

Co-Founder / Head of Business Development

Location: Zürich, Switzerland (hybrid)

Company: Calspak GmbH

About Us

Calspak is a construction materials spin-off from ETH Zürich on a mission to **decarbonize the construction industry**, one of the world's largest sources of CO₂ emissions. Our breakthrough technology drastically reduces the carbon footprint of concrete while enhancing its performance, tackling one of the hardest-to-abate sectors in the global climate challenge.

We're a small and passionate founding team with deep expertise in **cement and concrete technology**, moving rapidly from prototype to real-world validation.

The Role

We're looking for a **Co-Founder / Head of Business Development** to join our core team and lead our **fundraising and commercialization efforts**. You'll work alongside technical founders to transform cutting-edge materials research into a scalable climate solution with global impact.

Your responsibilities will include:

- Leading **fundraising activities**, from early investment rounds to grant applications.
- Developing **go-to-market strategies** and building partnerships across the construction and climate ecosystems.
- Engaging with **investors, customers, and policymakers** to position Calspak at the forefront of sustainable construction.
- Helping define the company's strategic direction as a key member of the founding team.

Who You Are

We'd love to meet someone who:

- Has a **background (bachelor's or master's degree) in engineering, physical sciences, or venture capital**, and **4+ years of experience in the construction industry**.
- Has **experience in fundraising, partnerships, or scaling early-stage ventures**.
- Shares our **passion for climate tech, materials innovation, and sustainable construction**.
- Thrives in entrepreneurial environments and wants to **co-create a high-impact company**.

What We Offer

- **Co-founder equity** in a rapidly developing ETH Zürich spin-off.
- The opportunity to **shape the trajectory of a company** aiming to redefine how the world builds.
- A collaborative, mission-driven environment where your work directly contributes to reducing global emissions.

Diversity & Inclusion

We are an **equal opportunity employer** and value diversity in our team. We encourage individuals of all backgrounds and experiences to apply. Even if you don't meet every requirement listed, your eagerness to learn and grow matters most to us. We believe in supporting our team members as they develop and evolve.

How to Apply

If you're passionate about **green technologies in the construction sector and sustainability**, we'd love to hear from you! Interested candidates should send their **resume and a brief cover letter** to careers@calspak.com.

Please note: For this role, you must be eligible to live and work in Switzerland.