| R | ATINGS | | | | |
|-----------------------------|------------|------------|--|--|--|
| Business 🚽 | **** | | FIA FI | N2RESEARCH | |
| Financial | ***** | | | vestment Advisor Pvt. Ltd. | |
| Valuation 7 | ★★★☆☆ | <u>द</u> | | | |
| | **** | · | | | The Power of Vibrance |
| Ranking 1 to 5, denoting lo | | ` | BSE Limited | Sector: Financial Service | s 18 October,2024 |
| | CMP: ₹4,27 | 4 | Rating: BUY | Target: ₹4,915 | Research Report |
| | | | About: Established in 1875, BSE | (formerly known as the Bombay Sto | ock Exchange) is Asia's first |
| Key Info | | | | in the world, with a trading speed of | |
| Market cap (cr) | | 58,444 | | 5. Over the past 143 years, BSE has p | |
| 52W High | | ₹ 4,990 | | ate sector by providing an efficient over the sector by providing an efficient over sector by brokers' Association and the sector by the secto | |
| 52W Low | | ₹ 1,405 | first listed stock exchange in Inc | | |
| No.of eq shares(cr) | | 13.5 | Recent Developments: | | |
| Face Value | | ₹2 | | st-ever quarterly revenue at INR 674 | .4 crores (consolidated basis), |
| Nse Code | | BSE | up 149% year-on-year. | | |
| Free float (cr) | | 58,105 | - | l on Unique Client Code (UCC) increa | sed from 12.1 crores to 18.4 |
| Source: Nse/Bse | | | crores, reflecting a 51% gro Revenue growth driven by | strong performance in transaction-r | elated income treasury |
| | | | | settlement services, and investment | |
| | | | - | y by 182%, reaching INR 607.7 crores | Contraction of the second seco |
| Particulars | 2023 | 2024 | crores in the same quarter | and a second sec | |
| P/E | 9.23 | 100.00 | Net profit attributable to s INR 265 crores (excluding 0 | hareholders increased by 253%, risir | ng from INR 75.1 crores to |
| P/B | 1.97 | 18.10 | | Y '25 stood at INR 283.9 crores, up fi | rom INR 70.1 crores. with an |
| EV/EBITDA | 21.02 | 59.40 | | A margin of 47%, compared to 33%. | |
| ROE (%) | 7.8% | 15.2% | | ring and settlement funds increased | by 179%, reaching INR 62 |
| ROCE (%) | 3.8% | 20.0% | crores, up from INR 22.2 cr | | |
| D/E | 0.00 | 0.00 | · · · · · · · · · · · · · · · · · · · | Including data dissemination fees, to 23.2 crores from INR 21.5 crores. | raining income, and software |
| BVPS | 265.19 | 326.03 | | / 43%, from INR 44 crores to INR 62. | 9 crores. |
| Dividend Yield (%) | 2.62% | 0.33% | | ord revenues, growing by 101% year | |
| Source:Company,Fin2rese | earch | | crores. | | |
| | | | | ictions processed by BSE StAR MF in | |
| Particulars | % of to | otal share | | o from 8.3 crores in the same quarte processed 4.7 crores transactions per | |
| DIIs | | 11.59% | compared to 2.75 crores p | • | i monti in QITT 20, |
| FIIs | | 11.09% | | w high by processing 5.27 crores tra | nsactions in July 2024. |
| Retail | | 54.56% | | nonstrated strong growth across mu | ltiple business segments, |
| Others | | 22.75% | supported by robust marke | et activity and strategic initiatives | |
| Total | | 100% | | | |
| Source: Nse/Bse | | | Key Risks: | | |
| | | | | otecting classified corporate data in fication, disruption, and disclosure, | |
| 1Y Price Chart | | | cyber-attacks like ransomv | - | especially with the lise of |
| 6,000.00 | | | | nction:Any malfunctioning of critical | hardware and software with |
| 5,000.00 | | | - | srupt the business operations. | |
| 4,000.00 | | M | | oper oversight or inadequate manag hinder the company's ability to mee | |

IT vendors/suppliers could hinder the company's ability to meet its objectives and potentially disrupt operations.

٠ Building Security: BSE, a key institution in India's capital market development, was targeted in the 1993 bomb blasts, causing 84 deaths and many injuries. Given its national importance, it continues to face a heightened risk of terror attacks based on intelligence inputs.

٠ Outsourcing Risk: Risk arising from failure or delay in providing the services from outsourced partners/vendors

3,000.00

2,000.00

1,000.00

0.00







| Price Performance- CAGR% | 1M | 3M | 6M | YTD | Year | 5Y |
|------------------------------|--------|--------|-----|------|------|-------|
| BSE | 52.42% | 98.55% | 70% | 114% | 218% | 2604% |
| Nifty Midcap 100 | -1.36% | 3.32% | 21% | 29% | 47% | 276% |
| Relative return | 54% | 95% | 49% | 85% | 171% | 2327% |
| Source: Company,Fin2research | | | | | | |



| Company | СМР | Mar Cap | P/E | Sales | Debt | ROE % | ROCE % | EPS |
|---------|-------|---------|--------|---------|-------|--------|--------|-------|
| BSE | 4,274 | 58,444 | 103.18 | 2,003.5 | 0.02 | 15.20% | 19.97% | 44.37 |
| МСХ | 6,461 | 32,948 | 188.95 | 772.2 | 0 | 5.82% | 7.15% | 34.19 |
| IEX | 195 | 17,361 | 48.17 | 468.9 | 10.36 | 37.60% | 50.01% | 4.05 |

