

Mido Khalil

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SKILLS

Technical Skills

- **Programming Languages:** JavaScript | Typescript | Python | C# | HTML | CSS
- **Technologies:** React | React Native | Electron | Unity | AWS | Express | Git |

Languages: Fluent in Arabic, English; Conversational Proficiency in Spanish.

Certifications & Training:

Cambridge Training College Britain: Business management (Credential ID 25032063250),

New York Real Estate Institute: Real Estate Broker/Sales Agent

New York Property and Casualty Sales Agent

Awards: - Completed marathons: NYC 2018, Berlin 2019, Chicago 2019, and Boston 2021, with a goal to accomplish all 6 Abbott World Marathon Majors.

PROJECTS

[RaiseLink Pitch Voting App](#)

- Pitch voting app developed in React using FERN Stack
- Used at Ignite South Florida Startup Summit
- Hosted and deployed with GCP

IG Clone: [Front-end](#) [Back-end](#)

- Instagram clone developed in React Native

My Fitness Notes: [Front-end](#) [Back-end](#)

- Fitness workout and training tracking app created using MERN stack
- Developed in React with Ant. Design components
- Hosted and deployed on Firebase

WORK EXPERIENCE

AMERICOR

SALES ADVOCATE

Irvine, CA

April 2021– April 2022

- Successfully closing 20+ new accounts on a weekly basis
- Building Rapport with existing and potential customers and always meeting the customers needs
- Analyzing the customers income and expenses to provide the correct outcome in their situation

UBER

MANAGER, SALES & ACCOUNTING

Long Island City, NY

Jun 2014 – April 2020

- Managing and balancing over 7000 insurance accounts of \$20 Million in value
- Selling and opening up to 250+ new accounts monthly
- Delivering excellent customer service to a high-volume of clientele calls and walk-ins averaging 150-200 a day, while meeting required quota per week
- Supervising the office team, increasing productivity and sale success
- Managing office cash and credit income of \$15,000+ a day, filing weekly and monthly reports on revenues and expenses

EDUCATION

BOCA CODE

Software Engineering Certificate

Boca Raton, FL

October, 2022

UNIVERSITY OF MALAGA

Bachelor Degree in Business Management

Malaga, Spain

2004 - 2008

ACADEMY FOR SCIENCE, TECHNOLOGY AND MARITIME TRANSPORT

Associates Degree in Computer Science

Alexandria, Egypt

2002 - 2004