	Patrimonio Autónomo Centro Comercial Manizales Dos	<del>-</del>	47.422	47.422	47.422	Colombia	COP	0.09%
O-E	Patrimonio Autónomo Mall Plaza Calí	-	59.278	59.278	59.278	Colombia	COP	0.23%
O-E	Patrimonio Autónomo Mall Plaza Calima Holding	-	59.278	59.278	59.278	Colombia	COP	0.50%
O-E	Falabella Servicios S.A.S.	-	100	100	100	Colombia	COP	0.00%
O-E	Jade 1364 Gmbh & Co. 14. Verwaltungs Kg	-	100	100	100	Alemania	EUR	0.00%
O-E	Jade 1364 Gmbh & Co. Dritte Verwaltungs Kg	-	100	100	100	Alemania	EUR	0.00%
O-E	Jade 1364 Gmbh & Co. Fünfte Verwaltungs Kg	-	100	100	100	Alemania	EUR	0.00%
O-E	Jade 1364 Gmbh & Co. Sechste Verwaltungs Kg	-	-	-	100	Alemania	EUR	0.00%
O-E	Jade 1364 Gmbh & Co. Siebte Verwaltungs Kg	-	100	100	100	Alemania	EUR	0.00%
O-E	Jade 1364 Gmbh & Co. Vierte Verwaltungs Kg	-	-	-	100	Alemania	EUR	0.00%
O-E	Jade 1364 Gmbh & Co. Zehnte Verwaltungs Kg	-	-	-	100	Alemania	EUR	0.00%
O-E	Jade 1364 Gmbh & Co. Zweite Verwaltungs Kg	-	-	-	100	Alemania	EUR	0.00%
O-E	Jade 1364. Gmbh	-	100	100	100	Alemania	EUR	0.00%
O-E	New Tin Linio I Gmbh	-	100	100	100	Alemania	EUR	0.00%
O-E	Tin Jade Gbmh	-	100	100	100	Alemania	EUR	0.00%
O-E	Centro Logístico Aplicado S.A.	<del>-</del>	100	100	100	Argentina	ARS	0.00%
O-E	CMR Falabella S.A.	-	-	-	100	Argentina	ARS	0.00%
O-E	DP Factory S.A.	-	100	100	100	Argentina	ARS	0.00%
O-E	Falabella S.A.	-	100	100	100	Argentina	ARS	0.00%
O-E	Inversiones Falabella Argentina S.A.	-	100	100	100	Argentina	ARS	-0.07%
O-E	Linio Argentina S.R.L.	-	100	100	100	Argentina	ARS	0.00%
O-E	Productora de Seguros Falabella S.A.	-	100	100	100	Argentina	ARS	0.00%
O-E	Servicios de Personal Logístico S.A.	-	-	-	100	Argentina	ARS	0.00%

WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM





Chilean ID number	Name Subsidiary Company		Share	e Percentage		Country of origin	Functional Currency	Share of total assets Individual
		Doc 21 00			Dog 21 21			FSA Dec-22
		Dec-31-22 Direct %	Dec-31-22 Indirect %	Dec-31-22 Total %	Dec-31-21 Total %			%
O-E	Construdecor Properties Ltda.	-	100	100	100	Brazil	BRL	0.00%
O-E	Construdecor S.A.	-	100	100	100	Brazil	BRL	1.83%
O-E	Construdecor Servicios Ltda.	-	100	100	100	Brazil	BRL	0.01%
O-E	Falabella Brasil Ltda.	-	100	100	100	Brazil	BRL	2.22%
O-E	Lille Investimentos Inmobiliario Ltda.	-	100	100	100	Brazil	BRL	0.13%
O-E	Sodimac Brasil Ltda.	-	100	100	100	Brazil	BRL	2.22%
O-E	Tenerife Emprendimientos e Participacoes Ltda.	-	100	100	100	Brazil	BRL	0.12%
O-E	Ecuaelecommerce S.A.	-	-	-	100	Ecuador	USD	0.00%
O-E	Shearvan Corporate S.A.	-	-	-	100	I.V. Británicas	USD	0.00%
O-E	Falabella Corporate Services India Private Limited	-	100	100	100	India	INR	0.00%
O-E	Shearvan Purchasing India Privated Limited	-	100	100	100	India	INR	0.10%
O-E	Inverfal México S.A. de C.V.	-	100	100	100	Mexico	MXN	1.75%
O-E	Bazaya Mexico S.A. de R.L. De C.V.	-	100	100	100	Mexico	MXN	0.04%
O-E	Banco Falabella Perú S.A.	-	99.759	99.759	99.759	Peru	PEN	2.27%
O-E	Compañía San Juan S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.04%
O-E	Contac Center Falabella S.A.C.	-	99.759	99.759	99.759	Peru	PEN	0.04%
O-E	Corredora de Seguros Falabella S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.04%
O-E	Digital Payment Perú S.A.C	-	100	100	99.758	Peru	PEN	0.09%
O-E	Falabella Corporativo Perú S.A.C	-	99.759	99.759	99.759	Peru	PEN	0.02%
O-E	Falabella Perú S.A.A.	-	99.758	99.758	99.758	Peru	PEN	5.39%
O-E	Falabella Servicios Generales S.A.C.	-	99.759	99.759	99.759	Peru	PEN	0.01%
O-E	Falabella Tecnología Perú S.A.C.	-	99.759	99.759	99.759	Peru	PEN	0.02%
O-E	Falabella.com S.A.C.	-	100	100	100	Peru	PEN	0.02%
O-E	Fazil Perú SAC	-	100	100	99.758	Peru	PEN	0.01%
O-E	Gemma Negocios S.A.C.	-	60.386	60.386	60.386	Peru	PEN	-0.01%
O-E	Gestiones Integrales de Servicios S.A.C.	-	99.15	99.15	99.15	Peru	PEN	0.02%
O-E	Hipermercados Tottus Iquitos S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.03%
O-E	Hipermercados Tottus Oriente S.A.	-	99.758	99.758	99.758	Peru	PEN	0.31%
O-E	Hipermercados Tottus S.A.	-	99.758	99.758	99.758	Peru	PEN	2.72%
O-E	IKSO S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.02%
O-E	Industrias Delta S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.05%

WE ARE FALABELLA CORPORATE GOVERNANCE

**OUR TEAM** 

CREATING LONG-TERM VALUE



SOCIAL IMPACT ENVIRONMENTAL IMPACT



FINANCIAL STATEMENTS

Chilean ID number	Name Subsidiary Company		Share	Percentage		Country of origin	Functional Currency	Share of total assets Individual FSA Dec-22
		Dec-31-22 Direct %	Dec-31-22 Indirect %	Dec-31-22 Total %	Dec-31-21 Total %			%
O-E	Inmobiliaria Domel S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.75%
O-E	Inmobiliaria Kainos S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.10%
O-E	Inmobiliaria ISIC S.A.	-	98.39	98.39	98.39	Peru	PEN	0.27%
O-E	Inverfal Perú S.A.A.	-	99.758	99.758	99.758	Peru	PEN	12.73%
O-E	Inversiones Corporativas Beta S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.15%
O-E	Inversiones Corporativas Gamma S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.12%
O-E	Inversiones Falabella S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.01%
O-E	Logística Y Distribución S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.06%
O-E	Mall Plaza Inmobiliaria S.A.	-	86.266	86.266	86.266	Peru	PEN	0.38%
O-E	Mall Plaza Perú S.A.	-	86.265	86.265	86.265	Peru	PEN	2.23%
O-E	Open Plaza S.A.C.	-	99.758	99.758	99.758	Peru	PEN	3.43%
O-E	Open Plaza Corporativo Perú S.A.C	-	99.758	99.758	99.758	Peru	PEN	0.00%
O-E	Saga Falabella Oriente S.A.C.	-	97.799	97.799	97.799	Peru	PEN	0.12%
O-E	Saga Falabella S.A.	-	97.799	97.799	97.799	Peru	PEN	1.78%
O-E	Salón Motor Plaza S.A.	-	59.278	59.278	59.278	Peru	PEN	0.02%
O-E	Sodimac Perú Oriente S.A.C.	-	99.758	99.758	99.758	Peru	PEN	0.14%
O-E	Tiendas del Mejoramiento del Hogar S.A.	-	99.758	99.758	99.758	Peru	PEN	0.00%
O-E	Falabella Sucursal Uruguay S.A.	100	-	100	100	Uruguay	CLP	0.06%
O-E	Homecenter Sodimac S.A.	-	100	100	100	Uruguay	UYU	0.70%
O-E	Inversiones Falabella Uruguay S.A.	-	100	100	100	Uruguay	UYU	0.76%
O-E	Inversora Falken S.A.	-	100	100	100	Uruguay	CLP	16.03%
O-E	Josmir S.A.	-	100	100	100	Uruguay	UYU	0.02%
O-E	Tever Corporation S.A.	-	100	100	100	Uruguay	CLP	0.48%
O-E	Falabella Delivery Ltd.	<del>-</del>	100	100	-	Reino unido	CLP	0.19%
O-E	Falabella Development Ltd.	-	100	100	-	Reino unido	USD	0.00%
O-E	Falabella Digital Business Ltd.	-	100	100	-	Reino unido	CLP	0.20%
O-E	Falabella Digital Ltd.	-	100	100	-	Reino unido	CLP	0.00%
O-E	Falabella Marketplace Ltd.	-	100	100	-	Reino unido	CLP	0.01%
O-E	Falabella Pay Ltd.	-	100	100	-	Reino unido	CLP	0.18%
O-E	Falabella USA, Inc.	-	100	100	-	Estados unidos	USD	0.00%

CREATING LONG-TERM VALUE

## Information on Subsidiaries and Associates

### Direct subsidiaries

### **INVERSIONES PARMIN SpA**

Inversiones Parmin SpA is a simplified company constituted in accordance with Chilean law, with subscribed and paid share capital totaling Ch\$232,400,047. Falabella owns 100% of the issued shares, and there have been no changes during 2022.

### **Business description**

Invest in any capacity in all kinds of tangible and intangible goods, fixed or movable assets; in transferable securities, bonds, debentures, promissory notes or other financial documents, and their use and management; participation in all kinds of civil and commercial companies, whether collectives, limited partnerships as partner or manager, corporations, or limited liability companies, irrespective of their purpose.

### Management

Falabella S.A.

### **Class A Representatives**

- Mr. Carlo Solari Donaggio
- Mr. Juan Carlos Cortés Solari
- Mr. Gaston Bottazzini

	2022 ThCh\$	2021 ThCh\$
INVERSIONES PARMIN SpA		
Total Assets	672,319	1,048,464
Total liabilities	2	3
Total equity	672,317	1,048,461
Net Income for the year	(22,774)	368,355
Changes in equity	(376,144)	264,297
Net increase (decrease) in cash and cash equivalents	(13,637)	(3)

### **INVERSIONES FALABELLA LIMITADA**

Inversiones Falabella Limitada is a limited liability company incorporated in accordance with Chilean law, with subscribed and paid capital totaling Ch\$2,923,713,836,565. Falabella owns approximately 99.995% of the share capital, with the remainder owned by Inversiones Parmin SpA. During 2022, the Company had a capital increase to reach this total, as stated in public deeds dated May 4, 2022, July 29, 2022, November 24, 2022 and December 30, 2022, without resulting in any significant variations to ownership percentages.

### **Business description**

Invest in any class of shares, bonds, debentures, units or rights in companies in any capacity and securities and other fixed-income securities, to administer such assets, invest in all kinds of real estate and use and lease them to obtain income from such property. Therefore, the company may carry out all transactions, sign all contracts and generally perform anything that is appropriate or necessary in the opinion of its management.

### Management

Falabella S.A.

### **Class A Representatives**

- Mr. Carlo Solari Donaggio
- Mr. Juan Carlos Cortés Solari
- Mr. Gaston Bottazzini

	2022 ThCh\$	2021 ThCh\$
INVERSIONES FALABELLA LTDA.		
Total Assets	22,208,612,933	21,026,351,550
Total liabilities	15,088,556,659	14,215,000,826
Total equity	7,120,056,274	6,811,350,724
Net Income for the year	174,295,569	695,795,596
Changes in equity	308,705,550	914,379,728
Net increase (decrease) in cash and cash equivalents	(194,258,168)	133,525,150

**SOCIAL IMPACT** 

#### Direct associates

#### SODIMAC COLOMBIA S.A.

Sodimac Colombia S.A. is a company incorporated under the laws of Colombia, with subscribed and paid capital totaling COP29,975,000,000. Falabella indirectly owns 49% of the issued shares, and there have been no changes during 2022.

#### **Business description**

Purchase, sell, distribute, manufacture, produce, import, export, transport and market products suitable for human use or consumption or for animal consumption, including all kinds of fish, pets and animals, goods, machinery, and services for construction, decoration, renovation, improvement, staffing or equipping the home, marketing agricultural consumables and seeds for planting, surveillance equipment and private security services, and all the services that are complementary to these activities.

#### **Board and Management**

#### **Principal Directors**

Mr. Roberto Junguito Pombo Mr. Álvaro Andres Echavarría Olano

Mr. Daniel Echavarría

Mr. Rodrigo Agustín Fajardo Zilleruelo

Mr. Rodrigo Sabugal Armijo

#### **Alternate Directors**

Ms. Emilia Restrepo Gómez Mr. Juan Pablo Bueno Carrasco

Mr. Fabio de Petris Duarte

Mr. Alejandro Arze Safian

#### **Chief Executive Officer**

Mr. Miguel Pardo Brigard

	2022 ThCh\$	2021 ThCh\$
SODIMAC COLOMBIA S.A.		
Total Assets	669,746,214	750,859,352
Total liabilities	429,673,273	513,764,721
Total equity	240,072,941	237,094,631
Net Income for the year	63,798,427	71,681,244
Changes in equity	2,978,310	(6,138,682)
Falabella S.A.'s percentage ownership	49%	49%
This investment as a percentage of the company's assets	1.06%	1.11%

#### SERVICIOS FINANCIEROS SORIANA S.A.P.I DE C.V., SOFOM, E.N.R.

Servicios Financieros Soriana, S.A.P.I. de C.V., SOFOM, E.N.R. is a variable-capital private equity, multi-financial purpose, non-regulated entity constituted in accordance to the laws of Mexico, with subscribed and paid capital totaling MXN2,461,366,102. The Company increased its capital twice during 2022 as recorded in unanimous shareholder resolutions dated March 16, 2022 and November 7, 2022. Falabella S.A. indirectly owns 50% of the issued shares.

#### **Business description**

Grant all kinds of loans and credits of any nature, documented according to applicable legislation, with or without guarantees, with or without interest, repayable in one or various installments, including issuing credit cards in accordance with contracts for current-account credit facilities.

#### **Board and Management**

#### **Principal Directors**

Mr. Ricardo Martin Bringas Mr. Alberto Martin Soberón

Mr. Rodrigo Jesus Benet Cordova

Mr. Carlo Solari Donaggio

Mr. Gaston Bottazzini Mr. Juan Manuel Matheu

#### **Alternate Directors**

Mr. Francisco Martín Bringas Mr. Jesús Lorente López

Mr. Ismael Humberto Fayad Wolff

Mr. Jaime Ramírez Castro

Mr. Leonardo Di Nucci

Ms. Andrea González Bayon

#### **Chief Executive Officer**

Mr. Leonardo Dante Iacomoni

	2022 ThCh\$	2021 ThCh\$
SERVICIOS FINANCIEROS SORIANA S.A.P.I DE C.V., SOFOM, E.	N.R.	
Total Assets	176,644,840	116,122,064
Total liabilities	107,557,250	59,497,102
Total equity	69,087,590	56,624,962
Net Income for the year	(8,960,388)	(10,226,326)
Changes in equity	12,462,628	19,962,958
Falabella S.A.'s percentage ownership	50%	50%
This investment as a percentage of the company's assets	0.31%	0.26%

#### FINANCIAL STATEMENTS

#### SOCIEDAD DISTRIBUIDORA DE MEJORAMIENTO DEL HOGAR Y CONSTRUCCIÓN S.A.P.I. DE C.V.

Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A.P.I. de C.V. is a variable-capital private equity company constituted in accordance with the laws of Mexico, with subscribed and paid capital totaling MXN5,427,356,663.48. The Company increased its capital during 2022 as recorded in a unanimous shareholder resolution dated January 26, 2022. Falabella S.A. indirectly owns 50% of the issued shares.

#### **Business description**

Promote, organize, acquire, constitute, sell or manage commercial businesses, commercial or civil societies, trusts, or any other entity, whether or not it has legal personality, and according to the laws of any jurisdiction.

Develop and build stores that sell all kinds of goods and market services, both directly and indirectly, using the companies that the company constitutes, or which it invests in for such purposes, through the construction or improvement of any kind of buildings, being able to sell, without being limited to, anything related to hardware and tools, timber, electricity, lighting, plumbing, doors, windows, furniture, kitchen and table utensils, paints and coatings, bathrooms and kitchens, floors, and gardening.

#### **Board and Management**

#### **Principal Directors**

Mr. Ricardo Martin Bringas Mr. Alberto Martin Soberón

Mr. Rodrigo Jesus Benet Cordova

Mr. Carlo Solari Donaggio Mr. Gaston Bottazzini

Mr. Alejandro Arze Safian

#### Alternate Directors

Mr. Francisco Martín Bringas Mr. Jesús Lorente López Mr. Ismael Humberto Fayad Wolff

Ms. Andrea González Bayon Mr. Fabio de Petris Duarte

Mr. Francisco Errazuriz Lopez

#### **Chief Executive Officer**

Mr. Eduardo de Vries de los Santos

	2022 ThCh\$	2021 ThCh\$	
SOCIEDAD DISTRIBUIDORA DE MEJORAMIENTO DEL H	OGAR Y CONTRUCCIÓN S.A.	P.I. DE C.V.	
Total Assets	327,317,833	262,903,422	
Total liabilities	166,314,612	132,719,279	
Total equity	161,003,221	130,184,143	
Net Income for the year	(21,514,283)	(14,856,764)	
Changes in equity	30,819,078	56,539,994	
Falabella S.A.'s percentage ownership	50.0%	50.0%	
This investment as a percentage of the company's assets	0.71%	0.61%	

# Summary of material events for the year

#### Material event 1 – January 25, 2022

At the Company's Board meeting held on January 25, 2022, the Directors approved a new general habituality policy that defines regular transactions for the Company based on its business. In accordance with the provisions of paragraph b) of the second subsection of Article 147 of Law 18,046 on Corporations, any such transactions with related parties shall not be subject to the procedures described in paragraphs 1 to 7 of the first subsection of Article 147 of the Law 18,046.

This new policy updates and replaces the policy on the same subject that had been approved by the Company's Board of Directors at a meeting held on December 26, 2017.

This policy has been approved as explained above, and is attached to this material event notice. It will be published for shareholders at the Company's offices and on its website (www.falabella.cl).

#### Significant event 2 - April 01, 2022

At an ordinary Board of Directors meeting held on April 1, 2022, the Directors called the shareholders of the Company to an Annual General Meeting as follows.

## Call to the 2022 Annual General Shareholders meeting

CREATING LONG-TERM VALUE

The Directors called an Annual General Shareholders Meeting (hereinafter "AGM") for Tuesday April 19, 2022, at 3:00pm in the Alamo AB Room of the Marriot Courtyard Hotel, in Av. Kennedy 5,601, 7th floor, Las Condes, Santiago. As a result of the COVID-19 pandemic (hereinafter, the "Pandemic") and the containment measures that involve restrictions on holding public events (hereinafter, the "Public Health Measures"), and in accordance with General Rule 435 and Circular 1,141 both issued by the CMF, the shareholders may participate: i) in person, if this is possible in accordance with the Public Health Measures, in a number that added to the persons who will conduct the AGM, and in order of arrival, does not exceed the maximum capacity then allowed in the place where the AGM will be held, in accordance with the Public Health Measures, and provided that these allow at least 10 people; or, ii) through a videoconference and electronic voting using the remote registration and voting system managed by DCV Registros S.A., a subsidiary of Depósito Central de Valores S.A., Depósito de Valores (hereinafter, the "DCV"), having previously registered in accordance with the instructions that will be published as of April 4, 2022, on the Company's website https://investors. falabella.com, until 2:00 p.m. on April 18, 2022.

#### **Matters for the AGM**

The AGM will address all the matters that according to law fall within its jurisdiction. The AGM will address:

- The 2021 Annual Report. Approve the Company's annual report for the year ended December 31, 2021 (hereinafter, respectively, the "Annual Report" and "2021").
- 2021 Statement of Financial Position. Approve the Company's audited consolidated statement of financial position for 2021.
- 2021 Statement of Income. Approve the Company's audited consolidated statement of income for 2021.
- External Auditors Opinion. Accept the external auditors report for 2021.
- Earnings Distribution for 2021. Approve a single, final dividend payable from distributable earnings for 2021 (hereinafter, the "2021 Earnings").
- Undistributed Earnings for 2021. Approve the 2021 Earnings not paid to the Company's shareholders.
- Dividend Policy for 2022. Approve the Company's dividend payment policy for the year ending December 31, 2022 (hereinafter "2022").
- Directors Remuneration. Approve the Directors remuneration for the period between the AGM and the Annual General Shareholders' Meeting to be held in the first four months of 2023 (hereinafter, the "Period 2022/2023").
- Appointment of the External Auditors for 2022. Approve the Company's external auditors for 2022.

WE ARE FALABELLA

- Appointment of the Risk Rating Agencies for the Period 2022/2023.
   Approve the risk rating agencies for the securities issued by the Company during the Period 2022/2023.
- Related Party Transactions. Approve the Board of Directors' report of related party transactions during 2021, regulated by Chapter XVI of Law 18,046 on Corporations (hereinafter, the "LSA").
- Directors' Committee Report. Approve the Directors' Committee report for 2021 in compliance with Article 50 bis of the LSA (hereinafter, the "Directors' Committee").
- Directors' Committee Remuneration. Approve the remuneration for the Company's Directors who are members of its Directors' Committee for the Period 2022/2023, in accordance with the law and in addition to the fees payable to them as members of the Board of Directors for the Period 2022/2023.
- Directors' Committee Expense Budget. Approve the Directors' Committee budget for the Period 2022/2023 covering this committee's operating expenses and any consultancy services for matters within its jurisdiction.
- Corporate Publications. Approve the journal where the Company's publications required by law will be published during the Period 2022/2023.

## Proposals for the AGM proposed dividend

#### **Proposed dividend**

It will be proposed to AGM: (i) that a final dividend of Ch\$65 per share from 2021 Earnings, which added to the interim dividend of Ch\$30 per share paid on September 29, 2021, would result in a total dividend of Ch\$95 per share from 2021 Earnings, amounting to a distribution of 36.49% of 2021 Earnings; (ii) that such dividend be paid on April 28, 2022 to the shareholders registered in the Company's shareholder register as of April 22, 2022; iii) that the proposed dividend be paid to bank deposit accounts or directly withdrawn by the shareholders of the respective bank check in their name at any of the branches of Banco de Crédito Inversiones, BCI, in Chile; and, iv) that with respect to the dividend to be paid to the shareholders on April 28, 2022, shareholders can benefit from the transitory and optional legal regime in the twenty-fifth transitory article of Law 21,210. This requires them to give prior notice to Company to deduct 13.94396% of the dividend under that regime and pay it as substitute tax of their FUT (ISFUT). Any shareholders interested in exercising this option must send the form "Instructions to Deduct and Pay Substitute Tax" to the Company before 2:00pm on April 26, 2022. This form will be available for shareholders to download as of April 4, 2022 on the Company's website https://investors.falabella.com. It must be submitted to the Company in accordance with the instructions contained therein. Shareholders who have not submitted this form on time, will receive the net dividend subject to general taxation in accordance with Decree Law 824 of 1974 of the Ministry of Finance, which contains the Income Tax Law. The Company will make further information on the optional ISFUT regime available to shareholders in a document entitled "Information on the optional substitute tax regime", which will be available as of April 4, 2022 on the Company's website https://investors.falabella. com.

#### Other Proposals for the AGM

All the Board's proposals that will be submitted to the AGM regarding these matters, including the final dividend described above, the documents explaining the proposals for the AGM to approve, together with an explanation of the voting system at the AGM will be available to shareholders as of April 4, 2022 on the Company's website https://investors.falabella.com. As soon as the Public Health Measures so allow, the Company's shareholders may obtain a copy of the aforementioned documents at the Company's registered office at Catedral 1401, 14th floor, Santiago.

#### Participation at the AGM

Shareholders registered in the company's shareholder register at midnight on the fifth business day prior to the AGM, which is midnight on April 11, 2022, shall be entitled to attend it. Powers of attorney, if any, shall be accepted on the day of the AGM, when it is due to start.

#### **Notices calling the AGM**

The first notice calling the AGM will be published in the electronic newspaper http://www.latercera.com on April 4, 2022.

## Publication of the financial statements and annual report

The financial statements and annual report will be published for shareholders as of April 4, 2022 on the Company's website https://investors.falabella.com., in accordance with Article 75 of the LSA and Circular 444 issued by the CMF.

#### Impact of the pandemic on the AGM

The Public Health Measures that apply on the date of the AGM could impact both the manner in which it can be held and whether it can be held at all, within the term required by law. Accordingly, the CMF in its General Rule 435 and its Circular 1,141 authorized that technological means can be used by shareholders who cannot physically attend the meetings of publicly held companies, in order to participate and vote at such meetings. Therefore, the Company will make these technological means available to its shareholders so that they may remotely participate in the AGM. Shareholders who are entitled to participate in the AGM can remotely participate by registering in accordance with the instructions that will be published on April 4, 2022, on the Company's website https://investors. falabella. com. Remote registration closes at 2:00pm on April 18, 2022. These registered shareholders will be sent the link and password to remotely participate and vote at the AGM by e-mail to the address provided when they registered. On the day of the AGM, shareholders should open the web platform for this purpose with an access code or control number that will be provided, in order to remotely participate and vote at the AGM. The electronic registration and voting services will be provided by DCV Registros S.A., a subsidiary of Depósito Central de Valores S.A.

#### Material event 3 - April 13, 2022

On today's date, the Company completed a second placement in the local market of virtual and bearer bonds under the 30-year facility registered in the Securities Registry of the CMF under bond line 857, dated July 5, 2017, as described below:

• Series AE bonds issued under bond line 857, for UF 5,000,000 (five million Unidades de Fomento) maturing on April 1, 2029. The placement interest rate was UF plus 3.05%.

The proceeds from placing the Series AE Bonds will be entirely used to refinance the Company's short and long-term liabilities, to finance its investment plan and for other general corporate purposes of the Company and its subsidiaries. Banchile Corredores de Bolsa S.A. and Santander Corredores de Bolsa Limitada acted as placement agents.

#### Material event 4 - April 19, 2022

On today's date, the AGM approved the following resolutions:

- The Company's annual report, consolidated financial statements and external auditor's opinion, all relating to the year ended December 31, 2021 (hereinafter "2021").
- The distribution was approved of a final dividend out of earnings for 2021 of Ch\$65 per share, which will be paid on April 28, 2022 to the shareholders of the Company's single series shares that are registered in its shareholder register as of April 22, 2022, and for which purpose Form 1 of Circular 660 issued by the CMF is attached to this material event. Fact. Also, that with respect to the dividend to be paid to the shareholders on April 28, 2022, shareholders can benefit from the transitory and optional legal regime in the twenty-fifth transitory article of Law 21,210. This requires them to give prior notice to Company to deduct 13.94396% of the dividend under that regime and pay it as substitute tax of their FUT (ISFUT).

Any shareholders interested in exercising this option must send the form "Instructions to Deduct and Pay Substitute Tax" to the Company before 2:00pm on April 26, 2022. This form was available for shareholders to download as of April 4, 2022 on the Company's website https://investors. falabella.com. Shareholders who had not submitted this form on time, will receive the net dividend subject to general taxation in accordance with Decree Law 824 of 1974 of the Ministry of Finance, which contains the Income Tax Law. The Company provided further information on the optional ISFUT regime available to shareholders in a document entitled "Information on the optional substitute tax regime", which had been available as of April 4, 2022 on the Company's website https://investors.falabella.com.

• The Company's dividend policy for the year ending December 31, 2022 (hereinafter "2022") was approved, which consists of distributing at least 30% of the distributable net income for the 2022, together with the appointment of EY Servicios Profesionales de Auditoria y Asesorías SpA. as the Company's external auditors for 2022.

VALUE CHAIN

#### Material event 5 - August 11, 2022

On today's date, the Company placed virtual and bearer bonds in the local market under the 10-year line of bonds registered in the Securities Registry at the CMF under bond lines 858 and 859, both dated July 5, 2017, as described below.

**Series AD bonds** placed under bond line 859, for an amount of UF 3,000,000 (three million Unidades de Fomento) maturing on August 1, 2031. The placement interest rate was UF plus 2.81%.

Series AG bonds issued under bond line 858, for UF 1,000,000 (one million Unidades de Fomento) maturing on August 1, 2028. The placement interest rate was UF plus 2.69%.

The proceeds from placing the Series AD and AG Bonds will be entirely used to refinance the Company's short and long-term liabilities, to finance its investment plan and for other corporate purposes of the Company and its subsidiaries.

Banchile Corredores de Bolsa S.A. and Scotia Corredora de Bolsa Chile Limitada acted as placement agents.

#### Material event 6 - August 31, 2022

Today, August 31, 2022, Ripley Inversiones II S.A. ("Ripley Inversiones"), shareholder of Nuevos Desarrollos S.A. ("Nuevos Desarrollos"), a subsidiary of Plaza S.A. ("Mallplaza"), which is a subsidiary of the Company, communicated that it will exercise its right to sell its shares pursuant to the shareholders' agreement between Ripley Inversiones and Plaza Oeste SpA ("Plaza Oeste"), also a subsidiary of Mallplaza and the Company, with respect to their relationship as shareholders of Nuevos Desarrollos. According to this agreement, Plaza Oeste owns 77.5% of the shares of Nuevos Desarrollos and must: (i) ensure that a third party purchases all the shres held by Ripley Inversiones in Nuevos Desarrollos, at a price equal to or higher than the company's value for the shares being sold, which represent 22.5% of the shares of Nuevos Desarrollos. The company's value will be the arithmetic average of the valuations for such purpose by two first line banks (the "Company Value"); or, (ii) purchase such shares itself, at the Company Value that applies to the shares being sold. The transaction must be concluded within 30 days from the date that the Company Value was determined.

Nuevos Desarrollos directly, or indirectly through its subsidiaries, owns the shopping centers Mallplaza Arica (in the municipality of Arica, Region of Arica and Parinacota), Mallplaza Iquique (in the municipality of Iquique, Region of Tarapacá), Mallplaza Copiapó (in the municipality of Copiapó, Region of Atacama), Mallplaza Los Dominicos (in the municipality of Las Condes, Metropolitan Region), Mallplaza Egaña (in the district of La Reina, Metropolitan Region), Mallplaza Alameda (in the district of Estación Central, Metropolitan Region), Mallplaza Sur (in the district of San Bernardo, Metropolitan Region) and Mallplaza Bío-Bío (in the district of Concepción, Bío Bío Region).

#### Material event 7 -September 28, 2022

A Board meeting was held on September 27, 2022, which approved the distribution of an interim dividend from earnings for 2022 of Ch\$22 (twenty-two Chilean pesos) per share. This dividend will be paid on October 19, 2022 to single series shareholders registered in the Shareholders Register as of October 13, 2022. Form 1 of Circular 660 is attached hereto.

#### Material event 8 -November 29, 2022

At a Board meeting held today, the Board received the resignation of Mr. Hernán Büchi Buc from his position as director of the Company with effect from December 13, 2022. At the same meeting the Board appointed Mr. Ricardo Cruzat Ochagavía as director with effect from December 14, 2022, to replace Mr. Büchi, in accordance with the provisions of the fourth paragraph of Article 32 of Law 18,046 on Public Limited Companies. Mr. Cruzat had received the second highest number of votes as a candidate for the Company's independent director in the election to the Board of Directors held at the Annual General Shareholders' Meeting held on April 28, 2020.

#### Material event 9 -November 29, 2022

At a meeting of the Company's Board of Directors held today, the independent director Mr. Ricardo Cruzat Ochagavía appointed the directors Mr. José Luis del Río Goudie and Mr. Sergio Cardone Solari and himself as the independent director as members the Directors' Committee, in accordance with the provisions of Article 50 bis of Law 18,046 on Corporations.

#### Falabella S.A. Directors' Committee

#### **2022 Annual Report**

This annual report of the Falabella S.A. Directors' Committee (hereinafter the "Committee"; the "Company"; the "Board"; and each member thereof a "Director") was issued in Santiago, Chile, on March 21, 2023. It was prepared by the Committee in accordance with Article 50 bis, paragraph 5 of Law 18,046 on Corporations (hereinafter the "LSA").

#### First: Directors' Committee members

The Annual General Shareholders Meeting held on April 28, 2020 completely reappointed the Board of Directors for the statutory period of three years. Mr. Hernán Büchi Buc was elected as an independent Director at that meeting. At a regular Board meeting held on the same Mr. Hernán Buchi Buc appointed the Directors Mr. Sergio Cardone Solari and Mr. Jose Luis del Rio Goudie as members of the Committee, pursuant to Article 50 bis of the LSA. However, on November 28, 2022, Mr. Hernán Büchi Buc resigned as a Director of the Company and consequently as a member and Chairman of the Committee with effect from December 13, 2022. This was presented to the Board meeting held on November 29, 2022. At that meeting, the Board appointed Mr. Ricardo Cruzat Ochagavía to replace Mr. Büchi as an independent Director with effect from December 14, 2022 (hereinafter, the "Independent Director"). At a regular Board meeting held on December 20, 2022, and pursuant to Article 50 bis of the LSA, the Independent Director in his capacity as such became a member and Chairman of the Committee in his own right, and appointed the Directors Mr. Sergio Cardone Solari and Mr. José Luis del Río Goudie as members of the Committee. As of that date, the Committee is composed of those Directors and is chaired by the Independent Director.

#### **Second: Committee expenses**

**CREATING LONG-TERM VALUE** 

The Committee's expense budget and the remuneration of each member for the period between the Annual General Shareholders Meeting held on April 19, 2022 (hereinafter the "2022 AGM") and the meeting to be held on April 18, 2023 (hereinafter the "2022/2023 Period") were determined by the Company's shareholders at the 2022 AGM, as follows:

- 1. The Committee's budget for expenses and advisory services regarding matters within its jurisdiction was agreed as the sum of the annual remuneration of the members of the Committee.
- 2. The remuneration of each member of the Directors' Committee was set at: i) a fixed fee of the equivalent in Chilean pesos of one third of the fixed fee for a company director for each meeting of the Directors' Committee attended by that member, and for the Chairman of the Committee, an additional fixed fee of the equivalent in Chilean pesos of 160 Unidades de Fomento gross for each month or fraction thereof that this position held from the appointment date; ii) a variable annual remuneration of an amount in Chilean pesos equivalent to one third of the variable annual remuneration of the company's directors, and for the Chairman of the Directors' Committee, the variable annual remuneration shall be an amount in Chilean pesos equivalent to two thirds of the variable annual remuneration of the company's directors; and, iii) all these amounts be in addition to those that the members of the Directors' Committee are entitled to receive in their capacity as company directors.

There were no Committee advisors expenses in 2022.

#### Third: activities of the Committee during 2022

#### **Meetings**

During 2022 the Committee met on February 28, May 9, August 29, September 23, November 7 and December 12.

#### **Matters discussed**

The Committee addressed the matters within its jurisdiction at these meetings in 2022. The Committee addressed various matters described in Article 50 bis of the LSA and matters that were delegated by the Board, as follows:

- 1. It examined the Company's quarterly and annual financial statements, the reports submitted by the Company's executives and the external auditors, it expressed its opinion on them prior to submitting them to the Board and to the shareholders for their approval where applicable.
- 2. It proposed the Company's external auditors for 2022 to the Board, which was firstly to retain EY Servicios Profesionales de Auditoría y Asesorías SpA (hereinafter "EY"), and secondly to appoint KPMG Auditores Consultores SpA (hereinafter "KPMG"), which was subsequently approved at the 2022 AGM. The Annual General Shareholders' Meeting will be held during the first four months of 2023. The Committee proposed to the Board that the external auditors for 2023 should be changed and firstly recommended Deloitte Auditores y Consultores Limitada (hereinafter "Deloitte"), and secondly EY, for the reasons stated in the respective minutes. The Committee instructed the Company's management to check and eliminate i) any potential conflict of interest or independence for Deloitte to provide the external audit service for 2023; and ii) any potential continuity of service issues with respect to the non-audit services that Deloitte currently provides to the Company that could not continue if it was appointed independent external auditor.

- 3. It reported to the Board the appropriateness of using the Company's external auditors to provide non-audit services, in accordance with numeral 6 of paragraph 8 of Article 50 bis of the LSA.
- 4. It examined the information regarding the remuneration systems and plans for the Company's managers, senior executives and employees, in particular, the structure and components of these remuneration systems and plans; the positioning policy of these components and the total remuneration with respect to comparable employers.
- 5. It reviewed reports on the progress of audits at the Company and its subsidiaries, and the internal control report submitted by the external auditors.
- 6. It reviewed the reports submitted by the Company's Internal Audit Department, and approved the Company's internal audit plan for 2023.

### Fourth: the Committee's main recommendations to the shareholders

Proposal to the Board for the Appointment of External Auditors for 2022 at the 2022 AGM

The Committee evaluated service proposals from external audit firms for 2022 and at its meeting held on February 28, 2022, it finally agreed to propose to the Board, who would propose to the 2022 AGM, two external auditors in order of preference, firstly EY and secondly KPMG.

The Committee mentioned that the professional aspects of the EY service proposal that should receive first priority are as follows:

- 1. Quality of the professional team responsible for the company's audit.
- 2. The Company's experience working with EY in the past.
- **3.** EY's international coverage in the countries where the company has subsidiaries.

4. The financial proposal for EY's audit services.

**CREATING LONG-TERM VALUE** 

5. New countries and businesses that have recently been incorporated into the group, which need to be correctly introduced to the audit process.

Proposal to the Board for the Appointment of External Auditors for 2023 at the 2023 AGM

The Committee evaluated service proposals from external audit firms for 2023 and at its meeting held on September 23, 2022, it agreed to propose to the Board, who would propose to the 2023 AGM, two external auditors in order of preference, firstly Deloitte and secondly EY.

The Committee mentioned that the professional aspects of the Deloitte service proposal that should receive first priority are as follows:

- 1. The quality of the professional team proposed by Deloitte.
- 2. The Company's experience working with Deloitte in the past.
- 3. Deloitte's international coverage in the countries where the Company has subsidiaries.
- 4. The financial proposal for Deloitte's audit services.
- 5. To encourage, as a good corporate governance practice, that the external auditors are changed after prudent, compatible periods, to guarantee both good services from external auditors and their independence.

VALUE CHAIN

#### **Controlling group**

AUGURI GROUP	Chilean ID number	Number of shares	%
María Cecilia Karlezi Solari	7,005,097-8	114,000,000	0.56%
Inversiones Auguri SpA	78,907,330-9	37,533,331	1.50%
The company is controlled by the following individuals.			
Maria Cecilia Karlezi Solari	7,005,097-8		
Sebastian Arispe Karlezi	15,636,728-1		
Lucec Tres SpA	99,556,440-8	267,803,642	10.67%
The company is controlled by the following individuals.:			
Maria Cecilia Karlezi Solari	7,005,097-8		
Sebastian Arispe Karlezi	15,636,728-1		

BETHIA	Chilean ID number	Number of shares	%
Bethia S.A.	78,591,370-1	220,528,394	8.79%
The company is controlled by the following individuals.			
Liliana Solari Falabella	4,284,210-9		
Carlos Alberto Heller Solari	8,717,000-4		
Andrea Heller Solari	8,717,078-0		
Pedro Heller Ancarola	17,082,751-1		
Alberto Heller Ancarola	18,637,628-5		
Paola Barrera Heller	15,960,799-2		
Felipe Rossi Heller	18,637,490-8		
Inbet S.A.	85,487,000-9	2,678,697	0.11%
The company is controlled by the following individuals.			
Liliana Solari Falabella	4,284,210-9		
Carlos Alberto Heller Solari	8,717,000-4		
Andrea Heller Solari	8,717,078-0		
Pedro Heller Ancarola	17,082,751-1		
Alberto Heller Ancarola	18,637,628-5		
Paola Barrera Heller	15,960,799-2		
Felipe Rossi Heller	18,637,490-8		

CORSO GROUP	Chilean ID number	Number of shares	%
Juan Carlos Cortes Solari	7,017,522-3	2,081,442	0.08%
Teresa Matilde Solari Falabella	4,661,725-8	2,149,020	0.09%
Maria Francisca Cortes Solari	7,017,523-1	2,082,186	0.08%
Inversiones Mapter Dos Limitada	76,839,460-1	6,180,193	0.25%
The company is controlled by the following individuals:			
Teresa Matilde Solari Falabella	4,661,725-8		
Juan Carlos Cortes Solari	7,017,522-3		
Maria Francisca Cortes Solari	7,017,523-1		
Inversiones Quitafal Limitada	76,038,402-K	18,300,200	0.73%
The company is controlled by the following individuals:			
Teresa Matilde Solari Falabella	4,661,725-8		
Juan Carlos Cortes Solari	7,017,522-3		
Maria Francisca Cortes Solari	7,017,523-1		
nversiones Don Alberto Cuatro SpA	99.552.470-8	151,079,494	6.02%
The company is controlled by the following individuals.:			
Teresa Matilde Solari Falabella	4.661.725-8		
Juan Carlos Cortes Solari	7.017.522-3		
Maria Francisca Cortes Solari	7.017.523-1		
Mapcor Cuatro SpA	99,552,470-8	45,000,000	1.79%
The company is controlled by the following ndividuals.			
Teresa Matilde Solari Falabella	4,661,725-8		
Juan Carlos Cortes Solari	7,017,522-3		
Maria Francisca Cortes Solari	7,017,523-1		
Mapcor Cuatro Alfa SpA	77,112,738-K.	63,247,346	2.52%
The company is controlled by the following ndividuals.			
Teresa Matilde Solari Falabella	4,661,725-8		
Juan Carlos Cortes Solari	7,017,522-3		
Maria Francisca Cortes Solari	7,017,523-1		

WE ARE FALABELLA CORPORATE GOVERNANCE

**OUR TEAM** 

CREATING LONG-TERM VALUE



FINANCIAL STATEMENTS

SAN VITTO GROUP	Chilean ID number	Number of shares	%
Inversiones San Vitto Limitada	77,945,970-5	243,698,146	9.71%
The company is controlled by the following individuals:			
Piero Solari Donaggio	9,585,725-6		
Sandro Solari Donaggio	9,585,729-9		
Carlo Solari Donaggio	9,585,749-3		
Asesorías e Inversiones Brunello Limitada	78,907,380-5	8,542,268	0.34%
The company is controlled by the following individuals:			
Piero Solari Donaggio	9,585,725-6		
Sandro Solari Donaggio	9,585,729-9		
Carlo Solari Donaggio	9,585,749-3		
Inversiones Brunello Dos Limitada	76,265,839-9	310,000	0.01%
The company is controlled by the following individuals:			
Piero Solari Donaggio	9,585,725-6		
Sandro Solari Donaggio	9,585,729-9		
Carlo Solari Donaggio	9,585,749-3		
Asesorías e Inversiones Barolo Limitada	78,907,350-3	8,852,288	0.35%
The company is controlled by the following individuals:			
Piero Solari Donaggio	9,585,725-6		
Sandro Solari Donaggio	9,585,729-9		
Carlo Solari Donaggio	9,585,749-3		
Asesorías e Inversiones Sangiovese Limitada	78,907,390-2	8,852,248	0.35%
The company is controlled by the following individuals:			
Piero Solari Donaggio	9,585,725-6		
Sandro Solari Donaggio	9,585,729-9		
Carlo Solari Donaggio	9,585,749-3		
Sandro Solari Donaggio	9,585,729-9	360,000	0.01%

LIGURIA GROUP	Chilean ID number	Number of shares	%
Inversiones San Lorenzo SpA	77,486,835-6	9,000,000	0.36%
The company is controlled by the following individuals.			
Juan Cuneo Solari	3,066,418-3		
Paola Cuneo Queirolo	8,506,868-7		
Giorgianna Cuneo Queirolo	9,667,948-3		
Inversiones Santa Margarita SpA	77,486,834-8	9,000,000	0.36%
The company is controlled by the following individuals.			
Juan Cuneo Solari	3,066,418-3		
Paola Cuneo Queirolo	8,506,868-7		
Giorgianna Cuneo Queirolo	9,667,948-3		
Inversiones Santa Victoria SpA	77,687,769-7	98,164,291	3.91%
The company is controlled by the following individuals.			
Juan Cuneo Solari	3,066,418-3		
Paola Cuneo Queirolo	8,506,868-7		
Giorgianna Cuneo Queirolo	9,667,948-3		
Inversiones Cinque Terre SpA	77,687,768-9	98,164,290	3.91%
The company is controlled by the following individuals.			
Juan Cuneo Solari	3,066,418-3		
Paola Cuneo Queirolo	8,506,868-7		
Giorgianna Cuneo Queirolo	9,667,948-3		

WELCOME WE ARE FALABELLA

CORPORATE GOVERNANCE



FINANCIAL STATEMENTS

AMALFI GROUP	Chilean ID number	Number of shares	%	
Importadora y Comercializadora Amalfi SpA	87,743,700-0	46,898,418	1.87%	
The company is controlled by the following individuals.				
Sergio Cardone Solari	5,082,229-K			
Ines Fantuzzi	6,066,811-6			
Macarena Cardone	10,091,903-6			
Matias Cardone	10,091,901-K			
Valentina Cardone	15,642,572-9			
Josefina Cardone	17,406,681-7			
Francisco de Pablo	12,265,592-K			
Cristian de Pablo	12,585,617-9			
Nicolas de Pablo	13,550,768-7			
Inversiones Vietri S.A.	76,182,636-0	10,899,037	0.43%	
The company is controlled by the following individuals.				
Sergio Cardone Solari	5,082,229-K			
Ines Fantuzzi	6,066,811-6			
Macarena Cardone	10,091,903-6			
Matias Cardone	10,091,901-K			
Valentina Cardone	15,642,572-9			
Josefina Cardone	17,406,681-7			
Francisco de Pablo	12,265,592-K			
Cristian de Pablo	12,585,617-9			
Nicolas de Pablo	13,550,768-7			

DERSA GROUP	Chilean ID number	Number of shares	%
Dersa S.A.	95,999,000-K	136,444,501	5.44%
The company is controlled by the following individuals.			
Jose Luis del Rio Goudie	4,773,832-6		
Barbara del Rio Goudie	4,778,798-K		
Juan Pablo del Rio Goudie	5,898,685-2		
Felipe del Rio Goudie	5,851,869-7		
Ignacio del Rio Goudie	6,921,717-6		
Sebastian del Rio Goudie	6,921,716-8		
Carolina del Rio Goudie	6,888,500-0		
DT Carrera SpA	76,338,127-7	30,877,447	1.23%
The company is controlled by the following individuals.			
Felipe del Rio Goudie	5,851,869-7		
Mariana de Jesus Arteaga Vial	6,695,852-3		
Luis Felipe del Rio Arteaga	13,234,925-8		
Andres Antonio del Rio Arteaga	14,118,360-5		
Martin del Rio Arteaga	15,642,668-7		
Javier del Rio Arteaga	16,605,546-6		
Jose Pablo del Rio Arteaga	17,703,172-0		
Mariana Teresita Carmen del Rio Arteaga	18,641,820-4		
Quilicura S.A.	76,338,077-7	1,087,494	0.04%
The company is controlled by the following individuals.			
Jose Luis del Rio Goudie	4,773,832-6		
Barbara del Rio Goudie	4,778,798-K		
Juan Pablo del Rio Goudie	5,898,685-2		
Felipe del Rio Goudie	5,851,869-7		
Ignacio del Rio Goudie	6,921,717-6		
Sebastian del Rio Goudie	6,921,716-8		
Carolina del Rio Goudie	6,888,500-0		

WE ARE FALABELLA CORPORATE GOVERNANCE

**OUR TEAM** 

CREATING LONG-TERM VALUE



FINANCIAL STATEMENTS

DERSA GROUP	Chilean ID number	Number of shares	%	
El Roquerio S.A	76,338,125-0	22,415,828	0.89%	
The company is controlled by the following individuals.				
Jose Luis del Rio Goudie	4,773,832-6			
Barbara del Rio Goudie	4,778,798-K			
Juan Pablo del Rio Goudie	5,898,685-2			
Felipe del Rio Goudie	5,851,869-7			
Ignacio del Rio Goudie	6,921,717-6			
Sebastian del Rio Goudie	6,921,716-8			
Carolina del Rio Goudie	6,888,500-0			
DT D y D SpA	76,338,126-9	34,105,996	1.36%	
The company is controlled by the following individuals.				
Juan Pablo del Rio Goudie	5,898,685-2			
Patricia Edwards Braun	5,711,271-9			
Elisa del Rio Edwards	12,628,617-1			
Diego del Rio Edwards	13,234,004-8			
Ana del Rio Edwards	13,435,488-7			
Pedro del Rio Edwards	15,382,612-9			
Sara del Rio Edwards	15,641,769-6			
Paula del Rio Edwards	16,371,405-1			
BFD S.A.	76,338,129-3	22,415,828	0.89%	
The company is controlled by the following individuals.				
Jose Luis del Rio Goudie	4,773,832-6			
Barbara del Rio Goudie	4,778,798-K			
Juan Pablo del Rio Goudie	5,898,685-2			
Felipe del Rio Goudie	5,851,869-7			
Ignacio del Rio Goudie	6,921,717-6			
Sebastian del Rio Goudie	6,921,716-8			
Carolina del Rio Goudie	6,888,500-0			

DERSA GROUP	Chilean ID number	Number of shares	%
DT Peñuelas SpA	76,338,177-3	33,784,036	1.35%
The company is controlled by the following individuals.			
Carolina del Rio Goudie	6,888,500-0		
Victor Pucci Labatut	6,474,224-8		
Victor Pucci del Rio	15,643,671-2		
Pablo Pucci del Rio	15,637,474-1		
Rodrigo Pucci del Rio	16,371,133-8		
Felipe Pucci del Rio	18,392,648-9		
Inversiones Torca Limitada	79,875,040-2	723,797	0.03%
The company is controlled by the following individuals.			
Ignacio del Rio Goudie	6,921,717-6		
Inversiones Vitacura S.A.	88,494,700-6	5,376,695	0.21%
The company is controlled by the following individuals.			
Jose Luis del Rio Goudie	4,773,832-6		
Barbara del Rio Goudie	4,778,798-K		
Juan Pablo del Rio Goudie	5,898,685-2		
Felipe del Rio Goudie	5,851,869-7		
Ignacio del Rio Goudie	6,921,717-6		
Sebastian del Rio Goudie	6,921,716-8		
Carolina del Rio Goudie	6,888,500-0		
Inversiones Austral Limitada The company is controlled by the following individuals.	94,309,000-9	14,255,119	0.57%
Jose Luis del Rio Goudie	4,773,832-6		
Barbara del Rio Goudie	4,778,798-K		
Juan Pablo del Rio Goudie	5,898,685-2		
Felipe del Rio Goudie	5,851,869-7		
Ignacio del Rio Goudie	6,921,717-6		
Sebastian del Rio Goudie	6,921,716-8		
Carolina del Rio Goudie	6,888,500-0		

WELCOME WE ARE FALABELLA

CORPORATE GOVERNANCE



DERSA GROUP	Chilean ID number	Number of shares	%
Inpesca S.A.	79,933,960-9	49,343,681	1.97%
The company is controlled by the following individuals.			
Jose Luis del Rio Goudie	4,773,832-6		
Barbara del Rio Goudie	4,778,798-K		
Juan Pablo del Rio Goudie	5,898,685-2		
Felipe del Rio Goudie	5,851,869-7		
Ignacio del Rio Goudie	6,921,717-6		
Sebastian del Rio Goudie	6,921,716-8		
Carolina del Rio Goudie	6,888,500-0		
Total Controlling Group		1,726,235,353	68.81%

#### 12 Largest shareholders of Falabella S.A.

SOCIAL IMPACT

Name or Company Name	Chilean ID number	Shares	% Ownership
LUCEC TRES SpA	99,556,440-8	267,803,642	10.67%
INVERSIONES SAN VITTO LIMITADA	77,945,970-5	243,698,146	9.71%
INVERSIONES LOS OLIVOS SpA	76,360,576-0	196,328,581	7.83%
BETHIA S.A.	78,591,370-1	179,427,126	7.15%
INVERSIONES DON ALBERTO CUATRO SpA	99,552,470-8	151,079,494	6.02%
DERSA S.A.	95,999,000-K	136,444,501	5.44%
BANCO DE CHILE POR CUENTA DE STATE STREET	97,004,000-5	114,399,530	4.56%
BANCO DE CHILE POR CUENTA DE TERCEROS NO RESIDENTES	97,004,000-5	87,363,859	3.48%
BANCO SANTANDER CHILE	97,036,000-K	64,716,196	2.58%
MAPCOR CUATRO ALFA SpA	77,112,738-K	63,247,346	2.52%
BANCO SANTANDER POR CUENTA DE INVEXTRANJEROS	97,036,000-K	53,547,897	2.13%
INPESCA S.A.	79,933,960-9	49,343,681	1.97%

WELCOME WE ARE FALABELLA



#### Other financial liabilities, current and noncurrent

Other current and non-current financial liabilities for the Non-banking Business are detailed as follows:

Other financial liabilities	Dec-3	1-22	Dec-3	1-21
	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$
Bond obligations	322,280,636	3,188,824,722	55,879,712	2,706,338,480

Bank Loans as of December 31, 2022 are detailed as follows:

Debtor ID number	Debtor Name	Debtor Country	Creditor Name	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Liability Exposed to Liquidity Risk by Maturity							Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate %
					Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non Current				
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	1,203,321	1,203,321	37,553,085	82,616,787	120,169,872	At Maturity	4.41	121,603,065	3.96
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	1,485,212	-	-	1,485,212	-	101,636,058	101,636,058	At Maturity	3.44	105,311,563	3.08
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	CLP	-	-	284,754	284,754	-	100,635,290	100,635,290	At Maturity	3.12	104,156,346	2.78
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	-	-	95,545,677	95,545,677	-	-	-	At Maturity	6.74	95,613,209	6.5
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	-	-	165,244,918	165,244,918	-	-	-	At Maturity	4.03	162,228,715	3.75
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	3,325,332	-	-	3,325,332	178,403,627	-	178,403,627	At Maturity	4.57	181,272,395	4.38
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	2,139,650	2,139,650	338,124,044	-	338,124,044	At Maturity	4.07	342,388,132	3.75
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	435,639	435,639	-	68,775,521	68,775,521	At Maturity	3.18	70,189,369	2.98
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	691,686	691,686	-	177,837,974	177,837,974	At Maturity	1.71	176,883,764	1.89
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	-	-	8,996,369	8,996,369	61,764,143	-	61,764,143	At Maturity	1.32	70,581,767	1.49
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	8,605,405	-	-	8,605,405	-	526,087,702	526,087,702	At Maturity	4.02	563,632,176	3.37
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	1,420,604	1,420,604	-	177,098,673	177,098,673	At Maturity	3.14	177,158,400	3.27
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	1,341,191	-	1,341,191	-	106,732,101	106,732,101	At Maturity	2.92	106,742,596	3.08
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	<u>-</u>	418,407	-	418,407	-	35,194,269	35,194,269	At Maturity	2.85	35,534,522	2.88



#### El detalle de las Obligaciones con el Público al 31 de diciembre de 2022 es el siguiente:

Debtor ID number	Debtor Name	Debtor Country	Creditor Name	Currency or Indexation unit according to Contract Conditions (ISO 4217)							Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate %	
					Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non Current				
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	1,237,688	1,237,688	4,701,793	2,960,974	7,662,767	Six monthly	4.72	8,917,392	4.5
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	773,887	773,887	-	103,921,250	103,921,250	At Maturity	4	105,332,940	3.85
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	515,085	515,085	-	69,325,694	69,325,694	At Maturity	3.99	70,221,960	3.85
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	421,968	421,968	-	84,676,657	84,676,657	At Maturity	3.9	87,777,450	3.5
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	353,879	353,879	-	104,744,700	104,744,700	At Maturity	3.92	105,332,940	3.9
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	1,518,514	-	1,518,514	-	105,399,577	105,399,577	At Maturity	3.76	105,332,940	3.8
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	692,578	-	-	692,578	-	70,201,780	70,201,780	At Maturity	2.09	70,221,960	2.1
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	158,581	158,581	-	143,956,846	143,956,846	At Maturity	1.32	140,443,920	1.7
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	595,533	595,533	-	76,329,488	76,329,488	At Maturity	4.76	83,867,354	3.6
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	1,048,408	1,048,408	-	113,386,235	113,386,235	At Maturity	3.66	105,332,940	4.2
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	481,066	-	481,066	34,282,594	-	34,282,594	At Maturity	3.32	35,110,980	2.8
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	1,520,455	-	1,520,455	-	104,584,572	104,584,572	At Maturity	3.44	105,332,940	3.4
96792430-K	SODIMAC S.A.	CHILE	Misc. creditors	UF	-	-	4,932,682	4,932,682	14,208,079	32,967,961	47,176,040	Six monthly	3.98	52,666,470	3.7
0-E	SAGA FALABELLA S.A.	PERU	Misc. creditors	PEN	283,019	-	278,890	561,909	-	-	-	Three monthly	5.09	902,925	5
0-E	HIPERMERCADOS TOTTUS S.A	A. PERU	Misc. creditors	PEN	19,247	94,741	293,660	407,648	1,876,259	4,536,926	6,413,185	Three monthly	7.61	6,843,634	7.4
0-E	HIPERMERCADOS TOTTUS S.A	A. PERU	Misc. creditors	PEN	19,314	94,875	294,255	408,444	1,879,202	4,539,525	6,418,727	Three monthly	7.61	6,843,634	7.4
0-E	HIPERMERCADOS TOTTUS S.A	A. PERU	Misc. creditors	PEN	24,144	118,596	367,832	510,572	2,349,071	5,674,466	8,023,537	Three monthly	7.61	8,554,541	7.4
0-E	HIPERMERCADOS TOTTUS S.A	A. PERU	Misc. creditors	PEN	24,183	118,674	368,179	511,036	2,350,787	5,675,980	8,026,767	Three monthly	7.61	8,554,541	7.4
0-E	INVERFAL PERUS.A.	PERU	Misc. creditors	PEN	325,028	-	-	325,028	3,848,117	18,034,127	21,882,244	Three monthly	8.06	21,989,240	8.06
0-E	INVERFAL PERUS.A.	PERU	Misc. creditors	PEN	25,479	1,822,235	1,823,088	3,670,802	-	-	-	Three monthly	7.19	3,646,176	7.19
0-E	INVERFAL PERUS.A.	PERU	Misc. creditors	PEN	1,044,621	-	2,019,420	3,064,041	-	-	-	Three monthly	6.25	3,029,130	6.25
0-E	INVERFAL PERUS.A.	PERU	Misc. creditors	PEN	2,269,323	705,194	4,083,404	7,057,921	25,643,485	9,543,447	35,186,932	Three monthly	7.03	41,670,571	7.03
0-E	INVERFAL PERUS.A.	PERU	Misc. creditors	PEN	-	374,746	-	374,746	-	44,765,856	44,765,856	Three monthly	5.78	44,876,000	5.78

Total Obligations with the Public 18,142,885 8,608,694 295,529,057 322,280,636 706,984,286 2,481,840,436 3,188,824,722

#### GRI 2-2 Entities included in the sustainability report

The companies included in several indicators within the non-financial report are as follows. This criterion differs from the financial consolidation criterion and applies to the subsidiaries where we manage their sustainability impact through local teams in each business group. Any other indicator not referred to in these tables is already described in the body of the report.

#### GRI 2-7 / GRI 2-30 / GRI 401 / GRI 414

Business group	Country	Companies
Falabella Financiero	Chile	Administradora de Servicios Computacionales y de Crédito CMR Falabella Ltda.
Falabella Financiero	Colombia	Agencia de Seguros Falabella Ltda.
Falabella Financiero	Peru	Banco Falabella Perú S.A.
Falabella Financiero	Chile	Banco Falabella S.A
Falabella Financiero	Colombia	Banco Falabella S.A.
Falabella Financiero	Peru	Corredora de Seguros Falabella S.A.C.
Falabella Financiero	Chile	Digital Payments Prepago S.A.
Falabella Financiero	Chile	Digital Payments SpA.
Department Stores	Colombia	Falabella Colombia S.A.
Department Stores	Chile	Falabella Retail S.A.
Corporate	Chile	Falabella S.A.
Falabella Financiero	Chile	Falabella Servicios Profesionales de TI SpA.
Falabella.com	Peru	Falabella.com S.A.C.
Falabella.com	Chile	Falabella.com SpA.
Supermarkets	Peru	Hipermercados Tottus Oriente S.A.
Supermarkets	Chile	Hipermercados Tottus S.A.
Supermarkets	Peru	Hipermercados Tottus S.A.
Home Improvement Stores	Chile	IKSO SpA.
Falabella.com	Colombia	Linio Colombia S.A.S.
Mallplaza	Peru	Mall Plaza Perú S.A.
Mallplaza	Colombia	Mall Plaza Servicios S.A.S
Falabella Inmobiliario	Chile	Open Plaza Chile SpA.
Falabella Inmobiliario	Peru	Open Plaza Corporativo Perú S.A.C
Mallplaza	Chile	Plaza S.A.
Mallplaza	Chile	Plaza SpA.
Falabella Financiero	Chile	Promotora CMR Falabella S.A.
Department Stores	Peru	SAGA Falabella S.A.
Falabella Financiero	Chile	Seguros Falabella Corredores Ltda.
Falabella Inmobiliario	Chile	Servicios de infraestructura Falabella SpA.
Falabella Financiero	Chile	Servicios e Inversiones Falabella Ltda.
Falabella Financiero	Mexico	Servicios Financieros Soriana S.A.P.I de C.V.
Home Improvement Stores	Colombia	Sodimac Colombia S.A
Home Improvement Stores	Chile	Sodimac S.A.
Home Improvement Stores	Peru	Tiendas de Mejoramiento del Hogar S.A.

#### GRI 303 / GRI 305 / GRI 306 / SASB CG-MR-130a.1

Business group	Country	Sociedades
Falabella Financiero	Chile	Administradora de Servicios Computacionales y de Crédito CMR Falabella Ltda.
Falabella Financiero	Peru	Banco Falabella Perú S.A.
Falabella Financiero	Chile	Banco Falabella S.A
Falabella Financiero	Colombia	Banco Falabella S.A.
Falabella Financiero	Peru	Corredora de Seguros Falabella S.A.C.
Falabella Financiero	Chile	Digital Payments SpA.
Department Stores	Colombia	Falabella Colombia S.A.
Department Stores	Chile	Falabella Retail S.A.
Falabella Financiero	Chile	Falabella Servicios Profesionales de TI SpA.
Falabella.com	Peru	Falabella.com S.A.C.
Falabella.com	Chile	Falabella.com SpA.
Supermarkets	Peru	Hipermercados Tottus Oriente S.A.
Supermarkets	Chile	Hipermercados Tottus S.A.
Supermarkets	Peru	Hipermercados Tottus S.A.
Mallplaza	Peru	Mall Plaza Perú S.A.
Mallplaza	Colombia	Mall Plaza Servicios S.A.S
Falabella Inmobiliario	Chile	Open Plaza Chile SpA.
Falabella Inmobiliario	Peru	Open Plaza Corporativo Perú S.A.C
Mallplaza	Chile	Plaza S.A.
Mallplaza	Chile	Plaza SpA.
Falabella Financiero	Chile	Promotora CMR Falabella S.A.
Department Stores	Peru	SAGA Falabella S.A.
Falabella Financiero	Chile	Seguros Falabella Corredores Ltda.
Falabella Financiero	Colombia	Agencia de Seguros Falabella Ltda.
Home Improvement Stores	Chile	Sodimac S.A.
Home Improvement Stores	Peru	Tiendas de Mejoramiento del Hogar S.A.

CREATING LONG-TERM VALUE

#### GRI 2-7 Workforce by employment contract

			By gende	r			By region	1	
Business group	Number of employees	Women	Men	Total	Chile	Peru	Colombia	Mexico	Total
Department Stores	Full-time	12,038	6,743	18,781	10,968	5,710	2,103	-	18,781
	Part-time	3,719	2,033	5,752	1,983	1,697	2,072	-	5,752
Home Improvement	Full-time	8,526	14,906	23,432	10,465	6,695	6,273	-	23,432
Stores	Part-time	4,087	3,219	7,307	3,742	1,178	2,387	-	7,307
Supermarkets	Full-time	5,631	7,056	12,687	4,359	8,327	-	-	12,687
	Part-time	4,758	2,358	7,115	3,785	3,330	-	-	7,115
Financial services	Full-time	4,768	3,991	8,760	4,189	1,821	2,118	631	8,760
	Part-time	540	180	720	314	142	94	170	720
Real estate	Full-time	104	151	255	190	65	-	-	255
	Part-time	1	0	1	1	0	-	-	1
Mallplaza	Full-time	353	378	731	545	99	87	-	731
	Part-time	13	9	22	22	-	-	-	22
Marketplace	Full-time	776	953	1,729	1,344	264	121	-	1,729
	Part-time	381	295	677	1	262	414	-	677
Corporate	Full-time	193	231	424	424	-	-	-	424
	Part-time	0	0	0	0	-	-	-	0
IKEA	Full-time	331	383	714	714	-	-	-	714
	Part-time	176	84	260	260	-	-	-	260
Total	Full-time	32,720	34,793	67,513	33,198	22,980	10,703	631	67,513
Total	Part-time	13,675	8,179	21,854	10,109	6,609	4,966	170	21,854
Total employees		46,395	42,972	89,367	43,307	29,590	15,669	801	89,367

**ENVIRONMENTAL IMPACT** 

## Salary gap by position for women/for men

Cargo	Average	Median (50%)
Senior executives	61%	63%
Managers	85%	88%
Supervisors	96%	96%
Operators	87%	88%
Sales force	156%	139%
Support staff	104%	94%
Administrative staff	104%	100%
Other professionals	64%	75%

## **GRI 2-30 Unionization**

CREATING LONG-TERM VALUE

Business unit	Covered	Not covered	Total	%
Department Stores	10,090	14,443	24,533	41%
Home Improvement	12,530	18,209	30,739	41%
Supermarkets	5,297	14,505	19,802	27%
Financial services	2,159	7,321	9,480	23%
Realestate	-	256	256	0%
Mallplaza	-	753	753	0%
Marketplace	-	2,406	2,406	0%
Corporate	-	424	424	0%
IKEA	-	974	974	0%
Total	30,076	59,291	89,367	34%

#### NOTE

Total number of employees reported for this indicator includes only those subsidiaries defined in the index of GRI contents, therefore, if differs from the total number of employees reported previously in this chapter.