Source: Company, Fin2research





Business Overview

- In 1995, the Bombay Stock Exchange (BSE) transitioned from an open outcry trading system to an electronic trading platform.
- By 2024, electronic trading systems have become the dominant method across the financial industry, offering increased efficiency, faster execution, and reduced errors compared to traditional open floor trading.
- The BSE facilitates the trading of a wide range of securities, including stocks, stock futures, stock options, index futures, index options, and weekly options.
- It has significantly contributed to the development of India's capital markets by providing essential services such as clearing, settlement, and risk management.
- The overall performance of the BSE is measured by the Sensex, a benchmark index that includes 30 of the largest and most actively traded stocks, representing a broad range of sectors.
- Introduced in 1986, the Sensex is the oldest stock index in India, also known as the "BSE 30," and serves as a broad representation of India's market composition.
- The company also provides an efficient and transparent market for trading in financial instruments, including equity, currencies, debt instruments, derivatives, and mutual funds.
- Disseminates market data through various mediums, including leased lines, the Internet, secure APIs, and file exchange systems.
- Operates globally, with its equity index traded internationally on EUREX and major BRICS exchanges (Brazil, Russia, China, and South Africa).





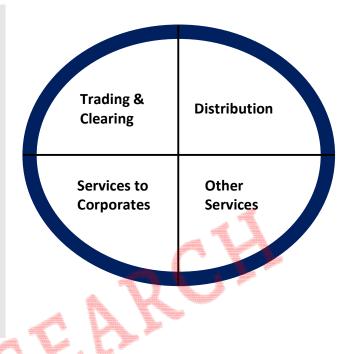
| | | | i | Ø |
|--------------------------|--------------------|--------------------------|----------------------|-----------------------|
| Market Capitalization of | Registered | Equity Cash | EQD - Highest Single | EQD – Total Contracts |
| BSE Listed Companies | Investors | ADTV (Q1 FY25) | Day Turnover | Traded |
| USD 5.27 trillion | 184 million+ | Rs. 90,060 million | Rs. 426 trillion | 7.7 billion |
| Mutual Funds | Mutual Funds | Cities | Mutual Fund | Funds |
| Registered | Orders (Q1 FY25) | covered | Distributors | Mobilized (Q1 FY25) |
| 43 | 141.1 million | 721 | 77,494 | Rs. 7.7 Trillion |
| <u></u> | E0 2 | 0 0 0 2 | (| 6 |
| Members | Consolidated EPS – | Cons. Net Worth – | Cons. Revenue – | Cons. EBITDA – |
| Registered | Q1 FY25 | Q1 FY25 | FY25 | Q1 FY25 |
| 1,238 | Rs. 19.30 | Rs. 35,664 million | Rs. 6,743 million | Rs. 3,505 million |



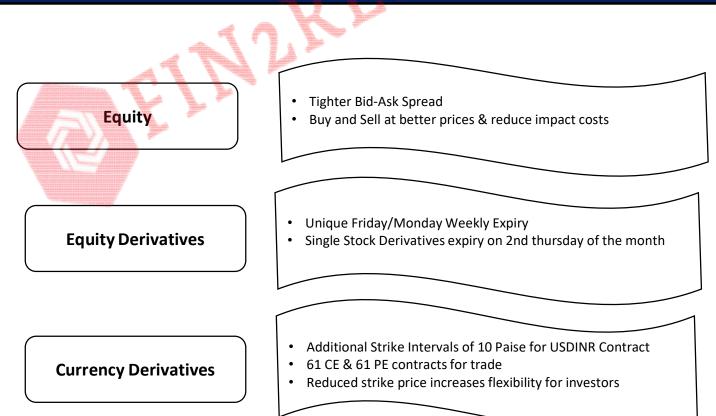


Diversified Lines of Business

- Trading and clearing activities include a range of financial instruments such as equities, debt, equity derivatives, currency derivatives, commodity derivatives, interest rate futures, and spot markets, as well as services for small and medium enterprises (SMEs) and startups.
- The distribution offerings encompass mutual funds, book-building services for initial public offerings (IPOs), and options for buying and selling securities. Additionally, the portfolio includes a new bond platform and insurance products.
- Corporate services include equity listing, listing of debt securities, mutual fund listings, and the listing of commercial papers. These services are tailored to facilitate various capital market needs for corporations.
- Other services encompass data feed solutions, index services, software services, and training programs. These offerings are designed to support clients with comprehensive market insights and technological resources.



Product Diffrentiation





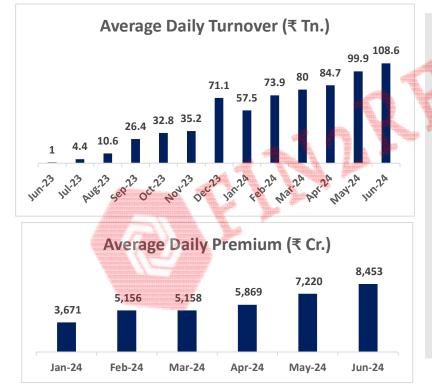


Equity Cash Segment

- The S&P BSE SENSEX closed FY 2023-24 at 73,651.35, a 25% increase from 58,991.52 at the end of FY 2022-23.
- In FY 2023-24, the average daily equity turnover on the BSE was ₹6,622 crore, reflecting a year-on-year rise of approximately 60% from ₹4,132 crore in FY 2022-23.
- The total turnover for the year reached ₹16.3 lakh crore.

