

# Alessandro Castagnetti

## ACADEMIC EMPLOYMENT

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- 2025- | Assistant Professor at UNIVERSITY OF VERONA, Verona, Italy  
2024-2025 | Post-Doctoral Fellow at UNIVERSITY OF VERONA, Verona, Italy  
2022-2023 | Post-Doctoral Fellow at LIUC UNIVERSITY, Castellanza, Italy

## EDUCATION

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- 2017 - 2022 PhD in ECONOMICS, **University of Warwick**  
Advisors: Robert AKERLOF and Eugenio PROTO  
2018 Visiting Scholar, **New York University**

## RESEARCH INTERESTS

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- Main Fields: BEHAVIORAL and EXPERIMENTAL ECONOMICS  
Secondary Fields: APPLIED ECONOMICS (EDUCATION, FINANCIAL, AND HEALTH ECONOMICS)

## PUBLICATIONS

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**The Ego is no Fool: Absence of Motivated Belief Formation in Strategic Interactions**  
*Journal of Behavioral and Experimental Economics*, 2024, with Giovanni Burro

**Anger and Strategic Behavior: A Level-k Analysis**, *Journal of Economic Behavior and Organization*, 2023, with Eugenio Proto and Andis Sofianos

**Demand for Information by Gender: An Experimental Study**, *Journal of Economic Behavior and Organization*, 2023, with with Karmini Sharma

**Will I tell you that you are smart (dumb)? Deceiving Others about their IQ or about a Random Draw**, *Journal of Behavioral and Experimental Economics*, 2022, with Giovanni Burro

**Protecting the Ego: Motivated Information Selection and Updating**, *European Economic Review*, 2022, with Renke Schmacker

**Choking under Pressure in Archery**, *Journal of Behavioral and Experimental Economics*, 2020, with Alessandro Bucciol

## SELECTED WORKING PAPERS

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**The Effect on Non-Monetary Incentives on Educational Outcomes: Evidence from a Clustered RCT in Peruvian Schools** (under Review) with Lajos Kossuth

**Student Demand For Information About Exam Performance: Evidence from a Field Experiment** (under Review) with Derek Rury

**A Memory Walk Down Wall Street: How Personal Memories Influence Stock Investment and Information Processing** (Revise and Resubmit (2nd round), *Journal of Economic Behavior and Organization*) with Giovanni Burro, Alessandra Cillo and Paolo Crespi

**The Impact of Environmental Risk Information on Beliefs and Home Insurance Decisions** (Revise and Resubmit (2nd round), *Journal of Economic Psychology*) with Giovanni Burro, Alessandra Cillo and Paolo Crespi

**Is the Fundamental Attribution Error Really “Fundamental”?** with Jan Potters

**Attribution Bias by Gender: Evidence from a Laboratory Experiment** with James Fenske, and Karmini Sharma

## REFEREEING ACTIVITY

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EXPERIMENTAL ECONOMICS, JOURNAL OF ECONOMIC BEHAVIOR AND ORGANIZATION (x6), JOURNAL OF ECONOMIC PSYCHOLOGY, SCIENTIFIC REPORTS

## TEACHING

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### Instructor

- 2025- ECONOMETRICS - UNIVERSITY OF VERONA
- 2024- STATISTICS - LIUC UNIVERSITY
- 2023 BEHAVIORAL FINANCE - SUMMER SCHOOL - UNIVERSIDAD DE LA SABANA

### Teaching Assistant

- 2025- MICROECONOMICS - BSC - UNIVERSITY OF VERONA
- 2017-2021 BEHAVIORAL ECONOMICS - MSc - UNIVERSITY OF WARWICK
- 2017 & 2020 BEHAVIORAL ECONOMICS - BSC - UNIVERSITY OF WARWICK
- 2017 ECONOMICS FOR BUSINESS - BSC - UNIVERSITY OF WARWICK

## RESEARCH GRANTS

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- 2024 The Leibniz Institute for Financial Research SAFE two funded projects, (€10,000)
- 2024 Seed Money (Economics Department of University of Verona) (€3,400)
- 2024 Business Analytics Hub – LIUC University (€10,000)
- 2023 Business Analytics Hub – LIUC University (€5,000)
- 2022 Business Analytics Hub – LIUC University (€5,000)
- 2019 Experimental and Behavioral Research Group – Warwick Economics Department (£1,000)
- 2019 CRC Rationality and Competition Research Grant (€3,000)
- 2019 PhD Conference Research Grant – Warwick Economics Department (£3,000)
- 2018 Centre for Competitive Advantage in the Global Economy Grant (£5,000)

## AWARDS AND SCHOLARSHIPS

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- 2025 Marco Fanno Top-Up Fellowship - Unicredit Foundation (€60,000)
- 2017-2021 Leverhulme Doctoral Scholarship - The Bridges Programme
- 2015-2017 Warwick MRes Full Tuition Waiver and Departmental Scholarship
- 2015 Netspar Best MSc Thesis Award (€3,000)
- 2014 Trento Merit Award (€5,000)
- 2014 Scholarship, LLP Erasmus, University of Trento
- 2011-2014 Scholarship, Opera Universitaria, University of Trento

## PARTICIPATION IN RESEARCH PROJECTS AND RESEARCH GROUPS

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Member of the POLARIS (Bando 2024 Fondo per la Repubblica Digitale) research project SPARKLE: "STEM Practical Activities to Raise Knowledge, Learning, and Exploration." The project involves conducting a randomized controlled trial (RCT) to statistically estimate the causal impact of the intervention on children's stereotypes and attitudes toward STEM.

Member of the PRIN (Bando 2022) research project: "Excessive antibiotic consumption in humans: why, where, and how to curb it?". The project aims to analyze the determinants of excessive antibiotic use by considering the roles of key stakeholders, using both experimental studies and statistical analyses.

## ACADEMIC SERVICE

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- 2026 Member of PhD Dissertation Committee, PhD Candidate Claudia Sessa, LIUC University
- 2019–2020 Co-Organizer of the Bridges Leverhulme Seminar Series, University of Warwick
- 2017–2019 Co-Organizer of the Behavioral and Experimental Reading Group
- 2016–2017 Co-Organizer of the Microeconomics Theory Reading Group

## COMPUTER SKILLS

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LaTeX, Matlab, Microsoft Office, oTree, Python, R, Stata, Tableau, z-Tree