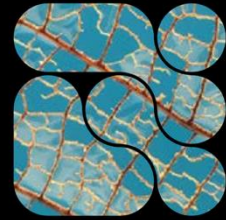


# BLOOM



## Business Developer Cellulose products / MFCs (M/F, 100%)

### Job description

- Work closely with the CCO and senior commercial team to support Bloom's commercial readiness ahead of the launch of its first biorefinery
- Support sales activities for cellulose products to help achieve commercial targets.
- Contribute to market discovery efforts to refine product-market fit.
- Support customer and partner outreach across value chains.
- Assist in the preparation of go-to-market materials.
- Capture customer feedback and translate insights into clear internal recommendations.
- Support the preparation of commercial proposals and partner discussions.

### The successful applicant

- At least 3 years of experience in cellulose business development, strategy, consulting, or a related role (including internships or graduate experience).
- Strong interest in sustainable chemicals, materials, industrial biotechnology, or climate-tech. A technical background is a strong asset.
- Solid analytical and communication skills, with the ability to turn technical topics into business insights.
- Proactive, curious, and comfortable in a fast-paced scale-up environment.
- Fluent in English; French is a plus.
- Technical or scientific background is an asset.

### What we offer

- A stimulating environment at the intersection of climate innovation, chemistry, and industrial scale-up.
- Direct exposure to real commercial activities with market-ready products.
- Close mentorship from senior commercial and executive leadership.
- Strong growth potential as the company scales.

### Practical aspects

- **Location:** R&D Laboratories, Renens, Vaud, Switzerland
- **Start date:** Q3 2026
- **Travel:** ~20%
- **Application:** Apply using this [link](#)

*Bloom is an Equal Opportunity Employer. We value diversity and are committed to creating an inclusive workplace.*