Average Daily Turnover 6,622 5,396 4,197 4,132 FY20 FY21 FY22 FY23 FY24 FY24

Equity Derivatives Segment



Currency Derivatives Segment

- In CDX, the daily average turnover was 9,733.67 Crore for FY 2023-24 as compared to 25,599 Crore for FY 2022-23, a decline of 62%.
- The futures segment saw a notable decline, with the turnover dropping from ₹18,569 crore in FY 2022-23 to ₹9,103 crore in FY 2023-24.
- This represents a significant contraction in trading volumes, possibly reflecting shifts in market dynamics, participant behavior, or broader economic factors impacting futures

 In FY 2023-24, the daily average value in the EDX segment was ₹34,60,746.77 crore, compared to ₹1,37,813 crore in FY 2022-23.

BSE Derivatives recorded the highest turnover of ₹3,56,89,004 crore during the year.

- Two new derivatives contracts were launched: the Sensex 30 Index on May 15, 2023, with Friday expiry, and the Bankex (Banking sector Index) on October 16, 2023, with Monday expiry.
- These contracts provide participants with an ideal equity hedge in a volatile market, with Sensex 30 representing 58% of India's total market capitalization and Bankex covering over 90% of the banking sector.
- The contracts offer superior flexibility with alternate expiry days and are more cost-efficient for hedging compared to other products in the Indian market.
- BSE derivatives contracts were well-received, placing BSE second globally among exchanges within one year, while the Sensex 30 Index ranks fourth globally in terms of derivatives contracts traded, according to data from the Futures Industry







Star Mutual Fund

- The BSE StAR MF platform remains India's largest mutual fund distribution infrastructure, capturing over 85% of the market share in terms of transactions among exchange-based platforms in the mutual fund industry.
- In FY 2023-24, the platform processed 42 crore transactions, reflecting a 59% growth compared to 26.5 crore transactions in FY 2022-23.
- Additionally, 2,181 new members were registered, expanding the network to over 75,000 distributors across India.

New SIP Registration

- In FY 2023-24, BSE StAR MF registered 2.71 Crore new SIPs.
- Witnessed a growth of 116% vis-à-vis 1.25 Crore new SIPsregistered in FY 2022-23.

Product Innovation

 StAR MF is going through a revamp and a new version of the platform is being developed while focusing on rich features and intuitive





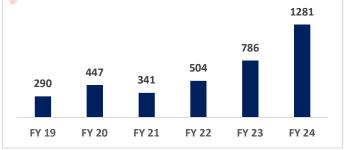
Product Offerintgs

- BSE StAR MF is well-positioned to capture the growing investor participation in mutual funds, enhancing distribution for both traditional and new-age platforms like mobile apps, websites, FinTechs, MFDs, banks, brokers, and more.
- The platform offers various connectivity modes, including web-browser, web services, and mobile apps. It supports Lumpsum, SIPs, and special MF transactions like SWP, STP, and the newly launched step-up SIP.

Broad Structure of Star Mutual Fund

- The Stock Exchange platform allows mutual funds to collect buy/sell orders, in addition to the current distributor system.
- BSE StAR MF supports both physical and demat routes. For the demat route, investors who are not already clients of brokers need to open a trading account with a broker and a demat account with a depository participant of their choice.
- Member brokers with ARN and NISM certification can offer online mutual fund transactions through BSE StAR MF after completing the necessary formalities and empanelment with relevant AMCs.
- Existing NAV norms, with a 3 p.m. cut-off, apply, and the platform operates from 9:00 a.m. to 3:00 p.m.

Mutual Fund Revenue (₹ Mn.)



Source: BSE







Capital Market Industry Outlook

- In FY 2023-24, the Indian equity market reached new highs, with the benchmark Sensex Index hitting an all-time milestone of 74,245.
- Indian corporate earnings improved due to softening commodity prices, leading to increased profitability and better margins.
- Stock exchanges provide centralized platforms for listing and trading financial instruments issued by companies, sovereigns, and other entities to raise capital.
- Exchanges are critical market intermediaries, supervised by SEBI, and in some cases, may act as self-regulatory organizations overseeing their members, corporates, and market participants.
- As of FY 2023-24, India's capital market consisted of 3 stock exchanges in the Equity Cash, Equity Derivatives, and Currency Derivatives Segments, 4 in the Commodities Derivatives Segment, 4 clearing corporations, 2 depositories, 11,211 Foreign Portfolio Investors (FPIs), and 17 custodians.
- The market capitalization of all listed companies stood at ₹387 trillion.
- Stock exchanges play a key role in nation-building by creating jobs through the ecosystem of intermediaries required to support each trade.
- The exchange ecosystem includes brokers, sub-brokers, corporates, banks, depositories, depository participants, custodians, and investors.
- The Indian stock exchange industry has rapidly evolved in recent years, now spanning multi-asset classes, including equities, equity derivatives, currency derivatives, commodity derivatives, ETFs, mutual funds, debt, interest rate derivatives, and power trading.

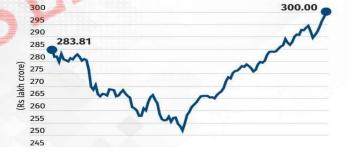
Indian Mutual Fund Industry Market

The Indian Stock Market Is Booming

Number of stock market issues in India and money raised through them



MARKET CAP OF BSE-LISTED COMPANIES HITS FRESH RECORD HIGH OF Rs 300 LAKH CRORE



Mutual Fund Industry

- The India Mutual Fund Industry is expected to grow at a CAGR of 22.5% from 2022 to 2028.
- Market growth is driven by increasing investments in mutual funds, enabling small and large savers to engage in various investment plans.
- Growth is further fueled by advanced portfolio management services, ease of investment, fair pricing, and the adoption of digital technology.
- Developing regions offer significant opportunities for mutual fund providers to diversify their offerings with more affordable and beneficial returns.
- Government initiatives and enhanced support for the mutual fund market are expected to create profitable opportunities during the forecast period.
- The market is segmented by asset types, including Debt-Oriented Schemes, Equity-Oriented Schemes, Money Market, ETFs, and FOFs.
- Debt-oriented schemes hold the largest market share, with debt funds primarily investing in bonds and other debt instruments.
- These debt funds invest in short- and long-term securities such as Treasury bills, government securities, debentures, commercial

Share By 2028 Debt Oriented Schemes Equity Oriented Schemes Money Market AUM (₹ Cr.)

