

Zürich, 16 March 2024

Open Position in a new Start-Up Business Development Lead

+ Co-Founder

Sirin Orbital Systems AG (<https://sirin-os.com/>) is spinning-off its micro-propulsion technology development. For the new spin-off company, we are searching for a Business Development Lead who will put his/her efforts on raising funds, attracting investors and taking this new-tech to Market. The intended propulsion technology is de-risked with the support of the European Space Agency (ESA), and is ready to become a mature product for a market entry within 2-3 years.

Responsibilities

- Laying down a five-year business plan for the new company to be incorporated
- Leading business development activities, proposal writings and managing funding opportunities
- Raising funds and attracting investors
- Creating market entry and market positioning strategies

Qualifications

- Experienced with Swiss start-up ecosystem and local growth opportunities
- Familiar with Swiss Innovation Agency (Innosuisse) programs
- Familiar with the European Space Agency (ESA) programs
- Profound knowledge of space market needs in Europe, Asia and the USA
- Hands-on experience in raising funds and attracting investors, creating market entry strategies and market positioning
- Plus (+): Start-up creation experience; ESA BIC experience, ETH-domain degree (PhD, MSc); Swiss entrepreneurship experience.

Advantages

- Joining a new space-tech company as "Co-Founder"
- Receiving "equity share" in the new company to be incorporated
- Growth opportunities in a venturous journey along with young entrepreneurs in the vivid Swiss start-up ecosystem

Please submit your application including a detailed CV and a brief Cover Letter addressing the above-mentioned requirements by email to hr@sirin-os.com with email title "Business Development Lead – Q4-2024".