

Tyler Jefferson

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SKILLS

Languages: JavaScript | TypeScript | JSX/HTML | CSS | C# | Python

Technologies: React | React Native | MongoDB | Express | GCP | AWS | SQL | Git | Bash | Docker

EDUCATION

Boca Code, Boca Raton, FL

Software Engineer Certificate

PROJECTS

[RaiseLink Pitch Voting App](#)

- Pitch voting app developed in React using FERN Stack
- Used at Ignite South Florida Startup Summit
- Hosted and deployed with GCP

[Pocket Mechanic: Front-end Back-end](#)

- Vehicle maintenance tracker app created using MERN Stack
- Developed in React with Grommet components
- Hosted and deployed on AWS with EC2 Instance and S3 Bucket

[IG Clone: Front-end Back-end](#)

- Instagram clone developed in React Native

WORK EXPERIENCE

Real Floors, Inc. — *Account Executive*

May - Oct 2022

- Opened and grew a new branch in Jacksonville, FL.
- Exceeded goals and expectations for new accounts generated by over 100% on a monthly basis.
- Collaborate with 5 sales members to create a marketing blitz plan to generate more leads; resulting in roughly 10 new clients on a monthly basis.
- Make an average of 15 sales visits per day and close on prospective clients.
- Ensure a high customer satisfaction rating once jobs ship out and installs begin at client communities.

The Liberty Group — *Account Manager*

Jul 2021 - May 2022

- Spearheaded the opening and growth of a new branch located in Jacksonville, FL.
- Recruit and hire new multifamily industry talent to build an available candidate pool.
- Make sales visits to prospective client's communities, market available candidates and services.
- Responsible for growing weekly average active jobs by 150% in branch territory.
- Keep active records and compile reports of staffing coordinator data and targeted marketing data to Regional Management.

Fort Family Investments — *Senior Leasing Consultant*

Jun 2018 - Jul 2021

- Assessed properties weekly, compiled information, and wrote reports regarding findings for submission to management.
- Managed all aspects of customer service, including greeting clients, showing apartments, preparing leases, and resolving resident concerns.
- Boosted occupancy by leveraging market knowledge and successful promotional strategies.
- Keep records accurate, detailed and fully compliant with reporting requirements to meet all local, state and federal housing requirements.

PUBLICATIONS

Medium Articles:

- [Software Engineering Bootcamp: Month One In Review](#)