CREATING LONG-TERM VALUE



#### GRI 401-1 New employee hires and employee turnover

#### Total number and rate of new hires

			By gende	r	By region				By age range				
Business group	Indicador	Women	Men	Total	Chile	Peru	Colombia	Mexico	Total	<30	[30-50]	>50	Total
Department Stores	Number of hires	6,892	13,026	19,918	11,753	6,780	1,385	-	19,918	15,088	4,368	462	19,918
	Hiring rate	70%	70%	70%	74%	82%	33%	-	70%	113%	35%	17%	70%
Sodimac	Number of hires	3,101	2,092	5,193	1,668	866	2,659	-	5,193	3,801	1,322	70	5,193
	Hiring rate	17%	16%	17%	12%	11%	30%	-	17%	39%	8%	2%	17%
Supermarkets	Number of hires	3,002	3,302	6,304	5,903	401	-	-	6,304	4,101	1,843	360	6,304
	Hiring rate	80%	61%	69%	70%	55%	-	-	69%	112%	45%	26%	69%
Financial services	Number of hires	1,990	2,238	4,228	1,512	623	1,253	840	4,228	2,016	2,065	147	4,228
	Hiring rate	47%	40%	43%	32%	32%	55%	97%	43%	75%	33%	18%	43%
Real estate	Number of hires	27	16	43	31	12	-	-	43	21	19	3	43
	Hiring rate	18%	15%	17%	16%	18%	-	-	17%	60%	10%	8%	17%
Mallplaza	Number of hires	27	27	54	7	27	20	-	54	18	36	-	54
	Hiring rate	7%	7%	7%	1%	27%	23%	-	7%	15%	6%	0%	7%
Marketplace	Number of hires	763	623	1,386	830	329	227	-	1,386	838	514	34	1,386
	Hiring rate	60%	53%	57%	60%	61%	42%	-	57%	70%	43%	71%	57%
Corporate	Number of hires	72	58	130	130	-	-	-	130	54	73	3	130
	Hiring rate	31%	30%	31%	31%	-	-	-	31%	82%	24%	5%	31%
IKEA	Number of hires	488	494	982	982	-	-	-	982	544	370	68	982
	Hiring rate	101%	94%	97%	97%	-	-	-	97%	115%	81%	85%	97%



#### Total number and staff turnover rate

			By gende	er			By region	1			By age range				
Business group	Indicador	Women	Men	Total	Chile	Peru	Colombia	Mexico	Total	<30	[30-50]	>50	Total		
Department Stores	Number of leavers	7,527	14,278	21,805	13,536	6,851	1,418	-	21,805	15,660	5,426	719	21,805		
	Staff turnover rate	73%	74%	74%	83%	76%	33%	-	74%	112%	42%	26%	74%		
Sodimac	Number of leavers	4,436	2,706	7,142	2,544	2,298	2,300	-	7,142	4,090	2,722	330	7,142		
	Staff turnover rate	23%	20%	22%	17%	26%	26%	-	22%	41%	15%	7%	22%		
Supermarkets	Number of leavers	1,967	2,070	4,037	3,555	482	-	-	4,037	2,525	1.247	265	4,037		
	Staff turnover rate	52%	38%	44%	42%	65%	-	-	44%	69%	30%	19%	44%		
Financial services	Number of leavers	1,672	2,021	3,693	1.166	479	1,231	817	3,693	1,545	1.964	184	3,693		
	Staff turnover rate	37%	34%	35%	21%	22%	53%	94%	35%	55%	29%	22%	35%		
Real estate	Number of leavers	22	14	36	23	13	-	-	36	7	25	4	36		
	Staff turnover rate	13%	10%	12%	10%	15%	-	-	12%	14%	11%	11%	12%		
Mallplaza	Number of leavers	29	35	64	12	29	23	-	64	15	45	4	64		
	Staff turnover rate	7%	8%	7%	2%	26%	22%	-	7%	11%	7%	6%	7%		
Marketplace	Number of leavers	262	168	430	212	116	102	-	430	250	174	6	430		
	Staff turnover rate	20%	14%	17%	15%	20%	19%	-	17%	20%	14%	13%	17%		
Corporate	Number of leavers	43	25	68	68	-	-	-	68	15	46	7	68		
	Staff turnover rate	17%	11%	14%	14%	-	-	-	14%	23%	13%	11%	14%		
IKEA	Number of leavers	109	111	220	220	-	-	-	220	116	92	12	220		
	Staff turnover rate	22%	21%	21%	21%	-	-	-	21%	24%	20%	15%	21%		

CREATING LONG-TERM VALUE



#### **GRI 401-3 Parental leave**

			By gende	er			By region			By age range			
Business group	Indicador	Women	Men	Total	Chile	Peru	Colombia	Mexico	Total	<30	[30-50]	>50	Total
Department Stores	Number of employees who took parental leave	612	159	771	487	169	115	-	771	279	489	3	771
Sodimac	Number of employees who took parental leave	430	278	708	504	88	116	-	708	241	467	-	708
Supermarkets	Number of employees who took parental leave	350	207	557	224	333	-	-	557	252	303	2	557
Financial services	Number of employees who took parental leave	238	99	337	170	89	64	14	337	97	239	1	337
Real estate	Number of employees who took parental leave	5	6	11	6	5	-	-	11	-	11	-	11
Mallplaza	Number of employees who took parental leave	22	4	26	21	4	1	-	26	2	24	-	26
Marketplace	Number of employees who took parental leave	32	31	63	49	6	8	-	63	17	46	-	63
Corporate	Number of employees who took parental leave	11	8	19	19	-	-	-	19	1	18	-	19
Total	Number of employees who took parental leave	1,700	792	2,492	1,480	694	304	14	2,492	889	1,597	6	2,492

## GRI 414-2 Negative social impacts in the supply chain and measures taken

Description	Unit	2020	2021	2022
Number of suppliers assessed in	relation to social im	pacts		
Retail	Suppliers	168	402	1,674
Real estate	Suppliers	134	312	533
Number of suppliers causing sign social impacts.	ificant potential and	d actual nega	ative	
Retail	Suppliers	81	83	96
Real estate	Suppliers	-	13	25
Percentage of suppliers causing s negative social impacts, where in as a result of the assessment.	-			
Retail	%	100%	99%	100%
Real estate	%	-	85%	100%
Percentage of suppliers causing s social impacts, where the relation as a result of the assessment.	-			
Retail	%	0%	1%	0%
Real estate	%	_	15%	0%

#### GRI 303-3 Water consumption

CREATING LONG-TERM VALUE

Description	Unit	2020	2021	2022
Total water consumption	Megaliters	4,756	5,739	6,175
Water sources: Municipal / drinking / sanitary water	Megaliters	4,463	5,631	6,006
Surface sources, such as rivers and canals	Megaliters	-	-	-
Underground sources, such as wells	Megaliters	293	108	169
Measurement coverage	%	94%	96%	97%

#### **NOTE**

Coverage is expressed as total revenue for the business unit as a percentage of total consolidated revenue for Falabella S.A. The Home Improvement format in Colombia and Mexico and Financial Services in Mexico are not consolidated.



#### **Energy consumed by the business**

Description	Unit			2020				202	1				2022	2				
		Retail	Real estate	Financial	Consolidated	Retail	Real estate	Financial	E-commerc	e Consolidated	Retail	Real estate	Financial	E-commerc	ce Consolidated	Unit	Consolidate	ed %
Total consumption	MWh	604,054	99,383	11,868	715,305	664,811	103,928	10,864	357	779,959	702,777	125,471	9,209	1,698	839,155	Terajoules (TJ)	3,021	100% (1
Non-renewable energy	MWh	417,806	33,636	11,868	463,31	441,808	38,913	6,303	357	487,381	486,088	39,036	9,209	1,698	536,03	Terajoules (TJ)	1,93	64%
Fossil fuels	MWh	64,667	1,21	44	65,922	56,616	896	51	46	57,61	59,812	861	25	47	60,745	Terajoules (TJ)	219	7%
Electricity from the grid	MWh	353,139	32,426	11,824	397,388	385,192	38,017	6,251	310	429,771	426,276	38,173	9,184	1,651	475,284	Terajoules (TJ)	1,711	57% (2
Steam/heating/cooling and other energy	MWh	-	-	-	-	-	-	-	-	-	-	1	-	-	1	Terajoules (TJ)	0	0%
Total renewable energy	MWh	186,249	65,746	-	251,995	223,002	65,015	4,562	-	292,578	216,69	86,436	-	0	303,125	Terajoules (TJ)	1,091	36% (
Fully renewable electricity (photovoltaic panels)	MWh	11,599	1,083	-	12,682	16,189	1,267	-	-	17,456	16,575	2,271	-	-	18,846	Terajoules (TJ)	68	2%
100% renewable electricity (contractual)	MWh	174,645	64,656	-	239,301	206,806	63,742	4,562	-	275,11	200,109	84,14	-	-	284,25	Terajoules (TJ)	1,023	34%
Biofuels	MWh	4	8	-	11	7	6	-	-	13	5	24	-	0	29	Terajoules (TJ)	0	0%
Non-renewable energy	%	69%	34%	100%	65%	69%	35%	100%	100%	62%	69%	31%	100%	100%	64%			
Renewable energy	%	31%	66%	0%	35%	31%	65%	0%	0%	38%	31%	69%	0%	0%	36%			
Measurement coverage	%			91				96					97					

CREATING LONG-TERM VALUE

#### **NOTES**

- 1. The information comes from the organization's billings and internal records.
- 2. Renewable energies are certified supplies through Power Purchase Agreements (PPA), supplies with International Renewable Energy Certificates (I-REC) and electricity generated by photovoltaic panels on owned facilities.
- 3. The energy conversion factors are provided by the Chilean Ministry of Energy, using the Lower Hearing Value.
- 4. Coverage is expressed as total revenue for the business unit as a percentage of total consolidated revenue for Falabella S.A. The Home Improvement format in Colombia and Mexico and Financial Services in Mexico are not consolidated.
- (\*) The indicators required by SASB are presented, covering total energy consumed, percentage of electricity from the grid and percentage of renewable energy (CG-MR-130a.1).

#### GRI 306-3/4/5 Waste

Description	Unit	2020	2021	2022
Hazardous waste				
Disposal in landfills	Tons	505	1,301	1,257
Other disposal methods	Tons	918	50	624
Total hazardous waste	Tons	1,423	1,351	1,881
Non-hazardous waste				
Reuse	Tons	97	130	1
Recycle	Tons	38,817	39,687	42,348
Compost	Tons	2,006	2,458	738
Energy recovery	Tons	5,374	4,599	0
Total non-hazardous waste recovered	Tons	46,295	48,875	43,086
Disposal in landfills	Tons	52,251	77,915	80,417
Other disposal methods	Tons	893	502	1
Total non-hazardous waste	Tons	99,438	125,292	123,504
% recovery of non-hazardous waste	%	47%	37%	35%
Measurement coverage	%	81%	96%	97%

#### **NOTES**

1. The recovery percentage is the sum of waste reused, recycled, composted or incinerated with energy recovery, over total non-hazardous waste in tons.

CREATING LONG-TERM VALUE

- 2. The amount finally disposed of is extracted from collection records and estimates where no information is available. The amount recovered is supported by certificates from suppliers.
- 3. There is no breakdown of total waste destined for or diverted from disposal. The company will be defining guidelines and categories during 2023 to segregate household waste generated at the facilities and build an operational waste baseline.
- 4. Incineration with energy recovery is no longer classified as a recovery method and is now recorded as disposal in landfills. The "Other disposal methods" category has also been corrected, as in most cases it is disposal in landfills.
- 5. Coverage is expressed as total revenue for the business unit as a percentage of total consolidated revenue for Falabella S.A. The Home Improvement format in Colombia and Mexico and Financial Services in Mexico are not consolidated.

#### **Food waste**

Description	Unit	2020	2021	2022
Food losses	Tons	Not measured	11,596	12,912
Food used for purposes other than disposal	Tons	Not measured	961	1,654
Food waste	Tons	Not measured	10,634	11,257
Annual sales of food categories	USD million	Not measured	1,431	1,581
Measurement coverage	%	0%	86%	84%

#### **NOTES**

- 1. Measurement coverage is the percentage food loss in USD that has been weighed over the total food loss in USD.
- 2. This calculation includes only fast moving and perishable food families

#### GRI 305-1/2/3 Corporate carbon footprint

Description	Unit	2020	2021	2022
Scope				
Scope 1	tCO <sub>2</sub> e	115,673	123,534	122,892
Scope 2 (location-based)	tCO <sub>2</sub> e	184,892	195,681	180,145
Scope 2 (market-based)	tCO <sub>2</sub> e	101,785	98,905	95,818
Scope 1 + 2 (market-based)	tCO <sub>2</sub> e	217,457	222,438	218,709
Scope 1 and 2 emissions intensity (tCO2e per USD million in revenue)	tCO2e/ USD millior	. 16 า	16	15
3.1 Purchased goods and inputs	tCO <sub>2</sub> e	3,712,824	5,044,404	4,158,527
3.3 Non-A1 and A2 energy-related activities	tCO <sub>2</sub> e	3,514	3,676	3,89
3.4 Upstream transportation and distributio	tCO <sub>2</sub> e	319,428	451,925	436,505
3.5 Waste generated by the business	tCO <sub>2</sub> e	29,136	40,444	38,482
3.6 Business trips	tCO <sub>2</sub> e	1,182	2,376	6,297
3.7 Employee transport	tCO <sub>2</sub> e	50,12	59,295	63,524
3.9 Downstream transportation and distribution	tCO <sub>2</sub> e	871,579	1,142,612	1,177,861
3.11 Using our products	tCO <sub>2</sub> e	2,843,571	4,143,476	2,870,815
3.12 Final disposal of our products	tCO <sub>2</sub> e	276,894	431,583	387,837
3.13m "Downstream" leased assets (Market-based)	tCO <sub>2</sub> e	6,548	5,833	9,759
3.13m "Downstream" leased assets (Location-based)	tCO <sub>2</sub> e	40,399	50,003	48,29
Scope 3 (location-based)	tCO <sub>2</sub> e	8,148,645	11,369,793	9,192,028
Scope 3 (market-based)	tCO <sub>2</sub> e	8,114,794	11,325,623	9,153,497
Total (market-based)	tCO <sub>2</sub> e	8,332,251	11,548,062	9,372,206
Measurement coverage	%	94%	96%	97%

#### **NOTES**

1. This calculation is based on the corporate greenhouse gas protocol accounting and reporting standard (GHG Protocol: A corporate accounting and reporting standard).

**CREATING LONG-TERM VALUE** 

- 2. GHG emissions were obtained by multiplying activity data by documented emission factors, according to GHG Protocol guidelines.
- 3. The global warming potentials from the IPCC fifth assessment report (AR6) were used.
- 4. Emission factors include traceable sources, using values for each year if possible. They are classified into 3 major groups:
  - a. Energy: official sources in each country (electricity, fuels)
  - b. Materials, transport, others: based on factors published by the Department for Environment, Food & Rural Affairs (DEFRA)
  - c. Purchased products: spend-based method, based on factors published by DEFRA.
- 5. Scope 2 is presented using the location method and the market method.
- 6. Emissions are presented in tons of carbon dioxide equivalent (tCO2e), which includes 7 greenhouse gases (CO2, CH4, N2O, HFCs, PFCs, SF6, NF3).
- 7. The impact of customer's travel to Falabella group companies, includes surveys to determine the means of transport and distances traveled.
- 8. 2022 data was verified by an independent third party as complying with the GHG Protocol.
- 9. Mallplaza and Falabella Inmobiliario report their energy consumption for common areas and parking under Scope 2 and their tenants consumption under Scope 3.

- 10. Falabella SA has recalculated 2020 & 2021, in accordance with the GHG Protocol. This is because the 5% significance threshold was crossed for the following reasons:
  - i. The E-commerce business unit was included, which is Falabella.com and Home Delivery.
  - ii. Global warming potentials were updated from the Fifth Assessment Report (AR5) to the Sixth Assessment Report (AR6)
  - iii. Better sources of information on electricity consumption in the real estate units were found
  - iv. A more accurate model was developed to calculate emissions from using products sold by a retail company
  - v. Emissions increased by 18% during the baseline year in 2021, when the above points are considered.
- 11. The group's consolidated carbon footprint is calculated using operational control criteria, similarly to the measurement of each business unit, in accordance with the GHG Protocol.
- 12. Carbon intensity is based on the absolute scope 1 and 2 emissions for the year normalized by consolidated group revenue for the same period.
- 13. Coverage is expressed as total revenue for the business unit as a percentage of total consolidated revenue for Falabella S.A. The Home Improvement format in Colombia and Mexico and Financial Services in Mexico are not consolidated.
- 14 Further information on the carbon footprint of our business can be found in the Sustainability Reports at <u>investors.falabella.com</u>

WELCOME WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM CREATING LONG-TERM VALUE VALUE CHAIN SOCIAL IMPACT ENVIRONMENTAL IMPACT APPENDIX FINANCIAL STATEMENTS

## NGC 461, GRI and SASB index

#### NCG 461 Index

Section	Indicator	Sub-indicator	Reference	Number	Point	Page #
Organizational profile	Mission, vision, purpose and values	-	2.1.	-	-	11,49
Organizational profile	Historical information	-	2.2.	-	-	12
Organizational profile	Ownership	Company Controller	2.3.1.	-	-	42
Organizational profile	Ownership	Significant changes in ownership or control	2.3.2.	-	-	42
Organizational profile	Ownership	Description of majority shareholders	2.3.3.	-	-	42
Organizational profile	Ownership	Shares, their features and rights	2.3.4.	i.	-	42
Organizational profile	Ownership	Shares, their features and rights	2.3.4.	ii.	-	42
Organizational profile	Ownership	Shares, their features and rights	2.3.4.	iii.	a)	44
Organizational profile	Ownership	Shares, their features and rights	2.3.4.	iii.	b)	43
Organizational profile	Ownership	Shares, their features and rights	2.3.4.	iii.	c)	42
Drganizational profile	Ownership	Other securities	2.3.5.	-	-	44
Corporate governance	Governance framework	-	3.1.	i.	-	36
Corporate governance	Governance framework	-	3.1.	ii.	-	37
Corporate governance	Governance framework	-	3.1.	iii.	-	45 to 48
Corporate governance	Governance framework	_	3.1.	iv.	-	84
Corporate governance	Governance framework	_	3.1.	V.	-	98
Corporate governance	Governance framework	_	3.1.	vi.	-	62 to 72
Corporate governance	Governance framework	_	3.1.	vii.	-	26, 60 to 62
Corporate governance	Board of Directors	-	3.2.	i.	-	31 to 33
Corporate governance	Board of Directors	_	3.2.	ii.	-	34 to 35
Corporate governance	Board of Directors	_	3.2.	iii.	-	38
Corporate governance	Board of Directors	_	3.2.	iv.	-	34
orporate governance	Board of Directors	_	3.2.	V.	-	36
Corporate governance	Board of Directors	_	3.2.	vi.	-	37
Corporate governance	Board of Directors	_	3.2.	vii.	-	37
Corporate governance	Board of Directors	_	3.2.	viii.	-	37
Corporate governance	Board of Directors	_	3.2.	ix.	a)	36
Corporate governance	Board of Directors		3.2.	ix.	b)	39
Corporate governance	Board of Directors	-	3.2.	ix.	c)	36
Corporate governance	Board of Directors	_	3.2.	X.	-	33 to 34
Corporate governance	Board of Directors	<del>-</del>	3.2.	xi.	-	34
Corporate governance	Board of Directors	_	3.2.	xii.	a)	33 to 34
Corporate governance	Board of Directors	_	3.2.	XII.	b)	33 to 34
Corporate governance	Board of Directors	_	3.2.	XII.	c)	50
Corporate governance	Board of Directors	<del>-</del>	3.2.	XII.	d)	33 to 34
orporate governance	Board of Directors		3.2.	Xiii.	a)	33
corporate governance	Board of Directors	_	3.2.	Xiii.	b)	33
Corporate governance	Board of Directors		3.2.	XIII.	C)	33
Corporate governance	Board of Directors	<del>-</del>	3.2.	XIII.	d)	33
Corporate governance	Board of Directors	<del>-</del>	3.2.	XIII.	e)	33
Corporate governance	Board of Directors	_	3.2.	Xiii.	f)	34

Section	Indicator	Sub-indicator	Reference	Number	Point	Page#
Corporate governance	Board Committees	<u>-</u>	3.3.	i.	-	38 to 39
Corporate governance	Board Committees	<del>-</del>	3.3.	ii.	-	38 to 39
Corporate governance	Board Committees	-	3.3.	iii.	-	38
Corporate governance	Board Committees	-	3.3.	iv.	-	38
Corporate governance	Board Committees	-	3.3.	V.	-	38
Corporate governance	Board Committees	-	3.3.	vi.	-	37
Corporate governance	Board Committees	-	3.3.	vii.	-	38
Corporate governance	Senior executives	-	3.4.	i.	-	40
Corporate governance	Senior executives	-	3.4.	ii.	-	40
Corporate governance	Senior executives	-	3.4.	iii.	-	40
Corporate governance	Senior executives	-	3.4.	iv.	-	43 to 44
Corporate governance	Compliance with national or international codes	-	3.5.	-	-	34
Corporate governance	Risk management	-	3.6.	i.	-	50 to 51
Corporate governance	Risk management	-	3.6.	ii.	a)	52 to 55
Corporate governance	Risk management	-	3.6.	ii.	b)	52 to 55
Corporate governance	Risk management	-	3.6.	ii.	c)	52 to 55
Corporate governance	Risk management	-	3.6.	ii.	d)	52 to 55
Corporate governance	Risk management	-	3.6.	ii.	e)	52 to 55
Corporate governance	Risk management	-	3.6.	iii.	-	52
Corporate governance	Risk management	-	3.6.	iv.	-	51
Corporate governance	Risk management	-	3.6.	V.	-	51
Corporate governance	Risk management	-	3.6.	vi.	-	51
Corporate governance	Risk management	-	3.6.	vii.	-	45 to 46
Corporate governance	Risk management	-	3.6.	viii.	-	53
Corporate governance	Risk management	<del>-</del>	3.6.	ix.	-	50
Corporate governance	Risk management	-	3.6.	X.	-	41
Corporate governance	Risk management	-	3.6.	xi.	-	39
Corporate governance	Risk management	-	3.6.	xii.	-	39
Corporate governance	Risk management	<del>-</del>	3.6.	xiii.	-	48
Corporate governance	Relationship with stakeholders and the general public	-	3.7.	i.	-	84
Corporate governance	Relationship with stakeholders and the general public	-	3.7.	ii.	-	84
Corporate governance	Relationship with stakeholders and the general public	-	3.7.	iii.	-	36
Corporate governance	Relationship with stakeholders and the general public	-	3.7.	iv.	-	45
Strategy	Time horizons	-	4.1.	-	-	28
Strategy	Strategic objectives	-	4.2.	-	-	15 to 23, 83, 101 to 107
Strategy	Investment plans	<u>-</u>	4.3.	-	-	29

Section	Indicator	Sub-indicator	Reference	Number	Point	Page#
People	Workforce	Number of people by gender	5.1.1.	_	_	58
People	Workforce	Number of people by nationality	5.1.2.	-	-	59
People	Workforce	Number of people by age range	5.1.3.	-	-	59
People	Workforce	Length of service	5.1.4.	-	-	59
People	Workforce	Number of people with disabilities	5.1.5.	-	-	72
People	Employment status	-	5.2.	-	_	58
People	Workplace flexibility	-	5.3.	-	-	58
People	Salary equity, by gender	Equity policy	5.4.1.	-	_	69 to 70
People	Salary equity, by gender	Salary gap	5.4.2.	-	-	70
People	Workplace and sexual harassment	-	5.5.	-	-	69
People	Occupational safety	-	5.6.	-	-	75 to 76
People	Postnatal leave	_	5.7.	-	-	73 to 74
People	Training and benefits	<del>-</del>	5.8.	i.	-	64 to 66
People	Training and benefits	<del>-</del>	5.8.	ii	-	64
People	Training and benefits	_	5.8.	iii	_	65
People	Training and benefits	_	5.8.	iv.	-	64,73 to 74
People	Subcontractor policy	_	5.9.	-	-	89
Business model	Industrial sector	_	6.1.	i	_	25
Business model	Industrial sector	_	6.1.	ii	-	18 to 23
Business model	Industrial sector	_	6.1.	iii	_	24
Business model	Industrial sector	_	6.1.	iv	-	24
Business model	Industrial sector		6.1.	V	-	84
Business model  Business model	Industrial sector	_	6.1.	vi Vi	_	85 to 86
Business model	Business Committee		6.2.	i	-	18 to 23
Business model  Business model	Business Committee	_	6.2.	ii	_	18 to 23
Business model  Business model	Business Committee		6.2.	iii	-	89
Business model  Business model	Business Committee	_	6.2.	iv	-	18
Business model  Business model	Business Committee		6.2.		-	25
Business model  Business model	Business Committee  Business Committee		6.2.	v.		25
Business model  Business model	Business Committee  Business Committee	_	6.2.	vii		25
	Business Committee		6.2.	vii.		52 to 55
Business model  Pusiness model	Stakeholders		6.3.	VIII.	-	84
Business model  Pusiness model	Properties and facilities	<del>-</del>	6.4.		-	18
Business model  Pusiness model	·			ii		
Business model	Properties and facilities	<del>-</del>	6.4. 6.4.	II. III	-	N.A. 13
Business model	Properties and facilities  Subsidiaries associates and investments in other companies	- Subsidiaries and associates		iii.	-	27
Business model  Pusiness model	Subsidiaries, associates and investments in other companies	Subsidiaries and associates	6.5.1.	i.	-	
Business model  Pusiness model	Subsidiaries, associates and investments in other companies	Subsidiaries and associates	6.5.1.	II. :::	-	27
Business model  Duainess model	Subsidiaries, associates and investments in other companies	Subsidiaries and associates	6.5.1.	iii.	-	27
Business model  Duainess model	Subsidiaries, associates and investments in other companies	Subsidiaries and associates	6.5.1.	IV.	-	27
Business model	Subsidiaries, associates and investments in other companies	Subsidiaries and associates	6.5.1.	V.	-	27

WELCOME WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM CREATING LONG-TERM VALUE VALUE CHAIN SOCIAL IMPACT ENVIRONMENTAL IMPACT APPENDIX FINANCIAL STATEMENTS

Section	Indicator	Sub-indicator	Reference	Number	Point	Page#
Business model	Subsidiaries, associates and investments in other companies	Subsidiaries and associates	6.5.1.	vi.	-	27
Business model	Subsidiaries, associates and investments in other companies	Subsidiaries and associates	6.5.1.	vii.	-	27
Business model	Subsidiaries, associates and investments in other companies	Subsidiaries and associates	6.5.1.	viii.	-	27
Business model	Subsidiaries, associates and investments in other companies	Subsidiaries and associates	6.5.1.	ix.	-	27
Business model	Subsidiaries, associates and investments in other companies	Subsidiaries and associates	6.5.1.	X.	-	27
Business model	Subsidiaries, associates and investments in other companies	Investments in other companies	6.5.2.	i.	-	27
Business model	Subsidiaries, associates and investments in other companies	Investments in other companies	6.5.2.	ii.	-	27
Business model	Subsidiaries, associates and investments in other companies	Investments in other companies	6.5.2.	iii.	-	27
Business model	Subsidiaries, associates and investments in other companies	Investments in other companies	6.5.2.	iv.	-	27
Supplier management	Supplier payments	-	7.1.	-	-	89
Supplier management	Supplier payments	-	7.1.	i.	-	89
Supplier management	Supplier payments	-	7.1.	ii.	-	89
Supplier management	Supplier payments	-	7.1.	iii.	-	89
Supplier management	Supplier payments	-	7.1.	iv.	-	89
Supplier management	Supplier payments	-	7.1.	V.	-	89
Supplier management	Supplier assessment	-	7.2.	-	-	89
Indicators	Legal and regulatory compliance	In relation to customers	8.1.1.	-	-	95
Indicators	Legal and regulatory compliance	In relation to employees	8.1.2.	-	-	75 to 76
Indicators	Legal and regulatory compliance	Environmental	8.1.3.	-	-	109 to 119
Indicators	Legal and regulatory compliance	Free competition	8.1.4.	-	-	49
Indicators	Legal and regulatory compliance	Others	8.1.5.	-	-	48
Indicators	Sustainability indicators by industry	-	8.2.	-	-	175
Significant events	<u>-</u>	-	9.	-	-	36
Comments from shareholders and the Directors' Committee	-	-	10.	-	-	38
Financial reports	-	-	11.	-	-	2

WELCOME WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM CREATING LONG-TERM VALUE VALUE CHAIN SOCIAL IMPACT ENVIRONMENTAL IMPACT APPENDIX FINANCIAL STATEMENTS

#### SASB Index

Matter	Accounting/activity parameter	Category	Unit of measurement	Code	Page#
Energy management in retailing and distribution	1) Total energy consumed, (2) percentage of electricity from the grid, (3) percentage of renewables	Quantitative	Gigajoules (GJ), percentage (%)	CG-MR-130a.1	167
Data security	Description of the approach to identify and address data security risks	Debate and analysis	n/a	CG-MR-230a.1	52
Data security	1) Number of data breaches, (2) percentage involving personally identifiable information, (3) number of affected customers	Quantitative	Number, percentage (%)	CG-MR-230a.2	52, 98 to 99
Internships	1) Average hourly wage and 2) percentage of store employees earning minimum wage, by region	Quantitative	Communication currency, percentage (%)	CG-MR-310a.1	75
Internships	(1) voluntary and (2) involuntary turnover rate of store employees	Quantitative	Speed	CG-MR-310a.2	61
Internships	Total monetary losses from legal proceedings related to non-compliance with labor law.	Quantitative	Communication currency	CG-MR-310a.3	75
Diversity and inclusion in the workforce	Percentage representation of gender and racial/ethnic groups in (1) management and (2) all other employees	Quantitative	Percentage (%)	CG-MR-330a.1	33, 58 to 59
Diversity and inclusion in the workforce	Total monetary losses from legal proceedings related to employment discrimination.	Quantitative	Communication currency	CG-MR-330a.2	69
Product procurement, packaging and marketing	Revenue from products certified by third parties as complying with environmental or social sustainability standards	Quantitative	Communication currency	CG-MR-410a.1	91
Product procurement, packaging and marketing	Analysis of processes to assess and manage risks and hazards associated with chemicals in products.	Debate and analysis	n/a	CG-MR-410a.2	92
Product procurement, packaging and marketing	Analysis of strategies to reduce the environmental impact of packaging	Debate and analysis	n/a	CG-MR-410a.3	117
Activity parameters	Number of: (1) retail locations and (2) distribution centers	Quantitative	Number	CG-MR-000.A	14, 94
Activity parameters	Total surface area of: (1) retail space and (2) distribution centers	Quantitative	Square meters (m2)	CG-MR-000.B	14, 94

WELCOME WE ARE FALABELLA CORPORATE GOVERNANCE

**OUR TEAM** 

#### **GRI** content index

Falabella S.A. has prepared this report in accordance with the GRI Standards for the period from January 1 to December 31, 2022.

	<b>Omission</b>					
Contents	Page number	Requirement	Ratio	Explanation	Comments	
WELCOME	2					
CHAIRMAN'S REPORT	3					
LETTER FROM THE CEO	5					
2-22 Statement on sustainable development strategy	6					
WE ARE FALABELLA	8					
A SIMPLER LIFE	9					
DUR IMPACT IN 2022	13					
2-1 Organizational details	14					
OUR PLATFORM ECOSYSTEM	15					
2-6 Activities, value chain and other business relationships	15					
COMPANY DESCRIPTION	24					
2-1 Organizational details	24					
CORPORATE GOVERNANCE	30					
OUR BOARD OF DIRECTORS	31					
2-9 Governance structure and composition	33					
2-11 Chair of the highest governance body	33					
404-1 Average hours of training per year per employee	36					
APPOINTMENT AND SELECTION	36					
2-10 Nomination and selection of the highest governance body	36					
2-9 Governance structure and composition	36					
BOARD EVALUATION AND TRAINING	36					
2-15 Conflicts of interest	36					
2-17 Collective knowledge of highest governance body	36					
2-18 Evaluation of the performance of the highest governance body	36					
DIRECTOR'S COMMITTEE	38					
2-9 Governance structure and composition	38					
STRATEGY COMMITTEE	39					
REMUNERATION AND TALENT COMMITTEE	39					
2-19 Remuneration policy	39					
2-20 Process to determine remuneration	39					
EXECUTIVE TEAM	40					
OWNERSHIP AND CONTROL OF THE ORGANIZATION	42					
ETHICS AND COMPLIANCE	45					
2-27 Compliance with laws and regulations	45	b	Information not available or incomplete	Information on the total number and monetary value of fines for		
				non-compliance with laws and regulations is not available. As physical		
				documents must be checked to validate the requested information.		
				Our systems will be upgraded during 2023 to collect this information		
				for the next report.		

				Omission	
Contents Con	Page number	Requirement	Ratio	<b>Explanation</b>	Comments
ETHICAL PROGRAM	45				
2-16 Communication of critical concerns	45	b	Confidentiality restrictions	The organization believes this information to be confidential.	
OUR COMMITMENTS AND POLICIES	46				
2-24 Embedding policy commitments	46				
3-3 Management of material topics (2) Climate change, (4) Privacy and cyber-security, and	47				
(9) Diversity and inclusion					
CONFLICTS OF INTEREST	48				
2-15 Conflicts of interest	48				
CRIME PREVENTION AND ANTI-BRIBERY	48				
ANTITRUST PROGRAM	49				
COMMITMENT TO HUMAN RIGHTS	49				
2-24 Embedding policy commitments	49				
2-25 Processes to remediate negative impacts	49				
2-23 Policy commitments	49				
NTEGRITY CHANNEL	50				
2-26 Mechanisms for seeking advice and raising concerns	50				
ISK MANAGEMENT	50				
OUR MODEL	51				
ISK IDENTIFICATION AND MANAGEMENT	52				
418-1 Substantiated complaints concerning breaches of customer privacy and losses of	52				
customer data					
ЕАМ	56				
UR TEAM IN FIGURES	58				
2-7 Employees	59				We do not have any zero-hour contracts, as defined for this employment relationship
2-8 Workers who are not employees	-	a, b, c	Information not available or incomplete	Information on the total number of non-employees whose work is controlled by the organization is not available. Although the organization has records of workers who are not employees, it is standardizing these across its business units, to report consolidated numbers in the 2023 Integrated Report.	
405-1 Diversity of governance bodies and employees	67				
ATTRACTING THE BEST TALENT	60				
3-3 Management of material topics (8) Employment and employee well-being	60 to 66				
N AGILE, DIGITAL AND COLLABORATIVE CULTURE	63				
DIVERSITY FORMS PART OF OUR IDENTITY	67				
3-3 Management of material topics (9) Diversity and inclusion	68				
406-1 Incidents of discrimination and corrective actions taken	69				

	Omission Company of the Company of t						
Contents	Page number	Requirement	Ratio	Explanation	Comments		
SENDER EQUITY	69						
405-2 Ratio of basic salary and remuneration of women to men	70						
EXUAL DIVERSITY	70						
PEOPLE WITH DISABILITIES	72						
VELL-BEING OF OUR PEOPLE	73						
/ALUE PROPOSAL FOR OUR TEAMS	73			The organization believes this information to be confidential.			
2-21 Annual total compensation ratio	-	a, b, c	Information not available or incomplete	The organization believed this imorniation to be confidential.			
2-23 Policy commitments	73	α, ο, ο	intermetal available of intermplete				
3-3 Management of material topics (8) Employment and employee well-being	73 to 74						
401-2 Benefits provided to full-time employees that are not provided to temporary or part-time	73			Information on the total number of employees and the return and retention rate			
employees.	. 0			of employees who took parental leave is partially reported. We are preparing			
				these questions and aim to have this information for the 2023 Integrated			
				Report.			
401-3 Parental leave	73 to 74	c, d, e	Information not available or incomplete				
FREEDOM OF ASSOCIATION AND COLLECTIVE BARGAINING	75	2, 2, 2					
2-30 Collective bargaining agreements	75						
PROTECT OUR TEAM'S HEALTH	75						
3-3 Management of material topics (1) Employee health and safety, and (3) External employee	75 to 76						
working conditions, health and safety							
403-10 Work-related ill health	-	b	Information not available or incomplete	Information on total number and rate of work-related health problems and			
				deaths as a result of such problems is not reported for non-employees. We aim			
				to have this information for the 2023 Integrated Report.			
403-9 Work-related injuries	-	b	Information not available or incomplete	Information on the total number and rate of occupational injuries and fatalities			
				from such problems is not reported for non-employees. We aim to have this			
				information for the 2023 Integrated Report.			
403-8 Employees covered by an occupational health and safety management system	-	a-iii	Information not available or incomplete	[a-iii] Information on percentage of employees whose work is covered by			
			·	occupational health and safety management systems is partially reported.			
				Although the organization has internally audited management systems and			
				external certifications, it is standardizing these across its business units, to			
				report consolidated figures in the 2023 Integrated Report.			
403-7 Prevention and mitigation of occupational health and safety impacts directly linked	76						
by business relationships							
403-6 Promotion of employee health	76						
403-5 Worker training on occupational health and safety	76						
403-4 Worker participation, consultation and communication on occupational health	76						
and safety							
403-3 Occupational health services	76						
403-2 Hazard identification, risk assessment and incident investigation	76						
403-1 Occupational health and safety management system.	76						

	Omission Company of the Company of t					
Contents	Page number	Requirement	Ratio	Explanation	Comments	
CREATE LONG-TERM VALUE	77					
OUR DUAL MATERIALITY APPROACH	78					
2-12 Role of the highest governance body in overseeing the management of impacts	81					
2-13 Delegation of responsibility for managing impacts	81					
2-14 Role of the highest governance body in sustainability reporting	81					
2-29 Approach to stakeholder engagement	84					
PROCESS TO DETERMINE MATERIAL TOPICS	80					
2-19 Remuneration policy	81					
3-1 Process to determine material topics	80					
3-2 List of material topics	82					
3-3 Management of material topics	-	f	Information not available or incomplete	Although stakeholders have participated in developing the measures to		
				prevent or mitigate potential and actual negative impacts, we have not yet		
				communicated the effectiveness of these measures to each stakeholder		
				group, as they are still under development.		
HIGH RISKS	82					
DUE DILIGENCE PROCESS	82					
2-25 Processes to remediate negative impacts	82					
SUSTAINABILITY STRATEGY	83					
TAKEHOLDER ENGAGEMENT	84					
2-28 Membership of associations	85					
ALUE CHAIN	87					
ETHICS IN OUR SUPPLY CHAIN	89					
RESPONSIBLE PROCUREMENT	90					
3-3 Management of material topics (5) Customer access, health and safety	92					
TOWARDS EFFICIENT LOGISTICS	92					
SUPERIOR EXPERIENCE	94					
2-6 Activities, value chain and other business relationships	93					
3-3 Management of material topics (7) Customer satisfaction and experience	94					
MY CUSTOMER	95					
3-3 Management of material topics (5) Customer access, health and safety	95					
417-3 Incidents of non-compliance concerning marketing communications	-	a, b	Confidentiality restrictions	The organization believes this information to be confidential.		
417-2 Incidents of non-compliance concerning product and service information	-	a, b	Confidentiality restrictions	The organization believes this information to be confidential.		
and labeling			-			
417-1 Requirements for product and service information and labeling	-	a, b	Information not available or incomplete	[a;b] Information on labeling procedures at business units and the percentage		
		•	·	of significant categories of products or services covered is not available.		
				Although there are reporting and labeling procedures in each business unit, we	<del>0</del>	
				are standardizing the criteria for significant categories of products or services		
				and labeling process criteria for business units whose products and services		
				are different, to report them in the 2023 Integrated Report.		

			Omission Comission Comissi		
Contents	Page number	Requirement	Ratio	Explanation	Comments
MY CUSTOMER 416-1 Assessment of the health and safety impacts of product and service categories	-	a, b	Information not available or incomplete	Information on the percentage of significant product and service categories where health and safety impacts are assessed is not available. As we need to standardize the criteria for significant categories in the systems for the business units. Our systems will be upgraded during 2023 to collect this information for the next report.	
416-2 Incidents of non-compliance concerning the health and safety impacts of products and services	-	a, b	Confidentiality restrictions	The organization believes this information to be confidential.	
VALUE PROPOSAL FOR SELLERS	95				
2-6 Activities, value chain and other business relationships	95				
TECHNOLOGY-BASED SCALE	97				
3-3 Management of material topics (4) Privacy and cyber-security	97 to 99				
SOCIAL IMPACT	100				
EDUCATION FOR MORE PEOPLE	102				
IMPACT THROUGH EMPOWERMENT	105				
ENVIRONMENTAL IMPACT	108				
EMBRACING CLIMATE ACTION	109				
3-3 Management of material topics (2) Climate change	109 to 114				
PROGRESS WITH ADOPTING THE TCFD RECOMMENDATIONS	110				
OUR CARBON FOOTPRINT	112				
305-1 Direct (Scope 1) GHG emissions	112	С	Information not available or incomplete	Although we have information on biogenic CO2 emissions, we did not collect these details from each business unit in 2022. We aim to have this information for the 2023 Integrated Report.	
305-2 Energy indirect (Scope 2) GHG emissions	112		Information not available or incomplete		
305-3 Other indirect (Scope 3) GHG emissions	112	С		Information on biogenic CO2 emissions is not available. As we did not collect information on biogenic emissions from each business unit in 2022. We aim to have this information for the 2023 Integrated Report.	
305-5 Reduction of GHG emissions	-	a, b, c, d, e,	Information not available or incomplete	Information on emission reductions as a direct consequence of reduction initiatives is not available. As the impact of projects dedicated to emissions mitigation in 2022 was not accounted for. We aim to have this information for the 2023 Integrated Report.	
305-6 Emissions of ozone-depleting substances	-	a, b, c, d	Not applicable	The requirement does not apply to the organization as business units do not produce, import or export ozone-depleting substances.	
305-7 Nitrogen oxides sulfur oxides and other significant air emissions	-	a, b, c	Not applicable	The requirement does not apply to the organization as business units do not produce significant atmospheric emissions other than greenhouse gases (NOx, SOx, POP, VOC, PM).	

				Omission	
Contents	Page number	Requirement	Ratio	Explanation	Comments
OUR COMMITMENT: NET ZERO EMISSIONS UNDER SCOPES 1 AND 2 BY 2035	112				
305-3 Other indirect (Scope 3) GHG emissions	112				
OUR PLAN: TOWARDS THE DECARBONIZATION OF OUR BUSINESS	113				
SUSTAINABLE CONSTRUCTION	115				
3-3 Management of material topics (8) Employment and employee well-being	115				
CIRCULARITY AND WASTE	116				
3-3 Management of material topics (6) Waste	116				
306-1 Waste generation and significant waste-related impacts	116 to 119				
306-2 Management of significant waste-related impacts	116 to 119				
INNOVATION FOR CIRCULARITY	116				
COMMITMENT TO REDUCING FOOD WASTE	118				
APPENDICES	120				
2-2 Entities included in the organization's sustainability reporting	160				
2-3 Reporting period, frequency and contact point	-				Financial and sustainability reports are presented for the period from January 1, 2022 to December 31, 202 This report is issued annually and was published on April 03, 2023.
2-4 Restatements of information	169				
2-5 External assurance	183				
2-7 Employees	161				
2-14 Role of the highest governance body in sustainability reporting	184				
2-30 Collective bargaining agreements	162				
302-1 Energy consumption within the organization	161				
303-3 Water withdrawal	166				
305-1 Direct (Scope 1) GHG emissions	169				
305-2 Energy indirect (Scope 2) GHG emissions	169				
305-3 Other indirect (Scope 3) GHG emissions	169				
306-3 Waste generated	168	a, d	Information not available or incomplete	[a;d] Although we have total waste generated, information broken down by waste composition is not available. As we did not collect information on waste composition from each business unit in 2022. We aim to have this information for the 2023 Integrated Report.	
306-4 Waste diverted from disposal	168	a, d	Information not available or incomplete	[a;d] Although we have total waste diverted from disposal, information broken down by waste composition is not available. As we did not collect information on waste composition from each business unit in 2022. We aim to have this information for the 2023 Integrated Report.	

181 2022 Annual Report WELCOME WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM CREATING LONG-TERM VALUE VALUE CHAIN SOCIAL IMPACT ENVIRONMENTAL IMPACT APPENDIX FINANCIAL STATEMENTS

				Omission	
Contents	Page number	Requirement	Ratio	Explanation	Comments
306-5 Waste directed to disposal	168	a, d	Information not available or incomplete	[a;d] Although we have total waste directed to disposal, information broken down by waste composition is not available. As we did not collect information on waste composition from each business unit in 2022. We aim to have this information for the 2023 Integrated Report.	
401-1 New employee hires and employee turnover	163 to 164				
401-3 Parental leave	165				
414-1 New suppliers that were screened using social criteria	-	а	Information not available or incomplete	Information on the social evaluation of new suppliers is not available.	
				Although we have the number of new suppliers, we are gradually	
				implementing socio-environmental screening mechanisms for new	
				suppliers over the medium term.	
414-2 Negative social impacts in the supply chain and actions taken.	166				

# Deloitte.

Deloitte
Auditores y Consultores Limitada
Rosario Norte 407
Rut: 60.276.200-3
Las Condes, Santiagio
Chile
Fono: (56) 227-297-000
Facc (56) 223-749-177
deloittechile@deloitte.com

March 2023, 31

Sirs Falabella S.A.

From our consideration:

We have carried out the review of the following aspects of the Annual Report 2022 of Falabella S.A.

#### Scope

Independent Limited Assurance review of the adaptation of the contents and indicators of Annual Report 2022, with the provisions of the Global Reporting Initiative (GRI) Standards regarding the profile of the organization and material indicators arising from the materiality process carried out by the company around the criteria established by said standard, related to the Economic, Social and Environmental dimensions.

#### Standards and verification processes

We have carried out our work in accordance with the International Standard on Assurance Engagements Other than Audits or Reviews of Historical Financial Information (ISAE 3000), issued by the International Auditing and Assurance Standard Board (IAASB) of the International Federation of Accounts (IFAC).

Our review work has consisted of asking questions to various units and management of Falabella S.A. who have been involved in the process of performing this memory, as well as in the application of analytical procedures and review tests described below.

- Meetings with the team that led the process of preparing Annual Report 2022.
- Request for requirements and review of evidence, for the indicators referenced in this letter as a result of the materiality process, with the participating areas of the preparation of Annual Report 2022.
- Analysis of the adaptation of the contents of Annual Report 2022 to those recommended by the GRI Standard and verification that the indicators verified and referenced in this letter are based on the protocols established by this guide and that non-applicable or nonmaterial indicators are justified.
- Verification by means of review tests of the quantitative and qualitative information, corresponding to the indicators of the GRI Standard included in Annual Report 2022, and its adequate compilation from the data provided by the sources of information of Falabella S A

Debitte\* se reflere a Debitte Touche Tohinatsu Limited una compafilia privada limitada por garantia, de Reino Unido, y a su led de filmas miembro, cada una de las cuales es una entidad legal separada e independiente. Por facor, sea en evendebitte com/di/acercade la descripción detallada de la estructura legal de Debitte Touche Tohmatsu Dimited y sus firmas miembro.

Detaite Rouche Tohmatsu Limited es una compañía privada limitada por garantía constituida en Inglaterra & Gales bajo el número 672/1800, y su domicilio registrado: Hill House, 1 Litale New Street, London, EC4A 31R, Reino Unido.

March 2023, 31 Sirs Falabella S.A. Page 2

#### Conclusions

The verification process was carried out based on the indicators declared from the materiality process carried out by the company. Once identified, prioritized and validated, the indicators were included in the report. The reported indicators subject to verification are indicated in the following table:

2-2	2-5	2-6	2-7	2-8	2-9	2-10	2-12	2-13	2-14	2-16
2-17	2-19	2-20	2-21	2-22	2-22	2-25	2-28	2-29	2-30	3-1
3-2	3-3	302-1	303-2	303-3	303-4	303-5	305-1	305-2	305-3	305-4
305-5	305-6	305-7	306-1	306-2	306-3	306-4	306-5	401-1	401-2	401-3
403-1	403-2	403-3	403-4	403-5	403-6	403-7	403-8	403-9	403-10	405-1
405-2	406-1	414-1	414-2	416-1	417-1	417-2	417-3	418-1		

Likewise, the following additional indicators were verified:

CREATING LONG-TERM VALUE

- · Loss of organic products (food waste)
- · Loss of organic products (food waste) valued or used for alternative purposes to disposal
- Annual sale of food categories

Regarding the verified indicators, we can affirm that no aspect has been revealed that makes us believe that these indicators incorporated in the Annual Report 2022 of Falabella S.A., has not been developed in accordance with the GRI Standard in the aspects and indicators indicated in the scope.

#### Responsibilities of Falabella S.A. and Deloitte

- The preparation of Annual Report 2022, as well as the content of the same report, is the responsibility of Falabella S.A., which is also responsible for defining, adapting and maintaining the management and internal control systems from which the information is obtained
- Our responsibility is to issue adependent verification letter, based on the procedures applied in our review.
- This report has been prepared exclusively in the interest of Falabella S.A., in accordance with the terms established in the commercial conditions of the service proposal.
- We have conducted our work in accordance with the standards of independence required by the IFAC Code of Ethics.
- The verification conclusions made by Deloitte are valid for the latest version of Annual Report 2022 in our possession, receivedor dated 30/03/2023.

March 2023, 31 Sirs Falabella S.A. Page 3

 The scope of a limited assurance review is substantially less than that of a reasonable security audit or review, so we do not provide an audit opinion on the Annual Report of Falabella S.A.

Sincerely,

Debaitte Juan Carlos Jara



#### DECLARACIÓN DE RESPONSABILIDAD

De conformidad con lo establecido en el numeral 10 del literal C del párrafo I de la Sección II de la Norma de Carácter General n.º 30 de la Comisión para el Mercado Financiero de la República de Chile (en adelante, la "CMF"); y, teniendo en cuenta la información que les fuera proporcionada por la administración de Falabella S.A. (en adelante, "Falabella"), sociedad anónima abierta constituida y vigente de conformidad con las leyes de la República de Chile, con rol único tributario n.º 90.749.000-9 e inscrita en el Registro de Valores de la CMF bajo el n.º 582; por medio de la presente declaración los Directores de Falabella firmantes de la misma y su Gerente General, quien también la suscribe, se hacen responsables, bajo juramento, de la veracidad de la información incorporada en la Memoria Anual 2022 de Falabella.



Carlo Solari Donaggio RUT 9.585.749-3 Presidente



an Carlos Cortés Solari RUT 7.017.522-3 Director



M. Cecilia Karlezi Solari RUT 7.005.097-8 Directora



Paola Cúneo Queirolo RUT 8.506.868-7 Directora



Carlos Alberto Heller Solari RUT 8.717.000-4 Director



José Luis del Río Goudie RUT 4.773.832-6 Director



Felipe del Río Goudie RUT 5.851.869-7 Director



Sergio Cardone Solari RUT 5.082.229-K Director



Ricardo Cruzat Ochagavía RUT 7.052.413-9 Director

Gaston Bottazzini

Gaston Bottazzini | 28 mar. 2028 L702 ADI

Gaston Bottazzini RUT 22.923.569-9 Gerente General

# Summary Financial Statements

ENVIRONMENTAL IMPACT

## **Assets**

			<b>D</b> 0101
Non-banking businesses	Note	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Current Assets			
Cash and cash equivalents	3	624,072,761	533,265,538
Other financial assets	4	112,429,863	45,368,100
Other non-financial assets	5	162,270,012	123,118,533
Trade and other accounts receivable	6	420,633,119	392,422,932
Accounts receivable from related parties	7	27,478,557	19,394,535
Inventory	8	1,951,392,228	1,867,793,791
Tax assets	9	110,618,323	52,894,382
Total of current assets different from those assets or disposal groups classified as held for sale or as held for distribution to owners		3,408,894,863	3,034,257,811
Non-current assets or disposal groups classified as held for sale or as held for distribution to owners	2.16	35,289,822	38,129,032
Non-current assets or disposal groups classified as held for sale or as held for distribution to owners		35,289,822	38,129,032
Total Current Assets		3,444,184,685	3,072,386,843

Note number references the Financial Statements of the Group, present starting page 194 of this Annual Report.

Non-banking businesses	Note	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Non-current assets			
Other financial assets	4	293,815,287	507,250,640
Other non-financial assets	5	58,937,158	79,200,811
Accounts receivable from clients	6	14,308,768	11,810,824
Accounts receivable to related parties	7	33,394,991	30,315,227
Investments accounted for using the equity method	11	271,551,154	246,099,787
Intangible assets other than goodwill	12	323,599,592	331,012,433
Goodwill	13	642,706,575	626,955,302
Property, plant and equipment	14	3,729,568,422	3,562,938,875
Investment properties	15	3,445,552,110	3,406,025,227
Non-current tax assets	9	4,950,220	13,289,193
Deferred tax assets	10	454,233,280	260,646,688
Total non-current assets		9,272,617,557	9,075,545,007
Total assets – non-banking business		12,716,802,242	12,147,931,850

CREATING LONG-TERM VALUE

Non-banking businesses	Note	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Banking services assets			
Cash and bank deposits	3	638,895,096	562,625,424
Transactions with settlement in progress	3	87,632,430	59,886,059
Financial assets to trade at fair value through profit or loss		50,611,083	99,356,256
Rights for resale agreements and securities loans			15,171,250
Debt financial instruments		78,560,261	
Financial derivative contracts		841,612,040	692,381,202
Loans and accounts receivable from customers - Commercial	6	76,429,716	73,287,020
Loans and accounts receivable from customers - Housing	6	612,284,624	568,571,242
Loans and accounts receivable from customers - Consumption	6	5,420,108,944	4,704,969,068
Financial assets at fair value through other comprehensive income	16	1,376,300,826	2,018,807,924
Investments in companies	11	4,553,335	3,810,616
Intangibles	12	72,072,114	78,416,922
Property, plant and equipment	14	55,077,930	57,637,796
Current taxes	9	105,016,422	21,297,373
Deferred taxes	10	89,857,624	75,691,795
Other assets	17	319,407,458	252,740,585
Non-current assets and disposal group for sale			61,484
Total bank services assets		9,828,419,903	9,284,712,016
Total Assets		22,545,222,145	21,432,643,866



# **Net Equity and Liabilities**

Non-banking businesses	Note	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Current Liabilities			
Other financial liabilities	18	975,421,824	508,082,080
Leasing liabilities, current	19	103,280,339	96,132,009
Trade and other accounts payable	20	1,051,701,469	1,296,379,060
Accounts payable to related parties	7	22,310,981	33,530,717
Other current provisions	21	27,514,370	27,769,367
Current tax liabilities	9	36,232,907	90,466,042
Employee benefits provisions	22	222,839,062	207,125,196
Other non-financial liabilities	23	219,776,798	188,173,945
Total Current Liabilities		2,659,077,750	2,447,658,416
Non-current Liabilities			
Other financial liabilities	18	3,670,888,702	3,143,925,925
Leasing liabilities, non-current	19	1,076,202,280	978,459,876
Trade and other accounts payable, non-current	20	1,202,938	1,098,361
Other long-term provisions	21	9,798,971	9,394,347
Deferred tax liabilities	10	588,553,590	613,288,475
Employee benefits provision	22	61,554,789	47,702,105
Other non-financial liabilities	23	48,347,136	48,385,267
Total Non-current Liabilities		5,456,548,406	4,842,254,356
Total Non-banking Business Liabilities		8,115,626,156	7,289,912,772

Note number references the Financial Statements of the Group, present starting page 194 of this Annual Report.

Banking Services Liabilities (Presentation)	Note	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Deposits and other demand liabilities		1,683,229,584	2,311,017,791
Transactions with settlement in progress	3	176,534,453	448,849,277
Time deposits and other term deposits	24	3,736,716,598	2,422,073,787
Financial derivative contracts		884,639,429	779,430,144
Due to banks	25	627,607,003	781,593,376
Debt instruments issued	26	204,242,278	183,629,545
Regulatory capital financial instruments issued	26	27,684,058	28,378,307
Other financial obligations	26	57,840,000	65,170,753
Leasing liabilities	19	24,882,984	26,397,415
Deferred taxes	9		19,975,132
Provisions	21	18,081,015	53,761,481
Other liabilities	27	487,036,930	377,389,356
Total Banking Services Liabilities		7,928,494,332	7,497,666,364
Total Liabilities		16,044,120,488	14,787,579,136
Net Equity			
Issued capital	35	919,419,389	919,419,389
Retained earnings		4,905,483,423	4,912,670,411
Share premium	35	93,482,329	93,482,329
Own shares in portfolio		-27,738,111	-27,738,111
Other reserves	35	-381,694,759	-246,427,061
Equity attributable to owners of the parent		5,508,952,271	5,651,406,957
Non-controlling interests		992,149,386	993,657,773
Total Equity		6,501,101,657	6,645,064,730
Total Equity and Liabilities		22,545,222,145	21,432,643,866

CREATING LONG-TERM VALUE



# **Statement of Income**

	Nete	Jan 01-21/Dec	- Jan 01-20/Dec
	Note	31-21 ThCh\$	31-20 ThCh\$
Non-banking Business			
Revenue from continuing operations	28	10,460,666,398	10,335,383,740
Cost of sales	29	-7,264,723,293	-7,047,860,245
Gross Profit		3,195,943,105	3,287,523,495
Distribution costs		-230,005,275	-220,052,786
Administrative expenses	30	-2,441,176,010	-2,080,380,919
Other expenses, by function		-230,886,699	-181,917,875
Other gains (losses)	32	9,378,916	-29,055,029
Financial income		61,815,590	124,517,244
Financial expenses	31	-309,849,692	-234,461,905
Equity interest in profits (losses) of associates accounted for using the equity method	11	16,815,716	22,662,137
Foreign currency translation		-7,706,670	-41,110,070
Income from indexation units	31	-153,721,901	-56,003,432
Profit (Loss), before Taxes		-89,392,920	591,720,860
Income tax expense	10	80,781,840	-137,325,967
Profit (Loss) from Non-banking Business		-8,611,080	454,394,893
Banking Services (Presentation)			
Interest revenue	28	1,379,660,738	849,612,622
Interest expenses	29	-308,953,578	-79,381,623
Net Income from Interest		1,070,707,160	770,230,999

	Note	Jan 01-21/Dec 31-21 ThCh\$	- Jan 01-20/Dec- 31-20 ThCh\$
Indexation revenue	28	103,654,169	51,628,882
Indexation expenses	29	-72,212,987	-36,607,863
Net Income from Indexation		31,441,182	15,021,019
Fee revenue	28	320,766,143	231,937,086
Fee expenses	29	-132,047,614	-88,385,525
Net Fee Income		188,718,529	143,551,561
Net income from financial operations		30,629,556	22,555,337
Net exchange gains (losses)		-22,050,715	-8,379,431
Other operating income		17,219,311	3,320,434
Provision for loan losses	29	-563,865,750	-130,842,039
Total Operating Income, net		752,799,273	815,457,880
Employee remunerations and expenses	30	-143,950,622	-132,165,948
Administrative expenses	30	-387,437,700	-281,848,447
Depreciation and amortization	30	-42,622,992	-39,291,807
Other operating expenses	30	-37,351,344	-50,571,387
Total Operating Expenses		-611,362,658	-503,877,589
Operating Income		141,436,615	311,580,291
Income from equity method investments in companie	s 11	1,085,254	531,673
Income before Income Taxes		142,521,869	312,111,964
Income tax expense	10	-1,479,651	-71,485,124

	Note	Jan 01-21/Dec- 31-21 ThCh\$	Jan 01-20/Dec- 31-20 ThCh\$
Profit (loss) from Banking Business		141,042.,18	240,626,840
Profit (Loss)		132,431,138	695,021,733
Profit (loss), Attributable to:			
Owners of the parent	33	90,188,723	652,030,703
Non-controlling interests		42,242,415	42,991,030
Profit (Loss)		132,431,138	695,021,733
Earnings (loss) per share			
Basic earnings (loss) per share			
Basic earnings (loss) per share from continuing operations	33	0.04	0.26
Basic Earnings (Loss) per Share		0.04	0.26
Diluted Earnings (Loss) per Share			
Diluted earnings (loss) per share from continuing operations	33	0.04	0.26
Diluted Earnings (Loss) per Share		0.04	0.26

Note number references the Financial Statements of the Group, present starting page 194 of this Annual Report.

CREATING LONG-TERM VALUE

ENVIRONMENTAL IMPACT



# **Statement of Comprehensive Income**

	Jan 01-22 Dec-31-22 ThCh\$	Jan 01-21 Dec-31-21 ThCh\$
Net income for the period	132,431,138	695,021,733
Components of other comprehensive income that will not be reclassified to income for the year, before tax		
Actuarial losses for defined benefit plans, before tax	-13,317,496	-107,719
Other comprehensive income that will not be reclassified to income for the year	-13,317,496	-107,719
Components of other comprehensive income that will be reclassified to income for the year, before tax		
Foreign currency conversion		
Gain on foreign currency conversion, before tax	-7,779,265	152,953,755
Other comprehensive income, before tax, from foreign currency conversion	-7,779,265	152,953,755
Income (losses) from re-measurement of financial assets held for sale, before tax	2,956,130	-30,810,463
Other comprehensive income, before tax, on financial assets held for sale	2,956,130	-30,810,463
Cash flow hedges		
Gain (loss) from cash flow hedges, before tax	-204,203,723	88,904,050
Other comprehensive income from cash flow hedges, before tax	-204,203,723	88,904,050
Other components of other comprehensive income that will be reclassified to income for the year, before tax	-209,026,858	211,047,342
Income taxes related to components of other comprehensive income		
Income tax related to defined benefits plans in other comprehensive income	3,595,722	32,365
Total income tax related to components of other comprehensive income that will not be reclassified to income for the year	3,595,722	32,365

	Jan 01-22 / Dec- 31-22 ThCh\$	Jan 01-21/Dec- 31-21 ThCh\$
Income taxes related to components of other comprehensive income		
Income tax related to financial assets held for sale in other comprehensive income	2,320,966	4,698,313
Income tax relating to cash flow hedges in other comprehensive income	55,134,571	-23,941,007
Total income tax related to components of other comprehensive income	57,455,537	-19,242,694
Total other comprehensive income (loss)	-161,293,095	191,729,294
Total comprehensive income	-28,861,957	886,751,027
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent company	-41,449,395	841,252,873
Comprehensive income (loss) attributable to non-controlling interests	12,587,438	45,498,154
Total comprehensive income	-28,861,957	886,751,027

Note number references the Financial Statements of the Group, present starting page 194 of this Annual Report.

WELCOME W

WE ARE FALABELLA

CORPORATE GOVERNANCE

ENVIRONMENTAL IMPACT

# **Statement of Changes in Equity**

		Share capital (see Note 35).	Share premium	Treasury shares (Note 22.d)	Foreign currency conversion reserves	Cash flow hedge reserves	Actuarial gains or losses on defined benefit plans reserves	Gains or losses on re-measuring financial assets held for sale reserves	Other miscellaneous reserves	Other reserves	Retained earnings (losses)	Equity attributable to owners of the parent company	Non-controlling interests	Total shareholder's equity
Opening balance as of 01/01/2022		919,419,389	93,482,329	-27,738,111	-119,738,475	64,557,133	-21,135,488	-23,751,909	-146,358,322	-246,427,061	4,912,670,411	5,651,406,957	993,657,773	6,645,064,730
Changes in equity														
Comprehensive income														
	Net income for the peri	iod									90,188,723	90,188,723	42,242,415	132,431,138
	Other comprehensive	income			20,469,581	-149,424,766	-9,721,774	7,038,841		-131,638,118		-131,638,118	-29,654,977	-161,293,095
	Total comprehensive in	ncome			20,469,581	-149,424,766	-9,721,774	7,038,841		-131,638,118	90,188,723	-41,449,395	12,587,438	-28,861,957
<b>Equity issued</b>													21,887,950	21,887,950
Dividends											-97,375,711	-97,375,711	-32,092,631	-129,468,342
Increase (decrease) due to other changes	transfers and								-3,629,580	-3,629,580		-3,629,580	-3,891,144	-7,520,724
Total changes in equity					20,469,581	-149,424,766	-9,721,774	7,038,841	-3,629,580	-135,267,698	-7,186,988	-142,454,686	-1,508,387	-143,963,073
Closing balance as of 12/31/2022		919,419,389	93,482,329	-27,738,111	-99,268,894	-84,867,633	-30,857,262	-16,713,068	-149,987,902	-381,694,759	4,905,483,423	5,512,382,697	992,149,386	6,501,101,657

Note number references the Financial Statements of the Group, present starting page 194 of this Annual Report.

WELCOME W



# **Statement of Changes in Equity**

	Share capital (see Note 35).	Share premium	Treasury shares (Note 22.d)	Foreign currency conversion reserves	Cash flow hedge reserves	Actuarial gains or losses on defined benefit plans reserves	Gains or losses on re-measuring financial assets held for sale reserves	Other miscellaneous reserves	Other reserves	Retained earnings (losses)	Equity attributable to owners of the parent company	Non-controlling interests	Total shareholder's equity
Opening balance as of 01/01/2021	919,419,389	93,482,329	-43,405,118	-269,379,440	395,917	-21.064,356	756,970	-117,998,826	-407,289,735	4,459,532,797	5,021,739,662	963,516,029	5,985,255,691
Changes in equity													
Comprehensive income													
Net income for the p	eriod									652,030,703	652,030,703	42,991,030	695,021,733
Other comprehensi	ve income			149,640,965	64,161,216	-71,132	-24,508,879		189,222,170		189,222,170	2,507,124	191,729,294
Total comprehensiv	e income			149,640,965	64,161,216	-71,132	-24,508,879		189,222,170	652,030,703	841,252,873	45,498,154	886,751,027
<b>Equity issued</b>												8,080,281	8,080,281
Dividends										-78,408,216	-78,408,216	-8,598,312	-87,006,528
Increase (decrease) due to transfers and other changes								-22,868,381	-22,868,381	-120,484,873	-143,353,254	-14,838,379	-158,191,633
Increase (decrease) for transactions with treasury shares			15,667,007					-5,491,115	-5,491,115		10,175,892		10,175,892
Total changes in equity			15,667,007	149,640,965	64,161,216	-71,132	-24,508,879	-28,359,496	160,862,674	453,137,614	629,667,295	30,141,744	659,809,039
Closing balance as of 12/31/2021	919,419,389	93,482,329	-27,738,111	-119,738,475	64,557,133	-21,135,488	-23,751,909	-146,358,322	-246,427,061	4.912,670,411	5,651,406,957	993,657,773	6,645,064,730

Note number references the Financial Statements of the Group, present starting page 194 of this Annual Report.

CREATING LONG-TERM VALUE

# **Cash Flow Statement - Direct Method**

	Jan 01-22 Dec- 31-22 ThCh\$	Jan 01-21 Dec- 31-21 ThCh\$
Statement of cash flows		
Cash flows provided by (used in) operating activities		
Non-banking Business (Presentation)		
Classes of proceeds from operating activities		
Proceeds from sale of goods and providing services	12,525,578,888	12,410,116,796
Classes of payments		
Payment to suppliers for supplying goods and services	-10,461,121,093	-10,650,085,675
Payments to and on account of employees	-1,415,411,741	-1,108,191,356
Income taxes refunded (paid)	-166,498,406	-35,105,536
Other cash inflows (outflows)	-243,013,041	-283,729,208
Subtotal net cash flows provided by Non- banking Business operating activities	239,534,607	333,005,021
Banking Services (Presentation)		
Consolidated net income (loss) for the period	141,042,218	240,626,840
Charges (credits) to income that do not involve cash movements:		
Depreciation and amortization	42,622,992	39,291,807
Credit risk provision	682,405,841	210,366,358
Net profit from equity method investments	-1,085,254	-531,673

Note number references the Financial Statements of the Group, present starting page 194 of this Annual Report.