29,14,503

55%

Regular Plans

Direct Plans







Global Economy

• Global growth is projected at 3.1% in 2024 and 3.2% in 2025, with the 2024 forecast 0.2% higher than expected due to resilience in the US, emerging markets, and fiscal support in China.

FIN2RESEA

- The 2024-2025 growth forecast is below the historical average of 3.8%, impacted by high central bank policy rates, reduced fiscal support, and low productivity growth.
- Inflation is declining faster than anticipated, driven by unwinding supply-side issues and restrictive monetary policy. Global inflation is expected to fall to 5.8% in 2024 and 4.4% in 2025.
- The risk of a global economic hard landing has decreased, and global growth risks are balanced.
- Upside risks include faster disinflation and potential financial easing, while downside risks include new commodity price shocks and persistent inflation.
- Policymakers face the challenge of managing inflation's final decline and adjusting monetary policy, while focusing on fiscal consolidation to manage public debt and future shocks.
- Structural reforms are needed to enhance productivity, ensure debt sustainability, and raise income levels.
- Multilateral coordination is crucial for debt resolution, investment, and climate change mitigation.
- The global recovery from the COVID-19 pandemic, the Ukraine war, and the costof-living crisis is proving resilient, with inflation falling faster than expected but high interest rates likely to slow growth in 2024.
- High interest rates aimed at controlling inflation and reduced fiscal support, due to high debt levels, are expected to dampen global growth in 2024.
- Stronger structural reform momentum could enhance productivity, create positive spillover effects across borders, and support sustainable long-term growth.

World economic outlook growth projections

| U 1 | (Real GDP, annual % change) | | | | | |
|---------------|-----------------------------|-------|--------|--|--|--|
| | | Proje | ctions | | | |
| | 2023 | 2024 | 2025 | | | |
| World Output | 3.2 | 3.2 | 3.2 | | | |
| United States | 2.5 | 2.7 | 1.9 | | | |
| Euro Area | 0.4 | 0.8 | 1.5 | | | |
| China | 5.2 | 4.6 | 4.1 | | | |
| India | 7.8 | 6.8 | 6.5 | | | |
| Brazil | 2.9 | 2.2 | 2.1 | | | |

Source: IMF, World Economic Outlook, April 2024 Note: For India, data and forecasts are presented on a fiscal year basis, with FY 2023/24 (starting in April 2023) shown in the 2023 column. India's growth projections are 6.9% in 2024 and 6.5% in 2025 based on calendar year.

Key Factors Shaping Global Outlook

Growth Resilient In Major Economies

Economic growth in the second half of 2023 was stronger than expected in the U.S. and major emerging markets, boosted by spending and easing supply issues. In contrast, the euro area saw weaker growth due to poor consumer sentiment and high energy costs.

High Borrowing Costs Cooling Demand

To reduce inflation, major central banks raised policy interest rates to restrictive levels in 2023, resulting in high mortgage costs, challenges for firms refinancing their debt, tighter credit availability, and weaker business and residential investment.

Inflation Subsiding Faster Than Expected

Amid favourable global supply developments, inflation has been falling faster than expected, with recent readings near the pre-pandemic average for both headline and underlying (core) inflation. Global headline inflation in the 4th quarter of 2023 is estimated to have been about 0.3% point lower than predicted.

Fiscal Policy Amplyfying Divergences

Governments in advanced economies eased fiscal policy in 2023. The United States, where GDP had already exceeded its pre-pandemic path, eased policy more than did euro area and other economies in which the recovery was incomplete.





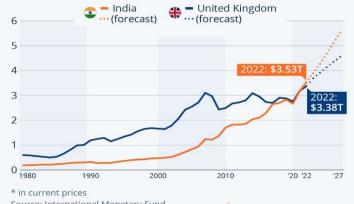
Indian Economic Outlook

- India's real GDP grew by 7.7% in H1 FY 2023-24, with Q2 growth at 7.6%. The RBI has raised its full-year growth forecast to 7%, driven by resilient consumption and investment.
- Urban consumption has strengthened, and rural demand is starting to pick up. Government capital expenditure (capex) has increased investment, with promising signs from private investment.
- Strong domestic demand has boosted manufacturing and services value-add.
- Geopolitical tensions and slowing global output have weakened global trade, leading to a contraction in India's merchandise exports and imports in H1 FY 2023-24, which improved the trade deficit.
- A growing surplus in the services trade account is expected to narrow the current account deficit in H1 FY 2023-24.
- Foreign Portfolio Investments (FPIs) became net buyers in H1 FY 2023-24, a reversal from being net sellers in H1 FY 2022-23.
- Foreign Direct Investment (FDI) inflows net of repatriation declined in H1, reflecting global trends. However, FDI is expected to recover in the medium term due to strong government support, a stable macroeconomic environment, and India's rising growth.
- A sharp rebound in FDI was seen in October 2023.
- The government has been closely monitoring public spending to achieve fiscal consolidation, with re-prioritization focused on safeguarding the vulnerable while maintaining long-term capital spending goals.
- Core inflation dropped to 3.53% in January 2024, a 47-month low, driven by disinflationary monetary policy and lower input prices. Consumer Price Inflation (CPI) fluctuated between 5% and 6% since September 2023, within the RBI's target range of 2% to 6%.
- Recurring food price shocks pose risks to disinflation, while Wholesale Price Inflation (WPI) turned positive after deflation earlier in FY 2023-24 due to rising food prices.
- ٠ Labour markets have fully recovered to pre-pandemic levels, with formal sector employment showing strong growth, reflected by increased EPFO subscriptions and positive PMI employment indices.
- High Frequency Indicators (HFIs) for October and November 2023 suggest strong economic activity in Q3, which is expected to continue into Q4 FY 2023-24.
- Downside risks to growth include inflationary pressures in advanced economies, supply chain disruptions from geopolitical tensions, and geopolitical risks themselves.
- However, India's stable domestic economy, low-to-moderate input costs, and policy continuity provide buffers against these risks.

