GERLY KAYTUKOV

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PROFESSIONAL PROFILE

Talented full-stack FERN & MERN able to easily adapt while contributing to a highly collaborative work environment, finding solutions, and determining client satisfaction. Designed and developed web applications across multiple APIs, third-party integrations, and databases. Passionate and hardworking with penchant for developing customized interfaces that factor in unique demands for accessibility, reachability and security.

TECHNICAL SKILLS

- **Programming Languages:** JavaScript | React | React-Native | HTML | CSS | C#| SQL |Electron |Typescript|Java
- **Front End:** React| React Native|SASS |SCSS | Material - UI, Bootstrap | Ant Design |Flexbox|Next.js
- **Back End:** Node.js |Express|Linux |Python|Docker **Databases:** MongoDB| Firestore|MySQL|NoSQL |PostgreSQL
- **Cloud Services:** AWS|Firebase|GCP |Azure|Git **Workflow:** Agile |SCRUM |Standups |GitHub|Kanban |Postman
- **Other Applications:** Wireshark|Netstat| Tracert| Google Sheets| Google Analytics| Data Warehousing | Excel Microsoft Office|NetBeans|Apache | Brackets|Oracle Database

Languages: Fluent in English, Creole; Conversational Proficiency in Spanish and French, Elementary Proficiency in Russian

Awards: Certificate of Recognition Award - TED Talk Award from Boca Code Bootcamp 2022

EDUCATION

Bachelor of Arts - Management Information Systems
FLORIDA ATLANTIC UNIVERSITY - Boca Raton, FL
Anticipated Graduation May 2023
2 class left to graduate

SOFTWARE ENGINEERING CAREER COURSE
BOCA CODE SCHOOL - CODING BOOTCAMP - Boca Raton, FL
December 2022

PROJECTS

1) **QUALIFYING TO BUY REAL ESTATE MADE EASY WEB APPLICATION**   2022
LIVE | YOUTUBE | FRONT-END | BACK-END REPO
- Created, Designed & Implemented a real estate application to help potenial buyer/user(s) gather the necessary documents to qualify for a home loan using the 100% MERN stack.
- Giving the potential buyer the ability to add their personal information and confirm that the potential buyer has gathered all the necessary documents required to qualify for the loan.
- Used MERN stack, deployed on (Google Cloud Platform).

2) **VOTING PITCH WEB APP & MOBILE REACT-NATIVE APPLICATION**   2022
LIVE | FRONT-END | BACK-END REPO
- Created, Designed & implemented a voting pitch application for the company called RaiseLink. RaiseLink is a revolutionary FinTech platform that connects startups and investors. RaiseLink is a proactive, predictive, and personalized platform that intelligently matches startups with investors, corporations, accelerators, incubators and event organizers.
- It was a 15-person team in a 1-day hackathon for Ignite South Florida Summit 2022 event. This web application was designed to allow the audience and judges to vote on the best Start-Up pitch and capital start-up funds.
- Used the 100% FERN stack and deployed on GCP (Google Cloud Platform).

3) **CRAZY EGG PROJECT - ANALYTICAL TRACKING TOOL**   2022
LIVE SCREEN-O-MATIC |
- The Crazy Egg was one of the first testing platforms created to help improve a company website's conversation rates within a short period of time.
- Crazy Egg uses a mouse tracking technology for desktops and a touch tracking technology for mobile devices, to tell the site owner where people were clicking on the site, where they came from, what was clicked on the most, what was being ignored and what are visitors reading the most and interacting with the most on your site.
- Crazy Egg also allows the website owners to see what is hot and what is not hot as per their visitors. Basically, knowing and learning what your web visitors were doing on your site and you did so by using the following Crazy Egg tools such as the heatmaps, recordings, A/B Testing and many more.