	Jan 01-22 Dec 31-22 ThCh\$	- Jan 01-21 Dec-3 21 ThCh\$
Other charges that do not involve significant cash flow movements	1,479,651	71,485,124
Net change in interest, indexations and fees accrued on assets and liabilities	-2,810,334	-39,080,293
Changes in assets and liabilities affecting operating cash flow:		
Increase in investments under resale agreements and obligations under repurchase agreements	15,171,250	-15,171,250
Decrease (increase) in loans and accounts receivable from clients	-1,274,707,651	-1,200,636,435
Net decrease in instruments held for trading	4,723,620	101,031,312
Increase in deposits and other demand obligations	-627,788,207	761,121,298
(Decrease) increase in deposits and other time deposits	1,147,759,001	9,213,236
Increase (decrease) in obligations with banks	-11,273,440	174,981,370
Other use of cash	-128,890,654	-214,690,024
Subtotal net cash flows provided by Banking Services operating activities	-11,350,967	138,007,670
Net cash flows provided by operating activities	228,183,640	471,012,691
Cash flows provided by (used in) investing activities		
Non-banking Business (Presentation)		
Cash flows from loss of control of subsidiaries or other businesses		3,287,485
Cash flows used to obtain control of subsidiaries or other businesses		-30,365,760

	Jan 01-22 Dec- 31-22 ThCh\$	Jan 01-21 Dec- 31-21 ThCh\$
Contributions made to related companies	-31,060,010	-33,283,172
Loans to related parties	-22,383,522	-7,930,022
Proceeds from disposal of property, plant and equipment	4,239,900	9,108,127
Additions to property, plant and equipment	-291,618,003	-286,987,282
Purchases of intangible assets	-48,207,753	-46,308,324
Amounts from sales of intangible assets	22,609,156	6,405,494
Additions to other long-term assets	-123,402,499	-80,366,015
Dividends received	11,350,722	39,164,111
Interest received	32,170,116	28,120,697
Other cash inflows (outflows)	6,125,542	7,244,082
Subtotal net cash flows used in investing activities in the Non-banking Business	-440,176,351	-391,910,579
Banking Services (Presentation)		
Net decrease in investment securities available for sale	-31,657,490	-111,301,445
Purchase of fixed assets	-17,133,417	-25,228,300
Dividends received	550,442	506,422
Other sources of cash	3,396	-35,555
Subtotal net cash flows used in Banking Services investing activities	-48,237,069	-136,058,878
Net cash flows used in investing activities	-488,413,420	-527,969,457

WE ARE FALABELLA



## **Cash Flow Statement - Direct Method**

	Jan 01-22 Dec- 31-22 ThCh\$	Jan 01-21 Dec- 31-21 ThCh\$
Cash flows provided by (used in) financing activities		
Non-Banking Services (Presentation)		
Amounts from the issuance of shares	21,887,950	8,080,281
Payments for selling the entity's shares		10,175,892
Proceeds from long-term loans	1,223,655,251	944,407,127
Proceeds from short-term loans	2,684,822,881	407,535,776
Total proceeds from loans	3,908,478,132	1,351.,942,903
Payment of loans	-3,242,059,701	-1,753,763,358
Dividends paid	-255,958,310	-93,063,481
Interest paid	-194,267,098	-152,165,733
Other cash outflows	-227,090	845,809
Subtotal net cash flows provided by (used in) Non-banking Business financing activities	237,853,883	-627,947,687
Banking Services (Presentation)		
Retrieval of letters of credit	-2,700,608	-5,790,964
Bond Issuance and other liabilities (payment)	-167,120,133	272,053,653
Other cash outflows	529,201	-176,612
Subtotal net cash flows provided by (used in) Banking Services financing activities	-169,291,540	266,086,077
Net cash flows (used in) provided by financing activities	68,562,343	-361,861,610
Net increase in cash and cash equivalents, before the effect of changes in the exchange rate	-191,667,437	-418,818,376

Jan 01-22 Dec-31-22 ThCh\$ Jan 01-21 Dec-31-21 ThCh\$ Effects of changes in the exchange rate on cash and cash equivalents Effects of changes in the exchange rate on cash and cash -20,634,568 19,468,608 equivalents Net increase in cash and cash equivalents -399,349,768 -212,302,005 Cash and cash equivalents at beginning of period 2,063,026,048 2,462,375,816 Cash and cash equivalents at end of period 1,850,724,043 2,063,026,048

Note number references the Financial Statements of the Group, present starting page 194 of this Annual Report.

WELCOME WE ARE FALABELLA CORPORATE GOVERNANCE OUR TEAM CREATING LONG-TERM VALUE VALUE CHAIN SOCIAL IMPACT FINANCIAL STATEMEN

# Consolidated Financial Statements

# Falabella S.A. and Subsidiaries

Consolidated Financial Statements As of December 31, 2022



ThCh\$-Thousands of Chilean pesos

EY Chile Avda. Presidente Riesco 5435, piso 4, Las Condes, Santiago Tel: +56 (2) 2676 1000 www.eychile.cl

#### **Independent Auditor's Report**

(Translation of the report originally issued in Spanish)

To the Shareholders and Directors Falabella S.A.

We have audited the accompanying consolidated financial statements of Falabella S.A. and subsidiaries ("the company), which comprise the consolidated statement of financial position as of December 31, 2022 and 2021, and the comprehensive consolidated income statement, statement of changes in equity, and statement of cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free of material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with generally accepted auditing standards in Chile. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management as well as evaluating the overall presentation of the consolidated financial statements.



We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion on the Regulatory Basis of Accounting**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Falabella S.A. and subsidiaries as of December 31, 2022 and 2021, and the results of their operations and their cash flows for the years then ended in accordance with International Financial Reporting Standards.

Albert Oppenländer L. EY Audit Ltda.

Santiago, February 28, 2023



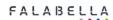
#### **Consolidated Statement of Financial Position**

Consolidated Statement of Financial Position
Consolidated Statement of Comprehensive Income by Function
Statement of Changes in Equity
Consolidated Statement of Cash Flow
Note 1 - Company Information8
Note 2 - Summary of Significant Accounting Policies9
Note 3 - Cash and Cash Equivalents
Note 4 - Other Current and Non-Current Financial Assets
Note 5 - Other Current and Non-Current Non-Financial Assets
Nota 6 - Trade and Other Receivables34
Note 7 - Related Company Receivables and Payables
Note 8 - Inventories41
Note 9 - Current and Non-Current Tax Assets and Liabilities41
Note 10 - Current and Deferred Income Tax42
Note 11 - Investments in Associates45
Note 12 - Intangible Assets other than Goodwill
Note 13 - Goodwill
Note 14 - Property, Plant and Equipment55
Note 15 - Investment Property61
Note 16 - Financial Assets at Fair Value Through Other Comprehensive Income
Note 17 - Other Banking Business Assets
Note 18 - Other Current and Non-Current Financial Liabilities
Note 19 - Current and Non-Current Leasing Liabilities
Note 20 - Current and Non-Current Trade and Other Payables
Note 21 - Current and Non-Current Provisions
Note 22 - Current and Non-Current Employee Benefits Provisions
Note 23 - Other Current and Non-Current Non-Financial Liabilities
Note 24 - Savings accounts and other term deposits - Banking Business
Note 25 - Bank Obligations - Banking Business
Note 26 - Debt Instruments Issued and Other Financial Obligations - Banking Business
Note 27 - Other Liabilities - Banking Business
Note 28 - Operating Revenue
Note 29 - Cost of Continuing Operations
ļ
Note 31 - Financial and Indexation Costs
Note 32 - Other Income (Losses)
Note 33 - Carnings per Share
Note 34 - Financial institutions and Risk Management
Note 35 - Share Capital
Note 37 - Contingencies, Lawsuits and Other Legal Issues
Note 37 - Contingencies, Lawsuns and Other Legal issues
Note 39 - Cual affices with Third Farties
Note 40 - Main Financial Covenants
Note 41 - Subsequent Events

#### **Consolidated Statement of Financial Position**

As of December 31, 2022, and 2021 (Translation of consolidated financial statements originally issued in Spanish)

	N°	Dec-31-22	Dec-31-21
	Note	ThCh\$	ThCh\$
Assets		,	·
Non-Banking Businesses (Presentation)			
Current assets			
Cash and cash equivalents	3	624,072,761	533,265,538
Other financial assets, current	4	112,429,863	45,368,100
Other non-financial assets, current	5	162,270,012	123,118,533
Trade and other receivables, current	6	420,633,119	392,422,932
Related party receivables, current	7	27,478,557	19,394,535
Inventories	8	1,951,392,228	1,867,793,791
Current tax assets	9	110,618,323	52,894,382
Total current assets other than assets or disposal groups classified as	<u> </u>	110,010,323	32,034,302
held for sale or as held for distribution to owners		3,408,894,863	3,034,257,811
Non-current assets or groups of assets classified as held-for-sale or held-for-		.,,	-,,-
distribution to the owners	2.16	35,289,822	38,129,032
Non-current assets or groups of assets classified as held-for-sale or held-		05.000.000	00.400.000
for-distribution to the owners		35,289,822	38,129,032
Total current assets		3,444,184,685	3,072,386,843
Non-current assets	4		
Other financial assets. non-current	4	293,815,287	507,250,640
Other non-financial assets, non-current	5	58,937,158	79,200,811
Trade and other receivables, non-current	6	14,308,768	11,810,824
Related party receivables, non-current	7	33,394,991	30,315,227
Equity method investments	11	271,551,154	246,099,787
Intangible assets other than goodwill	12	323,599,592	331,012,433
Goodwill	13	642,706,575	626,955,302
Property, plant and equipment	14	3,729,568,422	3,562,938,875
Investment properties	15	3,445,552,110	3,406,025,227
Tax assets, non-current	9	4,950,220	13,289,193
Deferred tax assets	10	454,233,280	260,646,688
Total non-current assets		9,272,617,557	9,075,545,007
Total assets - non-banking businesses		12,716,802,242	12,147,931,850
Assets Banking Businesses (Presentation)			
Cash and bank deposits	3	638,895,096	562,625,424
Transactions pending settlement.	3	87,632,430	59,886,059
Financial assets to trade at fair value through profit or loss		50,611,083	99,356,256
Rights for resale agreements and securities loans		-	15,171,250
Debt financial instruments		78,560,261	-
Financial derivative contracts		841,612,040	692,381,202
Loans and accounts receivable from customers - Commercial	6	76,429,716	73,287,020
Loans and accounts receivable from customers - Housing	6	612,284,624	568,571,242
Loans and accounts receivable from customers - Consumption	6	5,420,108,944	4,704,969,068
Financial assets at fair value through other comprehensive income	16	1,376,300,826	2,018,807,924
Investments in companies	11	4,553,335	3,810,616
Intangible assets	12	72,072,114	78,416,922
Property, plant and equipment	14	55,077,930	57,637,796
Current tax liabilities	9	105,016,422	21,297,373
Deferred tax liabilities	10	89,857,624	75,691,795
Other assets	17	319,407,458	252,740,585
Non-current assets and disposal group for sale	17	-	61,484
Total assets - banking businesses		9,828,419,903	
Total assets		22,545,222,145	9,284,712,016
10(a) a550(5		22,343,222,143	21,432,643,866



#### **Consolidated Statement of Financial Position**

As of December 31, 2022 and 2021 (Translation of consolidated financial statements originally issued in Spanish)

	N°	Dec-31-22	Dec-31-21
	Not e	ThCh\$	ThCh\$
Net Liabilities and Shareholders' Equity			
Non-Banking Businesses (Presentation)			
Current liabilities			
Other financial liabilities, current	18	975,421,824	508,082,080
Leasing liabilities, current	19	103,280,339	96,132,009
Trade and other payables	20	1,051,701,469	1,296,379,060
Related party payables, current	7	22,310,981	33,530,717
Other provisions, current	21	27,514,370	27,769,367
Current tax liabilities	9	36,232,907	90,466,042
Employee benefit provisions	22	222,839,062	207,125,196
Other non-financial liabilities, current	23	219,776,798	188,173,945
Total current liabilities		2,659,077,750	2,447,658,416
Non-current liabilities			
Other financial liabilities, non-current	18	3,670,888,702	3,143,925,925
Leasing liabilities, non-current	19	1,076,202,280	978,459,876
Trade and other payables, non-current	20	1,202,938	1,098,361
Other provisions, non-current	21	9,798,971	9,394,347
Deferred tax liabilities	10	588,553,590	613,288,475
Employee benefit provisions, non-current	22	61,554,789	47,702,105
Other non-financial liabilities, non-current	23	48,347,136	48,385,267
Total non-current liabilities		5,456,548,406	4,842,254,356
Total liabilities - non-banking businesses		8,115,626,156	7,289,912,772
Banking Business Liabilities (Presentation)			
Deposits and other demand obligations		1,683,229,584	2,311,017,791
Transactions pending settlement.	3	176,534,453	448,849,277
Savings accounts and other term deposits	24	3,736,716,598	2,422,073,787
Financial derivative contracts		884,639,429	779,430,144
Obligations to banks	25	627,607,003	781,593,376
Debt instruments issued	26	204,242,278	183,629,545
Regulatory capital financial instruments issued	26	27,684,058	28,378,307
Other financial obligations	26	57,840,000	65,170,753
Leasing liabilities	19	24,882,984	26,397,415
Current tax liabilities	9	-	19,975,132
Provisions	21	18,081,015	53,761,481
Other liabilities	27	487,036,930	377,389,356
Total liabilities - banking businesses		7,928,494,332	7,497,666,364
Total liabilities		16,044,120,488	14,787,579,136
Equity			
Share capital	35	919,419,389	919,419,389
Retained earnings		4,905,483,423	4,912,670,411
Share premium	35	93,482,329	93,482,329
Treasury shares		(27,738,111)	(27,738,111)
Other reserves	35	(381,694,759)	(246,427,061)
Equity attributable to owners of the parent company		5,508,952,271	5,651,406,957
Non-controlling interests		992,149,386	993,657,773
Total equity		6,501,101,657	6,645,064,730
Total equity and liabilities		22,545,222,145	21,432,643,866

#### **Consolidated Statement of Comprehensive Income by Function**

For the years ended December 31, 2022 and 2021 (Translation of consolidated financial statements originally issued in Spanish)

	N°	Jan 01-22	Jan 01-21
	Note	Dec-31-22	Dec-31-21
		ThCh\$	ThCh\$
Statement of Net Income			
Non-Banking Businesses (Presentation)			
Operating revenue	28	10,460,666,398	10,335,383,740
Cost of sales	29	(7,264,723,293)	(7,047,860,245)
Gross margin		3,195,943,105	3,287,523,495
Distribution costs		(230,005,275)	(220,052,786)
Administrative expenses	30	(2,441,176,010)	(2,080,380,919)
Other expenses, by function		(230,886,699)	(181,917,875)
Other gains (losses)	32	9,378,916	(29,055,029)
Financial income		61,815,590	124,517,244
Financial costs	31	(309,849,692)	(234,461,905)
Share of net income of equity method associates and joint ventures	11	16,815,716	22,662,137
Exchange differences		(7,706,670)	(41,110,070)
Gain (loss) on indexed assets and liabilities	31	(153,721,901)	(56,003,432)
Net income (loss) before tax		(89,392,920)	591,720,860
Income tax expense	10	80,781,840	(137,325,967)
Net income (loss) from non-banking businesses		(8,611,080)	454,394,893
Banking Businesses (Presentation)			
Interest income	28	1,379,660,738	849,612,622
Interest expense	29	(308,953,578)	(79,381,623)
Net interest income		1,070,707,160	770,230,999
Indexation income	28	103,654,169	51,628,882
Indexation expense	29	(72,212,987)	(36,607,863)
Net indexation income		31,441,182	15,021,019
Commission income	28	320,766,143	231,937,086
Commission expenses	29	(132,047,614)	(88,385,525)
Net commission income		188,718,529	143,551,561
Net income (loss) on financial transactions		30,629,556	22,555,337
Net income (loss) on currency exchange		(22,050,715)	(8,379,431)
Other operating income		17,219,311	3,320,434
Credit risk allowances	29	(563,865,750)	(130,842,039)
Total net operating income		752,799,273	815,457,880
Staff remuneration and expenses	30	(143,950,622)	(132,165,948)
Administrative expenses	30	(387,437,700)	(281,848,447)
Depreciation and amortization	30	(42,622,992)	(39,291,807)
Other operating expenses	30	(37,351,344)	(50,571,387)
Total operating expenses		(611,362,658)	(503,877,589)
Net operating income		141,436,615	311,580,291
	4.4		, ,
Income from investments in companies	11	1,085,254	531,673
Net income before taxes	40	142,521,869	312,111,964
Income tax expense	10	(1,479,651)	(71,485,124)
Net income from banking businesses		141,042,218	240,626,840
Net income for the year		132,431,138	695,021,733
Net income attributable to			
Net income attributable to owners of the parent company	33	90,188,723	652,030,703
Net income attributable to non-controlling interests		42,242,415	42,991,030
Net income for the year		132,431,138	695,021,733
Earnings per Share			
Basic earnings per share			
Basic earnings per share from continuing operations	33	0.04	0.26
Basic earnings per share		0.04	0.26
Diluted earnings per share			
Diluted earnings per share from continuing operations	33	0.04	0.26
Diluted earnings per share		0.04	0.26



#### **Consolidated Statement of Comprehensive Income by Function**

For the years ended December 31, 2022 and 2021 (Translation of consolidated financial statements originally issued in Spanish)

	Jan 01-22	Jan 01-21
	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Statement of Comprehensive Income		
Net income for the year	132,431,138	695,021,733
Components of other comprehensive income that will not be reclassified to income for the year, before tax		
Actuarial income (losses) on defined benefit plans, before tax	(13,317,496)	(107,719)
Other comprehensive income that will not be reclassified to income for the year	(13,317,496)	(107,719)
Components of other comprehensive income that will be reclassified to income for the year, before tax  Foreign currency conversion		
Income (losses) from foreign currency conversion, before tax	(7.779.265)	152,953,755
Other comprehensive income from foreign currency conversion, before tax	(7,779,265)	152,953,755
Income (losses) on financial assets held for sale, before tax	2,956,130	(30,810,463)
Other comprehensive income on financial assets held for sale, before tax		
Cash flow hedges	2,956,130	(30,810,463)
Income (losses) on cash flow hedges, before tax	(204,203,723)	88,904,050
Other comprehensive income on cash flow hedges, before tax		88,904,050
Other components of other comprehensive income that will be reclassified to income for the	(204,203,723)	00,904,000
vear, before tax	(209,026,858)	211,047,342
Income tax related to components of other comprehensive income	(	7- 7-
Income tax related to defined benefits plans in other comprehensive income	3,595,722	32,365
Total income tax related to components of other comprehensive income that will not be		,
reclassified to income for the year	3,595,722	32,365
Income tax related to components of other comprehensive income		
Income tax related to financial assets held for sale in other comprehensive income	2,320,966	4,698,313
Income tax related to cash flow hedges in other comprehensive income	55,134,571	(23,941,007)
Total income tax related to components of other comprehensive income	57,455,537	(19,242,694)
Total other comprehensive income (losses)	(161,293,095)	191,729,294
Total comprehensive income (losses)	(28,861,957)	886,751,027
Comprehensive income (losses) attributable to		<del></del>
Comprehensive income (losses) attributable to owners of the parent company	(41,449,395)	841,252,873
Comprehensive income (losses) attributable to non-controlling interests	12,587,438	45,498,154
Total comprehensive income (losses)	(28,861,957)	886,751,027



#### **Statement of Changes in Equity**

a) The Statement of Changes in Equity for the year ended December 31, 2022 was as follows: (Translation of consolidated financial statements originally issued in Spanish)

			Share capital (Note 35)	Share premium	Treasury shares (Note 22.d)	Foreign currency conversion reserves	Cash flow hedge reserves	Actuarial gains or losses on defined benefit plans reserves	Gains or losses on financial assets held for sale reserves	Other miscellaneous reserves	Other reserves	Retained earnings (losses)	Equity attributable to owners of the parent company	Non- controlling interests	Total shareholder's equity
Opening balance as of 01/01/2022			919,419,389	93,482,329	(27,738,111)	(119,738,475)	64,557,133	(21,135,488)	(23,751,909)	(146,358,322)	(246,427,061)	4,912,670,411	5,651,406,957	993,657,773	6,645,064,730
Changes in equity															
	Comprehensive income														
	Net income for the year		-	-	-	•	-	-	-	-	-	90,188,723	90,188,723	42,242,415	132,431,138
	Other comprehensive inc	come	-	-	-	20,469,581	(149,424,766)	(9,721,774)	7,038,841	-	(131,638,118)	-	(131,638,118)	(29,654,977)	(161,293,095)
	Total comprehensive in	ncome		-		20,469,581	(149,424,766)	(9,721,774)	7,038,841	-	(131,638,118)	90,188,723	(41,449,395)	12,587,438	(28,861,957)
	Shares issued		-	-	-	-	-	-	-	-	-	-		21,887,950	21,887,950
	Dividends		-	-	-	-	-	-	-	-	-	(97,375,711)	(97,375,711)	(32,092,631)	(129,468,342)
	Increase (decrease) due to transfer changes	rs and other	-	-	-	-	-	-	-	(3,629,580)	(3,629,580)	-	(3,629,580)	(3,891,144)	(7,520,724)
Tota	al changes in equity		-	-	-	20,469,581	(149,424,766)	(9,721,774)	7,038,841	(3,629,580)	(135,267,698)	(7,186,988)	(142,454,686)	(1,508,387)	(143,963,073)
Clos	sing balance as of 12/31/2022		919,419,389	93,482,329	(27,738,111)	(99,268,894)	(84,867,633)	(30,857,262)	(16,713,068)	(149,987,902)	(381,694,759)	4,905,483,423	5,508,952,271	992,149,386	6,501,101,657

b) The Statement of Changes in Net Equity for the year ended December 31, 2021 was as follows:

			Share capital (Note 35)	Share premium	Treasury shares (Note 22.d)	Foreign currency conversion reserves	Cash flow hedge reserves	Actuarial gains or losses on defined benefit plans reserves	Gains or losses on financial assets held for sale reserves	Other miscellaneous reserves	Other reserves	Retained earnings (losses)	Equity attributable to owners of the parent company	Non- controlling interests	Total shareholder's equity
Openin	ng balanc	e as of 01/01/2021	919,419,389	93,482,329	(43,405,118)	(269,379,440)	395,917	(21,064,356)	756,970	(117,998,826)	(407,289,735)	4,459,532,797	5,021,739,662	963,516,029	5,985,255,691
Changes in equity															
	Compre	hensive income													
		Net income for the year	-	-	-		-	-	-	-	-	652,030,703	652,030,703	42.991.030	695.021.733
		Other comprehensive income	-	-	-	149,640,965	64,161,216	(71,132)	(24,508,879)	-	189,222,170	-	189,222,170	2.507.124	191.729.294
		Total comprehensive income		-		149,640,965	64,161,216	(71,132)	(24,508,879)	-	189,222,170	652,030,703	841,252,873	45.498.154	886.751.027
	Shares	issued	-	-	-	-	-	-	-	-	-	-	-	8,080,281	8.080.281
	Dividen	ds	-	-	-	-	-	-	-	-	-	(78,408,216)	(78,408,216)	(8,598,312)	(87.006.528)
	change		-	-	-	-	-	-	-	(22,868,381)	(22,868,381)	(120,484,873)	(143,353,254)	(14,838,379)	(158.191.633)
	Increas change	e (decrease) due to transfers and other s	-	-	15,667,007	-	-	-	-	(5,491,115)	(5,491,115)	-	10,175,892	-	10.175.892
Total c	hanges ii	n equity		-	15,667,007	149,640,965	64,161,216	(71,132)	(24,508,879)	(28,359,496)	160,862,674	453,137,614	629,667,295	30,141,744	659,809,039
Closing	g balance	as of 12/31/2021	919,419,389	93,482,329	(27,738,111)	(119,738,475)	64,557,133	(21,135,488)	(23,751,909)	(146,358,322)	(246,427,061)	4,912,670,411	5,651,406,957	993,657,773	6,645,064,730

#### **Consolidated Statement of Cash Flow**

For the years ended December 31, 2022 and 2021

(Translation of consolidated financial statements originally issued in Spanish)

	Jan 01-22	Jan 01-21
Cash Flow Statement - Direct Method	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Cash flow statements		
Cash flow provided by (used in) operating activities		
Non-Banking Businesses (Presentation)		
Proceeds from operating activities		
Proceeds from sale of goods and services	12,525,578,888	12,410,116,796
Payments for operating activities		
Payments to suppliers for goods and services	(10,461,121,093)	(10,650,085,675)
Payments to and on behalf of employees	(1,415,411,741)	(1,108,191,356)
Income taxes refunded (paid)	(166,498,406)	(35,105,536)
Other payments	(243,013,041)	(283,729,208)
Subtotal net cash flow provided by operating activities from Non-Banking Businesses	239,534,607	333,005,021
Banking Businesses (Presentation)	444.040.040	0.40.000.040
Consolidated net income for the year	141,042,218	240,626,840
Charges (credits) not affecting cash flows:	40.000.000	00.004.00=
Depreciation and amortization	42,622,992	39,291,807
Credit risk allowances	682,405,841	210,366,358
Net income from investments in companies with significant influence	(1,085,254)	(531,673)
Other charges that do not involve cash movements	1,479,651	71,485,124
Net changes in accrued interest, indexation and commission on assets and liabilities	(2,810,334)	(39,080,293)
Changes in assets and liabilities that affect operating cash flows:	45 474 050	(45.474.050)
Increase (decrease) from repurchase agreements and securities loans	15,171,250	(15,171,250)
Increase (decrease) in customer loans and receivables	(1,274,707,651)	(1,200,636,435)
Net (increase) decrease in instruments held for trading	4,723,620	101,031,312
Increase (decrease) in deposits and other demand obligations	(627,788,207)	761,121,298
Increase (decrease) in savings accounts and other term deposits	1,147,759,001	9,213,236
Increase (decrease) in obligations to banks	(11,273,440)	174,981,370
Other payments	(128,890,654)	(214,690,024)
Subtotal net cash flow (used in) provided by operating activities from Banking Businesses	(11,350,967)	138,007,670
Net cash flow provided by operating activities	228,183,640	471,012,691
Cash flow provided by (used in) investing activities		
Non-Banking Businesses (Presentation)		2 207 405
Proceeds from the loss of control of subsidiaries or other businesses	-	3,287,485
Payments to obtain control of subsidiaries or other businesses	(24.000.040)	(30,365,760)
Contributions to associates	(31,060,010)	(33,283,172)
Loans to related parties	(22,383,522)	(7,930,022)
Proceeds from sales of property, plant and equipment	4,239,900	9,108,127
Purchases of property, plant and equipment	(291,618,003)	(286,987,282)
Purchases of intangible assets	(48,207,753)	(46,308,324)
Proceeds from other long-term assets	22,609,156	6,405,494
Purchases of other long-term assets	(123,402,499)	(80,366,015)
Dividends received	11,350,722 32,170,116	39,164,111 28,120,697
Interest received Other proceeds	6,125,542	7,244,082
	(440,176,351)	(391,910,579)
Subtotal net cash flow used in investing activities for Non-Banking Businesses  Banking Businesses (Presentation)	(440,110,001)	(331,310,313)
Net increase in financial assets at fair value through other comprehensive income	(31,657,490)	(111,301,445)
Purchases of property, plant and equipment	(17,133,417)	(25,228,300)
Dividends received	550,442	506,422
Other proceeds (payments)	3,396	(35,555)
Subtotal net cash flow provided by (used in) investing activities for Banking Businesses	(48,237,069)	(136,058,878)
Net cash flow used in investing activities	(488,413,420)	(527,969,457)
net cash now ased in investing activities	(400,413,420)	(321,303,431)

#### **Consolidated Statement of Cash Flow**

For the years ended December 31, 2022 and 2021

(Translation of consolidated financial statements originally issued in Spanish)

	Jan 01-22	Jan 01-21
Cash Flow Statement - Direct Method	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Cash flow provided by (used in) financing activities		
Non-Banking Businesses (Presentation)		
Proceeds from share issues	21,887,950	8,080,281
Proceeds from selling the Company's own shares		10,175,892
Proceeds from long-term loans	1,223,655,251	944,407,127
Proceeds from short-term loans	2,684,822,881	407,535,776
Total proceeds from loans	3,908,478,132	1,351,942,903
Loan repayments	(3,242,059,701)	(1,753,763,358)
Dividends paid	(255,958,310)	(93,063,481)
Interest paid	(194,267,098)	(152,165,733)
Other (payments) proceeds	(227,090)	845,809
Subtotal net cash flows provided by (used in) financing activities for Non-Banking Businesses	237,853,883	(627,947,687)
Banking Businesses (Presentation)		
Letters of credit redeemed	(2,700,608)	(5,790,964)
Procurement (repayment) of loans and other liabilities	(167,120,133)	272,053,653
Other proceeds (payments)	529,201	(176,612)
Subtotal net cash flows (used in) by provided financing activities for Banking Businesses	(169,291,540)	266,086,077
Net cash flows provided by (used in) financing activities	68,562,343	(361,861,610)
Net (decrease) in cash & cash equivalents before effect of changes in exchange rates	(191,667,437)	(418,818,376)
Effect of changes in exchange rates on cash and cash equivalents		
Effect of changes in exchange rates on cash and cash equivalents	(20,634,568)	19,468,608
Net decrease in cash and cash equivalents	(212,302,005)	(399,349,768)
Cash and cash equivalents at the start of the year	2,063,026,048	2,462,375,816
Cash and cash equivalents at the end of the year	1,850,724,043	2,063,026,048

#### Note 1 - Company Information

Falabella S.A. (hereinafter the "Parent Company") is a publicly traded company established in Santiago, Chile on March 19, 1937 in accordance with Law No. 18,046. Its formation was legally authorized by Supreme Decree No. 1,424 of April 14, 1937. The Company is registered in the Securities Registry under No. 582 and is subject to the supervision of the Chilean Financial Market Commission ("CMF"). Its main offices and legal domicile are located at Presidente Riesco 5685, office 401, Santiago, Chile.

The subsidiary companies registered with the CMF are detailed as follows:

SUBSIDIARY	Chilean ID Number	Registration number
Sodimac S.A.	96,792,430-K	850
Plaza S.A.	76,017,019-4	1028
Banco Falabella S.A.	96,509,660-4	051

Falabella S.A. and its subsidiaries (hereinafter the "Company" or "Falabella") operates in Chile, Argentina, Perú, Colombia, Uruguay, México and Brazil.

The Company's business is selling a wide range of products, including the retail sale of clothing, accessories, home products, electronics, beauty products and others. A significant portion of sales in this segment occurs during the second half of each year. In addition, it sells retail and wholesale construction and home improvement products, including building materials, hardware, tools, kitchen accessories, bathroom, gardening and decorative products, as well as food products in Supermarkets. It also operates in the real estate segment through constructions, administration, management, operations, and the leasing and subleasing of stores and malls, and is renowned for providing a comprehensive supply of goods and services in world class malls, working with the main commercial operators in the countries where it operates. It also works with other businesses that support its main business such as financial services (CMR, insurance brokers and banking), and in textile manufacturing (Mavesa).

Falabella had the following number of employees as of December 31, 2022 and 2021:

Country	Dec-31-22	Dec-31-21
Chile	47,500	50,972
Perú	30,784	34,514
Colombia	7,194	7,097
Argentina	1,023	1,181
Brazil	3,414	3,420
Uruguay	513	534
India	458	325
China	156	147
México	236	240
TOTAL	91,278	98,430
Senior Executives	2,976	2,774

#### Note 2 - Summary of Significant Accounting Policies

#### 2.1. Basis of Preparation of the Consolidated Financial Statements

These consolidated financial statements of Falabella S.A. and subsidiaries include consolidated statements of financial position, consolidated statements of comprehensive income by function, statements of changes in equity and consolidated statements of cash flow for the years ended December 31, 2022 and 2021 and their corresponding notes which have been prepared and presented in accordance with International Financial Reporting Standards ("IFRS"), including additional information required by the Chilean Financial Market Commission ("CMF") which does not contradict IFRS.

These consolidated financial statements have been prepared on the basis of historical cost, except for certain financial instruments, employee benefit obligations and share-based payment obligations, which are measured at fair value.

The preparation of these consolidated financial statements in accordance with IFRS requires the use of estimates and critical assumptions that could affect the reported amounts of certain assets and liabilities, as well as certain income and expenses. It also requires that Management exercises judgment in applying the Company's accounting policies. Subsection 2.28 discloses the areas that entail a greater degree of judgment or complexity, and the areas where the assumptions and estimates are significant for the consolidated financial statements.

The Company uses mixed presentation criteria, separating the balances of the banking companies (Banking Business) from the remaining consolidated companies (Non-Banking Business). The Falabella banking companies that were separated were: Banco Falabella Chile, Banco Falabella Perú and Banco Falabella Colombia.

The consolidated financial statements of Falabella S.A. for 2021 were approved by its Board at a meeting held on March 01, 2022 and were subsequently submitted to the Annual General Shareholders' Meeting held on April 19, 2022, where they were finally approved.

For the convenience of the reader, these financial statements and their accompanying notes have been translated from Spanish into English.

#### 2.2. New standards, interpretations and amendments adopted by Falabella

The accounting policies adopted in preparing these consolidated financial statements are consistent with those applied in preparing Falabella's consolidated financial statements for the year ended December 31, 2021. Certain items from the previous year's financial statements have been reclassified for the purpose of ensuring comparability with the current year's presentation.

#### 2.3. Presentation and Functional Currency

These consolidated financial statements are presented in Chilean pesos, which is the functional currency of the Parent Company and Falabella's presentation currency. Chilean pesos are rounded to the nearest thousand pesos.

Each entity of Falabella has determined its own functional currency in accordance with the requirements of IAS 21 "The Effects of Changes in Foreign Exchange Rates". The items included in the financial statements of each company are measured using that functional currency, and are then converted to Falabella's presentation currency, in accordance with IAS 21.

#### 2.4. Period covered by the Consolidated Financial Statements

The consolidated financial statements comprise the statements of financial position, the statements of comprehensive income by function, the statements of cash flow, and the statements of changes in equity for the years ended December 31, 2022 and 2021.

#### 2.5. Basis for Consolidation of the Financial Statements

These consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries, including all of its assets, liabilities, income, expenses and cash flows after performing the adjustments and eliminations related to transactions between the companies that form part of the consolidation. These consolidated financial statements also include structured entities created in asset securitization processes, for which the Company has not transferred all the risks of the associated assets and liabilities.

Subsidiaries are all companies over which Falabella has control, in accordance with IFRS 10. In order to comply with the definition of control in IFRS 10, three criteria must be met, which include: (a) an investor must be able to exercise authority over the investee's business, (b) an investor must be exposed, or have the rights to variable returns resulting from its involvement in the investee, and (c) an investor must have the ability to use its authority over the investee to influence the investor's returns.

The non-controlling interest represents the portion of net assets and net income or losses that are not owned by Falabella, which is presented separately in the statement of comprehensive income and in equity in the consolidated statement of financial position.

The Company has not consolidated the financial statements of R-SC Internet Services C.A. (Linio Venezuela). Although it controls this company, the conditions established by IFRS 10 to consolidate it have not been met, because the economic situation and measures in Venezuela have caused significant distortions with respect to receiving the cash flows generated there. Additionally, the identifiable net assets of this subsidiary were valued at a fair value of zero as of the business combination date, given this situation.

The acquisition of subsidiaries is recorded in accordance with IFRS 3 "Business Combinations", using the acquisition method. This method requires the recognition of identifiable assets (including intangible assets not previously recognized and goodwill) and business liabilities acquired at fair value on the date of acquisition. The non-controlling interest is the minority shareholder's share of the fair values of recognized assets and liabilities.

The excess of the acquisition cost over the fair value of the Company's share in the net identifiable assets acquired is recognized as goodwill. If the cost of acquisition is lower than the fair value of the net assets of the acquired subsidiary, the difference is recognized directly in the statement of income.

The financial statements of subsidiaries have been prepared on the same date as the Parent Company and uniform accounting policies have been applied, considering the specific nature of each business.



#### 2.5. Basis for Consolidation of the Financial Statements (continued)

Subsidiaries included in the consolidation are detailed as follows:

			OWNERSHIP				
CHILEAN ID NUMBER	SUBSIDIARY	Dec-31-22 DIRECT	Dec-31-22 INDIRECT	Dec-31-22 TOTAL	Dec-31-21 TOTAL	COUNTRY	FUNCTIONAL CURRENCY
70,000,004,0	Incoming on Palaballa Limitada	%	%	400	400	OUILE	OLD
76.020.391-2 76.020.385-8	Inversiones Falabella Limitada	99.994 100	0.006	100 100	100 100	CHILE CHILE	CLP CLP
	Inversiones Parmin SpA.  Administradora de Servicios Computacionales y de Crédito CMR	100	-				
79.598.260-4	Falabella Ltda.	-	100	100	100	CHILE	CLP
79.990.670-8	Administradora Plaza Vespucio S.A.	-	59.272	59.272	59.272	CHILE	CLP
76.644.120-3	Aporta Soluciones para la Administración de Recursos Humanos SpA.	-	100	100	100	CHILE	CLP
76.046.439-2	Apyser SpA.	-	100	100	100	CHILE	CLP
76.683.615-1	Asesorías y Evaluación de Créditos Ltda.	-	100	100	100	CHILE	CLP
76.044.159-7	Autoplaza SpA.	-	59.278	59.278	59.278	CHILE	CLP
76.011.659-9	Banco Falabella Corredores de Seguros Limitada.	-	100	100	100	CHILE	CLP
96.509.660-4	Banco Falabella	-	100	100	100	CHILE	CLP
76.153.976-0	Capyser SpA.	-	100	100	100	CHILE	CLP
76.662.120-1	Servicios Generales Cerro Colorado Limitada.	-	88	88	88	CHILE	CLP
76.477.116-8	C.F. Seguros de Vida S.A.	-	94.206	94.206	94.206	CHILE	CLP
76.046.445-7	Confecciones Industriales SpA.	-	100	100	100	CHILE	CLP
77.104.802-1	Desarrollos Inmobiliarios Dos SpA.	-	100	100	100	CHILE	CLP
77.303.603-9	Desarrollos Inmobiliarios Ñuble SpA	-	100	100	100	CHILE	CLP
76.883.720-1	Desarrollos e Inversiones Internacionales SpA.	-	59.278	59.278	59.278	CHILE	CLP
99.593.960-6	Desarrollos Inmobiliarios SpA.	-	100	100	100	CHILE	CLP
99.564.380-4	Desarrollos Urbanos SpA.	-	45.94	45.94	45.94	CHILE	CLP
77.583.275-4	Digital Business Chile SpA.	-	100	100	-	CHILE	CLP
76.788.282-3	Digital Payments SpA.	-	100	100	100	CHILE	CLP
77.312.496-5	Digital Payments Prepago S.A.	-	100	100	100	CHILE	CLP
76.039.672-9	Dinalsa SpA.	-	100	100	100	CHILE	CLP
76.212.492-0	Falabella.com SpA.	-	100	100	100	CHILE	CLP
99.556.170-0	Falabella Inmobiliario S.A.	-	100	100	100	CHILE	CLP
76.046.433-3	Falabella Inversiones Financieras S.A.	-	100	100	100	CHILE	CLP
77.261.280-K	Falabella Retail S.A.	-	100	100	100	CHILE	CLP CLP
76.587.847-0 77.612.410-9	Falabella Servicios Profesionales de TI SpA.	-	100 100	100 100	100 100	CHILE CHILE	CLP
77.012.410-9	Falabella Tecnología Corporativa SpA. Falabella Trading SpA.	-	100	100	100	CHILE	CLP
77.414.389-0	Fazil SpA	-	100	100	100	CHILE	CLP
76.142.721-0	Gift Corp SpA.	-	100	100	100	CHILE	CLP
78.627.210-6	Hipermercados Tottus S.A.		100	100	100	CHILE	CLP
76.993.859-1	IKSO SpA.	_	100	100	100	CHILE	CLP
76.821.330-5	Imperial S.A.	_	60	60	60	CHILE	CLP
77.107.881-8	Inmobiliaria Rentas Dos SpA.	-	100	100	100	CHILE	CLP
96.951.230-0	Inmobiliaria Mall Calama SpA.	-	59.278	59.278	59.278	CHILE	CLP
96.824.450-7	Inmobiliaria Mall Las Américas S.A.	-	45.143	45.143	45.143	CHILE	CLP
76.007.317-2	Invercol SpA.	-	100	100	100	CHILE	CLP
76.282.188-5	Inverfal Brasil SpA.	-	100	100	100	CHILE	CLP
76.803.189-4	Inverfal India SpA.	-	100	100	100	CHILE	CLP
76.159.684-5	Inverfal Uruguay SpA.	-	100	100	100	CHILE	CLP
76.149.308-6	Inversiones Brasil SpA.	-	100	100	100	CHILE	CLP
76.319.068-4	Inversiones India SpA.	-	100	100	100	CHILE	CLP
76.141.045-8	Inversiones Inverfal Colombia SpA.	-	100	100	100	CHILE	CLP
96.647.930-2	Inversiones Inverfal Perú SpA.	-	100	100	100	CHILE	CLP
76.335.739-2	Inversiones México SpA.	-	100	100	100	CHILE	CLP
76.899.941-4	Inversiones Mktp SpA.	-	100	100	100	CHILE	CLP
76.159.664-0	Inversiones Uruguay SpA.	-	100	100	100	CHILE	CLP
76.042.509-5	Inversiones y Prestaciones Venser Seis Ltda.	-	100	100	100	CHILE	CLP
76.167.965-1	Logística Internacional Ltda.	-	100	100	100	CHILE	CLP
96.573.100-8	Manufacturas de Vestuario Mavesa Ltda.	-	100	100	100	CHILE	CLP
76.042.371-8	Nueva Falabella Inversiones Internacionales SpA.	-	100	100	100	CHILE	CLP



#### 2.5. Basis for Consolidation of the Financial Statements (continued)

Subsidiaries included in the consolidation are detailed as follows (continued):

	OWNERSHIP INTEREST						
CHILEAN ID	CHRCIDIADV	Dec-31-22	Dec-31-22	Dec-31-22	Dec-31-21	COUNTRY	FUNCTIONAL
NUMBER	SUBSIDIARY	DIRECT	INDIRECT	TOTAL	TOTAL	COUNTRY	CURRENCY
		%	%	%	%		
76.308.853-7	Nueva Inverfal Argentina SpA.	-	100	100	100	CHILE	CLP
76.582.813-9	Nueva Inverfal México SpA.	-	100	100	100	CHILE	CLP
76.023.147-9	Nueva Inverfin SpA.	-	100	100	100	CHILE	CLP
76.882.330-8	Nuevos Desarrollos S.A.	-	45.94	45.94	45.94	CHILE	CLP
77.110.043-0	Open Plaza Chile SpA.	-	100	100	100	CHILE	CLP
99.555.550-6	Plaza Antofagasta S.A.	-	59.278	59.278	59.278	CHILE	CLP
76.882.090-2	Plaza Cordillera SpA.	-	45.94	45.94	45.94	CHILE	CLP
96.653.660-8	Plaza del Trébol SpA.	-	59.278	59.278	59.278	CHILE	CLP
96.795.700-3	Plaza La Serena SpA.	-	59.278	59.278	59.278	CHILE	CLP
96.653.650-0	Plaza Oeste SpA.	-	59.278	59.278	59.278	CHILE	CLP
76.017.019-4	Plaza S.A.	-	59.278	59.278	59.278	CHILE	CLP
96.791.560-2	Plaza Tobalaba SpA.	-	59.278	59.278	59.278	CHILE	CLP
76.677.940-9	Plaza Valparaíso S.A.	-	45.94	45.94	45.94	CHILE	CLP
96.538.230-5	Plaza Vespucio SpA.	-	59.278	59.278	59.278	CHILE	CLP
76.027.825-4	Promociones y Publicidad Ltda.	-	100	100	100	CHILE	CLP
76.000.935-0	Promotora Chilena de Café Colombia S.A.	-	65	65	65	CHILE	CLP
90.743.000-6	Promotora CMR Falabella S.A.	-	99.998	99.998	99.998	CHILE	CLP
76.434.317-4	Promotora CMR Inversiones S.A.	-	99.996	99.996	99.996	CHILE	CLP
76.201.304-5	Rentas Hoteleras SpA.	-	100	100	100	CHILE	CLP
77.099.010-6	Seguros Falabella Corredores Ltda.	-	100	100	100	CHILE	CLP
77.235.510-6	Servicios de Evaluaciones y Cobranzas Sevalco Ltda.	-	100	100	100	CHILE	CLP
76.427.811-9	Servicios de Infraestructura Falabella SpA.	-	100	100	100	CHILE	CLP
96.847.200-3	Servicios e Inversiones Falabella Ltda.	-	100	100	100	CHILE	CLP
77.070.342-5	Servicios Falabella SpA.	-	100	100	100	CHILE	CLP
76.222.370-8	Servicios Generales Bascuñán Ltda.	-	100	100	100	CHILE	CLP
76.034.238-6	Servicios Mall Plaza SpA	-	59.278	59.278	59.278	CHILE	CLP
78.566.830-8	Soc. de Cobranzas Legales Lexicom Ltda.	-	100	100	100	CHILE	CLP
96.792.430-K	Sodimac S.A.	-	100	100	100	CHILE	CLP
99.556.180-8	Sodimac Tres S.A.	-	100	100	100	CHILE	CLP
76.512.060-8	Soluciones Crediticias CMR Falabella Ltda.	-	100	100	100	CHILE	CLP
76.054.151-6	Traineemac S.A.	-	100	100	100	CHILE	CLP
78.745.900-5	Trasciende Gestión Integral de Capacitación SpA.	-	100	100	100	CHILE	CLP
O-E	Linio Asia Limited (Hong Kong)	-	100	100	100	CHINA	USD
O-E	Linio Consulting (Shenzhen) Co., Ltda.	_	100	100	100	CHINA	CNY
O-E	Shearvan Commercial (Shangai) Co., Ltda.	_	100	100	100	CHINA	CNY
O-E	ABC de Servicios S.A.S.	_	65	65	65	COLOMBIA	COP
0-E	Agencia de Seguros Falabella Ltda.	_	65.35	65.35	65	COLOMBIA	COP
0-E	Banco Falabella S.A.	_	65	65	65	COLOMBIA	COP
0-E	Digital Payments S.A.S.	_	100	100	100	COLOMBIA	COP
0-L 0-E	Falabella Colombia S.A.	-	65	65	65	COLOMBIA	COP
0-E	Fondo de Capital Privado Mall Plaza De Colombia	-	59.278	59.278	59.278	COLOMBIA	COP
0-E	IKSO S.A.S.	-	59.276	59.276	59.276	COLOMBIA	COP
0-E		-					COP
U-E	Inversiones Falabella de Colombia S.A.	-	100	100	100	COLOMBIA	COP



#### 2.5. Basis for Consolidation of the Financial Statements (continued)

Subsidiaries included in the consolidation are detailed as follows (continued):

			OWNERSHII	P INTEREST			
CHILEAN ID	SUBSIDIARY	Dec-31-22	Dec-31-22	Dec-31-22	Dec-31-21	COUNTRY	FUNCTIONAL
NUMBER	SUBSIDIART	DIRECT	INDIRECT	TOTAL	TOTAL	COUNTRY	CURRENCY
		%	%	%	%		
O-E	Falabella.com S.A.S.	-	100	100	100	COLOMBIA	COP
O-E	Mall Plaza Servicios S.A.S.	-	59.278	59.278	59.278	COLOMBIA	COP
O-E	Patrimonio Autónomo Centro Comercial Barranquilla	-	38.531	38.531	38.531	COLOMBIA	COP
O-E	Patrimonio Autónomo Centro Comercial Cartagena	-	59.278	59.278	59.278	COLOMBIA	COP
O-E	Patrimonio Autónomo Centro Comercial Manizales Dos	-	47.422	47.422	47.422	COLOMBIA	COP
O-E	Patrimonio Autónomo Mall Plaza Calí	-	59.278	59.278	59.278	COLOMBIA	COP
O-E	Patrimonio Autónomo Mall Plaza Calima Holding	-	59.278	59.278	59.278	COLOMBIA	COP
O-E	Falabella Servicios S.A.S.	-	100	100	100	COLOMBIA	COP
O-E	Jade 1364 Gmbh & Co. 14. Verwaltungs Kg	-	100	100	100	ALEMANIA	EUR
O-E	Jade 1364 Gmbh & Co. Dritte Verwaltungs Kg	-	100	100	100	ALEMANIA	EUR
O-E	Jade 1364 Gmbh & Co. Fünfte Verwaltungs Kg	-	100	100	100	ALEMANIA	EUR
O-E	Jade 1364 Gmbh & Co. Sechste Verwaltungs Kg	-	-	-	100	ALEMANIA	EUR
O-E	Jade 1364 Gmbh & Co. Siebte Verwaltungs Kg	-	100	100	100	ALEMANIA	EUR
O-E	Jade 1364 Gmbh & Co. Vierte Verwaltungs Kg	-	-	-	100	ALEMANIA	EUR
O-E	Jade 1364 Gmbh & Co. Zehnte Verwaltungs Kg	-	-	-	100	ALEMANIA	EUR
O-E	Jade 1364 Gmbh & Co. Zweite Verwaltungs Kg	-	-	-	100	ALEMANIA	EUR
O-E	Jade 1364. Gmbh	-	100	100	100	ALEMANIA	EUR
O-E	New Tin Linio I Gmbh	-	100	100	100	ALEMANIA	EUR
O-E	Tin Jade Gmbh	-	100	100	100	ALEMANIA	EUR
O-E	Centro Logístico Aplicado S.A.	-	100	100	100	ARGENTINA	ARS
O-E	CMR Falabella S.A.	-	-	-	100	ARGENTINA	ARS
O-E	DP Factory S.A.	-	100	100	100	ARGENTINA	ARS
O-E	Falabella S.A.	-	100	100	100	ARGENTINA	ARS
O-E	Inversiones Falabella Argentina S.A.	-	100	100	100	ARGENTINA	ARS
O-E	Linio Argentina S.R.L.	-	100	100	100	ARGENTINA	ARS
O-E	Productora de Seguros Falabella S.A.	-	100	100	100	ARGENTINA	ARS
O-E	Servicios de Personal Logístico S.A.	-	-	-	100	ARGENTINA	ARS
O-E	Construdecor Properties Ltda.	-	100	100	100	BRASIL	BRL
O-E	Construdecor S.A.	-	100	100	100	BRASIL	BRL
O-E	Construdecor Servicios Ltda.	-	100	100	100	BRASIL	BRL
O-E	Falabella Brasil Ltda.	-	100	100	100	BRASIL	BRL
O-E	Lille Investimentos Inmobiliario Ltda.	-	100	100	100	BRASIL	BRL
O-E	Sodimac Brasil Ltda.	-	100	100	100	BRASIL	BRL
O-E	Tenerife Emprendimientos e Participacoes Ltda.	_	100	100	100	BRASIL	BRL
O-E	Ecuaelecommerce S.A.		-	-	100	ECUADOR	USD
0-E	Shearvan Corporate S.A.	-	-	-	100	I.V. BRITÁNICAS	USD
0-E	Falabella Corporate Services India Private Limited	_	100	100	100	INDIA	INR
0-E	Shearvan Purchasing India Privated Limited	_	100	100	100	INDIA	INR
0-E	Inverfal Mexico S.A. de C.V.	_	100	100	100	MÉXICO	MXN
0-E	Bazaya Mexico S.A. de R.L. De C.V.	_	100	100	100	MÉXICO	MXN
O-E	Banco Falabella Perú S.A.	-	99.759	99.759	99.759	PERÚ	PEN



#### 2.5. Basis for Consolidation of the Financial Statements (continued)

Subsidiaries included in the consolidation are detailed as follows (continued):

			OWNERSHIP				
CHILEAN ID		Dec-31-22	Dec-31-22	Dec-31-22	Dec-31-21		FUNCTIONAL
NUMBER	SUBSIDIARY	DIRECT	INDIRECT	TOTAL	TOTAL	COUNTRY	CURRENCY
		%	%	%	%		
O-E	Compañía San Juan S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
O-E	Contac Center Falabella S.A.C.	-	99.759	99.759	99.759	PERÚ	PEN
O-E	Corredora de Seguros Falabella S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
O-E	Digital Payment Perú S.A.C	-	100	100	99.758	PERÚ	PEN
O-E	Falabella Corporativo Perú S.A.C	-	99.759	99.759	99.759	PERÚ	PEN
O-E	Falabella Perú S.A.A.	-	99.758	99.758	99.758	PERÚ	PEN
O-E	Falabella Servicios Generales S.A.C.	-	99.759	99.759	99.759	PERÚ	PEN
O-E	Falabella Tecnología Perú S.A.C.	-	99.759	99.759	99.759	PERÚ	PEN
O-E	Falabella.com S.A.C.	-	100	100	100	PERÚ	PEN
O-E	Fazil Perú SAC	-	100	100	99.758	PERÚ	PEN
O-E	Gemma Negocios S.A.C.	-	60.386	60.386	60.386	PERÚ	PEN
O-E	Gestiones Integrales de Servicios S.A.C.	-	99.15	99.15	99.15	PERÚ	PEN
O-E	Hipermercados Tottus Iquitos S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
O-E	Hipermercados Tottus Oriente S.A.	-	99.758	99.758	99.758	PERÚ	PEN
O-E	Hipermercados Tottus S.A.	-	99.758	99.758	99.758	PERÚ	PEN
O-E	IKSO S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
O-E	Industrias Delta S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
O-E	Inmobiliaria Domel S.A.C.	-	99758	99.758	99.758	PERÚ	PEN
0-E	Inmobiliaria Kainos S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
0-E	Inmobiliaria ISIC S.A.	-	98.39	98.39	98.39	PERÚ	PEN
O-E	Inverfal Perú S.A.A.	-	99.758	99.758	99.758	PERÚ	PEN
0-E	Inversiones Corporativas Beta S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
0-E	Inversiones Corporativas Gamma S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
0-E	Inversiones Falabella S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
0-E	Logística y Distribución S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
O-E	Mall Plaza Inmobiliaria S.A.	-	86.266	86.266	86.266	PERÚ	PEN
O-E	Mall Plaza Perú S.A.	-	86.265	86.265	86.265	PERÚ	PEN
O-E	Open Plaza S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
O-E	Open Plaza Corporativo Perú S.A.C	-	99.758	99.758	99.758	PERÚ	PEN
O-E	SAGA Falabella Oriente S.A.C.	-	97.799	97.799	97.799	PERÚ	PEN
0-E	SAGA Falabella S.A.	_	97.799	97.799	97.799	PERÚ	PEN
0-E	Salón Motor Plaza S.A.	_	59.278	59.278	59.278	PERÚ	PEN
0-E	Sodimac Perú Oriente S.A.C.	-	99.758	99.758	99.758	PERÚ	PEN
0-E	Tiendas del Mejoramiento del Hogar S.A.		99.758	99.758	99.758	PERÚ	PEN
O-E	Falabella Sucursal Uruguay S.A.	100	-	100	100	URUGUAY	CLP
O-E	Homecenter Sodimac S.A.	_	100	100	100	URUGUAY	UYU
0-E	Inversiones Falabella Uruguay S.A.	_	100	100	100	URUGUAY	UYU
0-E	Inversora Falken S.A.	-	100	100	100	URUGUAY	CLP
0-E	Josmir S.A.	_	100	100	100	URUGUAY	UYU
0-E	Tever Corporation S.A.	_	100	100	100	URUGUAY	CLP
O-E	Falabella Delivery Ltd.	_	100	100	-	REINO UNIDO	CLP
O-E	Falabella Development Ltd.	_	100	100	_	REINO UNIDO	USD
O-E	Falabella Digital Business Ltd.	_	100	100	_	REINO UNIDO	CLP
O-E	Falabella Digital Ltd.	_	100	100	_	REINO UNIDO	CLP
O-E	Falabella Marketplace Ltd.	_	100	100	_	REINO UNIDO	CLP
0-E	Falabella Pay Ltd.	_	100	100	_	REINO UNIDO	CLP
O-E	Falabella USA, Inc.	_	100	100	-	ESTADOS UNIDOS	USD

The consolidation includes subsidiaries of subsidiaries controlled by Falabella, even when the total direct and indirect participation represents less than a 50% of voting rights.



#### 2.6. Conversion of Foreign Subsidiaries

Assets and liabilities of foreign subsidiaries with a functional currency other than the Chilean peso are converted into Falabella S.A.'s presentation currency (the Chilean peso) at the exchange rate on the date of the statement of financial position, and its statement of net income is converted at the average exchange rates for each month, in accordance with IAS 21. Foreign exchange differences arising from the conversion are recorded in "Other Reserves" as a separate component of equity. At the disposal of a foreign company, the accumulated deferred amount recognized in equity specifically relating to this foreign business shall be recognized in the income statement.

Any goodwill arising from the acquisition of a foreign business and any adjustment to fair value of the book values of assets and liabilities that arise from the acquisition is treated as an asset and liability of the foreign business in the functional currency of this company and is converted to Chilean pesos at the exchange rate on the reporting date.

Argentina's economy has been regarded as hyperinflationary with effect from July 1, 2018, according to the criteria established in IAS 29 "Financial Reporting in Hyperinflationary Economies". This treatment was based on qualitative and quantitative criteria, with the most significant being a cumulative inflation rate exceeding 100% over the past three years.

Non-monetary items were restated from their original values and subsequently converted from the Argentine peso to Chilean Pesos at the exchange rate as of the reporting date, in accordance with IAS 21 for hyperinflationary economies. Previously, the statement of income for Argentine subsidiaries was converted at the average exchange rate for each month, which also applies to the statement of income for the remaining operating subsidiaries in other countries whose economies are not regarded as hyperinflationary.

The functional and presentation currency of Falabella S.A. is not the currency of a hyperinflationary economy, according to the guidelines established by IAS 29. Therefore, comparative periods do not need to be restated in Falabella's consolidated financial statements.

#### 2.7. Foreign Currency Conversion

Foreign currency is any currency other than the functional currency of a company. Transactions in foreign currencies are initially recorded at the exchange rate of the company's functional currency as of the transaction date. Monetary assets and liabilities denominated in foreign currency are converted at the exchange rate of the functional currency as of their settlement date or closing date of the statement of financial position. All these conversion differences are included in net income or losses, except for differences on liabilities in foreign currencies that provide hedges for net investments in foreign companies, and/or assets and liabilities in foreign currencies that are an integral part of the investment in foreign subsidiaries. These are recorded directly in equity, in the "Other Reserves" account, until disposal of the net investment, at which time they are recognized as net income or losses.

The foreign currency exchange rates and the Unidad de Fomento (Chilean monetary unit indexed to the rate of inflation) rate to the Chilean peso as of December 31, 2022 and 2021 are the following:

	Dec-31-22	Dec-31-21
US dollar (USD)	855.86	844.69
Peruvian new sol (PEN)	224.38	211.88
Argentine peso (ARS)	4.83	8.22
Uruguayan peso (UYU)	21.55	19.01
Euro (EUR)	915.95	955.64
Colombian peso (COP)	0.18	0.21
Brazilian real (BRL)	161.96	151.68
Indian rupee (INR)	10.35	11.35
Chinese yuan (CNY)	123.69	132.45
Unidad de Fomento (UF)	35.110.98	30.991.74
Mexican peso (MXN)	43.90	41.13

#### 2.8. Financial Information by Operating Segment

Segment information is presented in accordance with IFRS 8 "Operating Segments," in a manner that is consistent with the internal reports that are regularly reviewed by Falabella's Management for use in decision-making regarding the allocation of resources and evaluating the performance of each operating segment. Income attributed to geographical regions is based on the location of the respective businesses. Note 36 presents the reporting requirements for IFRS 8 and Information on Assets, Liabilities and Income by Segments.

#### 2.9. Investments in Associates

Associates are all companies over which the Company exercises significant influence but not control, which is generally accompanied by a share of between 20% and 50% of the voting rights, as stated in IAS 28 "Investment in Associates." Investments in associates are accounted for using the equity method and are initially recognized at cost. Investments in associates are presented in the statement of financial position together with goodwill identified in the acquisition of the associate, net of any accumulated impairment loss.

Under the equity method, the investment in an associate is recorded in the statement of financial position at cost plus the Company's share in the increase or decrease in the equity of the associate. The statement of income reflects the Company's interest in the income of the associate. When there has been a change recognized directly in the associate's equity, the Company recognizes its interest in that change and discloses it in the statement of changes in equity. The accounting policies of associates conform to those used by the Company.



#### 2.10. Property, Plant and Equipment

Property, plant and equipment items are recorded at cost and are presented net of accumulated depreciation and impairment as applicable, except for land which does not depreciate.

Cost includes the acquisition price and all costs directly related to the location of the asset in the place and under the conditions necessary for it to be able to operate in the manner foreseen by Management, in addition to the initial estimate for the dismantling, withdrawal or partial or total removal of the asset, as well as reconditioning of the place where it is located, when the Company is obligated to do so. For construction in progress, the cost includes expenses of directly related employees and others of an operating nature attributable to the construction, as well as finance expenses related to external financing accrued during the construction period. The interest rate used to capitalize finance expenses corresponds to specific asset financing or, when not available, the Company's average financing rate.

Costs of expansion, modernization or improvements that represent an increase in productivity, capacity or efficiency, and therefore an extension of the useful lives of assets, are capitalized as an increase in the cost of the corresponding assets. Regular maintenance, conservation and repair expenses are expensed in the year in which they are incurred. A property, plant and equipment item is derecognized at the time of its disposal or when no future financial benefits are expected from its use or disposal. Any gain or loss that arising from derecognizing an asset, calculated as the difference between the asset's net disposal value and net book value, is taken to the statement of net income in the year it is derecognized.

Depreciation begins when the assets are available for use, i.e., when they are at the location and under the conditions necessary to operate in the manner foreseen by Management. Depreciation is calculated using the straight-line method over the estimated useful financial lives of assets, up to their residual amount. Estimated financial useful lives by category are detailed as follows:

Category	Range		
General constructions	50 to 80 years		
Exterior works	20 years		
Furniture and accessories	4 to 10 years		
Fixtures and fittings	10 to 35 years		
Machinery and equipment	2 to 20 years		
Vehicles	5 to 7 years		

Assets located on leased properties, structural work and facilities depreciate over the term of the lease or their estimated useful financial lives for the corresponding category, including contract renewals, whichever is less.

This item includes "Right of use assets" arising from the application of IFRS 16, which are depreciated over the term of the respective lease agreements.

Probable residual values of assets, their useful lives and depreciation methods are reviewed as of each reporting date and adjusted if applicable as a prospective change in estimate.

#### 2.11. Investment Properties

Investment properties are real estate (land and buildings) that are held by Falabella to receive financial benefits from renting them or to capital appreciation by merely holding them, which are measured at cost. Investment properties and investment properties under construction are recorded at cost and presented net of their accumulated depreciation and accumulated impairment as applicable, except for land which is not subject to depreciation.

Falabella owns shopping centers containing its own stores and stores leased to third parties. In these cases, only the portion leased to third parties is considered investment properties. The company's own stores are recognized as property, plant and equipment in the statement of financial position.

The acquisition cost and all other costs associated with investment properties, as well as the effects of depreciation and the treatment of derecognized assets are recorded in the same manner as property, plant and equipment, as described in Note 2.10.

The estimated financial useful lives for the main elements of investment properties are detailed as follows:

Category	Range
Buildings	80 years
Exterior works	20 to 30 Years
Facilities	20 years
Machinery and equipment	5 to 8 years

This item includes "Right of use assets" arising from the application of IFRS 16, which are depreciated over the term of the respective lease agreements.

The residual values of assets, their useful lives and depreciation methods are reviewed as of each reporting date and adjusted if applicable as a prospective change in estimate.

#### 2.12. Goodwill

At the date of transition to IFRS, the Company chose not to revisit its business combinations prior to this date, in accordance with IFRS 1.

Subsequently, goodwill represents the excess total compensation paid for the acquisition of an investment in a subsidiary or associate, over the fair value of the net identifiable assets at the date of acquisition.

After the initial recognition of goodwill, it is measured at cost less any accumulated impairment loss, as appropriate.

Goodwill related to the acquisition of subsidiaries is subject to annual impairment testing. Goodwill is allocated to cash generating units (or groups of cash generating units, or "CGUs") that are expected to benefit from the synergies of a business combination, for impairment testing purposes.

Goodwill related to acquisition of interests in Associates is presented together with the respective investment under "Investments Accounted for Using the Equity Method" in the statement of financial position and is subject to impairment testing together with the value of the investment in the Associate should there be any indicators of a potential loss of value.

The Company tests goodwill impairment every year in accordance with IFRS and has found no impairment.



## 2.13. Intangible assets

Intangible assets acquired separately are measured at acquisition cost. The cost of intangible assets acquired in a business combination is their fair value as of the date of acquisition. After the initial recognition of intangible assets with defined useful lives, they are recorded at cost less any accumulated amortization and any accumulated impairment loss, as appropriate. Intangible assets generated internally are software programs developed for the Company's use. Costs associated with software development are capitalized when the completion of their development is considered possible, Management has the intention and the capacity to use or sell the intangible asset, disbursements attributable to the asset can be valued and it has been determined that the intangible asset will generate future financial benefits. Research costs are directly incorporated into income.

Useful lives of intangible assets are evaluated as finite or indefinite. Intangible assets with finite lives are amortized linearly during their estimated useful financial lives, and they are evaluated whenever there is an indication of impairment. The amortization term and method for intangible assets with finite lives are reviewed at each reporting date. Changes resulting from these evaluations are treated prospectively as changes in the accounting estimates

Intangible assets with indefinite useful lives are not amortized and their impairment is evaluated annually. The useful life of an intangible asset with indefinite useful life is reviewed annually. Currently, since the commercial trademarks have no expiration date and there is intention to use them in an indefinite manner, the Company has determined to allocate an indefinite useful life to specific trademarks acquired in business combinations. If applicable, the change in evaluation of useful lives from indefinite to definite is made on a prospective basis.

The Company tests impairment of intangibles with indefinite useful lives annually as required by IFRS and has not identified any impairment whatsoever.

The estimated useful lives for each category of intangible asset are detailed as follows:

Category	Range
Commercial trademarks acquired in business combinations	Indefinite
Internally developed software	3 to 10 years
Patents, registered trademarks and other rights	5 to 10 years
Computer programs	3 to 10 years
Other intangible assets	5 to 10 years



#### 2.14. Impairment of Non-Current Assets

The Company evaluates whether there are any indications that an asset might be impaired as of each reporting date. If such indications are detected, or impairment is identified as a result of annual impairment testing for goodwill and intangible assets with indefinite useful lives, the Company estimates the recoverable amount of the asset. When the book value of an asset exceeds its recoverable amount, the asset is considered impaired and is decreased to its recoverable amount. The recoverable amount is the greater of its fair value less selling costs, or its value in use.

#### 2.15. Inventories

Inventory is recorded at cost or net realizable value, whichever is less. Cost includes the purchase price plus additional costs necessary to bring each product to its current location and condition, net of trade discounts and other discounts. The net realizable value is the estimated selling price during the ordinary course of business, less estimated costs required to complete the sale. The net realizable value is also measured in terms of obsolescence based on the particular characteristics of each inventory item. Cost is calculated using the weighted average method.

# 2.16. Assets held for sale and discontinued operations

Non-current assets with a book value that will be recovered through a sales transaction and not through ongoing use are classified as held for sale and discontinued operations. This condition is considered to have been satisfied only when the sale is highly probable, and the asset is available for sale in its current condition.

These assets are valued at their book value or their realizable fair value, whichever is less.

As of December 31, 2022, the assets presented under this category belong to two subsidiaries, Sodimac S.A., Plaza S.A., Inmobiliaria Rentas Dos SpA, and Sodimac Perú Oriente S.A.C and include properties held for sale that comply with the criteria stated in the preceding paragraph. As of December 31, 2021, the assets presented under this concept correspond to the subsidiaries of Sodimac S.A., Plaza S.A. e Inmobiliaria Rentas Dos SpA.

#### 2.17. Financial Instruments

Falabella recognizes financial assets and liabilities when it assumes the obligations or acquires the contractual rights to them.

## 2.17. Financial Instruments (continued)

#### 2.17.1. Financial Assets

#### 2.17.1.1. Recognition, Measurement and Withdrawal of Financial Assets

Financial assets within the scope of IFRS 9 are classified at initial recognition as financial assets at fair value through profit and loss, financial assets at amortized cost, or financial assets at fair value through comprehensive income. Where allowed and appropriate, this designation is re-evaluated as of each reporting date.