Source: BSE Annual Report 2024

India Overtakes UK to Become **Fifth Biggest Economy**

GDP of India and the United Kingdom^{*} (in trillion U.S. dollars)



Source: International Monetary Fund

STATE OF THE ECONOMY India GDP Annual Growth Rate







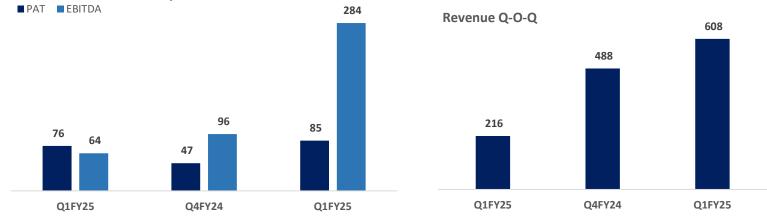
Quarter Highlights

| Particulars | Q1FY25 | Q4FY24 | Q1FY24 | ΥΟΥ% | QOQ% |
|--|--------|--------|--------|-----------------------|-------------------------|
| Revenue from Operations | 495.98 | 379.35 | 156.62 | 216.7% | 30.7% |
| Cost of Goods Sold | 225.98 | 302.28 | 63.35 | 256.7% | -25.2% |
| Gross Profit | 270 | 77.07 | 93.27 | 189.5% | 250.3% |
| Selling, General & Administration Expenses | 74.98 | 64.43 | 55 | 36.3% | 16.4% |
| EBITDA | 195.02 | 12.64 | 38.27 | 409.6% | 1442.9% |
| EBITDA Margin % | 39.3% | 3.3% | 24.4% | 60.9% | 1080.1% |
| D&A | 18.92 | 21.01 | 16.6 | -9.9% | 14.0% |
| EBIT | 176.1 | -8.37 | 21.67 | 712.6% | -2203.9% |
| EBIT Margin % | 35.5% | -2.2% | 13.8% | 156.6% | -1709.2% |
| Interest | - | - | - | | |
| EBT | 176.1 | -8.37 | 21.67 | 712.6% | -22 <mark>03</mark> .9% |
| Other Income | 55.53 | 105.05 | 47.54 | 16.8% | -47.1% |
| Add, Exceptional Items | | - | 504.17 | | |
| Tax Expense | 58.37 | 17.55 | 66.24 | - 11.9% | 232.6% |
| РАТ | 173.26 | 79.13 | 507.14 | -65 <mark>.8</mark> % | 119.0% |
| Income Statement (Concelidated) | | | | | |
| Income Statement (Consolidated) | | | | | |

Income Statement (Consolidated)

| Particulars | Q1FY25 | Q4FY24 | Q1FY24 | ΥΟΥ% | QOQ% |
|--|--------|--------|------------|--------|--------|
| Revenue from Operations | 607.7 | 488.37 | 215.62 | 181.8% | 24.4% |
| Cost of Goods Sold | 200.53 | 277.12 | 45.45 | 341.2% | -27.6% |
| Gross Profit | 407.17 | 211.25 | 170.17 | 139.3% | 92.7% |
| Selling, General & Administration Expenses | 123.22 | 115.21 | 106.58 | 15.6% | 7.0% |
| EBITDA | 283.95 | 96.04 | 63.59 | 346.5% | 195.7% |
| EBITDA Margin % | 47% | 20% | 29% | 58.4% | 137.6% |
| D&A | 23.95 | 26.5 | 21.41 | 11.9% | -9.6% |
| EBIT | 260 | 69.54 | 42.18 | 516.4% | 273.9% |
| EBIT Margin % | 43% | 14% | 20% | 118.7% | 200.5% |
| EBT | 260 | 69.54 | 42.18 | 516.4% | 273.9% |
| Other Income | 66.64 | 59.99 | 55.56 | 19.9% | 11.1% |
| JV/Associate | 22.73 | 24.4 | 11.89 | | |
| Add, Exceptional Items | 0 | 0 | 406.62 | | |
| Tax Expense | 85.08 | 47.04 | 76.16 | 11.7% | 80.9% |
| РАТ | 264.29 | 106.89 | 440.09 | -39.9% | 147.3% |