4) **SYSTEM ANALYST GROUP PROJECT**
- Worked as a System Analyst in a 4-member team project, for a 114 page Advanced System Analysis and Design project. Using Data Mining tools such as XL Miner in MS-Excel to conduct Partitioning of Data, Develop Pivot Tables and VLOOKUPS, Multiple Linear Regressions, Confusion Matrix, Building Neural Networks, Decision Trees, ER Diagrams, Workflow Diagrams, Use Cases, and UML Diagrams. Analyzed numerous Business Cases in the Business Intelligence class using Microsoft Excel and Access to identify business patterns and trends and cater to efficient decision making.

5) **CYBER SECURITY GROUP PROJECT**
- Worked as a Cyber Security Technician in a 5-member team project, for a 85 page project in my Management Information Assurance Security class, using the NIST website to create a Sound Policy and two other policies under EISP & ISSP. Used the SEcSDLC Waterfall Methodology to test the security.

PROFESSIONAL EXPERIENCE

Licensed Real Estate Broker   **ELITE CELEBRITY REALTY, INC.**   Boca Raton, FL   Jun 2016 – Oct 2022

- Sold an NFL Player over $23 million worth of apartment buildings in the state of Florida. Specializes in assisting NFL Players purchase C-Class Apartment Complexes that can be renovated into B-Class Apartment Complexes with capital improvements that increase the value of the asset.

- Solicited clients by promoting the brokerage, networking, marketing, and offering real estate services to prospective clients & provided clients with information on legal guidelines, rates, specifications, and property availability.
- Negotiated between buyers and sellers to facilitate contractual agreements that are in the best interests of all parties involved then drafted asales and purchase contracts to be completed upon the closing of real estate transactions.
- Specializing in helping NFL Players increase their cash flow, and equity growth by leveraging other people's money. We obtain off-market deals with a Cap Rate of 6% or higher, Cash on Cash of 9% or higher, and a Debt Coverage Ratio of 1.4 or higher.

- Generating and managing lists of properties for sale & collaborating with contractors, home inspectors, attorneys, and other external stakeholders involved in various real estate transactions.
- Ensuring that all real estate transactions are in compliance with applicable laws and regulations relating to the purchase, sale, or lease of properties.
- Communicated with sellers, buyers, and renters to understand property needs, timelines, and budgets, earning 35% of business through referrals.
- Facilitated necessary paperwork such as closing statements, deeds, contracts, purchase agreements, and leases to increase operational efficiency by 13%.
- Designed marketing campaigns, through the use of digital media and promotional items to obtain 20% of business from referrals.

- Partnering with clients to buy, sell, and rent properties within the identified target market.
- Verified continued licensing of all brokerage agents.

Security Data Analyst Intern   **UNLIMITED TAX FIRM, INC.**   Miami, FL   Jan 2020 – Dec 2020

- Document security breaches and assess the damage caused & worked with the security team to perform tests and uncover network vulnerabilities
- Fix detected vulnerabilities to maintain a high-security standard & stay current on Information Technology (IT) security trends and news.
- Developed root cause reports to address problems with customer conversions, revealing insights that boosted conversions by 32%.
- Implemented security guidelines by using user filters and row-level security, reducing private data exposure by 73%.
- Implemented long-term pricing experiment that improved customer value by 25%.
- Help colleagues install security software and understand information security.

Licensed Broker-Associate   **BEACHFRONT REALTY, INC.**   Aventura, FL   Jan 2003 – Jun 2016

- Engaged in the local business community, charitable events, and industry and professional associations to create new contacts and generate new business relating to purchasing, selling, or leasing properties.
- Compiles property data for clients, such as summary reports, maps, status updates, and industry/market-specific information & Prepared Request for Proposals (RFP) and reviews RFP responses.
- Participated in client meetings and new business presentations & developed business and negotiated the selling and land leasing of commercial real estate properties for clients.
- Analyzed data and prepared real estate reports on average asking rents, tenants in the market, historical data, and market comparisons.
- Provides clients with pertinent information on leasing availability, current market conditions, and property values.
- Accompanies prospective clients to property tours to discuss property features, leasing rates, and terms
- Secures new and expanded business opportunities through prospecting and networking.

REFERENCE UPON REQUEST