When financial instruments are initially recognized, they are measured at fair value, and the costs or gains directly attributable to the transaction are recognized in the income statement. Financial assets are subsequently measured at their fair value, except for loans and receivables, and investments classified as held to maturity, which are measured at amortized cost using the effective rate method.

The adjustment of assets recorded at fair value is recorded in the income statement, except for investments held for sale whose adjustment to market value is recognized as a separate component of equity, net of applicable deferred tax.

Financial assets are derecognized when the rights to receive cash flows from them have expired or have been transferred, and Falabella has substantially transferred all risks and benefits arising from their ownership.

#### 2.17.1.2. Cash and Cash Equivalents

Cash equivalents comprise cash, bank balances, short-term deposits with original maturity of three months or less, and other money-market securities easily convertible to cash, which are subject to insignificant risk of changes in value.

The cash flow statement classifies cash-generating activities as follows:

- Operating activities: The main source of ordinary revenue and expenses of businesses in subsidiaries, as well as activities that cannot be classified as investing or financing.
- Investing activities: Those activities involving the acquisition, sale or disposal by other means of non-current assets and other investments not included in cash and cash equivalents.
- Financing activities: Those activities that produce changes in the size and composition of net equity and financial liabilities.

# 2.17.1.3. Assets pledged as guarantee subject to sale or a new pledge

The consolidated statement of financial position includes balances of financial assets, loans, receivables and cash equivalents that cover debt obligations held by the Company through a guaranteed portfolio. The Company cannot freely dispose of these balances since they are restricted to the payment of related obligations.

#### 2.17. Financial Instruments (continued)

#### 2.17.1. Financial Assets (continued)

# 2.17.1.4. Impairment of Financial Assets

The Company assesses whether a financial asset or group of financial assets is impaired as of each reporting date.

The main financial assets subject to impairment due to contractual non-compliance of the counterparty are assets recorded at amortized cost (loans and receivables).

IFRS 9 requires that expected credit losses on loans and receivables are recognized either on a twelve-month basis or over their entire remaining life.

For "Loans and accounts receivable from customers" for the Banking Businesses, Falabella applies a three-phase approach to measure expected losses.

This approach monitors receivables and classifies their trends according to the following categories, which are based on any changes to the credit risk since the financial asset was initially recognized.

# - Allowance category1:

This category contains those financial assets whose credit risk has not significantly increased since initial recognition, and do not exhibit any objective evidence of impairment. This category recognizes the portion of any expected credit loss caused by potential default events within twelve months of the reporting date.

# - Allowance category2:

This category contains those financial assets whose credit risk has significantly increased since initial recognition, although they do not exhibit any objective evidence of impairment. This category recognizes the portion of any expected credit loss caused by potential default events throughout the life of the financial instrument.

#### - Allowance category3:

This category defines an impaired financial asset as one that meets one or more objective impairment events that have a detrimental impact on expected future cash flows from that asset. This category defines arrears of over ninety days as objective impairment evidence, among others. This category recognizes the portion of any expected credit loss caused by potential default events throughout the remaining life of the financial instrument.

The loss is measured as the difference between the book value of the asset and the present value of its estimated future cash flows, discounted at the financial asset's original effective interest rate, which is the effective interest rate used at initial recognition. The book value of the asset is reduced using an allowance account.

Falabella uses the simplified model established by IFRS 9 to recognize expected loss allowances on receivables within a non-banking business. It has established an allowance matrix based on historical experience of credit losses, adjusted for specific prospective factors that apply to debtors and to Falabella's economic environment.

If an impairment loss decreases in a subsequent period and the decrease can be objectively related to an event that occurred after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the income statement, to the extent that the book value of the asset does not exceed its amortized cost as of the reversal date.

## 2.17. Financial Instruments (continued)

#### 2.17.2. Financial Liabilities

#### 2.17.2.1. Recognition, Measurement and Withdrawal of Financial Liabilities

All obligations to the public and to financial institutions are initially recognized at fair value, net of costs incurred in the transaction. After initial recognition, obligations and loans that accrue interest are subsequently measured at amortized cost, recognizing in the income statement any higher or lower value on the term of the respective debt using the effective interest rate method, unless they are designated items hedged in a fair value hedge.

Financial liabilities are derecognized when the obligations specified in such contracts are settled, expired or waived.

## 2.17.2.2 Financial Derivatives and Hedge Instruments

The Company uses derivative financial instruments such as currency forward contracts and swaps to hedge its risks associated with fluctuations in interest rates and exchange rates. Those derivative financial instruments are initially recognized at fair value on the date on which the derivative contract is signed and are subsequently measured at fair value in an ongoing manner. Any gain or loss during the year arising from changes in the fair value of derivatives that do not qualify for hedge accounting is recorded directly in the statement of income.

#### 2.17.2.3. Offsetting of Financial Instruments

Financial assets and liabilities are offset, and the net amount is reported in the consolidated statement of financial position if, and only if, there is a legal right to receive or pay the net value and the Company intends to settle them on a net basis or to recover the assets and settle the liabilities in a simultaneous manner as of the reporting date.

## 2.18. Leases

IFRS 16 introduces a single lease accounting model and requires a lessee to recognize the assets and liabilities of all leases with a duration of over 12 months. A lessee is required to recognize a 'right of use asset' representing its right of use the underlying leased asset and a 'lease liability' representing its lease payment obligations.

A lease is a contract or part of a contract that conveys the right to use an asset for a period in exchange for payment, where substantially all the risks inherent in ownership of the underlying asset may or may not be transferred.

Right of use assets are presented within the item "Property, plant and equipment" or in the item "Investment property" and liabilities are presented in "Leasing liabilities" in the statement of financial position.

Lease payments that are contingent in nature are recognized as an expense for the period in which payment is probable.

The Company has undertaken certain sales transactions with leaseback agreements, which are classified as leases. Gains or losses derived from the initial sale of such assets are deferred over the term of the lease.

#### 2.19. Provisions

Provisions are recorded when the Company has a legal or implied obligation as a result of a past event, it is likely that a payment will be required to settle the obligation, and the amount can be reliably estimated.

Provisions are discounted to their present value if it is estimated that the discount effect is significant.

Provisions for expected losses on the unused portion of credit lines are presented under this heading, as required by IFRS 9.

## 2.20. Liabilities for technical reserves and claims payable

The subsidiary C.F. Seguros de Vida S.A. has recorded unexpired risk reserves, mathematical life reserves (technical reserves) and provisions for claims payable. The Company has also recorded assets equivalent to the participation of reinsurers in each of these technical reserves, as a result of the risks assumed.

Assets and liabilities are disclosed in "Other non-financial assets" and "Other non-financial liabilities" in the statement of financial position.

#### 2.21. Minimum Dividend

According to Article 79 of Law 18,046, publicly traded corporations in Chile must distribute at least 30% of their net income for each year to their shareholders. By virtue of the Company's legal obligation, an equivalent liability has been recorded which also includes the portion of the minimum dividend of subsidiaries that are publicly traded corporations, in which there is a non-controlling interest. This liability is recorded in "Trade and Other Payables, Current" as of December of each year, and the movement for the year is recorded in the Statement of Changes in Equity in the "Increase (decrease) due to transfers and other changes" line.

#### 2.22. Defined Employee Benefits Plans

The Company provides certain short-term benefits to its employees in addition to remuneration, such as bonuses, vacations and holiday bonuses. In addition, the Company provides specific defined benefits plans to some of its employees. The cost of providing benefits under defined benefits plans is determined separately for each plan, in accordance with IAS 19 "Employee Benefits." Employee benefit liabilities represent the present value of obligations under the plans, which are discounted using the interest rates of government bonds denominated in the currency in which the benefits will be paid with similar terms to the duration of the respective obligations.

Actuarial gains or losses that are related to adjustments for experience and changes in variables are recognized as "Other Comprehensive Income" and form part of "Other Reserves" under equity.



#### 2.23. Share-Based Compensation Plans

The Company has granted specific share-based compensation plans for its executives, which are paid in cash. These plans are disclosed in "Provisions for Employee Benefits" in the consolidated statement of financial position and are measured at fair value, in accordance with IFRS 2.

The charge or credit to the consolidated statements of comprehensive income is recorded in "Administrative Expenses" in the company where the executive provides the related services.

#### 2.24. Revenue recognition

Operating revenue is the consideration received or receivable to which the Company has the right in exchange for transferring goods or services to a customer. The Company has analyzed all relevant facts and circumstances in applying each step of the model established by IFRS 15 to contracts with its customers: identify the contract, identify its performance obligations, identify the transaction price, assign the price, and recognize the revenue.

Revenue is measured at the fair value of the consideration received, excluding discounts, deductions and other sales taxes. The following specific recognition criteria must also be fulfilled before recognizing revenue:

# - Sale of goods

Revenue from the sale of goods is recognized when the significant risks and benefits of ownership of the goods have been transferred to the purchaser, which generally occurs when the goods are physically delivered.

#### Services provided (includes fees from bank services)

Revenue is recognized according to the degree of completion. When the results of contracts cannot be reliably measured, revenue is recognized only to the extent that expenses incurred are recoverable.

#### - Interest income

Interest income related to the Financial Retail business is recognized to the extent that interest is accrued using the effective interest rate method. The Company stops recognizing interest income when it considers that its recoverability is improbable, which generally occurs when it is 90 days overdue.

#### Lease revenue

Lease income is recognized on an accrual basis, except for minimum income arising from the leasing of investment properties, which is recognized using the straight-line method over the term of the lease.

#### - Sales on behalf of third parties

When the Company acts as a representative, agent or broker in the sale of goods or services produced by other agents, revenue is recorded on a net basis. Therefore, only the commission or share received is recorded as revenue. The status of agent is established by considering whether the product is explicitly sold in the name of the supplier, and whether it assumes any product risks and responsibility for the product and its sales price.

#### 2.25. Cost of sales

Cost of sales includes the acquisition cost of the products sold and other costs incurred to bring inventory to the locations and the conditions necessary for its sale. These costs mainly include acquisition costs net of discounts, non-recoverable import expenses and duties, insurance and transporting products to distribution centers.

Cost of sales also includes interest expenses and impairment losses on the receivable loan's portfolio related to our Financial Retail business and the depreciation cost and maintenance of Falabella's investment properties.

Costs at banking subsidiaries include interest and indexation expenses, commission expenses and credit risk allowances, which are presented on separate lines in the banking business section of the statement of comprehensive income.

#### 2.26. Income Tax

#### 2.26.1. Income Tax

Tax assets and liabilities are the amounts expected to be recovered from or paid to the tax authorities of each country. Tax rates and tax laws used to compute the amount are those enacted as of the date of the statement of financial position. Income tax related to items recognized directly in equity is recognized in equity and not in the statement of income.

#### 2.26.2. Deferred Tax

Deferred tax is calculated on the temporary differences as of each reporting date between the tax value of assets and liabilities and their book values for financial reporting purposes. Deferred tax assets are recognized for all deductible temporary differences including tax losses, provided that sufficient taxable profits are expected in the future to absorb these deductible temporary differences, unused tax credits and tax losses.

The book value of deferred tax assets is reviewed as of the reporting date and reduced to the extent that it is no longer probable that there will be sufficient taxable profits to absorb all or part of the deferred tax asset. Deferred taxes related to items recorded directly in equity, are recognized in equity and not in the statement of income.

Deferred tax assets and deferred tax liabilities are presented net in the statement of financial position if there is a legally enforceable right to offset tax assets against tax liabilities and the deferred tax is related to the same company and the same tax authority.

#### 2.27. Deferred Income

The Company records deferred income on various transactions for which it receives cash, but for which the conditions for revenue recognition described in subsection 2.24 above have not been fulfilled, such as prepayments for services being provided, sales of products for which dispatch has not occurred, gift cards, and cash initially received for lease agreements on Falabella's investment properties. In addition, the portion of the sale associated with the subsequent delivery of products in customer loyalty programs is recognized as deferred revenue.

Deferred revenue from customer loyalty programs is recognized at the market value of the benefits provided to customers, adjusted by their historical maturity experience. Deferred revenue is presented under "Other Non-Financial Liabilities" in the statement of financial position.



#### 2.28. Estimates, Judgment and Key Assumptions

Key assumptions with respect to the future and other key sources of uncertainty in estimates as of the reporting date, which have a significant risk of causing a material adjustment to the book values of assets and liabilities are presented below:

# - Useful lives and residual values of Intangible Assets, Property, Plant and Equipment, and Investment Properties

The useful lives and residual values of the components of Intangible Assets with defined useful lives, Property, Plant and Equipment, and Investment Properties involve judgment and assumptions that might be affected should circumstances change. Management regularly reviews these assumptions and adjusts them on a prospective basis if a change is identified.

#### - Impairment of Goodwill and Intangible Assets with Indefinite Useful Lives

The Company conducts impairment testing on goodwill and intangible assets with indefinite useful lives on an annual basis. These tests require an estimate of the "value in use" of the cash generating units to which goodwill and intangible assets with indefinite useful lives are associated. "Value in use" requires Management to estimate the future expected cash flows of the cash generating unit (or group of CGUs) and choose an appropriate discount rate to calculate the present value of these cash flows.

#### - Deferred Tax Assets

Deferred tax assets are recognized for all temporary deductible differences between the financial and tax base of assets and liabilities, and for unused tax losses, to the extent that there will be probable taxable profits against which the losses can be used, and whether there are sufficient taxable temporary differences to absorb them. Management use significant judgment to value deferred tax assets based on the probable timing of projected taxable profits.

## - Employee Benefits

The cost of employee benefits that qualify as defined benefit plans in accordance with IAS 19 "Employee Benefits" is calculated using actuarial valuations. The actuarial valuation involves assumptions regarding discount rates, future salary increases, employee turnover rates and mortality rates, among other things. Due to the long-term nature of these plans, those estimates are subject to a significant amount of uncertainty.

#### - Fair Value of Assets and Liabilities

In certain cases, IFRS require that assets and liabilities be recorded at fair value. Fair value is defined as the price at which an asset would be sold, or the price paid to transfer a liability, in an orderly transaction between market participants at the date of measurement (disposal price). When measuring the fair value, the company considers the characteristics of the asset or liability in the same way that market participants would take those characteristics into account when determining the price of said asset or liability on the measurement date. The basis for measurement of assets and liabilities at their fair value is their current prices in active markets. In their absence, the Company estimates those values based on the best information available, including the use of models or other valuation techniques.

## 2.28. Estimates, Judgment and Key Assumptions (continued)

#### - Fair Value of Assets and Liabilities (continued)

Derivative instruments are assets and liabilities that are measured at fair value in the statement of financial position. The notes to the financial statements disclose the fair value of investment properties (Note 15) and the market value of financial liabilities (Note 34). Fair value is established by applying the following hierarchies:

- Level 1: List price (not adjusted) in an active market for identical assets and liabilities.
- **Level 2:** Inputs other than list prices that are included in Level 1, and which may be observed for assets and liabilities, whether directly (i.e., as price) or indirectly (i.e., price derivative).
- **Level 3:** Inputs for assets or liabilities which are not based on observable market information (unobservable inputs).

#### - Share-based Payments

The Company estimates the fair value of share-based compensation plans provided to its executives. That value is estimated as of the grant date using an appropriate valuation model, taking into consideration the terms and conditions under which the instruments were granted.

#### - Loan Allowances

The Company recognizes loan allowances based on the requirements of IFRS 9 as indicated in paragraph 2.17.1.4.

#### - Obsolete Inventory

The Company records provisions for obsolete inventory based on the specific characteristics of each inventory item, and its use. This provision is reviewed at each reporting date.

#### - Customer Loyalty Programs

The Company has loyalty programs for the use of its credit card, through which "points" are given which can be exchanged for products within a fixed period. Points granted in sales transactions are recorded as a separate component of the sale, equivalent to the recording of the sale of products pending dispatch, in accordance with IFRS 15. The market value of the points granted is recorded as deferred revenue, adjusted by the estimated rate of benefits lapsing as they expire. The estimated rate of benefits lapsing is determined using historical data of expired unused points.

Although these estimates have been performed using the best information available on the date these consolidated financial statements were issued, it is possible that events that might take place in the future could force them to be modified (upward or downward) in future periods, which would be carried out prospectively, recognizing the effects of changes in estimate in the corresponding future consolidated financial statements.



#### 2.29. New accounting pronouncements (IFRS and interpretations of the IFRS Interpretations Committee)

Improvements and amendments to IFRS as well as the most significant interpretations for the Company that have been published during the year are detailed below. At the date of these financial statements, these standards have not yet taken effect and the Company has not applied them early:

## a) New accounting pronouncements:

	<b>New Accounting Pronouncements</b>	Mandatory effective date
IFRS 17	Insurance contracts	January 1, 2023

#### IFRS 17 "Insurance Contracts"

The IASB issued IFRS 17 "Insurance Contracts" in May 2017, a new accounting standard specifically for insurance contracts covering recognition, measurement, presentation and disclosure. It will replace IFRS 4 "Insurance Contracts" issued in 2005, when it becomes mandatory. The new standard applies to all insurance contracts, regardless of the entity that issued them.

The IASB issued an exposure draft of IFRS 17 with proposed amendments. The IASB proposed 12 specific amendments in eight areas, including the deferral of the application date of IFRS 17 for two years. In March 2020, the IASB deferred the application date of IFRS 17 to January 1, 2023

As of December 31, 2022, the Company has evaluated the implementation of the new standard and preliminarily estimated an increase in its liabilities of approximately 0.1% and a decrease in equity of approximately 0.1%.

## a) Improvements and modifications:

	Improvement and Modifications	Date of Mandatory Application
IAS 1	Classification of Liabilities as Current or Non-current	January 1, 2024
IAS 12	Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction	January 1, 2023
IAS 8	Definition of Accounting Estimates	January 1, 2023
IAS 1	Disclosure of Accounting Policies	January 1, 2023
IFRS 10 and IAS 28	Consolidated Financial Statements - Sale or Contribution of Assets Between an Investor and its Associate or Joint Venture	TBD

#### IAS 1 "Classification of Liabilities as Current or Non-current"

In 2020 and 2022, the IASB issued amendments to IAS 1 to specify the requirements for classification of liabilities as current or non-current. The amendments clarify:

- 1. The meaning of the right to defer settlement.
- 2. That there must be a right to defer to the end of the reporting period.
- That this classification is not affected by the probability of an entity exercising its right to defer.
- 4. That only if an implicit derivative in a convertible liability is in and of itself an equity instrument, the terms of the liability would not affect its classification.

The amendments are effective for periods beginning on or after January 1, 2024. The amendments must be applied prospectively. Early application is permitted and must be disclosed. However, an entity that applies the 2020 amendments early is also required to apply the 2022 amendments, and vice versa.

The Company is evaluating the impact that could be generated by this standard.



Note 2 – Summary of Significant Accounting Principles (cont.)

b) Improvements and modifications, (cont.):

#### NIC 12 "Deferred Tax Related to Assets and Liabilities Arising from a Single Transaction"

In May 2021, the IASB issued modifications to IAS 12 to reduce the scope of the initial recognition exception according to IAS 12, such that it no longer applies to transactions that lead to equal taxable and deductible temporary differences.

The modifications clarify that when the payments that settle a liability are deductible for tax purposes, it is a matter of judgment (having considered the applicable tax legislation) if these deductions are attributable for tax purposes to the liabilities recognized in the financial statements (and interest expenses) or to the related asset component (and interest expenses). This judgment is important to determine if there are temporary differences in the initial recognition of assets and liabilities.

Likewise, according to the modifications issued, the exception to initial recognition does not apply to transactions that, in the initial recognition, lead to equal taxable and deductible temporary differences. It only applies if the recognition of a leasing asset and leasing liability (or decommissioning liability and decommissioning component asset) leads to taxable and deductible temporary differences that are not equal. However, it is possible that the resulting deferred tax assets and liabilities are not equal (for example, if the company cannot benefit from tax deductions or is subject to different tax rates on taxable and deductible temporary differences). In these cases, an entity would need to record the difference between the deferred tax asset and liability in income.

The amendment will be effective for annual periods starting on or after January 1, 2023.

As of December 31, 2022, the Company has evaluated the implementation of the new standard and preliminarily estimated an increase in its assets of approximately 0.21% and an increase in equity of approximately 0.74%.

#### IAS 8 "Definition of Accounting Estimates"

In February 2021, the IASB issued amendments to IAS 8, in which it introduces a new definition of "accounting estimates." The amendments are designed to clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. They also clarify how entities use measurement techniques and inputs to develop the accounting of estimates.

The amended standard clarifies that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors. This definition of in the accounting estimate specified that the change in accounting estimates can result from new information or new developments. Therefore, said changes are not necessarily the correction of errors.

The amendment will be effective for annual periods starting on or after January 1, 2023.

The Company estimates that this amendment will have no impact on its financial statements once it goes into effect.

## Note 2 – Summary of Significant Accounting Principles (cont.)

b) Improvements and modifications, (cont.):

#### IAS 1 "Disclosure of Accounting Policies"

In February 2021, the IASB issued amendments to IAS 1 and to IFRS Practice Statement 2 Making Materiality Judgments, to provide guidance and examples to help entities apply materiality judgments to accounting policy disclosures.

The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their 'significant' accounting policies with a requirement to disclose their 'material' accounting policies; and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

By evaluating the materiality of information on accounting policies, entities must consider both the size of the transactions and other events or conditions, and the nature of these.

The amendment will be effective for annual periods starting on or after January 1, 2023. The modifications to IAS 1 can be applied early as long as this is disclosed.

The Company estimates that this amendment will have no impact on its financial statements once it goes into effect.

#### IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures"

The amendments to IFRS 10 "Consolidated Financial Statements" and IAS 28 "Investments in Associates and Joint Ventures (2011)" address an inconsistency recognized between the requirements of IFRS 10 and those of IAS 28 (2011) in the treatment of the sale or contribution of assets between an investor and its associate or joint venture.

Amendments issued in September 2014 establish that when the transaction involves a business (found in a subsidiary or not), a complete profit or loss is recognized. A partial profit or loss is recognized when the transaction involves assets that do not constitute a business, even when the assets are found in a subsidiary. The date of mandatory application of these modifications is yet to be determined, because the IASB is waiting for the results of its investigation project on the accounting according to the equity method. The amendments must be applied retrospectively, and early adoption is allowed and must be disclosed.

The Company is evaluating the impact that could be generated by this standard.



# Note 3 - Cash and Cash Equivalents

Consolidated cash and cash equivalents are detailed as follows:

	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Total Consolidated Cash and Cash Equivalents	1,850,724,043	2,063,026,048
Cash and cash equivalents - Non-Banking Business	624,072,761	533,265,538
Cash and cash equivalents - Banking Business	1,226,651,282	1,529,760,510

# a) Information on Cash and Cash Equivalents - Non-Banking Business:

Cash and cash equivalents	Dec-31-22	Dec-31-21
Cash and Cash equivalents	ThCh\$	ThCh\$
Cash floats	49,071,572	58,537,318
Bank balances	208,634,726	202,779,323
Term deposits	352,434,770	206,472,548
Repurchase agreements	4,365,342	18,449,269
Mutual funds	9,566,351	47,027,080
Total	624,072,761	533,265,538

# Information on Cash and Cash Equivalents by Currency - Non-Banking Business:

Currency	Dec-31-22	Dec-31-21
Currency	ThCh\$	ThCh\$
Chilean peso	350,676,782	218,525,041
US dollars	37,491,934	69,257,067
Euros	1,408,627	472,322
Argentine peso	8,174,303	7,065,764
Peruvian new sol	120,513,312	138,494,285
Colombian peso	79,372,602	70,508,575
Chinese Yuan	3,783,293	1,361,353
Indian rupee	4,834,372	2,379,163
Uruguayan peso	8,951,573	1,763,464
Mexican peso	2,432,881	3,708,143
Brazilian real	6,433,082	19,730,361
Total	624,072,761	533,265,538

# b) Information on Cash and Cash Equivalents - Banking Business:

Cook and cook assistation	Dec-31-22	Dec-31-21
Cash and cash equivalents	ThCh\$	ThCh\$
Cash floats	131,967,912	149,484,537
Bank balances	342,552,667	296,724,156
Term deposits	164,374,517	116,416,731
Cash and bank deposits	638,895,096	562,625,424
Highly liquid financial instruments (1)	676,658,209	1,356,098,304
Transactions with settlement in process, net (2)	(88,902,023)	(388,963,218)
Total	1,226,651,282	1,529,760,510

<sup>(1)</sup> Corresponds primarily to deposits and funds managed by third parties whose maturity is less than 90 days. Corresponds mainly to deposits and funds managed by third parties whose maturity is less than 90 days. As of December 31, 2022 and 2021, ThCh\$ 676,658,209 and ThCh\$ 1,356,098,304, respectively, are included, corresponding to financial assets at fair value through other comprehensive income, whose maturities do not exceed three months from the date of acquisition.

<sup>(2)</sup> Net difference between Asset and Liability transactions.

Note 3 - Cash and Cash Equivalents (continued)

# b) Cash and Cash Equivalents - Banking Business (continued)

Information on Cash and Cash Equivalents by Currency - Banking Business:

Currency	Dec-31-22	Dec-31-21
Currency	ThCh\$	ThCh\$
Chilean peso	934,841,19	6 1,274,835,982
US dollars	197,190,08	95,697,218
Peruvian new sol	48,143,02	9 101,651,994
Colombian peso	46,476,97	7 57,575,316
Total	1,226,651,28	2 1,529,760,510

#### Note 4 - Other Current and Non-Current Financial Assets

This category includes the following current financial assets for the Non-Banking Business.

Current		rent	Non-Current	
Other Financial Assets	Dec-31-22	Dec-31-21	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Held for Trading				
Derivative instruments (non-hedging)	8,117,445	27,493,291	-	-
Funds with restriction	1,656,699	5,438,411	-	-
Term deposits	13,105,241	-	-	-
Investments in bonds	15,129,842	3,631,914	14,749,755	24,345,326
Other assets	152,029	-	9,439,388	7,502,509
Subtotal of fair value through profit and loss	38,161,256	36,563,616	24,189,143	31,847,835
Fair value through equity				
Hedging assets	74,268,607	8,804,484	269,626,144	475,402,805
Sub-total of fair value through Equity	74,268,607	8,804,484	269,626,144	475,402,805
Total Other Financial Assets	112,429,863	45,368,100	293,815,287	507,250,640

The Company takes positions in derivative financial instruments with counterparts that have a minimal risk rating and are subject to a prior credit analysis. Those analyses are required by the Company's internal procedures.

These instruments are swap contracts and currency, tax or inflation forward contracts. The Company uses valuation models to determine the market value of these derivatives. The valuation methods are price models that use present value calculations. These models require financial market data, which is obtained from information platforms with public and private access. The information required mainly includes spot and forward exchange rates and interest rate curves.



# Note 5 - Other Current and Non-Current Non-Financial Assets

This category includes the following non-financial assets for the Non-Banking Business.

Other Current Non-Financial Assets	Dec-31-22	Dec-31-21
Other Current Non-Financial Assets	ThCh\$	ThCh\$
Advertising contracts	485,344	326,490
Prepaid rent	5,273,565	5,258,151
VAT receivable	104,125,026	69,774,848
Software maintenance contracts	16,812,291	13,189,816
Insurance policies	12,263,913	9,440,342
Bank guarantees	1,800,440	2,496,822
Share of reinsurance in technical reserves	4,893,404	4,729,299
Early settlement bonus	3,076,400	4,089,122
Recoverable taxes	8,587,639	7,916,380
Other assets	4,951,990	5,897,263
Total Other Current Non-Financial Assets	162,270,012	123,118,533

Other Non-Current Non-Financial Assets	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
	- 1	- 1
Guarantees	2,990,185	3,095,249
Early settlement bonus	2,041,631	2,251,518
Prepaid rent	18,070,436	18,556,535
Recoverable taxes	11,669,976	8,083,833
Other rights receivable	686,029	619,065
Prepaid expenses	1,972,207	3,166,352
Advances	16,387,560	36,273,726
Share of reinsurance in technical reserves	5,119,134	7,154,533
Total Other Non-Current Non-Financial Assets	58,937,158	79,200,811

<sup>(1)</sup> As of December 31, 2021, this includes prepayments granted for the exercise of a purchase option in a project of a Mallplaza subsidiary. On June 29, 2022, Mallplaza exercised its option to retract from participation in the project in accordance with the terms of the contract, and it has the right to receive payback of the advanced payments made within 90 days, and which were reclassified to "Trade receivables and other current accounts receivable" On December 13 and 14, 2022, the executive lawsuits were filed, claiming the return of the prepayments granted and executing the existing guarantees.

#### Nota 6 - Trade and Other Receivables

The Company's net trade receivables are detailed as follows:

	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
a) Non-Banking Business		
Trade and other receivables, current	420,633,119	392,422,932
Trade and other receivables, non-current	14,308,768	11,810,824
b) Banking Business		
Customer loans and receivables	6,108,823,284	5,346,827,330
Total	6,543,765,171	5,751,061,086

# a) Current and Non-Current Trade and Other Receivables for the Non-Banking Business are detailed as follows:

	Cur	rent	Non-C	urrent
	Dec-31-22	Dec-31-21	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Trade receivables	253,365,414	222,799,663	180,798	234,663
Allowance for doubtful receivables	(15,967,094)	(16,856,523)	-	-
Sub-total trade receivables, net	237,398,320	205,943,140	180,798	234,663
Notes receivable	115,924,627	116,398,557	11,403,370	6,617,430
Allowance for doubtful receivables	(4,531,360)	(4,037,148)	(39,721)	(896,754)
Sub-total notes receivable, net	111,393,267	112,361,409	11,363,649	5,720,676
Sundry debtors	77,260,996	77,073,902	2,764,321	5,855,485
Allowance for doubtful receivables	(5,419,464)	(2,955,519)	-	-
Sub-total miscellaneous receivables, net	71,841,532	74,118,383	2,764,321	5,855,485
Total trade and other receivables	420,633,119	392,422,932	14,308,768	11,810,824



# Note 6 - Trade and Other Receivables (continued)

b) Loans and receivables for Banking Business customers are detailed as follows:

	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Customer loans and receivables	6,623,413,908	5,626,936,857
Allowance for doubtful receivables	(514,590,624)	(280,109,527)
Net customer loans and receivables	6,108,823,284	5,346,827,330

The main guarantees in the Banking Business are mortgages, CORFO for university student loans, stateguaranteed university student loans (CRUGE), and automotive collateral.

c) Loans and receivables and the corresponding allowances by category, within customer loans and receivables for the Banking Business are detailed as follows:

	Assets before	e allowances	Allow	ances	Net 7	Total Total
	Dec-31-22	Dec-31-21	Dec-31-22	Dec-31-21	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Loans and accounts receivable from customers - Commercial	77,557,126	74,168,537	(1,127,410)	(881,517)	76,429,716	73,287,020
Loans and accounts receivable from customers - Housing	625,036,381	579,273,550	(12,751,757)	(10,702,308)	612,284,624	568,571,242
Consumer Loans	2,109,257,775	1,726,677,391	(182,936,256)	(104,289,322)	1,926,321,519	1,622,388,069
Credit Card Debtors	3,811,562,626	3,246,817,379	(317,775,201)	(164,236,380)	3,493,787,425	3,082,580,999
Loans and accounts receivable from customers - Consumption	5,920,820,401	4,973,494,770	(500,711,457)	(268,525,702)	5,420,108,944	4,704,969,068
Total customer loans and receivables	6,623,413,908	5,626,936,857	(514,590,624)	(280,109,527)	6,108,823,284	5,346,827,330

## d) Maturity analysis

The maturity analysis at each period-end of current and non-current trade and other receivables before allowances for the Non-Banking Business is detailed as follows:

	Total	Not yet due			Overdue		
	Total No	Not yet due	<30 days	30-60 days	60-90 days	90-120 days	>120 days
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Dec-31-22	460,899,526	332,315,912	58,273,759	13,815,122	6,985,940	26,960,484	22,548,309
Dec-31-21	428,979,700	338,075,668	40,809,793	11,204,719	13,026,843	3,082,094	22,780,583

The maturity analysis at each period-end of customer loans and receivables before allowances for the Banking Business is detailed as follows:

	Total	Not yet due			Overdue		
	Total	Not yet due	<30 days	30-60 days	60-90 days	90-120 days	>120 days
	ThCh\$ ThCh\$		ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Dec-31-22	<b>6,623,413,908</b> 5,815,323,317		308,621,584	138,009,146	112,035,914	92,624,497	156,799,450
Dec-31-21	5,626,936,857	5,193,432,355	214,880,510	64,723,955	51,085,505	39,467,032	63,347,500

Falabella uses models (for example Behavior Score) to classify the risk of each customer. Several scoring groups are used depending on the action plan for the portfolio. Furthermore, there are ongoing reviews of the entire customer portfolio with respect to external behavior (returned checks and delinquency).



# Note 6 - Trade and Other Receivables (continued)

# e) Changes in impairment allowances

The following table shows the evolution of the impairment allowances for the Non-Banking Business portfolio:

	Separate Im	pairment	Group Im	pairment	Total
Changes in impairment allowances - Trade and other receivables	Current	Non-current	Current	Non-current	
other receivables	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2022	23,849,190	896,754			24,745,944
Expense for the year	14,334,849	336,184	-	-	14,671,033
Amount used (less)	(7,547,392)	(865,872)	-	-	(8,413,264)
Reversal of unused amounts	(4,931,846)	(327,345)	-	-	(5,259,191)
Conversion adjustment	213,117	-	-	-	213,117
Balance as of December 31, 2022	25,917,918	39,721	-	-	25,957,639
Balance as of January 1, 2021	36,335,617	581,915	9,053,062	132,818	46,103,412
Expense for the year	3,932,503	323,016	907,708	12,512	5,175,739
Amount used (less)	(4,355,796)	(8,177)	(5,114,659)	(78,434)	(9,557,066)
Reversal of unused amounts	(12,472,763)	-	(852,825)	(12,512)	(13,338,100)
Impairment losses (1)	-	-	(3,460,432)	(50,769)	(3,511,201)
Conversion adjustment	409,629	-	(532,854)	(3,615)	(126,840)
Balance as of December 31, 2021	23,849,190	896,754	-	-	24,745,944

<sup>(1)</sup> The impairment of financial receivables at CMR Argentina based on their estimated recoverable value.

The following table shows the evolution of the impairment allowances for the Banking Business portfolio:

Changes in impairment allowances - Customer loans and receivables	Group Impairment ThCh\$
Balance as of January 1, 2022	280,109,527
Expense for the year	833,645,627
Amount used (less)	(436,225,641)
Reversal of unused amounts	(151,239,786)
Conversion adjustment	(11,699,103)
Balance as of December 31, 2022	514,590,624
Balance as of January 1, 2021	316,099,871
Expense for the year	379,176,827
Amount used (less)	(253,815,509)
Reversal of unused amounts	(164,881,483)
Conversion adjustment	3,529,821
Balance as of December 31, 2021	280,109,527

The Company is not exposed to risks associated with credit concentrations. This is due to fragmentation of Falabella's customer portfolio as of December 31, 2022 and 2021.



# Note 7 - Related Company Receivables and Payables

# a) Current receivables

				Curre	ent	
Chilean ID Number	Company	Country	Relationship	Dec-31-22	Dec-31-21	Currency
rambor				ThCh\$	ThCh\$	
0-E	Loans to executives	Chile and others	Senior executives	16,470,799	-	CLP
0-E	Sodimac Colombia S.A.	Colombia	Associate	8,278,000	7,163,906	COP
0-E	Comercializadora SDMHC S.A. de C.V.	México	Associate	1,250,334	1,197,582	CLP
96837630-6	BNP Paribas Cardif Seguros de Vida S.A.	Chile	Subsidiary minority shareholder	533,910	365,403	CLP
96550660-8	Constructora Santa María S.A.	Chile	Related Director	217,306	152,573	CLP
76074938-9	Deportes Sparta SpA	Chile	Related Director	185,656	384,734	CLP
0-E	Otras sociedades	Chile	Related Director	137,703	199,454	CLP
99597600-5	Inmobiliaria Cervantes S.A.	Chile	Associate	134,210	113,626	CLP
0-E	Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A.P.I. de C.V.	México	Associate	106,924	4,752,567	MXN
79757460-0	Agrícola Ancali Limitada	Chile	Related Director	34,705	26,063	CLP
94340000-8	Derco Chile Repuestos SpA	Chile	Related Director	33,225	66,122	CLP
96545450-0	Dercomaq SpA	Chile	Related Director	29,668	22,253	CLP
82995700-0	Dercocenter SpA	Chile	Related Director	26,567	113,134	CLP
0-E	Servicios Financieros Soriana S.A.P.I de C.V.	México	Associate	16,788	705,758	CLP
76320186-4	Tecno Fast S.A.	Chile	Related Director	11,462	2,043	CLP
78057000-8	Sotraser S.A.	Chile	Related Director	10,473	21,110	CLP
94141000-6	Derco SpA	Chile	Related Director	827	60,414	CLP
0-E	Organización Corona S.A	Colombia	Subsidiary minority shareholder	-	4,047,793	COP
TOTAL				27,478,557	19,394,535	

# b) Receivables, non-current

Chilean ID				Non-c		
Number	Company	Country	Relationship	Dec-31-22	Dec-31-21	Currency
Number				ThCh\$		
Foreign	Loans to executives	Chile and others	Senior executives	33,394,991	30,315,227	CLP
TOTAL				33,394,991	30,315,227	

As of December 31, 2022 and 2021, the Company has evaluated the recoverability of receivables from related companies. As a result, it believes that these receivables will be fully recovered, and therefore no allowance for doubtful receivables has been recorded.



# c) Current payables

				Curre	ent	
Chilean ID Number	Company	Country	Relationship	Dec-31-22	Dec-31-21	Currency
Number				ThCh\$	ThCh\$	
0-E	Organización Corona S.A.	Colombia	Subsidiary minority shareholder	8,617,283	11,424,261	COP
0-E	Sodimac Colombia S.A.	Colombia	Associate	2,653,166	1,479,457	COP
92176000-0	Aceros Aza S.A.	Chile	Related Director	2,481,465	10,642,906	CLP
0-E	Borchester Holdings Limited	Colombia	Subsidiary minority shareholder	1,864,251	2,449,000	COP
96545450-0	Dercomaq SpA	Chile	Related Director	1,133,006	1,285,068	CLP
77004250-K	Aceros Cox Comercial S.A.	Chile	Related Director	1,076,840	-	CLP
94340000-8	Derco Chile Repuestos SpA	Chile	Related Director	1,001,387	2,052,318	CLP
76185964-1	Megamedia S.A.	Chile	Related Director	964,723	1,189,293	CLP
78170790-2	Armacero Matco S.A.	Chile	Related Director	477,537	-	CLP
76074938-9	Deportes Sparta SpA	Chile	Related Director	330,214	447,854	CLP
0-E	Otras sociedades	Chile	Related Director	292,966	225,885	CLP
96837630-6	BNP Paribas Cardif Seguros de Vida S.A.	Chile	Subsidiary minority shareholder	238,325	8,341	CLP
77693700-2	Inversiones e Inmobiliaria Monte de Asis SpA	Chile	Related Director	221,927	230,954	CLP
0-E	Comercializadora SDMHC S.A. de C.V.	México	Associate	177,807	76,533	MXN
95946000-0	Sociedad Inmobiliaria San Bernardo Limitada	Chile	Related Director	156,367	159,028	CLP
94141000-6	Derco SpA	Chile	Related Director	127,547	248,427	CLP
79952350-7	Red Televisiva Megavisión S.A.	Chile	Related Director	125,294	67,421	CLP
0-E	Promotora de Café Colombia S.A.	Colombia	Subsidiary minority shareholder	109,315	168,402	CLP
77693970-6	Inversiones e Inmobiliaria San Francisco de el Monte Limitada	Chile	Related Director	98,776	90,208	CLP
0-E	Servicios Financieros Soriana S.A.P.I de C.V.	México	Associate	61,646	395,458	CLP
0-E	Locería de Colombia S.A.S.	Colombia	Associate shareholder	60,954	41,914	COP
0-E	Compañía Colombiana de Cerámica S.A.	Colombia	Subsidiary minority shareholder	37,465	836,802	COP
78034110-6	Voxline Serigrafia Limitada	Chile	Related Director	2,720	11,187	CLP
TOTAL				22,310,981	33,530,717	



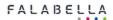
d) The effects on the statement of net income of the main transactions with non-consolidated related companies for the years ended December 31, 2022 and 2021, are detailed as follows:

					Dec-3	1-22	Dec	-31-21
Chilean ID Number	Company	Relationship	Country	Transaction	Amount ThCh\$	Effect on income ThCh\$	Amount ThCh\$	Effect on income ThCh\$
						(Charge)/Credit		(Charge)/Credit
92176000-0	Aceros Aza S.A.	Related Director	Chile	Purchase of Products	33,187,874	-	57,070,469	
92176000-0	Aceros Aza S.A.	Related Director	Chile	Other costs of sale	3,376,165	2,837,113	4,127,515	3,468,500
92176000-0	Aceros Aza S.A.	Related Director	Chile	Product Sales	139,701	117,396	137,544	115,583
92176000-1	Aceros Aza S.A.	Related Director	Chile	Income from services rendered	-	-	129,197	129,197
77004250-K	Aceros Cox Comercial S.A.	Related Director	Chile	Purchase of Products	4,240,015	-	-	-
78187230-K	Agrícola Casa del Bosque Limitada	Related Director	Chile	Purchase of Products	105,401	-	136,376	-
99594430-8	Alto S.A.	Related Director	Chile	Legal Services	606,939	(606,879)	468,341	(468,341)
96815800-7	Apóstoles S.A.	Related Director	Chile	Purchase of Products	419,432	-	365,485	-
78170790-2	Armacero Matco S.A.	Related Director	Chile	Purchase of Products	4,324,576	-	-	-
96837630-6	BNP Paribas Cardif Seguros de Vida S.A.	Subsidiary minority shareholder	Chile	Commissions Received	4,916,921	4,879,315	5,700,966	5,662,764
93930000-7	Clínica Las Condes S.A.	Related Director	Chile	Product Sales	44,728	37,587	137,597	115,628
76578970-2	Comercializadora la Postal Limitada.	Related Director	Chile	Product Sales	109,387	91,922	116,769	98,126
0-E	Comercializadora SDMHC S.A. de C.V.	Associate	México	Product Sales	2,038,196	2,038,196	1,739,748	1,739,748
0-E	Comercializadora SDMHC S.A. de C.V.	Associate	México	IT Services	594,483	594,483	390,544	390,544
76131997-3	Constructora San Pedro S.A.	Related Director	Chile	Product Sales	978	822	107,749	90,545
96550660-8	Constructora Santa María S.A.	Related Director	Chile	Product Sales	1,077,637	905,577	368,365	309,552
76072469-6	Cruzados S.A.D.P.	Related Director	Chile	Publications, Advertising and Promotion	310,036	(260,535)	215,608	(181,183)
76074938-9	Deportes Sparta SpA	Related Director	Chile	Purchase of Products	76,063	-	132,461	-
76074938-9	Deportes Sparta SpA	Related Director	Chile	Lease Income	2,801,435	2,426,204	2,503,053	2,142,207
94340000-8	Derco Chile Repuestos SpA	Related Director	Chile	Purchase of Products	7,936,812	-	8,945,060	-
94340000-8	Derco Chile Repuestos SpA	Related Director	Chile	Freight, Dispatches and Deliveries	316,774	266,196	290,954	244,499
94340000-8	Derco Chile Repuestos SpA	Related Director	Chile	Product Sales	237,942	232,662	230,541	226,570
94141000-6	Derco SpA	Related Director	Chile	Lease Income	678,047	573,362	452,544	382,016
94141000-6	Derco SpA	Related Director	Chile	Product Sales	991,939	833,561	669,893	562,850
82995700-0	Dercocenter SpA	Related Director	Chile	Lease Income	3,030,092	2,550,423	1,944,884	1,617,934
96545450-0	Dercomaq SpA	Related Director	Chile	Rent and Common Expenses	5,112,448	(4,296,175)	5,216,754	(4,383,827)
96545450-0	Dercomaq SpA	Related Director	Chile	Product Sales	252,353	248,361	137,711	135,514
96545450-0	Dercomaq SpA	Related Director	Chile	Machinery/equipment maintenance	215,776	(181,324)	206,821	(173,799)
0-E	Executives	Senior executives	Chile	Earned interests	1,280,421	1,280,421	798,567	798,567
77693700-2	Inversiones e Inmobiliaria Monte de Asis SpA.	Related Director	Chile	Rent and Common Expenses	2,235,143	(2,194,209)	2,354,749	(2,264,204)
77693970-6	Inversiones e Inmobiliaria San Francisco de el Monte Limitada	Related Director	Chile	Rent and Common Expenses	1,113,172	(1,095,415)	1,095,158	(1,074,801)
78391700-9	Inversiones e Inmobiliaria Santa Clara II Limitada	Related Director	Chile	Rent and Common Expenses	4,455,103	(3,981,237)	4,024,232	(3,563,880)
76185964-1	Megamedia S.A.	Related Director	Chile	Publications, Advertising and Promotion	6,976,482	(6,002,147)	4,261,447	(3,742,931)
78794060-9	Producciones Megavisión Ltda.	Related Director	Chile	Publications, Advertising and Promotion	201,390	(184,985)	203,089	(183,633)
90970000-0	Salomon Sack S.A.	Related Director	Chile	Purchase of Products	248,673	-	-	-



d) The effects on the statement of net income of the main transactions with non-consolidated related companies for the years ended December 31, 2022 and 2021, are detailed as follows, continued:

					Dec-	31-22	Dec-31-21	
Chilean ID Number	Company	Relationship Country		Transaction	Amount ThCh\$	Effect on income ThCh\$	Amount ThCh\$	Effect on income ThCh\$
						(Charge)/Credit		(Charge)/Credit
0-E	Servicios Financieros Soriana S.A.P.I de C.V.	Associate	México	Computer and Other Services	3,467,149	3,467,149	3,322,611	3,322,611
76547410-8	Sociedad de Créditos Automotrices S.A.	Related Director	Chile	Commission	8,230,473	(6,916,364)	4,994,041	(4,196,673)
77072500-3	Sociedad de Rentas Comerciales S.A.	Related Director	Chile	Rent and common expenses	777,966	(692,478)	701,541	(627,534)
0-E	Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A.P.I de CV	Associate	México	Accrued interest	-	-	830,867	830,867
95946000-0	Sociedad Inmobiliaria San Bernardo Limitada	Related Director	Chile	Rent and common expenses	1,856,913	(1,778,369)	1,705,716	(1,624,810)
0-E	Sodimac Colombia S.A.	Associate	Colombia	Product sales	10,598,892	10,598,892	8,344,261	8,344,261
0-E	Sodimac Colombia S.A.	Associate	Colombia	Others	3,991,978	(3,991,978)	2,079,748	(2,079,748)
0-E	Sodimac Colombia S.A.	Associate	Colombia	Lease income	1,516,473	1,274,347	1,270,661	1,067,783
0-E	Sodimac Colombia S.A.	Associate	Colombia	IT services	1,976,589	1,976,589	2,108,367	2,108,367
0-E	Sodimac Colombia S.A.	Associate	Colombia	Rent and common expenses	2,569,505	(2,569,505)	1,937,877	(1,748,575)
0-E	Sodimac Colombia S.A.	Associate	Colombia	Publications and advertising	3,020,698	(1,476,363)	2,449,031	(1,029,351)
78057000-8	Sotraser S.A.	Related Director	Chile	Freight, dispatch and delivery	708,805	(595,635)	1,009,288	(937,815)



# e) Key management employees

Key employees are defined as those persons who have authority and responsibility to directly or indirectly plan, direct and control the company's business, including any Board member (whether or not an executive) or the equivalent governing body. The Company has determined that key management employees are the Directors and senior executives on Falabella S.A.'s private payroll. Key management remuneration by category is detailed as follows.

	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Management remuneration	24,447,197	18,301,614
Directors' remuneration	478,981	409,648

#### Note 8 - Inventories

Inventories are detailed as follows:

Description	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Raw materials	2,518,651	1,731,771
Products for sale	1,703,065,186	1,405,043,943
Products in process	1,320,485	1,459,989
Materials and packaging	5,447,765	4,848,096
Goods in transit	239,040,141	454,709,992
Total Inventories	1,951,392,228	1,867,793,791

During the year ended December 31 2022, the Company moved ThCh\$ 6,966,141,699 from inventory to cost of sales (ThCh\$ 6,805,561,958 for the year ended December 31, 2021).

Furthermore, provisions for shortages, realization, and obsolescence of ThCh\$ 5,502,718 were recognized in cost of sales as of December 31, 2022 (ThCh\$ 9,571,256 as of December 31, 2021).

The Company has no inventory provided in guarantee to be disclosed as of December 31, 2022 and 2021.

## Note 9 - Current and Non-Current Tax Assets and Liabilities

Current tax assets, Non-Banking Business

Current tax assets	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Monthly tax installments (income tax net balance)	37,522,857	10,354,152
Employee training tax credit	5,699,584	3,147,733
Credit for absorbed profits	38,700,368	6,093,431
Recoverable income taxes	22,038,942	28,377,525
Other recoverable taxes	6,656,572	4,921,541
Total	110,618,323	52,894,382



# Note 9 - Current and Non-Current Tax Assets and Liabilities (continued)

Non-current tax assets, Non-Banking Business

Non-current tax assets	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Recoverable income taxes (1)	4,950,220	13,289,193
Total	4,950,220	13,289,193

<sup>(1)</sup> It mainly includes benefits in accordance with Law 19,420 on incentives to develop the Arica and Parinacota provinces,

# Current tax assets - Banking Business

Current tax assets	Dec-31-22	Dec-31-21
Current tax assets	ThCh\$	ThCh\$
Monthly tax installments (income tax net balance)	102,885,633	20,006,444
Credit for absorbed profits	2,123,333	-
Recoverable income taxes	7,456	1,290,929
Total	105,016,422	21,297,373

#### Current tax liabilities - Non-Banking Business

Current tax liabilities	Dec-31-22	Dec-31-21
Current tax nabilities	ThCh\$	ThCh\$
Current income tax provision net of monthly tax installments	32,862,504	88,237,494
Provision for 40% tax on disallowable expenditure	143,253	10,699
Monthly tax installments payable	3,092,880	2,187,700
Other taxes payable	134,270	30,149
Total	36,232,907	90,466,042

# Current tax liabilities - Banking Business

Current tax liabilities	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Current income tax provision net of monthly tax installments	-	19,975,132
Total	-	19,975,132

## Note 10 - Current and Deferred Income Tax

a) Income tax expense/income as of December 31, 2022 and 2021 for the Non-Banking Business and Banking Business are detailed as follows:

# Non-Banking Business

Income tax	Jan 01-22 Dec-31-22 ThCh\$	Jan 01-21 Dec-31-21 ThCh\$
Current tax expense (tax provision)	127,573,984	157,837,018
Tax expense adjustment (previous year)	(244,212)	(2,100,472)
Tax credit on tax losses	(38,700,368)	(6,093,431)
Total net current tax expense	88,629,404	149,643,115
Deferred tax credit from temporary differences	(56,432,651)	(2,807,607)
Tax credit on tax losses	(113,109,556)	(6,575,241)
Deferred income from income tax related to changes in the tax rate or new rates	130,963	(2,934,300)
Total net deferred tax credit	(169,411,244)	(12,317,148)
Total	(80,781,840)	137,325,967



# Note 10 - Current and Deferred Income Tax (continued)

a) Income tax expense/income as of December 31, 2022 and 2021 for the Non-Banking Business and Banking Business are detailed as follows: (continued)

# **Banking Business**

	Jan 01-22	Jan 01-21	
Income tax	Dec-31-22	Dec-31-21	
	ThCh\$	ThCh\$	
Current tax expense (tax provision)	14,946,857	74,832,665	
Tax expense adjustment (previous year)	282,363	(150,380)	
Tax Benefit for tax losses	(2,123,333)	-	
Total net current tax expense	13,105,887	74,682,285	
Deferred tax credit from temporary differences	(12,165,548)	(3,924,184)	
Tax credit on tax losses	695,146	796,339	
Deferred income tax relating to changes in tax rates or new tax rates	(155,834)	(69,316)	
Total net deferred tax (credit) expense	(11,626,236)	(3,197,161)	
Total	1,479,651	71,485,124	

According to IAS 12 (Income Tax) deferred tax assets and liabilities must be measured using the fiscal rates that the Company expects will apply during the year in which the asset is collected, or the liability paid, based on the rates (and laws) that have been approved or are about to be approved at the end of the year.

b) A reconciliation of the income tax expense at the statutory rate compared to the effective rate as of December 31, 2022 and 2021 was as follows:

# Non-Banking Business

Income before tax using the Chilean legal tax rate	Jan 01-22		Jan 01-21	
Legal taxation in Chile	Dec-31-22		Dec-31-21	
	ThCh\$	%	ThCh\$	%
Income before tax using the Chilean legal tax rate	(24,136,088)	27.00	159,764,632	27.00
Effect of tax rates in other jurisdictions (effect of local rate vs Chilean rate)	3,926,614	(4.39)	4,145,870	0.70
Effect on rates of non-taxable income	(4,540,243)	5.08	(6,118,777)	(1.03)
Effect on rates of disallowable expenditure	4,136,145	(4.63)	2,170,613	0.37
Effect of using tax losses	(38,700,368)	43.29	(6,093,431)	(1.03)
Effect of changes in rates in other jurisdictions	130,963	(0.15)	(2,934,300)	(0.50)
Effect of tax (over)/under-provided in prior years	(244,212)	0.27	(2,100,472)	(0.36)
Net tax inflation adjustments	(64,820,295)	72.51	(31,708,703)	(5.36)
Other increase (decrease)	43,465,644	(48.62)	20,200,535	3.41
Total adjustments to legal tax rate	(56,645,752)	63.36	(22,438,665)	(3.79)
Income tax expense (credit) for the year	(80,781,840)	90.36	137,325,967	23.21
Effective tax rate		90.36		23.21

#### **Banking Business**

Income before tax using the Chilean legal tax rate	Jan 01-22		Jan 01-21	
Legal taxation in Chile	Dec-31-22		Dec-31-21	
	ThCh\$	%	ThCh\$	%
Income before tax using the Chilean legal tax rate	38,480,904	27.00	84,270,230	27.00
Effect of tax rates in other jurisdictions (effect of local rate vs Chilean rate)	1,218,589	0.86	1,171,584	0.38
Effect on rates of non-taxable income	(293,019)	(0.21)	(143,552)	(0.05)
Effect on rates of disallowable expenditure	1,468,572	1.03	2,853,094	0.91
Effect of changes in rates in other jurisdictions	(2,123,333)	(1.49)	-	-
Effect of tax (over)/under-provided in prior years	(155,834)	(0.11)	(69,316)	(0.02)
Net tax inflation adjustments	282,363	0.20	(150,380)	(0.05)
Other increase (decrease)	(38,390,405)	(26.94)	(17,322,473)	(5.55)
Income before tax using the Chilean legal tax rate	991,814	0.70	875,937	0.28
Total adjustments to legal tax rate	(37,001,253)	(25.96)	(12,785,106)	(4.10)
Income tax expense (credit) for the year	1,479,651	1.04	71,485,124	22.90
Effective tax rate		1.04		22.90



# Note 10 - Current and Deferred Income Tax (continued)

c) Deferred tax balances by category are detailed as follows:

Non-Banking Business

Statement of Financial Position	Dec-31-22		Dec-3	1-21
	Deferred Asset ThCh\$	Deferred Liability ThCh\$	Deferred Asset ThCh\$	Deferred Liability ThCh\$
Intangible asset valuation difference	-	28,741,524	-	31,200,446
Property, plant and equipment valuation difference	-	501,924,115	-	558,566,048
Inventory valuation difference	14,948,570	-	13,410,640	-
Capitalized prepaid expenses	-	750,009	-	446,167
Employee termination benefits	12,117,237	-	8,950,341	-
Deferred income	27,900,045	-	22,820,964	-
Tax losses brought forward	266,092,083	-	138,290,807	-
Allowances for doubtful receivables	7,862,085	-	6,737,347	-
Obsolescence provision	10,139,435	-	10,495,225	-
Disposal provision	7,828,907	-	5,621,123	-
Vacation provision	17,852,231	-	15,568,607	-
Other provisions	49,822,866	-	43,386,634	-
Derivative instruments	283,077	-	-	3,694,401
Others	-	17,751,198	-	24,016,413
Total	414,846,536	549,166,846	265,281,688	617,923,475
Net balance		134,320,310		352,641,787

# **Banking Business**

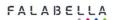
	Dec	-31-22	Dec-3	1-21
Statement of Financial Position	Deferred	Deferred	Deferred	Deferred
	Asset	Liability	Asset	Liability
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Intangible asset valuation difference	-	3,620,125	-	3,838,229
Property, plant and equipment valuation difference	-	4,302,170	-	6,239,370
Capitalized prepaid costs	-	5,857,598	-	1,694,694
Prepaid revenue	15,464,606	-	10,637,886	-
Tax losses brought forward	9,814,624	-	9,917,900	-
Allowances for doubtful receivables	96,392,122	-	61,771,935	-
Vacation provision	1,349,321	-	1,315,173	-
Other provisions	-	26,714,471	-	669,479
Estimated expenses provision	7,331,315	-	4,490,673	-
Total	130,351,988	40,494,364	88,133,567	12,441,772
Net balance	89,857,624		75,691,795	

d) Reconciliation between the statement of financial position and the deferred tax tables Non-Banking Business

Net balance according to the above tables	Dec-31-22	Dec-31-21
Deferred tax assets	454,233,280	260,646,688
Deferred tax liabilities	588,553,590	613,288,475
Total	134,320,310	352,641,787

# **Banking Business**

Net balance according to the above tables	Dec-31-22	Dec-31-21
Deferred tax assets	89,857,624	75,691,795
Total	89,857,624	75,691,795



#### Note 11 - Investments in Associates

a) Investments in associates - Non-Banking Business

Information regarding the Company's direct and indirect investments in Associates in the Non-Banking Business as of December 31, 2022 and 2021, are detailed as follows:

As of December 31, 2022

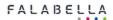
Company	Country	Functional currency	Percentage of ownership	Beginning balance as of January 1, 2022 ThCh\$	Additions / Contributions ThCh\$	Profit share	Dividends ThCh\$	Translation adjustments and other reserves ThCh\$	Balance as of December 31, 2022 ThCh\$
Sodimac Colombia S.A. Sociedad Distribuidora de Mejoramiento del	Colombia	COL	49.00%	120,239,817	-	31,261,229	(10,794,397)	(19,587,952)	121,118,697
Hogar y Construcción S.A.P.I. de C.V.	México	MXN	50.00%	65,092,072	22,459,260	(10,757,142)	-	3,707,421	80,501,611
Inmobiliaria Cervantes S.A.	Chile	CLP	33.70%	281,533	-	23,261	(21,104)	(531)	283,159
Servicios Financieros Soriana S.A.P.I de C.V.	México	MXN	50.00%	35,605,110	8,600,750	(4,480,194)	-	2,601,900	42,327,566
Sodimeg Jacaranda S.A. de C.V. (1)	México	MXN	47.69%	6,758,925	-	253,992	-	446,048	7,458,965
Sodimeg San Mateo S.A. de C.V. (1)	México	MXN	49.00%	9,384,703	-	211,267	-	629,980	10,225,950
Sodimeg SLP S.A. de C.V. (1)	México	MXN	49.00%	3,187,219	-	127,079	-	216,740	3,531,038
Inmobiliaria Sodimeg S.A de C.V	México	MXN	30.61%	5,550,408	-	176,224	-	377,536	6,104,168
Total				246,099,787	31,060,010	16,815,716	(10,815,501)	(11,608,858)	271,551,154

# As of December 31, 2021

Company	Country	Functional currency	Percentage of ownership	Beginning balance as of January 1, 2021 ThCh\$	Additions / Contributions ThCh\$	Profit share ThCh\$	Dividends ThCh\$	Translation adjustments and other reserves ThCh\$	Balance as of December 31, 2021 ThCh\$
Sodimac Colombia S.A. Sociedad Distribuidora de Mejoramiento del	Colombia	COL	49.00%	123,247,771	-	35,123,810	(41,697,847)	3,566,083	120,239,817
Hogar y Construcción S.A.P.I. de C.V.	México	MXN	50.00%	36,799,754	31,043,576	(7,428,382)	-	4,677,124	65,092,072
Inmobiliaria Cervantes S.A.	Chile	CLP	33.70%	282,665	-	18,432	(19,082)	(482)	281,533
Servicios Financieros Soriana S.A.P.I de C.V.	México	MXN	50.00%	28,652,717	7,494,500	(5,113,163)	-	4,571,056	35,605,110
Sodimeg Jacaranda S.A. de C.V. (1)	México	MXN	50.00%	-	3,686,262	90,091	-	2,982,572	6,758,925
Sodimeg San Mateo, S.A. de C.V. (1)	México	MXN	49.00%	-	8,974,558	(111,634)	-	521,779	9,384,703
Sodimeg SLP S.A. de C.V. (1)	México	MXN	49.00%	-	2,917,610	(46,977)	-	316,586	3,187,219
Inmobiliaria Sodimeg S.A de C.V.	México	MXN	30.61%	5,163,406	-	129,960	-	257,042	5,550,408
Total				194,146,313	54,116,506	22,662,137	(41,716,929)	16,891,760	246,099,787

<sup>(1)</sup> Shares acquired in November and December 2021.

There are no significant restrictions on the distribution of dividends and debt settlement by Associates arising from regulatory or any other matters related to debt covenants.



# Note 11 - Investments in Associates (continued)

b) Investments in Associates - Banking Business

Information regarding the Company's direct and indirect investments in Associates in the Banking Business as of December 31, 2022 and 2021, are detailed as follows:

# As of December 31, 2022

Company	Country	Functiona I currency	Percentage of ownership %	Beginning balance as of January 1, 2022 ThCh\$	Additions / Contributions ThCh\$	Profit Share ThCh\$	Dividends ThCh\$	Translation adjustment and other reserves ThCh\$	Balance as of December 31, 2022 ThCh\$
Servicios Bancarios Compartidos S.A.	Perú	PEN	23.13%	3,810,616	-	1,085,254	(520, 197)	177,662	4,553,335
Total				3,810,616	-	1,085,254	(520,197)	177,662	4,553,335

# As of December 31, 2021

Company	Country	Functional currency	Percentage of ownership %	Beginning balance as of January 1, 2021 ThCh\$	Additions / Contributions ThCh\$	Profit Share ThCh\$	Dividends ThCh\$	Translation adjustment and other reserves ThCh\$	Balance as of December 31, 2021 ThCh\$
Servicios Bancarios Compartidos S.A.	Perú	PEN	23.13%	3,134,482	-	531,673	-	144,461	3,810,616
Total				3,134,482	-	531,673	-	144,461	3,810,616



# Note 11 - Investments in Associates (continued)

c) Summarized information on associates:

Summarized financial information on Associates as of December 31, 2022 and 2021, are detailed as follows:

		Information as o	f December 31,	2022			
	Total Assets	Total Assets	Total Liabilities	Total Liabilities	Goodwill	Revenue	Net Income
Associate	Current	Non-Current	Current	Non-Current	from investments		for the year
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Sodimac Colombia S.A.	266,890,204	402,856,010	146,640,531	283,032,742	3,482,956	1,233,005,686	63,798,427
Sociedad Distribuidora de Mejoramiento del							
Hogar y Construcción S.A.P.I. de C.V.	99,857,757	227,460,076	52,912,521	113,402,091	-	140,218,145	(21,514,283)
Servicios Bancarios Compartidos S.A.	4,674,881	15,060,597	2,370,073	359,785	619,425	14,508,241	4,691,973
Inmobiliaria Cervantes S.A.	26,923	512,262	137,578	-	147,817	77,025	69,024
Servicios Financieros Soriana S.A.P.I de C.V.	133,464,615	43,180,225	107,557,250	-	7,783,770	53,456,279	(8,960,388)
Sodimeg Jacaranda S.A. de C.V.	2,383,773	14,393,644	119,821	1,015,761	-	469,006	532,632
Sodimeg San Mateo S.A. de C.V.	583,820	23,209,075	2,923,609	-	-	334,867	431,158
Sodimeg SLP S.A. de C.V.	457,555	12,006,438	5,257,794	-	-	323,710	259,343
Inmobiliaria Sodimeg S.A. DE C.V.	2,113,592	17,830,994	887	-	-	444,725	575,705
Total	510,453,120	756,509,321	317,920,064	397,810,379	12,033,968	1,442,837,684	39,883,591

		Information as o	f December 31,	2021			
	Total Assets	Total Assets	Total Liabilities	Total Liabilities	Goodwill	Revenue	Net Income
Associate	Current ThCh\$	Non-Current ThCh\$	Current ThCh\$	Non-Current ThCh\$	from investments ThCh\$	ThCh\$	for the year ThCh\$
Sodimac Colombia S.A.	282,633,580	468,225,772	209,079,282	304,685,439	4,063,448	1,067,628,847	71,681,244
Sociedad Distribuidora de Mejoramiento del Hogar y Construcción S.A.P.I. de C.V.	102,946,955	159,956,467	34,616,775	98,102,504	-	95,719,076	(14,856,764)
Servicios Bancarios Compartidos S.A.	3,581,138	14,171,894	3,451,514	357,374	584,917	10,425,757	2,298,331
Inmobiliaria Cervantes S.A.	23,719	489,175	116,112	-	147,817	69,584	54,695
Servicios Financieros Soriana S.A.P.I de C.V.	78,645,372	37,476,692	59,497,102	-	7,292,630	29,905,004	(10,226,326)
Sodimeg Jacaranda S.A. de C.V. (1)	2,156,490	13,623,406	1,175,382	1,086,665	-	416,377	180,182
Sodimeg San Mateo S.A. de C.V. (1)	2,038,628	21,618,756	4,504,930	-	-	124,758	(227,825)
Sodimeg SLP S.A. de C.V. (1)	1,119,188	11,279,532	5,894,188	-	-	42,093	(95,871)
Inmobiliaria Sodimeg S.A. DE C.V.	1,517,925	16,650,919	4,855	29,550	-	384,201	424,567
Total	474,662,995	743,492,613	318,340,140	404,261,532	12,088,812	1,204,715,697	49,232,233

<sup>(1)</sup> Interests acquired in November and December 2021.