Source: BSE Financial Summary







Earnings Call Highlights

- Q1 FY25 earnings call held on August 7, 2024, provided a detailed overview of the company's performance and strategic initiatives.
- Mr. Sundararaman Ramamurthy provided an overview of the dynamic economic environment in which the Indian economy and capital markets operated during Q1 FY25.
- He noted that India's focus on capital expenditure, infrastructure, and digital transformation would benefit the financial markets.
- Company's strong performance reflected robust investor participation, with the market capitalization of all listed stocks surpassing ₹450 lakh crores and the Sensex crossing 80,000 points for the first time.
- BSE achieved its highest-ever quarterly revenue of ₹674.4 crores, a 149% increase year-over-year, driven by a strong performance in transaction-related income, treasury income, and investment income. Operational revenue grew by 182% to ₹607.7 crores.
- The net profit attributable to shareholders stood at ₹265 crores, up from ₹75.1 crores, a 253% growth. Operating EBITDA for Q1 FY25 increased to ₹283.9 crores, with a 47% margin, compared to 33% in the previous year.
- The company's cash segment saw significant growth, with average daily turnover rising to ₹9,006 crores in Q1 FY25, compared to ₹4,025 crores in the same quarter last year.
- The company also achieved record-breaking performance in derivatives trading, with Sensex derivatives and Bankex contracts experiencing strong demand.
- The company highlighted its foray into single stock derivatives, which launched on July 1, 2024, with initial positive results exceeding expectations. BSE is actively engaging with the evolving regulatory landscape in the derivatives market and is analyzing potential impacts of SEBI's proposed changes.
- BSE StAR MF, the mutual fund distribution platform, saw strong growth, with revenues increasing by 101% year-over-year to ₹48 crores.
- The number of transactions processed grew by 72%, and the platform processed a record 5.27 crore transactions in July 2024. BSE plans to launch a revamped version of the platform, StAR MF 2.0, in the coming quarter.
- BSE completed the acquisition of S&P Dow Jones Indices' stake in Asia Index Private Limited, making it a wholly-owned subsidiary. The company launched a new index, Sensex Next 30, and plans to expand its index offerings to cater to the growth of passive investments in India.
- During the Q&A session, several participants raised questions about the impact of SEBI's proposed regulatory changes, including potential effects on BSE's derivatives revenue and the company's strategy to address these changes.
- Mr. Ramamurthy assured stakeholders that BSE is actively engaging with regulators and market participants and remains confident about its ability to adapt to new regulatory paradigms.
- The call also addressed operational efficiencies and the potential for further improvements in various business lines. Mr. Ramamurthy emphasized BSE's commitment to providing a vibrant and innovative platform for all stakeholders and reiterated that the company is well-positioned to capitalize on opportunities in the evolving market.
- In conclusion, BSE Limited's Q1 FY25 performance demonstrated strong growth across multiple business segments, supported by robust market activity and strategic initiatives.
- The company remains focused on driving innovation, expanding its product offerings, and navigating regulatory changes to maintain its leadership position in the Indian capital markets.





Source: BSE Earning's Call Transcript





Financial Summary

Income Statement (consolidated)

| In ₹cr | | year ending 31s | t March |
|------------------------|------|-----------------|---------|
| Particulars | FY22 | FY23 | FY24 |
| Revenue | 743 | 816 | 1,390 |
| Operating Expenses | 97 | 149 | 271 |
| Gross Profit | 646 | 666 | 1,119 |
| SG&A Expenses | 433 | 469 | 720 |
| EBITDA | 213 | 197 | 400 |
| % EBITDA Margin | 29% | 24% | 29% |
| D&A | 48 | 60 | 95 |
| EBIT | 165 | 137 | 304 |
| Interest | 22 | 27 | 15 |
| Other Income | 120 | 138 | 228 |
| PBT, before exception | 263 | 248 | 517 |
| Add, Exceptional Items | - | - | 407 |
| JV/Associates | 64 | 49 | 72 |
| Taxes | 82 | 92 | 224 |
| РАТ | 245 | 206 | 772 |
| Minority Interest | -9 | -15 | -7 |
| Adjusted PAT | 254 | 221 | 778 |

Cashflow Statement (consolidated)

| In ₹cr | ye | ear ending 31 | st March |
|------------------|-------|---------------------|---------------------|
| Particulars | FY21 | FY22 | FY23 |
| CFO Before WC | 3421 | 3478 | 4258 |
| Change in WC | 2205 | 1534 | -2078 |
| Тах | -533 | -804 | -913 |
| Net CFO | 5093 | 4207 | 1 <mark>2</mark> 67 |
| Net Capex | -468 | -547 | -586 |
| Other CFI | -2127 | -4325 | 3277 |
| Net CFI | -2595 | <mark>-48</mark> 72 | 2691 |
| Net Borrowings | -8 | 0 | 0 |
| Dividends Paid | -1023 | -1023 | -1243 |
| Other CFF | -45 | -54 | -70 |
| Net CFF | -1076 | -1078 | -1313 |
| Net change in CF | 1422 | -1742 | 2645 |

Balance Sheet (consolidated)

| In ₹cr | у | ear ending 31s | t March |
|-----------------------|---|--|---------|
| Particulars | FY22 | FY23 | FY24 |
| P,P&E | 97.94 | 154.77 | 198.41 |
| Cash | 3,511.66 | 3,049.57 | 4462.85 |
| Trade Recievables | 63.39 | 90.89 | 210.87 |
| Intangible Assets | 68.34 | 98.61 | 89.56 |
| Investments | 1,829.59 | 968.52 | 1698.06 |
| DTA (net) | 244.90 | 229.75 | 174.99 |
| Fixed Assets | 3.16 | 0.75 | 0.71 |
| Capital W-I-P | 1.83 | 0.13 | 11.13 |
| Other Assets | 364.59 | 1,400.82 | 2603.65 |
| Total Assets | 6,185.40 | 5,993.81 | 9450.23 |
| | | | |
| Common Equity | 27.05 | 27.09 | 27.07 |
| Other Equity | 2,627.47 | 2,674.06 | 3275.22 |
| Minority Interest | 135.19 | 127.84 | 152.37 |
| Total Sharholder's Eq | 2,789.71 | 2,828.99 | 3454.66 |
| | Constant of the second se | Vision Control | |
| Leases | 0.02 | 0.02 | 0.02 |
| Trade Payables | 72.85 | 80.40 | 190.55 |
| DTL (net) | 9.63 | 19.74 | 14.96 |
| Provisions | 24.93 | 22.01 | 191.32 |
| Other liab | 3,288.26 | 3,042.65 | 5598.72 |
| Total Liabilities | 3,395.69 | 3,164.82 | 5995.57 |
| | | | |
| Total Equity & Liab | 6,185.40 | 5,993.81 | 9450.23 |





| Ratios | FY22 | FY23 | FY24 | 30.76300578 |
|-----------------------------|---------------------|-------------|-----------|--|
| EPS (Basic) | 18.51 | 16.06 | 56.66 | |
| Sales Growth | 48% | 10% | 70% | 4 497641607 |
| Ebitda Growth | 449% | -7% | 102% | 0.482238666 4.487641607 0.794848271 0.235392321 |
| Ebit Growth | 3076% | -17% | 122% | Sales Growth Ebitda Growth Ebit Growth Net Profit Dividend |
| Net Profit Growth | 79% | -13% | 253% | Growth Growth Street Growth Growth |
| Dividend Growth | 24% | 93% | -11% | ■ FY22 ■ FY23 ■ FY24 |
| Gross Margin | 87.0% | 81.7% | 80.5% | |
| Ebitda Margin | 28.7% | 24.2% | 28.8% | |
| Ebit Margin | 22.2% | 16.8% | 21.9% | 9.861986597 10.57207674 0.212818124 |
| Net Profit Margin | 33.0% | 25.2% | | 9.861986597 9.212818134 |
| Dividend Payout | | 84.1% | 21.2% | |
| Dividend Yield | 0.8% | 2.6% | 0.4% | 1.00363456 0.081120802 0.5017 <u>815278106759</u> 0.382 01307939 49267 |
| ROCE | 4.8% | 3.8% | 6.9% | 0.081120802 0.501094574106759 0.382019949267 |
| ROE | 9.1% | 7.8% | 22.5% | FY22 FY23 FY24 |
| D/E | 0.00 | 0.00 | 0.00 | Debtor Turnover Ratio |
| Interest Coverage Ratio | 7.44 | 4.99 | 20.22 | |
| Debtor Turnover Ratio | | | 9.2 | Inventory Turnover Ratio |
| Creditor Turnover Ratio | 1.6 | 0.5 | 0.4 | 56.00871731 |
| Inventory Turnover Ratio | 0.1 | 0.2 | 0.3 | 49.24373456 |
| Fixed Asset Turnover | 0.55 | 0.48 | 0.49 | |
| Debtor Days | 37.01 | 34.52 | 39.62 | 27 14817576 |
| Payable Days | 228.07 | 727.41 | | |
| Inventory Days | 4499.46 | 2323.26 | 1211.22 | 9.228832779934202 |
| Cash Conversion Cycle | 4308.40 | 1630.38 | 296.37 | 3 46241911 1.9 71829405 |
| Cfo/Sales | 1.94 | -0.17 | 2.04 | |
| Cfo/Total Asset | 0.23 | -0.02 | 0.30 | FY22 FY23 FY24 |
| Cfo/Total Debt | 0.42 | -0.04 | 0.47 | ■P/E ■P/S ■P/B |
| Ev/Ebitda | 41.24 | 21.02 | 83.63 | |
| Ev/Ebit | 53.32 | 30.27 | 109.86 | 2.044504772 |
| Ev/Ebt | 26.86 | 13.96 | 33.58 | 1.940052479 2.044581772 |
| P/E | 56.01 | 9.23 | 49.24 | |
| P/S | 16.37 | 8.67 | 27.15 | |
| Р/В | 3.55 | 1.97 | 8.56 | 0.424582338 0.300736596 0.300736596 |
| Current Ratio | 1.80 | 1.61 | 1.19 | -0.168 92372975735 23159 |
| Quick Ratio | 1.32 | 1.38 | 0.94 | FY22 FY23 FY24 |
| Cash Ratio | 0.08 | 0.07 | 0.06 | |
| Source: Company,Fin2researc | | | | E Cfo/Sales ■ Cfo/Total Asset ■ Cfo/Total Debt |
| 1.803832316 | 1203499 | | | 109.8610358 |
| 1.315339461 | 1.3 78766159 | | | 83.62851 <mark>826</mark> |
| 19999401 | | 1.187573851 | | |
| | | 0.9413 | 72355 | 53.31687898 41.23715623 |
| | | | | 26.8572007 <u>30.27361415</u> 21.02163949 |
| 0.079505788 | 0.072433788 | 3 | 057009126 | 21.02183949 13.96256644 |

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FY22

79505788

72433788

FY23

■ Current Ratio ■ Quick Ratio ■ Cash Ratio

FY22

57009126

FY24

akarshmehra@fin2research.com

FY24

FY23

■ Ev/Ebitda ■ Ev/Ebit ■ Ev/Ebt







Shri Pramod Aggarwal has over three decades of administrative experience as an IAS officer, he has served in various capacities at both the State and Central levels.

He held the position of Chairman and Managing Director of Coal India Limited, where he provided strong leadership. Additionally, he served as Joint Secretary in the Department of Disinvestment, Ministry of Finance, Government of India, playing a key role in driving disinvestment reforms and other important initiatives.

Pramod Aggarwal Chairman



Shri Sundararaman Ramamurthy has over 38 years of diverse experience in the Indian financial and banking sector. Before joining the Bombay Stock Exchange (BSE), he served as the Managing Director and Chief Operating Officer of the Indian arm of Bank of America.

As a senior member of the National Stock Exchange (NSE) since its inception, he played a pivotal role in transforming the Indian capital markets over a span of more than 20 years.

S Ramamurthy MD & CEO



Umakant Jayram has 28 years of cross-functional experience spanning Global Investment Banking, Financial Planning & Analysis, Risk Consulting, and Business Transformation.