# Note 12 - Intangible Assets other than Goodwill

a) Intangible assets in the Non-Banking Business are detailed as follows:

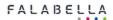
Net Intangible Assets	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Intangible assets with defined useful lives, net	198,930,283	207,091,351
Intangible assets with indefinite useful lives	124,669,309	123,921,082
Total Net Intangible Assets	323,599,592	331,012,433

a.1) Intangible assets in the Non-Banking Business are detailed as follows:

Intangible Assets	Dec-31-22	Dec-31-21
mangible / teeste	ThCh\$	ThCh\$
Internally developed software	316,860,400	294,222,851
Licenses and software programs	195,042,527	172,879,735
Patents, registered trademarks and other rights	31,414,592	30,313,312
Other identifiable intangible assets	20,927,166	20,296,646
Trademarks with indefinite useful lives	124,669,309	123,921,082
Subtotal	688,913,994	641,633,626
Less: Accumulated amortization and impairment	(365,314,402)	(310,621,193)
Net Total	323,599,592	331,012,433

a.2) Intangible assets with indefinite useful lives in the Non-Banking Business are detailed as follows:

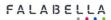
Individually Significant Identifiable Intangible Assets	Remaining amortization period	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Trademark Sodimac	Indefinite	110,641,102	110,641,102
Trademark Imperial	Indefinite	2,239,800	2,239,800
Trademark Dicico	Indefinite	11,788,407	11,040,180
Total		124,669,309	123,921,082



- a) Intangible assets in the Non-Banking Business are detailed as follows: (continued)
- a.3) Movements of Intangible Assets other than Goodwill in the Non-Banking Business for the year ended December 31, 2022 are detailed as follows:

Gross Balance	Internally developed software	Licenses and software programs	Patents, registered trademarks and other rights	Other identifiable intangible assets	Trademarks with indefinite useful lives	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2022	294,222,851	172,879,735	30,313,312	20,296,646	123,921,082	641,633,626
Internally developed additions	33,718,452	-	-	-	-	33,718,452
Purchased additions	_	13,488,116	-	1,617,802	-	15,105,918
Withdrawals	(2,733,984)	(1,559,752)	-	(6,278)	-	(4,300,014)
Reclassification of concept and capitalization	(3,686,396)	4,831,115	-	(1,144,719)	-	-
Transfer from or to another account	(5,155,381)	4,064,294	-	(574,550)	-	(1,665,637)
Restatement and conversion adjustment (Note 2.6)	494,858	1,339,019	1,101,280	738,265	748,227	4,421,649
Balance as of December 31, 2022	316,860,400	195,042,527	31,414,592	20,927,166	124,669,309	688,913,994

Amortization and impairment	Internally developed software ThCh\$	Licenses and software programs ThCh\$	Patents, registered trademarks and other rights ThCh\$	Other identifiable intangible assets ThCh\$	Trademarks with indefinite useful lives ThCh\$	Total
Balance as of January 1, 2022	160,642,146	119,833,398	19,241,890	10,903,759	-	310,621,193
Amortization for the year	42,206,987	9,473,525	2,956,219	954,774	-	55,591,505
Withdrawals	(2,507,371)	(1,346,837)	-	-	-	(3,854,208)
Restatement and conversion adjustment (Note 2.6)	353,273	1,516,436	797,631	288,572	-	2,955,912
Balance as of December 31, 2022	200,695,035	129,476,522	22,995,740	12,147,105		365,314,402
Net book value as of January 1, 2022	133,580,705	53,046,337	11,071,422	9,392,887	123,921,082	331,012,433
Net book value as of December 31, 2022	116,165,365	65,566,005	8,418,852	8,780,061	124,669,309	323,599,592



- a) Intangible assets in the Non-Banking Business are detailed as follows: (continued)
- a.4) Movements in Intangible Assets other than Goodwill in the Non-Banking Business for the year ended December 31, 2021 are detailed as follows:

Gross Balance	Internally developed software	Licenses and software programs	Patents, registered trademarks and other rights	Other identifiable intangible assets	Trademarks with indefinite useful lives	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	259,676,582	168,216,919	29,102,032	19,364,896	122,876,604	599,237,033
Internally developed additions	35,020,221	-	-	-	-	35,020,221
Purchased additions	-	12,942,278	99,333	56,691	-	13,098,302
Withdrawals	(1,924,768)	(16,992,613)	(373,818)	(506,343)	-	(19,797,542)
Reclassification of concept and capitalization	282,808	(270,996)	-	(11,812)	-	-
Transfer from or to another account	457,004	2,165,635	-	377,225	-	2,999,864
Restatement and conversion adjustment (Note 2.6)	711,004	6,818,512	1,485,765	1,015,989	1,044,478	11,075,748
Balance as of December 31, 2021	294,222,851	172,879,735	30,313,312	20,296,646	123,921,082	641,633,626

Depreciation	Internally developed software	Licenses and software programs	Patents, registered trademarks and other rights	Other identifiable intangible assets	Trademarks with indefinite useful lives	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	114,056,982	119,221,843	15,756,747	9,650,155	-	258,685,727
Amortization for the year	47,039,683	9,932,913	2,713,100	834,055	-	60,519,751
Withdrawals	(804,015)	(9,497,408)	(187,770)	(26,425)	-	(10,515,618)
Transfer from or to another account	-	5,727	-	(6,263)	-	(536)
Impairment losses (1)	-	(6,256,992)	(186,049)	-	-	(6,443,041)
Restatement and conversion adjustment (Note 2.6)	349,496	6,427,315	1,145,862	452,237	-	8,374,910
Balance as of December 31, 2021	160,642,146	119,833,398	19,241,890	10,903,759	-	310,621,193
Net book value as of January 1, 2021	145,619,600	48,995,076	13,345,285	9,714,741	122,876,604	340,551,306
Net book value as of December 31, 2021	133,580,705	53,046,337	11,071,422	9,392,887	123,921,082	331,012,433

<sup>&</sup>lt;sup>(1)</sup> This item corresponds to Intangible Assets impairment from the subsidiaries in Argentina.

- b) Intangible assets Banking Business:
- b.1) Intangible Assets in the Banking Business are detailed as follows:

Intangible assets	Dec-31-22	Dec-31-21
intangible assets	ThCh\$	ThCh\$
Internally developed software	132,711,966	121,515,733
Licenses and software programs	59,792,731	57,911,379
Subtotal	192,504,697	179,427,112
Accumulated amortization (less)	(120,432,583)	(101,010,190)
Net Total	72,072,114	78,416,922



- b) Intangible assets Banking Business: (continued)
- b.2) Movements in Intangible Assets in the Banking Business as of December 31, 2022 are detailed as follows:

Gross Balance	Internally developed software	Licenses and software programs	Total
	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2022	121,515,733	57,911,379	179,427,112
Internally developed additions	9,876,452	-	9,876,452
Purchased additions	-	9,411,227	9,411,227
Withdrawals	(2,125,529)	(1,050,158)	(3,175,687)
Conversion adjustment (Note 2,6)	3,445,310	(6,479,717)	(3,034,407)
Balance as of December 31, 2022	132,711,966	59,792,731	192,504,697

Depreciation	Internally developed software	Licenses and software programs	Total
	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2022	65,677,064	35,333,126	101,010,190
Amortization for the year	15,836,343	8,466,084	24,302,427
Withdrawals	(2,088,262)	(658,149)	(2,746,411)
Conversion adjustment (Note 2.6)	1,260,532	(3,394,155)	(2,133,623)
Balance as of December 31, 2022	80,685,677	39,746,906	120,432,583
Net book value as of January 1, 2022	55,838,669	22,578,253	78,416,922
Net book value as of December 31, 2022	52,026,289	20,045,825	72,072,114

b.3) Movements in Intangible Assets in the Banking Business for the year ended December 31, 2021 are detailed as follows:

Gross Balance	Internally developed software	Licenses and software programs	Total
	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	110,649,911	53,387,870	164,037,781
Internally developed additions	14,416,376	-	14,416,376
Purchased additions	-	5,995,645	5,995,645
Withdrawals	(8,162,505)	(1,978,058)	(10,140,563)
Conversion adjustment (Note 2.6)	4,611,951	505,922	5,117,873
Balance as of December 31, 2021	121,515,733	57,911,379	179,427,112

Depreciation	Internally developed software ThCh\$	Licenses and software programs ThCh\$	Total ThCh\$
Balance as of January 1, 2021	60,292,245	27,220,165	87,512,410
Amortization for the year	11,506,006	9,240,897	20,746,903
Withdrawals	(8,052,267)	(1,609,094)	(9,661,361)
Conversion adjustment (Note 2.6)	1,931,080	481,158	2,412,238
Balance as of December 31, 2021	65,677,064	35,333,126	101,010,190

Net book value as of January 1, 2021	50,357,666	26,167,705	76,525,371
Net book value as of December 31, 2021	55,838,669	22,578,253	78,416,922



- c) Other information regarding intangible assets:
- c.1) As of December 31, 2022 there are no identifiable intangible assets in use that are fully amortized,
- c.2) Amortization of intangible assets is presented in the statement of net income by function under Administrative Expenses, and amounts to ThCh\$ 79,893,932 and ThCh\$ 81,266,654 as of December 31, 2022 and 2021, respectively, as presented in Note 30,
- c.3) The Company performed annual impairment tests on intangible assets with indefinite useful lives, which did not result in adjustments to the values recognized by the Company,

Note 13 - Goodwill

Goodwill in the Non-Banking Business is detailed as follows:

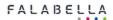
Goodwill	Dec-31-22	Dec-31-21
Goodwill	ThCh\$	ThCh\$
Sodimac S.A.	205,688,300	205,688,300
Imperial S.A.	13,836,495	13,836,495
Hipermercados Tottus S.A.	14,575,143	14,575,143
Inverfal S.A.	5,354,756	5,354,756
Plaza Oeste S.A.	10,770,845	10,770,845
Plaza del Trébol S.A.	3,946,308	3,946,308
Plaza Tobalaba S.A.	1,558,544	1,558,544
Plaza La Serena S.A.	418,818	418,818
Mall Calama S.A.	357,778	357,778
Inmobiliaria Las Condes S.A.	3,457,846	3,457,846
Construdecor S.A.	29,622,419	27,742,210
Tienda Mejoramiento del Hogar S.A.	184,575,128	174,292,620
Mall Plaza Perú S.A.	64,416,031	60,827,475
New TIN Linio I GmbH	104,128,164	104,128,164
Total	642,706,575	626,955,302

Goodwill impairment is determined through evaluating the recoverable amount of the cash generating units (or group of cash generating units) related to the goodwill,

When the recoverable amount of the cash generating units (or groups of cash generating units) is less than the total book value of the cash generating units (or group of cash generating units) related to the goodwill, an impairment loss is recognized, Impairment losses related to goodwill cannot be reversed in future periods,

Impairment of intangible assets with indefinite useful lives is tested annually at an individual or cash generating unit level, as applicable,

The Company performs annual goodwill impairment tests and these tests have not resulted in adjustments to the recognized values,



## Note 13 - Goodwill (continued)

Goodwill by segments as of December 31, 2022 and 2021 is detailed as follows:

Segment	Dec-31-22	Dec-31-21	
Segment	ThCh\$	ThCh\$	
Home Improvement Stores	433,722,342	421,559,625	
Real estate	84,926,170	81,337,614	
Supermarkets	14,575,143	14,575,143	
Other businesses	109,482,920	109,482,920	
Total Goodwill by Segment	642,706,575	626,955,302	

The Company performed goodwill impairment testing as of December 31, 2022, in accordance with accounting policies (Note 2,12), The value-in-use method was used, based on the future cash flows that are generated by the assets associated with goodwill,

The primary parameters and indicators used to evaluate impairment are:

#### a) Discount rate

To determine the discount rate, the average cost of capital methodology (WACC) is used, using market inputs and data from comparable companies.

The discount rates used, are differentiated according to the business and the country where the evaluated cashgenerating units are located.

As of December 31, 2022, the weighted average discount rates used in each segment are detailed as follows:

Segments	Dec. 31, 2022
Home Improvement	10.61%
Real Estate	6.74%
Supermarkets	5.80%
Other Businesses	16.56%

## b) Cash flow projections

Cash flow projections are made for each country and business, considering the main variables of historical cash flows and the approved budgets. For projections beyond the approved budgets, macroeconomic variables that affect the markets in which the businesses operate are considered.

The main business variables considered are related to revenues, margins, and operating expenses, as well as maintenance costs of existing assets.



## Note 13 – Goodwill, continued

# b) Cash flow projections (continued)

As of December 31, 2022, the average growth rates of the aforementioned variables are detailed as follows:

Samonta	Average growth rates	
Segments	Revenues	Costs and expenses
Home Improvement	2.8% a 19.3%	2.5% a 17.3%
Real Estate	0.31% a 0.83%	0.29% a 0.83%
Supermarkets	8.80%	3.60%
Other Businesses	24.1% a 56%	8.1% a 25%

Revenue projections from shopping centers from the Real Estate segment are based on the sales projections of each business unit or type of leasable area.

For the Marketplace sub-segment, (included in the "Other Businesses" segment), the key variables considered are associated with the leverage of the business with the remaining segments of the Group (home improvement, department stores, supermarkets, etc.).

To determine projected cash flows, historical growth in recent years and the impact of inflation are taken into consideration.

# c) Time frame of cash flow projections

As of December 31, 2022, projections were made over a 5-year term, plus perpetuity, except for goodwill associated with: i) Real Estate, for which a term of up to 30 years was projected, given the underlying long-term assets associated with this segment; and ii) New TIN Linio I GmbH (Other Businesses Segment: Marketplace), for which a time period of 10 years was projected, as it is a growing business, located in dissimilar markets and countries.

For the Home Improvement segment, growth rates of perpetual cash flows fluctuate between 3% and 5%, depending on the country. In the case of the Supermarket segment, the growth rate amounts to 3%, whereas the Marketplace segment fluctuates between 2.5% and 4.5%, depending on the country. In the Real Estate segment, no growth rate is applied to perpetual cash flows.

After being tested for impairment, no impairment losses were identified in Falabella S.A.'s goodwill.

# Note 14 - Property, Plant and Equipment

a) Property, plant and equipment for the Non-Banking Business was as follows:

		Dec-31-22			Dec-31-21	
	Gross value	Accumulated	Net value	Gross value	Accumulated	Net value
Description		depreciation and			depreciation and	
·	ThCh\$	impairment ThCh\$	ThCh\$	ThCh\$	impairment ThCh\$	ThCh\$
	- 1	Попа	- 1		ППСПФ	- •
Land	746,594,823	-	746,594,823	727,753,245	-	727,753,245
Buildings	1,083,792,528	(248,020,602)	835,771,926	1,015,394,430	(217,061,511)	798,332,919
Plant and equipment	401,611,174	(217,001,306)	184,609,868	351,286,173	(185,836,780)	165,449,393
IT equipment	188,160,388	(135,810,465)	52,349,923	167,989,411	(121,843,638)	46,145,773
Fixtures and accessories	1,449,622,804	(856,156,760)	593,466,044	1,320,581,215	(755,719,439)	564,861,776
Motor vehicles	40,206,885	(27,341,541)	12,865,344	39,113,852	(26,986,510)	12,127,342
Construction in progress	169,690,456	-	169,690,456	221,962,087	-	221,962,087
Right of use assets (1)	1,345,426,134	(348,777,314)	996,648,820	1,115,995,896	(227,102,584)	888,893,312
Other property, plant and equipment (2)	442,578,604	(305,007,386)	137,571,218	422,822,741	(285,409,713)	137,413,028
Total	5,867,683,796	(2,138,115,374)	3,729,568,422	5,382,899,050	(1,819,960,175)	3,562,938,875

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities and construction of stores.

## b) Property, plant and equipment in the Banking Business was as follows:

		Dec-31-22			Dec-31-21	
	Gross value	Accumulated	Net value	Gross value	Accumulated	Net value
Description		Depreciation			Depreciation	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Land	173,909	-	173,909	173,909		173,909
Buildings	322,978	(322,978)	-	322,978	(322,978)	-
Plant and equipment	20,624,579	(16,650,354)	3,974,225	20,280,923	(15,224,638)	5,056,285
IT equipment	37,092,683	(27,427,529)	9,665,154	36,591,288	(25,146,494)	11,444,794
Fixtures and accessories	33,682,679	(26,614,524)	7,068,155	32,308,101	(25,188,054)	7,120,047
Motor vehicles	125,516	(79,295)	46,221	135,467	(66,136)	69,331
Construction in progress	7,961,570	-	7,961,570	7,786,778	-	7,786,778
Right of use assets (1)	46,050,524	(24,127,625)	21,922,899	40,600,383	(18,107,934)	22,492,449
Other property, plant and equipment (2)	8,953,457	(4,687,660)	4,265,797	6,853,039	(3,358,836)	3,494,203
Total	154,987,895	(99,909,965)	55,077,930	145,052,866	(87,415,070)	57,637,796

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities.

<sup>(2)</sup> Primarily furniture and equipment

<sup>(2)</sup> Primarily furniture and equipment



c) Movements for the Non-Banking Business for the year ended December 31, 2022 are detailed as follows:

Cost	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets (1)	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2022	727,753,245	1,015,394,430	351,286,173	167,989,411	1,320,581,215	39,113,852	221,962,087	1,115,995,896	422,822,741	5,382,899,050
Additions	-	10,006,243	19,801,432	9,706,209	25,077,648	124,730	197,087,404	218,572,911	5,936,993	486,313,570
Sales	-	(122,842)	(5,103,471)	(849,583)	(3,341,741)	(247,652)	(476,230)	-	(4,150,918)	(14,292,437)
Withdrawals	-	(255,229)	(8,997,832)	(5,826,946)	(17,399,547)	(17,672)	(1,044,308)	(11,955,433)	(23,444,742)	(68,941,709)
Reclassification of concept and capitalization	-	33,542,607	40,109,766	11,763,575	101,357,604	1,102,321	(222,524,797)	-	34,648,924	-
Transfers between accounts	-	(524,813)	397,043	4,335,203	(3,061,427)	-	(2,498,781)	-	164,660	(1,188,115)
Transfer to and from Investment Property	(204,614)	(548,714)	-	-	-	-	(24,451,005)	-	-	(25,204,333)
Transfers to non-current assets held for sale	(645,596)	-	-	-	-	-	-	-	-	(645,596)
Restatement and conversion adjustment (Note 2.6)	19,691,788	26,300,846	4,118,063	1,042,519	26,409,052	131,306	1,636,086	22,812,760	6,600,946	108,743,366
Balance as of December 31, 2022	746,594,823	1,083,792,528	401,611,174	188,160,388	1,449,622,804	40,206,885	169,690,456	1,345,426,134	442,578,604	5,867,683,796

Depreciation and impairment	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2022	-	217,061,511	185,836,780	121,843,638	755,719,439	26,986,510	-	227,102,584	285,409,713	1,819,960,175
Depreciation for the year	-	23,323,644	40,598,039	19,111,574	105,251,234	662,647	-	115,676,010	38,714,136	343,337,284
Transfers between accounts to Investment Property	-	(177,380)	(2,811)	-	(3,094,739)	-	-	-	(5,589)	(3,280,519)
Sales	-	(20,883)	(3,894,149)	(600,430)	(1,793,793)	(193,117)	-	-	(2,190,125)	(8,692,497)
Withdrawals	-	(56,833)	(8,393,141)	(5,510,999)	(15,530,633)	(332,568)	-	(7,374,364)	(22,061,385)	(59,259,923)
Impairment losses (2)	-	(267,296)	(32,087)	-	778,289	-	-	304,270	(66,959)	716,217
Restatement and conversion adjustment (Note 2.6)	-	8,157,839	2,888,675	966,682	14,826,963	218,069	1	13,068,814	5,207,595	45,334,637
Balance as of December 31, 2022	-	248,020,602	217,001,306	135,810,465	856,156,760	27,341,541		348,777,314	305,007,386	2,138,115,374

Net balance as of January 1, 2022	727,753,245	798,332,919	165,449,393	46,145,773	564,861,776	12,127,342	221,962,087	888,893,312	137,413,028	3,562,938,875
Net balance as of December 31, 2022	746,594,823	835,771,926	184,609,868	52,349,923	593,466,044	12,865,344	169,690,456	996,648,820	137,571,218	3,729,568,422

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities.



d) Movements for the Non-Banking Business for the year ended December 31, 2021, are detailed as follows:

Cost	Land ThCh\$	Buildings ThCh\$	Plant and equipment	IT equipment ThCh\$	Facilities and accessories ThCh\$	Motor vehicles ThCh\$	Construction in progress ThCh\$	Right of use assets (1)	Other property, plant and equipment ThCh\$	Total
Balance as of January 1, 2021	734,788,964	979,387,974	319,638,925	149,823,644	1,219,257,738	38,551,602	213,386,011	932,586,766	391,200,052	4,978,621,676
Additions	869,506	3,330,626	12,499,067	11,548,213	12,604,150	288,842	220,922,782	198,625,775	4,631,670	465,320,631
Sales	(722,203)	(36,622)	(5,409,109)	(132,460)	(3,731,279)	(96,708)	(796,486)	-	(1,665,644)	(12,590,511)
Withdrawals	-	(13,458,095)	(18,304,244)	(7,993,258)	(57,786,890)	(39,642)	(2,453,977)	(43,273,749)	(26,280,346)	(169,590,201)
Reclassification of concept and capitalization	-	20,979,224	31,937,705	9,327,312	92,295,200	234,746	(192,341,780)	154,518	37,413,075	-
Transfers between accounts	-	-	-	12,858	(4,069)	-	(1,265,392)	-	-	(1,256,603)
Transfer to and from Investment Property	(30,912,894)	(17,603,288)	601,801	-	(2,395,275)	-	(19,378,555)	2,821,377	573,108	(66,293,726)
Transfers to non-current assets held for sale	(2,796,573)	(2,619,434)	-	-	(141,440)	-	(450,514)	-	-	(6,007,961)
Restatement and conversion adjustment (Note 2.6)	26,526,445	45,414,045	10,322,028	5,403,102	60,483,080	175,012	4,339,998	25,081,209	16,950,826	194,695,745
Balance as of December 31, 2021	727,753,245	1,015,394,430	351,286,173	167,989,411	1,320,581,215	39,113,852	221,962,087	1,115,995,896	422,822,741	5,382,899,050

Depreciation	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	-	195,654,968	161,617,860	108,025,412	675,099,796	26,371,389	52,956	162,828,405	260,880,688	1,590,531,474
Depreciation for the year	-	21,393,338	38,275,779	17,272,358	99,124,543	626,859	-	92,750,319	37,292,426	306,735,622
Transfers between accounts	-	-	-	536	-	-	-	-	-	536
Transfers to Investment Property	-	(3,672,896)	(1,467)	-	(2,336,523)	-	-	487,787	(1,332)	(5,524,431)
Sales	-	(17,817)	(4,381,887)	(127,903)	(2,573,288)	(73,807)	-	-	(1,374,771)	(8,549,473)
Withdrawals	-	(11,231,914)	(16,381,692)	(7,103,629)	(48,734,057)	(39,642)	-	(31,248,309)	(22,996,705)	(137,735,948)
Reclassification of concept and capitalization	-	(639,298)	-	-	(87,317)	-	-	-	-	(726,615)
Impairment losses (2)	-	(449,681)	(583,010)	(555,051)	(4,825,778)	-	(52,956)	(4,208,852)	(954,016)	(11,629,344)
Restatement and conversion adjustment (Note 2.6)	-	16,024,811	7,291,197	4,331,915	40,052,063	101,711	-	6,493,234	12,563,423	86,858,354
Balance as of December 31, 2021		217,061,511	185,836,780	121,843,638	755,719,439	26,986,510	-	227,102,584	285,409,713	1,819,960,175
Net balance as of January 1, 2021	734,788,964	783,733,006	158,021,065	41,798,232	544,157,942	12,180,213	213,333,055	769,758,361	130,319,364	3,388,090,202
Net balance as of December 31, 2021	727,753,245	798,332,919	165,449,393	46,145,773	564,861,776	12,127,342	221,962,087	888,893,312	137,413,028	3,562,938,875

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities and the installation of its stores.

<sup>(2)</sup> Impairment losses on property, plant and equipment at Argentine subsidiaries.



e) Movements for the Banking Business for the year ended December 31, 2022 are detailed as follows:

Cost	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessorie s	Motor vehicles	Construction in progress	Right of use assets (1)	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2022	173,909	322,978	20,280,923	36,591,288	32,308,101	135,467	7,786,778	40,600,383	6,853,039	145,052,866
Additions	-	-	656,144	3,589,950	351,304	-	3,812,970	8,954,545	509,723	17,874,636
Withdrawals	-	-	(208,363)	(821,459)	(1,077,502)	-	-	(3,104,024)	(124,323)	(5,335,671)
Reclassification of concept and capitalization	-	-	466,116	(1,201,665)	2,666,310	-	(3,636,524)	-	1,705,763	-
Conversion adjustment (Note 2.6)	-	-	(570,241)	(1,065,431)	(565,534)	(9,951)	(1,654)	(400,380)	9,255	(2,603,936)
Net balance as of December 31, 2022	173,909	322,978	20,624,579	37,092,683	33,682,679	125,516	7,961,570	46,050,524	8,953,457	154,987,895

Depreciation	Land ThCh\$	Buildings ThCh\$	Plant and equipment	IT equipment	Facilities and accessorie s ThCh\$	Motor vehicles ThCh\$	Construction in progress	Right of use assets ThCh\$	Other property, plant and equipment ThCh\$	Total
	ПСПФ	- 1	- 1	- 1	- 1	- 1	HICHŞ	- 1	- 1	- 1
Balance as of January 1, 2022	-	322,978	15,224,638	25,146,494	25,188,054	66,136	-	18,107,934	3,358,836	87,415,070
Depreciation for the year	-	-	2,019,573	4,056,267	2,854,855	15,150	-	7,982,025	1,392,695	18,320,565
Withdrawals	-	-	(164,035)	(773,725)	(811,687)	-	-	(1,659,816)	(93,245)	(3,502,508)
Conversion adjustment (Note 2.6)	-	-	(429,822)	(1,001,507)	(616,698)	(1,991)	-	(302,518)	29,374	(2,323,162)
Net balance as of December 31, 2022		322,978	16,650,354	27,427,529	26,614,524	79,295		24,127,625	4,687,660	99,909,965
	•	•	•		•	•	•	•		
Net balance as of January 1, 2022	173,909	-	5,056,285	11,444,794	7,120,047	69,331	7,786,778	22,492,449	3,494,203	57,637,796
Net balance as of December 31, 2022	173,909		3,974,225	9,665,154	7,068,155	46,221	7,961,570	21,922,899	4,265,797	55,077,930

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities,



f) Movements for the Banking Business for the year ended December 31, 2021 are detailed as follows:

Cost	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets (1)	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021	173,909	322,978	20,295,746	35,344,915	30,976,877	57,124	8,449,865	38,420,142	6,793,649	140,835,205
Additions	-	-	631,514	3,010,598	137,022	73,053	3,112,376	11,861,534	101,781	18,927,878
Withdrawals	-	-	(1,045,412)	(2,764,269)	(2,264,361)	-	(1,662)	(9,106,004)	(864,034)	(16,045,742)
Reclassification of concept and capitalization	-	-	282,812	134,978	2,701,949	-	(3,842,209)	-	722,470	-
Conversion adjustment	-	-	116,263	865,066	756,614	5,290	68,408	(575,289)	99,173	1,335,525
Balance as of Dec 31, 2021	173,909	322,978	20,280,923	36,591,288	32,308,101	135,467	7,786,778	40,600,383	6,853,039	145,052,866

Depreciation	Land	Buildings	Plant and equipment	IT equipment	Facilities and accessories	Motor vehicles	Construction in progress	Right of use assets	Other property, plant and equipment	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2021		322,978	13,854,708	22,413,843	23,290,773	57,124		18,380,796	3,624,104	81,944,326
Depreciation for the year	-	-	2,191,025	4,691,024	2,997,516	7,589	-	8,236,530	421,220	18,544,904
Withdrawals	-	-	(891,635)	(2,605,843)	(1,490,892)	-	-	(7,190,473)	(748,006)	(12,926,849)
Conversion adjustment	-	-	70,540	647,470	390,657	1,423	-	(1,318,919)	61,518	(147,311)
Balance as of December 31, 2021		322,978	15,224,638	25,146,494	25,188,054	66,136	٠	18,107,934	3,358,836	87,415,070
					•		•	•	•	•
Net balance as of January 1, 2021	173,909	-	6,441,038	12,931,072	7,686,104	-	8,449,865	20,039,346	3,169,545	58,890,879
Net balance as of December 31, 2021	173,909	-	5,056,285	11,444,794	7,120,047	69,331	7,786,778	22,492,449	3,494,203	57,637,796

<sup>(1)</sup> Falabella mainly classifies right-of-use assets under this item related to real estate leased for the development of its activities

Property, plant and equipment that have been fully depreciated and are still used by the Company are not significant,

The total charge to income from depreciation for the year ended December 31, 2022 and 2021 was ThCh\$ 361,657,849 and ThCh\$ 325,280,526 respectively. These values are presented in the Statement of Net Income, by function, as follows:

- ThCh\$ 358,765,748 and ThCh\$ 321,868,280, under Administrative expenses as of December 31, 2022 and December 31, 2021, as presented in Note 30,
- ThCh\$ 2,892,101 and ThCh\$ 3,412,246 under Cost of Sales as of December 31, 2022 and 2021, respectively, mainly for depreciation on leased machinery,



g) During 2022, the Company capitalized interest of ThCh\$ 1,482,637, The average capitalized interest rate was 5.98%, During 2021, the Company capitalized interest of ThCh\$ 2,338,658, The average capitalized interest rate was 4.87%.

As of December 31, 2022, the Company had contractual commitments to suppliers to acquire Property, plant and equipment totaling ThCh\$ 34,100,998.

Falabella has pledged assets in guarantee of ThCh\$ 27,640,379 as of December 31, 2022, which form part of Property, plant and equipment.

h) The Company has also carried out sale-and-leaseback transactions. These transactions are detailed as follows:

Purchaser	Seller	Assets involved	Nominal value	Contract term	Purchase price
SCOTIABANK (PERU)	OPEN PLAZA S.A.C.	BUILDINGS AND FACILITIES	6,678,888	09-05-2028	6,678,888
Total			6,678,888		6,678,888

There are no significant clauses in these lease contracts, since they have normal terms for such contracts,

Sale-and-leaseback transactions have no effect on net income, because their sale prices are the same as their book values on the transaction date.

#### i) The group as lessor

The Company leases its Investment Properties as part of its business, As of December 31, 2022 and 2021, the Company had the following rights receivable under non-cancellable leases:

Description	Dec-31-22 Minimum payments receivable ThCh\$	Dec-31-21 Minimum payments receivable ThCh\$
Up to one year	229,293,662	201,673,916
From one to five years	499,350,088	450,637,861
Over five years	475,335,959	465,330,187
Total	1,203,979,709	1,117,641,964

The Company leases stores to third parties that form part of its Investment Properties. The lease agreements establish their term, lease installments and their calculation, the characteristics of the leased assets and other obligations related to the promotion, services and correct operation of these stores,



#### i) The group as lessor (continued)

Fixed and variable lease income from Investment Properties was as follows:

Leases charged to third parties	Jan 01-22 Dec-31-22 ThCh\$	Jan 01-21 Dec-31-21 ThCh\$
Fixed income	338,548,640	217,145,968
Variable income	31,647,021	30,253,314
Total	370,195,661	247,399,282

Leasing income of ThCh\$ 370,195,661 as of December 31, 2022 and ThCh\$ 247,399,282 as of December 31, 2021 is receivable from third parties for all Falabella real estate companies, Conversely, in Note 36 Financial Information by Segments, operating revenue from the Chile Real Estate segment is total revenue receivable from third parties, and related to real estate companies in Chile,

#### **Note 15 - Investment Property**

a) Movements during the year ended December 31, 2022 are detailed as follows:

Cost	ThCh\$
Balance as of January 1, 2022	3,765,435,096
Additions	122,089,379
Withdrawals	(7,307,068)
Disposals	(1,337,995)
Transfers to non-current assets held for sale	(3,081,846)
Transfers from property, plant and equipment	28,058,085
Conversion adjustment	(21,345,853)
Balance as of December 31, 2022	3.882.509.798

Depreciation	ThCh\$
Balance as of January 1, 2022	359,409,869
Depreciation for the year	63,554,858
Withdrawals	(2,210,196)
Disposals	(220,360)
Transfers to non-current assets held for sale	(2,127)
Transfer from/ to property, plant and equipment and other assets	3,280,519
Impairment	13,655,133
Conversion adjustment	(510,008)
Balance as of December 31, 2022	436,957,688

Net balance as of January 1, 2022	3,406,025,227
Net balance as of December 31, 2022	3,445,552,110



#### Note 15 - Investment Property (continued)

b) Movements during the year ended December 31, 2021, are detailed as follows:

Cost	ThCh\$
Balance as of January 1, 2021	3,594,931,120
Additions	89,889,765
Withdrawals	(8,704,934)
Acquisitions through business combinations (See Note 41)	(3,357,610)
Transfers to non-current assets held for sale	(3,882,578)
Transfers from property, plant and equipment	64,550,465
Conversion adjustment	32,008,868
Balance as of December 31, 2021	3,765,435,096

Depreciation	ThCh\$
Balance as of January 1, 2021	279,611,648
Depreciation for the year	60,936,173
Withdrawals	(4,077,688)
Disposals	(23,698)
Transfer from property, plant and equipment	5,524,431
Impairment	14,464,604
Conversion adjustment	2,974,399
Balance as of December 31, 2021	359,409,869
Net balance as of January 1, 2021	3,315,319,472
Net balance as of December 31, 2021	3,406,025,227

Note 29.1.c) includes a breakdown of the Costs of Investment Properties, including the depreciation of these assets.

Investment properties include shopping centers, works in progress and land available for future malls,

As of December 31, 2022 and 2021, this item also includes ThCh\$13,796,825 and ThCh\$12,846,372, respectively, corresponding to right-of-use assets, mainly from plots of land.

Investment properties are depreciated using the straight-line method based on their estimated useful lives,

Depreciation of investment properties for the years ended December 31, 2022 and 2021 are recorded in Cost of sales in the consolidated statement of net income by function,

During 2022, the Company capitalized interest of ThCh\$ 7,359,203, The average capitalized interest rate was 4.46%, During 2021, the Company capitalized interest of ThCh\$ 4,524,753, The average capitalized interest rate was 4.24%.

The estimated market value of investment properties as of December 31, 2022 and 2021 is ThCh\$ 4,247,500,606 and ThCh\$ 4,002,179,213, respectively,

As of December 31, 2022 and 2021, the Company performed impairment testing on its Investment Properties, determining an impairment of ThCh\$13,655,133 and ThCh\$14.464.604, respectively.

As of December 31, 2022, the contractual obligations for purchasing, constructing, repairing, maintaining and developing Investment Properties were ThCh\$ 48,107,626.

Unused land and land not being used to construct shopping malls as of December 31, 2022 and 2021 was ThCh\$ 111,919,360 and ThCh\$ 112,734,351, respectively. There are no maintenance expenses associated with these properties, nor are there any restrictions on real estate investment sales, collecting income from them or collecting the proceeds from their sale or disposal by other means.



### Note 15 - Investment Property (continued)

The market value hierarchy according to IFRS 13 is detailed as follows:

		Fair value measured as of the reporting date		
Dec-31-22		Level 1	Level 2	Level 3
Assets and liabilities at market value, disclosed in note				
Investment properties	4,247,500,606	-	4,247,500,606	-
Total	4,247,500,606		4,247,500,606	

		Fair value as of the reporting date		
Dec-31-21		Level 1	Level 2	Level 3
Assets and liabilities at market value, disclosed in note				
Investment properties	4,002,179,213	-	4,002,179,213	-
Total	4,002,179,213		4,002,179,213	

## Note 16 - Financial Assets at Fair Value Through Other Comprehensive Income

The financial assets at fair value through other comprehensive income are detailed as follows:

Detail of Financial assets at fair value through other comprehensive income	31-dic-22 ThCh\$	31-dic-21 ThCh\$
Instruments of the State and the Central Bank of Chile		
Bonds of the Central Bank of Chile	825,985,325	1,337,955,415
Other Instruments of the State and the Central Bank of Chile	78,628,114	122,007,222
Instruments of Other National Institutions		
Certificates of Term Deposits Banks of the country (negotiable)	276,727,867	402,792,511
Instruments of Foreign Institutions		
Instruments of Foreign Governments or Central Banks	194,959,520	156,052,776
Total	1,376,300,826	2,018,807,924

# Note 17 - Other Banking Business Assets

The following Banking Business Assets are classified in this category:

Other Assets	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Guarantee deposits	105,345,214	148,648,978
Accrued commissions receivable	2,302,766	1,577,092
Deferred expenses	2,216,339	1,116,628
Bills receivable (1)	201,784,170	94,979,151
Investment in auxiliary company	353,184	348,458
Software maintenance contracts	519,871	563,959
Others (2)	6,885,914	5,506,319
Total	319,407,458	252,740,585

<sup>(1)</sup> Primarily "pending daily transactions", receivables for using ATMs, invoices for leasing areas in branches, and others,

<sup>(2)</sup> Primarily licenses for using Redbanc, subscriptions, advertising contracts, balances due to card theft and cloning under investigation, stationery and others,



a) Other current and non-current financial liabilities for the Non-banking Business are detailed as follows:

	Dec	-31-22	Dec-31-21	
Other financial liabilities	Current	Non-Current	Current	Non-Current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Bank loans	582,667,211	482,063,980	379,889,660	415,596,291
Bond obligations	322,280,636	3,188,824,722	55,879,712	2,706,338,480
Other financial liabilities	70,473,977	-	72,312,708	21,991,154
Total	975,421,824	3,670,888,702	508,082,080	3,143,925,925

Dec-31-22

b) Bank Loans as of December 31, 2022 are detailed as follows:

						Currency or Indexation unit		Lial	bility Exposed	to Liquidity	Risk by Matu	ırity					
Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	according to Contract Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non- Current	Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate %
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	-	-	5,222	5,222	25,000,000	-	25,000,000	At Maturity	7.65	25,000,000	7.52
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	-	-	530,292	530,292	24,994,156	-	24,994,156	At Maturity	8.76	25,000,000	8.58
90749000-9	FALABELLA S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	-	515,167	515,167	24,864,223	-	24,864,223	At Maturity	9.06	25,000,000	8.43
90749000-9	FALABELLA S.A.	CHILE	97006000-6	BANCO DE CRÉDITO E INVERSIONES	CHILE	CLP	-	-	25,387,195	25,387,195	-	-	-	At Maturity	9.96	25,000,000	9.15
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	1,064,267	1,064,267	19,815,231	-	19,815,231	At Maturity	9.24	20,000,000	9.21
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	482,975	482,975	9,888,987	-	9,888,987	At Maturity	8.01	10,000,000	8.35
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	1,207,440	1,207,440	24,722,468	-	24,722,468	At Maturity	8.01	25,000,000	8.35
90749000-9	FALABELLA S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	-	93,500	93,500	14,910,044	-	14,910,044	At Maturity	9.63	15,000,000	8.97
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	25,295,860	-	_	25,295,860	-	-	-	At Maturity	13.98	25,000,000	12.12
90749000-9	FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	25,296,458	-	-	25,296,458	-	-	-	At Maturity	14.00	25,000,000	12.14
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	25,248,534	-	-	25,248,534	-	-	-	At Maturity	13.54	25,000,000	12.21
90749000-9	FALABELLA S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	CLP	25,236,921	-	-	25,236,921	-	-	-	At Maturity	13.81	25,000,000	12.27
90749000-9	FALABELLA S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	CLP	25,236,616	-	-	25,236,616	-	-	-	At Maturity	13.83	25,000,000	12.27
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	25,252,962	-	-	25,252,962	-	-	-	At Maturity	14.73	25,000,000	12.64
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	25,257,991	-	-	25,257,991	-	-	-	At Maturity	14.05	25,000,000	12.64
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	25,064,631	-	-	25,064,631	-	-	-	At Maturity	13.86	25,000,000	12.18
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	-	-	15,004,504	15,004,504	-	-	-	At Maturity	11.41	15,000,000	11.4
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	-	-	10,003,002	10,003,002	-	-	-	At Maturity	11.41	10,000,000	11.4
90749000-9	FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	38,814,879	-	-	38,814,879	-	-	-	At Maturity	2.00	38,814,879	2.00
77261280-K	FALABELLA RETAIL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	1,189,466	538,652	-	1,728,118	-	-	-	At Maturity	5.89	1,721,053	5.93
77261280-K	FALABELLA RETAIL S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	USD	48,767	-	-	48,767	-	-	-	At Maturity	5.89	48,398	5.93
78627210-6	HIPERMERCADOS TOTTUS S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	175	25,279	233,275	258,729	-	-	-	At Maturity	6.11	258,554	6.11
96573100-8	MANUFACTURAS DE VESTUARIOS MAVESA LTDA.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	-	709,264	-	709,264	-	_	_	At Maturity	2.34	708,551	2.32
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	UF		70,927,700	_	70,927,700	_		-	At Maturity	2.46	70,221,960	2.42
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97006000-6	BANCO DE CRÉDITO E INVERSIONES	CHILE	UF	-	-	13,291,445	13,291,445	-		-	At Maturity	2.37	13,283,575	2.37



b) Bank loans as of December 31, 2022 are detailed as follows (continued):

Public Name	Nominal Rate
NECOSIDERAPROLISIO S.A.   CHIE   STRONGO-5   BANCO DE CHIE   CHIE   C.P.	%
TREASTRONG   TRE	2.58
REPERADON   ROBINS	1.70
STATESTON   SOLUTION	1.70
Transport   Common	6.26
76521330-5   MPERIAL S.A.	6.12
QE         FALABELIA SA         ARGENTINA         QE         BANCO PATAGONIA S.A         ARGENTINA         ARS         34         .         34         .         Monthly         73.50         33.52           DE         FELABELIA S.A         ARGENTINA         DE         ISCONDITION OF MEDITARIO DEL HOGAR S.A         PERÚ         DE         BANCO DE CREDITO         PERÚ         PEN         .	9.41
PRINCELLAS AL   ARGENTINA   PER   SANCO PRINCENTINA   ARS   31,524	6.42
PROJUGELIAN	73.50
QE         OPEN PLAZAS A.C.         PERÚ         QE         ABN AMBRO BANK S.A.         PERÚ         PEN         27.706         41,817         194,860         264,413         1,250,208         154,167         1,404,375         Monthly         7,36         1,880,38           QE         OPEN PLAZAS A.C.         PERÚ         QE         BANCO SCOTIABANK         PERÚ         PEN         45,029         67,901         316,560         429,490         2,284,075         Monthly         7,36         3,666,66           QE         OPEN PLAZAS A.C.         PERÚ         QE         BANCO SCOTIABANK         PERÚ         PEN         45,029         43,582         203,225         275,724         4,306,921         162,038         1,467,959         Monthly         7,36         1,967,33           QE         SAGA FALABELLA SA         PERÚ         QE         BANCO DE CREDITO         PERÚ         PEN         1,107,408         3,011,297         4,081,705         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,742,043         7,74	90.00
DE OPEN PLAZAS S.C. PERÚ DE BANCO SCOTIABANK PERÚ PEN 45,029 67301 316,560 429,409 2204,390 249,676 228,075 Monthly 7.36 3,050,050   DE OPEN PLAZAS S.C. PERÚ DE BANCO SCOTIABANK PERÚ PEN 45,029 67301 316,560 429,409 2204,390 249,676 228,075 Monthly 7.36 1,957,36   DE SAGA FALABELLA S.A. PERÚ DE BANCO SCOTIABANK PERÚ PEN 1,070,408 30,1297 40,617,05 7,542,043 - 7,542,043 1,467,969 Monthly 7.36 1,957,36   DE SAGA FALABELLA S.A. PERÚ DE BANCO DE CREDITO PERÚ PEN 1,1626,489 - 1,1626,489 - 1,742,043 Three monthly 5,50 1,172,65   DE SAGA FALABELLA S.A. PERÚ DE BANCO DE CREDITO PERÚ PEN 1,1626,489 - 1,1626,489 - 1,1626,489 - 1,472,445 T.121,000   DE SAGA FALABELLA S.A. PERÚ DE BANCO SCOTIABANK PERÚ PEN 1,1626,489 - 1,1626,489 - 1,472,445 T.121,000   DE HIPERMERCADOS TOTTUS S.A. PERÚ DE BANCO DE CREDITO PERÚ PEN 1,1626,489 - 1,1626,489 - 1,474,445 T.121,000   DE HIPERMERCADOS TOTTUS S.A. PERÚ DE BANCO DE CREDITO PERÚ PEN 1,1626,489 - 1,1626,489 - 1,474,451 T.121,000   DE HIPERMERCADOS TOTTUS S.A. PERÚ DE BANCO SCOTIABANK PERÚ PEN 1,1626,489 - 1,1626,489 - 1,474,451 T.121,000   DE HIPERMERCADOS TOTTUS S.A. PERÚ DE BANCO SCOTIABANK PERÚ PEN 1,1626,489 - 1,1626,489 - 1,474,451 T.121,000   DE HIPERMERCADOS TOTTUS S.A. PERÚ DE BANCO SCOTIABANK PERÚ PEN 1,1626,489 - 1,1626,489 - 1,474,451 T.121,000   DE MALL PLAZA PERÚ S.A. PERÚ DE BANCO SCOTIABANK PERÚ PEN 1,1626,489 - 1,162	6.48
DE OPEN PIAZAS SAC. PERÚ DE BANCO SCOTIABANK PERÚ PEN 40,025 01,001 310,000 42,9580 240,010 2,200,030 240,010 2,200,030 240,010 2,200,030 240,010 2,200,030 240,010 2,200,030 240,010 2,200,030 240,010 2,200,030 240,010 2,200,030 240,010 2,200,030 240,010 2,200,030 240,010 2,200,030 240,010 2,200,030 240,010 240,030 240,030 240,040 24	7.13
CE         SAGA FALABELIA SA         PERÚ         0-E         BANCO SCOTIABANK         PERÚ         PEN         - 1,070,408         3,011,297         4,061,705         7,542,043         - 7,542,043         <	7.13
DE         SAGA FALABELLA S.A         PERÚ         0-E         BANCO DE CREDITO         PERÚ         PEN         - 11,626,489         - 11,626,489         Al Maturity         4.45         11,219,00           D-E         SAGA FALABELLA S.A         PERÚ         0-E         BANCO DE CREDITO         PERÚ         PEN         - 5,824,944         - 5,824,944	7.13
DE SAGA FALABELLA SA PERÚ DE BANCO DE CREDITO PERÚ PEN - 11,020,499 - 1,020,49	5.30
Dec   SAGA FALABELLA SA	4.45
DE HIPERMERCADOS TOTTUS S.A. PERÚ D-E BANCO CONTINENTAL PERÚ PEN - 11,673,690 - 11,673,690 At Maturity 5.44 12,039,000 DE HIPERMERCADOS TOTTUS S.A. PERÚ D-E BANCO CORTINENTAL PERÚ PEN - 11,673,690 - 11,673,690 At Maturity 5.44 12,039,000 DE FALABELLA PERÚ S.A. PERÚ D-E BANCO SCOTIABANK PERÚ PEN 146,330 108,307 - 254,637 33,579,697 - 33,579,697 At Maturity 5.30 33,657,000 DE MALL PLAZA PERÚ S.A. PERÚ D-E BANCO DE CREDITO PERÚ PEN 172,348 344,695 19,342,523 19,859,566 Two monthly 9.34 19,899,460 DE MALL PLAZA PERÚ S.A. PERÚ D-E BANCO DE CREDITO PERÚ PEN 167,790 335,580 1,512,177 2,015,547 46,218,397 - 46,218,397 Two monthly 6.76 49,755,33 D-E INVERFAL PERU S.A. PERÚ D-E BANCO CONTINENTAL PERÚ PEN 98,632 - 14,284,606 14,383,238 14,279,847 - 14,279,847 Six monthly 3.05 28,608,460 DE INVERFAL PERU S.A. PERÚ D-E BANCO CONTINENTAL PERÚ PEN 563,721 3,562,381 3,562,381 3,579,662 - 9,793,762 Three monthly 7.78 13,462,800 DE FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO CONTINENTAL PERÚ PEN 563,721 2,783,582 At Maturity 15,35 2,779,210 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO BONA COLOMBIA COP 2,783,582 2,783,582 At Maturity 15,35 2,779,210 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO BONA COLOMBIA COP 2,783,582 2,784,240 2,784,240 2,784,240 At Maturity 15,35 2,779,210 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO BONA COLOMBIA COP 2,783,582 At Maturity 15,35 2,779,210 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO BONA COLOMBIA COP 2,783,582 2,783,582 At Maturity 15,35 2,779,210 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO DE BOGOTÁ COLOMBIA COP 2,784,240 2,784,240 2,784,240 At Maturity 15,35 2,779,210 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO DE BOGOTÁ COLOMBIA COP 2,784,240 2,784,240	5.02
DE HIPERMERCADOS TOTTUS S.A. PERÚ DE BANCO DE CREDITO PERÚ PEN 11,635,990 - 11,635,990	5.53
DE FALABELLA PERÚ S.A. PERÚ DE BANCO SCOTIABANK PERÚ PEN 146,330 108,307 - 254,637 33,579,697 - 33,579,697 At Maturity 13,050 13,697,000 DE MALL PLAZA PERÚ S.A. PERÚ DE BANCO SCOTIABANK PERÚ PEN 172,348 344,695 19,342,523 19,859,566 - Two monthly 9.34 19,895,565 DE INVERFAL PERÚ S.A. PERÚ DE BANCO DE CREDITO PERÚ PEN 167,790 335,580 1,512,177 2,015,547 46,216,397 - 46,216,397 Two monthly 9.54 19,955,33 DE INVERFAL PERÚ S.A. PERÚ DE BANCO DE CREDITO PERÚ PEN 98,632 - 14,284,606 14,383,238 14,279,847 - 14,279,847 Six monthly 3.05 28,608,44 DE INVERFAL PERÚ S.A. PERÚ DE BANCO CONTINENTAL PERÚ PEN - 3,562,381 3,562,381 9,793,762 - 9,793,762 Three monthly 2.73 13,462,80 DE INVERFAL PERÚ S.A. PERÚ DE BANCO CONTINENTAL PERÚ PEN - 3,562,381 3,562,381 9,793,762 - 9,793,762 Three monthly 7.78 67,314,00 DE FALABELLA DE COLOMBIA S.A. COLOMBIA DE BANCO POPULAR COLOMBIA COP 357,505 8,338,780 - 8,696,285 At Maturity 15,35 2,779,21 DE FALABELLA DE COLOMBIA S.A. COLOMBIA DE BANCO BBVA COLOMBIA COP 2,783,582 - 2,783,582 - At Maturity 15,35 2,700,00 DE FALABELLA DE COLOMBIA S.A. COLOMBIA DE BANCO BBVA COLOMBIA COP 2,783,582 - 2,704,240 - At Maturity 15,35 2,700,00 DE FALABELLA DE COLOMBIA S.A. COLOMBIA DE BANCO BBVA COLOMBIA COLOMBIA COP 2,783,582 - 2,704,240 - At Maturity 15,35 2,700,00 DE FALABELLA DE COLOMBIA S.A. COLOMBIA DE BANCO BBVA COLOMBIA COLOMBIA COP 2,783,582 - 2,704,240 - At Maturity 15,35 2,700,00 DE FALABELLA DE COLOMBIA S.A. COLOMBIA DE BANCO BBVA COLOMBIA COLOMBIA COP 2,783,582 - 2,704,240 - At Maturity 15,35 2,700,00 DE FALABELLA DE COLOMBIA S.A. COLOMBIA DE BANCO BBVA COLOMBIA COLOMBIA COP 2,783,582 - 2,704,240 - At Maturity 15,35 2,700,00 DE FALABELLA DE COLOMBIA S.A. COLOMBIA DE BANCO DE BOGOTÁ COLOMBIA COLOMBIA COLOMBIA COP 2,783,582 - 2,704,240 - At Maturity 15,35 2,700,00 DE FALABELLA DE COLOMBIA S.A. COLOMBIA DE BANCO DE BOGOTÁ COLOMBIA COLOM	5.44
DE MALL PLAZA PERÚ S.A. PERÚ D-E BANCO SCOTIABANIK PERÚ PEN 172,348 344,695 19,342,523 19,859,566 Two monthly 9.34 19,859,456 D-E MALL PLAZA PERÚ S.A. PERÚ D-E BANCO DE CREDITO PERÚ PEN 167,790 335,580 19,342,523 19,859,566 Two monthly 9.34 19,859,456 D-E INVERFAL PERU S.A. PERÚ D-E BANCO DE REDITO PERÚ PEN 98,632 - 14,284,606 14,383,238 14,279,847 - 14,279,847 Six monthly 3.05 28,609,45 D-E INVERFAL PERU S.A. PERÚ D-E BANCO CONTINENTAL PERÚ PEN - 3,562,381 3,562,381 9,793,762 - 9,793,762 Three monthly 2.73 13,462,80 D-E INVERFAL PERU S.A. PERÚ D-E BANCO CONTINENTAL PERÚ PEN - 3,562,381 3,562,381 9,793,762 - 9,793,762 Three monthly 2.73 13,462,80 D-E INVERFAL PERU S.A. PERÚ D-E BANCO CONTINENTAL PERÚ PEN - 563,721 - 563,721 67,160,762 - 67,160,762 Three monthly 7.78 67,314,00 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO POPULAR COLOMBIA COP 357,505 8,338,780 - 8,696,285 At Maturity 4.31 8,338,780 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO BBVA COLOMBIA COP 2,783,582 - 2,783,582 At Maturity 15,35 2,779,21 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO BBVA COLOMBIA COP 2,783,582 - 2,784,240 At Maturity 15,35 2,779,21 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO BBVA COLOMBIA COLOMBIA COP 2,783,582 - 2,784,240 At Maturity 15,35 2,700,00 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO BBVA COLOMBIA COLOMBIA COP 2,784,240 2,704,240 At Maturity 15,35 2,700,00 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO BBVA COLOMBIA COLOMBIA COP 2,784,240 2,704,240 At Maturity 15,35 2,700,00 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO BBVA COLOMBIA COLOMBIA COP 2,784,240 2,704,240 At Maturity 15,35 2,700,00 D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO DE BOGOTÁ COLOMBIA COLOMBIA COLOMBIA COLOMBIA COP 2,784,240 2,704,240 At Maturity 13,74 7,879,10	4.45
DE         MALL PLAZA PERÚ S.A         PERÚ         DE         BANCO DE CREDITO         PERÚ         PEN         167,790         335,580         1,512,177         2,015,547         46,218,397         - 46,218,397         Two monthly         6.76         49,755,33           D-E         INVERFAL PERU S.A.         PERÚ         0-E         BANCO CONTINENTAL         PERÚ         PEN         - 3,562,381         3,562,381         9,793,762         - 9,793,762         Three monthly         2,73         13,462,86           D-E         INVERFAL PERU S.A.         PERÚ         0-E         BANCO CONTINENTAL         PERÚ         PEN         - 3,562,381         3,562,381         9,793,762         - 9,793,762         Three monthly         2,73         13,462,86           D-E         INVERFAL PERU S.A.         PERÚ         0-E         BANCO CONTINENTAL         PERÚ         PEN         - 3,562,381         3,562,381         9,793,762         - 9,793,762         Three monthly         2,73         13,462,86           D-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         O-E         BANCO DOPULAR         COLOMBIA         COP         357,505         8,338,780         - 8,696,285         At Maturity         4,31         8,338,780           D-E         FALABELLA DE COLOMBIA S.	5.20
DE         INVERFAL PERU S.A.         PERÚ         0-E         ABN AMBRO-BANK S.A.         PERÚ         PEN         98,632         - 14,284,606         14,383,238         14,279,847         - 14,279,847         Six monthly         3.05         28,608,48           0-E         INVERFAL PERU S.A.         PERÚ         0-E         BANCO CONTINENTAL         PERÚ         PEN         - 3,562,381         3,562,381         9,793,762         - 9,793,762         Three monthly         2,73         13,462,80           0-E         INVERFAL PERU S.A.         PERÚ         0-E         BANCO CONTINENTAL         PERÚ         PEN         - 563,721         - 563,721         - 67,160,762         - 67,160,762         Three monthly         7,78         67,340,00           0-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO POPULAR         COLOMBIA         COP         357,505         8,338,780         - 8,696,285         At Maturity         4,31         8,338,780           0-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO BBVA COLOMBIA         COP         2,783,582         - 2,783,582         At Maturity         15,35         2,779,21           0-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO DE B	8.81
DE         INVERFAL PERU S.A.         PERÚ         0-E         BANCO CONTINENTAL         PERÚ         PEN         -         -         3.562,381         3.562,381         9.793,762         -         9,793,762         Three monthly         2.73         13,462,80           0-E         INVERFAL PERU S.A.         PERÚ         0-E         BANCO CONTINENTAL         PERÚ         PEN         563,721         -         -         563,721         -         67,160,762         -         67,160,762         Three monthly         7.78         67,314,00           0-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO POPULAR         COLOMBIA         COP         357,505         8,338,780         -         8,696,285         -         -         At Maturity         4,31         8,338,780           0-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO BBVA COLOMBIA         COP         2,783,582         -         -         -         At Maturity         15,35         2,779,21           0-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO BBVA COLOMBIA         COLOMBIA         COP         2,704,240         -         2,704,240         -         At Maturity         15,35         2,700,00<	6.76
DE         INVERFAL PERU S.A.         PERÚ         0-E         BANCO CONTINENTAL         PERÚ         PEN         563,721         -         -         563,721         -         67,160,762         -         67,160,762         Three monthly         7.78         67,314,00           0-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO DPULAR         COLOMBIA         COP         357,505         8,338,780         -         8,696,285         -         -         -         At Maturity         4,31         8,338,780           0-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO BBVA COLOMBIA         COP         2,783,582         -         -         -         At Maturity         15,35         2,779,21           0-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO BBVA COLOMBIA         COLOMBIA         COP         2,704,240         -         2,704,240         -         At Maturity         15,35         2,700,00           0-E         FALABELLA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO DE BOGOTÁ         COLOMBIA         USD         5,201         7,879,108         -         7,884,309         -         -         At Maturity         13,74         7,879,10 </td <td>3.05</td>	3.05
D.E         FALABELIA DE COLOMBIA S.A.         COLOMBIA         O.E         BANCO POPULAR         COLOMBIA         COP         357,505         8,338,780         -         8,696,285         -         -         At Maturity         4.31         8,338,780           0-E         FALABELIA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO BBVA COLOMBIA         COP         2,783,582         -         -         2,783,582         -         -         At Maturity         15.35         2,779,21           0-E         FALABELIA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO BBVA COLOMBIA         COLOMBIA         COP         2,704,240         -         -         2,704,240         -         -         At Maturity         15.35         2,700,00           0-E         FALABELIA DE COLOMBIA S.A.         COLOMBIA         0-E         BANCO DE BOGOTÁ         COLOMBIA         USD         5.201         7,89,108         -         7,884,309         -         -         At Maturity         13.74         7,879,108	2.73
GE         FALABELIA DE COLOMBIA SA.         COLOMBIA         GE         BANCO POPUDRA         COLOMBIA         COP         357,905         6,358,760         - 0,896,265	7.78
GE         FALABELIA DE COLOMBIA S.A.         COLOMBIA         GE         BANCO BBVA COLOMBIA         COP         2,763,362         - <td>4.26</td>	4.26
OF FALABELLA DE COLOMBIA S.A. COLOMBIA O E BANCO DE BOGOTÁ COLOMBIA USD 5,201 7,879,108 - 7,884,309 At Maturity 13.74 7,879,108	14.80
PE PALADELIA DE COLUMBIA SA. COLUMBIA DE BRICO DE DOGUTA COLUMBIA (SD. 3,201 1,679,100 - 1,004,009 - 1 - 13.74 1,079,10	14.80
DE FALAREILA DE COLOMBIA SA COLOMBIA DE BANCO DE ROGOTÁ COLOMBIA LISD 1380 2 000 128 - 2 001 508 At Maturity 13 70 2 000 12	13.30
0	13.35
D-E FALABELLA DE COLOMBIA S.A. COLOMBIA D-E BANCO DE BOGOTÁ COLOMBIA USD 5,030 7,619,357 - 7,624,387 At Maturity 13,78 7,619,38	13.34
0-E FALABELLA DE COLOMBIA S.A. COLOMBIA D.E BANCO DE BOGOTÁ COLOMBIA USD 2,601 3,939,554 - 3,942,155 Al Maturity 13,67 3,939,554	13.24
0-E FALABELLA DE COLOMBIA S.A. COLOMBIA   0-E   BANCO DE BOGOTÁ   COLOMBIA   USD   2,000   3,030,426   -   3,032,426   -   -   -   At Meturity   13,67   3,030,44	13.24
0-E FALABELIA DE COLOMBIA S.A. COLOMBIA 0-E BANCO BBVA COLOMBIA COLOMBIA COP 4,182,557 - 4,182,557 At Maturity 15.35 4,176,00	14.80
0-E FALABELIA DE COLOMBIA S.A. COLOMBIA 0-E BANCO BBVA COLOMBIA COP 2,884,522 2,884,522 At Maturity 15.35 2,880,00	14.80
Q-E FALABELLA DE COLOMBIA S.A. COLOMBIA G.E. COLOMBIA S.A. COLOMBIA COP 24.082 24.082 At Maturity 11.43 24.06	11.43
FALABELLA DE COLOMBIA S.A.   COLOMBIA   O-E   COLOMBIA S.A.   COLOMBIA COP   24,062 24,062   11.43   24,062     PATRIMONIO AUTONOMO CENTRO   BANCO ITAU CORPBANCA   O-E   COLOMBIA S.A.   COLOMBIA COP   203,981   380,000   1,710,001   2,293,982   7,540,075   - 7,540,075   Monthly   18.90   9,880,000   1,710,001   2,293,982   7,540,075   - 7,540,075   Monthly   18.90   9,880,000   1,710,001   2,293,982   7,540,075   - 7,540,075   Monthly   18.90   1,710,001	11.43
PATRIMONIO AUTONOMO CENTRO	17.90



b) Bank loans as of December 31, 2022 are detailed as follows: (continued)

						Currency or Indexation unit		L	iability Exposed	to Liquidity R	isk by Maturit	у					
Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	according to Contract Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non- Current	Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	Nominal Rate %
0-E	FONDO DE CAPITAL PRIVADO MALLPLAZA	COLOMBIA	0-E	SCOTIABANK COLOMBIA	COLOMBIA	COP	-	149,049	-	149,049	51,938,459	-	51,938,459	At Maturity	16.11	52,200,000	15.79
0-E	FONDO DE CAPITAL PRIVADO MALLPLAZA	COLOMBIA	0-E	BANCO DAVIVIENDA	COLOMBIA	COP	-	-	-	-	5,412,555	32,491,291	37,903,846	At Maturity	5.76	55,549,800	3.73
0-E	FONDO DE CAPITAL PRIVADO MALLPLAZA	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	COP	=	-	-	-	12,930,472	-	12,930,472	At Maturity	5.76	16,200,000	5.76
		Tot	al Financial Li	iabilities			256,696,676	148,563,888	177,406,647	582,667,211	449,006,808	33,057,172	482,063,980				

When the nominal rate is equal to the effective rate in the above presented tables, it means that there were no costs or revenue directly associated with the transaction that will affect the original rate of the instrument,



c) Bond obligations as of December 31, 2022 are detailed as follows:

							Liability Expo	osed to Liquidit	v Risk by Maturity						Nominal Rate of
Debtor ID number	Debtor Name	Debtor Country	Creditor Name	Currency or Indexation unit according to Contract Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non- Current	Repayment Terms	Effective Rate %	Contractually Stipulated Nominal Value of Obligation	the Obligation according to Contract Conditions %
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	1,203,321	1,203,321	37,553,085	82,616,787	120,169,872	At Maturity	4.41	121,603,065	3.96
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	1,485,212	-	-	1,485,212	-	101,636,058	101,636,058	At Maturity	3.44	105,311,563	3.08
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	284,754	284,754	1	100,635,290	100,635,290	At Maturity	3.12	104,156,346	2.78
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	CLP	-	-	95,545,677	95,545,677	1	-	-	At Maturity	6.74	95,613,209	6.50
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	-	-	165,244,918	165,244,918	1	-	-	At Maturity	4.03	162,228,715	3.75
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	3,325,332	-	-	3,325,332	178,403,627	-	178,403,627	At Maturity	4.57	181,272,395	4.38
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	-	-	2,139,650	2,139,650	338,124,044	-	338,124,044	At Maturity	4.07	342,388,132	3.75
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	435,639	435,639	-	68,775,521	68,775,521	At Maturity	3.18	70,189,369	2.98
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	691,686	691,686	-	177,837,974	177,837,974	At Maturity	1.71	176,883,764	1.89
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	8,996,369	8,996,369	61,764,143	-	61,764,143	At Maturity	1.32	70,581,767	1.49
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	8,605,405	-	-	8,605,405	-	526,087,702	526,087,702	At Maturity	4.02	563,632,176	3.37
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	1,420,604	1,420,604	-	177,098,673	177,098,673	At Maturity	3.14	177,158,400	3.27
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	1,341,191	-	1,341,191	-	106,732,101	106,732,101	At Maturity	2.92	106,742,596	3.08
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	418,407	-	418,407	-	35,194,269	35,194,269	At Maturity	2.85	35,534,522	2.88
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	1,237,688	1,237,688	4,701,793	2,960,974	7,662,767	Six monthly	4.72	8,917,392	4.50
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	773,887	773,887	-	103,921,250	103,921,250	At Maturity	4.00	105,332,940	3.85
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	515,085	515,085	-	69,325,694	69,325,694	At Maturity	3.99	70,221,960	3.85
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	421,968	421,968	-	84,676,657	84,676,657	At Maturity	3.90	87,777,450	3.50
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	353,879	353,879	-	104,744,700	104,744,700	At Maturity	3.92	105,332,940	3.90
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	1,518,514	-	1,518,514	-	105,399,577	105,399,577	At Maturity	3.76	105,332,940	3.80
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	692,578	-	-	692,578	-	70,201,780	70,201,780	At Maturity	2.09	70,221,960	2.10
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	158,581	158,581	-	143,956,846	143,956,846	At Maturity	1.32	140,443,920	1.70
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	595,533	595,533	-	76,329,488	76,329,488	At Maturity	4.76	83,867,354	3.60
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	1,048,408	1,048,408	=	113,386,235	113,386,235	At Maturity	3.66	105,332,940	4.20
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	481,066	-	481,066	34,282,594	-	34,282,594	At Maturity	3.32	35,110,980	2.80
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	1,520,455	-	1,520,455	-	104,584,572	104,584,572	At Maturity	3.44	105,332,940	3.40
96792430-K	SODIMAC S.A.	CHILE	Misc. creditors	UF	-	-	4,932,682	4,932,682	14,208,079	32,967,961	47,176,040	Six monthly	3.98	52,666,470	3.70
0-E	SAGA FALABELLA S.A.	PERÚ	Misc. creditors	PEN	283,019	-	278,890	561,909	=	-	-	Three monthly	5.09	902,925	5.00
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Misc. creditors	PEN	19,247	94,741	293,660	407,648	1,876,259	4,536,926	6,413,185	Three monthly	7.61	6,843,634	7.40
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Misc. creditors	PEN	19,314	94,875	294,255	408,444	1,879,202	4,539,525	6,418,727	Three monthly	7.61	6,843,634	7.40
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Misc. creditors	PEN	24,144	118,596	367,832	510,572	2,349,071	5,674,466	8,023,537	Three monthly	7.61	8,554,541	7.40
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Misc. creditors	PEN	24,183	118,674	368,179	511,036	2,350,787	5,675,980	8,026,767	Three monthly	7.61	8,554,541	7.40
0-E	INVERFAL PERU S.A.	PERÚ	Misc. creditors	PEN	325,028	-	-	325,028	3,848,117	18,034,127	21,882,244	Three monthly	8.06	21,989,240	8.06
0-E	INVERFAL PERU S.A.	PERÚ	Misc. creditors	PEN	25,479	1,822,235	1,823,088	3,670,802	-	-	-	Three monthly	7.19	3,646,176	7.19
0-E	INVERFAL PERU S.A.	PERÚ	Misc. creditors	PEN	1,044,621	-	2,019,420	3,064,041	-	-	-	Three monthly	6.25	3,029,130	6.25
0-E	INVERFAL PERU S.A.	PERÚ	Misc. creditors	PEN	2,269,323	705,194	4,083,404	7,057,921	25,643,485	9,543,447	35,186,932	Three monthly	7.03	41,670,571	7.03
0-E	INVERFAL PERU S.A.	PERÚ	Misc. creditors	PEN	-	374,746	-	374,746	-	44,765,856	44,765,856	Three monthly	5.78	44,876,000	5.78
		Total Bond Obli	igations		18,142,885	8,608,694	295,529,057	322,280,636	706,984,286	2,481,840,436	3,188,824,722		•	'	

When the nominal rate is equal to the effective rate in the above presented tables, it means that there were no costs or revenue directly associated with the transaction that will affect the original rate of the instrument.