Umakant Jayram Director



Jayshree Vyas, Managing Director of Shree Mahila Sewa Sahakari Bank in Ahmedabad, introduced India's first financial literacy program at Sewa Bank in 2001. This pioneering initiative marked a significant step towards empowering women with financial knowledge.

S.J Vyas Director



Professor Subhasis Chaudhuri, Director of IIT Bombay holds the K.N. Bajaj Chair Professorship in the Department of Electrical Engineering. With an impressive academic and research background, he has published 110 journal papers, presented at over 240 conferences, authored 7 monographs, and holds 13 national and international patents.

Prof. S Chaudhuri R&D Director



Peer Analysis



NSE Financial Summary

| Particulars | NSE Ltd. | BSE Ltd. |
|--------------------------------|------------------------|----------------------|
| Revenue | 14,780.0 | 1,390.0 |
| Operating Expenses | 980.6 | 270.6 |
| Gross Profit | 13,799.4 | 1,119.5 |
| SG&A Expenses | 2,188.8 | 719.8 |
| EBITDA | 11,610.7 | 399.7 |
| % EBITDA Margin | 79% | 29% |
| D&A | 439.6 | 95.4 |
| EBIT | 11,171.1 | 304.3 |
| Other Income | 1,653.6 | 227.9 |
| PBT, before exception | 12,824.7 | 517.1 |
| less, Contribution to Core SGF | -1,741.0 | 406.6 |
| JV/Associates | 100.5 | 71 .8 |
| Taxes | 2,777.8 | 22 <mark>3</mark> .9 |
| РАТ | 8, <mark>40</mark> 6.5 | 771.7 |
| Minority Interest | | -6.7 |
| Adjusted PAT | 8,406.5 | 778.4 |

NSE's revenues are primarily driven by its derivative segment, data services, and licensing fees. It has a higher operating margin due to its significant share in the derivatives market.

BSE has a relatively diversified revenue stream but is much smaller in terms of total revenues and profits. The lower operating margin is reflective of its limited participation in the derivatives market and higher reliance on equity listing fees and data charges.

NSE Limited holds a strong competitive edge with its dominance in equity and derivatives markets, attracting most institutional and retail investors due to superior liquidity and tighter spreads.

In contrast, BSE Limited has found a niche in SME listings and mutual fund platforms but has steadily lost market share to NSE in equity and derivatives trading.

| Segment | BSE Ltd. |
|----------------|----------|
| P/E | 100 |
| P/B | 18.1 |
| Dividend Yield | 0.33% |
| Market Cap | 59,844 |

Though NSE Limited is not publicly listed, it holds a significant valuation in the private market due to its strong financial performance and dominant position in the Indian stock market.

NSE's estimated price-to-earnings (P/E) ratio is expected to be considerably higher compared to other market players, including BSE Limited. Investors place a premium on NSE's robust revenue streams from derivatives, data services, and technological advancements, which contribute to its long-term growth potential.

Products and Segments

| Segment | NSE Ltd. | BSE Ltd. | |
|--------------------|-----------------------|--------------------|--|
| Equity Cash | Leader in equity cash | Lags Behind | |
| Equity Derivatives | Over 90% share | Small Market share | |
| Currency | Major Player | Smaller | |
| Commodities | Active | Competes | |
| SME Listing | Smaller player | Leader in SME | |

NSE Limited and BSE Limited offer a wide range of products and segments shough their focus areas differ. NSE leads in the **equity cash** and **equity derivatives** segments, capturing over 90% of the derivatives market in ndia, making it the dominant player in futures and options trading. t also has a strong presence in **currency derivatives** and **commodities trading**, with growing activity in these segments. On the other hand, BSE hascarved out a niche in **SME listings**, leading this segment with a large number of small and medium enterprise IPOs.

Source: BSE





Valuation



- We anticipate strong growth for BSE Ltd. driven by several factors. The introduction of new financial products, such as exchange-traded funds (ETFs) and derivatives, is expected to attract a broader range of investors, thereby enhancing trading volumes. Additionally, an increase in investments from foreign institutional investors (FIIs) can provide liquidity and boost market sentiment, further benefiting the exchange.
- It is also worth noting that the upcoming IPO of the National Stock Exchange (NSE) is expected to command a significantly higher valuation compared to BSE Ltd., primarily due to its dominant market position in India. The IPO is anticipated to value the exchange at ₹1.5-2 trillion (₹1.5-2 lakh crore), though the exact figures will be determined closer to the listing. Moreover, NSE has demonstrated strong profitability, which further bolsters its attractiveness to institutional and retail investors. This financial strength is expected to translate into higher earnings multiples during its IPO.
- BSE Ltd.'s market capitalization is much smaller in comparison to NSE. While BSE is valued around ₹6,000-8,000 crore, the NSE's IPO is expected to reflect a valuation nearly 20 times higher.
- While BSE Ltd. has its niche, especially in segments like SME listings and mutual fund platforms, NSE's commanding market share, higher liquidity, and broader investor base are likely to result in a much higher valuation during its IPO. Investors considering both exchanges should weigh the growth potential of NSE against the more stable, dividend-focused nature of BSE.
- As a result, we maintain a bullish outlook on BSE Ltd. and recommend a 'Buy' rating with a target price of ₹4,915, based on our P/E valuation analysis and the company's growth potential. We also forecast a potential peak of ₹6,100 based on higher P/E multiples. However, it's important to recognize the limitations of P/E-based valuations, which rely on historical earnings and are influenced by market sentiment. Risks such as regulatory changes and competitive pressures could impact the stock's performance.

Source: Company, Fin2research





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