d) Other financial liabilities as of December 31, 2022 and 2021 are detailed as follows:

	As of Dec	31, 2022	As of Dec	31, 2021
Other Financial Liabilities	Current	Non-Current	Current	Non-Current
	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Financial liabilities at fair value through profit or loss	28,423,955	-	8,300,345	18,395,840
Hedge financial liabilities	42,050,022	-	64,012,363	3,595,314
Total	70,473,977		72,312,708	21,991,154



# Dec-31-21

e) Bank loans as of December 31, 2021 are detailed as follows:

Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Currency or Indexation unit according to Contract		Li	iability Expose	ed to Liquidity	Risk by Maturi	ty		Repayment Terms	Effective Rate	Contractually Stipulated Nominal Value of	Nominal Rate of the Obligation according to
Hamber		Country	number			Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non- Current	Terms	%	Obligation	Contract Conditions %
90749000-9	FALABELLA S.A.	CHILE	97006000-6	BANCO DE CRÉDITO E INVERSIONES	CHILE	CLP	94,879	-	25,000,000	25,094,879	-	-	-	At Maturity	4.99	25,000,000	4.88
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	2,097	-	-	2,097	10,000,000	ı	10,000,000	At Maturity	7.69	10,000,000	7.55
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	3,146	-	-	3,146	15,000,000	ı	15,000,000	At Maturity	7.69	15,000,000	7.55
90749000-9	FALABELLA S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	CLP	5,222	-	-	5,222	25,000,000	ı	25,000,000	At Maturity	7.69	25,000,000	7.52
90749000-9	FALABELLA S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	CLP	1,977,639	-	-	1,977,639	-	-	-	At Maturity	1.8	1,977,639	1.8
99556170-0	FALABELLA INMOBILIARIO S.A.	CHILE	97008000-7	CITIBANK N.A.	CHILE	UF	-	-	1,791,042	1,791,042	-	-	-	Six monthly	3.94	1,787,985	3.64
77261280-K	FALABELLA RETAIL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	EUR	31	32,960	-	32,991	-	-	-	At Maturity	2.01	32,960	2.01
77261280-K	FALABELLA RETAIL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	128,285	298,086	161,489	587,860	-	-	-	At Maturity	2.01	586,350	2.01
77261280-K	FALABELLA RETAIL S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	USD	93,713	58,165	4,792	156,670	-	-	-	At Maturity	2.01	156,278	2.01
78627210-6	HIPERMERCADOS TOTTUS S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	USD	315,762	419,482	6,861	742,105	-	-	-	At Maturity	1.65	741,808	1.65
78627210-6	HIPERMERCADOS TOTTUS S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	-	61,872	-	61,872	-	-	-	At Maturity	0.64	61,727	0.64
78627210-6	HIPERMERCADOS TOTTUS S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	USD	77,226	-	-	77,226	-	-	-	At Maturity	0.02	77,226	0.02
96573100-8	MANUFACTURAS DE VESTUARIOS MAVESA LTDA.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	-	533,916	-	533,916	-	-	-	At Maturity	0.66	531,794	0.66
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97006000-6	BANCO DE CRÉDITO E INVERSIONES	CHILE	UF	-	-	35,660,638	35,660,638	-	-	-	At Maturity	2.26	35,660,638	2.26
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	-	13,019,972	13,019,972	-	-	-	At Maturity	2.4	13,020,002	2.4
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	UF	-	633,859	-	633,859	61,950,651	-	61,950,651	At Maturity	2.46	62,608,480	2.46
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	6,125,978	-	6,125,978	-	-	-	At Maturity	2.25	6,125,979	2.25
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	6,169,827	-	6,169,827	-	-	-	At Maturity	2.28	6,169,996	2.28
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	3,103,513	-	3,103,513	-	-	-	At Maturity	2.28	3,103,597	2.28
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	3,124,643	-	3,124,643	-	-	-	At Maturity	2.34	3,124,889	2.34
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	3,126,077	-	3,126,077	-	-	-	At Maturity	2.36	3,126,404	2.36
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	4,754,834	-	4,754,834	-	-	-	At Maturity	2.38	4,755,392	2.38
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	UF	-	3,130,852	-	3,130,852	-	-	-	At Maturity	2.39	3,131,260	2.39
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97006000-6	BANCO DE CRÉDITO E INVERSIONES	CHILE	UF	-	-	6,947	6,947	11,725,138	-	11,725,138	At Maturity	2.37	11,732,085	2.37
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	UF	-	-	49,385	49,385	30,973,337	-	30,973,337	At Maturity	2.61	31,040,604	2.61
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	-	16,955	16,955	14,358,258	-	14,358,258	At Maturity	1.7	14,375,215	1.7
76882330-8	NUEVOS DESARROLLOS S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	-	16,955	16,955	14,358,258	-	14,358,258	At Maturity	1.7	14,375,215	1.7
96792430-K	SODIMAC S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	USD	14,381,314	7,555,295	-	21,936,609	-	-	-	At Maturity	1.44	21,915,616	1.44
96792430-K	SODIMAC S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	588,280	309,056	-	897,336	-	-	-	At Maturity	2.98	896,324	2.98
76821330-5	IMPERIAL S.A.	CHILE	97032000-8	BANCO BBVA CHILE	CHILE	CLP	-	-	1,256,231	1,256,231	-	-	-	Six monthly	5.96	1,250,000	5.96
76821330-5	IMPERIAL S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	4,014,387	4,014,387	-	-	-	Six monthly	3.74	4,000,000	3.74
76821330-5	IMPERIAL S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	USD	-	101,404	-	101,404	-	-	-	At Maturity	2.33	101,285	2.33
76821330-5	IMPERIAL S.A.	CHILE	97036000-K	BANCO SANTANDER	CHILE	USD	-	8,318	-	8,318	-	-	-	At Maturity	2.94	8,316	2.94
76821330-5	IMPERIAL S.A.	CHILE	76645030-K	BANCO ITAU	CHILE	USD	-	9,744,346	-	9,744,346	-	-	-	At Maturity	2.5	9,734,653	2.5
76821330-5	IMPERIAL S.A.	CHILE	97032000-8	BANCO BBVA CHILE	CHILE	USD	-	16,172	-	16,172	-	-	-	At Maturity	3.02	16,121	3.02



e) Bank loans as of December 31, 2021 are detailed as follows (continued):

Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Currency or Indexation unit according to Contract				posed to Liquidity	Risk by Maturity			Repayment Terms	Effective Rate	Contractually Stipulated Nominal Value	Nominal Rate of the Obligation according to Contract
						Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non- Current		70	of Obligation	Conditions %
0-E	FALABELLA S.A.	ARGENTINA	0-E	BANCO DE LA PROVINCIA DE CÓRDOBA	ARGENTINA	ARS	37	-	-	37	-	-	-	Monthly	0.37	37	0.37
0-E	FALABELLA S.A.	ARGENTINA	0-E	SANTANDER RIO CC	ARGENTINA	ARS	121	-	-	121	-	-	-	Monthly	38.5	121	38.5
0-E	FALABELLA S.A.	ARGENTINA	0-E	JP MORGAN NY	ARGENTINA	ARS	8	-	-	8	-	-	-	Monthly	38.5	8	38.5
0-E	OPEN PLAZA S.A.C.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	25,692	36,591	170,533	232,816	1,093,965	475,117	1,569,082	Monthly	7.13	1,653,845	6.9
0-E	OPEN PLAZA S.A.C.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	41,744	59,372	276,796	377,912	1,778,853	774,080	2,552,933	Monthly	7.13	2,695,853	6.9
0-E	OPEN PLAZA S.A.C.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	26,798	38,117	177,704	242,619	1,141,922	496,867	1,638,789	Monthly	7.13	1,730,373	6.9
0-E	SAGA FALABELLA S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	-	979,230	2,678,226	3,657,456	10,906,262	-	10,906,262	Three monthly	5.5	14,563,718	5.35
0-E	SAGA FALABELLA S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	-	10,621,112	-	10,621,112	-	-	-	At Maturity	0.32	10,621,112	0.32
0-E	SAGA FALABELLA S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	-	25,506,001	-	25,506,001	-	-	-	At Maturity	0.6	25,506,001	0.6
0-E	SAGA FALABELLA S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	-	-	10,633,185	10,633,185	-	-	-	At Maturity	0.89	10,633,185	0.89
0-E	SAGA FALABELLA S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	4,243,720	-	4,243,720	-	-	-	At Maturity	1.69	4,243,720	1.69
0-E	SAGA FALABELLA S.A.	PERÚ	0-E	BANCO CONTINENTAL	PERÚ	PEN	-	-	16,995,893	16,995,893	-	-	-	At Maturity	1.91	16,995,893	1.91
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	-	-	17,004,000	17,004,000	-	-	-	At Maturity	0.6	16,950,400	0.6
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	10,621,112	-	10,621,112	-	-	-	At Maturity	0.5	10,594,000	0.5
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	0-E	BANCO CONTINENTAL	PERÚ	PEN	-	-	10,634,587	10,634,587	-	-	-	At Maturity	0.32	10,594,000	0.32
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	-	-	10,633,185	10,633,185	-	-	-	At Maturity	0.89	10,594,000	0.89
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	-	12,756,134	12,756,134	-	-	-	At Maturity	1.09	12,712,800	1.09
0-E	TIENDAS DEL MEJORAMIENTO DEL HOGAR S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	-	6,383,682	6,383,682	-	-	-	At Maturity	1.69	5,889,900	1.69
0-E	FALABELLA PERÚ S.A.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	139,085	103,967	-	243,052	21,066,921	10,594,000	31,660,921	At Maturity	5.3	31,782,000	3.05
0-E	MALL PLAZA PERÚ S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	161,281	308,165	1,480,841	1,950,287	18,702,437	-	18,702,437	Two monthly	9.34	20,680,935	8.81
0-E	MALL PLAZA PERÚ S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	65,774	134,884	756,035	956,693	45,467,655	-	45,467,655	At Maturity	6.76	47,374,290	6.76
0-E	MALL PLAZA PERÚ S.A.	PERÚ	0-E	BANCO DE CREDITO	PERÚ	PEN	-	-	8,522,794	8,522,794	-	-	-	At Maturity	1.13	8,522,793	0.9
0-E	INVERFAL PERU S.A.	PERÚ	0-E	BANCO SCOTIABANK	PERÚ	PEN	-	94,857	-	94,857	26,951,129	-	26,951,129	Monthly	7.75	27,014,700	3.05
0-E	INVERFAL PERU S.A.	PERÚ	0-E	BANCO CONTINENTAL	PERÚ	PEN	-	821,619	2,542,560	3,364,179	12,611,135	-	12,611,135	Three monthly	2.73	16,102,880	2.73
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO POPULAR	COLOMBIA	COP	146,296	-	-	146,296	9,728,577	-	9,728,577	At Maturity	4.31	9,728,577	4.24
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COP	3,849	-	5,460,000	5,463,849	-	-	-	At Maturity	4.7	5,460,000	4.62
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ	COLOMBIA	COP	460	-	3,242,421	3,242,881	-	-	-	At Maturity	5.25	3,242,421	5.11
0-E	FALABELLA DE COLOMBIA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ	COLOMBIA	COP	447	-	3,150,000	3,150,447	-	-	-	At Maturity	5.25	3,150,000	5.11
0-E	PATRIMONIO AUTONMO CENTRO COMERCIAL CARTAGENA	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	COP	-	231,849	2,410,275	2,642,124	10,573,779	886,113	11,459,892	Monthly	9.09	14,851,667	8.77
0-E	PATRIMONIO AUTONOMO CENTRO COMERCIAL MANIZALES DOS	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	COP	-	206,887	479,285	686,172	2,591,100	2,759,591	5,350,691	At Maturity	8.67	5,829,975	8.67
0-E	FONDO DE CAPITAL PRIVADO MALLPLAZA	COLOMBIA	0-E	SCOTIABANK COLOMBIA	COLOMBIA	COP	-	91,861	60,808,685	60,900,546	-	-	-	At Maturity	6.21	60,900,000	6.05
0-E	FONDO DE CAPITAL PRIVADO MALLPLAZA	COLOMBIA	0-E	BANCO DAVIVIENDA	COLOMBIA	COP	-	=	-	-	16,319,432	23,486,746	39,806,178	At Maturity	5.76	64,789,200	3.73
0-E	FONDO DE CAPITAL PRIVADO MALLPLAZA	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	COP	-	=		-	13,824,968	=	13,824,968	At Maturity	5.76	18,900,000	5.76
Total Bank L	oans						18,279,186	103,407,999	258,202,475	379,889,660	376,123,777	39,472,514	415,596,291				

When the nominal rate is equal to the effective rate in the above presented tables, it means that there were no costs or revenue directly associated with the transaction that will affect the original rate of the instrument.



f) Obligations to the Public (Bonds payable) as of December 31, 2021 are detailed as follows:

Debtor ID	Debtor Name	Debtor	Creditor Name	Currency or Indexation unit according to			Liability	Exposed to Liquidit	y Risk by Maturity	,		Repayment	Effective	Contractually Stipulated Nominal	Nominal Rate of the Obligation according to
number	South Hame	Country		Contract Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Over 5 years	Total Non-Current	Terms	Rate %	Value of Obligation	Contract Conditions %
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	1,062,146	1,062,146	-	105,751,369	105,751,369	At Maturity	4.41	106,706,688	3.96
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	1,310,966	-	-	1,310,966	-	89,520,194	89,520,194	At Maturity	3.44	92,033,266	3.08
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	CLP	-	-	15,907,982	15,907,982	-	-	-	At Maturity	5.17	15,750,000	5.04
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	251,345	251,345	-	88,626,010	88,626,010	At Maturity	3.12	92,199,615	2.78
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	CLP	-	-	1,024,709	1,024,709	-	94,325,479	94,325,479	At Maturity	6.74	94,588,500	6.50
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	-	-	1,013,755	1,013,755	-	161,724,692	161,724,692	At Maturity	4.03	159,027,197	3.75
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	3,334,743	-	-	3,334,743	-	175,868,939	175,868,939	At Maturity	4.57	175,598,371	4.38
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	-	-	2,111,725	2,111,725	-	332,946,045	332,946,045	At Maturity	4.07	335,883,942	3.75
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	384,530	384,530	-	60,640,724	60,640,724	At Maturity	3.18	61,725,195	2.98
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	610,537	610,537	-	157,230,371	157,230,371	At Maturity	1.71	155,185,414	1.89
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	UF	-	-	192,975	192,975	-	62,374,121	62,374,121	At Maturity	1.32	62,033,714	1.49
90749000-9	FALABELLA S.A.	CHILE	Misc. creditors	USD	-	-	3,860,499	3,860,499	-	516,820,961	516,820,961	At Maturity	4.02	548,133,044	3.37
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	1,098,489	1,098,489	4,141,329	3,654,583	7,795,912	Six monthly	4.72	8,986,482	4.50
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	682,193	682,193	-	91,608,138	91,608,138	At Maturity	4.00	93,641,413	3.85
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	454,084	454,084	-	61,115,552	61,115,552	At Maturity	3.99	62,427,609	3.85
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	371,366	371,366	-	74,522,253	74,522,253	At Maturity	3.90	77,825,855	3.50
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	312,243	312,243	-	92,420,867	92,420,867	At Maturity	3.92	93,287,462	3.90
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	1,340,411	-	1,340,411	-	93,037,492	93,037,492	At Maturity	3.76	94,329,559	3.80
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	611,318	-	-	611,318	-	61,965,053	61,965,053	At Maturity	2.09	62,594,534	2.10
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	140,439	140,439	-	127,487,904	127,487,904	At Maturity	1.32	124,142,580	1.70
76017019-4	PLAZA S.A.	CHILE	Misc. creditors	UF	-	-	521,682	521,682	-	66,863,854	66,863,854	At Maturity	4.76	74,464,752	3.60
96792430-K	SODIMAC S.A.	CHILE	Misc. creditors	UF	-	-	127,817	127,817	14,146,478	31,621,039	45,767,517	Six monthly	3.98	46,962,021	3.70
0-E	SAGA FALABELLA S.A.	PERÚ	Misc. creditors	PEN	-	321,311	316,699	638,010	-	-	-	Three monthly	5.94	635,640	5.81
0-E	SAGA FALABELLA S.A.	PERÚ	Misc. creditors	PEN	-	216,418	422,639	639,057	-	-	-	Three monthly	5.52	635,640	5.41
0-E	SAGA FALABELLA S.A.	PERÚ	Misc. creditors	PEN	264,738	15,878	793,541	1,074,157	-	529,521	529,521	Three monthly	5.12	1,589,100	5.00
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Misc. creditors	PEN	19,165	83,072	257,385	359,622	1,644,478	4,777,833	6,422,311	Three monthly	7.61	6,807,506	7.40
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Misc. creditors	PEN	19,228	83,199	257,954	360,381	1,647,365	4,780,938	6,428,303	Three monthly	7.61	6,807,506	7.40
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Misc. creditors	PEN	24,036	104,000	322,449	450,485	2,059,241	5,976,209	8,035,450	Three monthly	7.61	8,509,381	7.40
0-E	HIPERMERCADOS TOTTUS S.A.	PERÚ	Misc. creditors	PEN	24,075	104,077	322,794	450,946	2,060,990	5,978,093	8,039,083	Three monthly	7.61	8,509,381	7.40
0-E	INVERFAL PERU S.A.	PERÚ	Misc., creditors	PEN	306,921	-	-	306,921	2,595,530	18,058,087	20,653,617	Three monthly	8.31	20,764,240	8.06
0-E	INVERFAL PERU S.A.	PERÚ	Misc. creditors	PEN	-	1,777,174	5,164,575	6,941,749	-	3,444,172	3,444,172	Three monthly	7.38	10,329,150	7.19
0-E	INVERFAL PERU S.A.	PERÚ	Misc. creditors	PEN	1,024,994	-	2,860,380	3,885,374	-	2,859,507	2,859,507	Three monthly	6.40	6,674,220	6.25
0-E	INVERFAL PERU S.A.	PERÚ	Misc. creditors	PEN	666,330	-	3,026,857	3,693,187	24,214,856	15,043,007	39,257,863	Three monthly	7.22	42,375,999	7.03
0-E	INVERFAL PERU S.A.	PERÚ	Misc. creditors	PEN	-	353,869	-	353,869	-	42,255,206	42,255,206	Three monthly	5.91	42,376,000	5.78
Total Bond Oblig	ations		•		7,606,514	4,399,409	43,873,789	55,879,712	52,510,267	2,653,828,213	2,706,338,480		•		

When the nominal rate is equal to the effective rate in the above presented tables, it means that there were no costs or revenue directly associated with the transaction that will affect the original rate of the instrument.

g) Reconciliation of current and non-current financial liabilities to the statement of cash flow required by IAS 7:

	Dec-31-21 ThCh\$	Cash flow ThCh\$	Interest and indexation ThCh\$	Other non-monetary movements ThCh\$	Dec-31-22 ThCh\$
Bank loans	795,485,951	157,389,174	72,587,552	39,268,514	1,064,731,191
Bond obligations	2,762,218,192	398,744,095	269,963,191	80,179,880	3,511,105,358
Other financial liabilities	94,303,862	(83,981,936)	62,008,949	(1,856,898)	70,473,977
Total current & non-current other financial liabilities	3,652,008,005	472,151,333	404,559,692	117,591,496	4,646,310,526



# Note 19 - Current and Non-Current Leasing Liabilities

a) As of December 31, 2022 and 2021, lease liabilities from Non-Banking Businesses are detailed as follows:

As of December 31, 2022

Debtor's Taxpayer ID	Debtor	Country	Creditor	Currency or Indexed Unit	Up to 90 days	From 91 days to 1 year	Total Current debt	More than 1 year up to 2 years	More than 2 years up to 3 years	More than 3 years up to 4 years	More than 4 years up to 5 years	More than 5 years	Total Non- Current debt	Total	Effectiv e Rate	Nominal Rate
79598260-4	Administradora de Servicios Computacionales y de Crédito CMR Falabella Ltda.	Chile	Misc. Creditors	CLP	21,026	63,100	84,126	84,182	77,208	-	-	=	161,390	245,516	0.07%	0.07%
77261280-K	Falabella Retail S.A.	Chile	Misc. Creditors	U.F.	3,571,548	9,275,207	12,846,755	9,354,470	8,742,784	7,376,781	7,188,315	92,801,293	125,463,643	138,310,398	3.36%	3.36%
90749000-9	Falabella S.A.	Chile	Misc. Creditors	U.F.	278,529	847,491	1,126,020	1,159,837	1,195,065	860,550	887,188	5,799,553	9,902,193	11,028,213	3.24%	3.24%
76587847-0	Falabella Servicios Profesionales de TI SpA.	Chile	Misc. Creditors	CLP	118,927	361,133	480,060	491,811	503,844	-	-	-	995,655	1,475,715	2.45%	2.45%
77612410-9	Falabella Tecnología Corporativa Ltda.	Chile	Misc. Creditors	U.F.	238,837	728,973	967,810	1,001,723	1,036,854	1,073,245	1,110,941	15,502,918	19,725,681	20,693,491	3.60%	3.60%
76212492-0	Falabella.com SpA.	Chile	Misc. Creditors	U.F.	775,261	1,707,725	2,482,986	1,556,432	884,252	660,944	544,661	4,228,847	7,875,136	10,358,122	2.30%	2.30%
78627210-6	Hipermercados Tottus S.A.	Chile	Misc. Creditors	U.F.	5,240,616	15,489,235	20,729,851	15,424,836	9,701,284	7,922,195	6,998,334	85,579,426	125,626,075	146,355,926	2.85%	2.85%
76993859-1	Ikso SpA.	Chile	Misc. Creditors	U.F.	431,884	1,308,689	1,740,573	1,775,785	1,537,666	1,547,857	919,418	-	5,780,726	7,521,299	2.17%	2.17%
76821330-5	Imperial S.A.	Chile	Misc. Creditors	U.F.	1,640,188	3,299,134	4,939,322	4,471,284	4,552,741	4,809,607	5,010,550	19,929,497	38,773,679	43,713,001	3.14%	3.14%
76882330-8	Nuevos Desarrollos S.A.	Chile	Misc. Creditors	U.F.	115,055	351,242	466,297	288,059	292,513	297,076	220,321	6,031,053	7,129,022	7,595,319	3.43%	3.43%
99555550-6	Plaza Antofagasta S.A.	Chile	Misc. Creditors	U.F.	156,513	460,792	617,305	630,423	649,249	668,638	688,612	4,447,586	7,084,508	7,701,813	2.98%	2.98%
76000935-0	Promotora Chilena de Café Colombia S.A.	Chile	Misc. Creditors	U.F.	79,799	228,310	308,109	60,841	29,737	17,801	-	-	108,379	416,488	2.24%	2.24%
77099010-6	Seguros Falabella Corredores Ltda.	Chile	Misc. Creditors	CLP	37,596	114,163	151,759	155,474	159,286	-	-	-	314,760	466,519	2.10%	2.10%
96847200-3	Servicios e Inversiones Falabella Ltda	Chile	Misc. Creditors	CLP	12,609	140,195	152,804	156,121	159,511	-	-	-	315,632	468,436	2.10%	2.10%
96792430-K	Sodimac S.A.	Chile	Misc. Creditors	CLP	12,135	9,816	21,951	10,094	-	-	-	-	10,094	32,045	4.20%	4.20%
96792430-K	Sodimac S.A.	Chile	Misc. Creditors	U.F.	5,377,544	16,454,366	21,831,910	21,616,559	22,970,852	23,302,080	23,224,161	223,337,062	314,450,714	336,282,624	3.18%	3.18%
O-E	DP Factory S.A.	Argentina	Misc. Creditors	ARS	4,167	11,473	15,640	-	-	-	-	-		15,640	48.21%	48.21%
O-E	Falabella S.A.	Argentina	Misc. Creditors	ARS	14,361	48,047	62,408	78,177	99,438	128,473	168,574	1,982,368	2,457,030	2,519,438	20.66%	20.66%
O-E	Falabella S.A.	Argentina	Misc. Creditors	USD	20,470	64,878	85,348	95,211	106,213	118,487	132,180	726,552	1,178,643	1,263,991	11.63%	11.63%
O-E	Construdecor S.A.	Brazil	Misc. Creditors	BRL	1,411,446	4,397,434	5,808,880	5,673,243	7,189,948	7,350,018	6,179,106	48,600,999	74,993,314	80,802,194	12.02%	12.02%
O-E	ABC de Servicios S.A.S.	Colombia	Misc. Creditors	COP	36,217	62,721	98,938	-	-	-	-	-		98,938	6.17%	6.17%
O-E	Agencia de Seguros Falabella Ltda.	Colombia	Misc. Creditors	COP	27,300	85,019	112,319	-	-	-	-	-		112,319	8.00%	8.00%
0-E	Falabella Colombia S.A.	Colombia	Misc. Creditors	COP	1,946,234	5,287,259	7,233,493	5,694,647	5,350,625	4,640,552	4,643,655	12,070,450	32,399,929	39,633,422	10.80%	10.80%
O-E	Falabella.com S.A.S.	Colombia	Misc. Creditors	COP	155,964	507,174	663,138	292,473	19,575	-	-	-	312,048	975,186	17.37%	17.37%
O-E	Falabella Corporate Services India Private Limited	India	Misc. Creditors	INR	141,914	96,533	238,447	-	-	-	-	-		238,447	10.15%	10.15%
O-E	Bazaya México S. A. de R.L. de C.V.	México	Misc. Creditors	MXN	59,586	184,986	244,572	261,863	280,377	300,199	266,316	-	1,108,755	1,353,327	7.07%	7.07%
O-E	Bazaya México S. A. de R.L. de C.V.	México	Misc. Creditors	USD	61,879	188,745	250,624	207,817	-	-	-	-	207,817	458,441	3.37%	3.37%
O-E	Corredora de Seguros Falabella S.A.C	Peru	Misc. Creditors	USD	35,001	68,027	103,028	106,324	124,428	123,054	-	-	353,806	456,834	4.00%	4.00%
O-E	Falabella.com S.A.C.	Peru	Misc. Creditors	PEN	218,175	663,549	881,724	708,570	723,112	186,601	-	-	1,618,283	2,500,007	3.97%	3.97%
O-E	Hipermercado Tottus S.A.	Peru	Misc. Creditors	PEN	322,570	642,173	964,743	1,003,248	1,093,208	1,177,842	1,271,112	25,549,674	30,095,084	31,059,827	7.45%	7.45%
O-E	Hipermercado Tottus S.A.	Peru	Misc. Creditors	USD	1,116,410	2,988,176	4,104,586	4,233,432	4,520,335	3,772,637	2,947,750	33,338,357	48,812,511	52,917,097	6.27%	6.27%
O-E	Inmobiliaria Domel S.A.C.	Peru	Misc. Creditors	USD	121,914	374,478	496,392	218,344	-	-	-	-	218,344	714,736	4.17%	4.17%
O-E	Mall Plaza Perú S.A.	Peru	Misc. Creditors	USD	39,709	98,185	137,894	152,354	-	-	-	-	152,354	290,248	5.11%	5.11%
O-E	SAGA Falabella Oriente S.A.C.	Peru	Misc. Creditors	PEN	3,698	35,093	38,791	45,175	48,030	51,066	54,296	38,072	236,639	275,430	6.22%	6.22%
O-E	SAGA Falabella Oriente S.A.C.	Peru	Misc. Creditors	USD	14,213	43,844	58,057	63,490	67,119	70,956	76,066	54,540	332,171	390,228	5.74%	5.74%
O-E	SAGA Falabella S.A.	Peru	Misc. Creditors	PEN	653,906	1.845.827	2,499,733	2.141.377	2.244.561	2.193.287	2.085.592	31,229,908	39,894,725	42,394,458	7.51%	7.51%
O-E	SAGA Falabella S.A.	Peru	Misc. Creditors	USD	886,183	2,733,049	3,619,232	4,247,038	4,318,131	3,503,115	3,599,707	25,944,216	41,612,207	45,231,439	5.76%	5.76%
O-E	Tienda de Mejoramiento del Hogar S.A.	Peru	Misc. Creditors	PEN	37,935	118,230	156,165	340,715	195,421	210,865	227,530	7,245,511	8,220,042	8,376,207	7.66%	7.66%
O-E	Tienda de Mejoramiento del Hogar S.A.	Peru	Misc. Creditors	USD	1,651,492	4,304,555	5,956,047	10,879,957	7,350,042	6,576,893	6,338,376	86,280,755	117,426,023	123,382,070	6.46%	6.46%
O-E	Homecenter Sodimac S.A.	Uruguay	Misc. Creditors	USD	76,701	157,693	234,394	254,676	254,672	425,122	425,122	75,778	1,435,370	1,669,764	5.66%	5.66%
O-E	Homecenter Sodimac S.A.	Uruguay	Misc. Creditors	UYU	87,653	180,455	268,108	959,083	959,083	1,362,244	1,362,244	4,777,244	9,419,898	9,688,006	5.89%	5.89%
	1	J,	ı	Total	27,253,165	76,027,174	103,280,339	95,895,145	87,437,164	80,728,185	76,570,127	735,571,659	1,076,202,280	1,179,482,619	2.0070	2.3070



# Note 19 - Current and Non-Current Leasing Liabilities, (continued)

a) As of December 31, 2022 and 2021, lease liabilities from Non-Banking Businesses are detailed as follows: (continued)

As of December 31, 2021

Debtor's Taxpayer ID	Debtor	Country	Creditor	Currency or Indexed Unit	Up to 90 days	From 91 days to 1 year	Total Current debt	More than 1 year up to 2 years	More than 2 years up to 3 years	More than 3 years up to 4 years	More than 4 years up to 5 years	More than 5 years	Total Non- Current debt	Total	Effective Rate	Nominal Rate
79598260-4	Administradora de Servicios Computacionales y de Crédito CMR Falabella Ltda.	Chile	Misc. creditors	CLP	255,656	763,053	1,018,709	331,883	338,004	333,412	269,631	230,483	1,503,413	2,522,122	2.85%	2.85%
77261280-K	Falabella Retail S.A.	Chile	Misc. creditors	U.F.	4,049,941	11,434,183	15,484,124	17,624,541	6,637,102	5,498,774	5,290,630	79,967,253	115,018,300	130,502,424	3.26%	3.26%
90749000-9	Falabella S.A.	Chile	Misc. creditors	U.F.	125,772	382,783	508,555	554,444	571,626	589,775	281,797	4,387,031	6,384,673	6,893,228	3.44%	3.44%
76587847-0	Falabella Servicios Profesionales de TI SpA.	Chile	Misc. creditors	CLP	127,296	374,545	501,841	423,738	434,113	444,733	-	-	1,302,584	1,804,425	2.42%	2.42%
77612410-9	Falabella Tecnología Corporativa Ltda.	Chile	Misc. creditors	U.F.	203,686	621,516	825,202	854,263	884,200	915,210	947,331	14,664,714	18,265,718	19,090,920	3.59%	3.59%
77612410-9	Falabella Tecnología Corporativa Ltda.	Chile	Misc. creditors	USD	33,282	33,394	66,676	-	-	-	-	-	-	66,676	1.99%	1.99%
76212492-0	Falabella.com SpA.	Chile	Misc. creditors	U.F.	508,731	1,533,462	2,042,193	1,249,108	641,100	278,073	240,099	3,031,986	5,440,366	7,482,559	1.40%	1.40%
78627210-6	Hipermercados Tottus S.A.	Chile	Misc. creditors	U.F.	4,452,995	13,567,206	18,020,201	18,025,259	13,326,688	8,253,282	6,676,900	77,463,749	123,745,878	141,766,079	2.93%	2.93%
76993859-1	Ikso SpA.	Chile	Misc. creditors	U.F.	64,675	194,597	259,272	260,801	196,610	87,661	-	-	545,072	804,344	0.59%	0.59%
76821330-5	Imperial S.A.	Chile	Misc. creditors	U.F.	1,419,569	4,251,565	5,671,134	4,267,801	3,907,196	4,033,203	4,258,149	22,053,061	38,519,410	44,190,544	3.01%	3.01%
76882330-8	Nuevos Desarrollos S.A.	Chile	Misc. creditors	U.F.	97,830	298,635	396,465	475,484	254,793	258,724	262,752	5,452,479	6,704,232	7,100,697	3.45%	3.45%
99555550-6	Plaza Antofagasta S.A.	Chile	Misc. creditors	U.F.	134,279	394,939	529,218	540,329	556,462	573,079	590,192	4,533,617	6,793,679	7,322,897	2.98%	2.98%
76000935-0	Promotora Chilena de Café Colombia S.A.	Chile	Misc. creditors	U.F.	101,910	290,981	392,891	528,156	55,485	-	-	-	583,641	976,532	1.36%	1.36%
77099010-6	Seguros Falabella Corredores Ltda.	Chile	Misc. creditors	CLP	58,454	177,497	235,951	267,910	274,468	281,196	-	-	823,574	1,059,525	2.10%	2.10%
78566830-8	Soc. de Cobranzas Legales Lexicom Ltda.	Chile	Misc. creditors	CLP	3,898	11,665	15,563	15,771	16,091	16,417	6,973	-	55,252	70,815	2.10%	2.10%
96792430-K	Sodimac S.A.	Chile	Misc. creditors	CLP	28,174	76,302	104,476	21,951	10,094	-	-	-	32,045	136,521	2.48%	2.48%
96792430-K	Sodimac S.A.	Chile	Misc. creditors	U.F.	4,345,518	12,392,459	16,737,977	16,903,721	16,901,624	18,152,475	18,472,506	197,840,527	268,270,853	285,008,830	3.10%	3.10%
O-E	DP Factory S.A.	Argentina	Misc. creditors	ARS	4,783	17,527	22,310	26,616	-	-	-	-	26,616	48,926	48.21%	48.21%
O-E	Falabella S.A.	Argentina	Misc. creditors	ARS	18,658	63,906	82,564	112,522	133,046	169,229	218,643	3,660,609	4,294,049	4,376,613	20.72%	20.72%
O-E	Falabella S.A.	Argentina	Misc. creditors	USD	18,107	57,389	75,496	84,218	93,951	104,808	116,919	847,367	1,247,263	1,322,759	11.62%	11.62%
O-E	Construdecor S.A.	Brazil	Misc. creditors	BRL	1,976,160	3,788,418	5,764,578	4,582,196	5,978,751	5,134,974	3,775,135	33,367,579	52,838,635	58,603,213	11.82%	11.82%
O-E	ABC de Servicios S.A.S.	Colombia	Misc. creditors	COP	37,564	116,220	153,784	108,920	-	-	-	-	108,920	262,704	6.17%	6.17%
O-E	Agencia de Seguros Falabella Ltda.	Colombia	Misc. creditors	COP	28,027	87,279	115,306	124,208	-		-	-	124,208	239,514	8.00%	8.00%
O-E	Falabella Colombia S.A.	Colombia	Misc. creditors	COP	2,076,963	6,167,357	8,244,320	7,961,464	6,425,348	6,000,737	5,186,793	18,910,447	44,484,789	52,729,109	10.38%	10.38%
O-E	Linio Colombia S.A.S.	Colombia	Misc. creditors	COP	50,973	483,752	534,725	390,851	15,408		-	-	406,259	940,984	17.37%	17.37%
O-E	Falabella Corporate Services India Private Limited	India	Misc. creditors	INR	141,285	444,924	586,209	261,485	-	-	-	-	261,485	847,694	10.15%	10.15%
O-E	Bazaya México S. de R.L. De C.V.	México	Misc. creditors	MXN	45,633	136,900	182,533	-	-		-	-	-	182,533	1.47%	1.47%
O-E	Bazaya México S. de R.L. De C.V.	México	Misc. creditors	USD	42,123	126,369	168,492	386,116	193,058		-	-	579,174	747,666	2.71%	2.71%
O-E	Corredora de Seguros Falabella S.A.C	Perú	Misc. creditors	USD	28,995	64,561	93,556	105,486	94,417	105,672	99,782	25,040	430,397	523,953	0.03%	0.03%
O-E	Hipermercado Tottus S.A.	Perú	Misc. creditors	PEN	223,841	530,917	754,758	841,424	884,857	942,085	1,027,349	22,100,024	25,795,739	26,550,497	2.43%	2.43%
O-E	Hipermercado Tottus S.A.	Perú	Misc. creditors	USD	930,162	2,495,036	3,425,198	3,856,525	3,766,315	3,965,468	3,270,741	32,237,649	47,096,698	50,521,896	3.96%	3.96%
O-E	Inmobiliaria Domel S.A.C.	Perú	Misc. creditors	USD	112,375	345,223	457,598	490,581	215,787	-	-	-	706,368	1,163,966	4.17%	4.17%
O-E	Falabella.com S.A.C	Perú	Misc. creditors	PEN	131,423	411,493	542,916	551,907	517,618	535,818	137,464	-	1,742,807	2,285,723	3.00%	3.00%
0-E	Falabella.com S.A.C	Perú	Misc. creditors	USD	25,019	16,843	41,862	-	-	-	-	-	-	41,862	4.80%	4.80%
O-E	Mall Plaza Perú S.A.	Perú	Misc. creditors	USD	7,488	-	7,488	-	-	-	-	-	-	7,488	4.62%	4.62%
O-E	SAGA Falabella Oriente S.A.C.	Perú	Misc. creditors	PEN	8,904	25,013	33,917	28,180	30,014	31,968	34,049	60,859	185,070	218,987	1.75%	1.75%
0-E	SAGA Falabella Oriente S.A.C.	Perú	Misc. creditors	USD	31,446	96,936	128,382	68,691	74,725	79,014	83,550	152,260	458,240	586,622	4.16%	4.16%
O-E	SAGA Falabella S.A.	Perú	Misc. creditors	PEN	536,001	1,843,199	2,379,200	2,172,959	1,844,203	1,924,591	1,849,802	29,022,984	36,814,539	39,193,739	3.48%	3.48%
0-E	SAGA Falabella S.A.	Perú	Misc. creditors	USD	957,777	2,580,870	3,538,647	2,631,497	3,152,590	3,165,681	2,480,443	21,968,783	33,398,994	36,937,641	2.64%	2.64%
0-E	Salón Motor Plaza S.A.	Perú	Misc. creditors	USD	29,424	80,992	110,416		-	-	-	-	-	110,416	7.10%	7.10%
O-E	Tiendas del Mejoramiento del Hogar S.A.	Perú	Misc. creditors	PEN	31,193	97,215	128,408	288,063	161,324	174,075	187,833	6,620,421	7,431,716	7,560,124	7.90%	7.10%
0-E	Tiendas del Mejoramiento del Hogar S.A.	Perú	Misc. creditors	USD	1,471,649	3,853,334	5,324,983	13,676,180	7,247,505	5,839,029	5,982,659	85,838,016	118,583,389	123,908,372	6.07%	6.07%
0-E	Homecenter Sodimac S.A.	Uruguay	Misc. creditors	USD	71,427	146,847	218,274	237,155	237,156	402,935	402,935	362,745	1,642,926	1,861,200	1.34%	1.34%
O-E	Homecenter Sodimac S.A.	Uruguay	Misc. creditors	UYU	67.230	138,411	205.641	491,180	491,180	706.459	706.454	3,417,632	5.812.905	6.018.546	4.48%	4.48%
				Total	25,116,296	71,015,713	96,132,009	101,823,584	76,562,909	68,998,557	62,857,511	668,217,315	978,459,876	1,074,591,885	1.1070	1.1070



## Note 19 - Current and Non-Current Leasing Liabilities (continued)

b) As of December 31, 2022 and 2021, lease liabilities from Banking Businesses are detailed as follows

#### Al 31 de diciembre 2022

Debtor's Taxpayer ID	Debtor	Country	Creditor	Currency or Indexed Unit	Up to 90 days	From 91 days to 1 year	Total Current debt	More than 1 year up to 2 years	More than 2 years up to 3 years	More than 3 years up to 4 years	More than 4 years up to 5 years	More than 5 years	Total Non- Current debt	Total	Effective Rate	Nominal Rate
96509660-4	Banco Falabella	Chile	Misc. creditors	U.F.	1,260,194	2,849,853	4,110,047	2,866,975	1,753,343	736,083	417,943	165,791	5,940,135	10,050,182	1.72%	1.72%
0-E	Banco Falabella S.A.	Colombia	Misc. creditors	COP	253,831	714,062	967,893	626,254	566,422	338,967	305,459	1,843,613	3,680,715	4,648,608	7.15%	7.15%
O-E	Banco Falabella Perú S.A.	Perú	Misc. creditors	PEN	154,641	479,586	634,227	668,525	624,307	632,295	544,411	880,086	3,349,624	3,983,851	7.57%	7.57%
0-E	Banco Falabella Perú S.A.	Perú	Misc. creditors	USD	273,827	826,130	1,099,957	1,148,840	1,205,515	1,201,533	365,305	1,179,193	5,100,386	6,200,343	4.91%	4.91%
				Total	1 0/12 /03	4 860 634	6 212 124	5 310 504	4 149 587	2 908 878	1 633 119	1 068 683	18 070 860	24 883 084		

#### Al 31 de diciembre 2021

Debtor's Taxpayer ID	Debtor	Country	Creditor	Currency or Indexed Unit	Up to 90 days	From 91 days to 1 year	Total Current debt	More than 1 year up to 2 years	More than 2 years up to 3 years	More than 3 years up to 4 years	More than 4 years up to 5 years	More than 5 years	Total Non- Current debt	Total	Effective Rate	Nominal Rate
96509660-4	Banco Falabella	Chile	Misc. creditors	CLP	1,995	-	1,995	-	-	=	-	-		1,995	2.94%	2.94%
96509660-4	Banco Falabella	Chile	Misc. creditors	U.F.	1,357,177	3,204,855	4,562,032	2,606,146	1,810,099	1,249,243	411,162	459,447	6,536,097	11,098,129	1.54%	1.54%
0-E	Banco Falabella S.A.	Colombia	Misc. creditors	COP	291,585	893,581	1,185,166	1,127,511	761,569	629,951	383,542	2,733,457	5,636,030	6,821,196	7.15%	7.15%
0-E	Banco Falabella Perú S.A.	Perú	Misc. creditors	PEN	54,961	111,590	166,551	380,125	376,161	357,291	296,997	721,491	2,132,065	2,298,616	6.81%	6.81%
O-E	Banco Falabella Perú S.A.	Perú	Misc. creditors	USD	214,090	434,566	648,656	985,691	975,458	926,528	770,173	1,870,973	5,528,823	6,177,479	4.43%	4.43%
				Total	1,919,808	4,644,592	6,564,400	5,099,473	3,923,287	3,163,013	1,861,874	5,785,368	19,833,015	26,397,415		

Lease payments were ThCh\$ 177,868,595 and ThCh\$ 152,155,014 as of December 31, 2022 and 2021, respectively, which are classified as operating cash flows in the Statement of Cash Flows,



# Note 20 - Current and Non-Current Trade and Other Payables

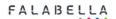
Trade and other payables are detailed as follows:

Dec-31-22						
	Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Total Non-
Liability	op to 1 month 1 to 3 months 3 to 12 months 1 total current 1 to 3 year		i to 5 years	Current		
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Trade creditors	772,692,245	181,018,415	24,502,715	978,213,375	-	-
Miscellaneous creditors	10,388,940	640,582	4,626,844	15,656,366	1,202,938	1,202,938
Other payables	54,774,245	2,449,550	607,933	57,831,728	-	-
Total	837,855,430	184,108,547	29,737,492	1,051,701,469	1,202,938	1,202,938

Dec-31-21							
Liability	Up to 1 month	1 to 3 months	3 to 12 months	Total Current	1 to 5 years	Total Non- Current	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Trade creditors	863,517,963	219,732,041	24,781,094	1,108,031,098	-	-	
Miscellaneous creditors	11,851,511	382,743	5,915,340	18,149,594	1,098,361	1,098,361	
Other payables	38,173,097	4,536,439	127,488,832	170,198,368	1	-	
Total	913,542,571	224,651,223	158,185,266	1,296,379,060	1,098,361	1,098,361	

The Company's principal suppliers as of December 31, 2022 are detailed as follows. The average supplier payment term varies between 35 days and a maximum of 122 days, depending on the business and the country,

Supplier Name
Samsung Electronics
Apple
Lg Electronics
Industria Metalúrgica Limitada
Nestlé
Codelpa
Colceramica
Volcan
Corporación Aceros Arequipa
Alicorp



#### Note 20 - Current and Non-Current Trade and Other Payables (continued)

#### Creditors not due

#### Dec-31-22

		Aı	mounts According	to Payment Tern	ıs		Total
Supplier	Under 30 days	31-60 days	61-90 days	91-120 days	121-365 days	Over 365 days	ThCh\$
Goods	462,279,076	143,977,068	32,574,464	8,475,996	8,280,019	-	655,586,623
Services	260,389,147	15,195,351	3,635,818	828,896	6,290,673	-	286,339,885
Others	17,641,776	615,474	1,170,997	55,735	772,046	-	20,256,028
Total	740,309,999	159,787,893	37,381,279	9,360,627	15,342,738	-	962,182,536

#### Dec-31-21

		Aı	mounts According	to Payment Term	ıs		Total
Supplier	Under 30 days	31-60 days	61-90 days	91-120 days	121-365 days	Over 365 days	ThCh\$
Goods	554,657,074	167,880,503	39,229,570	14,312,241	7,008,746	-	783,088,134
Services	274,382,585	22,123,540	3,104,959	2,277,285	1,714,228	-	303,602,597
Others	7,896,293	1,363,968	240,237	439,772	714,703	-	10,654,973
Total	836,935,952	191,368,011	42,574,766	17,029,298	9,437,677		1,097,345,704

#### Creditors overdue

Falabella has a conservative financial policy and a solid liquidity position that allows it to fulfill its obligations with its suppliers without major issues, Therefore, the overdue amounts owed to suppliers as of December 31, 2022 and 2021 are primarily due to invoices that contain differences, the majority of which are rapidly resolved, due to the continuing management of supplier payables,

#### Dec-31-22

		Ar	mounts According	to Payment Tern	ıs		Total
Supplier	Under 30 days	31-60 days	61-90 days	91-120 days	121-180 days	Over 180 days	ThCh\$
Goods	6,423,133	1,179,192	426,226	210,495	182,962	3,810,770	12,232,778
Services	590,646	48,568	103,758	314,117	28,158	825,823	1,911,070
Others	464,434	312,998	400,745	229,780	439,847	39,187	1,886,991
Total	7,478,213	1,540,758	650,967	4,675,780	16,030,839		

#### Dec-31-21

		Amounts According to Payment Terms											
Supplier	Under 30 days	31-60 days	121-180 days	Over 180 days	ThCh\$								
Goods	2,761,871	1,379,310	560,374	298,311	128,315	1,284,554	6,412,735						
Services	1,270,608	266,522	254,126	198,908	182,443	430,970	2,603,577						
Others	606,347	711,118	187,347	123,516	32,014	8,740	1,669,082						
Total	4,638,826	2,356,950	1,001,847	620,735	342,772	1,724,264	10,685,394						



#### Note 21 - Current and Non-Current Provisions

## a) Provisions for the Non-Banking Business are detailed as follows:

Non-Banking Business	Cur	rent	Non-Current		
Provisions	Dec-31-22	Dec-31-21	Dec-31-22	Dec-31-21	
FIOVISIONS	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Legal claims and contingencies provisions (1)	26,968,199	27,527,224	5,857,863	5,750,667	
Dismantling, restoration and rehabilitation costs (2)	-	-	3,941,108	3,643,680	
Other provisions (4)	546,171	242,143	-	-	
Total	27,514,370	27,769,367	9,798,971	9,394,347	

#### b) Provisions for the Banking Business are detailed as follows:

Banking Business		
Provisions	Dec-31-22	Dec-31-21
FIOVISIONS	ThCh\$	ThCh\$
Legal claims and contingencies provisions (1)	1,135,745	1,963,780
Dismantling, restoration and rehabilitation costs (2)	261,922	304,135
Allowances for unused lines of credit (3)	16,056,520	50,988,653
Other provisions (4)	626,828	504,913
Total	18,081,015	53,761,481

<sup>(1)</sup> Legal claims and contingencies provisions are claims that our legal advisors consider having a high probability of loss,
(2) Dismantling, restoration and rehabilitation costs arise from the dismantling policy, and provisions are reviewed annually to ensure that the estimated amounts remain reasonable, and whether there are new amounts to be recorded for assets acquired or built,

<sup>(3)</sup> Allowances for unused lines of credit are the expected credit losses on the unused portion of credit lines, which must be recognized according to IFRS

<sup>(4)</sup> Other provisions are other third-party obligations, where there is a high probability of payment.



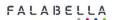
# Note 21 - Current and Non-Current Provisions (continued)

c) Movements in provisions for the Non-Banking Business are detailed as follows:

	Legal claim	s provision		estoration and tion costs	Unused lin	es of credit	Other p	rovisions	To	otal	
Movements in provisions	Current	Non-Current	Current	Non-Current	Current	Non-Current	Current	Non-Current	Current	Non-Current	
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Balance as of January 1, 2022	27,527,224	5,750,667	-	3,643,680		-	242,143		27,769,367	9,394,347	
Additional provisions	4,514,959	713,969	-	54,953	-	-	10,505	-	4,525,464	768,922	
Increase (decrease) in current provisions	(4,637,480)	(875,886)	-	(2,062)	-	-	292,823	-	(4,344,657)	(877,948)	
Conversion adjustment	(436,504)	269,113	-	244,537	-	-	700	-	(435,804)	513,650	
Balance as of December 31, 2022	26,968,199	5,857,863		3,941,108		-	546,171	-	27,514,370	9,798,971	
Balance as of January 1, 2021	24,413,788	5,372,816	-	3,052,962	1,260,380	-	378,788		26,052,956	8,425,778	
Additional provisions	3,175,353	302,526	-	56,542	-	-	-	-	3,175,353	359,068	
Increase (decrease) in current provisions	(923,896)	(383,961)	-	295,183	(1,133,595)	-	(137,514)	-	(2,195,005)	(88,778)	
Conversion adjustment	861,979	459,286	-	238,993	(126,785)	-	869	-	736,063	698,279	
Balance as of December 31, 2021	27,527,224	5,750,667	-	3,643,680	-	-	242,143	-	27,769,367	9,394,347	

d) Movements in provisions for the Banking Business are detailed as follows:

Movements in provisions	Legal claims provision	Dismantling, restoration and rehabilitation costs	Unused lines of credit	Other provisions	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance as of January 1, 2022	1,963,780	304,135	50,988,653	504,913	53,761,481
Additional provisions	1,174,114	-	-	-	1,174,114
Increase (decrease) in current provisions	(2,046,659)	1,105	(34,732,274)	204,956	(36,572,872)
Conversion adjustment	44,510	(43,318)	(199,859)	(83,041)	(281,708)
Balance as of December 31, 2022	1,135,745	261,922	16,056,520	626,828	18,081,015
Balance as of January 1, 2021	2,840,631	282,375	27,657,713	244,983	31,025,702
Additional provisions	616,009	-	-	-	616,009
Increase (decrease) in current provisions	(1,555,862)	19,518	22,987,058	251,129	21,701,843
Conversion adjustment	63,002	2,242	343,882	8,801	417,927
Balance as of December 31, 2021	1,963,780	304,135	50,988,653	504,913	53,761,481



#### Note 22 - Current and Non-Current Employee Benefits Provisions

a) Employee benefit expenses are included in the statement of net income under the item Administrative expenses and are detailed as follows:

## Non-Banking Business

Employee Benefit Expenses	Jan 01-22 Dec-31-22 ThCh\$	Jan 01-21 Dec-31-21 ThCh\$
Wages and salaries	1,016,434,608	828,723,922
Bonuses and other short-term benefits	308,008,428	270,313,536
Defined benefit expense	7,818,289	3,816,445
Termination expenses	40,252,139	28,393,719
Share-based payments	(3,208,152)	601,140
Other personnel expenses	30,978,413	28,576,708
Staff costs	1,400,283,725	1,160,425,470

#### **Banking Business**

Employee Benefit Expenses	Jan 01-22 Dec-31-22 ThCh\$	Jan 01-21 Dec-31-21 ThCh\$
Wages and salaries	94,466,719	83,085,819
Bonuses and other short-term benefits	36,035,043	33,583,172
Termination expenses	7,146,502	7,578,173
Share-based payments	(290,991)	(72,738)
Other personnel expenses	6,593,349	7,991,522
Staff costs	143,950,622	132,165,948

b) Employee benefit provisions for the Non-Banking Business are detailed as follows:

	Curre	ent	Non-Current		
Employee Benefit Provisions	Dec-31-22	Dec-31-21	Dec-31-22	Dec-31-21	
Employee Belletit Provisions	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Vacation provision	70,396,379	62,202,367		-	
Profit sharing and bonuses provision	102,773,205	98,424,014	12,879,676	11,876,387	
Defined benefit provisions	2,955,784	2,745,571	48,675,113	35,825,718	
Retentions	30,227,486	28,385,933	-	-	
Remuneration provisions	13,298,070	11,967,063	-	-	
Other provisions	3,188,138	3,400,248	1	-	
Total Employee Benefit Provisions	222,839,062	207,125,196	61,554,789	47,702,105	

c) The Employee defined benefit provisions are detailed as follows:

	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Defined benefits provision, current	2,955,784	2,745,571
Defined benefits provision, non- current	48,675,113	35,825,718
Total Defined Benefits	51,630,897	38,571,289



#### Note 22 - Current and Non-Current Employee Benefits Provisions (continued)

- c) The Employee defined benefit provisions are detailed as follows: (continued)
- c.1) A reconciliation of the benefit provisions, detailed expenses for the year and main assumptions used to calculate the obligation are as follows:

Reconciliation of Defined Benefits Plan Present Value	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Opening balance as of January 1	38,571,289	38,998,972
Cost of current service, defined benefits obligations (1)	5,765,148	2,718,577
Cost of interest on defined benefits obligations (1)	2,053,141	1,097,868
Actuarial gains (losses) on defined benefits obligation by experience and assumptions (2)	13,317,496	107,719
Defined benefit payments	(6,323,823)	(2,328,094)
Termination settlements (1)	(1,752,354)	(2,023,753)
Closing balance as of December 31	51,630,897	38,571,289

<sup>(1)</sup> Recorded in the statement of net income for the year as Administrative Expense,

#### c.2) Actuarial assumptions

The main actuarial assumptions are as follows:

	Dec-31-22	Dec-31-21
Discount rate used	BCU average rate	BCU average rate
Expected salary increase rate	2.43% actual average rate. according to	2.17% actual average rate. according to
	position.	position.
Average staff turnover rate	8.57% turnover rate. according to	9.57% turnover rate. according to historical
	historical company data.	company data.
Mortality table name	GS FMC 398	GS FMC 398
Other significant actuarial assumptions	Legal ages of retirement by gender	Legal ages of retirement by gender

#### c.3) Sensitivity analysis

As of December 31, 2021, the value sensitivity of the employee benefit actuarial liability to one-percent variations in the actuarial variables of the Company's most significant liabilities is detailed as follows:

Variables	1% decrease (in ThCh\$)	1% increase (in ThCh\$)
Discount rate	3,525,443	(3,110,008)
Turnover rate	6,036,863	(5,690,396)
Salary rate	(3,118,443)	3,461,874

d)Share-based payments and other long-term incentive plans:

The Extraordinary Shareholders' Meeting held on August 27, 2013 approved a compensation plan for Company executives, by granting options to subscribe to shares, which executives may exercise within a 5-year term.

The 2013 program included the repurchase of those shares, but not newly issued shares, as exercised at 30%, 30% and 40% in years 3, 4 and 5, respectively.

Although the 2013 program expired on June 30, 2018, as of December 31, 2022 and 2021, the Company had treasury shares related to the 2013 program in the amount of ThCh\$ 27,738,111, which have been accounted for as an equity decrease.

The Board of Directors approved a long-term incentive plan for Company executives on April 24, 2018 This new plan seeks to retain and align incentives for senior executives with those of shareholders, The incentive plan is divided into two components, each lasting for three years.

<sup>(2)</sup> Recorded in the statement of other comprehensive income within "Other reserves" in equity,



#### Note 22 - Current and Non-Current Employee Benefits Provisions (continued)

d) Share-based payments and other long-term incentive plans (continued)

The first component is subject to the executive remaining with the Company for the duration of the program, where the Company agrees to pay a bonus in cash, equal to the average market value of the Company's shares 60 days prior to the date of payment, for a number of shares that will depend on the position and performance of the executive, subject to a minimum value of the average share price, which will increase according to a factor.

The second component offers the executive the option to acquire a number of Company shares and for each share acquired and kept continuously for the duration of the program, the Company will pay a cash bonus equivalent to a factor of such shares purchased, valued at the average market value of the Company's shares 60 days prior to the date of payments. Similarly to the previous component, it depends on the position and performance of the executive.

The 2018 benefit plan was paid in May 2021.

The effect on income recognized in the year ended December 31, 2021 was a credit for ThCh\$1,577,054, imputed to Administrative Expenses, with a balancing item under Allowance for Employee Benefits.

On April 23, 2019, the Board of Directors approved a new long-term incentive plan for Company executives. This new plan seeks to retain and align incentives for senior executives with those of shareholders. The incentive plan is divided into two components, each lasting for three years.

The first component is subject to the executive remaining with the Company for the duration of the program, where the Company agrees to pay a bonus in cash, equal to the average market value of the Company's shares 60 days prior to the date of payment, for a number of shares that will depend on the position and performance of the executive, subject to a minimum value of the average share price, which will increase according to a factor.

The second component offers the executive the option to acquire a number of Company shares and for each share acquired and kept continuously for the duration of the program, the Company will pay a cash bonus equivalent to a factor of such shares purchased, valued at the average market value of the Company's shares 60 days prior to the date of payment. Similarly, to the previous component, it depends on the position and performance of the executive.

The 2019 benefit plan was paid in May 2022.

The expense for the years ended December 31, 2022 and 2021, was a credit for ThCh\$ 3,499,143 and ThCh\$ 2,105,456, respectively, and was charged to Administration expenses, with the counterpart in Employee benefit provisions.

The main assumptions used to calculate the fair value of the first component of these plans are detailed as follows:

	Plan 2018	Plan 2019
Number of shares granted	1,815,389	2,184,450
Dividend yield (%)	0.59%	1.26%
Expected volatility in the share price (%)	40.88%	40.68%
Risk-free interest rate (%)	0.77%	5.15%
Plan life (years)	3	3
Share price (\$)	3,210.00	2,779.00
Period covered	09-01-2018/ 05-15-2021	06-01-2019/ 05-15-2022
Model used	Monte Carlo Simulation	Monte Carlo Simulation
Model name	Bivariate Brownian Motion	Bivariate Brownian Motion

# Falabella S.A. and Subsidiaries Notes to the Consolidated Classified Financial Statements



#### Note 22 - Current and Non-Current Employee Benefits Provisions (continued)

d) Share-based payments and other long-term incentive plans (continued)

The expected share price volatility reflects the assumption that historical volatility is indicative of future trends, which may not necessarily be the actual outcome.

On May 12, 2020, the Company's Board of Directors approved a new variable and contingent long-term incentive plan for certain executives of the Company and its subsidiaries, including but not limited to the Company's senior executives, for the period 2020 to 2023, This plan is designed to retain these executives and to align their objectives with the creation of medium and long term value for shareholders, The plan has two components: (i) an investment in Company shares by each executive, purchased on the stock exchange and financed with an exclusive loan granted by the Company for this purpose; and, ii) cash payment of a one-time fixed bonus in 2023, for two thirds of the exclusive loan value, which will only be paid if the executive has been continually employed the Company, any of its subsidiaries, or by any combination of these at the date of payment.

Each executive has a different loan and bonus within the 2020 to 2023 variable and contingent long-term incentive plan. All other terms and conditions, including the interest rate, are identical for all executives and were determined in accordance with the prices, terms and conditions prevailing in the market at the time the plan was approved.

The effect on income recognized in the years ended December 31, 2022 and 2021 for this plan was a debit for ThCh\$4,265,174 and ThCh\$5,830,198, respectively, and was charged to Administration expenses, with the counterpart in Employee benefit provisions.

On March 30, 2021, the Company's Board of Directors approved a new long-term variable and contingent incentive plan for some of the Company and subsidiaries' executives, including, but not limited to, the main executives of the Company. This plan has been established from 2021 to 2024 and its aim is to promote the permanence of the executives to whom it is addressed and ensure the alignment of the objectives with the generation of value for shareholders, in the medium and long term. This benefit plan consists of two parts: i) an investment plan in shares of the Company acquired on the stock market and financed with a loan granted by the Company for each beneficiary executive; and ii) the payment of a single fixed bonus in the year 2024, for an amount in cash equivalent to two-thirds of the special use loan. This bonus will only be paid if the beneficiary has had an uninterrupted employment relationship with the Company, or any of its subsidiaries, or a continuous succession of employment relationships with any combination of the Group's subsidiaries on the payment date.

The amounts of the loans and bonuses of the 2021-2024 long-term variable and contingent incentive plan are different among the beneficiary executives. However, all remaining terms and conditions, including the interest rate, are identical for all executives and have been determined in accordance with the prices, terms and conditions prevailing in the market at the time of approval.

The effect on income recognized in the years ended December 31, 2022 and 2021 for this plan was a debit for ThCh\$5,264,239 and ThCh\$3,764,840, respectively, charged to Administrative Expenses, with a balancing item under Allowance for Employee Benefits.

# Falabella S.A. and Subsidiaries Notes to the Consolidated Classified Financial Statements



#### Note 22 - Current and Non-Current Employee Benefits Provisions (continued)

d) Share-based payments and other long-term incentive plans (continued)

On April 19, 2022, the Company's Board of Directors approved a new variable and contingent long-term commitment incentives plan for certain executives of the Company and its subsidiaries, including but not limited to the Company's key executives, for the 2022-2026 period. This plan is designed to promote the permanence of such executives and ensure the alignment of their objectives with the generation of value for shareholders in the medium- and long-term. This benefits plan consists of two parts: i) an investment in Company shares for each executive, acquired on the stock market and funded with an exclusive-use loan issued by the Company for this purpose; and ii) the payment of a fixed bonus distributed over four years from 2023 to 2026, for a total cash amount equivalent to two-thirds of the exclusive-use loan. This bonus will only be paid if, at the date of each payment, the beneficiary executive has continued to work, without interruption, for the Company, any of its subsidiaries, or a combination of the two.

The loan and bonus amounts committed within the variable and contingent long-term commitment incentives plan for 2022-2026 vary for each of the executives. All the remaining terms and conditions, including interest rate, are identical for all executives and were determined based on the prevailing market prices, terms, and conditions at the time of approval.

The charge to income recognized for the year ended December 31, 2022, for this plan was ThCh\$3,282,731, charged to Administrative Expenses, with a balancing item under Allowance for Employee Benefits.

The total loans granted to executives under this incentive plan is disclosed in Note 7.



## Note 23 - Other Current and Non-Current Non-Financial Liabilities

Current and non-current other non-financial liabilities are detailed as follows:

	Curr	rent	Non-Current		
Other non-financial liabilities	Dec-31-22	Dec-31-21	Dec-31-22	Dec-31-21	
Other non-infancial habilities	ThCh\$	ThCh\$	ThCh\$	ThCh\$	
Guarantees received	582,646	1,096,641	24,135,525	21,792,252	
Prepaid rent received	3,326,437	2,433,568	10,926,381	11,257,100	
Deferred income from customer loyalty programs (CMR points)	21,155,134	19,115,237	-	-	
Prepaid sales	91,695,476	94,147,201	-	-	
Credit notes receivable	8,897,777	7,192,667	-	-	
VAT payable	69,887,058	37,945,538	-	-	
Withholdings	7,561,823	10,895,537	-	-	
Unexpired risk reserve	8,756,331	7,780,189	12,763,586	14,663,787	
Others	7,914,116	7,567,367	521,644	672,128	
Total	219,776,798	188,173,945	48,347,136	48,385,267	

## Note 24 - Savings accounts and other term deposits - Banking Business

Savings accounts and other term deposits are detailed as follows:

Savings accounts and other term deposits	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Term deposits	2,904,184,784	2,169,178,360
Savings accounts	832,531,814	252,895,427
Total	3,736,716,598	2,422,073,787



# Note 25 - Bank Obligations - Banking Business

a) As of December 31, 2022 these are detailed as follows:

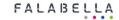
						Currency or	Liability Exposed to Liquidity Risk by Maturity							
Debtor ID number	Debtor Name	Debtor Country	Creditor ID number	Creditor Name	Creditor Country	Indexation unit according to Contract Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total	Repayment Terms	Contractually Stipulated Nominal Value of Obligation
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	25,382,500	-	-	-,,	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	-	25,357,708	-	-	25,357,708	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97004000-5	BANCO DE CHILE	CHILE	CLP	-	-	25,419,444	-	-	25,419,444		25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	-	25,450,694	-	-	25,450,694	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	25,444,583	-	-	25,444,583	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	25,455,208	-	-	25,455,208		25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	25,451,215	-	-	25,451,215		25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	25,448,818	-	-	25,448,818	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	6,125,325	-	-	6,125,325	At Maturity	6,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	26,730,306	1	-	-		26,730,306	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97023000-9	BANCO ITAU (CHILE)	CHILE	CLP	-	25,287,625	-	-	-	25,287,625	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	1	26,729,931	-		26,729,931	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	-	26,546,750	-	-	26,546,750	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	26,425,523	-		26,425,523	At Maturity	25,000,000
90743000-6	BANCO FALABELLA S.A.	CHILE	97029000-1	BANCO CENTRAL DE CHILE	CHILE	CLP	-	-	-	102,662,852	-	102,662,852	At Maturity	102,660,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	USD	-	8,372,403	-	-	-	8,372,403	At Maturity	8,225,442
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ (COLOMBIA)	COLOMBIA	USD	-	7,470,767	-	-	-	7,470,767	At Maturity	7,359,606
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ (COLOMBIA)	COLOMBIA	USD	7,467,445	-	-	-	-	7,467,445	At Maturity	7,359,606
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	USD	-	-	8,706,462	-	-	8,706,462	At Maturity	8,658,360
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	USD	-	-	8,956,472	-	-	8,956,472	At Maturity	8,658,360
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE BOGOTÁ (COLOMBIA)	COLOMBIA	USD	-	-	1,741,369	-	-	1,741,369	At Maturity	1,731,672
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COL	-	-	20,362,650	-	-	20,362,650	At Maturity	19,800,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO OCCIDENTE S.A. (COLOMBIA)	COLOMBIA	COL	-	4,321,233	-	-	-	4,321,233	At Maturity	4,140,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO AV VILLAS (COLOMBIA)	COLOMBIA	COL	-	707,485	-	-	-	707,485	At Maturity	693,720
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COL	-	-	7,414,409	-	-	7,414,409	At Maturity	7,200,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO SANTANDER COLOMBIA S.A.	COLOMBIA	COL	-	-	21,347,798	-	-	21,347,798	At Maturity	21,060,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO POPULAR (COLOMBIA)	COLOMBIA	COL	-	1	9,228,217	-	-	9,228,217	At Maturity	9,000,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO OCCIDENTE S.A. (COLOMBIA)	COLOMBIA	COL	-	3,929,425	-	-	-	3,929,425	At Maturity	3,780,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COL	-	183,052	-	12,600,000	-	12,783,052	At Maturity	12,600,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO GNB SUDAMERIS (COLOMBIA)	COLOMBIA	COL	-		9,179,595	-	-	9,179,595	At Maturity	9,000,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COL	-	-	5,506,247	-	-	5,506,247	At Maturity	5,400,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	3,603,355		-	-	-	3,603,355	At Maturity	3,600,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	5.044.697	-	-	-	-	5.044.697	At Maturity	5.040.000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	4,864,530	-	-	-	-	4,864,530	At Maturity	4,860,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	5,224,865	-	-	-	-	5,224,865	At Maturity	5,220,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	5.405.033	-	-	-	-	5.405.033	At Maturity	5,400,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	2,882,684	-	-	-	-	-,,	At Maturity	2,880,000
0-E	BANCO FALABELLA PERU S.A.	PERÚ	0-E	FONDO MI VIVIENDA (PERU)	PERÚ	USD	644	1.300	5.369	15.470	-	22.783	Monthly	22,783
0-E	BANCO FALABELLA PERU S.A.	PERÚ	0-E	BANCO RIPLEY PERU S.A.	PERÚ	PEN	6.734.105	-,,500		-	-	,	At Maturity	6.731.400
0-E	BANCO FALABELLA PERU S.A.	PERÚ	0-E	BANCO DE CREDITO (PERÚ)	PERÚ	PEN	-	-	6.575.215	-	-	-, -,	At Maturity	6,282,640
0-E	BANCO FALABELLA PERU S.A.	PERÚ	0-E	BANCO SANTANDER PERU	PERÚ	PEN	4.489.403	-	-	-		4.489.403	At Maturity	4,487,600
0-E	BANCO FALABELLA PERU S.A.	PERÚ	0-E	BANCO SANTANDER PERU	PERÚ	PEN	1.346.822	-	-	-	_	1,346,822	At Maturity	1,346,280
Total Bank O		. 2.10		1	1 . 2.10	1	73.793.889	50.273.290	388,261,502	115.278.322		627.607.003		1,0.0,200



# Note 25 - Bank Obligations - Banking Business (continued)

b) As of December 31, 2021, these are detailed as follows:

	Debtor Name	Debtor Creditor ID Country number				Currency or	r Liability Exposed to Liquidity Risk by Maturity							Contractivelli
Debtor ID number				Creditor Name	Creditor Country	Indexation unit according to Contract Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total	Repayment Terms	Contractually Stipulated Nominal Value of Obligation
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	25,129,514	-	-	-	-	25,129,514	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	25,098,389	-	-	-	25,098,389	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	25,096,792	-	-	-	25,096,792	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	25,096,611	-	-	-	25,096,611	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	25,091,681	-	-	-	25,091,681	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97023000-9	BANCO ITAU	CHILE	CLP	-	25,268,265	-	-	-	25,268,265	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	25,154,375	-	25,154,375	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	-	25,131,542	-	-	25,131,542	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97004000-5	BANCO CHILE	CHILE	CLP	-	-	25,131,542	-	-	25,131,542	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97004000-5	BANCO CHILE	CHILE	CLP	-	-	-	25,142,257	-	25,142,257	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97004000-5	BANCO CHILE	CHILE	CLP	-	-	-	25,165,972	-	25,165,972	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	-	-	25,171,875	-	25,171,875	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	25,165,764	-	25,165,764	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	25,163,715	-	25,163,715	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	25,159,722	-	25,159,722	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	25,157,326	-	25,157,326	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97030000-7	BANCO ESTADO	CHILE	CLP	-	-	-	6,043,200	-	6,043,200	At Maturity	6,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97023000-9	BANCO ITAU	CHILE	CLP	-	-	25,277,431	-	-	25,277,431	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97004000-5	BANCO SANTANDER	CHILE	CLP	-	-	25,285,480	-	-	25,285,480	At Maturity	25,000,000
90743000-6	PROMOTORA CMR FALABELLA S.A.	CHILE	97018000-1	BANCO SCOTIABANK	CHILE	CLP	-	-	-	25,037,111	-	25,037,111	At Maturity	25,000,000
96509660-4	BANCO FALABELLA S.A.	CHILE	97029000-1	BANCO CENTRAL DE CHILE	CHILE	CLP	-	-	-	102,661,426	-	102,661,426	At Maturity	102,660,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	USD	-	-	7,957,393	-	-	7,957,393	At Maturity	7,942,414
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO BOGOTÁ (COLOMBIA)	COLOMBIA	USD	-	7,121,133	-	-	-	7,121,133	At Maturity	7,106,371
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO BOGOTÁ (COLOMBIA)	COLOMBIA	USD	-	7,123,665	-	-	-	7,123,665	At Maturity	7,106,371
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	USD	-	-	5,019,558	-	-	5,019,558	At Maturity	5,016,262
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO BOGOTÁ (COLOMBIA)	COLOMBIA	USD	-	-	1,673,206	-	-	1,673,206	At Maturity	1,672,087
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO ITAU CORPBANCA COLOMBIA S.A.	COLOMBIA	USD	-	-	8,370,133	-	-	8,370,133	At Maturity	8,360,436
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO AV VILLAS (COLOMBIA)	COLOMBIA	COL	-	853,416	-	-	-	853,416	At Maturity	852,180
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO AV VILLAS (COLOMBIA)	COLOMBIA	COL	-	-	2,300,274	-	-	2,300,274	At Maturity	2,289,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COL	-	-	8,454,631	-	-	8,454,631	At Maturity	8,400,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO POPULAR (COLOMBIA)	COLOMBIA	COL	-	-	8.028.459	-	-	8.028.459	At Maturity	7.980.000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO OCCIDENTE S.A. (COLOMBIA)	COLOMBIA	COL	-	-	4,447,939	-	-	4,447,939	At Maturity	4,410,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO SANTANDER COLOMBIA S.A.	COLOMBIA	COL	-	-	9,138,773	-	-	9,138,773	At Maturity	9,030,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO SANTANDER COLOMBIA S.A.	COLOMBIA	COL	-	-	24,626,255	-	-	24,626,255	At Maturity	24,570,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCOLOMBIA	COLOMBIA	COL	-	-	6,331,913	-	-	6,331,913	At Maturity	6,300,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	-	-	18,969,231	-	-	18,969,231	At Maturity	18,900,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	-	42,650,538	-	-	-	42,650,538	At Maturity	42,000,000
0-E	BANCO FALABELLA S.A.	COLOMBIA	0-E	BANCO DE LA REPÚBLICA (COLOMBIA)	COLOMBIA	COL	-	31.865.903	-	-	-	31.865.903	At Maturity	31,500,000
0-E	BANCO FALABELLA PERU S.A.	PERÚ	0-E	FONDO MI VIVIENDA	PERÚ	USD	722	1.459	6.025	22,760	-	30,966	Monthly	30,966
			Total Bank	Ohlinations			25.130.236	215,267,852	206.149.785	335,045,503	-	781.593.376	. ,	



# Note 26 - Debt Instruments Issued and Other Financial Obligations - Banking Business

a) Debt Instruments Issued

As of December 31, 2022 these are detailed as follows:

				Currency or Indexation unit	Liability Exposed to Liquidity Risk by Maturity					Contractually		
Debtor ID number	Debtor Name	Debtor Country	Creditor Name	according to Contract Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total	Repayment Terms	Stipulated Nominal Value of Obligation
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	4,779,331	19,117,325	36,694,644	60,591,300	Six monthly	61,068,387
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	438,059	-	4,818,650	21,026,836	27,057,449	53,340,994	Six monthly	52,666,470
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	2,575,632	10,302,528	32,853,616	45,731,776	At Maturity	45,644,274
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	8,788,694	35,154,775	634,739	44,578,208	Six monthly	43,888,725
		Total debt ins	truments		438,059		20,962,307	85,601,464	97,240,448	204,242,278		

# As of December 31, 2021 these are detailed as follows:

				Currency or Indexation unit		Lia	bility Exposed to Lic	quidity Risk by M	aturity			
Debtor ID number	Debtor Name	Debtor Country	Creditor Name	according to Contract Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total	Repayment Terms	Contractually Stipulated Nominal Value of Obligation
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	3,875,965	16,913,300	35,940,762	56,730,027	Six monthly	57,495,755
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	370,600	-	2,223,599	17,788,794	26,683,191	47,066,184	Six monthly	47,228,935
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	2,182,267	8,729,068	29,460,603	40,371,938	At Maturity	40,292,843
96509660-4	BANCO FALABELLA	CHILE	Current Bonds	UF	-	-	6,576,899	26,307,598	6,576,899	39,461,396	Six monthly	38,742,604
	То	tal debt ins	truments		370,600		14,858,730	69,738,760	98,661,455	183,629,545		



# Note 26 - Debt Instruments Issued and Other Financial Obligations - Banking Business (continued)

b) Regulatory capital financial instruments issued:

As of December 31, 2022 these are detailed as follows:

				Currency or Indexation unit			Liability Exposed to L	iquidity Risk by M	aturity			Contractually
Debtor ID number	Debtor Name	Debtor Country	Creditor Name	according to Contract Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total	Repayment Terms	Stipulated Nominal Value of Obligation
96509660-4	BANCO FALABELLA	CHILE	Subordinated Bonds	UF	-	-	4,960,806	19,843,228	2,880,024	27,684,058	Six monthly	27,410,623
	Total Regulat	ory capital fina	ncial instruments issued				4,960,806	19,843,228	2,880,024	27,684,058		

As of December 31, 2021 these are detailed as follows:

				Currency or Indexation unit			Liability Exposed to L	iquidity Risk by M	aturity			Contractually
Debtor ID number	Debtor Name	Debtor Country	Creditor Name	according to Contract Conditions (ISO 4217)	Up to 1 month	1 to 3 months	3 to 12 months	1 to 5 years	Over 5 years	Total	Repayment Terms	Stipulated Nominal Value of Obligation
96509660-4	BANCO FALABELLA	CHILE	Subordinated Bonds	UF	-	-	4,365,893	17,463,574	6,548,840	28,378,307	Six monthly	28,108,354
	Total Regulate	ory capital fina	ncial instruments issued			-	4,365,893	17,463,574	6,548,840	28,378,307		

# c) Other financial obligations

Other Financial Obligations	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
Mortgage bonds	54,707,088	58,566,048
Public-sector obligations	3,132,912	6,604,705
Total	57,840,000	65,170,753



#### Note 27 - Other Liabilities - Banking Business

Other Liabilities for the Banking Business are detailed as follows:

Other liabilities	Dec-31-22	Dec-31-21
Other nabilities	ThCh\$	ThCh\$
Suppliers and payables	179,622,559	123,667,610
Deferred income from client loyalty	54,666,508	42,876,609
Associated trade	186,201,314	150,100,010
Vacation and employee benefits provision	11,143,029	10,949,202
Retentions and other employee withholdings	3,361,970	3,708,093
Profit sharing	4,099,097	3,347,086
Guarantees received for financial transactions,	43,267,200	41,383,839
Others	4,675,253	1,356,907
Total	487,036,930	377,389,356

## Note 28 - Operating Revenue

#### 28.1 Operating Revenue - Non-Banking Business

a) The Company's operating revenue is detailed as follows:

	Jan 01-22	Jan 01-21
Description	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Sales revenue (1)	10,070,129,856	10,049,141,955
Investment property lease income	390,536,542	271,887,561
Interest income (2)	-	4,920,240
Commission income (2)	-	9,433,984
Total operating revenue	10,460,666,398	10,335,383,740

<sup>(1)</sup> In 2022 and 2021, this includes investment property sales in the amount of ThCh\$ 2,179,588 and ThCh\$ 12,827,625, respectively.

b) Income from interest and commissions related to the company's Financial Retail business is detailed as follows:

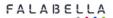
Description	Jan 01-22 Dec-31-22	Jan 01-21 Dec-31-21
	ThCh\$	ThCh\$
Loan interest	-	4,920,240
Subtotal Interest income		4,920,240
Commission income	-	7,519,466
Payment services	-	1,914,518
Subtotal Commission income		9,433,984
Total interest and commission income	-	14,354,224

#### 28.2 Operating Revenue - Banking Business

a) The Company's operating revenue is detailed as follows:

	Jan 01-22	Jan 01-21
Description	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Interest income	1,379,660,738	849,612,622
Indexation income	103,654,169	51,628,882
Commission income	320,766,143	231,937,086
Total operating revenue	1,804,081,050	1,133,178,590

<sup>(2)</sup> On June 9, 2021, the Argentinean subsidiary CMR Falabella S.A. assigned its active credit card portfolio to Banco Columbia in that country.



Note 28 - Operating Revenue (continued)

#### 28.2 Operating Revenue - Banking Business (continued)

b) Income from interest and commissions is detailed as follows:

Description	Jan 01-22 Dec-31-22 ThCh\$	Jan 01-21 Dec-31-21 ThCh\$
Loan interest	1,358,858,587	841,445,387
Other interest income	20,802,151	8,167,235
Subtotal Interest income	1,379,660,738	849,612,622
Indexation income	103,654,169	51,628,882
Subtotal Indexation income	103,654,169	51,628,882
Commission income (1)	144,457,907	118,061,981
Payment services	176,308,236	113,875,105
Subtotal Commission income	320,766,143	231,937,086
Total interest and commission income	1,804,081,050	1,133,178,590

<sup>(1)</sup> Income from direct debits, financial brokerage and account maintenance,

#### **Note 29 - Cost of Continuing Operations**

#### 29,1 Cost of Continuing Operations - Non-Banking Business

a) These are detailed as follows:

	Jan 01-22	Jan 01-21
Description	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Cost of sales of goods and services (1)	7,124,237,076	6,918,260,124
Cost of sales at financial companies (2)	-	5,170,714
Depreciation and maintenance costs of investment property	140,486,217	124,429,407
Total Cost of Continuing Operations - Non-Banking Business	7,264,723,293	7,047,860,245

<sup>(1)</sup> Cost of sales of goods and services includes the cost of inventories, provisions for net realizable value, shortages and obsolescence (all disclosed in Note 8 - "Inventories") and depreciation on leased machinery (Note 14), Additionally, in 2022 and 2021, this includes costs associated with investment property sales in the amount of ThCh\$1,610,416 and ThCh\$3,333,913, respectively.

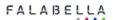
#### b) The Cost of Sales for the Retail Financial business is detailed as follows:

Description	Jan 01-22 Dec-31-22 ThCh\$	Jan 01-21 Dec-31-21 ThCh\$
Interest costs	-	1,319,258
Other sales costs	-	4,064,158
Impairment allowances and write-offs	-	(212,702)
Total cost of sales at financial companies	-	5,170,714

#### c) Costs of leased investment property are detailed as follows:

	Jan 01-22	Jan 01-21
Description	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Depreciation	63,554,858	60,936,173
Maintenance and other	76,931,359	63,493,234
Total	140,486,217	124,429,407

<sup>(2)</sup> On June 9, 2021, the Argentinean subsidiary CMR Falabella S.A. assigned its active credit card portfolio to Banco Columbia in that country.



# Note 29 - Cost of Continuing Operations (continued)

# 29.2 Cost of Continuing Operations - Banking Business

Description	01-ene-22 31-dic-22 ThCh\$	01-ene-21 31-dic-21 ThCh\$
Interest income	308,953,578	79,381,623
Indexation income	72,212,987	36,607,863
Commission expenses	132,047,614	88,385,525
Credit risk allowances	563,865,750	130,842,039
Total Cost of Continuing Operations - Banking Business	1,077,079,929	335,217,050

# Note 30 - Administrative Expenses

a) Administrative Expenses for the Non-Banking Business are detailed as follows:

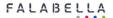
	Jan 01-22	Jan 01-21
Description	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Staff remuneration and costs (1)	1,400,283,725	1,160,425,470
Rent and common expenses	116,337,776	90,102,003
Depreciation and amortization	396,036,688	363,843,127
Basic energy and water services	59,920,009	55,101,285
Computer services	17,968,880	18,282,003
Materials and consumables	42,927,334	41,018,050
Travel and accommodation	20,720,756	11,353,445
Taxes, property taxes, vehicle taxes, insurance and other	76,886,280	79,158,669
Third party fees and services	158,002,751	138,096,459
Maintenance and repairs	65,664,232	58,650,514
Safety equipment	9,361,387	8,152,115
Communication	3,675,008	2,722,207
Commission	57,428,967	51,328,279
Other expenses	15,962,217	2,147,293
Total	2,441,176,010	2,080,380,919

<sup>(1)</sup> See Note 22,

b) Administrative Expenses for the Banking Business are detailed as follows:

	Jan 01-22	Jan 01-21
Description	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Staff remuneration and costs (1)	143,950,622	132,165,948
Administrative expenses	387,437,700	281,848,447
Depreciation and amortization	42,622,992	39,291,807
Other operating expenses	37,351,344	50,571,387
Total	611,362,658	503,877,589

<sup>(1)</sup> See Note 22,



# Note 31 - Financial and Indexation Costs

a) Non-Banking Business Financial Costs and Indexed Units are detailed as follows:

Description	Jan 01-22 Dec-31-22	Jan 01-21 Dec-31-21
	ThCh\$	ThCh\$
Interest expense on bank loans	63,493,723	32,545,675
Interest expense on bonds and other loans	125,335,119	107,334,656
Interest expense on leases (1)	57,353,325	50,894,237
Interest expense on swaps and forwards	62,008,949	53,764,817
Other financial costs (2)	1,658,576	(10,077,480)
Subtotal interest costs	309,849,692	234,461,905
Cost of indexation	153,721,901	56,003,432
Total financial costs	463,571,593	290,465,337

<sup>(1)</sup> Includes interest due to the effect of IFRS 16.

# Note 32 - Other Income (Losses)

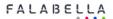
Other income (losses) for the Non-Banking Business are detailed as follows:

Description	Jan 01-22 Dec-31-22 ThCh\$	Jan 01-21 Dec-31-21 ThCh\$
Loss on business restructuring in Argentina (1)	-	(18,210,305)
Compensations	13,989,618	8,567,122
Impairment in value of investment property (Note 15)	(13,655,133)	(14,464,604)
Losses on derecognition of property, plant and equipment	515,560	(8,642,534)
Reversal of provisions	4,380,904	2,796,391
Tax recoveries	6,164,170	1,662,622
Others	(2,016,203)	(763,721)
Total	9,378,916	(29,055,029)

<sup>(1)</sup> Falabella is evaluating its options to monetize its investment in Argentina. The pandemic accelerated the retail digitalization process and has affected its financial performance in Argentina, and the recoverability of certain investments there. To adapt to this trend, the Company has evaluated and implemented different measures on these investments in each of the businesses involved, including, but not limited to, restructuring, the search for partners and the possible continuation, closure or sale of certain operations and facilities. This process has been complemented by voluntary retirement plans for employees from both stores and central offices.

On June 9, 2021, the Argentine subsidiary CMR Falabella S.A. transferred its portfolio of active credit cards to the Argentine "Banco Columbia". The holders of these cards will be able to continue using them as clients of Banco Columbia. The CMR brand will continue to be stamped on the credit cards in circulation while the bank completes the replacement process (until June 9, 2022, at the latest). In addition, during the second quarter of 2021, the closure of the Falabella department stores in Argentina was completed, along with its e-commerce channel.

<sup>(2)</sup> Includes the effects of subsidiaries' exposure to inflation in Argentina (Note 2.6).



# Note 33 - Earnings per Share

Basic earnings per share are calculated by dividing net income attributable to the Company's shareholders by the weighted average of common shares outstanding in the year, Diluted earnings per share include incremental shares of share-based compensation plans assumed to have been exercised as of the date of the statement of financial position,

	Jan 01-22 Dec-31-22	Jan 01-21 Dec-31-21
Earnings attributable to holders of equity interests in parent's equity	90,188,723	652,030,703
Basic earnings per share	0.04	0.26
Diluted earnings per share	0.04	0.26
Basic weighted average number of shares	2,508,844,629	2,508,844,629
Diluted weighted average number of shares	2,508,844,629	2,508,844,629

# Note 34 - Financial Instruments and Risk Management

# 1. Risk Management

There are risks in the surrounding environment that could affect performance of the Falabella Group's business, The main issues include:

# a) Changes in economic conditions that could affect consumption:

Changes in the economic conditions of the markets in which we operate could affect consumer confidence and spending. Additionally, future economic conditions that affect consumers' available income, such as unemployment rates, changes in the housing market conditions, the availability of credit, inflation, interest rates, tax rates and the costs of fuel and energy could also reduce the level of consumption.

## b) Management of our inventory could affect the operation of our businesses:

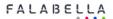
We must maintain sufficient inventory to successfully operate our business, avoiding both a lack of stock and the accumulation of excess stock. Generally, our suppliers require significant advance notice to be able to fulfill product orders. Therefore, we have to place purchase and manufacturing orders well before the time these products are offered for sale, which is why we must precisely anticipate the future demand of a product or estimate the time to obtain inventory, in order to ensure that our inventories are appropriate.

## c) Our sales have a seasonal component and may also be affected by weather conditions:

The climate and seasonality have an impact on the results of the operations of many of our business units. People purchase products to meet their needs for each season and we believe this tendency will continue in the future. In preparation for seasons of high demand, we must increase inventory to levels that are above the average and hire seasonal staff for our stores. Any unforeseen reduction in demand, error in our projections of demand or delay on the part of our suppliers obligates us to apply sales strategies to offset or mitigate these situations.

# d) The effectiveness of our credit risk management depends on the quality and scope of the available information:

Our banking and credit card business could expose us to an increase in credit and financing risk. We mostly base our customer solvency assessment on the credit information available using our own internal databases, and on information that is freely available to the market. Our credit rating systems gather available information, to reflect customers' behavior, so that their credit risk may be correctly evaluated. However, we cannot ensure that this is sufficient to precisely predict their behavior.



# 1. Risk Management (continued)

# e) A scarcity of funds in the market could cause an increase in our financing costs

Deposits are an important source of financing for our banking business. If a significant number of our depositors withdraw their cash deposits or fail to renew their time deposits, our liquidity position could be affected. Should there be a sudden or unexpected scarcity of funds in the money markets, we might have to incur greater costs to maintain our businesses.

# f) Our growth and profitability depend on economic activity in Chile, Peru, Colombia, Argentina, Uruguay and Brazil:

Our financial position and operating income mostly depend on the prevailing economic conditions in each country. The economic conditions in these companies could be affected by a variety of factors that are beyond our control, including:

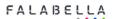
- Economic policies and/or other government-imposed policies;
- Other political, social and/or economic events;
- Changes in the legislation or administrative procedures of authorities;
- Inflation policies and the mechanisms used to combat inflation:
- Movements in currency exchange rates;
- World and regional economic conditions; and
- Other factors.

# g) Economic and political issues in other countries could negatively affect the economy of the region, impacting our business

We are exposed to the economic and political volatility of Asia, the United States and Europe, among other regions, If the economic condition of these regions deteriorate, the economy in this region in which the Company operates could also be affected, and experience slower growth than in recent years, potentially impacting our customers and suppliers. The crises and political uncertainties in other Latin American countries could also have an adverse effect on the region's economy, and consequently on our business.

# h) We could be affected by currency fluctuations and devaluations

The Chilean peso, and the other currencies in the countries where we operate, have been subject to great devaluations and appreciations in the past, and could be subject to significant fluctuations in the future. Most of the products that we sell are imported, which exposes us to the risk of currency fluctuation against the US dollar. Therefore, we have mitigation policies for this risk.



## 2. Financial Risk

Falabella's main financial instruments that arise either directly from its businesses or from its financing services consist of bank loans and overdrafts, debt instruments with the public such as bonds and commercial paper, derivatives, sales debts, short-term loans, loans granted and other services. They do not include lease liabilities arising from IFRS 16.

Financial assets and liabilities held by the Company are detailed as follows:

# a) Non-Banking Business

Financial instruments by category	Dec-31-22	Dec-31-21
Financial assets	Dec-31-22	Dec-31-21
Financial assets held for trading	62,350,399	68,411,451
Customer loans and receivables	495,815,435	453,943,518
Hedge assets	343,894,751	484,207,289
Total financial assets	902,060,585	1,006,562,258

Financial Liabilities	Dec-31-22	Dec-31-21
Financial liabilities at fair value	28,423,955	26,696,185
Hedging liabilities	42,050,022	67,607,677
Financial liabilities at amortized cost	5,651,051,937	4,888,712,281
Total financial liabilities	5,721,525,914	4,983,016,143

# b) Banking Business

Total financial liabilities

Financial instruments by category	Dec-31-22	Dec-31-21
Financial assets	Dec-31-22	Dec-31-21
Financial assets held for trading and derivatives	892,223,123	806,908,708
Customer loans and receivables	6,111,897,228	5,346,827,330
Financial assets held for sale	78,560,261	-
Financial assets at fair value through other comprehensive income	1,376,300,826	2,018,807,924
Total financial assets	8,458,981,438	8,172,543,962
Financial Liabilities	Dec 24.00	D 24 24
Financial Liabilities	Dec-31-22	Dec-31-21
Financial liabilities at fair value	884,639,429	779,430,144
Financial liabilities at amortized cost	6,337,319,521	5,791,863,559

# c) Total assets and financial liabilities:

Financial instruments by category	Dec-31-22	Dec-31-21
Financial assets	Dec-31-22	Dec-31-21
Financial assets held for trading and derivatives	954,573,522	875,320,159
Customer loans and receivables	6,607,712,663	5,800,770,848
Financial assets held for sale	78,560,261	-
Financial assets at fair value through other comprehensive income	1,376,300,826	2,018,807,924
Hedge assets	343,894,751	484,207,289
Total financial assets	9,361,042,023	9,179,106,220

Financial Liabilities	Dec-31-22	Dec-31-21
Financial liabilities at fair value	913,063,384	806,126,329
Hedging liabilities	42,050,022	67,607,677
Financial liabilities at amortized cost	11,988,371,458	10,680,575,840
Total financial liabilities	12,943,484,864	11,554,309,846

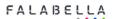
The book value of the Company's financial assets and liabilities approximates to their fair value, except for certain long-term financial obligations, The market value of instruments is determined using future cash flows discounted at current market rates as of the reporting date, The fair value and book value of long-term financial obligations are detailed as follows:

7,221,958,950

6,571,293,703

	Dec-31-22		Dec-3	1-21
	Book value	Market Value (1)	Book value	Market Value (1)
Interest-bearing loans	1,692,338,194	1,540,741,287	1,577,079,327	1,458,412,920
Bond obligations	3,743,031,694	3,659,737,410	2,974,226,044	3,165,093,567

<sup>(1)</sup> The market value hierarchy according to IFRS 13 is Level 2



# 2. Financial Risk (continued)

c) Total assets and financial liabilities: (continued)

#### **Derivatives**

The Company uses derivative financial instruments such as forward contracts and swaps for the exclusive purpose of hedging risks associated with fluctuations in interest rates and exchange rates. Part of those instruments qualifies for hedge accounting, but the remainder are accounted for as for as an investment, even though they fulfill a hedge role, as they do not comply with the requirements in IAS 39.

For hedge accounting purposes, hedges are classified as:

- Fair value hedges when covering exposure to changes in the fair value of a recognized asset or liability or an unrecognized firm commitment; or
- Cash flow hedges when covering exposure to the variability of cash flows which are attributable to a
  particular risk associated with a recognized asset or liability, or a highly probable future transaction which
  can affect income for the year; or
- Hedges of a net investment in a foreign operation.

Hedges that comply with the strict hedge accounting criteria are accounted for as stated in IAS 39 "Financial Instruments: Recognition and Valuation".

As of December 31, 2022, the Company's current derivative financial instruments include: 93 currency and interest rate swaps whose notional value amounts to ThCh\$ 2,280,270,055; and 225 currency forwards for ThCh\$ 529,340,446. All these derivative instruments add up to a total notional value of ThCh\$ 2,809,610,501. As of December 31, 2021, the Company's current derivative financial instruments include: 75 currency and interest rate swaps whose notional value amounts to ThCh\$ 1,933,483,764; and 290 currency forwards for ThCh\$ 888,928,074. All these derivative instruments add up to a total notional value of ThCh\$ 2,822,411,838.

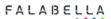
# d) Assets and Liabilities at Fair Value

	Fair valu	ue as of the reporti	ing date	
Financial instruments by category	Dec-31-22	Level 1	Level 2	Level 3
Financial assets	Dec-31-22	Level I	Level 2	Level 3
Financial assets held for trading and derivatives	954,573,522	95,252,620	859,320,902	-
Financial assets held for sale	1,376,300,826	1,376,300,826	-	-
Hedge assets	343,894,751	-	343,894,751	-
Total financial assets	2,674,769,099	1,471,553,446	1,203,215,653	

Financial Liabilities	Dec-31-22	Level 1	Level 2	Level 3
Financial liabilities at fair value	913,063,384	-	913,063,384	-
Hedging liabilities	42,050,022	-	42,050,022	-
Total financial liabilities	955,113,406		955,113,406	

	Fair val	ue as of the reporti	ing date		
Financial instruments by category	Dec-31-21	Level 1	Level 2	Level 3	
Financial assets	Dec-31-21	Levell	Level 2	Level 3	
Financial assets held for trading and derivatives	875,320,159	144,311,243	731,008,916	-	
Financial assets held for sale	2,018,807,924	2,018,807,924	-	-	
Hedge assets	484,207,289	-	484,207,289	-	
Total financial assets	3,378,335,372	2,163,119,167	1,215,216,205		

Financial Liabilities	Dec-31-21	Level 1	Level 2	Level 3
Financial liabilities at fair value	806,126,329	-	806,126,329	-
Hedging liabilities	67,607,677	-	67,607,677	-
Total financial liabilities	873,734,006		873,734,006	-



## 2. Financial Risk (continued)

# 2.1. Financial Risk

The main risks to which the Company is exposed, and which arise from financial instruments are: market risk, liquidity risk and credit risk, which are mainly generated by the uncertainty of financial markets,

# 2.1.1. Market Risk

The main market risks to which Falabella is exposed are exchange rates, inflation and interest rates,

# a) Exchange Rate Risk

Various products purchased for our retail businesses to sell, such as department stores, home improvement stores and supermarkets, are imported and denominated in foreign currencies, primarily the US, dollar, which creates an exposure to foreign exchange risk between the local currency in each country and foreign currencies. The Company has an exchange rate risk hedging policy for the retail segment, where it divides exchange rate risk into two categories: i) Exchange rate risk on liabilities for importing merchandise, and ii) Exchange rate risk of an economic nature, arising on its merchandise purchasing commitments on future imports (firm commitments),

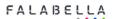
Therefore, as of December 31, 2022, the Company had consolidated payables for imported merchandise of Ch\$ 125,743 million, which includes Ch\$ 3,093 million in letters of credit.

The hedging policy defines the financial instruments used to mitigate foreign exchange risk described above as: i) cash in foreign currency; ii) receivables in foreign currency; iii) currency forwards. The Company had a hedge of Ch\$ 335,381 million as of December 31, 2022, to cover current liabilities and future obligations in foreign currency, which generated a net book liability in US dollars of Ch\$ 73,157 million. The Company estimates its firm commitments associated with consolidated imports of Ch\$ 254,099 million. Thus, the Company had an economic exposure after hedges of Ch\$ 44,461 million.

The Company estimates with 99% reliability that the maximum financial loss that it may suffer in a 30-day period following simultaneous depreciation of the local currencies (Chilean Peso, Peruvian new sol, Colombian peso, Argentine peso, Brazilian real and Uruguayan peso) with respect to the US dollar would be Ch\$ 3,892 million, which is 8.75% of the exposure described in the previous paragraph. This simultaneous depreciation was calculated as the weighted average between the depreciation estimated by currency and the exposure after coverage for each country.

To minimize exposure to fluctuations in exchange rates, debt is mostly obtained in the currency of the countries where the Company operates. As of December 31, 2022, 81.50% of consolidated financial debt after derivatives, excluding the banking business and non-financial leases under IFRS 16, was expressed in Chilean pesos (including in UF), 13.60% in Peruvian soles, 4.30% in Colombian pesos, and 0.60% in US dollar. Our entire financial debt after hedges is contracted in local currency.

The Company has invested in businesses in Peru, Colombia, Argentina, Brazil, Uruguay, Mexico, Germany, Hong Kong, and India. Therefore, Falabella has an exposure of Ch\$ 1,575,385 million in Peruvian soles, Ch\$ 338,700 million in Colombian pesos, Ch\$ 312 million in Argentine pesos, Ch\$ 194,570 million in Brazilian reals, Ch\$ 64,845 million in Uruguayan pesos, Ch\$ 154,269 million in Mexican pesos, Ch\$ -4,076 million in Euros, and Ch\$ 1,842 million in Hong Kong dollars y Ch\$11,175 million in Indian rupees. as of December 31, 2022.



- 2. Financial Risk (continued)
- 2.1. Financial Risks (continued)
- 2.1.1. Market Risk (continued)
- a) Exchange Rate Risk (continued)

Fluctuations in the exchange rates of currencies with respect to the Chilean peso can affect the value of the net investment abroad. Considering this risk as of December 31, 2022, simultaneous depreciation of 19.73% in the nine foreign currencies described above with respect to the Chilean peso, keeping the remaining variables constant, would result in a comprehensive loss of Ch\$ 461,153 million. The depreciation percentage for these currencies was determined by averaging the maximum theoretical variation that could occur in one year in each of the currencies with respect to the Chilean peso with a significance level of 10%, over the last 3 years period.

IFRS 16 was adopted on January 1, 2019. Accordingly, the Company recognizes leasing liabilities that are denominated in local and foreign currencies. Therefore, 61.67% was denominated in Chilean pesos (including UF), 22.38% in Peruvian new soles, 0.21% in Argentine pesos, 3.78% in Colombian pesos, 4.32% in US dollar and 7.64% in other currencies, as of December 31, 2022 and after IFRS 16 hedges.

# b) Inflation Risk

As of December 31, 2022, consolidated financial debt expressed in UF after derivatives, excluding the banking business, was Ch\$ 1,454,563 million or 34.60%. Most of this debt finances the real estate business in Chile, which generates income in the same currency unit, which naturally covers this risk. Therefore, by applying incremental inflation of 100 base points and keeping all other variables constant, the effect on the statement of net income resulting from net exposure to inflation on Falabella's financial debt would be a loss of approximately Ch\$ 14,546 million before tax.

## c) Interest Rate Risk

Most of the Company's financial debt is at a fixed interest rate to avoid exposure to fluctuations that might occur in variable interest rates, which can increase financial expenses.

As of December 31, 2022, 96.22% of the Company's consolidated financial debt after derivatives, and excluding the banking business, was at a fixed interest rate, 2.82% at a variable interest rate and 0.96% was overdrafts and letters of credit, which due to their term can be treated as variable interest rate.

In summary, as of December 31, 2022 Ch\$ 158,808 million or 3.78% of our financial debt principal after derivatives and excluding the banking business, was subject to short-term fluctuations in interest rates, A hypothetical increase of 100 base points during an entire year in all variable interest rates would generate an additional financial expense of Ch\$ 1,588 million.

## 2.1.2. Credit Risk

Credit risk is the risk of loss for Falabella in case a customer or other counterparty does not comply with their contractual obligations.



# 2. Financial Risk (continued)

# 2.1. Financial Risks (continued)

# 2.1.2. Credit Risk (continued)

The retail and real estate segments do not have significant concentrations of credit risk since collection essentially occurs in cash or through credit cards. Falabella also limits its exposure to credit risk by investing exclusively in highly liquid and credit-rated products.

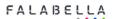
In addition, Banco Falabella Chile, Banco Falabella Peru and Banco Falabella Colombia are regulated by the superintendencies of banks or financial institutions of each country, which regulate and require the implementation of worldwide standards of credit review systems and processes.

Lastly, all Falabella's derivative transactions are with counterparties with a minimum risk rating, who are also subject to a credit analysis by the Company before initiating any transaction.

# **Maximum Exposure to Credit Risk**

The Company's maximum exposure to credit risk, without considering guarantees, as of December 31, 2022 and December 31, 2021 was detailed as follows:

	Maximum E	xposure
	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Cash equivalents	1,850,724,043	2,063,026,048
Term deposits	517,014,195	322,889,279
Highly liquid financial instruments	690,384,994	1,421,574,653
Liquidity transactions in progress, net (bank subsidiaries)	(88,902,023)	(388,963,218)
Other cash and cash equivalents	732,226,877	707,525,334
Financial assets at fair value, current	1,004,652,986	813,807,818
Derivative instruments	923,998,092	728,678,977
Others	80,654,894	85,128,841
Trade and other receivables, current	420,633,119	392,422,932
Trade receivables, net	237,398,320	205,943,140
Notes receivable, net	111,393,267	112,361,409
Miscellaneous receivables, net	71,841,532	74,118,383
Related party receivables, current	27,478,557	19,394,535
Loans and Receivables - Banking Business	78,560,261	
Debt financial instruments	78,560,261	
Loans and accounts receivable, Banking Business	6,108,823,284	5,346,827,330
Loans and accounts receivable from customers, net	6,108,823,284	5,346,827,330
Financial assets at fair value, non-current	293,815,287	507,250,640
Derivative instruments	269,626,144	475,402,805
Others	24,189,143	31,847,835
Trade and other receivable, non-current	14,308,768	11,810,824
Trade receivables, net	180,798	234,663
Notes receivable, net	11,363,649	5,720,676
Sundry receivables, net	2,764,321	5,855,485
Related party receivables, non-current	33,394,991	30,315,227
Total	9,832,391,296	9,184,855,354



# 2. Financial Risk (continued)

# 2.1 Financial Risks (continued)

## 2.1.3 Liquidity risk

The Company has various tools to limit liquidity risk. These include maintaining enough cash and cash equivalents to cover regular business obligations. Falabella S.A. and its main subsidiaries have access to bank financing such as overdrafts and loans and can quickly access debt instruments in the capital market through registered lines of bonds and commercial paper.

The fragmentation and diversification of the loan portfolio and its control mechanisms contribute to keeping expected cash flow receivables within adequate ranges.

All the above provides the Company with sufficient alternative sources of financing to meet its operating and financial obligations.

The contractual maturities of obligations that accrue interest, separated into capital and interest payable are detailed as follows:

ThCh\$	1 year	2 years	3 years	4 years	5 years	Over 5 years
Capital	4,659,033,926	763,003,150	516,410,879	157,704,915	520,725,935	2,732,504,675
Interest	285,324,139	164,297,051	130,467,745	118,648,906	113,655,834	565,068,919

The maturity of other financial liabilities is detailed in Note 18 "Other Current and Non-Current Financial Liabilities".

# 2.2. Risk Management - Banking Business

Risk Management of the banking business is part of a comprehensive risk management system expressed in business targets that seeks to comply with profitability targets under a tolerable risk framework. Risk analysis is divided into four categories: Credit Risk, Liquidity Risk, Market Risk and Operational Risk.

# 2.2.1. Credit Risk

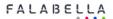
Credit risk is the potential loss from debtors not complying with their payment obligations.

Banking businesses have systems that generate risk indicators by customer segment based on their sociodemographic characteristics and payment behavior, which enables the bank to track the initiation, maintenance, collection and recovery of written-off portfolios.

## 2.2.2. Liquidity Risk

Liquidity risk is the temporary breach between payable and receivable cash flows, both in local currency, indexed currency and foreign currency, which generate net liquidity requirements that are properly measured and controlled by banks.

The banking business has a portfolio of highly liquid instruments held in investment assets, to appropriately manage their short- and long-term liquidity positions, which are available to respond to exceptional but plausible situations. This process is monitored with regular reports, liquidity risk stress tests, early warnings and contingency plans.



# 2. Financial Risk (continued)

# 2.2., Risk Management - Banking Business (continued)

# 2.2.3. Market Risk

Market risk considers interest rate risk, indexation risk and currency risk.

# a) Interest Rate Risk

Interest rate risk is exposure to losses caused by adverse changes in market interest rates which affect the value of instruments, contracts and other operations recorded in the financial position statement.

# b) Indexation Risk

Indexation risk is the exposure to losses caused by adverse changes in the units or indexation indexes defined in the local currency in which the instruments, contracts and other transactions recorded in the financial position statement are expressed.

# c) Currency Risk

Currency risk is exposure to losses caused by adverse changes in the value of foreign currencies, in which instruments, contracts and other transactions recorded in the financial position statement are expressed.

The banking business performs stress and sensitivity testing, to monitor and control these risks.

## 2,2,4, Operational Risk

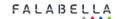
Operating Risk is the risk of loss from an inadequacy or failure of processes, personnel and internal systems or external events, including areas related to information security and business continuity. The banking business is unable to eliminate all operational risks, but it reacts through a control and supervision framework to mitigate the aforementioned risks. Therefore, banks have developed Integrated Risk Management, which is based on international standards, including technological risks, to have a comprehensive understanding of the risks within each process and prioritize mitigation with all their associated variables.

In addition, local regulations impose rules regarding minimum levels of equity for the banking business, As of December 31, 2022 and 2021, each Falabella banking subsidiary complies with these restrictions.



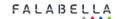
- 3. Categories presented in the Consolidated Statement of Financial Position classified by currency
  - a) Balances as of December 31, 2022 are detailed as follows:

	Chilean peso	US dollar	Euros	Peruvian new sol	Argentine peso	Colombian peso	Other	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	currencies ThCh\$	ThCh\$
Assets - Non-Banking Business	THCHŞ	Thona	ПСПФ	THOHŞ	THCHŞ	Inona	Thona	ППСПФ
Cash and cash equivalents	350,676,782	37,491,934	1,408,627	120,513,312	8,174,303	79.372.602	26,435,201	624.072.761
Other financial assets, current	19,136,093	70,241,475	1,400,027	15,669,340	0,174,303	7.178.863	204.092	112,429,863
Other innancial assets, current  Other non-financial assets, current	111,408,063	376,254	69,977	14,013,442	1,242,619	25,893,269	9,266,388	162,270,012
Trade and other receivables, current	260,159,628	7,462,549	421,370	50,229,337	6,466,055	35,276,740	60,617,440	420,633,119
,	19,093,633	1,402,549	421,370	50,229,337	0,400,000	8.278.000	106,924	27,478,557
Related party receivables, current Inventories	1,179,321,632	-		567,499,545	21,027,914	101,411,360	82,131,777	1,951,392,228
		-	<u>-</u>		35.014	, ,		110,618,323
Current tax assets	78,981,327	-		16,800,617	35,014	11,393,191	3,408,174	
Non-current assets or disposal groups held for sale	34,644,226	- 445 570 040	1 200 274	645,596	- 00.045.005		-	35,289,822
Total current assets	2,053,421,384	115,572,212	1,899,974	785,371,189	36,945,905	268,804,025	182,169,996	3,444,184,685
Other financial assets, non-current	18,199,859	275,615,428	-		-	- 400 000		293,815,287
Other non-financial assets, non-current	26,003,960	1,953,064	-	27,291,865	-	180,260	3,508,009	58,937,158
Trade and other receivables, non-current	13,483,679	26,531	-	746,430	-	52,128	-	14,308,768
Related party receivables, non-current	33,394,991	-	-	-	-	-	-	33,394,991
Equity method investments	283,159	-	-	-	-	121,118,697	150,149,298	271,551,154
Intangible assets other than goodwill	290,561,627	-	-	14,884,133	10,895	3,894,758	14,248,179	323,599,592
Goodwill	259,964,833	-	-	248,991,159	-	-	133,750,583	642,706,575
Property, plant and equipment	2,154,986,619	814	-	1,247,455,146	22,545,486	118,131,845	186,448,512	3,729,568,422
Investment properties	2,753,666,318	-	-	421,630,046	-	270,255,746	-	3,445,552,110
Tax assets, non-current	4,950,220	-	-	-	-	-	-	4,950,220
Deferred tax assets	312,274,585	-	-	79,683,912	3,819,678	24,366,068	34,089,037	454,233,280
Total Non-Current Assets	5,867,769,850	277,595,837		2,040,682,691	26,376,059	537,999,502	522,193,618	9,272,617,557
Total Assets - Non-Banking Business	7,921,191,234	393,168,049	1,899,974	2,826,053,880	63,321,964	806,803,527	704,363,614	12,716,802,242
Assets - Banking Business								
Cash and bank deposits	354,082,059	190,259,978	-	48,079,052	-	46,474,007	-	638,895,096
Transactions pending settlement	43,174,043	44,391,440	-	63,977	-	2,970	-	87,632,430
Traded instruments	50,000,000	-	-	-	-	611,083	-	50,611,083
Debt financial instruments	78,560,261	-	-	-	-	-	-	78,560,261
Financial derivative contracts	566,619,664	274,992,376	-	-	-	-	-	841,612,040
Customer loans and receivables - commercial	76,429,716	-	-	-	-	-	-	76,429,716
Customer loans and receivables - housing	612,256,265	-	-	28,359	-	-	-	612,284,624
Customer loans and receivables - consumption	3,455,568,626	-	-	809,737,107	-	1,154,803,211	-	5,420,108,944
Investment instruments held for sale	1.181.341.306	-	-	85.248.675	-	109.710.845	-	1.376.300.826
Investments in companies	-	-	-	4,553,335	-	-	-	4,553,335
Intangible assets	23,670,305	-	-	29,461,568	-	18.940.241	_	72,072,114
Property, plant and equipment	28,680,587	_	-	17,422,685	_	8,974,658	_	55,077,930
Current tax liabilities	87,496,948	-	_	2,833,877	-	14,685,597	_	105,016,422
Deferred tax liabilities	65,158,335	-	-	18,430,585	_	6,268,704	_	89,857,624
Other assets	249.936.279	5,490,126		42.802.705	-	21.178.348	_	319,407,458
Total AssetsBanking Business	6,872,974,394	515,133,920		1,058,661,925		1,381,649,664		9,828,419,903
Total Assets	14,794,165,628	908,301,969	1,899,974	3,884,715,805	63.321.964	2,188,453,191	704,363,614	22,545,222,145



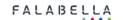
- 3. Categories presented in the Consolidated Statement of Financial Position classified by currency (continued)
  - a) Balances as of December 31, 2022 are detailed as follows (continued)

	Chilean peso ThCh\$	US dollar ThCh\$	Euros ThCh\$	Peruvian new sol	Argentine peso ThCh\$	Colombian peso ThCh\$	Other currencies ThCh\$	Total ThCh\$
Liabilities - Non-Banking Business								
Other financial liabilities, current	571,839,073	230,522,527	362,804	148,638,025	31,558	24,027,837	-	975,421,824
Leasing liabilities, current	68,947,638	15,045,602	-	4,541,156	78,048	8,107,888	6,560,007	103,280,339
Trade and other payables	578,049,961	112,966,945	9,682,771	212,105,059	11,576,251	64,542,756	62,777,726	1,051,701,469
Related party payables, current	8,900,055	-	-	-	-	13,233,119	177,807	22,310,981
Other provisions, current	9,260,770	94,306	4,059,575	4,969,986	5,199,883	2,723,091	1,206,759	27,514,370
Current tax liabilities	28,358,165	1,528,438	-	5,172,322	137,637	657,761	378,584	36,232,907
Employee benefit provisions	148,595,110	100,685	-	46,807,657	5,026,952	9,820,136	12,488,522	222,839,062
Other non-financial liabilities, current	145,523,933	568,733	39,770	45,158,659	3,149,832	17,438,677	7,897,194	219,776,798
Total current liabilities	1,559,474,705	360,827,236	14,144,920	467,392,864	25,200,161	140,551,265	91,486,599	2,659,077,750
Other Non-Current Financial Liabilities	2,198,787,196	1,042,615,373	-	314,448,165	-	115,037,968	-	3,670,888,702
Leasing liabilities, non-current	663,717,287	211,729,246	-	80,064,773	2,457,030	32,711,977	85,521,967	1,076,202,280
Trade and other payables, non-current	1,202,938	-	-	-	-	-	-	1,202,938
Other provisions, non-current	460,946	-	-	7,909,916	-	159,011	1,269,098	9,798,971
Deferred tax liabilities	455,950,698	-	-	129,070,045	1,563,151	-	1,969,696	588,553,590
Non-current employee benefits provisions	58,907,511	-	-	1,541,094	296,900	598,765	210,519	61,554,789
Other non-financial liabilities, non-current	41,612,345	1,902,059	-	4,581,872	-	248,656	2,204	48,347,136
Total Non-Current Liabilities	3,420,638,921	1,256,246,678	-	537,615,865	4,317,081	148,756,377	88,973,484	5,456,548,406
Total Liabilities - Non-Banking Business	4,980,113,626	1,617,073,914	14,144,920	1,005,008,729	29,517,242	289,307,642	180,460,083	8,115,626,156
Liabilities - Banking Business								
Deposits and other demand obligations	1,458,472,010	2,302,484	-	34,231,280	-	188,223,810	-	1,683,229,584
Transactions pending settlement,	139,073,115	37,461,338	-	-	-	-	-	176,534,453
Savings accounts and other term deposits	2,039,476,891	219,998,815	-	680,042,428	-	797,198,464	-	3,736,716,598
Financial derivative contracts	601,574,622	283,064,807	-	-	-	-	-	884,639,429
Obligations to banks	443,918,482	42,737,701	-	19,145,545	-	121,805,275	-	627,607,003
Debt issued	204,242,278	-	-	-	-	-	-	204,242,278
Other financial obligations	27,684,058	-	-	-	-	-	-	27,684,058
Leasing liabilities	57,840,000	-	-	-	-	-	-	57,840,000
Current tax liabilities	10,050,182	6,200,343	-	3,983,851	-	4,648,608	-	24,882,984
Provisions	9,461,809	4,913,668	-	-	-	3,705,538	-	18,081,015
Other liabilities	222,998,941	30,080,371	-	170,848,402	-	63,109,216	-	487,036,930
Total Liabilities - Banking Business	5,214,792,388	626,759,527		908,251,506	-	1,178,690,911	-	7,928,494,332
Total Liabilities	10,194,906,014	2,243,833,441	14,144,920	1,913,260,235	29,517,242	1,467,998,553	180,460,083	16,044,120,488



- 3. Categories presented in the Consolidated Statement of Financial Position classified by currency (continued)
  - b) Balances as of December 31, 2021 are detailed as follows:

	Chilean peso ThCh\$	US dollar ThCh\$	Euros ThCh\$	Peruvian new sol ThCh\$	Argentine peso ThCh\$	Colombian peso ThCh\$	Other currencies ThCh\$	Total ThCh\$
Assets - Non-Banking Business								
Cash and cash equivalents	218,525,041	69,257,067	472,322	138,494,285	7,065,764	70,508,575	28,942,484	533,265,538
Other financial assets, current	17,264,252	9,447,621	20,049	7,450,639	3,574,691	7,409,311	201,537	45,368,100
Other non-financial assets, current	81,538,280	326,043	540,085	9,329,933	4,058,007	17,350,335	9,975,850	123,118,533
Trade and other receivables, current	276,219,987	7.394.241	94.735	35.677.468	7.052.718	13.534.555	52.449.228	392,422,932
Related party receivables, current	3,430,269	-	-	-	-	11,211,699	4,752,567	19,394,535
Inventories	1,111,549,233	-	-	563,052,360	20,672,314	100,228,891	72,290,993	1,867,793,791
Current tax assets	24.880.745	40.478	9.190	14.269.156	206.432	10.950.724	2.537.657	52.894.382
Non-current assets or disposal groups held for sale	38,129,032	-	-	-	-	-	-	38,129,032
Total current assets	1,771,536,839	86,465,450	1,136,381	768,273,841	42,629,926	231,194,090	171,150,316	3,072,386,843
Other financial assets, non-current	25,512,674	476,107,076	-	5,630,890	-	-	-	507,250,640
Other non-financial assets, non-current	28,301,533	2,987,166	-	20,003,306	-	20,753,807	7,154,999	79,200,811
Trade and other receivables, non-current	11,025,797	77,988	-	707,039	-	-	-	11,810,824
Related party receivables, non- current	30,315,227	-	-	-	-	-	-	30,315,227
Equity method investments	281,533	-	-	-	-	120,239,817	125,578,437	246,099,787
Intangible assets other than goodwill	291,756,885	-	-	16,218,338	29,400	3,040,672	19,967,138	331,012,433
Goodwill	259,964,833	-	-	235,120,095	-	-	131,870,374	626,955,302
Property, plant and equipment	2,058,780,466	8,905	-	1,188,680,129	23,637,970	140,755,064	151,076,341	3,562,938,875
Investment properties	2,735,714,712	-	-	399,504,916	-	270,805,599	-	3,406,025,227
Tax assets, non-current	10,460,577	-	-	1,819,934	-	1,008,682	-	13,289,193
Deferred tax assets	153,433,628	-	-	48,863,613	7,719,585	19,532,005	31,097,857	260,646,688
Total Non-Current Assets	5,605,547,865	479,181,135	-	1,916,548,260	31,386,955	576,135,646	466,745,146	9,075,545,007
Total Assets - Non-Banking Business	7.377.084.704	565.646.585	1.136.381	2.684.822.101	74.016.881	807.329.736	637.895.462	12.147.931.850
Assets - Banking Business								
Cash and bank deposits	314,588,624	89,014,381	-	101,623,047	-	57,399,372	-	562,625,424
Transactions pending settlement	31,689,892	27,991,276	-	28,947	-	175,944	-	59,886,059
Traded instruments	19,519,927	4,297,210	-	-	-	75,539,119	-	99,356,256
Rights for resale agreements and securities loans	15,171,250	-	-	-	-	-	-	15,171,250
Financial derivative contracts	691,114,714	1,266,488	-	-	-	-	-	692,381,202
Customer loans and receivables – commercial	73,287,020	-	-	-	-	-	-	73,287,020
Customer loans and receivables – housing	568,522,218	-	-	49,024	-	-	-	568,571,242
Customer loans and receivables – consumption	2,454,653,474	651,838,105	-	565,214,859	-	1,033,262,630	-	4,704,969,068
Financial assets at fair value through other comprehensive income	1,675,829,265	186,925,883	-	62,982,592	-	93,070,184	-	2,018,807,924
Investments in companies	-	-	-	3,810,616	-	-	-	3,810,616
Intangible assets	23,832,156	-	-	35,201,053	-	19,383,713	-	78,416,922
Property, plant and equipment	29,041,767	-	-	16,850,455	-	11,745,574	-	57,637,796
Current tax liabilities	1,328,172	-	-	4,317,319	-	15,651,882	-	21,297,373
Deferred tax liabilities	55,000,886	-	-	17,677,661	-	3,013,248	-	75,691,795
Other assets	23,832,156	-	-	35,201,053	-	19,383,713	-	78,416,922
Non-current assets and disposal groups for sale	61,484	-	-	-	-	-	-	61,484
Total AssetsBanking Business	6,089,050,337	1,054,906,185	-	821,521,549		1,319,233,945		9,284,712,016
Total Assets	13,466,135,041	1,620,552,770	1,136,381	3,506,343,650	74,016,881	2,126,563,681	637,895,462	21,432,643,866



- 3. Categories presented in the Consolidated Statement of Financial Position classified by currency (continued)
  - b) Balances as of December 31, 2021 are detailed as follows (continued)

	Chilean peso	US dollar	Euros	Peruvian new sol	Argentine peso	Colombian peso	Other currencies	Total
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Liabilities - Non-Banking Business			. ,	- '	- ,	- 1	- 1	
Other financial liabilities, current	200,943,527	55,948,927	119,018	174,838,127	166	76,232,315	-	508,082,080
Leasing liabilities, current	62,743,772	13,657,068	-	3,839,199	104,874	9,048,135	6,738,961	96,132,009
Trade and other payables	756,845,026	110,296,342	19,966,195	254,681,140	20,498,392	77,022,862	57,069,103	1,296,379,060
Related party payables, current	17,222,750	-	-	-	-	16,231,434	76,533	33,530,717
Other provisions, current	7,976,076	-	4,235,485	6,048,262	5,148,814	3,178,442	1,182,288	27,769,367
Tax liabilities, current	77,729,568	42,510	-	11,534,503	809,644	21,395	328,422	90,466,042
Employee benefit provisions	133,721,227	-	-	47,541,366	6,914,922	7,459,076	11,488,605	207,125,196
Other non-financial liabilities, current	133,346,752	1,376,073	414,498	24,176,272	2,644,871	17,748,682	8,466,797	188,173,945
Total current liabilities	1,390,528,698	181,320,920	24,735,196	522,658,869	36,121,683	206,942,341	85,350,709	2,447,658,416
Other Non-Current Financial Liabilities	1,568,013,766	1,205,756,477	-	289,985,376	-	80,170,306	-	3,143,925,925
Leasing liabilities, non-current	593,988,690	204,143,449	-	71,969,871	4,320,665	45,124,176	58,913,025	978,459,876
Trade and other payables, non-current	1,098,361	-	-	-	-	-	-	1,098,361
Other provisions, non-current	382,281	-	-	7,628,748	-	184,823	1,198,495	9,394,347
Deferred tax liabilities	485,601,883	-	-	122,927,969	1,222,243	-	3,536,380	613,288,475
Non-current employee benefits provisions	45,124,702	-	-	1,727,855	223,333	379,562	246,653	47,702,105
Other non-financial liabilities, non-current	41,031,919	1,977,797	-	5,151,989	-	215,917	7,645	48,385,267
Total Non-Current Liabilities	2,735,241,602	1,411,877,723		499,391,808	5,766,241	126,074,784	63,902,198	4,842,254,356
Total Liabilities - Non-Banking Business	4,125,770,300	1,593,198,643	24,735,196	1,022,050,677	41,887,924	333,017,125	149,252,907	7,289,912,772
Liabilities - Banking Business								
Deposits and other demand obligations	1,973,527,930	1,366,837	-	65,630,125	-	270,492,899	-	2,311,017,791
Transactions pending settlement,	427,540,838	21,308,439	-	-	-	-	-	448,849,277
Savings accounts and other term deposits	1,092,155,155	185,681,521	-	515,384,630	-	628,852,481	-	2,422,073,787
Financial derivative contracts	779,430,144	-	-	-	-	-	-	779,430,144
Obligations to banks	586,629,989	37,234,906	-	-	-	157,728,481	-	781,593,376
Debt issued	183,629,545	-	-	-	-	-	-	183,629,545
Regulatory capital financial instruments issued	28,378,307	-	-	-	-	-	-	28,378,307
Other financial obligations	65,170,753	-	-	-	-	-	-	65,170,753
Leasing liabilities	11,100,124	6,177,479	-	2,298,616	-	6,821,196	-	26,397,415
Current tax liabilities	19,975,132	-	-	-	-	-	-	19,975,132
Provisions	44,477,670	-	-	5,049,324	-	4,234,487	-	53,761,481
Other liabilities	240,835,875	52,819,263	-	38,912,570	-	44,821,648	-	377,389,356
Total Liabilities - Banking Business	5,452,851,462	304,588,445	-	627,275,265	-	1,112,951,192	-	7,497,666,364
Total Liabilities	9,578,621,762	1,897,787,088	24,735,196	1,649,325,942	41,887,924	1,445,968,317	149,252,907	14,787,579,136



# Note 35 - Share Capital

# a) The Company's capital management objectives, policies and processes

Falabella S.A. achieves appropriate capital ratios, to support and provide continuity and stability to its business. In addition, the Company continuously monitors its capital structure and that of its subsidiaries, to maintain an optimal structure that reduces the cost of capital.

Falabella monitors capital using an index of net consolidated financial debt (excluding the banking businesses) over equity, As of December 31, 2022, this index was 0.62.

The Company has been rated locally as follows by the Feller-Rate and Fitch Ratings credit ratings:

Local Ratings	Feller-Rate	Fitch Ratings
Shares	1st C.N. 1	1st C.N. 1
Bonds and lines of bonds	AA / Stable Outlook	AA / Stable Outlook

The Company also has an international credit rating from Standard & Poor's (BBB, Stable Outlook) and Fitch Ratings (BBB, Stable Outlook)

# b) Share capital and number of shares

As of December 31, 2022, the Company's capital was detailed as follows:

Number of shares

Sorios	Number of Shares	Number of Shares	Number of Shares
Series Subscribed		Paid	With Voting Rights
Single	2,508,844,629	2,508,844,629	2,508,844,629

As of December 31, 2022, the Company holds 4,700,000 of its own shares, which have been recorded as a deduction to equity.

# Share capital

	Dec-3	1-22	Dec-31-21				
Series	Subscribed capital	Paid capital	Subscribed capital	Subscribed capital			
	ThCh\$	ThCh\$	ThCh\$	ThCh\$			
Single	923,902,113	923,902,113	923,902,113	923,902,113			
Issuance cost	(4,482,724)	(4,482,724)	(4,482,724)	(4,482,724)			
Total issued capital	919,419,389	919,419,389	919,419,389	919,419,389			

# c) Share Premium on Placement

As of December 31, 2022 and 2021, the cumulative amount was ThCh\$ 93,482,329.



# Note 35 - Share Capital (continued)

# d) Other reserves as of December 31, 2022 and 2021 were detailed as follows:

Other reserves	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Conversion reserve	(99,268,894)	(119,738,475)
Cash flow hedge reserve	(84,867,633)	64,557,133
Actuarial gains or losses on defined benefit plans reserve	(30,857,262)	(21,135,488)
Gains or losses on financial assets held for sale reserves	(16,713,068)	(23,751,909)
Share-based payments reserve	40,106,269	40,106,269
Capital adjustment due to currency restatement (1)	12,256,323	12,256,323
Other reserves (2)	(202,350,494)	(198,720,914)
Total Other Reserves	(381,694,759)	(246,427,061)

Movement in Other Reserves	Dec-31-22	Dec-31-21
	ThCh\$	ThCh\$
Opening balance	(246,427,061)	(407,289,735)
Conversion reserve	20,469,581	149,640,965
Cash flow hedge reserve	(149,424,766)	64,161,216
Actuarial gains or losses on defined benefit plans reserves	(9,721,774)	(71,132)
Gains or losses on financial assets held for sale reserves	7,038,841	(24,508,879)
Other reserves	(3,629,580)	(28,359,496)
Total Annual Movement	(135,267,698)	160,862,674
Closing balance	(381,694,759)	(246,427,061)

<sup>(1)</sup> This one-off effect was caused by adopting IFRS due to the obligation to apply the CPI for local purposes,

# e) Dividend policy

Falabella's dividend policy is to distribute at least 30% of the Company's distributable earnings each year,

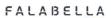
At a meeting held on October 26, 2010, the Board approved a policy (hereinafter the "Policy") to calculate distributable earnings, in accordance with Circular 1,945, complemented by Circular 1,983, both issued by the FMC, This policy established that no deductions or additions would be made to distributable earnings, in response to the circumstances at the time the Policy was implemented, The policy has been consistently applied since it was approved, Consequently, since it was approved through to 2015, the Company has not adjusted the "Net Income (Loss) Attributable to Owners of the Parent" in its financial statements,

On December 27, 2016, the Board agreed to amend the Policy based on the results for 2016, to exclude the following:

- i. Unrealized gains on the fair value valuation of assets and liabilities, which arise as a result of business combinations or corporate restructuring, including at subsidiaries and associates. It will be reinstated when realized.
- ii. Unrealized gains on the fair value valuation of investment properties, will be reinstated into distributable earnings when realized,
- iii. The effects of deferred taxes associated with the concepts indicated in i) and ii) above will be treated in the same manner as the item generating them,

On April 19, 2022, the Shareholders' Meeting approved the distribution of a final dividend of Ch\$65 per share, which was credited to profits for the year 2021. This dividend was paid on April 28, 2022.

<sup>(2)</sup> Primarily due to reserves on the acquisition of minority interests,



# Note 35 – Net Equity (continued)

# e) Dividend policy (continued)

On September 27, 2022, the Board of Directors approved the distribution of an interim dividend of Ch\$22 per share, which was credited to profits for the year 2022. This interim dividend was paid on October 19, 2022.

On April 27, 2021, a Shareholders' Meeting approved the distribution of an interim dividend of Ch\$5 per share from earnings for 2020. This dividend was paid on May 13, 2021,

On August 31, 2021, the Board of Directors approved the distribution of an interim dividend of Ch\$30 per share, which was credited to profits for the year 2021. This interim dividend was paid on September 29, 2021.

# f) Summarized financial information for subsidiaries with non-controlling interests

The Chilean subsidiary Plaza S.A. has non-controlling interests that are significant for Falabella before intercompany eliminations and other adjustments for consolidation. Financial information regarding this subsidiary is detailed as follows:

	Dec-31-22	Dec-31-21
Non-controlling interest	40.72%	40.72%
Non-current assets	3,318,189,448	3,319,502,491
Current assets	538,685,347	264,627,081
Non-current liabilities	1,683,360,947	1,409,014,743
Current liabilities	217,902,059	226,923,892
Net assets	1,955,611,789	1,948,190,937
Revenue	383,863,776	276,694,599
Net income for the year	71,066,168	47,600,757
Comprehensive income	(26,369,663)	8,090,059
Net income (loss) attributable to non-controlling interests	4,620,846	1,045,060
Cash flow from operating activities	275,302,199	220,089,473
Cash flow from investing activities	(97,988,473)	(70,108,822)
Cash flow from financing activities, before dividends paid to parties with non-controlling interests	18,374,332	(224,368,432)
Cash flow from financing activities, cash dividends to parties with non-controlling interests	(18,768,632)	(3,580,208)

On August 31, 2022, Ripley Inversiones II S.A. ("Ripley Inversiones"), shareholder of the subsidiary Nuevos Desarrollos S.A. ("Nuevos Desarrollos"), notified the exercise of its right to sell its shares in Nuevos Desarrollos, in accordance with the shareholders' pact between Ripley Inversiones and Plaza Oeste SpA, with respect to their relations as shareholders of Nuevos Desarrollos. Therefore, the subsidiary Plaza Oeste SpA, shareholder and owner of 77.5% of the share in Nuevos Desarrollos, must get a third party to buy all of Ripley Inversiones' shares in Nuevos Desarrollos or else, purchase the shares itself. The purchase price will be the average company value established by two top-tier banks and must be paid within 30 days following the determination of that price.



# Note 36 - Financial Information by Segment

# General description of segments and their measurement:

The Company's operating segments have been selected in accordance with Falabella's main businesses, which are regularly reviewed by Senior Management, to measure performance, evaluate risks, allocate resources, and segmented information is available. Certain segments have been grouped because they possess similar financial characteristics. The information that the Company's Management regularly examines is net income from each of the operating segments in Chile and consolidated net income from each foreign subsidiary.

The same policies described in the accounting criteria note are used to produce Management and accounting reports. There are no overall differences between the accounting policies used to measure net income, assets and liabilities for each segment. Inter-segment eliminations are disclosed at an overall level; therefore, inter-segment transactions and income are disclosed at the value of the original transaction in each segment.

Falabella has the following business segments:

- a) Department stores: This segment operates under the Falabella brand and its activities are the sale of a range of products including retail sales of clothing, accessories and products for the home, electronics, beauty products and others.
- b) Home improvement: This segment operates mainly under the Sodimac brand and its activities are the sale of building and home improvement products, including building materials, hardware, tools, and accessories for kitchen, bathroom, garden and decoration, among other things.
- c) Supermarkets: This segment operates using the hypermarkets and supermarkets format under the Tottus brand, offering food and other non-food products.
- d) Real estate: Operates in the real estate segment through constructing and leasing malls.
- e) Other businesses and inter-segment eliminations include the remaining Falabella companies, which includes Linio, Falabella.com, Digital Payments, Ikea, Fazil, the industrial sector, Corredora de Seguros de Chile, CF Seguros de Vida, investments in Uruguay and Mexico, investment companies and eliminations. In addition, the consolidated operations of the following subsidiaries abroad have been defined as segments:
  - Argentina: Owns the home improvement business ().
  - Colombia It has department stores and retail financial businesses, Banco Falabella S.A., is shown in the Banking Business for segment information purposes.
  - Peru: It is the only foreign country with the same businesses as Chile, Banco Falabella Peru S.A. is shown in the Banking Business for segment information purposes.
  - Brazil It has a home improvement business.
- f) Banking Business: includes information on all banking business, in Chile and abroad.

The customer portfolio is broadly dispersed and there are no individual customers that are significantly representative.

The information disclosed in each segment is presented net of eliminations for transactions and income between companies in each segment, Inter-segment income and transactions are eliminated at an overall level, and form part of Falabella's final consolidated figures. This presentation is the same used by management for its regular reviews of the Company's performance.

Operating revenue for the Chilean Real Estate segment of ThCh\$ 478,410,794 as of December 31, 2022 (ThCh\$ 365,307,722 as of December 31, 2021) is total income receivable from real estate companies in Chile with third parties and related companies, conversely, note 14 i) presents the leasing income with third parties for all real estate companies of Falabella.

On June 9, 2021, the Argentine subsidiary CMR Falabella S.A. transferred its portfolio of active credit cards to the Argentine "Banco Columbia". In addition, during the second quarter of 2021, the closure of the Falabella department stores in Argentina was completed, along with its e-commerce channel.



# Note 36 - Financial Information by Segment (continued)

Segment Information - Non-Banking Business

Segment Information Non-Banking Business	Department Stores Chile	Home Improvement and Construction Materials Chile	Supermarkets Chile	Real Estate Chile	Department Stores Peru	Home Improvement and Construction Materials Peru	Supermarkets Peru	Other Businesses and Eliminations Peru	Department Stores, Home Improvement and Construction Materials Argentina	CMR Argentina	Other Businesses and Eliminations Argentina	Department Stores Colombia	Other Businesses and Eliminations Colombia	Home Improvement and Construction Materials Brazil	Other Businesses and Eliminations Brazil	Other Businesses and Inter-segment eliminations
							31-dic-22									
Operating revenue	2,016,957,012	2,957,797,459	1,006,466,991	478,410,794	911,099,899	847,426,525	1,238,960,364	71,868,306	125,101,854	9,581,869	509,922,795	25,416,758	277,686,780	1	(16,031,008)	10,460,666,398
Operating Costs	(1,460,343,379)	(2,082,239,782)	(753,955,227)	(139,611,775)	(639,129,015)	(593,866,563)	(960,067,077)	(23,346,802)	(71,562,693)	152,135	(356,888,304)	(6,727,229)	(177,517,348)	-	379,766	(7,264,723,293)
Non-Banking financial income	144,040	2,377,376	295,379	26,577,164	873,206	826,918	1,253,520	2,002,282	3,845,137	186,996	18,209,301	3,427,429	1,883,145	10,815	(97,118)	61,815,590
Non-Banking financial expenses	(31,806,690)	(60,644,862)	(16,012,493)	(201,969,217)	(19,741,621)	(31,421,681)	(30,270,142)	237,317	15,894,232	(1,189,126)	(12,218,307)	(544,243)	(8,704,026)	(297)	(65,180,437)	(463,571,593)
Net financial expenses all segments	(31,662,650)	(58,267,486)	(15,717,114)	(175,392,053)	(18,868,415)	(30,594,763)	(29,016,622)	2,239,599	19,739,369	(1,002,130)	5,990,994	2,883,186	(6,820,881)	10,518	(65,277,555)	(401,756,003)
Depreciation and amortization all segments	(81,626,461)	(112,342,390)	(55,693,279)	(67,590,796)	(31,258,610)	(32,892,682)	(41,192,459)	(2,703,729)	(2,728,178)	(110,809)	(21,093,172)	(1,087,736)	(14,289,545)	-	2,126,199	(462,483,647)
Net income before tax	(68,121,202)	63,126,501	(36,524,133)	94,046,819	50,798,383	37,085,902	3,323,298	32,079,717	(3,505,805)	729,246	11,067,028	27,837,772	(124,104)	(13,203)	(301,199,139)	(89,392,920)
Income tax (expense) income	35,473,306	(11,046,543)	15,456,618	6,275,712	(14,315,770)	(8,463,588)	(2,801,989)	(10,091,025)	(921)	(506,404)	(2,544,729)	(208,203)	(285,167)	-	73,840,543	80,781,840
Net income all segments	(32,647,896)	52,079,958	(21,067,515)	100,322,531	36,482,613	28,622,314	521,309	21,988,692	(3,506,726)	222,842	8,522,299	27,629,569	(409,271)	(13,203)	(227,358,596)	(8,611,080)
Share of net income of associates and joint ventures accounted for using the equity method	-	-	-	23,261	-	-	-	-	-	-	-	31,261,229	-	-	(14,468,774)	16,815,716
Trade and other receivables, current	68,788,111	76,806,303	13,867,575	107,051,959	8,854,526	7,790,600	16,797,302	16,584,193	6,450,072	-	6,579,028	4,886,717	47,797,867	-	38,378,866	420,633,119
Inventories	456,678,861	543,891,669	126,705,605	231,192	213,247,819	187,131,211	167,058,482	1	21,027,914	-	101,313,286	53,566	64,951,362	1	69,101,261	1,951,392,228
Trade and other receivables, non-current	-	471,680	1	13,011,999	245,400	11	1	527,550	=	-	52,128	-	-	1	1	14,308,768
Property, Plant and Equipment	524,988,558	991,829,541	380,199,766	793,562,171	251,672,876	327,838,224	454,917,453	209,901,881	21,934,002	-	94,998,167	10,308,900	137,264,326		(469,847,443)	3,729,568,422
Investment Properties	-		·	3,026,213,421		28,195,622	1	392,631,170	=	-	-	-	-	1	(1,488,103)	3,445,552,110
Total segment assets	1,248,572,774	1,750,554,838	570,336,914	4,660,087,121	546,826,102	815,091,580	734,578,932	668,661,234	66,076,461	(3,258,692)	260,700,826	197,377,077	294,701,342	41,643,486	864,852,247	12,716,802,242
Equity method investments	-		·	283,159		1	1	1	=	-	-	121,118,697	1	1	150,149,298	271,551,154
Other current financial liabilities	3,344,015	6,707,992	647,146	131,767,000	51,838,584	13,702,499	27,598,268	55,498,674	31,558	-	45,996,722	-	-		638,289,366	975,421,824
Trade and other payables	155,647,350	186,627,629	95,461,683	57,028,966	59,193,078	71,733,724	123,717,733	11,309,714	13,451,357	191	48,613,681	11,169,992	44,552,580	3,487	173,190,304	1,051,701,469
Other Non-Current Financial Liabilities	-	51,176,040	-	1,168,610,114	8,220,841	-	28,882,216	277,345,108	-	-	-	_	_	-	2,136,654,383	3,670,888,702
Leasing liabilities, non-current	319,571,810	751,002,679	198,075,662	20,235,986	118,099,717	159,888,686	154,591,547	(145,226,039)	3,635,672	-	38,465,257	75,264	74,993,314	-	(617,207,275)	1,076,202,280
Total segment liabilities	905,672,116	1,579,473,440	479,152,768	2,325,993,668	390,408,844	430,994,059	501,120,007	(14,162,702)	60,336,067	(1,175,321)	201,083,368	16,229,804	137,762,416	4,012,697	1,098,724,925	8,115,626,156
Disbursements of the segment's non-monetary assets	(39,877,697)	(63,246,774)	(29,393,199)	(140,400,570)	(19,650,372)	(6,886,029)	(21,783,942)	(13,115,464)	(590,510)	(134,254)	(8,793,097)	(10,308,958)	(30,132,977)	-	(109,974,422)	(494,288,265)
Segment's operating cash flow	(47,000,496)	59,484,213	27,583,413	326,047,071	62,807,932	63,606,505	76,269,267	(72,659,567)	5,794,244	(11,244,146)	(3,857,393)	29,081,191	23,141,505	-	(299,519,132)	239,534,607
Segment's investing cash flow	(40,082,288)	(60,934,220)	(29,406,730)	(102,355,274)	(20,395,484)	1,244,011	(35,975,024)	11,655,923	(6,041,066)	12,941,585	6,534,827	13,670,407	(30,132,977)	_	(160,900,041)	(440,176,351)
Segment's financing cash flow	72,063,869	(18,711,899)	4,008,916	(46,917,397)	(64,544,474)	(65,492,473)	(39,571,994)	45,799,011	31,523	(10,714)	(18,653,366)	(4,273,546)	(9,063,559)	(2)	383,189,988	237,853,883



# Note 36 - Financial Information by Segment (continued)

Segment Information - Non-Banking Business (continued)

Segment Information Non-Banking Business	Department Stores Chile	Home Improvement and Construction Materials Chile	Supermarkets Chile	Real Estate Chile	Department Stores Peru	Home Improvement and Construction Materials Peru	Supermarkets Peru	Other Businesses and Eliminations Peru	Department Stores, Home Improvement and Construction Materials Argentina	CMR Argentina	Other Businesses and Eliminations Argentina	Department Stores Colombia	Other Businesses and Eliminations Colombia	Home Improvement and Construction Materials Brazil	Other Businesses and Eliminations Brazil	Other Businesses and Inter-segment eliminations	Segment Information Non-Banking Business
								31-dic-21									
Operating revenue	2,205,805,487	3,255,724,149	989,973,957	365,307,722	710,799,228	764,372,311	1,083,804,215	48,014,865	182,389,607	14,476,933	7,800,059	450,488,356	30,712,594	234,042,184	-	(8,327,927)	10,335,383,740
Operating Costs	(1,456,422,100)	(2,235,217,768)	(720,854,296)	(127,390,352)	(496,638,542)	(525,886,755)	(824,384,848)	(22,317,650)	(103,516,608)	(5,170,714)	133,157	(313,491,632)	(3,269,578)	(148,646,516)	-	(64,786,043)	(7,047,860,245)
Non-Banking financial income	23,882,546	25,642,200	8,537,493	3,927,184	7,570,952	16,046,215	13,558,082	5,030,900	3,822,399	9,084,957	(7,265,136)	8,770,872	657,398	854,705	6,326	4,390,151	124,517,244
Non-Banking financial expenses	(21,736,017)	(36,092,358)	(10,798,272)	(112,221,803)	(10,096,740)	(16,195,674)	(15,558,231)	1,732,551	10,424,874	(5,484,947)	7,199,448	(11,339,925)	(461,965)	(7,307,807)	(259)	(62,528,212)	(290,465,337)
Net financial expenses all segments	2,146,529	(10,450,158)	(2,260,779)	(108,294,619)	(2,525,788)	(149,459)	(2,000,149)	6,763,451	14,247,273	3,600,010	(65,688)	(2,569,053)	195,433	(6,453,102)	6,067	(58,138,061)	(165,948,093)
Depreciation and amortization all segments	(78,047,787)	(104,948,773)	(47,267,797)	(67,688,688)	(25,449,857)	(28,912,078)	(35,418,505)	(1,787,439)	(3,076,401)	_	(285,109)	(19,908,044)	(1,492,580)	(10,984,789)		(2,923,699)	(428, 191, 546)
Net income before tax	132,851,125	309,285,387	22,945,970	70,242,738	38,294,929	47,935,790	20,572,512	19,894,859	(29,460,549)	(3,325,471)	5,984,096	11,843,408	22,961,007	8,270,139	(3,131)	(86,571,949)	591,720,860
Income tax (expense) income	(27,641,064)	(80,333,967)	(4,116,947)	(4,789,968)	(13,010,518)	(15,685,611)	(8,445,914)	(6,875,621)	6,445,199	(58,153)	(18,648)	(1,993,187)	3,366,986	(2,586,172)		18,417,618	(137,325,967)
Net income all segments	105,210,061	228,951,420	18,829,023	65,452,770	25,284,411	32,250,179	12,126,598	13,019,238	(23,015,350)	(3,383,624)	5,965,448	9,850,221	26,327,993	5,683,967	(3,131)	(68,154,331)	454,394,893
Share of net income of associates and joint ventures accounted for using the equity method	_	1	-	18,432	-	-	-	-	1	-	-	-	35,123,810	-	1	(12,480,105)	22,662,137
Trade and other receivables, current	59,845,460	93,933,031	23,301,914	82,346,949	6,865,308	6,673,661	10,066,883	13,923,390	6,800,552	294,804	-	6,682,203	4,640,922	43,687,761	414	33,359,680	392,422,932
Inventories	396,865,394	569,070,771	135,999,902	227,683	195,609,033	187,528,864	179,872,805	-	20,672,314	-	-	100,160,970	67,921	54,079,505	-	27,638,629	1,867,793,791
Trade and other receivables, non-current	-	484,994	-	10,540,803	138,759	79,481	-	566,787	1	_	-	1	1	-		-	11,810,824
Property, Plant and Equipment	521,334,962	863,615,293	367,547,183	803,973,780	225,681,072	324,655,327	431,781,587	204,192,943	23,028,140	_	609,830	123,431,685	4,899,992	106,789,595		(438,602,514)	3,562,938,875
Investment Properties	-	1	-	3,008,786,852	-	26,713,528	-	372,012,950	1	_	-	1	1	-		(1,488,103)	3,406,025,227
Total segment assets	1,224,948,536	1,709,056,748	557,320,515	4,363,520,979	499,700,247	802,873,170	694,835,005	666,113,776	79,457,423	44,914,623	(45,129,703)	311,204,215	173,419,519	264,932,776	39,006,827	761,757,194	12,147,931,850
Equity method investments	-	-	-	281,533	=	-	_	-	-	-	-	_	120,239,817	-	-	125,578,437	246,099,787
Other current financial liabilities	777,521	38,634,825	881,203	150,492,544	74,029,379	6,383,682	63,270,452	31,154,615	40	126	-	12,003,473	-	-	-	130,454,220	508,082,080
Trade and other payables	212,702,295	253,787,381	94,273,314	54,249,676	70,709,753	90,346,946	123,851,710	12,428,410	16,774,981	5,699,615	111,656	67,379,123	15,351,546	42,739,748	784	235,972,122	1,296,379,060
Other financial liabilities, non-current	-	45,767,517	-	884,219,710	12,097,554	-	28,925,147	248,962,675	-	-	-	9,728,577	-	-	-	1,914,224,745	3,143,925,925
Leasing liabilities, non-current	307,932,102	639,366,644	190,679,487	17,052,758	102,409,795	160,722,072	140,736,728	(132,967,448)	5,541,312	-	26,616	50,456,965	639,381	52,838,635	-	(556,975,171)	978,459,876
Total segment liabilities	845,372,365	1,425,734,764	446,008,299	2,058,450,052	371,123,993	447,472,937	474,173,866	73,367,985	79,611,524	35,831,528	(42,686,338)	251,360,914	640,171	117,607,084	3,754,513	702,089,115	7,289,912,772
Disbursements of the segment's non-monetary assets	(50,927,987)	(47,319,947)	(49,333,716)	(102,802,570)	(23,618,413)	(5,357,900)	(25,394,478)	(14,453,424)	(19,578,639)	(4,748)	(67,196)	(13,324,744)	(3,450,362)	(10,746,584)		(110,929,845)	(477,310,553)
Segment's operating cash flow	302,773,337	50,932,165	3,271,849	258,059,803	(4,109,696)	10,730,640	(2,348,263)	(13,548,782)	(8,772,190)	(513,302)	(561,240)	25,627,255	(45,269,216)	8,342,969	-	(251,610,308)	333,005,021
Segment's investing cash flow	(51,367,682)	(43,525,567)	(49,333,716)	(94,752,079)	(19,830,288)	9,173,398	(27,096,460)	(23,254,636)	(5,874,774)	3,004,953	472,568	(12,538,799)	40,660,093	(10,746,584)	-	(106,901,006)	(391,910,579)
Segment's financing cash flow	(243,347,640)	(17,241,191)	40,720,181	(244,674,206)	26,274,139	(68,743,715)	9,129,144	75,733,846	6,272,200	(2,541,128)	1,952,177	745,581	(2,858,659)	(5,901,132)	4	(203,467,288)	(627,947,687)



Note 36 - Financial Information by Segment (continued)

Segment Information Banking Business

Segment Information Banking Business	Banking Business Chile	Banking Business Peru	Banking Business Colombia	Total Banking Business
		31-dic-22		
Banking interest and indexation income	983,848,389	234,610,855	264,855,663	1,483,314,907
Banking interest and indexation expense	(234,661,093)	(50,676,066)	(95,829,406)	(381,166,565)
Banking commission income	166,158,256	66,279,753	88,328,134	320,766,143
Banking commission expense	(92,170,606)	(13,944,532)	(25,932,476)	(132,047,614)
Other operating income	13,061,190	1,454,201	2,703,920	17,219,311
Provisions and other operating costs	(361,994,186)	(86,530,180)	(106,762,543)	(555,286,909)
Net interest income all segments	823,174,946	236,270,010	231,421,915	1,290,866,871
Depreciation and amortization all segments	(18,334,196)	(15,426,374)	(8,862,422)	(42,622,992)
Net income before tax	129,882,109	3,947,243	8,692,517	142,521,869
Income tax (expense) income	4,174,198	(2,109,629)	(3,544,220)	(1,479,651)
Net income all segments	134,056,307	1,837,614	5,148,297	141,042,218
Share of net income of associates and joint				
ventures accounted for using the equity				
method	-	1,085,254	-	1,085,254
Cash and bank deposits	374,000,704	215,471,059	49,423,333	638,895,096
Financial assets to trade at fair value through profit or loss	50,000,000	_	611,083	50,611,083
Traded instruments	4,144,254,607	809,765,466	1,154,803,211	6,108,823,284
Customer receivables and loans	1,181,341,306	85,248,675	109,710,845	1,376,300,826
Property, Plant and Equipment	28,680,587	17,422,685	8,974,658	55,077,930
Total segment assets	7,225,889,474	1,213,218,737	1,389,311,692	9,828,419,903
Investment in associates and joint ventures accounted for using the equity method	-	4,553,335	-	4,553,335
Deposits and other demand obligations	1,458,546,199	36,459,575	188,223,810	1,683,229,584
Savings accounts and other term deposits	2,140,814,226	798,703,908	797,198,464	3,736,716,598
Total segment liabilities	5,820,412,473	902,442,893	1,205,638,966	7,928,494,332
Disbursements of the segment's non- monetary assets	(7.362.472)	(4.002.718)	(5.768.227)	(17,133,417)
Segment's operating cash flow	(44,622,432)	70,630,483	(37,359,018)	(11,350,967)
Segment's investing cash flow	5,291,797	(26,088,711)	(27,440,155)	(48,237,069)
Segment's financing cash flow	(169,291,540)	-	-	(169,291,540)

	Banking Business Chile	Banking Business Peru	Banking Business Colombia	Total Banking Business
		31-dic	;-21	
	621,299,471	123,376,271	156,565,762	901,241,504
	(70,199,801)	(15,481,227)	(30,308,458)	(115,989,486)
	127,406,747	42,255,712	62,274,627	231,937,086
	(61,472,083)	(9,036,470)	(17,876,972)	(88,385,525)
3,001,554		184,845	134,035	3,320,434
	(28,018,778)	(36,053,307)	(52,594,048)	(116,666,133)
	617,034,334	141,114,286	170,654,959	928,803,579
	(17,678,523)	(12,666,505)	(8,946,779)	(39,291,807)
	304,629,555	(14,304,674)	21,787,083	312,111,964
	(65,985,461)	2,132,067	(7,631,730)	(71,485,124)
	238,644,094	(12,172,607)	14,155,353	240,626,840
		531,673		531,673
	351,467,182	144,129,553	67,028,689	562,625,424
	00 047 407	<u> </u>	75 500 440	00.050.050
	23,817,137		75,539,119	99,356,256
	3,748,300,817	565,263,883	1,033,262,630	5,346,827,330
	1,862,755,148	62,982,592	93,070,184	2,018,807,924
	29,041,767	16,850,455	11,745,574	57,637,796
	7,086,535,202	864,421,686	1,333,755,128	9,284,712,016
	_	3,810,616	_	3,810,616
	1,973,683,631	66,841,261	270,492,899	2,311,017,791
	1,243,617,754	549,603,552	628,852,481	2,422,073,787
	5,688,298,924	665,204,534	1,144,162,906	7,497,666,364
	0,000,200,02	000,201,00	1,111,102,000	1,101,000,00
	(5,333,031)	(12,515,211)	(7,380,058)	(25,228,300)
	112,571,301	(28,111,221)	53,547,590	138,007,670
	(110,618,080)	1,262,293	(26,703,091)	(136,058,878)
	266.086.077	_	-	266.086.077



# Note 36 - Financial Information by Segment (continued)

Operating revenue from external customers by country of domicile and geographic area is detailed as follows

Operating revenue	Dec-31-22
Operating revenue from external customers by country of domicile.	7,606,359,875
Operating revenue from external customers, all foreign countries	4,675,297,676

Operating revenue by geographical area, outside the country of domicile of the company is detailed as follows:

	Dec-31-22				
Operating revenue	Country	Revenue			
Operating revenue	Perú	3,371,699,903			
Operating revenue	Colombia	891,227,270			
Operating revenue	Brasil	277,686,780			
Operating revenue	Argentina	134,683,723			

The distribution of non-current assets by geographical area is detailed as follows:

Non-Current Assets	Dec-31-22
Non-current assets by country of domicile	7,967,004,805
Non-current assets, all foreign countries	2,445,139,139

The distribution of the most significant non-current assets by geographical area, outside the country of domicile of the company is detailed as follows:

	De	c-31-22
Non-Current Assets	Country Assets	Attributed to a Foreign Country
Property, plant and equipment (net)	Peru	1,261,753,119
Investment property (net)	Peru	420,826,792
Customer loans and banking receivables	Peru	403,962,968
Property, plant and equipment (net)	Argentina	21,934,002
Property, plant and equipment (net)	Colombia	114,281,725
Property, plant and equipment (net)	Brazil	137,264,326

# Note 37 - Contingencies, Lawsuits and Other Legal Issues

- a) Litigation
- a.1) The Parent Company and its subsidiaries are facing litigation or administrative proceedings, which are being resolved by the respective courts or administrative bodies. The Company has made provisions to reflect unfavorable contingencies. No provision has been made where these matters have low probabilities of success and should be resolved in the Company's favor.



# Note 37 - Contingencies, Lawsuits and Other Legal Issues (continued)

a) Litigation (continued)

The litigation as of December 31, 2022 is detailed as follows:

Proceedings	Number of cases	Amount ThCh\$	Accounting provision ThCh\$
Civil	469	26,559,916	3,663,796
Consumer	1,084	15,119,838	4,322,294
Employment	1,460	34,623,676	12,765,677
Tax	58	14,876,228	12,329,870
Others	258	2,232,744	880,170

a.2) Taxation matters include the situation facing our Peruvian subsidiary SAGA Falabella S.A. As a consequence of the review of income tax returns from 2000 to 2005, the National Tax Administration Superintendent (SUNAT or "Superintendencia Nacional de Administración Tributaria") sent it assessments and penalties related to general sales tax and income tax for these periods, On July 27, 2022, the Peruvian Tax Court issued a resolution terminating the administrative phase for the years 2000 and 2001. On October 27, 2022, SUNAT and SAGA Falabella S.A., filed a lawsuit against the Tax Court's resolution. On October 28, 2022, SAGA Falabella S.A. received the final settlement payments from SUNAT for these proceedings, which generated credits in favor because a payment under protest was made in 2012. The legal advisors do not estimate any greater liabilities than those already posted.

Also, SUNAT reviewed the 2013 and 2014 tax returns for the subsidiaries SAGA Falabella S.A. and Hipermercados Tottus S.A. and subsequently issued several resolutions and fines related to income tax for that period that total approximately 27,148,000 Peruvian new soles (ThCh\$ 6,091,468) and 14,484,000 Peruvian new soles (ThCh\$ 3,249,920), respectively. The subsidiaries have filed the corresponding appeals before the tax authority, which have reached the administrative stage. Legal advisors believe that these appeals will be resolved favorably for the Company.

On April 2, 2021, the Peruvian Tax Court issued a mandatory ruling that changed the taxation framework for joint-venture associations in Peru. This ruling established that the parent company and not the associate of joint-venture associations will be the taxpayer of income tax. Later, on July 1, 2021, the Tax Court issued a new ruling regarding the deferral of fines and interest resulting from this tax change until April 16, 2022, due to reasonable doubt arising from multiple interpretations regarding taxes on profits earned by joint ventures in Peru.

According to the criteria of the aforementioned resolution, on August 6, 2021, Banco Falabella Perú S.A. (an associate of the Company), paid income taxes for \$124,544,864 Peruvian nuevos soles (ThCh\$ 26,388,566). Following the same criteria, the Peruvian associates SAGA Falabella S.A., Hipermercados Tottus S.A. and Tiendas del Mejoramiento del Hogar S.A. asked the SUNAT (Peruvian Internal Revenue Service) for a refund of taxes paid in excess. As of the date of issuance of these Consolidated Financial Statements, the total taxes recoverable posted have been collected.



# Note 37 - Contingencies, Lawsuits and Other Legal Issues (continued)

- a) Litigation (continued)
- a.3) Ribera Desarrollos S.A. owns a store leased by Sodimac in Argentina, but it filed for preventive insolvency proceedings on February 1, 2019. Preventive insolvency proceedings are a crisis process that do not imply that the debtor is disempowered, as the debtor can continue to manage its business under the supervision of a trustee appointed by the court.

On September 3, 2019, the judge verified that the loan in favor of Falabella S.A. (Argentina) was unsecured, with no opposition from the insolvent party or creditors.

On March 11, 2021, the judge ratified the preventive agreement between Ribera Desarrollos S.A. and the unsecured creditors (category which includes Falabella S.A.). The agreement's ratification was finalized on April 29, 2022, and Desarrollos S.A. must begin to comply with the agreement by constituting a guarantee trust effective for 24 months, renewable for an additional 12 months, payable to the unsecured creditors as beneficiaries. On September 8, 2022, Ribera Desarrollos S.A. notified the constitution of the trust and the progress made in the registration of the assets to later be sold by the trust.

As of December 31, 2022, the subsidiary Falabella S.A. (Argentina) has paid ThCh\$ 1,514,851 to Ribera Desarrollos S.A., disclosed under the heading "Other current and non-current non-financial assets", which represents leasing fees paid in advance.



# Note 37 - Contingencies, Lawsuits and Other Legal Issues (continued)

b) Others

Falabella Argentina has provided customs guarantees of ThCh\$ 7,421,882 as of December 31, 2022.

Falabella Peru has assets in guarantee totaling ThCh\$ 27,640,379 as of December 31, 2022.

## Note 38 - Guarantees with Third Parties

- a) Performance bonds and other instruments received
- a.1) The Company has received contract performance bonds amounting to ThCh\$ 96,864,294 as of December 31, 2022, which primarily guarantee construction and contract performance obligations.
- a.2) As of December 31, 2022, Falabella S.A. has pledged ThCh\$ 54,751,856 as collateral to support the Cross Currency Swap contracts with banks, of which ThCh\$ 18,932,856 have been received in cash, ThCh\$ 8,679,000 are Term Deposits and ThCh\$ 27,140,000 are Bonds of the General Treasury of the Republic, the latter two pledged in favor of the Company.
- a.3) Sodimac Chile had received checks in guarantee for ThCh\$ 488,951 as of December 31, 2022.
- b) Performance bonds provided

The Company has provided guarantees amounting to ThCh\$ 9,472,343 as of December 31, 2022.



# Note 38 - Guarantees with Third Parties (continued)

# c) Indirect guarantees

Guarantees managed by subsidiaries with financial institutions are detailed as follows:

		Relationshi		Balance	e pending
Guarantee creditor	Debtor Name	р	Guarantee	Dec-31-22 ThCh\$	Dec-31-21 ThCh\$
SCOTIABANK	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	STANDBY LETTER OF CREDIT	2,937,709	3,056,223
BBVA BANCO CONTINENTAL	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	STANDBY LETTER OF CREDIT	7,155,566	5,534,971
BANCO DE CRÉDITO	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	STANDBY LETTER OF CREDIT	1,168,249	-
BANCO DE CRÉDITO	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	CARTA FIANZA	20,093,660	19,570,376
SCOTIABANK	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	CARTA FIANZA	233,456	6,399,250
BANCO FALABELLA	SAGA FALABELLA S.A. (PERÚ)	SUBSIDIARY	CARTA FIANZA	4,816,514	-
BANCO DE CRÉDITO	HIPERMERCADOS TOTTUS S.A. (PERÚ)	SUBSIDIARY	CARTA FIANZA	118,571	4,441,059
SCOTIABANK	HIPERMERCADOS TOTTUS S.A. (PERÚ)	SUBSIDIARY	CARTA FIANZA	352,770	-
BANCO DE CRÉDITO	TIENDAS DEL MEJORAMIENTO DEL HOGAR S.A. (PERÚ)	SUBSIDIARY	CARTA FIANZA	7,911,040	11,522,735
SCOTIABANK	TIENDAS DEL MEJORAMIENTO DEL HOGAR S.A. (PERÚ)	SUBSIDIARY	CARTA FIANZA	207,775	184,347
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	137,393	162,542
BBVA S.A.	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	513,516	506,814
BBVA S.A.	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	4,935,597	5,149,466
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	299,551	606,487
BBVA S.A.	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	278,449	238,910
BBVA S.A.	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	641,165	1,201,051
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	23,000,000	23,000,000
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	-	276,940
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	342,344	337,876
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	10,698,250	10,558,625
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	96,175	113,780
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	-	75,853
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	855,860	1,000,000
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	109,914	130,034
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	359,461	168,938
BANCO CHILE	FALABELLA RETAIL S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	486,315	-
SCOTIABANK	FALABELLA DE COLOMBIA S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	1,519,152	2,229,982
SCOTIABANK	FALABELLA DE COLOMBIA S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	2,189,121	2,451,217
CITIBANK	FALABELLA DE COLOMBIA S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	6,300,000	5,250,000
CITIBANK	FALABELLA DE COLOMBIA S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	1,032,167	-
ITAU	FALABELLA DE COLOMBIA S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	342,344	-
BANCOLOMBIA	FALABELLA DE COLOMBIA S.A.	SUBSIDIARY	STANDBY LETTER OF CREDIT	91,595	-

The subsidiary Falabella Inversiones Financieras S.A. granted guarantees for MXN 714 million (Ch\$ 31,345 million) to a Mexican bank for loans contracted by the associate Servicios Financieros Soriana S.A.P.I. de C.V.

The subsidiary Nueva Falabella Inversiones Internacionales SpA. granted guarantees in the amount of MXN 775 million (Ch\$34,023 billion) to Mexican banking entities for the loans taken out by its associate Comercializadora SDMHC S.A. de C.V.

Plaza S.A. provided guarantees for \$90 billion Colombian pesos (\$16,2 billion Chilean pesos) on behalf of Banco Itaú CorpBanca Colombia S.A. for the loan that Private Capital Fund has secured from that banking institution. This guarantee is renewed annually until maturity of the loan.



## Note 39 - Environment

At Falabella, we manage our environmental impact throughout our value chain, and we recognize that the use of raw materials, energy and water are key to achieving sustainable operations.

## **Environmental compliance and public-private initiatives**

Our operations in the region are subject to regulations applicable to the different processes that are carried out in our stores and shopping centers. Accordingly, our business units have specialized environmental management teams that carry out the required control measures and execute adequate projects to comply with environmental regulations in each jurisdiction.

In Chile, our companies are pioneers in the adoption of the Extended Producer Responsibility Act (Law No. 20,920). They have created the first collective management systems for priority waste and have allocated permanent resources to comply with this legislation in all stores. In addition, our supermarkets and department stores have implemented a pilot management project for zero waste operations, by applying Clean Production Agreements (CPAs) as part of an alliance with the Ministry of the Environment. As a result of this initiative, waste recovery has increased up to 70% in the stores where this pilot project has been implemented.

At a regional level, our business units maintain non-hazardous waste management projects and alliances with stakeholders that allow us to recover and diminish the amount of waste that ends up in public landfills. To this end, we promote comprehensive waste management that involves the collection, segregation, transportation, treatment, and final disposal of waste. On the other hand, hazardous waste is managed according to the requirements and needs of each of the units, using protocols aligned with current regulations in each of the jurisdictions where the Group operates.

# Strategic environmental initiatives

At Falabella, we have adopted a transversal environmental strategy to our business units, through two pillars: Climate action, where we look to align ourselves with global goals of reducing our carbon footprint and adapting to the climate crisis, as well as promoting a circular economy and reducing the generation of waste.

In 2021, we carried out our first cross-sectional corporate carbon footprint measurement according to criteria aligned with the GHG Protocol in our department stores, home improvement, shopping center and banking businesses in Chile, Peru and Colombia. In 2022, we added Falabella.com and Home Delivery to this inventory, considering the three areas.

In 2022, we continued our real estate development based on sustainable construction, operation, and maintenance standards. In 2021, we completed the LEED Gold certification of the Falabella Parque Arauco store, the IKEA Open Kennedy store, as the first IKEA store in Chile, and three other Saga Falabella department stores in Peru.

Likewise, more than 120 facilities in Chile began to use 100% renewable energy thanks to an agreement signed in 2021 to power over 240 stores, shopping centers, and distribution centers in Chile and Peru. This contract also considered an electromobility agreement in Chile, including the outfitting and operation of e-vehicle charging stations at stores, malls, and distribution centers throughout the country, allowing for customers and logistics operators to charge their vehicles at Falabella facilities.



# Note 39 - Environment (continued)

Summary of principal disbursements.

Company Name	Project Name	Disbursement Description	Asset or Expense	Asset or Expense Description	Disbursement ThCh\$	Known or estimated disbursement date	Project In Progress or Completed
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	66,992	Monthly	In progress
Inmobiliaria Mall Calama SpA	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	28,791	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	17,977	Monthly	In progress
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	40,027	Monthly	In progress
Inmobiliaria Mall Las Américas S.A.	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	15,449	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	11,797	Monthly	In progress
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	368,804	Monthly	In progress
	Organic Digester	Organic Digester Rental	Expense	Biodegradation system of organic waste from food court premises to generate fertilizer for landscaping.	16,502	Monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	150,978	Monthly	In progress
Nuevos Desarrollos S.A.	Bottle and can recycling machine	Ecoven Machine	Expense	Automatic recycling machine for PET bottles and aluminum cans, for each recycling user earns discounts at the shopping mall.	6,236	Monthly	In progress
	Recylink Platform	Waste Control Platform	Expense	Online platform for the entry and control of waste generated by each of our Malls, ensuring traceability for the Sinader declaration of the RECT.	22,120	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	101,542	Monthly	In progress
	Clean point	Clean point operation	Expense	The operation includes material processing, maintenance and administration of the sector. Includes monthly management report.	21,786	Monthly	In progress
Patrimonio Autónomo Centro	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	11,104	Monthly	In progress
Comercial Barranquilla	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	16,844	Monthly	In progress
Patrimonio Autónomo	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	9,396	Monthly	In progress
Centro Comercial Calima	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	5,132	Monthly	In progress
Patrimonio Autónomo	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	9,029	Monthly	In progress
Centro Comercial Cartagena	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	21,174	Monthly	In progress



# Note 39 - Environment (continued)

Company Name	Project Name	Disbursement Description	Asset or Expense	Asset or Expense Description	Disbursement ThCh\$	Known or estimated disbursement date	Project In Progress or Completed
Patrimonio Autónomo Centro Comercial Manizales	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	16,814	Monthly	In progress
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	50,138	Monthly	In progress
Plaza Antofagasta S.A.	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	33,707	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	19,381	Monthly	In progress
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	88,479	Monthly	In progress
Plaza del Trébol	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	22,191	Monthly	In progress
SpA	Recylink Platform	Waste Control Platform	Expense	Online platform for the entry and control of waste generated by each of our Malls, ensuring traceability for the Sinader declaration of the RECT.	6,320	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	25,702	Monthly	In progress
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	37,499	Monthly	In progress
Plaza La Serena SpA	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	33,847	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	8,005	Monthly	In progress
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	107,440	Monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	76,542	Monthly	In progress
Plaza Oeste SpA	Bottle and can recycling machine	Ecoven Machine	Expense	Automatic recycling machine for PET bottles and aluminum cans, for each recycling user earns discounts at the shopping mall.	6,236	Monthly	In progress
	Recylink Platform	Waste Control Platform	Expense	Online platform for the entry and control of waste generated by each of our Malls, ensuring traceability for the Sinader declaration of the RECT.	6,320	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	28,230	Monthly	In progress



# Note 39 - Environment (continued)

Company Name	Project Name	Disbursement Description	Asset or Expense	Asset or Expense Description	Disbursement ThCh\$	Known or estimated disbursement date	Project In Progress or Completed
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	30,125	Monthly	In progress
Plaza Tobalaba SpA	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	19,803	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	18,960	Monthly	In progress
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	37,920	Monthly	In progress
Plaza Vespucio SpA	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	58,144	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	14,747	Monthly	In progress
	Carbon Footprint Verification	Verification Measured carbon footprint	Expense	2021 Carbon Footprint measurement verification service to be uploaded to Huella Chile. Delivery report.  Software license that collects data for the 2021	1,444	abr-22	Completed
	SIGEA License Renewal	Information collection and storage service license	Expense	sustainability report and report, as well as quarterly data collection	19,046	abr-22	Completed
Falabella Inmobiliario S.A.	Measuring Carbon Footprint	Measuring Carbon Footprint	Expense	Data collection service, verifiers and carbon footprint measurement 2021	3,245	may-22	Completed
	Pest control Tender	Pest control program	Expense	Fumigation, sanitation and pest control	8,784	mar-23	In progress
	Energy saving	Energy saving fee	Expense	Service provided by SIF when managing energy tenders	7,370	dic-23	In progress
	Waste Removal Tender	Garbage removal	Expense	Trash compaction and removal service	3,259	dic-23	In progress
	Well Improvements	Well improvements	Expense	Fat Water Well Improvements	740	feb-22	Completed
	Grease Cleaning	Grease Cleaning Removal of	Expense	Grease water well cleaning	1,880	abr-22	Completed
	Hazardous Waste Removal	Hazardous Waste warehouse	Expense	Removal of hazardous waste from Santa Julia wineries	255	may-22	Completed
	Container Maintenance	Container Maintenance	Expense	Purchase and change of container wheels	931	jun-22	Completed
	Ozone Equipment Maintenance	Ozone Equipment Maintenance	Expense	Maintenance of ozone measurement equipment in the garbage room	238	jun-22	Completed
	Hazardous Waste Removal	Removal of Hazardous Waste warehouse	Expense	Removal of hazardous waste from Chillán wineries	365	jun-22	Completed
	Circularity	Waste Circularity Project	Expense	Implementation of a waste management system to reduce the waste generated at Open Kennedy.	123,650	sept-22	Completed
	Cleaning of hygienic containers	Toilet hygienic containers	Expense	Toilet hygienic containers bathrooms Offices	1,154	dic-23	In progress
Open Plaza SpA	Pest Control Tender	Pest control program	Expense	Fumigation, sanitation and pest control	21,642	mar-23	In progress
	Energy saving	Energy saving fee	Expense	Service provided by SIF when managing energy tenders	12,284	dic-23	In progress
	Recycling waste	Waste removal for recycling	Expense	waste recycling service	28,418	dic-23	In progress
	Pond Sanitization	Sanitization of water ponds	Expense	Sanitization of drinking water ponds	2,792	dic-23	In progress
	Waste Removal Tender	Garbage removal	Expense	Trash compaction and removal service	126,958	dic-23	In progress
	Signature Service	Toilet hygienic containers	Expense	Toilet hygienic containers Open Kennedy bathrooms	11,554	dic-23	In progress
	Way sept & Way Trap service (industrial waste treatment)	Treatment of effluents	Expense	Effluent's biotechnology treatment	18,919	dic-23	In progress
	Recycling Assistant	Recycling bins	Expense	Recycling assistant managing bins	11,817	dic-23	In progress
	Environmental Service	Environmental Service	Expense	Carbon Footprint impact measurement service	43,083	may-23	In progress



# Note 39 - Environment (continued)

Company Name	Project Name	Disbursement Description	Asset or Expense	Asset or Expense Description	Disbursement ThCh\$	Known or estimated disbursement date	Project In Progress or Completed
	Environmental management	Environment Ministry requirement for RM Stores	Expense	Transport and final waste disposal	759,517	Ongoing	In progress
	Environmental management	Environment Ministry requirement for RM Stores	Expense	Transport and final danger waste disposal	46,851	Ongoing	In progress
Falaballa Batall	Environmental management of EPR Law	Applying EPR Law in all stores	Expense	Environmental Advice	27,834	Ongoing	In progress
Falabella Retail S.A.	Environmental Compliance	Environment Ministry requirement	Expense	Regulatory compliance	135,740	Ongoing	In progress
	Environmental management	Huella Chile Program at all stores	Expense	Measuring Carbon Footprint	9,114	dic-22	In progress
	Environmental management	Memberships	Expense	Memberships	16,725	dic-22	In progress
	Maintenance Generator Sets	Environment Ministry requirement	Expense	Maintenance	116,219	dic-22	In progress
	Climate Equipment Maintenance	Environment Ministry requirement	Expense	Maintenance	542,505	dic-22	In progress
	LEED Implementation Efficiency	LEED Certification process advice (SF Puruchuco)	Asset	Property, machinery and equipment	26,135	sept-22	Completed
SAGA Falabella S.A.	LEED Implementation Efficiency	LEED Certification process advice (SF Comas)	Asset	Property, machinery and equipment	17,056	mar-23	In progress
	LEED Implementation Efficiency	LEED Certification process advice (SF Cuzco)	Asset	Property, machinery and equipment	10,204	dic-22	Completed
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	17,616	Monthly	In progress
Mallplaza Arequipa	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	10,521	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	6,084	Monthly	In progress
Mall Comas	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	18,813	Monthly	In progress
	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	16,175	Monthly	In progress
Mall Plaza Trujillo	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	15,363	Monthly	In progress
	Comprehensive waste management	Comprehensive waste management from collection to final disposal	Expense	Comprehensive waste management covers waste similar to disposable household, recyclable and organic waste Hazardous waste and debris will be treated at the request of Mall Plaza	15,173	Monthly	In progress
Mallplaza Bellavista	Control and treatment of effluents and sewage	Control and treatment of effluents and sewage	Expense	Preventive and corrective service covering the treatment of effluents (liquid industrial waste) according to environmental regulations	22,370	Monthly	In progress
	Pest control program	Pest prevention and control, such as mice, and control of flying insects	Expense	Fumigation, sanitation and pest control	18,054	Monthly	In progress



# Note 39 - Environment (continued)

Company Name	Project Name	Disbursement Description	Asset or Expense	Asset or Expense Description	Disbursement ThCh\$	Known or estimated disbursement date	Project In Progress or Completed
	Recycling facilities	Recycling for customers	Expense	Environmental sustainability	925,842	Ongoing	In progress
	Inventory of Extended Product Responsibility (EPR) materials	Legal Compliance (EPR)	Expense	Environmental sustainability	21,167	Ongoing	In progress
	Environmental declarations	Legal Compliance	Expense	Environmental sustainability	52,215	Ongoing	In progress
Sodimac S.A.	Environmental platform	Environmental Compliance	Expense	Environmental sustainability	110,942	Ongoing	In progress
	Waste treatment	Hazardous waste	Expense	Prevention - Environmental	146,809	Ongoing	In progress
	Measuring Carbon Footprint	Carbon Footprint	Expense	Environmental sustainability	73,720	Ongoing	In progress
	Change lighting	LED lighting	Asset	Environmental projects	833,315	Ongoing	In progress
	Solar Panels Advisory Services	Solar Panels	Expense	Environmental projects	10,501	Ongoing	In progress
	Advice on declaration	Regulatory compliance	Expense	First payment for advice on the materiality declaration of own brand and direct import products, launched on the market in 2022, before the Ministry of the Environment.	5,393	Six monthly	In progress
	Hazardous Waste Removal	Regulatory compliance	Expense	Removal of hazardous waste in order to comply with D.S 148 of the Ministry of Health.	59,378	Six monthly	In progress
	Quota 2022 Management System	Regulatory compliance	Expense	Payment of the annual fee for joining the collective management system, to comply with the REP law.	4,800	Annual	In progress
Hipermercados Tottus S.A.	Non-Hazardous Waste Storage Authorization company level.	Regulatory compliance	Expense	Second payment for Non-Hazardous Waste Storage Authorization Project at company level.	9,805	Ongoing	In progress
	Rent Quilín Green Point	Climate Change Mitigation Project	Expense	Pilot Project in which a container for recycling PET cans and bottles is rented to the public, which was installed in the Quilín store.	1,785	Ongoing	In progress
	Advance Packaging and Packaging Management System Re simple	Regulatory compliance	Expense	Payment for advice on the materiality declaration of own brand and direct import products, launched on the market in 2021, before the Ministry of the Environment.	13,607	Ongoing	In progress
	Non-Hazardous Waste Removal	Waste management	Expense	Removal of recoverable non-hazardous waste within the framework of the Recycling Island project at the Central Office.	136	Ongoing	In progress
	Environmental management	Waste management	Expense	Garbage container project: strengthening and separation at the source of the company's facilities.	14,580	Monthly	In progress
	Environmental management	Waste management	Expense	Disposal and treatment of operational waste.	13,500	Monthly	In progress
	Environmental management	Waste management	Expense	Recycling points in the Company's facilities.	3,600	Three monthly	In progress
Falabella	Environmental management	Carbon Footprint	Expense	Audit, Measurement and Compensation Carbon footprint	12,060	Six monthly	In progress
Colombia S.A.	Environmental management	Legal Compliance	Expense	Environmental Legal Advisory	2,160	Monthly	In progress
	Environmental management	Extended Producer Responsibility	Expense	Contribution to post-consumption containers in the sales rooms.	12,600	Three monthly	In progress
	Environmental management	Awareness	Expense	Awareness activities for staff and clients	16,560	Three monthly	In progress
	Environmental management	Carbon Footprint	Expense	Renewable Energy Certificates	14,580	Annual	Completed



## Note 40 - Main Financial Covenants

As of December 31, 2022, Falabella S.A. and its subsidiaries have complied with all the covenants connected with their financial agreements. These are detailed as follows.

## Falabella S.A.

- Bonds issued in Chile

Line Number	Series	Currency	Amount	Placement Date	Maturity
579	J	UF	3,500,000	April 1, 2009	April 1, 2033
467	M	UF	3,000,000	Jul 15, 2014	Jul 15, 2037
578	Р	UF	2,000,000	April 15, 2016	April 15, 2039
847	S	UF	3,000,000	November 25, 2016	November 25, 2039
858	Z	UF	2,000,000	June 4, 2020	June 4, 2027
857	AC	UF	5,000,000	June 4, 2020	June 4, 2030
857	AE	UF	5,000,000	April 13, 2022	April 13, 2029
858	AG	UF	1,000,000	August 11, 2022	August 11, 2028
859	AD	UF	3,000,000	August 11, 2022	August 11, 2031

# Main Restrictions in the Bond contracts issued in Chile

# **Covenants applicable only to Series J Bonds:**

 The Issuer and/or its relevant subsidiaries may not establish pledges and mortgages that guarantee new issues of Bonds or any other monetary credit transaction or any other loan, insofar as the total cumulative amount of all obligations guaranteed by the Issuer and/or its relevant subsidiaries exceeds 5.3% of the Issuer's Total Consolidated Assets.

As of December 2022, the Issuer does not have any guaranteed pledges or mortgages, so the restriction is met.

Financial Borrowing Limit as of March 31, 2010, at the close of each quarter keep the Net Financial Debt in the Issuer's Financial Statements, defined as (i) total liabilities for the Non-Banking Business on the Financial Position Statement, Other Current Financial Liabilities, and Other Non-Current Financial Liabilities. However, this sum shall not take into consideration the sub-account "Other Financial Liabilities," which belongs to the note Other Current and Non-Current Financial Liabilities of the Non-Banking Business (ii) less the Non-Banking Business Assets account of the Financial Position Statement, Cash and Cash Equivalents, no greater than the Maximum Borrowing Limit defined in Appendix Two of the respective issue contract.

As of December 31, 2022, the financial borrowing limit was ThCh\$ 10,055,434,791 and the financial borrowing was ThCh\$ 3,951,763,788. Therefore, the maximum borrowing restriction is satisfied (the methodology for calculating financial covenants is as follows).



## **Financial Covenant Calculations**

# CALCULATION OF FINANCIAL BORROWING LIMIT FOR BOND LINE 579 COVENANT (SERIES J) (1)

Figures expressed in ThCh\$

т ідино окрівовой ін тіготіф	Currency	As of December 31, 2022	As of September 30, 2022
Period end i		31-12-2022	30-09-2022
Period end i-1		31-12-2022	30-06-2022
UF <sub>i</sub>	Ch\$/UF	35,110.98	34,258.23
Variation UF	%	2.49%	3.54%
Variation % Sol/US\$		(4.35%)	4.40%
Variation % ARS/US\$		20.23%	17.66%
Variation % COP/US\$		5.34%	11.03%
Variation % Real/US\$		(1.40%)	3.07%
Variation % UYU/US\$		(4.46%)	5.03%
Variation % MEX/US\$		(2.93%)	(0.08%)
Variation % EUR/US\$		(8.54%)	7.06%
Variation % HKD/US\$		(0.63%)	0.03%
Variation % INR/US\$		1.71%	3.00%
Third party guarantees	ThCh\$	78,547,105	77,157,456
Variation in third party guarantees i	ThCh\$	(530,942)	5,649,994
Total Equity i	ThCh\$	6,501,101,657	6,855,913,798
Dividends payable i	ThCh\$	1,095,913	55,809,316
Equity variation i	ThCh\$	(581,570,973)	(375,157,830)
Fixed assets in Chile i-1 a	ThCh\$	5,199,183,031	5,199,183,031
Deferred taxes in Chile i-1 b	ThCh\$	412,700,317	412,700,317
Adjustment for initial revaluation to IFRS in Chile °	ThCh\$	1,378,565,594	1,378,565,594
Deferred taxes in Chile d	ThCh\$	284,395,520	284,395,520
Indexation of fixed assets in Chile i-1	ThCh\$	91,908,415	130,721,953
Investment in Peru i	ThCh\$	1,575,384,719	1,658,427,287
Investment in Argentina i	ThCh\$	311,758	2,547,593
Investment in Colombia i	ThCh\$	338,700,091	387,639,701
Investment in Brazil i	ThCh\$	194,569,672	216,260,270
Investment in Uruguay i	ThCh\$	64,844,870	68,437,931
Investment in Mexico i	ThCh\$	154,268,634	168,629,720
Investment in Germany i	ThCh\$	(4,076,395)	(874,858)
Investment in Hong Kong i	ThCh\$	1,841,685	1,610,167
Investment in Ecuador i	ThCh\$	11,174,822	11,751,559
Investment adjustment, outside of Chile i	ThCh\$	(60,042,575)	126,358,396
Financial Borrowing Limit i-1	ThCh\$	10,507,958,225	10,302,365,892
Borrowing Limit i	ThCh\$	10,055,434,791	10,507,958,225
Net Financial Debt	ThCh\$	3,951,763,788	4,259,092,941

<sup>(1)</sup> Given the inclusion of Promotora CMR Falabella S.A. in the banking business, the borrowing limit is calculated as defined in Appendix 2 of the Series J Bond Issue Agreements.

# Covenants applicable to J, M and P Series Bonds

Keep the revenue from retail sales, shopping mall administration and credit assessment, authorization and administration at a level of at least 70% of the Issuer's total consolidated revenue, throughout the entire effective term of this Bond issue. Total consolidated revenue is Operating Revenue in the Issuer's Financial Statements and is measured quarterly for the previous rolling twelve-month period.

<sup>&</sup>lt;sup>a</sup> Net of accumulated depreciation.

b Associated with "Property Plant and Equipment" and "Investment Property"

Associated with "Property, Plant and Equipment and "Investment Property" as of December 31, 2009

Associated with the initial revaluation adjustment of "Property, Plant and Equipment" and "Investment Properties" as of December 31, 2009.



## Covenants applicable to J, M and P Series Bonds (continued)

As of December 31, 2022, 96.08% of total consolidated revenue came from these businesses, so the covenant was met.

## Covenants applicable to M, P, S, Z, AC, AD, AE and AG Series Bonds

The Issuer and/or its relevant subsidiaries may not establish pledges and mortgages that guarantee new
issues of Bonds or any other credit operation or any other loan, insofar as the total cumulative amount of all
obligations guaranteed by the Issuer and/or its relevant subsidiaries exceeds 7.5% of the Issuer's Total
Consolidated Assets.

As of December 2022, the Issuer does not have any guaranteed pledges or mortgages, so the restriction is met.

# Covenants applicable to M, P and S Series Bonds

Ensure that the Financial Debt Ratio does not exceed 1.3 at every quarter end, based on the Issuer's Financial Statements. The Financial Debt Ratio is understood to be the ratio between /i/ Net Financial Debt: /defined as total Non-Banking Liabilities, Other Financial Liabilities, Current, and Other Financial Liabilities, Non-current. However, this summation does not include the sub account "Other Financial Liabilities" that is presented in Note Non-Banking Business - Other Financial Liabilities Current and Non-current, less the Non-Banking Business Asset account, Cash and Cash equivalents, and (ii) Equity without any revaluation gains or losses on the re-adoption of IFRS, net of deferred taxes, defined as the Total Equity account minus three hundred sixty-five thousand three hundred thirteen million two hundred twelve thousand pesos (ThCh\$ 365,313,212).

As of December 31, 2022 the ratio is 0.64, which complies with the limit.

Figures expressed in ThCh\$

	Currency	As of December 31, 2022	As of September 30, 2022
Net Financial Debt (1)	ThCh\$	3,951,763,788	4,259,092,941
Total equity	ThCh\$	6,135,788,445	6,490,600,586
Financial Debt Ratio		0.64	0.66

<sup>(1)</sup> Net Financial Debt does not include Promotora CMR Falabella S.A. This ratio cannot exceed 1.30 due to its covenants.

# Covenants applicable to Z, AC, AD, AE and AG Series Bonds

Ensure that the Financial Debt Ratio does not exceed 1.3 at every quarter end, based on the Issuer's Financial Statements. The Financial Debt Ratio is understood to be the ratio between /i/ Net Financial Debt: defined as the sum of the accounts under Non-Banking Liabilities in the Balance Sheet, Other Financial Liabilities, Current, and Other Financial Liabilities, Non-current; however, this summation does not include the sub account "Other Financial Liabilities" that is presented in the Note Non-Banking Business - Other Financial Liabilities Current and Non-current, less the Non-Banking Business Asset account in the Balance Sheet, Cash and Cash equivalents, and (ii) Equity, defined as Total Equity.



# Covenants applicable to Z, AC, AD, AE and AG Series Bonds (continued)

As of December 31, 2022 the ratio is 0.61, which complies with the limit.

Figures expressed in ThCh\$

	Currency	As of December 31, 2022	As of September 30, 2022
Net Financial Debt (1)	ThCh\$	3,951,763,788	4,259,092,941
Total equity	ThCh\$	6,501,101,657	6,855,913,798
Financial Debt Ratio		0.61	0.62

<sup>(1)</sup> Net Financial Debt does not include Promotora CMR Falabella S.A. This ratio cannot exceed 1.30 due to its covenants.

## - International Bonds

International bonds as of December 31, 2022, pursuant to Regulation 144 A of the Securities Act of the United States of America dated 1933 and its corresponding regulations are detailed as follows.

Currency	Amount Placed	Placement Date	Maturity
USD	192,024,000	April 30, 2013	April 30, 2023
CLP	94,588,500	April 30, 2013	April 30, 2023
USD	208,961,000	October 27, 2014.	January 27, 2025
USD	400,000,000	October 30, 2017.	October 30, 2027.
USD	650,000,000	October 15, 2021.	January 15, 2032.

On October 12, 2021, the Company agreed to issue and place international bonds for US\$ 650,000,000 (six hundred and fifty million US Dollars), subject to Rule 144 A and the S Regulation of the Securities and Exchange Commission of the United States of America, and the Securities Act of 1933.

According to the applicable regulations, these bonds will not be subject to registration in the U.S. Securities and Exchange Commission nor in the Chilean CMF, nor will they be publicly offered in the United States or in Chile.

On October 15, 2021, the placing process of the international bonds for US\$650,000,000 (which mature in 2032) was completed. Similarly, a voluntary early redemption (Tender Offer) of the bonds maturing in 2023 and 2025 was carried out on October 15, 2021, and October 21, 2021, respectively, for a total nominal amount of US\$499,015,000 (US\$307,976,000 for the bond maturing in 2023 and US\$191,039,000 for the bond maturing in 2025).

## Main restrictions in the International Bond contracts

 The Issuer and/or its relevant subsidiaries cannot establish guarantees, pledges, mortgages and sales with leaseback that guarantee new Bond issues or any other monetary credit operation or any other loan, insofar as the total cumulative amount of all obligations guaranteed by the Issuer and/or its relevant subsidiaries exceeds 20% of the Total Net Consolidated Tangible Assets.

As of December 31, 2022 the Issuer has complied with the restrictions of the issue contract.

## - Other Financial Obligations

The other current and non-current financial obligations assumed by the Company with Banks or Financial Institutions are not subject to any financial covenants.



## Sodimac S.A.

## - Bonds issued in Chile

Line Number	Series	Currency	Amount	Placement Date	Maturity
677	K	UF	1,500,000	January 11, 2013	December 3, 2033

## **Covenants applicable to K Series Bonds**

• The financial debt ratio should be less than 1.5. The financial debt ratio is understood to be the Consolidated Net Borrowing Ratio, which is defined as the ratio between (i) Net Financial Debt, which is total other current and non-current financial liabilities, less cash and cash equivalents, and (ii) Equity, defined as total equity plus dividends.

As of December 31, 2022, the financial debt ratio was 0.26, so the covenant was met.

- The book value of assets free of any pledge, mortgage or other encumbrance must be at least 1.20 times liabilities without guarantees, calculated quarterly according to the Issuer's quarterly consolidated financial statements. Therefore, the Issuer shall send the Bondholders' Representative, within the same period that the Financial Statements must be sent to the Financial Market Commission, details of total assets free of any pledge, mortgage or other encumbrance, and liabilities without guarantees.
- On November 30, 2021, the Extraordinary Shareholders' Meeting of Sodimac S.A. approved the division of the company, which gave rise to a new company as of December 1, 2021, to which some intangible assets belonging to Sodimac were assigned.

In accordance with the bond issuance contract, if the Company ceases to maintain certain "Essential Assets" (defined as such in the contract) during the term of the bonds, it must offer each of the bondholders a voluntary early redemption option.

On December 22, 2021, the Company notified the bondholders' representative about this situation, and on February 21, 2022, an extraordinary bondholders' meeting was held in order to report on the voluntary early redemption option by the Company. Once the 30-day period following said assembly passed, no shareholder notified its intent to exercise its voluntary early redemption option.

As of December 31, 2022, Sodimac S.A. had complied with all the obligations and financial indicators set out in these contracts.



Sodimac S.A., (continued)

# - Other Financial Obligations

The other current and non-current financial obligations of Sodimac S.A. with Banks or Financial Institutions are not subject to any restrictions or guarantees.

Plaza S.A.

Line Number	Series	Currency	Amount	Placement Date	Maturity
583	D	UF	3,000,000	October 25, 2010	October 25, 2031
584	С	UF	338,636	May 2, 2009	May 2, 2030
584	Е	UF	2,000,000	October 25, 2010	October 25, 2031
670	Н	UF	2,500,000	May 15, 2011	May 15, 2033
670	K	UF	3,000,000	May 30, 2012	May 30, 2034
767	N	UF	3,000,000	August 15, 2013	August 15, 2035
669	Р	UF	2,000,000	February 5, 2020	January 15, 2045
980	S	UF	4,000,000	June 19, 2020	December 1, 2029
767	U	UF	2,388,636	September 23, 2020	November 2, 2032
980	Z	UF	3,000,000	April 7, 2022	April 7, 2043
979	AA	UF	1,000,000	August 18, 2022	August 18, 2027
979	AC	UF	3,000,000	August 18, 2022	August 18, 2047

# **Financial borrowing**

Financial borrowing is defined as Total Other Current Financial Liabilities and Other Non-Current Financial Liabilities, divided by the value of the UF at the quarterly closing date of the Issuer's Consolidated Financial Statements. As from March 31, 2010, the Issuer must maintain financial borrowing at the quarterly closing date of the Issuer's Consolidated Financial Statements to less than or equal the value established by a formula.

The calculation of the Financial Borrowing Limit established in Clause Ten, Number One of the Bond Issue Contracts for the Line of Debt Instruments at 10 years and 30 years, and their amendments, are detailed as follows.



Plaza S.A. (continued)

Financial borrowing (continued)

# CALCULATION OF FINANCIAL BORROWING LIMIT FOR BOND LINES 583, 584, 669.670, 766, 767, 979 AND 980 **COVENANTS**

OVERNITO	Currency	As of December 31, of 2022	As of September 30, of 2022
Year <sub>i</sub>		December 31, 2022	September 30, 2022
Year i-1		September 20, 2022	June 30, 2022
UF <sub>i</sub>	Ch\$/UF	35,110.98	34,258.23
UF <sub>i-1</sub>	Ch\$/UF	34,258.23	33,086.83
Cash and cash equivalents for period i	ThCh\$	301,762,494	313,738,210
Cash and cash equivalents for period i-1	ThCh\$	313,738,210	142,834,132
Cash variation i	ThCh\$	(11,975,716)	170,904,078
Cash variation i	Th UF	(341)	4,989
Third party guarantees:	None	-	
Total Equity:	ThCh\$	1,955,611,789	1,982,134,753
Dividends payable i	ThCh\$	1,033,925	27,453,870
Total Equity ⊦1	ThCh\$	1,982,134,753	2,001,041,372
Dividends payable i-1	ThCh\$	27,453,870	9,983
Equity variation i	ThCh\$	(52,942,909)	8,537,267
Equity variation:	Th UF	(1,508)	249
Investment Property i-1 a	ThCh\$	2,855,944,961	2,853,375,603
Deferred tax, Investment Properties i-1 b	ThCh\$	421,627,411	427,864,757
Initial revaluation adjustment of Investment property under IFRS °	ThCh\$	874,483,983	874,483,983
Deferred tax due to initial revaluation of Investment Property d	ThCh\$	148,662,277	148,662,277
Initial revaluation adjustment of Investment property under IFRS e	ThCh\$	454,824,534	454,824,534
Deferred tax due to initial revaluation of Investment Property f	ThCh\$	122,799,513	122,799,513
Percentage variation UF 9	ThCh\$	2,49%	3,54%
Indexation of Investment Property in Chile 1-1	ThCh\$	34,262,876	48,420,527
Indexation of Investment Property in Chile i-1	Th UF	976	1,413
Adjustment for Investment Properties outside of Chile H	Th UF	305	739
Financial Borrowing Limit i-1	Th UF	148,713	138,921
Financial Borrowing Limit	Th UF	147,917	148,713

<sup>&</sup>lt;sup>a</sup> Investment property in Chile, net of accumulated depreciation.

As of December 31, 2022, the Financial Borrowing Limit was Th UF 147,917 according to the current bond contracts. Financial Borrowing as of December 31, 2022 was Th UF 37,036.

b Associated with investment property in Chile or For investment property as of December 31, 2009

d Associated with the initial revaluation adjustment under IFRS of investment properties as of December 31, 2009. Represents 17% of the initial revaluation adjustment under IFRS

e For investment property as of December 31, 2016 under IFRS

Associated with the revaluation adjustment for investment property as of December 31, 2016 under the re-adoption of IFRS Represents 27% of the revaluation adjustment under the re-adoption of IFRS

<sup>&</sup>lt;sup>9</sup> Percent variation between the values of UF i and UF i-1.



Plaza S.A. (continued)

## **Essential assets**

A leasable area of five hundred thousand square meters in Chile (three hundred thousand square meters for the 980 line), which are directly owned by the Issuer or owned through Subsidiaries or Associates, or with respect to which the Issuer or any of its Subsidiaries or Associates are concessionaires through a concession contract with a term equal or greater than the term of the Bonds issued under the Lines. For these purposes, the leasable square meters in Chile that are owned by Subsidiaries or Associates of the Issuer, or for which they are concessionaires in accordance with the above terms, is calculated by multiplying (i) the total square meters leasable in Chile that are owned by each Subsidiary or Associate, or which they have under concession; by (ii) the percentage of the Issuer's direct or indirect interest in the respective Subsidiary or Associate.

## **Financial Institutions**

Plaza S.A. has negotiated several loans with financial institutions as of December 31, 2022, which are associated with the following financial covenants:

Company	Covenant	Limit	Actual as of December 31, 2022	Actual as of September 30, 2022
Nuevos Desarrollos S.A.	Consolidated Current Liabilities + Non- current Liabilities / Total Equity	<= 2.00x	0.76x	0.74x
Patrimonio Autónomo Centro	(EBITDA + Cash) / Debt Servicing	>= 1.10x	1.40x	1.50x
Comercial Cartagena	Net Financial Debt < Borrowing Limit	MMCOP 412.534	MMCOP 45.208	MMCOP 48.128
Patrimonio Autónomo Centro	(EBITDA + Cash) / Debt Servicing	>= 1.00x	4.70x	5.20x
Comercial Manizales Dos	Net financial debt / Equity	<= 2.30x	0.20x	0.20x
Mallplaza Private Equity Fund, Compartment One	Net financial debt / Equity	<= 2.00x	0.68x	0.64x

As of December 31, 2022, all the covenants in these debt contracts have been satisfied.

## Banco Falabella

There are bonds issued by Banco Falabella within the banking business in Chile. These bonds have no financial covenants. Additionally, Banco Falabella has lines of credit with no financial covenants.

## **Businesses in Peru**

As of December 31, 2022, there are approximately fifteen financial safeguards that companies in the Falabella Group in Peru (Falabella Peru, Inverfal Peru, SAGA Falabella, Hipermercados Tottus, Open Plaza and Mall Plaza Peru) must comply with and disclose to their respective creditors (banks and bondholder representatives) every quarter.



# **Businesses in Peru (continued)**

Financial safeguards that apply to Peruvian companies can be grouped into three categories, which are debt ratios, solvency ratios and guarantee ratios. The most restrictive covenants are detailed as follows:

Company	Covenant	Limit	Actual as of December 31, 2022	Actual as of September 30, 2022
Inverfal Perú S.A.A.	Net financial debt excluding the Banking Business / Equity	<=1.30x	0.27x	0.29x
SAGA Falabella S.A.	Total liabilities / Equity	<= 3.00x	1.50x	1.62x
SAGA Falabella S.A.	Financial Debt - Cash / Equity	<= 1.30x	0.62x	0.92x
Hipermercados Tottus S.A.	Total liabilities / Equity	<= 2.50x	1.29x	1.29x
Open Plaza S.A.C.	EBITDA / Debt Servicing (last 12 m)	>= 1.20x	15.99x	14.46
Open Plaza S.A.C.	Ceded Flows / Debt Servicing (next 12 months)	>=1.30x	4.73x	4.66x
Mall Plaza Perú S.A.	EBITDA / Debt Servicing	> 1.20x	1.75x	2.11x
Mall Plaza Perú S.A.	Financial debt / Equity	< 2.00x	0.59x	0.86x
Mall Plaza Perú S.A.	Financial Debt / Fixed Assets	< 0.75x	0.31x	0.40x
Mall Plaza Perú S.A.	Collection/ Past-due installments	> 1.30x	1.98x	2.08x

As of December 31, 2022, all the covenants established in the loan agreements have been met.



# Note 41 - Subsequent Events

The consolidated financial statements of Falabella S.A: and subsidiaries as of December 31, 2022, have been approved by the Board of Directors at a meeting held on February 28, 2023, which was attended by the following Directors and the CEO:

- Carlo Solari Donaggio, Chairman
- Juan Carlos Cortés Solari, Vice-Chairman
- Sergio Cardone Solari, Director
- Felipe del Río Goudie, Director
- Jose Luis del Río Goudie, Director
- Paola Cuneo Queirolo, Director
- Carlos Alberto Heller Solari, Director
- Cecilia Karlezi Solari, Director
- Ricardo Cruzat Ochagavia, Director
- Gaston Bottazzini, CEO

On January 11, 2023, the Company place unmaterialized AK Series bearer bonds on the local market, with charge to the 30-year line registered in the CMF Securities Registry under number 1,134, dated December 21, 2022. The placement of the AK Series Bonds was performed for a total amount of UF5,000,000 (five million Unidades de Fomento), maturing on January 5, 2033. The interest rate was UF plus 3.14%.

On February 24, 2023, Fitch Ratings lowered the risk rating for local and international debt issuances from AA and BBB to AA- and BBB-, respectively, with negative outlooks.

Between December 31, 2022, and the date these financial statements were issued, the Board is not aware of any other events of a financial or other nature that might significantly affect them or their interpretation.

# FALABELLA















Contents and design





Coordination

**Investor Relations**